



Kootenay Association Residential Market Activity Report August 2021



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Kootenay Association MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	357	-19.2	11.9	-1.7	6.6	37.8	72.5
Dollar Volume	\$149,468,545	-13.1	33.7	21.5	44.9	104.7	150.2
New Listings	453	0.7	13.3	-3.6	-10.3	1.1	-9.4
Active Listings	1,131	-29.4	-47.2	-47.7	-60.4	-66.6	-70.2
Sales to New Listings Ratio ¹	78.8	98.2	79.8	77.2	66.3	57.8	41.4
Months of Inventory ²	3.2	3.6	6.7	6.0	8.5	13.1	18.4
Average Price	\$418,679	7.6	19.5	23.6	36.0	48.5	45.1
Median Price	\$385,000	8.5	20.3	26.2	42.6	48.1	45.3
Sale to List Price Ratio	98.7	96.7	95.8	96.4	95.1	94.8	94.1
Median Days on Market	34.0	60.0	58.0	58.0	79.0	96.0	73.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	2,768	39.5	37.0	23.7	37.2	62.4	101.9
Dollar Volume	\$1,219,677,045	67.0	76.0	70.3	115.1	155.5	228.7
New Listings	3,589	13.6	-1.9	-3.9	-10.9	-18.3	-21.1
Active Listings ³	965	-39.4	-49.5	-48.9	-64.2	-68.0	-70.4
Sales to New Listings Ratio ⁴	77.1	62.8	55.2	59.9	50.1	38.8	30.1
Months of Inventory ⁵	2.8	6.4	7.6	6.8	10.7	14.2	19.0
Average Price	\$440,635	19.7	28.5	37.6	56.8	57.3	62.8
Median Price	\$390,000	14.0	21.9	32.2	51.5	50.3	56.0
Sale to List Price Ratio	99.2	96.4	96.1	96.4	95.2	94.7	94.1
Median Days on Market	33.0	57.0	55.0	56.0	77.0	92.0	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

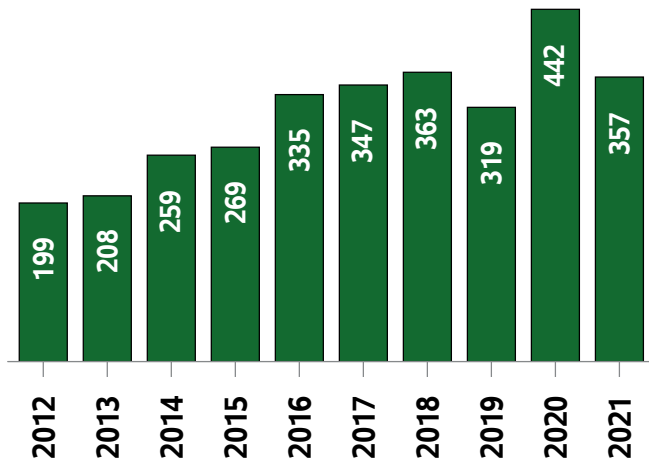
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

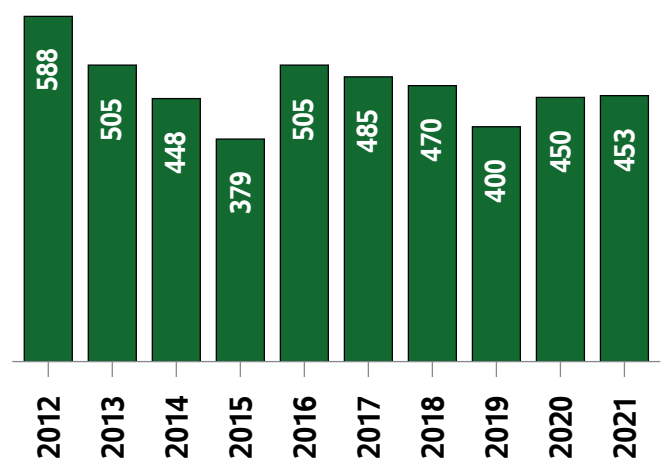
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Residential Market Activity

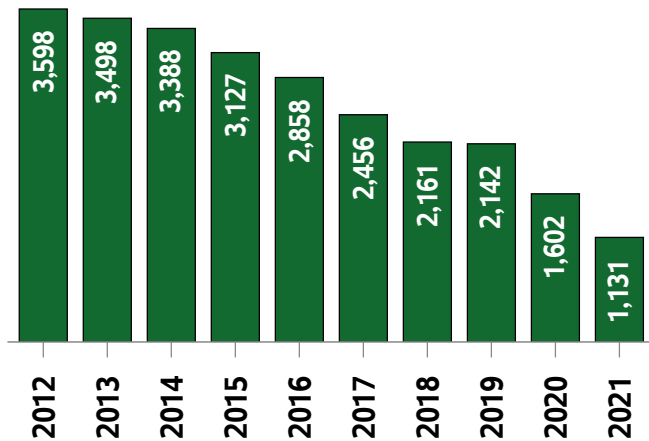
Sales Activity (August only)



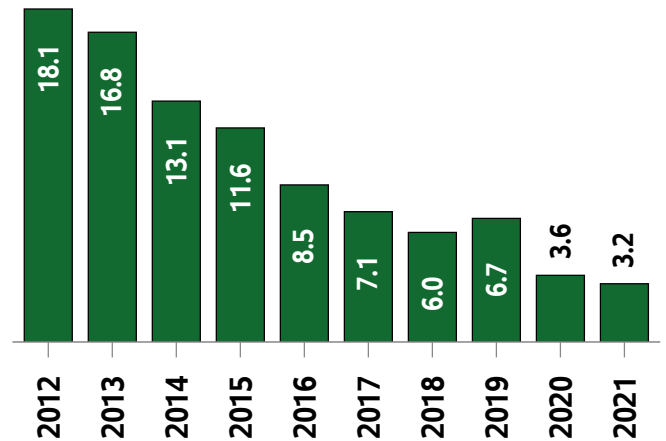
New Listings (August only)



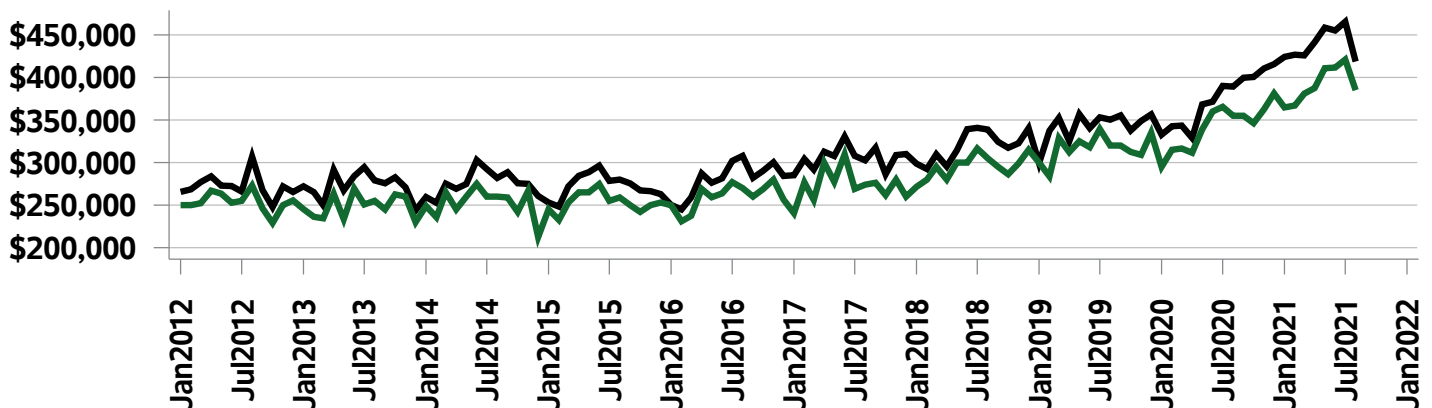
Active Listings (August only)



Months of Inventory (August only)

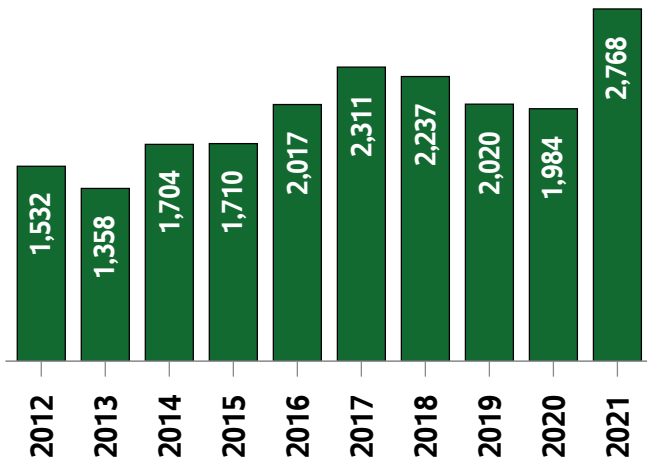


Average Price and Median Price

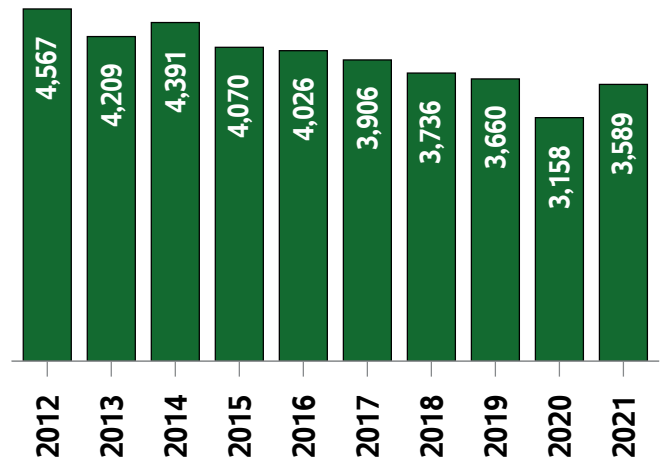


Kootenay Association MLS® Residential Market Activity

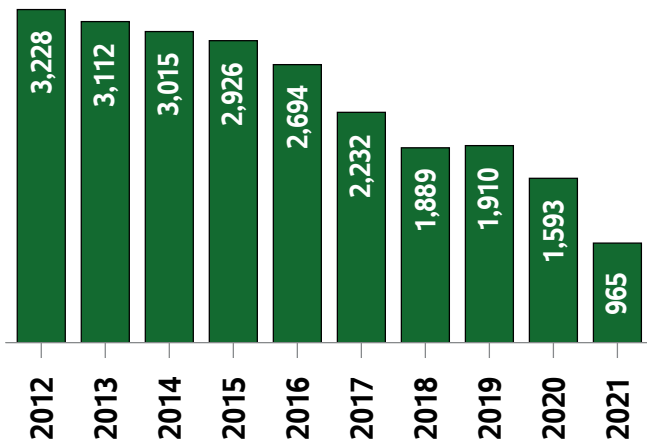
Sales Activity (August Year-to-date)



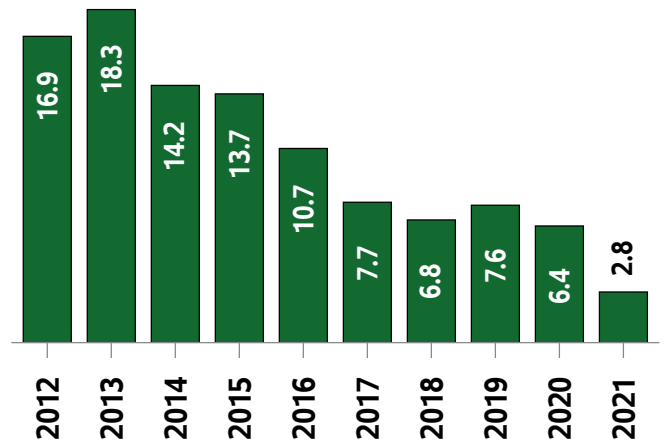
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kootenay Association MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	248	-26.0	1.2	-13.3	-3.5	27.2	41.7
Dollar Volume	\$122,073,583	-17.8	28.3	13.6	38.4	98.7	124.8
New Listings	326	-3.0	0.6	-13.5	-21.1	-5.8	-19.1
Active Listings	815	-30.9	-51.3	-50.2	-60.8	-67.8	-71.0
Sales to New Listings Ratio ¹	76.1	99.7	75.6	75.9	62.2	56.4	43.4
Months of Inventory ²	3.3	3.5	6.8	5.7	8.1	13.0	16.0
Average Price	\$492,232	11.0	26.7	31.0	43.4	56.2	58.6
Median Price	\$449,000	13.7	28.7	32.3	44.8	63.9	62.1
Sale to List Price Ratio	99.2	96.8	96.0	96.6	95.6	95.3	94.6
Median Days on Market	34.0	60.0	58.0	59.0	75.0	95.0	68.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1,925	27.1	26.0	15.1	22.0	45.3	75.3
Dollar Volume	\$1,003,599,219	59.0	70.1	65.5	104.8	146.3	207.8
New Listings	2,541	6.0	-11.7	-12.8	-19.3	-26.2	-28.9
Active Listings ³	688	-40.2	-52.6	-49.4	-63.7	-68.2	-70.5
Sales to New Listings Ratio ⁴	75.8	63.2	53.1	57.4	50.1	38.5	30.7
Months of Inventory ⁵	2.9	6.1	7.6	6.5	9.6	13.1	17.0
Average Price	\$521,350	25.1	35.0	43.8	67.9	69.5	75.6
Median Price	\$455,000	19.7	30.0	38.9	62.5	64.9	69.9
Sale to List Price Ratio	99.5	96.7	96.4	96.8	95.6	95.0	94.7
Median Days on Market	34.0	56.0	54.0	53.0	70.0	89.0	57.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

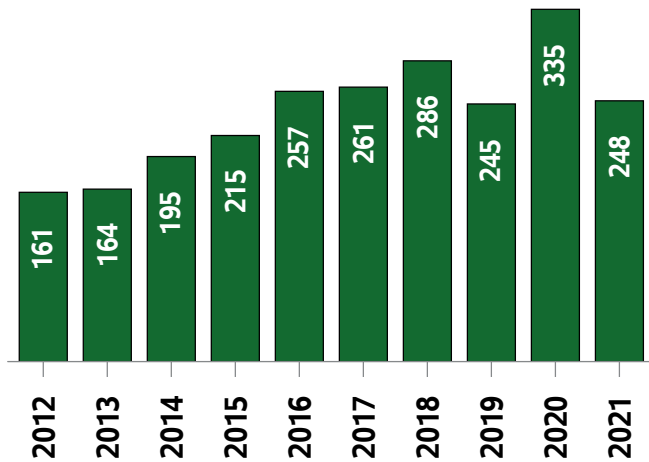
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

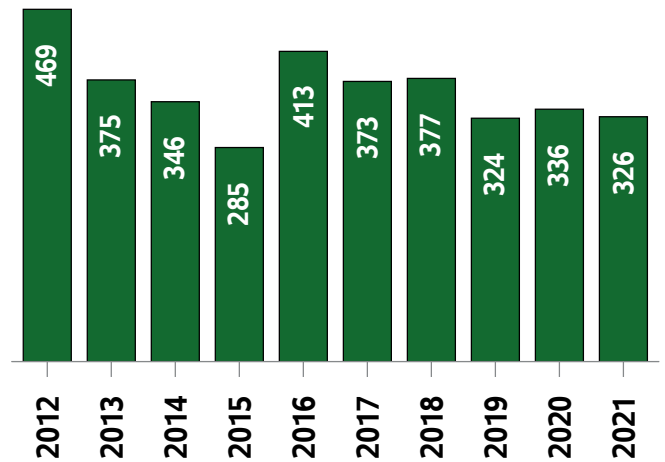
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Single Family Market Activity

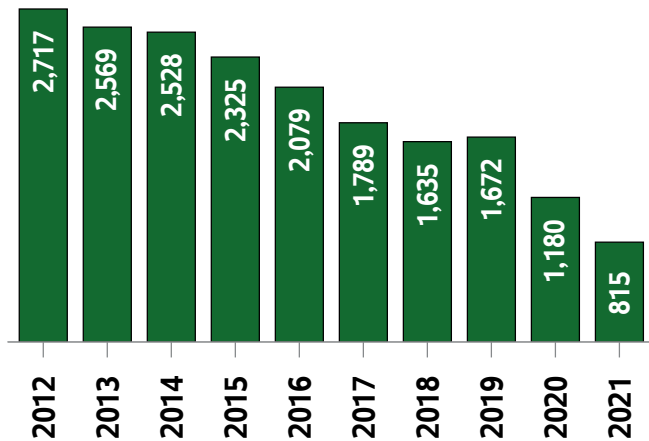
Sales Activity (August only)



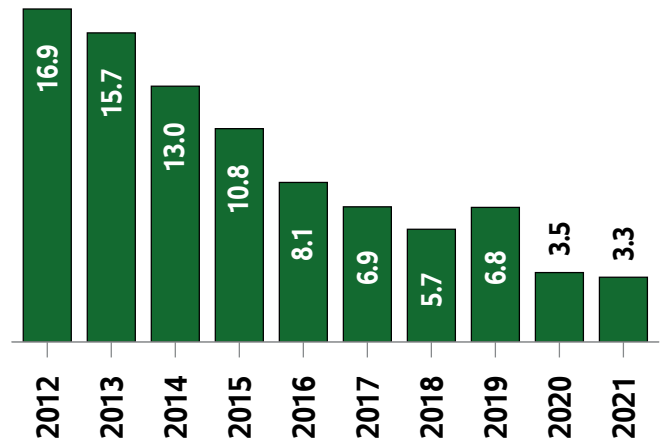
New Listings (August only)



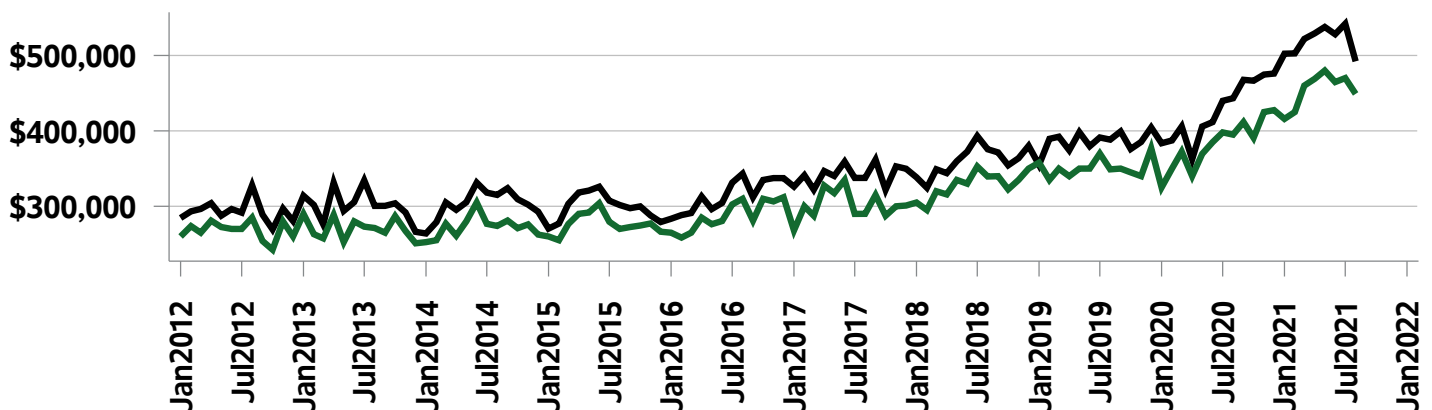
Active Listings (August only)



Months of Inventory (August only)

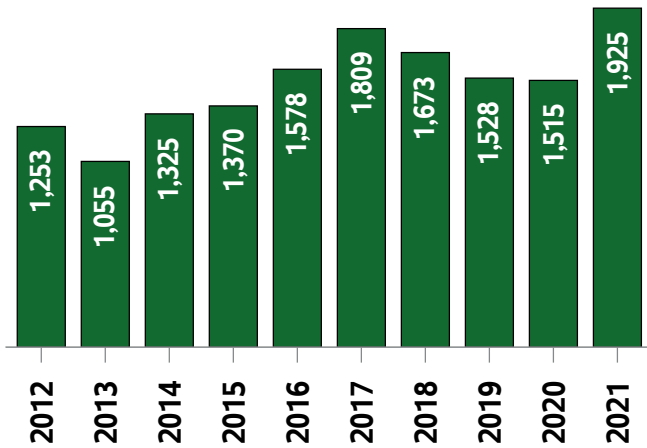


Average Price and Median Price

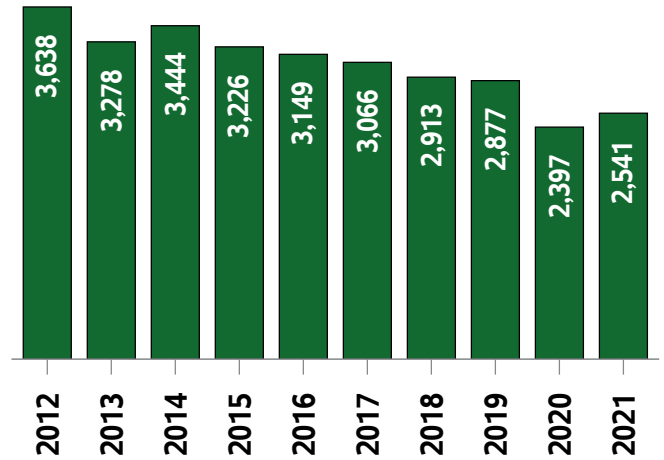


Kootenay Association MLS® Single Family Market Activity

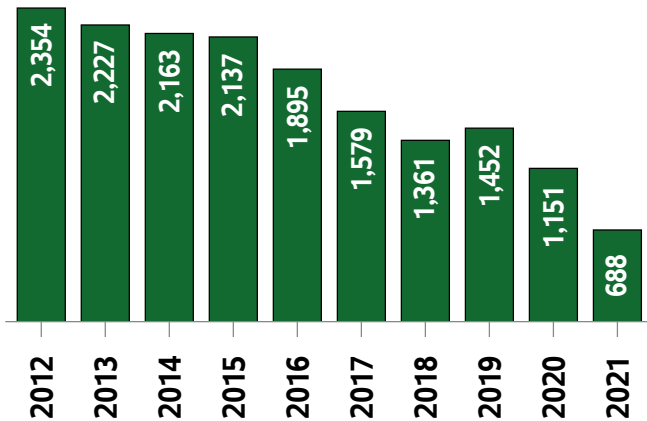
Sales Activity (August Year-to-date)



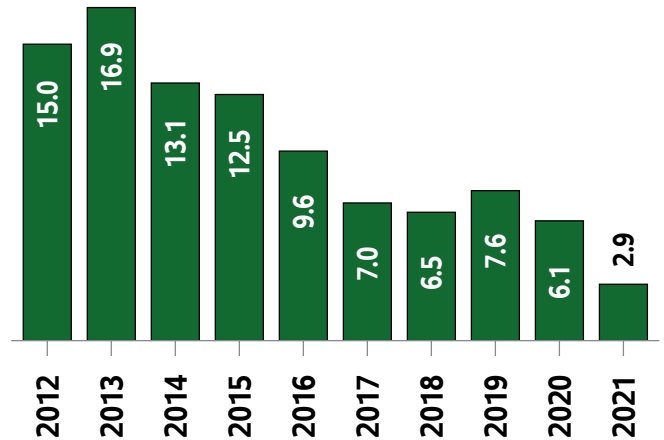
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-23.5	-18.8	-27.8	-18.8	0.0	-7.1
Dollar Volume	\$6,247,200	-5.0	15.8	7.0	25.5	77.5	76.8
New Listings	15	-25.0	-11.8	7.1	-16.7	-34.8	-31.8
Active Listings	24	-52.0	-44.2	-38.5	-68.8	-77.8	-75.8
Sales to New Listings Ratio ¹	86.7	85.0	94.1	128.6	88.9	56.5	63.6
Months of Inventory ²	1.8	2.9	2.7	2.2	4.8	8.3	7.1
Average Price	\$480,554	24.2	42.5	48.1	54.5	77.5	90.4
Median Price	\$485,000	31.1	46.2	50.6	73.8	60.6	92.8
Sale to List Price Ratio	101.0	98.6	98.5	97.2	95.4	95.6	93.3
Median Days on Market	26.0	57.0	28.0	30.0	52.5	96.0	61.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	126	35.5	48.2	7.7	5.0	16.7	38.5
Dollar Volume	\$56,326,452	61.9	96.6	57.2	69.9	103.6	137.3
New Listings	138	0.7	7.0	-2.1	-20.2	-30.7	-23.3
Active Listings ³	29	-34.5	-22.8	-32.4	-62.3	-71.4	-66.9
Sales to New Listings Ratio ⁴	91.3	67.9	65.9	83.0	69.4	54.3	50.6
Months of Inventory ⁵	1.9	3.8	3.6	3.0	5.2	7.6	7.8
Average Price	\$447,035	19.5	32.6	46.0	61.8	74.5	71.4
Median Price	\$423,300	19.2	28.3	38.8	62.2	67.0	62.8
Sale to List Price Ratio	102.1	97.6	97.9	97.5	96.1	95.7	94.6
Median Days on Market	26.5	38.0	34.0	34.0	64.0	93.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

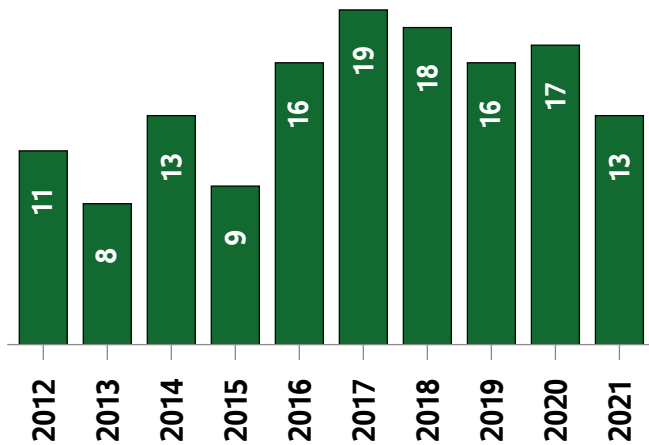
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

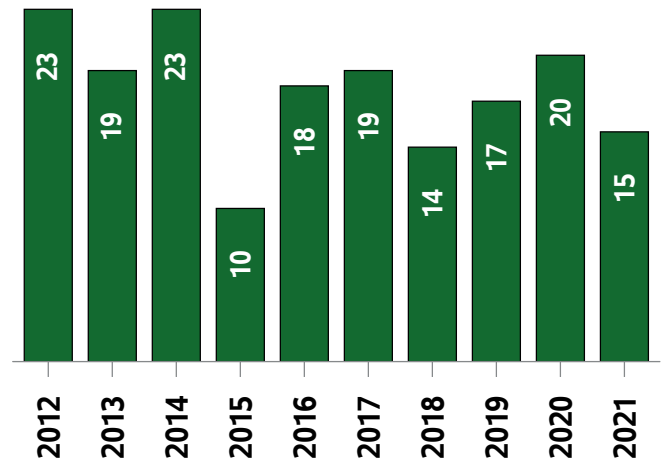
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Residential Market Activity

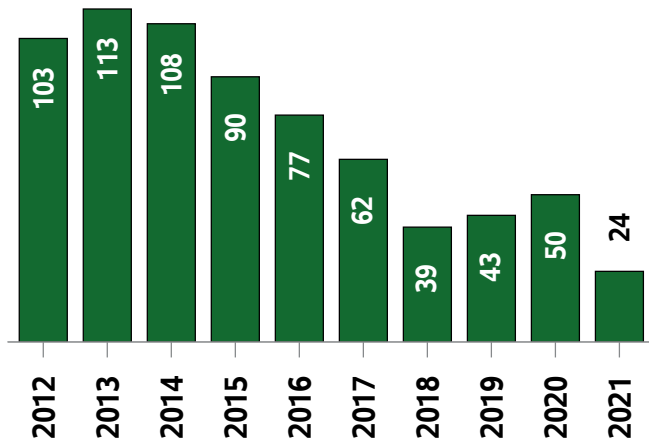
Sales Activity (August only)



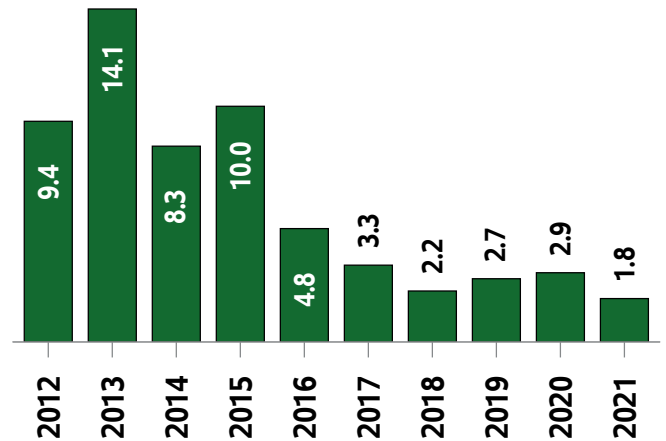
New Listings (August only)



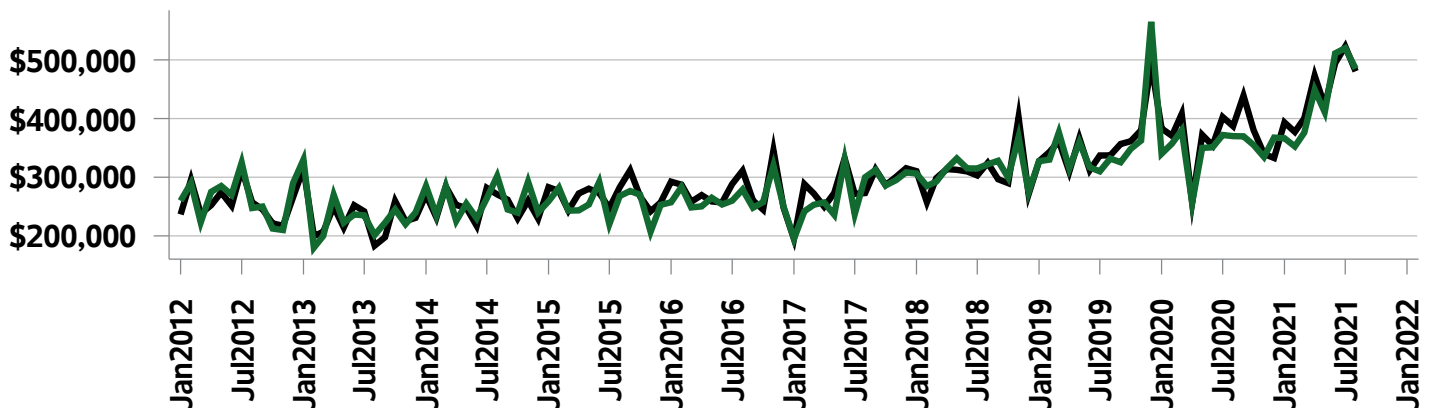
Active Listings (August only)



Months of Inventory (August only)

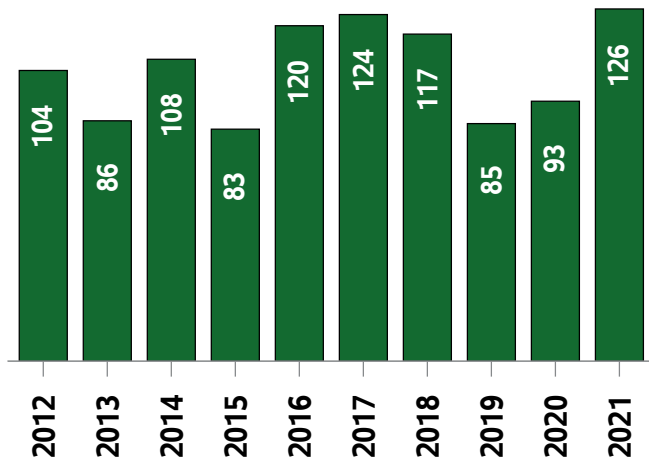


Average Price and Median Price

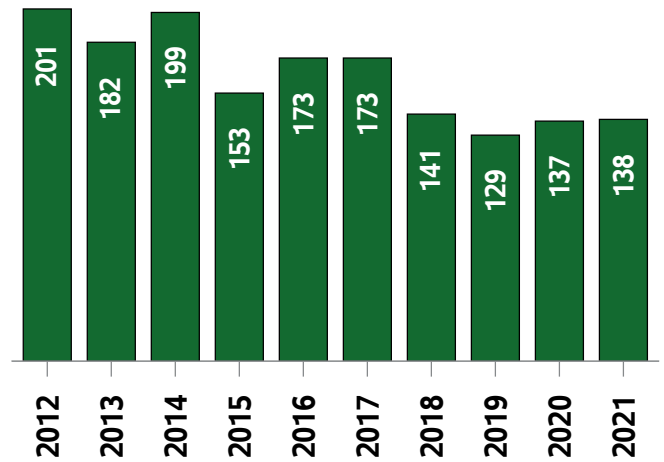


Castlegar MLS® Residential Market Activity

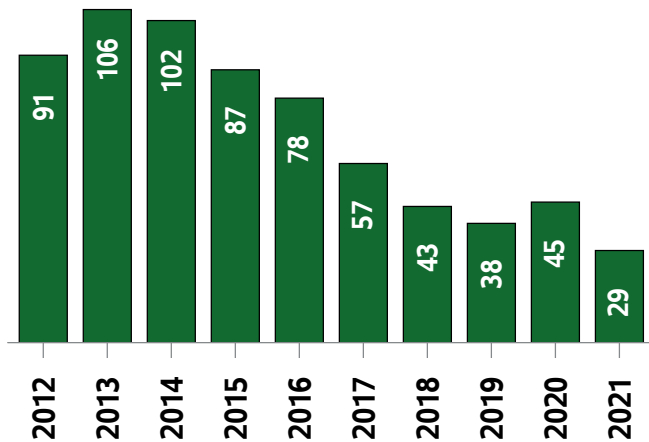
Sales Activity (August Year-to-date)



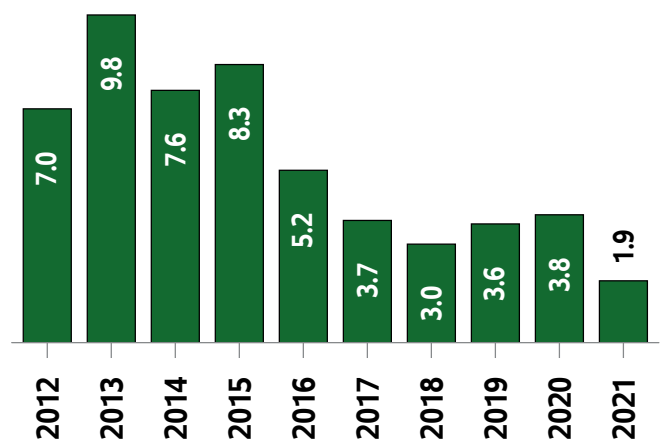
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar

MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	12	-20.0	-14.3	-25.0	-20.0	0.0	-7.7
Dollar Volume	\$6,064,200	-1.6	29.3	13.6	24.5	74.4	81.6
New Listings	13	-27.8	-13.3	30.0	-23.5	-31.6	-31.6
Active Listings	19	-55.8	-53.7	-45.7	-72.9	-79.8	-78.2
Sales to New Listings Ratio ¹	92.3	83.3	93.3	160.0	88.2	63.2	68.4
Months of Inventory ²	1.6	2.9	2.9	2.2	4.7	7.8	6.7
Average Price	\$505,350	23.0	50.9	51.4	55.6	74.4	96.7
Median Price	\$495,500	33.6	56.4	43.4	71.5	61.7	95.8
Sale to List Price Ratio	100.9	98.8	98.6	96.8	95.6	95.9	93.1
Median Days on Market	25.5	57.0	27.5	42.0	51.0	99.5	54.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	112	41.8	53.4	6.7	2.8	19.1	33.3
Dollar Volume	\$51,677,802	69.5	99.2	55.1	64.8	99.5	124.6
New Listings	122	1.7	7.0	-5.4	-23.3	-28.7	-24.7
Active Listings ³	26	-33.6	-27.7	-33.8	-64.4	-71.1	-66.6
Sales to New Listings Ratio ⁴	91.8	65.8	64.0	81.4	68.6	55.0	51.9
Months of Inventory ⁵	1.8	3.9	3.9	2.9	5.3	7.5	7.3
Average Price	\$461,409	19.5	29.8	45.4	60.4	67.5	68.5
Median Price	\$444,500	20.1	30.7	41.1	67.7	69.2	67.7
Sale to List Price Ratio	102.3	97.8	98.0	97.7	96.3	95.9	95.1
Median Days on Market	26.0	38.0	29.0	30.0	64.0	94.0	41.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

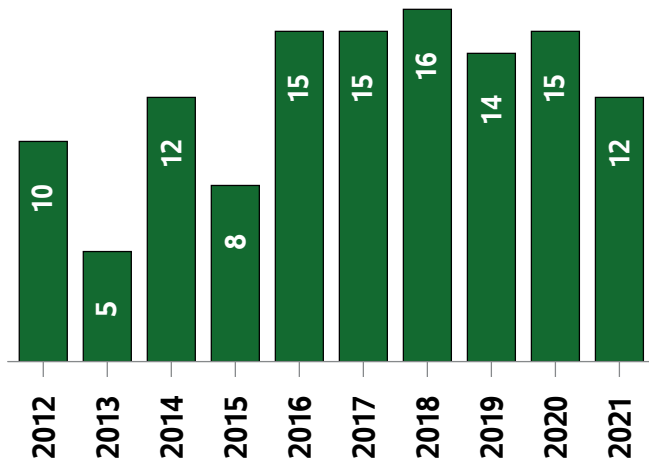
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

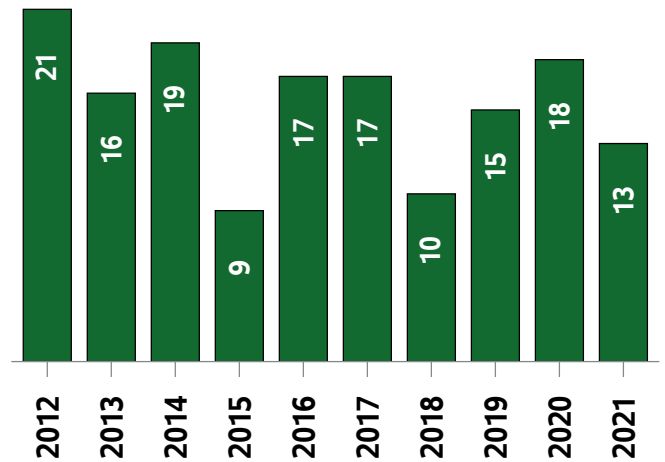
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Single Family Market Activity

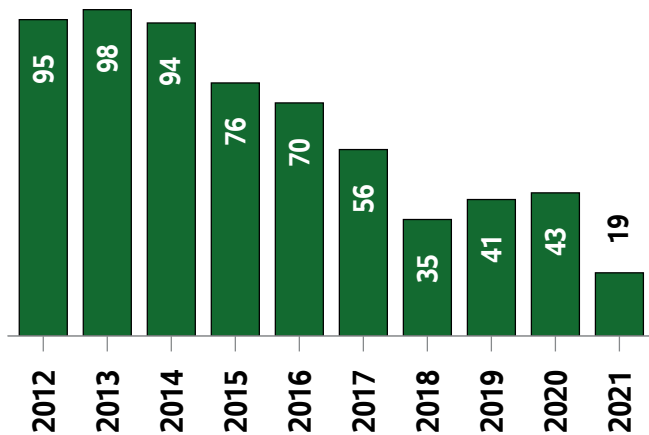
Sales Activity (August only)



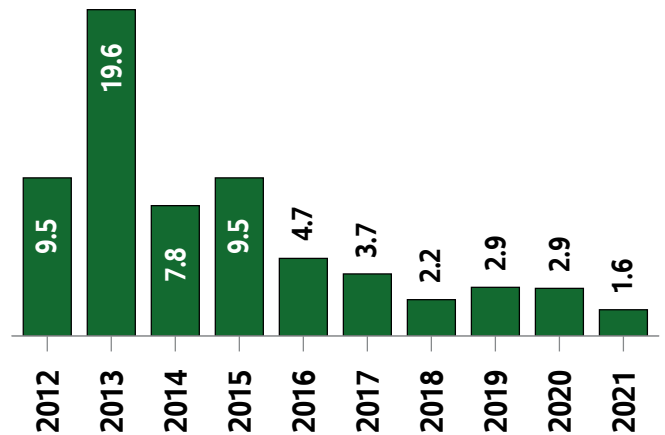
New Listings (August only)



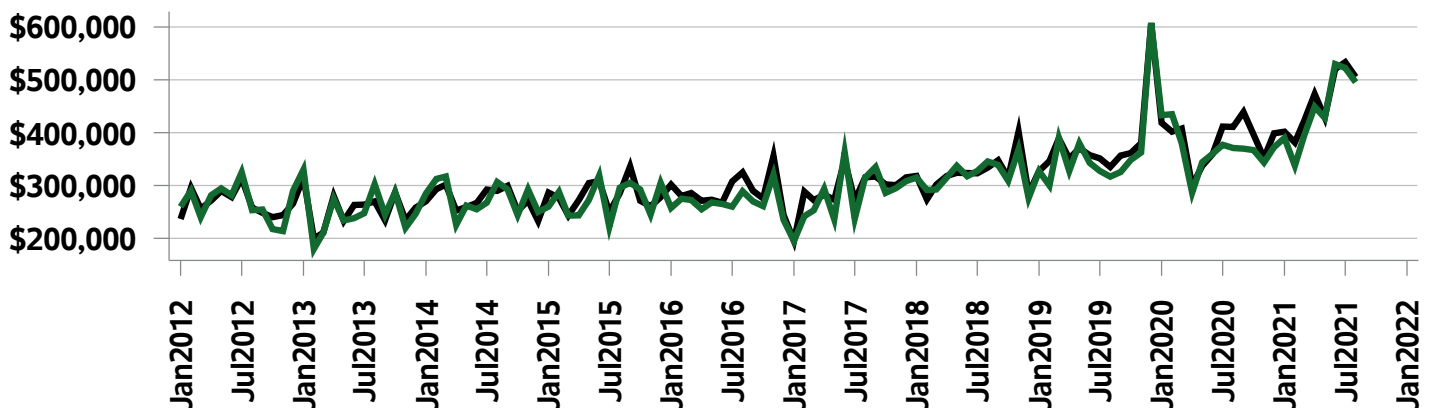
Active Listings (August only)



Months of Inventory (August only)

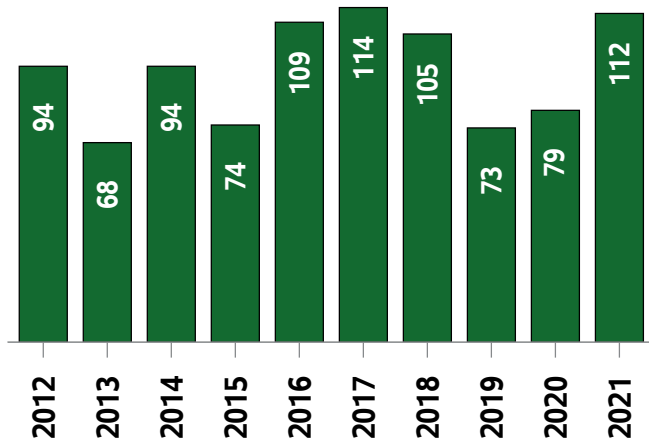


Average Price and Median Price

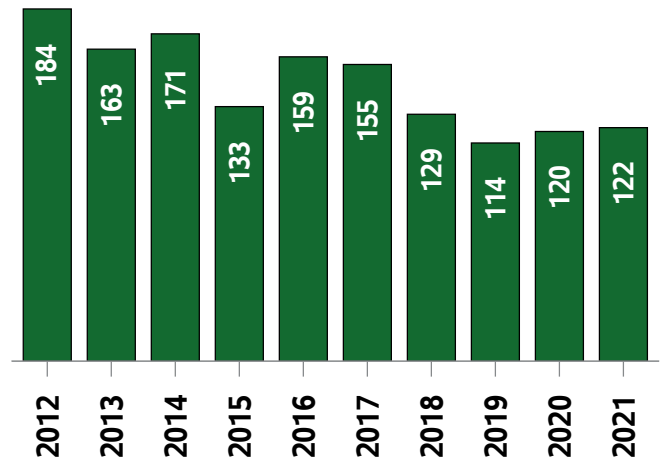


Castlegar MLS® Single Family Market Activity

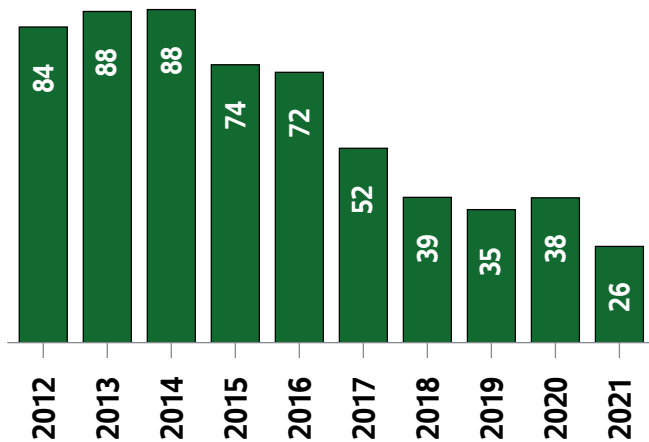
Sales Activity (August Year-to-date)



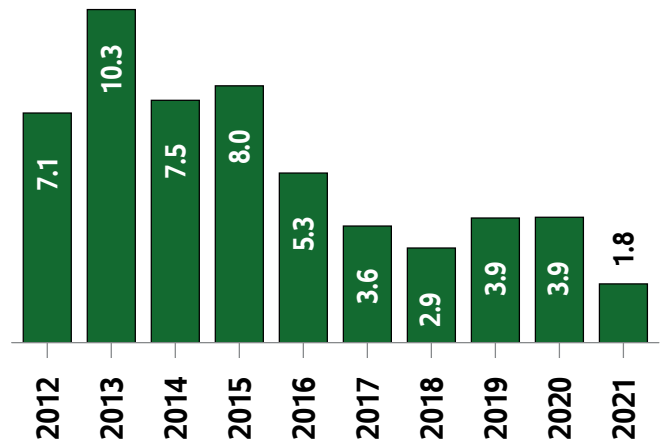
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	40	-4.8	14.3	-31.0	-4.8	-18.4	73.9
Dollar Volume	\$15,445,050	1.0	29.7	-19.4	18.4	25.3	137.3
New Listings	50	-18.0	16.3	-2.0	2.0	0.0	-20.6
Active Listings	81	-35.2	-47.4	-33.6	-46.0	-62.3	-71.5
Sales to New Listings Ratio ¹	80.0	68.9	81.4	113.7	85.7	98.0	36.5
Months of Inventory ²	2.0	3.0	4.4	2.1	3.6	4.4	12.3
Average Price	\$386,126	6.0	13.5	16.8	24.3	53.5	36.5
Median Price	\$344,500	-6.9	1.3	11.1	28.2	40.6	19.4
Sale to List Price Ratio	98.3	97.9	95.9	97.5	96.9	96.9	95.8
Median Days on Market	38.0	30.5	49.0	48.0	63.0	92.0	49.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	350	35.1	41.7	27.7	26.8	47.7	81.3
Dollar Volume	\$129,340,605	53.2	65.4	56.4	78.6	108.9	165.2
New Listings	402	3.1	0.5	5.8	0.0	-7.8	-14.5
Active Listings ³	79	-24.7	-36.4	-30.5	-53.8	-61.4	-67.5
Sales to New Listings Ratio ⁴	87.1	66.4	61.8	72.1	68.7	54.4	41.1
Months of Inventory ⁵	1.8	3.2	4.0	3.3	5.0	6.9	10.1
Average Price	\$369,545	13.4	16.7	22.4	40.8	41.4	46.3
Median Price	\$367,450	9.3	16.3	22.5	47.1	46.4	50.0
Sale to List Price Ratio	99.2	97.7	96.9	97.7	96.7	96.5	95.7
Median Days on Market	27.0	33.0	36.0	41.5	53.0	67.0	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

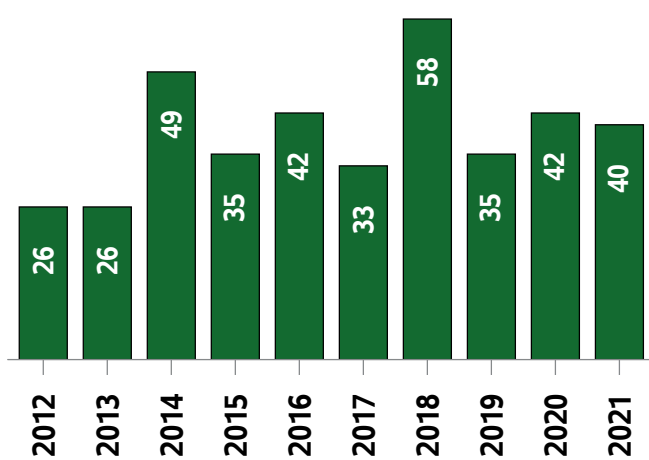
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

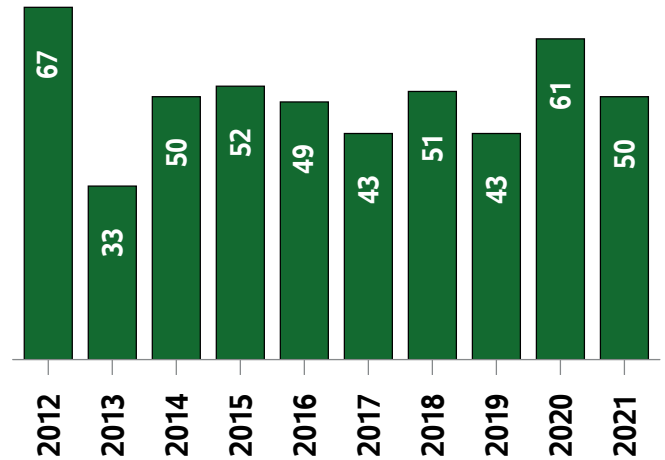
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Residential Market Activity

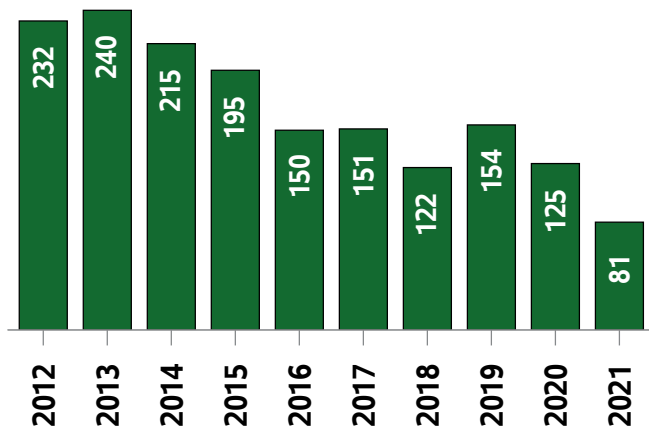
Sales Activity (August only)



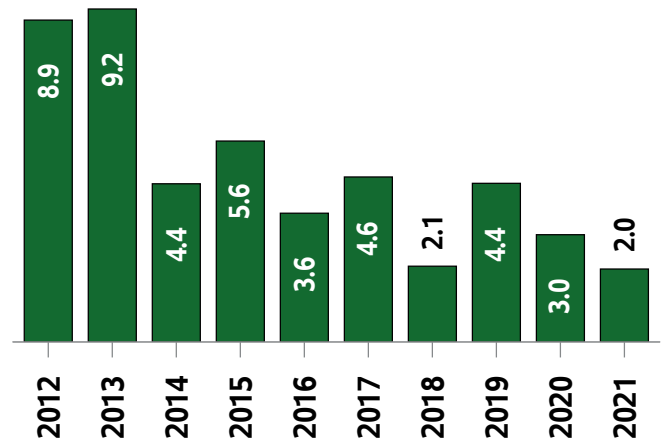
New Listings (August only)



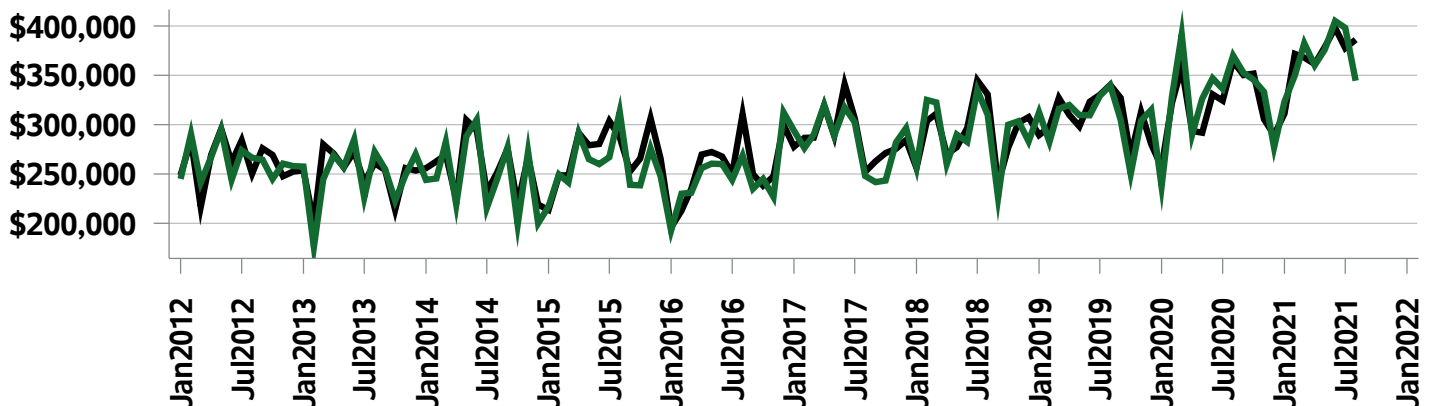
Active Listings (August only)



Months of Inventory (August only)

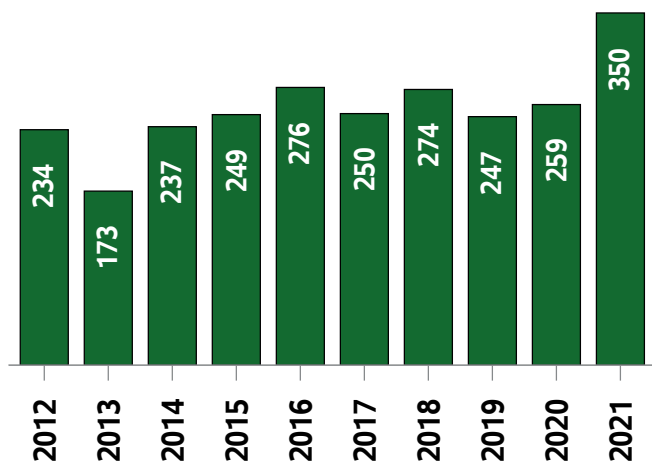


Average Price and Median Price

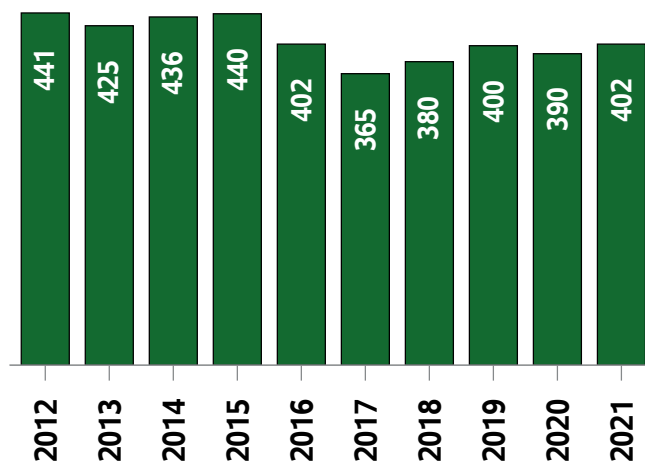


Cranbrook MLS® Residential Market Activity

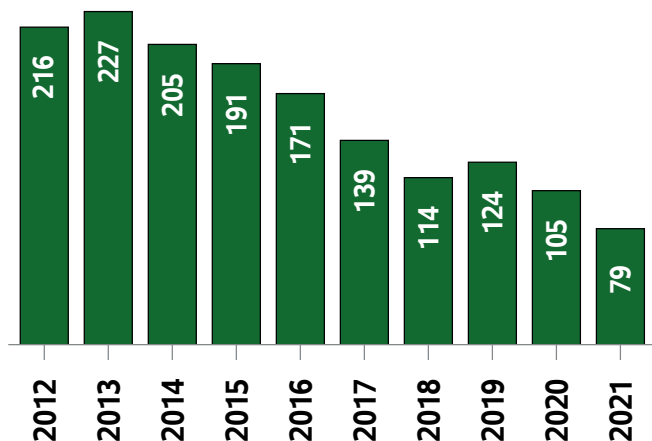
Sales Activity (August Year-to-date)



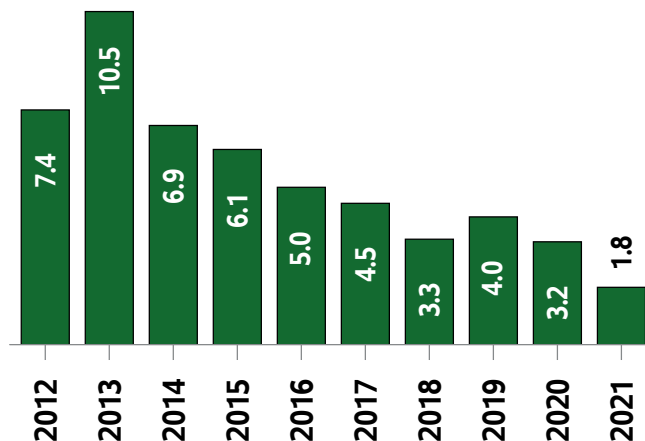
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	29	-3.3	-9.4	-39.6	-14.7	-17.1	31.8
Dollar Volume	\$12,796,800	-2.3	15.2	-25.0	11.0	24.4	104.2
New Listings	36	-18.2	-10.0	-2.7	-18.2	-10.0	-28.0
Active Listings	65	-28.6	-46.7	-24.4	-42.0	-57.5	-72.3
Sales to New Listings Ratio ¹	80.6	68.2	80.0	129.7	77.3	87.5	44.0
Months of Inventory ²	2.2	3.0	3.8	1.8	3.3	4.4	10.7
Average Price	\$441,269	1.1	27.1	24.2	30.1	50.1	54.9
Median Price	\$410,000	-0.1	19.4	21.6	43.6	51.9	38.8
Sale to List Price Ratio	98.7	98.3	97.2	97.3	96.9	97.0	95.7
Median Days on Market	47.0	29.5	45.0	51.0	44.0	92.0	49.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	269	36.5	33.8	26.3	25.1	41.6	62.0
Dollar Volume	\$112,425,755	52.7	58.9	54.9	79.8	105.1	152.0
New Listings	311	4.4	-3.1	7.6	-2.2	-6.0	-20.1
Active Listings ³	61	-21.8	-38.1	-26.6	-48.7	-56.5	-69.3
Sales to New Listings Ratio ⁴	86.5	66.1	62.6	73.7	67.6	57.4	42.7
Months of Inventory ⁵	1.8	3.2	3.9	3.1	4.5	5.9	9.6
Average Price	\$417,940	11.8	18.7	22.6	43.7	44.9	55.5
Median Price	\$400,000	10.7	17.6	23.1	48.1	47.6	56.6
Sale to List Price Ratio	99.4	98.0	97.4	97.8	97.0	96.7	96.1
Median Days on Market	28.0	32.0	35.0	37.0	47.0	66.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

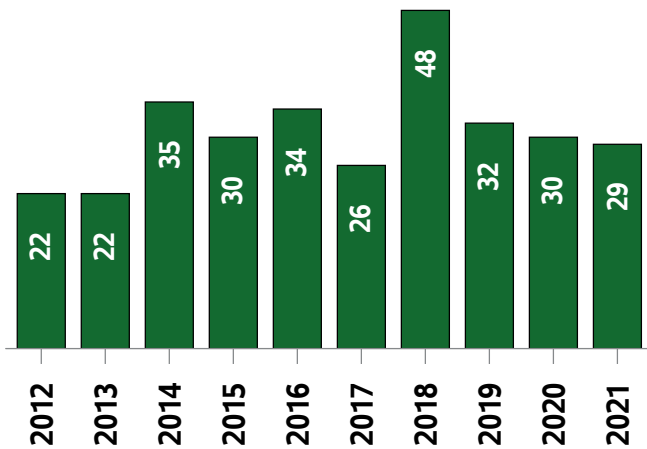
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

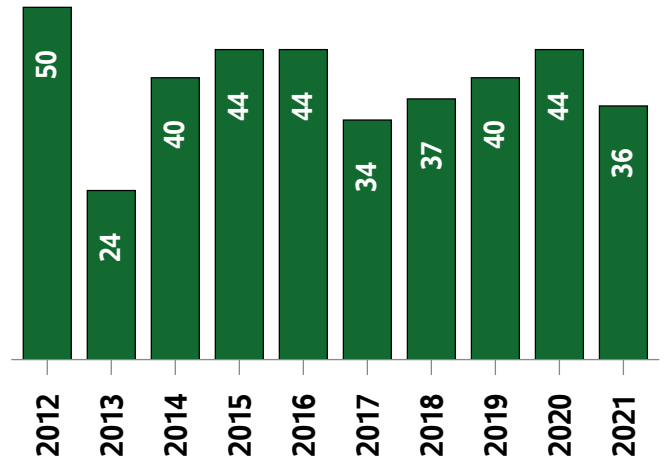
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Single Family Market Activity

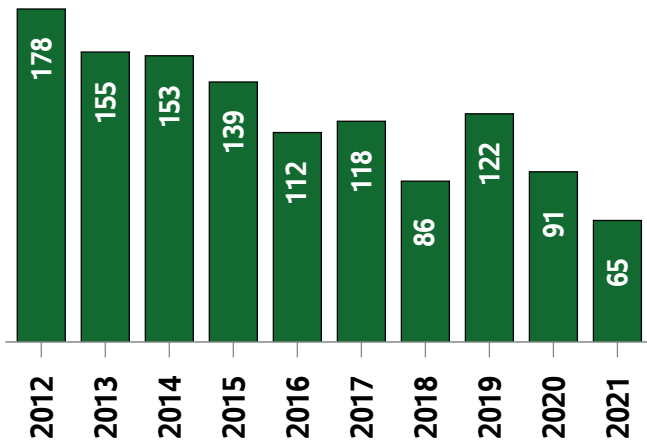
Sales Activity (August only)



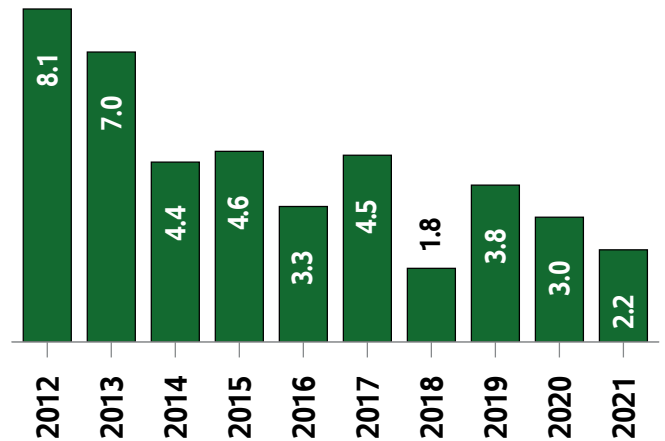
New Listings (August only)



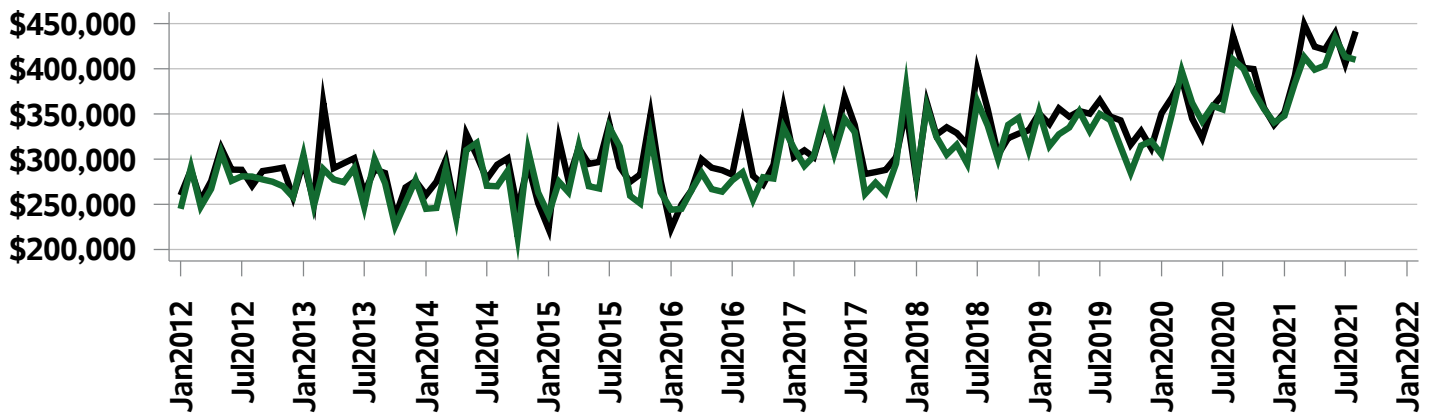
Active Listings (August only)



Months of Inventory (August only)

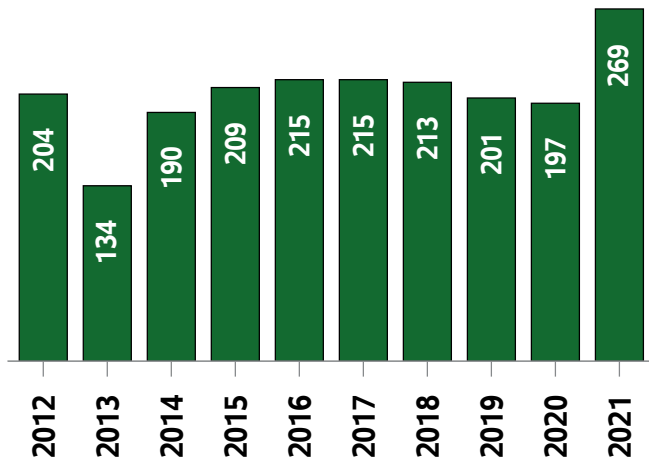


Average Price and Median Price

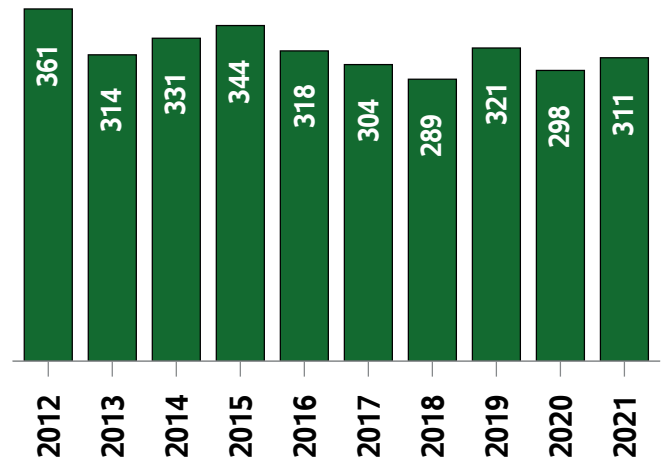


Cranbrook MLS® Single Family Market Activity

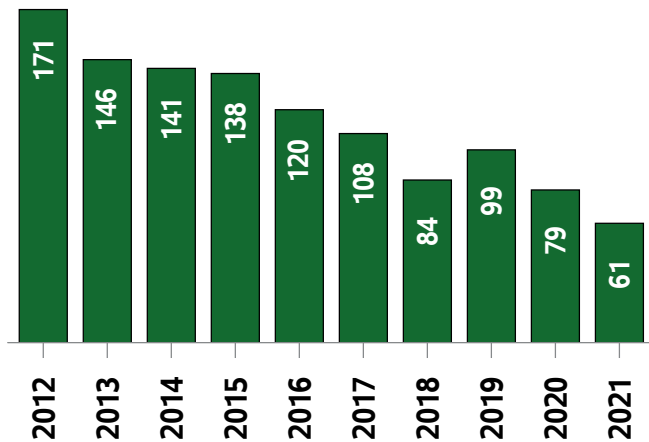
Sales Activity (August Year-to-date)



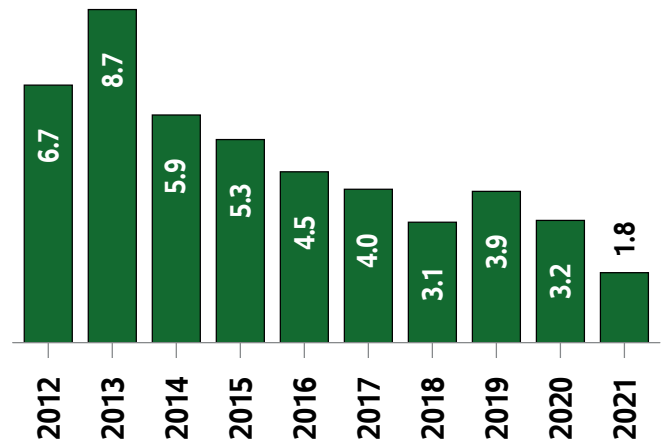
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	4	-73.3	33.3	-42.9	33.3	-42.9	-20.0
Dollar Volume	\$2,190,000	-77.5	21.5	-45.7	59.5	-39.2	-7.3
New Listings	6	0.0	-45.5	-40.0	-57.1	-50.0	-60.0
Active Listings	23	-28.1	-69.3	-63.5	-71.3	-65.7	-82.6
Sales to New Listings Ratio ¹	66.7	250.0	27.3	70.0	21.4	58.3	33.3
Months of Inventory ²	5.8	2.1	25.0	9.0	26.7	9.6	26.4
Average Price	\$547,500	-15.8	-8.9	-5.0	19.6	6.4	15.9
Median Price	\$550,000	-11.0	-15.4	-5.2	10.4	37.5	56.3
Sale to List Price Ratio	94.8	97.4	97.3	94.8	94.7	94.3	91.3
Median Days on Market	54.0	58.0	101.0	116.0	140.0	109.0	134.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	59	34.1	51.3	40.5	68.6	37.2	110.7
Dollar Volume	\$44,360,431	64.1	100.1	115.1	215.7	135.9	342.6
New Listings	72	7.5	-34.5	-25.0	-22.6	-26.5	-48.9
Active Listings ³	24	-36.4	-62.9	-58.6	-60.0	-61.7	-78.3
Sales to New Listings Ratio ⁴	81.9	65.7	35.5	43.8	37.6	43.9	19.9
Months of Inventory ⁵	3.2	6.8	13.1	10.9	13.5	11.5	31.1
Average Price	\$751,872	22.4	32.3	53.1	87.3	71.9	110.0
Median Price	\$750,000	29.9	27.1	58.9	94.8	93.5	113.4
Sale to List Price Ratio	98.6	96.9	97.1	96.2	95.4	95.7	92.7
Median Days on Market	45.0	92.0	87.0	46.0	84.0	104.0	45.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

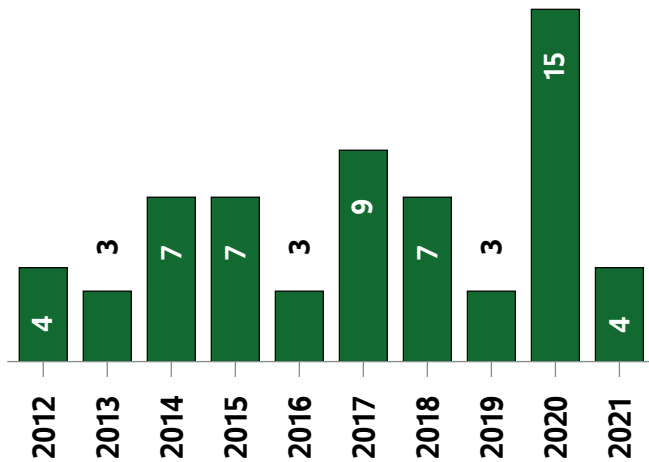
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

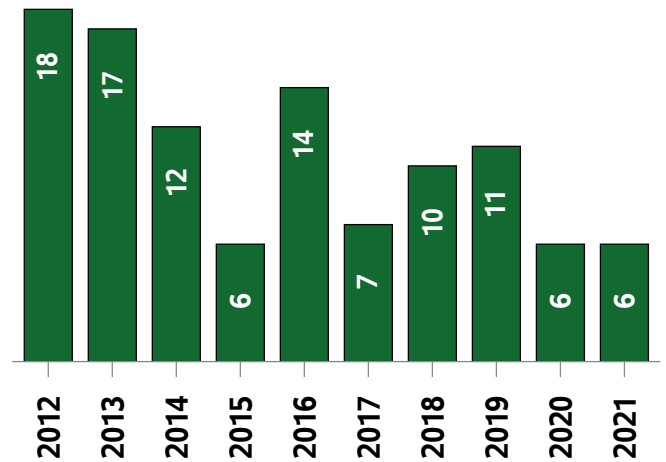
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Residential Market Activity

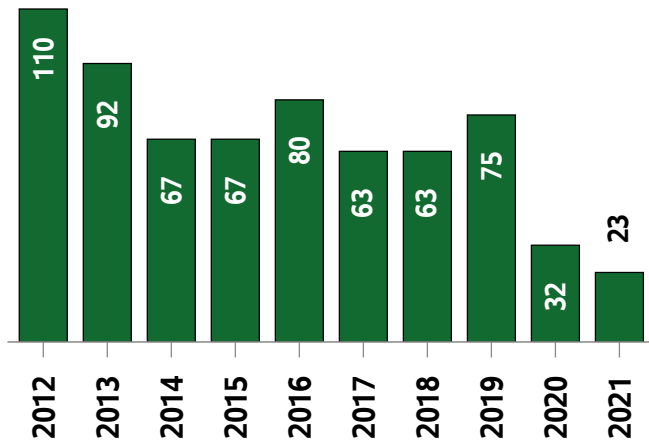
Sales Activity (August only)



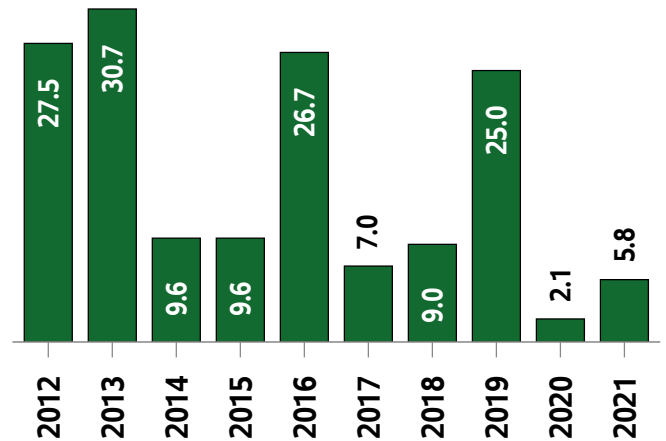
New Listings (August only)



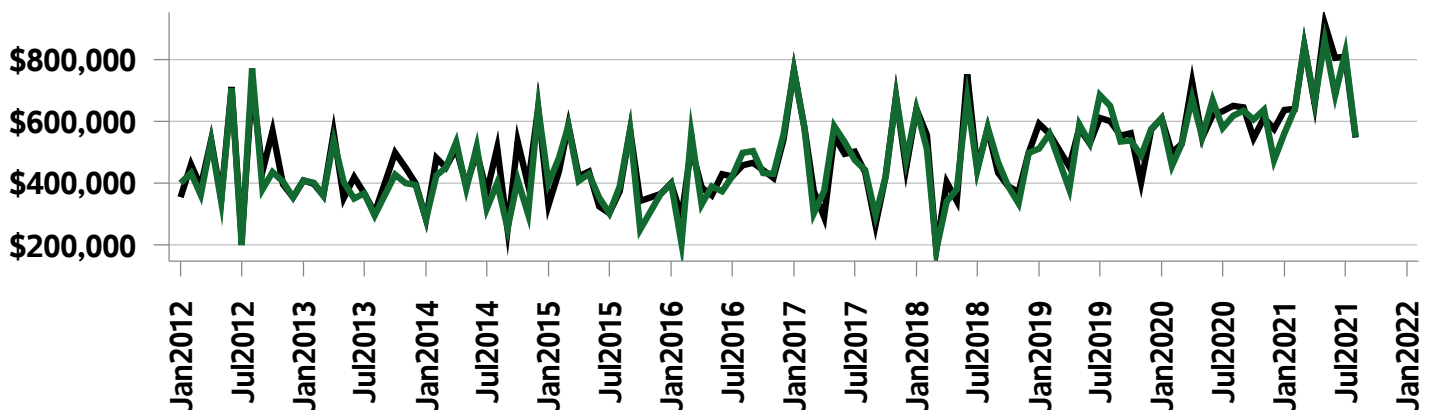
Active Listings (August only)



Months of Inventory (August only)

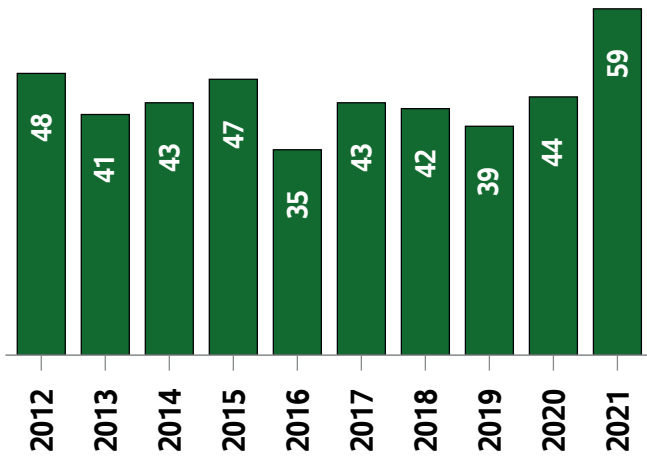


Average Price and Median Price

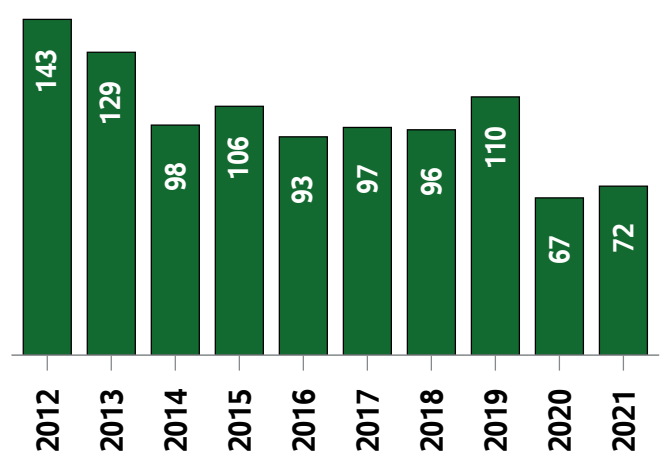


Cranbrook Lakes MLS® Residential Market Activity

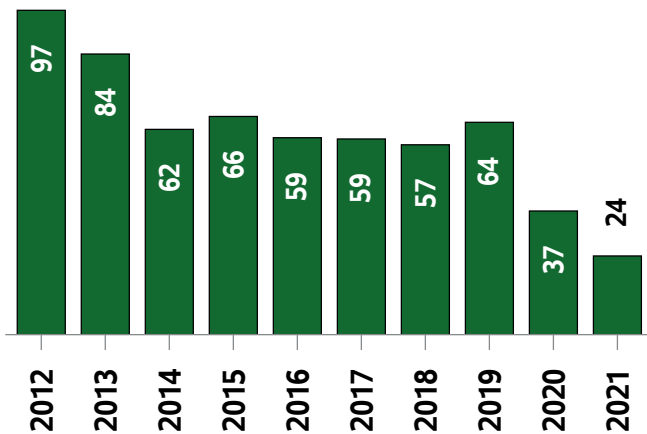
Sales Activity (August Year-to-date)



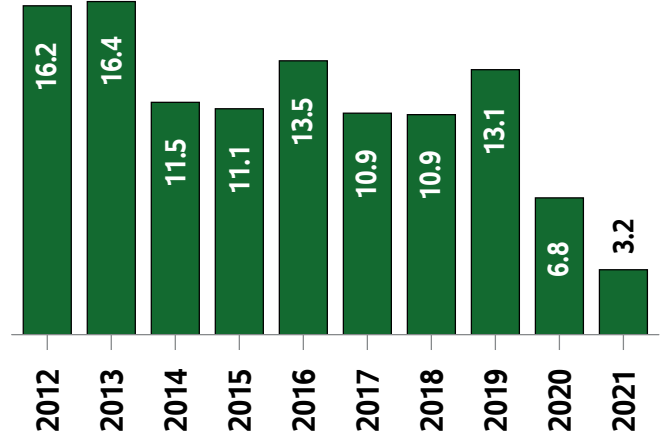
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	4	-73.3	33.3	-33.3	33.3	-42.9	0.0
Dollar Volume	\$2,190,000	-77.5	21.5	-44.5	59.5	-39.2	6.2
New Listings	6	0.0	-45.5	-40.0	-53.8	-50.0	-60.0
Active Listings	23	-23.3	-67.6	-60.3	-67.1	-64.1	-82.0
Sales to New Listings Ratio ¹	66.7	250.0	27.3	60.0	23.1	58.3	26.7
Months of Inventory ²	5.8	2.0	23.7	9.7	23.3	9.1	32.0
Average Price	\$547,500	-15.8	-8.9	-16.8	19.6	6.4	6.2
Median Price	\$550,000	-11.0	-15.4	-12.5	10.4	37.5	7.1
Sale to List Price Ratio	94.8	97.4	97.3	94.3	94.7	94.3	94.3
Median Days on Market	54.0	58.0	101.0	130.0	140.0	109.0	96.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	58	31.8	52.6	61.1	75.8	45.0	141.7
Dollar Volume	\$44,292,431	63.9	104.7	118.8	217.8	141.6	360.6
New Listings	71	7.6	-31.7	-20.2	-14.5	-23.7	-47.4
Active Listings ³	24	-33.8	-61.2	-50.9	-57.0	-59.5	-76.9
Sales to New Listings Ratio ⁴	81.7	66.7	36.5	40.4	39.8	43.0	17.8
Months of Inventory ⁵	3.2	6.5	12.8	10.6	13.2	11.6	33.9
Average Price	\$763,663	24.3	34.1	35.8	80.8	66.6	90.6
Median Price	\$750,000	29.9	26.1	48.0	87.7	90.8	107.6
Sale to List Price Ratio	98.6	96.9	97.1	97.0	95.4	95.8	94.7
Median Days on Market	46.5	92.0	86.5	49.5	77.0	105.0	29.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

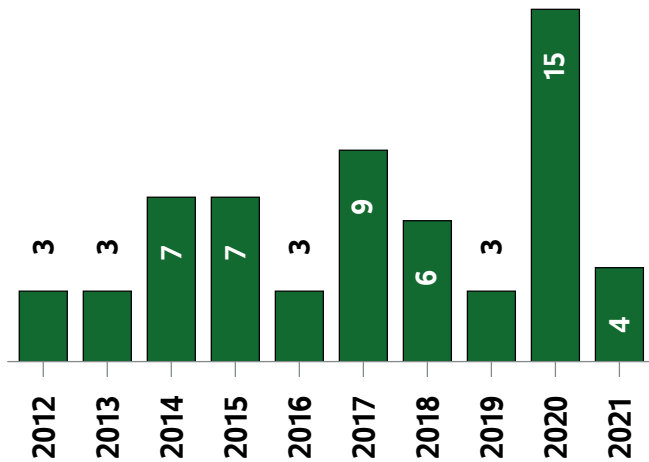
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

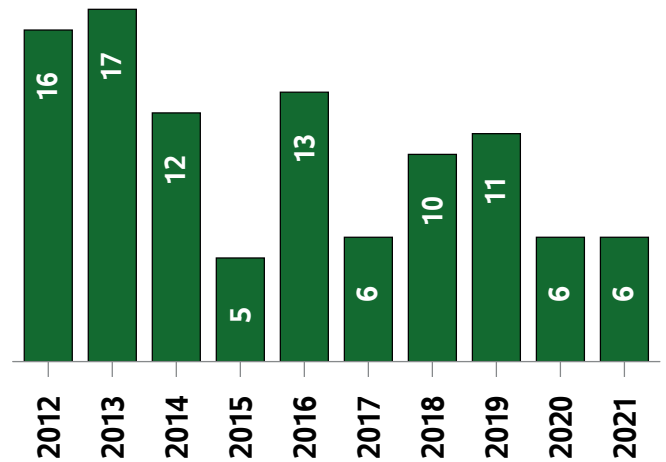
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Single Family Market Activity

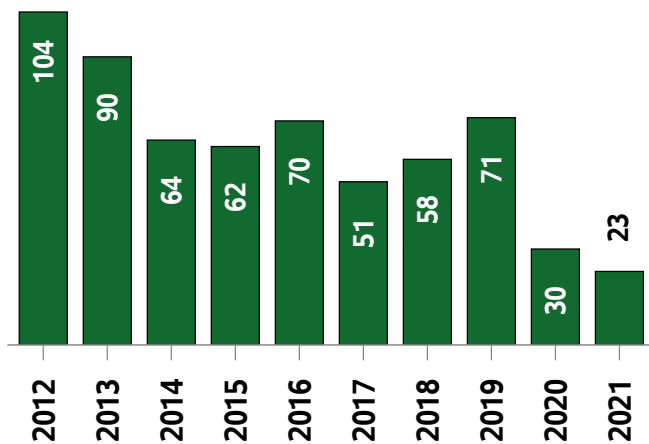
Sales Activity (August only)



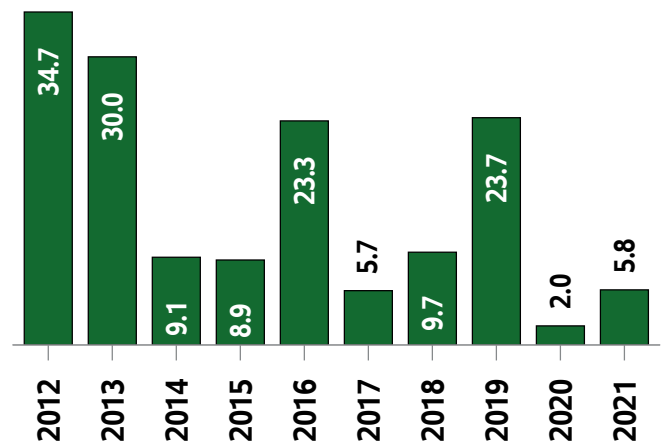
New Listings (August only)



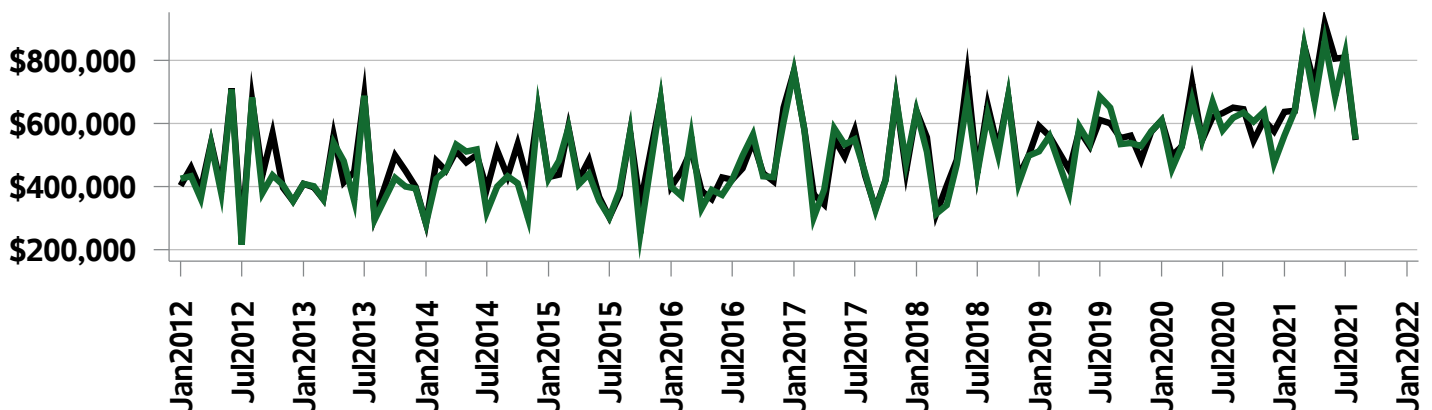
Active Listings (August only)



Months of Inventory (August only)

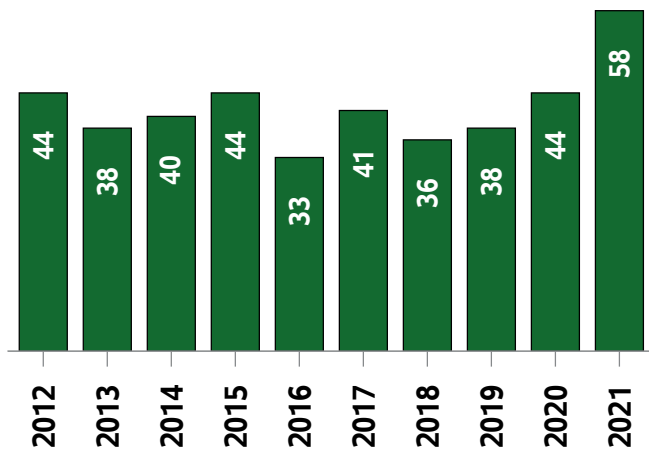


Average Price and Median Price

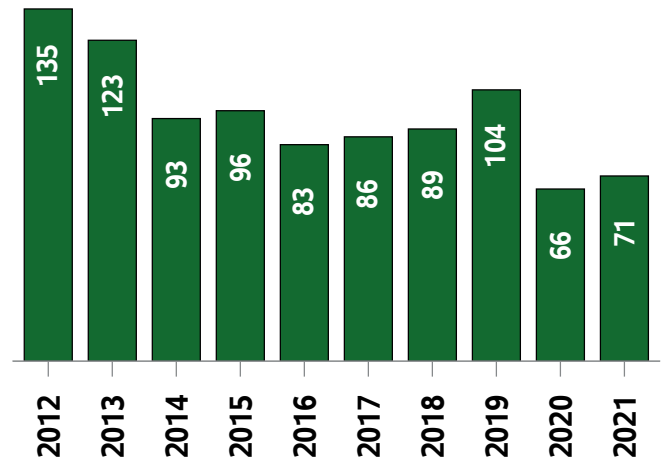


Cranbrook Lakes MLS® Single Family Market Activity

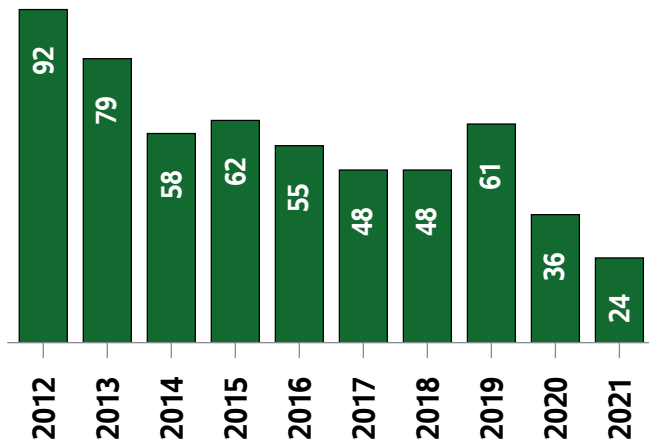
Sales Activity (August Year-to-date)



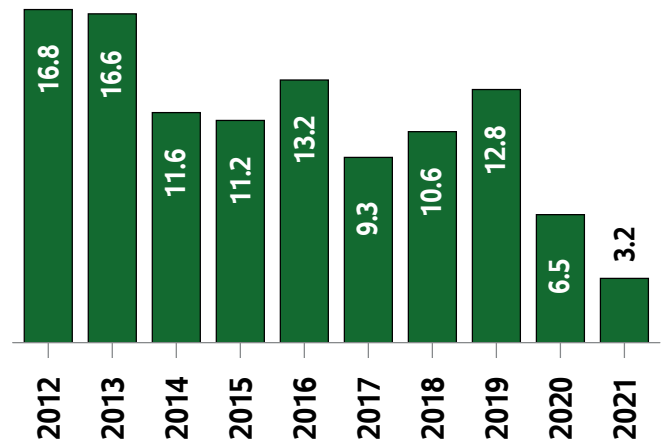
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	22	37.5	83.3	29.4	69.2	266.7	214.3
Dollar Volume	\$7,993,600	34.3	124.9	48.1	100.5	529.1	414.9
New Listings	17	-22.7	-15.0	-22.7	-15.0	-22.7	-15.0
Active Listings	37	-43.9	-52.6	-60.2	-71.3	-76.4	-72.6
Sales to New Listings Ratio ¹	129.4	72.7	60.0	77.3	65.0	27.3	35.0
Months of Inventory ²	1.7	4.1	6.5	5.5	9.9	26.2	19.3
Average Price	\$363,345	-2.4	22.7	14.5	18.5	71.6	63.8
Median Price	\$393,000	22.7	33.2	51.2	91.7	69.0	81.1
Sale to List Price Ratio	98.3	96.0	95.8	96.0	94.4	94.2	95.9
Median Days on Market	33.0	72.0	44.0	76.0	73.0	150.5	57.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	131	56.0	35.1	17.0	56.0	107.9	122.0
Dollar Volume	\$48,423,011	90.0	72.4	63.6	161.5	254.8	273.5
New Listings	141	0.7	-12.4	-19.9	-25.4	-32.5	-22.5
Active Listings ³	36	-43.6	-52.0	-58.7	-70.0	-73.1	-69.7
Sales to New Listings Ratio ⁴	92.9	60.0	60.2	63.6	44.4	30.1	32.4
Months of Inventory ⁵	2.2	6.0	6.1	6.2	11.3	16.9	16.0
Average Price	\$369,641	21.8	27.6	39.9	67.6	70.6	68.2
Median Price	\$369,000	24.8	31.8	46.6	82.1	71.6	57.0
Sale to List Price Ratio	98.4	95.6	96.0	95.0	93.9	93.3	93.7
Median Days on Market	39.0	71.5	49.0	61.5	99.5	109.0	92.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

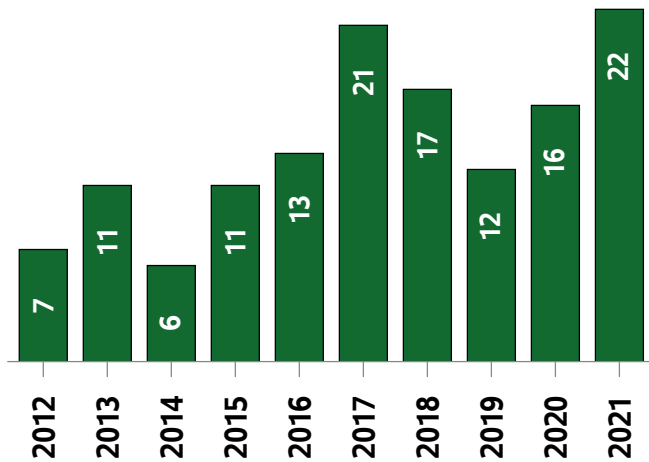
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

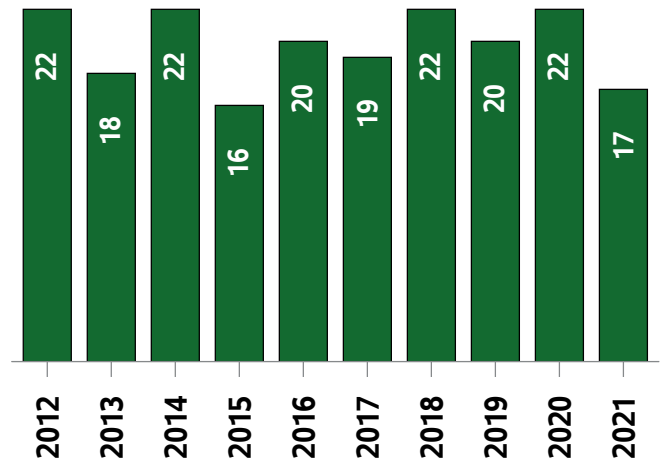
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Residential Market Activity

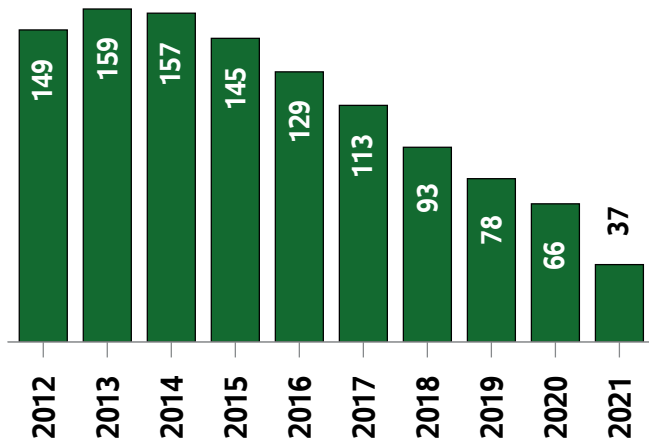
Sales Activity (August only)



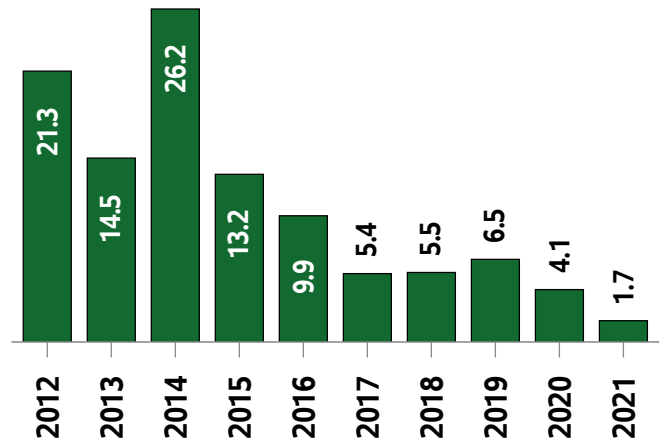
New Listings (August only)



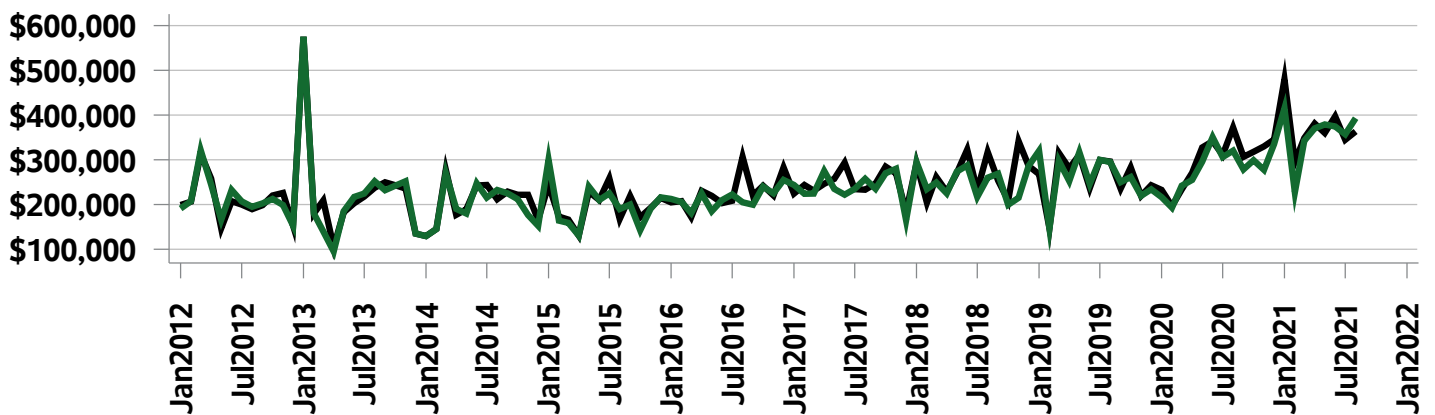
Active Listings (August only)



Months of Inventory (August only)

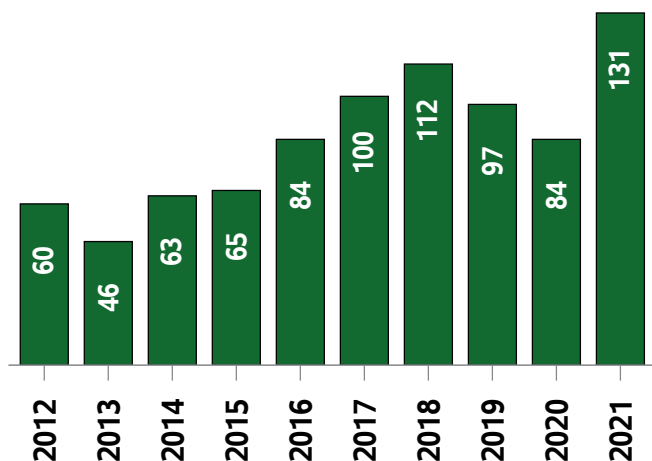


Average Price and Median Price

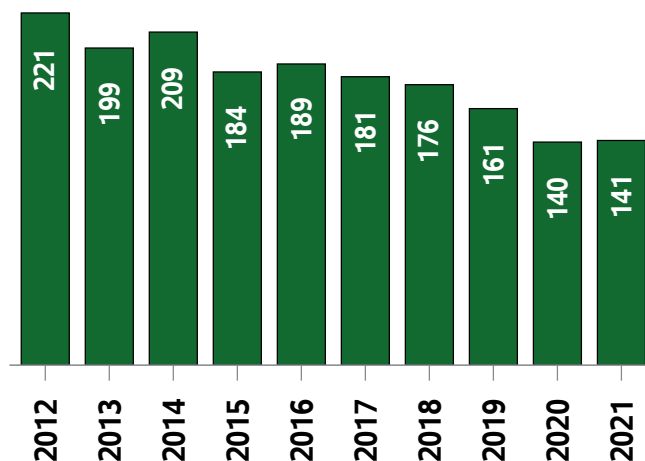


Creston MLS® Residential Market Activity

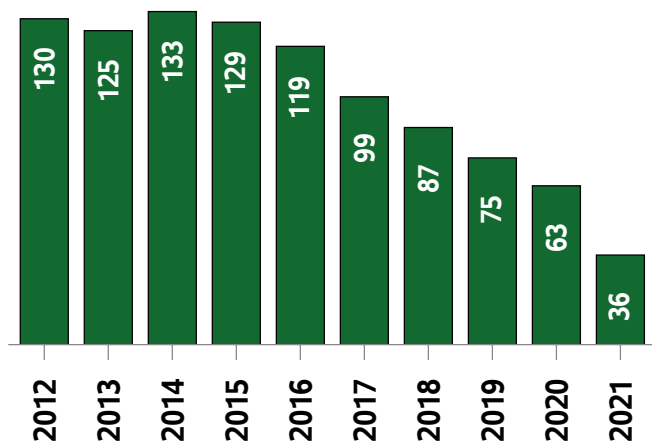
Sales Activity (August Year-to-date)



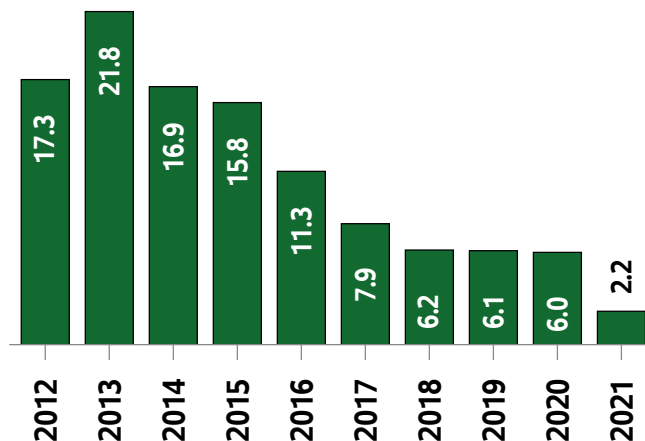
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	19	26.7	58.3	18.8	58.3	280.0	171.4
Dollar Volume	\$7,677,000	37.7	116.0	45.9	97.6	634.1	394.5
New Listings	15	-21.1	-11.8	-16.7	-11.8	-28.6	-16.7
Active Listings	31	-46.6	-55.1	-63.5	-73.3	-77.5	-73.5
Sales to New Listings Ratio ¹	126.7	78.9	70.6	88.9	70.6	23.8	38.9
Months of Inventory ²	1.6	3.9	5.8	5.3	9.7	27.6	16.7
Average Price	\$404,053	8.7	36.4	22.9	24.8	93.2	82.2
Median Price	\$400,000	25.8	35.6	50.9	86.0	66.7	84.3
Sale to List Price Ratio	98.3	96.0	95.8	96.1	94.6	93.9	95.9
Median Days on Market	33.0	67.0	44.0	74.5	68.0	145.0	57.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	112	57.7	34.9	14.3	62.3	107.4	128.6
Dollar Volume	\$44,992,511	95.2	72.9	60.5	170.5	261.2	283.1
New Listings	120	0.0	-13.7	-22.6	-27.3	-33.7	-25.0
Active Listings ³	31	-43.1	-54.0	-60.8	-69.3	-72.7	-69.6
Sales to New Listings Ratio ⁴	93.3	59.2	59.7	63.2	41.8	29.8	30.6
Months of Inventory ⁵	2.2	6.2	6.6	6.5	11.8	16.9	16.8
Average Price	\$401,719	23.7	28.1	40.4	66.6	74.2	67.6
Median Price	\$385,950	24.5	27.6	42.9	75.4	73.1	57.5
Sale to List Price Ratio	98.6	95.8	96.0	95.0	94.2	93.9	94.5
Median Days on Market	39.0	67.0	52.0	62.0	97.0	118.5	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

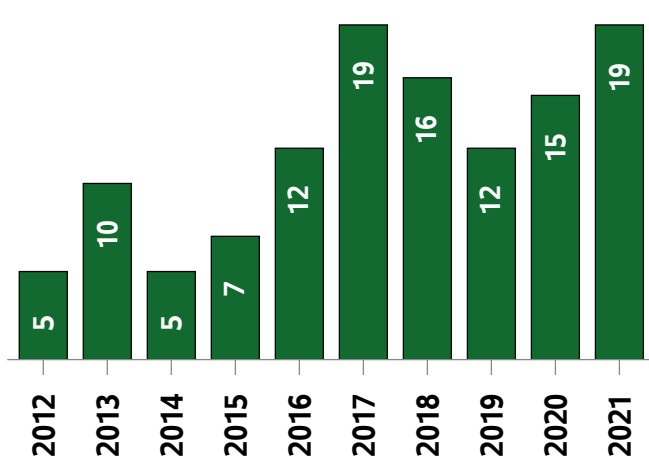
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

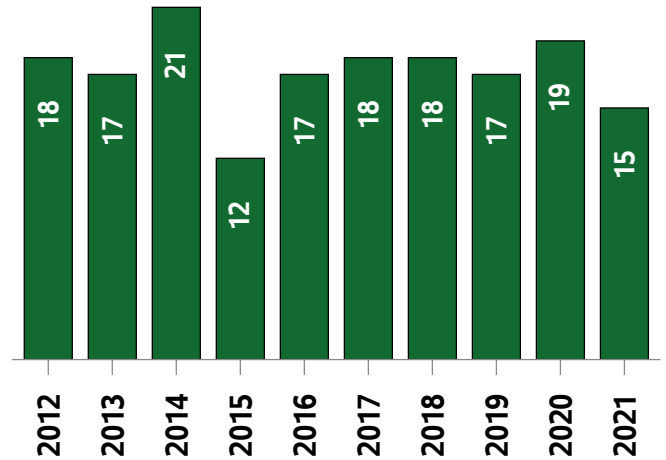
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Single Family Market Activity

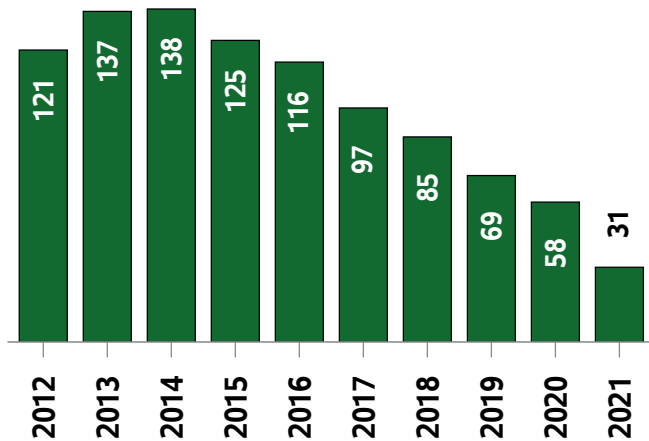
Sales Activity (August only)



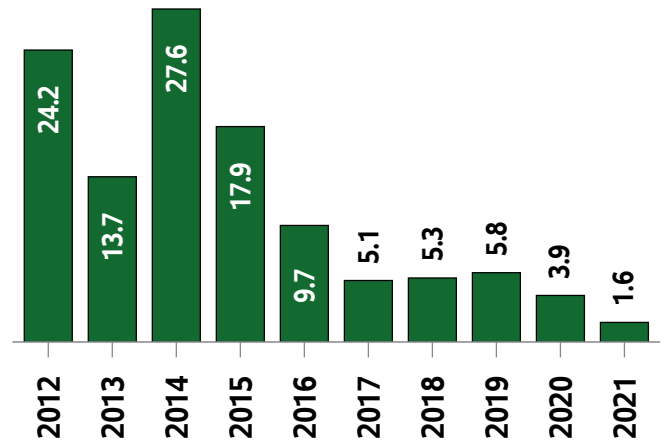
New Listings (August only)



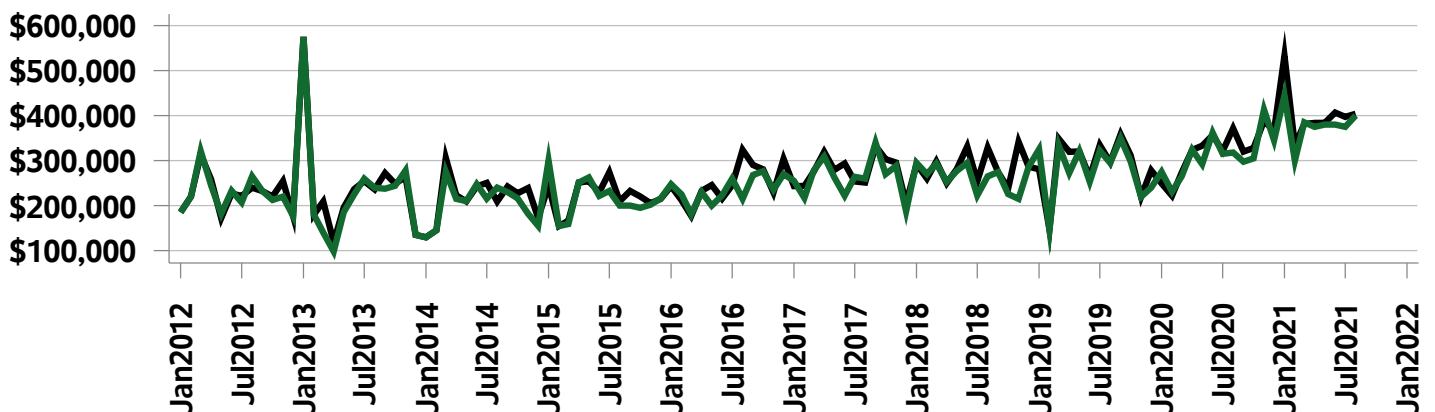
Active Listings (August only)



Months of Inventory (August only)

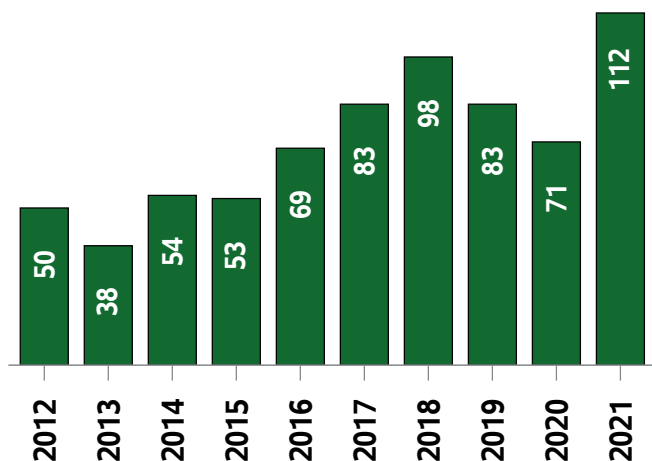


Average Price and Median Price

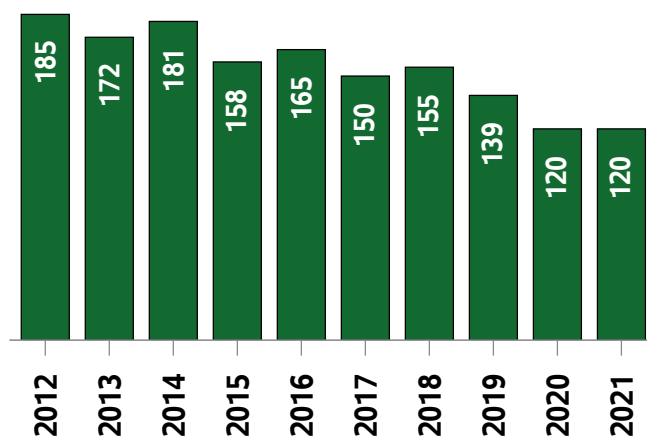


Creston MLS® Single Family Market Activity

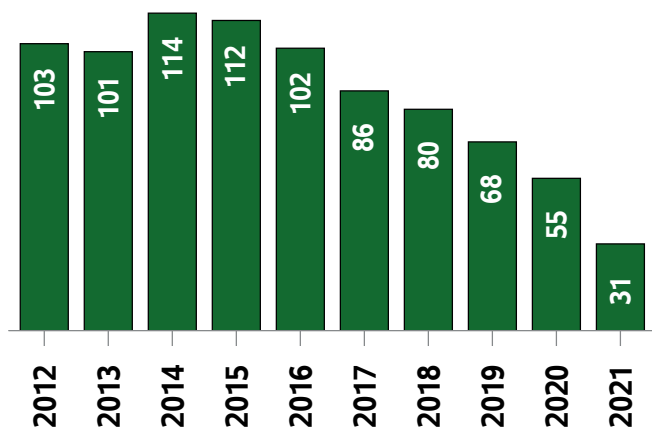
Sales Activity (August Year-to-date)



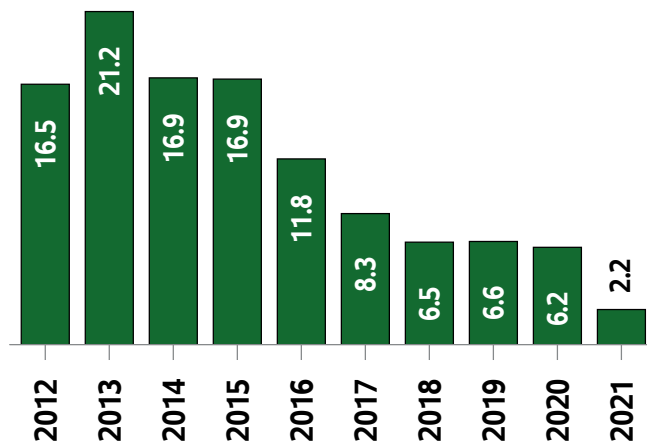
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford

MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	11	-26.7	-31.3	0.0	175.0	266.7	175.0
Dollar Volume	\$2,766,500	18.3	-5.6	84.7	298.3	305.1	195.7
New Listings	9	-50.0	-40.0	50.0	0.0	28.6	50.0
Active Listings	24	-44.2	-57.1	-56.4	-78.6	-72.1	-68.0
Sales to New Listings Ratio ¹	122.2	83.3	106.7	183.3	44.4	42.9	66.7
Months of Inventory ²	2.2	2.9	3.5	5.0	28.0	28.7	18.8
Average Price	\$251,500	61.3	37.3	84.7	44.9	10.5	7.5
Median Price	\$179,000	9.8	5.8	49.2	13.7	-31.9	-31.2
Sale to List Price Ratio	98.0	93.9	96.1	91.9	93.4	97.6	94.8
Median Days on Market	34.0	54.0	76.5	95.0	94.0	134.0	49.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	76	22.6	26.7	31.0	261.9	105.4	137.5
Dollar Volume	\$15,132,100	37.4	21.4	48.3	264.6	122.0	123.2
New Listings	96	3.2	-1.0	26.3	9.1	6.7	15.7
Active Listings ³	22	-47.0	-59.6	-61.7	-75.3	-64.7	-62.8
Sales to New Listings Ratio ⁴	79.2	66.7	61.9	76.3	23.9	41.1	38.6
Months of Inventory ⁵	2.4	5.5	7.4	8.1	34.6	13.7	15.0
Average Price	\$199,107	12.1	-4.2	13.2	0.7	8.1	-6.0
Median Price	\$127,450	-28.1	-32.0	-25.0	-31.1	-32.2	-44.0
Sale to List Price Ratio	97.4	95.4	95.9	95.0	92.7	94.9	95.1
Median Days on Market	34.0	56.5	72.5	102.0	154.0	115.0	53.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

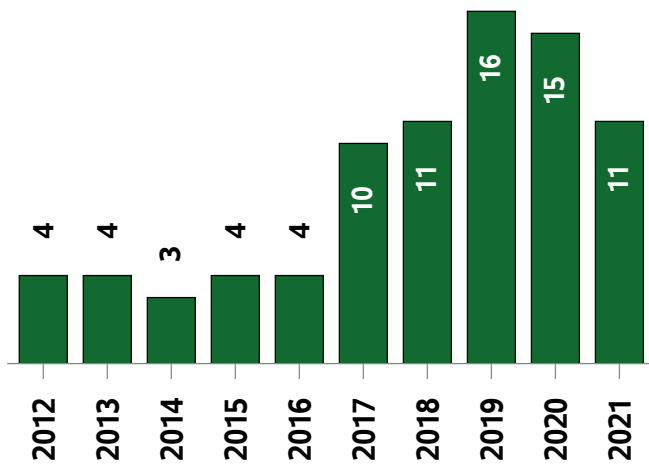
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

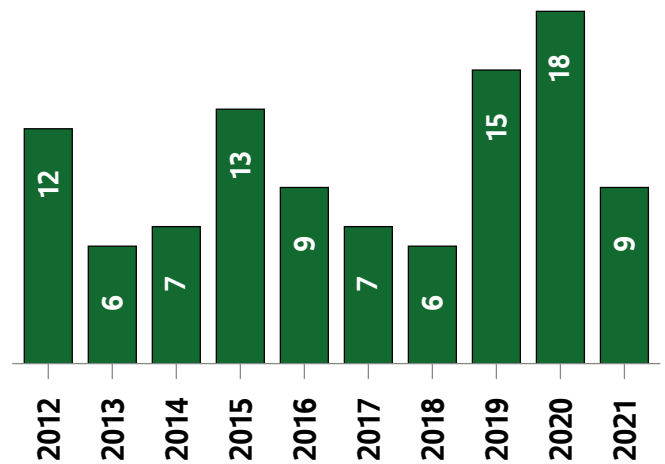
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Residential Market Activity

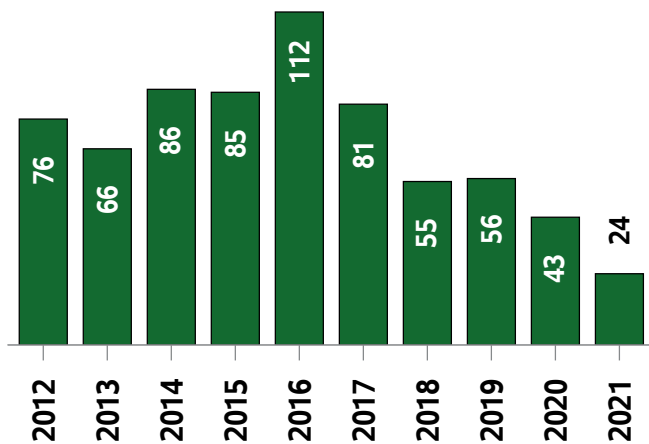
Sales Activity (August only)



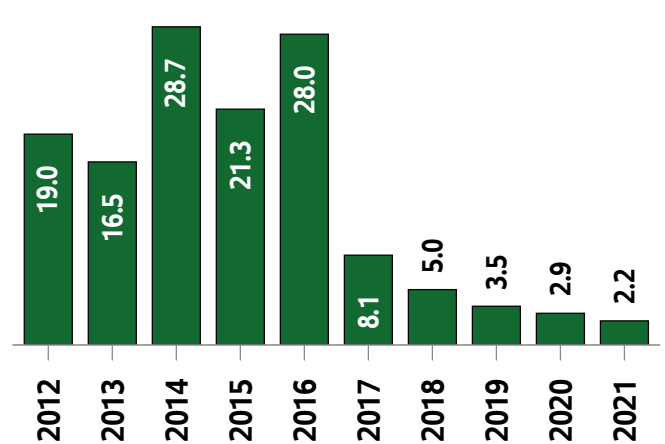
New Listings (August only)



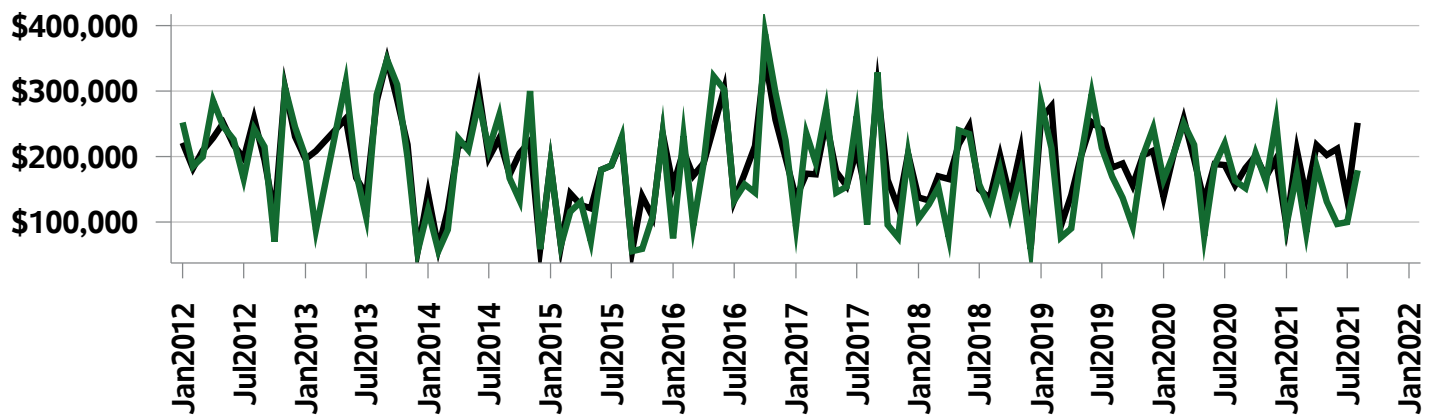
Active Listings (August only)



Months of Inventory (August only)

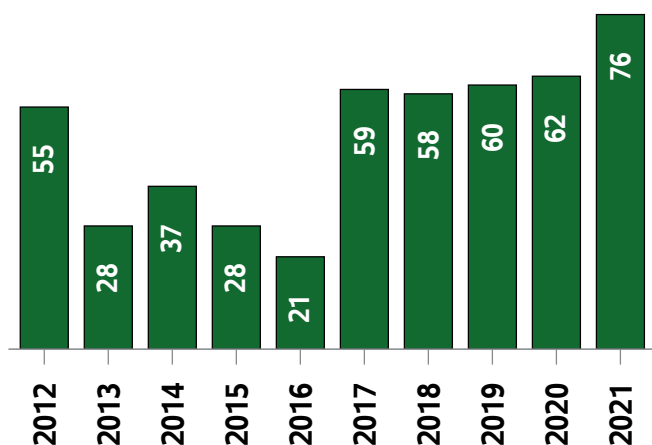


Average Price and Median Price

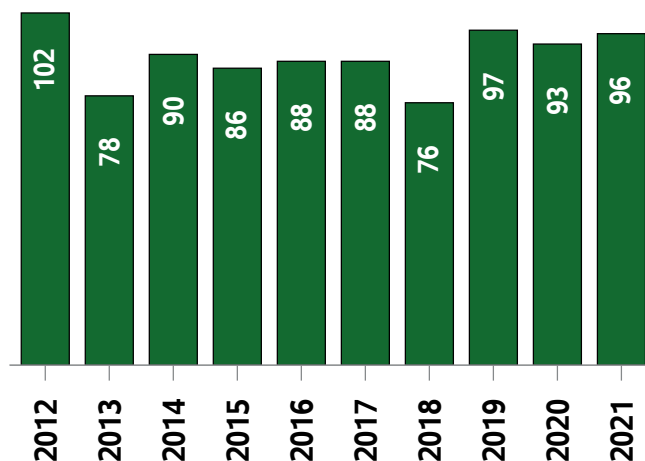


Elkford MLS® Residential Market Activity

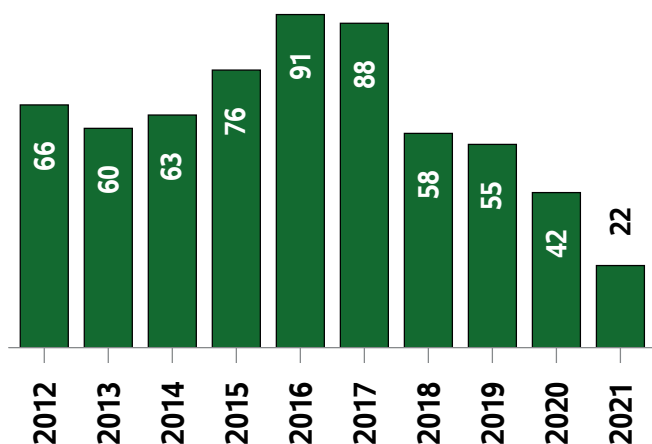
Sales Activity (August Year-to-date)



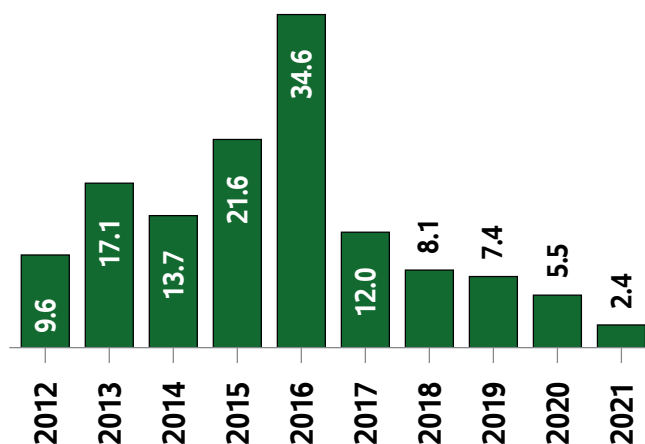
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford

MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	5	-37.5	-44.4	0.0	150.0	150.0	66.7
Dollar Volume	\$2,175,000	20.4	-1.1	101.9	267.4	252.0	151.4
New Listings	5	-28.6	-50.0	25.0	-28.6	0.0	66.7
Active Listings	11	-54.2	-63.3	-64.5	-77.1	-75.0	-59.3
Sales to New Listings Ratio ¹	100.0	114.3	90.0	125.0	28.6	40.0	100.0
Months of Inventory ²	2.2	3.0	3.3	6.2	24.0	22.0	9.0
Average Price	\$435,000	92.6	78.0	101.9	47.0	40.8	50.9
Median Price	\$370,000	73.3	66.7	51.6	25.0	19.8	25.4
Sale to List Price Ratio	99.0	94.6	95.2	92.8	97.2	99.2	94.2
Median Days on Market	34.0	53.5	78.0	59.0	86.5	151.5	51.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	32	-8.6	-5.9	-8.6	190.9	45.5	33.3
Dollar Volume	\$10,849,400	23.4	8.9	27.3	211.6	92.0	78.8
New Listings	40	-28.6	-29.8	-14.9	5.3	-24.5	2.6
Active Listings ³	9	-59.6	-69.6	-72.7	-77.6	-73.2	-58.6
Sales to New Listings Ratio ⁴	80.0	62.5	59.6	74.5	28.9	41.5	61.5
Months of Inventory ⁵	2.3	5.1	7.0	7.5	29.2	12.2	7.3
Average Price	\$339,044	34.9	15.7	39.3	7.1	32.0	34.1
Median Price	\$339,000	34.3	21.9	38.9	2.7	27.2	30.6
Sale to List Price Ratio	97.5	95.7	95.9	95.6	96.1	95.6	95.8
Median Days on Market	34.0	53.0	72.0	111.0	121.0	106.5	53.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

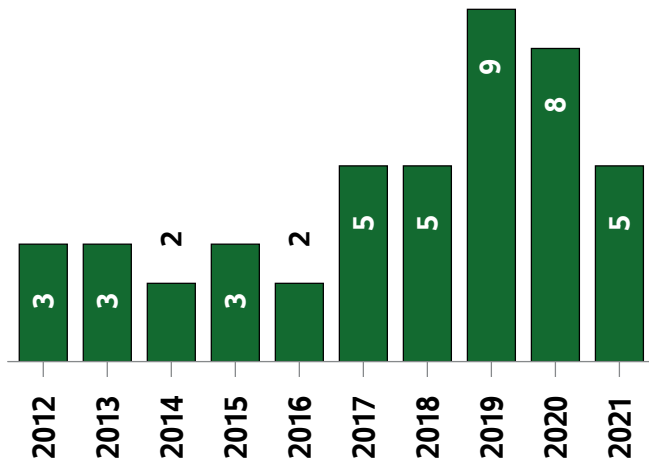
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

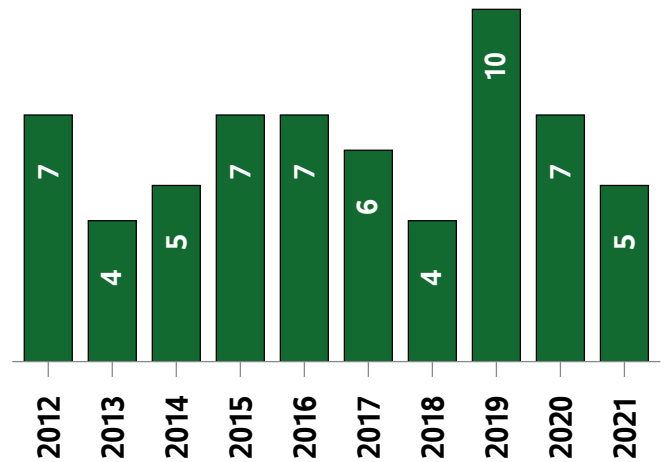
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Single Family Market Activity

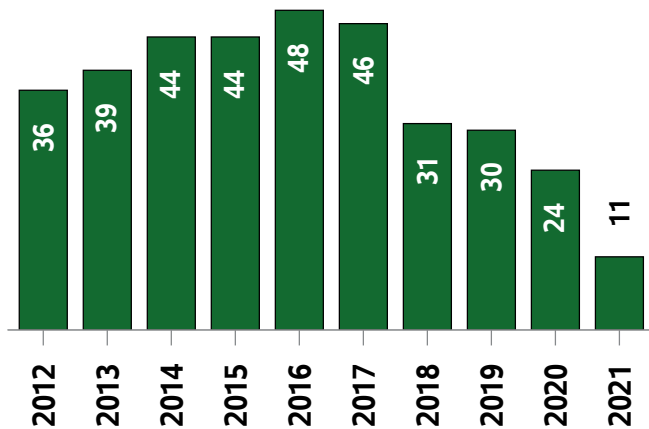
Sales Activity (August only)



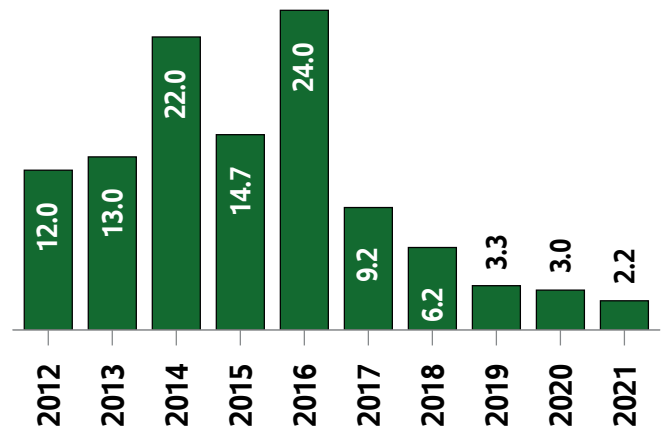
New Listings (August only)



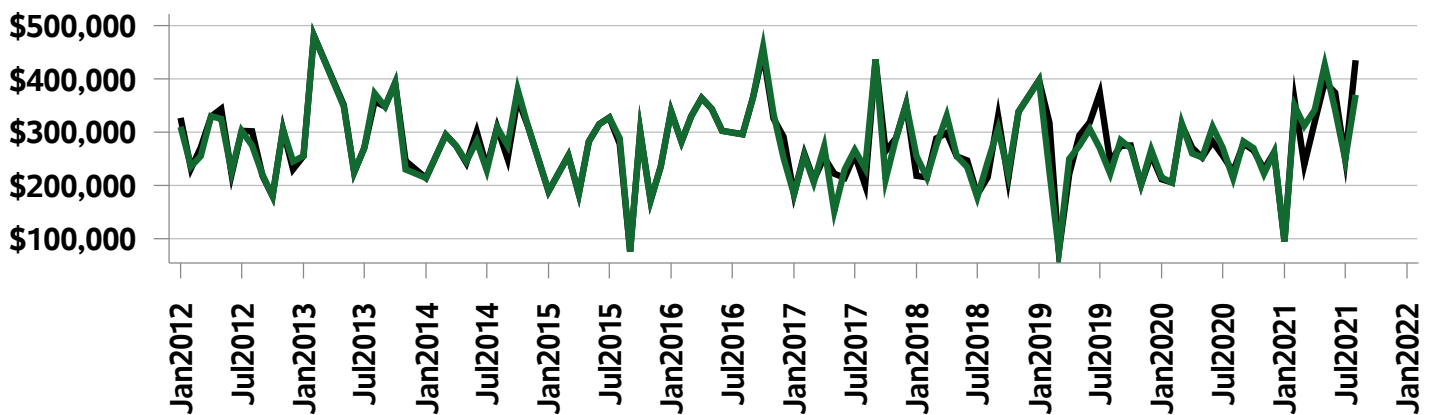
Active Listings (August only)



Months of Inventory (August only)

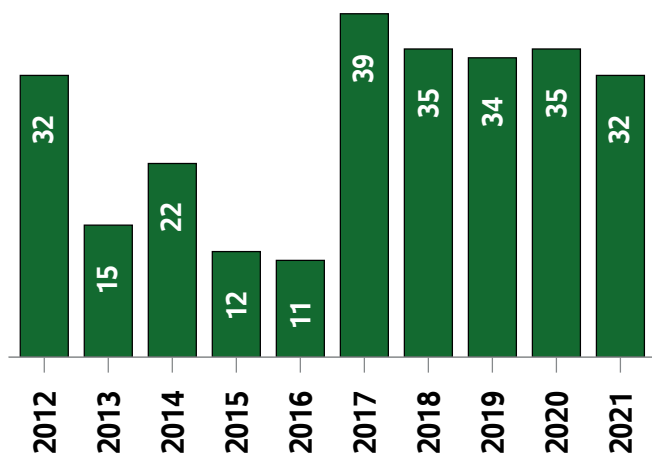


Average Price and Median Price

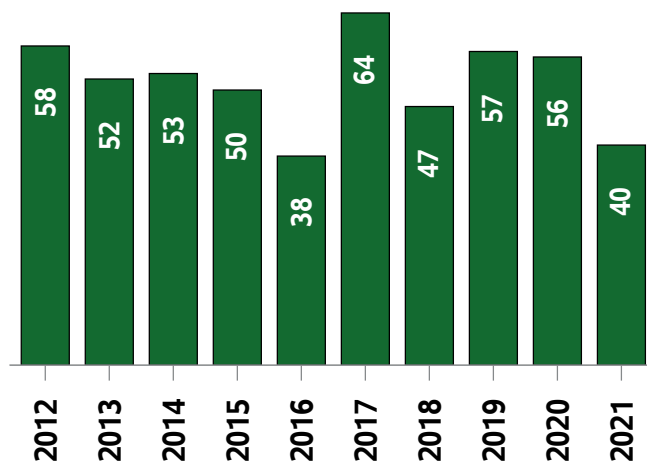


Elkford MLS® Single Family Market Activity

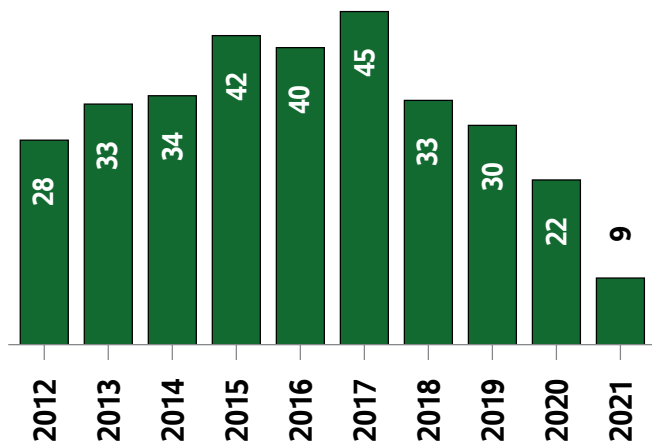
Sales Activity (August Year-to-date)



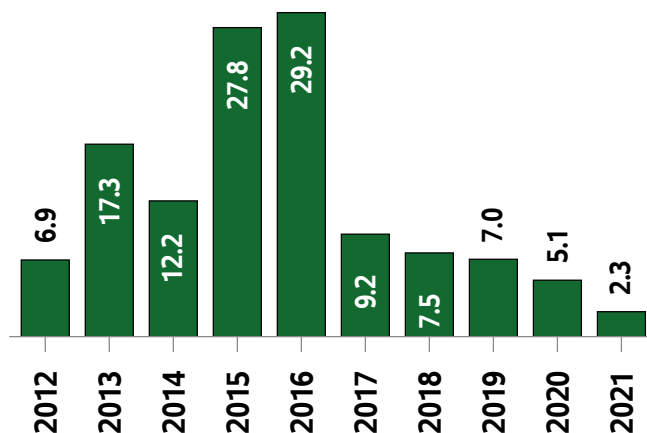
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	17	-43.3	-5.6	6.3	30.8	21.4	142.9
Dollar Volume	\$8,991,600	-37.0	-19.1	21.5	77.7	61.8	300.3
New Listings	16	-15.8	33.3	6.7	-42.9	-30.4	23.1
Active Listings	39	-27.8	-18.8	-15.2	-67.8	-65.8	-74.5
Sales to New Listings Ratio ¹	106.3	157.9	150.0	106.7	46.4	60.9	53.8
Months of Inventory ²	2.3	1.8	2.7	2.9	9.3	8.1	21.9
Average Price	\$528,918	11.2	-14.3	14.4	35.9	33.2	64.8
Median Price	\$471,000	21.4	-21.8	8.0	23.9	14.9	40.6
Sale to List Price Ratio	97.9	97.8	97.5	96.9	97.6	96.7	94.3
Median Days on Market	54.0	56.5	53.0	27.0	49.0	56.0	30.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	111	12.1	-2.6	16.8	54.2	23.3	131.3
Dollar Volume	\$64,240,795	21.0	10.5	51.5	119.5	77.5	276.1
New Listings	147	1.4	-1.3	13.1	-8.1	-9.8	-11.4
Active Listings ³	35	-38.8	-26.8	-27.7	-68.5	-70.0	-76.7
Sales to New Listings Ratio ⁴	75.5	68.3	76.5	73.1	45.0	55.2	28.9
Months of Inventory ⁵	2.5	4.7	3.4	4.1	12.4	10.4	25.2
Average Price	\$578,746	7.9	13.5	29.6	42.4	44.0	62.6
Median Price	\$525,000	-0.5	16.3	26.2	31.5	43.3	61.5
Sale to List Price Ratio	100.2	97.4	97.6	97.5	96.3	95.3	94.7
Median Days on Market	25.0	55.0	42.5	36.0	70.0	92.5	110.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

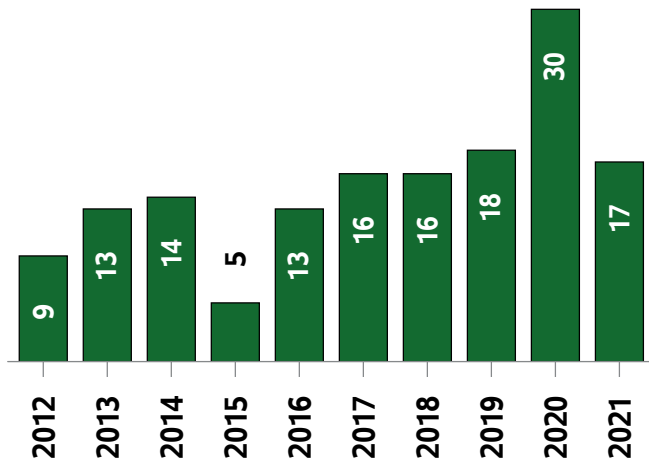
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

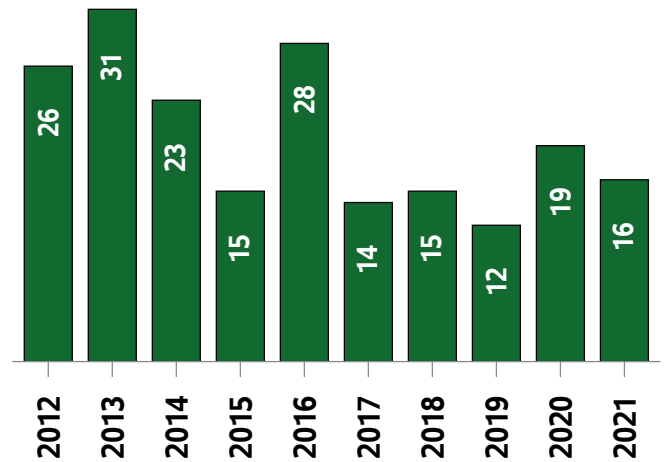
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Residential Market Activity

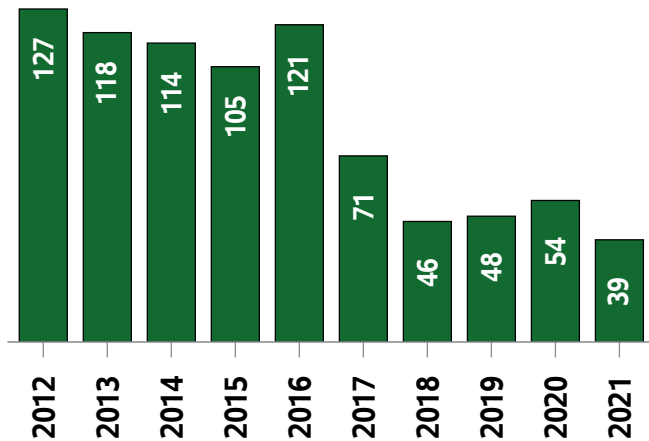
Sales Activity (August only)



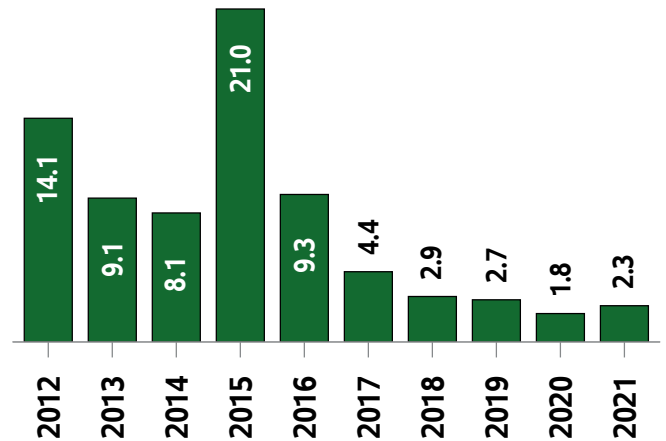
New Listings (August only)



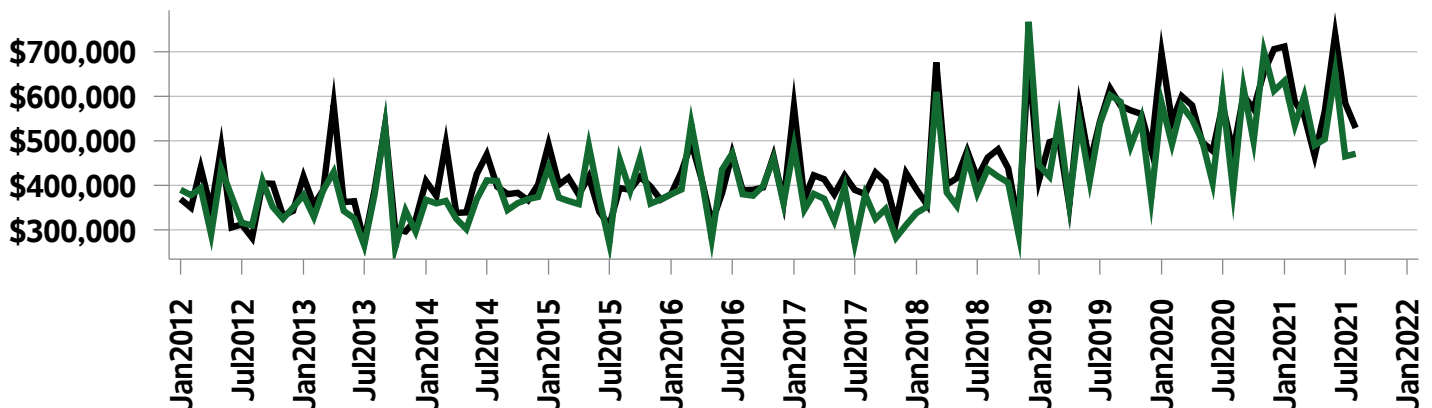
Active Listings (August only)



Months of Inventory (August only)

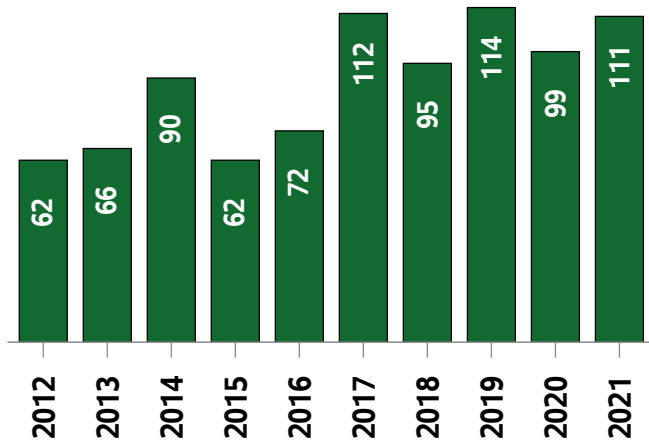


Average Price and Median Price

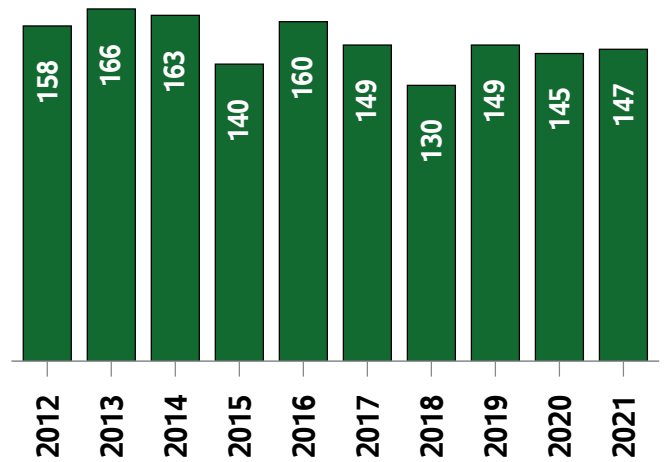


Fernie MLS® Residential Market Activity

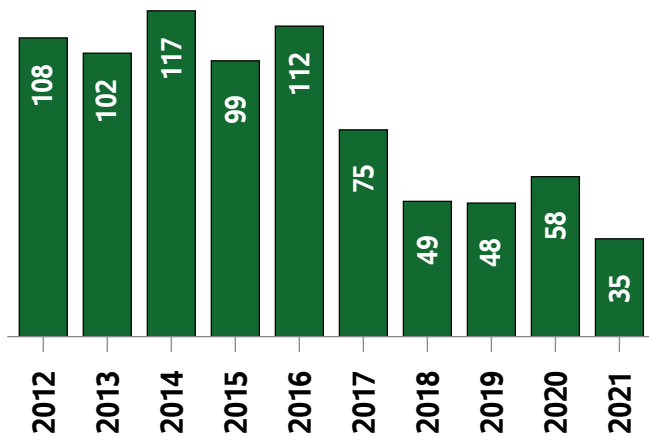
Sales Activity (August Year-to-date)



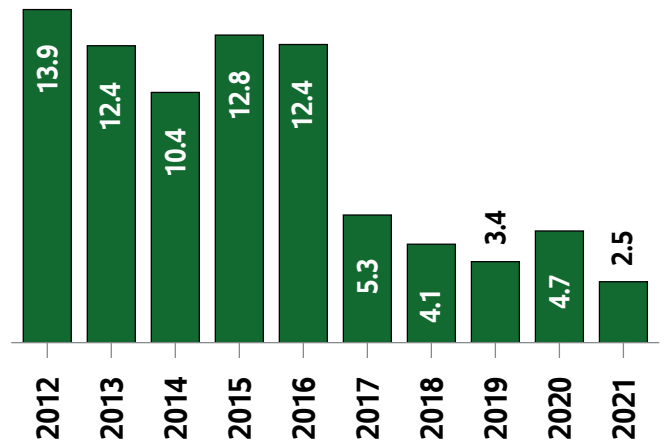
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	5	-70.6	-58.3	-37.5	-37.5	-28.6	-16.7
Dollar Volume	\$3,474,000	-66.5	-60.9	-21.1	-7.8	16.7	73.6
New Listings	8	-33.3	14.3	-27.3	-57.9	-46.7	14.3
Active Listings	22	-43.6	-35.3	-31.3	-59.3	-65.1	-74.7
Sales to New Listings Ratio ¹	62.5	141.7	171.4	72.7	42.1	46.7	85.7
Months of Inventory ²	4.4	2.3	2.8	4.0	6.8	9.0	14.5
Average Price	\$694,800	13.8	-6.1	26.3	47.6	63.4	108.3
Median Price	\$699,000	18.5	8.2	32.0	51.1	66.4	98.6
Sale to List Price Ratio	97.2	96.5	97.6	97.9	98.4	96.7	94.8
Median Days on Market	69.0	47.0	63.0	30.5	34.0	46.0	22.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	50	-21.9	-27.5	2.0	11.1	0.0	56.3
Dollar Volume	\$40,731,953	-1.0	-6.2	49.0	89.1	64.7	214.4
New Listings	71	-30.4	-25.3	-12.3	-11.3	-29.0	-29.0
Active Listings ³	19	-51.9	-45.1	-33.0	-59.2	-66.4	-76.2
Sales to New Listings Ratio ⁴	70.4	62.7	72.6	60.5	56.3	50.0	32.0
Months of Inventory ⁵	3.0	4.9	4.0	4.6	8.3	9.1	20.0
Average Price	\$814,639	26.7	29.4	46.0	70.2	64.7	101.2
Median Price	\$773,500	28.4	30.0	44.6	61.1	84.2	118.5
Sale to List Price Ratio	98.8	97.2	97.3	97.6	96.4	96.6	94.5
Median Days on Market	26.0	61.5	51.0	36.0	53.0	84.5	83.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

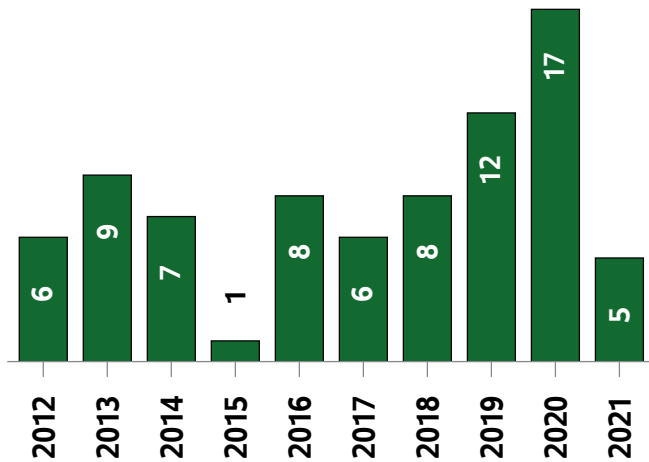
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

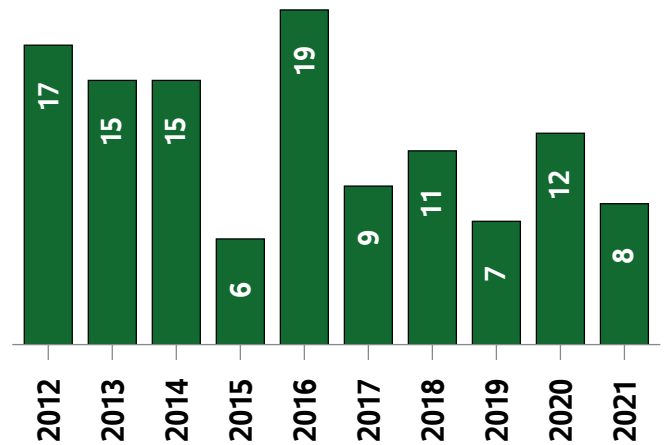
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Single Family Market Activity

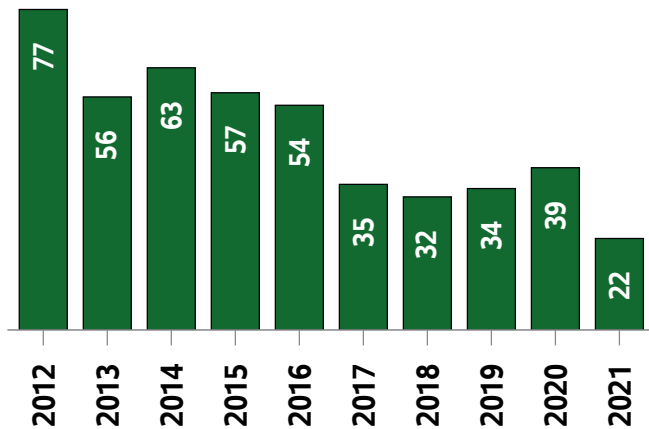
Sales Activity (August only)



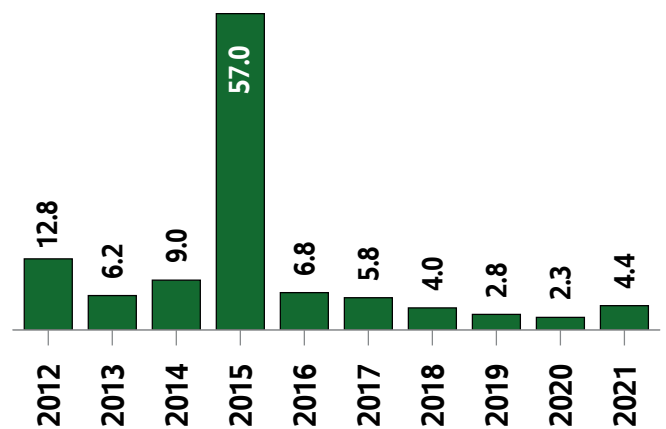
New Listings (August only)



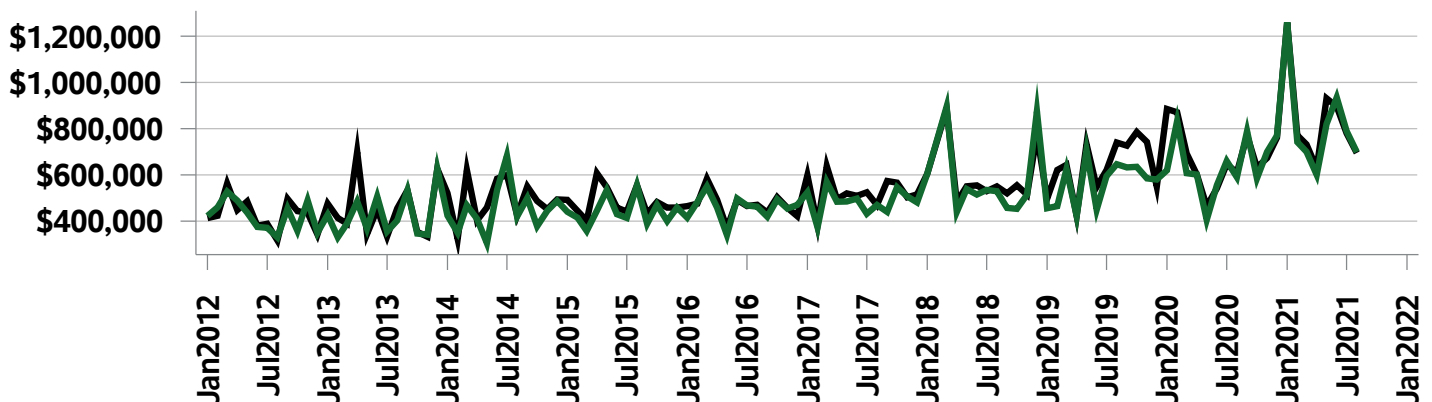
Active Listings (August only)



Months of Inventory (August only)

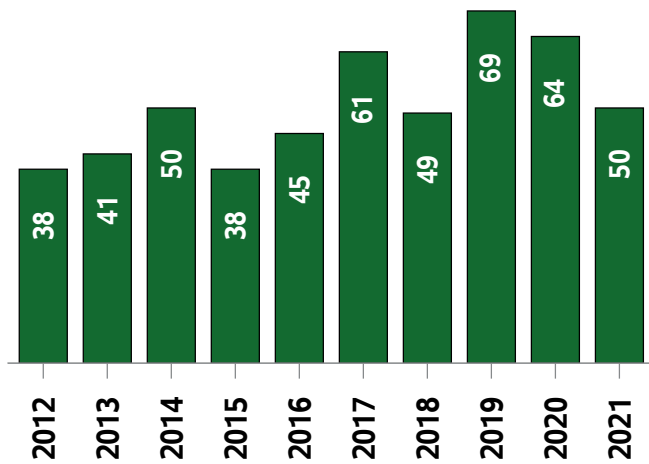


Average Price and Median Price

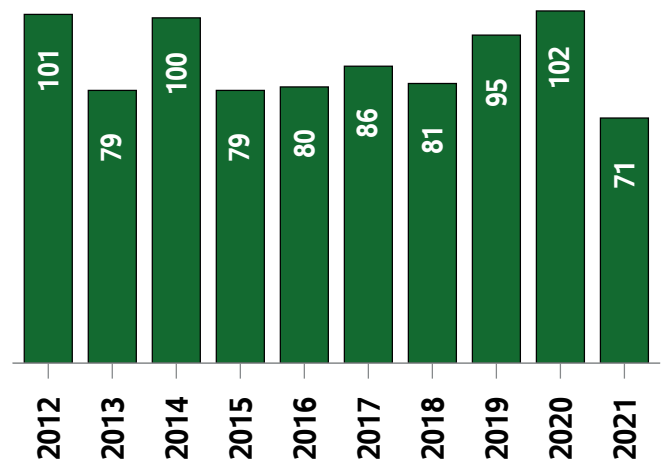


Fernie MLS® Single Family Market Activity

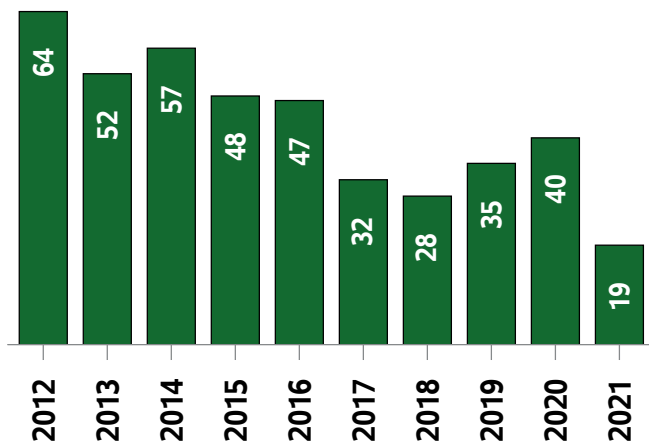
Sales Activity (August Year-to-date)



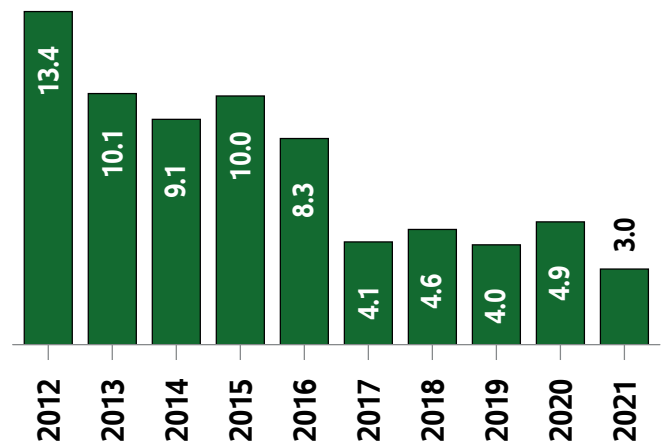
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	6	100.0	0.0	-40.0	0.0	100.0	100.0
Dollar Volume	\$3,848,677	189.7	116.2	9.6	176.3	768.8	859.8
New Listings	9	200.0	-10.0	125.0	-18.2	-30.8	-18.2
Active Listings	13	0.0	-50.0	-38.1	-62.9	-81.9	-82.2
Sales to New Listings Ratio ¹	66.7	100.0	60.0	250.0	54.5	23.1	27.3
Months of Inventory ²	2.2	4.3	4.3	2.1	5.8	24.0	24.3
Average Price	\$641,446	44.9	116.2	82.7	176.3	334.4	379.9
Median Price	\$530,950	14.2	65.4	42.9	94.1	165.5	208.7
Sale to List Price Ratio	98.4	97.4	94.5	96.6	94.4	91.6	89.9
Median Days on Market	30.0	51.0	40.0	53.5	114.0	45.0	103.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	51	104.0	54.5	15.9	24.4	155.0	37.8
Dollar Volume	\$26,182,619	213.2	134.1	69.3	138.3	550.2	210.3
New Listings	53	130.4	6.0	-5.4	-18.5	-47.0	-43.6
Active Listings ³	13	-7.2	-36.8	-47.2	-66.0	-77.7	-81.1
Sales to New Listings Ratio ⁴	96.2	108.7	66.0	78.6	63.1	20.0	39.4
Months of Inventory ⁵	2.0	4.4	4.9	4.4	7.4	23.1	14.7
Average Price	\$513,385	53.5	51.5	46.1	91.6	155.0	125.1
Median Price	\$435,000	24.5	17.6	19.5	58.2	108.1	64.2
Sale to List Price Ratio	98.1	96.4	95.4	95.7	94.6	90.5	92.4
Median Days on Market	54.0	51.0	54.0	35.5	83.0	58.0	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

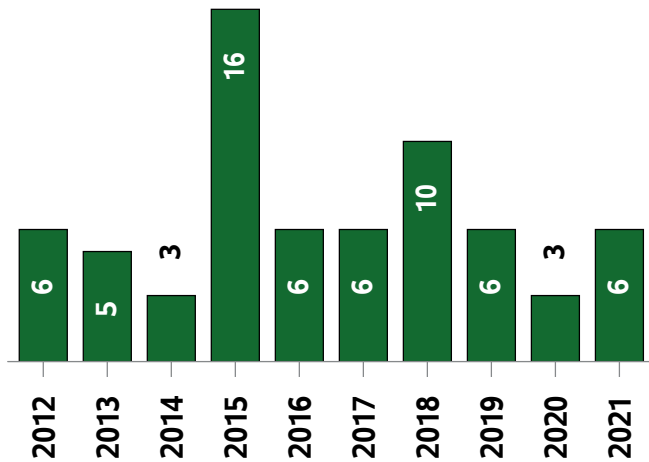
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

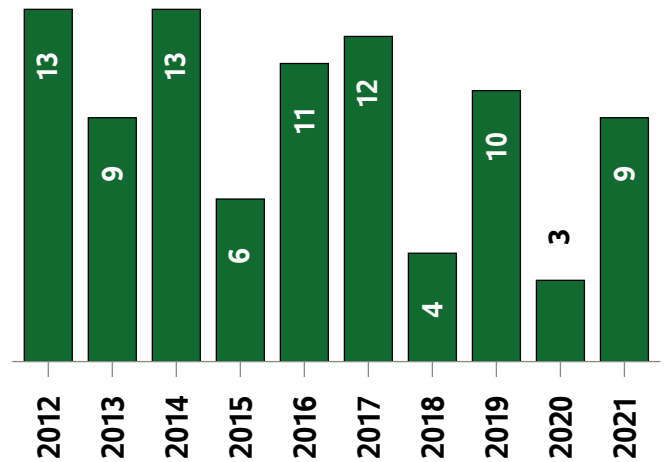
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Residential Market Activity

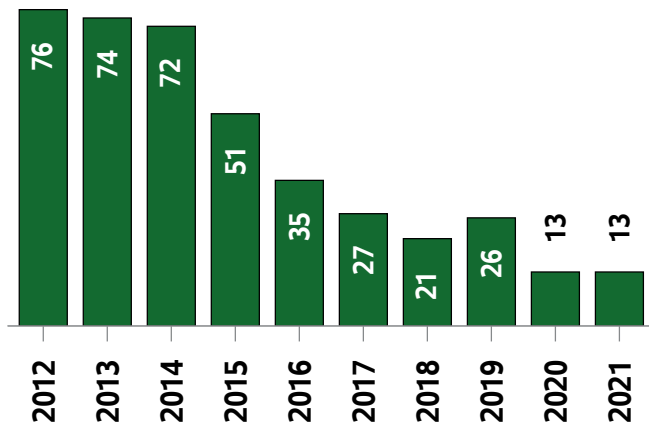
Sales Activity (August only)



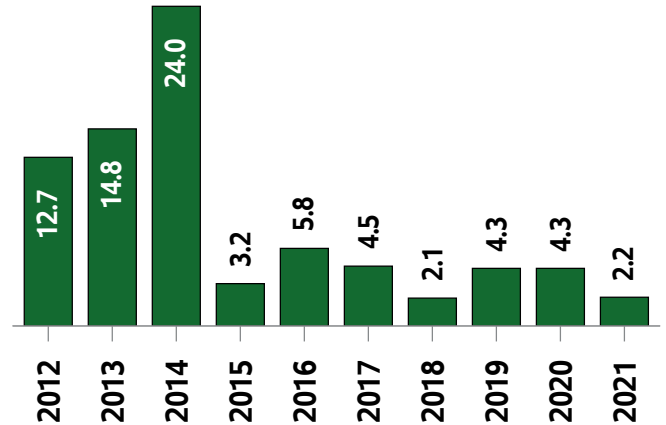
New Listings (August only)



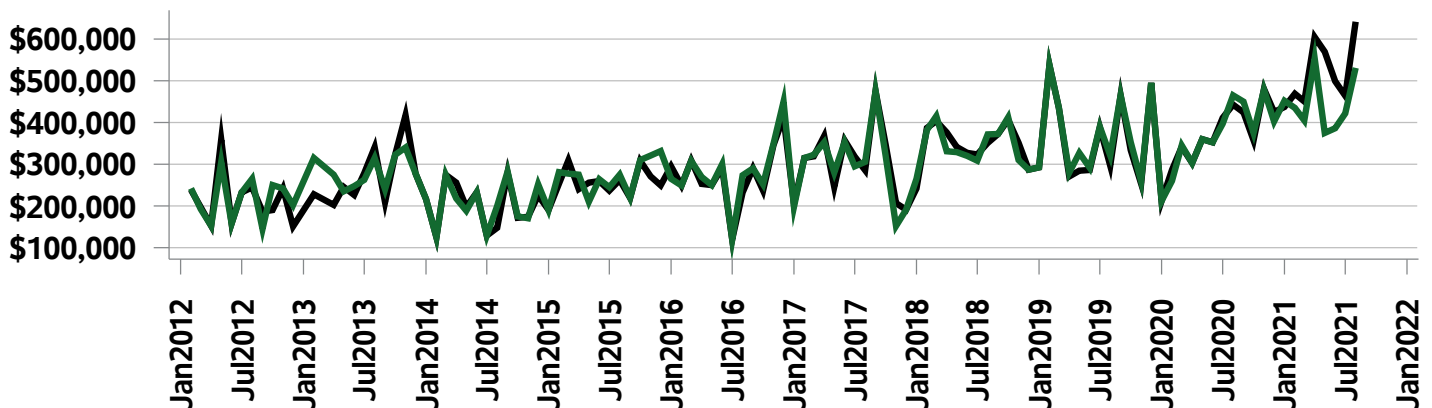
Active Listings (August only)



Months of Inventory (August only)

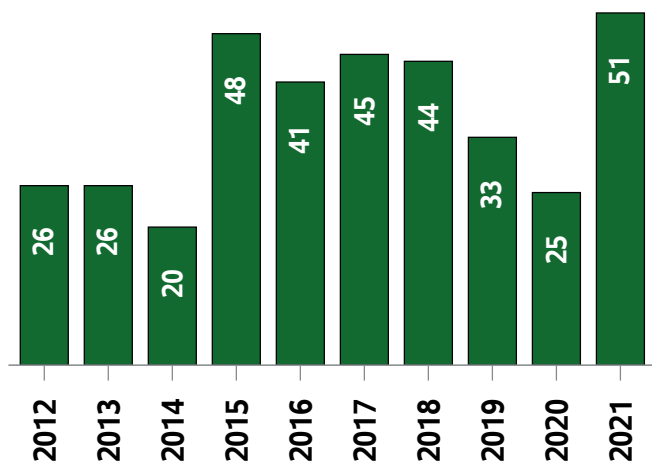


Average Price and Median Price

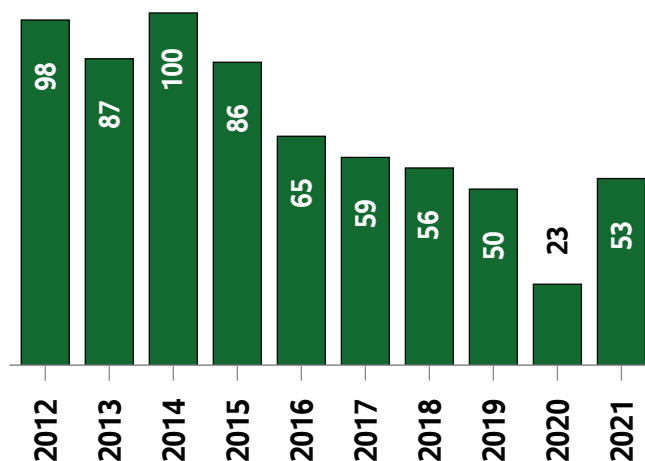


Golden MLS® Residential Market Activity

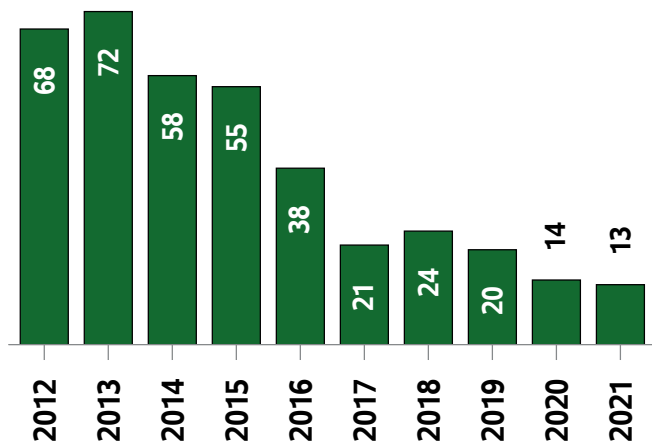
Sales Activity (August Year-to-date)



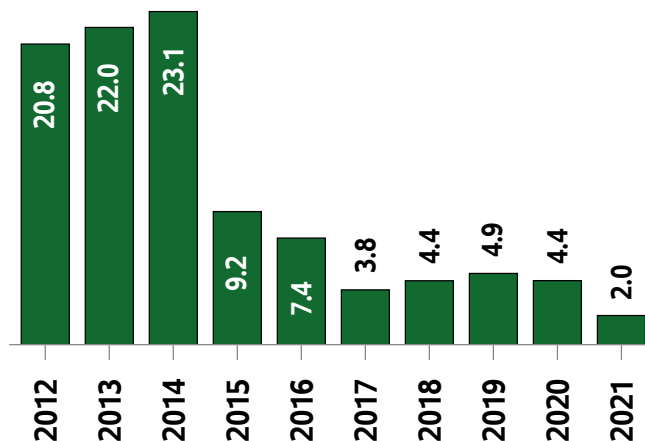
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	6	200.0	100.0	-14.3	50.0	200.0	200.0
Dollar Volume	\$3,848,677	258.9	260.7	39.8	228.4	805.6	907.5
New Listings	5	150.0	0.0	66.7	-44.4	-50.0	-44.4
Active Listings	9	50.0	-50.0	-43.8	-67.9	-84.5	-83.3
Sales to New Listings Ratio ¹	120.0	100.0	60.0	233.3	44.4	20.0	22.2
Months of Inventory ²	1.5	3.0	6.0	2.3	7.0	29.0	27.0
Average Price	\$641,446	19.6	80.4	63.1	118.9	201.9	235.8
Median Price	\$530,950	-1.0	45.5	35.1	80.9	149.9	178.0
Sale to List Price Ratio	98.4	97.8	96.1	97.8	96.2	92.3	91.5
Median Days on Market	30.0	34.5	23.0	68.0	69.0	66.0	167.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	33	94.1	50.0	-13.2	3.1	135.7	57.1
Dollar Volume	\$19,639,549	183.6	111.7	42.1	101.3	489.5	222.0
New Listings	36	100.0	9.1	-25.0	-34.5	-53.2	-49.3
Active Listings ³	10	32.8	-39.8	-44.6	-65.6	-79.2	-80.3
Sales to New Listings Ratio ⁴	91.7	94.4	66.7	79.2	58.2	18.2	29.6
Months of Inventory ⁵	2.3	3.4	5.8	3.7	7.0	26.4	18.6
Average Price	\$595,138	46.1	41.1	63.6	95.2	150.1	104.9
Median Price	\$485,000	22.2	19.0	29.3	59.0	112.7	62.8
Sale to List Price Ratio	98.6	97.2	96.6	95.8	95.0	92.7	94.6
Median Days on Market	48.0	45.0	76.0	35.5	69.5	70.5	91.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

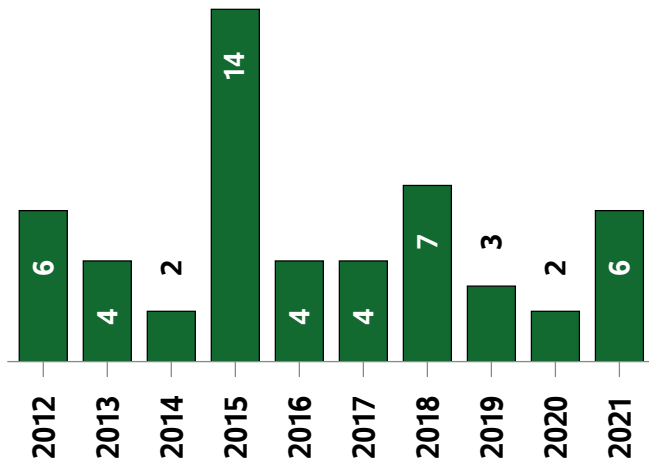
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

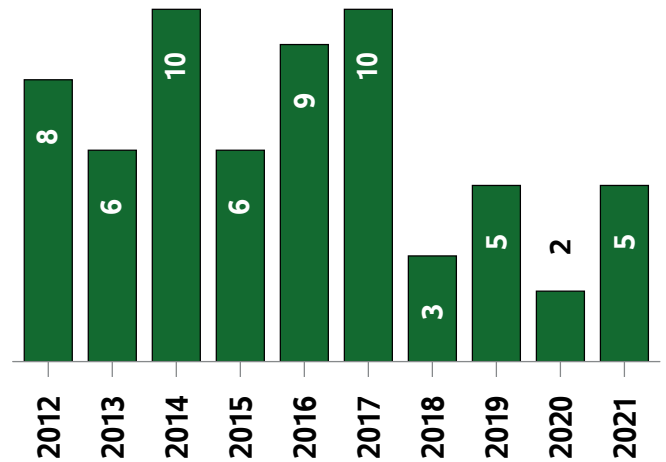
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Single Family Market Activity

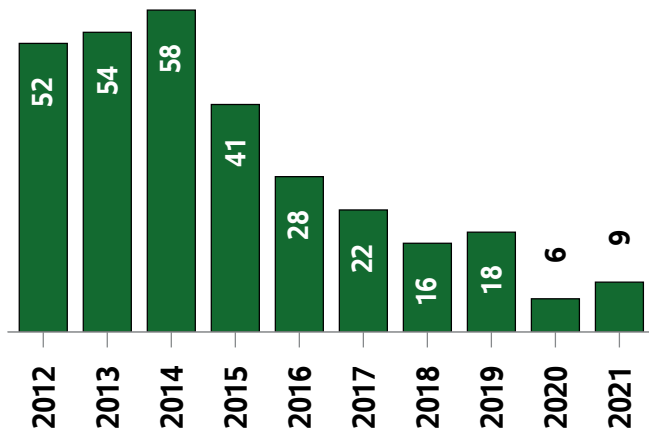
Sales Activity (August only)



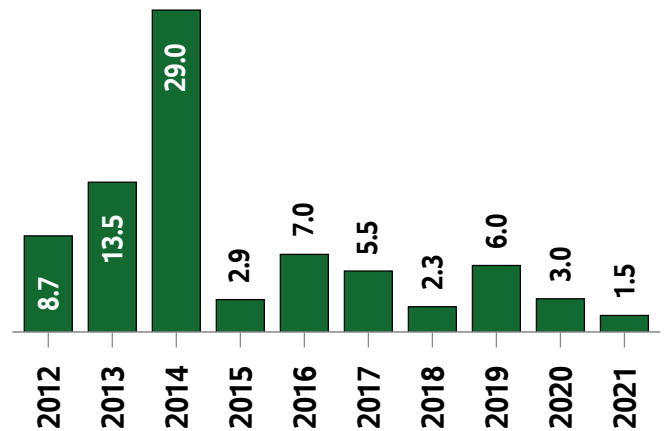
New Listings (August only)



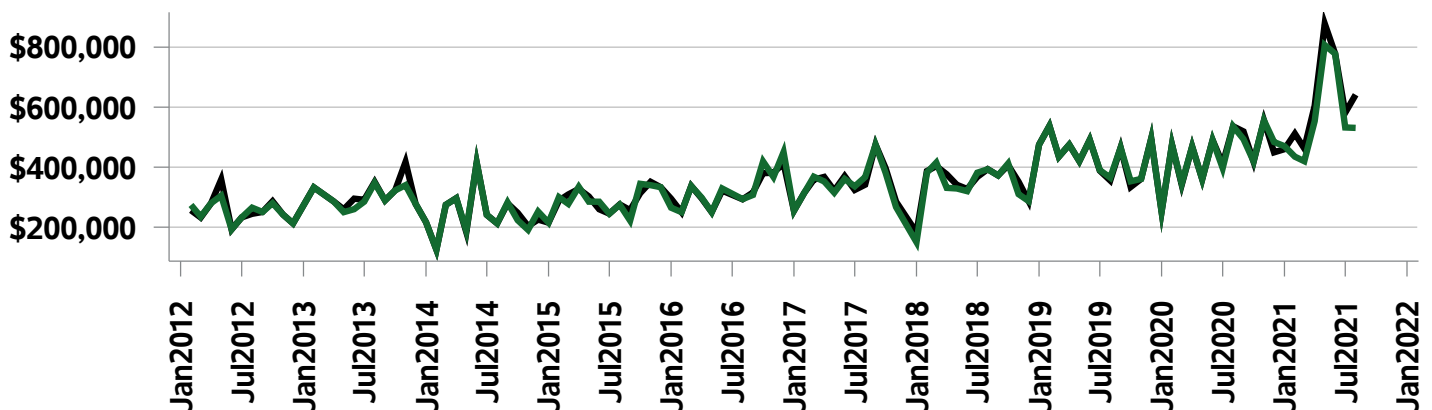
Active Listings (August only)



Months of Inventory (August only)

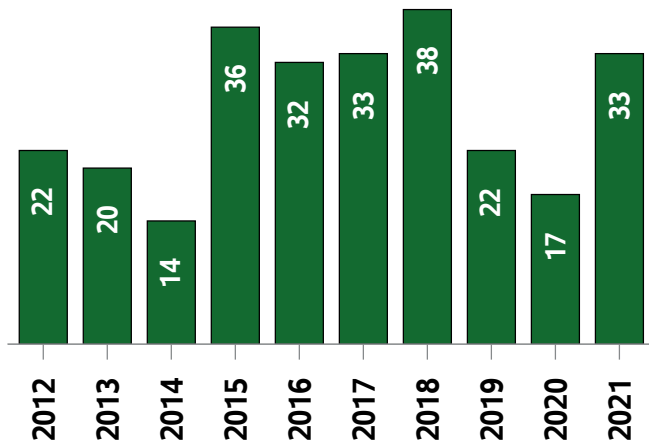


Average Price and Median Price

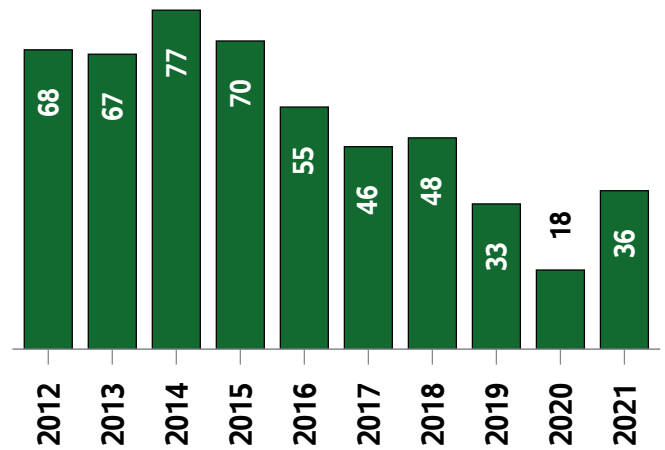


Golden MLS® Single Family Market Activity

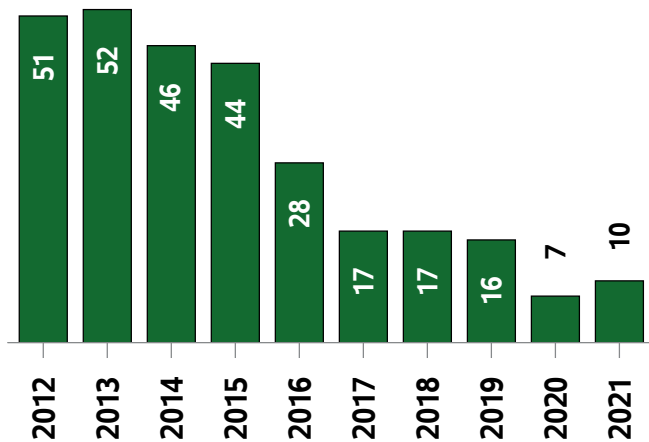
Sales Activity (August Year-to-date)



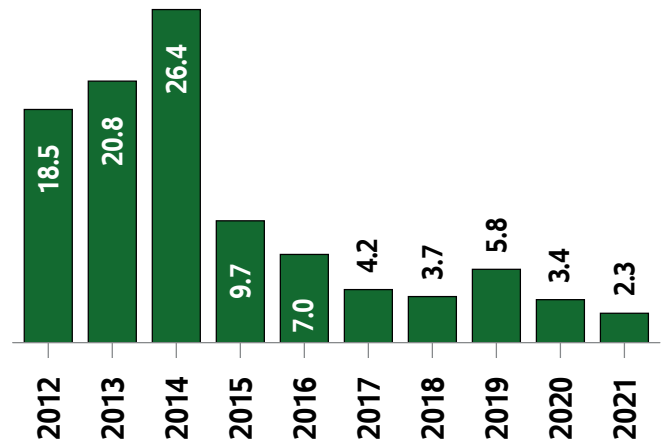
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	9	-18.2	-10.0	80.0	-50.0	0.0	350.0
Dollar Volume	\$3,287,000	19.0	32.3	179.5	-1.4	50.7	564.0
New Listings	14	16.7	-17.6	55.6	0.0	-17.6	-12.5
Active Listings	29	-40.8	-57.4	-40.8	-70.1	-74.8	-69.8
Sales to New Listings Ratio ¹	64.3	91.7	58.8	55.6	128.6	52.9	12.5
Months of Inventory ²	3.2	4.5	6.8	9.8	5.4	12.8	48.0
Average Price	\$365,222	45.5	47.0	55.3	97.2	50.7	47.6
Median Price	\$339,000	35.6	42.7	28.0	89.9	38.4	37.0
Sale to List Price Ratio	97.5	96.7	94.3	94.7	94.6	94.3	93.9
Median Days on Market	60.0	56.0	49.5	40.0	82.5	94.0	167.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	63	-10.0	18.9	-1.6	-6.0	18.9	125.0
Dollar Volume	\$21,330,533	10.0	39.6	29.8	57.9	105.4	293.7
New Listings	82	-16.3	-23.4	-15.5	-35.4	-40.6	-32.8
Active Listings ³	23	-56.6	-55.7	-44.4	-77.1	-79.1	-73.7
Sales to New Listings Ratio ⁴	76.8	71.4	49.5	66.0	52.8	38.4	23.0
Months of Inventory ⁵	2.9	5.9	7.7	5.1	11.7	16.3	24.5
Average Price	\$338,580	22.3	17.5	31.8	67.9	72.8	75.0
Median Price	\$334,000	25.2	19.7	38.1	71.3	78.1	86.6
Sale to List Price Ratio	98.5	96.1	96.1	96.3	94.4	92.9	93.2
Median Days on Market	42.0	67.5	56.0	38.0	122.0	127.0	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

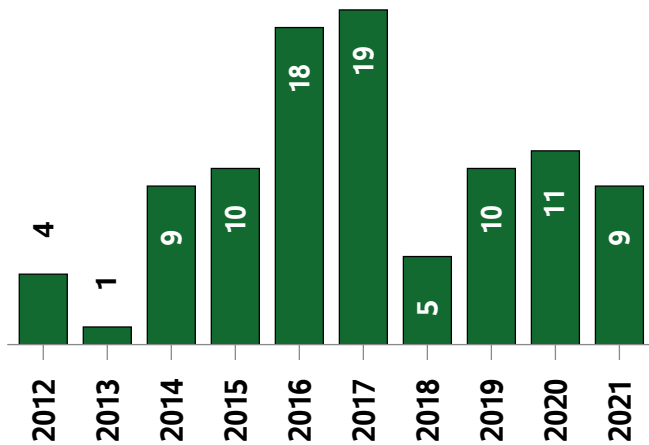
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

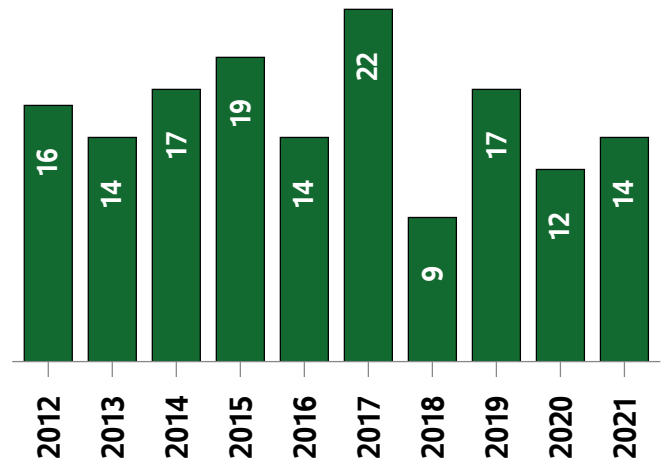
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Residential Market Activity

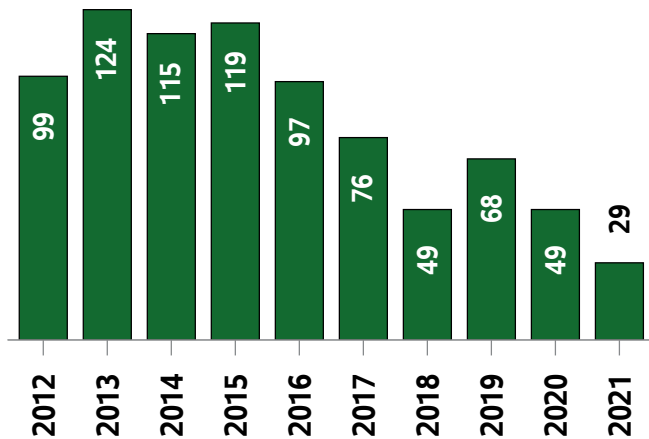
Sales Activity (August only)



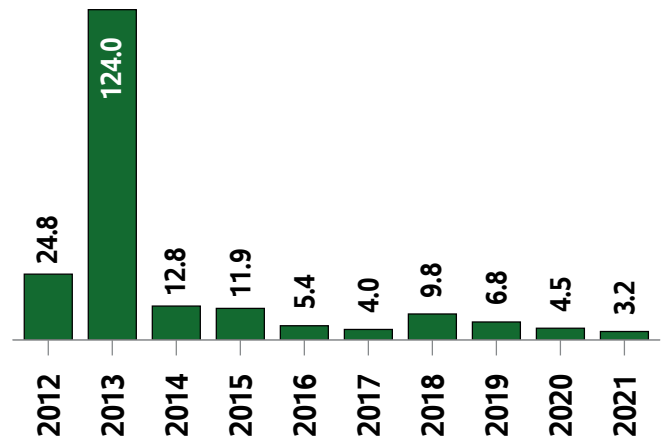
New Listings (August only)



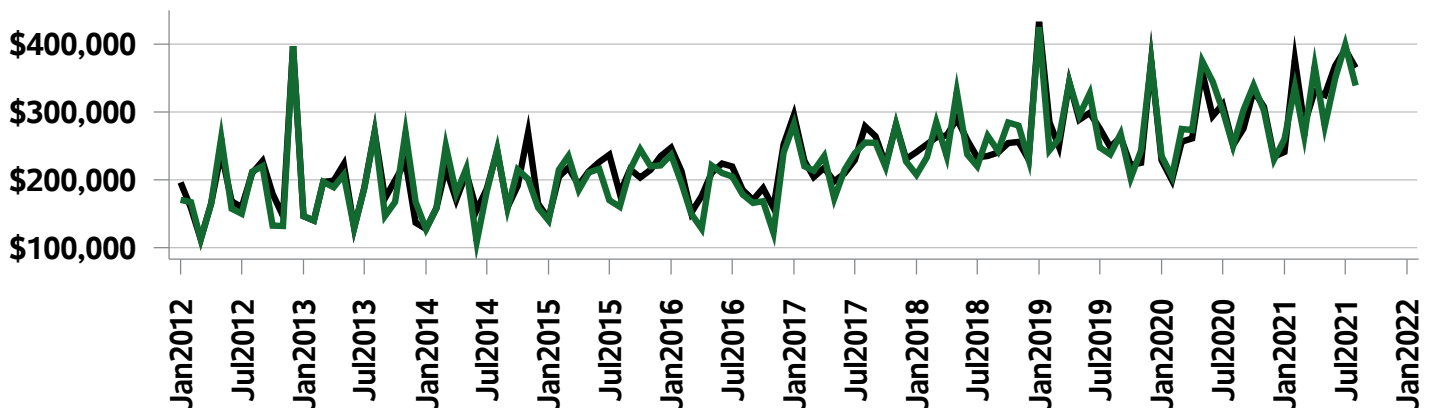
Active Listings (August only)



Months of Inventory (August only)

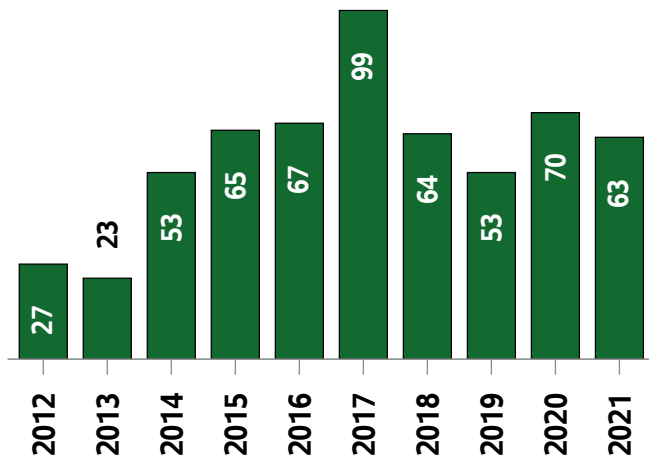


Average Price and Median Price

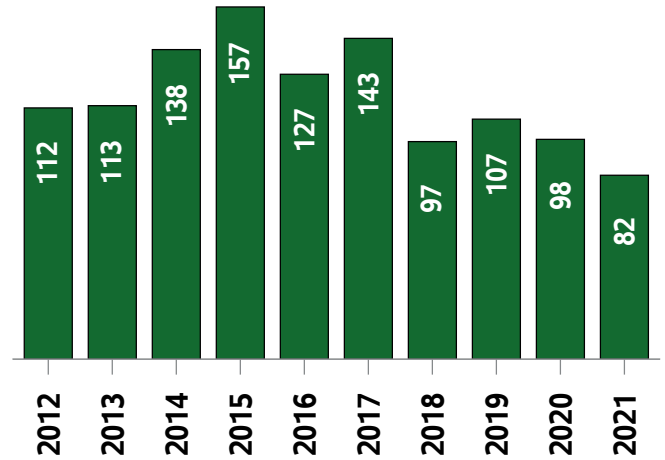


Grand Forks MLS® Residential Market Activity

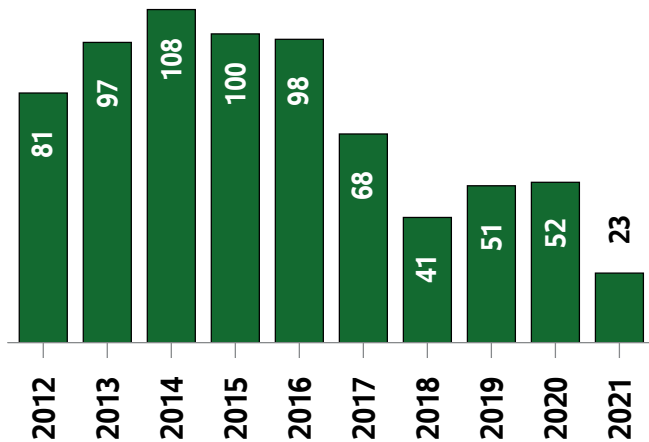
Sales Activity (August Year-to-date)



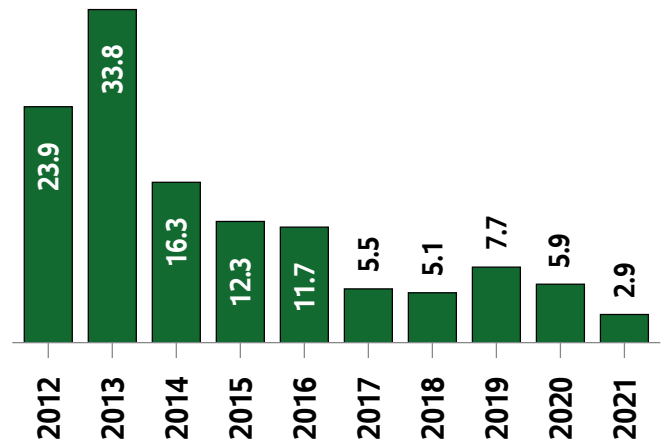
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	7	-12.5	0.0	75.0	-53.3	0.0	250.0
Dollar Volume	\$2,738,000	22.5	34.3	153.1	-7.7	35.7	453.1
New Listings	12	33.3	-20.0	33.3	-14.3	-7.7	-14.3
Active Listings	25	-39.0	-58.3	-35.9	-69.9	-73.4	-67.5
Sales to New Listings Ratio ¹	58.3	88.9	46.7	44.4	107.1	53.8	14.3
Months of Inventory ²	3.6	5.1	8.6	9.8	5.5	13.4	38.5
Average Price	\$391,143	39.9	34.3	44.6	97.7	35.7	58.0
Median Price	\$375,000	45.2	34.4	35.9	108.3	42.6	51.5
Sale to List Price Ratio	97.7	97.4	95.3	94.8	93.9	96.1	93.9
Median Days on Market	103.0	73.0	55.0	55.0	56.0	94.0	167.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	51	-17.7	8.5	-5.6	-1.9	24.4	142.9
Dollar Volume	\$18,951,333	4.2	30.8	26.2	61.2	102.9	335.0
New Listings	68	-18.1	-28.4	-15.0	-39.8	-44.3	-29.9
Active Listings ³	19	-58.8	-57.6	-45.0	-76.0	-77.9	-72.9
Sales to New Listings Ratio ⁴	75.0	74.7	49.5	67.5	46.0	33.6	21.6
Months of Inventory ⁵	2.9	5.8	7.4	5.0	11.8	16.4	26.0
Average Price	\$371,595	26.7	20.6	33.7	64.3	63.1	79.1
Median Price	\$367,500	27.1	16.7	28.5	75.0	67.0	101.9
Sale to List Price Ratio	98.8	96.3	96.6	96.2	94.6	93.3	94.2
Median Days on Market	42.0	66.5	63.0	38.0	99.0	113.0	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

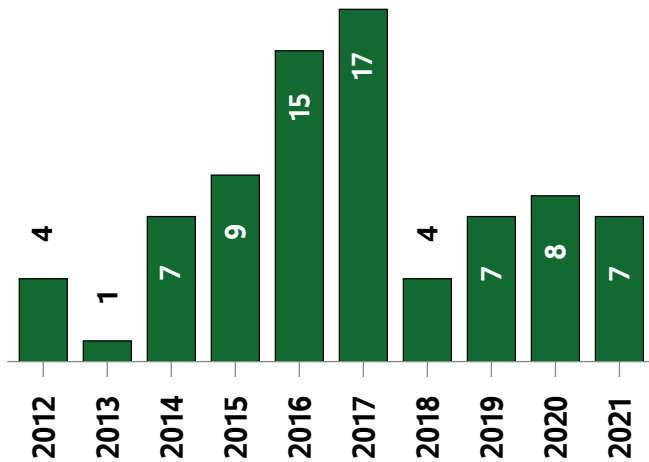
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

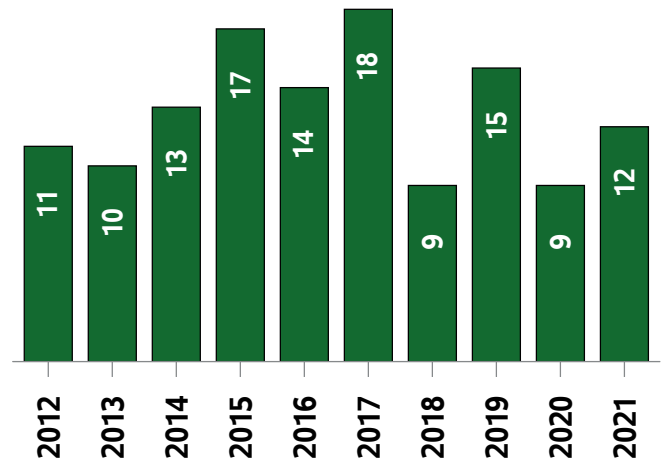
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Single Family Market Activity

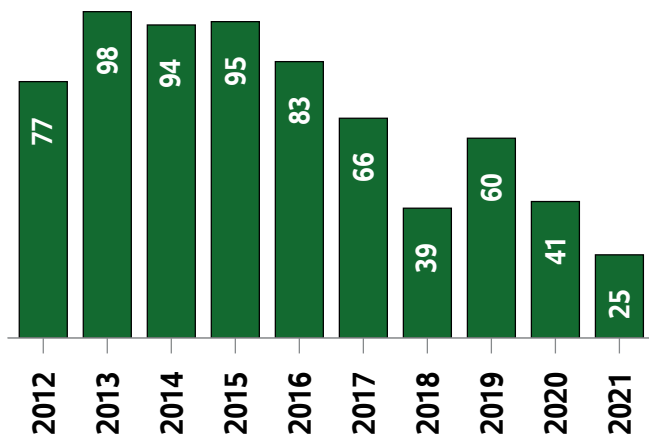
Sales Activity (August only)



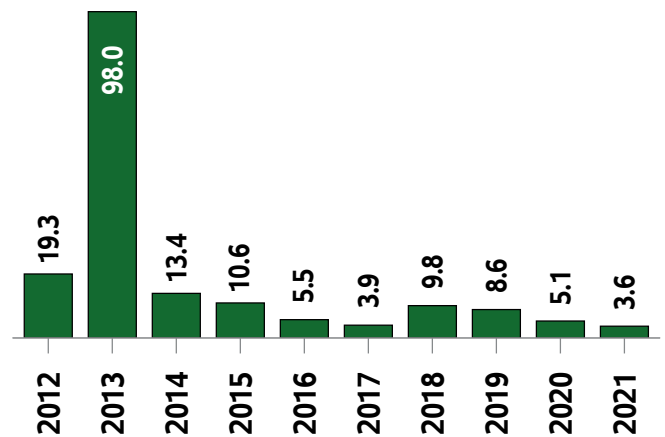
New Listings (August only)



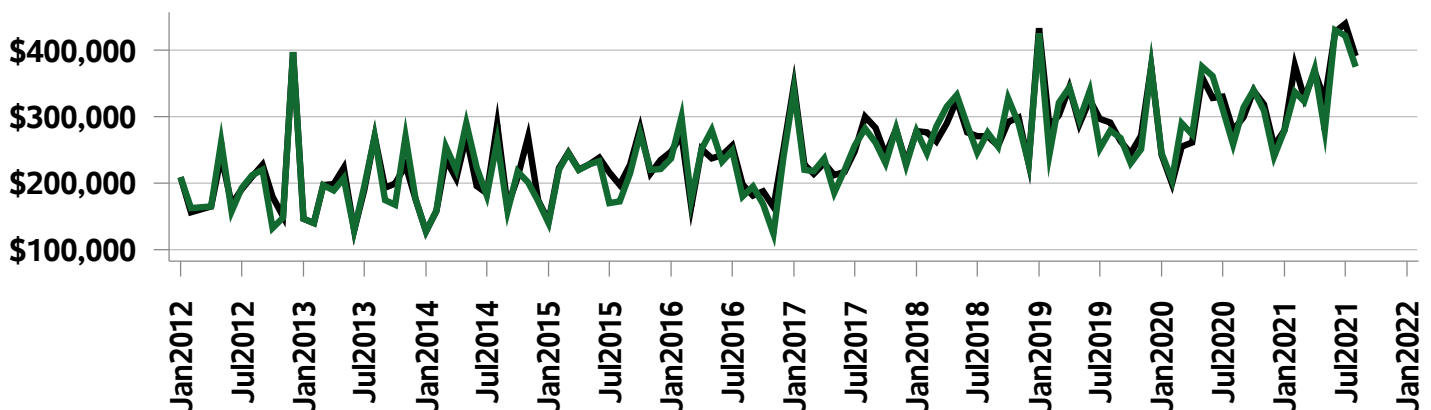
Active Listings (August only)



Months of Inventory (August only)

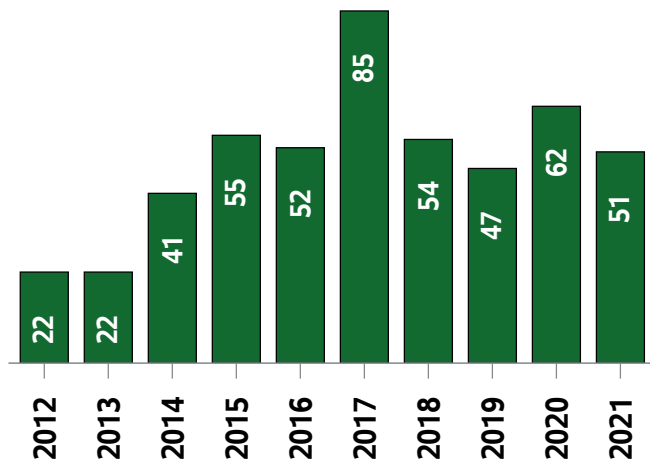


Average Price and Median Price

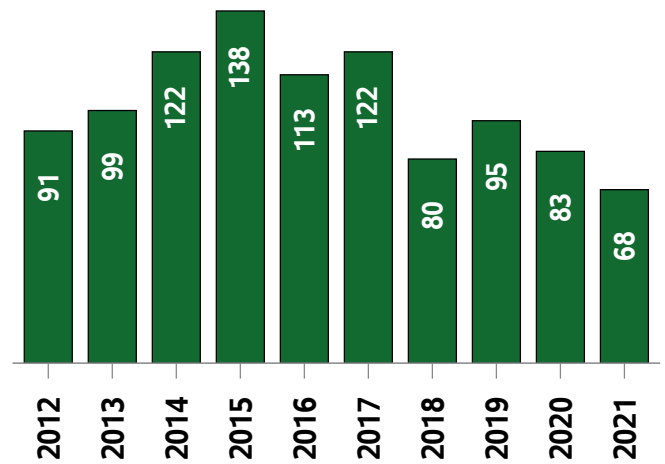


Grand Forks MLS® Single Family Market Activity

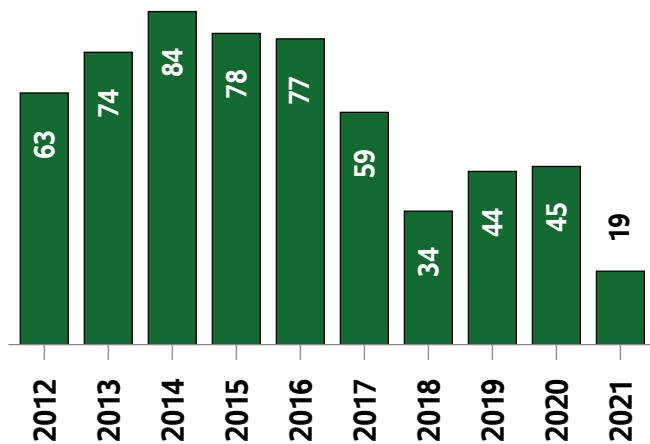
Sales Activity (August Year-to-date)



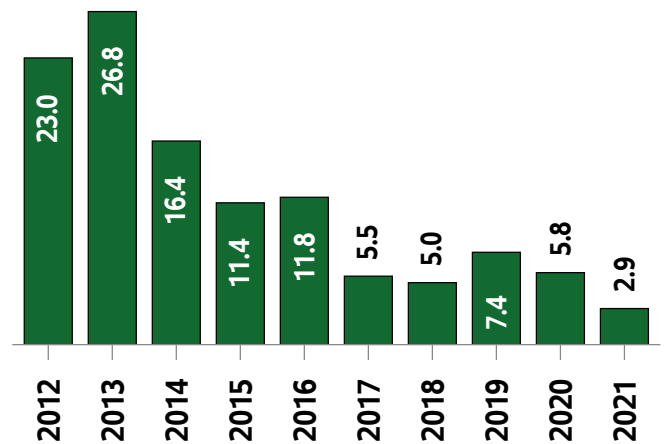
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	13	-18.8	-13.3	225.0	225.0	116.7	225.0
Dollar Volume	\$5,187,128	-17.0	-4.7	250.0	327.0	256.7	267.4
New Listings	19	-13.6	58.3	72.7	111.1	216.7	58.3
Active Listings	40	-45.9	-53.5	-42.9	-48.1	-55.6	-67.2
Sales to New Listings Ratio ¹	68.4	72.7	125.0	36.4	44.4	100.0	33.3
Months of Inventory ²	3.1	4.6	5.7	17.5	19.3	15.0	30.5
Average Price	\$399,010	2.2	9.9	7.7	31.4	64.7	13.0
Median Price	\$320,000	4.4	-1.2	-17.6	14.3	29.3	-9.9
Sale to List Price Ratio	97.0	95.7	94.2	93.0	94.0	94.1	95.6
Median Days on Market	41.0	110.5	84.0	101.5	33.0	95.0	246.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	146	100.0	105.6	105.6	170.4	204.2	508.3
Dollar Volume	\$64,088,873	124.4	132.2	173.0	235.7	299.1	709.7
New Listings	175	35.7	21.5	38.9	53.5	44.6	28.7
Active Listings ³	34	-51.3	-59.4	-50.5	-55.9	-56.6	-67.4
Sales to New Listings Ratio ⁴	83.4	56.6	49.3	56.3	47.4	39.7	17.6
Months of Inventory ⁵	1.8	7.6	9.3	7.6	11.3	12.9	34.4
Average Price	\$438,965	12.2	12.9	32.8	24.2	31.2	33.1
Median Price	\$375,000	-1.3	-0.8	22.1	6.0	24.8	27.1
Sale to List Price Ratio	98.6	96.6	96.9	95.6	95.2	95.2	92.4
Median Days on Market	24.0	92.0	63.0	59.0	53.5	89.0	178.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

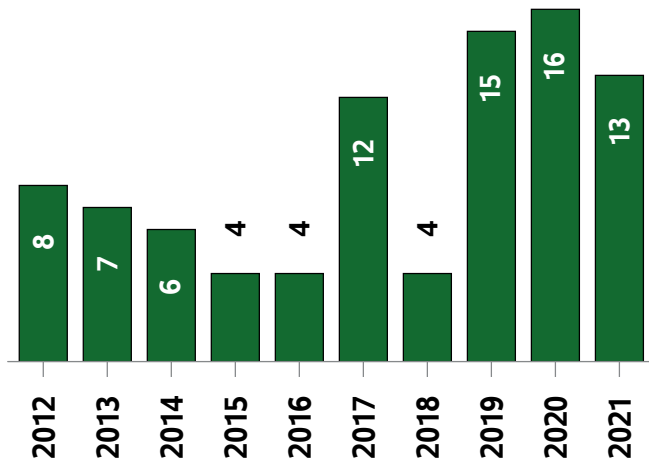
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

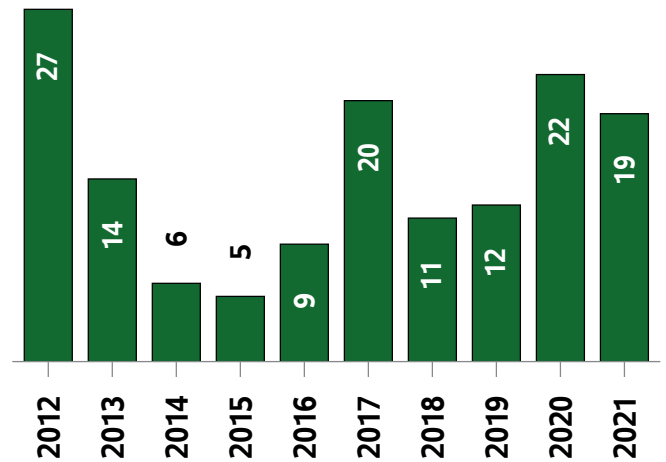
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Residential Market Activity

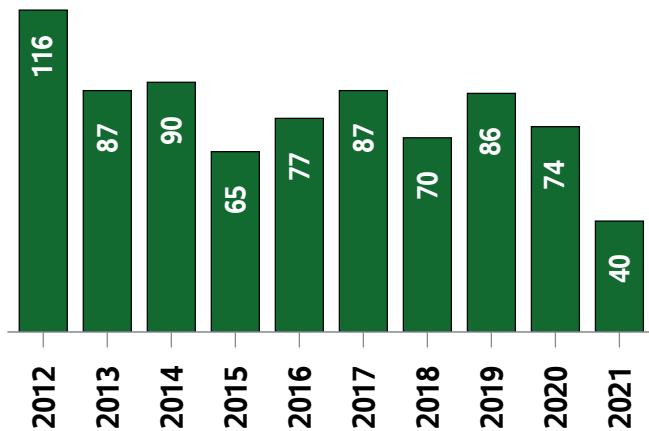
Sales Activity (August only)



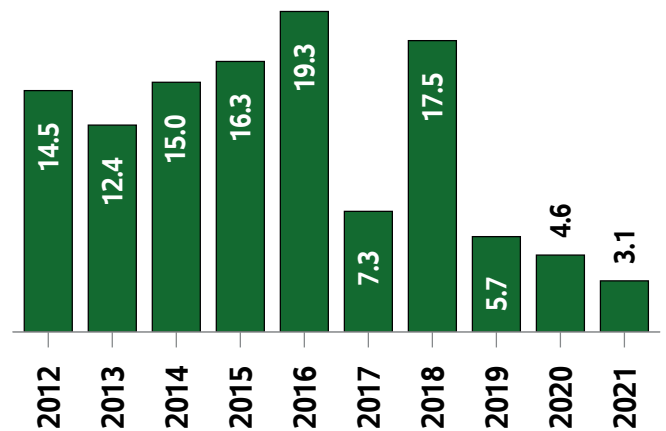
New Listings (August only)



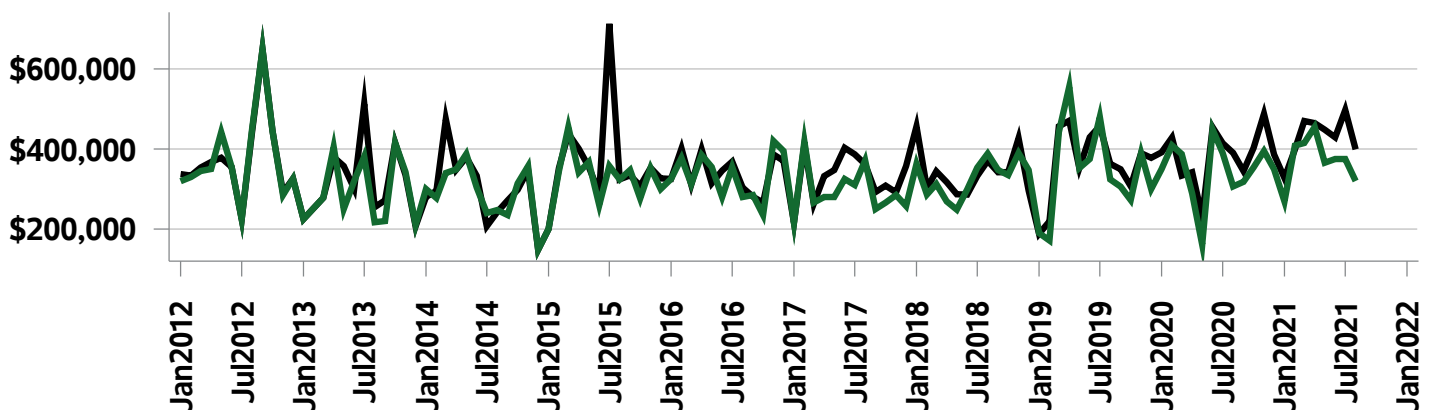
Active Listings (August only)



Months of Inventory (August only)

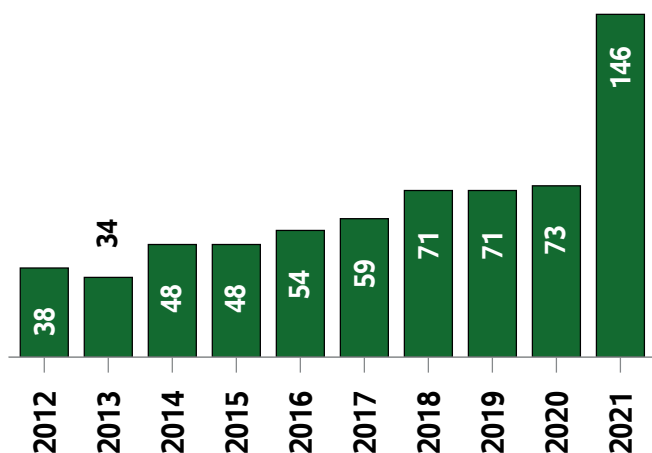


Average Price and Median Price

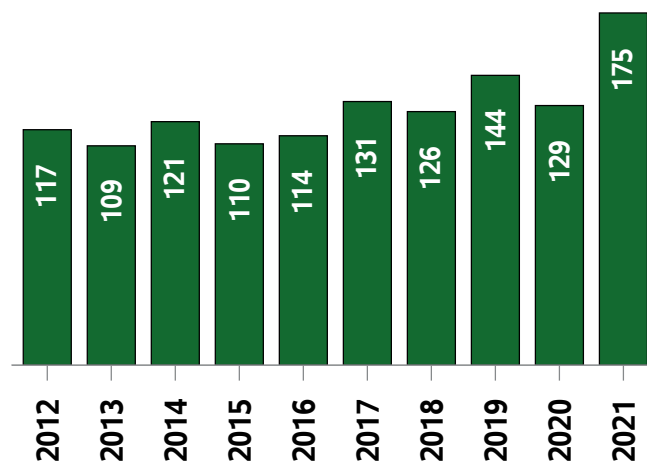


Invermere MLS® Residential Market Activity

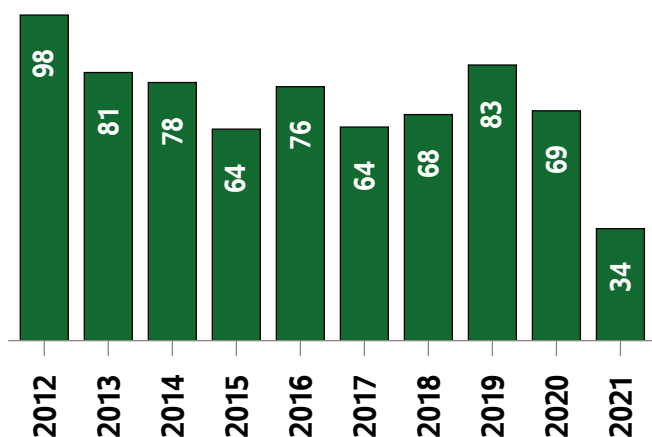
Sales Activity (August Year-to-date)



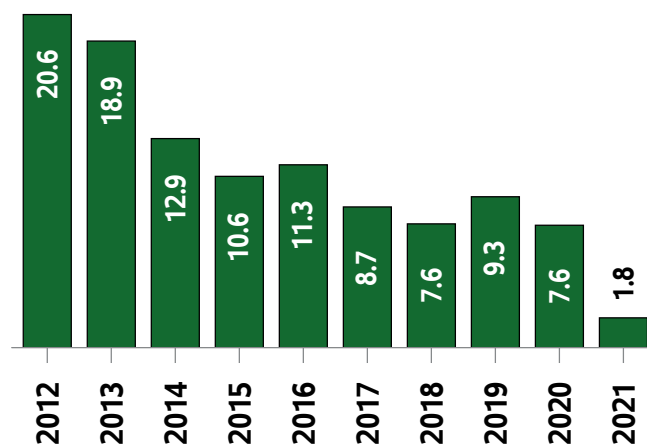
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	3	-50.0	-62.5	50.0	0.0	200.0	50.0
Dollar Volume	\$2,158,900	-39.4	-43.3	123.8	139.9	685.1	157.0
New Listings	11	10.0	37.5	37.5	120.0	175.0	22.2
Active Listings	24	-36.8	-48.9	-48.9	-44.2	-56.4	-68.8
Sales to New Listings Ratio ¹	27.3	60.0	100.0	25.0	60.0	25.0	22.2
Months of Inventory ²	8.0	6.3	5.9	23.5	14.3	55.0	38.5
Average Price	\$719,633	21.1	51.3	49.2	139.9	161.7	71.3
Median Price	\$619,000	16.9	43.1	28.4	152.7	125.1	47.4
Sale to List Price Ratio	96.5	95.8	93.9	96.6	93.0	98.6	95.6
Median Days on Market	19.0	131.5	78.0	101.5	37.0	85.0	149.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	64	82.9	77.8	93.9	56.1	128.6	276.5
Dollar Volume	\$38,782,026	126.7	121.0	170.9	155.8	238.8	515.1
New Listings	86	38.7	3.6	10.3	11.7	10.3	-9.5
Active Listings ³	18	-46.5	-59.4	-55.8	-59.8	-58.5	-69.8
Sales to New Listings Ratio ⁴	74.4	56.5	43.4	42.3	53.2	35.9	17.9
Months of Inventory ⁵	2.3	7.7	9.9	9.9	8.7	12.4	28.1
Average Price	\$605,969	24.0	24.3	39.7	63.8	48.2	63.4
Median Price	\$573,050	26.5	23.0	35.8	59.2	64.0	77.4
Sale to List Price Ratio	98.3	96.7	96.5	95.1	95.1	95.4	93.0
Median Days on Market	24.5	94.0	54.0	55.0	46.0	83.0	124.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

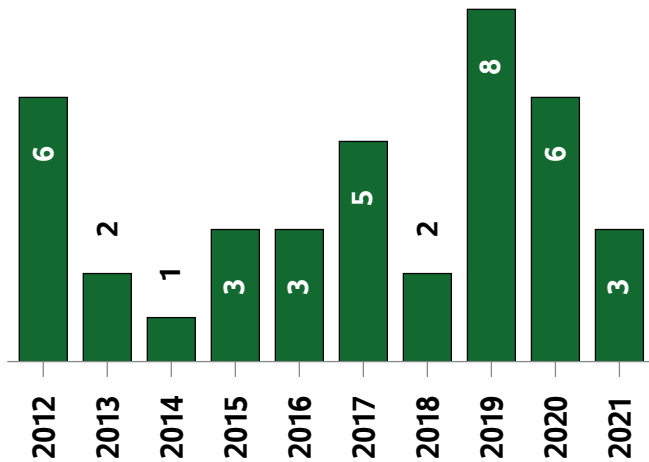
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

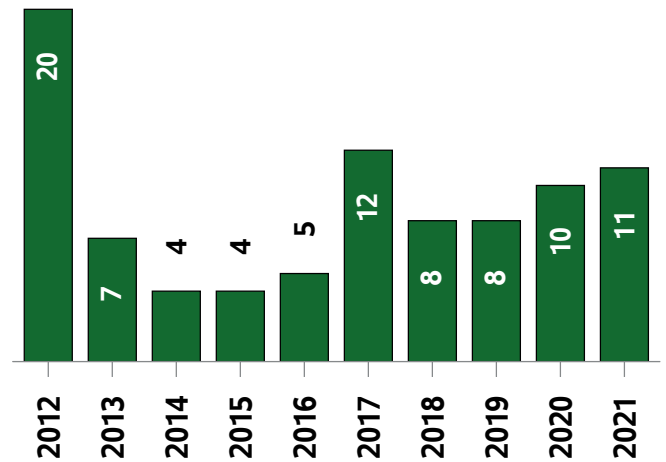
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Single Family Market Activity

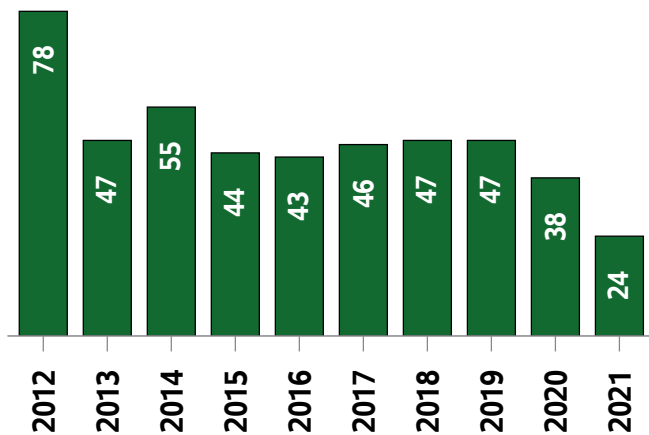
Sales Activity (August only)



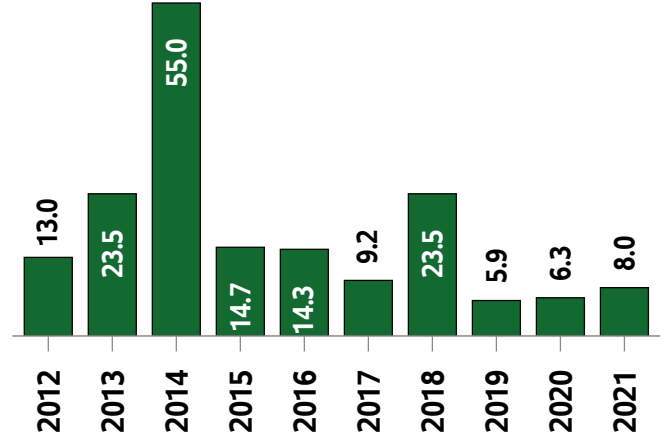
New Listings (August only)



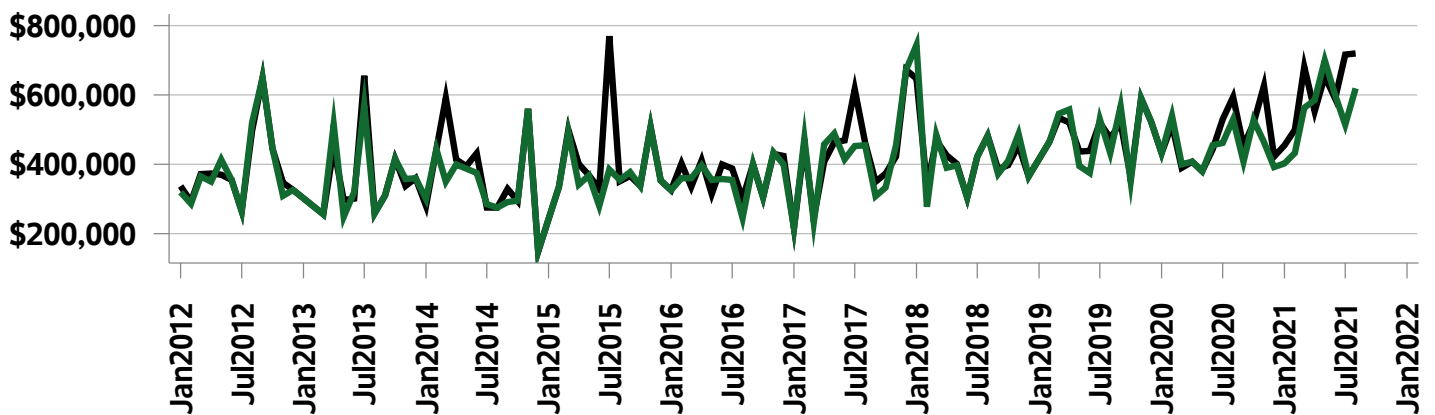
Active Listings (August only)



Months of Inventory (August only)

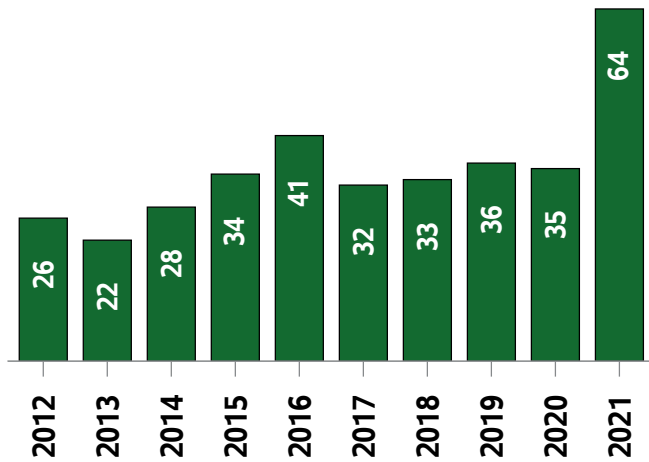


Average Price and Median Price

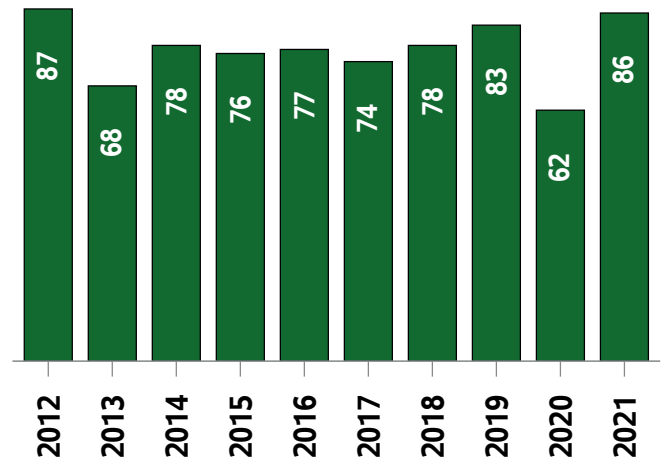


Invermere MLS® Single Family Market Activity

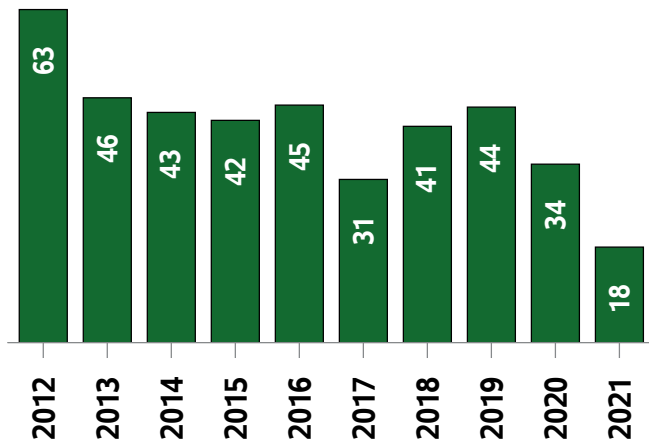
Sales Activity (August Year-to-date)



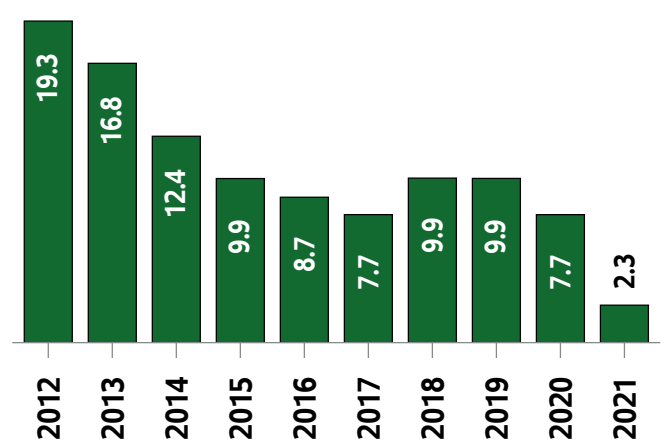
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	28	16.7	64.7	47.4	16.7	64.7	250.0
Dollar Volume	\$10,371,200	29.2	90.9	128.5	70.9	233.9	487.9
New Listings	23	-20.7	-4.2	-20.7	-11.5	0.0	-25.8
Active Listings	85	4.9	-19.8	-20.6	-41.8	-56.2	-66.9
Sales to New Listings Ratio ¹	121.7	82.8	70.8	65.5	92.3	73.9	25.8
Months of Inventory ²	3.0	3.4	6.2	5.6	6.1	11.4	32.1
Average Price	\$370,400	10.7	15.9	55.0	46.5	102.7	68.0
Median Price	\$367,500	-1.1	15.2	69.0	46.2	116.2	57.4
Sale to List Price Ratio	97.2	95.9	95.6	97.2	97.7	96.1	95.1
Median Days on Market	40.5	59.0	62.0	39.0	72.0	84.0	96.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	179	54.3	39.8	27.0	19.3	51.7	159.4
Dollar Volume	\$64,486,417	75.0	65.0	90.9	121.3	131.0	336.7
New Listings	252	31.3	19.4	25.4	17.8	3.3	-0.8
Active Listings ³	68	-13.0	-24.2	-29.6	-56.3	-65.0	-70.5
Sales to New Listings Ratio ⁴	71.0	60.4	60.7	70.1	70.1	48.4	27.2
Months of Inventory ⁵	3.0	5.4	5.6	5.4	8.3	13.1	26.6
Average Price	\$360,259	13.4	18.0	50.4	85.5	52.3	68.3
Median Price	\$342,500	10.2	11.7	48.9	102.4	58.4	59.3
Sale to List Price Ratio	98.4	96.0	95.7	95.3	95.6	94.6	93.6
Median Days on Market	32.0	59.5	44.5	42.0	92.0	104.5	76.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

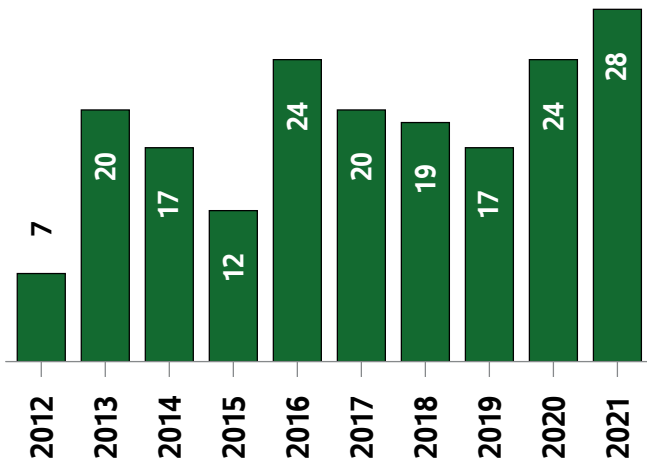
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

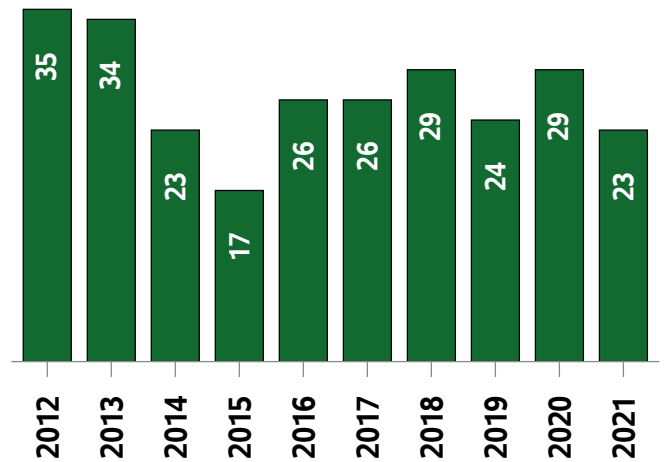
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Residential Market Activity

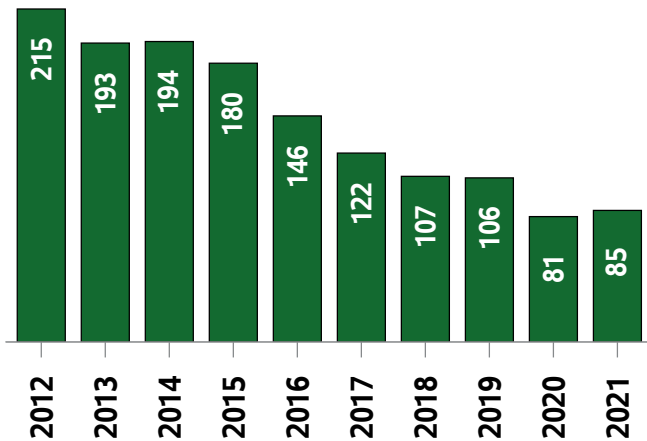
Sales Activity (August only)



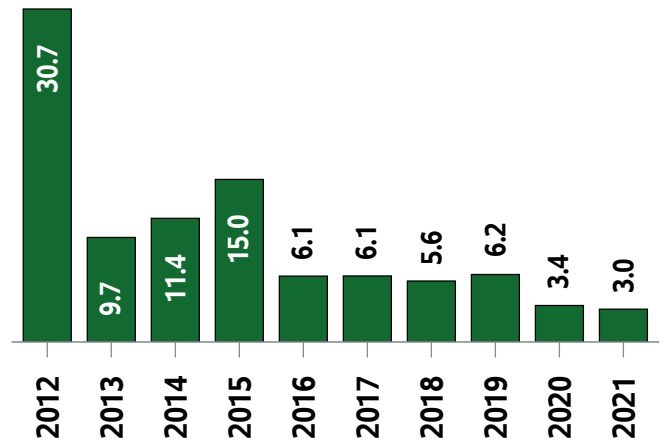
New Listings (August only)



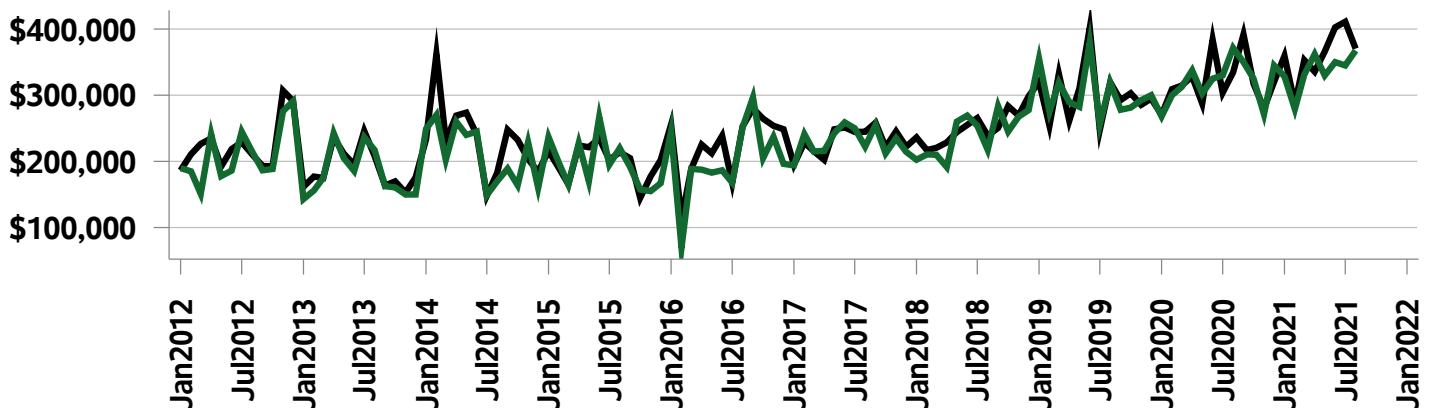
Active Listings (August only)



Months of Inventory (August only)

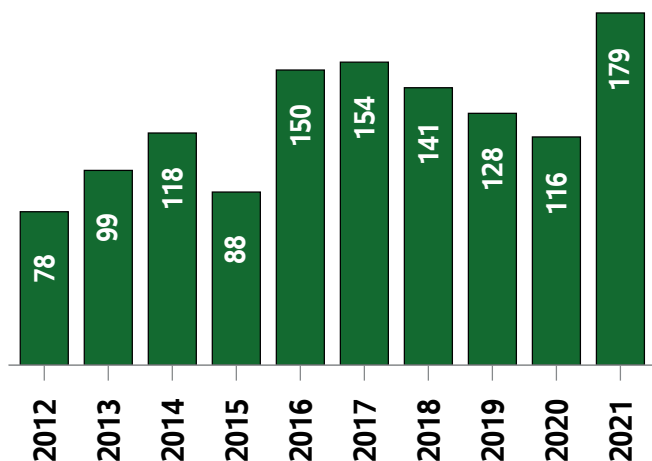


Average Price and Median Price

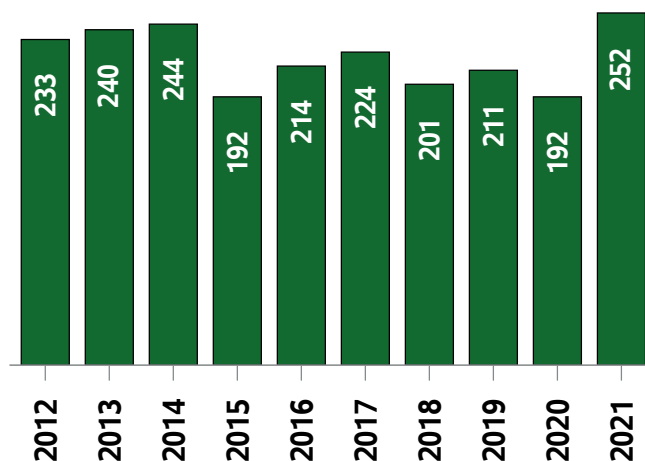


Kimberley MLS® Residential Market Activity

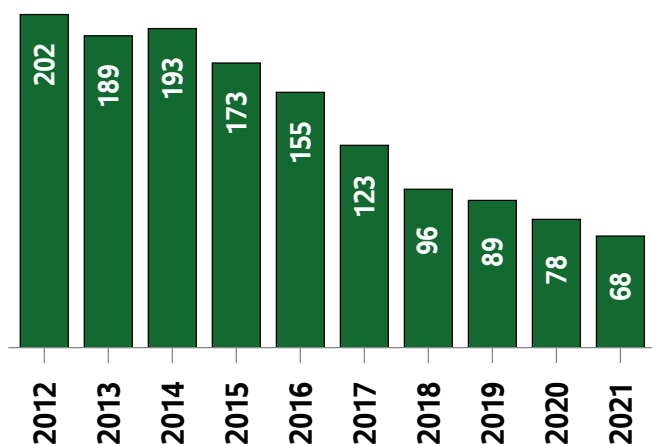
Sales Activity (August Year-to-date)



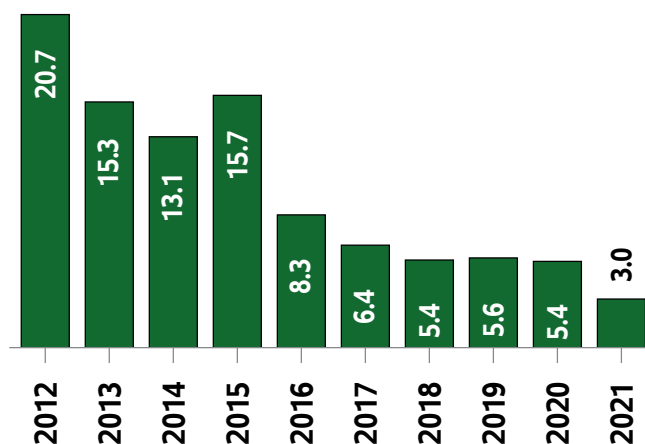
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley

MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	21	16.7	75.0	61.5	23.5	133.3	320.0
Dollar Volume	\$9,364,900	34.6	116.8	162.6	89.5	342.8	642.1
New Listings	16	-23.8	-11.1	-30.4	-23.8	-11.1	-5.9
Active Listings	52	-8.8	-28.8	-14.8	-37.3	-46.4	-63.9
Sales to New Listings Ratio ¹	131.3	85.7	66.7	56.5	81.0	50.0	29.4
Months of Inventory ²	2.5	3.2	6.1	4.7	4.9	10.8	28.8
Average Price	\$445,948	15.4	23.9	62.5	53.4	89.8	76.7
Median Price	\$405,000	5.9	19.7	44.6	54.0	57.0	58.8
Sale to List Price Ratio	98.1	96.8	95.7	98.3	100.7	97.5	97.2
Median Days on Market	34.0	42.5	43.0	34.0	69.0	49.0	61.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	105	16.7	16.7	15.4	18.0	29.6	105.9
Dollar Volume	\$45,734,367	43.0	43.9	71.6	102.7	109.1	297.6
New Listings	160	8.8	8.8	10.3	0.0	-1.8	-13.0
Active Listings ³	39	-20.7	-31.1	-9.0	-50.2	-56.1	-67.7
Sales to New Listings Ratio ⁴	65.6	61.2	61.2	62.8	55.6	49.7	27.7
Months of Inventory ⁵	3.0	4.4	5.1	3.8	7.1	8.9	19.1
Average Price	\$435,565	22.6	23.3	48.7	71.8	61.3	93.1
Median Price	\$382,500	12.5	12.5	38.6	67.8	48.3	62.8
Sale to List Price Ratio	99.2	96.8	96.5	96.5	96.7	95.4	94.2
Median Days on Market	33.0	48.5	44.5	29.0	55.0	89.0	61.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

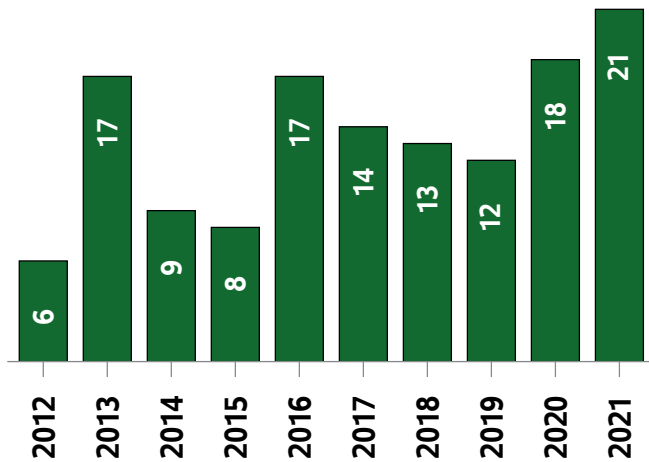
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

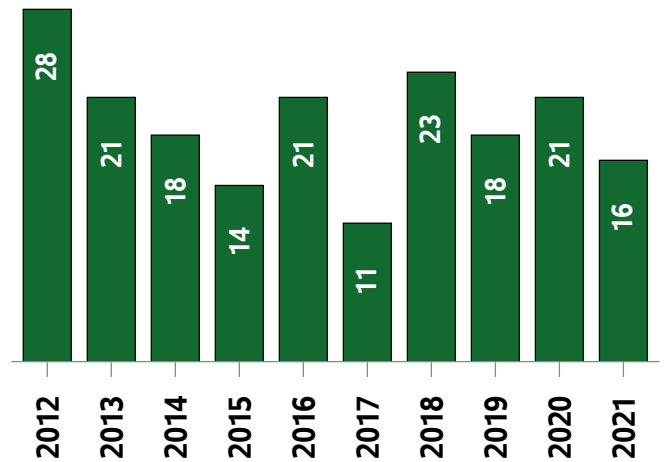
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Single Family Market Activity

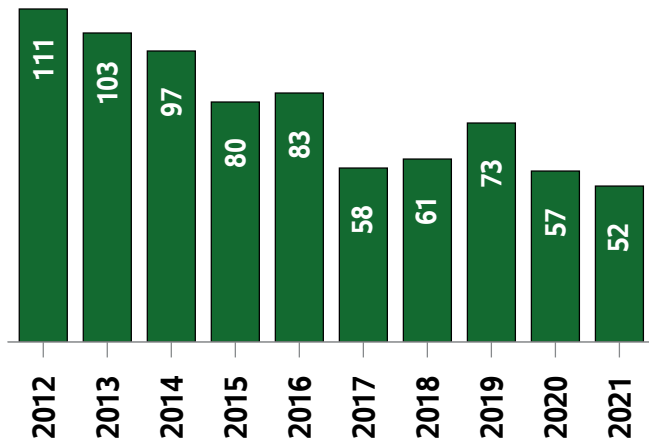
Sales Activity (August only)



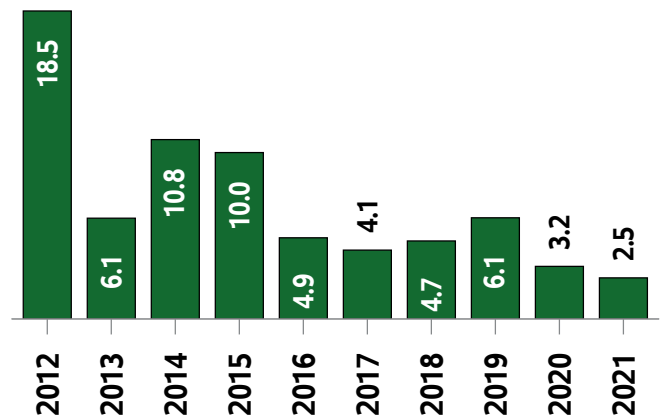
New Listings (August only)



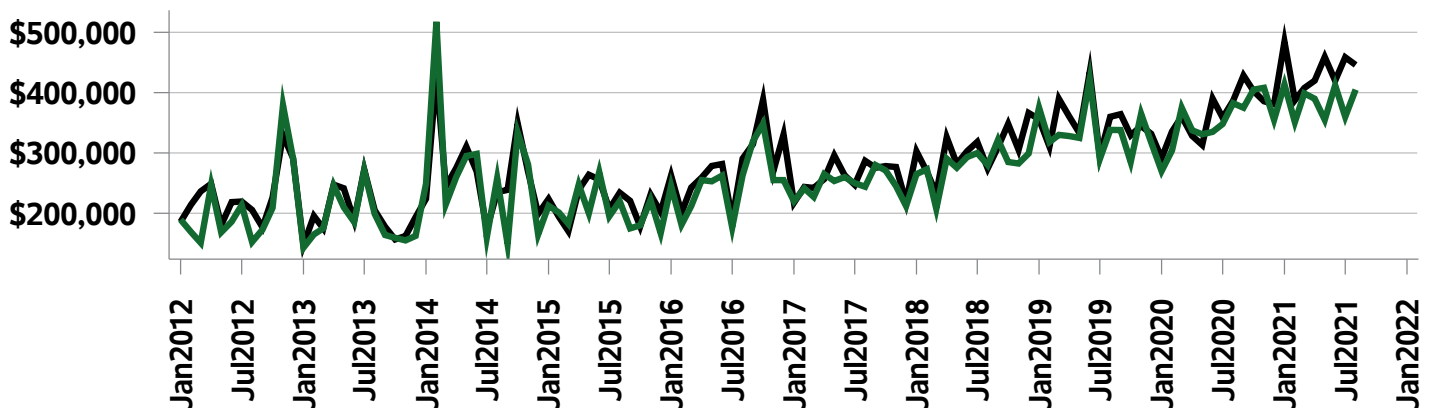
Active Listings (August only)



Months of Inventory (August only)

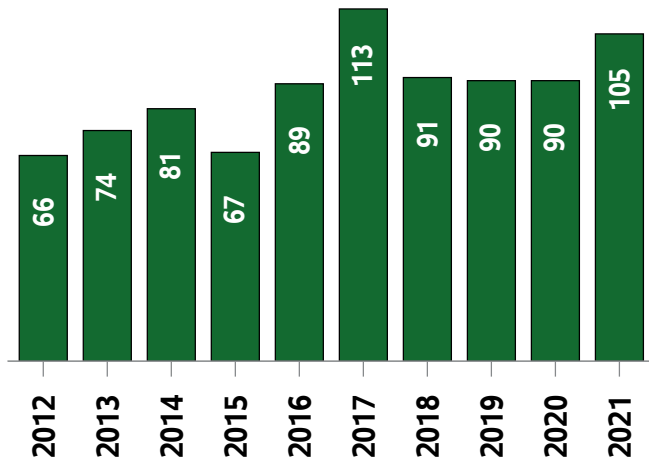


Average Price and Median Price

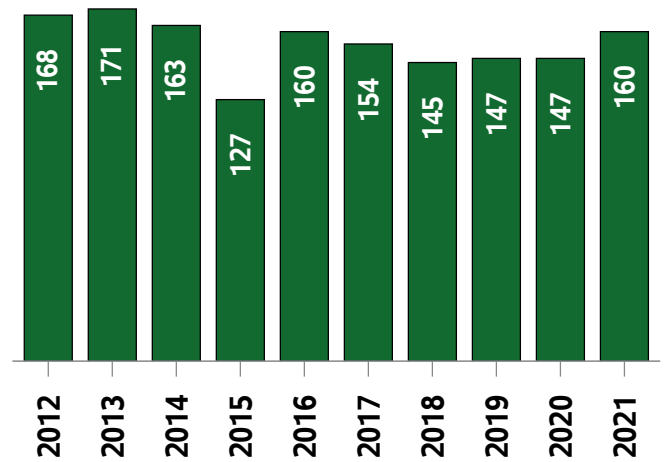


Kimberley MLS® Single Family Market Activity

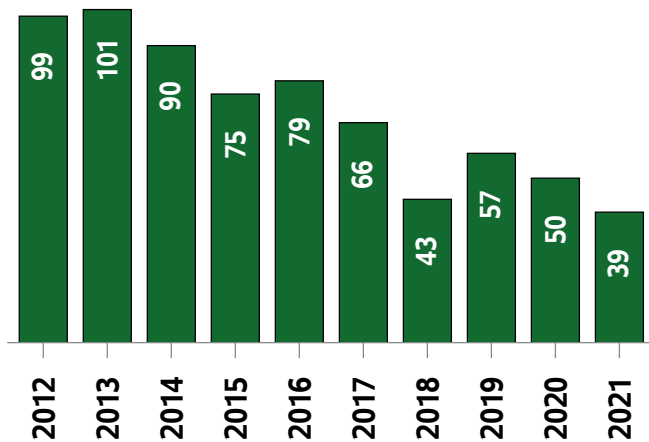
Sales Activity (August Year-to-date)



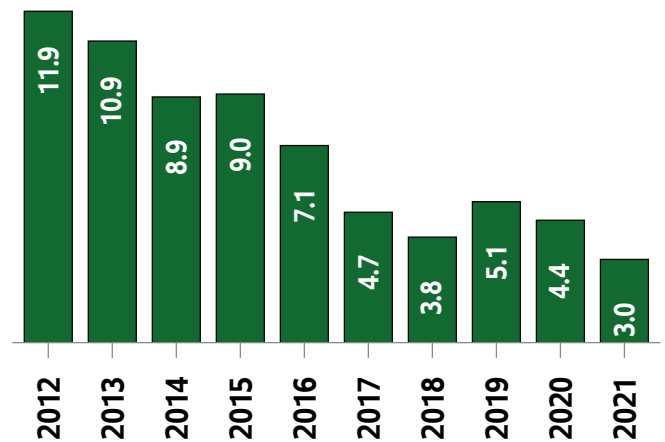
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	16	-11.1	-5.9	6.7	-5.9	0.0	45.5
Dollar Volume	\$10,026,900	33.7	25.7	65.9	73.1	109.1	227.0
New Listings	33	57.1	6.5	175.0	6.5	94.1	94.1
Active Listings	81	-16.5	11.0	76.1	19.1	-35.2	-52.6
Sales to New Listings Ratio ¹	48.5	85.7	54.8	125.0	54.8	94.1	64.7
Months of Inventory ²	5.1	5.4	4.3	3.1	4.0	7.8	15.5
Average Price	\$626,681	50.4	33.6	55.5	83.9	109.1	124.8
Median Price	\$607,500	40.2	36.5	44.6	76.1	101.2	125.0
Sale to List Price Ratio	104.3	98.5	96.7	98.3	98.5	96.1	93.5
Median Days on Market	22.5	37.0	50.0	44.0	41.0	40.5	36.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	112	21.7	8.7	14.3	-13.8	1.8	38.3
Dollar Volume	\$65,846,098	43.8	34.4	45.8	42.7	88.8	155.3
New Listings	187	-0.5	9.4	32.6	-4.1	-14.2	-24.6
Active Listings ³	53	-37.1	-0.2	55.3	-16.9	-59.8	-61.5
Sales to New Listings Ratio ⁴	59.9	48.9	60.2	69.5	66.7	50.5	32.7
Months of Inventory ⁵	3.8	7.4	4.2	2.8	4.0	9.6	13.7
Average Price	\$587,912	18.1	23.6	27.6	65.6	85.4	84.6
Median Price	\$577,500	19.7	21.6	32.3	72.8	85.1	83.9
Sale to List Price Ratio	104.8	98.0	98.2	99.3	98.5	96.5	95.7
Median Days on Market	22.0	34.0	43.0	34.5	36.5	56.5	46.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

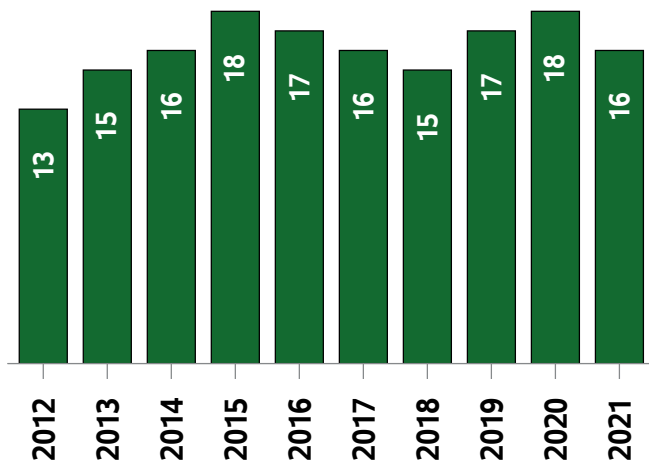
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

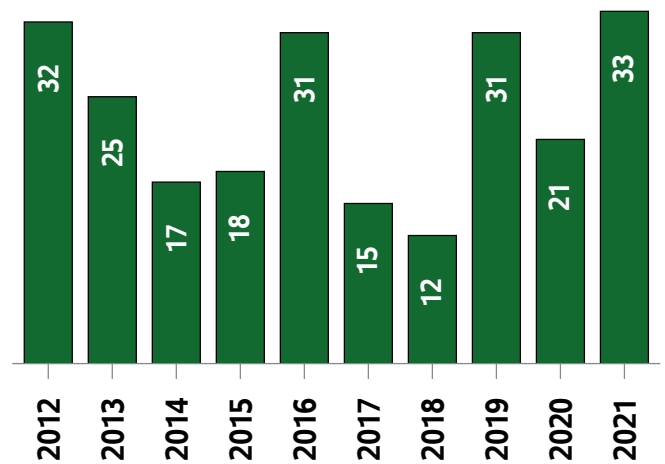
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Residential Market Activity

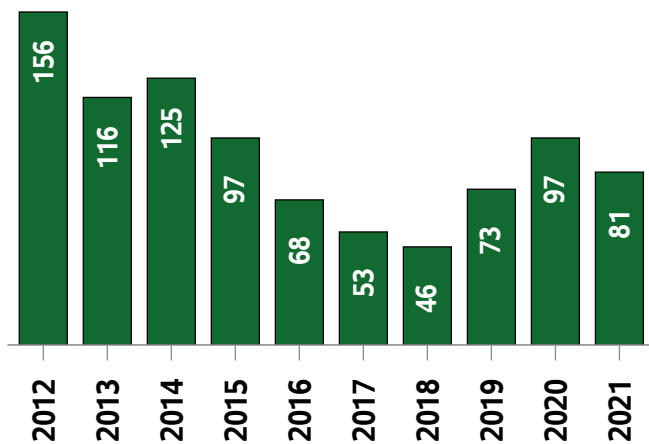
Sales Activity (August only)



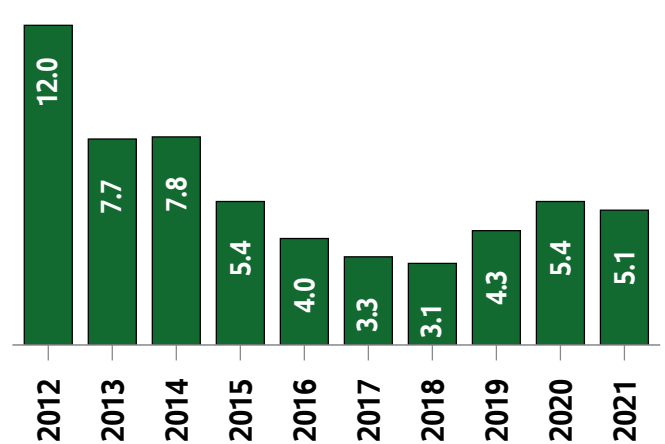
New Listings (August only)



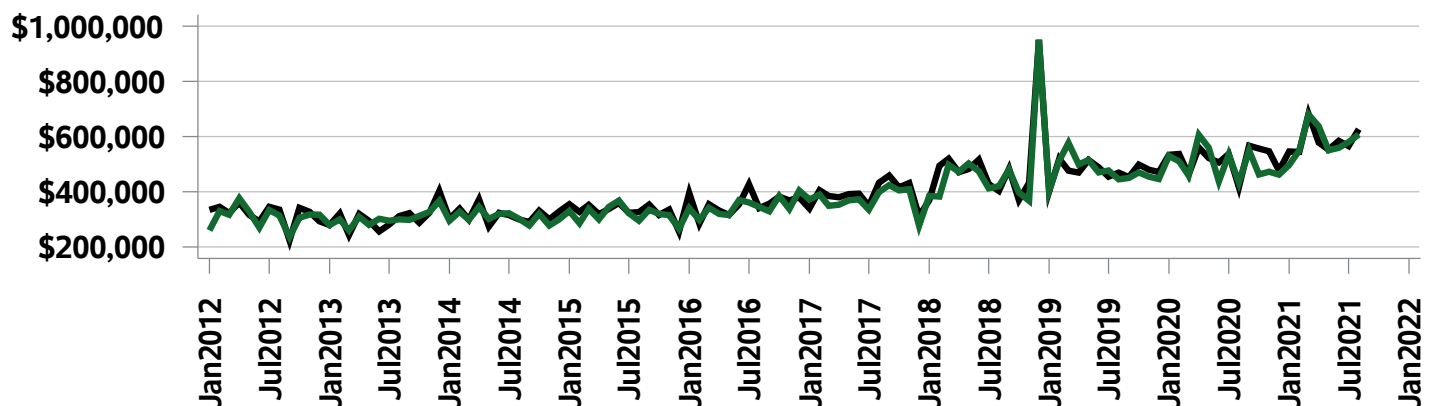
Active Listings (August only)



Months of Inventory (August only)

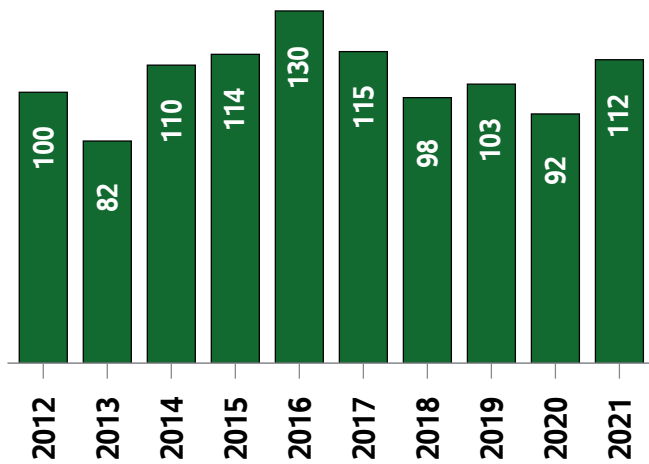


Average Price and Median Price

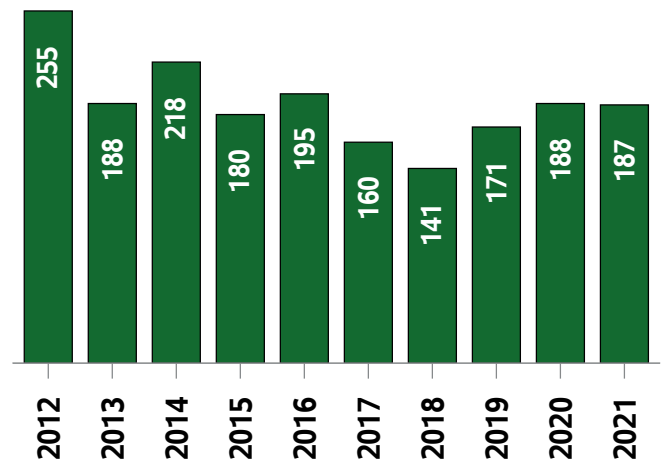


Nelson MLS® Residential Market Activity

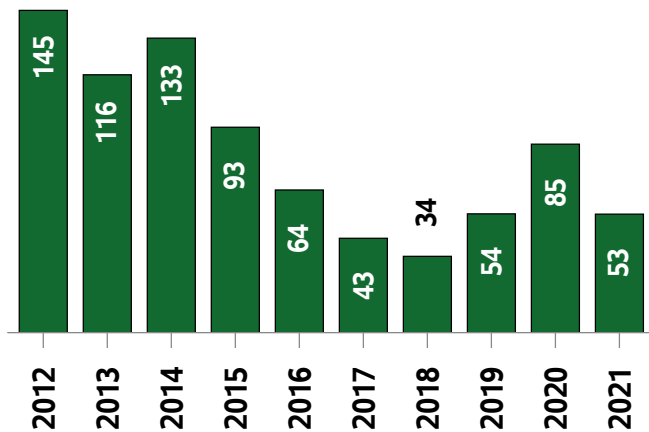
Sales Activity (August Year-to-date)



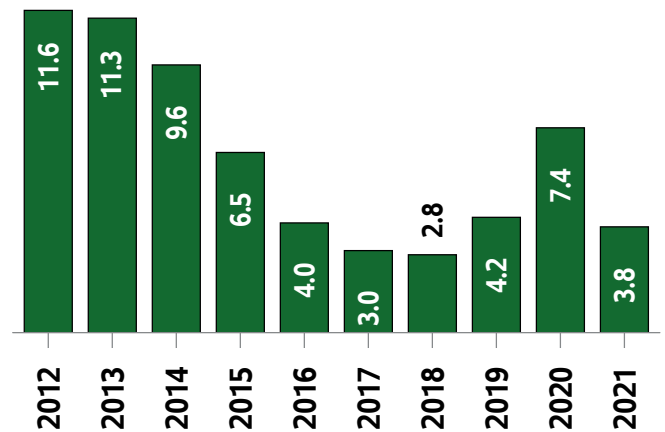
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson

MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	12	-14.3	0.0	0.0	9.1	-14.3	50.0
Dollar Volume	\$8,272,000	38.0	30.2	66.0	109.4	84.7	242.0
New Listings	25	56.3	8.7	177.8	-3.8	108.3	66.7
Active Listings	37	0.0	-37.3	-7.5	-11.9	-62.6	-63.7
Sales to New Listings Ratio ¹	48.0	87.5	52.2	133.3	42.3	116.7	53.3
Months of Inventory ²	3.1	2.6	4.9	3.3	3.8	7.1	12.8
Average Price	\$689,333	61.1	30.2	66.0	92.0	115.5	128.0
Median Price	\$687,500	58.7	43.7	63.3	95.3	116.5	150.0
Sale to List Price Ratio	106.2	99.0	96.1	99.0	97.5	96.3	93.4
Median Days on Market	22.5	35.0	56.0	53.0	39.0	38.5	29.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	83	6.4	13.7	9.2	-13.5	2.5	31.7
Dollar Volume	\$52,208,800	29.8	35.9	41.0	42.9	92.3	142.0
New Listings	119	11.2	-11.2	8.2	-8.5	-33.9	-29.6
Active Listings ³	22	-32.3	-48.4	-24.0	-32.6	-71.5	-71.9
Sales to New Listings Ratio ⁴	69.7	72.9	54.5	69.1	73.8	45.0	37.3
Months of Inventory ⁵	2.1	3.3	4.6	3.0	2.7	7.5	9.8
Average Price	\$629,022	22.0	19.5	29.1	65.3	87.6	83.7
Median Price	\$635,000	28.4	25.2	33.6	80.9	96.9	98.4
Sale to List Price Ratio	105.5	98.0	98.0	99.3	98.7	96.4	95.7
Median Days on Market	22.0	32.5	43.0	36.5	30.5	55.0	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

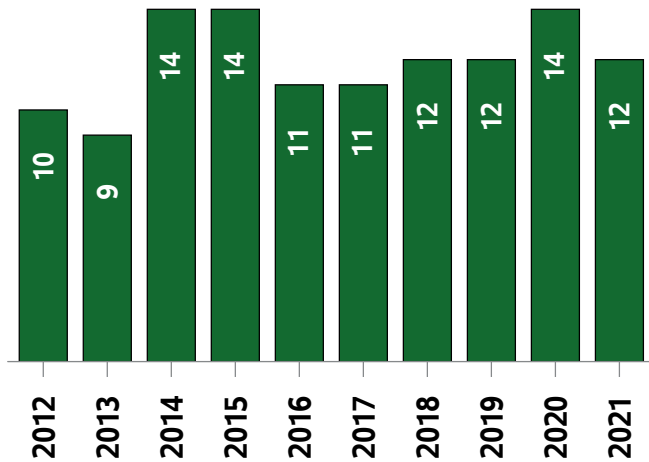
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

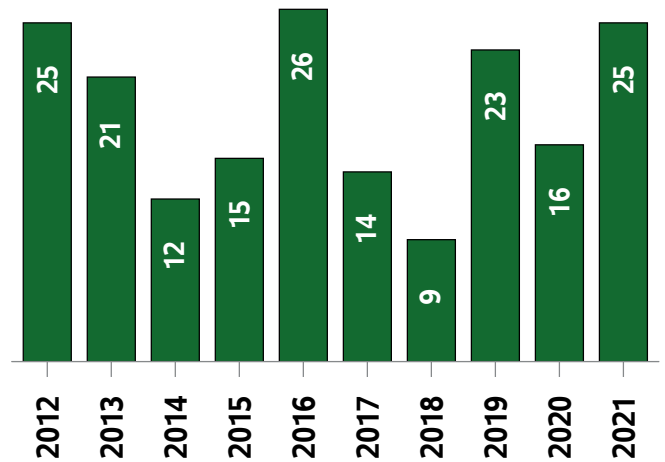
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Single Family Market Activity

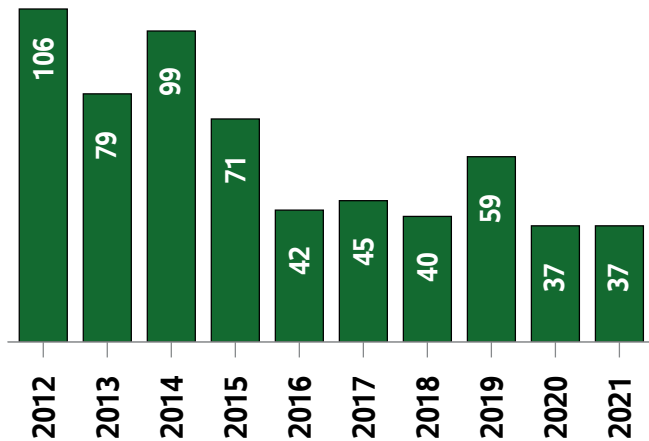
Sales Activity (August only)



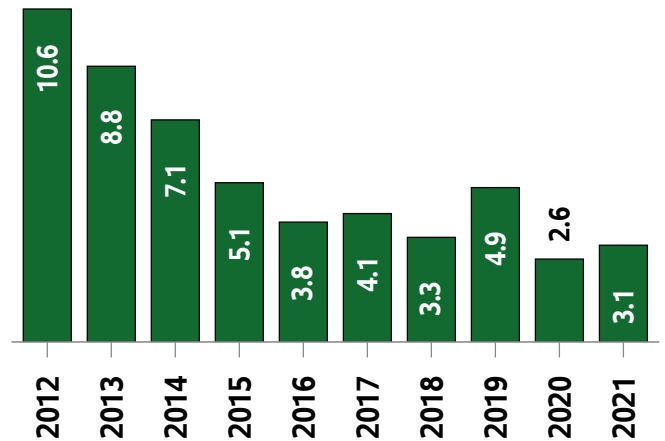
New Listings (August only)



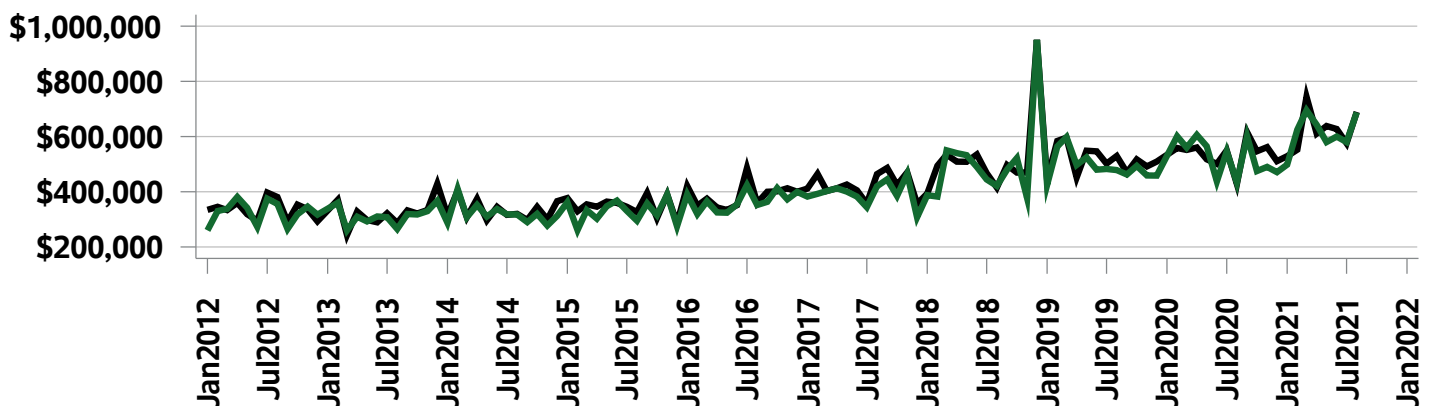
Active Listings (August only)



Months of Inventory (August only)

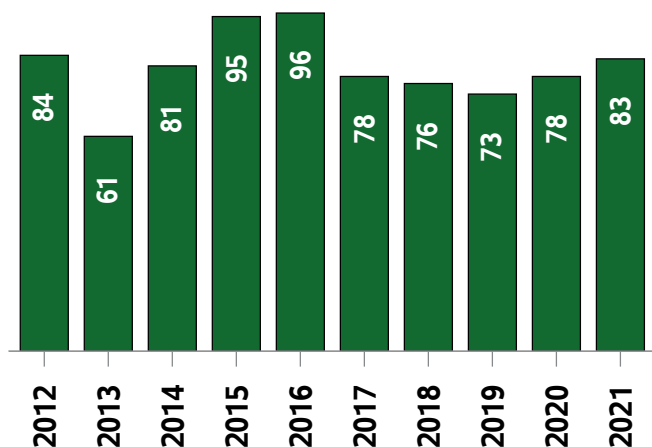


Average Price and Median Price

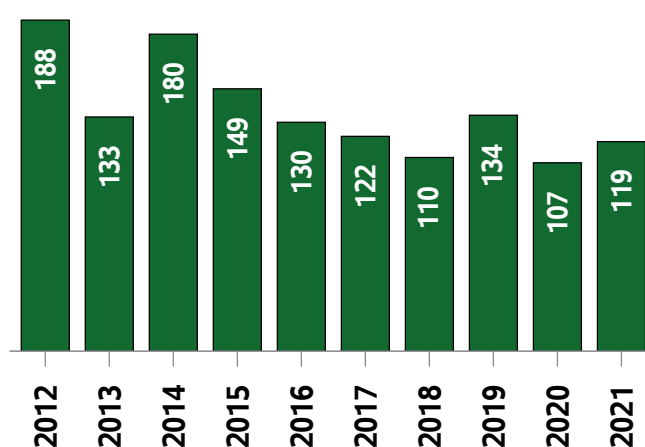


MLS® Single Family Market Activity

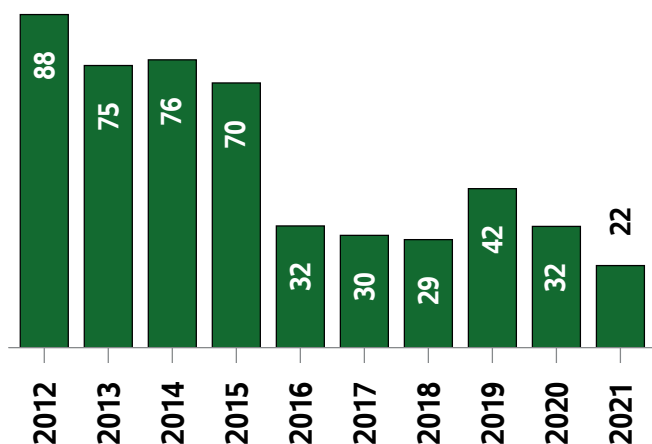
Sales Activity (August Year-to-date)



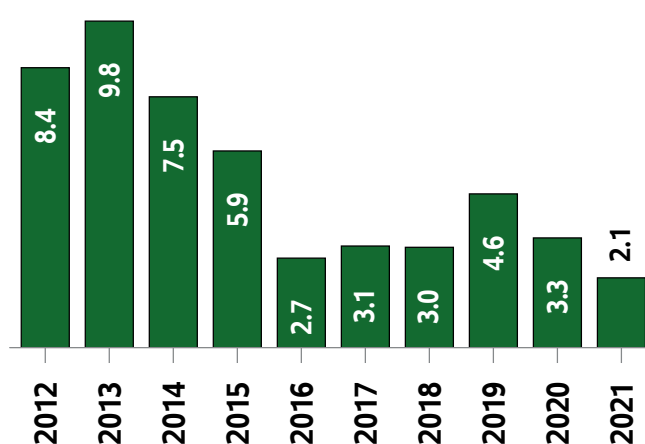
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland

MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	4	-60.0	-20.0	-60.0	-42.9	33.3	-63.6
Dollar Volume	\$2,205,900	-47.5	23.4	-46.3	62.7	210.7	-10.9
New Listings	7	-56.3	40.0	-30.0	-41.7	-22.2	-53.3
Active Listings	22	-53.2	-33.3	-58.5	-68.1	-67.2	-77.3
Sales to New Listings Ratio ¹	57.1	62.5	100.0	100.0	58.3	33.3	73.3
Months of Inventory ²	5.5	4.7	6.6	5.3	9.9	22.3	8.8
Average Price	\$551,475	31.2	54.3	34.3	184.7	133.0	145.0
Median Price	\$517,500	40.8	40.2	17.4	81.6	107.0	135.2
Sale to List Price Ratio	99.8	96.3	98.7	98.1	92.6	94.8	95.6
Median Days on Market	25.5	80.5	41.0	36.0	385.0	112.0	72.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	76	81.0	43.4	18.8	35.7	117.1	94.9
Dollar Volume	\$36,302,281	90.3	57.9	74.4	156.0	352.6	293.7
New Listings	88	4.8	15.8	-16.2	3.5	14.3	-22.8
Active Listings ³	24	-42.1	-41.5	-41.5	-65.9	-62.8	-72.4
Sales to New Listings Ratio ⁴	86.4	50.0	69.7	61.0	65.9	45.5	34.2
Months of Inventory ⁵	2.5	7.8	6.1	5.1	9.9	14.6	17.7
Average Price	\$477,662	5.2	10.1	46.8	88.6	108.4	102.0
Median Price	\$447,250	7.8	16.2	31.2	63.4	104.2	113.0
Sale to List Price Ratio	99.7	96.6	96.9	97.3	94.5	93.6	95.6
Median Days on Market	34.5	70.0	76.0	49.5	89.5	100.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

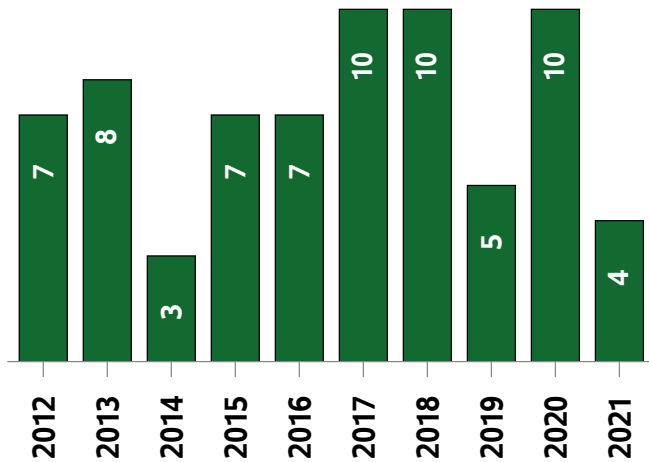
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

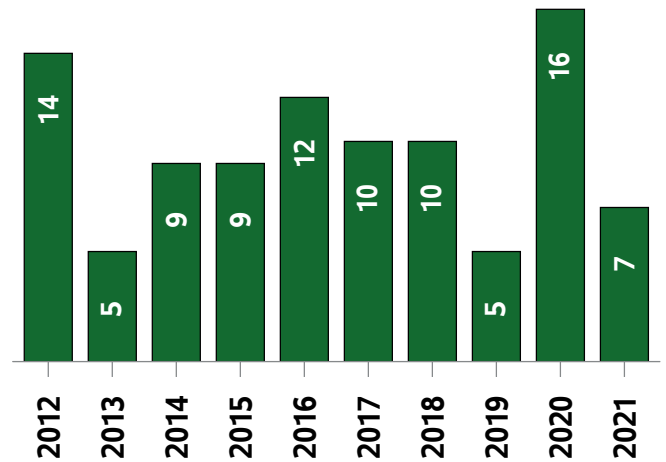
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Residential Market Activity

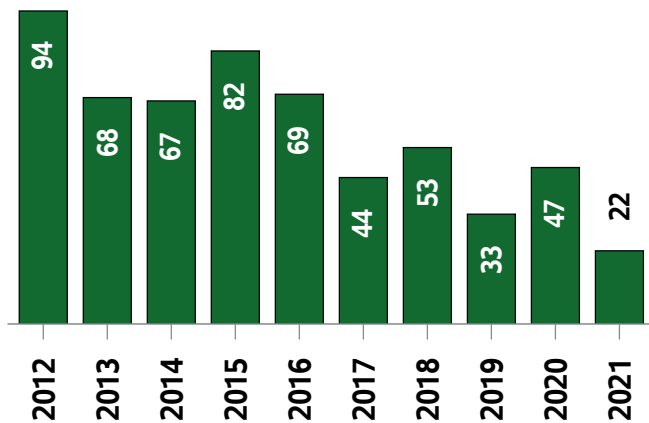
Sales Activity (August only)



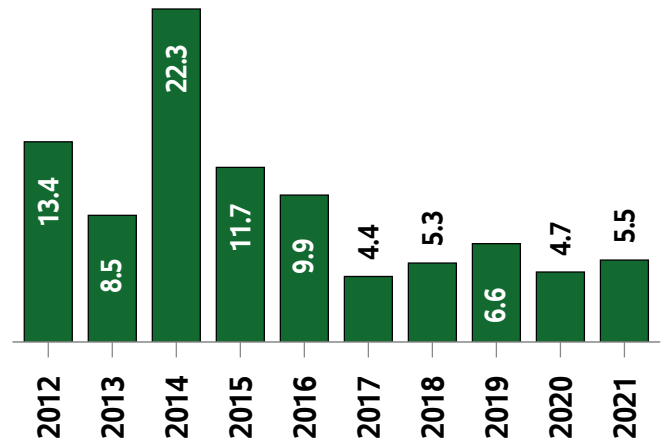
New Listings (August only)



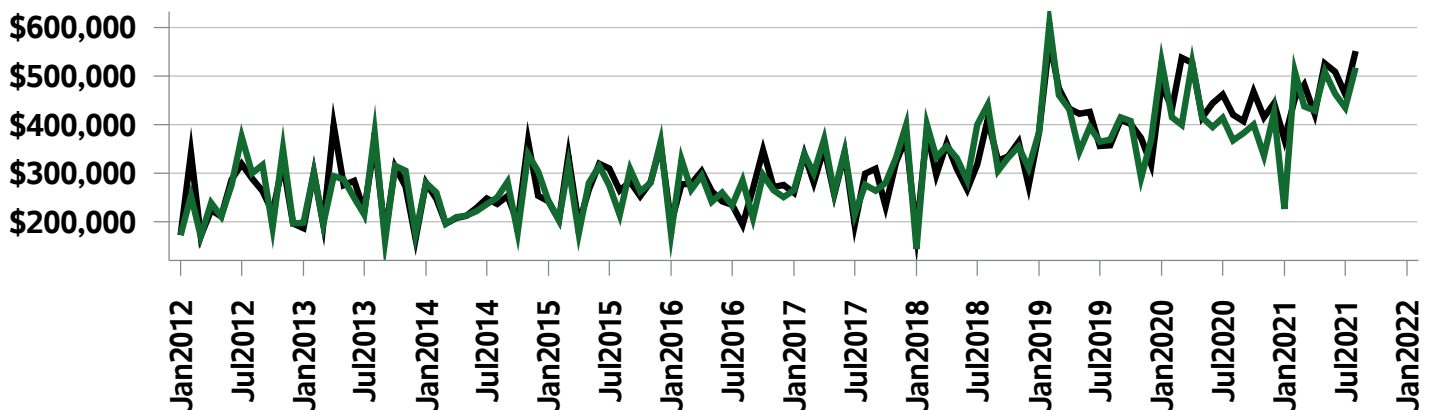
Active Listings (August only)



Months of Inventory (August only)

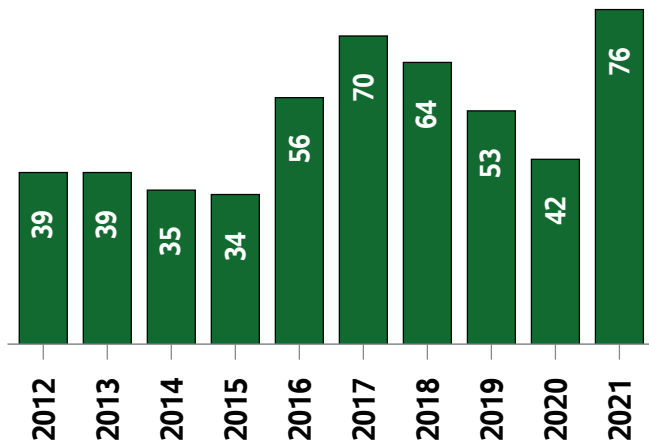


Average Price and Median Price

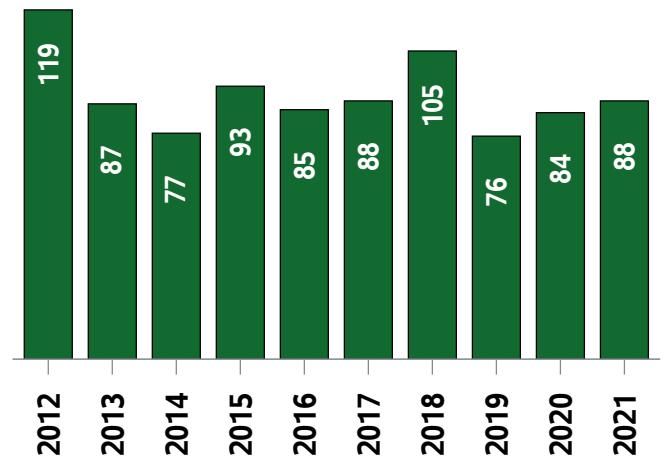


Rossland MLS® Residential Market Activity

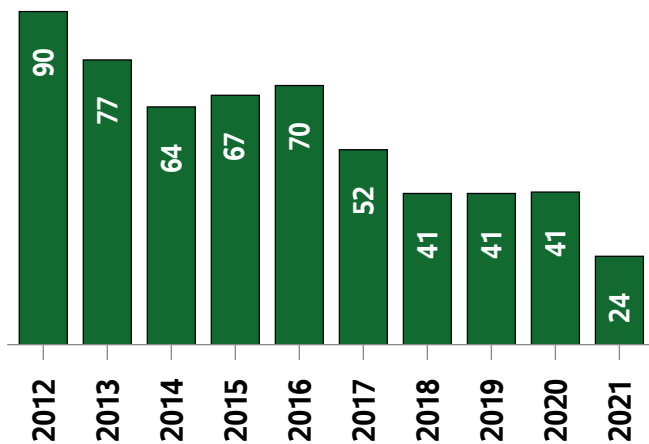
Sales Activity (August Year-to-date)



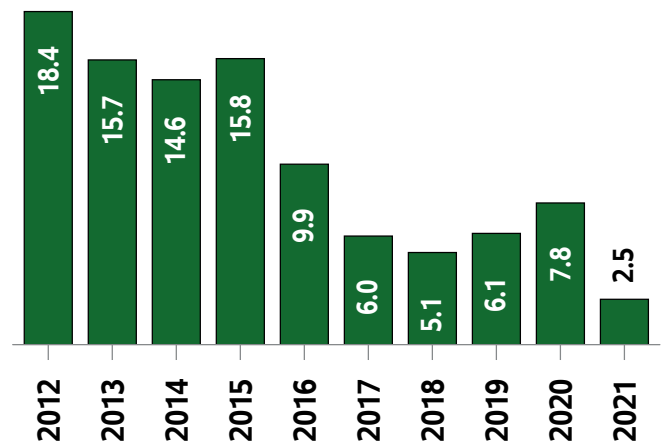
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	1	-88.9	-50.0	-85.7	-50.0	-50.0	-88.9
Dollar Volume	\$749,900	-80.2	10.7	-74.0	20.0	25.0	-64.3
New Listings	3	-72.7	0.0	-40.0	-70.0	-50.0	-72.7
Active Listings	12	-50.0	-42.9	-52.0	-71.4	-70.7	-80.3
Sales to New Listings Ratio ¹	33.3	81.8	66.7	140.0	20.0	33.3	81.8
Months of Inventory ²	12.0	2.7	10.5	3.6	21.0	20.5	6.8
Average Price	\$749,900	78.3	121.4	82.2	140.0	150.0	221.7
Median Price	\$749,900	117.4	121.4	61.6	140.0	150.0	240.9
Sale to List Price Ratio	98.0	96.5	99.0	98.3	93.4	94.8	95.8
Median Days on Market	57.0	84.0	51.5	35.0	236.0	91.5	58.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	43	26.5	30.3	4.9	4.9	65.4	34.4
Dollar Volume	\$24,227,081	42.9	49.1	61.4	113.5	300.7	195.1
New Listings	54	0.0	-1.8	-10.0	-12.9	3.8	-34.9
Active Listings ³	14	-40.2	-41.5	-30.7	-65.2	-63.3	-72.0
Sales to New Listings Ratio ⁴	79.6	63.0	60.0	68.3	66.1	50.0	38.6
Months of Inventory ⁵	2.6	5.6	5.8	4.0	7.9	11.8	12.6
Average Price	\$563,420	13.0	14.4	53.9	103.6	142.3	119.6
Median Price	\$545,000	16.0	22.7	47.7	103.7	154.1	134.5
Sale to List Price Ratio	99.8	96.3	97.9	98.4	95.1	93.3	95.7
Median Days on Market	34.0	67.5	51.0	36.0	68.0	94.0	57.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

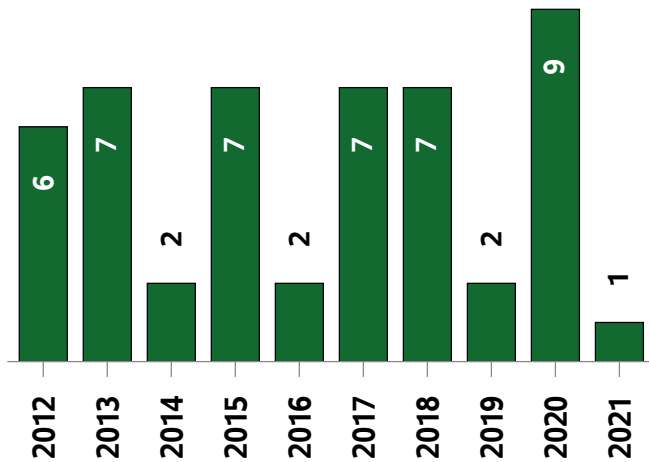
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

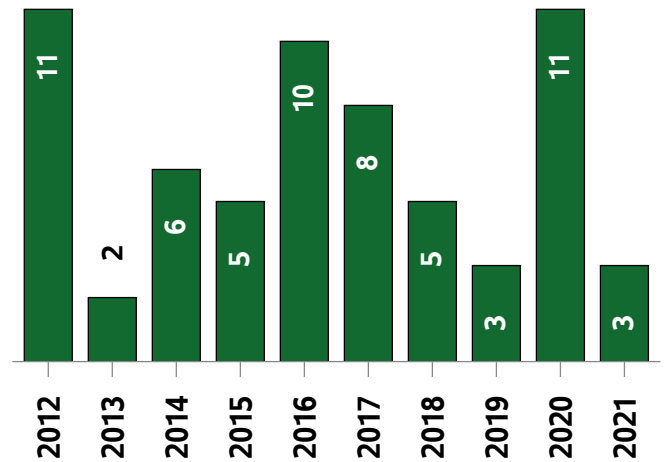
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Single Family Market Activity

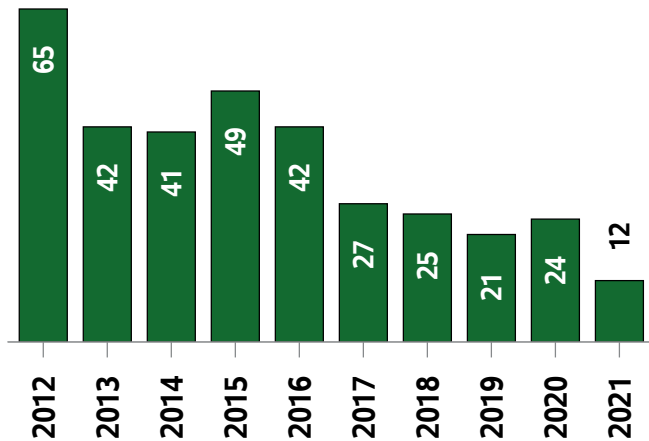
Sales Activity (August only)



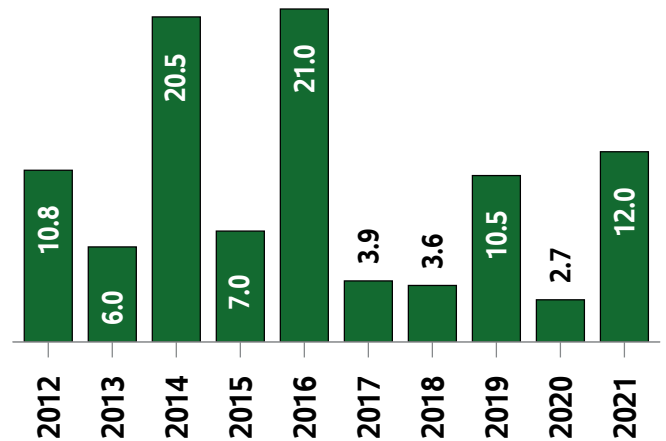
New Listings (August only)



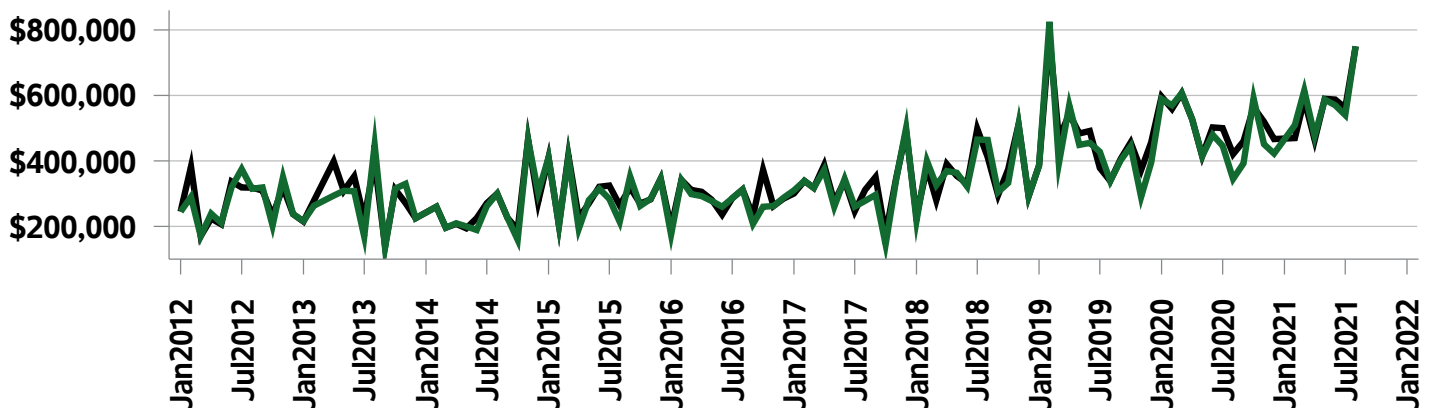
Active Listings (August only)



Months of Inventory (August only)

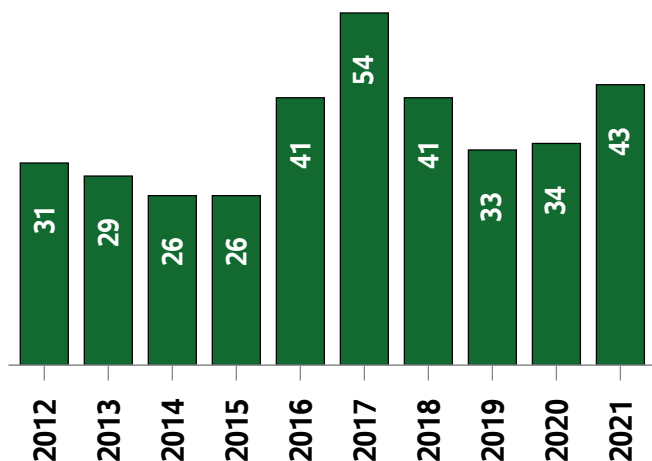


Average Price and Median Price

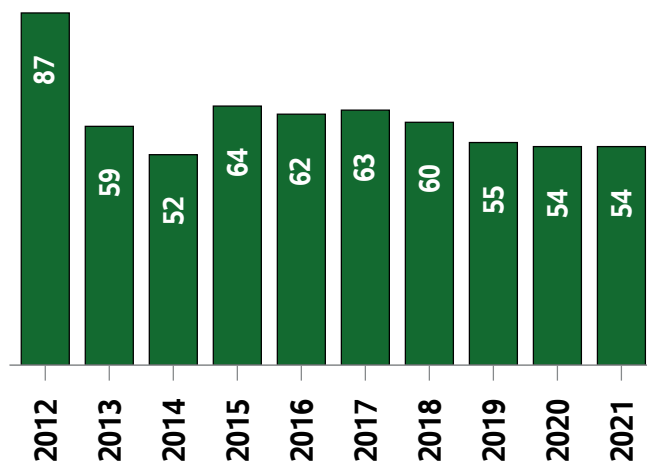


Rossland MLS® Single Family Market Activity

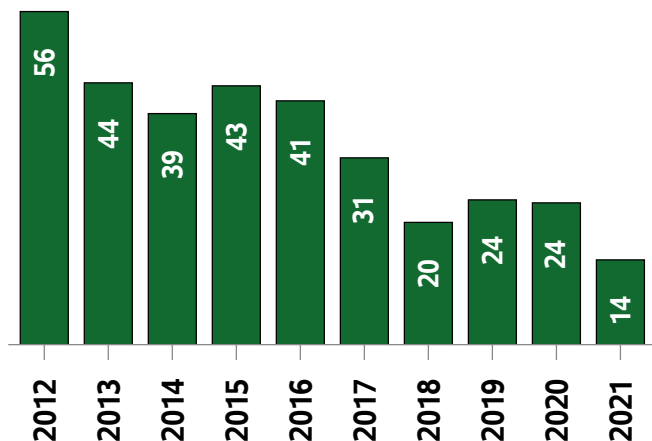
Sales Activity (August Year-to-date)



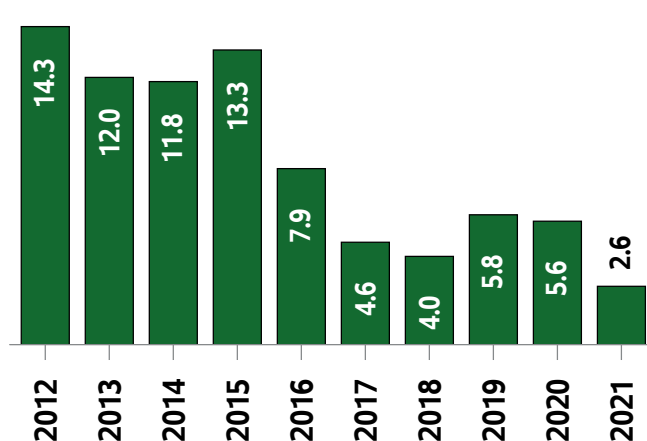
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	16	128.6	33.3	220.0	300.0	166.7	33.3
Dollar Volume	\$3,518,999	103.3	25.2	134.7	914.1	95.9	11.9
New Listings	20	25.0	100.0	17.6	5.3	66.7	0.0
Active Listings	38	-35.6	-35.6	-50.0	-64.8	-61.6	-58.2
Sales to New Listings Ratio ¹	80.0	43.8	120.0	29.4	21.1	50.0	60.0
Months of Inventory ²	2.4	8.4	4.9	15.2	27.0	16.5	7.6
Average Price	\$219,937	-11.1	-6.1	-26.7	153.5	-26.5	-16.0
Median Price	\$156,250	-26.5	-26.2	-37.2	66.2	-33.1	-44.7
Sale to List Price Ratio	99.8	96.9	94.4	96.3	93.9	95.5	94.1
Median Days on Market	62.5	75.0	49.5	85.0	85.0	100.5	45.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	103	94.3	45.1	51.5	221.9	134.1	58.5
Dollar Volume	\$26,832,598	114.6	81.3	59.1	468.2	111.9	57.6
New Listings	136	28.3	20.4	16.2	16.2	18.3	-8.1
Active Listings ³	36	-28.9	-41.4	-49.7	-64.9	-58.2	-47.1
Sales to New Listings Ratio ⁴	75.7	50.0	62.8	58.1	27.4	38.3	43.9
Months of Inventory ⁵	2.8	7.6	6.8	8.3	25.4	15.5	8.3
Average Price	\$260,511	10.4	25.0	5.0	76.5	-9.5	-0.6
Median Price	\$221,000	7.8	17.6	-8.0	81.1	-23.0	-16.6
Sale to List Price Ratio	98.5	95.5	94.8	95.3	91.2	95.4	95.6
Median Days on Market	36.0	74.0	59.0	100.0	88.5	113.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

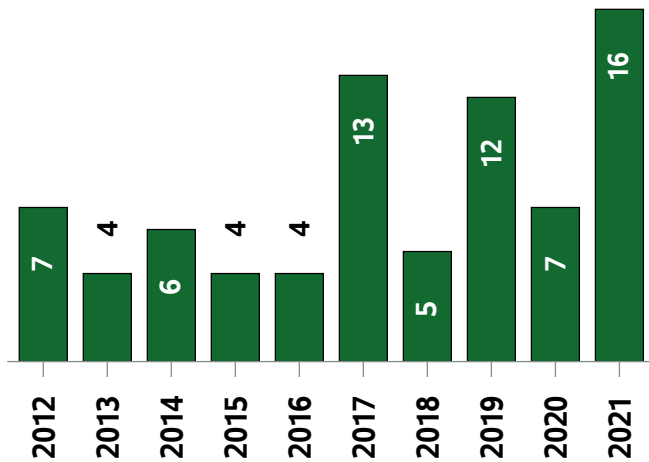
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

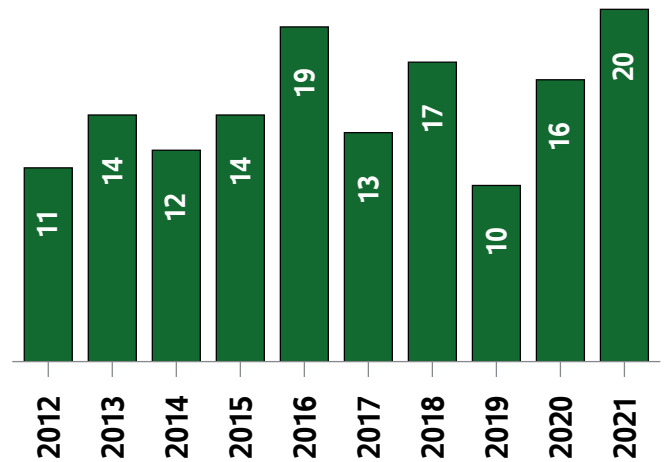
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Residential Market Activity

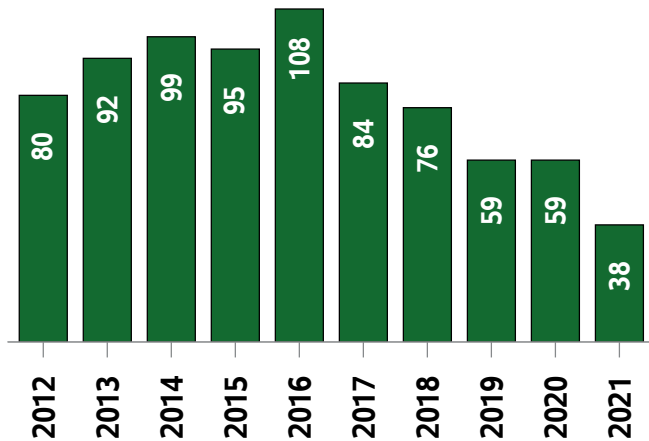
Sales Activity (August only)



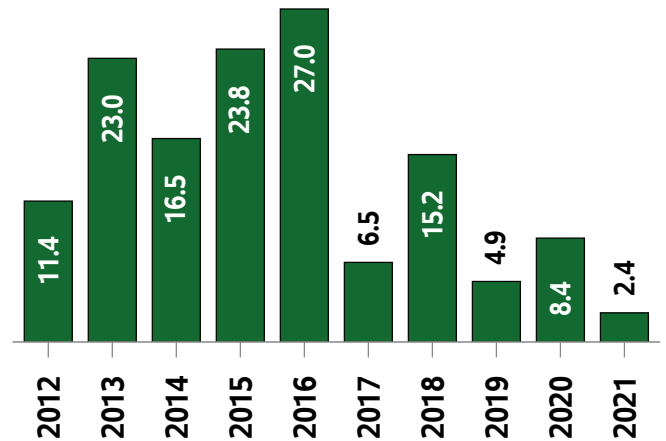
New Listings (August only)



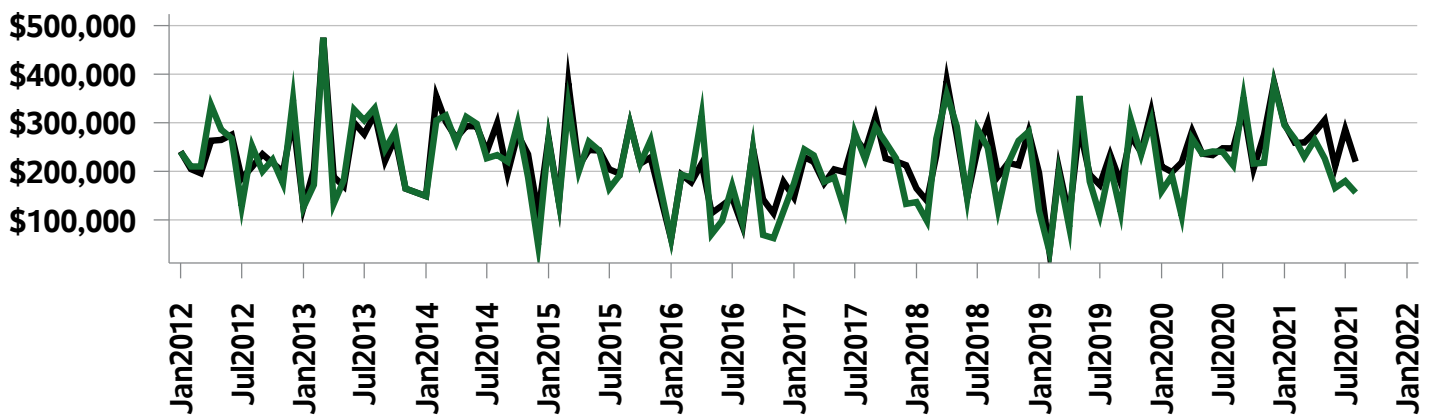
Active Listings (August only)



Months of Inventory (August only)

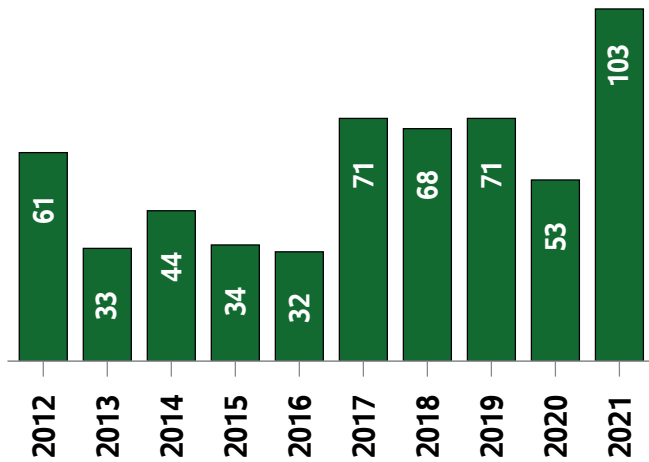


Average Price and Median Price

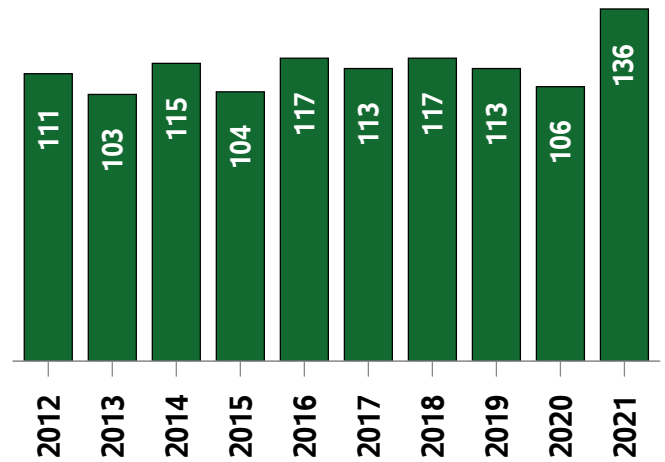


Sparwood MLS® Residential Market Activity

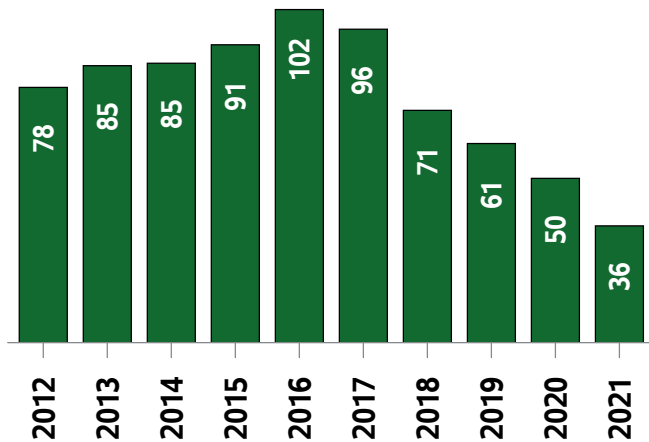
Sales Activity (August Year-to-date)



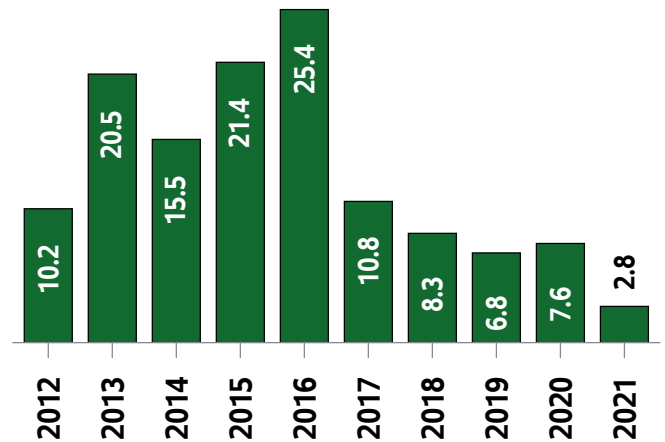
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	8	100.0	14.3	100.0	300.0	60.0	-27.3
Dollar Volume	\$2,487,299	70.0	4.0	77.1	1,090.1	41.7	-20.0
New Listings	8	-33.3	33.3	-38.5	-20.0	33.3	-42.9
Active Listings	15	-57.1	-60.5	-66.7	-74.1	-73.2	-59.5
Sales to New Listings Ratio ¹	100.0	33.3	116.7	30.8	20.0	83.3	78.6
Months of Inventory ²	1.9	8.8	5.4	11.3	29.0	11.2	3.4
Average Price	\$310,912	-15.0	-9.0	-11.5	197.5	-11.4	10.1
Median Price	\$307,500	-22.7	-3.9	10.5	194.3	18.3	6.8
Sale to List Price Ratio	101.2	97.7	96.9	96.3	101.7	96.0	94.9
Median Days on Market	37.5	23.5	46.0	82.0	100.5	139.0	29.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	53	60.6	39.5	12.8	231.3	47.2	10.4
Dollar Volume	\$20,292,287	93.8	63.5	35.4	439.8	72.3	34.5
New Listings	63	0.0	-1.6	-11.3	-4.5	-10.0	-20.3
Active Listings ³	15	-45.7	-55.9	-64.6	-71.0	-68.5	-57.0
Sales to New Listings Ratio ⁴	84.1	52.4	59.4	66.2	24.2	51.4	60.8
Months of Inventory ⁵	2.3	6.7	7.2	7.2	25.9	10.6	5.8
Average Price	\$382,873	20.7	17.2	20.1	63.0	17.0	21.8
Median Price	\$375,000	15.4	16.3	22.0	65.9	21.6	31.6
Sale to List Price Ratio	100.0	96.3	96.7	96.4	95.1	96.3	96.5
Median Days on Market	28.0	57.0	63.5	107.0	87.0	126.5	29.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

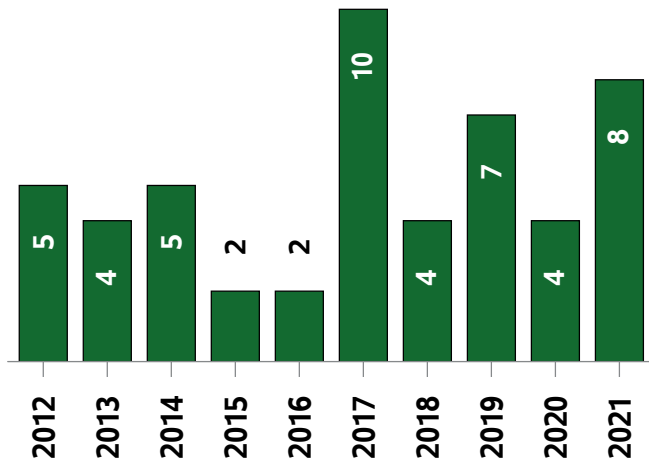
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

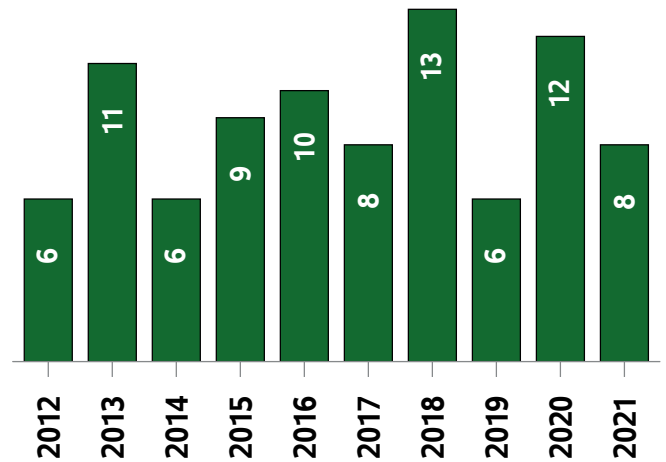
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Single Family Market Activity

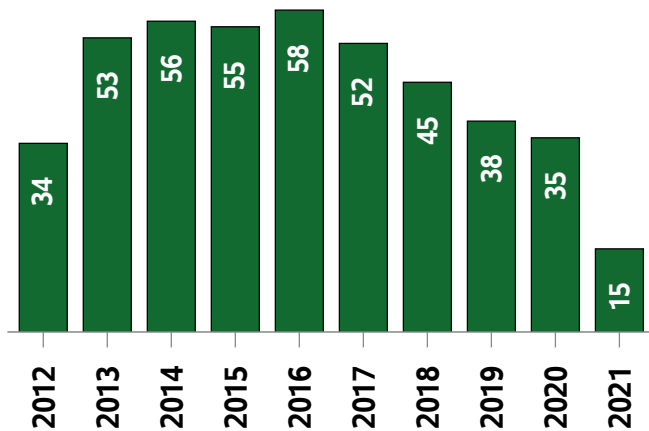
Sales Activity (August only)



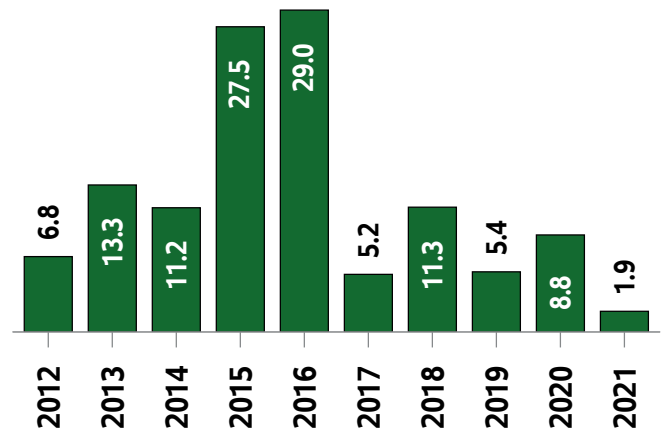
New Listings (August only)



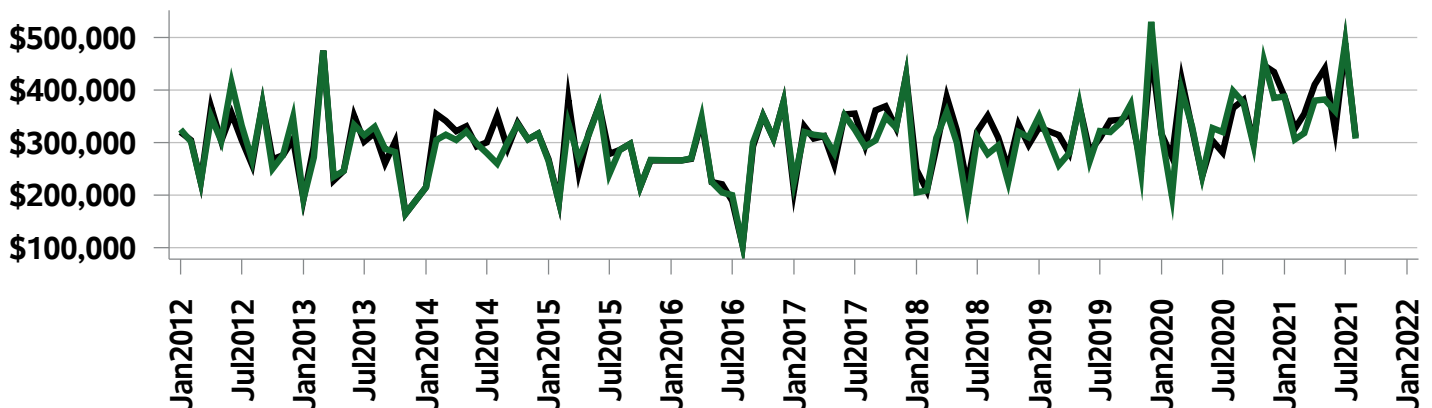
Active Listings (August only)



Months of Inventory (August only)

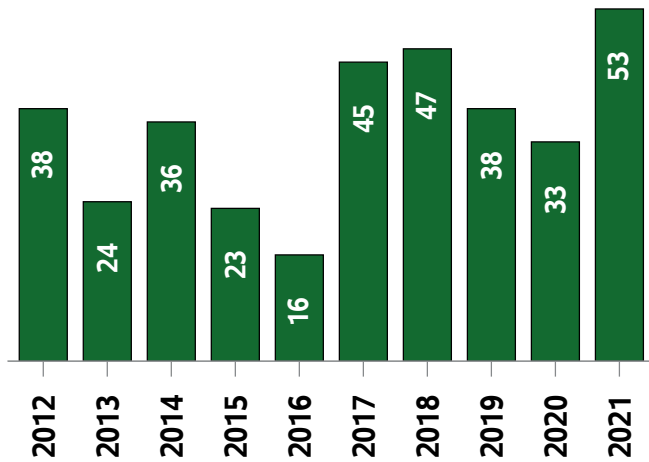


Average Price and Median Price

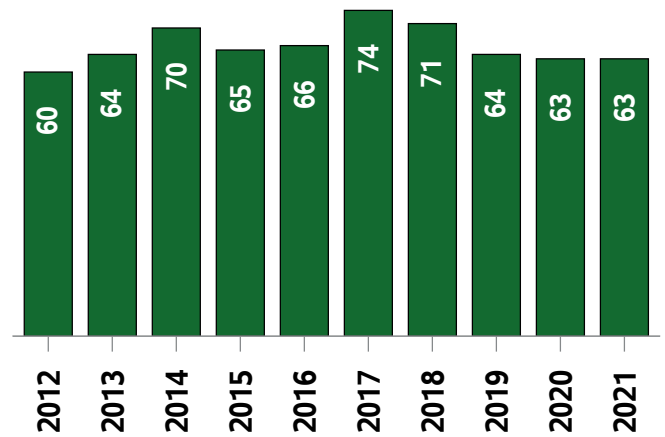


Sparwood MLS® Single Family Market Activity

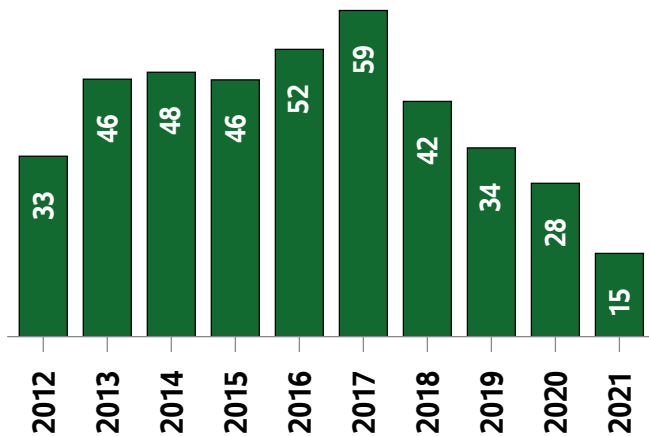
Sales Activity (August Year-to-date)



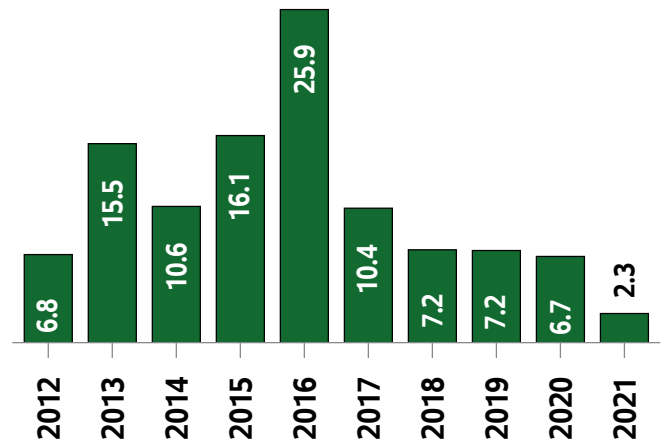
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Residential Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	19	-20.8	35.7	11.8	-9.5	58.3	216.7
Dollar Volume	\$5,128,400	-19.2	76.1	27.8	16.8	134.7	318.5
New Listings	23	9.5	35.3	-32.4	0.0	21.1	4.5
Active Listings	45	12.5	-28.6	-34.8	-50.0	-59.5	-71.9
Sales to New Listings Ratio ¹	82.6	114.3	82.4	50.0	91.3	63.2	27.3
Months of Inventory ²	2.4	1.7	4.5	4.1	4.3	9.3	26.7
Average Price	\$269,916	2.0	29.7	14.3	29.1	48.2	32.1
Median Price	\$259,900	10.4	44.4	30.0	49.4	55.2	21.6
Sale to List Price Ratio	99.6	98.1	95.0	97.7	96.0	93.9	95.6
Median Days on Market	28.0	33.0	53.0	31.0	134.0	88.0	44.5
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	121	15.2	3.4	-7.6	3.4	22.2	40.7
Dollar Volume	\$38,540,393	54.4	56.5	38.9	79.5	117.7	162.3
New Listings	159	26.2	0.6	-12.2	-8.6	-21.3	-23.2
Active Listings ³	37	-2.0	-37.1	-31.9	-63.2	-65.7	-72.2
Sales to New Listings Ratio ⁴	76.1	83.3	74.1	72.4	67.2	49.0	41.5
Months of Inventory ⁵	2.4	2.8	4.0	3.3	6.8	8.6	12.3
Average Price	\$318,516	34.0	51.3	50.4	73.5	78.1	86.4
Median Price	\$280,000	27.3	48.3	49.7	72.3	62.3	75.5
Sale to List Price Ratio	100.1	96.1	95.9	97.5	94.5	94.3	94.0
Median Days on Market	33.0	39.0	53.0	36.0	70.0	89.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

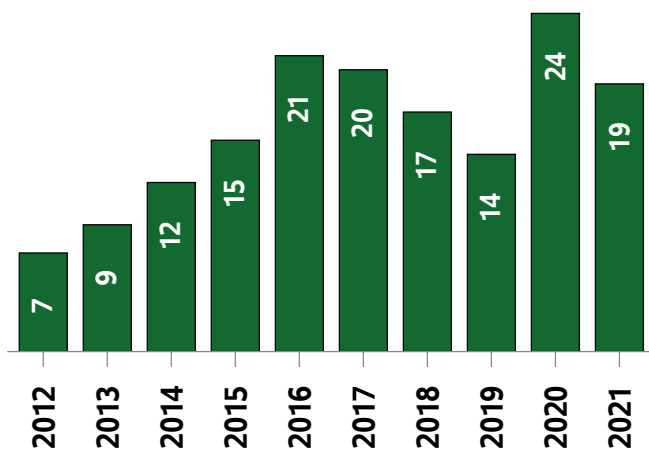
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

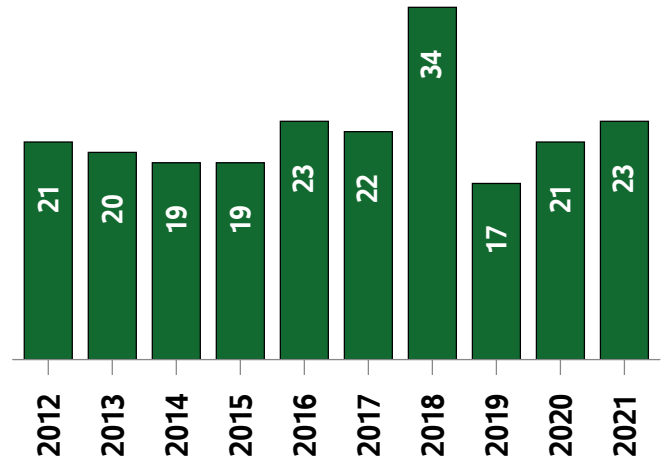
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Residential Market Activity

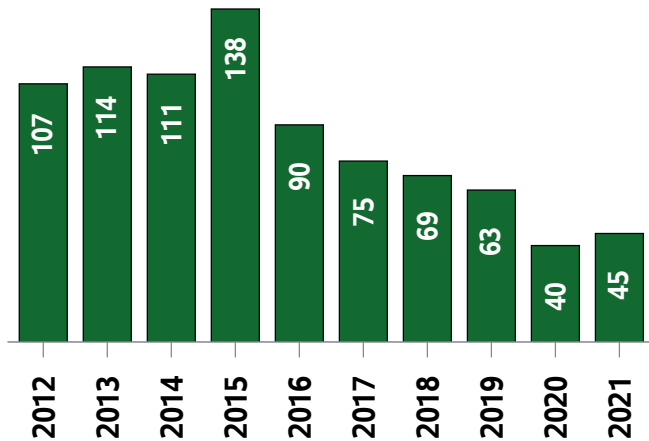
Sales Activity (August only)



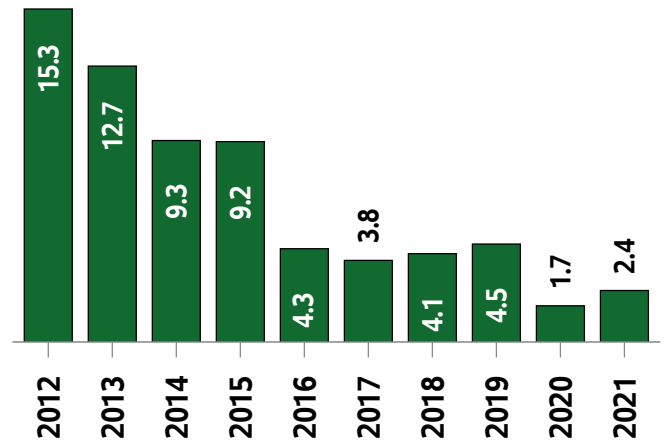
New Listings (August only)



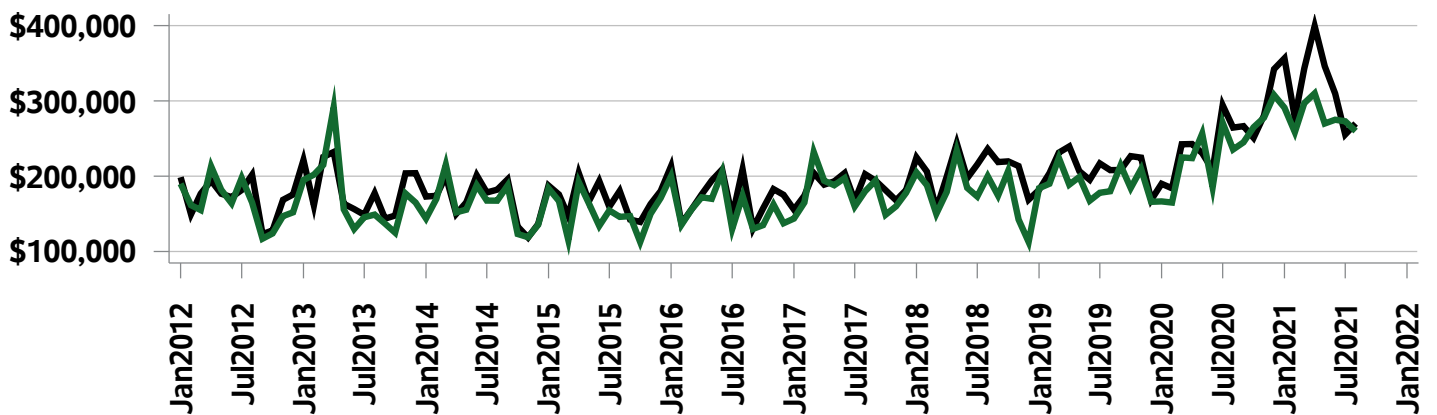
Active Listings (August only)



Months of Inventory (August only)

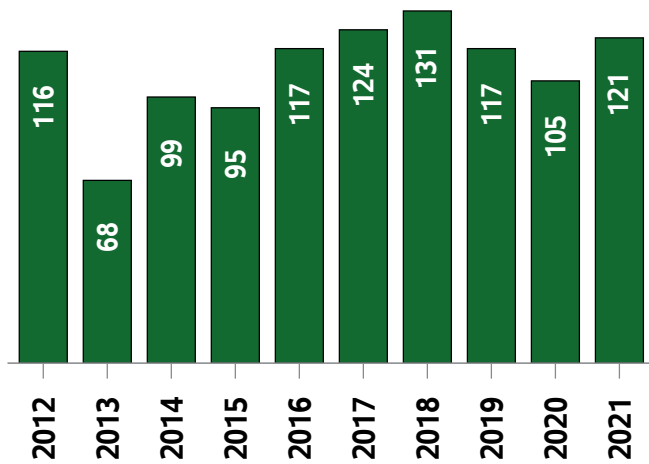


Average Price and Median Price

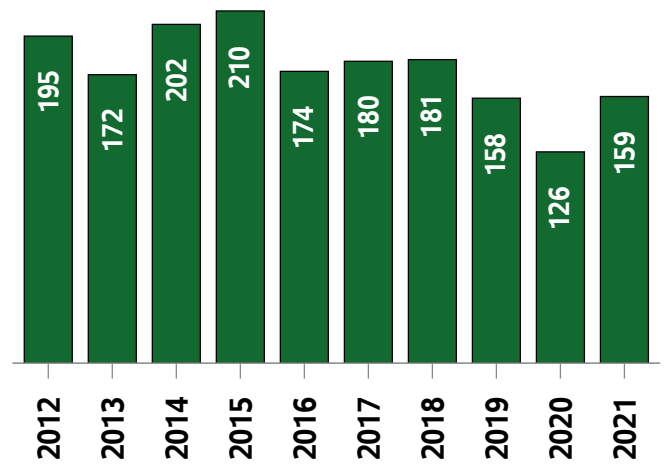


MLS® Residential Market Activity

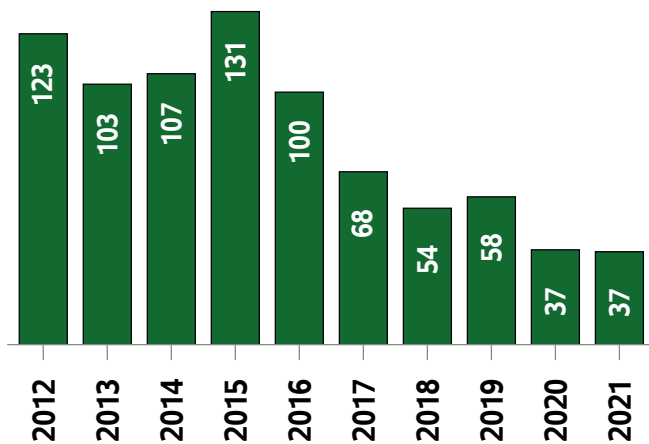
Sales Activity (August Year-to-date)



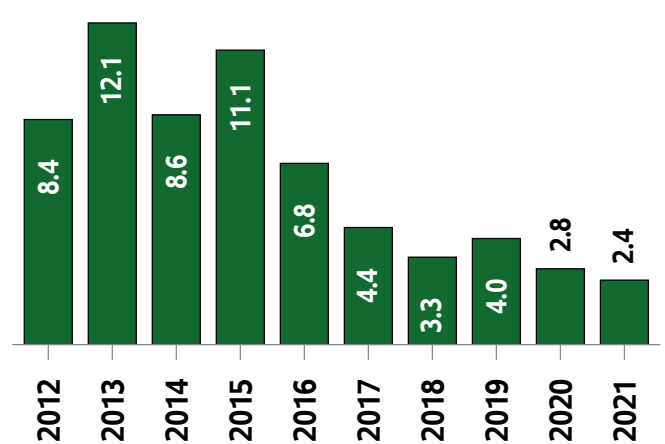
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Single Family Market Activity

Actual	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	18	-18.2	50.0	5.9	-10.0	80.0	260.0
Dollar Volume	\$4,995,900	-15.4	116.7	24.5	23.2	146.7	347.9
New Listings	23	15.0	35.3	-32.4	0.0	21.1	9.5
Active Listings	44	12.8	-29.0	-35.3	-47.6	-57.7	-64.5
Sales to New Listings Ratio ¹	78.3	110.0	70.6	50.0	87.0	52.6	23.8
Months of Inventory ²	2.4	1.8	5.2	4.0	4.2	10.4	24.8
Average Price	\$277,550	3.3	44.5	17.6	36.9	37.1	24.4
Median Price	\$271,200	10.5	64.9	35.6	59.9	50.2	11.8
Sale to List Price Ratio	99.9	97.7	93.9	97.7	96.0	93.9	97.0
Median Days on Market	25.0	37.5	52.0	31.0	123.0	88.0	44.0
Year-to-date	August 2021	Compared to ⁶					
		August 2020	August 2019	August 2018	August 2016	August 2014	August 2011
Sales Activity	113	11.9	-0.9	-8.1	0.0	16.5	36.1
Dollar Volume	\$36,773,393	50.7	54.7	37.7	75.6	109.6	154.3
New Listings	150	23.0	-2.0	-14.8	-11.8	-22.7	-24.6
Active Listings ³	35	-4.5	-39.2	-32.7	-62.9	-65.3	-64.2
Sales to New Listings Ratio ⁴	75.3	82.8	74.5	69.9	66.5	50.0	41.7
Months of Inventory ⁵	2.5	2.9	4.0	3.4	6.6	8.3	9.4
Average Price	\$325,428	34.7	56.1	49.9	75.6	80.0	86.8
Median Price	\$280,000	25.0	51.4	44.7	69.7	60.0	72.8
Sale to List Price Ratio	100.0	95.9	95.9	97.7	94.6	94.3	94.2
Median Days on Market	33.0	40.0	53.5	36.0	69.0	89.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

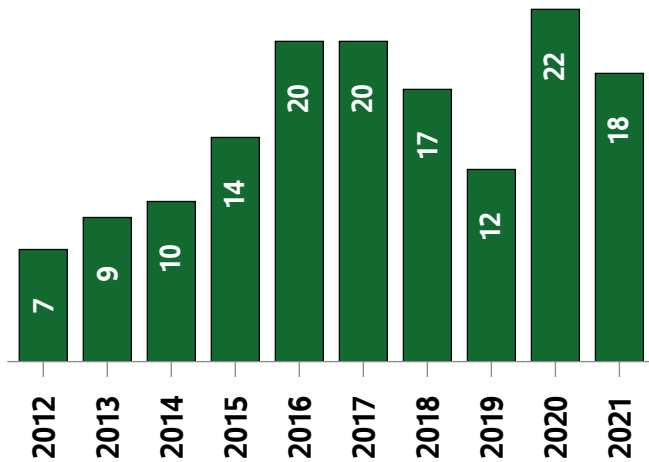
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

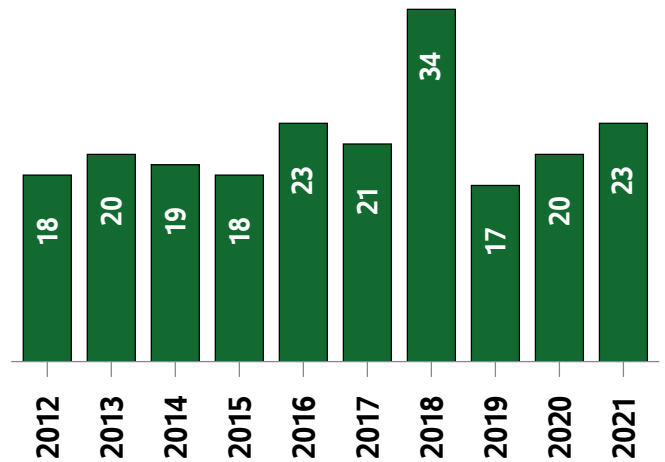
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Single Family Market Activity

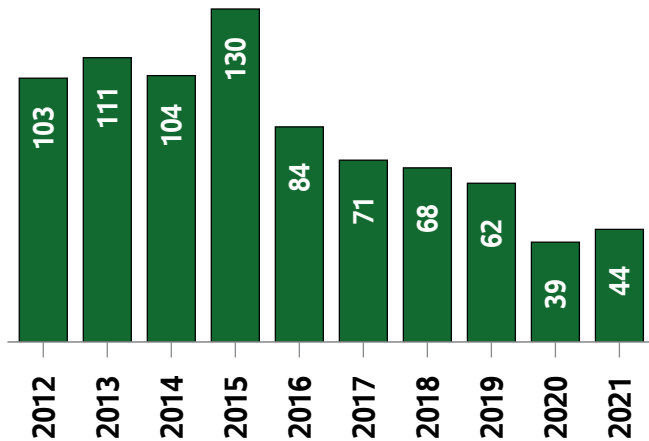
Sales Activity (August only)



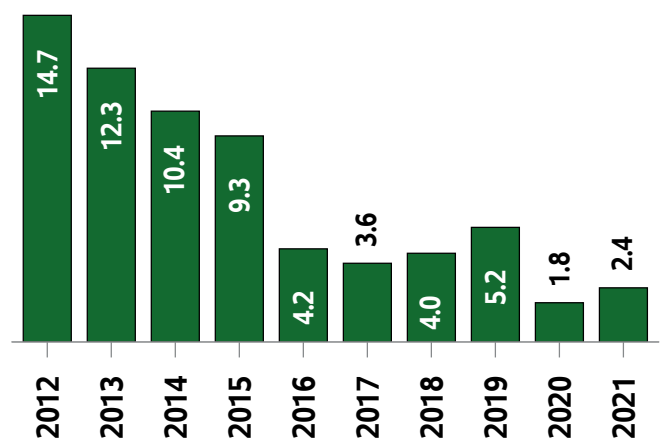
New Listings (August only)



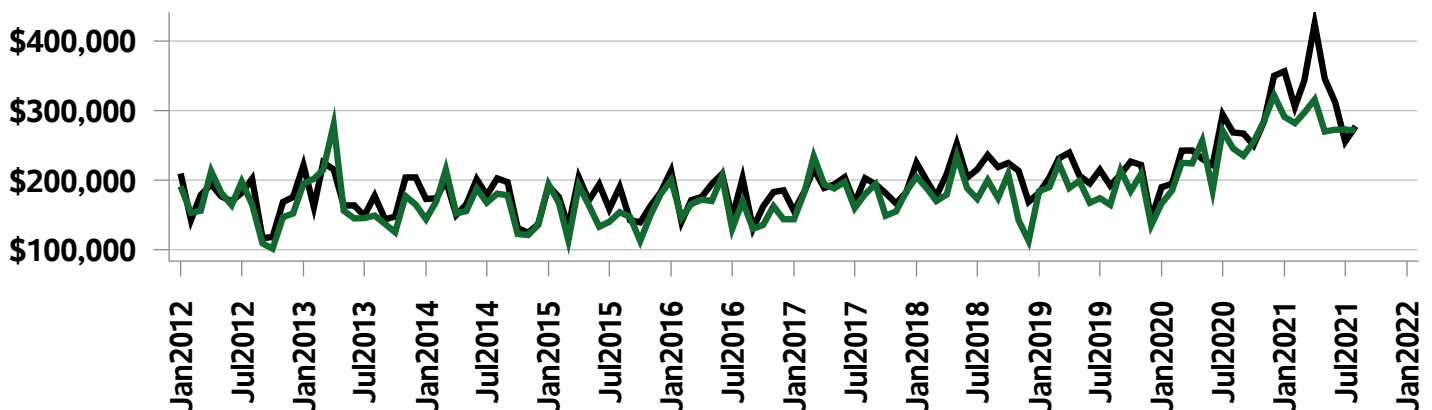
Active Listings (August only)



Months of Inventory (August only)

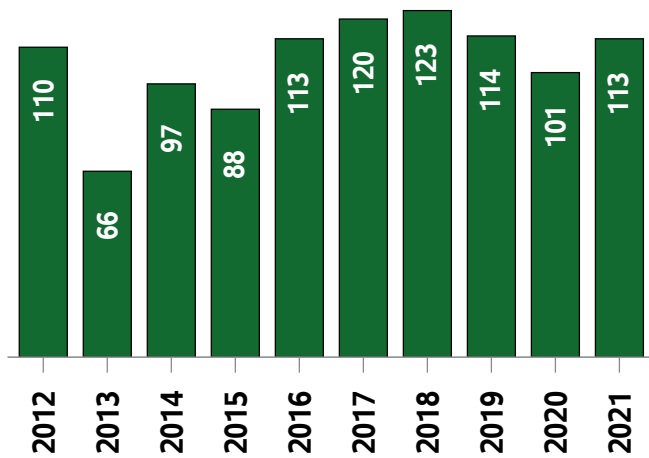


Average Price and Median Price

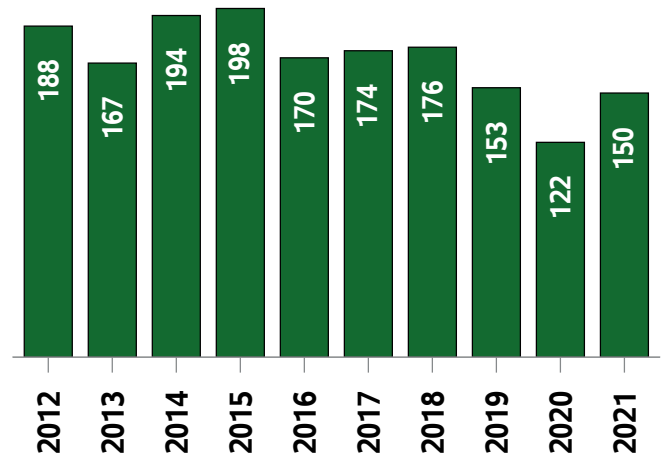


MLS® Single Family Market Activity

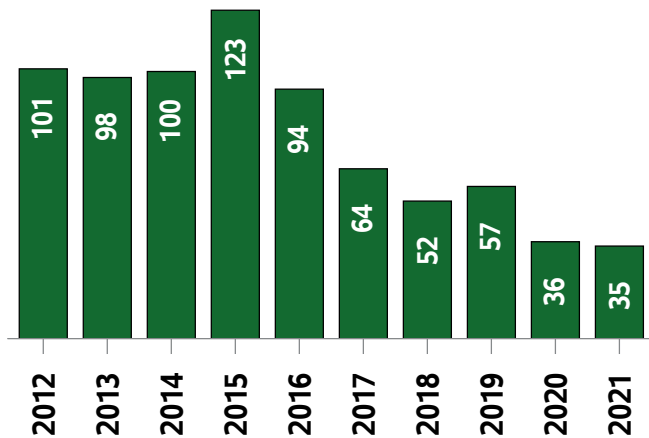
Sales Activity (August Year-to-date)



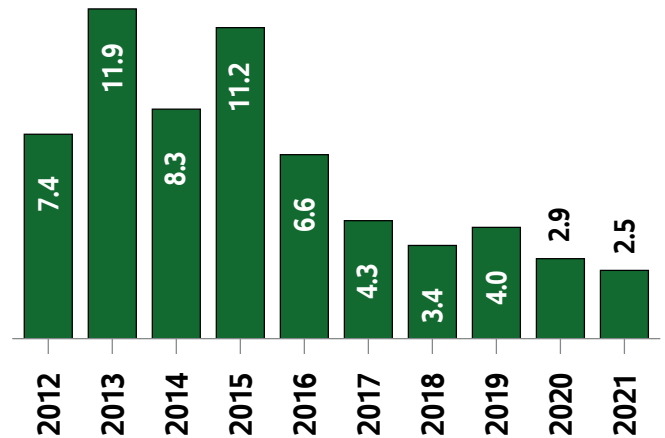
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.