



Kootenay Association Residential Market Activity Report October 2021



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	379	-18.3	23.5	30.7	43.6	54.1	136.9
Dollar Volume	\$182,354,776	-1.9	75.9	98.1	138.0	168.9	374.8
New Listings	336	-4.8	0.0	-3.2	23.1	-8.9	-3.7
Active Listings	938	-21.3	-47.9	-50.1	-61.7	-67.3	-70.8
Sales to New Listings Ratio ¹	112.8	131.4	91.4	83.6	96.7	66.7	45.8
Months of Inventory ²	2.5	2.6	5.9	6.5	9.3	11.7	20.1
Average Price	\$481,147	20.1	42.5	51.6	65.8	74.5	100.4
Median Price	\$429,000	23.9	37.3	49.9	59.6	77.3	81.8
Sale to List Price Ratio	98.5	97.1	95.5	95.4	94.9	93.3	92.8
Median Days on Market	40.0	44.5	70.0	68.0	75.5	116.0	84.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	3,486	20.0	33.2	24.6	34.8	56.3	102.9
Dollar Volume	\$1,561,518,353	42.1	73.6	74.3	114.0	149.5	239.7
New Listings	4,348	9.3	-0.2	-1.7	-7.0	-16.4	-19.2
Active Listings ³	980	-36.5	-48.7	-48.6	-63.3	-67.5	-70.2
Sales to New Listings Ratio ⁴	80.2	73.0	60.1	63.2	55.3	42.9	31.9
Months of Inventory ⁵	2.8	5.3	7.3	6.8	10.3	13.5	19.1
Average Price	\$447,940	18.4	30.3	39.9	58.8	59.6	67.4
Median Price	\$397,500	14.9	24.2	34.7	52.9	54.5	60.6
Sale to List Price Ratio	99.0	96.6	96.0	96.2	95.0	94.5	94.0
Median Days on Market	34.0	55.0	58.0	59.0	77.0	97.0	70.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

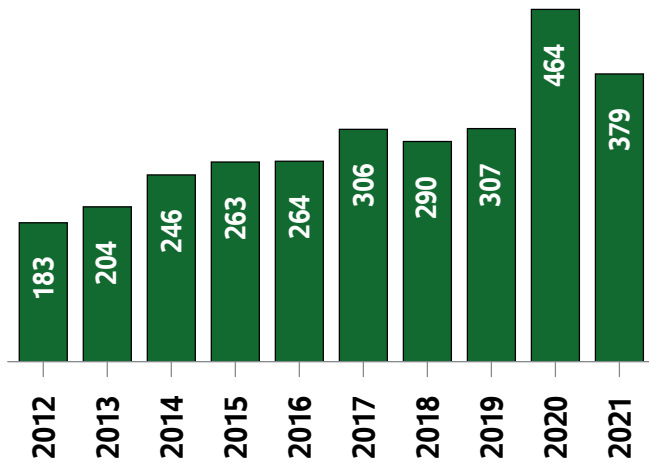
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

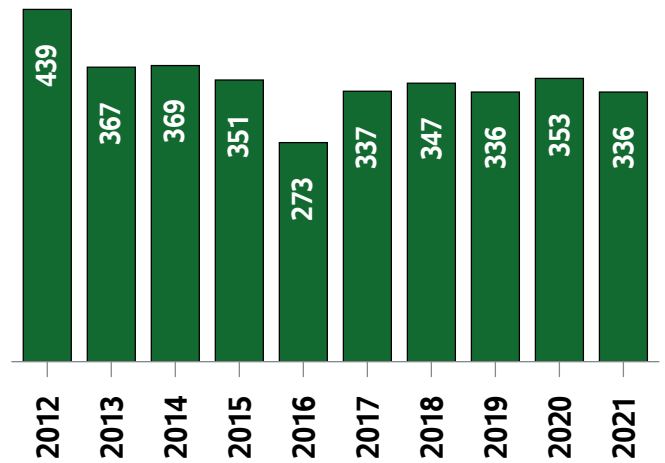
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

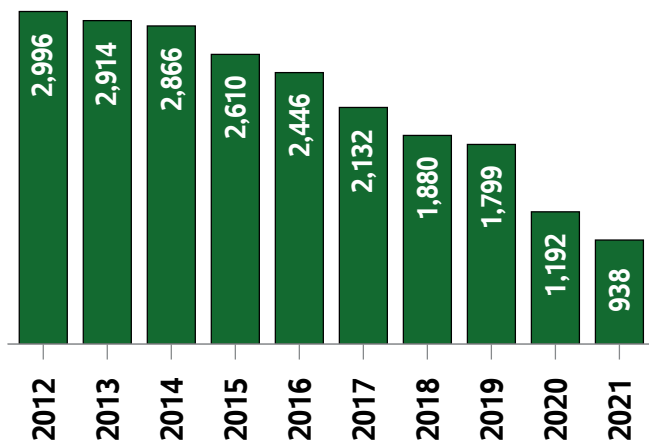
Sales Activity (October only)



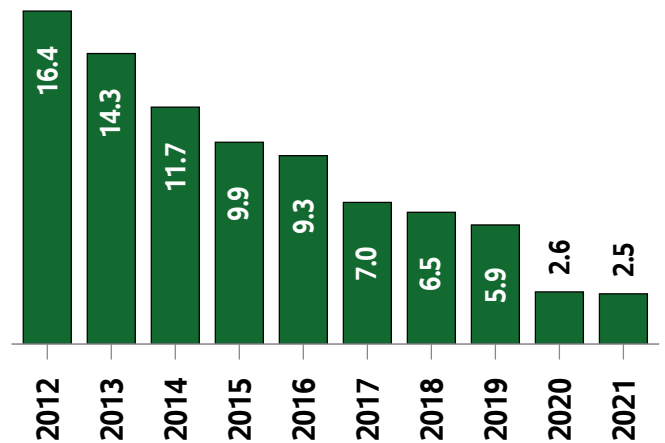
New Listings (October only)



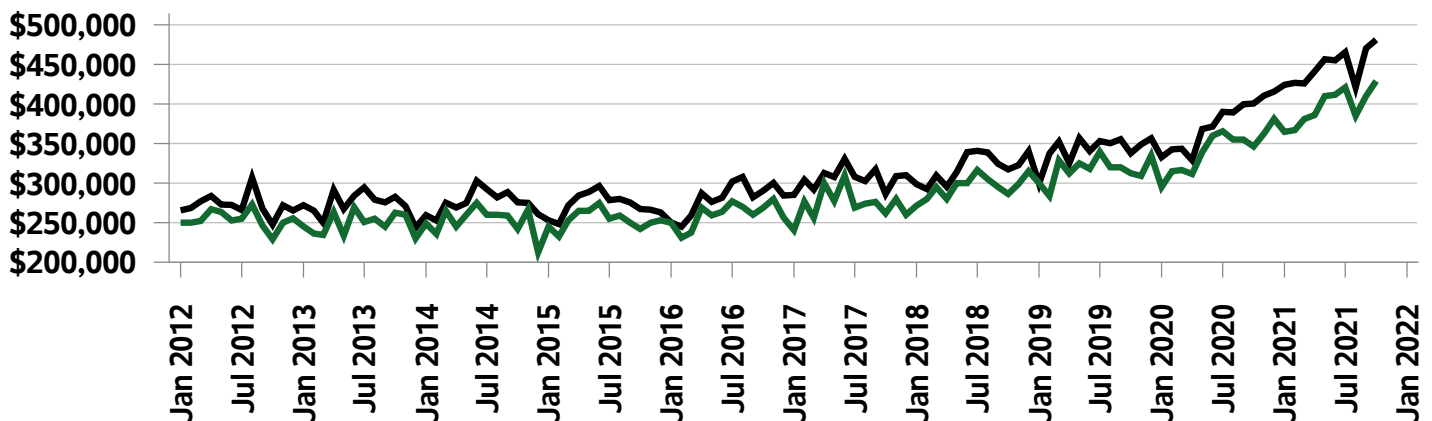
Active Listings (October only)



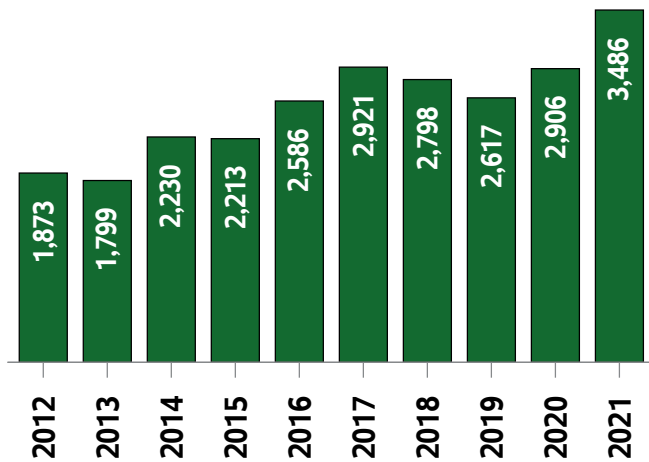
Months of Inventory (October only)



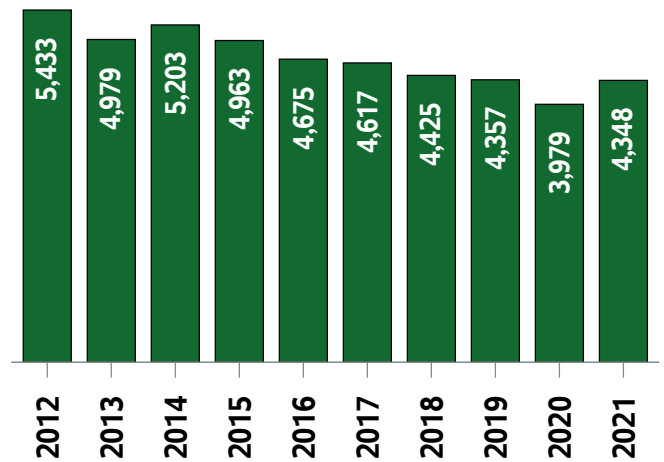
Average Price and Median Price



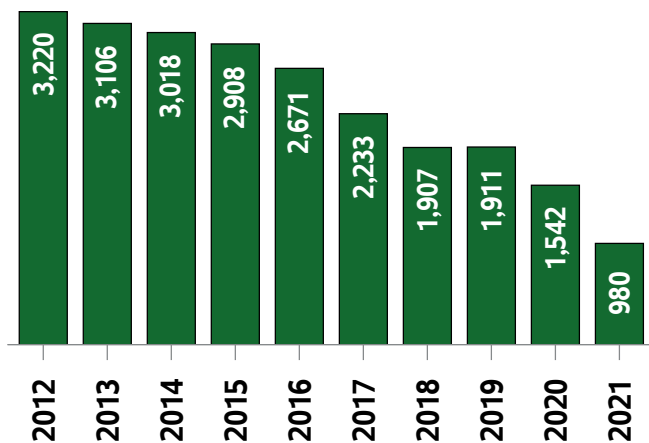
Sales Activity (October Year-to-date)



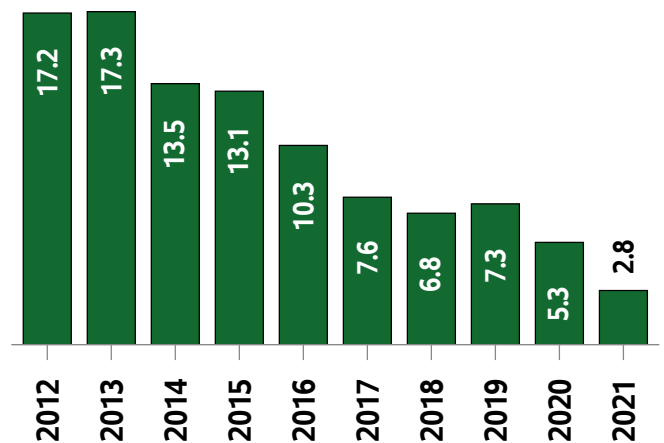
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	266	-20.6	9.5	23.7	33.7	43.8	112.8
Dollar Volume	\$151,244,008	-3.2	65.6	98.5	126.9	164.2	345.0
New Listings	225	-9.6	-10.0	-14.4	6.6	-18.8	-14.4
Active Listings	664	-23.5	-51.7	-53.6	-62.2	-68.5	-71.1
Sales to New Listings Ratio ¹	118.2	134.5	97.2	81.7	94.3	66.8	47.5
Months of Inventory ²	2.5	2.6	5.7	6.7	8.8	11.4	18.4
Average Price	\$568,586	21.9	51.2	60.5	69.8	83.8	109.1
Median Price	\$510,000	30.5	47.8	58.1	64.5	88.2	96.2
Sale to List Price Ratio	98.6	97.2	95.7	95.4	95.4	93.8	93.6
Median Days on Market	44.5	46.0	72.0	63.0	76.0	111.0	82.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	2,428	11.1	22.1	16.3	20.9	41.3	76.2
Dollar Volume	\$1,287,269,219	36.3	67.6	70.1	104.8	141.9	217.0
New Listings	3,086	3.0	-9.4	-10.9	-15.4	-24.2	-26.8
Active Listings ³	701	-37.2	-51.9	-49.6	-62.9	-67.8	-70.3
Sales to New Listings Ratio ⁴	78.7	72.9	58.4	60.3	55.1	42.2	32.7
Months of Inventory ⁵	2.9	5.1	7.3	6.7	9.4	12.7	17.1
Average Price	\$530,177	22.7	37.3	46.3	69.3	71.2	79.9
Median Price	\$464,500	20.6	32.7	41.6	63.0	67.7	73.8
Sale to List Price Ratio	99.3	96.9	96.3	96.6	95.5	95.0	94.5
Median Days on Market	35.0	53.0	58.0	55.0	72.0	92.0	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

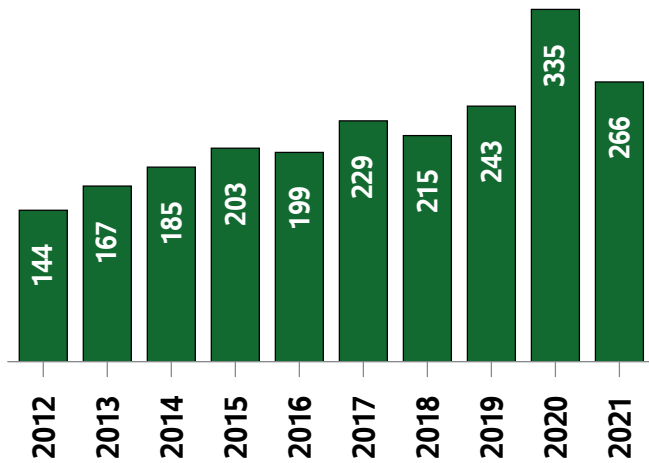
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

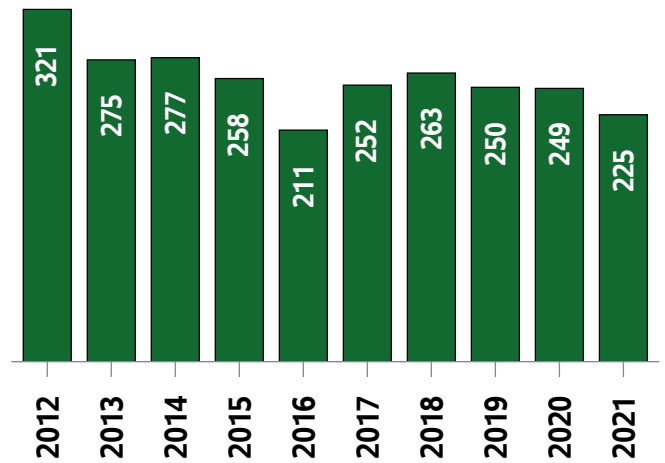
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

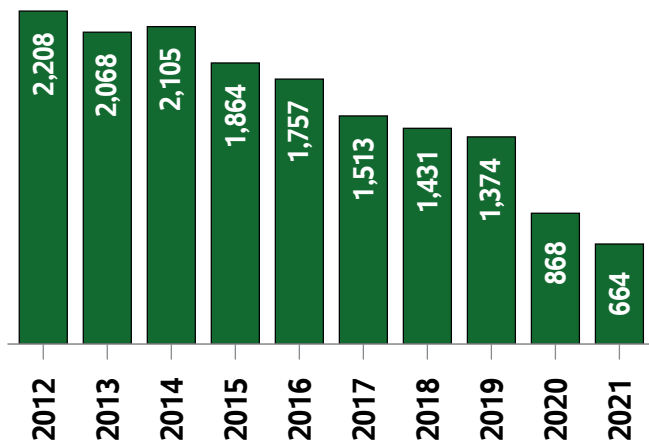
Sales Activity (October only)



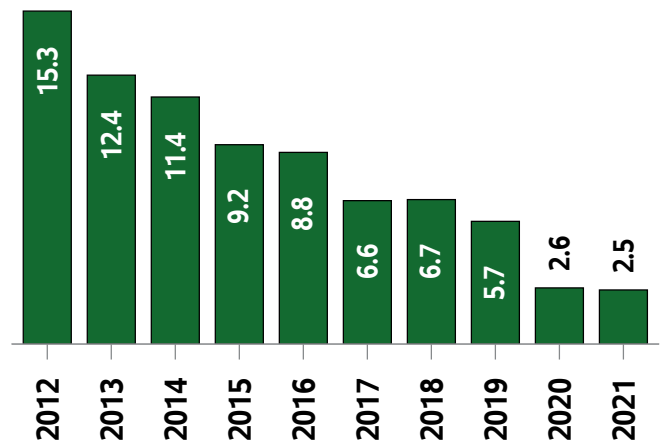
New Listings (October only)



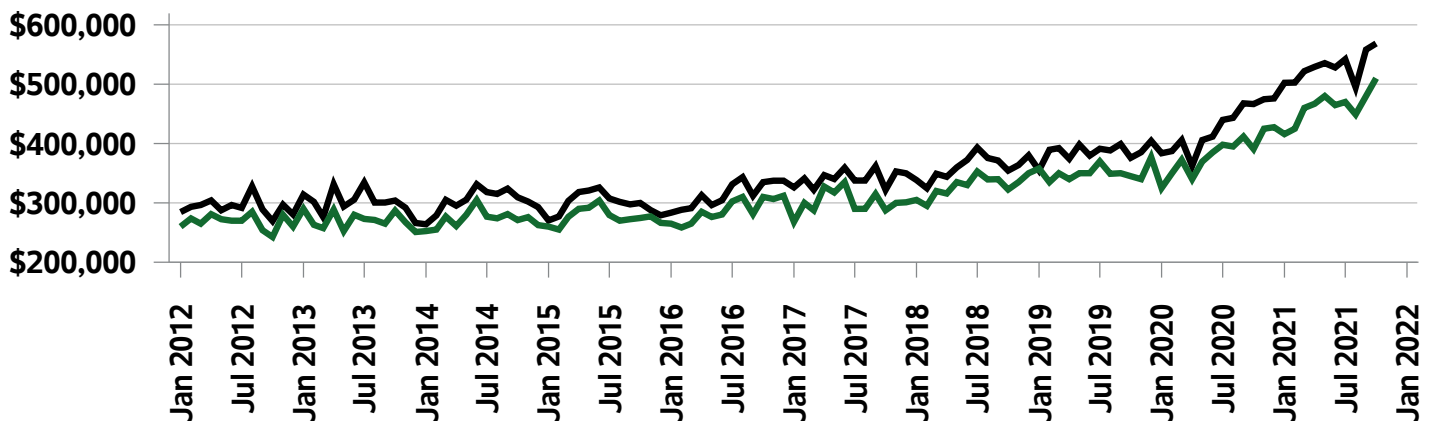
Active Listings (October only)



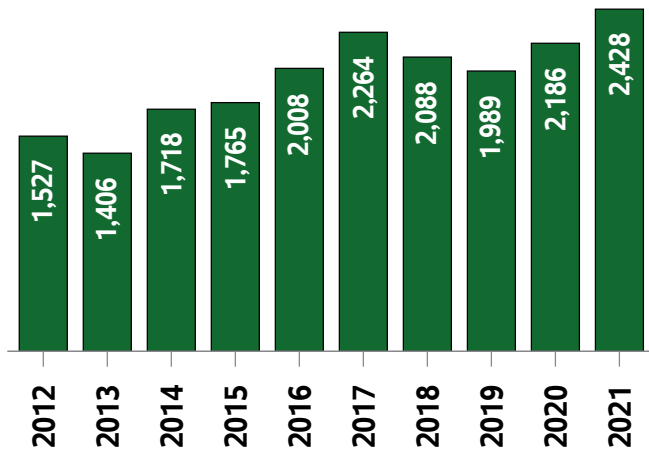
Months of Inventory (October only)



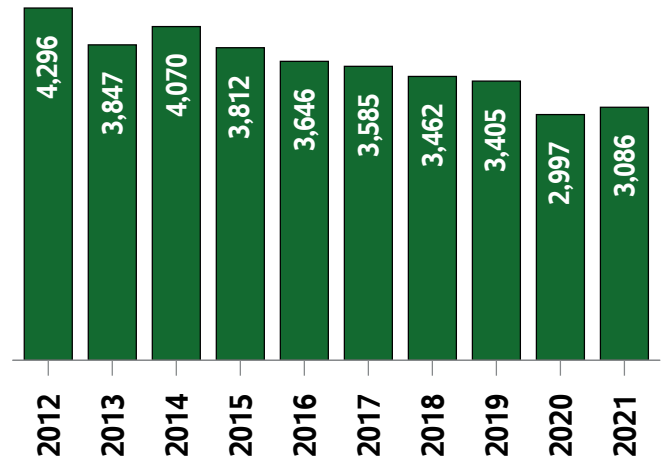
Average Price and Median Price



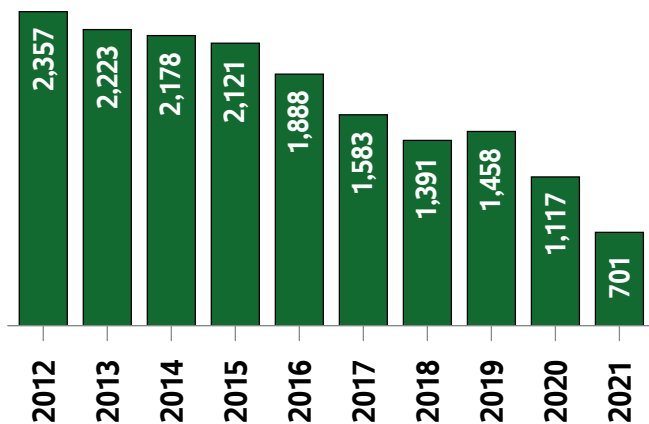
Sales Activity (October Year-to-date)



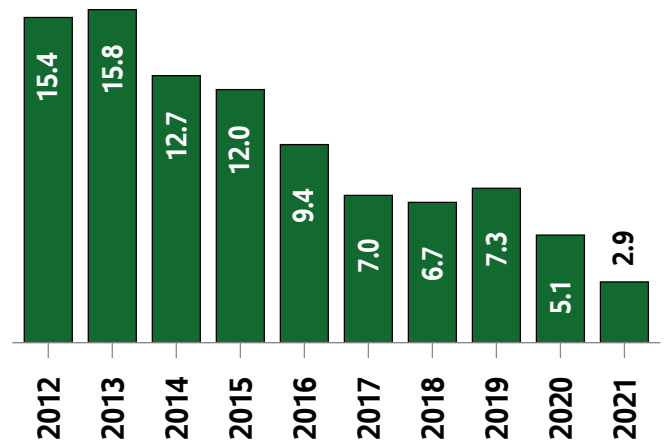
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	12	-47.8	0.0	0.0	-20.0	20.0	33.3
Dollar Volume	\$6,419,333	-26.6	48.1	84.5	74.8	179.3	166.9
New Listings	16	0.0	23.1	33.3	33.3	-27.3	-5.9
Active Listings	22	-35.3	-37.1	-38.9	-65.1	-76.3	-75.0
Sales to New Listings Ratio ¹	75.0	143.8	92.3	100.0	125.0	45.5	52.9
Months of Inventory ²	1.8	1.5	2.9	3.0	4.2	9.3	9.8
Average Price	\$534,944	40.6	48.1	84.5	118.6	132.8	100.1
Median Price	\$515,000	45.1	47.9	72.0	100.0	115.0	102.0
Sale to List Price Ratio	98.5	98.4	98.9	97.4	94.7	92.6	94.3
Median Days on Market	28.0	53.0	30.5	48.5	67.0	187.5	33.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	151	12.7	37.3	11.0	2.0	11.0	32.5
Dollar Volume	\$68,231,885	32.6	81.3	64.9	69.7	96.8	126.9
New Listings	168	-1.8	7.0	1.2	-16.8	-30.3	-24.3
Active Listings ³	28	-36.5	-26.7	-34.8	-63.6	-72.6	-68.9
Sales to New Listings Ratio ⁴	89.9	78.4	70.1	81.9	73.3	56.4	51.4
Months of Inventory ⁵	1.8	3.3	3.4	3.1	5.1	7.4	7.8
Average Price	\$451,867	17.7	32.1	48.5	66.4	77.2	71.3
Median Price	\$430,000	20.0	30.3	39.4	66.0	72.0	65.4
Sale to List Price Ratio	101.4	97.9	98.0	97.5	96.0	95.5	94.9
Median Days on Market	27.0	38.5	34.5	34.0	65.5	95.5	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

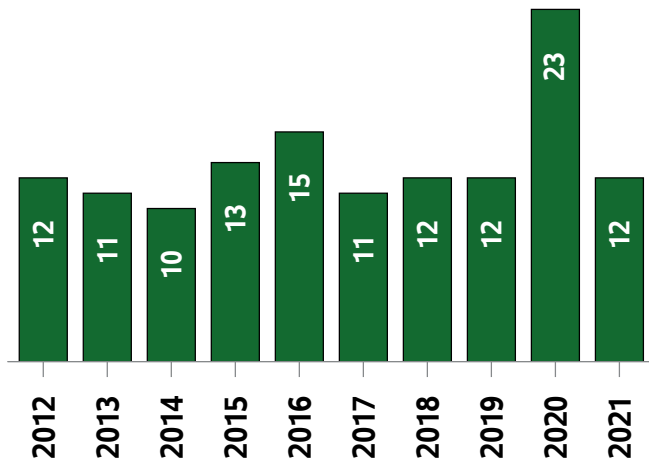
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

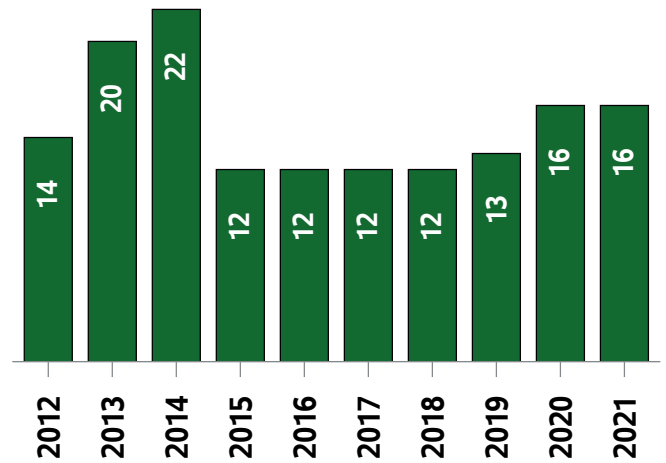
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

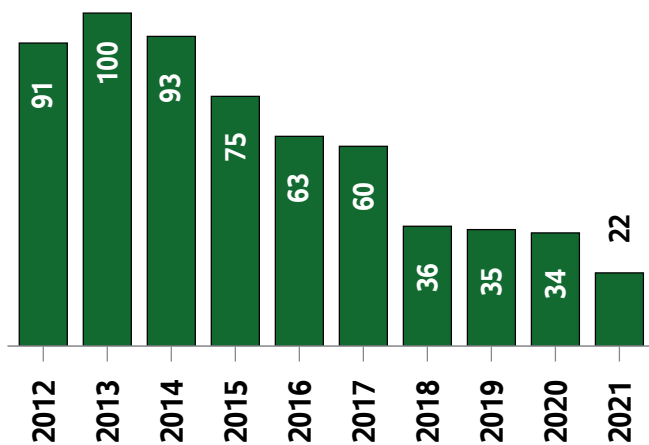
Sales Activity (October only)



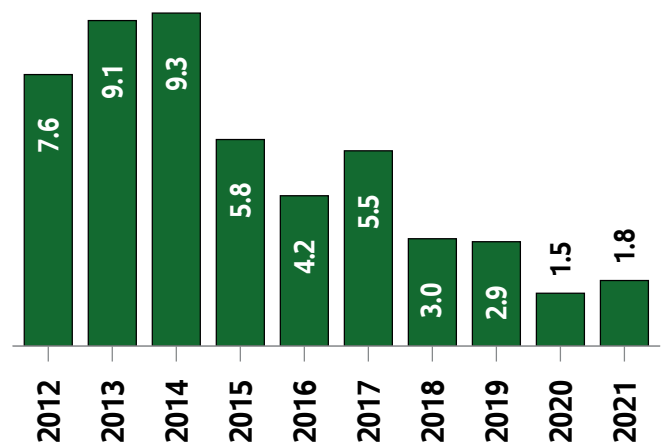
New Listings (October only)



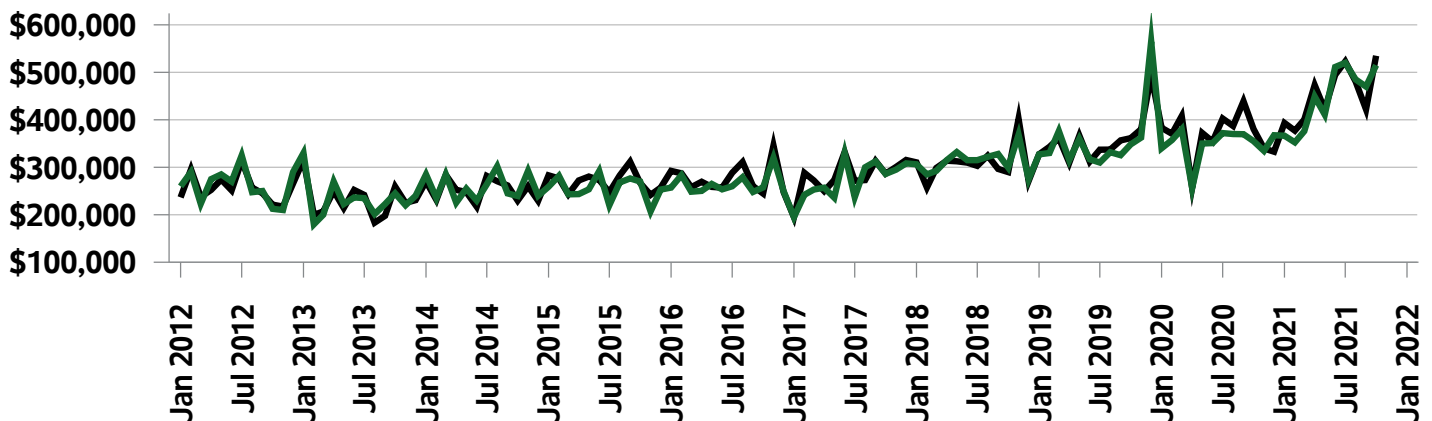
Active Listings (October only)



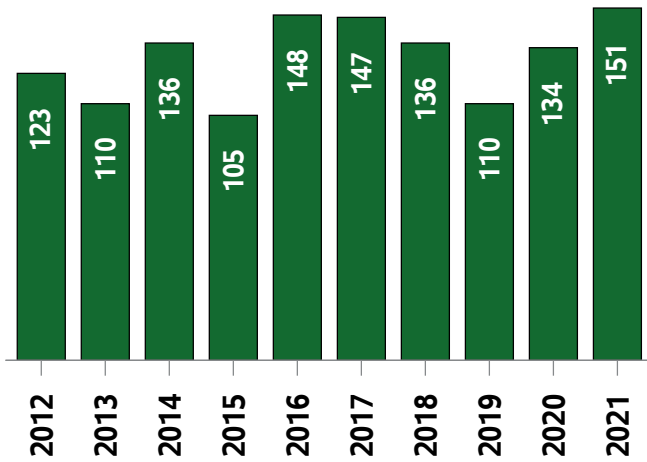
Months of Inventory (October only)



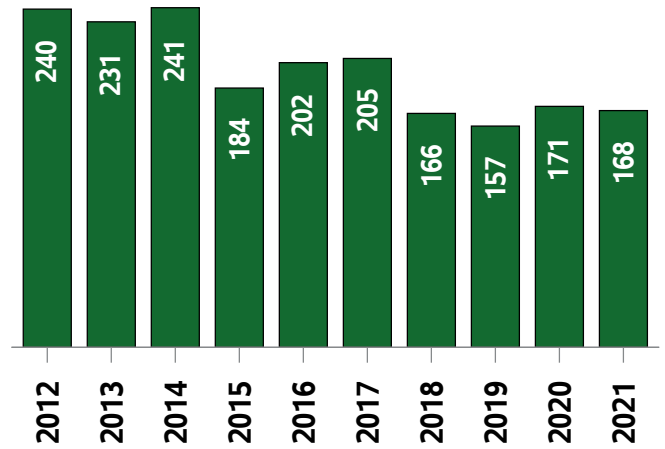
Average Price and Median Price



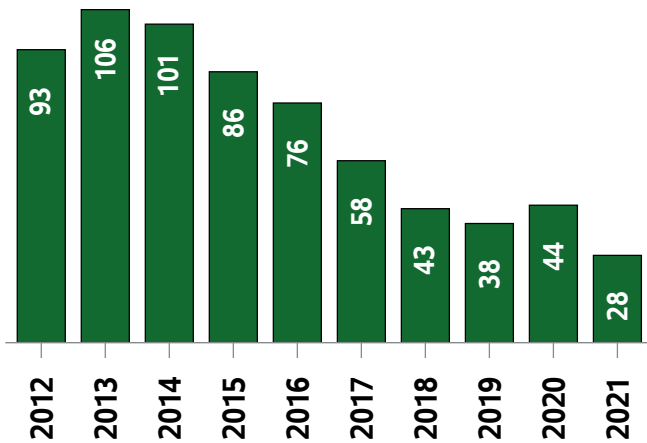
Sales Activity (October Year-to-date)



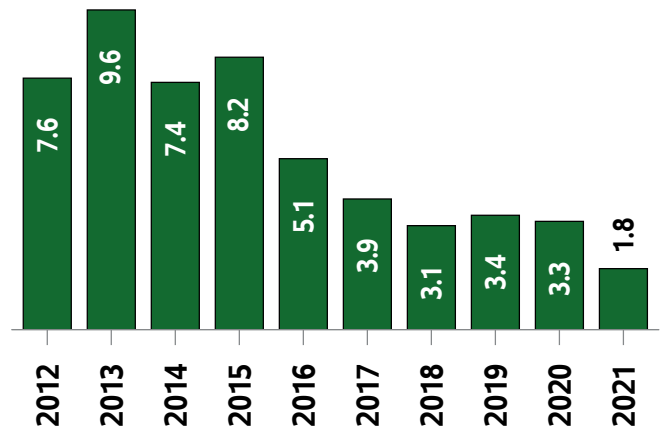
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	11	-47.6	-8.3	0.0	-15.4	22.2	22.2
Dollar Volume	\$6,020,333	-27.7	38.9	73.8	68.1	166.0	150.3
New Listings	13	-13.3	18.2	18.2	18.2	-23.5	8.3
Active Listings	19	-32.1	-34.5	-44.1	-67.2	-76.8	-75.6
Sales to New Listings Ratio ¹	84.6	140.0	109.1	100.0	118.2	52.9	75.0
Months of Inventory ²	1.7	1.3	2.4	3.1	4.5	9.1	8.7
Average Price	\$547,303	38.1	51.5	73.8	98.6	117.7	104.8
Median Price	\$520,000	41.7	49.3	68.3	99.2	113.1	103.9
Sale to List Price Ratio	98.4	98.7	98.9	97.2	95.2	95.1	94.3
Median Days on Market	29.0	38.0	30.5	50.0	88.0	186.0	33.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	131	11.0	33.7	9.2	-1.5	12.0	23.6
Dollar Volume	\$61,767,335	32.2	76.9	61.8	62.0	90.9	112.1
New Listings	148	-2.0	8.0	-2.6	-20.0	-27.8	-25.6
Active Listings ³	24	-34.9	-30.0	-36.6	-65.3	-72.2	-68.7
Sales to New Listings Ratio ⁴	88.5	78.1	71.5	78.9	71.9	57.1	53.3
Months of Inventory ⁵	1.9	3.2	3.5	3.2	5.3	7.5	7.3
Average Price	\$471,506	19.1	32.3	48.2	64.4	70.5	71.6
Median Price	\$465,000	25.8	36.8	47.6	75.5	77.5	75.5
Sale to List Price Ratio	101.6	98.1	98.0	97.7	96.2	95.9	95.3
Median Days on Market	27.0	38.0	34.5	34.0	67.0	96.0	42.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

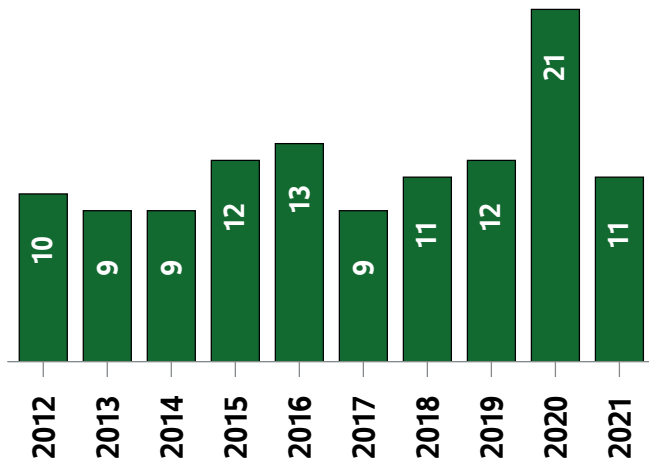
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

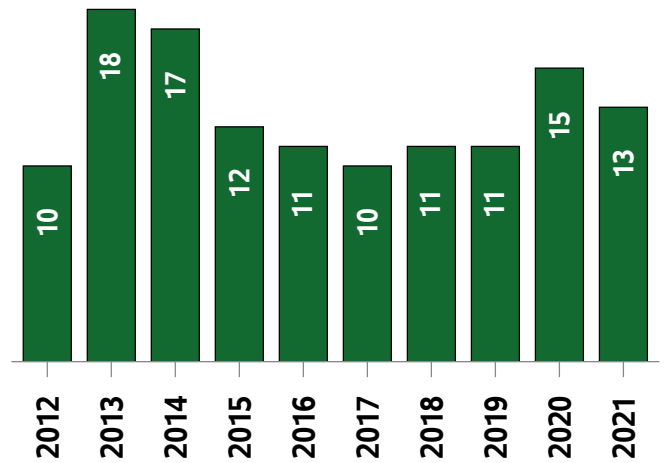
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

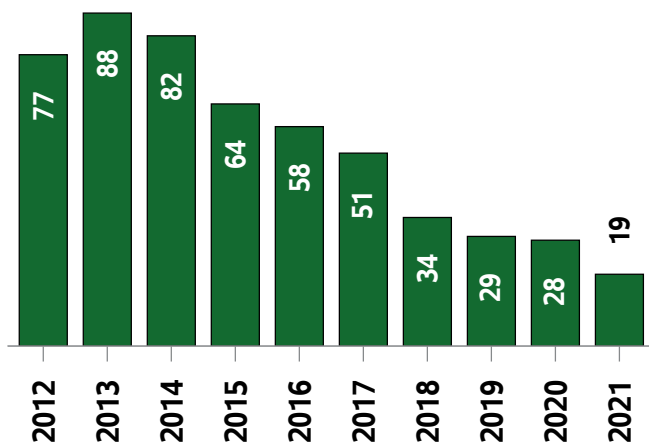
Sales Activity (October only)



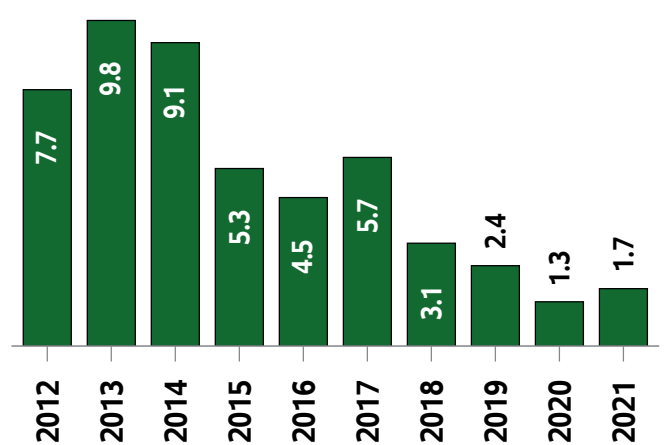
New Listings (October only)



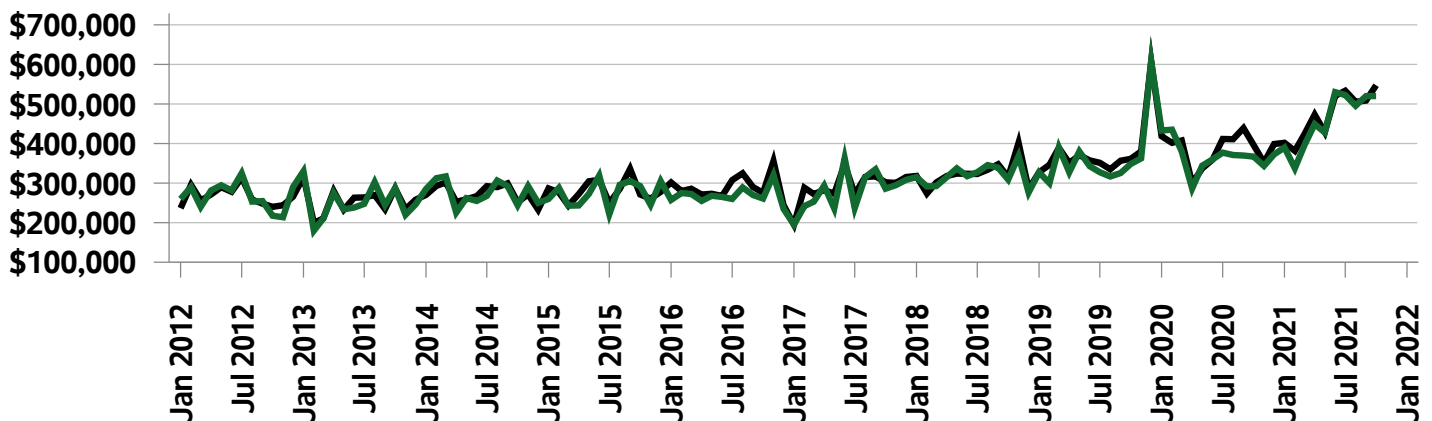
Active Listings (October only)



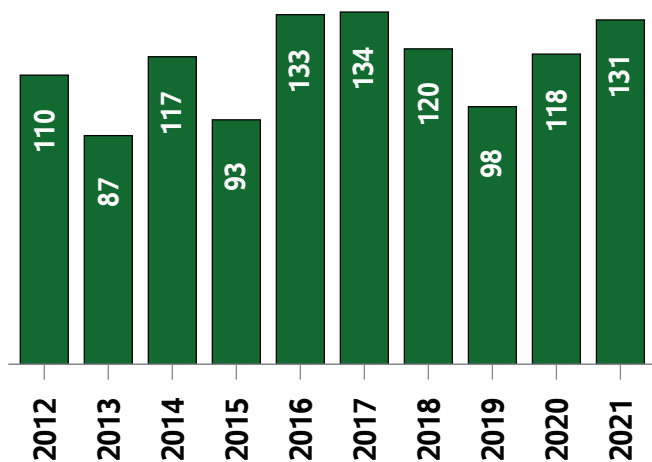
Months of Inventory (October only)



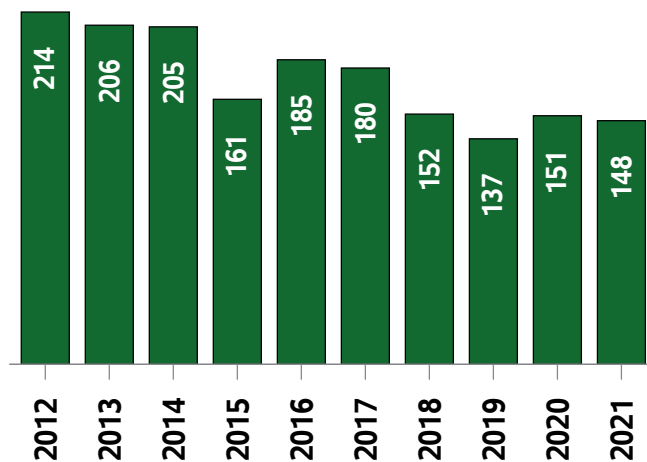
Average Price and Median Price



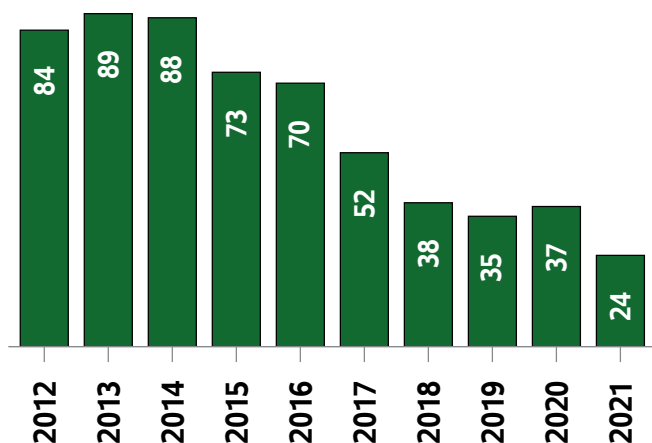
Sales Activity (October Year-to-date)



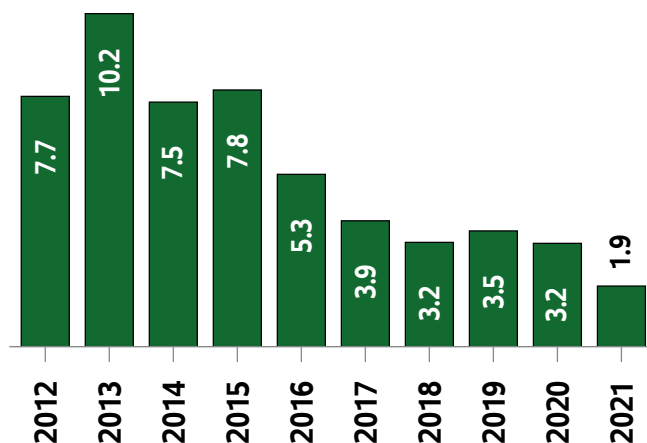
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	34	-37.0	-19.0	17.2	6.3	36.0	47.8
Dollar Volume	\$12,129,050	-36.1	7.7	51.3	59.2	121.3	122.2
New Listings	41	-12.8	2.5	5.1	32.3	36.7	-4.7
Active Listings	67	-29.5	-39.6	-33.0	-50.0	-62.4	-72.9
Sales to New Listings Ratio ¹	82.9	114.9	105.0	74.4	103.2	83.3	53.5
Months of Inventory ²	2.0	1.8	2.6	3.4	4.2	7.1	10.7
Average Price	\$356,737	1.4	33.0	29.0	49.8	62.7	50.3
Median Price	\$367,500	6.4	47.0	22.5	50.0	84.8	51.5
Sale to List Price Ratio	98.7	97.9	95.7	97.3	95.6	95.3	94.4
Median Days on Market	25.0	29.5	62.5	47.0	52.0	55.0	54.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	428	15.4	28.1	28.1	25.1	44.1	76.9
Dollar Volume	\$161,080,104	30.2	54.6	64.1	81.9	109.1	163.8
New Listings	481	-2.0	-1.0	6.7	0.2	-6.4	-14.0
Active Listings ³	77	-26.4	-37.5	-30.6	-53.1	-61.6	-68.6
Sales to New Listings Ratio ⁴	89.0	75.6	68.7	74.1	71.3	57.8	43.3
Months of Inventory ⁵	1.8	2.8	3.7	3.3	4.8	6.8	10.2
Average Price	\$376,355	12.9	20.6	28.1	45.4	45.1	49.2
Median Price	\$375,000	10.3	20.8	25.7	51.1	50.0	53.4
Sale to List Price Ratio	99.1	97.9	96.8	97.4	96.5	96.4	95.6
Median Days on Market	27.0	34.0	43.0	42.5	53.0	68.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

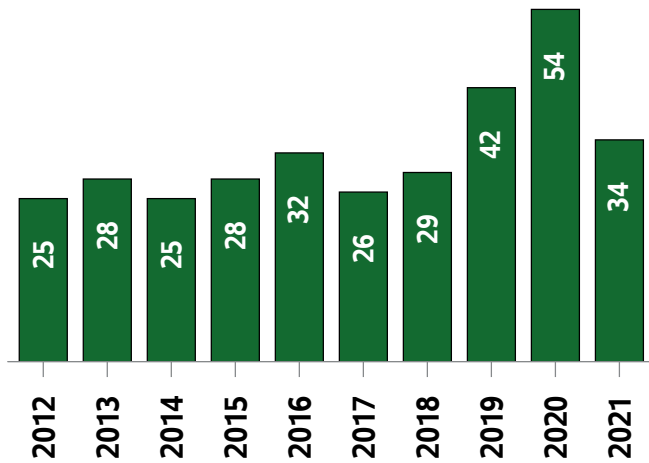
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

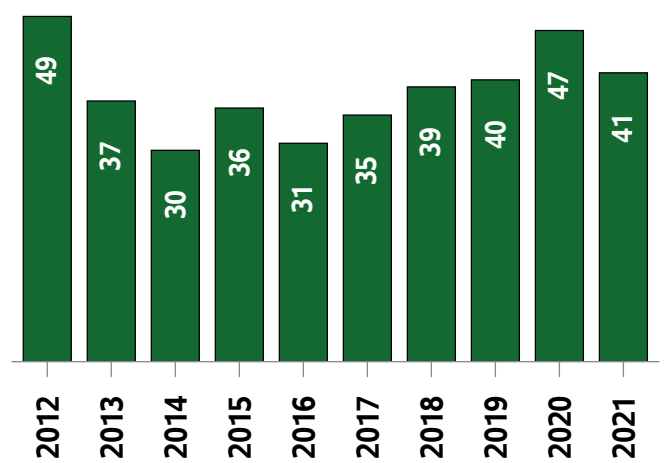
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

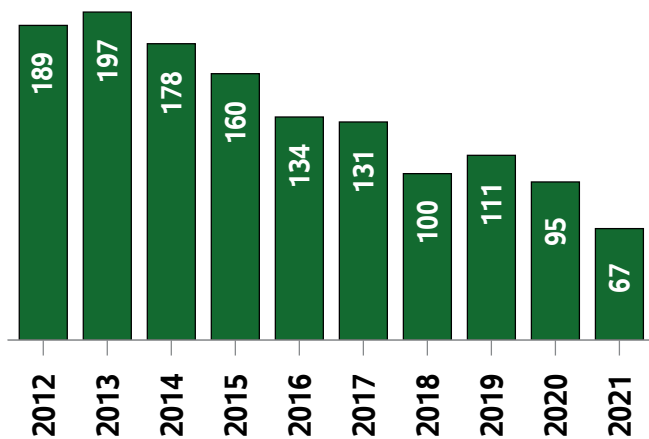
Sales Activity (October only)



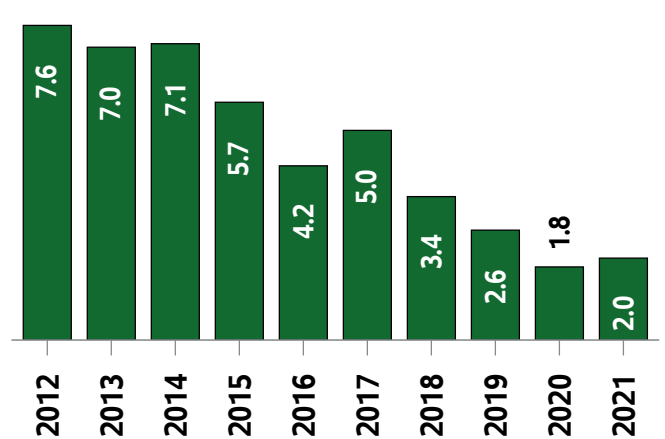
New Listings (October only)



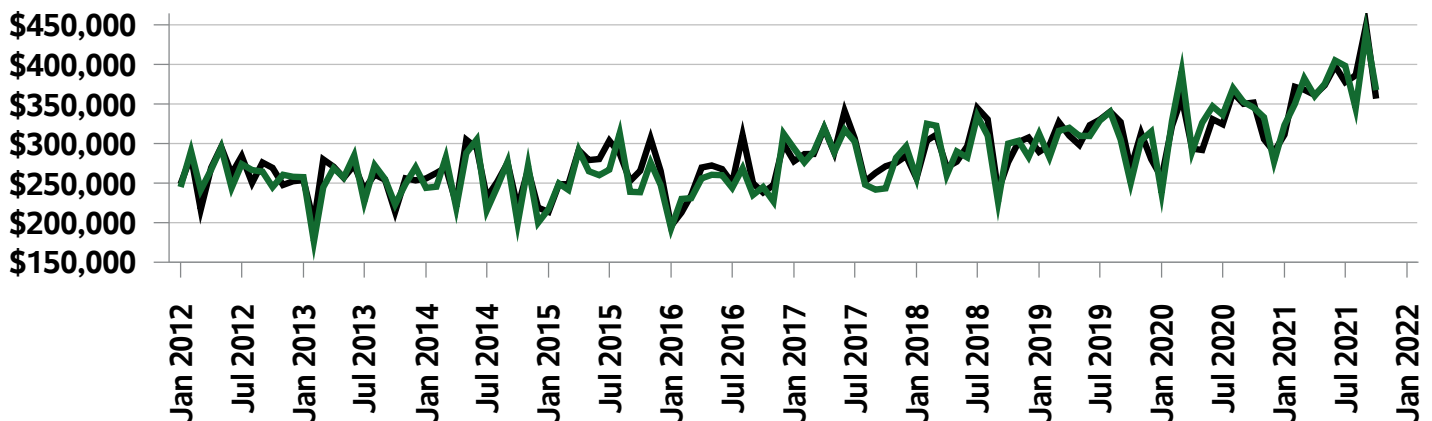
Active Listings (October only)



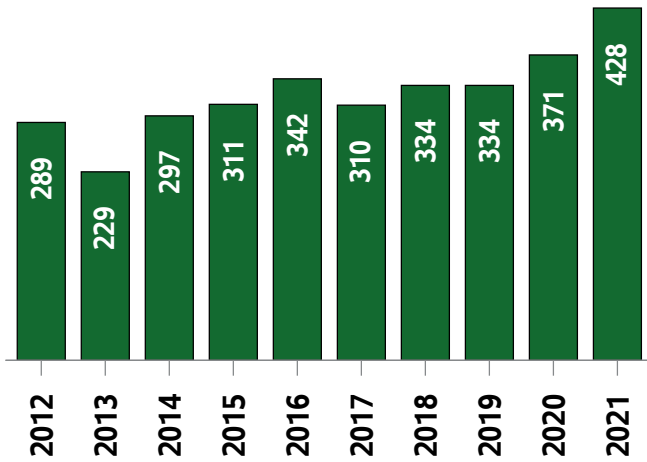
Months of Inventory (October only)



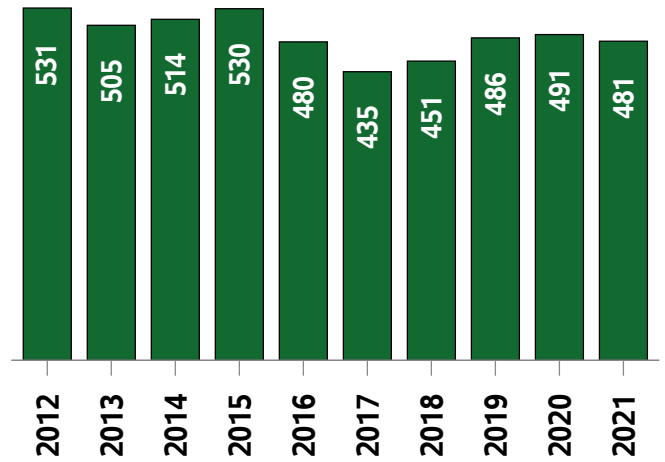
Average Price and Median Price



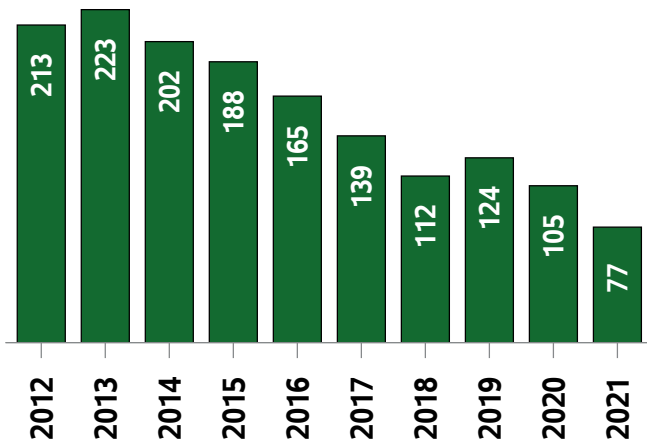
Sales Activity (October Year-to-date)



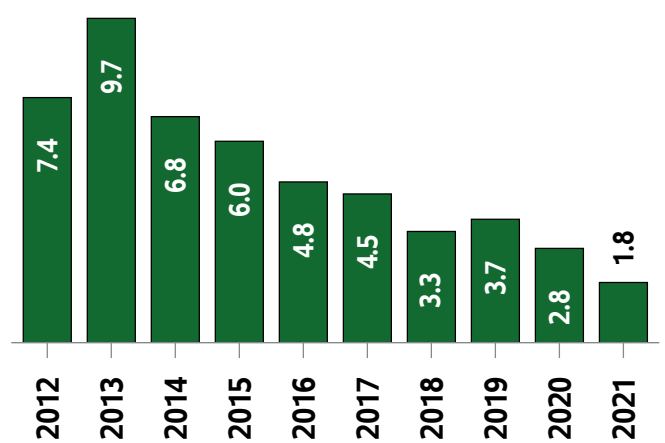
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	24	-41.5	-20.0	26.3	-4.0	20.0	26.3
Dollar Volume	\$10,183,800	-37.9	7.4	65.8	49.8	108.4	99.9
New Listings	30	-16.7	11.1	3.4	36.4	15.4	-18.9
Active Listings	50	-25.4	-43.2	-37.5	-50.0	-62.4	-75.2
Sales to New Listings Ratio ¹	80.0	113.9	111.1	65.5	113.6	76.9	51.4
Months of Inventory ²	2.1	1.6	2.9	4.2	4.0	6.7	10.6
Average Price	\$424,325	6.2	34.3	31.3	56.1	73.7	58.3
Median Price	\$430,450	14.8	51.0	27.4	53.7	101.7	63.0
Sale to List Price Ratio	99.2	98.5	95.7	98.0	96.3	95.7	95.4
Median Days on Market	22.0	29.0	63.0	41.0	36.0	49.0	54.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	332	18.1	23.0	32.3	23.9	40.1	59.6
Dollar Volume	\$140,389,104	30.9	50.0	66.1	81.8	107.0	149.6
New Listings	373	0.3	-3.6	7.8	-1.8	-6.8	-19.3
Active Listings ³	60	-22.9	-39.3	-27.7	-48.9	-57.5	-70.4
Sales to New Listings Ratio ⁴	89.0	75.5	69.8	72.5	70.5	59.3	45.0
Months of Inventory ⁵	1.8	2.8	3.7	3.3	4.4	5.9	9.7
Average Price	\$422,859	10.8	22.0	25.6	46.8	47.8	56.3
Median Price	\$410,000	10.8	23.4	26.2	51.9	51.9	59.8
Sale to List Price Ratio	99.3	98.2	97.1	97.7	96.9	96.6	96.0
Median Days on Market	27.5	32.0	43.0	39.0	46.5	64.0	49.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

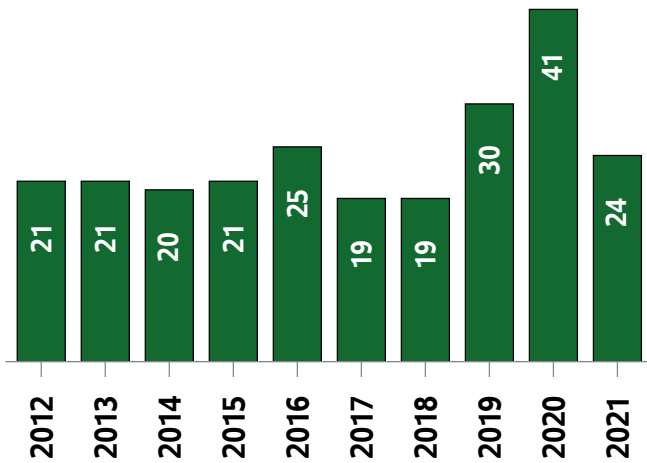
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

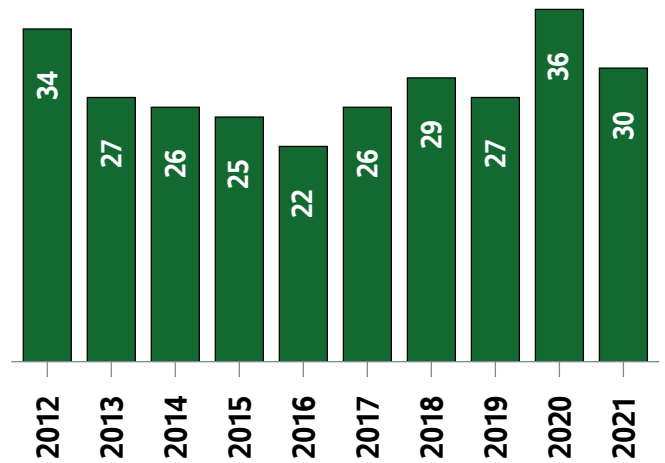
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

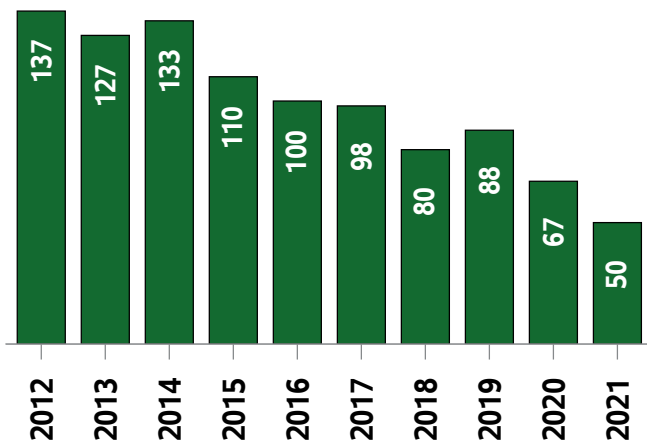
Sales Activity (October only)



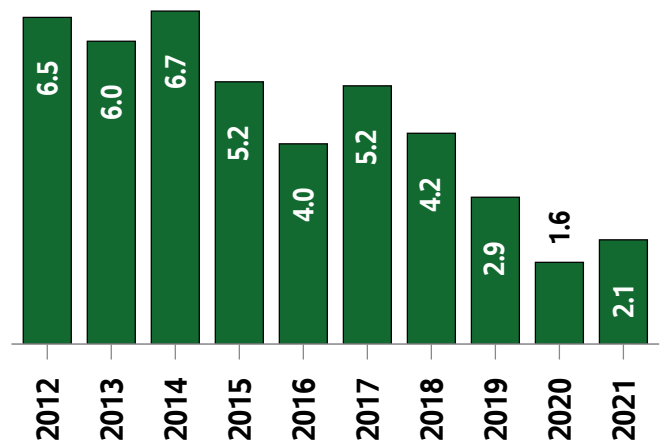
New Listings (October only)



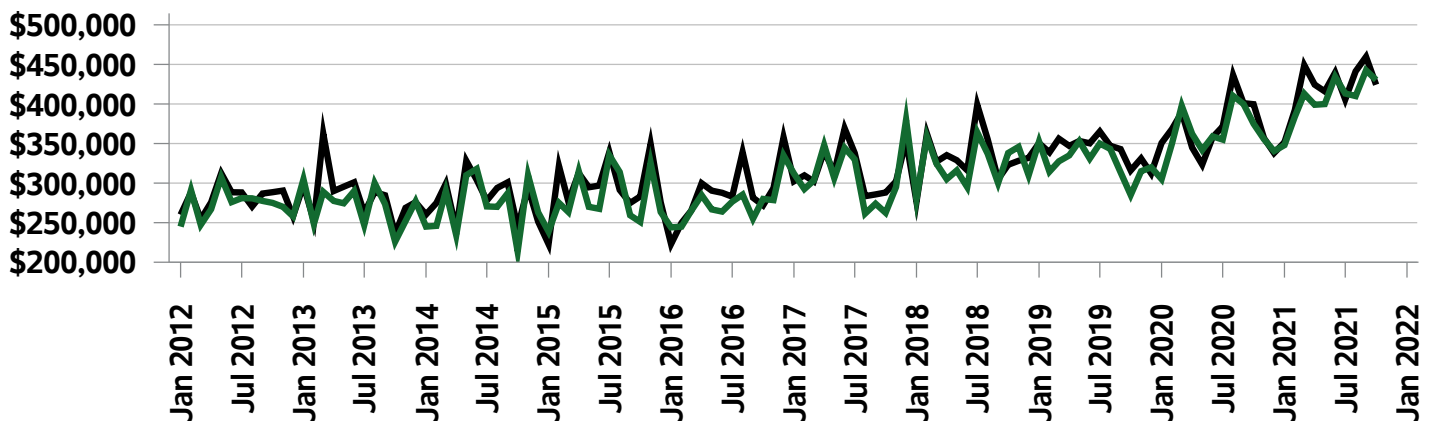
Active Listings (October only)



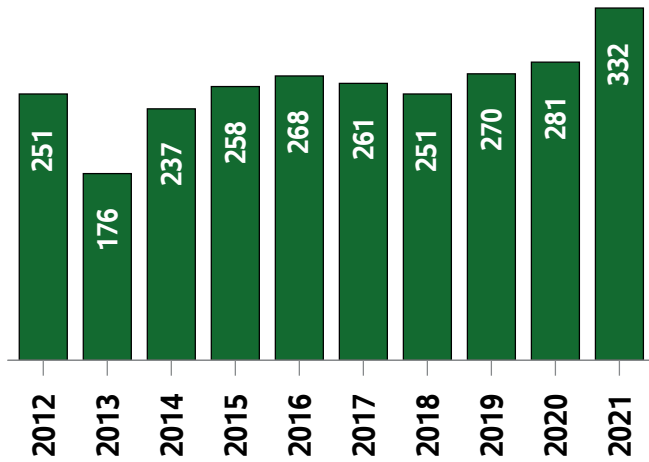
Months of Inventory (October only)



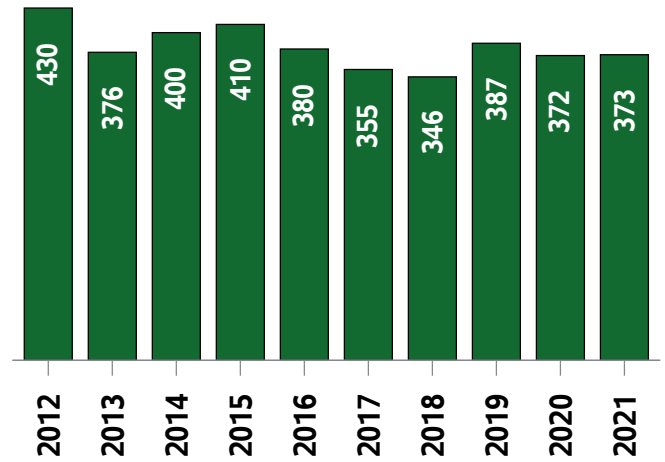
Average Price and Median Price



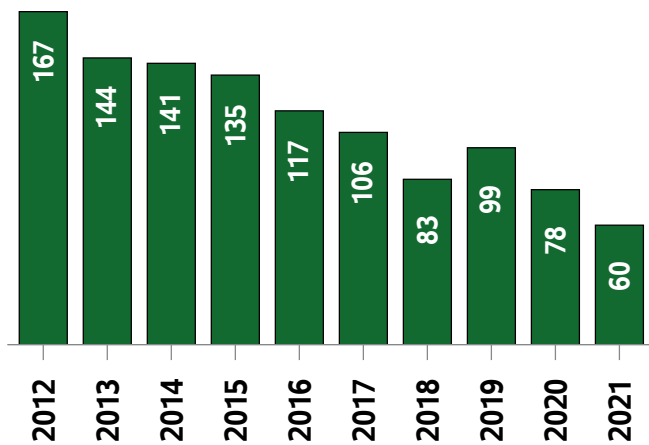
Sales Activity (October Year-to-date)



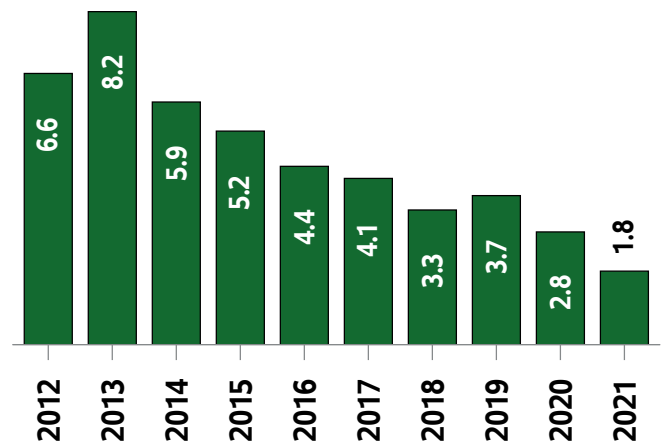
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	5	-37.5	-28.6	150.0	-37.5	0.0	-16.7
Dollar Volume	\$3,053,000	-30.0	-22.3	291.4	-13.7	14.2	36.2
New Listings	7	-36.4	0.0	-36.4	0.0	0.0	-46.2
Active Listings	19	-36.7	-62.0	-65.5	-70.8	-67.2	-82.6
Sales to New Listings Ratio ¹	71.4	72.7	100.0	18.2	114.3	71.4	46.2
Months of Inventory ²	3.8	3.8	7.1	27.5	8.1	11.6	18.2
Average Price	\$610,600	12.0	8.8	56.6	38.1	14.2	63.4
Median Price	\$600,000	-1.0	11.5	53.8	38.7	46.2	56.9
Sale to List Price Ratio	97.6	94.0	95.9	96.5	96.2	94.9	95.2
Median Days on Market	61.0	58.5	136.0	89.0	79.0	116.0	90.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	68	21.4	23.6	41.7	38.8	30.8	78.9
Dollar Volume	\$50,584,331	48.9	62.7	118.7	148.2	125.1	260.2
New Listings	84	-2.3	-32.3	-26.3	-22.9	-27.6	-50.0
Active Listings ³	23	-36.3	-63.3	-60.1	-62.9	-63.0	-79.4
Sales to New Listings Ratio ⁴	81.0	65.1	44.4	42.1	45.0	44.8	22.6
Months of Inventory ⁵	3.4	6.4	11.3	11.9	12.5	11.9	29.2
Average Price	\$743,887	22.6	31.6	54.3	78.8	72.1	101.3
Median Price	\$719,750	19.3	25.2	52.5	67.4	85.7	99.3
Sale to List Price Ratio	98.5	96.6	96.9	96.2	95.5	95.1	93.2
Median Days on Market	48.0	74.0	96.0	49.5	83.0	106.0	84.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

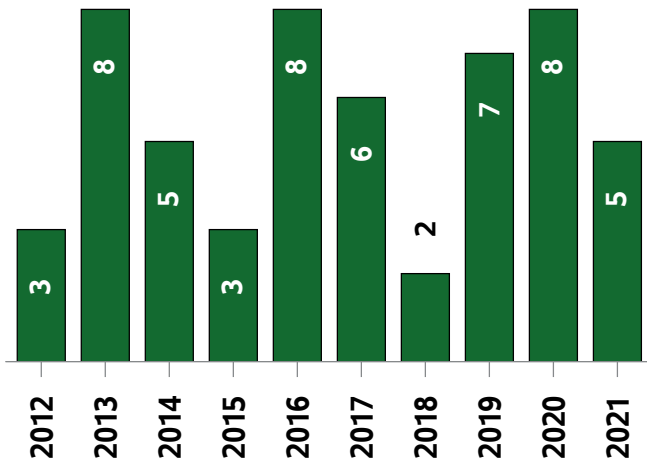
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

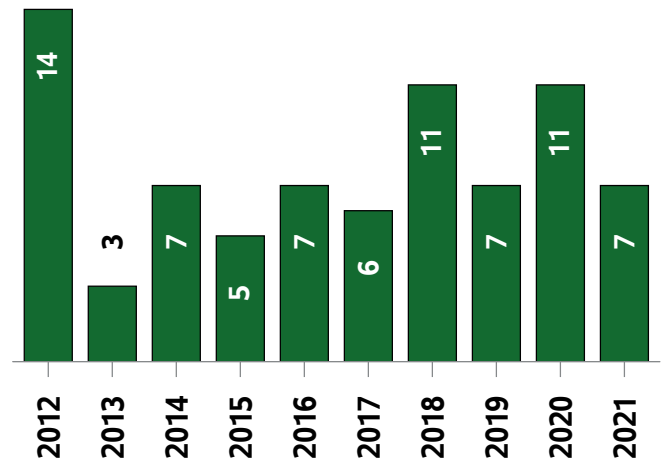
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

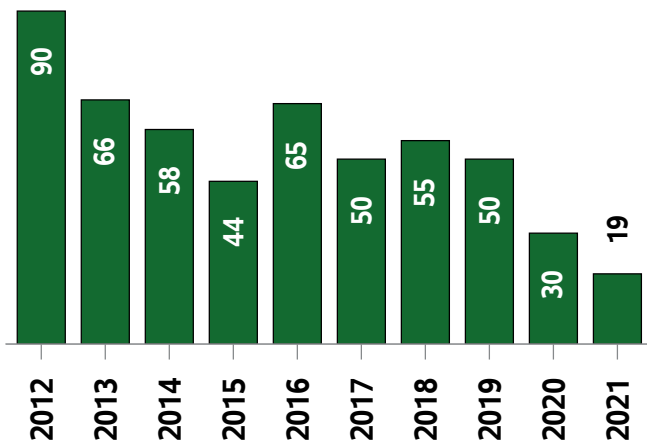
Sales Activity (October only)



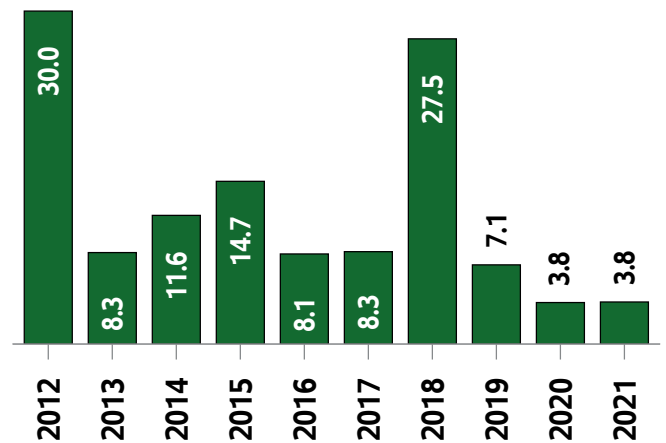
New Listings (October only)



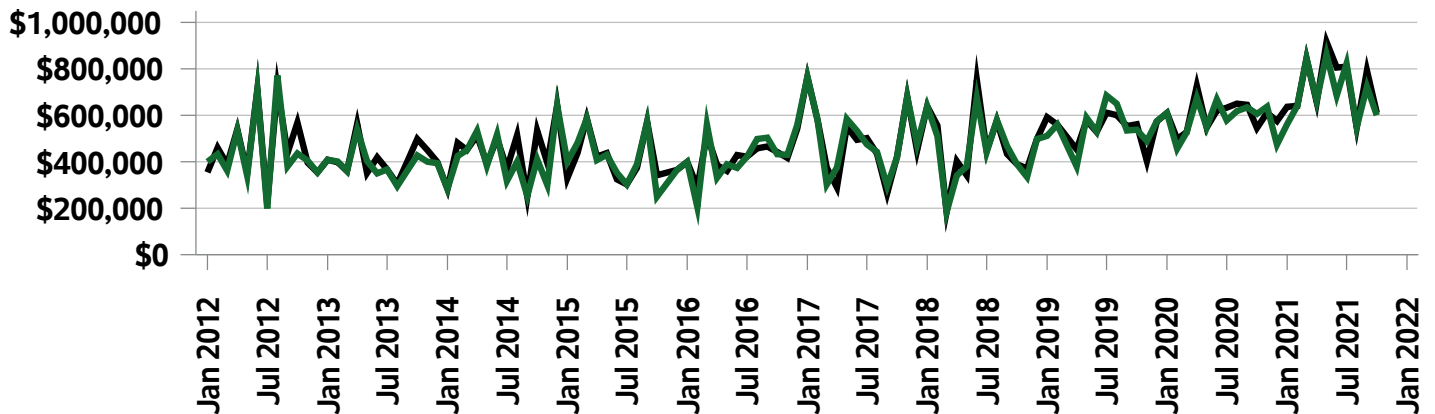
Active Listings (October only)



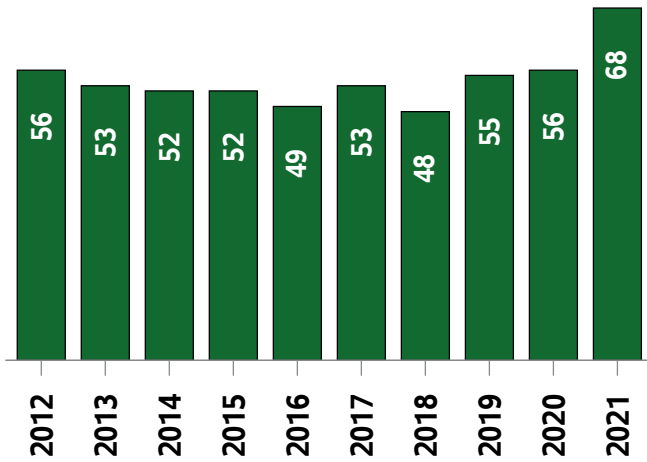
Months of Inventory (October only)



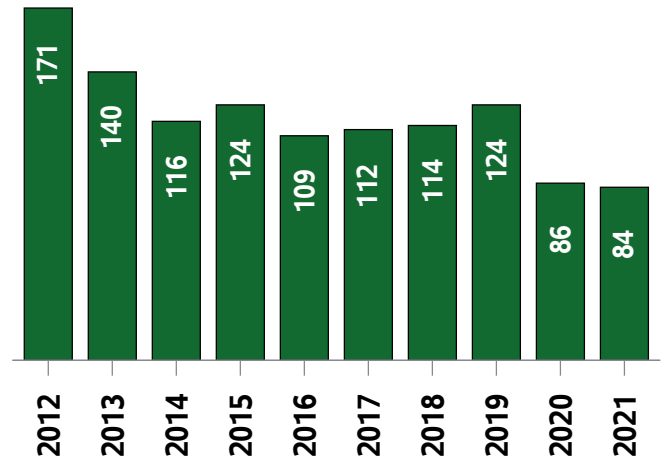
Average Price and Median Price



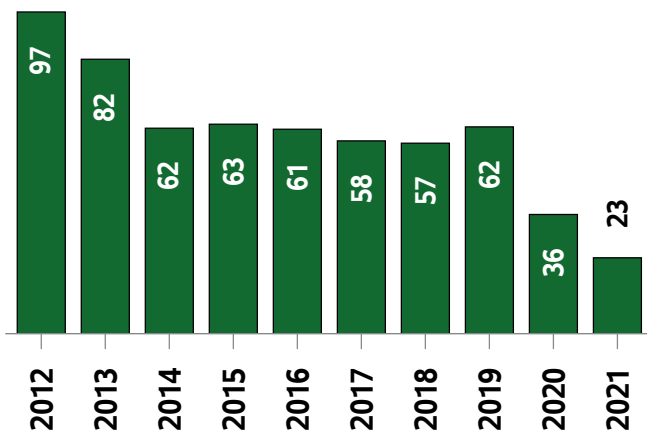
Sales Activity (October Year-to-date)



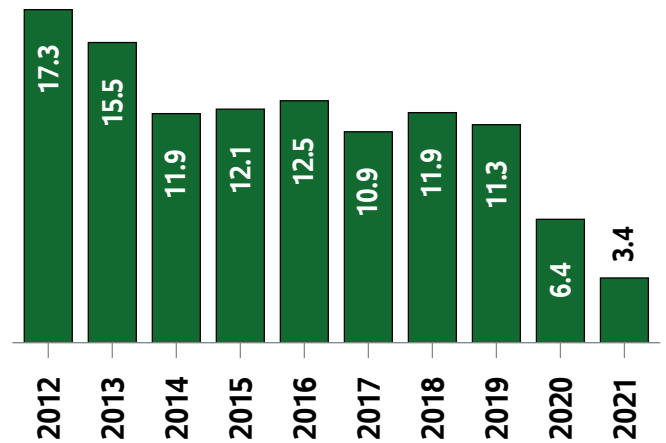
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	5	-37.5	-28.6	400.0	-37.5	0.0	-16.7
Dollar Volume	\$3,053,000	-30.0	-22.3	345.7	-13.7	14.2	36.2
New Listings	7	-36.4	40.0	-30.0	0.0	0.0	-36.4
Active Listings	19	-36.7	-60.4	-62.7	-66.1	-66.1	-81.7
Sales to New Listings Ratio ¹	71.4	72.7	140.0	10.0	114.3	71.4	54.5
Months of Inventory ²	3.8	3.8	6.9	51.0	7.0	11.2	17.3
Average Price	\$610,600	12.0	8.8	-10.9	38.1	14.2	63.4
Median Price	\$600,000	-1.0	11.5	-12.4	38.7	46.2	56.9
Sale to List Price Ratio	97.6	94.0	95.9	97.9	96.2	94.9	95.2
Median Days on Market	61.0	58.5	136.0	27.0	79.0	116.0	90.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	67	19.6	24.1	67.5	45.7	42.6	97.1
Dollar Volume	\$50,516,331	48.7	65.3	124.6	150.2	131.0	270.5
New Listings	83	-2.4	-28.4	-21.7	-16.2	-24.5	-47.8
Active Listings ³	23	-34.2	-61.8	-53.8	-59.5	-61.1	-78.2
Sales to New Listings Ratio ⁴	80.7	65.9	46.6	37.7	46.5	42.7	21.4
Months of Inventory ⁵	3.4	6.2	11.0	12.3	12.2	12.4	30.7
Average Price	\$753,975	24.3	33.3	34.1	71.8	62.0	88.0
Median Price	\$724,500	20.1	26.0	42.9	67.5	83.0	91.9
Sale to List Price Ratio	98.5	96.6	97.0	97.0	95.5	95.8	94.6
Median Days on Market	48.0	74.0	93.0	49.5	76.5	106.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

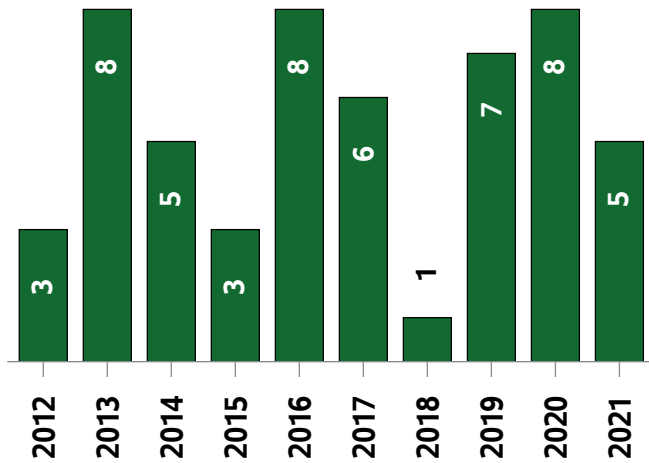
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

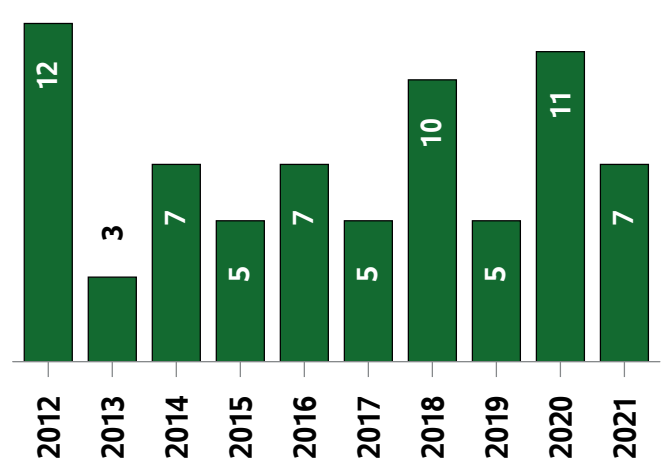
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

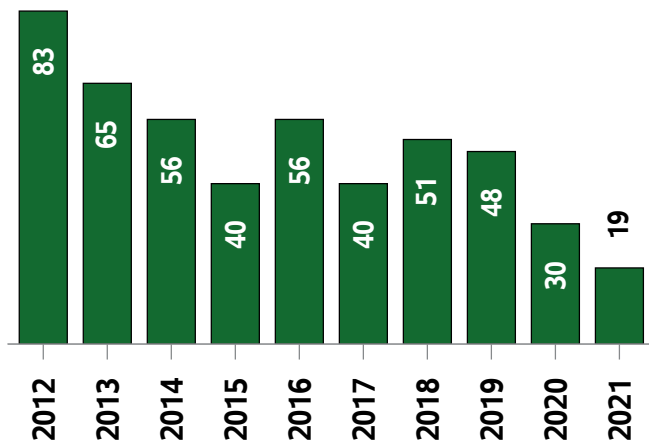
Sales Activity (October only)



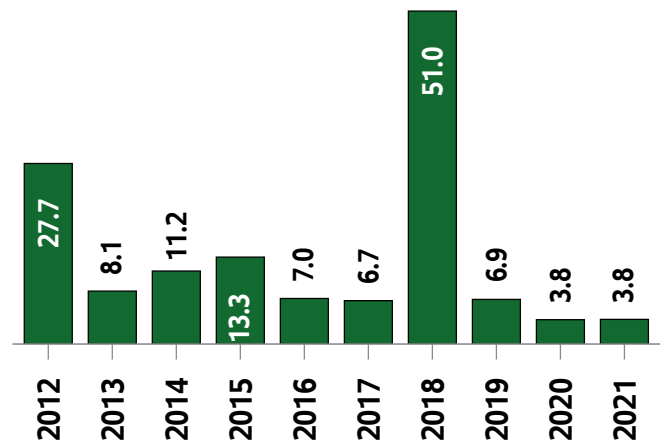
New Listings (October only)



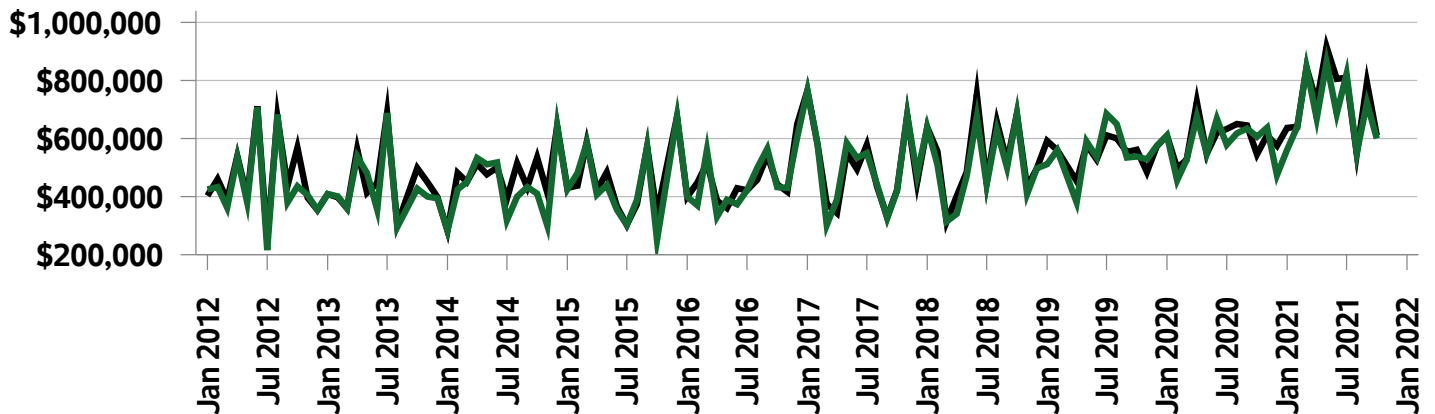
Active Listings (October only)



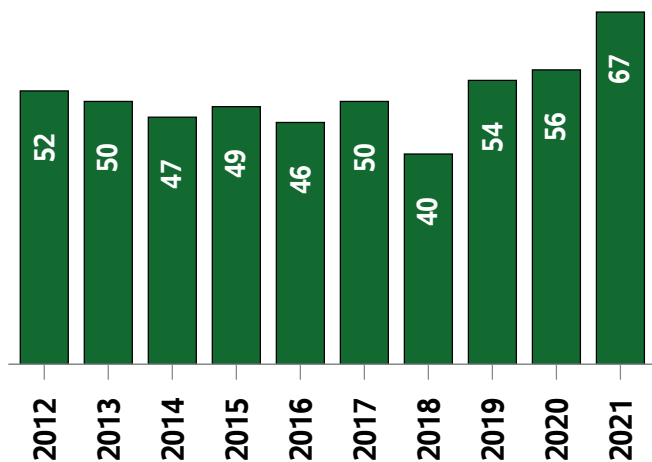
Months of Inventory (October only)



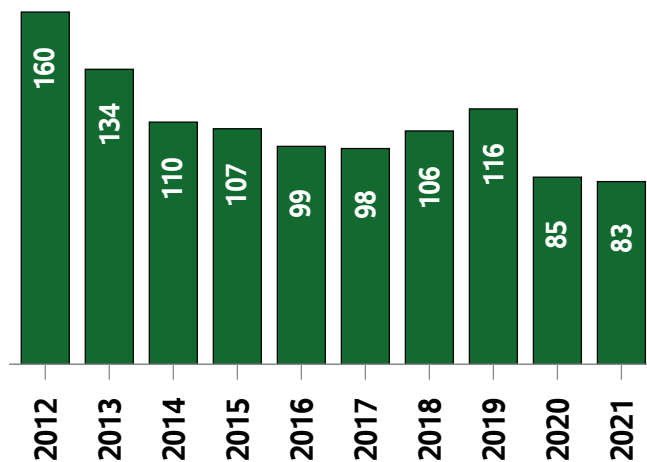
Average Price and Median Price



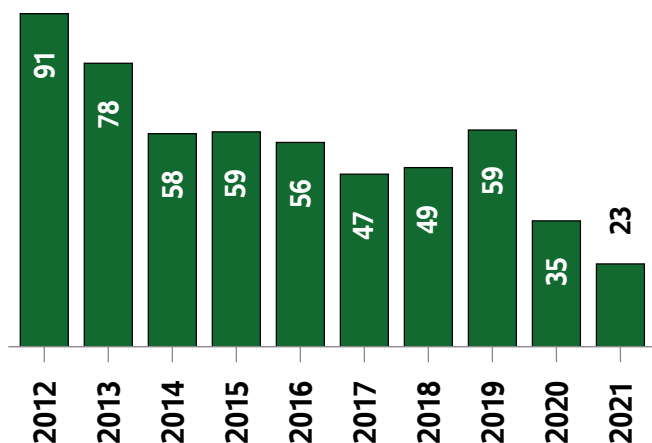
Sales Activity (October Year-to-date)



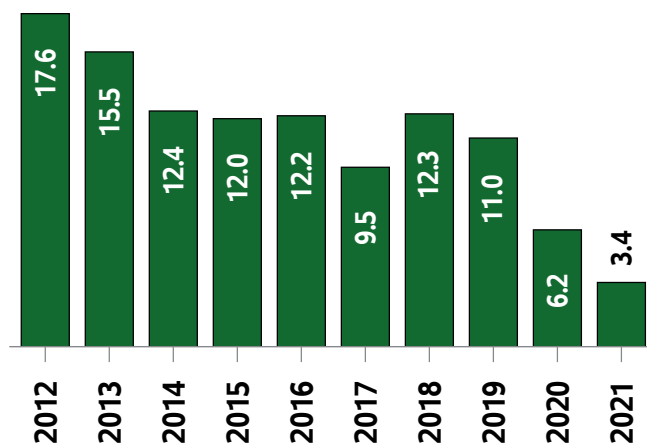
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	11	-35.3	-21.4	-15.4	-26.7	0.0	120.0
Dollar Volume	\$3,569,600	-33.9	-9.9	31.4	-1.7	46.3	249.8
New Listings	11	-15.4	-8.3	-42.1	-31.3	22.2	-26.7
Active Listings	42	-16.0	-35.4	-44.7	-59.6	-66.4	-64.1
Sales to New Listings Ratio ¹	100.0	130.8	116.7	68.4	93.8	122.2	33.3
Months of Inventory ²	3.8	2.9	4.6	5.8	6.9	11.4	23.4
Average Price	\$324,509	2.1	14.7	55.3	34.1	46.3	59.0
Median Price	\$300,000	0.3	14.7	50.4	25.0	41.5	33.3
Sale to List Price Ratio	96.4	96.2	91.4	91.5	94.9	95.0	92.0
Median Days on Market	50.0	54.0	96.0	84.0	134.0	196.0	38.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	152	27.7	28.8	10.1	34.5	70.8	114.1
Dollar Volume	\$55,204,511	51.6	63.8	55.1	118.8	182.8	268.7
New Listings	171	-1.2	-9.0	-18.6	-21.6	-28.2	-22.6
Active Listings ³	37	-39.4	-49.5	-56.5	-68.2	-72.1	-68.7
Sales to New Listings Ratio ⁴	88.9	68.8	62.8	65.7	51.8	37.4	32.1
Months of Inventory ⁵	2.5	5.2	6.3	6.2	10.4	15.0	16.8
Average Price	\$363,188	18.7	27.2	40.8	62.6	65.6	72.2
Median Price	\$367,250	23.7	34.0	46.3	74.9	70.8	65.4
Sale to List Price Ratio	98.3	95.8	95.2	94.8	94.1	93.6	93.2
Median Days on Market	39.0	69.0	58.5	60.0	101.0	118.0	86.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

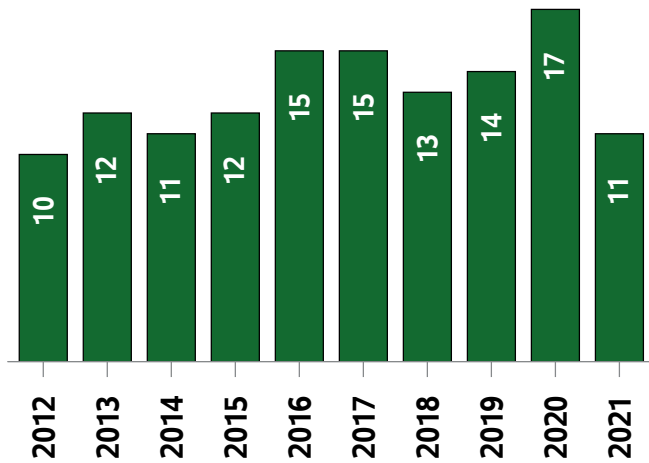
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

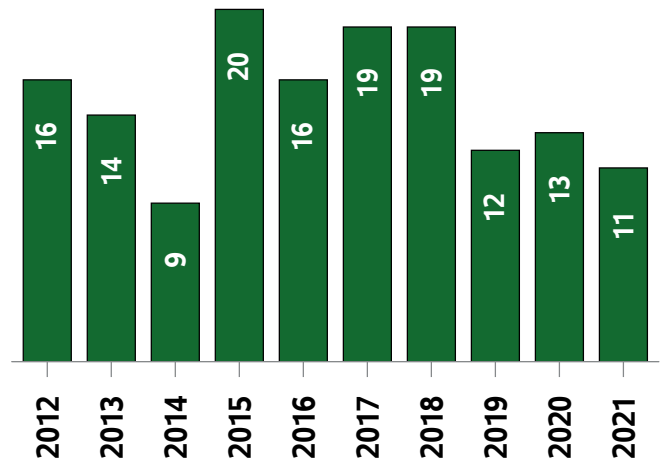
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

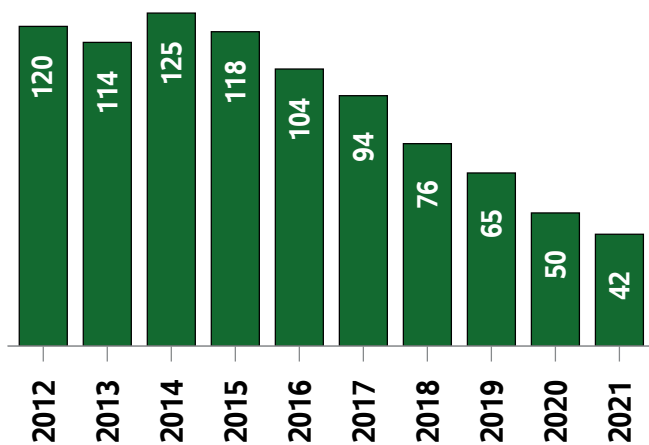
Sales Activity (October only)



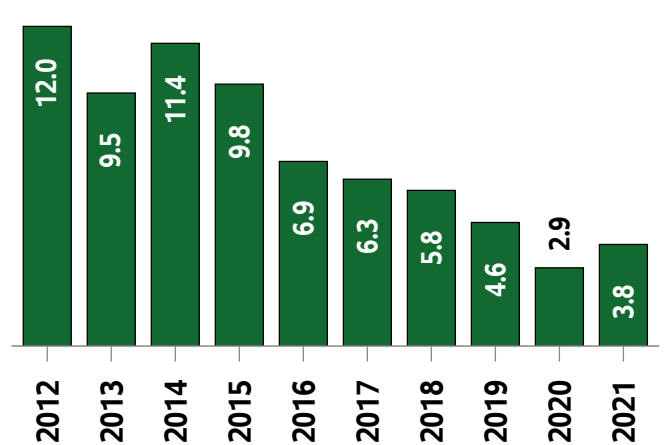
New Listings (October only)



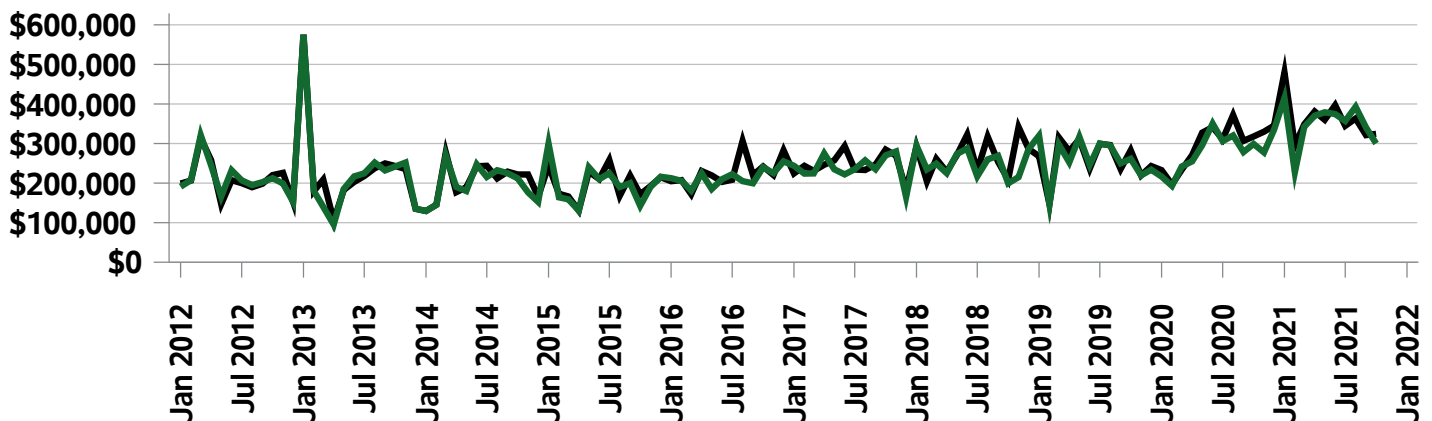
Active Listings (October only)



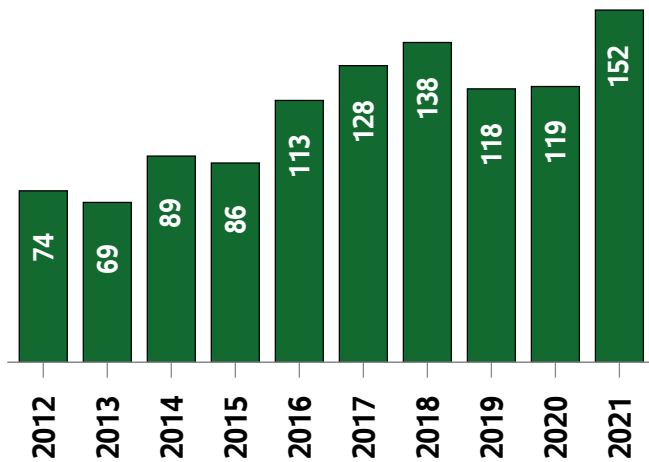
Months of Inventory (October only)



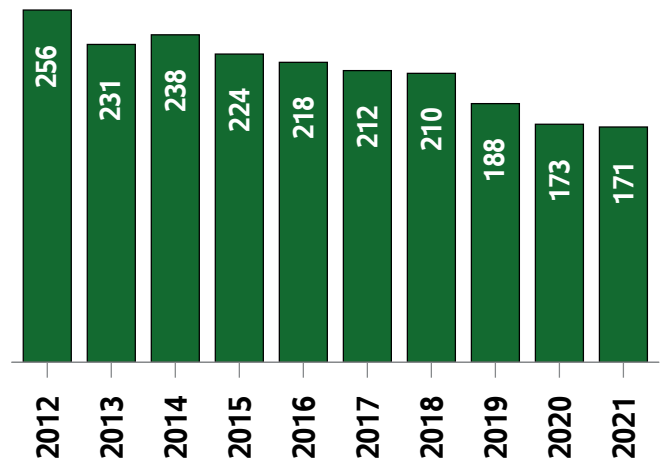
Average Price and Median Price



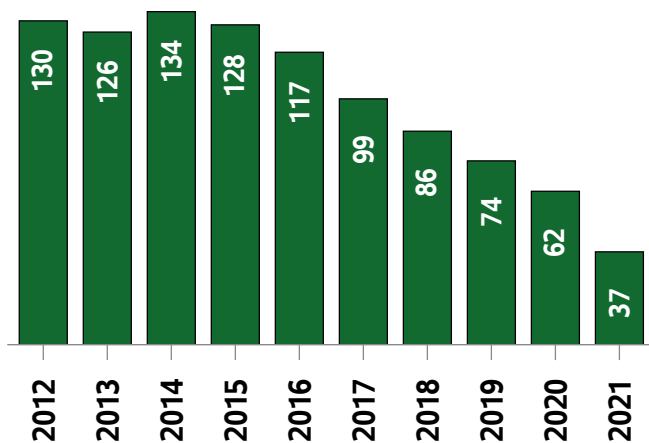
Sales Activity (October Year-to-date)



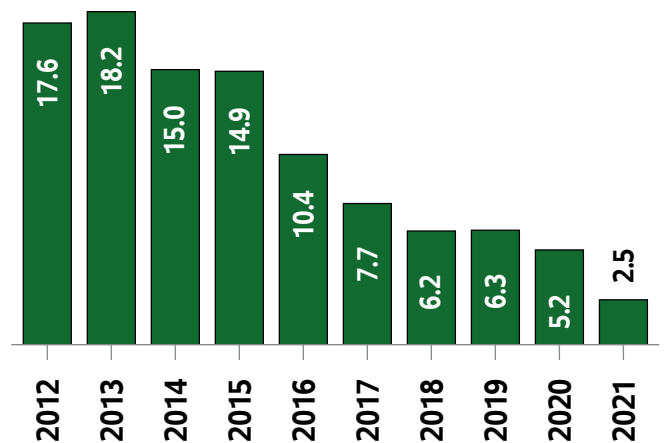
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	9	-35.7	-25.0	-10.0	-10.0	-10.0	125.0
Dollar Volume	\$3,110,600	-32.3	-16.7	30.5	10.8	36.7	211.4
New Listings	9	-18.2	0.0	-47.1	-18.2	0.0	-18.2
Active Listings	35	-12.5	-38.6	-51.4	-63.5	-68.8	-64.6
Sales to New Listings Ratio ¹	100.0	127.3	133.3	58.8	90.9	111.1	36.4
Months of Inventory ²	3.9	2.9	4.8	7.2	9.6	11.2	24.8
Average Price	\$345,622	5.4	11.0	45.1	23.2	51.9	38.4
Median Price	\$312,500	2.5	5.0	38.5	13.1	44.7	27.0
Sale to List Price Ratio	96.0	95.9	96.2	91.5	95.0	95.2	97.0
Median Days on Market	57.0	54.5	93.0	70.0	95.5	157.0	25.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	128	26.7	29.3	8.5	45.5	66.2	116.9
Dollar Volume	\$50,658,111	54.6	62.4	52.8	129.7	183.3	271.6
New Listings	143	-2.1	-11.2	-23.5	-23.9	-31.6	-25.1
Active Listings ³	32	-38.9	-51.9	-59.4	-68.4	-72.2	-68.8
Sales to New Listings Ratio ⁴	89.5	69.2	61.5	63.1	46.8	36.8	30.9
Months of Inventory ⁵	2.5	5.2	6.8	6.7	11.6	15.1	17.5
Average Price	\$395,766	22.0	25.6	40.8	57.9	70.4	71.3
Median Price	\$382,500	23.4	26.4	41.9	70.0	72.3	59.4
Sale to List Price Ratio	98.5	96.0	95.9	94.8	94.3	94.2	94.1
Median Days on Market	39.0	67.0	57.0	61.0	95.5	122.0	71.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

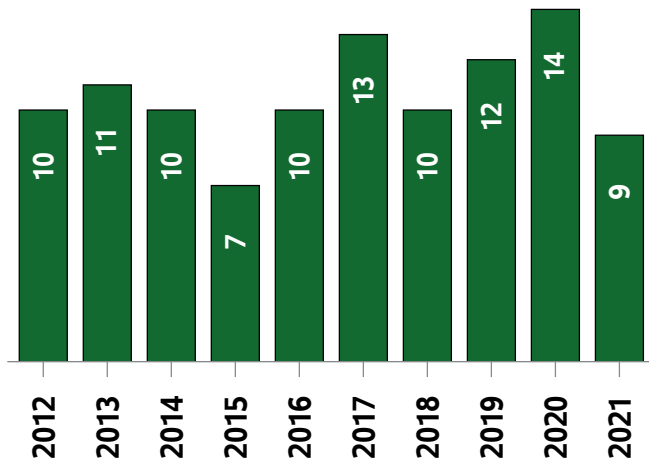
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

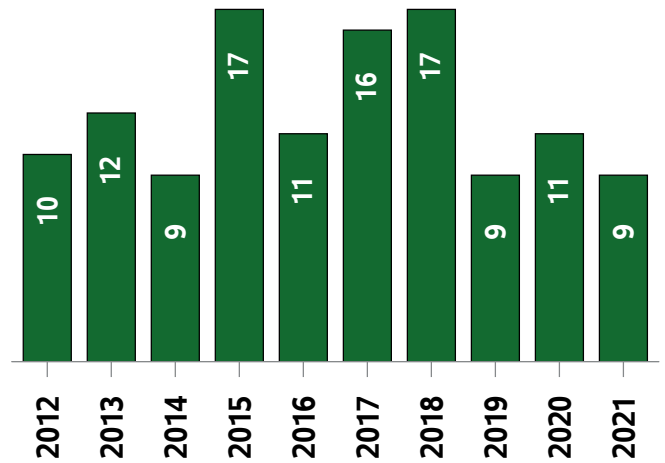
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

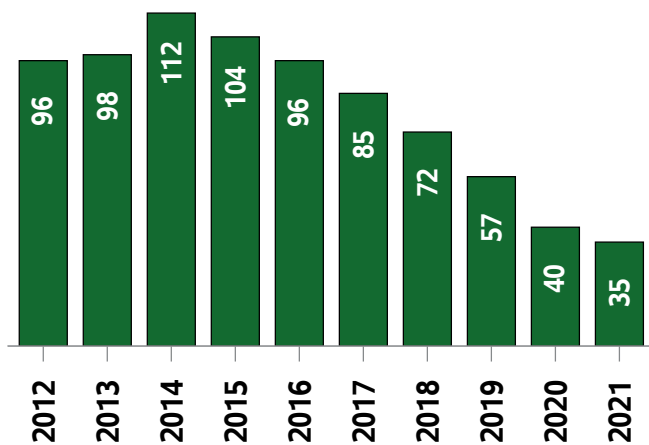
Sales Activity (October only)



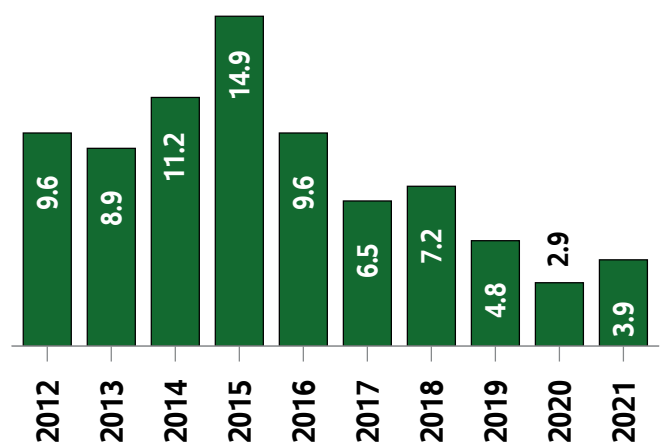
New Listings (October only)



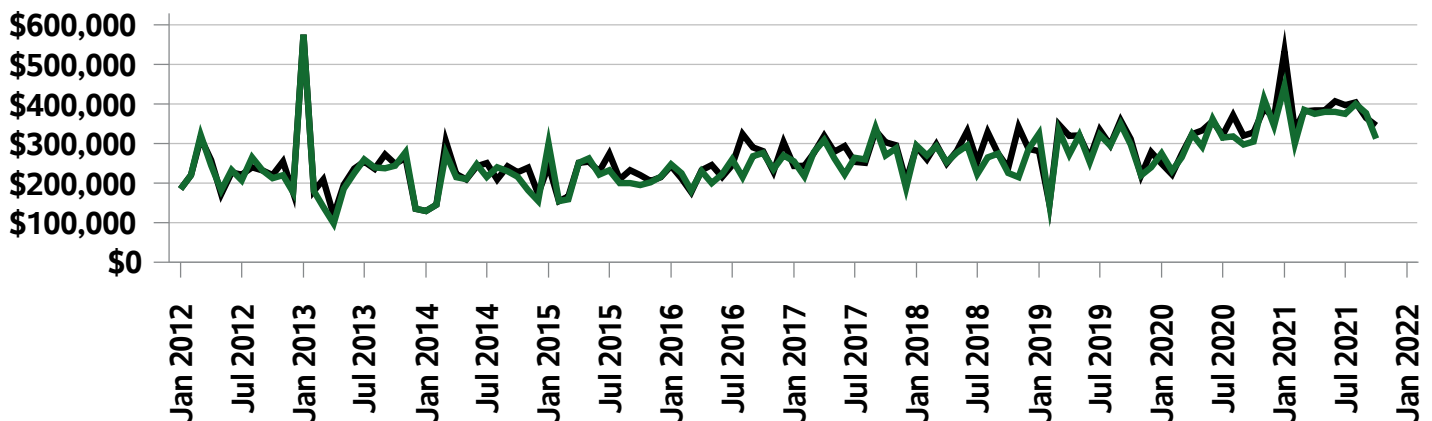
Active Listings (October only)



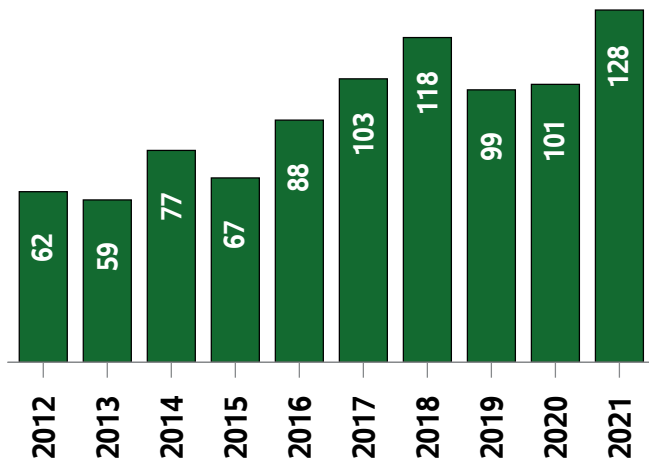
Months of Inventory (October only)



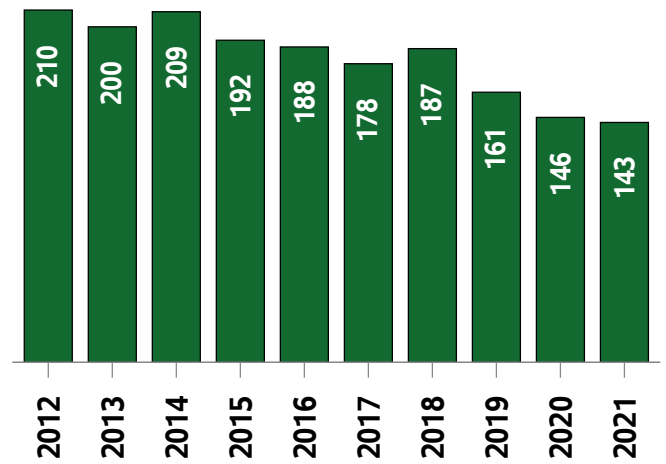
Average Price and Median Price



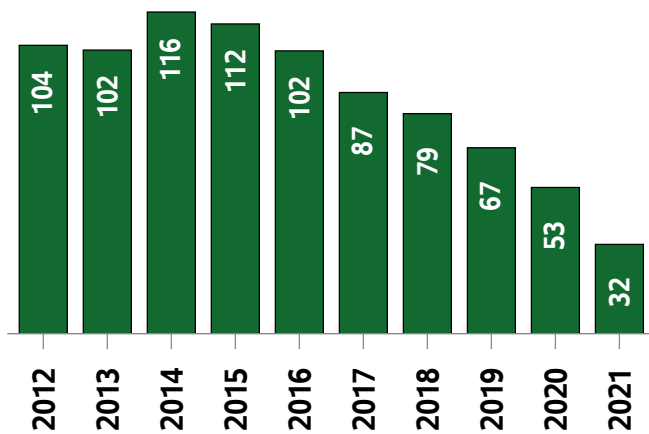
Sales Activity (October Year-to-date)



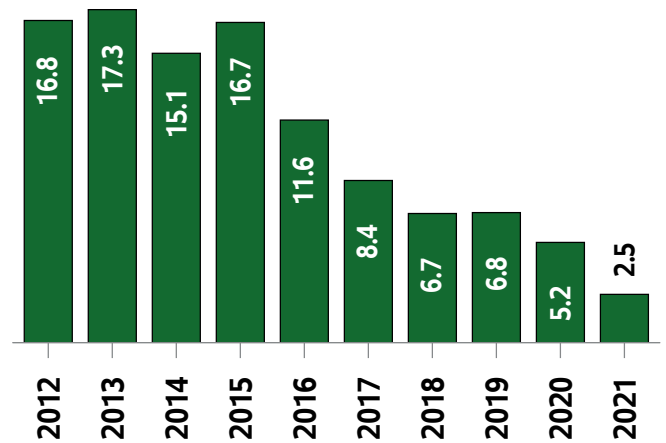
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	12	-14.3	71.4	100.0	200.0	71.4	100.0
Dollar Volume	\$2,485,700	-11.7	127.5	201.8	77.1	73.1	207.7
New Listings	9	28.6	28.6	-10.0	12.5	-10.0	-30.8
Active Listings	23	0.0	-48.9	-58.2	-78.3	-68.9	-69.7
Sales to New Listings Ratio ¹	133.3	200.0	100.0	60.0	50.0	70.0	46.2
Months of Inventory ²	1.9	1.6	6.4	9.2	26.5	10.6	12.7
Average Price	\$207,142	3.0	32.7	50.9	-41.0	1.0	53.8
Median Price	\$212,600	3.5	128.6	92.8	-45.1	59.8	80.9
Sale to List Price Ratio	97.8	96.5	94.0	96.2	94.0	93.8	93.9
Median Days on Market	45.0	42.5	121.0	97.5	76.5	129.0	34.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	99	5.3	33.8	37.5	241.4	86.8	94.1
Dollar Volume	\$20,072,950	17.3	34.9	58.9	212.7	104.8	89.5
New Listings	119	4.4	6.3	20.2	16.7	7.2	4.4
Active Listings ³	23	-42.3	-58.0	-60.6	-75.7	-65.7	-63.9
Sales to New Listings Ratio ⁴	83.2	82.5	66.1	72.7	28.4	47.7	44.7
Months of Inventory ⁵	2.3	4.2	7.3	8.0	32.4	12.5	12.4
Average Price	\$202,757	11.4	0.8	15.5	-8.4	9.6	-2.4
Median Price	\$145,000	-13.8	-21.4	-9.2	-31.0	-19.0	-32.6
Sale to List Price Ratio	97.5	95.6	95.6	94.9	92.6	94.6	95.1
Median Days on Market	35.0	50.5	74.0	102.0	126.0	131.0	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

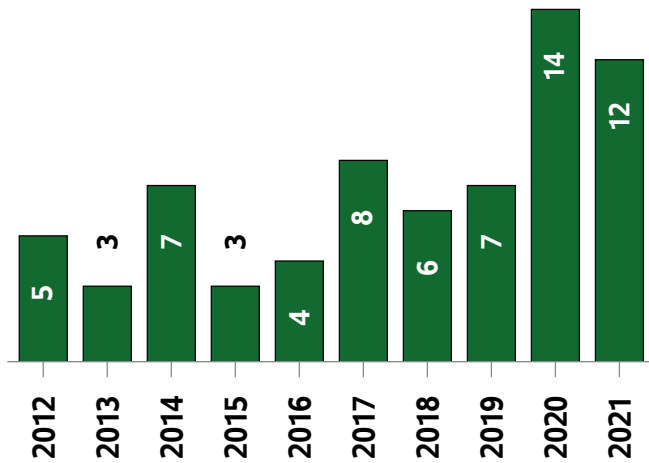
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

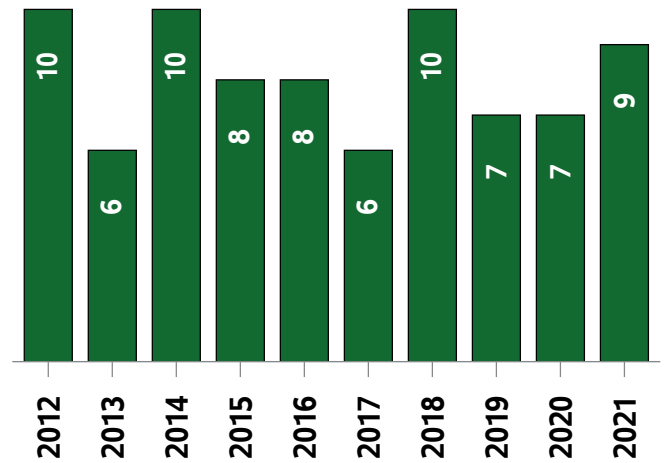
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

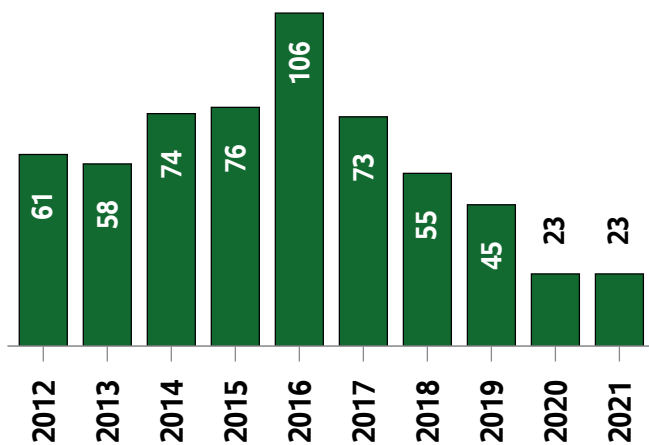
Sales Activity (October only)



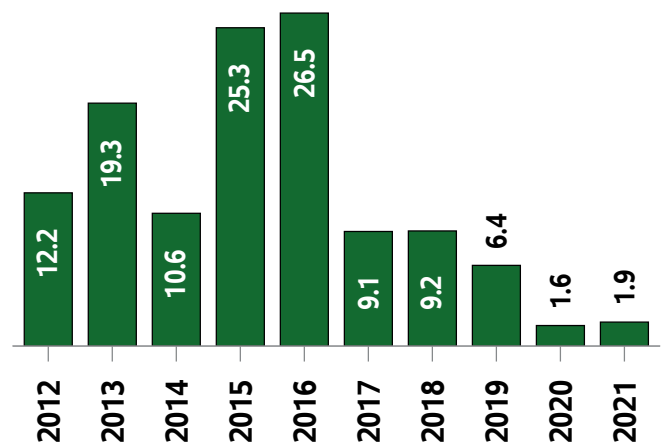
New Listings (October only)



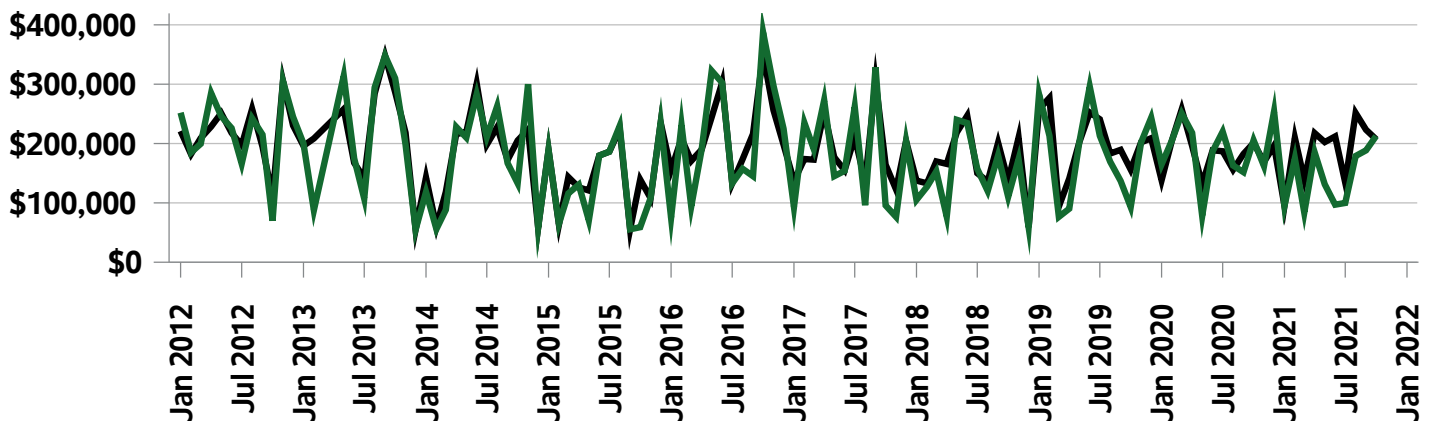
Active Listings (October only)



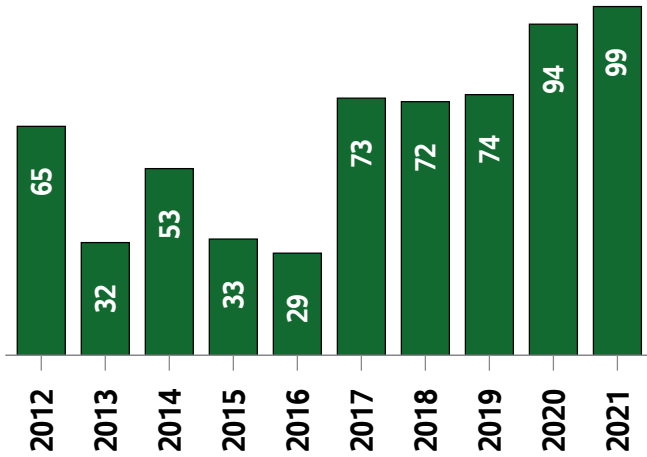
Months of Inventory (October only)



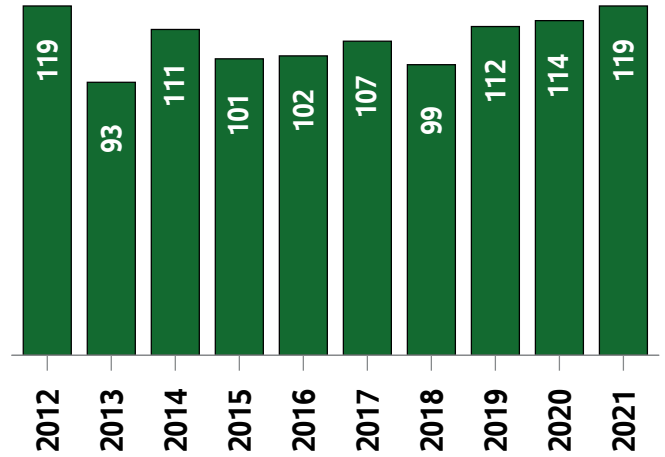
Average Price and Median Price



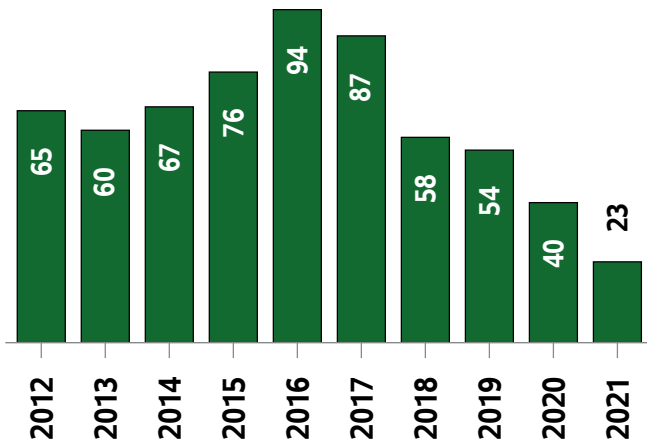
Sales Activity (October Year-to-date)



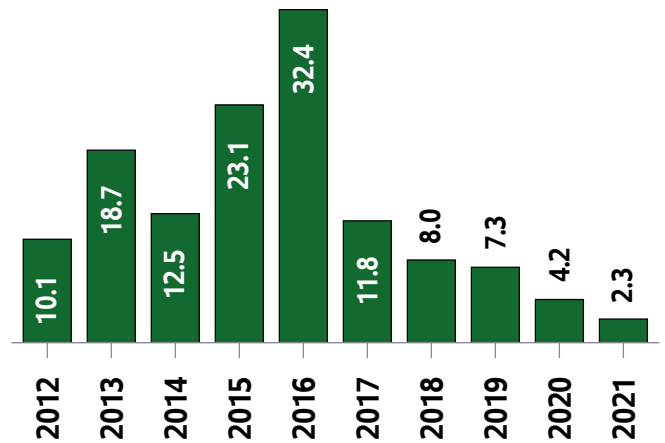
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	6	-33.3	100.0	100.0	100.0	100.0	100.0
Dollar Volume	\$1,883,700	-21.3	128.3	196.4	40.1	72.8	213.5
New Listings	2	-50.0	-60.0	-50.0	-50.0	-60.0	-75.0
Active Listings	8	-42.9	-68.0	-72.4	-83.0	-80.5	-72.4
Sales to New Listings Ratio ¹	300.0	225.0	60.0	75.0	75.0	60.0	37.5
Months of Inventory ²	1.3	1.6	8.3	9.7	15.7	13.7	9.7
Average Price	\$313,950	18.1	14.2	48.2	-30.0	-13.6	56.7
Median Price	\$277,500	2.8	2.8	24.7	-39.7	-27.0	64.3
Sale to List Price Ratio	98.1	96.9	97.3	96.5	97.1	95.9	92.4
Median Days on Market	35.5	42.0	121.0	127.0	25.0	129.0	42.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	43	-18.9	4.9	2.4	168.8	43.3	22.9
Dollar Volume	\$14,521,500	6.1	22.2	38.6	161.3	81.7	58.2
New Listings	49	-30.0	-25.8	-15.5	6.5	-25.8	-15.5
Active Listings ³	9	-56.8	-68.3	-71.7	-77.8	-74.2	-60.0
Sales to New Listings Ratio ⁴	87.8	75.7	62.1	72.4	34.8	45.5	60.3
Months of Inventory ⁵	2.1	4.0	7.1	7.7	25.9	11.9	6.6
Average Price	\$337,709	30.7	16.5	35.4	-2.8	26.8	28.8
Median Price	\$332,000	23.0	20.7	34.4	0.2	19.6	23.4
Sale to List Price Ratio	97.8	96.0	95.8	95.7	95.6	95.8	95.3
Median Days on Market	34.0	48.0	71.0	107.5	102.5	130.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

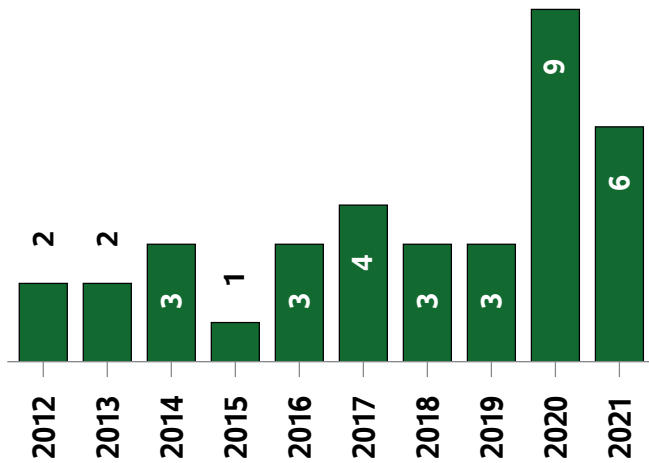
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

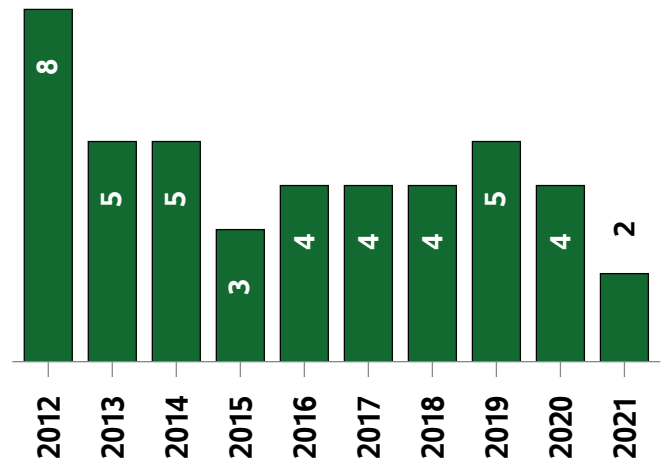
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

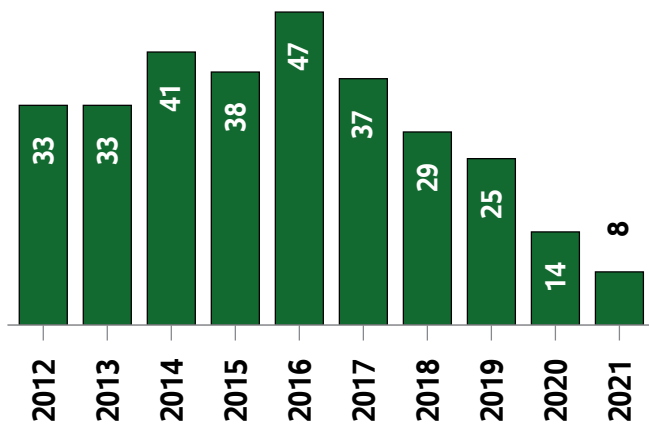
Sales Activity (October only)



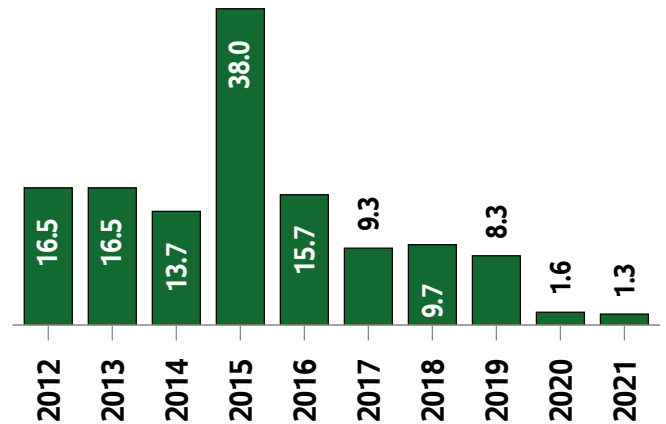
New Listings (October only)



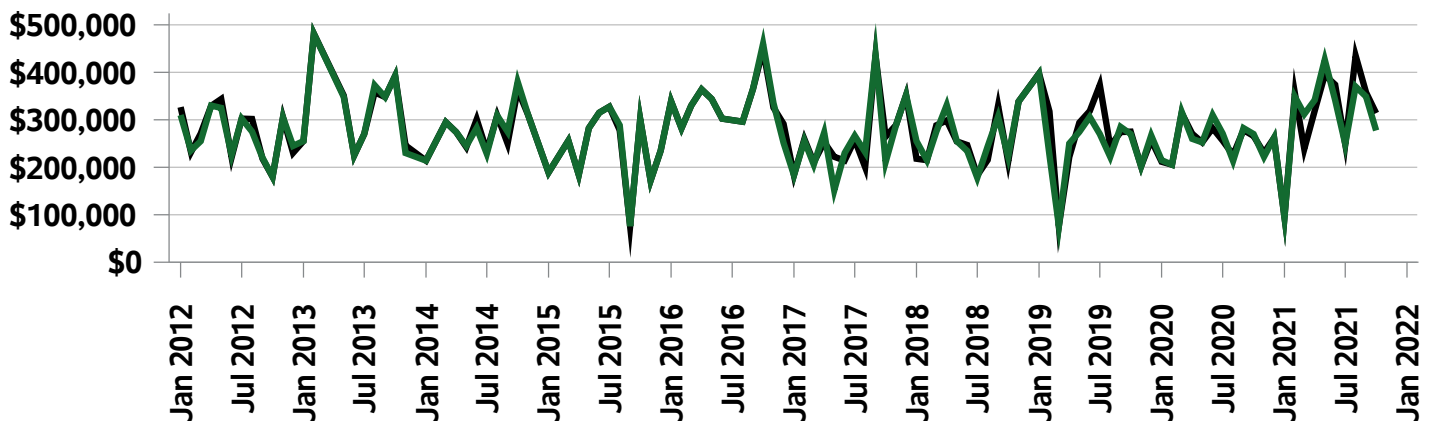
Active Listings (October only)



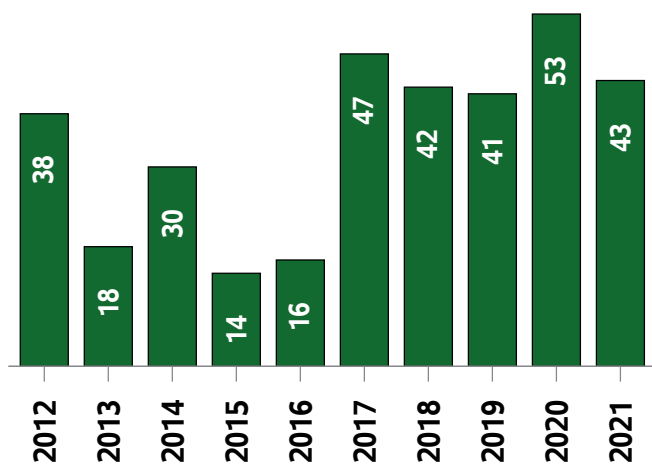
Months of Inventory (October only)



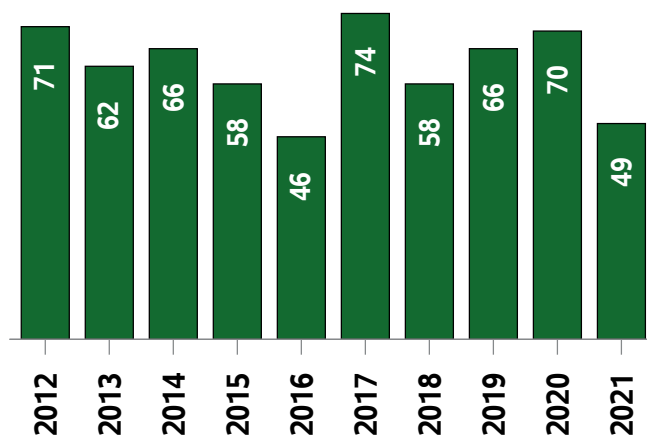
Average Price and Median Price



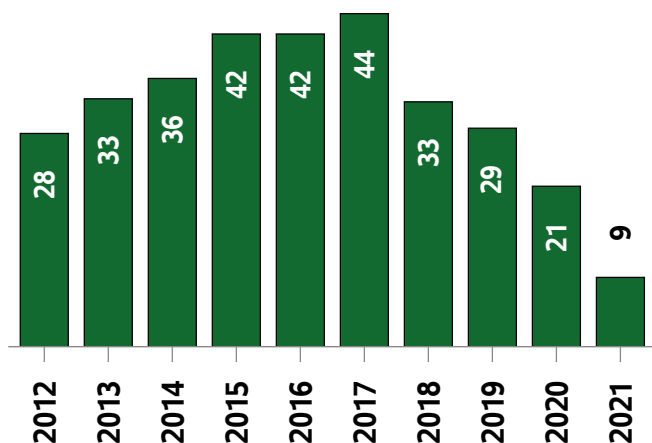
Sales Activity (October Year-to-date)



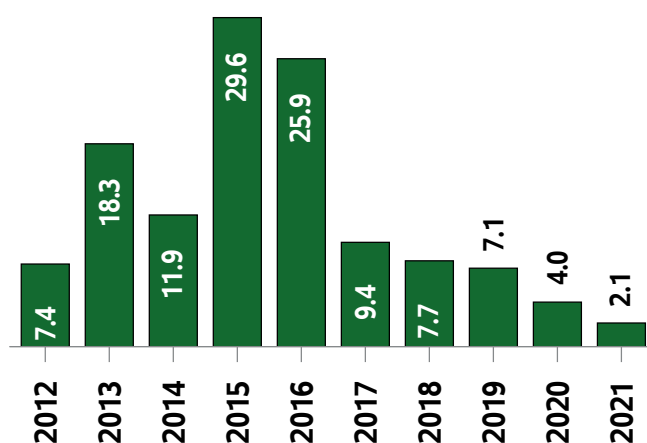
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	22	15.8	100.0	0.0	22.2	15.8	144.4
Dollar Volume	\$12,621,235	16.3	101.8	30.8	77.4	73.3	361.7
New Listings	15	36.4	-6.3	-21.1	36.4	-16.7	15.4
Active Listings	34	9.7	-27.7	-24.4	-66.0	-65.3	-73.0
Sales to New Listings Ratio ¹	146.7	172.7	68.8	115.8	163.6	105.6	69.2
Months of Inventory ²	1.5	1.6	4.3	2.0	5.6	5.2	14.0
Average Price	\$573,693	0.4	0.9	30.8	45.1	49.7	88.9
Median Price	\$490,000	-1.8	0.4	20.6	22.9	36.1	49.6
Sale to List Price Ratio	98.7	98.7	97.9	97.1	96.1	96.5	94.8
Median Days on Market	33.5	34.0	59.0	48.0	62.0	111.0	130.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	153	9.3	13.3	17.7	47.1	22.4	125.0
Dollar Volume	\$88,656,730	14.8	26.3	52.0	111.9	78.9	289.2
New Listings	190	9.2	5.6	13.1	1.6	-4.5	-3.6
Active Listings ³	36	-33.4	-25.2	-26.1	-67.7	-68.6	-75.7
Sales to New Listings Ratio ⁴	80.5	80.5	75.0	77.4	55.6	62.8	34.5
Months of Inventory ⁵	2.3	3.9	3.6	3.7	10.7	9.2	21.7
Average Price	\$579,456	5.1	11.5	29.2	44.0	46.2	73.0
Median Price	\$520,000	-3.4	13.3	24.4	31.7	42.9	63.8
Sale to List Price Ratio	99.9	97.8	97.7	97.4	96.5	95.2	94.8
Median Days on Market	27.0	51.5	44.0	38.5	62.0	95.0	110.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

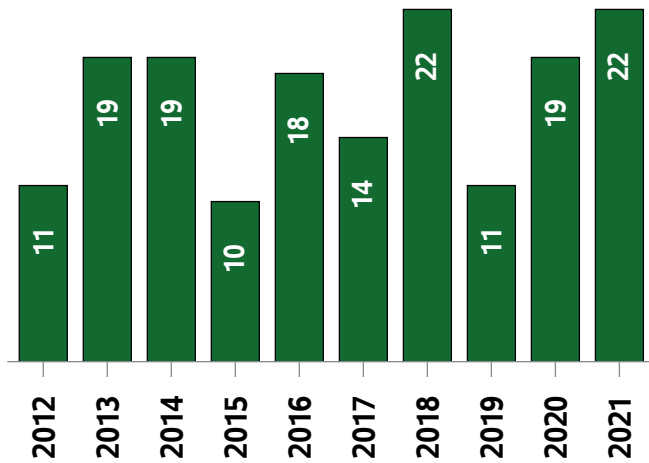
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

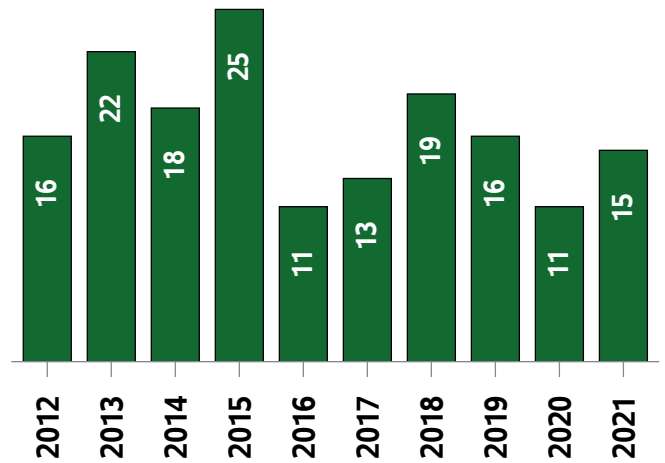
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

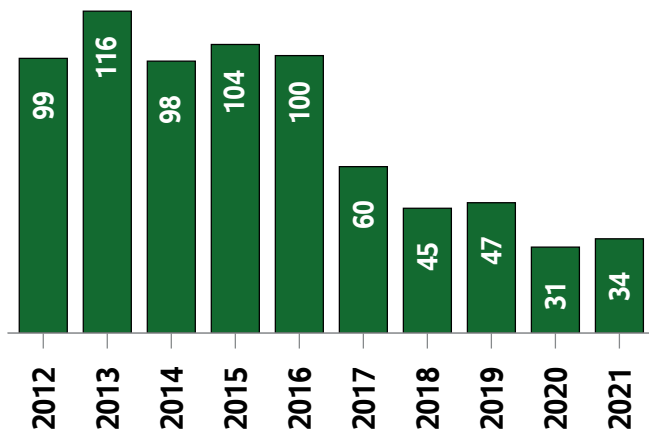
Sales Activity (October only)



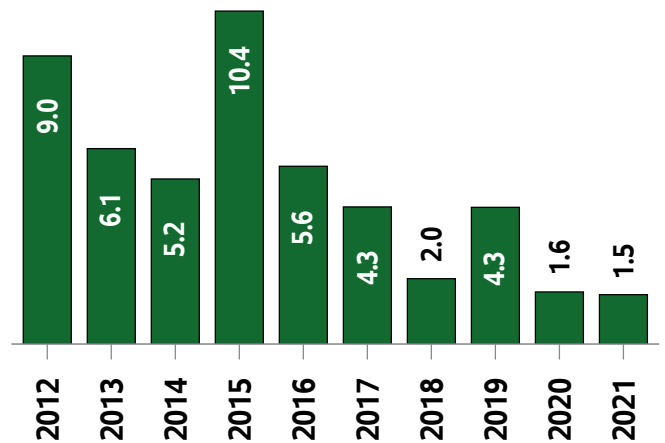
New Listings (October only)



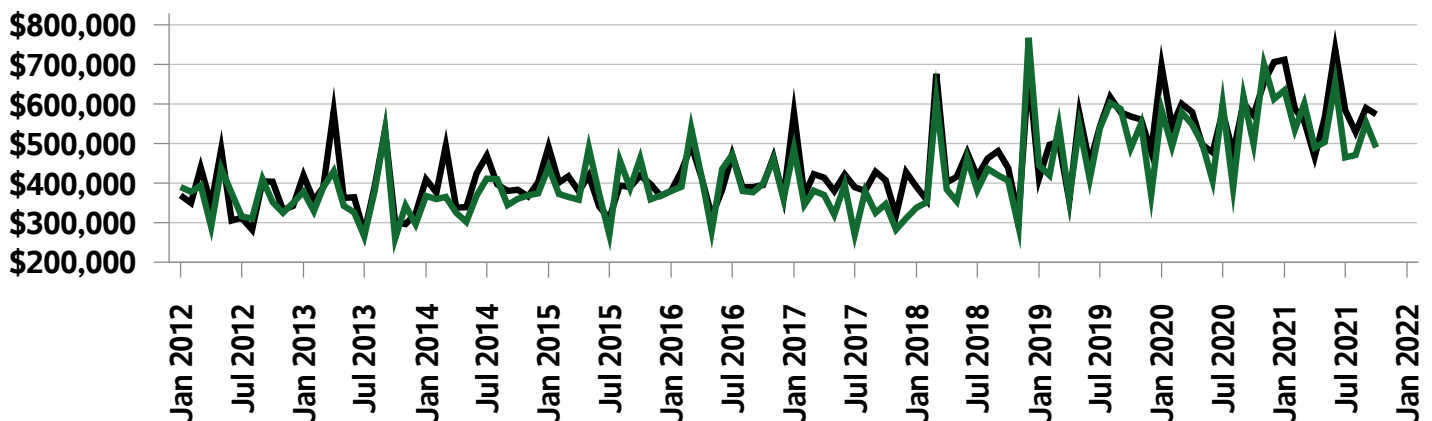
Active Listings (October only)



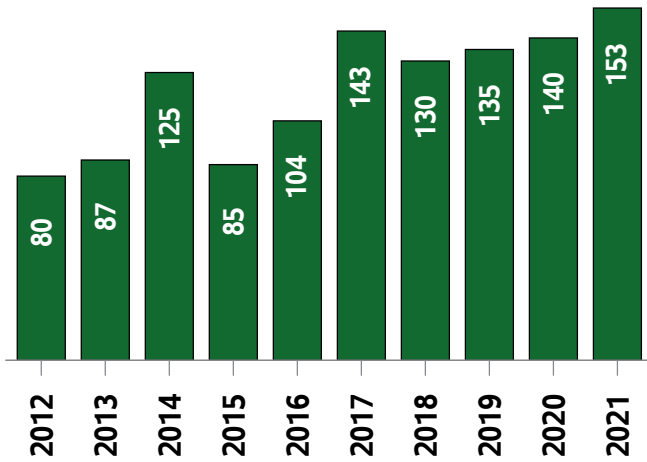
Months of Inventory (October only)



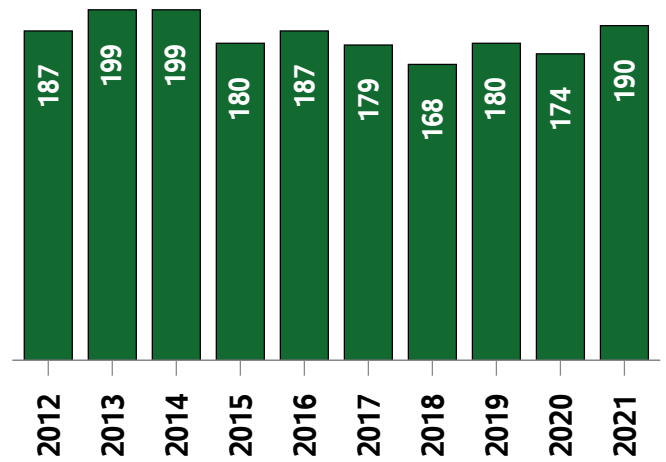
Average Price and Median Price



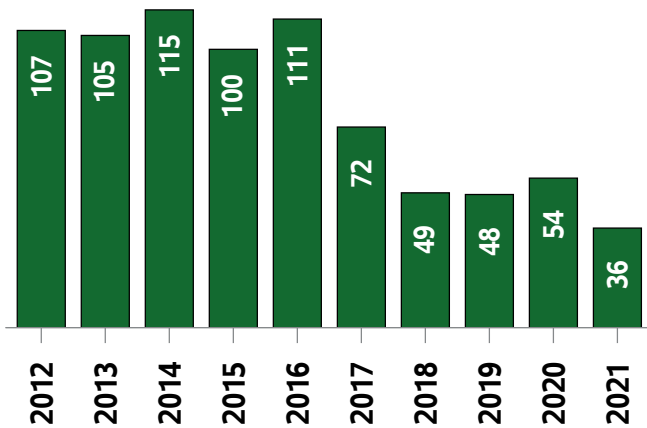
Sales Activity (October Year-to-date)



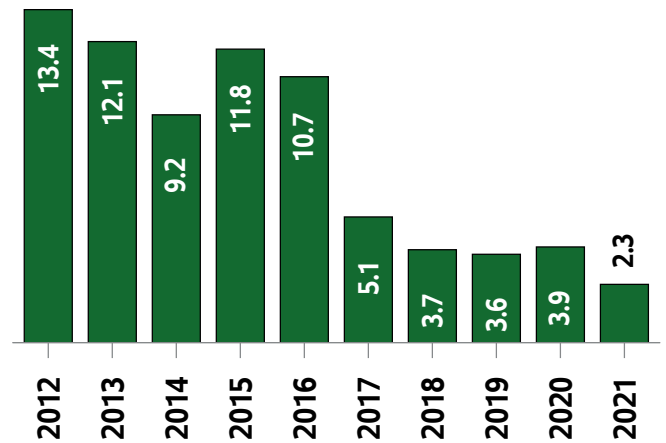
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	10	-23.1	100.0	-16.7	0.0	-9.1	42.9
Dollar Volume	\$7,084,011	-13.8	80.3	6.4	40.7	32.2	179.4
New Listings	6	-33.3	-45.5	-50.0	-33.3	-45.5	100.0
Active Listings	15	-42.3	-54.5	-54.5	-65.9	-72.7	-77.9
Sales to New Listings Ratio ¹	166.7	144.4	45.5	100.0	111.1	100.0	233.3
Months of Inventory ²	1.5	2.0	6.6	2.8	4.4	5.0	9.7
Average Price	\$708,401	12.1	-9.8	27.6	40.7	45.4	95.6
Median Price	\$681,250	16.5	7.3	50.3	37.8	80.2	101.0
Sale to List Price Ratio	97.0	98.3	96.8	96.9	96.5	96.8	94.2
Median Days on Market	34.5	34.0	65.0	59.0	103.0	95.0	130.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	72	-20.9	-10.0	4.3	14.3	5.9	56.5
Dollar Volume	\$56,969,264	-5.3	10.2	49.3	89.4	67.8	223.4
New Listings	91	-26.0	-20.2	-14.2	-5.2	-24.8	-20.9
Active Listings ³	19	-50.1	-44.9	-36.5	-59.7	-66.8	-76.2
Sales to New Listings Ratio ⁴	79.1	74.0	70.2	65.1	65.6	56.2	40.0
Months of Inventory ⁵	2.6	4.1	4.3	4.3	7.4	8.3	17.2
Average Price	\$791,240	19.7	22.4	43.1	65.7	58.5	106.6
Median Price	\$753,500	21.5	25.1	43.5	58.6	78.6	123.6
Sale to List Price Ratio	98.6	97.4	97.4	97.5	96.8	96.6	94.6
Median Days on Market	28.0	60.0	56.0	37.0	49.0	83.0	101.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

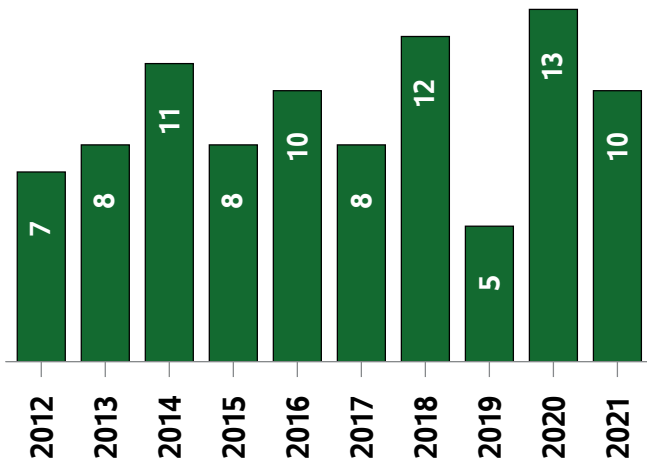
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

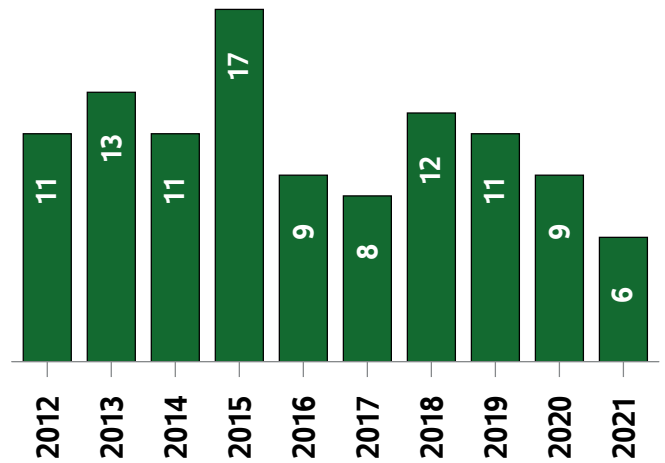
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

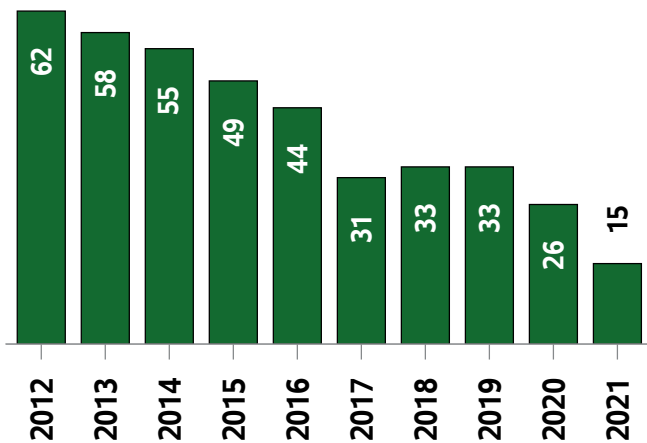
Sales Activity (October only)



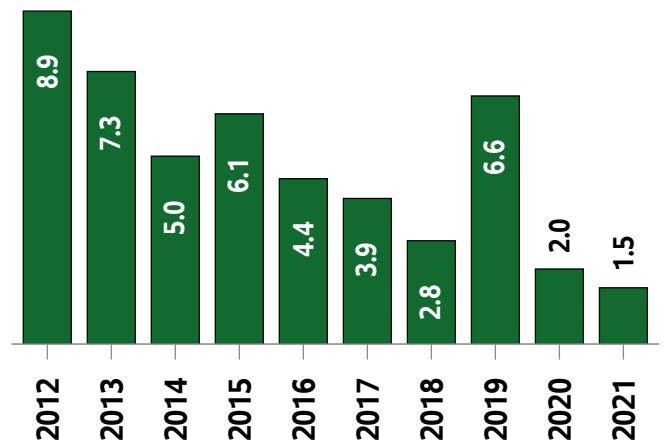
New Listings (October only)



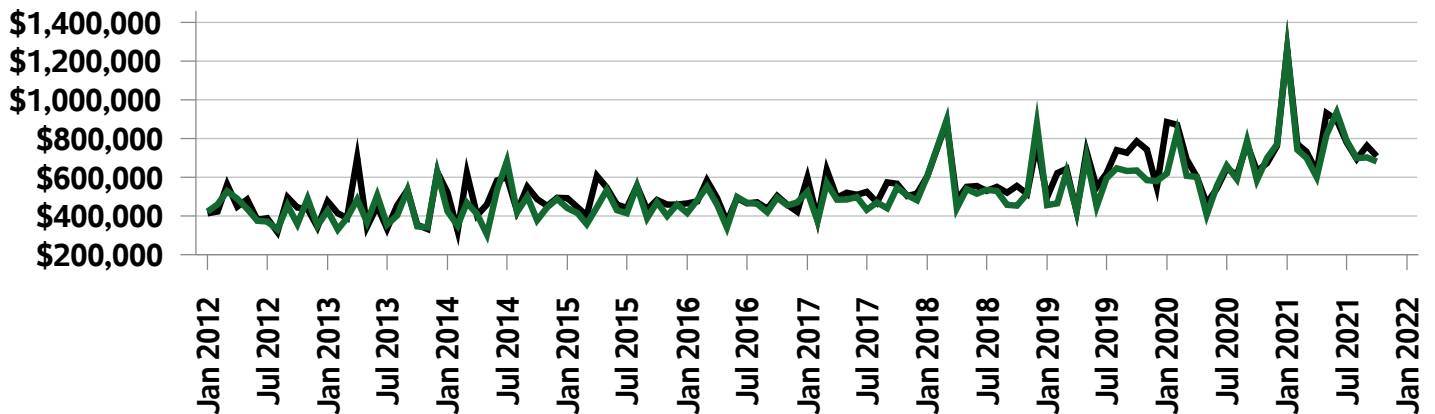
Active Listings (October only)



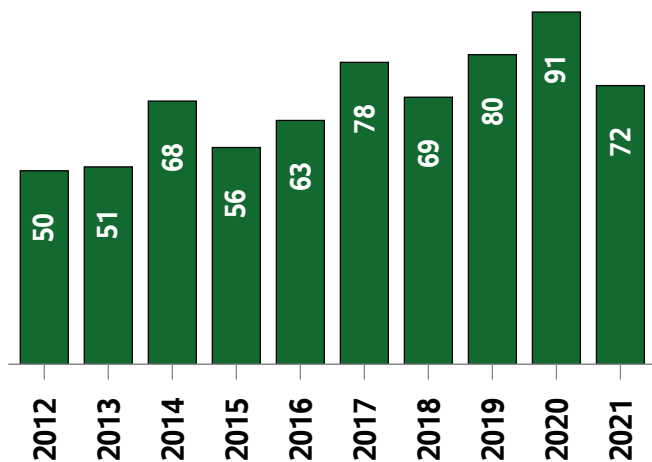
Months of Inventory (October only)



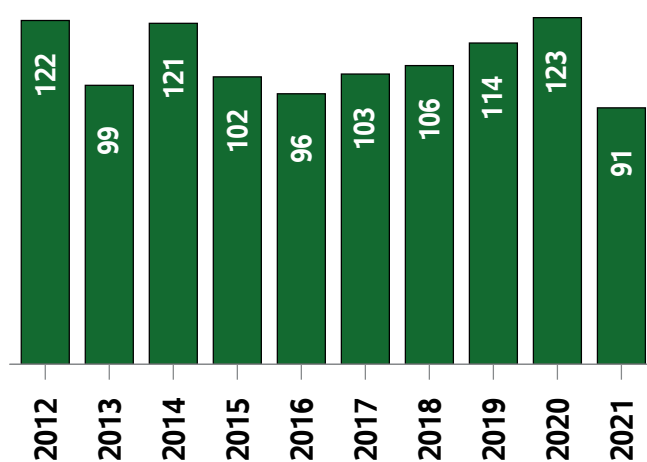
Average Price and Median Price



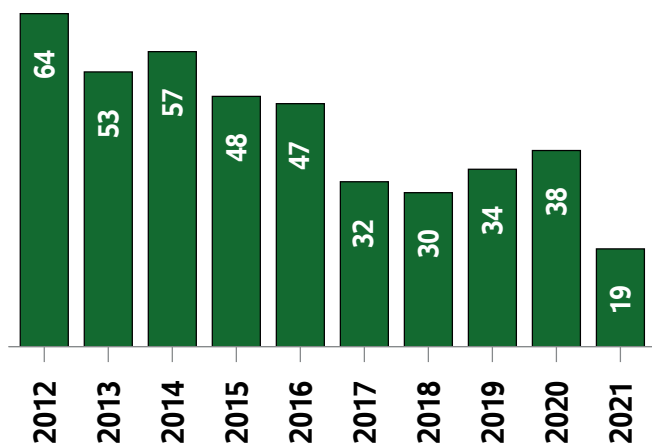
Sales Activity (October Year-to-date)



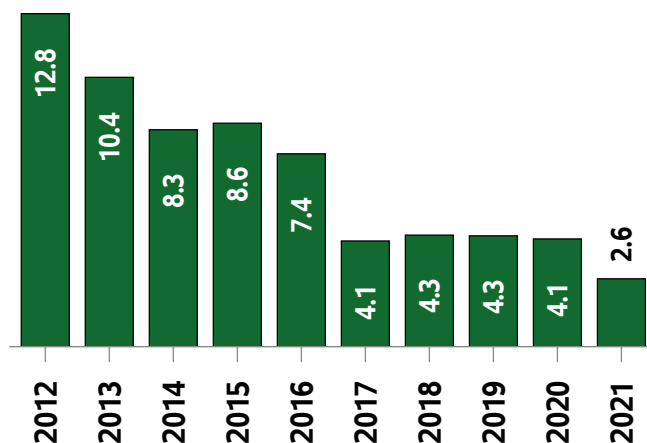
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	4	-55.6	33.3	0.0	-60.0	-42.9	300.0
Dollar Volume	\$2,094,277	-34.9	109.0	28.8	-11.6	74.3	1,076.6
New Listings	4	-66.7	-20.0	-20.0	33.3	-63.6	-42.9
Active Listings	14	-41.7	-50.0	-22.2	-41.7	-76.3	-81.6
Sales to New Listings Ratio ¹	100.0	75.0	60.0	80.0	333.3	63.6	14.3
Months of Inventory ²	3.5	2.7	9.3	4.5	2.4	8.4	76.0
Average Price	\$523,569	46.6	56.8	28.8	121.0	205.0	194.1
Median Price	\$509,889	36.0	44.4	23.6	102.3	191.4	186.5
Sale to List Price Ratio	98.8	96.4	97.0	97.9	92.6	88.6	98.3
Median Days on Market	79.0	23.0	28.0	29.0	77.5	98.0	486.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	58	48.7	56.8	16.0	3.6	65.7	48.7
Dollar Volume	\$29,060,146	112.2	129.7	62.9	96.3	289.4	223.5
New Listings	65	32.7	4.8	-1.5	-13.3	-45.4	-44.9
Active Listings ³	14	-11.5	-37.1	-40.9	-61.4	-76.1	-80.0
Sales to New Listings Ratio ⁴	89.2	79.6	59.7	75.8	74.7	29.4	33.1
Months of Inventory ⁵	2.4	4.0	6.0	4.7	6.4	16.6	17.8
Average Price	\$501,037	42.7	46.5	40.4	89.5	135.0	117.6
Median Price	\$435,750	21.0	19.4	19.7	57.2	104.6	64.4
Sale to List Price Ratio	98.3	96.2	95.5	95.9	94.3	90.9	92.7
Median Days on Market	50.5	39.0	54.0	33.0	84.5	65.0	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

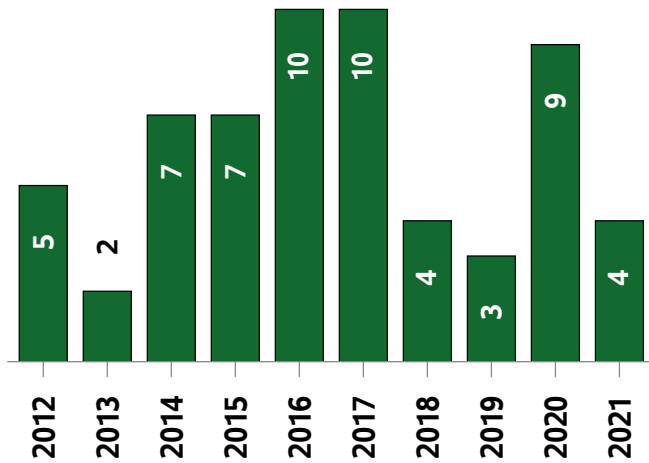
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

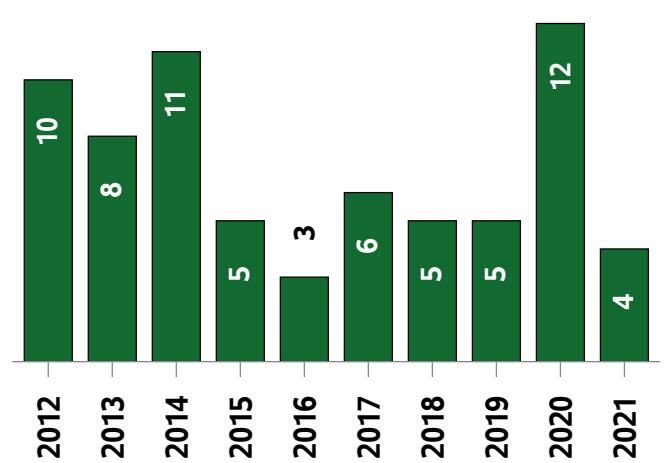
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

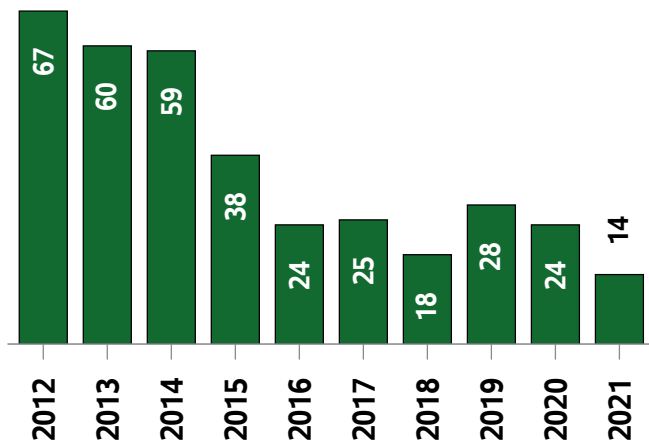
Sales Activity (October only)



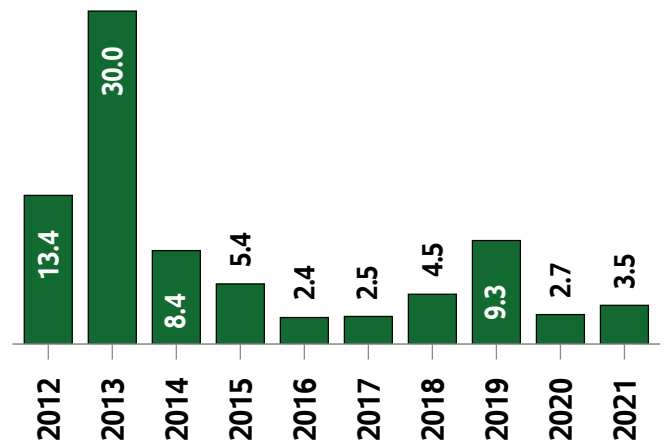
New Listings (October only)



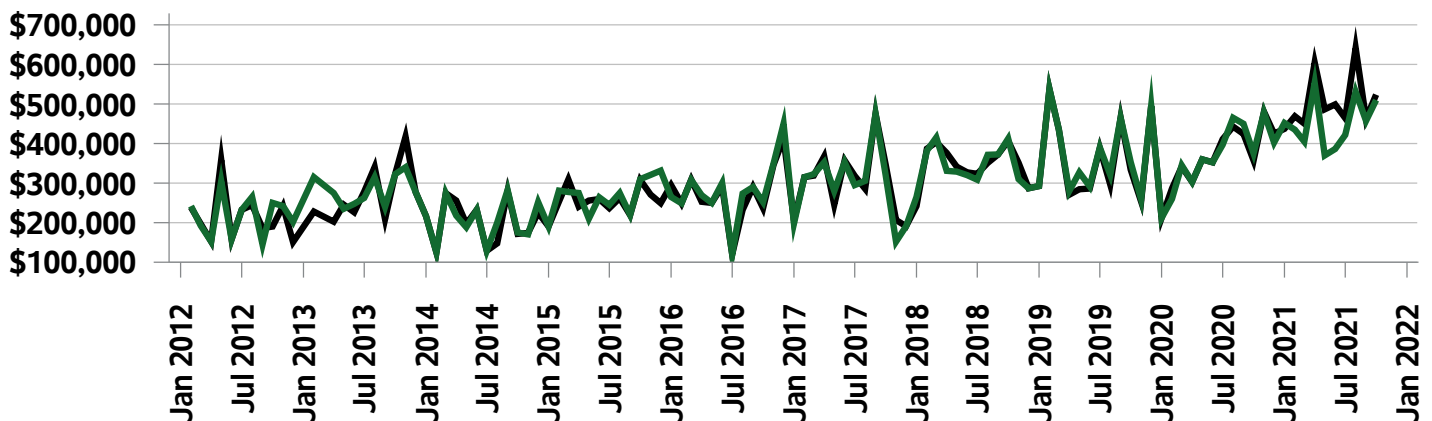
Active Listings (October only)



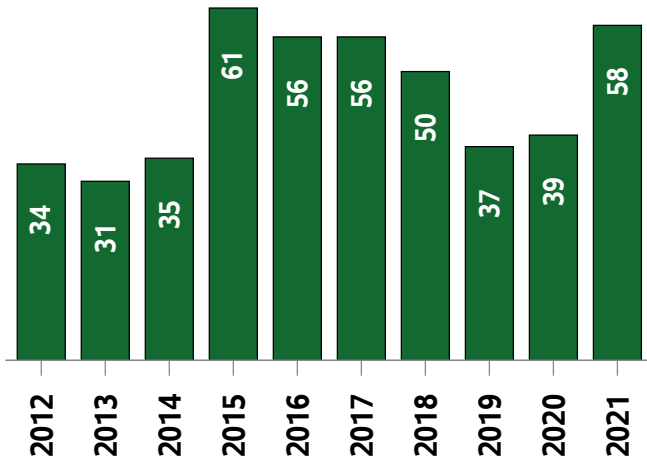
Months of Inventory (October only)



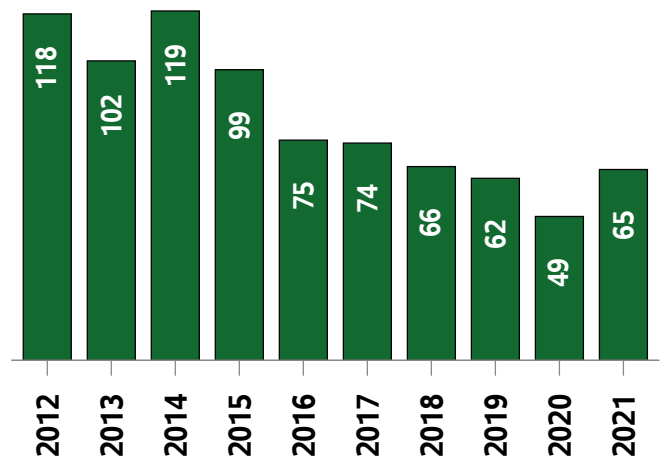
Average Price and Median Price



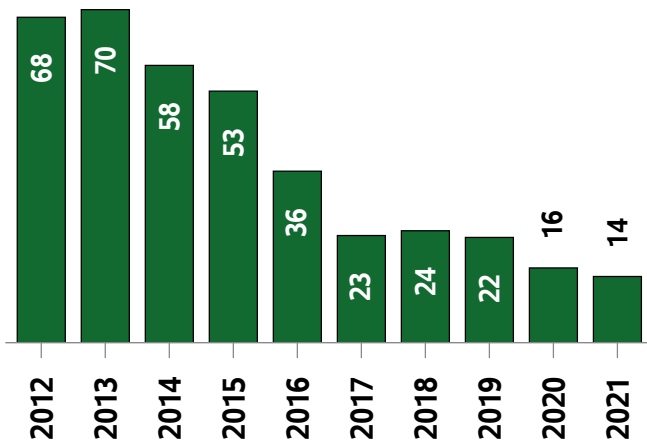
Sales Activity (October Year-to-date)



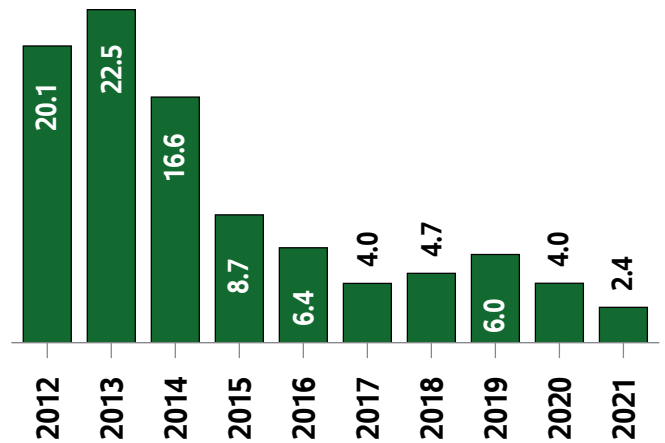
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	3	-50.0	0.0	-25.0	-40.0	-25.0	—
Dollar Volume	\$1,959,777	-21.9	95.6	20.5	3.1	97.7	—
New Listings	3	-50.0	0.0	-40.0	50.0	-66.7	-25.0
Active Listings	8	-42.9	-50.0	-38.5	-57.9	-82.6	-86.0
Sales to New Listings Ratio ¹	100.0	100.0	100.0	80.0	250.0	44.4	—
Months of Inventory ²	2.7	2.3	5.3	3.3	3.8	11.5	—
Average Price	\$653,259	56.2	95.6	60.7	71.9	163.5	—
Median Price	\$544,000	29.7	54.1	31.9	29.8	143.7	—
Sale to List Price Ratio	98.7	98.0	97.0	97.9	94.1	92.3	—
Median Days on Market	123.0	22.0	28.0	29.0	100.0	104.0	—
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	38	40.7	46.2	-13.6	-7.3	46.2	72.7
Dollar Volume	\$22,215,076	93.0	106.7	37.2	71.9	238.8	243.6
New Listings	44	18.9	10.0	-24.1	-26.7	-50.6	-51.6
Active Listings ³	10	16.1	-38.0	-40.2	-62.2	-78.1	-80.0
Sales to New Listings Ratio ⁴	86.4	73.0	65.0	75.9	68.3	29.2	24.2
Months of Inventory ⁵	2.7	3.2	6.3	3.8	6.5	17.7	23.0
Average Price	\$584,607	37.1	41.5	58.9	85.5	131.8	98.9
Median Price	\$514,500	19.5	29.4	37.2	63.3	121.5	71.4
Sale to List Price Ratio	98.8	97.4	96.6	96.1	95.0	93.0	94.8
Median Days on Market	45.0	26.0	66.5	33.0	73.0	73.0	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

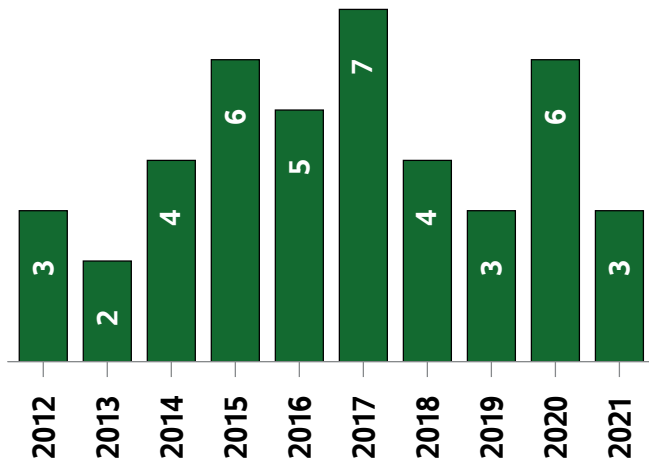
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

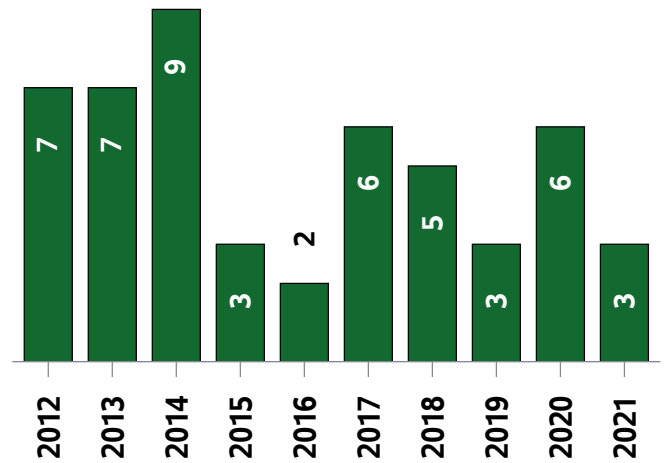
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

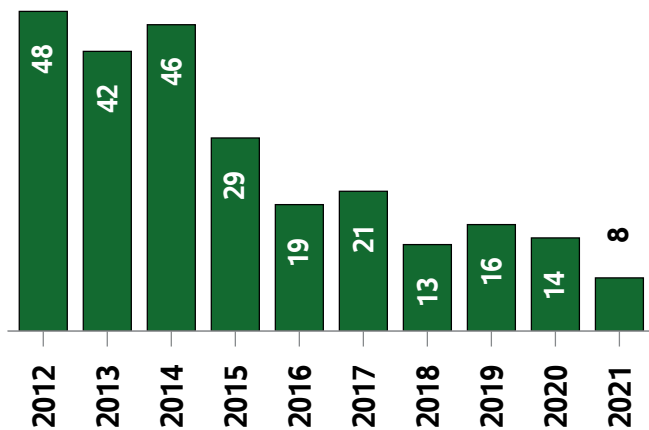
Sales Activity (October only)



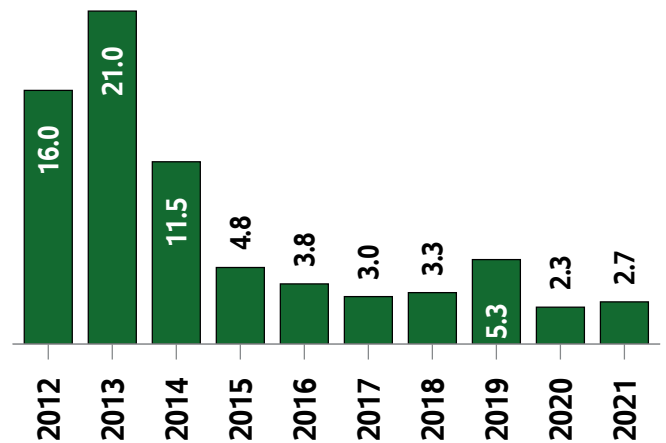
New Listings (October only)



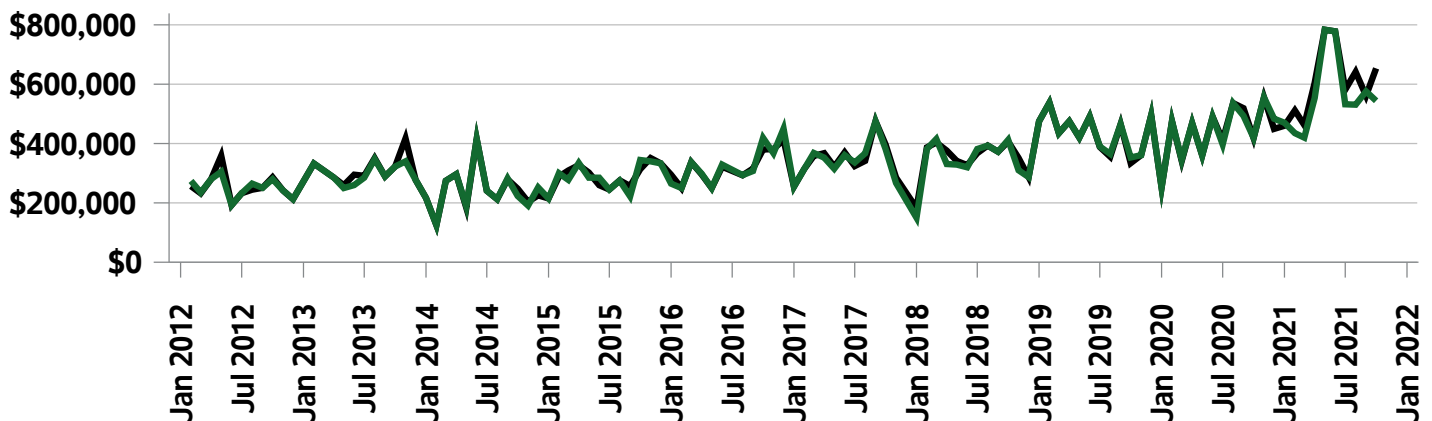
Active Listings (October only)



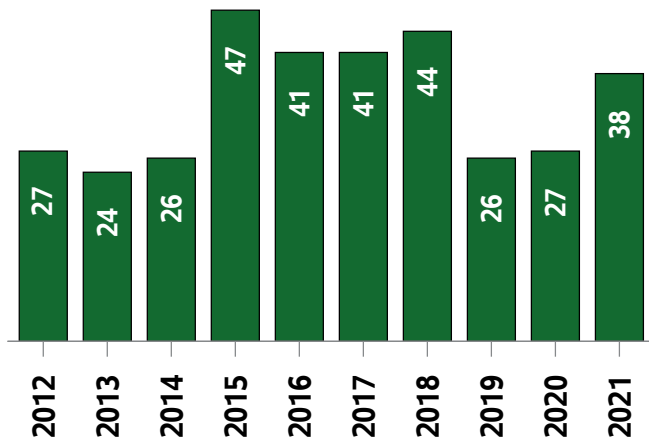
Months of Inventory (October only)



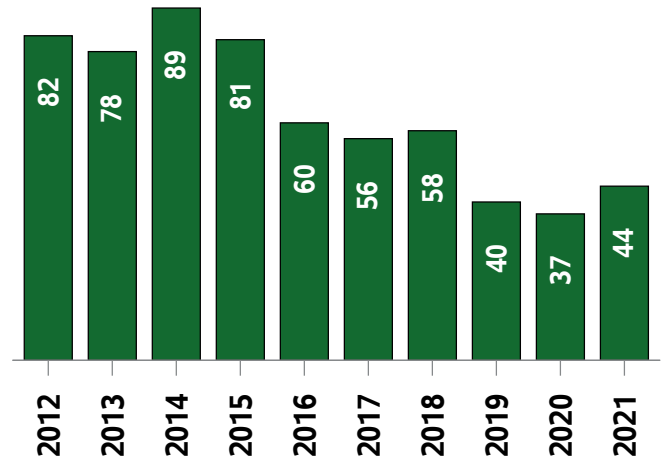
Average Price and Median Price



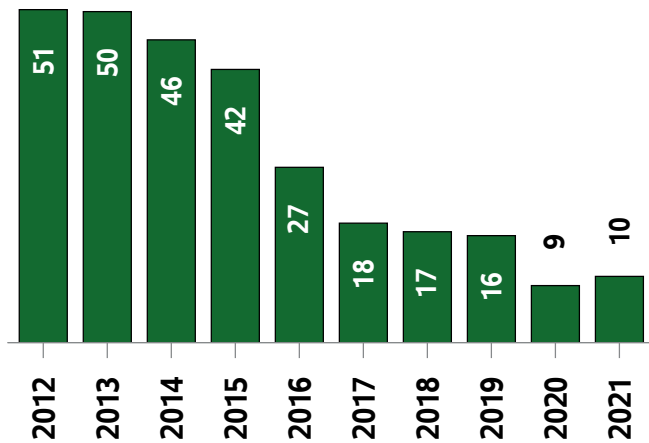
Sales Activity (October Year-to-date)



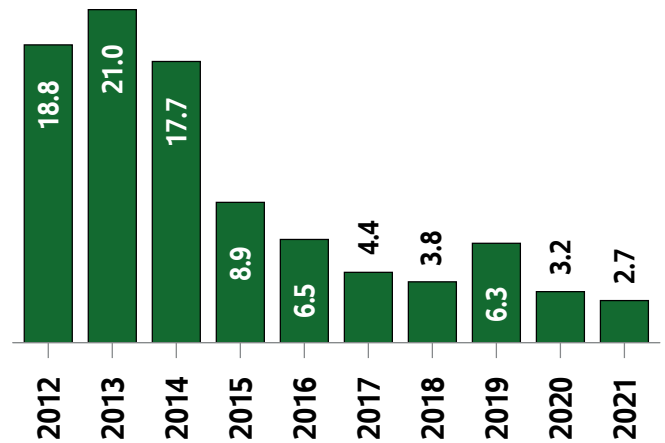
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	4	-66.7	-33.3	-50.0	0.0	-55.6	33.3
Dollar Volume	\$1,656,500	-58.3	24.7	-18.5	120.6	-3.7	126.3
New Listings	10	0.0	66.7	11.1	42.9	11.1	25.0
Active Listings	25	-30.6	-55.4	-41.9	-70.6	-73.4	-68.4
Sales to New Listings Ratio ¹	40.0	120.0	100.0	88.9	57.1	100.0	37.5
Months of Inventory ²	6.3	3.0	9.3	5.4	21.3	10.4	26.3
Average Price	\$414,125	25.0	87.0	62.9	120.6	116.8	69.7
Median Price	\$405,750	19.6	100.4	42.6	140.8	88.7	64.3
Sale to List Price Ratio	96.2	96.6	95.6	96.8	90.3	94.5	88.6
Median Days on Market	21.0	54.0	26.5	91.0	100.0	117.0	180.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	76	-19.1	13.4	-2.6	-5.0	4.1	111.1
Dollar Volume	\$27,038,433	1.4	44.5	35.8	71.2	95.0	277.4
New Listings	97	-20.5	-21.8	-14.9	-34.9	-40.5	-30.7
Active Listings ³	22	-54.7	-57.6	-45.8	-76.7	-78.9	-73.8
Sales to New Listings Ratio ⁴	78.4	77.0	54.0	68.4	53.7	44.8	25.7
Months of Inventory ⁵	2.9	5.3	7.9	5.3	12.0	14.5	23.8
Average Price	\$355,769	25.4	27.4	39.3	80.2	87.3	78.8
Median Price	\$337,000	18.0	27.2	37.3	80.2	79.7	81.2
Sale to List Price Ratio	97.8	96.3	96.2	96.2	94.0	93.5	92.8
Median Days on Market	41.0	66.0	55.0	49.5	131.0	127.0	89.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

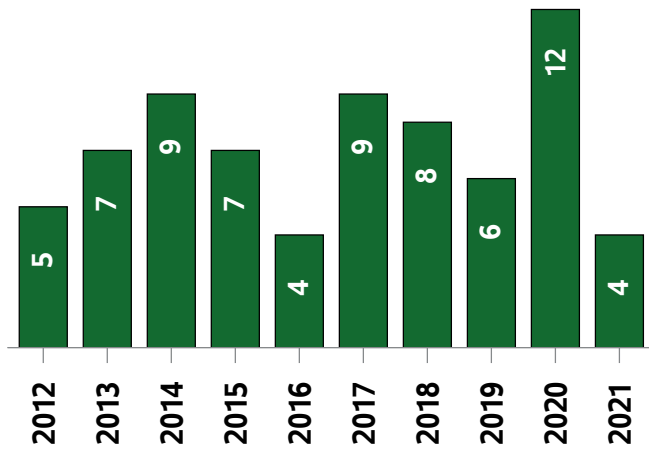
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

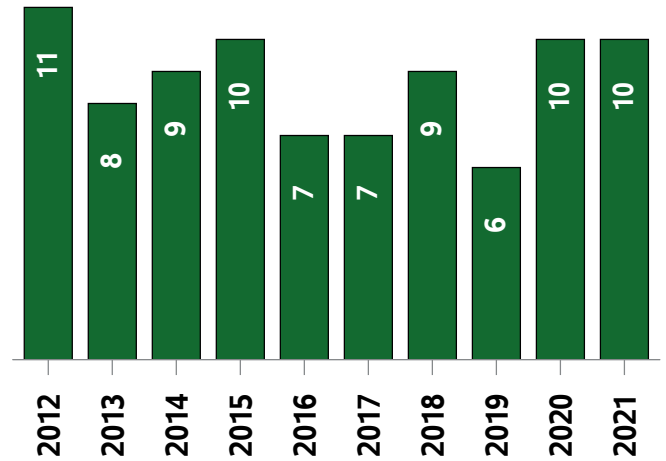
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

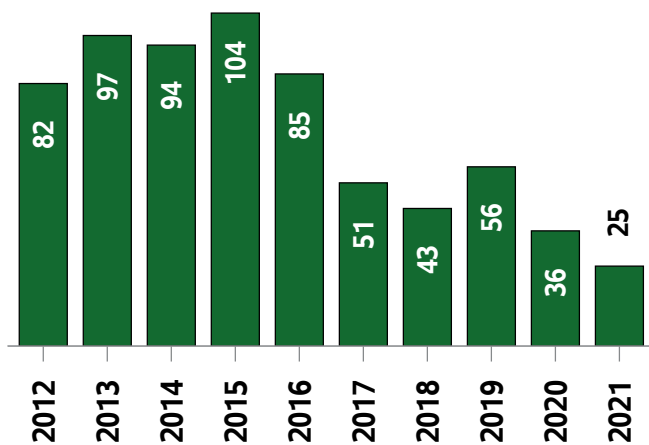
Sales Activity (October only)



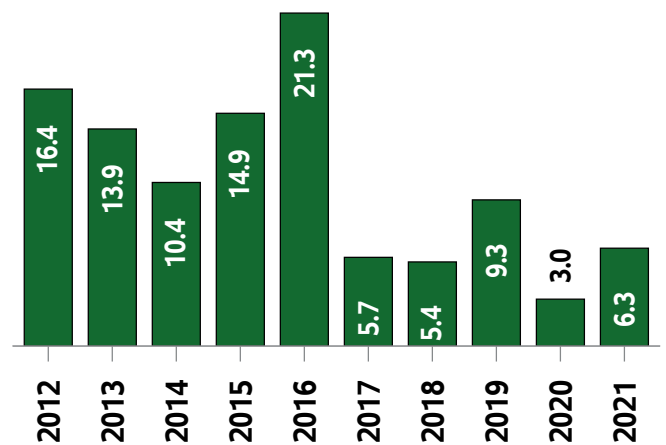
New Listings (October only)



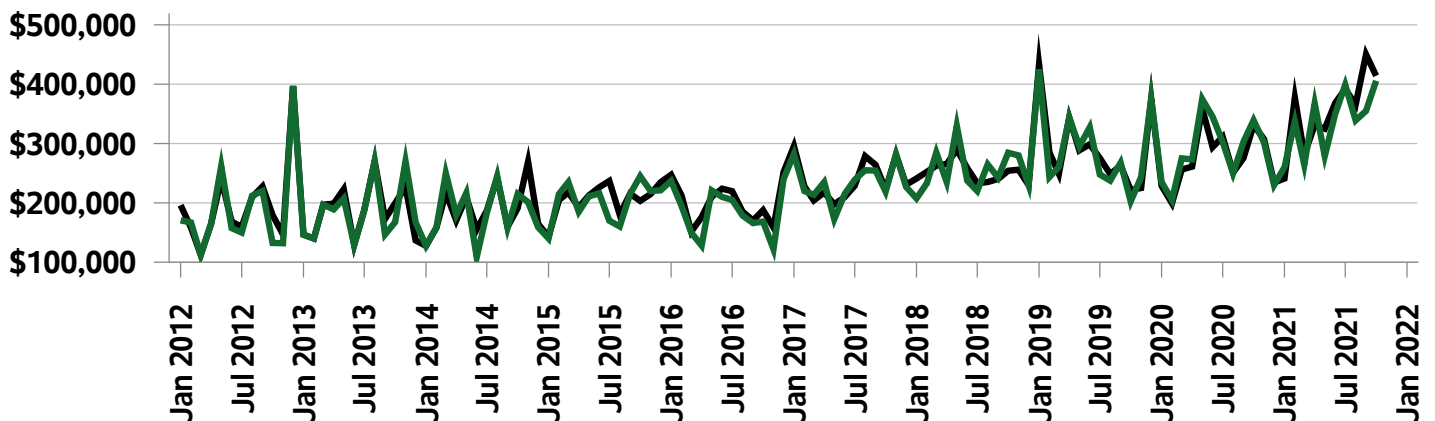
Active Listings (October only)



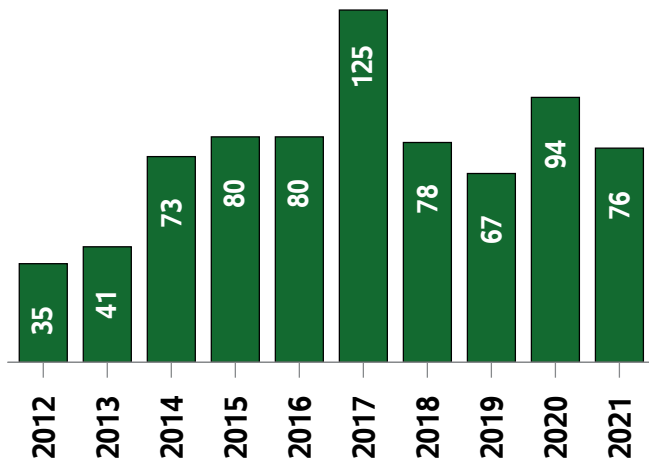
Months of Inventory (October only)



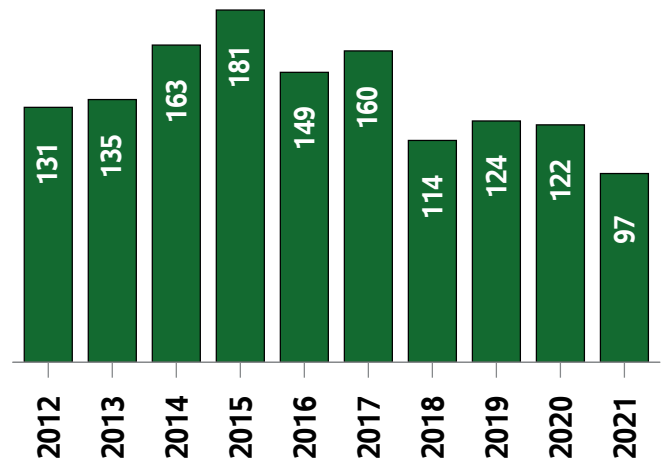
Average Price and Median Price



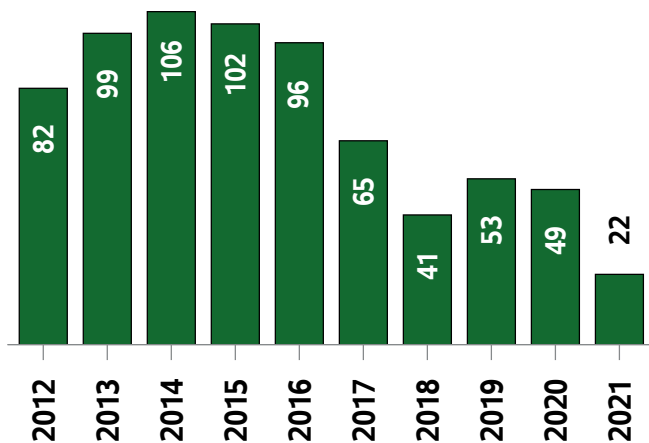
Sales Activity (October Year-to-date)



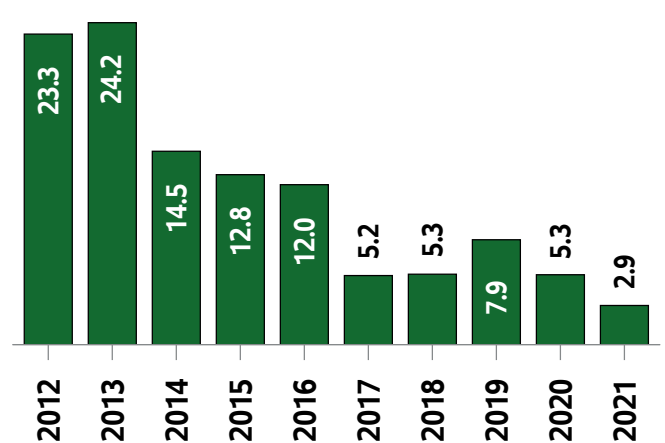
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	3	-72.7	-40.0	-40.0	-25.0	-62.5	50.0
Dollar Volume	\$1,411,500	-62.2	15.3	-3.4	87.9	-15.6	191.0
New Listings	8	0.0	33.3	14.3	33.3	0.0	14.3
Active Listings	24	-20.0	-52.0	-31.4	-66.7	-67.6	-60.7
Sales to New Listings Ratio ¹	37.5	137.5	83.3	71.4	66.7	100.0	28.6
Months of Inventory ²	8.0	2.7	10.0	7.0	18.0	9.3	30.5
Average Price	\$470,500	38.8	92.2	61.1	150.6	125.2	94.0
Median Price	\$472,500	39.0	105.4	44.3	180.4	117.2	94.8
Sale to List Price Ratio	96.7	96.6	93.5	95.0	90.3	93.8	88.7
Median Days on Market	22.0	55.0	28.0	99.0	100.0	122.0	149.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	60	-27.7	0.0	-6.3	-4.8	3.4	130.8
Dollar Volume	\$23,791,733	-4.5	33.6	34.0	72.7	90.5	330.1
New Listings	81	-22.9	-27.0	-13.8	-39.1	-43.4	-27.7
Active Listings ³	19	-55.5	-58.3	-44.1	-75.2	-77.1	-72.1
Sales to New Listings Ratio ⁴	74.1	79.0	54.1	68.1	47.4	40.6	23.2
Months of Inventory ⁵	3.2	5.1	7.6	5.3	12.2	14.3	26.2
Average Price	\$396,529	32.1	33.6	42.9	81.3	84.1	86.4
Median Price	\$369,450	22.1	27.2	29.2	80.2	71.4	72.6
Sale to List Price Ratio	98.1	96.4	96.4	96.0	94.0	93.7	93.8
Median Days on Market	37.5	66.0	62.0	50.5	122.0	114.5	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

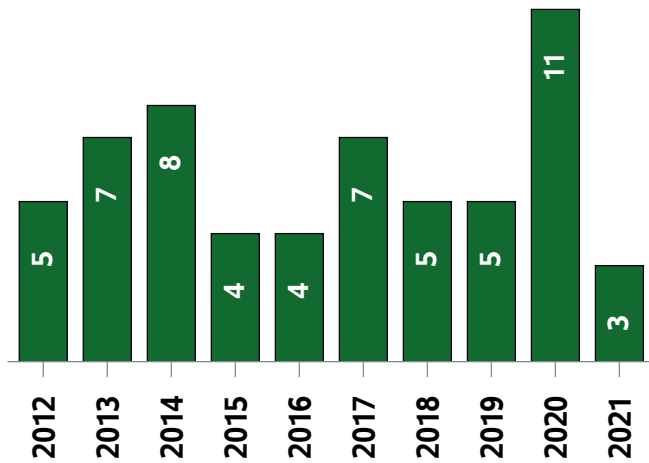
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

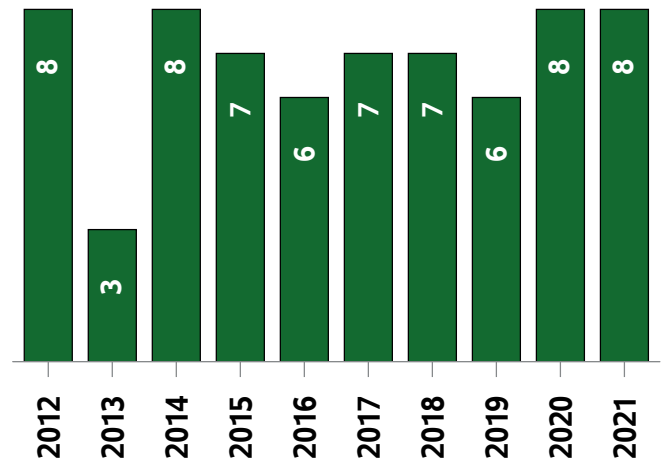
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

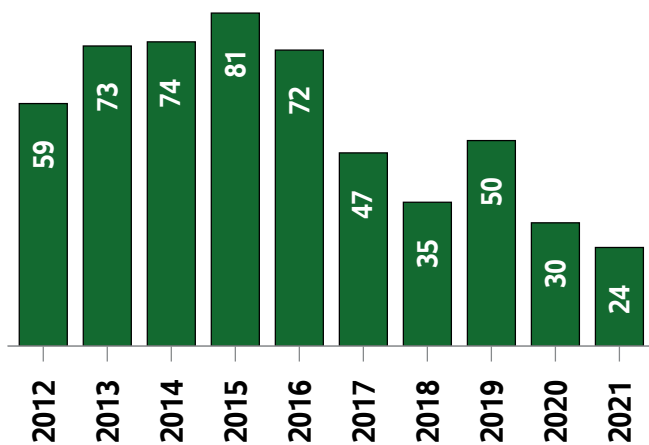
Sales Activity (October only)



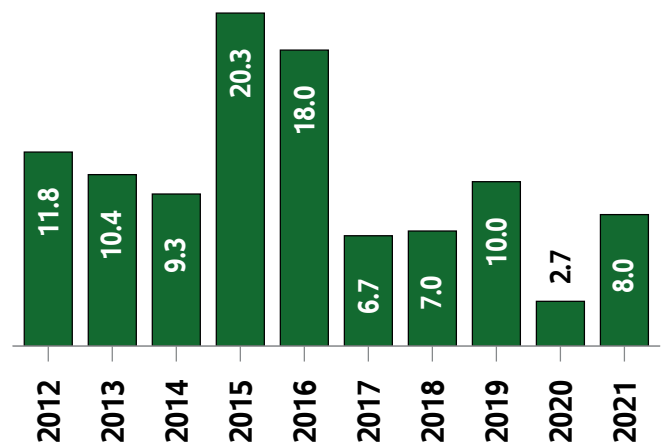
New Listings (October only)



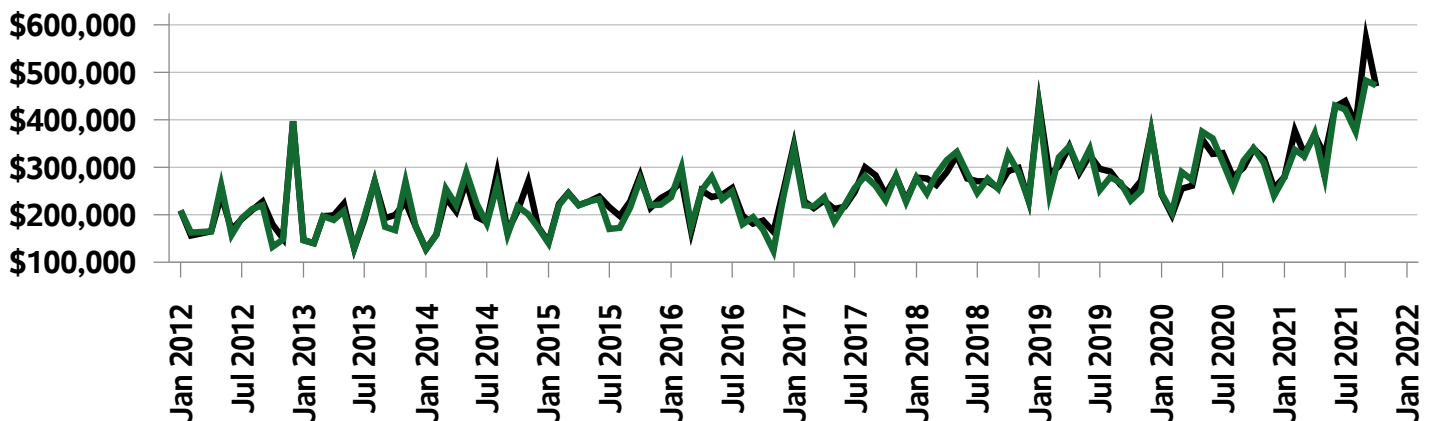
Active Listings (October only)



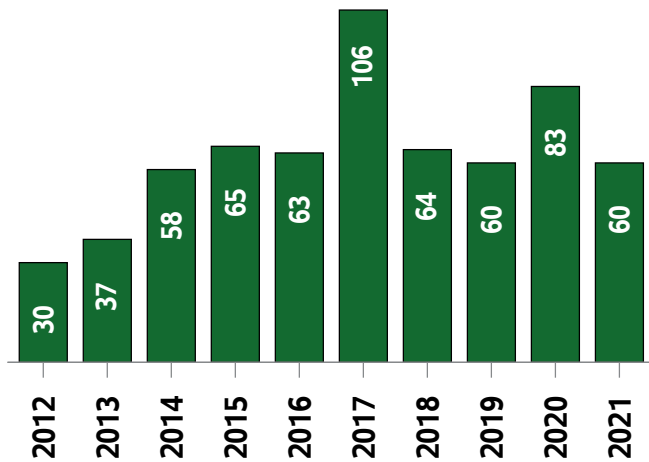
Months of Inventory (October only)



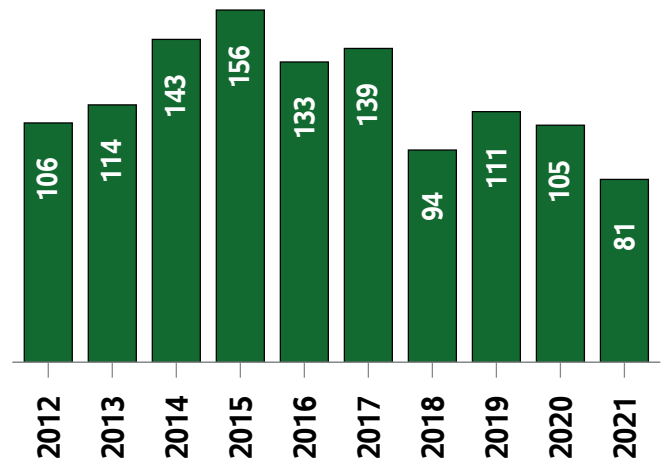
Average Price and Median Price



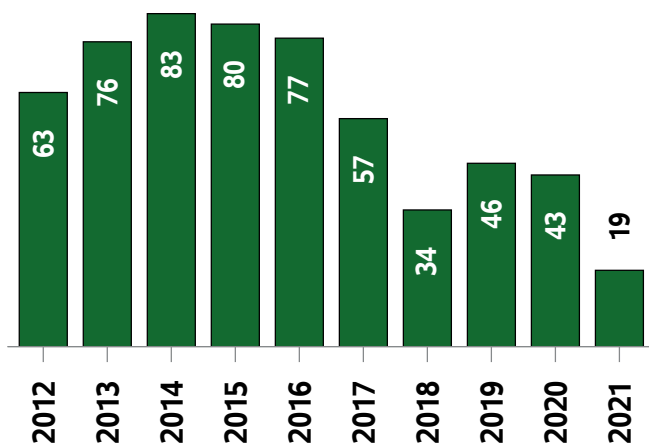
Sales Activity (October Year-to-date)



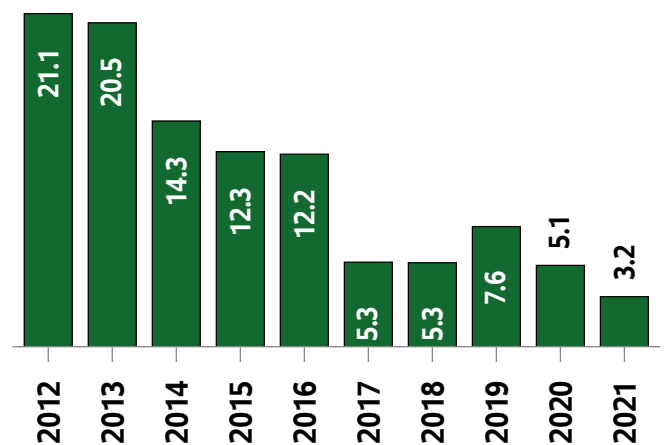
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	11	-38.9	0.0	10.0	266.7	120.0	120.0
Dollar Volume	\$4,798,200	-33.8	42.0	40.2	501.3	221.8	423.2
New Listings	13	-27.8	225.0	-38.1	116.7	85.7	-18.8
Active Listings	27	-42.6	-55.0	-56.5	-54.2	-52.6	-72.7
Sales to New Listings Ratio ¹	84.6	100.0	275.0	47.6	50.0	71.4	31.3
Months of Inventory ²	2.5	2.6	5.5	6.2	19.7	11.4	19.8
Average Price	\$436,200	8.3	42.0	27.4	64.0	46.3	137.8
Median Price	\$349,900	-1.2	28.4	4.5	48.9	11.4	105.8
Sale to List Price Ratio	96.0	96.6	95.6	95.5	94.9	91.7	89.6
Median Days on Market	78.0	40.5	149.0	102.0	141.0	121.0	67.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	173	46.6	90.1	90.1	170.3	174.6	424.2
Dollar Volume	\$74,249,074	64.6	117.5	144.9	239.8	266.4	645.6
New Listings	200	23.5	26.6	29.0	53.8	49.3	19.0
Active Listings ³	33	-49.3	-58.7	-50.4	-55.1	-55.9	-68.0
Sales to New Listings Ratio ⁴	86.5	72.8	57.6	58.7	49.2	47.0	19.6
Months of Inventory ⁵	1.9	5.5	8.8	7.3	11.5	11.9	31.3
Average Price	\$429,185	12.2	14.4	28.8	25.7	33.4	42.2
Median Price	\$372,000	3.5	1.9	19.0	6.6	24.0	32.9
Sale to List Price Ratio	98.1	96.7	96.7	95.6	95.1	95.3	92.0
Median Days on Market	26.0	76.0	82.0	79.0	63.0	89.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

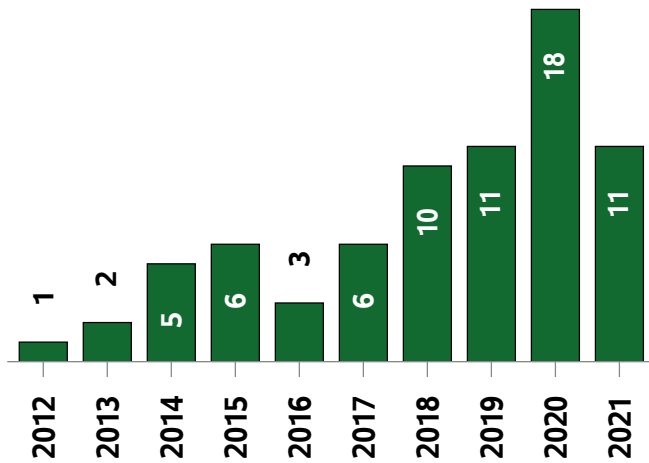
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

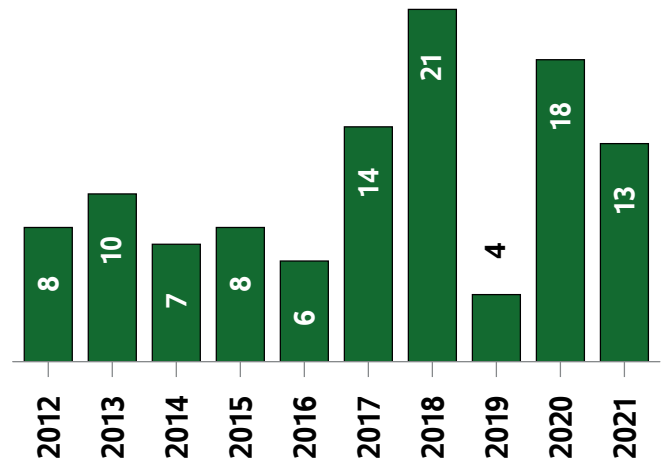
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

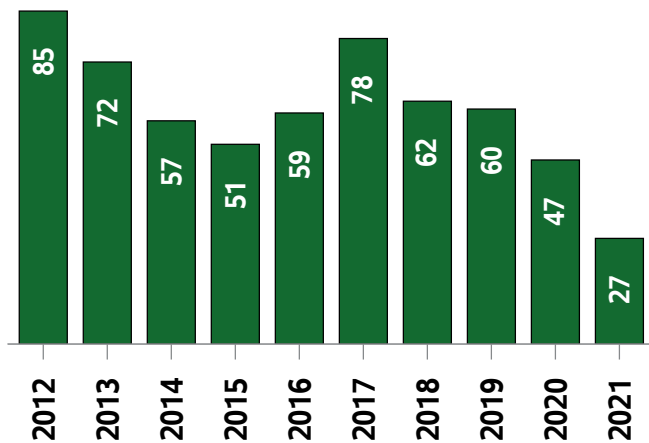
Sales Activity (October only)



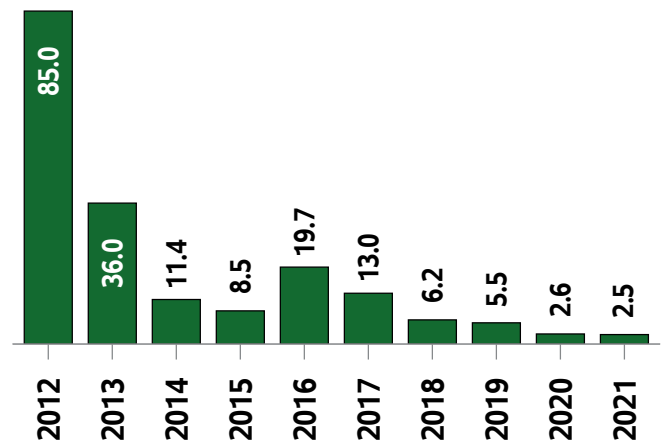
New Listings (October only)



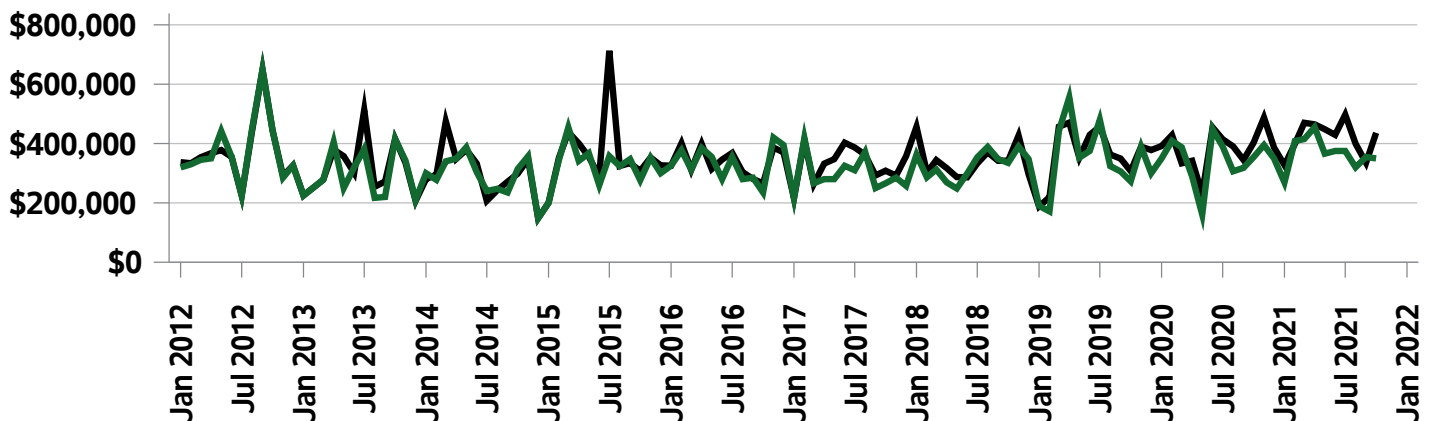
Active Listings (October only)



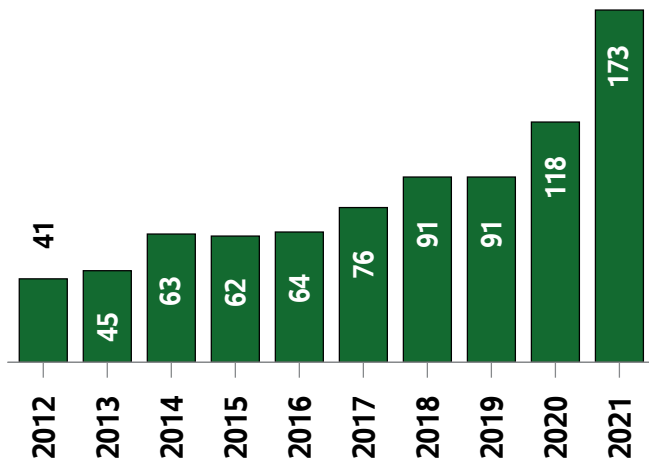
Months of Inventory (October only)



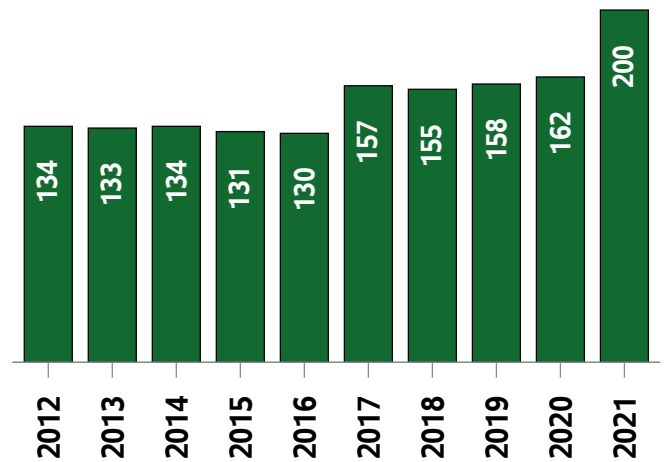
Average Price and Median Price



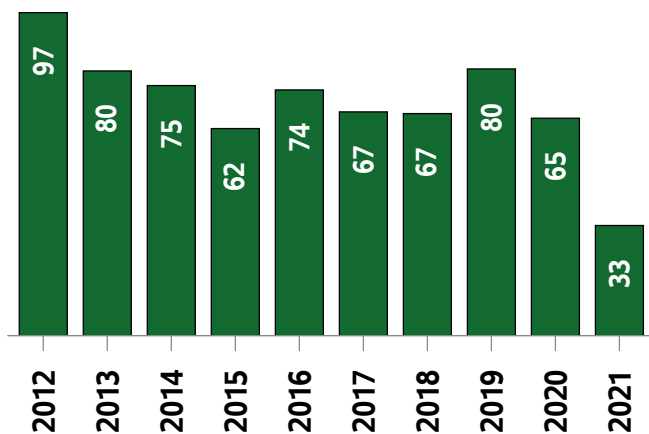
Sales Activity (October Year-to-date)



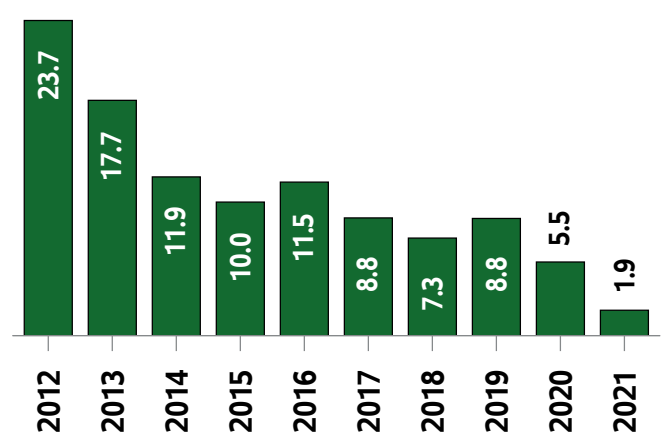
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	4	-60.0	-20.0	-20.0	100.0	0.0	33.3
Dollar Volume	\$2,574,900	-50.4	42.0	29.5	322.1	118.8	245.6
New Listings	7	-41.7	133.3	-30.0	250.0	75.0	-36.4
Active Listings	19	-26.9	-47.2	-48.6	-45.7	-38.7	-68.3
Sales to New Listings Ratio ¹	57.1	83.3	166.7	50.0	100.0	100.0	27.3
Months of Inventory ²	4.8	2.6	7.2	7.4	17.5	7.8	20.0
Average Price	\$643,725	24.1	77.5	61.8	111.1	118.8	159.2
Median Price	\$527,450	-0.0	50.7	28.6	72.9	78.8	102.9
Sale to List Price Ratio	97.0	96.9	95.0	96.8	95.4	90.0	91.1
Median Days on Market	74.0	27.0	205.0	88.0	343.5	146.5	67.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	74	23.3	68.2	64.4	64.4	105.6	221.7
Dollar Volume	\$43,842,926	50.7	109.6	130.7	164.5	214.5	441.0
New Listings	99	16.5	10.0	5.3	16.5	17.9	-16.1
Active Listings ³	19	-41.8	-56.8	-53.3	-56.6	-55.5	-69.0
Sales to New Listings Ratio ⁴	74.7	70.6	48.9	47.9	52.9	42.9	19.5
Months of Inventory ⁵	2.5	5.4	9.9	9.0	9.6	11.7	26.3
Average Price	\$592,472	22.2	24.6	40.3	60.9	53.0	68.2
Median Price	\$550,500	21.9	18.2	40.3	52.9	63.1	74.8
Sale to List Price Ratio	97.7	97.0	96.3	95.5	95.1	95.3	92.7
Median Days on Market	26.5	64.5	66.0	72.0	55.0	83.0	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

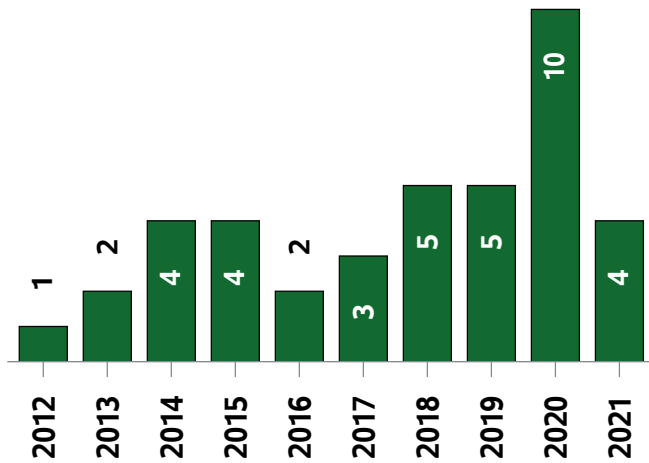
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

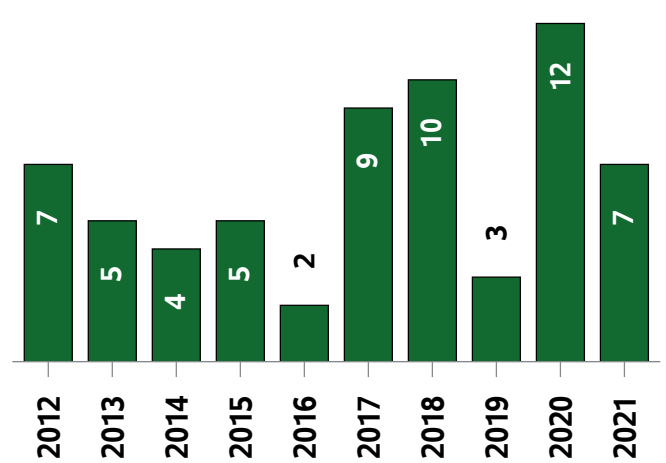
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

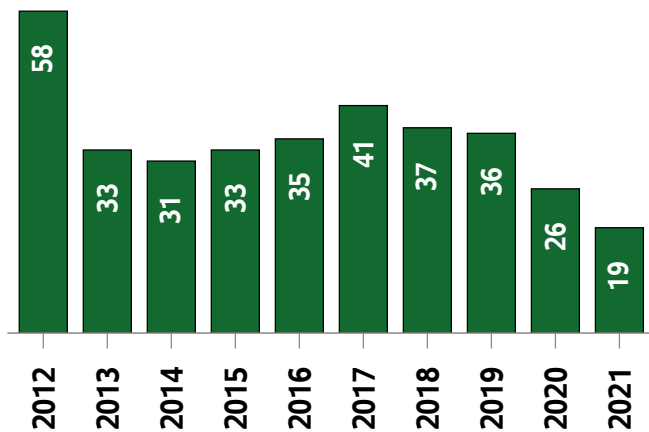
Sales Activity (October only)



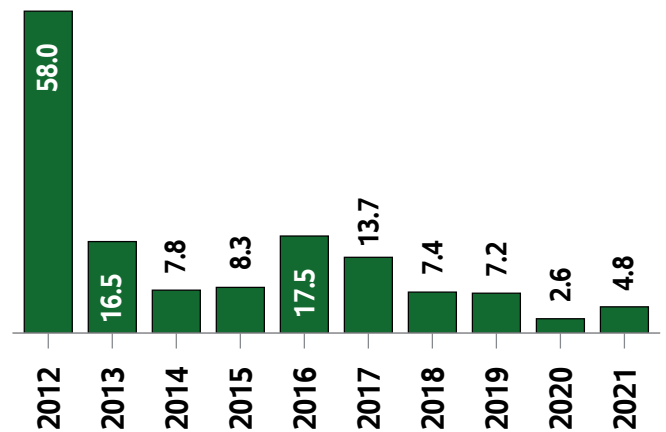
New Listings (October only)



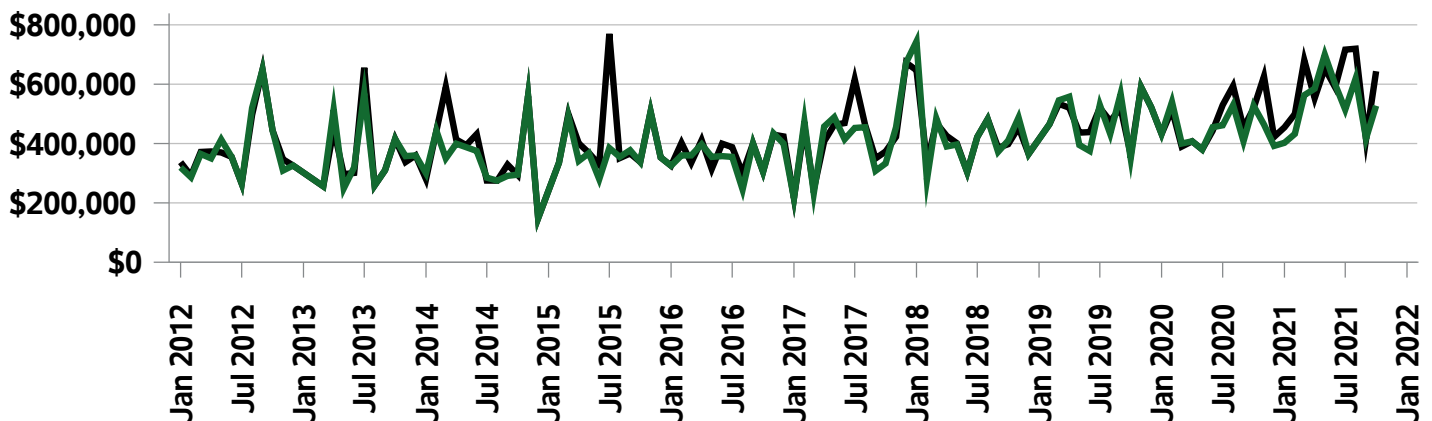
Active Listings (October only)



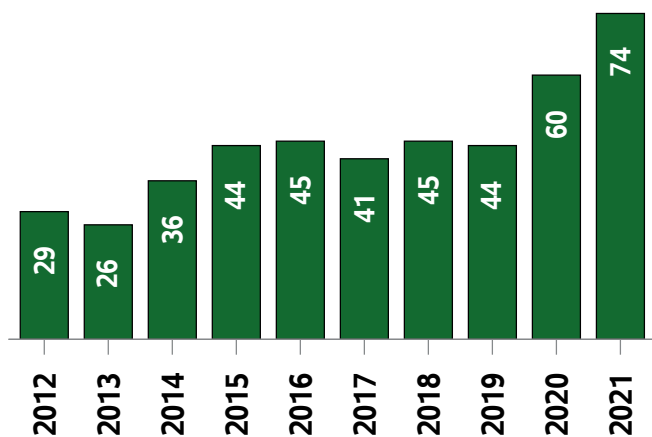
Months of Inventory (October only)



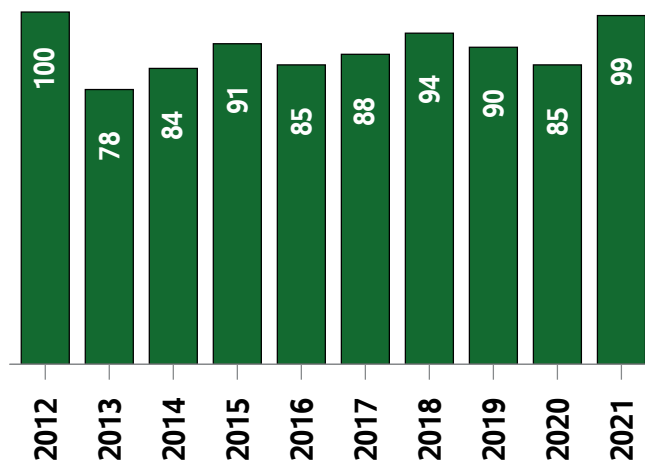
Average Price and Median Price



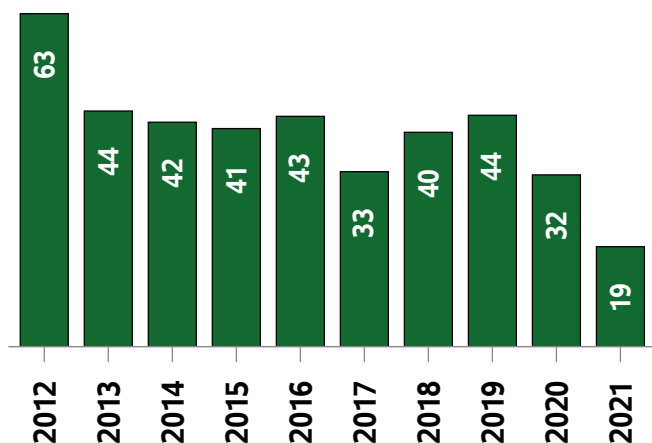
Sales Activity (October Year-to-date)



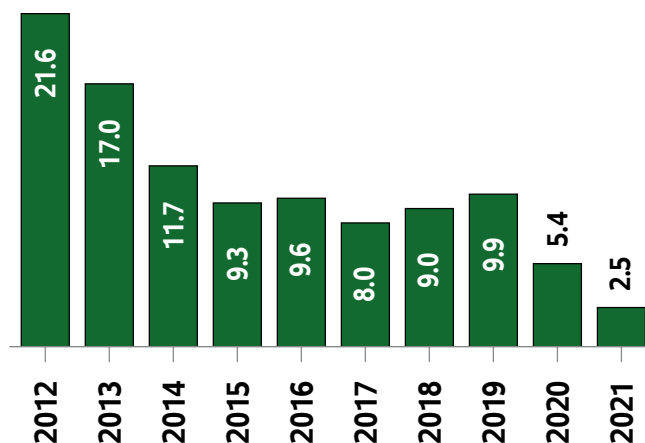
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	32	10.3	33.3	3.2	128.6	255.6	300.0
Dollar Volume	\$11,685,595	27.0	60.7	33.0	215.5	458.2	698.2
New Listings	31	6.9	63.2	29.2	47.6	106.7	93.8
Active Listings	66	4.8	-14.3	-22.4	-51.5	-62.7	-68.9
Sales to New Listings Ratio ¹	103.2	100.0	126.3	129.2	66.7	60.0	50.0
Months of Inventory ²	2.1	2.2	3.2	2.7	9.7	19.7	26.5
Average Price	\$365,175	15.1	20.5	28.8	38.0	57.0	99.5
Median Price	\$340,448	4.8	21.0	39.0	66.1	107.6	97.6
Sale to List Price Ratio	98.6	96.2	92.6	94.6	96.7	91.2	92.1
Median Days on Market	43.5	67.0	94.0	51.0	62.0	232.0	122.5
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	229	36.3	33.1	19.3	20.5	60.1	169.4
Dollar Volume	\$83,130,912	51.0	59.2	74.7	107.2	144.7	368.7
New Listings	301	24.9	21.9	22.9	16.7	4.9	3.8
Active Listings ³	69	-9.6	-22.2	-27.9	-54.6	-64.2	-70.0
Sales to New Listings Ratio ⁴	76.1	69.7	69.6	78.4	73.6	49.8	29.3
Months of Inventory ⁵	3.0	4.5	5.1	5.0	7.9	13.4	26.9
Average Price	\$363,017	10.8	19.6	46.5	71.9	52.8	74.0
Median Price	\$340,000	6.8	15.6	44.7	88.9	58.1	65.9
Sale to List Price Ratio	98.2	96.2	95.2	95.0	95.6	94.4	93.0
Median Days on Market	33.0	61.5	52.0	45.0	82.5	114.0	95.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

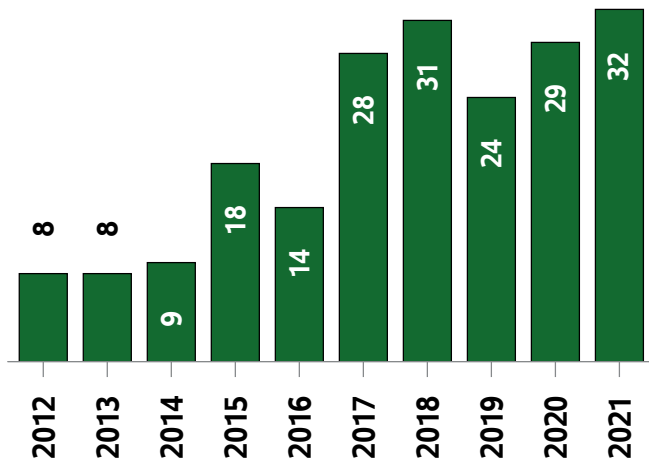
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

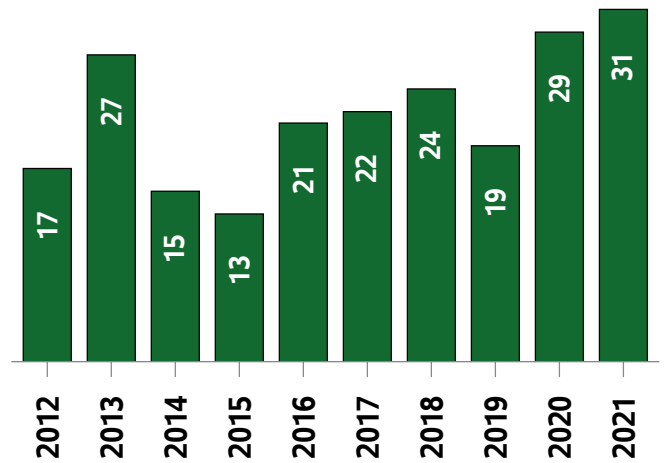
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

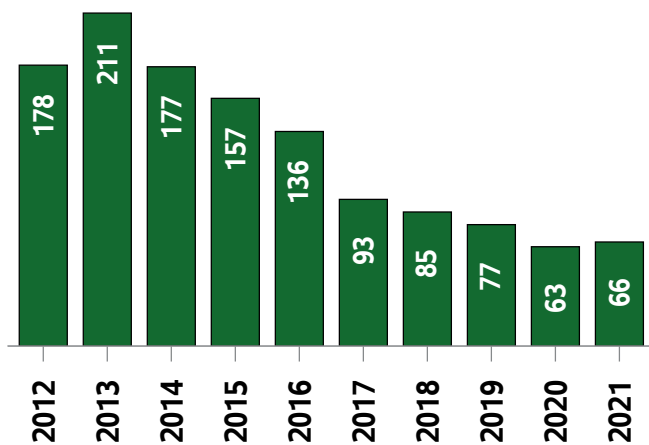
Sales Activity (October only)



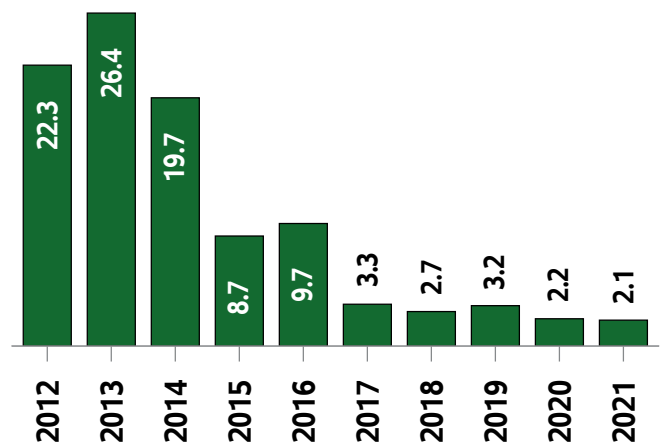
New Listings (October only)



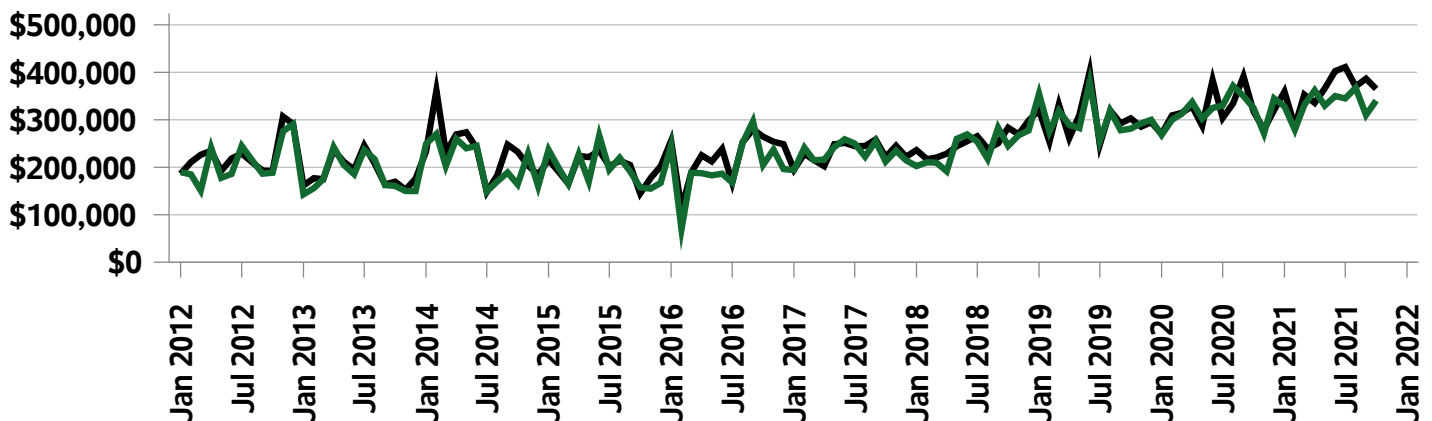
Active Listings (October only)



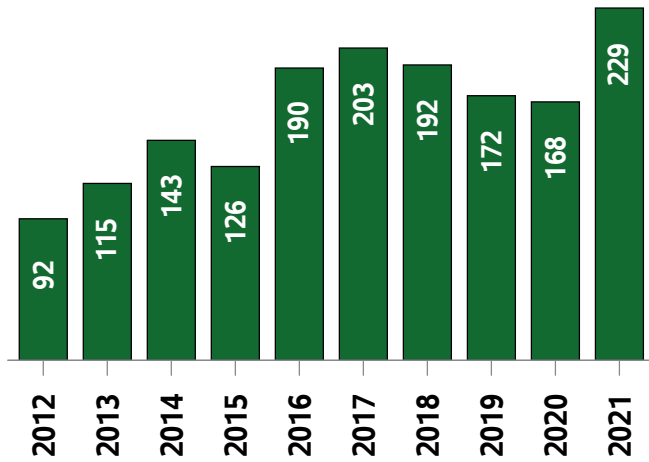
Months of Inventory (October only)



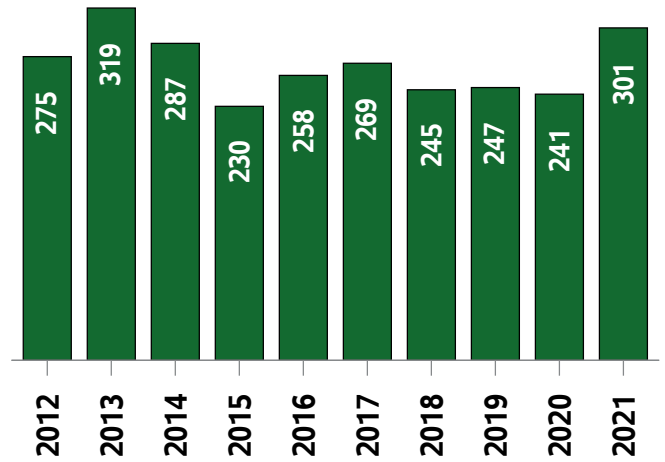
Average Price and Median Price



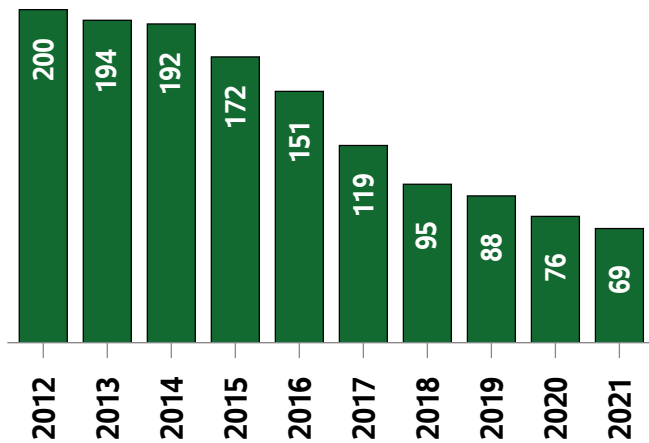
Sales Activity (October Year-to-date)



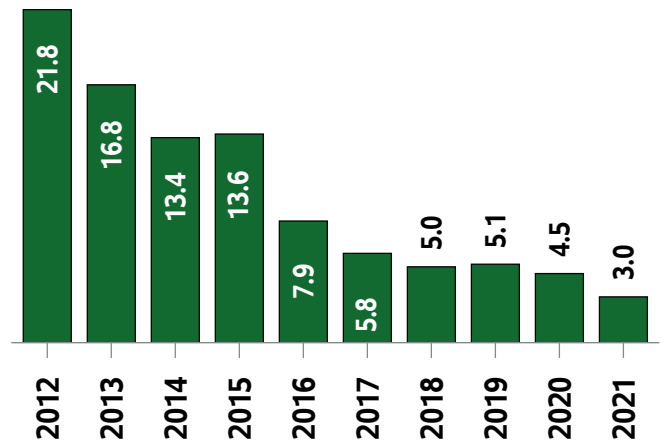
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	17	-10.5	-10.5	-15.0	112.5	325.0	142.9
Dollar Volume	\$8,291,800	8.4	32.5	19.1	166.9	494.0	566.5
New Listings	13	30.0	8.3	-23.5	0.0	18.2	62.5
Active Listings	37	12.1	-21.3	-28.8	-47.1	-55.4	-66.1
Sales to New Listings Ratio ¹	130.8	190.0	158.3	117.6	61.5	36.4	87.5
Months of Inventory ²	2.2	1.7	2.5	2.6	8.8	20.8	15.6
Average Price	\$487,753	21.2	48.1	40.1	25.6	39.8	174.5
Median Price	\$405,000	0.0	42.1	42.1	16.2	21.3	169.1
Sale to List Price Ratio	98.5	96.8	92.6	95.6	97.9	92.1	92.7
Median Days on Market	52.0	67.0	101.0	45.0	58.5	197.5	115.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	136	6.3	12.4	8.8	14.3	38.8	106.1
Dollar Volume	\$60,327,067	26.3	42.2	58.9	85.1	128.7	323.3
New Listings	188	9.3	11.2	5.0	-0.5	-1.1	-10.0
Active Listings ³	40	-16.5	-29.3	-12.4	-48.1	-54.8	-67.0
Sales to New Listings Ratio ⁴	72.3	74.4	71.6	69.8	63.0	51.6	31.6
Months of Inventory ⁵	2.9	3.8	4.7	3.7	6.5	9.1	18.4
Average Price	\$443,581	18.9	26.5	46.1	62.0	64.8	105.4
Median Price	\$397,250	13.5	21.7	41.9	65.5	61.6	84.2
Sale to List Price Ratio	98.8	97.0	95.8	96.5	96.6	95.3	93.5
Median Days on Market	35.0	50.5	52.0	34.0	56.0	96.0	71.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

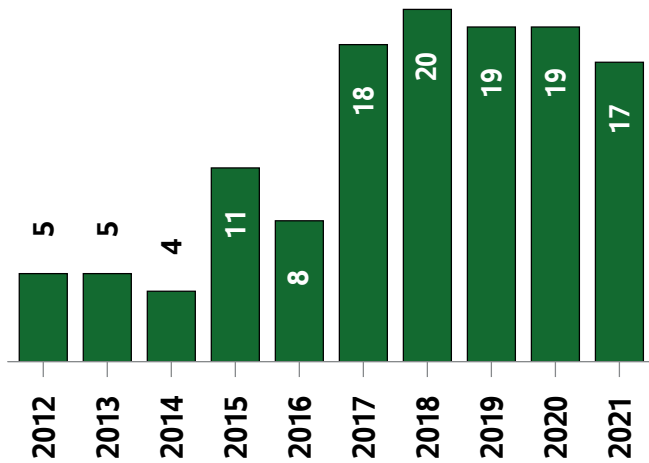
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

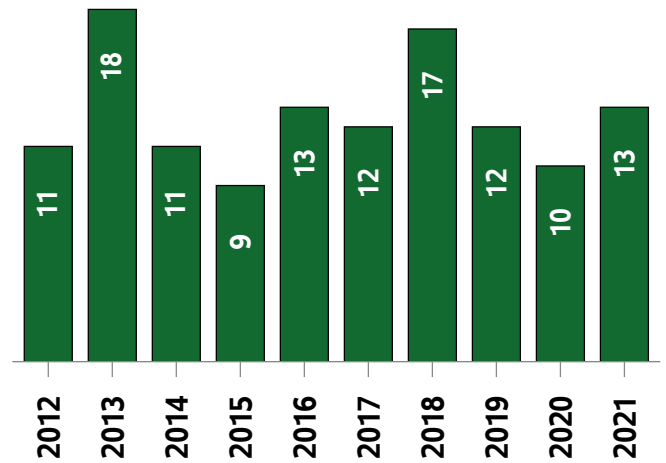
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

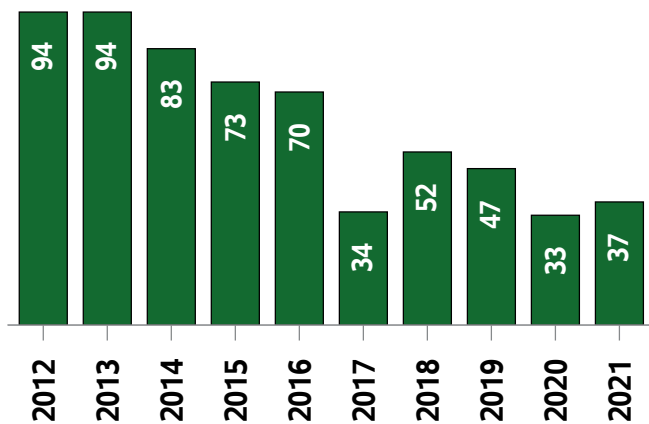
Sales Activity (October only)



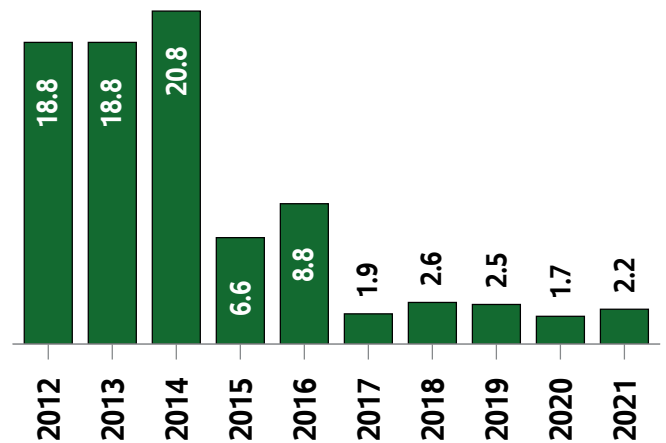
New Listings (October only)



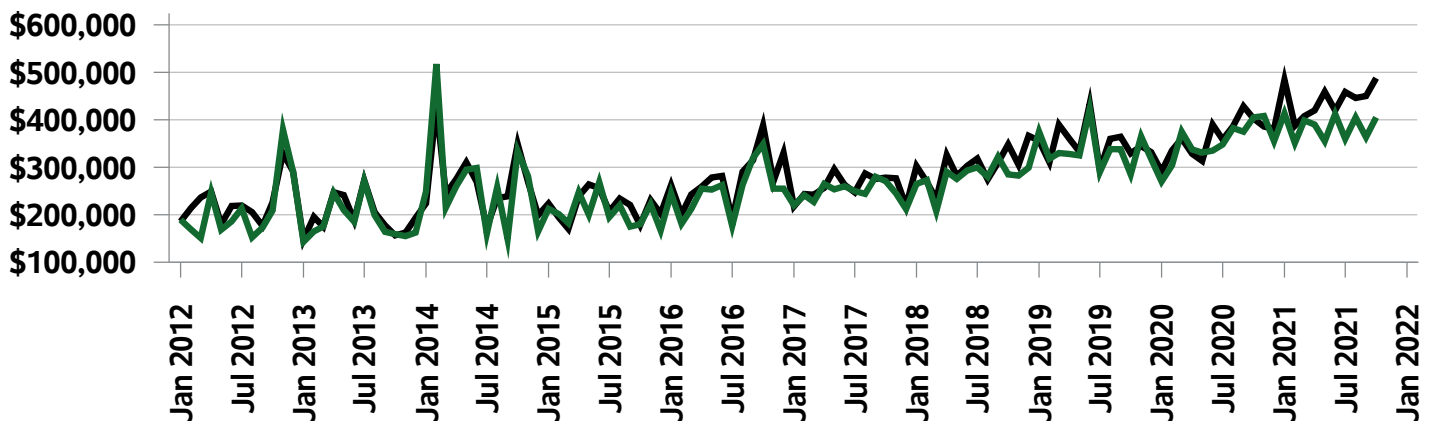
Active Listings (October only)



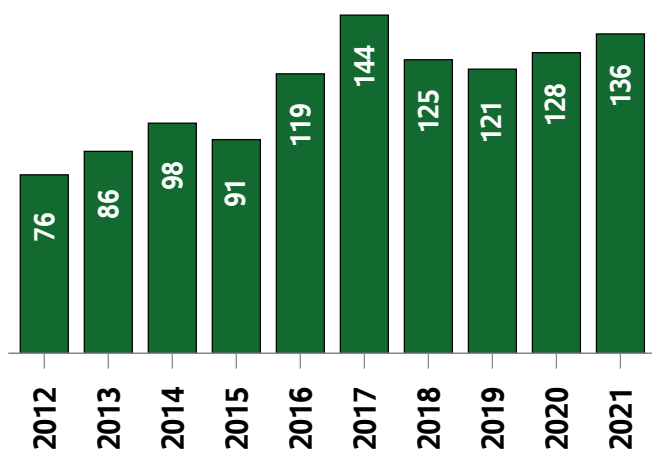
Months of Inventory (October only)



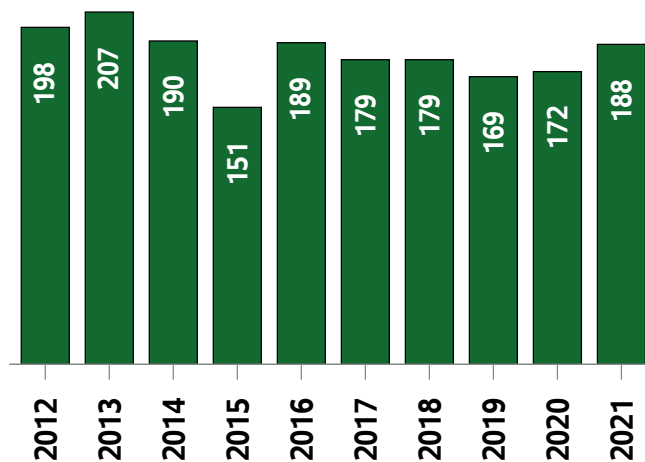
Average Price and Median Price



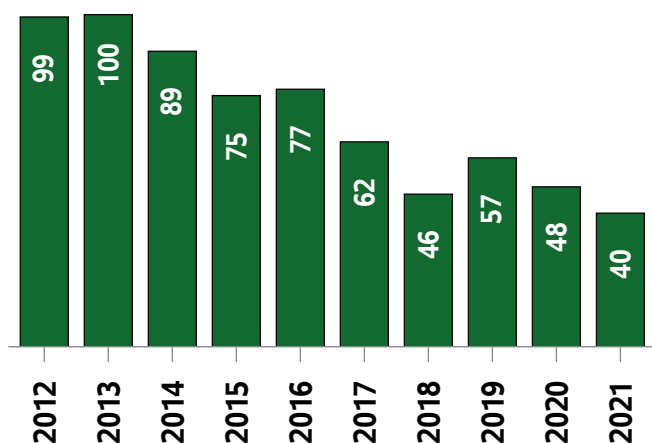
Sales Activity (October Year-to-date)



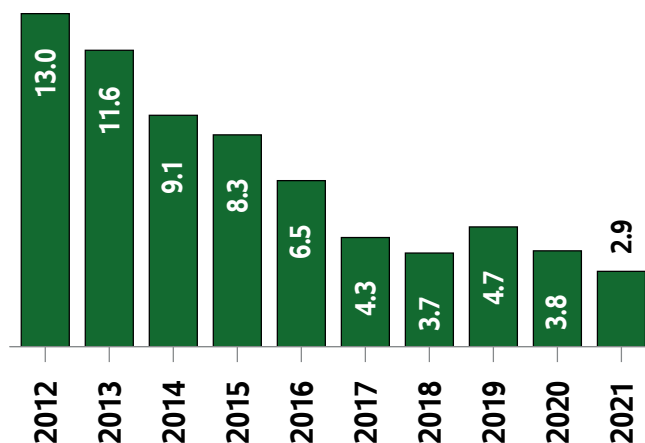
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	28	55.6	100.0	100.0	33.3	47.4	180.0
Dollar Volume	\$21,447,649	114.1	207.3	314.3	167.2	240.6	716.4
New Listings	13	30.0	-31.6	-13.3	-7.1	-35.0	-23.5
Active Listings	80	1.3	21.2	122.2	50.9	-17.5	-46.7
Sales to New Listings Ratio ¹	215.4	180.0	73.7	93.3	150.0	95.0	58.8
Months of Inventory ²	2.9	4.4	4.7	2.6	2.5	5.1	15.0
Average Price	\$765,987	37.6	53.6	107.2	100.4	131.1	191.6
Median Price	\$694,000	50.1	47.7	74.8	80.3	116.9	171.6
Sale to List Price Ratio	99.6	101.1	97.9	94.8	96.8	96.6	89.6
Median Days on Market	37.5	38.0	66.0	54.5	49.0	105.0	89.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	161	21.1	17.5	25.8	-5.3	9.5	59.4
Dollar Volume	\$100,511,646	46.0	54.6	73.1	64.9	116.7	220.7
New Listings	242	8.0	15.2	39.9	5.2	-6.2	-15.7
Active Listings ³	61	-28.6	7.8	72.7	-3.8	-52.1	-57.2
Sales to New Listings Ratio ⁴	66.5	59.4	65.2	74.0	73.9	57.0	35.2
Months of Inventory ⁵	3.8	6.4	4.1	2.8	3.7	8.6	14.1
Average Price	\$624,296	20.6	31.5	37.6	74.1	97.8	101.2
Median Price	\$602,000	24.1	29.5	35.8	75.3	94.2	97.4
Sale to List Price Ratio	103.9	98.6	98.1	98.7	98.3	96.3	95.0
Median Days on Market	24.0	35.0	45.0	38.5	39.0	67.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

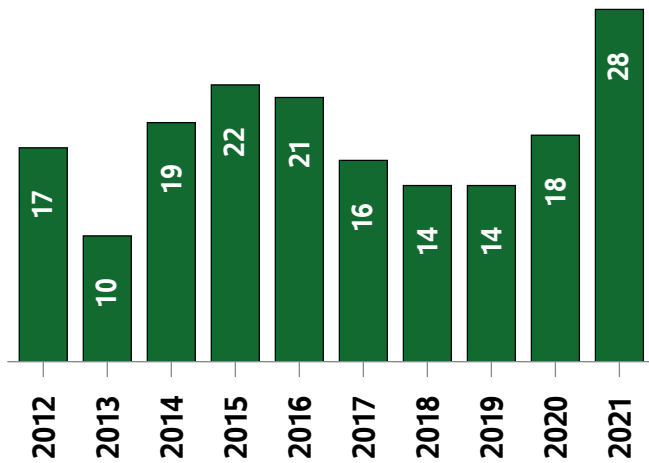
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

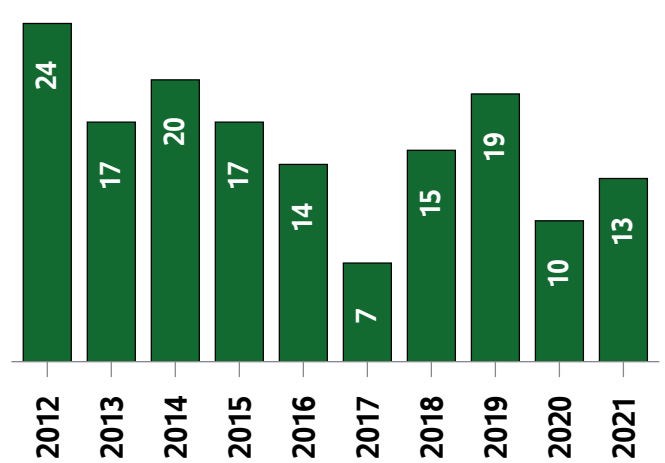
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

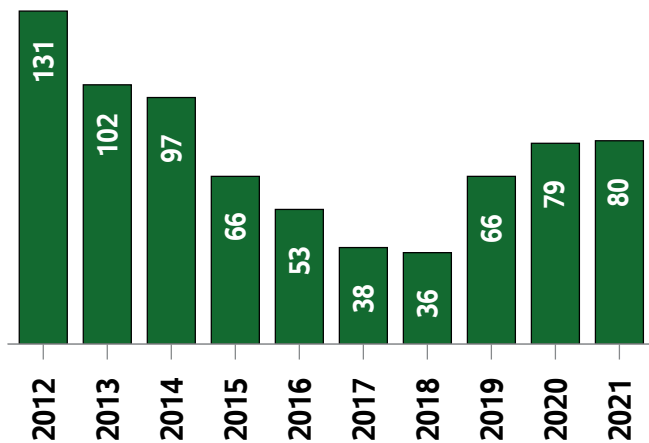
Sales Activity (October only)



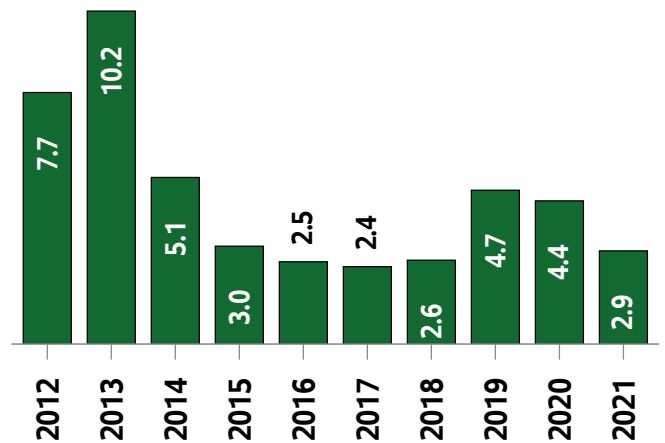
New Listings (October only)



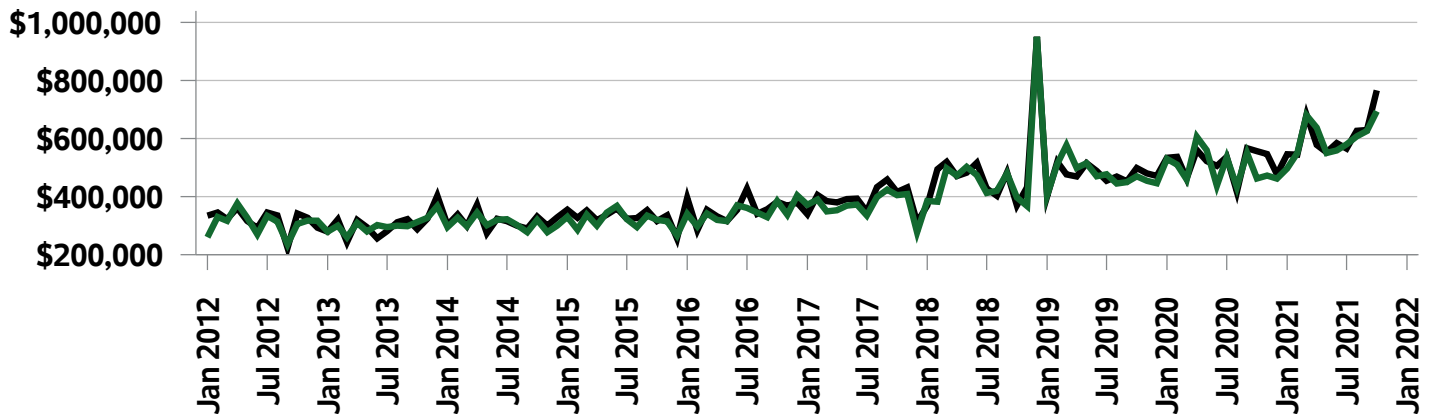
Active Listings (October only)



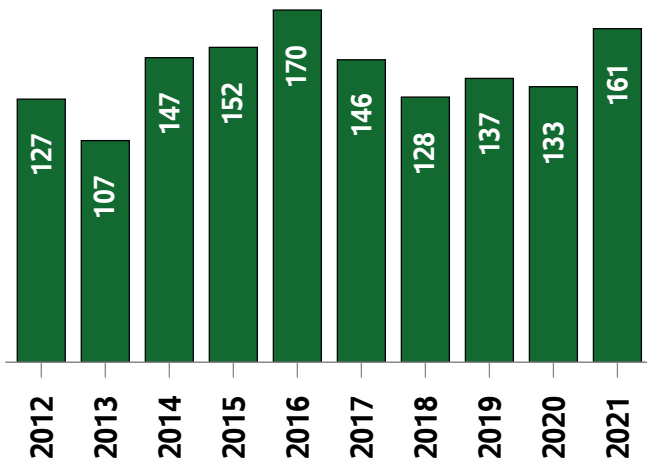
Months of Inventory (October only)



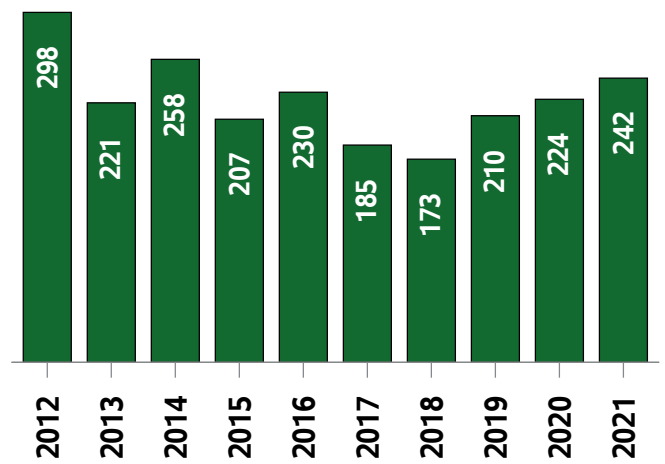
Average Price and Median Price



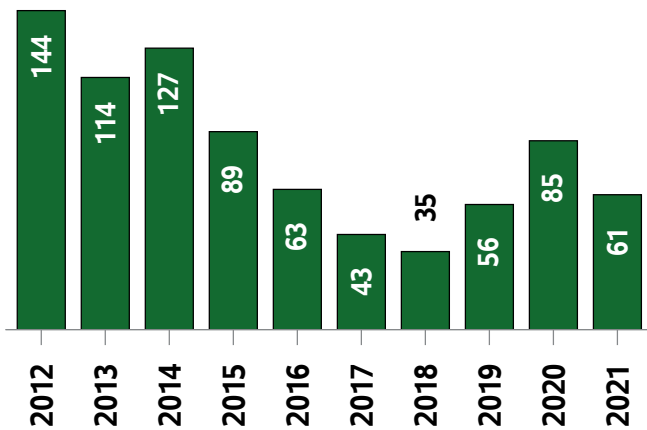
Sales Activity (October Year-to-date)



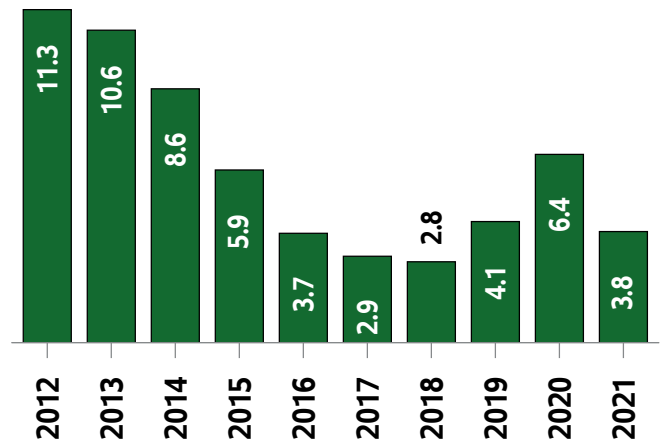
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	20	33.3	66.7	100.0	17.6	25.0	122.2
Dollar Volume	\$16,888,650	105.9	172.2	259.8	147.5	205.8	548.8
New Listings	11	37.5	-21.4	-8.3	-8.3	-21.4	-35.3
Active Listings	33	22.2	-40.0	13.8	0.0	-57.1	-61.2
Sales to New Listings Ratio ¹	181.8	187.5	85.7	83.3	141.7	114.3	52.9
Months of Inventory ²	1.7	1.8	4.6	2.9	1.9	4.8	9.4
Average Price	\$844,433	54.4	63.3	79.9	110.3	144.7	192.0
Median Price	\$734,500	54.6	48.8	40.7	77.6	129.5	166.1
Sale to List Price Ratio	98.6	102.1	97.7	94.6	96.9	96.6	90.7
Median Days on Market	42.0	32.0	66.0	58.0	55.0	102.0	74.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	119	9.2	22.7	19.0	-4.8	9.2	46.9
Dollar Volume	\$79,355,349	36.2	57.9	63.0	64.8	118.9	195.5
New Listings	158	14.5	-3.7	17.9	1.3	-24.8	-23.3
Active Listings ³	26	-20.7	-43.4	-11.7	-23.1	-67.1	-67.9
Sales to New Listings Ratio ⁴	75.3	79.0	59.1	74.6	80.1	51.9	39.3
Months of Inventory ⁵	2.2	3.0	4.7	2.9	2.7	7.1	9.8
Average Price	\$666,852	24.7	28.7	37.0	73.1	100.5	101.1
Median Price	\$640,000	25.5	28.6	33.8	80.3	100.0	103.8
Sale to List Price Ratio	104.2	98.6	97.9	98.8	98.6	96.1	95.0
Median Days on Market	25.0	33.0	46.0	39.5	34.0	64.0	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

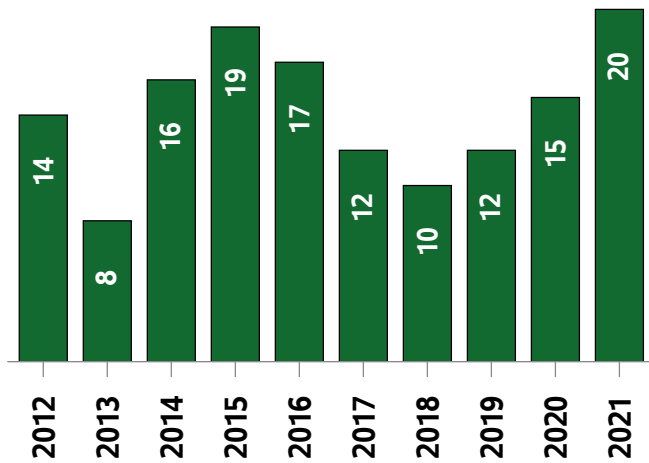
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

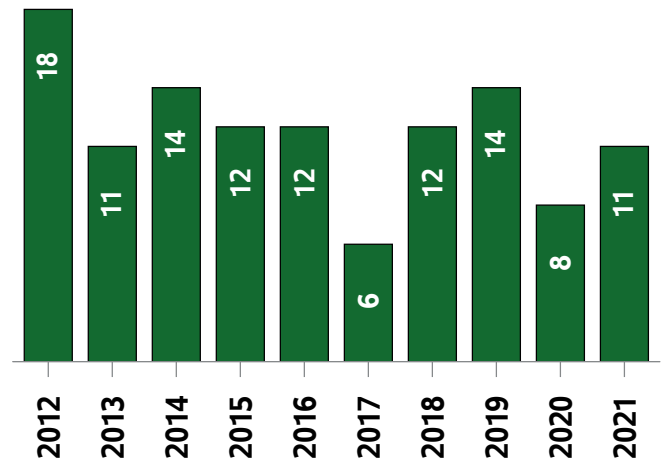
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

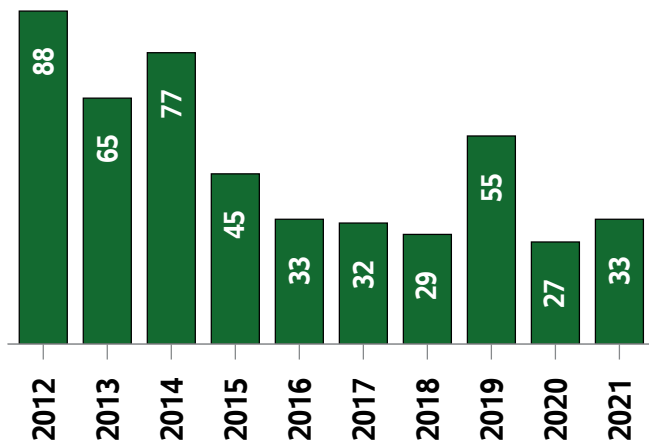
Sales Activity (October only)



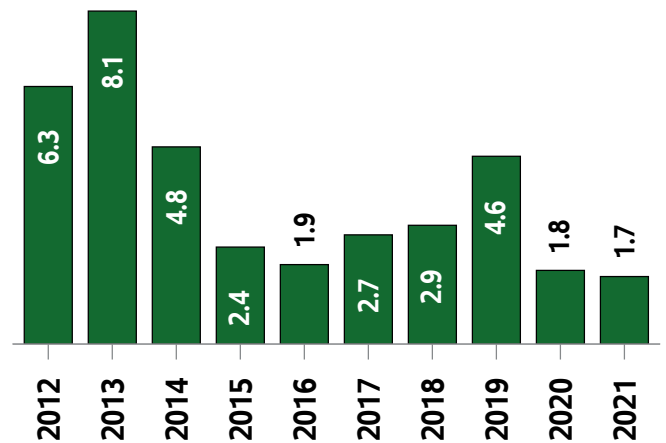
New Listings (October only)



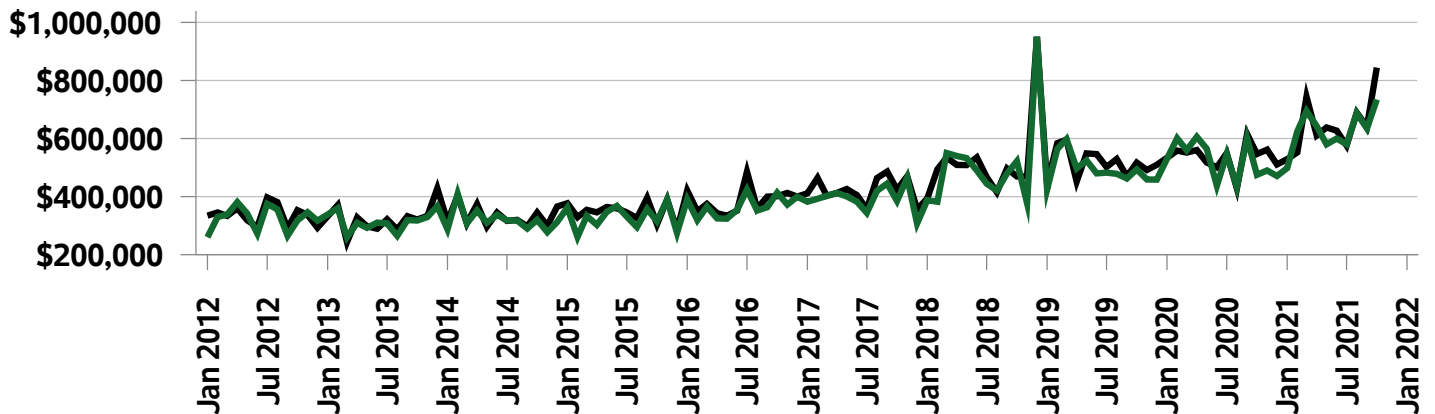
Active Listings (October only)



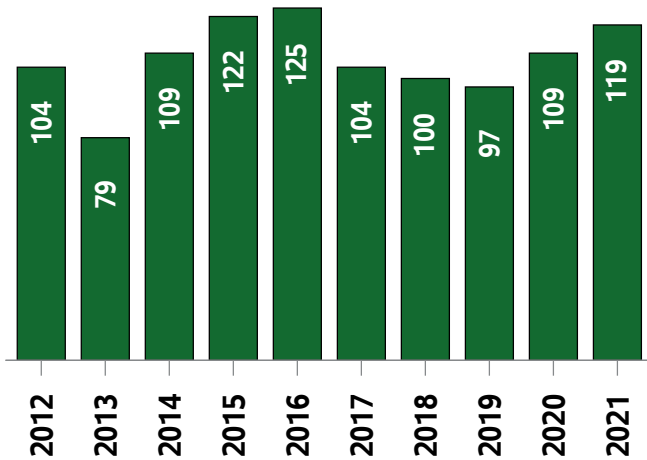
Months of Inventory (October only)



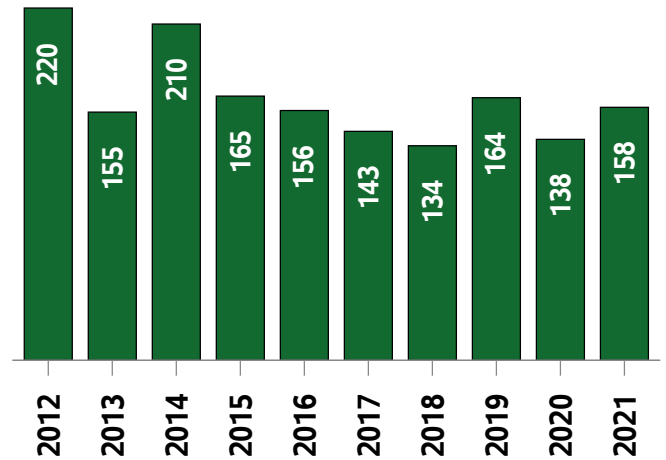
Average Price and Median Price



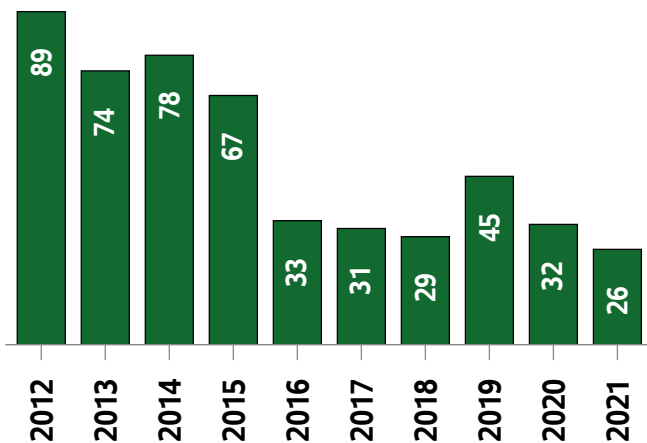
Sales Activity (October Year-to-date)



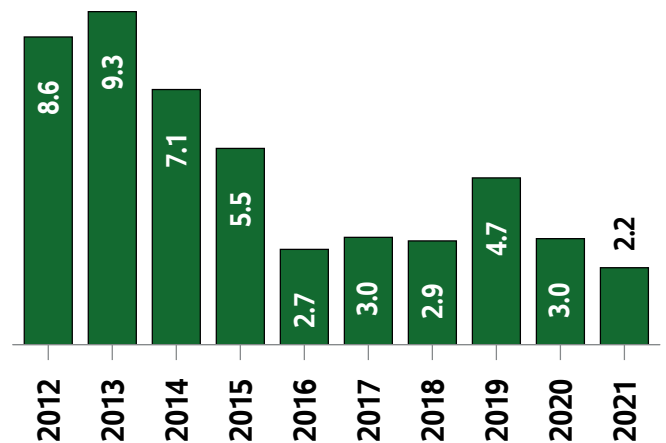
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	10	-52.4	-16.7	42.9	66.7	25.0	150.0
Dollar Volume	\$5,489,000	-44.1	14.0	134.3	163.4	246.5	354.0
New Listings	5	-16.7	-66.7	0.0	0.0	-44.4	-28.6
Active Listings	20	-20.0	-45.9	-54.5	-62.3	-69.2	-76.5
Sales to New Listings Ratio ¹	200.0	350.0	80.0	140.0	120.0	88.9	57.1
Months of Inventory ²	2.0	1.2	3.1	6.3	8.8	8.1	21.3
Average Price	\$548,900	17.3	36.7	64.0	58.0	177.2	81.6
Median Price	\$554,000	38.5	36.0	66.9	87.0	211.2	84.7
Sale to List Price Ratio	100.8	99.0	99.8	93.2	96.2	93.3	95.4
Median Days on Market	47.5	64.0	33.5	56.0	279.5	81.5	112.5
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	94	28.8	30.6	19.0	34.3	104.3	104.3
Dollar Volume	\$45,356,281	37.6	47.9	76.0	146.3	337.6	303.1
New Listings	104	0.0	1.0	-11.1	10.6	9.5	-23.0
Active Listings ³	24	-41.1	-41.1	-44.0	-64.9	-63.6	-73.1
Sales to New Listings Ratio ⁴	90.4	70.2	69.9	67.5	74.5	48.4	34.1
Months of Inventory ⁵	2.5	5.5	5.5	5.3	9.6	14.0	19.0
Average Price	\$482,514	6.8	13.3	47.9	83.4	114.2	97.2
Median Price	\$472,500	18.1	21.2	40.6	77.5	120.3	103.3
Sale to List Price Ratio	100.2	98.1	97.6	96.8	94.7	93.7	95.4
Median Days on Market	35.0	66.0	62.5	52.0	93.5	94.0	75.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

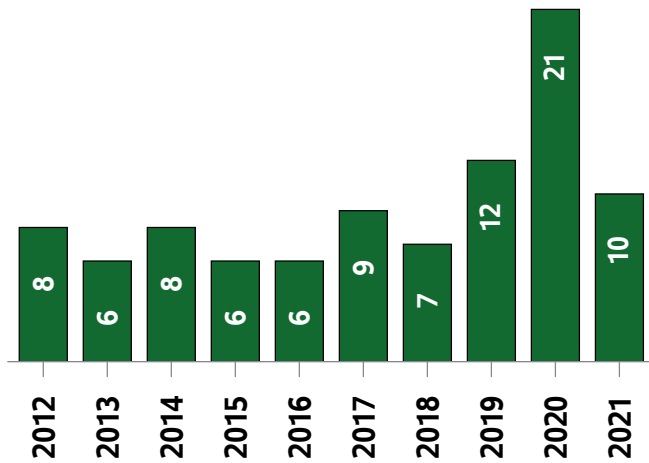
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

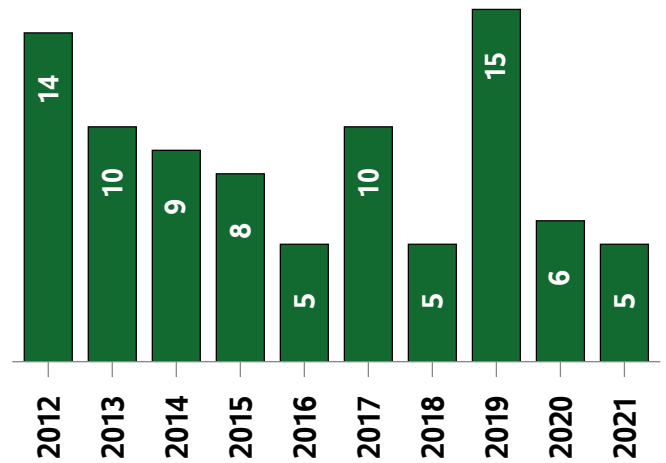
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

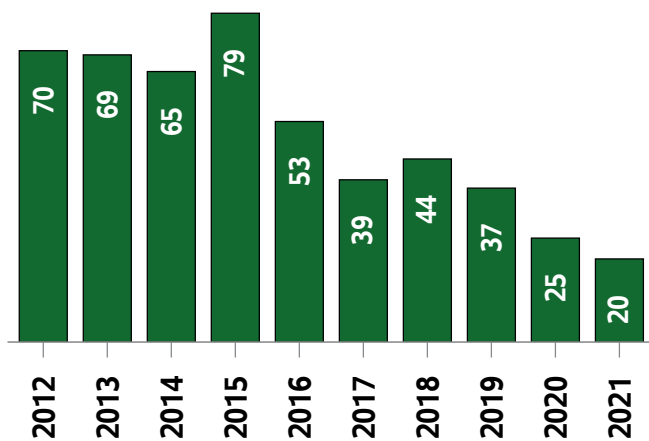
Sales Activity (October only)



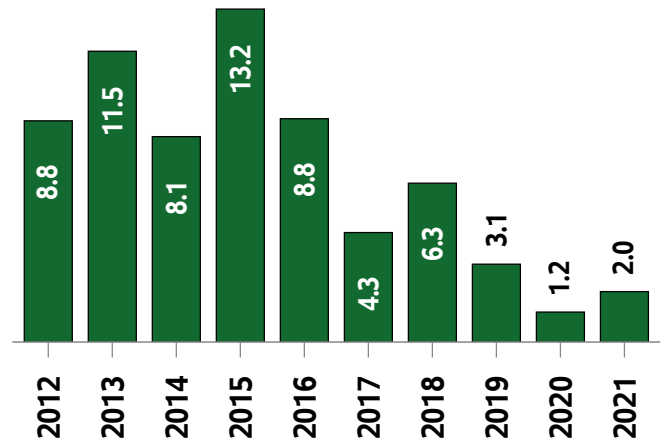
New Listings (October only)



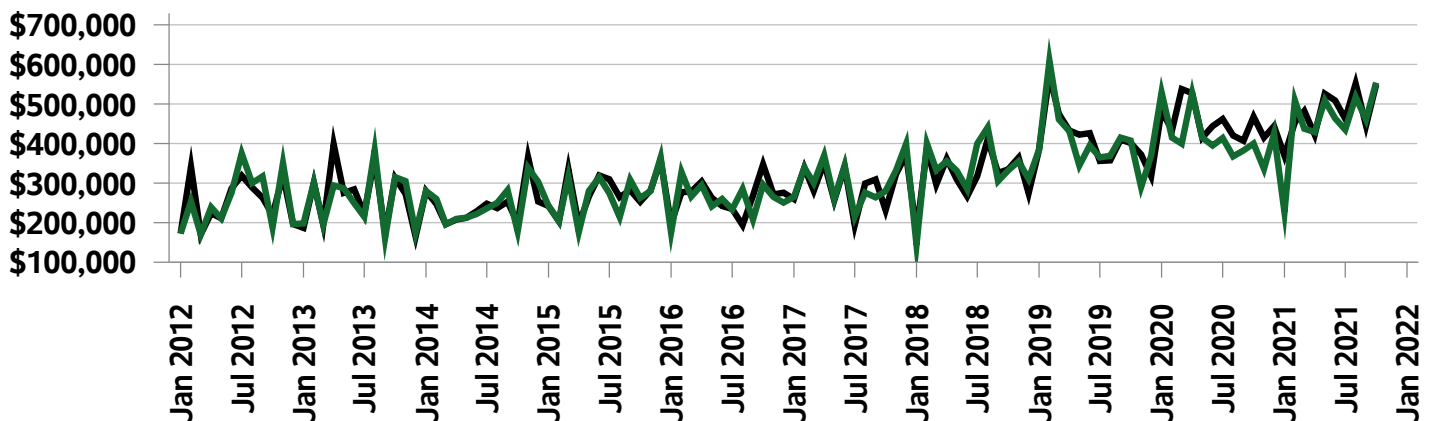
Active Listings (October only)



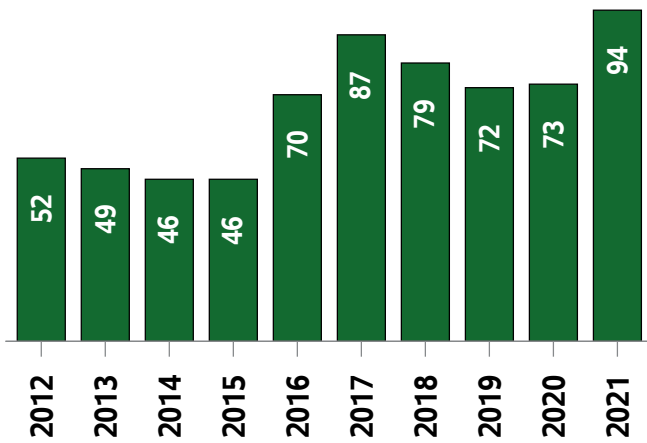
Months of Inventory (October only)



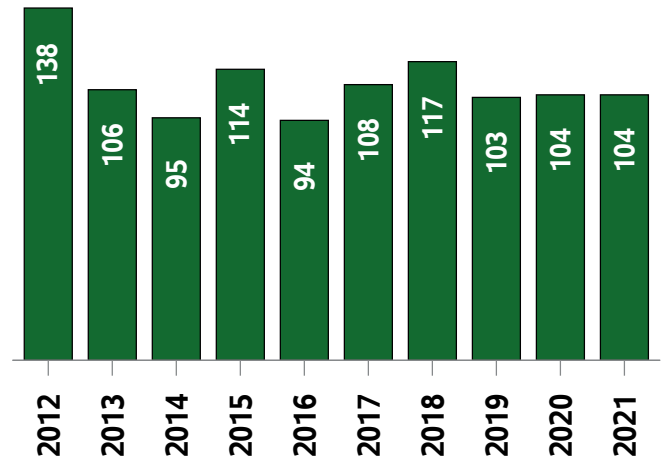
Average Price and Median Price



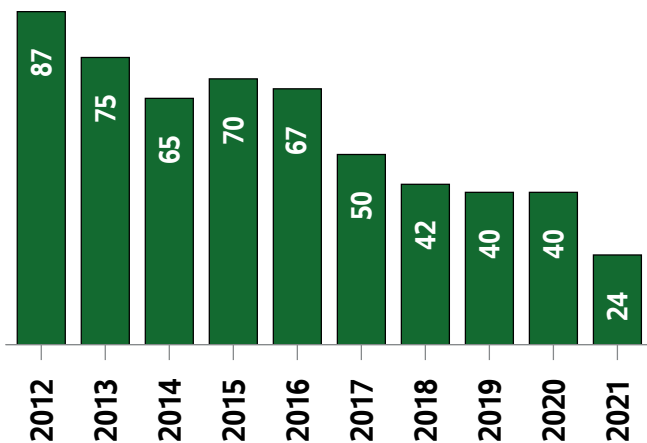
Sales Activity (October Year-to-date)



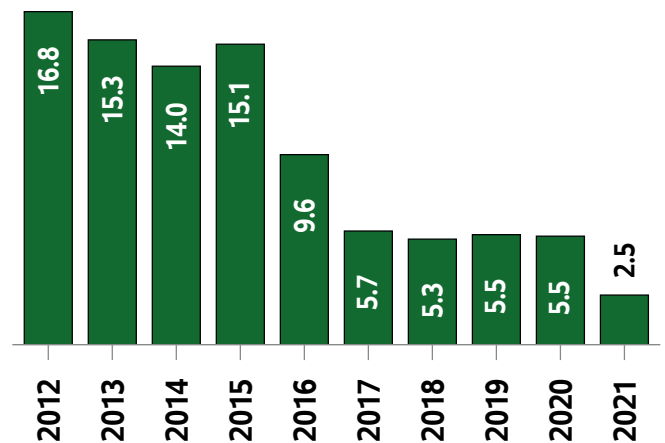
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	8	-20.0	-11.1	33.3	100.0	14.3	166.7
Dollar Volume	\$4,752,000	-15.7	15.7	111.6	218.9	257.6	431.5
New Listings	3	0.0	-72.7	-25.0	0.0	-62.5	-40.0
Active Listings	10	-9.1	-56.5	-50.0	-67.7	-75.6	-77.8
Sales to New Listings Ratio ¹	266.7	333.3	81.8	150.0	133.3	87.5	60.0
Months of Inventory ²	1.3	1.1	2.6	3.3	7.8	5.9	15.0
Average Price	\$594,000	5.4	30.1	58.7	59.5	212.9	99.3
Median Price	\$587,500	-0.6	32.1	76.7	126.0	269.5	106.1
Sale to List Price Ratio	98.9	97.7	98.9	94.0	98.0	93.6	97.2
Median Days on Market	64.5	43.0	31.0	56.5	299.5	77.0	104.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	54	3.8	12.5	1.9	5.9	54.3	42.1
Dollar Volume	\$31,025,081	18.1	36.1	63.0	118.0	296.4	212.5
New Listings	63	-1.6	-16.0	-8.7	-7.4	-6.0	-32.3
Active Listings ³	14	-37.6	-42.5	-33.3	-64.7	-64.9	-72.7
Sales to New Listings Ratio ⁴	85.7	81.3	64.0	76.8	75.0	52.2	40.9
Months of Inventory ⁵	2.6	4.3	5.0	3.9	7.7	11.2	13.3
Average Price	\$574,539	13.7	21.0	60.0	105.9	156.9	119.9
Median Price	\$572,500	21.8	34.8	67.2	116.0	186.3	138.5
Sale to List Price Ratio	99.9	97.1	98.4	97.6	95.4	93.5	95.5
Median Days on Market	35.5	51.5	47.0	47.0	74.0	86.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

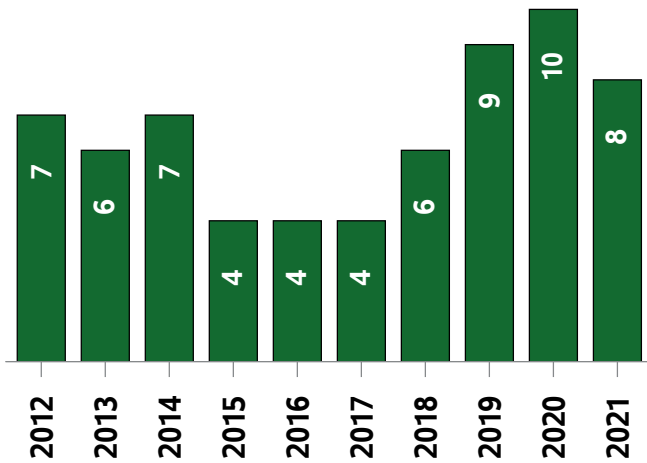
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

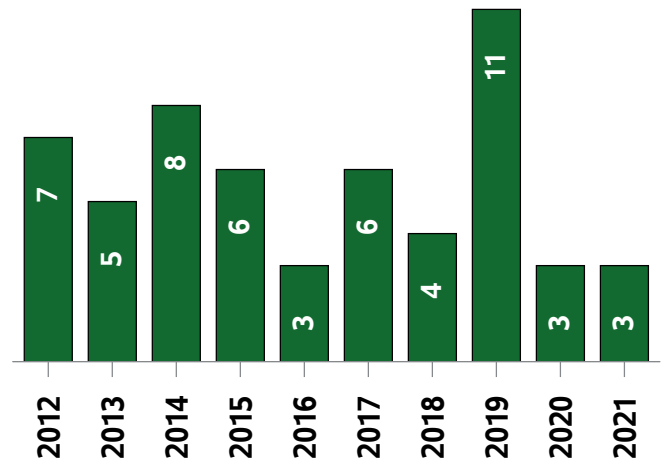
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

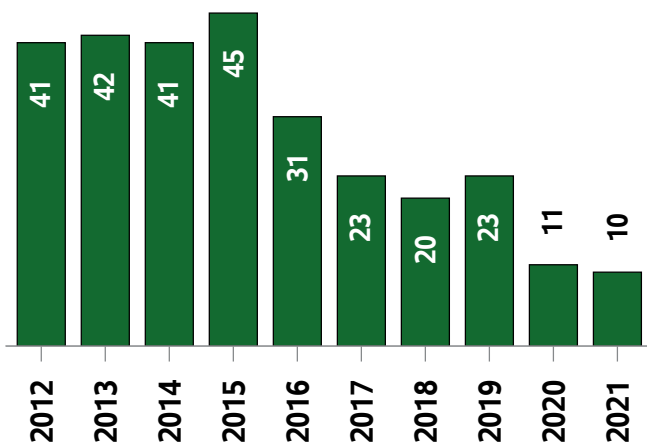
Sales Activity (October only)



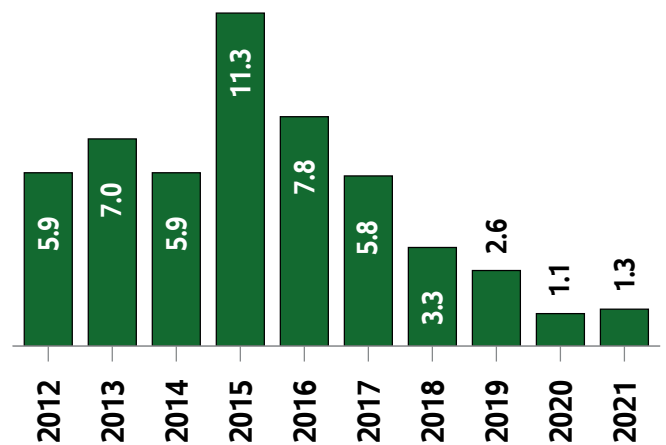
New Listings (October only)



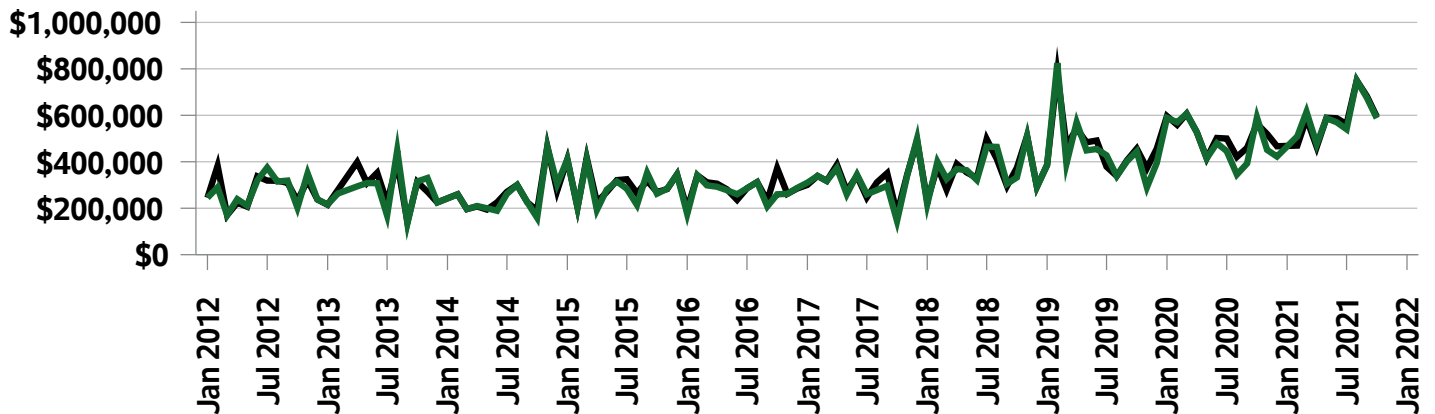
Active Listings (October only)



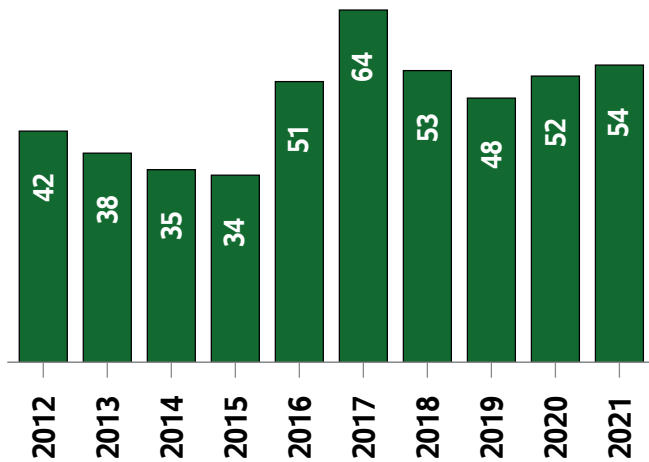
Months of Inventory (October only)



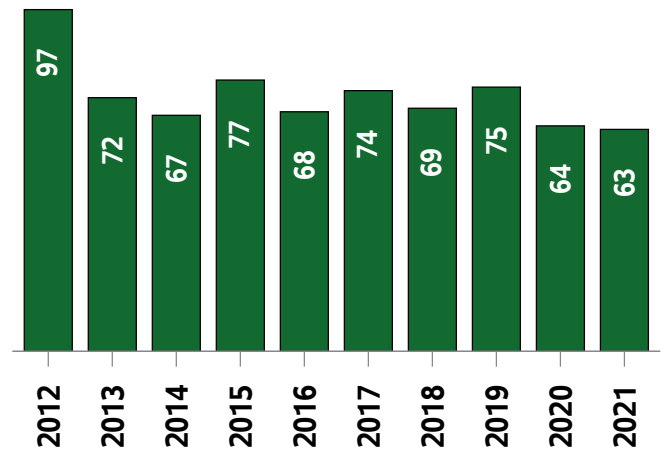
Average Price and Median Price



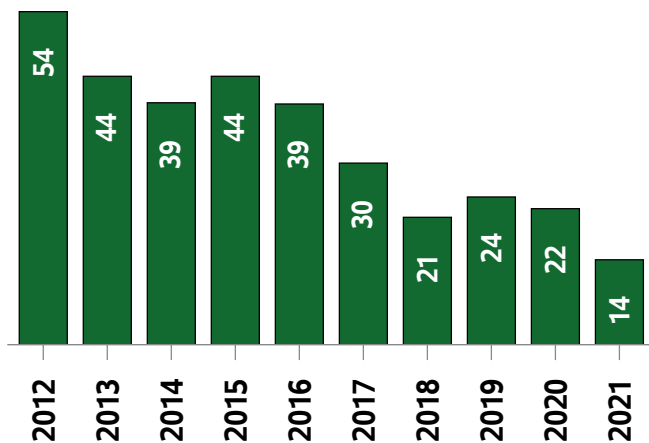
Sales Activity (October Year-to-date)



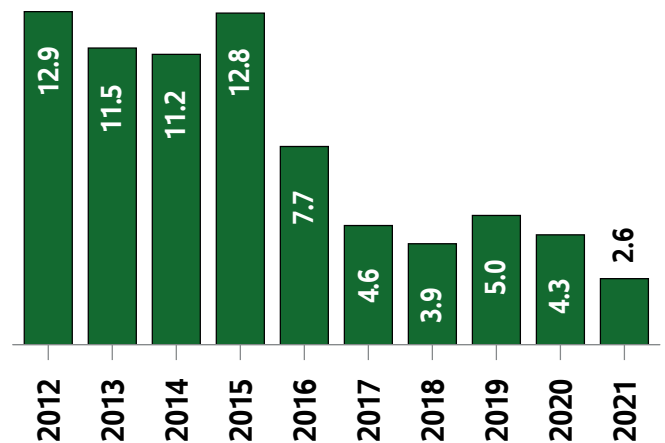
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	15	-6.3	0.0	50.0	114.3	114.3	50.0
Dollar Volume	\$2,814,799	-14.3	-31.3	29.5	182.6	45.6	51.5
New Listings	11	37.5	-15.4	-8.3	-31.3	-8.3	-21.4
Active Listings	19	-29.6	-68.3	-68.3	-82.1	-78.9	-78.9
Sales to New Listings Ratio ¹	136.4	200.0	115.4	83.3	43.8	58.3	71.4
Months of Inventory ²	1.3	1.7	4.0	6.0	15.1	12.9	9.0
Average Price	\$187,653	-8.6	-31.3	-13.6	31.9	-32.0	1.0
Median Price	\$167,000	-22.7	-45.6	-22.9	142.0	-44.1	-4.6
Sale to List Price Ratio	97.4	95.5	96.1	95.3	92.2	95.7	91.2
Median Days on Market	37.0	48.0	36.0	125.5	63.0	58.0	110.5
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	136	47.8	44.7	49.5	183.3	142.9	65.9
Dollar Volume	\$36,111,485	54.8	77.8	67.9	354.9	131.9	78.7
New Listings	155	19.2	6.2	11.5	6.2	11.5	-11.4
Active Listings ³	33	-30.0	-46.2	-52.2	-67.7	-61.8	-54.0
Sales to New Listings Ratio ⁴	87.7	70.8	64.4	65.5	32.9	40.3	46.9
Months of Inventory ⁵	2.4	5.1	6.5	7.6	21.3	15.5	8.8
Average Price	\$265,526	4.7	22.9	12.3	60.6	-4.5	7.8
Median Price	\$222,250	-7.6	16.4	-1.3	76.0	-22.6	-13.8
Sale to List Price Ratio	98.3	95.8	94.9	95.2	92.0	95.4	95.1
Median Days on Market	37.0	56.5	56.5	102.0	101.0	82.5	43.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

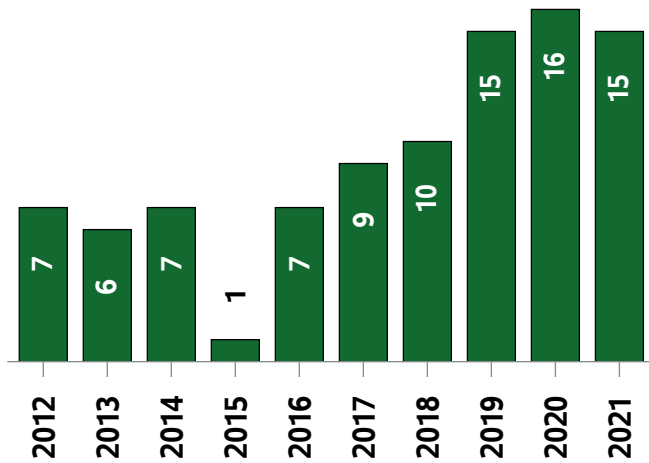
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

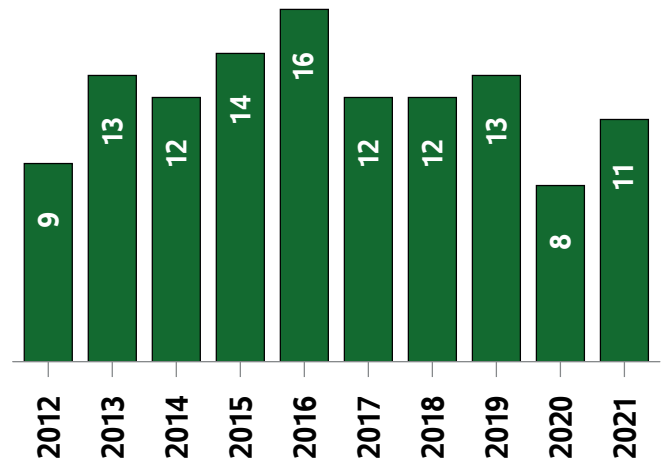
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

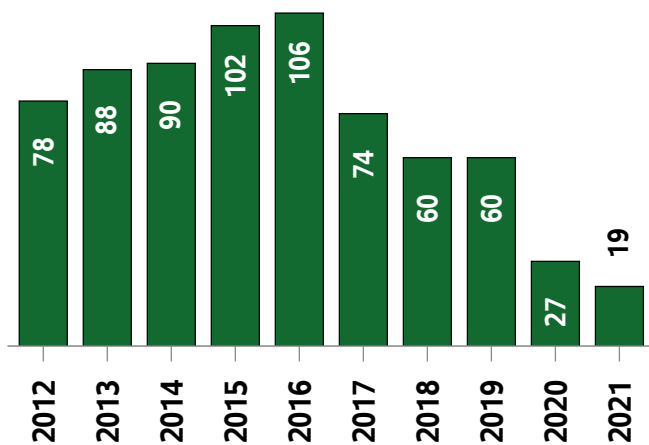
Sales Activity (October only)



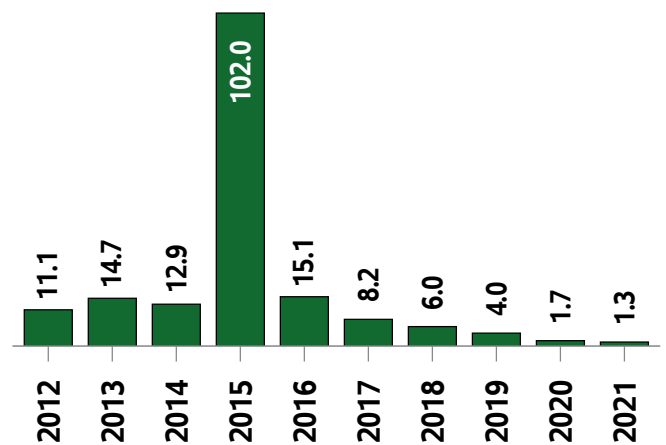
New Listings (October only)



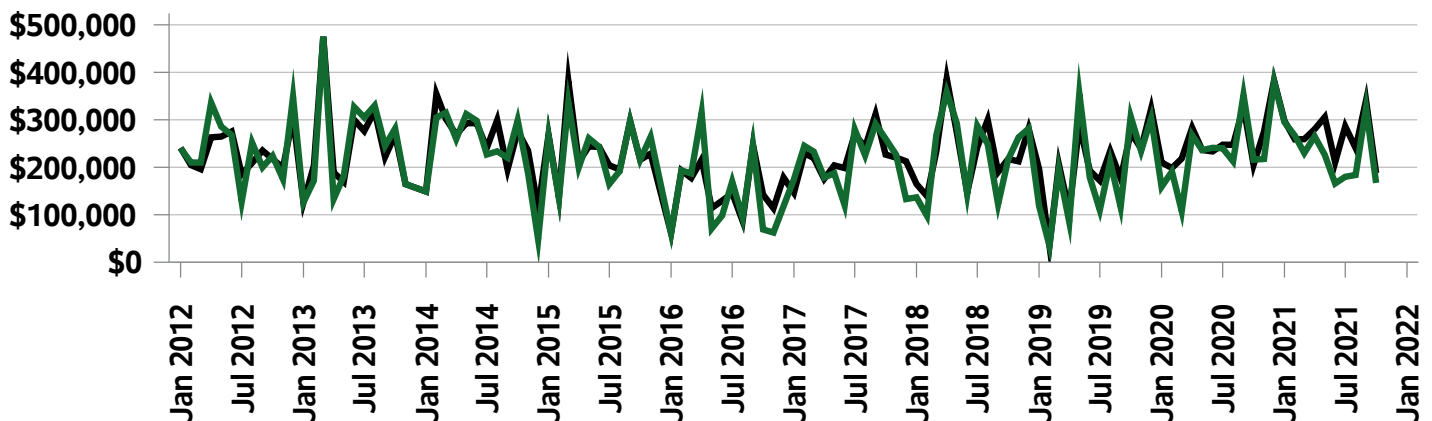
Active Listings (October only)



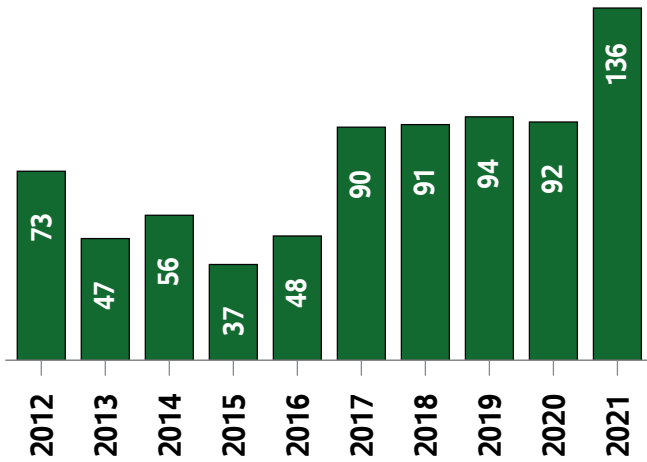
Months of Inventory (October only)



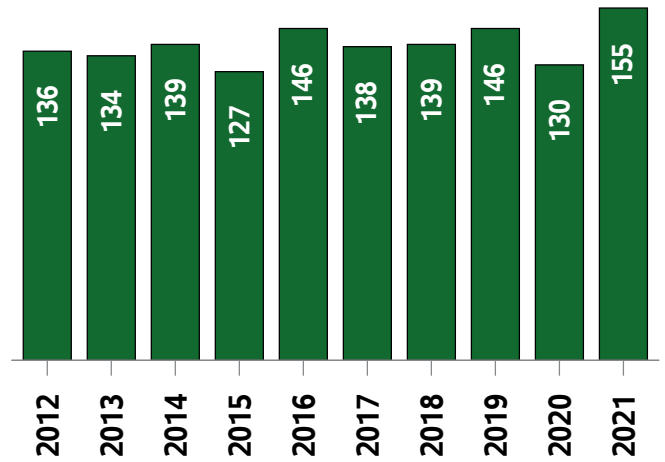
Average Price and Median Price



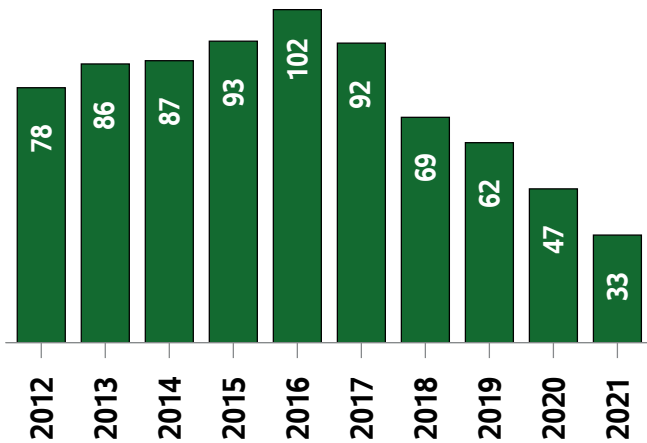
Sales Activity (October Year-to-date)



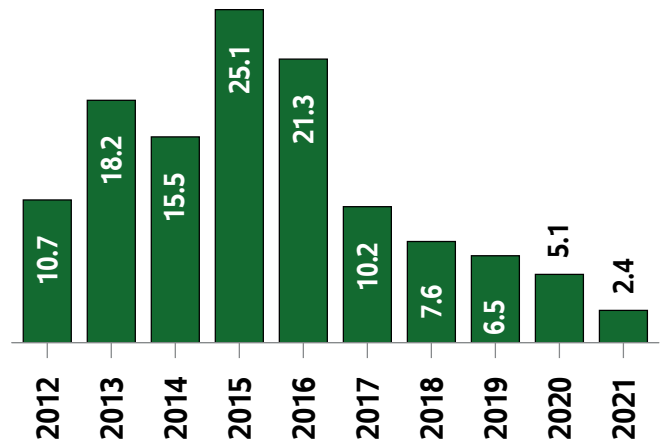
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	4	-55.6	-60.0	-42.9	100.0	-20.0	-20.0
Dollar Volume	\$1,410,299	-47.8	-60.2	-19.8	100.9	-16.4	2.0
New Listings	5	-16.7	-44.4	25.0	-44.4	-28.6	-37.5
Active Listings	7	-50.0	-82.5	-81.1	-87.3	-86.3	-82.5
Sales to New Listings Ratio ¹	80.0	150.0	111.1	175.0	22.2	71.4	62.5
Months of Inventory ²	1.8	1.6	4.0	5.3	27.5	10.2	8.0
Average Price	\$352,575	17.5	-0.5	40.3	0.5	4.5	27.5
Median Price	\$322,500	9.3	-13.5	43.2	-8.1	-3.7	15.2
Sale to List Price Ratio	100.2	97.8	96.3	95.4	95.8	95.6	95.3
Median Days on Market	25.5	30.0	35.0	115.0	303.5	58.0	105.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	68	13.3	33.3	13.3	172.0	54.5	21.4
Dollar Volume	\$27,280,685	36.2	60.6	46.6	319.0	90.3	56.8
New Listings	71	-9.0	-15.5	-16.5	-13.4	-15.5	-26.0
Active Listings ³	13	-48.1	-62.5	-68.2	-74.5	-72.5	-62.6
Sales to New Listings Ratio ⁴	95.8	76.9	60.7	70.6	30.5	52.4	58.3
Months of Inventory ⁵	2.0	4.3	7.0	7.0	21.0	11.1	6.4
Average Price	\$401,187	20.2	20.4	29.4	54.1	23.1	29.1
Median Price	\$375,000	11.9	10.9	24.3	52.4	21.6	31.6
Sale to List Price Ratio	99.9	97.1	96.6	96.3	95.4	96.3	96.4
Median Days on Market	29.5	38.0	56.0	100.0	136.0	91.0	34.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

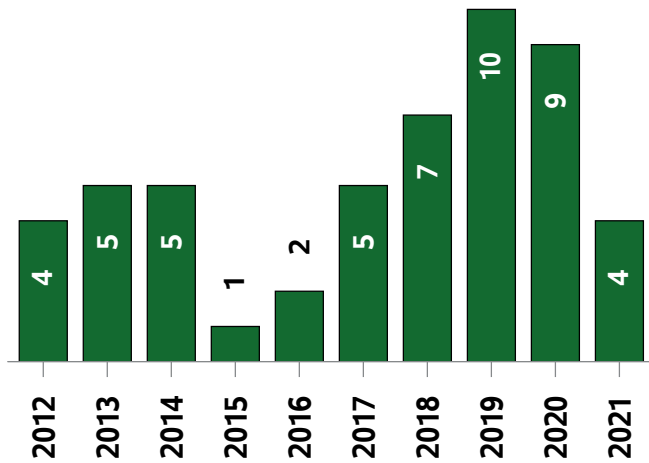
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

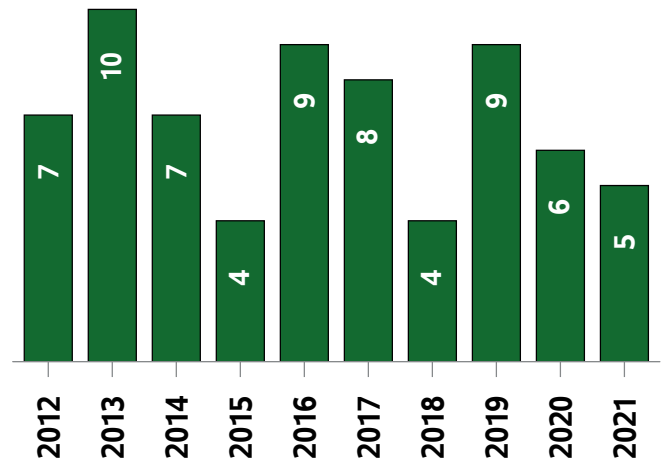
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

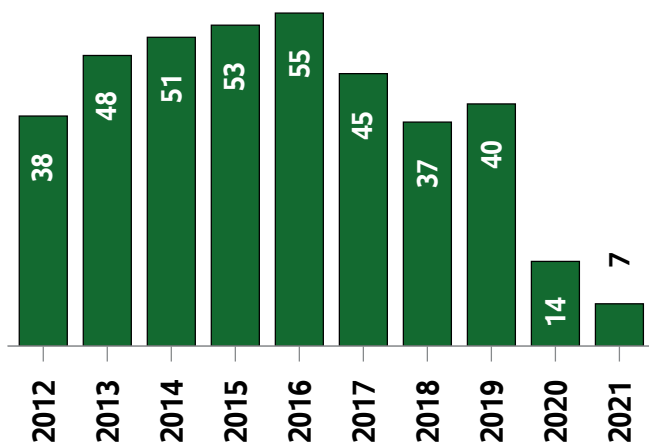
Sales Activity (October only)



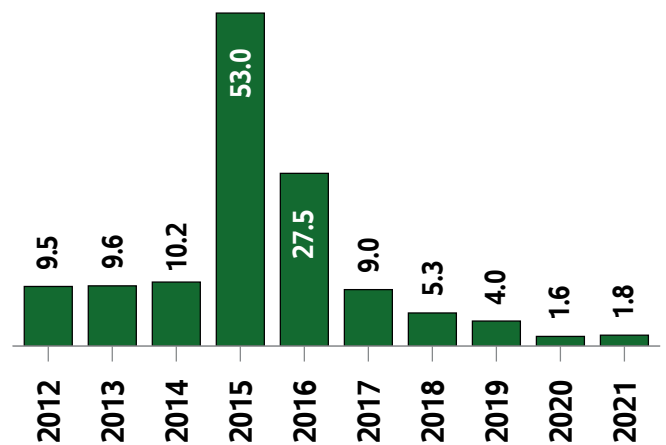
New Listings (October only)



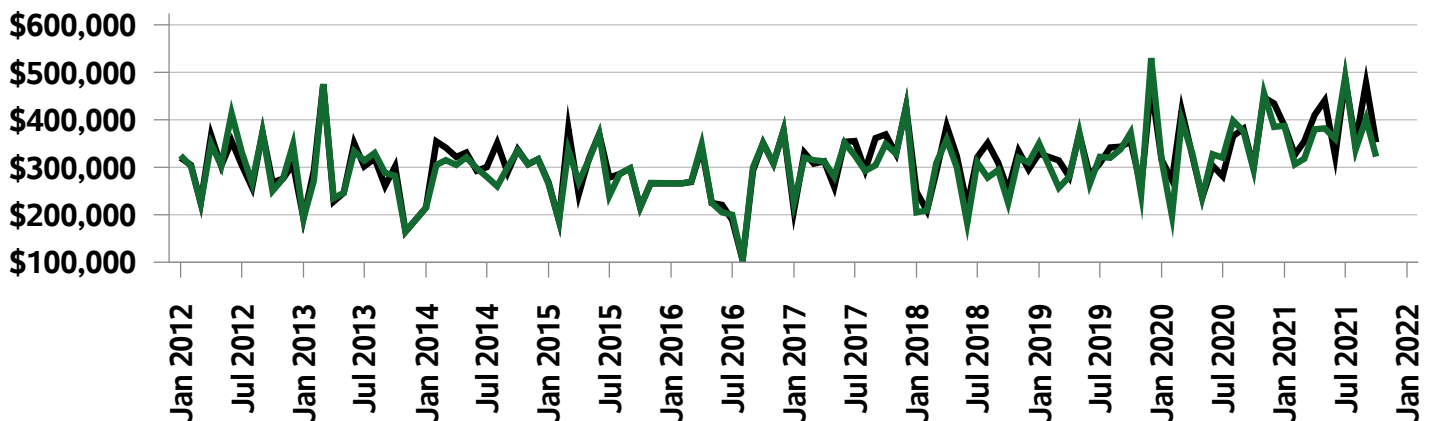
Active Listings (October only)



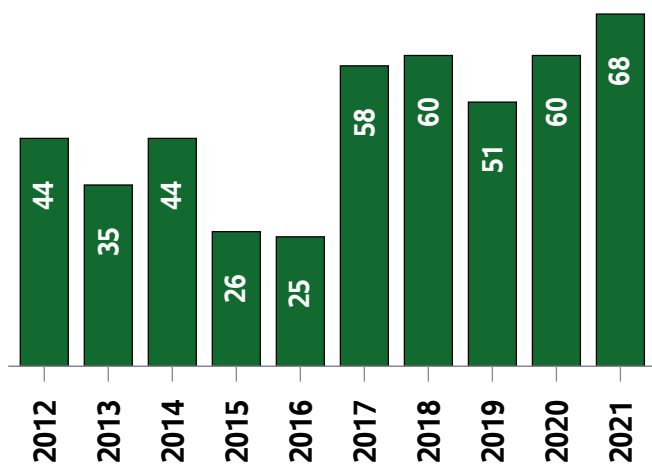
Months of Inventory (October only)



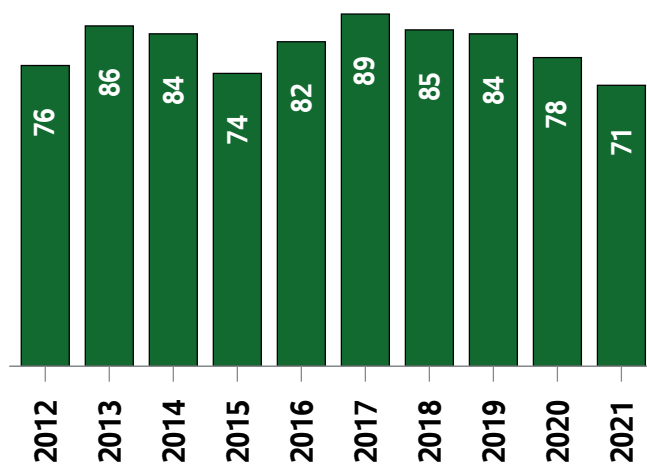
Average Price and Median Price



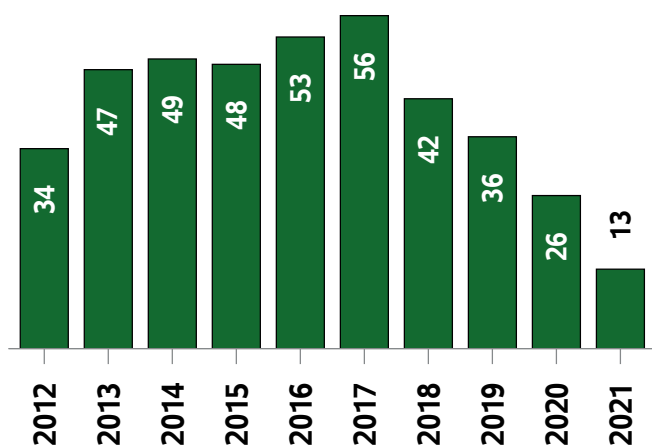
Sales Activity (October Year-to-date)



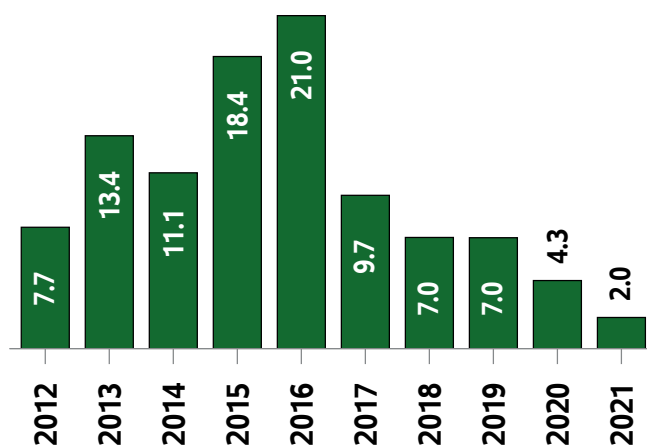
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	27	42.1	68.8	35.0	58.8	125.0	237.5
Dollar Volume	\$8,442,950	77.1	132.8	92.1	215.9	428.4	497.7
New Listings	22	120.0	0.0	10.0	144.4	-18.5	83.3
Active Listings	37	15.6	-39.3	-44.8	-49.3	-68.6	-75.5
Sales to New Listings Ratio ¹	122.7	190.0	72.7	100.0	188.9	44.4	66.7
Months of Inventory ²	1.4	1.7	3.8	3.4	4.3	9.8	18.9
Average Price	\$312,702	24.6	38.0	42.3	98.9	134.9	77.1
Median Price	\$300,000	13.2	62.8	44.9	122.2	143.4	92.0
Sale to List Price Ratio	98.7	97.5	97.0	96.1	97.3	92.7	94.5
Median Days on Market	47.0	28.0	32.5	45.0	91.0	94.0	73.5
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	169	16.6	13.4	-1.2	15.0	43.2	70.7
Dollar Volume	\$54,083,243	53.1	71.2	48.1	109.3	161.7	219.6
New Listings	204	25.2	0.5	-10.1	0.0	-21.5	-18.1
Active Listings ³	38	1.3	-35.1	-33.1	-60.2	-64.9	-72.2
Sales to New Listings Ratio ⁴	82.8	89.0	73.4	75.3	72.1	45.4	39.8
Months of Inventory ⁵	2.3	2.6	4.0	3.3	6.5	9.2	13.9
Average Price	\$320,019	31.4	51.0	49.8	82.0	82.7	87.2
Median Price	\$280,000	24.4	48.3	49.7	84.8	71.3	76.0
Sale to List Price Ratio	99.7	96.7	96.1	97.1	94.4	94.1	94.2
Median Days on Market	35.0	37.0	46.0	38.0	78.0	87.5	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

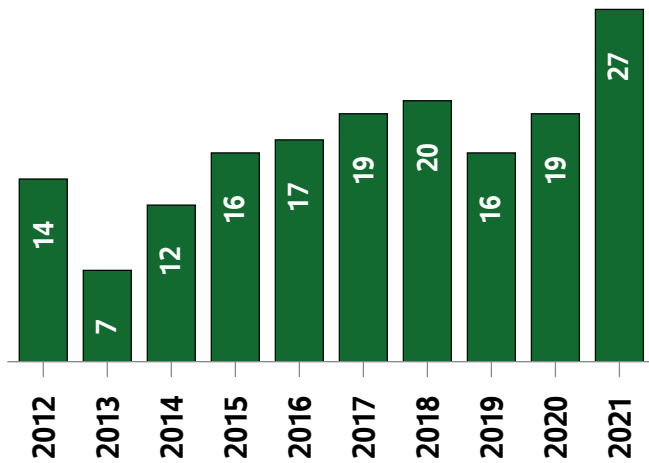
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

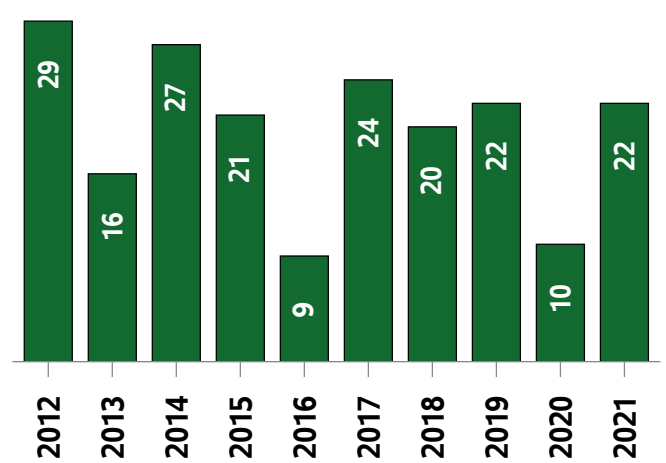
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

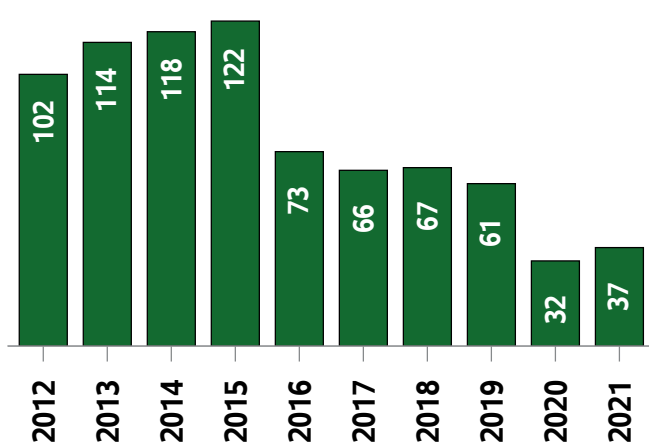
Sales Activity (October only)



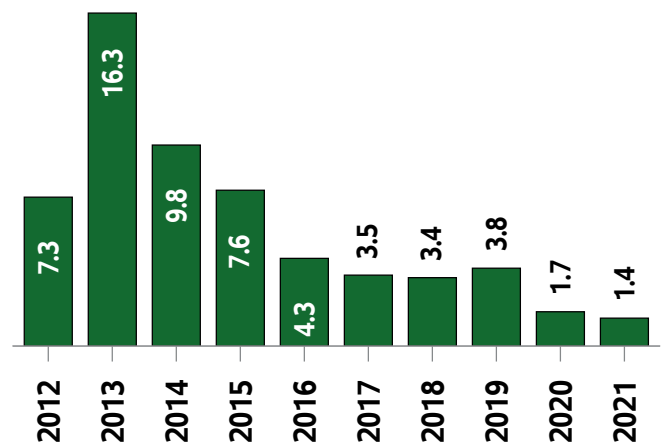
New Listings (October only)



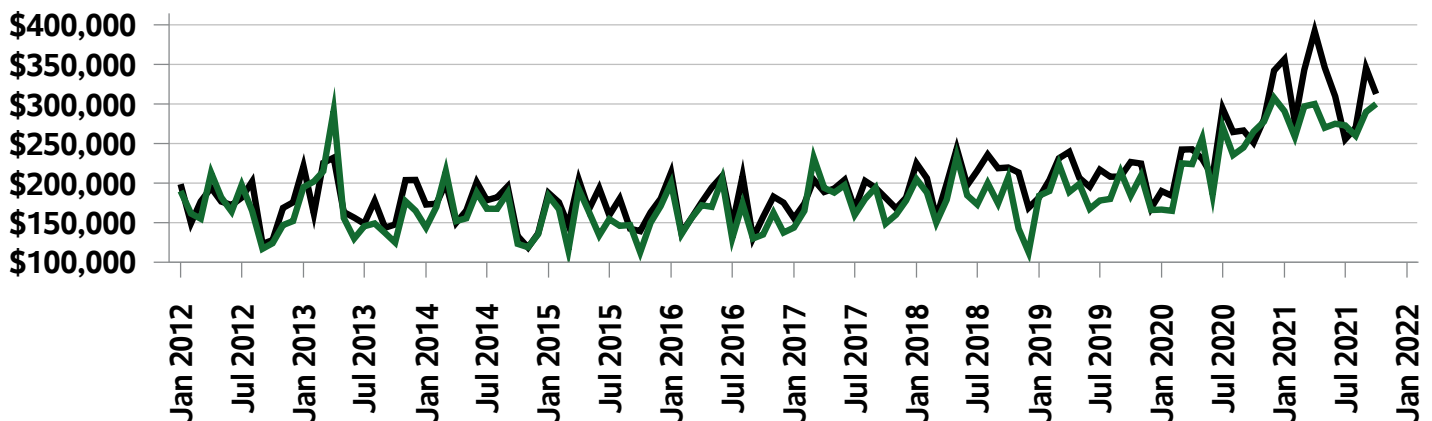
Active Listings (October only)



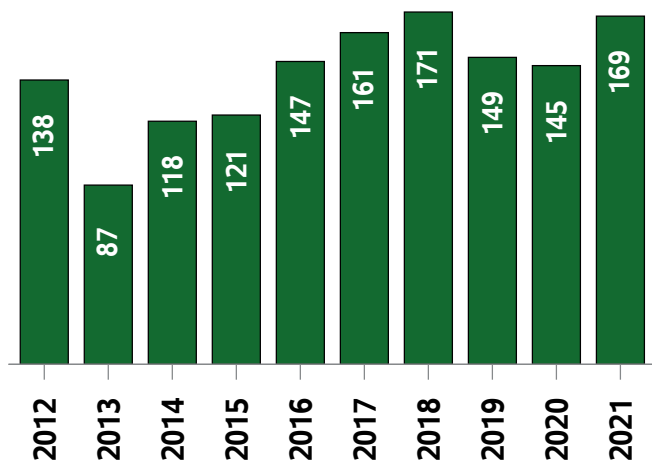
Months of Inventory (October only)



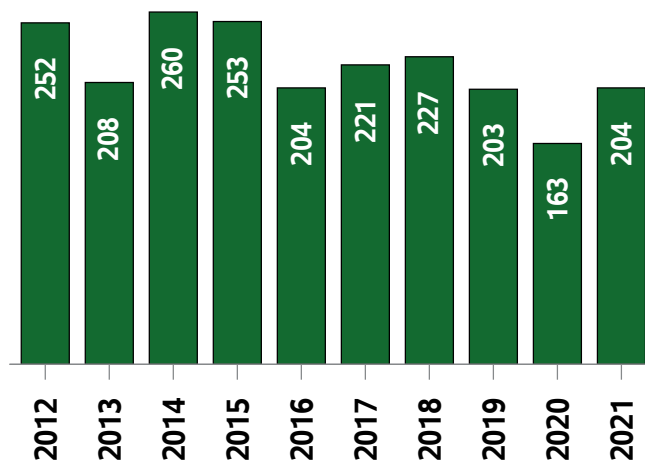
Average Price and Median Price



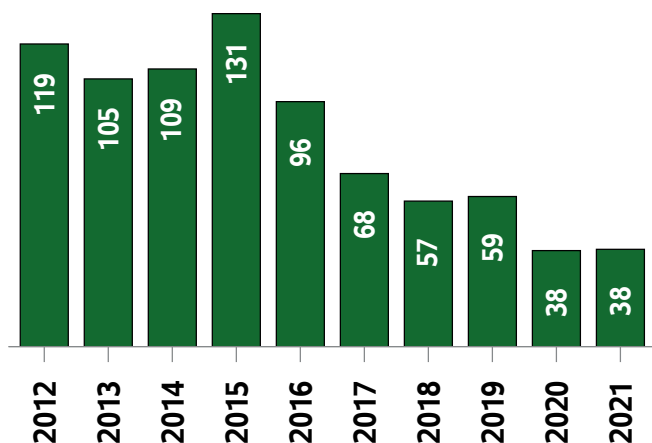
Sales Activity (October Year-to-date)



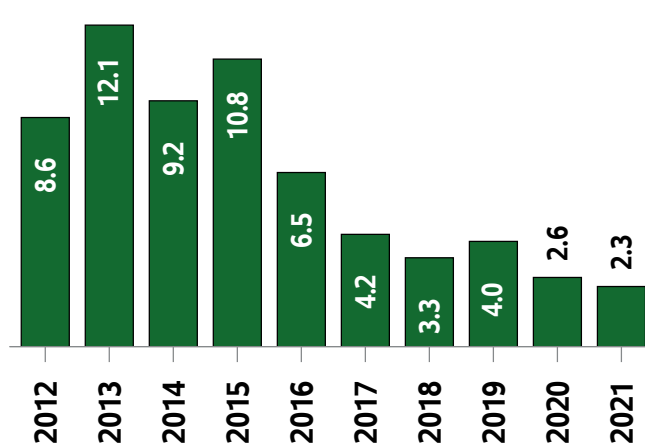
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	26	44.4	62.5	36.8	62.5	136.4	271.4
Dollar Volume	\$8,142,950	80.8	124.6	90.7	214.1	464.4	548.8
New Listings	18	80.0	0.0	-10.0	100.0	-33.3	50.0
Active Listings	33	10.0	-42.1	-50.7	-51.5	-70.5	-70.3
Sales to New Listings Ratio ¹	144.4	180.0	88.9	95.0	177.8	40.7	58.3
Months of Inventory ²	1.3	1.7	3.6	3.5	4.3	10.2	15.9
Average Price	\$313,190	25.2	38.2	39.4	93.3	138.8	74.7
Median Price	\$287,500	12.7	56.0	37.6	112.2	134.7	85.5
Sale to List Price Ratio	98.4	97.7	97.0	96.7	95.6	92.2	94.6
Median Days on Market	47.5	26.5	32.5	42.0	77.0	103.0	84.0
Year-to-date	October 2021	Compared to ⁶					
		October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	159	14.4	8.9	-1.9	12.0	39.5	67.4
Dollar Volume	\$51,747,243	51.1	68.4	46.4	105.1	156.6	213.0
New Listings	190	21.8	-2.1	-14.4	-4.5	-24.3	-19.1
Active Listings ³	36	-0.5	-37.2	-34.5	-59.9	-64.6	-64.3
Sales to New Listings Ratio ⁴	83.7	89.1	75.3	73.0	71.4	45.4	40.4
Months of Inventory ⁵	2.3	2.6	3.9	3.4	6.4	9.0	10.7
Average Price	\$325,454	32.1	54.6	49.1	83.1	84.0	87.0
Median Price	\$281,000	24.9	51.9	43.2	79.3	69.0	73.5
Sale to List Price Ratio	99.5	96.6	96.0	97.3	94.3	94.1	94.3
Median Days on Market	35.0	39.0	45.5	37.0	76.0	88.0	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

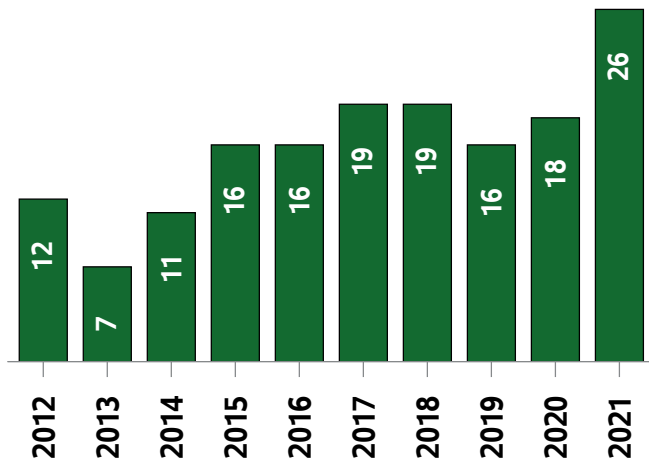
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

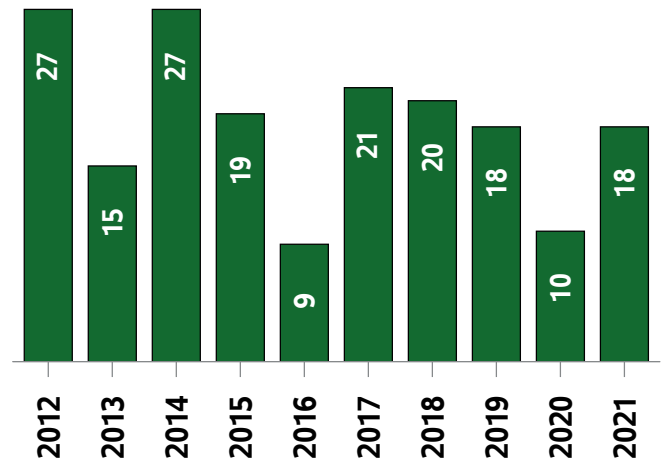
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

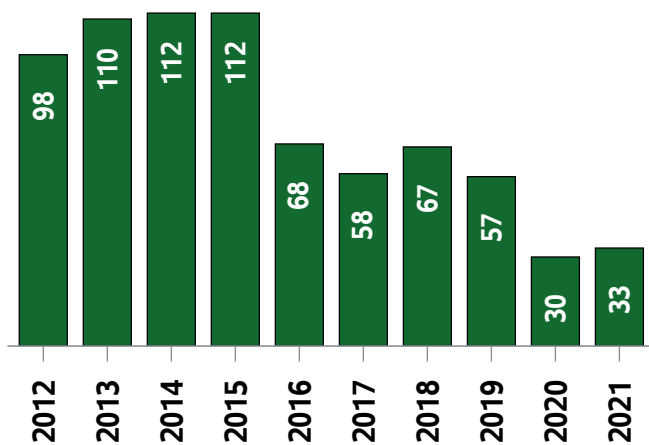
Sales Activity (October only)



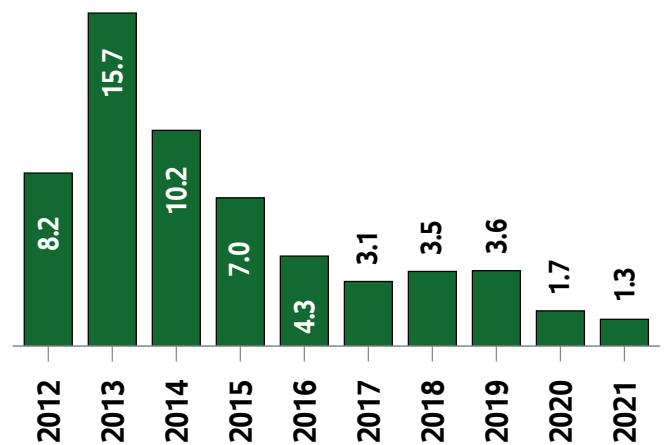
New Listings (October only)



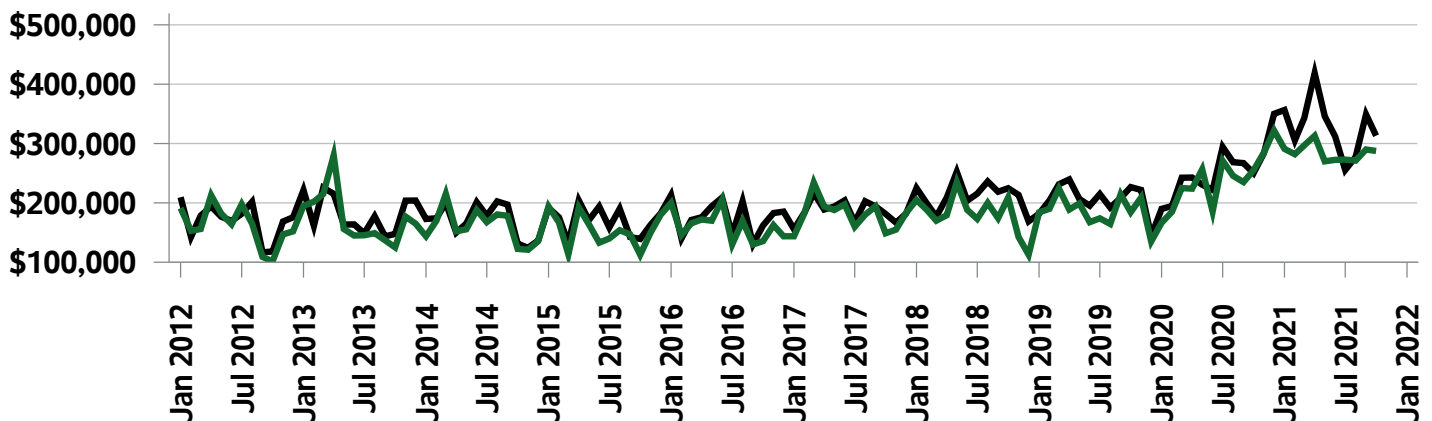
Active Listings (October only)



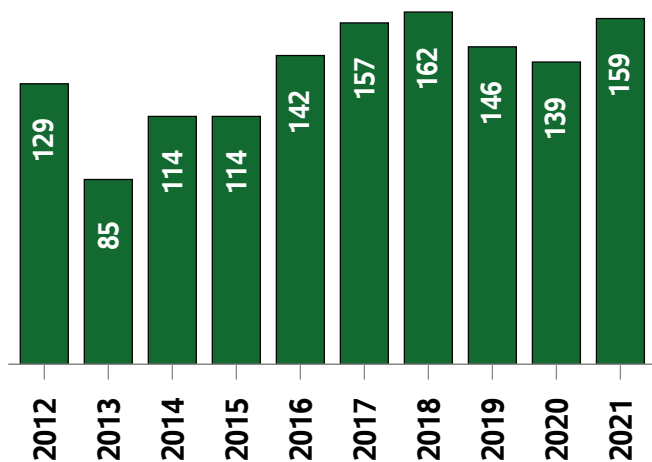
Months of Inventory (October only)



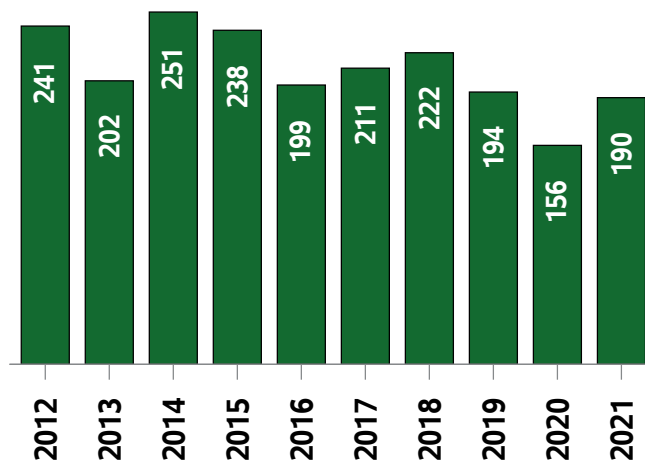
Average Price and Median Price



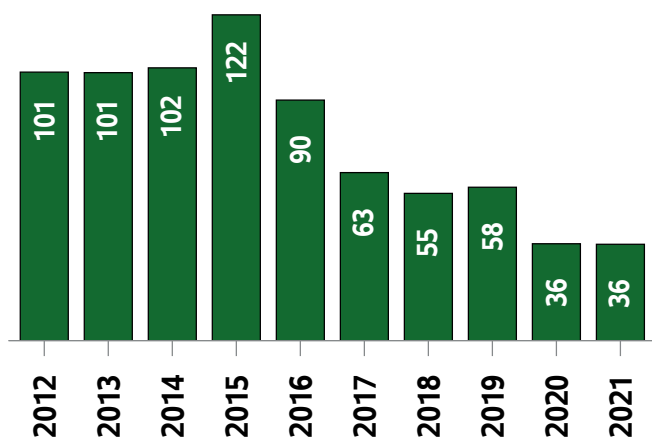
Sales Activity (October Year-to-date)



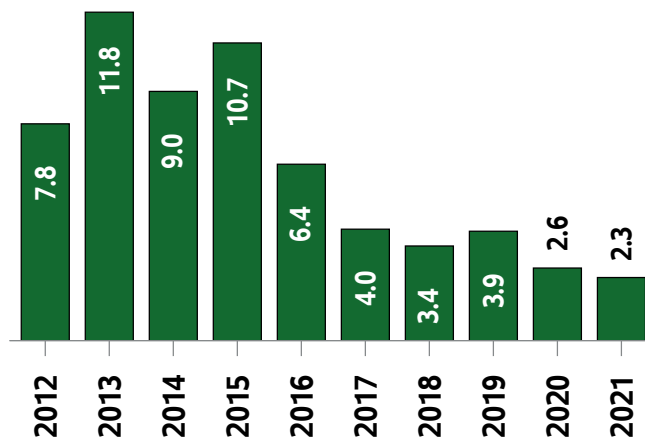
New Listings (October Year-to-date)



Active Listings ¹(October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.