



Kootenay Association Residential Market Activity Report August 2021









				Compa	red to '		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	357	-19.2	11.9	-1.7	6.6	37.8	72.5
Dollar Volume	\$149,468,545	-13.1	33.7	21.5	44.9	104.7	150.2
New Listings	453	0.7	13.3	-3.6	-10.3	1.1	-9.4
Active Listings	1,131	-29.4	-47.2	-47.7	-60.4	-66.6	-70.2
Sales to New Listings Ratio 1	78.8	98.2	79.8	77.2	66.3	57.8	41.4
Months of Inventory 2	3.2	3.6	6.7	6.0	8.5	13.1	18.4
Average Price	\$418,679	7.6	19.5	23.6	36.0	48.5	45.1
Median Price	\$385,000	8.5	20.3	26.2	42.6	48.1	45.3
Sale to List Price Ratio	98.7	96.7	95.8	96.4	95.1	94.8	94.1
Median Days on Market	34.0	60.0	58.0	58.0	79.0	96.0	73.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2,768	39.5	37.0	August 2018	August 2016	62.4	101.9
Sales Activity Dollar Volume	2021 2,768 \$1,219,677,045	39.5 67.0	37.0 76.0	August 2018 23.7 70.3	August 2016 37.2 115.1	62.4 155.5	2011 101.9 228.7
Sales Activity Dollar Volume New Listings	2021 2,768 \$1,219,677,045 3,589	39.5 67.0 13.6	37.0 76.0 -1.9	August 2018 23.7 70.3 -3.9	August 2016 37.2 115.1 -10.9	2014 62.4 155.5 -18.3	2011 101.9 228.7 -21.1
Sales Activity Dollar Volume New Listings Active Listings ³	2021 2,768 \$1,219,677,045 3,589 965	39.5 67.0 13.6 -39.4	37.0 76.0 -1.9 -49.5	August 2018 23.7 70.3 -3.9 -48.9	August 2016 37.2 115.1 -10.9 -64.2	2014 62.4 155.5 -18.3 -68.0	2011 101.9 228.7 -21.1 -70.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 2,768 \$1,219,677,045 3,589 965 77.1	39.5 67.0 13.6 -39.4 62.8	2019 37.0 76.0 -1.9 -49.5 55.2	August 2018 23.7 70.3 -3.9 -48.9 59.9	August 2016 37.2 115.1 -10.9 -64.2 50.1	2014 62.4 155.5 -18.3 -68.0 38.8	2011 101.9 228.7 -21.1 -70.4 30.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 2,768 \$1,219,677,045 3,589 965 77.1 2.8	39.5 67.0 13.6 -39.4 62.8 6.4	2019 37.0 76.0 -1.9 -49.5 55.2 7.6	August 2018 23.7 70.3 -3.9 -48.9 59.9 6.8	August 2016 37.2 115.1 -10.9 -64.2 50.1 10.7	2014 62.4 155.5 -18.3 -68.0 38.8 14.2	2011 101.9 228.7 -21.1 -70.4 30.1 19.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 2,768 \$1,219,677,045 3,589 965 77.1 2.8 \$440,635	39.5 67.0 13.6 -39.4 62.8 6.4 19.7	2019 37.0 76.0 -1.9 -49.5 55.2 7.6 28.5	August 2018 23.7 70.3 -3.9 -48.9 59.9 6.8 37.6	August 2016 37.2 115.1 -10.9 -64.2 50.1 10.7 56.8	2014 62.4 155.5 -18.3 -68.0 38.8 14.2 57.3	2011 101.9 228.7 -21.1 -70.4 30.1 19.0 62.8

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

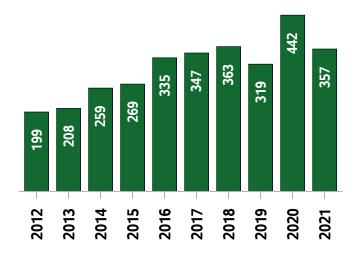
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



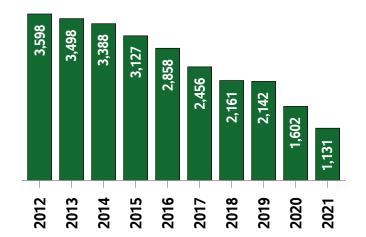
Kootenay Association MLS® Residential Market Activity



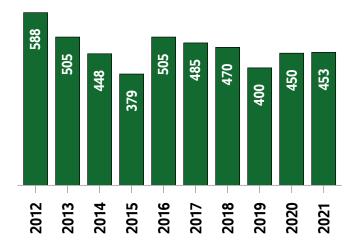




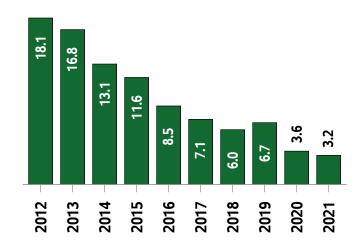
Active Listings (August only)



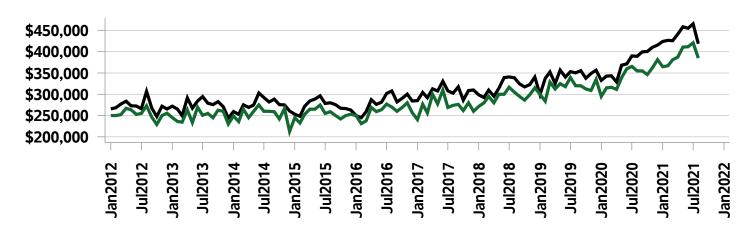
New Listings (August only)



Months of Inventory (August only)



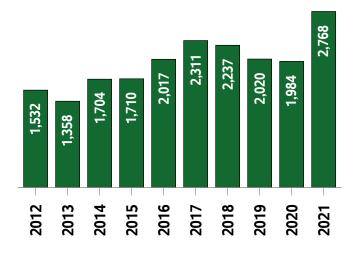
Average Price and Median Price



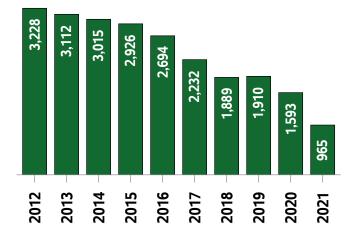


Kootenay Association MLS® Residential Market Activity

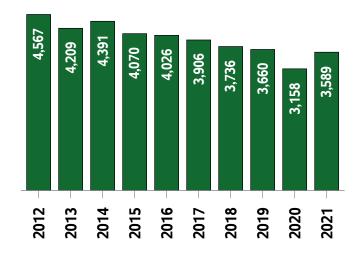




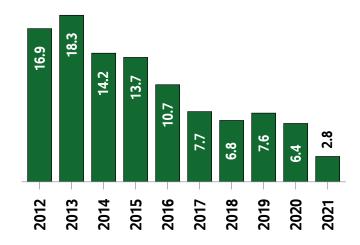
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



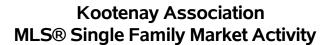
Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	248	-26.0	1.2	-13.3	-3.5	27.2	41.7
Dollar Volume	\$122,073,583	-17.8	28.3	13.6	38.4	98.7	124.8
New Listings	326	-3.0	0.6	-13.5	-21.1	-5.8	-19.1
Active Listings	815	-30.9	-51.3	-50.2	-60.8	-67.8	-71.0
Sales to New Listings Ratio 1	76.1	99.7	75.6	75.9	62.2	56.4	43.4
Months of Inventory 2	3.3	3.5	6.8	5.7	8.1	13.0	16.0
Average Price	\$492,232	11.0	26.7	31.0	43.4	56.2	58.6
Median Price	\$449,000	13.7	28.7	32.3	44.8	63.9	62.1
Sale to List Price Ratio	99.2	96.8	96.0	96.6	95.6	95.3	94.6
Median Days on Market	34.0	60.0	58.0	59.0	75.0	95.0	68.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	1,925	27.1	26.0	August 2018	August 2016	2014 45.3	2011 75.3
Sales Activity Dollar Volume	2021 1,925 \$1,003,599,219	2020 27.1 59.0	2019 26.0 70.1	August 2018 15.1 65.5	August 2016 22.0 104.8	45.3 146.3	75.3 207.8
Sales Activity Dollar Volume New Listings	2021 1,925 \$1,003,599,219 2,541	2020 27.1 59.0 6.0	2019 26.0 70.1 -11.7	August 2018 15.1 65.5 -12.8	August 2016 22.0 104.8 -19.3	2014 45.3 146.3 -26.2	2011 75.3 207.8 -28.9
Sales Activity Dollar Volume New Listings Active Listings ³	2021 1,925 \$1,003,599,219 2,541 688	27.1 59.0 6.0 -40.2	2019 26.0 70.1 -11.7 -52.6	August 2018 15.1 65.5 -12.8 -49.4	August 2016 22.0 104.8 -19.3 -63.7	2014 45.3 146.3 -26.2 -68.2	2011 75.3 207.8 -28.9 -70.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 1,925 \$1,003,599,219 2,541 688 75.8	2020 27.1 59.0 6.0 -40.2	2019 26.0 70.1 -11.7 -52.6 53.1	August 2018 15.1 65.5 -12.8 -49.4 57.4	August 2016 22.0 104.8 -19.3 -63.7 50.1	2014 45.3 146.3 -26.2 -68.2 38.5	2011 75.3 207.8 -28.9 -70.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 1,925 \$1,003,599,219 2,541 688 75.8 2.9	2020 27.1 59.0 6.0 -40.2 63.2 6.1	2019 26.0 70.1 -11.7 -52.6 53.1 7.6	August 2018 15.1 65.5 -12.8 -49.4 57.4 6.5	August 2016 22.0 104.8 -19.3 -63.7 50.1 9.6	2014 45.3 146.3 -26.2 -68.2 38.5 13.1	2011 75.3 207.8 -28.9 -70.5 30.7 17.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 1,925 \$1,003,599,219 2,541 688 75.8 2.9 \$521,350	2020 27.1 59.0 6.0 -40.2 63.2 6.1 25.1	2019 26.0 70.1 -11.7 -52.6 53.1 7.6 35.0	August 2018 15.1 65.5 -12.8 -49.4 57.4 6.5 43.8	August 2016 22.0 104.8 -19.3 -63.7 50.1 9.6 67.9	2014 45.3 146.3 -26.2 -68.2 38.5 13.1 69.5	2011 75.3 207.8 -28.9 -70.5 30.7 17.0 75.6

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

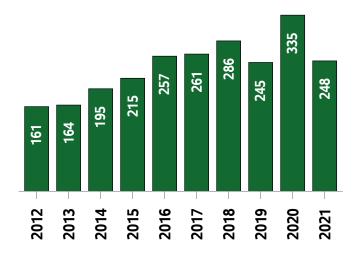
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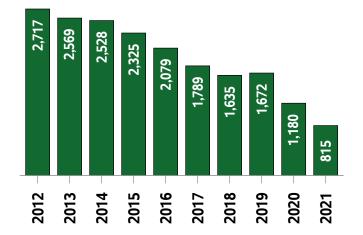
Kootenay Association MLS® Single Family Market Activity



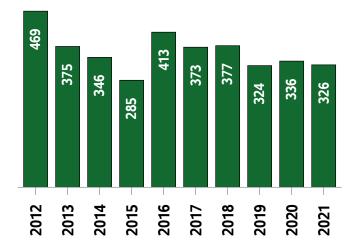
Sales Activity (August only)



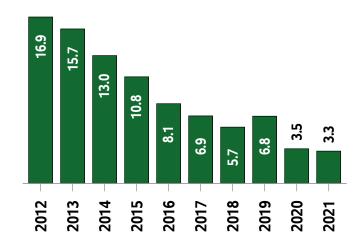
Active Listings (August only)



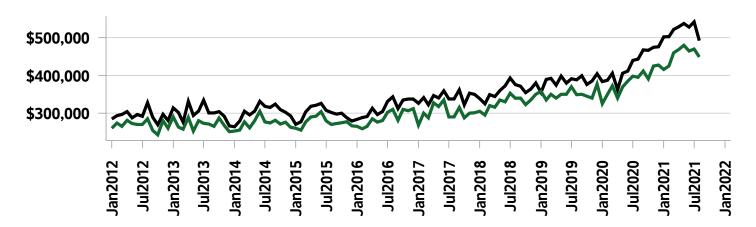
New Listings (August only)



Months of Inventory (August only)



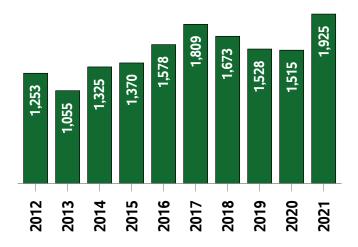
Average Price and Median Price



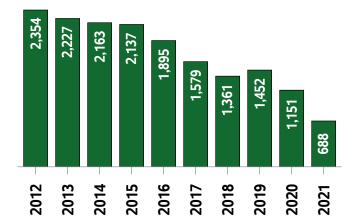


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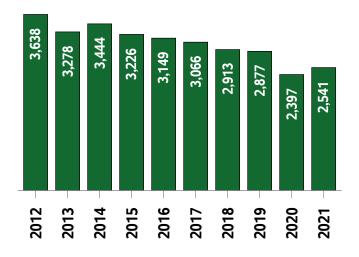




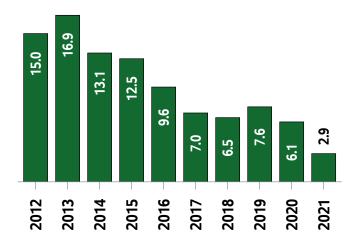
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Castlegar **MLS® Residential Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-23.5	-18.8	-27.8	-18.8	0.0	-7.1
Dollar Volume	\$6,247,200	-5.0	15.8	7.0	25.5	77.5	76.8
New Listings	15	-25.0	-11.8	7.1	-16.7	-34.8	-31.8
Active Listings	24	-52.0	-44.2	-38.5	-68.8	-77.8	-75.8
Sales to New Listings Ratio 1	86.7	85.0	94.1	128.6	88.9	56.5	63.6
Months of Inventory ²	1.8	2.9	2.7	2.2	4.8	8.3	7.1
Average Price	\$480,554	24.2	42.5	48.1	54.5	77.5	90.4
Median Price	\$485,000	31.1	46.2	50.6	73.8	60.6	92.8
Sale to List Price Ratio	101.0	98.6	98.5	97.2	95.4	95.6	93.3
Median Days on Market	26.0	57.0	28.0	30.0	52.5	96.0	61.5
							ļ
				Compa	red to °		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
	_			August	August		
Year-to-date	2021	2020	2019	August 2018	August 2016	2014	2011
Year-to-date Sales Activity	2021	35.5	2019 48.2	August 2018	August 2016 5.0	16.7	38.5
Year-to-date Sales Activity Dollar Volume	2021 126 \$56,326,452	35.5 61.9	2019 48.2 96.6	August 2018 7.7 57.2	August 2016 5.0 69.9	16.7 103.6	38.5 137.3
Year-to-date Sales Activity Dollar Volume New Listings	2021 126 \$56,326,452 138	35.5 61.9 0.7	2019 48.2 96.6 7.0	August 2018 7.7 57.2 -2.1	August 2016 5.0 69.9 -20.2	16.7 103.6 -30.7	2011 38.5 137.3 -23.3
Year-to-date Sales Activity Dollar Volume New Listings Active Listings	2021 126 \$56,326,452 138 29	35.5 61.9 0.7 -34.5	2019 48.2 96.6 7.0 -22.8	August 2018 7.7 57.2 -2.1 -32.4	August 2016 5.0 69.9 -20.2 -62.3	16.7 103.6 -30.7 -71.4	2011 38.5 137.3 -23.3 -66.9
Year-to-date Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 126 \$56,326,452 138 29 91.3	2020 35.5 61.9 0.7 -34.5	2019 48.2 96.6 7.0 -22.8 65.9	August 2018 7.7 57.2 -2.1 -32.4 83.0	August 2016 5.0 69.9 -20.2 -62.3 69.4	2014 16.7 103.6 -30.7 -71.4 54.3	2011 38.5 137.3 -23.3 -66.9 50.6
Year-to-date Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4 Months of Inventory 5	2021 126 \$56,326,452 138 29 91.3 1.9	2020 35.5 61.9 0.7 -34.5 67.9	2019 48.2 96.6 7.0 -22.8 65.9 3.6	August 2018 7.7 57.2 -2.1 -32.4 83.0 3.0	August 2016 5.0 69.9 -20.2 -62.3 69.4 5.2	2014 16.7 103.6 -30.7 -71.4 54.3 7.6	2011 38.5 137.3 -23.3 -66.9 50.6 7.8
Year-to-date Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 126 \$56,326,452 138 29 91.3 1.9 \$447,035	2020 35.5 61.9 0.7 -34.5 67.9 3.8 19.5	2019 48.2 96.6 7.0 -22.8 65.9 3.6 32.6	August 2018 7.7 57.2 -2.1 -32.4 83.0 3.0 46.0	August 2016 5.0 69.9 -20.2 -62.3 69.4 5.2 61.8	2014 16.7 103.6 -30.7 -71.4 54.3 7.6 74.5	2011 38.5 137.3 -23.3 -66.9 50.6 7.8 71.4

Sales / new listings * 100; compared to levels from previous periods.
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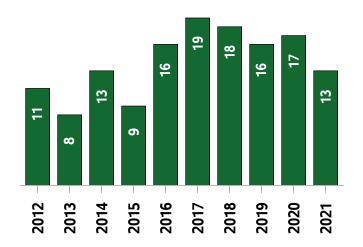
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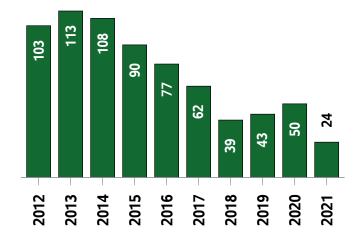
Castlegar MLS® Residential Market Activity



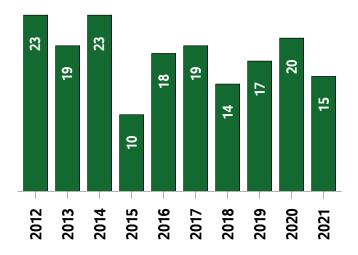
Sales Activity (August only)



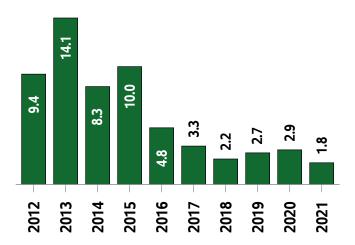
Active Listings (August only)



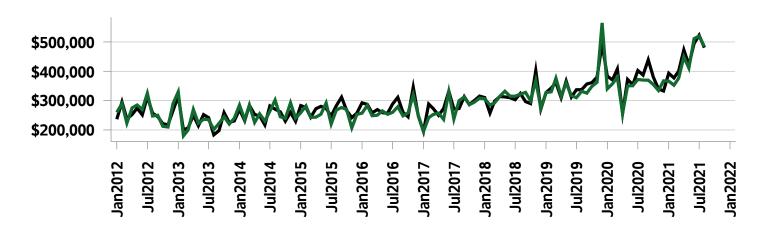
New Listings (August only)



Months of Inventory (August only)



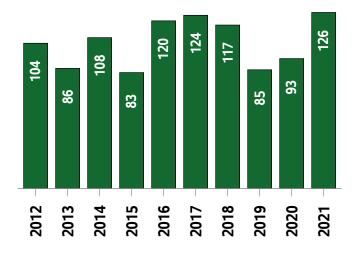
Average Price and Median Price



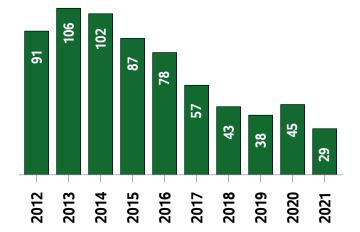


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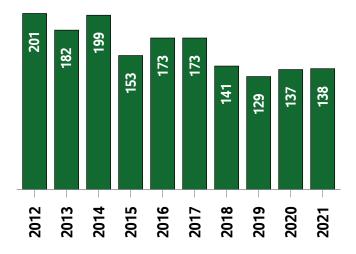




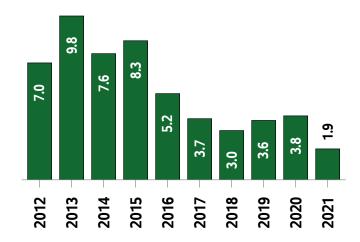
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



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Castlegar **MLS® Single Family Market Activity**

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Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	12	-20.0	-14.3	-25.0	-20.0	0.0	-7.7
Dollar Volume	\$6,064,200	-1.6	29.3	13.6	24.5	74.4	81.6
New Listings	13	-27.8	-13.3	30.0	-23.5	-31.6	-31.6
Active Listings	19	-55.8	-53.7	-45.7	-72.9	-79.8	-78.2
Sales to New Listings Ratio 1	92.3	83.3	93.3	160.0	88.2	63.2	68.4
Months of Inventory ²	1.6	2.9	2.9	2.2	4.7	7.8	6.7
Average Price	\$505,350	23.0	50.9	51.4	55.6	74.4	96.7
Median Price	\$495,500	33.6	56.4	43.4	71.5	61.7	95.8
Sale to List Price Ratio	100.9	98.8	98.6	96.8	95.6	95.9	93.1
Median Days on Market	25.5	57.0	27.5	42.0	51.0	99.5	54.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	2020 41.8	53.4	August 2018	August 2016	19.1	33.3
Sales Activity Dollar Volume	2021 112 \$51,677,802	41.8 69.5	53.4 99.2	August 2018 6.7 55.1	August 2016 2.8 64.8	2014 19.1 99.5	33.3 124.6
Sales Activity Dollar Volume New Listings	2021 112 \$51,677,802 122	41.8 69.5 1.7	53.4 99.2 7.0	August 2018 6.7 55.1 -5.4	August 2016 2.8 64.8 -23.3	2014 19.1 99.5 -28.7	2011 33.3 124.6 -24.7
Sales Activity Dollar Volume New Listings Active Listings 3	2021 112 \$51,677,802 122 26	41.8 69.5 1.7 -33.6	2019 53.4 99.2 7.0 -27.7	August 2018 6.7 55.1 -5.4 -33.8	August 2016 2.8 64.8 -23.3 -64.4	2014 19.1 99.5 -28.7 -71.1	2011 33.3 124.6 -24.7 -66.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 112 \$51,677,802 122 26 91.8	2020 41.8 69.5 1.7 -33.6 65.8	2019 53.4 99.2 7.0 -27.7 64.0	August 2018 6.7 55.1 -5.4 -33.8 81.4	August 2016 2.8 64.8 -23.3 -64.4 68.6	2014 19.1 99.5 -28.7 -71.1 55.0	2011 33.3 124.6 -24.7 -66.6 51.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 112 \$51,677,802 122 26 91.8 1.8	2020 41.8 69.5 1.7 -33.6 65.8 3.9	2019 53.4 99.2 7.0 -27.7 64.0 3.9	August 2018 6.7 55.1 -5.4 -33.8 81.4 2.9	August 2016 2.8 64.8 -23.3 -64.4 68.6 5.3	2014 19.1 99.5 -28.7 -71.1 55.0 7.5	2011 33.3 124.6 -24.7 -66.6 51.9 7.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 112 \$51,677,802 122 26 91.8 1.8 \$461,409	2020 41.8 69.5 1.7 -33.6 65.8 3.9 19.5	2019 53.4 99.2 7.0 -27.7 64.0 3.9 29.8	August 2018 6.7 55.1 -5.4 -33.8 81.4 2.9 45.4	August 2016 2.8 64.8 -23.3 -64.4 68.6 5.3 60.4	2014 19.1 99.5 -28.7 -71.1 55.0 7.5 67.5	2011 33.3 124.6 -24.7 -66.6 51.9 7.3 68.5

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

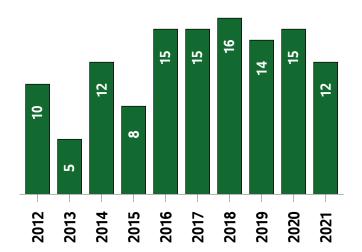
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



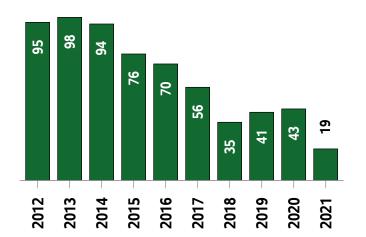




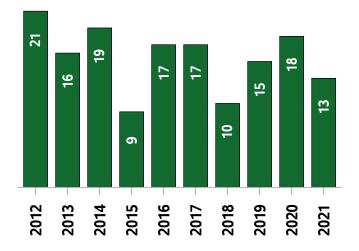
Sales Activity (August only)



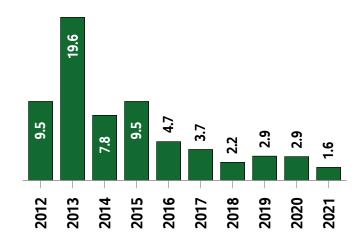
Active Listings (August only)



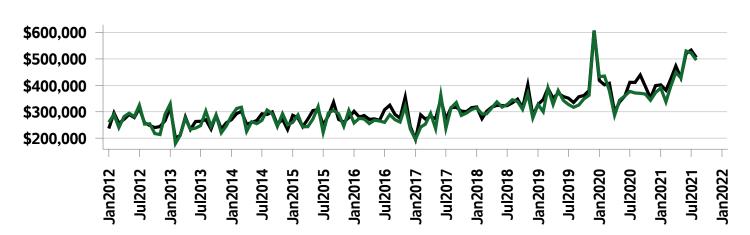
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

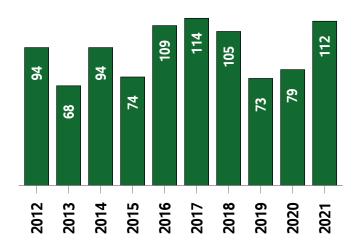




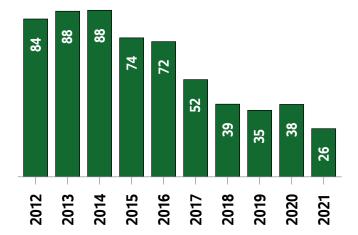
Castlegar MLS® Single Family Market Activity



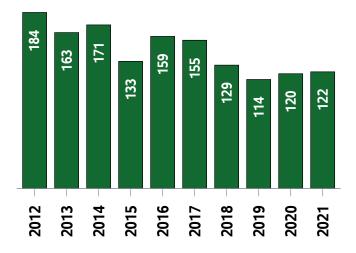
Sales Activity (August Year-to-date)



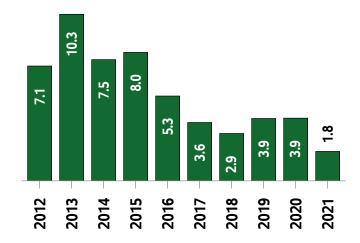
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	40	-4.8	14.3	-31.0	-4.8	-18.4	73.9
Dollar Volume	\$15,445,050	1.0	29.7	-19.4	18.4	25.3	137.3
New Listings	50	-18.0	16.3	-2.0	2.0	0.0	-20.6
Active Listings	81	-35.2	-47.4	-33.6	-46.0	-62.3	-71.5
Sales to New Listings Ratio 1	80.0	68.9	81.4	113.7	85.7	98.0	36.5
Months of Inventory ²	2.0	3.0	4.4	2.1	3.6	4.4	12.3
Average Price	\$386,126	6.0	13.5	16.8	24.3	53.5	36.5
Median Price	\$344,500	-6.9	1.3	11.1	28.2	40.6	19.4
Sale to List Price Ratio	98.3	97.9	95.9	97.5	96.9	96.9	95.8
Median Days on Market	38.0	30.5	49.0	48.0	63.0	92.0	49.0
				Compa	red to 6		
				Compa	ii ca to		
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021 350	35.1	2019 41.7	August 2018	August 2016	2014 47.7	2011 81.3
Sales Activity Dollar Volume	2021 350 \$129,340,605	35.1 53.2	41.7 65.4	August 2018 27.7 56.4	August 2016 26.8 78.6	2014 47.7 108.9	81.3 165.2
Sales Activity Dollar Volume New Listings	2021 350 \$129,340,605 402	35.1 53.2 3.1	2019 41.7 65.4 0.5	August 2018 27.7 56.4 5.8	August 2016 26.8 78.6 0.0	2014 47.7 108.9 -7.8	2011 81.3 165.2 -14.5
Sales Activity Dollar Volume New Listings Active Listings ³	2021 350 \$129,340,605 402 79	35.1 53.2 3.1 -24.7	2019 41.7 65.4 0.5 -36.4	August 2018 27.7 56.4 5.8 -30.5	August 2016 26.8 78.6 0.0 -53.8	2014 47.7 108.9 -7.8 -61.4	2011 81.3 165.2 -14.5 -67.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 350 \$129,340,605 402 79 87.1	35.1 53.2 3.1 -24.7 66.4	2019 41.7 65.4 0.5 -36.4 61.8	August 2018 27.7 56.4 5.8 -30.5 72.1	August 2016 26.8 78.6 0.0 -53.8 68.7	2014 47.7 108.9 -7.8 -61.4 54.4	2011 81.3 165.2 -14.5 -67.5 41.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 350 \$129,340,605 402 79 87.1 1.8	35.1 53.2 3.1 -24.7 66.4 3.2	2019 41.7 65.4 0.5 -36.4 61.8 4.0	August 2018 27.7 56.4 5.8 -30.5 72.1 3.3	August 2016 26.8 78.6 0.0 -53.8 68.7 5.0	2014 47.7 108.9 -7.8 -61.4 54.4 6.9	2011 81.3 165.2 -14.5 -67.5 41.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 350 \$129,340,605 402 79 87.1 1.8 \$369,545	35.1 53.2 3.1 -24.7 66.4 3.2 13.4	2019 41.7 65.4 0.5 -36.4 61.8 4.0	August 2018 27.7 56.4 5.8 -30.5 72.1 3.3 22.4	August 2016 26.8 78.6 0.0 -53.8 68.7 5.0 40.8	2014 47.7 108.9 -7.8 -61.4 54.4 6.9 41.4	2011 81.3 165.2 -14.5 -67.5 41.1 10.1 46.3

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

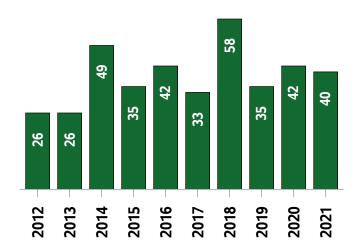
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



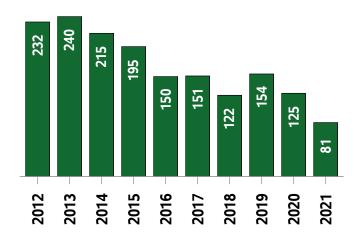
Cranbrook MLS® Residential Market Activity



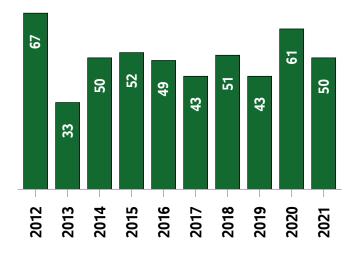
Sales Activity (August only)



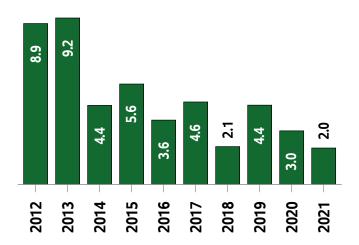
Active Listings (August only)



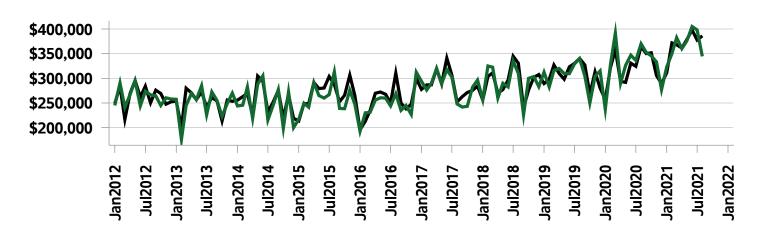
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

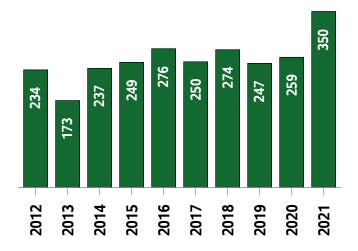




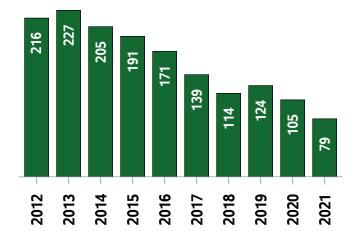
Cranbrook MLS® Residential Market Activity



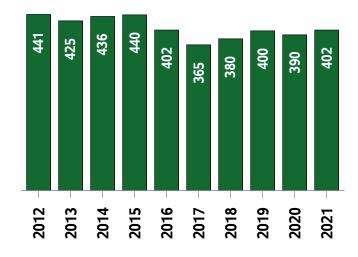
Sales Activity (August Year-to-date)



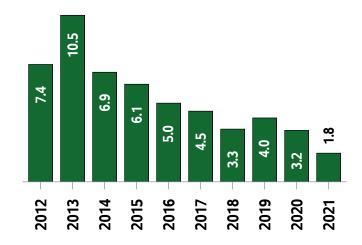
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Cranbrook **MLS® Single Family Market Activity**

				Compa	Compared to ⁶						
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011				
Sales Activity	29	-3.3	-9.4	-39.6	-14.7	-17.1	31.8				
Dollar Volume	\$12,796,800	-2.3	15.2	-25.0	11.0	24.4	104.2				
New Listings	36	-18.2	-10.0	-2.7	-18.2	-10.0	-28.0				
Active Listings	65	-28.6	-46.7	-24.4	-42.0	-57.5	-72.3				
Sales to New Listings Ratio 1	80.6	68.2	80.0	129.7	77.3	87.5	44.0				
Months of Inventory ²	2.2	3.0	3.8	1.8	3.3	4.4	10.7				
Average Price	\$441,269	1.1	27.1	24.2	30.1	50.1	54.9				
Median Price	\$410,000	-0.1	19.4	21.6	43.6	51.9	38.8				
Sale to List Price Ratio	98.7	98.3	97.2	97.3	96.9	97.0	95.7				
Median Days on Market	47.0	29.5	45.0	51.0	44.0	92.0	49.0				
				_	6						
				Compa	red to ⁶						
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011				
Year-to-date Sales Activity	_			August	August						
	2021	2020	2019	August 2018	August 2016	2014	2011				
Sales Activity	2021	36.5	33.8	August 2018	August 2016 25.1	41.6	62.0				
Sales Activity Dollar Volume	2021 269 \$112,425,755	36.5 52.7	33.8 58.9	August 2018 26.3 54.9	August 2016 25.1 79.8	41.6 105.1	62.0 152.0				
Sales Activity Dollar Volume New Listings	2021 269 \$112,425,755 311	36.5 52.7 4.4	33.8 58.9 -3.1	August 2018 26.3 54.9 7.6	August 2016 25.1 79.8 -2.2	2014 41.6 105.1 -6.0	2011 62.0 152.0 -20.1				
Sales Activity Dollar Volume New Listings Active Listings 3	2021 269 \$112,425,755 311 61	2020 36.5 52.7 4.4 -21.8	2019 33.8 58.9 -3.1 -38.1	August 2018 26.3 54.9 7.6 -26.6	August 2016 25.1 79.8 -2.2 -48.7	2014 41.6 105.1 -6.0 -56.5	2011 62.0 152.0 -20.1 -69.3				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 269 \$112,425,755 311 61 86.5	2020 36.5 52.7 4.4 -21.8 66.1	2019 33.8 58.9 -3.1 -38.1 62.6	August 2018 26.3 54.9 7.6 -26.6 73.7	August 2016 25.1 79.8 -2.2 -48.7 67.6	2014 41.6 105.1 -6.0 -56.5	2011 62.0 152.0 -20.1 -69.3 42.7				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 269 \$112,425,755 311 61 86.5 1.8	2020 36.5 52.7 4.4 -21.8 66.1 3.2	2019 33.8 58.9 -3.1 -38.1 62.6 3.9	August 2018 26.3 54.9 7.6 -26.6 73.7 3.1	August 2016 25.1 79.8 -2.2 -48.7 67.6 4.5	2014 41.6 105.1 -6.0 -56.5 57.4 5.9	2011 62.0 152.0 -20.1 -69.3 42.7 9.6				
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 269 \$112,425,755 311 61 86.5 1.8 \$417,940	2020 36.5 52.7 4.4 -21.8 66.1 3.2 11.8	2019 33.8 58.9 -3.1 -38.1 62.6 3.9 18.7	August 2018 26.3 54.9 7.6 -26.6 73.7 3.1 22.6	August 2016 25.1 79.8 -2.2 -48.7 67.6 4.5 43.7	2014 41.6 105.1 -6.0 -56.5 57.4 5.9 44.9	2011 62.0 152.0 -20.1 -69.3 42.7 9.6 55.5				

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

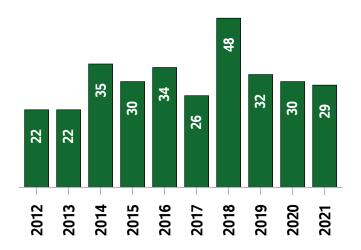
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



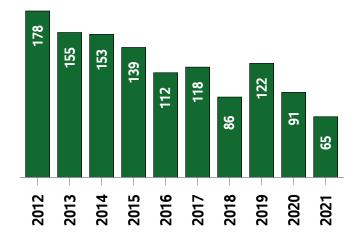
Cranbrook MLS® Single Family Market Activity



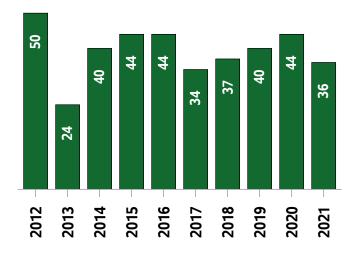
Sales Activity (August only)



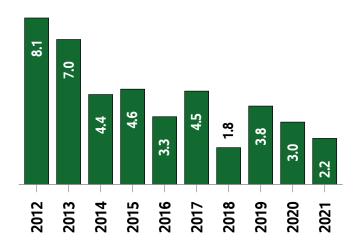
Active Listings (August only)



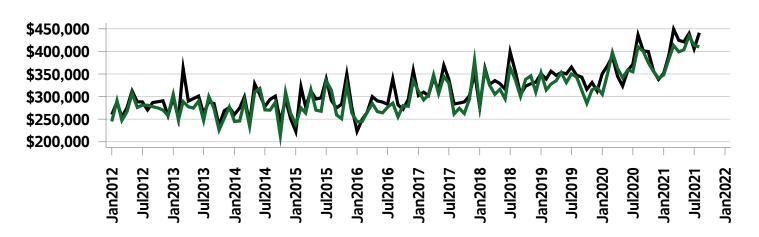
New Listings (August only)



Months of Inventory (August only)



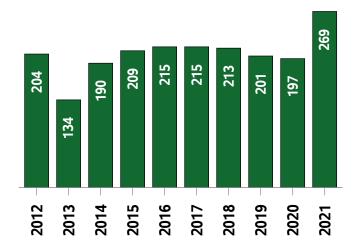
Average Price and Median Price



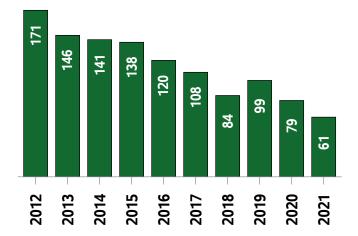


Cranbrook MLS® Single Family Market Activity

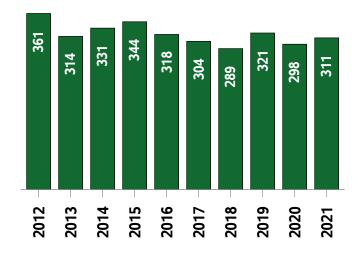




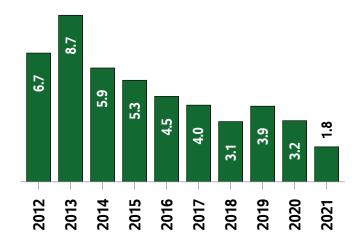
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	4	-73.3	33.3	-42.9	33.3	-42.9	-20.0
Dollar Volume	\$2,190,000	-77.5	21.5	-45.7	59.5	-39.2	-7.3
New Listings	6	0.0	-45.5	-40.0	-57.1	-50.0	-60.0
Active Listings	23	-28.1	-69.3	-63.5	-71.3	-65.7	-82.6
Sales to New Listings Ratio 1	66.7	250.0	27.3	70.0	21.4	58.3	33.3
Months of Inventory ²	5.8	2.1	25.0	9.0	26.7	9.6	26.4
Average Price	\$547,500	-15.8	-8.9	-5.0	19.6	6.4	15.9
Median Price	\$550,000	-11.0	-15.4	-5.2	10.4	37.5	56.3
Sale to List Price Ratio	94.8	97.4	97.3	94.8	94.7	94.3	91.3
Median Days on Market	54.0	58.0	101.0	116.0	140.0	109.0	134.0
						ļ	
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	34.1	2019 51.3	August 2018	August 2016 68.6	37.2	110.7
Sales Activity Dollar Volume	2021 59 \$44,360,431	34.1 64.1	51.3 100.1	August 2018 40.5 115.1	August 2016 68.6 215.7	37.2 135.9	2011 110.7 342.6
Sales Activity Dollar Volume New Listings	2021 59 \$44,360,431 72	34.1 64.1 7.5	51.3 100.1 -34.5	August 2018 40.5 115.1 -25.0	August 2016 68.6 215.7 -22.6	37.2 135.9 -26.5	2011 110.7 342.6 -48.9
Sales Activity Dollar Volume New Listings Active Listings 3	2021 59 \$44,360,431 72 24	34.1 64.1 7.5 -36.4	51.3 100.1 -34.5 -62.9	August 2018 40.5 115.1 -25.0 -58.6	August 2016 68.6 215.7 -22.6 -60.0	37.2 135.9 -26.5 -61.7	2011 110.7 342.6 -48.9 -78.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 59 \$44,360,431 72 24 81.9	2020 34.1 64.1 7.5 -36.4 65.7	2019 51.3 100.1 -34.5 -62.9 35.5	August 2018 40.5 115.1 -25.0 -58.6 43.8	August 2016 68.6 215.7 -22.6 -60.0 37.6	2014 37.2 135.9 -26.5 -61.7 43.9	2011 110.7 342.6 -48.9 -78.3 19.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 59 \$44,360,431 72 24 81.9 3.2	34.1 64.1 7.5 -36.4 65.7 6.8	2019 51.3 100.1 -34.5 -62.9 35.5 13.1	August 2018 40.5 115.1 -25.0 -58.6 43.8 10.9	August 2016 68.6 215.7 -22.6 -60.0 37.6 13.5	2014 37.2 135.9 -26.5 -61.7 43.9 11.5	2011 110.7 342.6 -48.9 -78.3 19.9 31.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 59 \$44,360,431 72 24 81.9 3.2 \$751,872	34.1 64.1 7.5 -36.4 65.7 6.8 22.4	2019 51.3 100.1 -34.5 -62.9 35.5 13.1 32.3	August 2018 40.5 115.1 -25.0 -58.6 43.8 10.9 53.1	August 2016 68.6 215.7 -22.6 -60.0 37.6 13.5 87.3	2014 37.2 135.9 -26.5 -61.7 43.9 11.5 71.9	2011 110.7 342.6 -48.9 -78.3 19.9 31.1 110.0

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

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⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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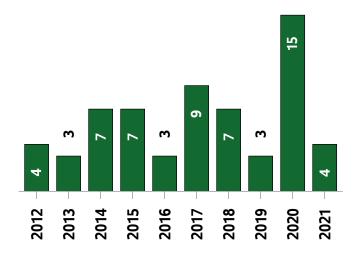
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



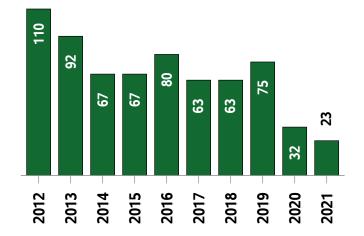
Cranbrook Lakes MLS® Residential Market Activity



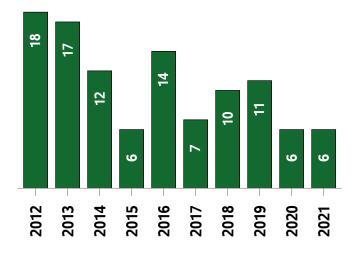
Sales Activity (August only)



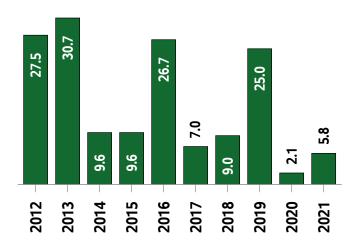
Active Listings (August only)



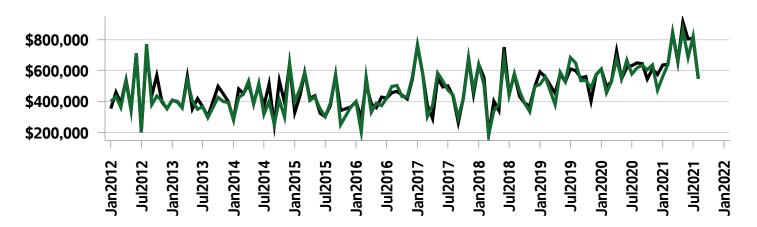
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

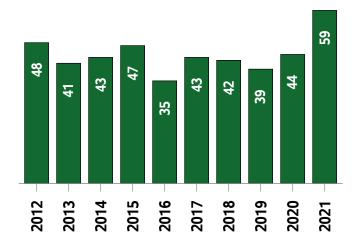




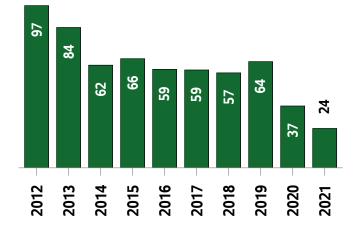
Cranbrook Lakes MLS® Residential Market Activity



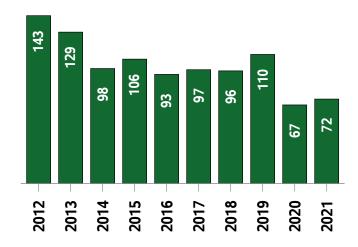
Sales Activity (August Year-to-date)



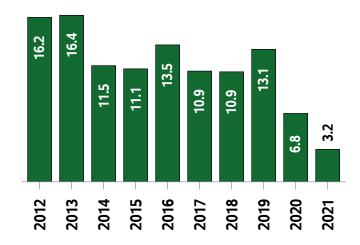
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Cranbrook Lakes MLS® Single Family Market Activity

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	4	-73.3	33.3	-33.3	33.3	-42.9	0.0
Dollar Volume	\$2,190,000	-77.5	21.5	-44.5	59.5	-39.2	6.2
New Listings	6	0.0	-45.5	-40.0	-53.8	-50.0	-60.0
Active Listings	23	-23.3	-67.6	-60.3	-67.1	-64.1	-82.0
Sales to New Listings Ratio 1	66.7	250.0	27.3	60.0	23.1	58.3	26.7
Months of Inventory ²	5.8	2.0	23.7	9.7	23.3	9.1	32.0
Average Price	\$547,500	-15.8	-8.9	-16.8	19.6	6.4	6.2
Median Price	\$550,000	-11.0	-15.4	-12.5	10.4	37.5	7.1
Sale to List Price Ratio	94.8	97.4	97.3	94.3	94.7	94.3	94.3
Median Days on Market	54.0	58.0	101.0	130.0	140.0	109.0	96.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	31.8	2019 52.6	August 2018 61.1	August 2016 75.8	2014 45.0	141.7
Sales Activity Dollar Volume	2021 58 \$44,292,431	31.8 63.9	52.6 104.7	August 2018 61.1 118.8	August 2016 75.8 217.8	45.0 141.6	2011 141.7 360.6
Sales Activity Dollar Volume New Listings	2021 58 \$44,292,431 71	31.8 63.9 7.6	52.6 104.7 -31.7	August 2018 61.1 118.8 -20.2	August 2016 75.8 217.8 -14.5	2014 45.0 141.6 -23.7	2011 141.7 360.6 -47.4
Sales Activity Dollar Volume New Listings Active Listings 3	2021 58 \$44,292,431 71 24	31.8 63.9 7.6 -33.8	52.6 104.7 -31.7 -61.2	August 2018 61.1 118.8 -20.2 -50.9	August 2016 75.8 217.8 -14.5 -57.0	2014 45.0 141.6 -23.7 -59.5	2011 141.7 360.6 -47.4 -76.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 58 \$44,292,431 71 24 81.7	2020 31.8 63.9 7.6 -33.8 66.7	2019 52.6 104.7 -31.7 -61.2 36.5	August 2018 61.1 118.8 -20.2 -50.9 40.4	August 2016 75.8 217.8 -14.5 -57.0 39.8	2014 45.0 141.6 -23.7 -59.5 43.0	2011 141.7 360.6 -47.4 -76.9 17.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 58 \$44,292,431 71 24 81.7 3.2	2020 31.8 63.9 7.6 -33.8 66.7 6.5	2019 52.6 104.7 -31.7 -61.2 36.5 12.8	August 2018 61.1 118.8 -20.2 -50.9 40.4 10.6	August 2016 75.8 217.8 -14.5 -57.0 39.8 13.2	2014 45.0 141.6 -23.7 -59.5 43.0 11.6	2011 141.7 360.6 -47.4 -76.9 17.8 33.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 58 \$44,292,431 71 24 81.7 3.2 \$763,663	2020 31.8 63.9 7.6 -33.8 66.7 6.5 24.3	2019 52.6 104.7 -31.7 -61.2 36.5 12.8 34.1	August 2018 61.1 118.8 -20.2 -50.9 40.4 10.6 35.8	August 2016 75.8 217.8 -14.5 -57.0 39.8 13.2 80.8	2014 45.0 141.6 -23.7 -59.5 43.0 11.6 66.6	2011 141.7 360.6 -47.4 -76.9 17.8 33.9 90.6

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

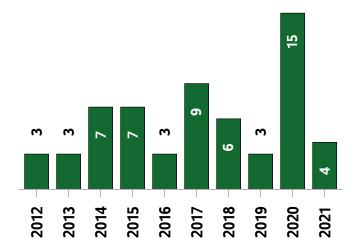
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



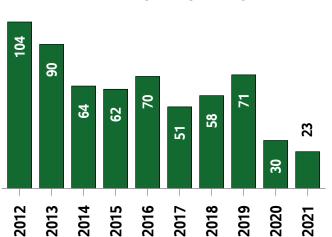
Cranbrook Lakes MLS® Single Family Market Activity



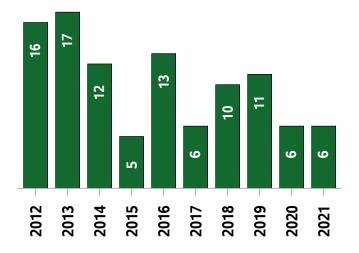
Sales Activity (August only)



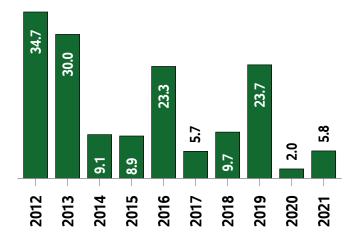
Active Listings (August only)



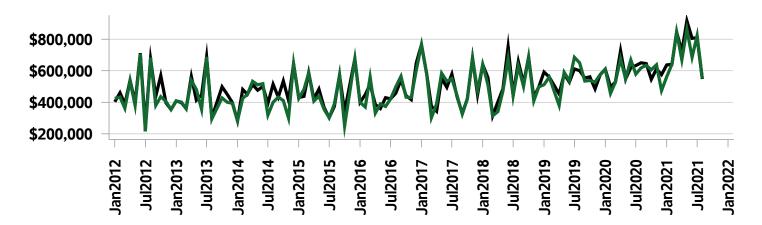
New Listings (August only)



Months of Inventory (August only)



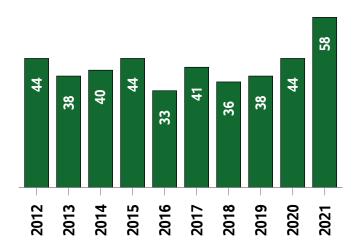
Average Price and Median Price



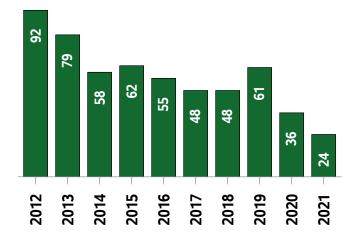


Cranbrook Lakes MLS® Single Family Market Activity

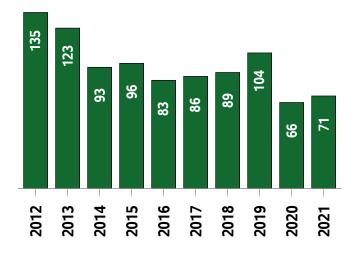




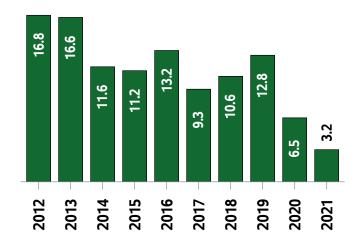
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Creston **MLS® Residential Market Activity**

				Compa	red to 6		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	22	37.5	83.3	29.4	69.2	266.7	214.3
Dollar Volume	\$7,993,600	34.3	124.9	48.1	100.5	529.1	414.9
New Listings	17	-22.7	-15.0	-22.7	-15.0	-22.7	-15.0
Active Listings	37	-43.9	-52.6	-60.2	-71.3	-76.4	-72.6
Sales to New Listings Ratio 1	129.4	72.7	60.0	77.3	65.0	27.3	35.0
Months of Inventory 2	1.7	4.1	6.5	5.5	9.9	26.2	19.3
Average Price	\$363,345	-2.4	22.7	14.5	18.5	71.6	63.8
Median Price	\$393,000	22.7	33.2	51.2	91.7	69.0	81.1
Sale to List Price Ratio	98.3	96.0	95.8	96.0	94.4	94.2	95.9
Median Days on Market	33.0	72.0	44.0	76.0	73.0	150.5	57.0
	Ì						
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	2020 56.0	35.1	August 2018	August 2016 56.0	107.9	122.0
Sales Activity Dollar Volume	2021 131 \$48,423,011	56.0 90.0	35.1 72.4	August 2018 17.0 63.6	August 2016 56.0 161.5	2014 107.9 254.8	2011 122.0 273.5
Sales Activity Dollar Volume New Listings	2021 131 \$48,423,011 141	56.0 90.0 0.7	2019 35.1 72.4 -12.4	August 2018 17.0 63.6 -19.9	August 2016 56.0 161.5 -25.4	2014 107.9 254.8 -32.5	2011 122.0 273.5 -22.5
Sales Activity Dollar Volume New Listings Active Listings ³	2021 131 \$48,423,011 141 36	56.0 90.0 0.7 -43.6	2019 35.1 72.4 -12.4 -52.0	August 2018 17.0 63.6 -19.9 -58.7	August 2016 56.0 161.5 -25.4 -70.0	2014 107.9 254.8 -32.5 -73.1	2011 122.0 273.5 -22.5 -69.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 131 \$48,423,011 141 36 92.9	2020 56.0 90.0 0.7 -43.6 60.0	2019 35.1 72.4 -12.4 -52.0 60.2	August 2018 17.0 63.6 -19.9 -58.7 63.6	August 2016 56.0 161.5 -25.4 -70.0 44.4	2014 107.9 254.8 -32.5 -73.1 30.1	2011 122.0 273.5 -22.5 -69.7 32.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 131 \$48,423,011 141 36 92.9 2.2	2020 56.0 90.0 0.7 -43.6 60.0	2019 35.1 72.4 -12.4 -52.0 60.2 6.1	August 2018 17.0 63.6 -19.9 -58.7 63.6 6.2	August 2016 56.0 161.5 -25.4 -70.0 44.4 11.3	2014 107.9 254.8 -32.5 -73.1 30.1 16.9	2011 122.0 273.5 -22.5 -69.7 32.4 16.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 131 \$48,423,011 141 36 92.9 2.2 \$369,641	2020 56.0 90.0 0.7 -43.6 60.0 6.0 21.8	2019 35.1 72.4 -12.4 -52.0 60.2 6.1 27.6	August 2018 17.0 63.6 -19.9 -58.7 63.6 6.2 39.9	August 2016 56.0 161.5 -25.4 -70.0 44.4 11.3 67.6	2014 107.9 254.8 -32.5 -73.1 30.1 16.9 70.6	2011 122.0 273.5 -22.5 -69.7 32.4 16.0 68.2

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

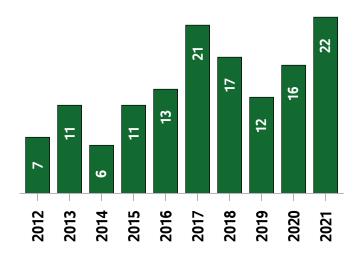
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



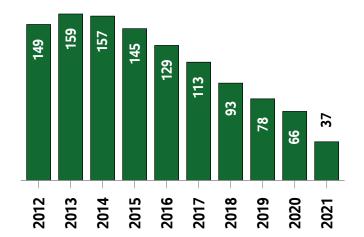




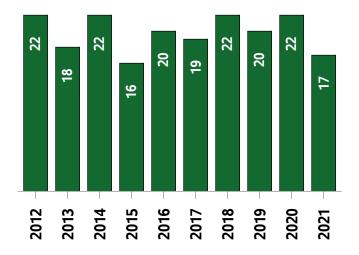
Sales Activity (August only)



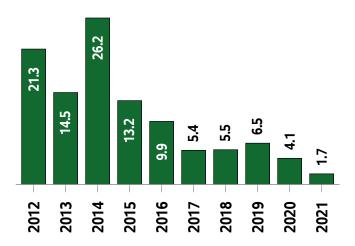
Active Listings (August only)



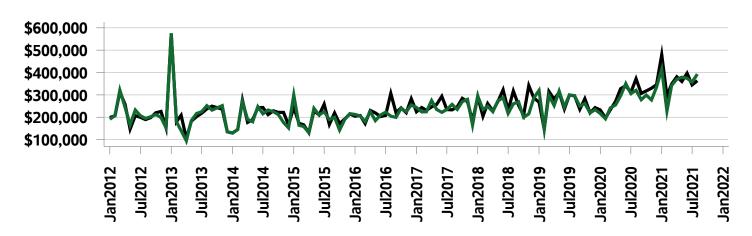
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

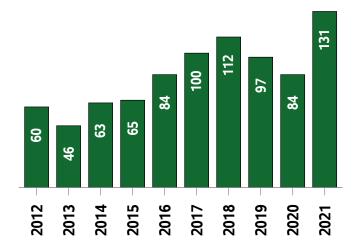




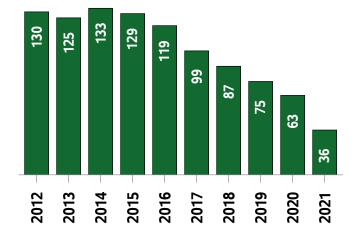
Creston MLS® Residential Market Activity



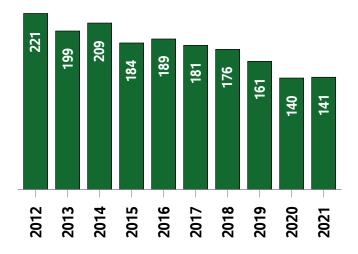
Sales Activity (August Year-to-date)



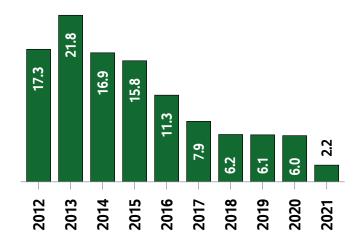
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Creston **MLS® Single Family Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	19	26.7	58.3	18.8	58.3	280.0	171.4
Dollar Volume	\$7,677,000	37.7	116.0	45.9	97.6	634.1	394.5
New Listings	15	-21.1	-11.8	-16.7	-11.8	-28.6	-16.7
Active Listings	31	-46.6	-55.1	-63.5	-73.3	-77.5	-73.5
Sales to New Listings Ratio 1	126.7	78.9	70.6	88.9	70.6	23.8	38.9
Months of Inventory ²	1.6	3.9	5.8	5.3	9.7	27.6	16.7
Average Price	\$404,053	8.7	36.4	22.9	24.8	93.2	82.2
Median Price	\$400,000	25.8	35.6	50.9	86.0	66.7	84.3
Sale to List Price Ratio	98.3	96.0	95.8	96.1	94.6	93.9	95.9
Median Days on Market	33.0	67.0	44.0	74.5	68.0	145.0	57.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	2020 57.7	34.9	August 2018	August 2016	107.4	128.6
Sales Activity Dollar Volume	2021 112 \$44,992,511	57.7 95.2	2019 34.9 72.9	August 2018 14.3 60.5	August 2016 62.3 170.5	2014 107.4 261.2	2011 128.6 283.1
Sales Activity Dollar Volume New Listings	2021 112 \$44,992,511 120	57.7 95.2 0.0	2019 34.9 72.9 -13.7	August 2018 14.3 60.5 -22.6	August 2016 62.3 170.5 -27.3	2014 107.4 261.2 -33.7	2011 128.6 283.1 -25.0
Sales Activity Dollar Volume New Listings Active Listings 3	2021 112 \$44,992,511 120 31	2020 57.7 95.2 0.0 -43.1	2019 34.9 72.9 -13.7 -54.0	August 2018 14.3 60.5 -22.6 -60.8	August 2016 62.3 170.5 -27.3 -69.3	2014 107.4 261.2 -33.7 -72.7	2011 128.6 283.1 -25.0 -69.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 112 \$44,992,511 120 31 93.3	2020 57.7 95.2 0.0 -43.1 59.2	2019 34.9 72.9 -13.7 -54.0 59.7	August 2018 14.3 60.5 -22.6 -60.8 63.2	August 2016 62.3 170.5 -27.3 -69.3 41.8	2014 107.4 261.2 -33.7 -72.7 29.8	2011 128.6 283.1 -25.0 -69.6 30.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 112 \$44,992,511 120 31 93.3 2.2	2020 57.7 95.2 0.0 -43.1 59.2 6.2	2019 34.9 72.9 -13.7 -54.0 59.7 6.6	August 2018 14.3 60.5 -22.6 -60.8 63.2 6.5	August 2016 62.3 170.5 -27.3 -69.3 41.8 11.8	2014 107.4 261.2 -33.7 -72.7 29.8 16.9	2011 128.6 283.1 -25.0 -69.6 30.6 16.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 112 \$44,992,511 120 31 93.3 2.2 \$401,719	2020 57.7 95.2 0.0 -43.1 59.2 6.2 23.7	2019 34.9 72.9 -13.7 -54.0 59.7 6.6 28.1	August 2018 14.3 60.5 -22.6 -60.8 63.2 6.5 40.4	August 2016 62.3 170.5 -27.3 -69.3 41.8 11.8 66.6	2014 107.4 261.2 -33.7 -72.7 29.8 16.9 74.2	2011 128.6 283.1 -25.0 -69.6 30.6 16.8 67.6

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

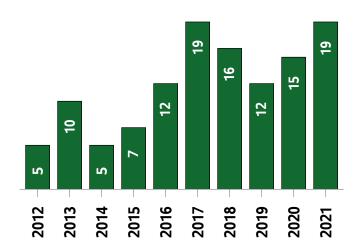
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



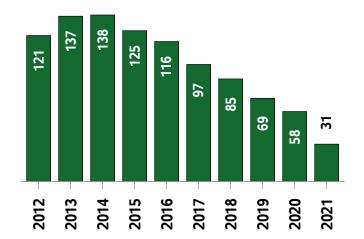




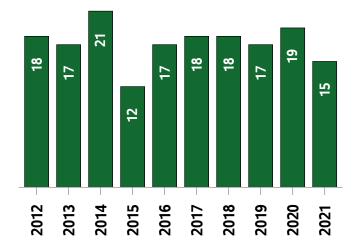
Sales Activity (August only)



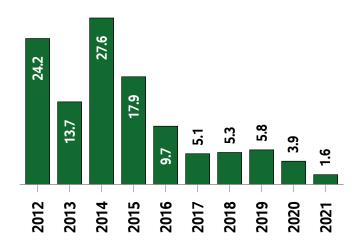
Active Listings (August only)



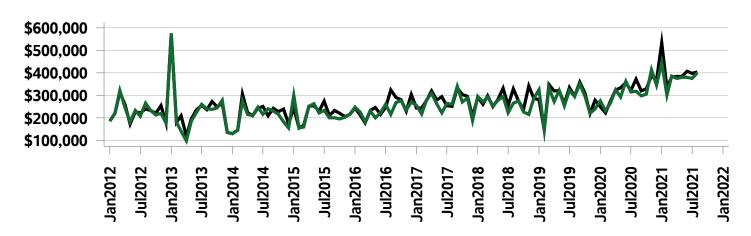
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

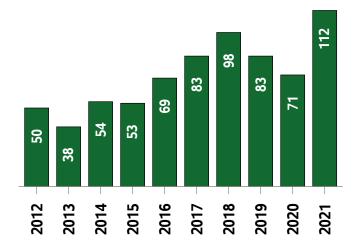




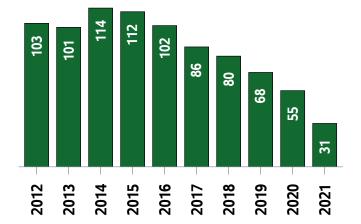




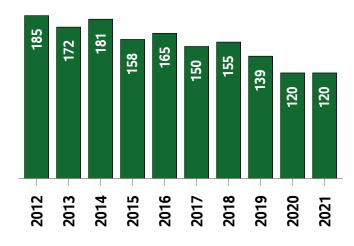




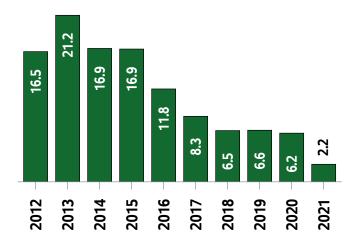
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	11	-26.7	-31.3	0.0	175.0	266.7	175.0
Dollar Volume	\$2,766,500	18.3	-5.6	84.7	298.3	305.1	195.7
New Listings	9	-50.0	-40.0	50.0	0.0	28.6	50.0
Active Listings	24	-44.2	-57.1	-56.4	-78.6	-72.1	-68.0
Sales to New Listings Ratio 1	122.2	83.3	106.7	183.3	44.4	42.9	66.7
Months of Inventory 2	2.2	2.9	3.5	5.0	28.0	28.7	18.8
Average Price	\$251,500	61.3	37.3	84.7	44.9	10.5	7.5
Median Price	\$179,000	9.8	5.8	49.2	13.7	-31.9	-31.2
Sale to List Price Ratio	98.0	93.9	96.1	91.9	93.4	97.6	94.8
Median Days on Market	34.0	54.0	76.5	95.0	94.0	134.0	49.5
				<u> </u>			
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021 76	2020	26.7	August 2018	August 2016	105.4	137.5
Sales Activity Dollar Volume	2021 76 \$15,132,100	2020 22.6 37.4	2019 26.7 21.4	August 2018 31.0 48.3	August 2016 261.9 264.6	105.4 122.0	2011 137.5 123.2
Sales Activity Dollar Volume New Listings	2021 76 \$15,132,100 96	2020 22.6 37.4 3.2	2019 26.7 21.4 -1.0	August 2018 31.0 48.3 26.3	August 2016 261.9 264.6 9.1	105.4 122.0 6.7	2011 137.5 123.2 15.7
Sales Activity Dollar Volume New Listings Active Listings 3	2021 76 \$15,132,100 96 22	2020 22.6 37.4 3.2 -47.0	2019 26.7 21.4 -1.0 -59.6	August 2018 31.0 48.3 26.3 -61.7	August 2016 261.9 264.6 9.1 -75.3	105.4 122.0 6.7 -64.7	2011 137.5 123.2 15.7 -62.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 76 \$15,132,100 96 22 79.2	2020 22.6 37.4 3.2 -47.0 66.7	2019 26.7 21.4 -1.0 -59.6 61.9	August 2018 31.0 48.3 26.3 -61.7 76.3	August 2016 261.9 264.6 9.1 -75.3 23.9	2014 105.4 122.0 6.7 -64.7 41.1	2011 137.5 123.2 15.7 -62.8 38.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 76 \$15,132,100 96 22 79.2 2.4	2020 22.6 37.4 3.2 -47.0 66.7 5.5	2019 26.7 21.4 -1.0 -59.6 61.9 7.4	August 2018 31.0 48.3 26.3 -61.7 76.3 8.1	August 2016 261.9 264.6 9.1 -75.3 23.9 34.6	2014 105.4 122.0 6.7 -64.7 41.1 13.7	2011 137.5 123.2 15.7 -62.8 38.6 15.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 76 \$15,132,100 96 22 79.2 2.4 \$199,107	2020 22.6 37.4 3.2 -47.0 66.7 5.5	2019 26.7 21.4 -1.0 -59.6 61.9 7.4 -4.2	August 2018 31.0 48.3 26.3 -61.7 76.3 8.1 13.2	August 2016 261.9 264.6 9.1 -75.3 23.9 34.6 0.7	2014 105.4 122.0 6.7 -64.7 41.1 13.7 8.1	2011 137.5 123.2 15.7 -62.8 38.6 15.0 -6.0

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

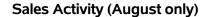
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

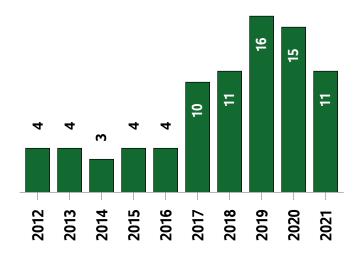
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



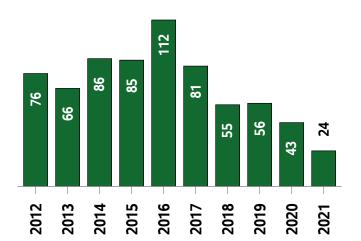




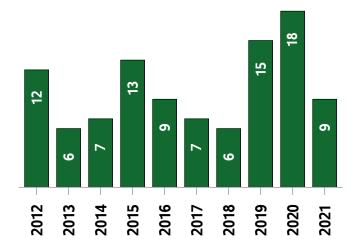




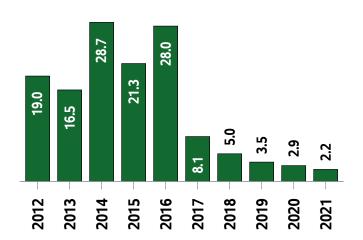
Active Listings (August only)



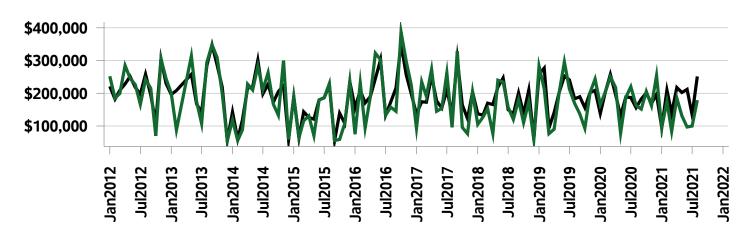
New Listings (August only)



Months of Inventory (August only)



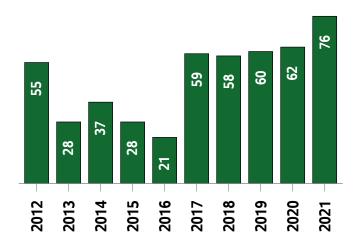
Average Price and Median Price



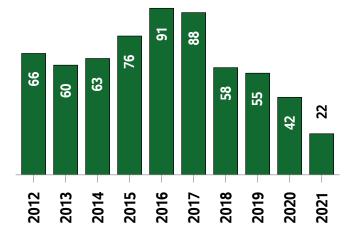


Elkford MLS® Residential Market Activity

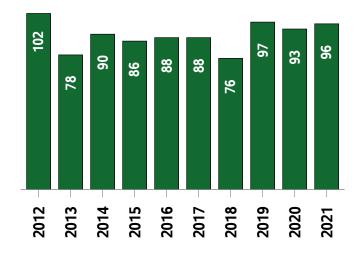




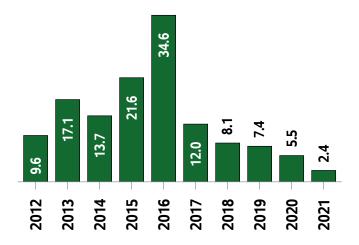
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Elkford MLS® Single Family Market Activity

				Compa	red to '		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	5	-37.5	-44.4	0.0	150.0	150.0	66.7
Dollar Volume	\$2,175,000	20.4	-1.1	101.9	267.4	252.0	151.4
New Listings	5	-28.6	-50.0	25.0	-28.6	0.0	66.7
Active Listings	11	-54.2	-63.3	-64.5	-77.1	-75.0	-59.3
Sales to New Listings Ratio 1	100.0	114.3	90.0	125.0	28.6	40.0	100.0
Months of Inventory ²	2.2	3.0	3.3	6.2	24.0	22.0	9.0
Average Price	\$435,000	92.6	78.0	101.9	47.0	40.8	50.9
Median Price	\$370,000	73.3	66.7	51.6	25.0	19.8	25.4
Sale to List Price Ratio	99.0	94.6	95.2	92.8	97.2	99.2	94.2
Median Days on Market	34.0	53.5	78.0	59.0	86.5	151.5	51.0
				Compa	red to '		
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	32	-8.6	-5.9	-8.6	190.9	45.5	33.3
Dollar Volume	\$10,849,400	23.4	8.9	27.3	211.6	92.0	78.8
New Listings							
	40	-28.6	-29.8	-14.9	5.3	-24.5	2.6
Active Listings ³	40 9	-28.6 -59.6					2.6 -58.6
			-29.8	-14.9	5.3	-24.5	
Active Listings ³	9	-59.6	-29.8 -69.6	-14.9 -72.7	5.3 -77.6	-24.5 -73.2	-58.6
Active Listings ³ Sales to New Listings Ratio ⁴	9	-59.6 62.5	-29.8 -69.6 59.6	-14.9 -72.7 74.5	5.3 -77.6 28.9	-24.5 -73.2 41.5	-58.6 61.5
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	9 80.0 2.3	-59.6 62.5 5.1	-29.8 -69.6 59.6 7.0	-14.9 -72.7 74.5 7.5	5.3 -77.6 28.9 29.2	-24.5 -73.2 41.5 12.2	-58.6 61.5 7.3
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	9 80.0 2.3 \$339,044	-59.6 62.5 5.1 34.9	-29.8 -69.6 59.6 7.0	-14.9 -72.7 74.5 7.5 39.3	5.3 -77.6 28.9 29.2 7.1	-24.5 -73.2 41.5 12.2 32.0	-58.6 61.5 7.3 34.1

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

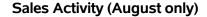
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

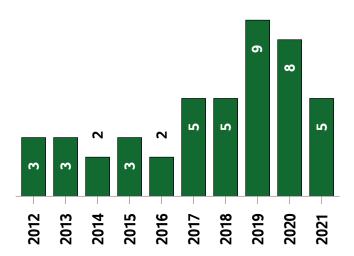
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



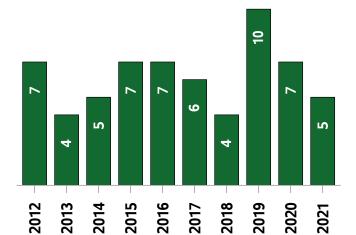






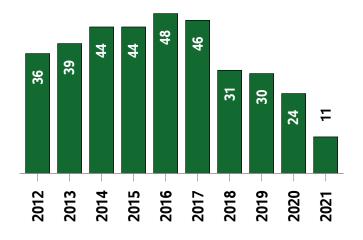


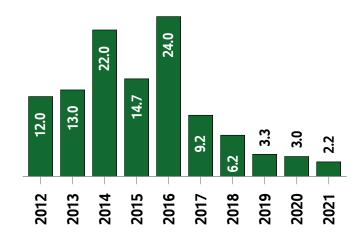
Active Listings (August only)



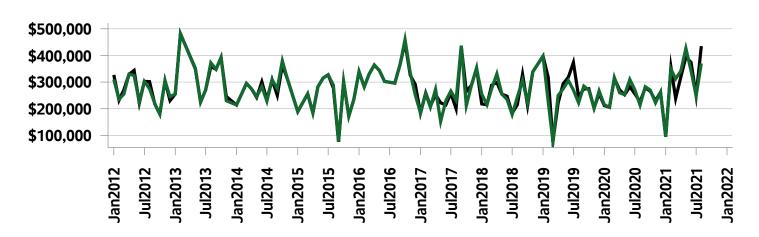
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

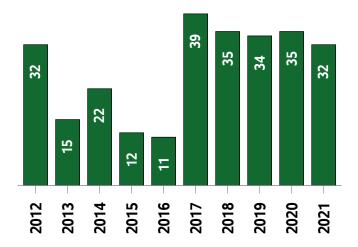




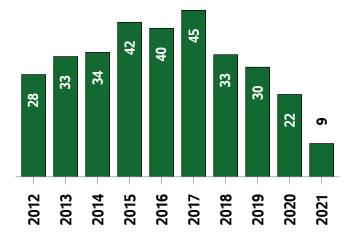


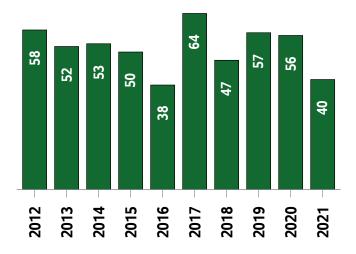




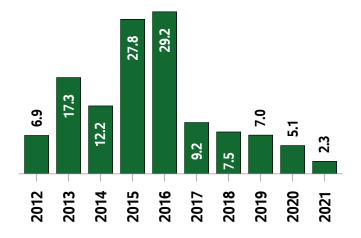


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Fernie MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	17	-43.3	-5.6	6.3	30.8	21.4	142.9
Dollar Volume	\$8,991,600	-37.0	-19.1	21.5	77.7	61.8	300.3
New Listings	16	-15.8	33.3	6.7	-42.9	-30.4	23.1
Active Listings	39	-27.8	-18.8	-15.2	-67.8	-65.8	-74.5
Sales to New Listings Ratio 1	106.3	157.9	150.0	106.7	46.4	60.9	53.8
Months of Inventory 2	2.3	1.8	2.7	2.9	9.3	8.1	21.9
Average Price	\$528,918	11.2	-14.3	14.4	35.9	33.2	64.8
Median Price	\$471,000	21.4	-21.8	8.0	23.9	14.9	40.6
Sale to List Price Ratio	97.9	97.8	97.5	96.9	97.6	96.7	94.3
Median Days on Market	54.0	56.5	53.0	27.0	49.0	56.0	30.0
						<u> </u>	
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_	August 2020		August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	12.1	-2.6	August 2018	August 2016 54.2	23.3	131.3
Sales Activity Dollar Volume	2021 111 \$64,240,795	2020 12.1 21.0	-2.6 10.5	August 2018 16.8 51.5	August 2016 54.2 119.5	2014 23.3 77.5	2011 131.3 276.1
Sales Activity Dollar Volume New Listings	2021 111 \$64,240,795 147	2020 12.1 21.0 1.4	-2.6 10.5 -1.3	August 2018 16.8 51.5 13.1	August 2016 54.2 119.5 -8.1	2014 23.3 77.5 -9.8	2011 131.3 276.1 -11.4
Sales Activity Dollar Volume New Listings Active Listings 3	2021 111 \$64,240,795 147 35	2020 12.1 21.0 1.4 -38.8	-2.6 10.5 -1.3 -26.8	August 2018 16.8 51.5 13.1 -27.7	August 2016 54.2 119.5 -8.1 -68.5	23.3 77.5 -9.8 -70.0	2011 131.3 276.1 -11.4 -76.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 111 \$64,240,795 147 35 75.5	2020 12.1 21.0 1.4 -38.8 68.3	2019 -2.6 10.5 -1.3 -26.8 76.5	August 2018 16.8 51.5 13.1 -27.7 73.1	August 2016 54.2 119.5 -8.1 -68.5 45.0	2014 23.3 77.5 -9.8 -70.0 55.2	2011 131.3 276.1 -11.4 -76.7 28.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 111 \$64,240,795 147 35 75.5 2.5	2020 12.1 21.0 1.4 -38.8 68.3 4.7	-2.6 10.5 -1.3 -26.8 76.5 3.4	August 2018 16.8 51.5 13.1 -27.7 73.1 4.1	August 2016 54.2 119.5 -8.1 -68.5 45.0 12.4	2014 23.3 77.5 -9.8 -70.0 55.2 10.4	2011 131.3 276.1 -11.4 -76.7 28.9 25.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 111 \$64,240,795 147 35 75.5 2.5 \$578,746	2020 12.1 21.0 1.4 -38.8 68.3 4.7 7.9	2019 -2.6 10.5 -1.3 -26.8 76.5 3.4 13.5	August 2018 16.8 51.5 13.1 -27.7 73.1 4.1 29.6	August 2016 54.2 119.5 -8.1 -68.5 45.0 12.4 42.4	2014 23.3 77.5 -9.8 -70.0 55.2 10.4 44.0	2011 131.3 276.1 -11.4 -76.7 28.9 25.2 62.6

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

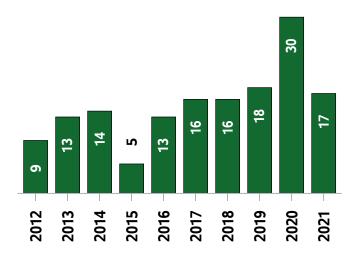
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



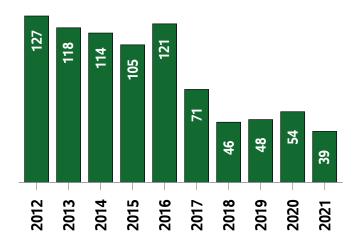
Fernie MLS® Residential Market Activity



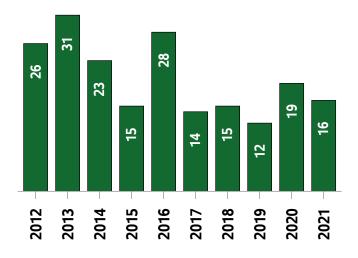
Sales Activity (August only)



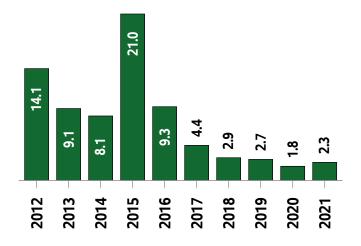
Active Listings (August only)



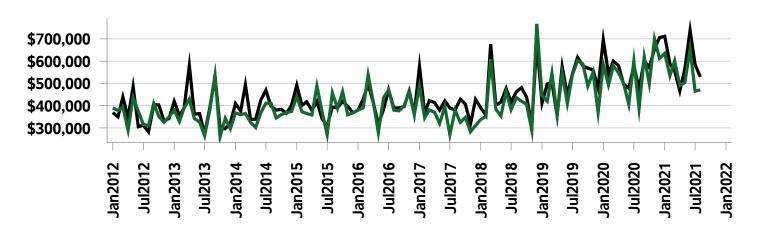
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

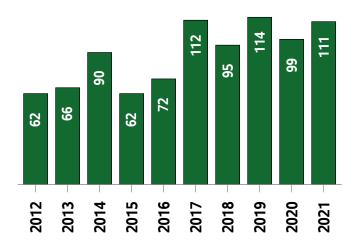




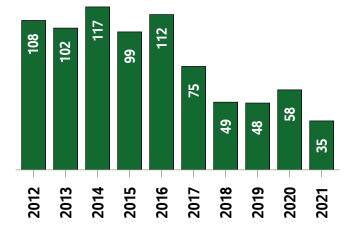
Fernie MLS® Residential Market Activity

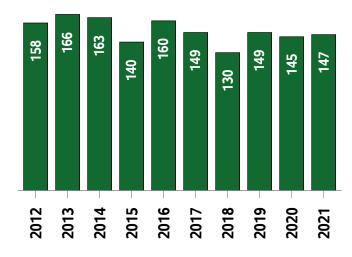


Sales Activity (August Year-to-date)

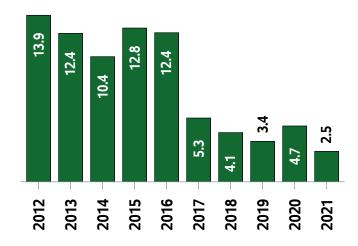


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Fernie MLS® Single Family Market Activity

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	5	-70.6	-58.3	-37.5	-37.5	-28.6	-16.7
Dollar Volume	\$3,474,000	-66.5	-60.9	-21.1	-7.8	16.7	73.6
New Listings	8	-33.3	14.3	-27.3	-57.9	-46.7	14.3
Active Listings	22	-43.6	-35.3	-31.3	-59.3	-65.1	-74.7
Sales to New Listings Ratio 1	62.5	141.7	171.4	72.7	42.1	46.7	85.7
Months of Inventory 2	4.4	2.3	2.8	4.0	6.8	9.0	14.5
Average Price	\$694,800	13.8	-6.1	26.3	47.6	63.4	108.3
Median Price	\$699,000	18.5	8.2	32.0	51.1	66.4	98.6
Sale to List Price Ratio	97.2	96.5	97.6	97.9	98.4	96.7	94.8
Median Days on Market	69.0	47.0	63.0	30.5	34.0	46.0	22.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	2020 -21.9	2019 -27.5	August 2018	August 2016 11.1	0.0	2011 56.3
Sales Activity Dollar Volume	2021 50 \$40,731,953	-21.9 -1.0	-27.5 -6.2	August 2018 2.0 49.0	August 2016 11.1 89.1	0.0 64.7	2011 56.3 214.4
Sales Activity Dollar Volume New Listings	2021 50 \$40,731,953 71	-21.9 -1.0 -30.4	-27.5 -6.2 -25.3	August 2018 2.0 49.0 -12.3	August 2016 11.1 89.1 -11.3	0.0 64.7 -29.0	2011 56.3 214.4 -29.0
Sales Activity Dollar Volume New Listings Active Listings 3	2021 50 \$40,731,953 71 19	-21.9 -1.0 -30.4 -51.9	-27.5 -6.2 -25.3 -45.1	August 2018 2.0 49.0 -12.3 -33.0	August 2016 11.1 89.1 -11.3 -59.2	2014 0.0 64.7 -29.0 -66.4	2011 56.3 214.4 -29.0 -76.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 50 \$40,731,953 71 19 70.4	-21.9 -1.0 -30.4 -51.9 62.7	-27.5 -6.2 -25.3 -45.1 72.6	August 2018 2.0 49.0 -12.3 -33.0 60.5	August 2016 11.1 89.1 -11.3 -59.2 56.3	2014 0.0 64.7 -29.0 -66.4 50.0	2011 56.3 214.4 -29.0 -76.2 32.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 50 \$40,731,953 71 19 70.4 3.0	-21.9 -1.0 -30.4 -51.9 62.7 4.9	-27.5 -6.2 -25.3 -45.1 72.6 4.0	August 2018 2.0 49.0 -12.3 -33.0 60.5 4.6	August 2016 11.1 89.1 -11.3 -59.2 56.3 8.3	2014 0.0 64.7 -29.0 -66.4 50.0 9.1	2011 56.3 214.4 -29.0 -76.2 32.0 20.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 50 \$40,731,953 71 19 70.4 3.0 \$814,639	2020 -21.9 -1.0 -30.4 -51.9 62.7 4.9 26.7	2019 -27.5 -6.2 -25.3 -45.1 72.6 4.0 29.4	August 2018 2.0 49.0 -12.3 -33.0 60.5 4.6 46.0	August 2016 11.1 89.1 -11.3 -59.2 56.3 8.3 70.2	2014 0.0 64.7 -29.0 -66.4 50.0 9.1 64.7	2011 56.3 214.4 -29.0 -76.2 32.0 20.0 101.2

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

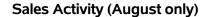
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

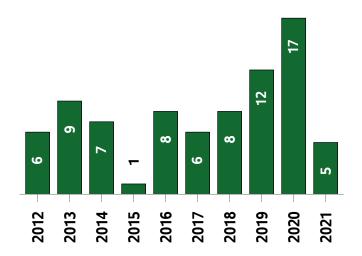
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Fernie MLS® Single Family Market Activity

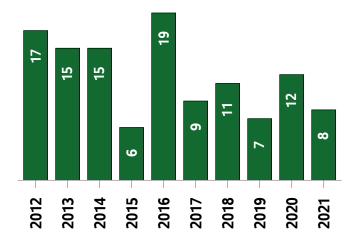




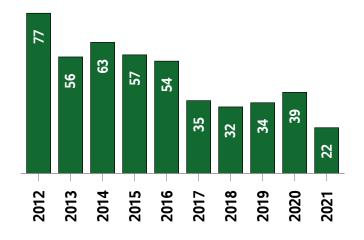


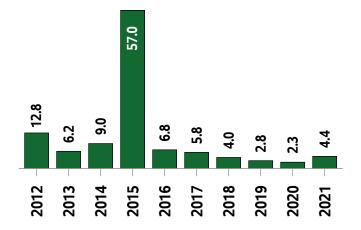
Active Listings (August only)

New Listings (August only)

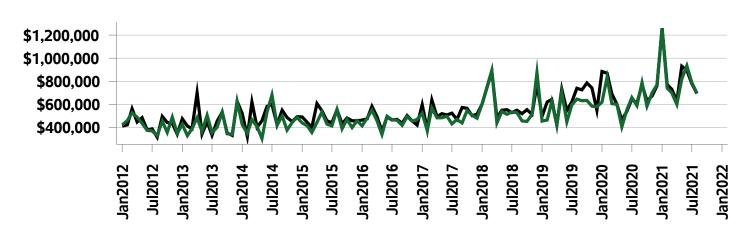


Months of Inventory (August only)





Average Price and Median Price

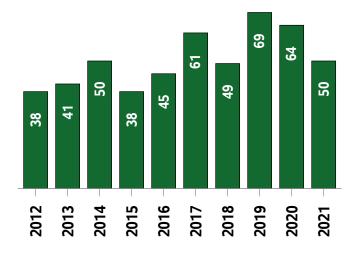




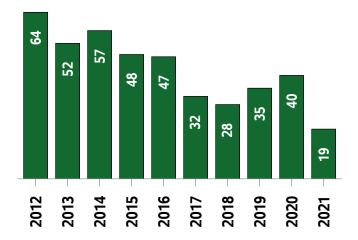




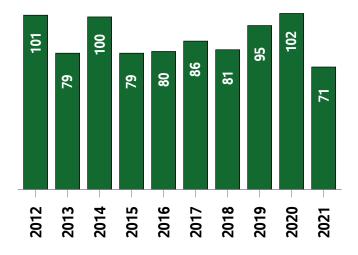
Sales Activity (August Year-to-date)



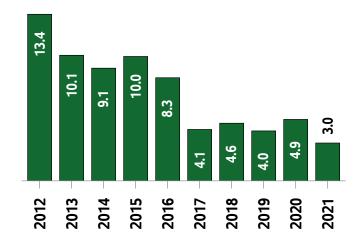
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Golden **MLS® Residential Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	6	100.0	0.0	-40.0	0.0	100.0	100.0
Dollar Volume	\$3,848,677	189.7	116.2	9.6	176.3	768.8	859.8
New Listings	9	200.0	-10.0	125.0	-18.2	-30.8	-18.2
Active Listings	13	0.0	-50.0	-38.1	-62.9	-81.9	-82.2
Sales to New Listings Ratio 1	66.7	100.0	60.0	250.0	54.5	23.1	27.3
Months of Inventory ²	2.2	4.3	4.3	2.1	5.8	24.0	24.3
Average Price	\$641,446	44.9	116.2	82.7	176.3	334.4	379.9
Median Price	\$530,950	14.2	65.4	42.9	94.1	165.5	208.7
Sale to List Price Ratio	98.4	97.4	94.5	96.6	94.4	91.6	89.9
Median Days on Market	30.0	51.0	40.0	53.5	114.0	45.0	103.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	104.0	2019 54.5	August 2018	August 2016 24.4	155.0	2011 37.8
Sales Activity Dollar Volume	2021 51 \$26,182,619	104.0 213.2	54.5 134.1	August 2018 15.9 69.3	August 2016 24.4 138.3	155.0 550.2	2011 37.8 210.3
Sales Activity Dollar Volume New Listings	2021 51 \$26,182,619 53	2020 104.0 213.2 130.4	54.5 134.1 6.0	August 2018 15.9 69.3 -5.4	August 2016 24.4 138.3 -18.5	2014 155.0 550.2 -47.0	2011 37.8 210.3 -43.6
Sales Activity Dollar Volume New Listings Active Listings 3	2021 51 \$26,182,619 53 13	104.0 213.2 130.4 -7.2	54.5 134.1 6.0 -36.8	August 2018 15.9 69.3 -5.4 -47.2	August 2016 24.4 138.3 -18.5 -66.0	2014 155.0 550.2 -47.0 -77.7	2011 37.8 210.3 -43.6 -81.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 51 \$26,182,619 53 13 96.2	104.0 213.2 130.4 -7.2 108.7	54.5 134.1 6.0 -36.8 66.0	August 2018 15.9 69.3 -5.4 -47.2 78.6	August 2016 24.4 138.3 -18.5 -66.0 63.1	2014 155.0 550.2 -47.0 -77.7 20.0	2011 37.8 210.3 -43.6 -81.1 39.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 51 \$26,182,619 53 13 96.2 2.0	104.0 213.2 130.4 -7.2 108.7 4.4	2019 54.5 134.1 6.0 -36.8 66.0 4.9	August 2018 15.9 69.3 -5.4 -47.2 78.6 4.4	August 2016 24.4 138.3 -18.5 -66.0 63.1 7.4	2014 155.0 550.2 -47.0 -77.7 20.0 23.1	2011 37.8 210.3 -43.6 -81.1 39.4 14.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 51 \$26,182,619 53 13 96.2 2.0 \$513,385	104.0 213.2 130.4 -7.2 108.7 4.4 53.5	2019 54.5 134.1 6.0 -36.8 66.0 4.9 51.5	August 2018 15.9 69.3 -5.4 -47.2 78.6 4.4 46.1	August 2016 24.4 138.3 -18.5 -66.0 63.1 7.4 91.6	2014 155.0 550.2 -47.0 -77.7 20.0 23.1 155.0	2011 37.8 210.3 -43.6 -81.1 39.4 14.7 125.1

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

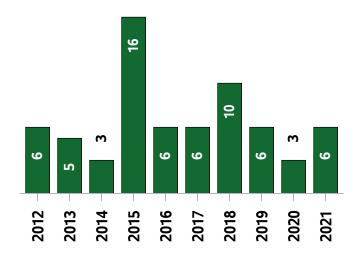
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



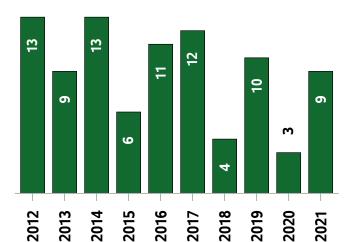


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Sales Activity (August only)

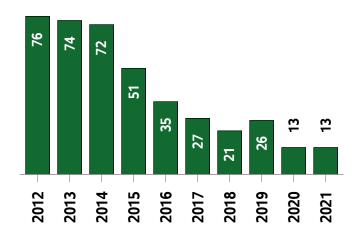


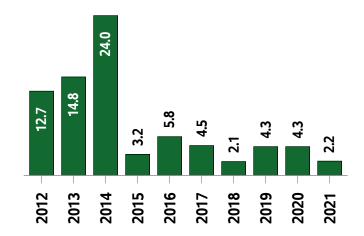
Active Listings (August only)



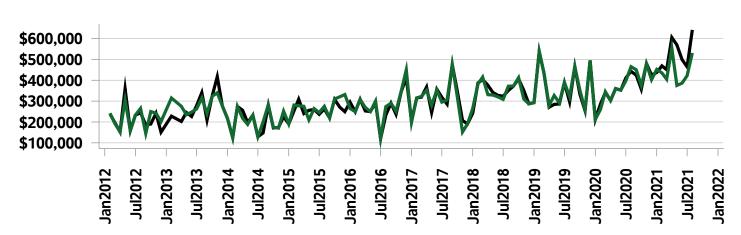
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

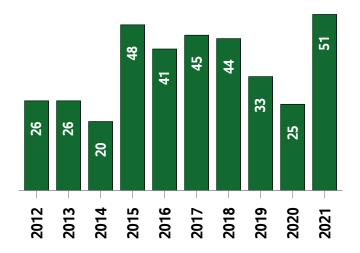




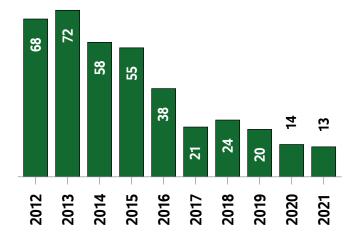




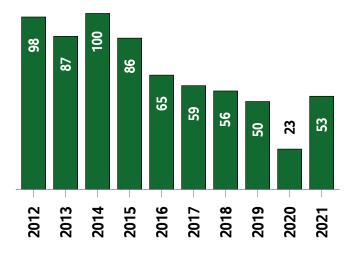
Sales Activity (August Year-to-date)



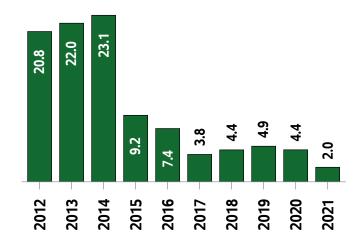
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Golden **MLS® Single Family Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	6	200.0	100.0	-14.3	50.0	200.0	200.0
Dollar Volume	\$3,848,677	258.9	260.7	39.8	228.4	805.6	907.5
New Listings	5	150.0	0.0	66.7	-44.4	-50.0	-44.4
Active Listings	9	50.0	-50.0	-43.8	-67.9	-84.5	-83.3
Sales to New Listings Ratio 1	120.0	100.0	60.0	233.3	44.4	20.0	22.2
Months of Inventory ²	1.5	3.0	6.0	2.3	7.0	29.0	27.0
Average Price	\$641,446	19.6	80.4	63.1	118.9	201.9	235.8
Median Price	\$530,950	-1.0	45.5	35.1	80.9	149.9	178.0
Sale to List Price Ratio	98.4	97.8	96.1	97.8	96.2	92.3	91.5
Median Days on Market	30.0	34.5	23.0	68.0	69.0	66.0	167.0
				<u> </u>			
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	94.1	50.0	August 2018	August 2016 3.1	135.7	2011 57.1
Sales Activity Dollar Volume	2021 33 \$19,639,549	94.1 183.6	50.0 111.7	August 2018 -13.2 42.1	August 2016 3.1 101.3	135.7 489.5	57.1 222.0
Sales Activity Dollar Volume New Listings	2021 33 \$19,639,549 36	94.1 183.6 100.0	50.0 111.7 9.1	August 2018 -13.2 42.1 -25.0	August 2016 3.1 101.3 -34.5	135.7 489.5 -53.2	2011 57.1 222.0 -49.3
Sales Activity Dollar Volume New Listings Active Listings 3	2021 33 \$19,639,549 36 10	94.1 183.6 100.0 32.8	50.0 111.7 9.1 -39.8	August 2018 -13.2 42.1 -25.0 -44.6	August 2016 3.1 101.3 -34.5 -65.6	2014 135.7 489.5 -53.2 -79.2	2011 57.1 222.0 -49.3 -80.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 33 \$19,639,549 36 10 91.7	94.1 183.6 100.0 32.8 94.4	50.0 111.7 9.1 -39.8 66.7	August 2018 -13.2 42.1 -25.0 -44.6 79.2	August 2016 3.1 101.3 -34.5 -65.6 58.2	2014 135.7 489.5 -53.2 -79.2 18.2	2011 57.1 222.0 -49.3 -80.3 29.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 33 \$19,639,549 36 10 91.7 2.3	94.1 183.6 100.0 32.8 94.4 3.4	2019 50.0 111.7 9.1 -39.8 66.7 5.8	August 2018 -13.2 42.1 -25.0 -44.6 79.2 3.7	August 2016 3.1 101.3 -34.5 -65.6 58.2 7.0	2014 135.7 489.5 -53.2 -79.2 18.2 26.4	2011 57.1 222.0 -49.3 -80.3 29.6 18.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 33 \$19,639,549 36 10 91.7 2.3 \$595,138	94.1 183.6 100.0 32.8 94.4 3.4 46.1	2019 50.0 111.7 9.1 -39.8 66.7 5.8 41.1	August 2018 -13.2 42.1 -25.0 -44.6 79.2 3.7 63.6	August 2016 3.1 101.3 -34.5 -65.6 58.2 7.0 95.2	2014 135.7 489.5 -53.2 -79.2 18.2 26.4 150.1	2011 57.1 222.0 -49.3 -80.3 29.6 18.6 104.9

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

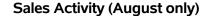
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

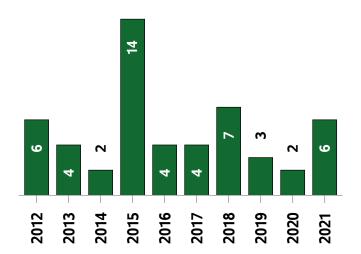
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



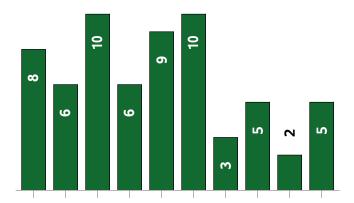


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Active Listings (August only)



New Listings (August only)

Months of Inventory (August only)

2016

2017

2018

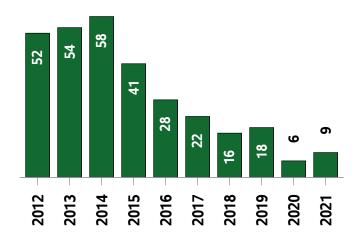
2020

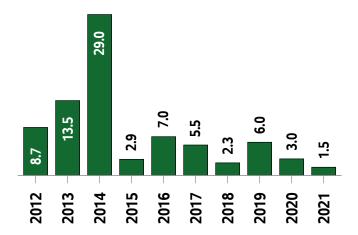
2021

2015

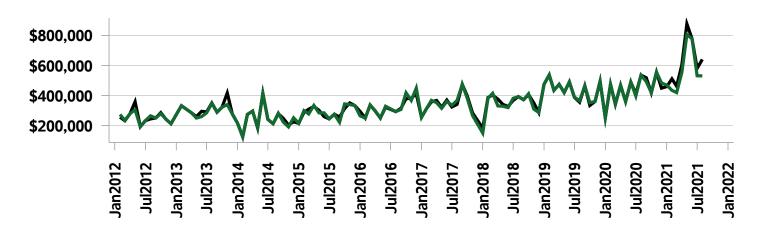
2014

2012





Average Price and Median Price

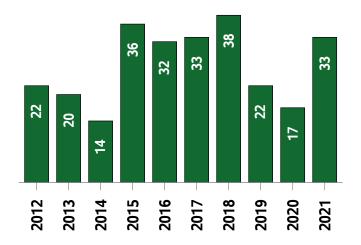




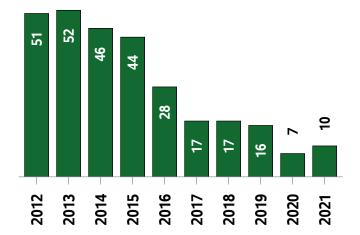


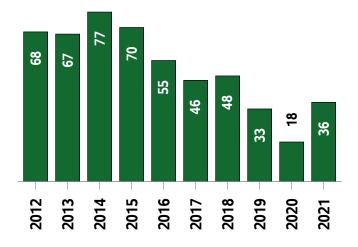


Sales Activity (August Year-to-date)

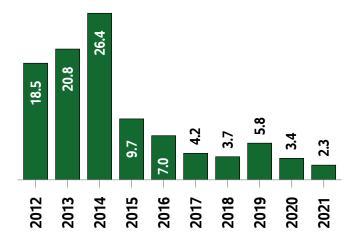


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	9	-18.2	-10.0	80.0	-50.0	0.0	350.0
Dollar Volume	\$3,287,000	19.0	32.3	179.5	-1.4	50.7	564.0
New Listings	14	16.7	-17.6	55.6	0.0	-17.6	-12.5
Active Listings	29	-40.8	-57.4	-40.8	-70.1	-74.8	-69.8
Sales to New Listings Ratio 1	64.3	91.7	58.8	55.6	128.6	52.9	12.5
Months of Inventory ²	3.2	4.5	6.8	9.8	5.4	12.8	48.0
Average Price	\$365,222	45.5	47.0	55.3	97.2	50.7	47.6
Median Price	\$339,000	35.6	42.7	28.0	89.9	38.4	37.0
Sale to List Price Ratio	97.5	96.7	94.3	94.7	94.6	94.3	93.9
Median Days on Market	60.0	56.0	49.5	40.0	82.5	94.0	167.5
							ļ
				Compa	red to °		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	-10.0	18.9	August 2018	August 2016 -6.0	18.9	125.0
Sales Activity Dollar Volume	2021 63 \$21,330,533	-10.0 10.0	18.9 39.6	August 2018 -1.6 29.8	August 2016 -6.0 57.9	18.9 105.4	2011 125.0 293.7
Sales Activity Dollar Volume New Listings	2021 63 \$21,330,533 82	-10.0 10.0 -16.3	2019 18.9 39.6 -23.4	August 2018 -1.6 29.8	August 2016 -6.0 57.9	18.9 105.4 -40.6	2011 125.0 293.7 -32.8
Sales Activity Dollar Volume New Listings Active Listings 3	2021 63 \$21,330,533 82 23	-10.0 10.0 -16.3 -56.6	2019 18.9 39.6 -23.4 -55.7	August 2018 -1.6 29.8 -15.5 -44.4	August 2016 -6.0 57.9 -35.4 -77.1	18.9 105.4 -40.6 -79.1	2011 125.0 293.7 -32.8 -73.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 63 \$21,330,533 82 23 76.8	-10.0 10.0 -16.3 -56.6 71.4	2019 18.9 39.6 -23.4 -55.7 49.5	August 2018 -1.6 29.8 -15.5 -44.4 66.0	August 2016 -6.0 57.9 -35.4 -77.1 52.8	18.9 105.4 -40.6 -79.1 38.4	2011 125.0 293.7 -32.8 -73.7 23.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 63 \$21,330,533 82 23 76.8 2.9	-10.0 10.0 -16.3 -56.6 71.4 5.9	2019 18.9 39.6 -23.4 -55.7 49.5 7.7	August 2018 -1.6 29.8 -15.5 -44.4 66.0 5.1	August 2016 -6.0 57.9 -35.4 -77.1 52.8 11.7	2014 18.9 105.4 -40.6 -79.1 38.4 16.3	2011 125.0 293.7 -32.8 -73.7 23.0 24.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 63 \$21,330,533 82 23 76.8 2.9 \$338,580	-10.0 10.0 -16.3 -56.6 71.4 5.9 22.3	2019 18.9 39.6 -23.4 -55.7 49.5 7.7 17.5	August 2018 -1.6 29.8 -15.5 -44.4 66.0 5.1 31.8	August 2016 -6.0 57.9 -35.4 -77.1 52.8 11.7 67.9	2014 18.9 105.4 -40.6 -79.1 38.4 16.3 72.8	2011 125.0 293.7 -32.8 -73.7 23.0 24.5 75.0

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

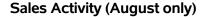
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

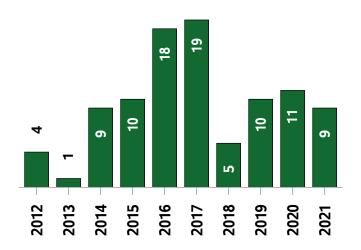
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



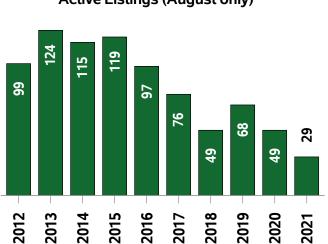
Grand Forks MLS® Residential Market Activity



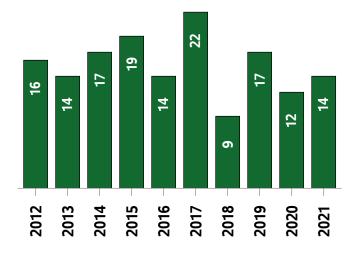




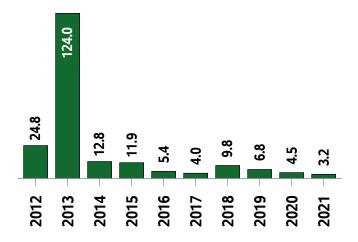
Active Listings (August only)



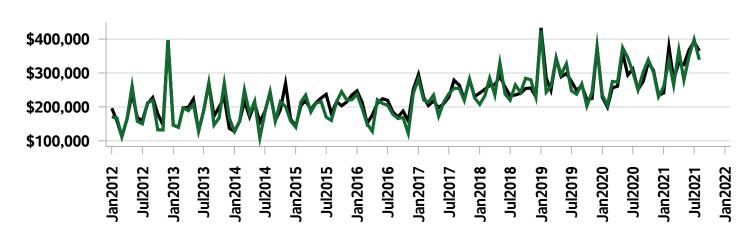
New Listings (August only)



Months of Inventory (August only)



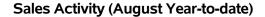
Average Price and Median Price

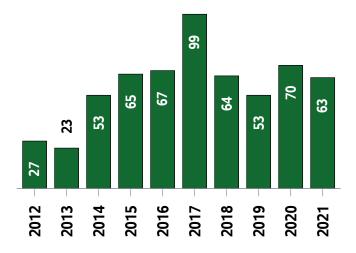




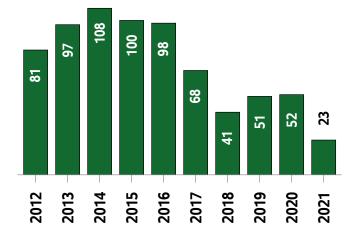
Grand Forks MLS® Residential Market Activity



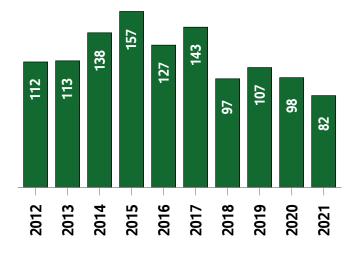




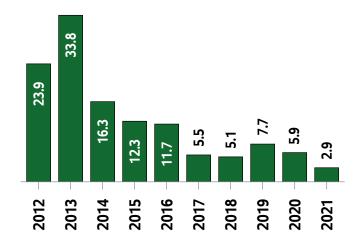
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







			Compa	red to ⁶		
August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
7	-12.5	0.0	75.0	-53.3	0.0	250.0
\$2,738,000	22.5	34.3	153.1	-7.7	35.7	453.1
12	33.3	-20.0	33.3	-14.3	-7.7	-14.3
25	-39.0	-58.3	-35.9	-69.9	-73.4	-67.5
58.3	88.9	46.7	44.4	107.1	53.8	14.3
3.6	5.1	8.6	9.8	5.5	13.4	38.5
\$391,143	39.9	34.3	44.6	97.7	35.7	58.0
\$375,000	45.2	34.4	35.9	108.3	42.6	51.5
97.7	97.4	95.3	94.8	93.9	96.1	93.9
402.0	73.0	55.0	55.0	56.0	94.0	167.5
103.0	73.0	33.0	33.0	30.0	0	
103.0	73.0	33.0	<u> </u>	red to '	J	
August 2021	August 2020	August 2019	<u> </u>	<u> </u>	August 2014	August 2011
August	August	August	Compa	red to 6	August	August
August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
August 2021 51	August 2020 -17.7	August 2019 8.5	Compa August 2018	August 2016	August 2014	August 2011 142.9
August 2021 51 \$18,951,333	August 2020 -17.7 4.2	August 2019 8.5 30.8	August 2018 -5.6 26.2	August 2016 -1.9 61.2	August 2014 24.4 102.9	August 2011 142.9 335.0
August 2021 51 \$18,951,333 68	August 2020 -17.7 4.2 -18.1	August 2019 8.5 30.8	August 2018 -5.6 26.2 -15.0	August 2016 -1.9 61.2 -39.8	August 2014 24.4 102.9 -44.3	August 2011 142.9 335.0 -29.9
August 2021 51 \$18,951,333 68 19	August 2020 -17.7 4.2 -18.1 -58.8	August 2019 8.5 30.8 -28.4 -57.6	Compa August 2018 -5.6 26.2 -15.0 -45.0	August 2016 -1.9 61.2 -39.8 -76.0	August 2014 24.4 102.9 -44.3 -77.9	August 2011 142.9 335.0 -29.9 -72.9
August 2021 51 \$18,951,333 68 19 75.0	August 2020 -17.7 4.2 -18.1 -58.8 74.7	August 2019 8.5 30.8 -28.4 -57.6 49.5	Compa August 2018 -5.6 26.2 -15.0 -45.0 67.5	August 2016 -1.9 61.2 -39.8 -76.0 46.0	August 2014 24.4 102.9 -44.3 -77.9 33.6	August 2011 142.9 335.0 -29.9 -72.9 21.6
August 2021 51 \$18,951,333 68 19 75.0 2.9	August 2020 -17.7 4.2 -18.1 -58.8 74.7 5.8	August 2019 8.5 30.8 -28.4 -57.6 49.5 7.4	Compa August 2018 -5.6 26.2 -15.0 -45.0 67.5 5.0	August 2016 -1.9 61.2 -39.8 -76.0 46.0 11.8	August 2014 24.4 102.9 -44.3 -77.9 33.6 16.4	August 2011 142.9 335.0 -29.9 -72.9 21.6 26.0
August 2021 51 \$18,951,333 68 19 75.0 2.9 \$371,595	August 2020 -17.7 4.2 -18.1 -58.8 74.7 5.8 26.7	August 2019 8.5 30.8 -28.4 -57.6 49.5 7.4 20.6	Compa August 2018 -5.6 26.2 -15.0 -45.0 67.5 5.0 33.7	August 2016 -1.9 61.2 -39.8 -76.0 46.0 11.8 64.3	August 2014 24.4 102.9 -44.3 -77.9 33.6 16.4 63.1	August 2011 142.9 335.0 -29.9 -72.9 21.6 26.0 79.1
	2021 7 \$2,738,000 12 25 58.3 3.6 \$391,143 \$375,000 97.7	2021 2020 7 -12.5 \$2,738,000 22.5 12 33.3 25 -39.0 58.3 88.9 3.6 5.1 \$391,143 39.9 \$375,000 45.2 97.7 97.4	2021 2020 2019 7 -12.5 0.0 \$2,738,000 22.5 34.3 12 33.3 -20.0 25 -39.0 -58.3 58.3 88.9 46.7 3.6 5.1 8.6 \$391,143 39.9 34.3 \$375,000 45.2 34.4 97.7 97.4 95.3	August 2021 August 2020 August 2019 August 2018 7 -12.5 0.0 75.0 \$2,738,000 22.5 34.3 153.1 12 33.3 -20.0 33.3 25 -39.0 -58.3 -35.9 58.3 88.9 46.7 44.4 3.6 5.1 8.6 9.8 \$391,143 39.9 34.3 44.6 \$375,000 45.2 34.4 35.9 97.7 97.4 95.3 94.8	2021 2020 2019 2018 2016 7 -12.5 0.0 75.0 -53.3 \$2,738,000 22.5 34.3 153.1 -7.7 12 33.3 -20.0 33.3 -14.3 25 -39.0 -58.3 -35.9 -69.9 58.3 88.9 46.7 44.4 107.1 3.6 5.1 8.6 9.8 5.5 \$391,143 39.9 34.3 44.6 97.7 \$375,000 45.2 34.4 35.9 108.3 97.7 97.4 95.3 94.8 93.9	August 2021 August 2020 August 2019 August 2018 August 2016 August 2014 7 -12.5 0.0 75.0 -53.3 0.0 \$2,738,000 22.5 34.3 153.1 -7.7 35.7 12 33.3 -20.0 33.3 -14.3 -7.7 25 -39.0 -58.3 -35.9 -69.9 -73.4 58.3 88.9 46.7 44.4 107.1 53.8 3.6 5.1 8.6 9.8 5.5 13.4 \$391,143 39.9 34.3 44.6 97.7 35.7 \$375,000 45.2 34.4 35.9 108.3 42.6 97.7 97.4 95.3 94.8 93.9 96.1

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

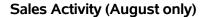
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

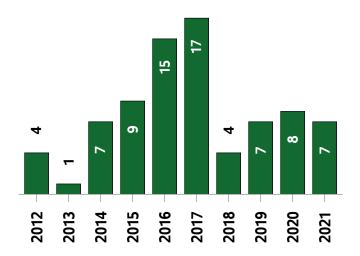
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



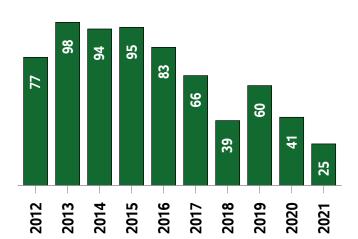
Grand Forks MLS® Single Family Market Activity



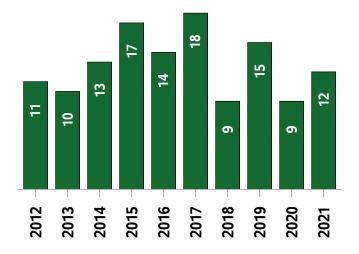




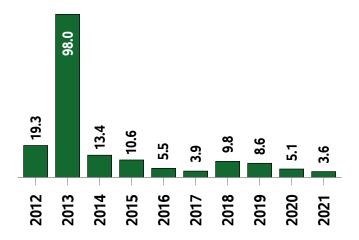
Active Listings (August only)



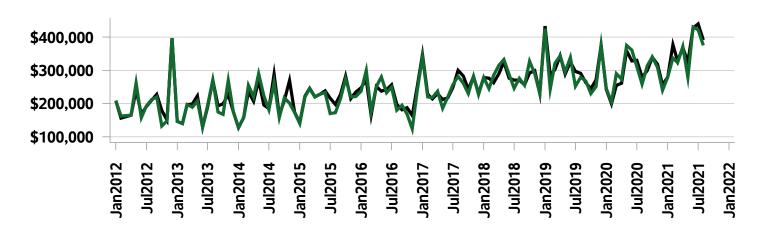
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

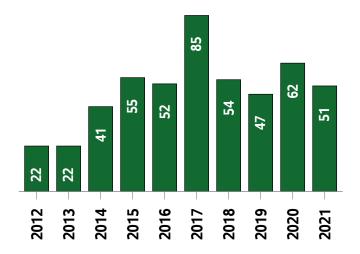




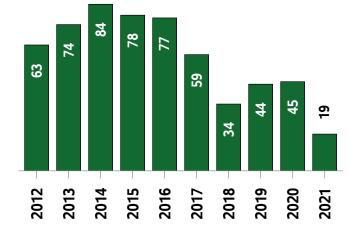
Grand Forks MLS® Single Family Market Activity

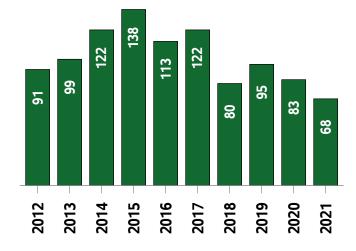




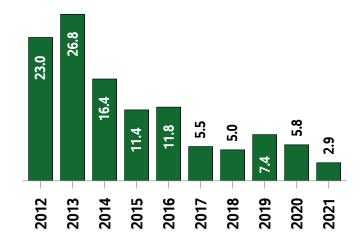


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-18.8	-13.3	225.0	225.0	116.7	225.0
Dollar Volume	\$5,187,128	-17.0	-4.7	250.0	327.0	256.7	267.4
New Listings	19	-13.6	58.3	72.7	111.1	216.7	58.3
Active Listings	40	-45.9	-53.5	-42.9	-48.1	-55.6	-67.2
Sales to New Listings Ratio 1	68.4	72.7	125.0	36.4	44.4	100.0	33.3
Months of Inventory ²	3.1	4.6	5.7	17.5	19.3	15.0	30.5
Average Price	\$399,010	2.2	9.9	7.7	31.4	64.7	13.0
Median Price	\$320,000	4.4	-1.2	-17.6	14.3	29.3	-9.9
Sale to List Price Ratio	97.0	95.7	94.2	93.0	94.0	94.1	95.6
Median Days on Market	41.0	110.5	84.0	101.5	33.0	95.0	246.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	100.0	105.6	August 2018	August 2016 170.4	2014	508.3
Sales Activity Dollar Volume	2021 146 \$64,088,873	100.0 124.4	105.6 132.2	August 2018 105.6 173.0	August 2016 170.4 235.7	2014 204.2 299.1	508.3 709.7
Sales Activity Dollar Volume New Listings	2021 146 \$64,088,873 175	100.0 124.4 35.7	2019 105.6 132.2 21.5	August 2018 105.6 173.0 38.9	August 2016 170.4 235.7 53.5	2014 204.2 299.1 44.6	2011 508.3 709.7 28.7
Sales Activity Dollar Volume New Listings Active Listings 3	2021 146 \$64,088,873 175 34	2020 100.0 124.4 35.7 -51.3	2019 105.6 132.2 21.5 -59.4	August 2018 105.6 173.0 38.9 -50.5	August 2016 170.4 235.7 53.5 -55.9	2014 204.2 299.1 44.6 -56.6	2011 508.3 709.7 28.7 -67.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 146 \$64,088,873 175 34 83.4	2020 100.0 124.4 35.7 -51.3 56.6	2019 105.6 132.2 21.5 -59.4 49.3	August 2018 105.6 173.0 38.9 -50.5 56.3	August 2016 170.4 235.7 53.5 -55.9 47.4	2014 204.2 299.1 44.6 -56.6 39.7	2011 508.3 709.7 28.7 -67.4 17.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 146 \$64,088,873 175 34 83.4 1.8	2020 100.0 124.4 35.7 -51.3 56.6 7.6	2019 105.6 132.2 21.5 -59.4 49.3 9.3	August 2018 105.6 173.0 38.9 -50.5 56.3 7.6	August 2016 170.4 235.7 53.5 -55.9 47.4 11.3	2014 204.2 299.1 44.6 -56.6 39.7 12.9	2011 508.3 709.7 28.7 -67.4 17.6 34.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 146 \$64,088,873 175 34 83.4 1.8 \$438,965	2020 100.0 124.4 35.7 -51.3 56.6 7.6	2019 105.6 132.2 21.5 -59.4 49.3 9.3 12.9	August 2018 105.6 173.0 38.9 -50.5 56.3 7.6 32.8	August 2016 170.4 235.7 53.5 -55.9 47.4 11.3 24.2	2014 204.2 299.1 44.6 -56.6 39.7 12.9 31.2	2011 508.3 709.7 28.7 -67.4 17.6 34.4 33.1

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

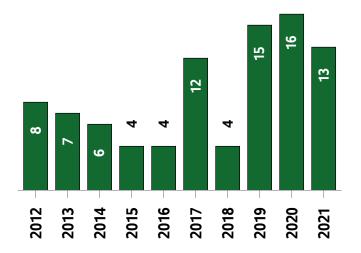
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



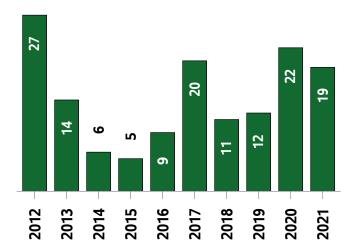
Invermere MLS® Residential Market Activity



Sales Activity (August only)

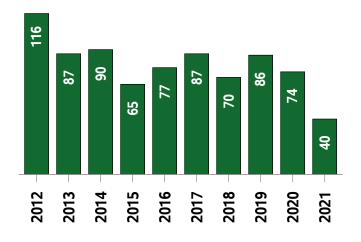


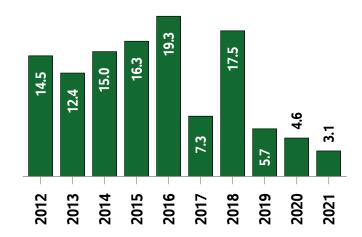
Active Listings (August only)



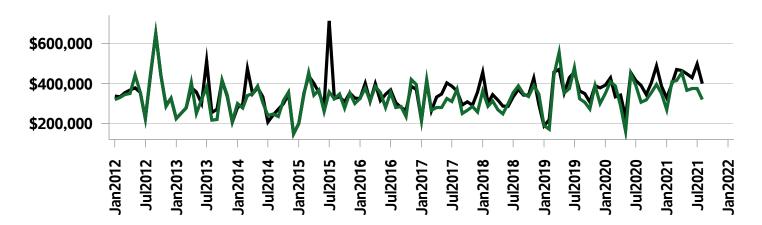
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

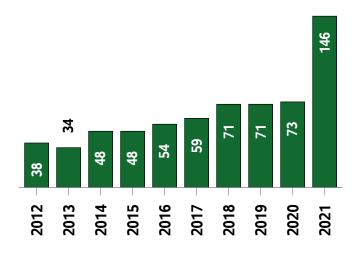




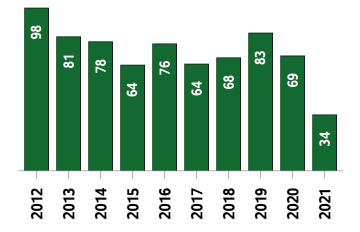
Invermere MLS® Residential Market Activity

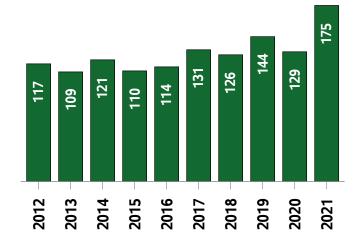


Sales Activity (August Year-to-date)

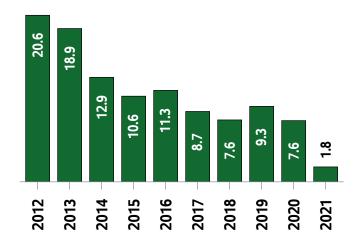


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Invermere MLS® Single Family Market Activity

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	3	-50.0	-62.5	50.0	0.0	200.0	50.0
Dollar Volume	\$2,158,900	-39.4	-43.3	123.8	139.9	685.1	157.0
New Listings	11	10.0	37.5	37.5	120.0	175.0	22.2
Active Listings	24	-36.8	-48.9	-48.9	-44.2	-56.4	-68.8
Sales to New Listings Ratio 1	27.3	60.0	100.0	25.0	60.0	25.0	22.2
Months of Inventory ²	8.0	6.3	5.9	23.5	14.3	55.0	38.5
Average Price	\$719,633	21.1	51.3	49.2	139.9	161.7	71.3
Median Price	\$619,000	16.9	43.1	28.4	152.7	125.1	47.4
Sale to List Price Ratio	96.5	95.8	93.9	96.6	93.0	98.6	95.6
Median Days on Market	19.0	131.5	78.0	101.5	37.0	85.0	149.0
				Compa	red to '		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	2020 82.9	2019 77.8	August 2018	August 2016 56.1	128.6	276.5
Sales Activity Dollar Volume	2021 64 \$38,782,026	82.9 126.7	77.8 121.0	August 2018 93.9 170.9	August 2016 56.1 155.8	128.6 238.8	2011 276.5 515.1
Sales Activity Dollar Volume New Listings	2021 64 \$38,782,026 86	2020 82.9 126.7 38.7	77.8 121.0 3.6	August 2018 93.9 170.9 10.3	August 2016 56.1 155.8 11.7	2014 128.6 238.8 10.3	2011 276.5 515.1 -9.5
Sales Activity Dollar Volume New Listings Active Listings 3	2021 64 \$38,782,026 86 18	2020 82.9 126.7 38.7 -46.5	77.8 121.0 3.6 -59.4	August 2018 93.9 170.9 10.3 -55.8	August 2016 56.1 155.8 11.7 -59.8	2014 128.6 238.8 10.3 -58.5	276.5 515.1 -9.5 -69.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 64 \$38,782,026 86 18 74.4	2020 82.9 126.7 38.7 -46.5 56.5	77.8 121.0 3.6 -59.4 43.4	August 2018 93.9 170.9 10.3 -55.8 42.3	August 2016 56.1 155.8 11.7 -59.8 53.2	2014 128.6 238.8 10.3 -58.5 35.9	2011 276.5 515.1 -9.5 -69.8 17.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 64 \$38,782,026 86 18 74.4 2.3	2020 82.9 126.7 38.7 -46.5 56.5 7.7	77.8 121.0 3.6 -59.4 43.4 9.9	August 2018 93.9 170.9 10.3 -55.8 42.3 9.9	August 2016 56.1 155.8 11.7 -59.8 53.2 8.7	2014 128.6 238.8 10.3 -58.5 35.9 12.4	2011 276.5 515.1 -9.5 -69.8 17.9 28.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 64 \$38,782,026 86 18 74.4 2.3 \$605,969	2020 82.9 126.7 38.7 -46.5 56.5 7.7 24.0	77.8 121.0 3.6 -59.4 43.4 9.9 24.3	August 2018 93.9 170.9 10.3 -55.8 42.3 9.9 39.7	August 2016 56.1 155.8 11.7 -59.8 53.2 8.7 63.8	2014 128.6 238.8 10.3 -58.5 35.9 12.4 48.2	2011 276.5 515.1 -9.5 -69.8 17.9 28.1 63.4

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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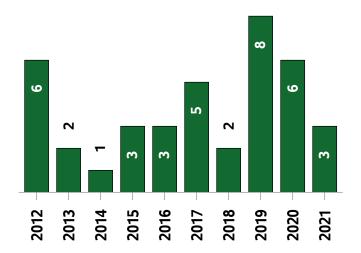
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



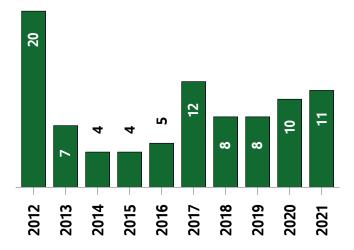
Invermere MLS® Single Family Market Activity



Sales Activity (August only)

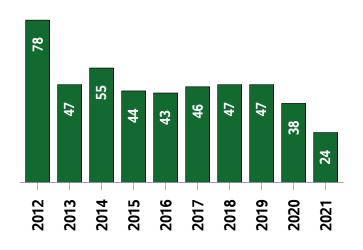


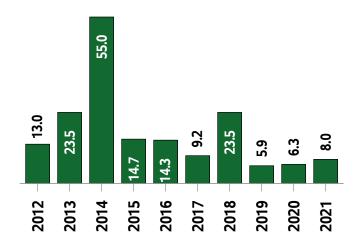
Active Listings (August only)



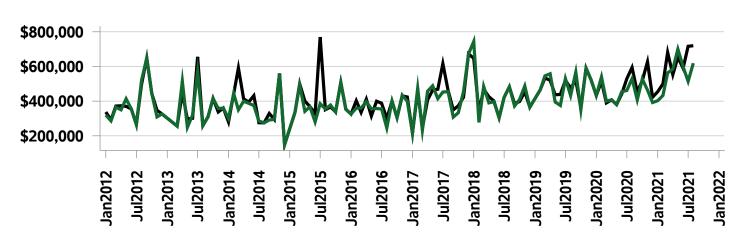
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

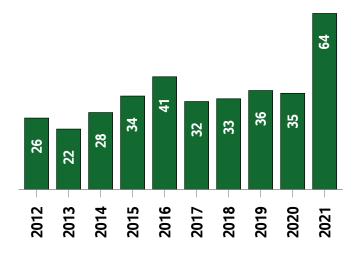




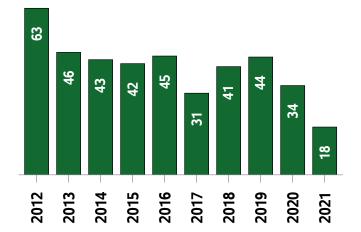
Invermere MLS® Single Family Market Activity



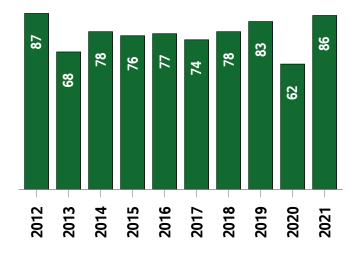
Sales Activity (August Year-to-date)



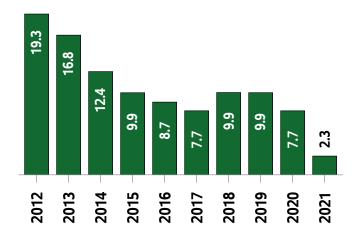
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







				Compa	red to 6		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	28	16.7	64.7	47.4	16.7	64.7	250.0
Dollar Volume	\$10,371,200	29.2	90.9	128.5	70.9	233.9	487.9
New Listings	23	-20.7	-4.2	-20.7	-11.5	0.0	-25.8
Active Listings	85	4.9	-19.8	-20.6	-41.8	-56.2	-66.9
Sales to New Listings Ratio 1	121.7	82.8	70.8	65.5	92.3	73.9	25.8
Months of Inventory 2	3.0	3.4	6.2	5.6	6.1	11.4	32.1
Average Price	\$370,400	10.7	15.9	55.0	46.5	102.7	68.0
Median Price	\$367,500	-1.1	15.2	69.0	46.2	116.2	57.4
Sale to List Price Ratio	97.2	95.9	95.6	97.2	97.7	96.1	95.1
Median Days on Market	40.5	59.0	62.0	39.0	72.0	84.0	96.0
				Compa	red to °		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021 179	2020 54.3	39.8	August 2018	August 2016 19.3	51.7	2011 159.4
Sales Activity Dollar Volume	2021 179 \$64,486,417	54.3 75.0	39.8 65.0	August 2018 27.0 90.9	August 2016 19.3 121.3	51.7 131.0	2011 159.4 336.7
Sales Activity Dollar Volume New Listings	2021 179 \$64,486,417 252	54.3 75.0 31.3	39.8 65.0 19.4	August 2018 27.0 90.9 25.4	August 2016 19.3 121.3 17.8	51.7 131.0 3.3	2011 159.4 336.7 -0.8
Sales Activity Dollar Volume New Listings Active Listings ³	2021 179 \$64,486,417 252 68	54.3 75.0 31.3 -13.0	39.8 65.0 19.4 -24.2	August 2018 27.0 90.9 25.4 -29.6	August 2016 19.3 121.3 17.8 -56.3	51.7 131.0 3.3 -65.0	2011 159.4 336.7 -0.8 -70.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 179 \$64,486,417 252 68 71.0	54.3 75.0 31.3 -13.0 60.4	39.8 65.0 19.4 -24.2 60.7	August 2018 27.0 90.9 25.4 -29.6 70.1	August 2016 19.3 121.3 17.8 -56.3 70.1	51.7 131.0 3.3 -65.0 48.4	2011 159.4 336.7 -0.8 -70.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 179 \$64,486,417 252 68 71.0 3.0	2020 54.3 75.0 31.3 -13.0 60.4 5.4	2019 39.8 65.0 19.4 -24.2 60.7 5.6	August 2018 27.0 90.9 25.4 -29.6 70.1 5.4	August 2016 19.3 121.3 17.8 -56.3 70.1 8.3	2014 51.7 131.0 3.3 -65.0 48.4 13.1	2011 159.4 336.7 -0.8 -70.5 27.2 26.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 179 \$64,486,417 252 68 71.0 3.0 \$360,259	54.3 75.0 31.3 -13.0 60.4 5.4 13.4	2019 39.8 65.0 19.4 -24.2 60.7 5.6 18.0	August 2018 27.0 90.9 25.4 -29.6 70.1 5.4 50.4	August 2016 19.3 121.3 17.8 -56.3 70.1 8.3 85.5	2014 51.7 131.0 3.3 -65.0 48.4 13.1 52.3	2011 159.4 336.7 -0.8 -70.5 27.2 26.6 68.3

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

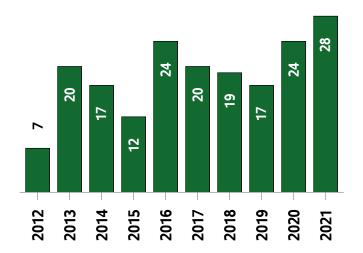
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



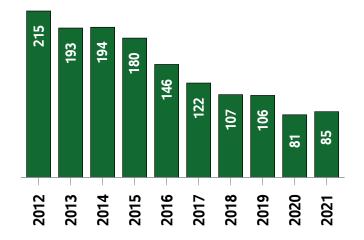
Kimberley MLS® Residential Market Activity



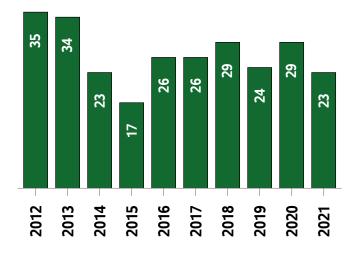
Sales Activity (August only)



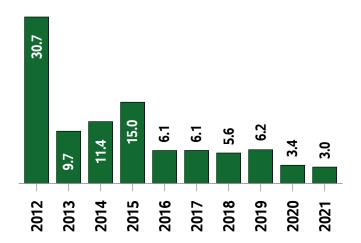
Active Listings (August only)



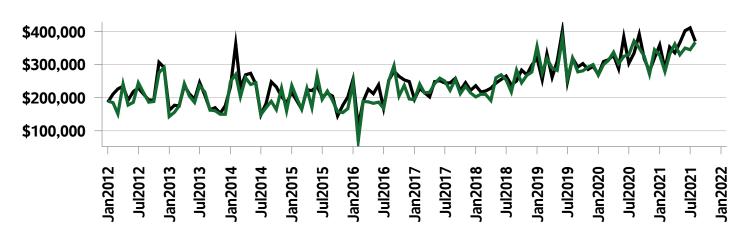
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

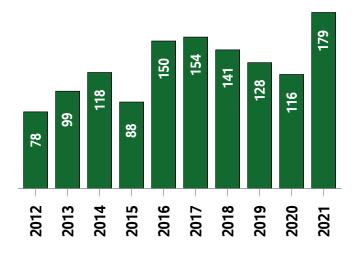




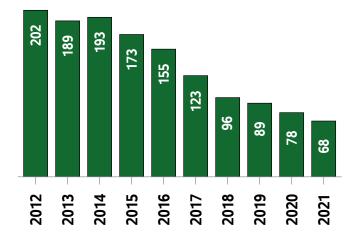
Kimberley MLS® Residential Market Activity

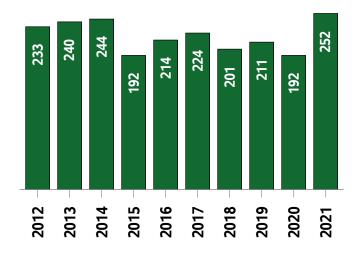


Sales Activity (August Year-to-date)

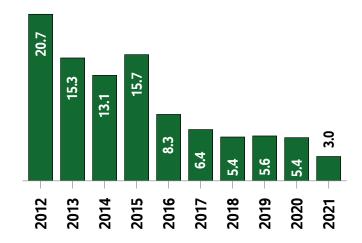


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Kimberley **MLS® Single Family Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	21	16.7	75.0	61.5	23.5	133.3	320.0
Dollar Volume	\$9,364,900	34.6	116.8	162.6	89.5	342.8	642.1
New Listings	16	-23.8	-11.1	-30.4	-23.8	-11.1	-5.9
Active Listings	52	-8.8	-28.8	-14.8	-37.3	-46.4	-63.9
Sales to New Listings Ratio 1	131.3	85.7	66.7	56.5	81.0	50.0	29.4
Months of Inventory 2	2.5	3.2	6.1	4.7	4.9	10.8	28.8
Average Price	\$445,948	15.4	23.9	62.5	53.4	89.8	76.7
Median Price	\$405,000	5.9	19.7	44.6	54.0	57.0	58.8
Sale to List Price Ratio	98.1	96.8	95.7	98.3	100.7	97.5	97.2
Median Days on Market	34.0	42.5	43.0	34.0	69.0	49.0	61.0
	l .					ļ	
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	16.7	16.7	August 2018	August 2016 18.0	29.6	105.9
Sales Activity Dollar Volume	2021 105 \$45,734,367	16.7 43.0	16.7 43.9	August 2018 15.4 71.6	August 2016 18.0 102.7	29.6 109.1	2011 105.9 297.6
Sales Activity Dollar Volume New Listings	2021 105 \$45,734,367 160	2020 16.7 43.0 8.8	2019 16.7 43.9 8.8	August 2018 15.4 71.6 10.3	August 2016 18.0 102.7 0.0	29.6 109.1 -1.8	2011 105.9 297.6 -13.0
Sales Activity Dollar Volume New Listings Active Listings 3	2021 105 \$45,734,367 160 39	2020 16.7 43.0 8.8 -20.7	2019 16.7 43.9 8.8 -31.1	August 2018 15.4 71.6 10.3 -9.0	August 2016 18.0 102.7 0.0 -50.2	29.6 109.1 -1.8 -56.1	2011 105.9 297.6 -13.0 -67.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 105 \$45,734,367 160 39 65.6	2020 16.7 43.0 8.8 -20.7 61.2	2019 16.7 43.9 8.8 -31.1 61.2	August 2018 15.4 71.6 10.3 -9.0 62.8	August 2016 18.0 102.7 0.0 -50.2 55.6	29.6 109.1 -1.8 -56.1 49.7	2011 105.9 297.6 -13.0 -67.7 27.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 105 \$45,734,367 160 39 65.6 3.0	2020 16.7 43.0 8.8 -20.7 61.2 4.4	2019 16.7 43.9 8.8 -31.1 61.2 5.1	August 2018 15.4 71.6 10.3 -9.0 62.8 3.8	August 2016 18.0 102.7 0.0 -50.2 55.6 7.1	29.6 109.1 -1.8 -56.1 49.7 8.9	2011 105.9 297.6 -13.0 -67.7 27.7 19.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 105 \$45,734,367 160 39 65.6 3.0 \$435,565	2020 16.7 43.0 8.8 -20.7 61.2 4.4 22.6	2019 16.7 43.9 8.8 -31.1 61.2 5.1 23.3	August 2018 15.4 71.6 10.3 -9.0 62.8 3.8 48.7	August 2016 18.0 102.7 0.0 -50.2 55.6 7.1 71.8	29.6 109.1 -1.8 -56.1 49.7 8.9 61.3	2011 105.9 297.6 -13.0 -67.7 27.7 19.1 93.1

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

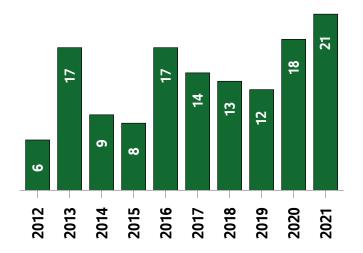
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



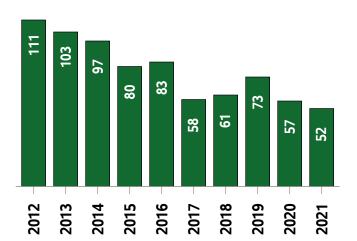
Kimberley MLS® Single Family Market Activity



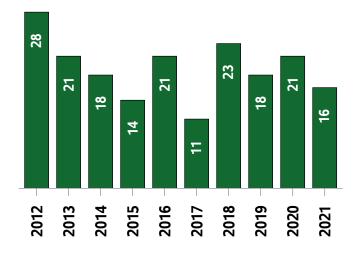
Sales Activity (August only)



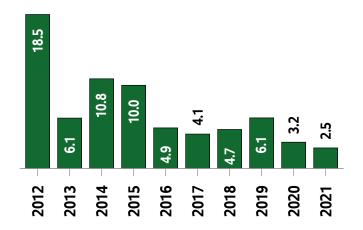
Active Listings (August only)



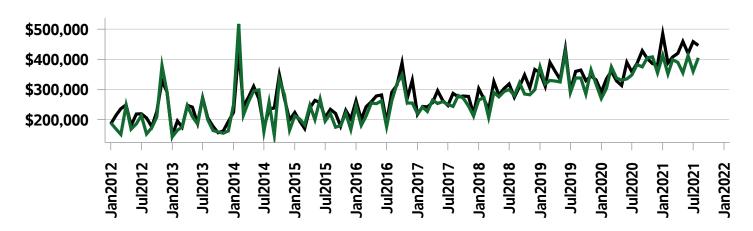
New Listings (August only)



Months of Inventory (August only)



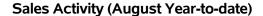
Average Price and Median Price

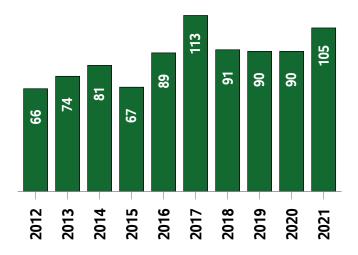




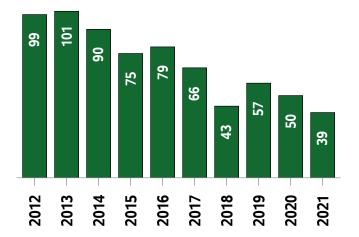
Kimberley MLS® Single Family Market Activity



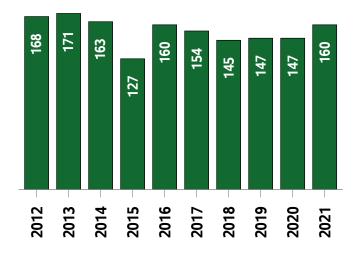




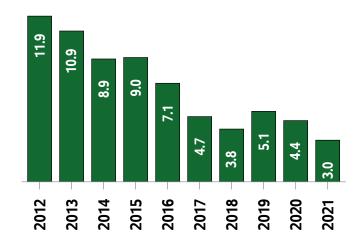
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Nelson **MLS® Residential Market Activity**

				Compa	red to '		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	16	-11.1	-5.9	6.7	-5.9	0.0	45.5
Dollar Volume	\$10,026,900	33.7	25.7	65.9	73.1	109.1	227.0
New Listings	33	57.1	6.5	175.0	6.5	94.1	94.1
Active Listings	81	-16.5	11.0	76.1	19.1	-35.2	-52.6
Sales to New Listings Ratio 1	48.5	85.7	54.8	125.0	54.8	94.1	64.7
Months of Inventory 2	5.1	5.4	4.3	3.1	4.0	7.8	15.5
Average Price	\$626,681	50.4	33.6	55.5	83.9	109.1	124.8
Median Price	\$607,500	40.2	36.5	44.6	76.1	101.2	125.0
Sale to List Price Ratio	104.3	98.5	96.7	98.3	98.5	96.1	93.5
Median Days on Market	22.5	37.0	50.0	44.0	41.0	40.5	36.0
				Compa	red to °		
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_						
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021	2020	2019 8.7	14.3	-13.8	1.8	38.3
Sales Activity Dollar Volume	2021 112 \$65,846,098	2020 21.7 43.8	8.7 34.4	2018 14.3 45.8	-13.8 42.7	1.8 88.8	38.3 155.3
Sales Activity Dollar Volume New Listings	2021 112 \$65,846,098 187	2020 21.7 43.8 -0.5	8.7 34.4 9.4	2018 14.3 45.8 32.6	-13.8 42.7 -4.1	1.8 88.8 -14.2	2011 38.3 155.3 -24.6
Sales Activity Dollar Volume New Listings Active Listings	2021 112 \$65,846,098 187 53	2020 21.7 43.8 -0.5 -37.1	8.7 34.4 9.4 -0.2	2018 14.3 45.8 32.6 55.3	-13.8 42.7 -4.1 -16.9	1.8 88.8 -14.2 -59.8	2011 38.3 155.3 -24.6 -61.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 112 \$65,846,098 187 53 59.9	2020 21.7 43.8 -0.5 -37.1 48.9	8.7 34.4 9.4 -0.2 60.2	2018 14.3 45.8 32.6 55.3 69.5	-13.8 42.7 -4.1 -16.9 66.7	1.8 88.8 -14.2 -59.8 50.5	2011 38.3 155.3 -24.6 -61.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 112 \$65,846,098 187 53 59.9 3.8	2020 21.7 43.8 -0.5 -37.1 48.9 7.4	2019 8.7 34.4 9.4 -0.2 60.2 4.2	2018 14.3 45.8 32.6 55.3 69.5 2.8	-13.8 42.7 -4.1 -16.9 66.7 4.0	1.8 88.8 -14.2 -59.8 50.5 9.6	2011 38.3 155.3 -24.6 -61.5 32.7 13.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 112 \$65,846,098 187 53 59.9 3.8 \$587,912	2020 21.7 43.8 -0.5 -37.1 48.9 7.4 18.1	8.7 34.4 9.4 -0.2 60.2 4.2 23.6	2018 14.3 45.8 32.6 55.3 69.5 2.8 27.6	2016 -13.8 42.7 -4.1 -16.9 66.7 4.0 65.6	1.8 88.8 -14.2 -59.8 50.5 9.6 85.4	2011 38.3 155.3 -24.6 -61.5 32.7 13.7 84.6

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

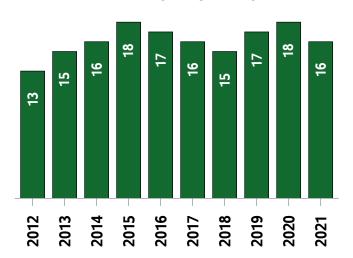
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



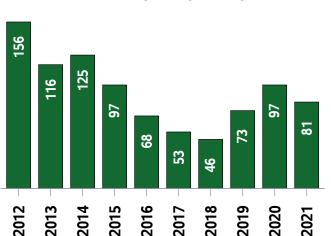




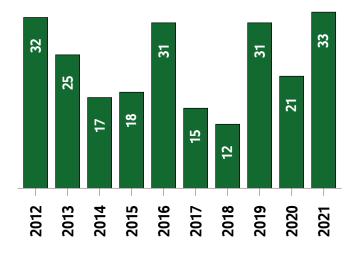
Sales Activity (August only)



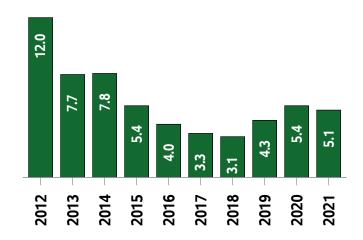
Active Listings (August only)



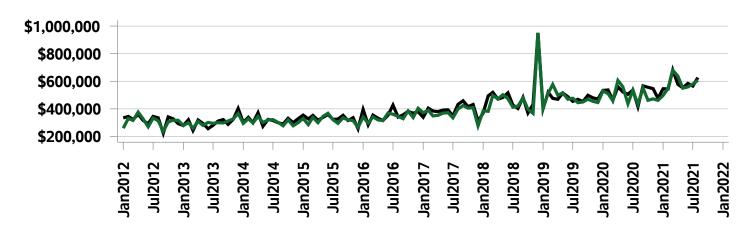
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

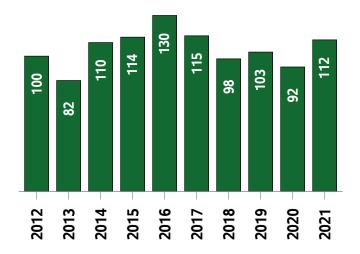




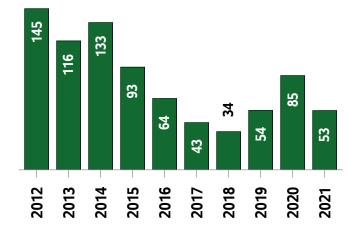
Nelson MLS® Residential Market Activity

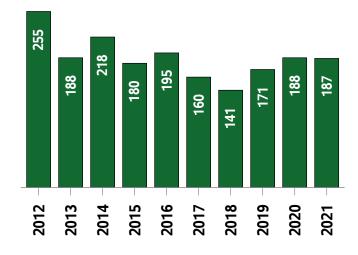


Sales Activity (August Year-to-date)

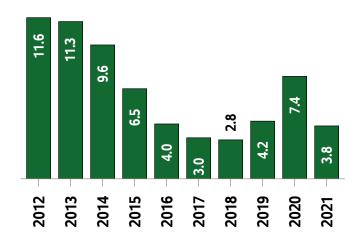


Active Listings (August Year-to-date)





Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Nelson **MLS® Single Family Market Activity**

				Compa	red to ⁶		
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	12	-14.3	0.0	0.0	9.1	-14.3	50.0
Dollar Volume	\$8,272,000	38.0	30.2	66.0	109.4	84.7	242.0
New Listings	25	56.3	8.7	177.8	-3.8	108.3	66.7
Active Listings	37	0.0	-37.3	-7.5	-11.9	-62.6	-63.7
Sales to New Listings Ratio 1	48.0	87.5	52.2	133.3	42.3	116.7	53.3
Months of Inventory ²	3.1	2.6	4.9	3.3	3.8	7.1	12.8
Average Price	\$689,333	61.1	30.2	66.0	92.0	115.5	128.0
Median Price	\$687,500	58.7	43.7	63.3	95.3	116.5	150.0
Sale to List Price Ratio	106.2	99.0	96.1	99.0	97.5	96.3	93.4
Median Days on Market	22.5	35.0	56.0	53.0	39.0	38.5	29.5
				Compa	red to ⁶	<u>'</u>	
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	6.4	13.7	August 2018	August 2016 -13.5	2.5	31.7
Sales Activity Dollar Volume	2021 83 \$52,208,800	6.4 29.8	13.7 35.9	August 2018 9.2 41.0	August 2016 -13.5 42.9	2.5 92.3	31.7 142.0
Sales Activity Dollar Volume New Listings	2021 83 \$52,208,800 119	2020 6.4 29.8 11.2	2019 13.7 35.9 -11.2	August 2018 9.2 41.0 8.2	August 2016 -13.5 42.9 -8.5	2.5 92.3 -33.9	2011 31.7 142.0 -29.6
Sales Activity Dollar Volume New Listings Active Listings 3	2021 83 \$52,208,800 119 22	2020 6.4 29.8 11.2 -32.3	2019 13.7 35.9 -11.2 -48.4	9.2 41.0 8.2 -24.0	August 2016 -13.5 42.9 -8.5 -32.6	2.5 92.3 -33.9 -71.5	2011 31.7 142.0 -29.6 -71.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 83 \$52,208,800 119 22 69.7	2020 6.4 29.8 11.2 -32.3 72.9	2019 13.7 35.9 -11.2 -48.4 54.5	August 2018 9.2 41.0 8.2 -24.0 69.1	August 2016 -13.5 42.9 -8.5 -32.6 73.8	2.5 92.3 -33.9 -71.5 45.0	2011 31.7 142.0 -29.6 -71.9 37.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 83 \$52,208,800 119 22 69.7 2.1	2020 6.4 29.8 11.2 -32.3 72.9 3.3	2019 13.7 35.9 -11.2 -48.4 54.5 4.6	August 2018 9.2 41.0 8.2 -24.0 69.1 3.0	August 2016 -13.5 42.9 -8.5 -32.6 73.8 2.7	2.5 92.3 -33.9 -71.5 45.0	2011 31.7 142.0 -29.6 -71.9 37.3 9.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 83 \$52,208,800 119 22 69.7 2.1 \$629,022	2020 6.4 29.8 11.2 -32.3 72.9 3.3 22.0	2019 13.7 35.9 -11.2 -48.4 54.5 4.6 19.5	August 2018 9.2 41.0 8.2 -24.0 69.1 3.0 29.1	August 2016 -13.5 42.9 -8.5 -32.6 73.8 2.7 65.3	2.5 92.3 -33.9 -71.5 45.0 7.5	2011 31.7 142.0 -29.6 -71.9 37.3 9.8 83.7

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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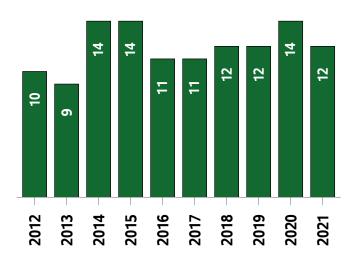
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



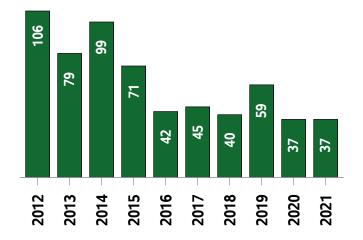


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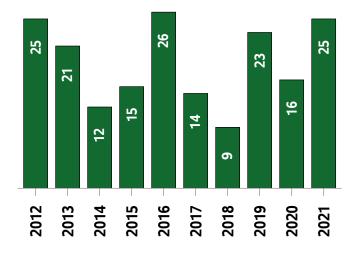
Sales Activity (August only)



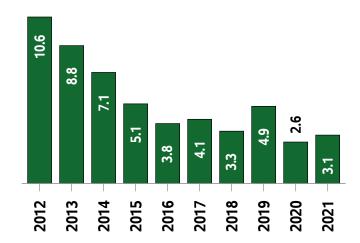
Active Listings (August only)



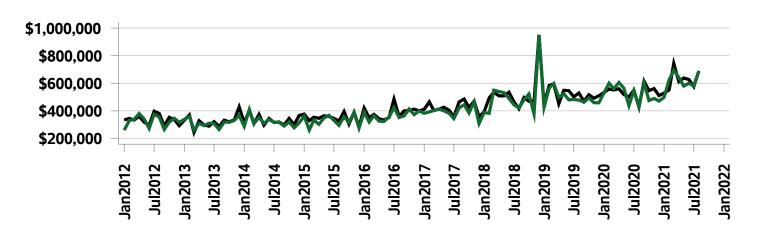
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

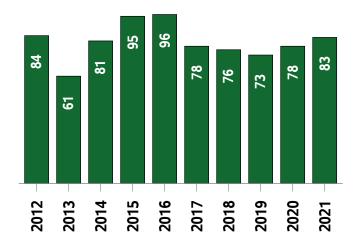




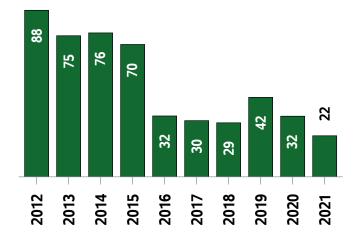
Nelson MLS® Single Family Market Activity



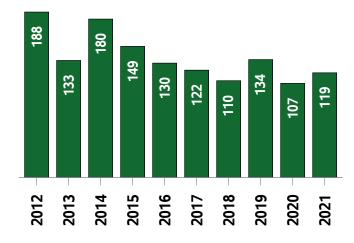
Sales Activity (August Year-to-date)



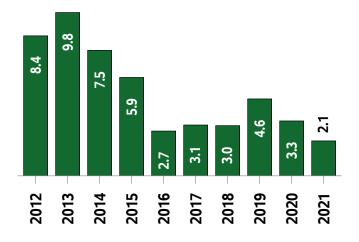
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.







			Compared to ⁶					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Sales Activity	4	-60.0	-20.0	-60.0	-42.9	33.3	-63.6	
Dollar Volume	\$2,205,900	-47.5	23.4	-46.3	62.7	210.7	-10.9	
New Listings	7	-56.3	40.0	-30.0	-41.7	-22.2	-53.3	
Active Listings	22	-53.2	-33.3	-58.5	-68.1	-67.2	-77.3	
Sales to New Listings Ratio 1	57.1	62.5	100.0	100.0	58.3	33.3	73.3	
Months of Inventory 2	5.5	4.7	6.6	5.3	9.9	22.3	8.8	
Average Price	\$551,475	31.2	54.3	34.3	184.7	133.0	145.0	
Median Price	\$517,500	40.8	40.2	17.4	81.6	107.0	135.2	
Sale to List Price Ratio	99.8	96.3	98.7	98.1	92.6	94.8	95.6	
Median Days on Market	25.5	80.5	41.0	36.0	385.0	112.0	72.0	
				Compa	red to ⁶			
				•				
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Year-to-date Sales Activity	_			August	August			
	2021	2020	2019	August 2018	August 2016	2014	2011	
Sales Activity	2021 76	2020 81.0	43.4	August 2018	August 2016	117.1	94.9	
Sales Activity Dollar Volume	2021 76 \$36,302,281	81.0 90.3	2019 43.4 57.9	August 2018 18.8 74.4	August 2016 35.7 156.0	2014 117.1 352.6	94.9 293.7	
Sales Activity Dollar Volume New Listings	2021 76 \$36,302,281 88	2020 81.0 90.3 4.8	2019 43.4 57.9 15.8	August 2018 18.8 74.4 -16.2	August 2016 35.7 156.0 3.5	2014 117.1 352.6 14.3	2011 94.9 293.7 -22.8	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 76 \$36,302,281 88 24	90.3 4.8 -42.1	2019 43.4 57.9 15.8 -41.5	August 2018 18.8 74.4 -16.2 -41.5	August 2016 35.7 156.0 3.5 -65.9	2014 117.1 352.6 14.3 -62.8	2011 94.9 293.7 -22.8 -72.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 76 \$36,302,281 88 24 86.4	2020 81.0 90.3 4.8 -42.1 50.0	2019 43.4 57.9 15.8 -41.5	August 2018 18.8 74.4 -16.2 -41.5 61.0	August 2016 35.7 156.0 3.5 -65.9	2014 117.1 352.6 14.3 -62.8 45.5	2011 94.9 293.7 -22.8 -72.4 34.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 76 \$36,302,281 88 24 86.4 2.5	2020 81.0 90.3 4.8 -42.1 50.0 7.8	2019 43.4 57.9 15.8 -41.5 69.7 6.1	August 2018 18.8 74.4 -16.2 -41.5 61.0 5.1	August 2016 35.7 156.0 3.5 -65.9 65.9 9.9	2014 117.1 352.6 14.3 -62.8 45.5 14.6	2011 94.9 293.7 -22.8 -72.4 34.2 17.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 76 \$36,302,281 88 24 86.4 2.5 \$477,662	2020 81.0 90.3 4.8 -42.1 50.0 7.8 5.2	2019 43.4 57.9 15.8 -41.5 69.7 6.1 10.1	August 2018 18.8 74.4 -16.2 -41.5 61.0 5.1 46.8	August 2016 35.7 156.0 3.5 -65.9 65.9 9.9 88.6	2014 117.1 352.6 14.3 -62.8 45.5 14.6	2011 94.9 293.7 -22.8 -72.4 34.2 17.7	

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

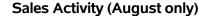
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

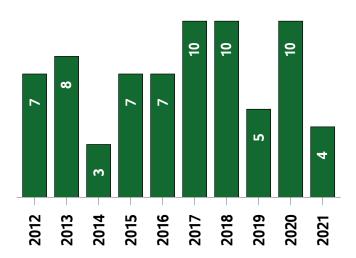
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Rossland MLS® Residential Market Activity

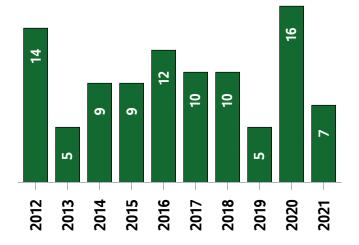




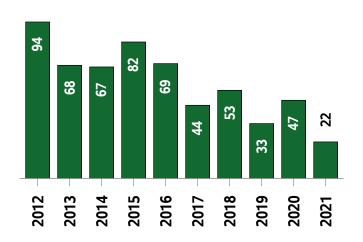


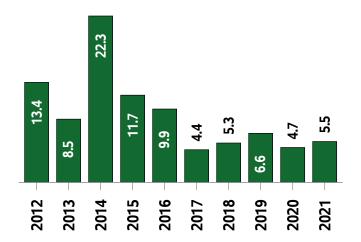
Active Listings (August only)

New Listings (August only)

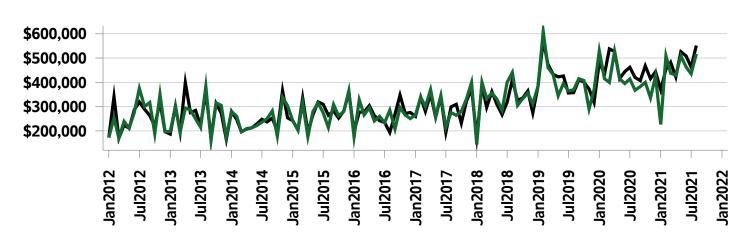


Months of Inventory (August only)





Average Price and Median Price

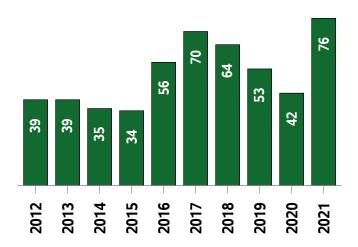




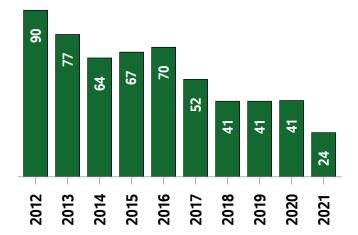
Rossland MLS® Residential Market Activity



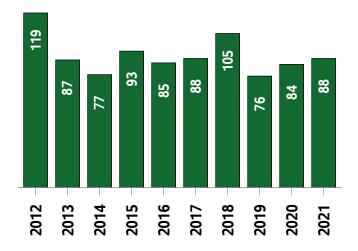
Sales Activity (August Year-to-date)



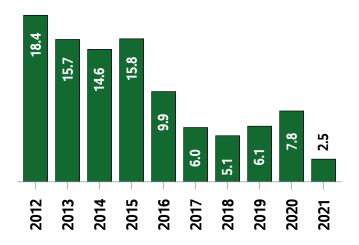
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Rossland **MLS® Single Family Market Activity**

			Compared to ⁶					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Sales Activity	1	-88.9	-50.0	-85.7	-50.0	-50.0	-88.9	
Dollar Volume	\$749,900	-80.2	10.7	-74.0	20.0	25.0	-64.3	
New Listings	3	-72.7	0.0	-40.0	-70.0	-50.0	-72.7	
Active Listings	12	-50.0	-42.9	-52.0	-71.4	-70.7	-80.3	
Sales to New Listings Ratio 1	33.3	81.8	66.7	140.0	20.0	33.3	81.8	
Months of Inventory ²	12.0	2.7	10.5	3.6	21.0	20.5	6.8	
Average Price	\$749,900	78.3	121.4	82.2	140.0	150.0	221.7	
Median Price	\$749,900	117.4	121.4	61.6	140.0	150.0	240.9	
Sale to List Price Ratio	98.0	96.5	99.0	98.3	93.4	94.8	95.8	
Median Days on Market	57.0	84.0	51.5	35.0	236.0	91.5	58.0	
				Compa	red to ⁶			
Year-to-date	August 2021	August 2020	August 2019	Compa August 2018	August 2016	August 2014	August 2011	
Year-to-date Sales Activity	•			August	August			
	2021	2020	2019	August 2018	August 2016	2014	2011	
Sales Activity	2021	26.5	30.3	August 2018	August 2016 4.9	65.4	34.4	
Sales Activity Dollar Volume	2021 43 \$24,227,081	2020 26.5 42.9	30.3 49.1	August 2018 4.9 61.4	August 2016 4.9 113.5	2014 65.4 300.7	34.4 195.1	
Sales Activity Dollar Volume New Listings	2021 43 \$24,227,081 54	2020 26.5 42.9 0.0	30.3 49.1 -1.8	August 2018 4.9 61.4 -10.0	August 2016 4.9 113.5 -12.9	2014 65.4 300.7 3.8	34.4 195.1 -34.9	
Sales Activity Dollar Volume New Listings Active Listings 3	2021 43 \$24,227,081 54 14	2020 26.5 42.9 0.0 -40.2	30.3 49.1 -1.8 -41.5	August 2018 4.9 61.4 -10.0 -30.7	August 2016 4.9 113.5 -12.9 -65.2	2014 65.4 300.7 3.8 -63.3	34.4 195.1 -34.9 -72.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 43 \$24,227,081 54 14 79.6	2020 26.5 42.9 0.0 -40.2 63.0	2019 30.3 49.1 -1.8 -41.5 60.0	August 2018 4.9 61.4 -10.0 -30.7 68.3	August 2016 4.9 113.5 -12.9 -65.2 66.1	2014 65.4 300.7 3.8 -63.3 50.0	2011 34.4 195.1 -34.9 -72.0 38.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 43 \$24,227,081 54 14 79.6 2.6	2020 26.5 42.9 0.0 -40.2 63.0 5.6	2019 30.3 49.1 -1.8 -41.5 60.0 5.8	August 2018 4.9 61.4 -10.0 -30.7 68.3 4.0	August 2016 4.9 113.5 -12.9 -65.2 66.1 7.9	2014 65.4 300.7 3.8 -63.3 50.0	2011 34.4 195.1 -34.9 -72.0 38.6 12.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 43 \$24,227,081 54 14 79.6 2.6 \$563,420	2020 26.5 42.9 0.0 -40.2 63.0 5.6	2019 30.3 49.1 -1.8 -41.5 60.0 5.8 14.4	August 2018 4.9 61.4 -10.0 -30.7 68.3 4.0 53.9	August 2016 4.9 113.5 -12.9 -65.2 66.1 7.9 103.6	2014 65.4 300.7 3.8 -63.3 50.0 11.8 142.3	34.4 195.1 -34.9 -72.0 38.6 12.6 119.6	

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

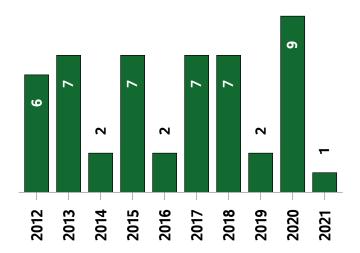
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



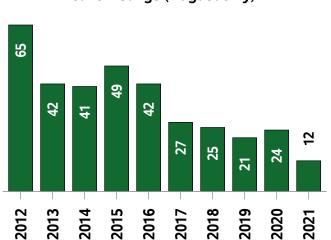




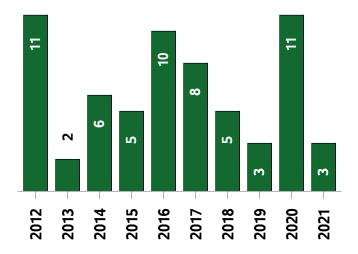
Sales Activity (August only)



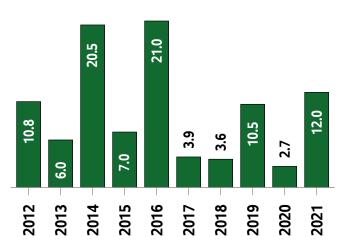
Active Listings (August only)



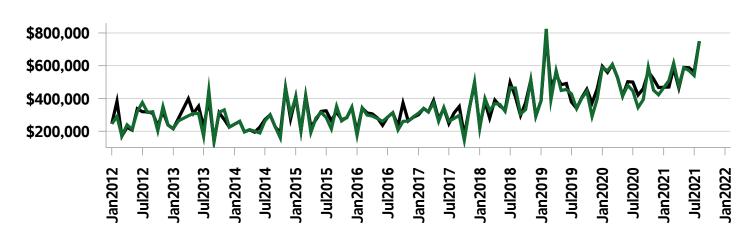
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

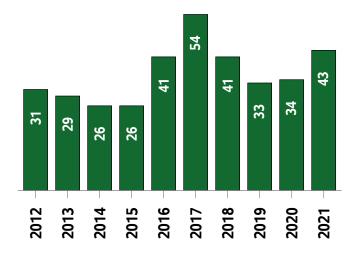




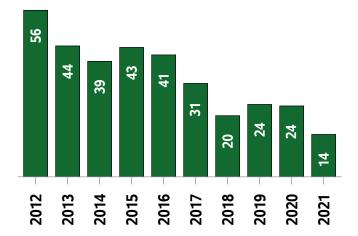
Rossland MLS® Single Family Market Activity



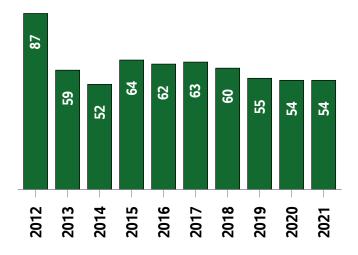
Sales Activity (August Year-to-date)



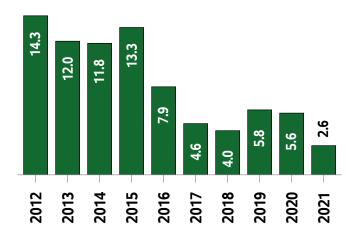
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Sparwood MLS® Residential Market Activity

			Compared to ⁶					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Sales Activity	16	128.6	33.3	220.0	300.0	166.7	33.3	
Dollar Volume	\$3,518,999	103.3	25.2	134.7	914.1	95.9	11.9	
New Listings	20	25.0	100.0	17.6	5.3	66.7	0.0	
Active Listings	38	-35.6	-35.6	-50.0	-64.8	-61.6	-58.2	
Sales to New Listings Ratio 1	80.0	43.8	120.0	29.4	21.1	50.0	60.0	
Months of Inventory 2	2.4	8.4	4.9	15.2	27.0	16.5	7.6	
Average Price	\$219,937	-11.1	-6.1	-26.7	153.5	-26.5	-16.0	
Median Price	\$156,250	-26.5	-26.2	-37.2	66.2	-33.1	-44.7	
Sale to List Price Ratio	99.8	96.9	94.4	96.3	93.9	95.5	94.1	
Median Days on Market	62.5	75.0	49.5	85.0	85.0	100.5	45.5	
		75.0 49.5 85.0 85.0 100.5 45.5 Compared to 6						
				Compa	red to ⁶			
Year-to-date	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Year-to-date Sales Activity	_			August	August			
	2021	2020	2019	August 2018	August 2016	2014	2011	
Sales Activity	2021	94.3	2019 45.1	August 2018	August 2016	134.1	2011 58.5	
Sales Activity Dollar Volume	2021 103 \$26,832,598	94.3 114.6	2019 45.1 81.3	August 2018 51.5 59.1	August 2016 221.9 468.2	134.1 111.9	58.5 57.6	
Sales Activity Dollar Volume New Listings	2021 103 \$26,832,598 136	94.3 114.6 28.3	2019 45.1 81.3 20.4	August 2018 51.5 59.1 16.2	August 2016 221.9 468.2 16.2	134.1 111.9 18.3	58.5 57.6 -8.1	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 103 \$26,832,598 136 36	94.3 114.6 28.3 -28.9	2019 45.1 81.3 20.4 -41.4	August 2018 51.5 59.1 16.2 -49.7	August 2016 221.9 468.2 16.2 -64.9	134.1 111.9 18.3 -58.2	58.5 57.6 -8.1 -47.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 103 \$26,832,598 136 36 75.7	94.3 114.6 28.3 -28.9 50.0	2019 45.1 81.3 20.4 -41.4 62.8	August 2018 51.5 59.1 16.2 -49.7 58.1	August 2016 221.9 468.2 16.2 -64.9 27.4	134.1 111.9 18.3 -58.2 38.3	2011 58.5 57.6 -8.1 -47.1 43.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 103 \$26,832,598 136 36 75.7 2.8	2020 94.3 114.6 28.3 -28.9 50.0 7.6	2019 45.1 81.3 20.4 -41.4 62.8 6.8	August 2018 51.5 59.1 16.2 -49.7 58.1 8.3	August 2016 221.9 468.2 16.2 -64.9 27.4 25.4	134.1 111.9 18.3 -58.2 38.3 15.5	2011 58.5 57.6 -8.1 -47.1 43.9 8.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 103 \$26,832,598 136 36 75.7 2.8 \$260,511	2020 94.3 114.6 28.3 -28.9 50.0 7.6 10.4	2019 45.1 81.3 20.4 -41.4 62.8 6.8 25.0	August 2018 51.5 59.1 16.2 -49.7 58.1 8.3 5.0	August 2016 221.9 468.2 16.2 -64.9 27.4 25.4 76.5	2014 134.1 111.9 18.3 -58.2 38.3 15.5 -9.5	2011 58.5 57.6 -8.1 -47.1 43.9 8.3 -0.6	

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

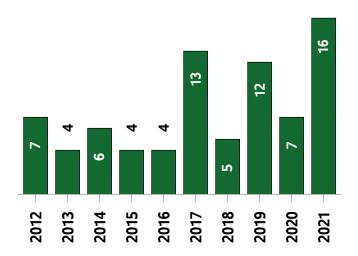
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



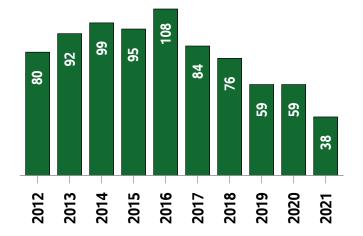
Sparwood MLS® Residential Market Activity



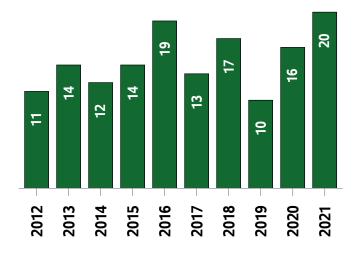
Sales Activity (August only)



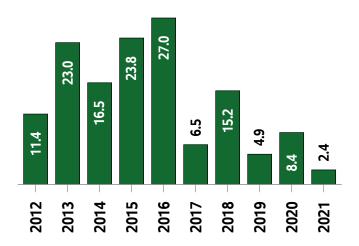
Active Listings (August only)



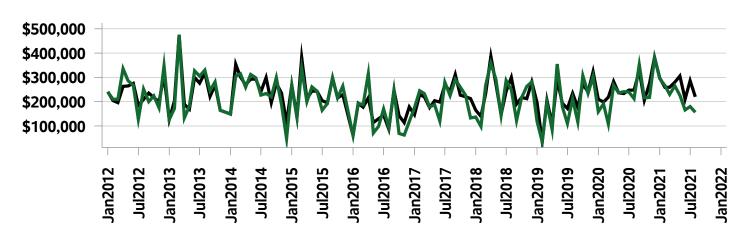
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

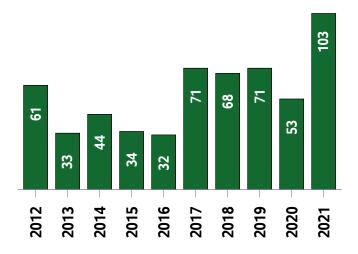




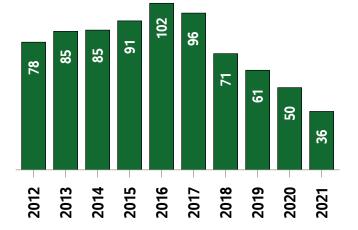
Sparwood MLS® Residential Market Activity



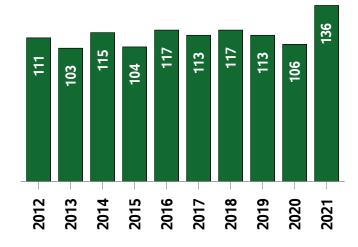




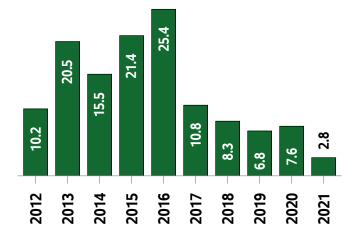
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Sparwood MLS® Single Family Market Activity

		Compared to [°]					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	8	100.0	14.3	100.0	300.0	60.0	-27.3
Dollar Volume	\$2,487,299	70.0	4.0	77.1	1,090.1	41.7	-20.0
New Listings	8	-33.3	33.3	-38.5	-20.0	33.3	-42.9
Active Listings	15	-57.1	-60.5	-66.7	-74.1	-73.2	-59.5
Sales to New Listings Ratio 1	100.0	33.3	116.7	30.8	20.0	83.3	78.6
Months of Inventory 2	1.9	8.8	5.4	11.3	29.0	11.2	3.4
Average Price	\$310,912	-15.0	-9.0	-11.5	197.5	-11.4	10.1
Median Price	\$307,500	-22.7	-3.9	10.5	194.3	18.3	6.8
Sale to List Price Ratio	101.2	97.7	96.9	96.3	101.7	96.0	94.9
Median Days on Market	37.5	23.5	46.0	82.0	100.5	139.0	29.0
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	60.6	39.5	August 2018	August 2016	2014 47.2	10.4
Sales Activity Dollar Volume	2021 53 \$20,292,287	60.6 93.8	39.5 63.5	August 2018 12.8 35.4	August 2016 231.3 439.8	2014 47.2 72.3	2011 10.4 34.5
Sales Activity Dollar Volume New Listings	2021 53 \$20,292,287 63	2020 60.6 93.8 0.0	2019 39.5 63.5 -1.6	August 2018 12.8 35.4 -11.3	August 2016 231.3 439.8 -4.5	2014 47.2 72.3 -10.0	2011 10.4 34.5 -20.3
Sales Activity Dollar Volume New Listings Active Listings ³	2021 53 \$20,292,287 63 15	2020 60.6 93.8 0.0 -45.7	2019 39.5 63.5 -1.6 -55.9	August 2018 12.8 35.4 -11.3 -64.6	August 2016 231.3 439.8 -4.5 -71.0	2014 47.2 72.3 -10.0 -68.5	2011 10.4 34.5 -20.3 -57.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 53 \$20,292,287 63 15 84.1	2020 60.6 93.8 0.0 -45.7 52.4	2019 39.5 63.5 -1.6 -55.9 59.4	August 2018 12.8 35.4 -11.3 -64.6 66.2	August 2016 231.3 439.8 -4.5 -71.0 24.2	2014 47.2 72.3 -10.0 -68.5 51.4	2011 10.4 34.5 -20.3 -57.0 60.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 53 \$20,292,287 63 15 84.1 2.3	2020 60.6 93.8 0.0 -45.7 52.4 6.7	2019 39.5 63.5 -1.6 -55.9 59.4 7.2	August 2018 12.8 35.4 -11.3 -64.6 66.2 7.2	August 2016 231.3 439.8 -4.5 -71.0 24.2 25.9	2014 47.2 72.3 -10.0 -68.5 51.4 10.6	2011 10.4 34.5 -20.3 -57.0 60.8 5.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 53 \$20,292,287 63 15 84.1 2.3 \$382,873	2020 60.6 93.8 0.0 -45.7 52.4 6.7 20.7	2019 39.5 63.5 -1.6 -55.9 59.4 7.2 17.2	August 2018 12.8 35.4 -11.3 -64.6 66.2 7.2 20.1	August 2016 231.3 439.8 -4.5 -71.0 24.2 25.9 63.0	2014 47.2 72.3 -10.0 -68.5 51.4 10.6 17.0	2011 10.4 34.5 -20.3 -57.0 60.8 5.8 21.8

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

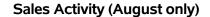
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

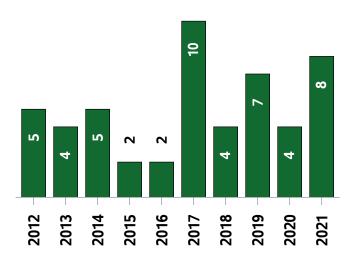
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



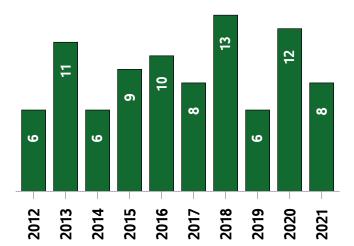
Sparwood MLS® Single Family Market Activity





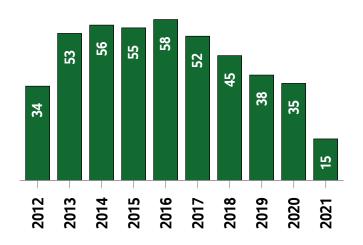


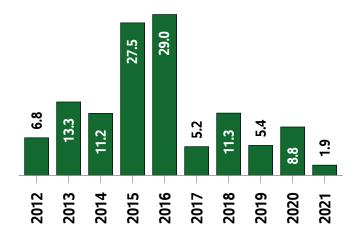
Active Listings (August only)



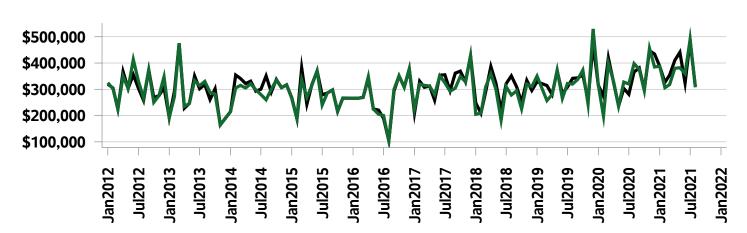
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

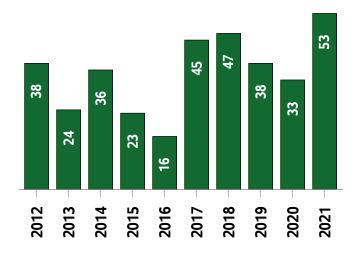




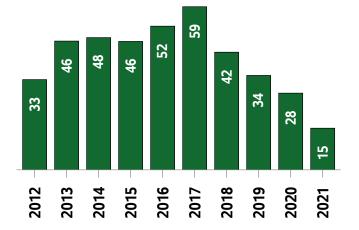
Sparwood MLS® Single Family Market Activity



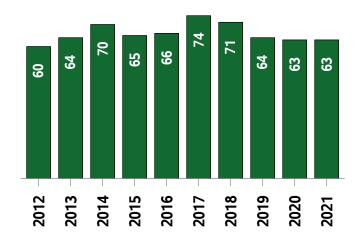




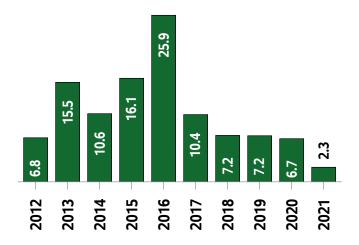
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Trail MLS® Residential Market Activity

		Compared to ⁶					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	19	-20.8	35.7	11.8	-9.5	58.3	216.7
Dollar Volume	\$5,128,400	-19.2	76.1	27.8	16.8	134.7	318.5
New Listings	23	9.5	35.3	-32.4	0.0	21.1	4.5
Active Listings	45	12.5	-28.6	-34.8	-50.0	-59.5	-71.9
Sales to New Listings Ratio 1	82.6	114.3	82.4	50.0	91.3	63.2	27.3
Months of Inventory ²	2.4	1.7	4.5	4.1	4.3	9.3	26.7
Average Price	\$269,916	2.0	29.7	14.3	29.1	48.2	32.1
Median Price	\$259,900	10.4	44.4	30.0	49.4	55.2	21.6
Sale to List Price Ratio	99.6	98.1	95.0	97.7	96.0	93.9	95.6
Median Days on Market	28.0	33.0	53.0	31.0	134.0	88.0	44.5
		Compared to 6					
				Compa	red to ⁶		
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011
Year-to-date Sales Activity	_			August	August		
	2021	2020	2019	August 2018	August 2016	2014	2011
Sales Activity	2021	15.2	3.4	August 2018 -7.6	August 2016	2014	40.7
Sales Activity Dollar Volume	2021 121 \$38,540,393	15.2 54.4	3.4 56.5	August 2018 -7.6 38.9	August 2016 3.4 79.5	2014 22.2 117.7	2011 40.7 162.3
Sales Activity Dollar Volume New Listings	2021 121 \$38,540,393 159	15.2 54.4 26.2	3.4 56.5 0.6	August 2018 -7.6 38.9	August 2016 3.4 79.5 -8.6	2014 22.2 117.7 -21.3	2011 40.7 162.3 -23.2
Sales Activity Dollar Volume New Listings Active Listings 3	2021 121 \$38,540,393 159 37	2020 15.2 54.4 26.2 -2.0	2019 3.4 56.5 0.6 -37.1	August 2018 -7.6 38.9 -12.2 -31.9	August 2016 3.4 79.5 -8.6 -63.2	2014 22.2 117.7 -21.3 -65.7	2011 40.7 162.3 -23.2 -72.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 121 \$38,540,393 159 37 76.1	2020 15.2 54.4 26.2 -2.0 83.3	2019 3.4 56.5 0.6 -37.1 74.1	August 2018 -7.6 38.9 -12.2 -31.9 72.4	August 2016 3.4 79.5 -8.6 -63.2 67.2	2014 22.2 117.7 -21.3 -65.7 49.0	2011 40.7 162.3 -23.2 -72.2 41.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 121 \$38,540,393 159 37 76.1 2.4	2020 15.2 54.4 26.2 -2.0 83.3 2.8	2019 3.4 56.5 0.6 -37.1 74.1 4.0	August 2018 -7.6 38.9 -12.2 -31.9 72.4 3.3	August 2016 3.4 79.5 -8.6 -63.2 67.2 6.8	2014 22.2 117.7 -21.3 -65.7 49.0 8.6	2011 40.7 162.3 -23.2 -72.2 41.5 12.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 121 \$38,540,393 159 37 76.1 2.4 \$318,516	2020 15.2 54.4 26.2 -2.0 83.3 2.8 34.0	3.4 56.5 0.6 -37.1 74.1 4.0 51.3	August 2018 -7.6 38.9 -12.2 -31.9 72.4 3.3 50.4	August 2016 3.4 79.5 -8.6 -63.2 67.2 6.8 73.5	2014 22.2 117.7 -21.3 -65.7 49.0 8.6 78.1	2011 40.7 162.3 -23.2 -72.2 41.5 12.3 86.4

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

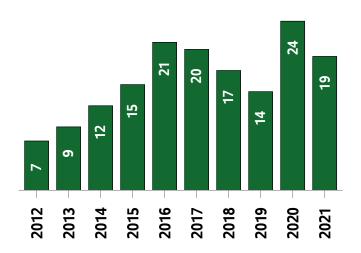
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



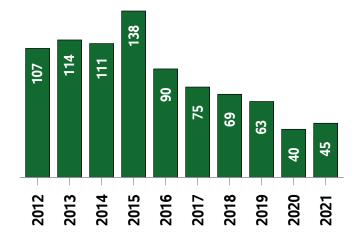




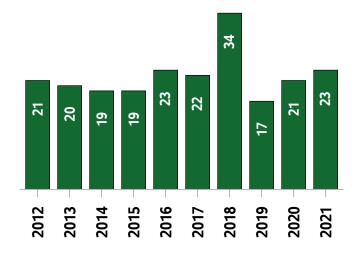
Sales Activity (August only)



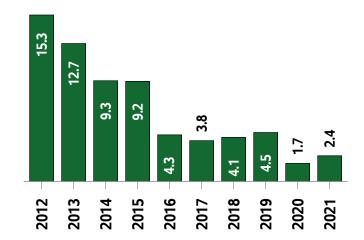
Active Listings (August only)



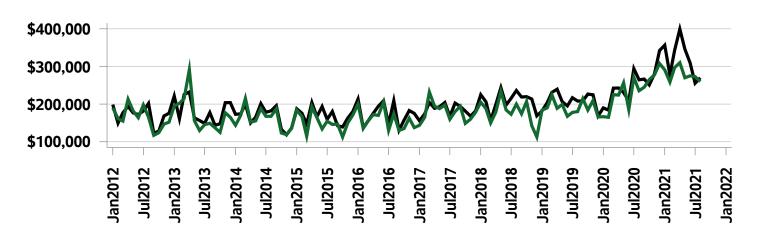
New Listings (August only)



Months of Inventory (August only)



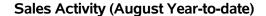
Average Price and Median Price

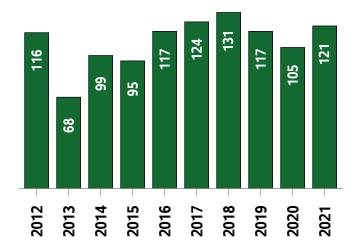




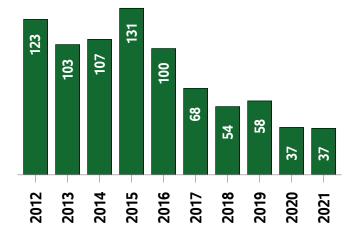




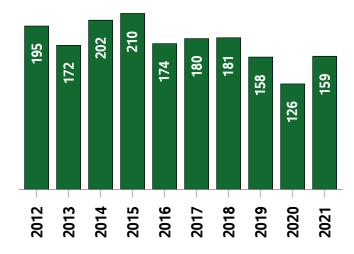




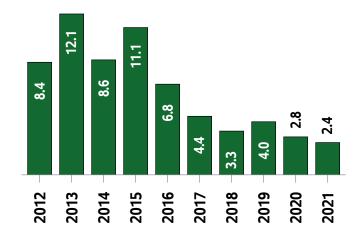
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.





Trail MLS® Single Family Market Activity

			Compared to ⁶					
Actual	August 2021	August 2020	August 2019	August 2018	August 2016	August 2014	August 2011	
Sales Activity	18	-18.2	50.0	5.9	-10.0	80.0	260.0	
Dollar Volume	\$4,995,900	-15.4	116.7	24.5	23.2	146.7	347.9	
New Listings	23	15.0	35.3	-32.4	0.0	21.1	9.5	
Active Listings	44	12.8	-29.0	-35.3	-47.6	-57.7	-64.5	
Sales to New Listings Ratio 1	78.3	110.0	70.6	50.0	87.0	52.6	23.8	
Months of Inventory ²	2.4	1.8	5.2	4.0	4.2	10.4	24.8	
Average Price	\$277,550	3.3	44.5	17.6	36.9	37.1	24.4	
Median Price	\$271,200	10.5	64.9	35.6	59.9	50.2	11.8	
Sale to List Price Ratio	99.9	97.7	93.9	97.7	96.0	93.9	97.0	
Median Days on Market	25.0	37.5	52.0	31.0	123.0	88.0	44.0	
-								
				Compa	red to °			
Year-to-date	August 2021	August 2020	August 2019	Compa	August 2016	August 2014	August 2011	
Year-to-date Sales Activity	_			August	August			
	2021	2020	2019	August 2018	August 2016	2014	2011	
Sales Activity	2021	11.9	-0.9	August 2018 -8.1	August 2016	16.5	36.1	
Sales Activity Dollar Volume	2021 113 \$36,773,393	2020 11.9 50.7	-0.9 54.7	August 2018 -8.1 37.7	August 2016 0.0 75.6	16.5 109.6	36.1 154.3	
Sales Activity Dollar Volume New Listings	2021 113 \$36,773,393 150	2020 11.9 50.7 23.0	-0.9 54.7 -2.0	August 2018 -8.1 37.7 -14.8	August 2016 0.0 75.6 -11.8	16.5 109.6 -22.7	2011 36.1 154.3 -24.6	
Sales Activity Dollar Volume New Listings Active Listings 3	2021 113 \$36,773,393 150 35	2020 11.9 50.7 23.0 -4.5	-0.9 54.7 -2.0 -39.2	August 2018 -8.1 37.7 -14.8 -32.7	August 2016 0.0 75.6 -11.8 -62.9	2014 16.5 109.6 -22.7 -65.3	2011 36.1 154.3 -24.6 -64.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 113 \$36,773,393 150 35 75.3	2020 11.9 50.7 23.0 -4.5	-0.9 54.7 -2.0 -39.2 74.5	August 2018 -8.1 37.7 -14.8 -32.7 69.9	August 2016 0.0 75.6 -11.8 -62.9 66.5	2014 16.5 109.6 -22.7 -65.3 50.0	2011 36.1 154.3 -24.6 -64.2 41.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 113 \$36,773,393 150 35 75.3 2.5	2020 11.9 50.7 23.0 -4.5 82.8 2.9	-0.9 54.7 -2.0 -39.2 74.5 4.0	August 2018 -8.1 37.7 -14.8 -32.7 69.9 3.4	August 2016 0.0 75.6 -11.8 -62.9 66.5 6.6	2014 16.5 109.6 -22.7 -65.3 50.0 8.3	2011 36.1 154.3 -24.6 -64.2 41.7 9.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 113 \$36,773,393 150 35 75.3 2.5 \$325,428	2020 11.9 50.7 23.0 -4.5 82.8 2.9 34.7	2019 -0.9 54.7 -2.0 -39.2 74.5 4.0 56.1	August 2018 -8.1 37.7 -14.8 -32.7 69.9 3.4 49.9	August 2016 0.0 75.6 -11.8 -62.9 66.5 6.6 75.6	2014 16.5 109.6 -22.7 -65.3 50.0 8.3 80.0	2011 36.1 154.3 -24.6 -64.2 41.7 9.4 86.8	

Sales / new listings * 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

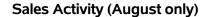
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

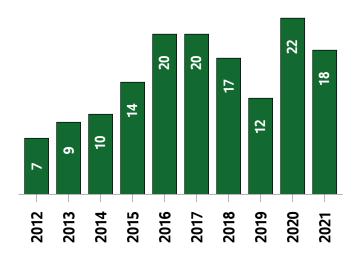
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



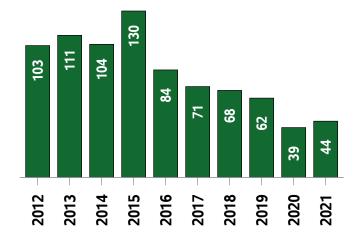




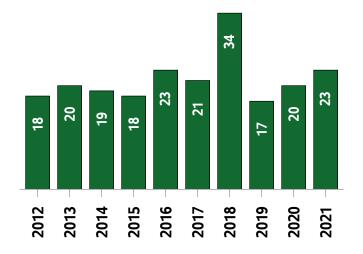




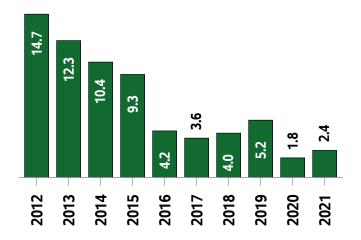
Active Listings (August only)



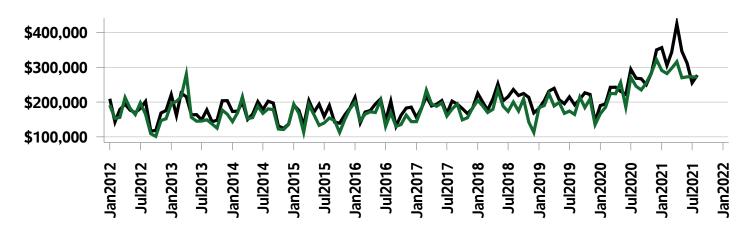
New Listings (August only)



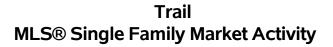
Months of Inventory (August only)



Average Price and Median Price

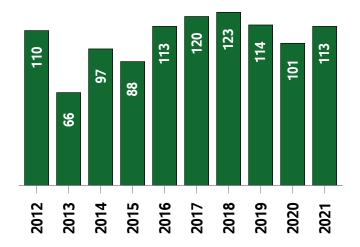




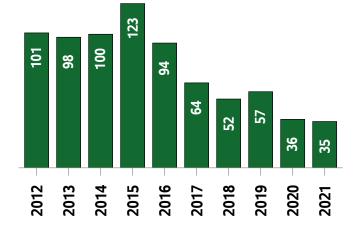




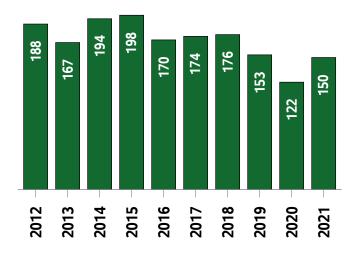




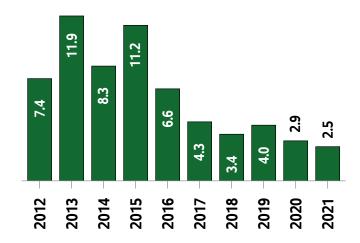
Active Listings (August Year-to-date)



New Listings (August Year-to-date)



Months of Inventory ²(August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.