



**Kootenay Association
Residential Market Activity Report
April 2021**



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Kootenay Association MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	430	246.8	77.7	44.8	61.0	108.7	136.3
Dollar Volume	\$189,804,198	365.4	141.3	116.3	147.5	242.3	301.4
New Listings	549	90.6	-5.8	5.6	-2.1	-23.9	-17.2
Active Listings	883	-44.4	-54.1	-51.6	-68.0	-71.1	-72.0
Sales to New Listings Ratio ¹	78.3	43.1	41.5	57.1	47.6	28.6	27.5
Months of Inventory ²	2.1	12.8	8.0	6.1	10.3	14.8	17.3
Average Price	\$441,405	34.2	35.8	49.4	53.7	64.0	69.9
Median Price	\$387,500	24.4	24.1	38.4	44.1	58.2	61.1
Sale to List Price Ratio	100.1	95.5	95.5	96.0	94.8	94.4	94.6
Median Days on Market	28.0	42.5	53.0	49.0	61.0	88.0	55.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	1,315	103.2	80.9	53.3	68.2	119.9	116.6
Dollar Volume	\$566,209,623	158.9	136.3	120.4	174.0	256.3	266.1
New Listings	1,631	25.4	3.9	8.2	-12.6	-16.7	-19.4
Active Listings ³	834	-44.0	-49.4	-50.0	-66.8	-68.6	-70.7
Sales to New Listings Ratio ⁴	80.6	49.7	46.3	56.9	41.9	30.6	30.0
Months of Inventory ⁵	2.5	9.2	9.1	7.8	12.8	17.8	18.8
Average Price	\$430,578	27.4	30.6	43.8	63.0	62.0	69.0
Median Price	\$376,000	20.5	21.3	34.3	51.2	50.4	60.0
Sale to List Price Ratio	98.9	95.9	95.8	96.0	94.7	94.4	93.9
Median Days on Market	35.0	64.0	63.0	70.0	91.5	119.0	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

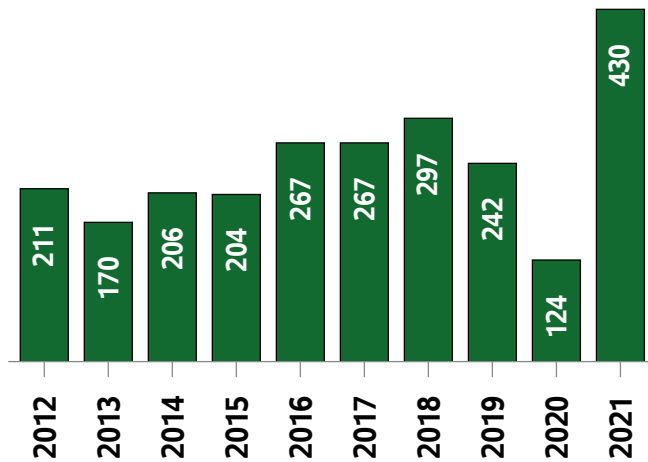
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

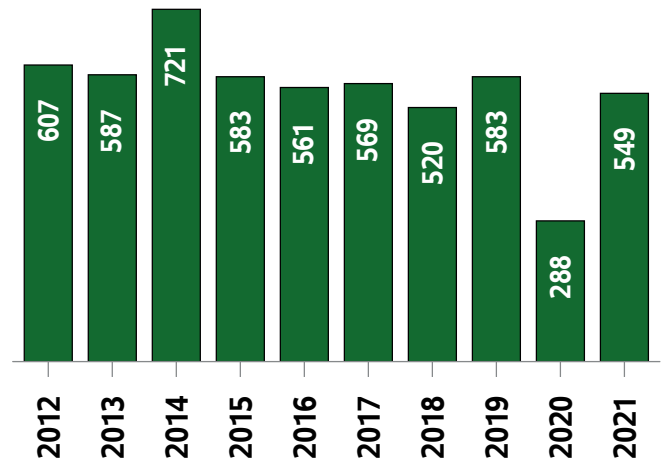
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Residential Market Activity

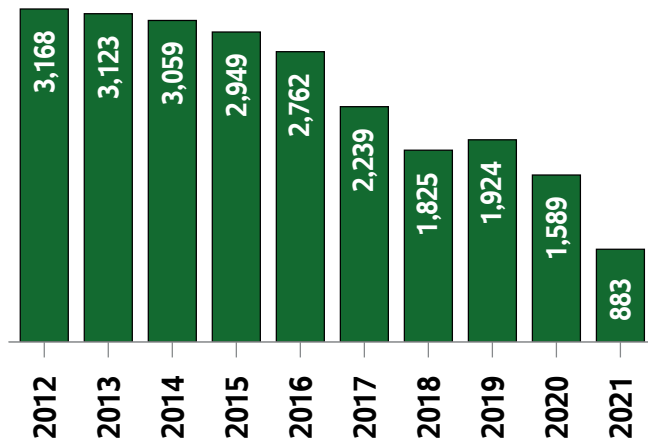
Sales Activity (April only)



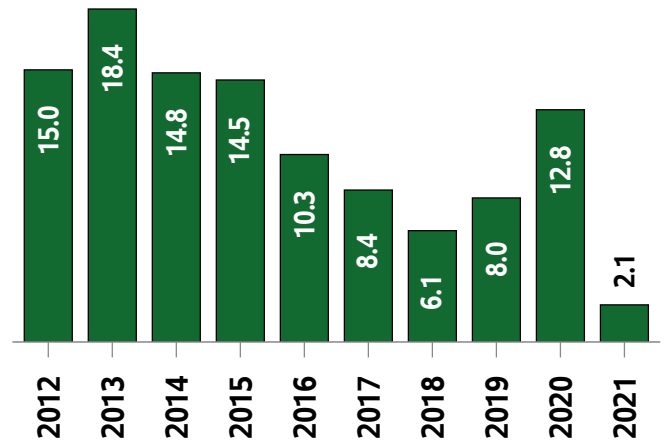
New Listings (April only)



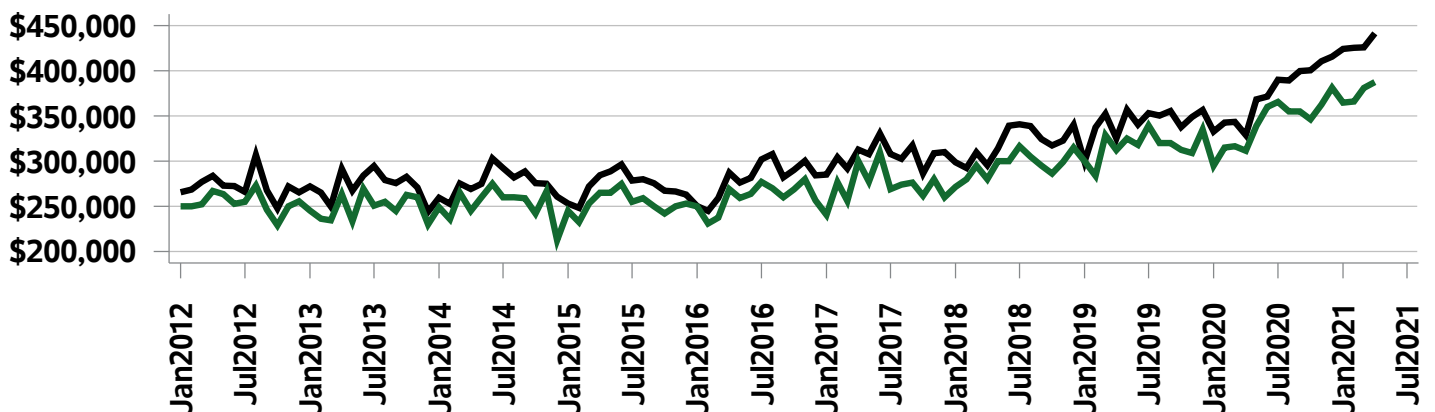
Active Listings (April only)



Months of Inventory (April only)

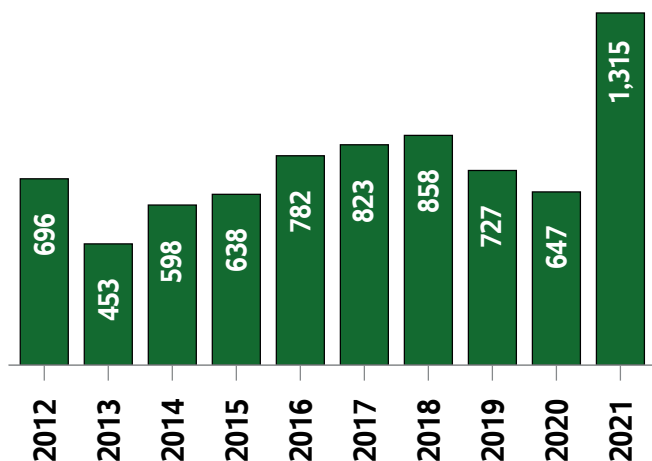


Average Price and Median Price

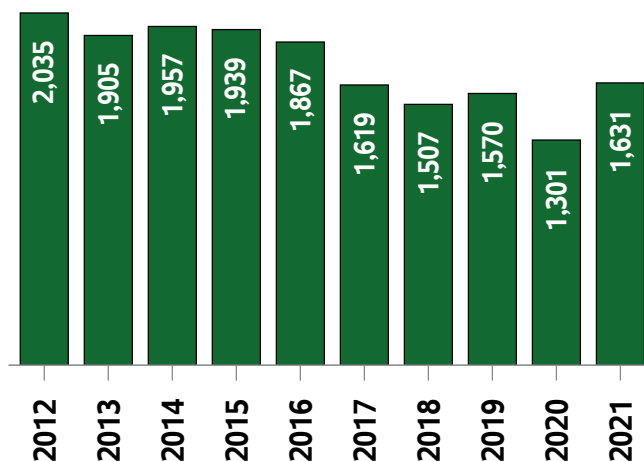


Kootenay Association MLS® Residential Market Activity

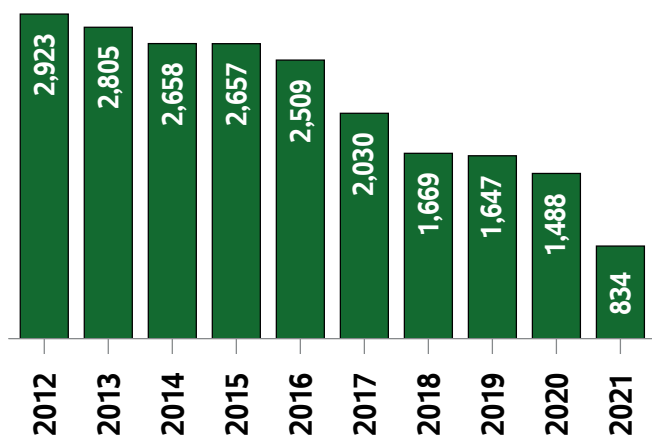
Sales Activity (April Year-to-date)



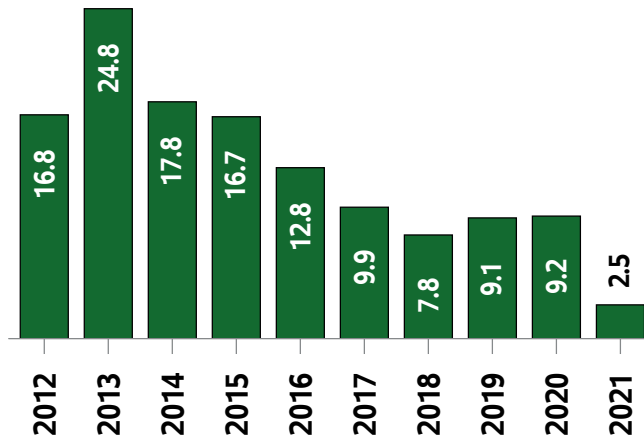
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kootenay Association MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	293	215.1	69.4	39.5	38.9	75.4	109.3
Dollar Volume	\$155,080,060	360.1	139.5	114.7	134.8	214.4	281.4
New Listings	396	87.7	-17.3	-0.8	-14.5	-29.2	-28.0
Active Listings	648	-42.8	-55.9	-49.6	-66.7	-70.0	-70.9
Sales to New Listings Ratio ¹	74.0	44.1	36.1	52.6	45.6	29.9	25.5
Months of Inventory ²	2.2	12.2	8.5	6.1	9.2	12.9	15.9
Average Price	\$529,283	46.0	41.4	53.9	69.1	79.2	82.2
Median Price	\$469,000	37.9	38.0	48.5	64.6	79.7	72.1
Sale to List Price Ratio	100.5	96.1	95.9	96.5	95.2	94.8	95.6
Median Days on Market	28.0	38.0	50.0	47.5	58.0	85.0	50.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	891	89.6	69.4	44.4	51.5	94.1	90.0
Dollar Volume	\$460,471,020	152.9	131.2	119.1	163.4	247.1	247.8
New Listings	1,142	21.4	-5.9	0.9	-20.5	-23.5	-25.5
Active Listings ³	583	-44.9	-52.3	-49.0	-66.1	-68.3	-70.5
Sales to New Listings Ratio ⁴	78.0	49.9	43.4	54.5	40.9	30.7	30.6
Months of Inventory ⁵	2.6	9.0	9.3	7.4	11.7	16.0	16.9
Average Price	\$516,802	33.4	36.5	51.7	73.8	78.8	83.1
Median Price	\$444,000	27.9	29.1	42.1	63.8	67.5	74.1
Sale to List Price Ratio	99.2	96.1	96.0	96.4	95.1	94.6	94.7
Median Days on Market	35.0	64.0	64.0	66.0	79.5	111.0	71.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

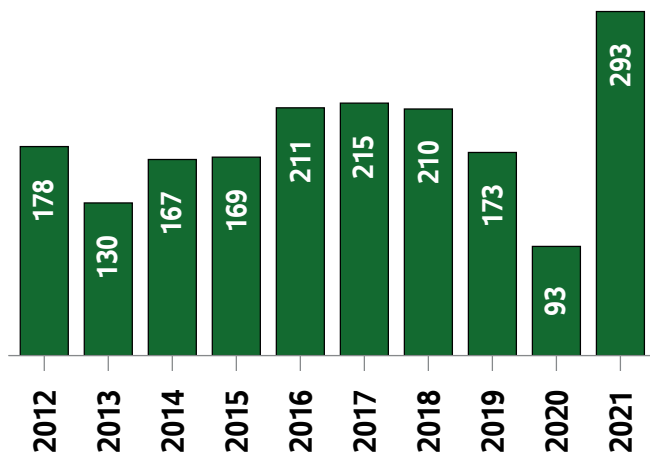
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

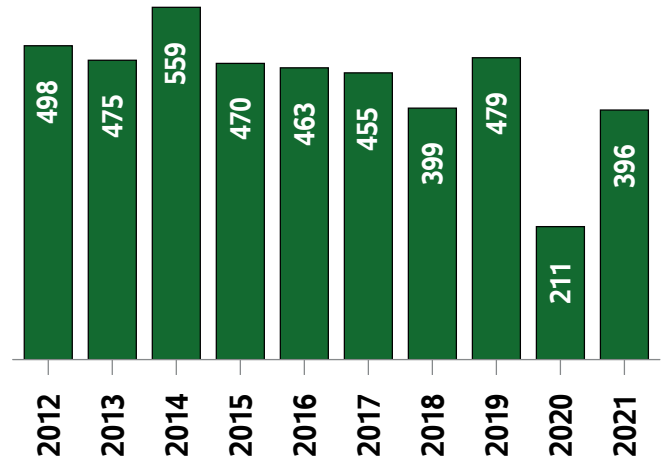
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Single Family Market Activity

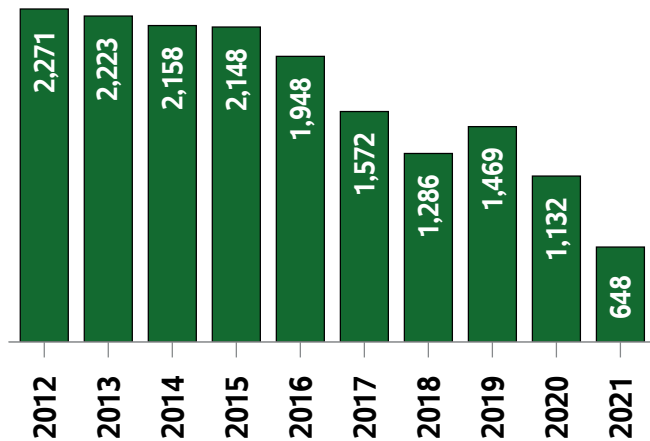
Sales Activity (April only)



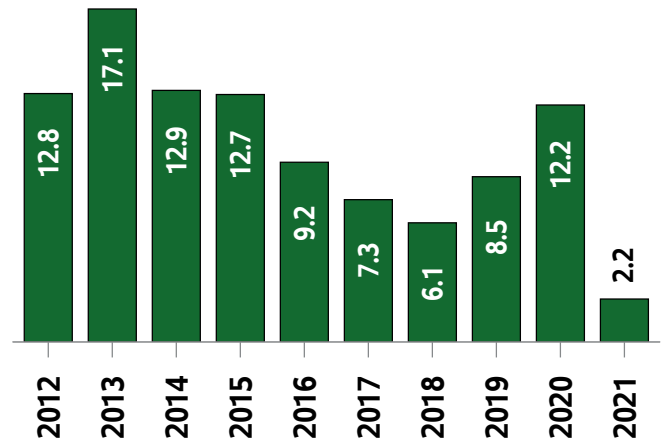
New Listings (April only)



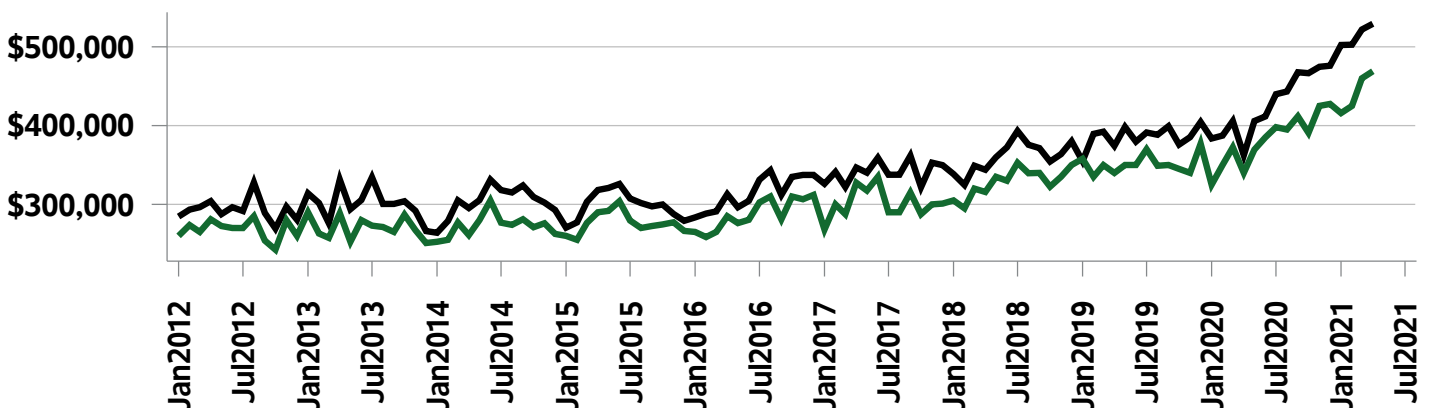
Active Listings (April only)



Months of Inventory (April only)

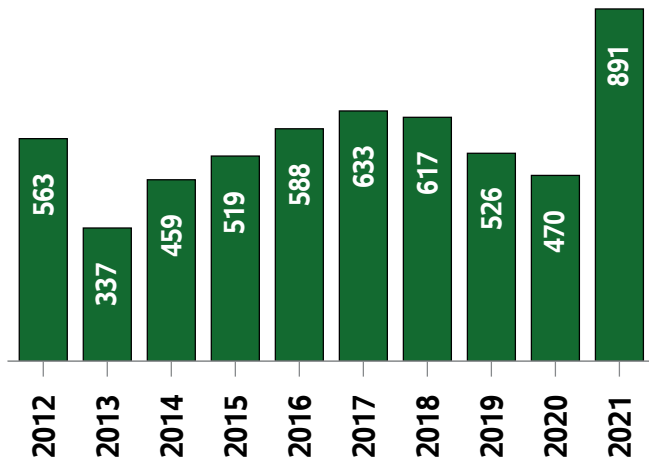


Average Price and Median Price

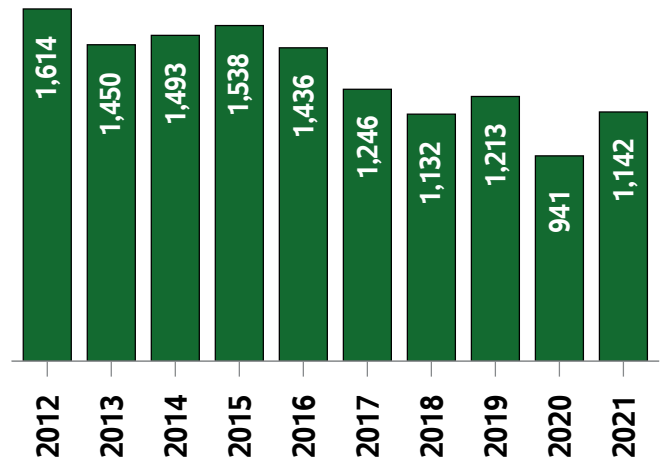


Kootenay Association MLS® Single Family Market Activity

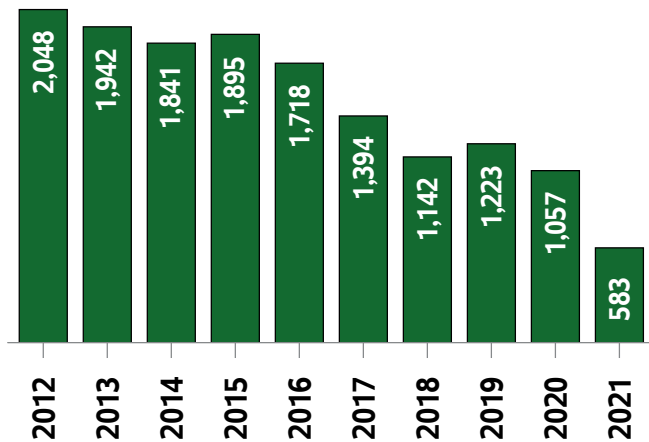
Sales Activity (April Year-to-date)



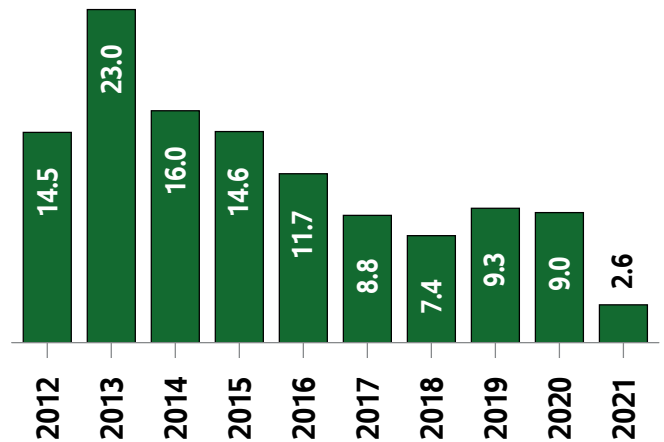
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	200.0	20.0	28.6	12.5	38.5	12.5
Dollar Volume	\$8,517,000	452.0	83.4	93.9	97.5	159.4	106.4
New Listings	28	55.6	55.6	16.7	33.3	-20.0	-24.3
Active Listings	32	-36.0	-22.0	-36.0	-62.4	-72.2	-64.8
Sales to New Listings Ratio ¹	64.3	33.3	83.3	58.3	76.2	37.1	43.2
Months of Inventory ²	1.8	8.3	2.7	3.6	5.3	8.8	5.7
Average Price	\$473,167	84.0	52.9	50.8	75.6	87.4	83.5
Median Price	\$449,000	75.1	42.5	42.5	79.4	99.1	60.8
Sale to List Price Ratio	105.5	95.4	97.9	97.1	96.3	94.3	94.8
Median Days on Market	17.5	60.0	29.0	37.0	79.0	86.0	46.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	62	138.5	93.8	37.8	31.9	55.0	40.9
Dollar Volume	\$25,747,303	178.6	142.2	93.7	98.7	146.2	137.6
New Listings	71	20.3	12.7	10.9	-13.4	-31.7	-20.2
Active Listings ³	29	-20.8	-17.4	-38.7	-62.4	-69.3	-65.1
Sales to New Listings Ratio ⁴	87.3	44.1	50.8	70.3	57.3	38.5	49.4
Months of Inventory ⁵	1.8	5.5	4.3	4.1	6.4	9.3	7.4
Average Price	\$415,279	16.8	25.0	40.6	50.6	58.8	68.7
Median Price	\$391,000	16.7	18.7	32.5	52.1	58.6	56.4
Sale to List Price Ratio	101.2	96.3	97.6	97.1	96.3	94.7	94.1
Median Days on Market	28.5	52.5	35.5	35.0	69.0	106.5	51.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

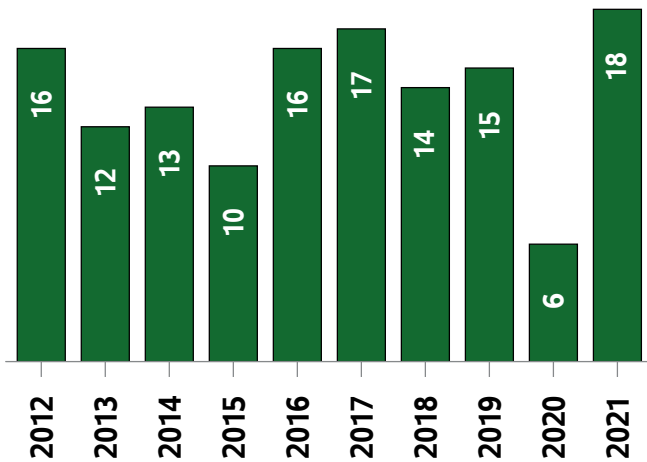
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

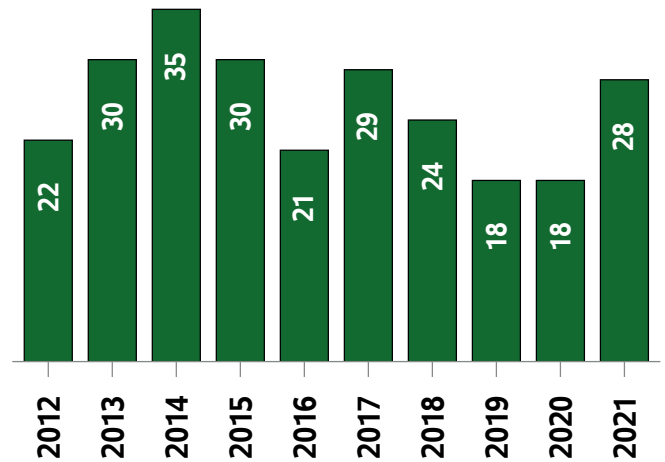
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Residential Market Activity

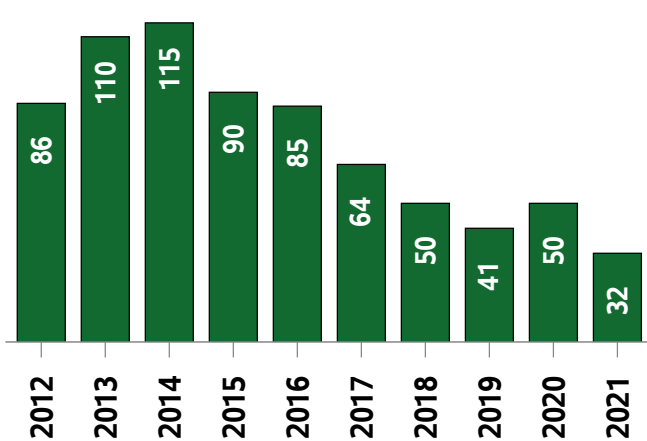
Sales Activity (April only)



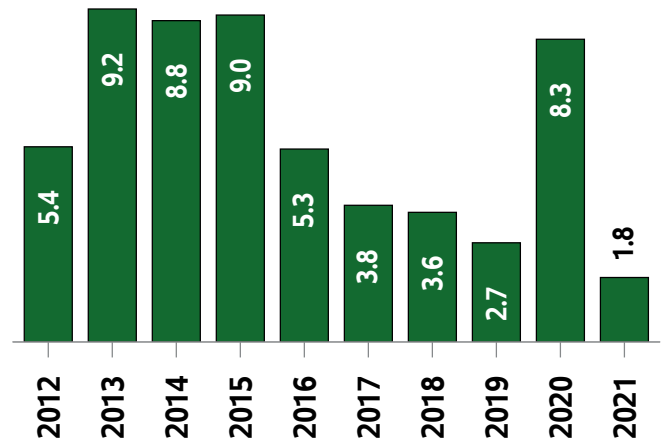
New Listings (April only)



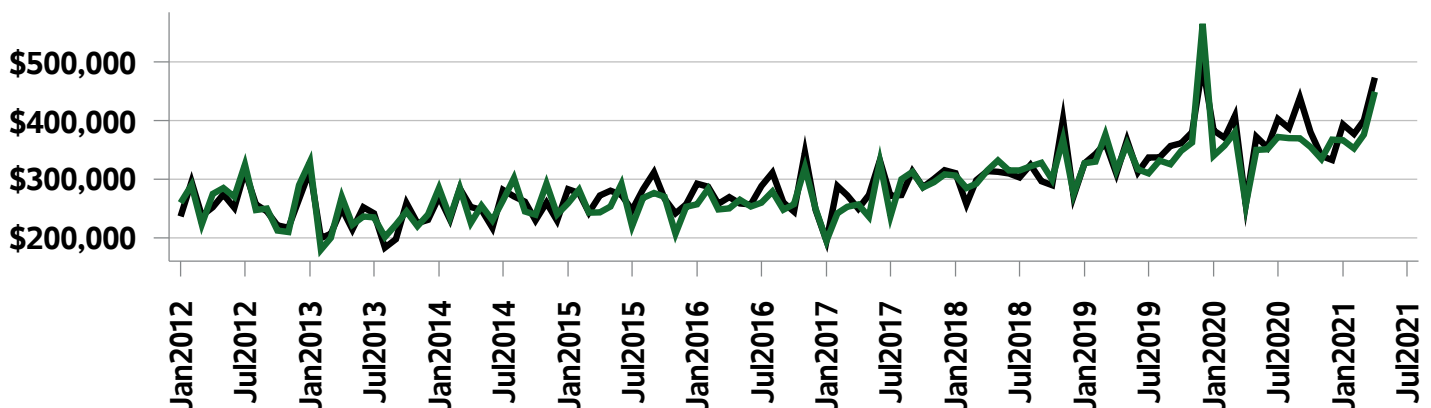
Active Listings (April only)



Months of Inventory (April only)

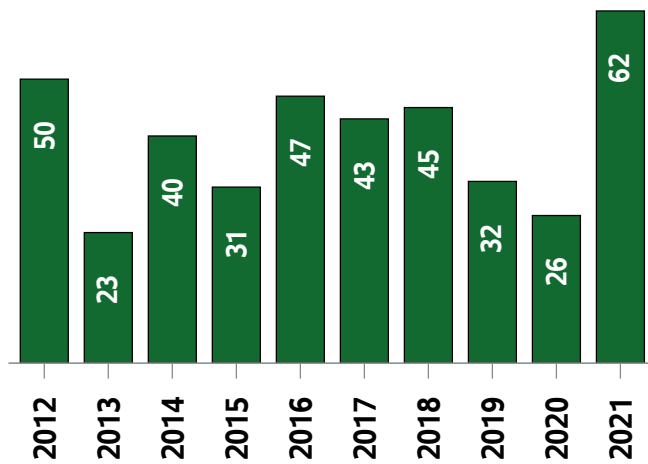


Average Price and Median Price

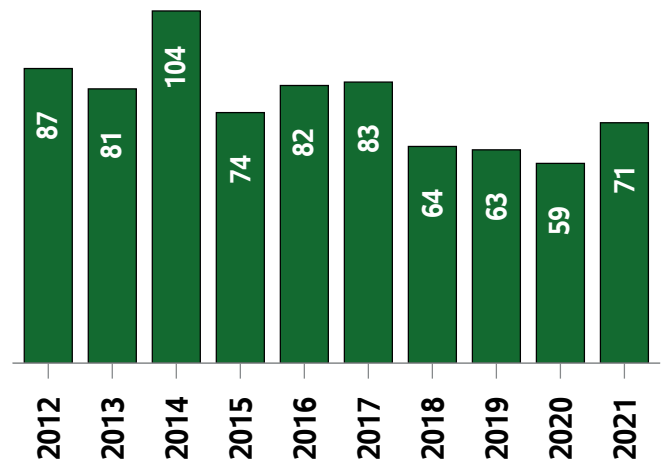


Castlegar MLS® Residential Market Activity

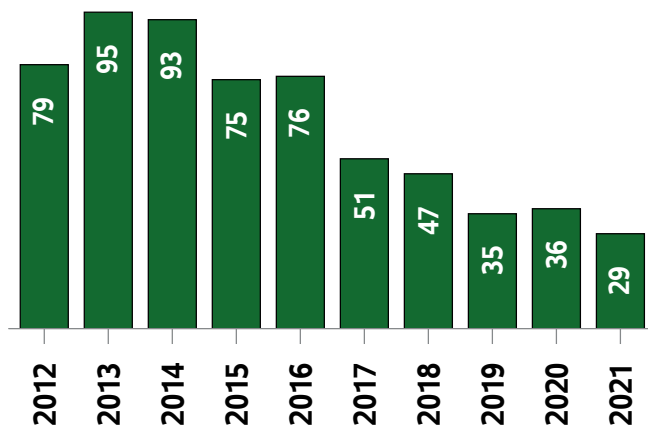
Sales Activity (April Year-to-date)



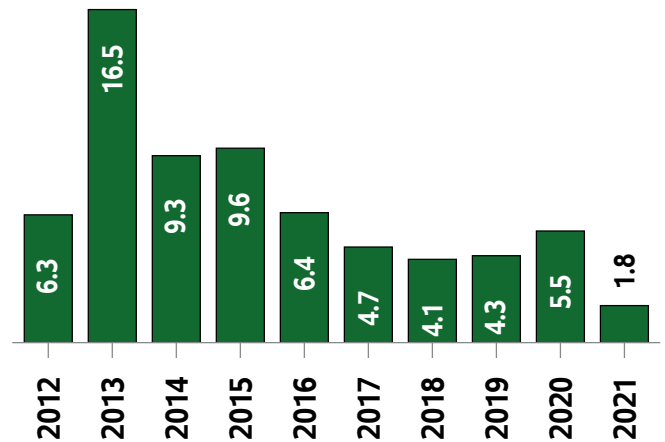
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	350.0	50.0	50.0	20.0	38.5	28.6
Dollar Volume	\$8,517,000	610.9	102.3	123.2	109.5	159.4	114.0
New Listings	27	68.8	68.8	22.7	42.1	17.4	-15.6
Active Listings	29	-32.6	-25.6	-35.6	-63.8	-69.5	-61.8
Sales to New Listings Ratio ¹	66.7	25.0	75.0	54.5	78.9	56.5	43.8
Months of Inventory ²	1.6	10.8	3.3	3.8	5.3	7.3	5.4
Average Price	\$473,167	58.0	34.8	48.8	74.6	87.4	66.4
Median Price	\$449,000	56.7	37.1	42.5	76.1	99.1	55.1
Sale to List Price Ratio	105.5	96.1	98.4	97.3	96.2	94.3	95.8
Median Days on Market	17.5	60.0	22.5	37.0	59.0	86.0	30.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	55	189.5	111.5	41.0	34.1	57.1	37.5
Dollar Volume	\$23,475,703	219.9	150.7	99.0	101.8	144.5	120.9
New Listings	64	30.6	16.4	6.7	-16.9	-24.7	-15.8
Active Listings ³	26	-17.1	-19.0	-36.3	-63.6	-68.2	-63.6
Sales to New Listings Ratio ⁴	85.9	38.8	47.3	65.0	53.2	41.2	52.6
Months of Inventory ⁵	1.9	6.5	4.8	4.1	6.8	9.2	7.0
Average Price	\$426,831	10.5	18.5	41.1	50.5	55.6	60.6
Median Price	\$405,000	6.6	18.1	36.1	52.8	60.1	52.8
Sale to List Price Ratio	101.4	96.4	97.7	97.2	96.4	94.5	95.3
Median Days on Market	27.0	49.0	37.5	30.0	69.0	112.0	43.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

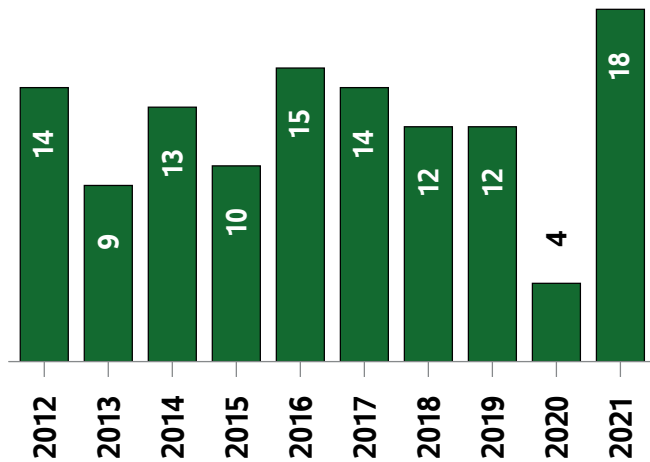
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

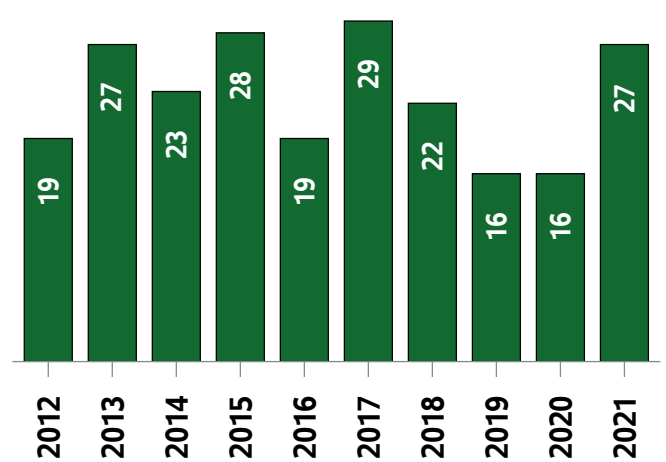
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Single Family Market Activity

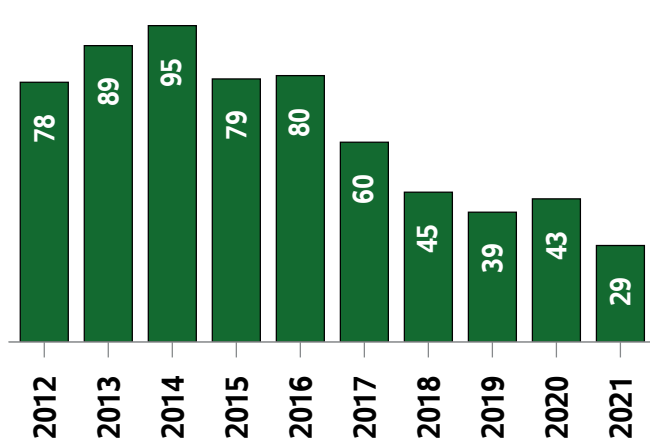
Sales Activity (April only)



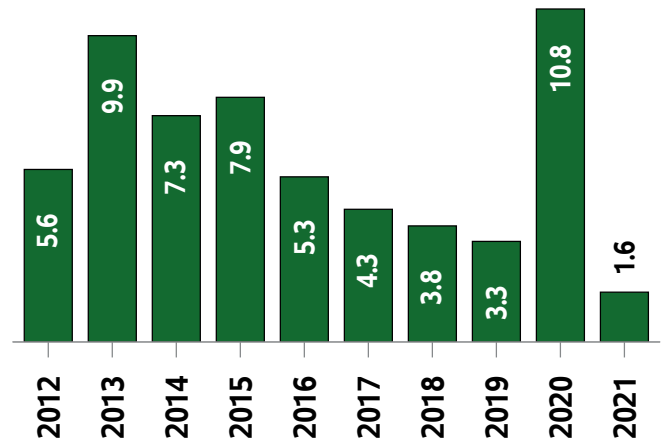
New Listings (April only)



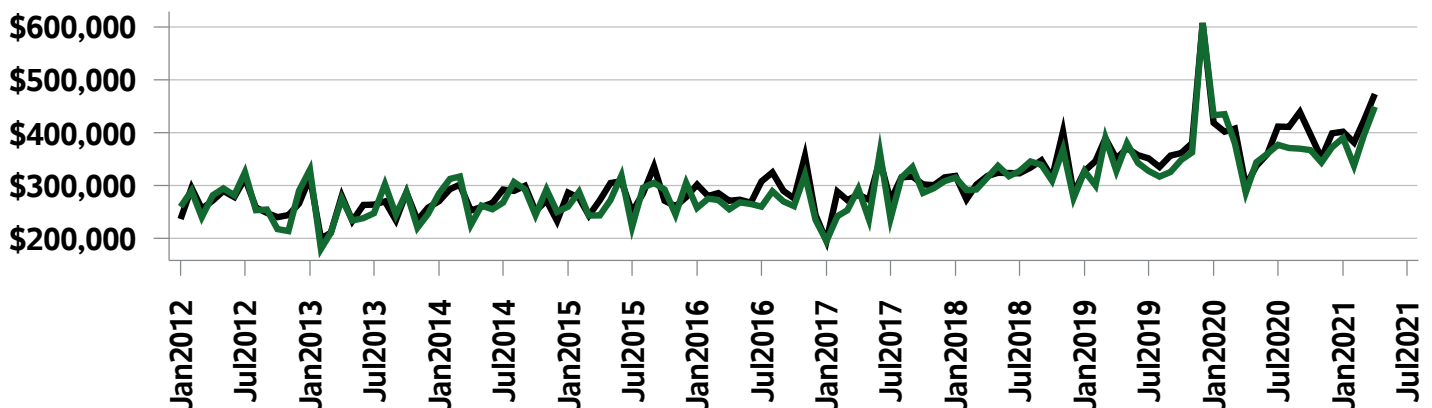
Active Listings (April only)



Months of Inventory (April only)

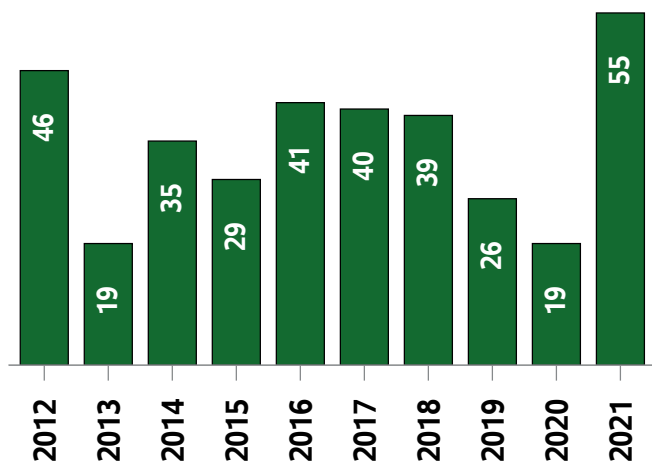


Average Price and Median Price

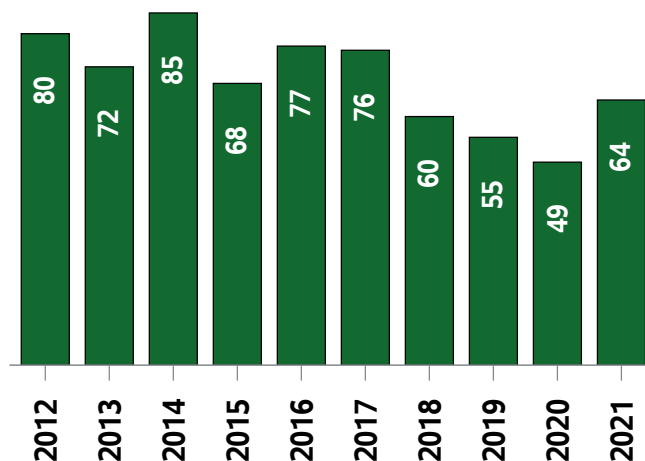


Castlegar MLS® Single Family Market Activity

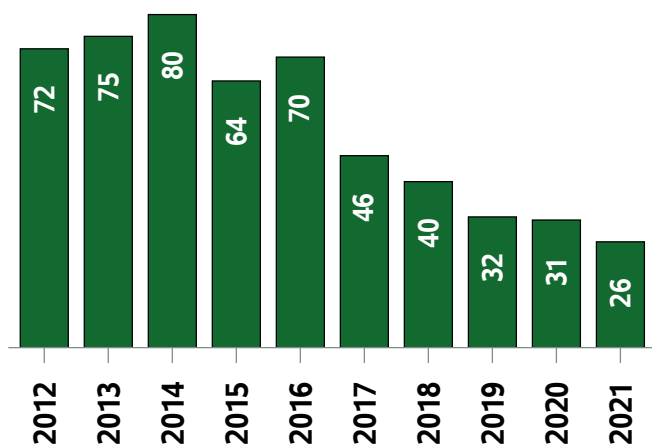
Sales Activity (April Year-to-date)



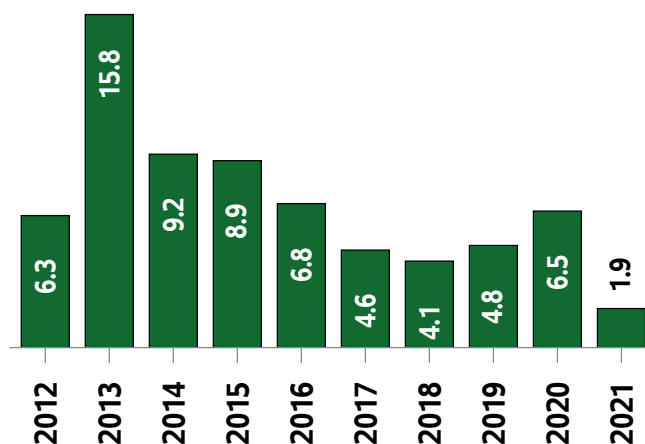
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	55	189.5	48.6	37.5	31.0	77.4	103.7
Dollar Volume	\$19,877,250	256.3	73.3	84.1	75.5	186.0	204.8
New Listings	58	152.2	-9.4	7.4	7.4	11.5	-20.5
Active Listings	78	-21.2	-33.3	-35.5	-56.4	-62.3	-67.6
Sales to New Listings Ratio ¹	94.8	82.6	57.8	74.1	77.8	59.6	37.0
Months of Inventory ²	1.4	5.2	3.2	3.0	4.3	6.7	8.9
Average Price	\$361,405	23.1	16.6	33.9	34.0	61.2	49.7
Median Price	\$360,100	24.2	12.6	38.5	40.7	64.4	62.9
Sale to List Price Ratio	99.4	97.9	96.6	98.3	96.8	95.1	95.2
Median Days on Market	22.0	38.0	38.0	32.0	41.5	81.0	51.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	176	76.0	87.2	67.6	74.3	100.0	89.2
Dollar Volume	\$62,123,311	95.6	115.3	109.1	155.1	182.1	178.4
New Listings	198	21.5	24.5	17.9	2.6	-4.3	-10.0
Active Listings ³	77	-21.7	-17.9	-27.1	-55.6	-58.9	-64.9
Sales to New Listings Ratio ⁴	88.9	61.3	59.1	62.5	52.3	42.5	42.3
Months of Inventory ⁵	1.7	3.9	4.0	4.0	6.8	8.5	9.4
Average Price	\$352,973	11.2	15.0	24.7	46.4	41.1	47.1
Median Price	\$350,000	12.5	11.1	25.0	43.4	42.9	52.2
Sale to List Price Ratio	98.6	97.8	96.6	97.5	96.7	96.3	95.5
Median Days on Market	28.0	32.5	43.0	39.0	58.0	69.5	51.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

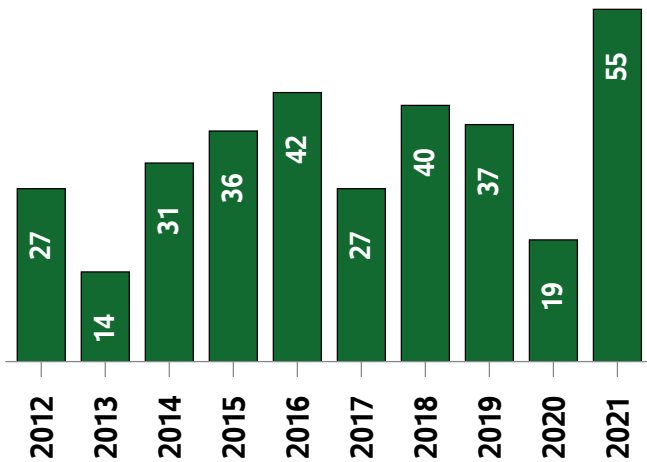
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

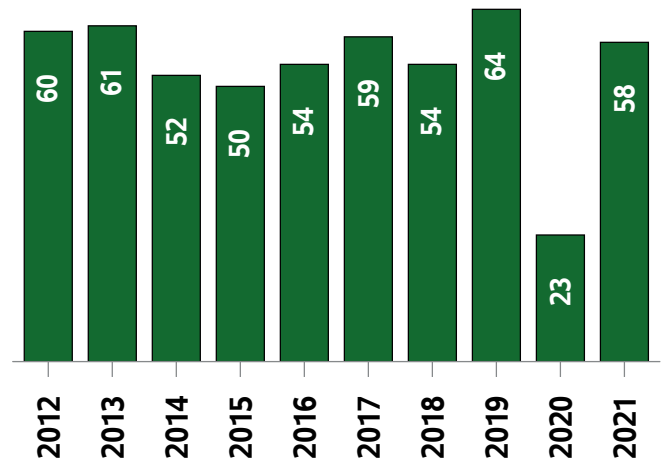
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Residential Market Activity

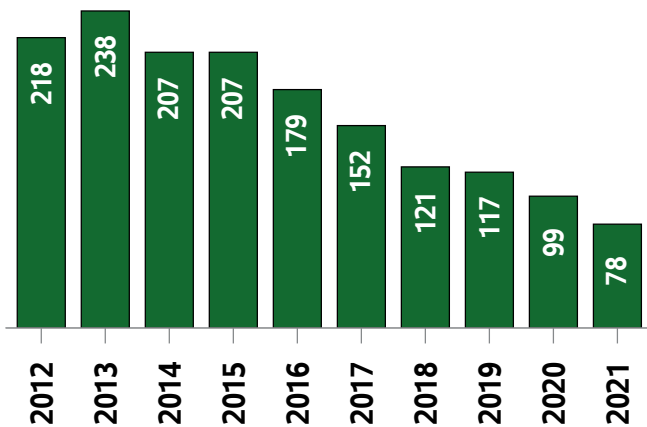
Sales Activity (April only)



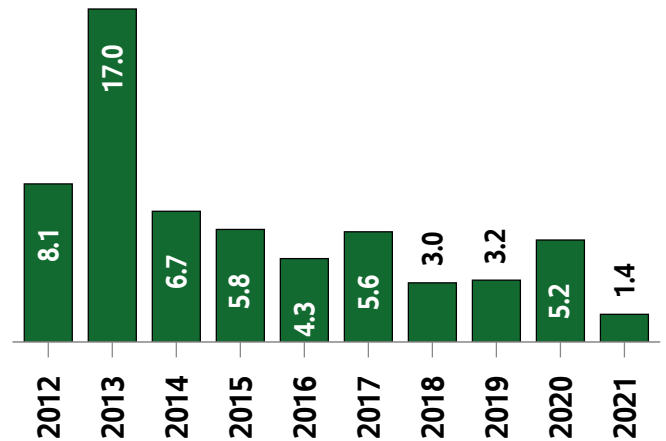
New Listings (April only)



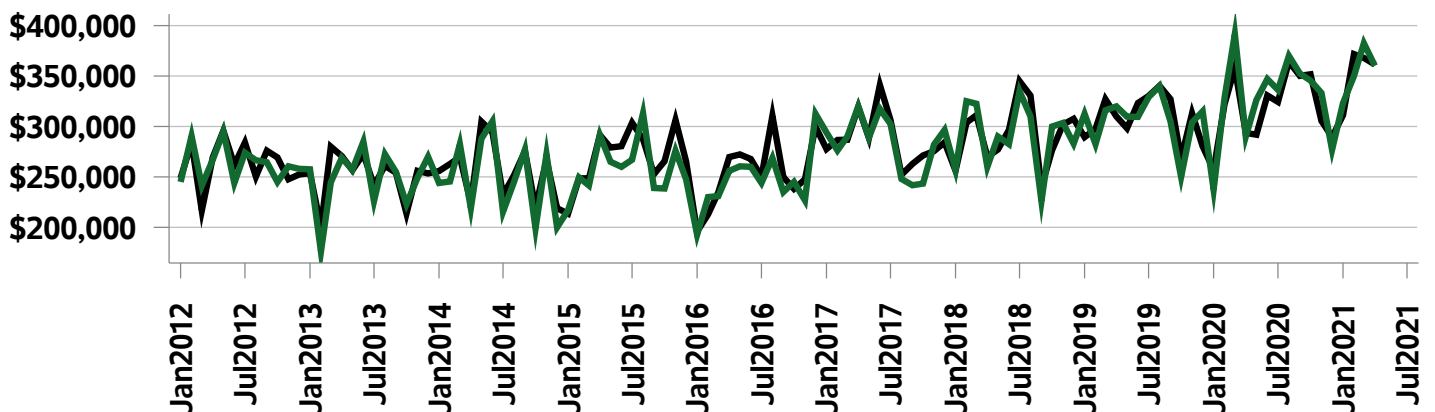
Active Listings (April only)



Months of Inventory (April only)

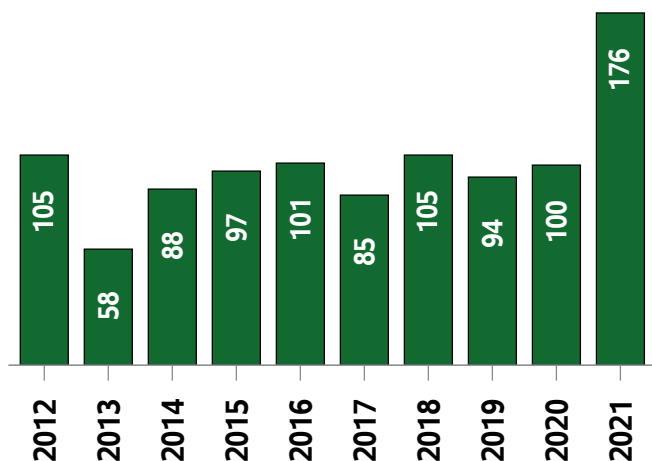


Average Price and Median Price

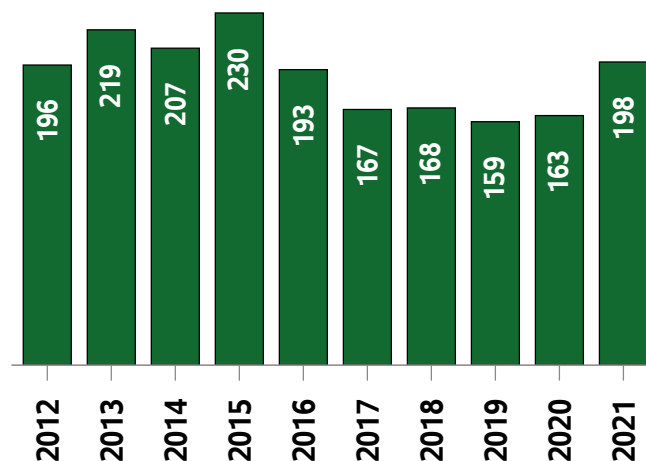


Cranbrook MLS® Residential Market Activity

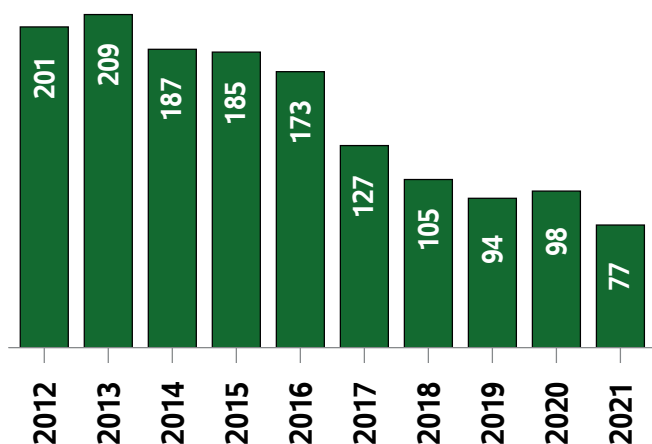
Sales Activity (April Year-to-date)



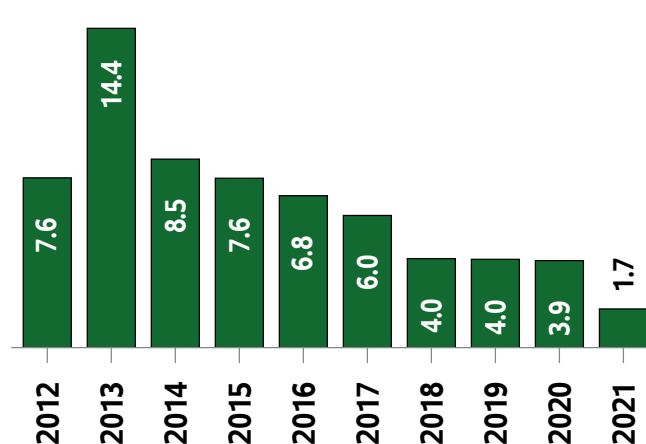
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	41	192.9	36.7	51.9	20.6	70.8	70.8
Dollar Volume	\$17,400,950	260.4	67.2	92.2	70.7	200.3	180.0
New Listings	48	182.4	-5.9	11.6	11.6	26.3	-23.8
Active Listings	65	-15.6	-30.1	-27.8	-48.8	-53.2	-66.8
Sales to New Listings Ratio ¹	85.4	82.4	58.8	62.8	79.1	63.2	38.1
Months of Inventory ²	1.6	5.5	3.1	3.3	3.7	5.8	8.2
Average Price	\$424,413	23.1	22.3	26.6	41.6	75.8	63.9
Median Price	\$399,000	10.1	19.1	30.8	40.1	70.3	70.1
Sale to List Price Ratio	100.1	98.3	96.9	98.7	97.8	95.2	95.3
Median Days on Market	22.0	22.5	39.0	29.0	32.0	78.5	50.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	132	78.4	73.7	63.0	76.0	80.8	65.0
Dollar Volume	\$53,689,911	95.9	103.1	104.9	161.0	174.2	160.5
New Listings	154	19.4	20.3	21.3	6.9	6.2	-14.9
Active Listings ³	56	-22.9	-26.2	-24.5	-52.1	-55.4	-68.4
Sales to New Listings Ratio ⁴	85.7	57.4	59.4	63.8	52.1	50.3	44.2
Months of Inventory ⁵	1.7	3.9	4.0	3.7	6.3	6.9	8.9
Average Price	\$406,742	9.8	17.0	25.7	48.3	51.6	57.9
Median Price	\$384,450	5.5	16.8	22.0	42.4	53.8	58.9
Sale to List Price Ratio	98.9	98.0	96.9	97.8	97.1	96.5	95.9
Median Days on Market	27.5	30.0	43.0	35.0	56.0	70.0	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

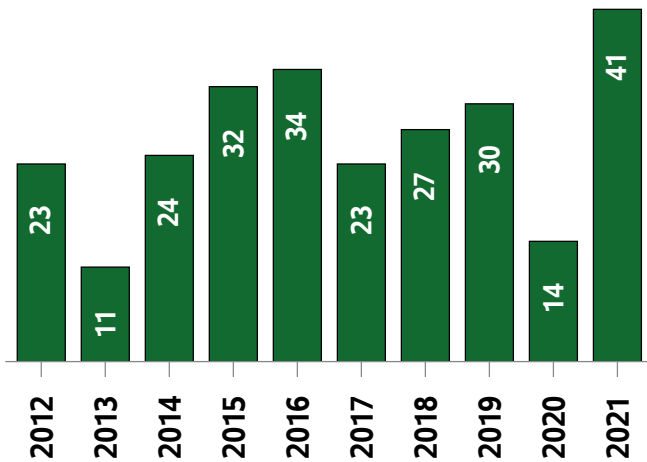
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

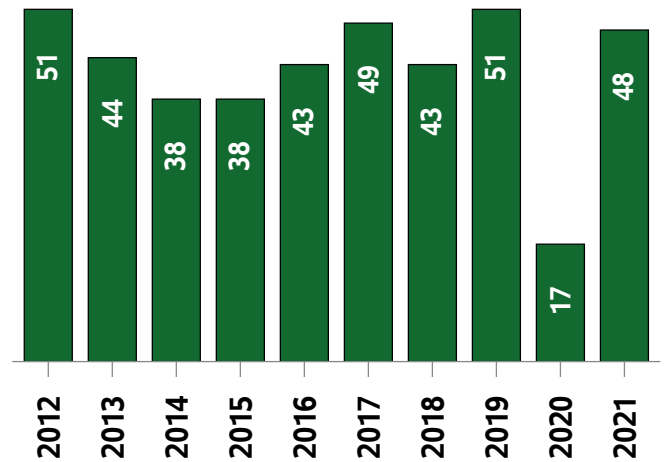
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Single Family Market Activity

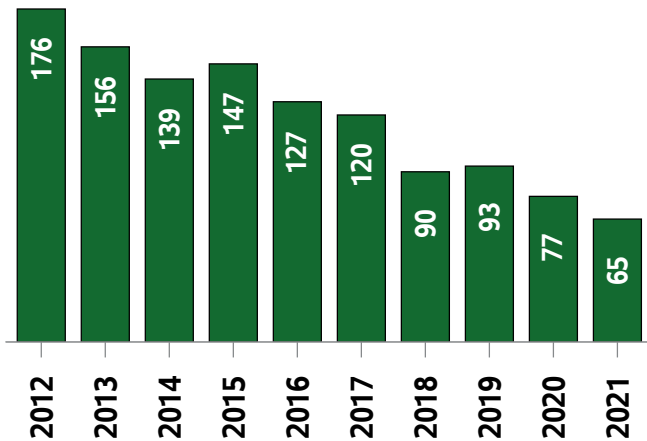
Sales Activity (April only)



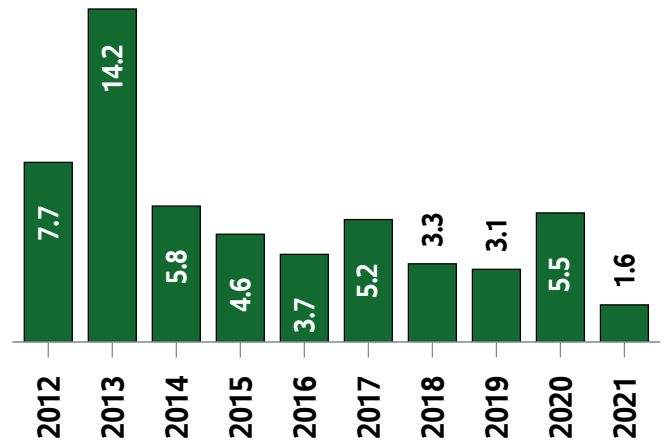
New Listings (April only)



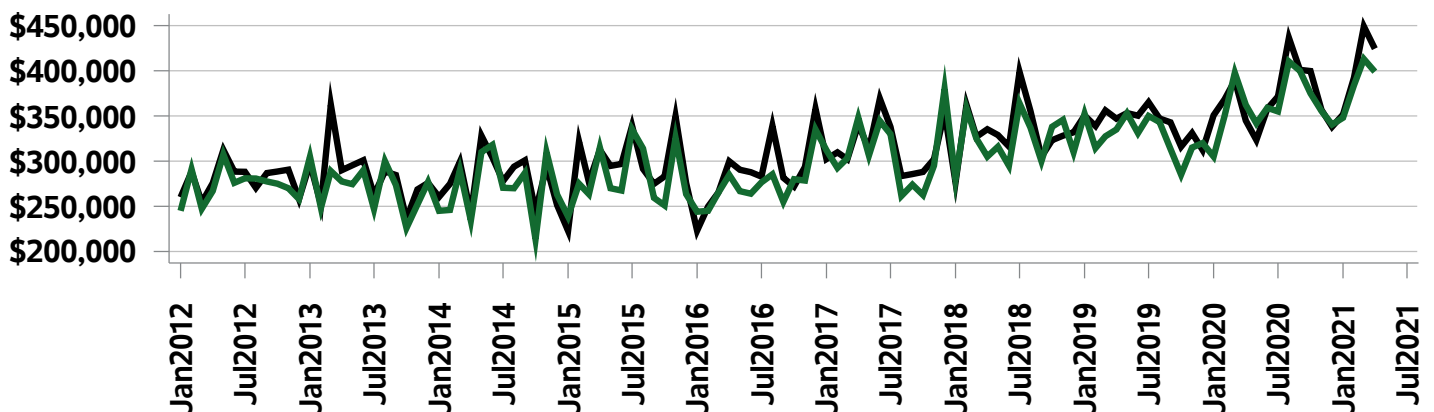
Active Listings (April only)



Months of Inventory (April only)

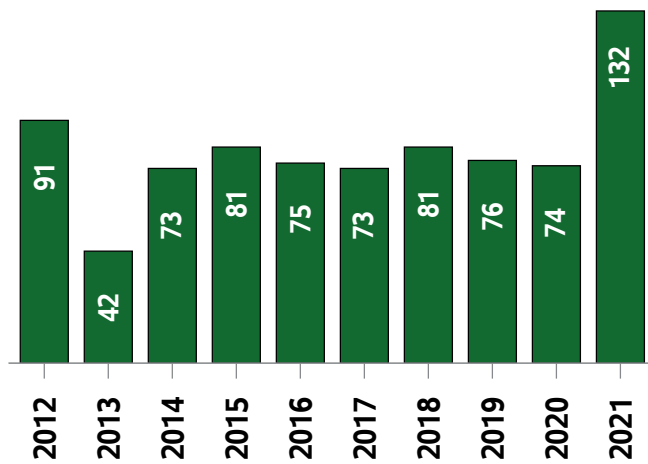


Average Price and Median Price

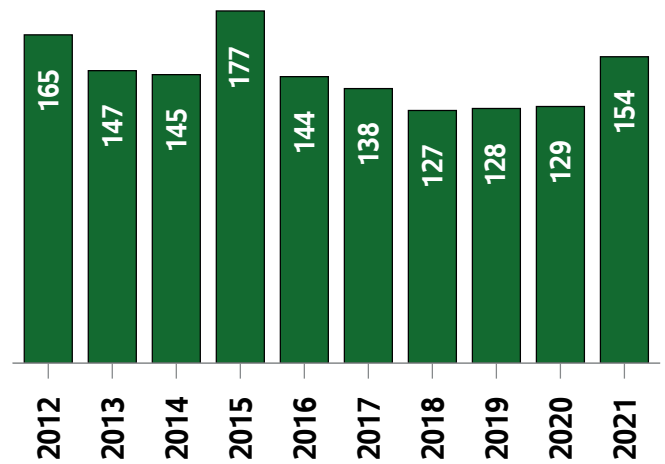


Cranbrook MLS® Single Family Market Activity

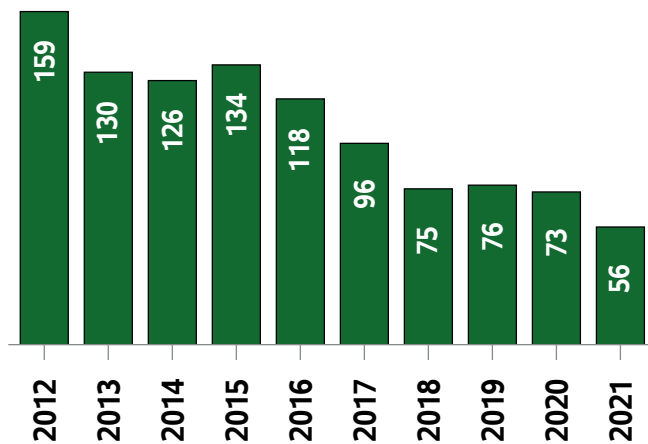
Sales Activity (April Year-to-date)



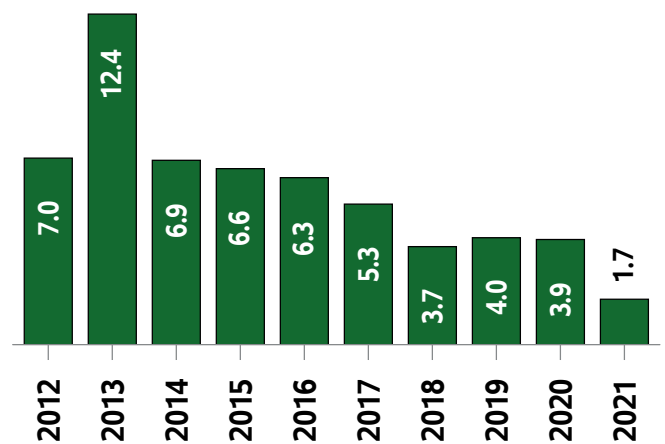
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	10	233.3	233.3	233.3	42.9	100.0	150.0
Dollar Volume	\$6,568,250	201.3	383.0	443.7	143.2	156.2	437.7
New Listings	14	366.7	-26.3	7.7	0.0	-22.2	-33.3
Active Listings	23	-37.8	-67.1	-60.3	-60.3	-62.9	-78.1
Sales to New Listings Ratio ¹	71.4	100.0	15.8	23.1	50.0	27.8	19.0
Months of Inventory ²	2.3	12.3	23.3	19.3	8.3	12.4	26.3
Average Price	\$656,825	-9.6	44.9	63.1	70.2	28.1	115.1
Median Price	\$664,000	-1.6	74.7	94.7	100.6	24.6	85.3
Sale to List Price Ratio	99.8	97.0	95.5	96.8	95.0	96.9	92.2
Median Days on Market	21.5	116.0	169.0	152.0	44.0	54.0	16.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	33	200.0	200.0	230.0	106.3	175.0	230.0
Dollar Volume	\$23,534,701	265.0	290.2	420.3	285.7	317.1	620.5
New Listings	38	46.2	-17.4	-7.3	-5.0	-5.0	-34.5
Active Listings ³	23	-31.6	-56.5	-53.3	-53.6	-59.0	-76.1
Sales to New Listings Ratio ⁴	86.8	42.3	23.9	24.4	40.0	30.0	17.2
Months of Inventory ⁵	2.8	12.1	19.0	19.5	12.3	18.5	38.0
Average Price	\$713,173	21.7	30.1	57.7	87.0	51.7	118.3
Median Price	\$724,500	23.8	47.9	59.6	88.3	65.6	89.4
Sale to List Price Ratio	99.0	97.1	95.7	96.8	95.1	96.1	95.2
Median Days on Market	61.0	116.0	157.0	29.5	92.5	128.5	26.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

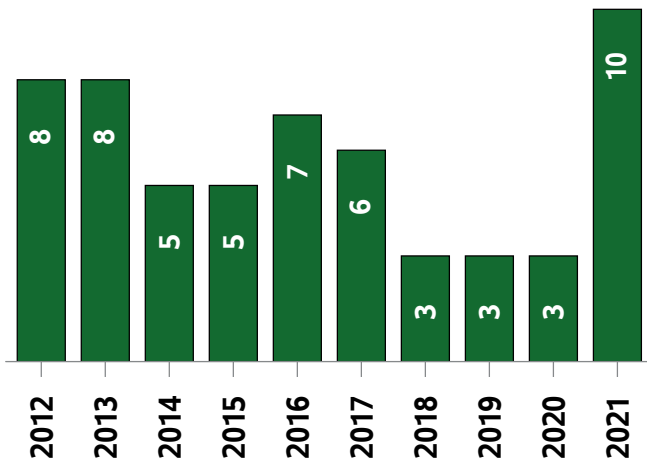
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

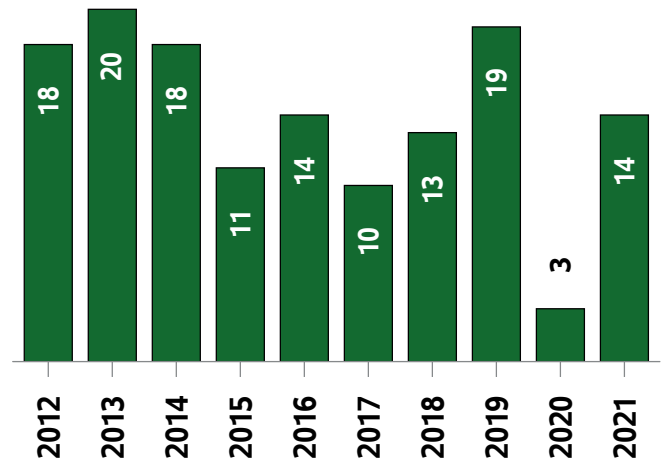
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Residential Market Activity

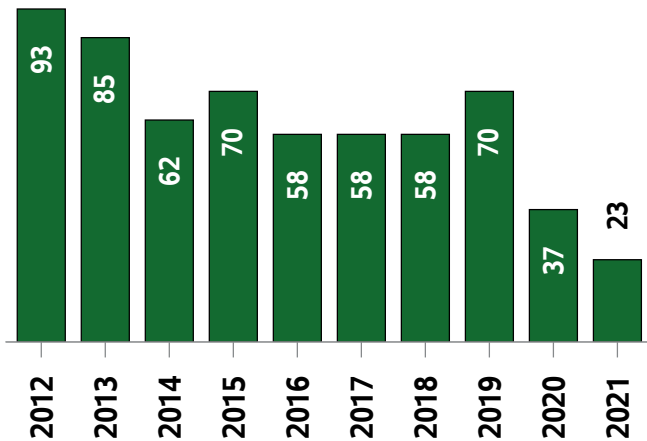
Sales Activity (April only)



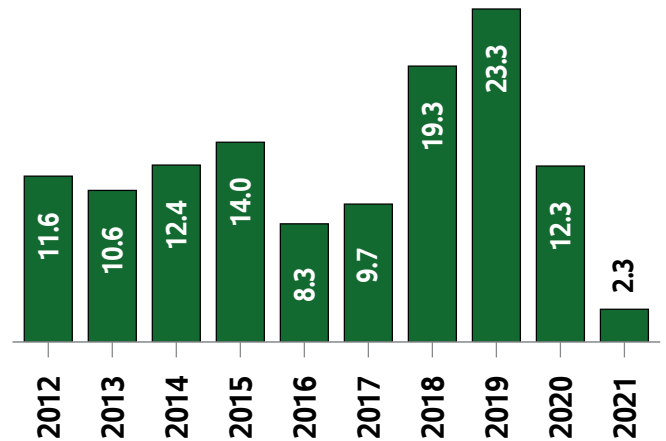
New Listings (April only)



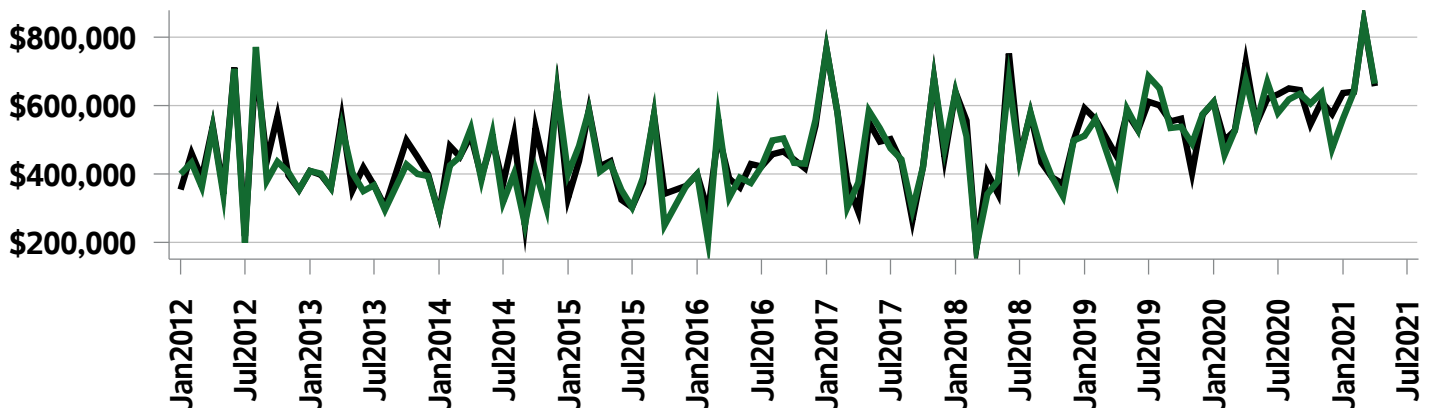
Active Listings (April only)



Months of Inventory (April only)

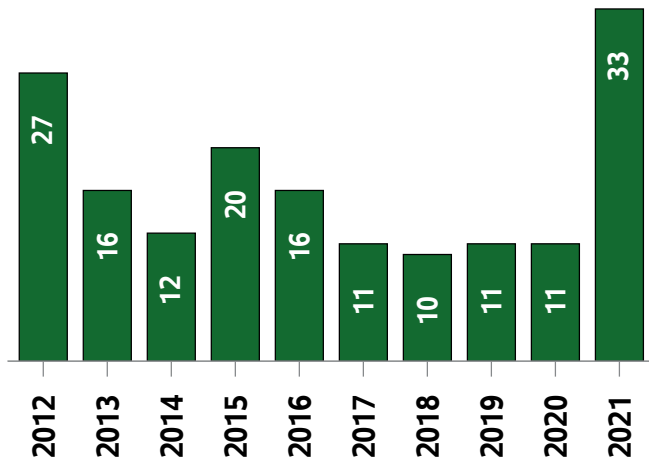


Average Price and Median Price

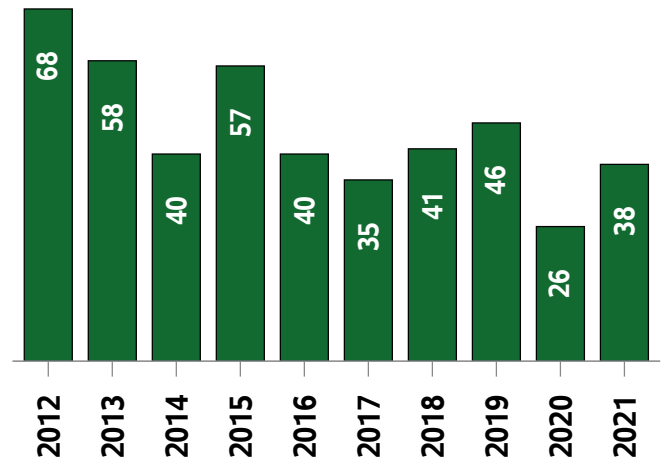


Cranbrook Lakes MLS® Residential Market Activity

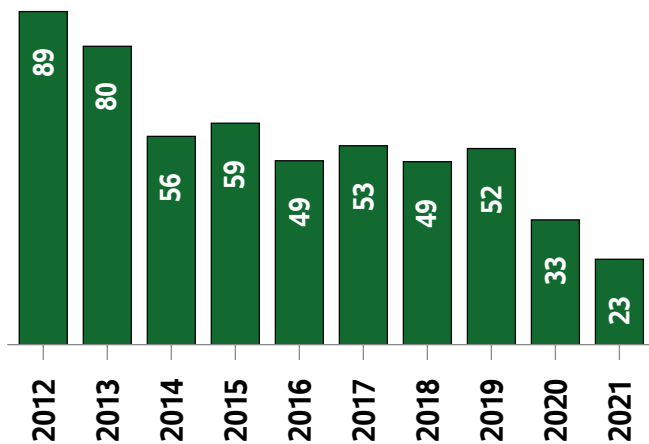
Sales Activity (April Year-to-date)



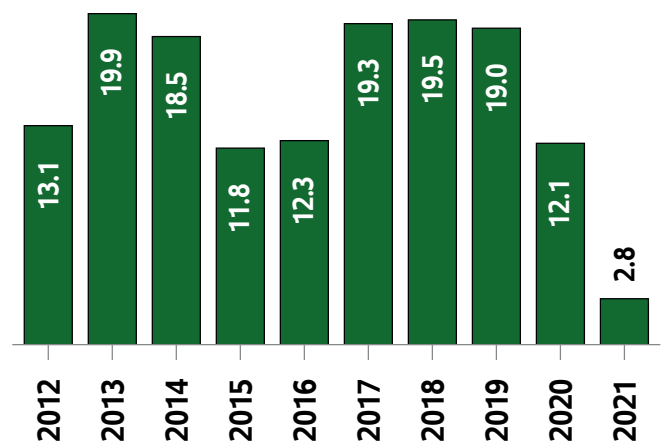
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	9	200.0	200.0	200.0	28.6	80.0	200.0
Dollar Volume	\$6,500,250	198.2	378.0	438.1	140.7	153.6	441.0
New Listings	14	366.7	-26.3	16.7	0.0	-17.6	-26.3
Active Listings	23	-36.1	-66.2	-51.1	-58.2	-59.6	-76.0
Sales to New Listings Ratio ¹	64.3	100.0	15.8	25.0	50.0	29.4	15.8
Months of Inventory ²	2.6	12.0	22.7	15.7	7.9	11.4	32.0
Average Price	\$722,250	-0.6	59.3	79.4	87.2	40.9	80.3
Median Price	\$669,000	-0.9	76.1	96.2	102.1	25.5	57.8
Sale to List Price Ratio	99.8	97.0	95.5	96.8	95.0	96.9	96.3
Median Days on Market	23.0	116.0	169.0	152.0	44.0	54.0	5.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	32	190.9	190.9	255.6	128.6	166.7	300.0
Dollar Volume	\$23,466,701	264.0	289.1	425.2	291.7	315.9	635.8
New Listings	37	42.3	-17.8	-7.5	0.0	0.0	-28.8
Active Listings ³	23	-29.7	-55.4	-40.8	-52.1	-56.7	-74.2
Sales to New Listings Ratio ⁴	86.5	42.3	24.4	22.5	37.8	32.4	15.4
Months of Inventory ⁵	2.8	11.6	18.4	16.9	13.4	17.3	43.6
Average Price	\$733,334	25.1	33.7	47.7	71.4	56.0	84.0
Median Price	\$727,250	24.3	48.4	42.6	77.3	66.2	77.6
Sale to List Price Ratio	98.9	97.1	95.7	97.4	95.0	96.1	97.9
Median Days on Market	61.5	116.0	157.0	27.0	89.0	128.5	18.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

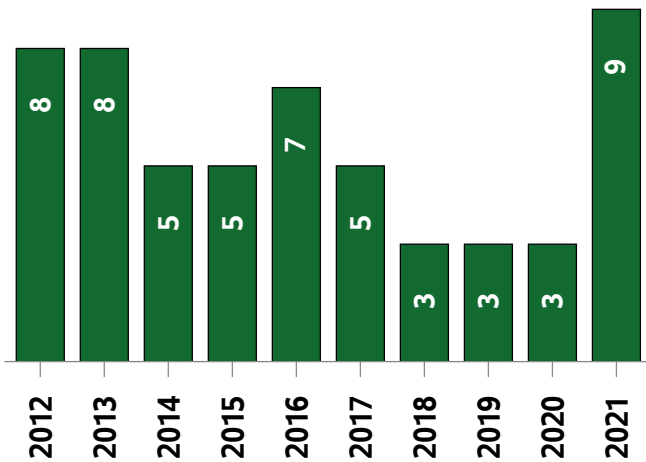
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

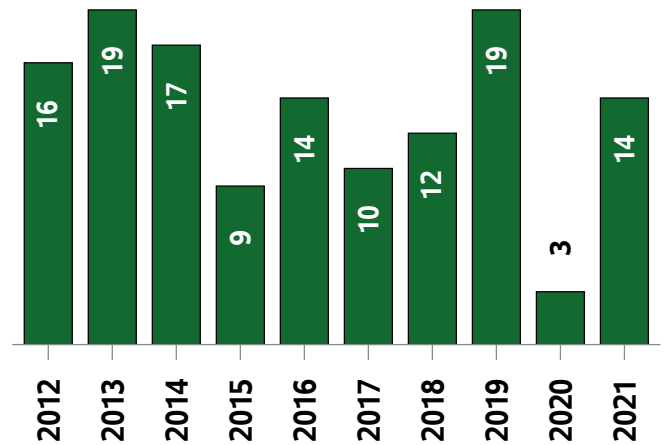
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Single Family Market Activity

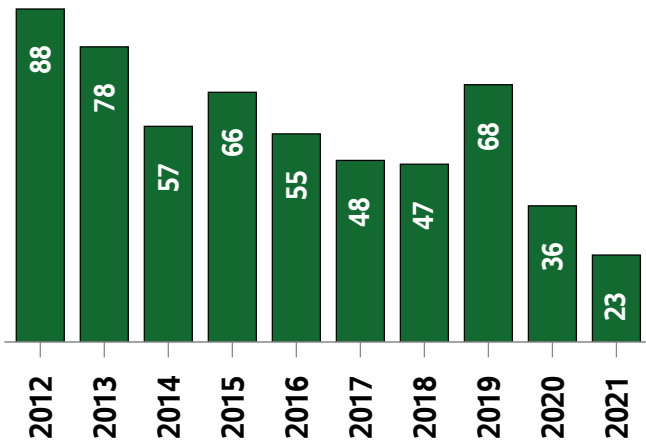
Sales Activity (April only)



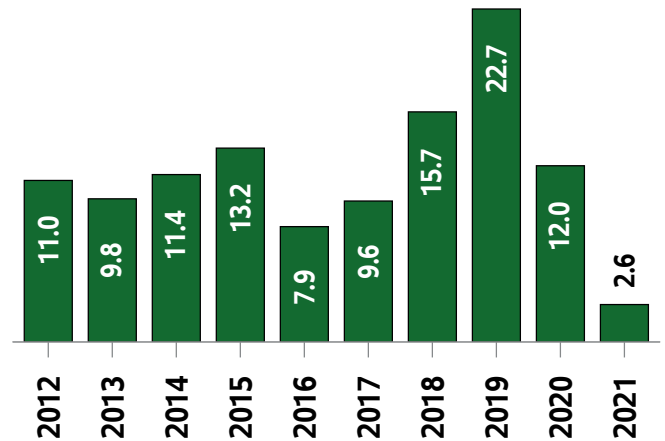
New Listings (April only)



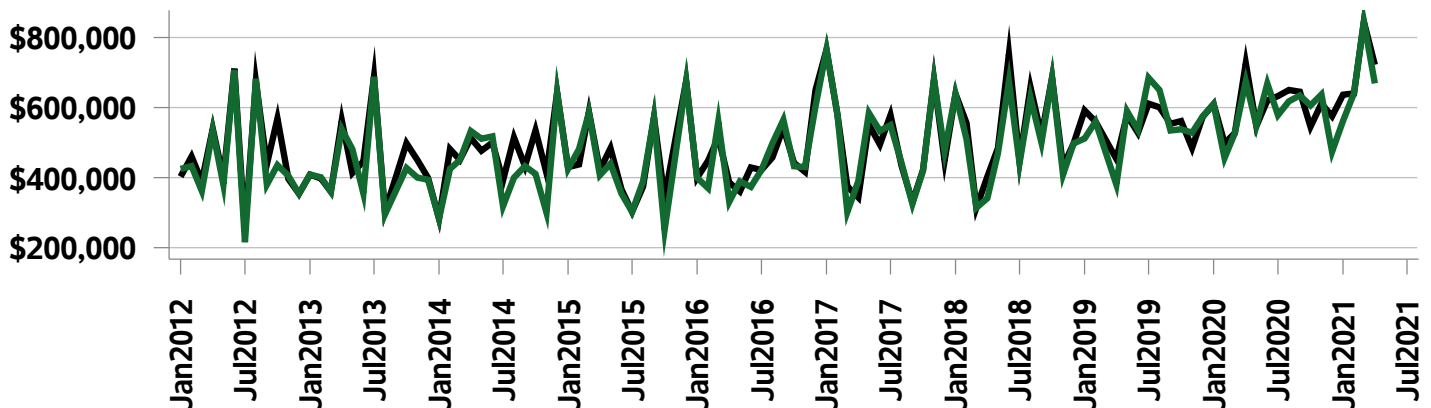
Active Listings (April only)



Months of Inventory (April only)

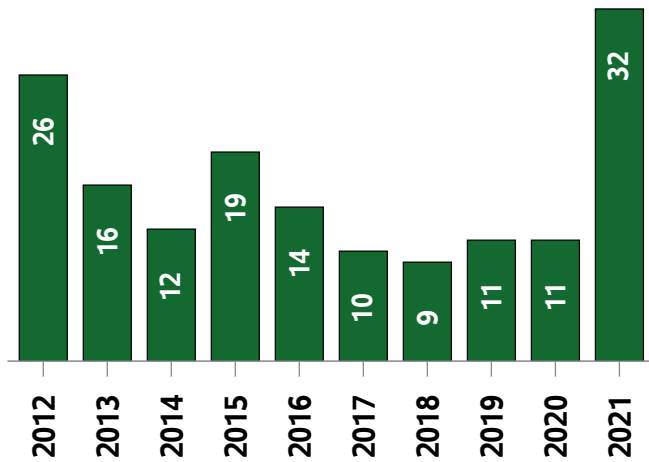


Average Price and Median Price

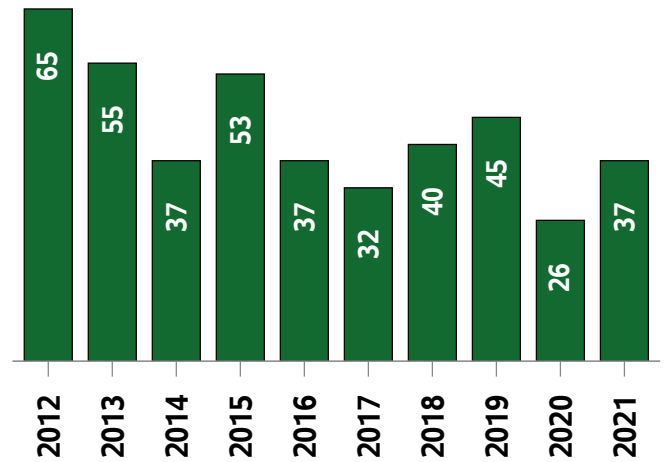


Cranbrook Lakes MLS® Single Family Market Activity

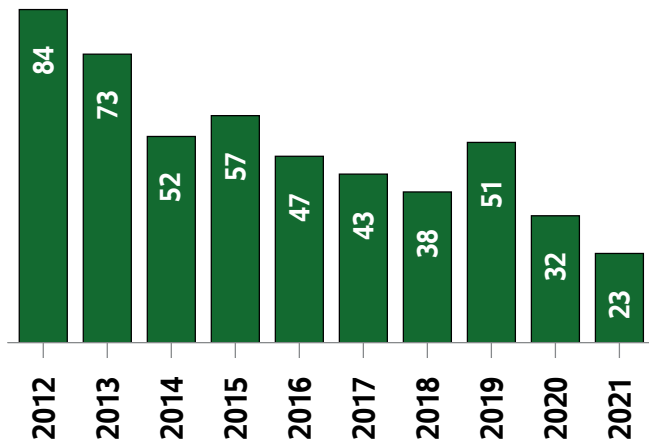
Sales Activity (April Year-to-date)



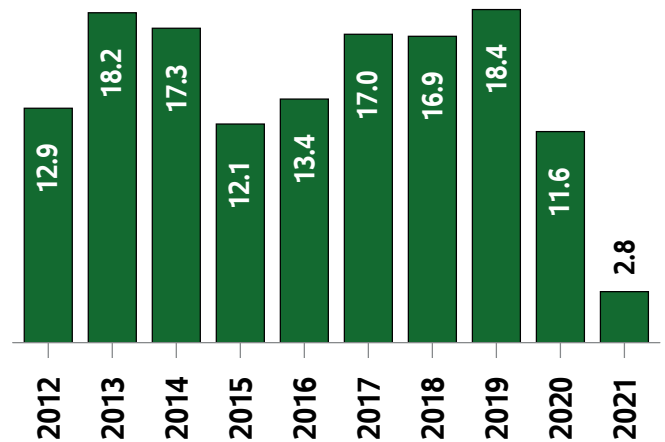
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	100.0	0.0	20.0	157.1	157.1	80.0
Dollar Volume	\$6,859,100	181.3	35.7	100.3	324.9	453.5	197.4
New Listings	26	100.0	4.0	23.8	8.3	-31.6	-21.2
Active Listings	33	-45.9	-57.1	-59.8	-72.7	-76.6	-73.4
Sales to New Listings Ratio ¹	69.2	69.2	72.0	71.4	29.2	18.4	30.3
Months of Inventory ²	1.8	6.8	4.3	5.5	17.3	20.1	12.4
Average Price	\$381,061	40.6	35.7	66.9	65.2	115.2	65.2
Median Price	\$370,250	45.2	46.6	64.6	64.6	94.6	57.6
Sale to List Price Ratio	98.8	94.7	95.7	94.9	95.4	89.8	96.1
Median Days on Market	51.5	34.0	40.5	43.0	37.0	69.0	47.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	63	110.0	57.5	57.5	90.9	293.8	162.5
Dollar Volume	\$23,611,450	228.4	105.5	146.1	259.8	610.4	384.4
New Listings	64	10.3	-17.9	-8.6	-31.2	-39.6	-33.3
Active Listings ³	33	-45.1	-54.2	-59.2	-69.4	-71.7	-68.3
Sales to New Listings Ratio ⁴	98.4	51.7	51.3	57.1	35.5	15.1	25.0
Months of Inventory ⁵	2.1	7.9	7.1	8.0	12.9	28.8	17.1
Average Price	\$374,785	56.4	30.4	56.3	88.5	80.4	84.5
Median Price	\$365,500	53.1	40.6	48.6	85.3	101.5	55.5
Sale to List Price Ratio	97.7	94.5	96.3	95.5	93.1	91.7	92.4
Median Days on Market	57.0	75.5	53.0	68.0	71.0	105.0	94.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

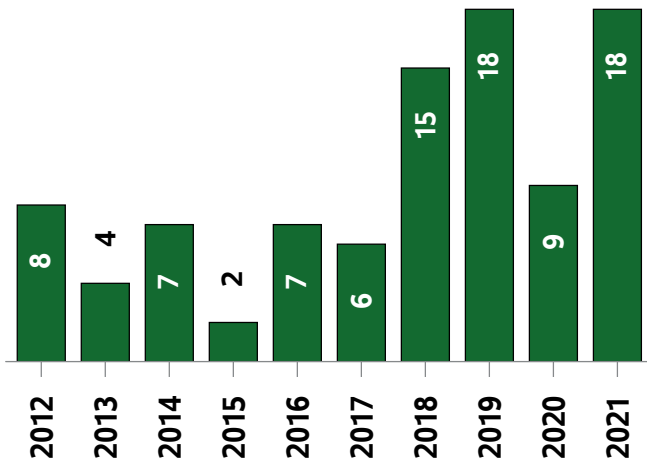
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

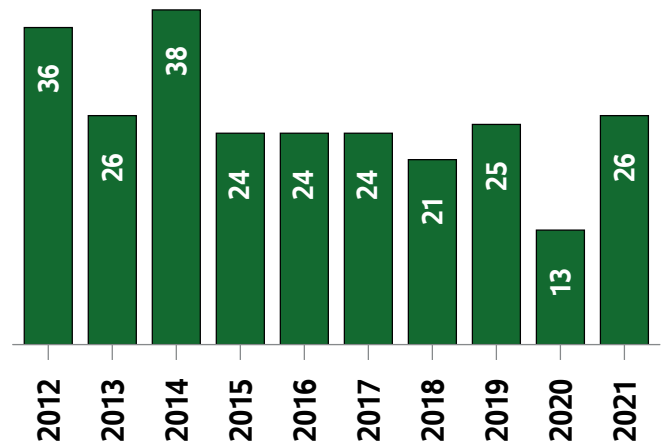
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Residential Market Activity

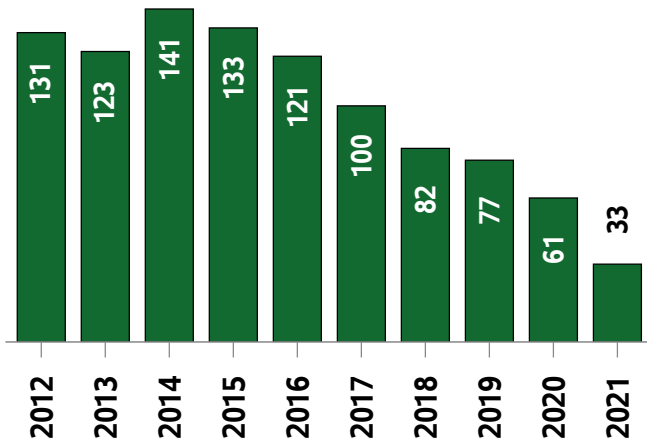
Sales Activity (April only)



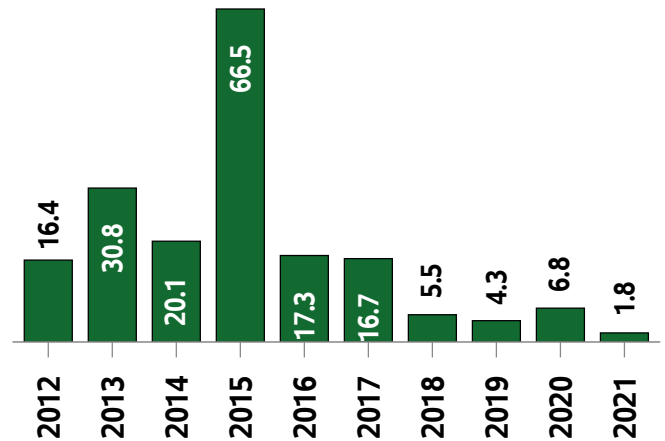
New Listings (April only)



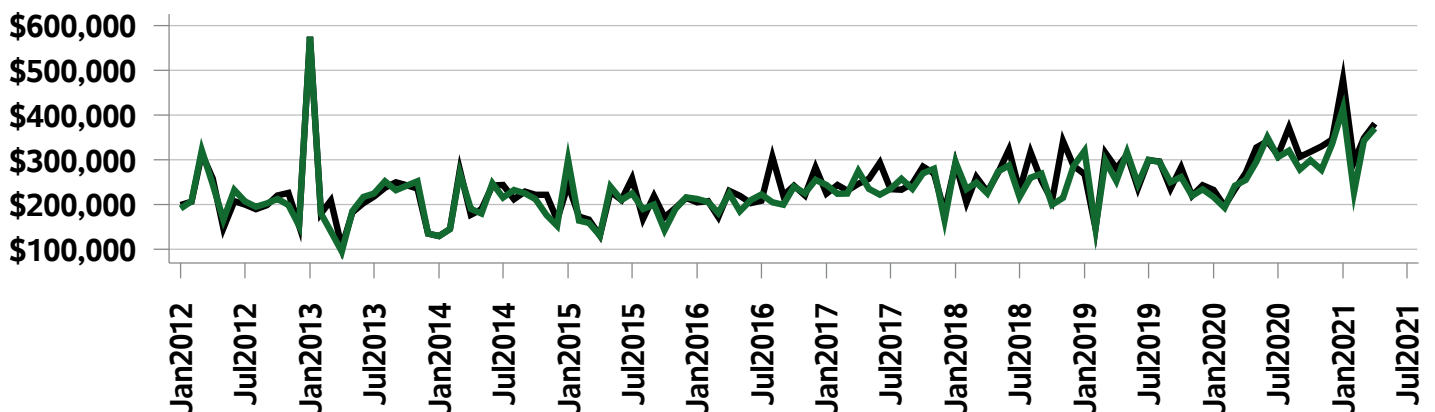
Active Listings (April only)



Months of Inventory (April only)

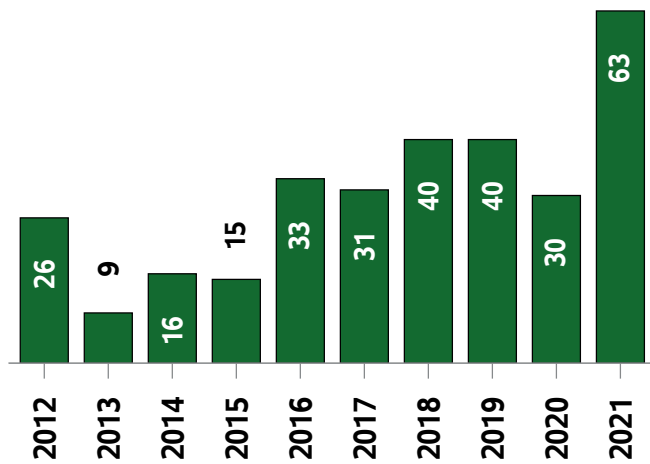


Average Price and Median Price

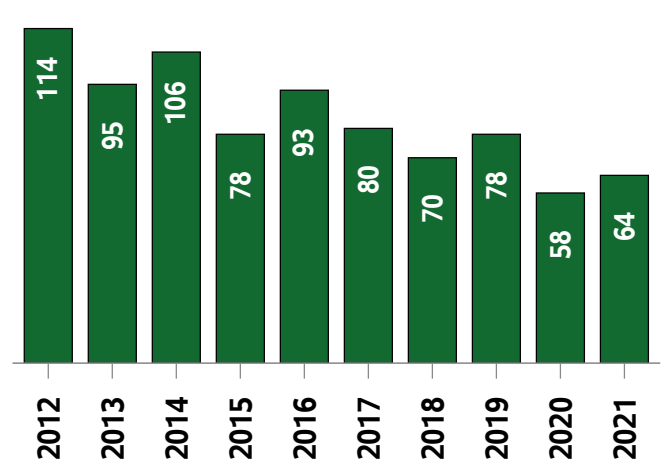


Creston MLS® Residential Market Activity

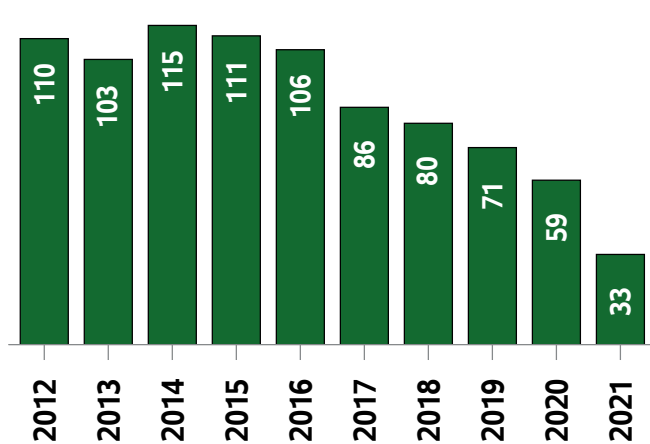
Sales Activity (April Year-to-date)



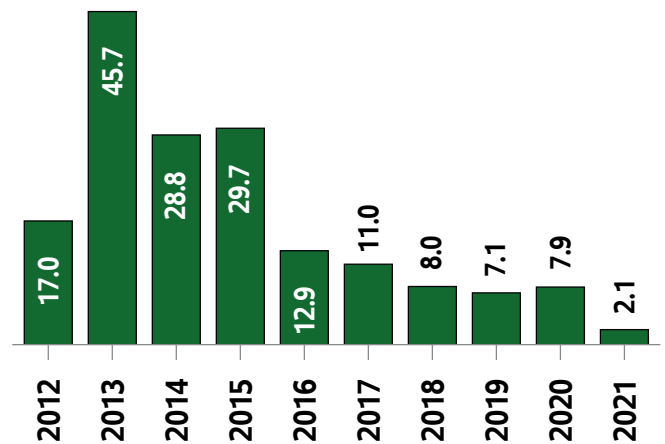
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	17	183.3	21.4	30.8	183.3	240.0	142.9
Dollar Volume	\$6,524,000	235.9	45.9	100.8	367.3	485.5	272.8
New Listings	23	130.0	9.5	35.3	15.0	-36.1	-25.8
Active Listings	31	-43.6	-56.3	-58.7	-69.6	-74.4	-71.8
Sales to New Listings Ratio ¹	73.9	60.0	66.7	76.5	30.0	13.9	22.6
Months of Inventory ²	1.8	9.2	5.1	5.8	17.0	24.2	15.7
Average Price	\$383,765	18.5	20.1	53.6	64.9	72.2	53.5
Median Price	\$375,000	15.7	37.6	48.2	63.0	74.4	56.3
Sale to List Price Ratio	98.7	97.2	94.8	95.1	95.1	95.9	96.0
Median Days on Market	55.0	31.0	76.0	61.0	39.5	69.0	73.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	54	145.5	63.6	68.8	100.0	315.4	217.6
Dollar Volume	\$21,875,350	262.1	108.7	151.3	284.8	614.0	477.2
New Listings	57	14.0	-16.2	-3.4	-28.8	-37.4	-32.9
Active Listings ³	30	-41.7	-54.6	-59.5	-66.5	-69.3	-66.4
Sales to New Listings Ratio ⁴	94.7	44.0	48.5	54.2	33.8	14.3	20.0
Months of Inventory ⁵	2.2	9.3	7.9	9.2	13.1	29.8	20.8
Average Price	\$405,099	47.5	27.5	48.9	92.4	71.9	81.7
Median Price	\$382,500	37.8	19.5	40.4	83.7	77.9	59.4
Sale to List Price Ratio	97.9	95.2	96.2	95.5	93.5	94.0	93.9
Median Days on Market	51.5	40.0	60.0	69.0	71.0	147.0	96.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

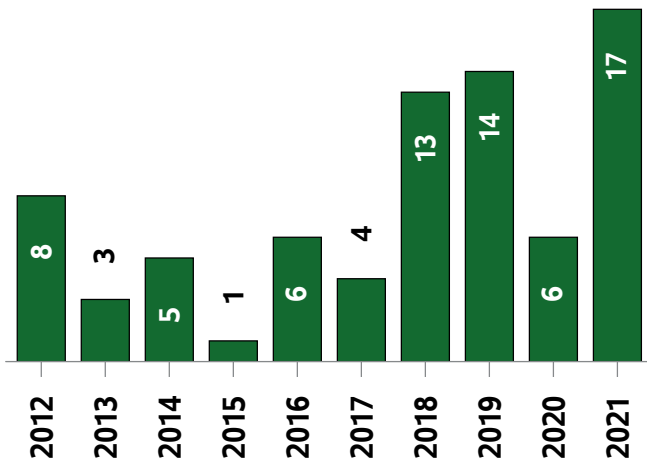
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

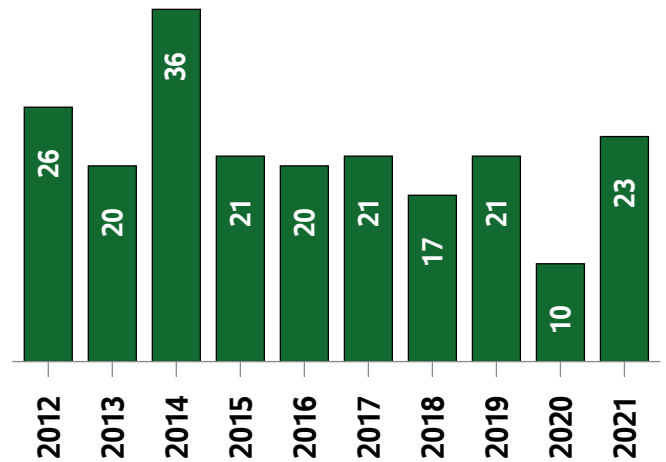
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Single Family Market Activity

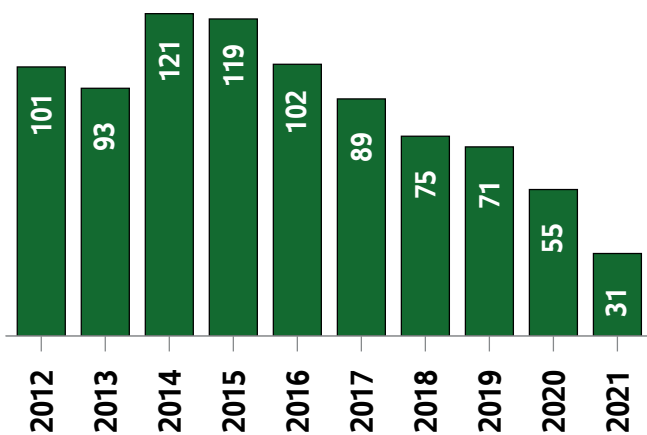
Sales Activity (April only)



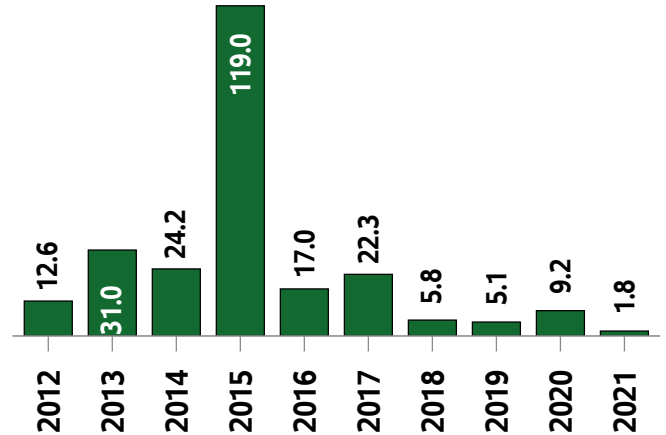
New Listings (April only)



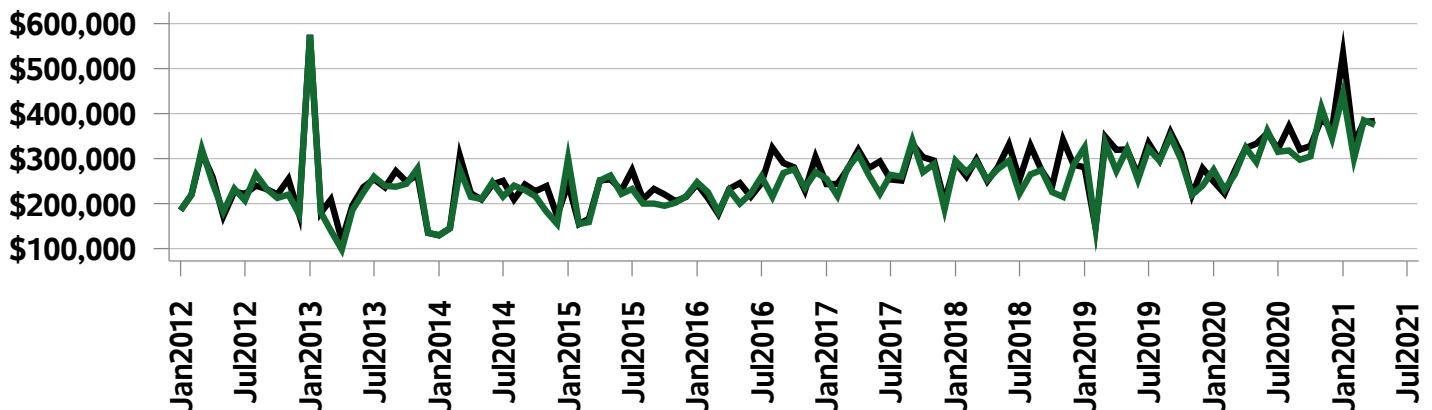
Active Listings (April only)



Months of Inventory (April only)

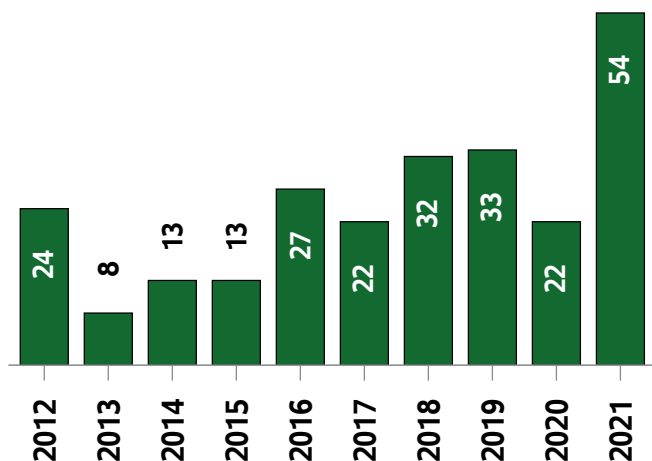


Average Price and Median Price

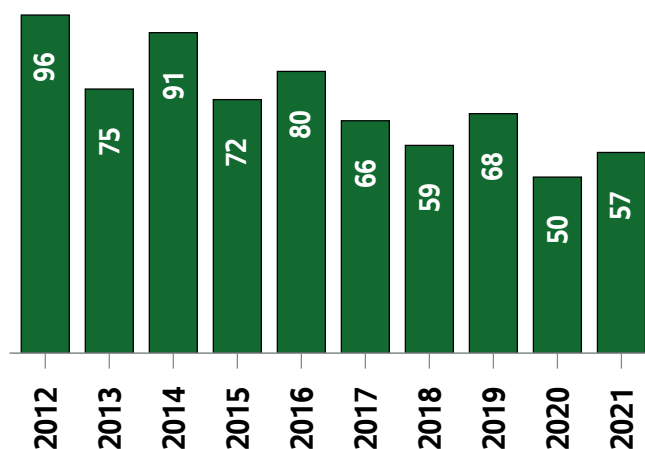


Creston MLS® Single Family Market Activity

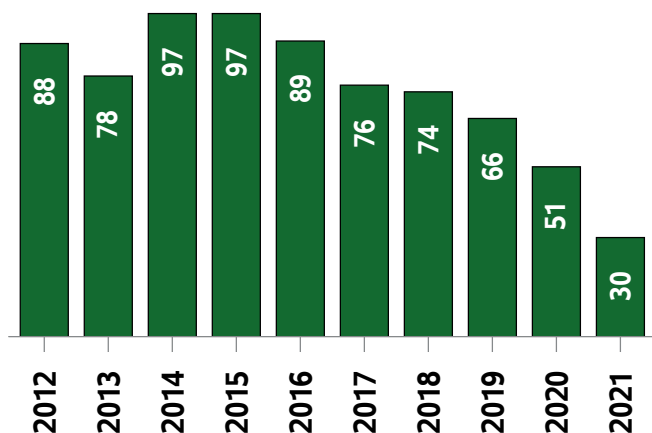
Sales Activity (April Year-to-date)



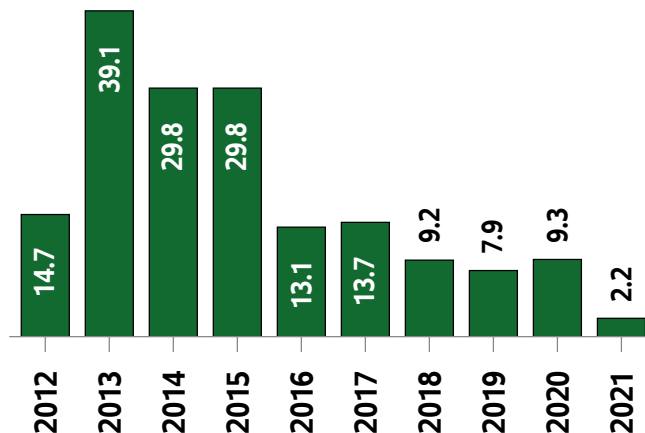
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	17	142.9	183.3	142.9	750.0	466.7	240.0
Dollar Volume	\$3,698,300	169.8	336.6	218.9	874.5	470.7	168.4
New Listings	13	62.5	8.3	0.0	0.0	-31.6	-13.3
Active Listings	16	-62.8	-72.4	-74.2	-81.6	-74.2	-69.8
Sales to New Listings Ratio ¹	130.8	87.5	50.0	53.8	15.4	15.8	33.3
Months of Inventory ²	0.9	6.1	9.7	8.9	43.5	20.7	10.6
Average Price	\$217,547	11.1	54.1	31.3	14.6	0.7	-21.1
Median Price	\$185,000	-15.1	105.0	141.0	-2.5	-18.9	-33.5
Sale to List Price Ratio	98.2	94.6	95.7	93.9	83.0	94.5	97.8
Median Days on Market	40.0	67.0	59.5	261.0	38.5	28.0	105.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	39	95.0	85.7	69.6	254.5	143.8	178.6
Dollar Volume	\$7,631,800	101.9	77.5	113.6	284.7	261.7	149.7
New Listings	45	25.0	0.0	45.2	15.4	28.6	45.2
Active Listings ³	22	-44.3	-54.9	-63.3	-72.6	-56.2	-55.1
Sales to New Listings Ratio ⁴	86.7	55.6	46.7	74.2	28.2	45.7	45.2
Months of Inventory ⁵	2.3	7.9	9.3	10.4	29.2	12.6	14.0
Average Price	\$195,687	3.6	-4.4	26.0	8.5	48.4	-10.4
Median Price	\$142,500	-23.9	-8.1	12.2	51.6	61.5	-33.7
Sale to List Price Ratio	97.1	95.9	94.8	95.0	90.1	94.6	95.2
Median Days on Market	35.0	61.5	71.0	182.0	172.0	186.5	96.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

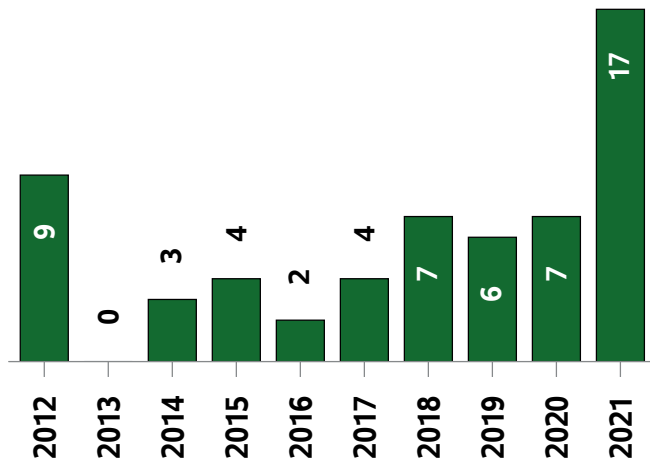
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

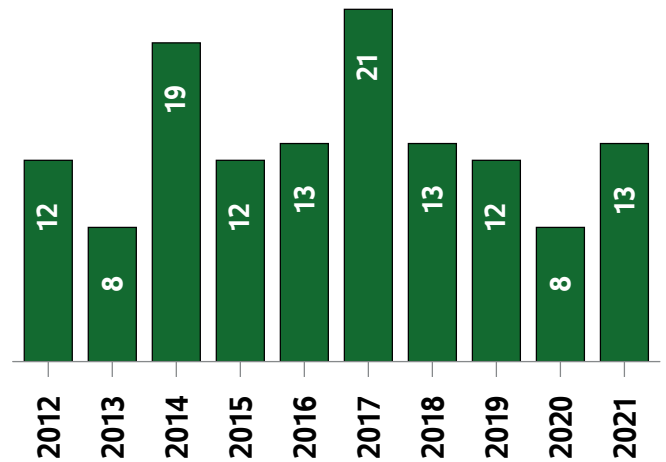
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Residential Market Activity

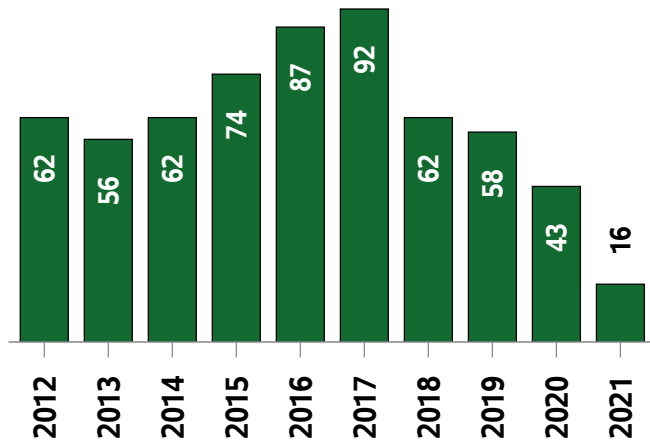
Sales Activity (April only)



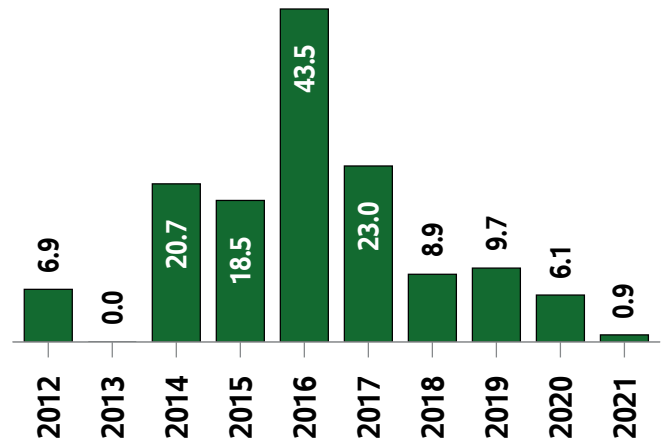
New Listings (April only)



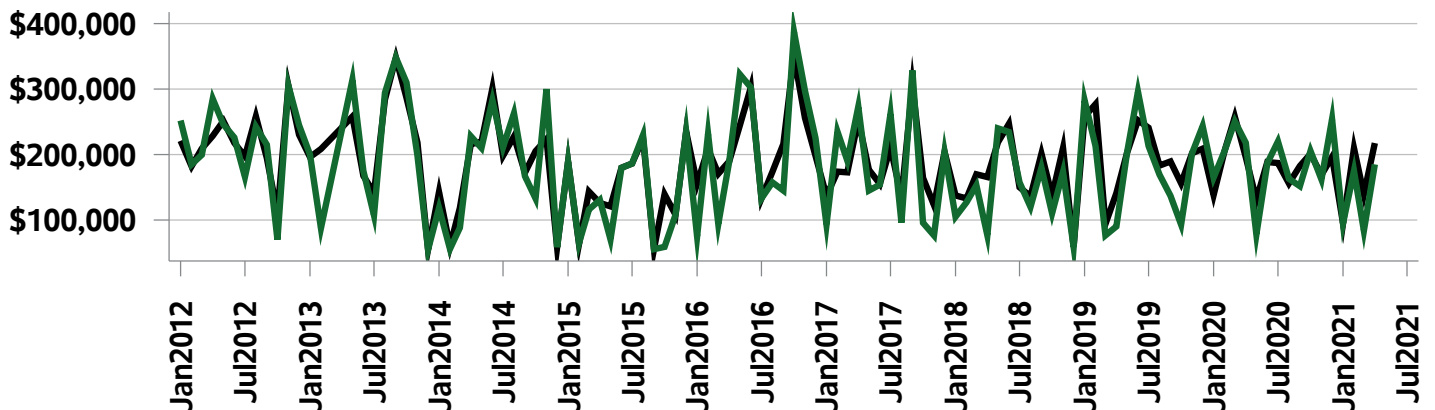
Active Listings (April only)



Months of Inventory (April only)

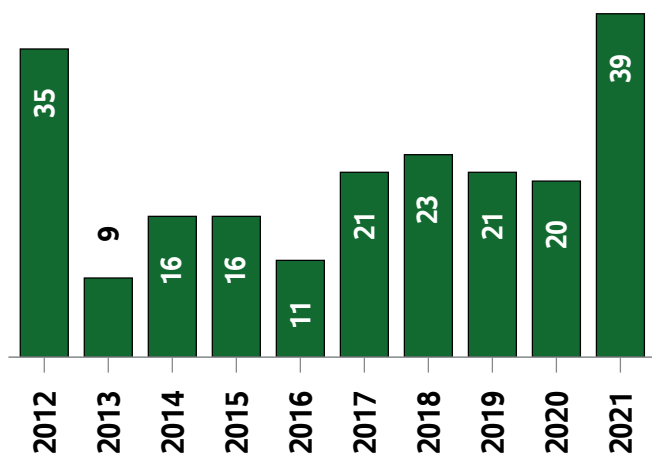


Average Price and Median Price

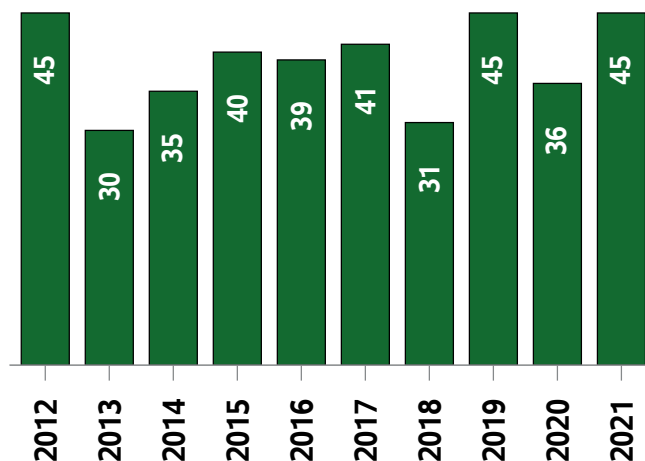


Elkford MLS® Residential Market Activity

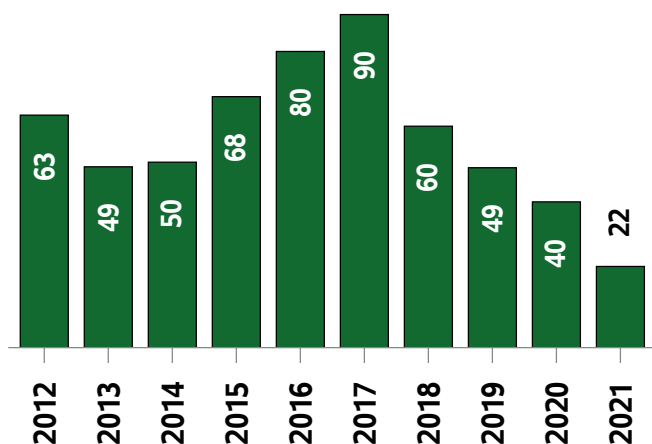
Sales Activity (April Year-to-date)



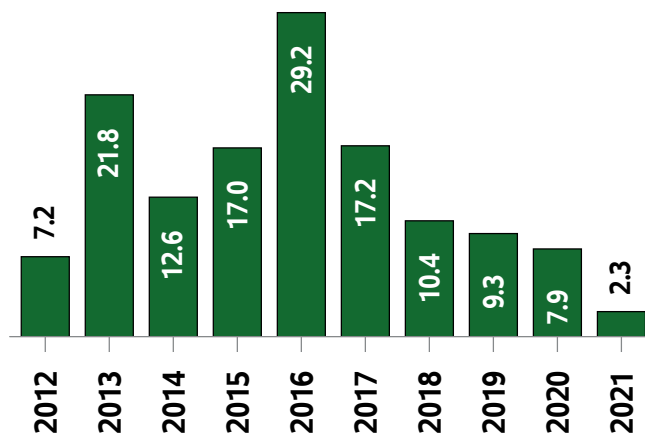
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	8	100.0	166.7	166.7	700.0	300.0	100.0
Dollar Volume	\$2,550,500	135.5	283.8	184.7	600.7	365.4	116.5
New Listings	5	150.0	-37.5	-50.0	0.0	-66.7	-16.7
Active Listings	4	-80.0	-87.5	-89.5	-89.5	-88.9	-78.9
Sales to New Listings Ratio ¹	160.0	200.0	37.5	30.0	20.0	13.3	66.7
Months of Inventory ²	0.5	5.0	10.7	12.7	38.0	18.0	4.8
Average Price	\$318,813	17.8	43.9	6.7	-12.4	16.4	8.3
Median Price	\$341,500	31.3	36.6	3.2	-6.2	24.6	21.3
Sale to List Price Ratio	97.5	95.7	94.8	93.5	97.1	96.7	97.9
Median Days on Market	45.0	61.5	236.0	261.0	14.0	177.5	134.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	50.0	63.6	80.0	260.0	260.0	80.0
Dollar Volume	\$5,497,500	79.0	67.4	109.0	244.1	332.5	112.8
New Listings	17	-22.7	-37.0	-10.5	21.4	-19.0	41.7
Active Listings ³	8	-56.0	-68.3	-75.7	-77.6	-69.4	-56.6
Sales to New Listings Ratio ⁴	105.9	54.5	40.7	52.6	35.7	23.8	83.3
Months of Inventory ⁵	1.8	6.3	9.5	13.6	29.4	21.6	7.6
Average Price	\$305,417	19.3	2.3	16.1	-4.4	20.1	18.2
Median Price	\$331,000	47.1	17.8	22.8	-0.6	22.6	33.7
Sale to List Price Ratio	96.7	95.8	95.7	95.2	96.7	95.4	95.9
Median Days on Market	45.0	43.5	64.0	194.0	84.0	183.0	81.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

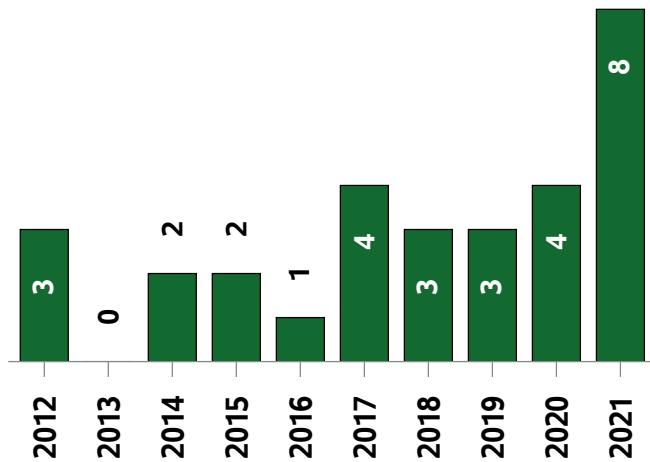
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

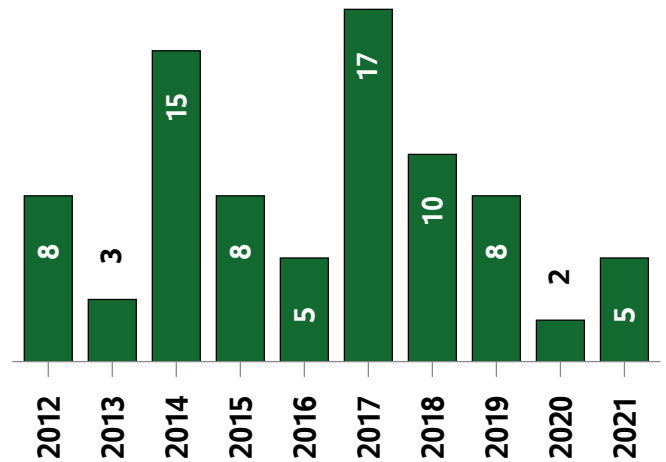
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Single Family Market Activity

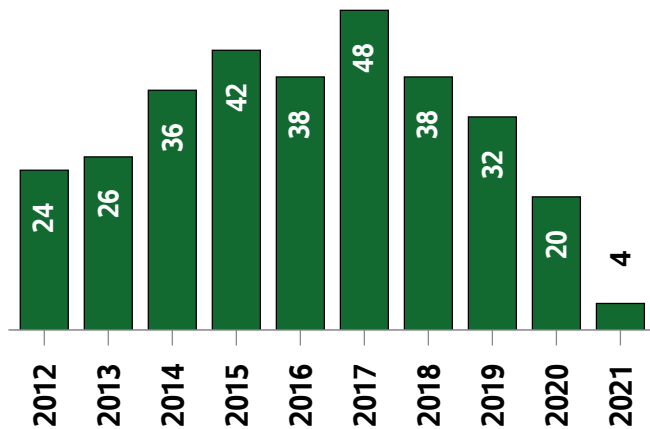
Sales Activity (April only)



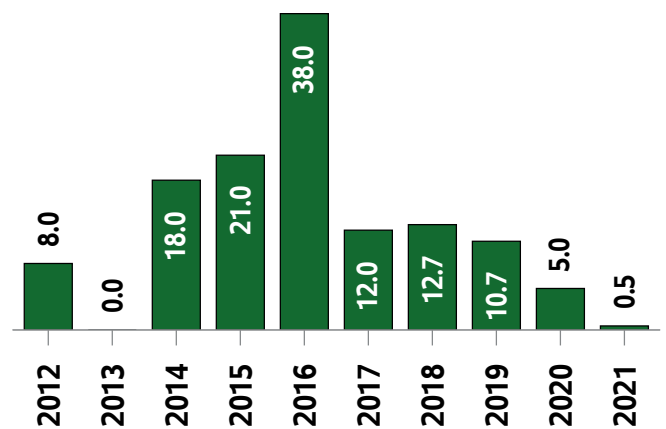
New Listings (April only)



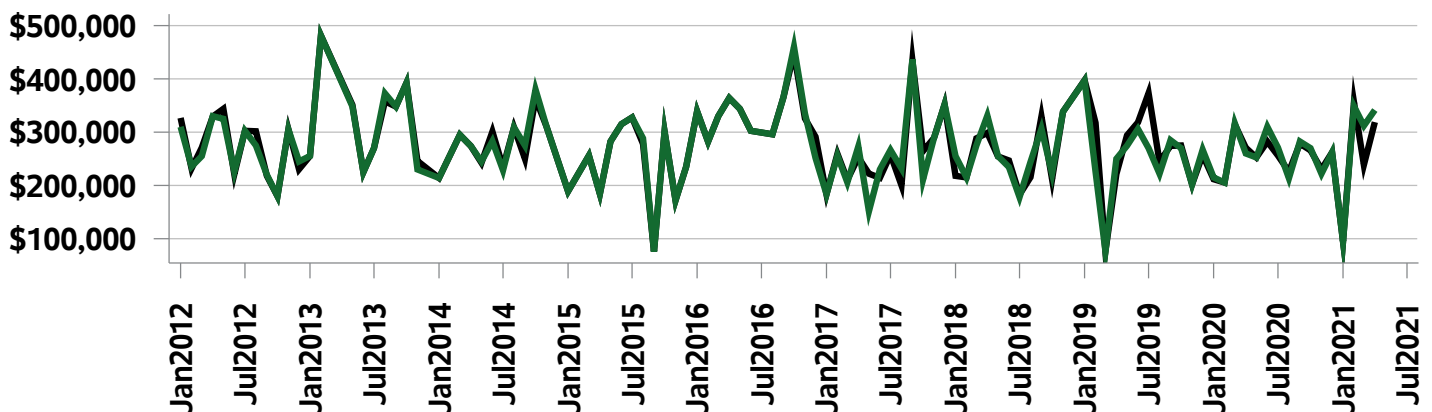
Active Listings (April only)



Months of Inventory (April only)

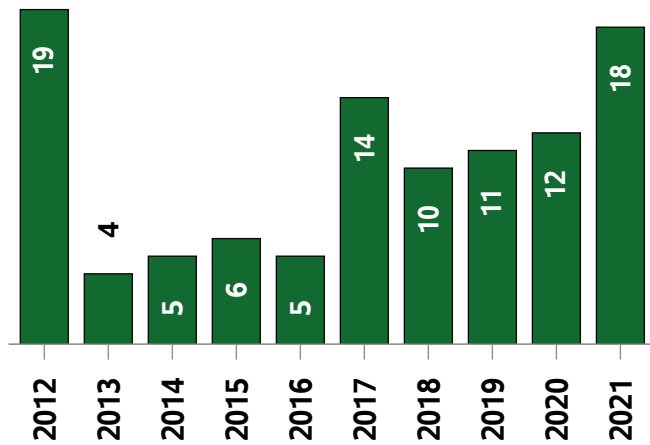


Average Price and Median Price

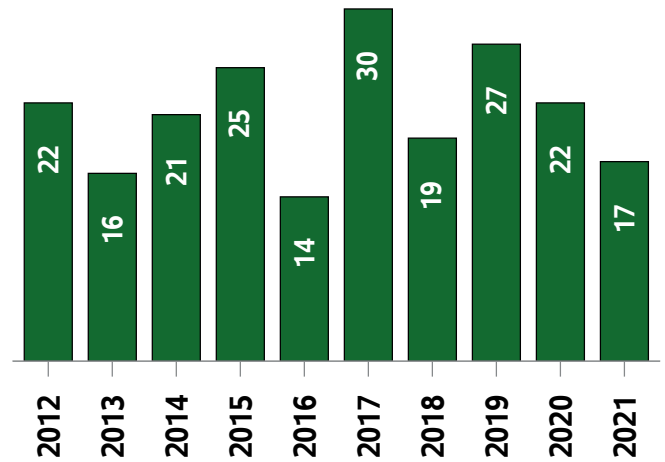


Elkford MLS® Single Family Market Activity

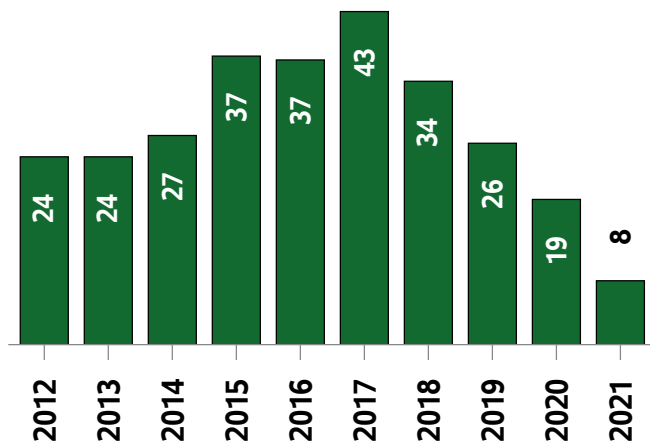
Sales Activity (April Year-to-date)



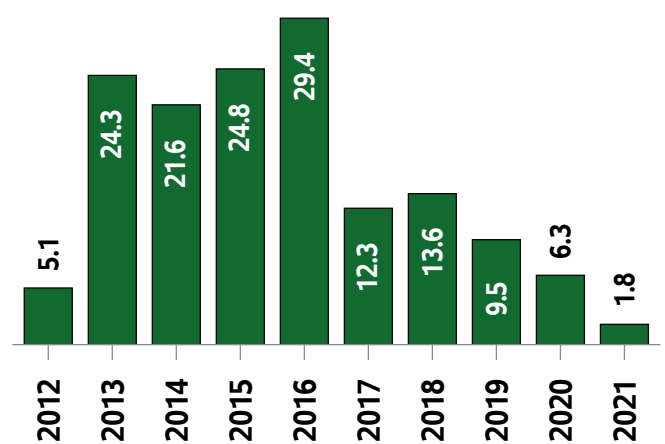
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	16	220.0	128.6	6.7	23.1	6.7	433.3
Dollar Volume	\$7,461,800	157.5	199.4	23.8	38.8	47.1	881.8
New Listings	20	100.0	0.0	53.8	5.3	-9.1	17.6
Active Listings	35	-37.5	-27.1	-31.4	-69.8	-72.2	-77.0
Sales to New Listings Ratio ¹	80.0	50.0	35.0	115.4	68.4	68.2	17.6
Months of Inventory ²	2.2	11.2	6.9	3.4	8.9	8.4	50.7
Average Price	\$466,363	-19.5	31.0	16.1	12.8	37.9	84.1
Median Price	\$490,000	-10.6	36.1	27.6	18.1	50.8	99.2
Sale to List Price Ratio	103.5	95.5	99.7	95.9	95.5	95.7	95.3
Median Days on Market	21.5	101.0	20.0	51.0	116.0	133.0	15.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	50	51.5	25.0	61.3	61.3	51.5	138.1
Dollar Volume	\$27,902,347	42.2	50.3	96.9	107.5	120.3	275.5
New Listings	70	20.7	12.9	37.3	-1.4	-2.8	-15.7
Active Listings ³	29	-44.5	-22.7	-41.7	-73.2	-75.2	-79.9
Sales to New Listings Ratio ⁴	71.4	56.9	64.5	60.8	43.7	45.8	25.3
Months of Inventory ⁵	2.3	6.3	3.8	6.4	14.0	14.2	27.5
Average Price	\$558,047	-6.1	20.3	22.1	28.7	45.4	57.7
Median Price	\$537,500	-0.8	25.0	33.0	29.5	52.5	78.6
Sale to List Price Ratio	101.1	97.3	97.9	97.2	96.4	96.0	95.4
Median Days on Market	23.5	45.0	32.5	51.0	71.0	112.0	103.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

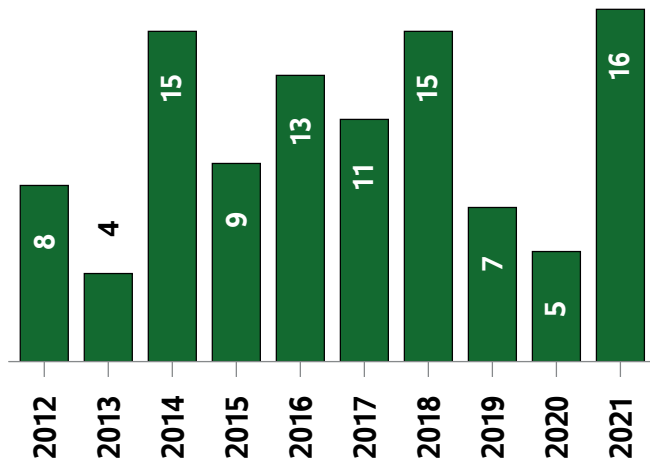
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

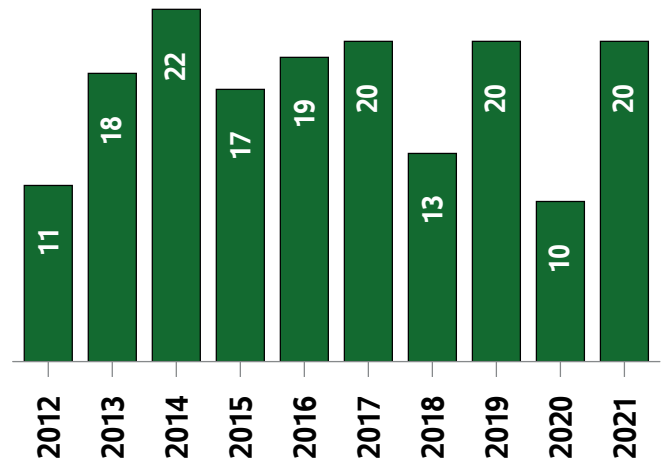
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Residential Market Activity

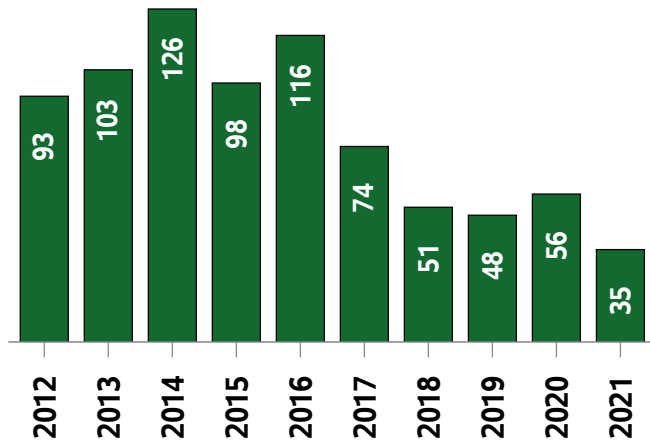
Sales Activity (April only)



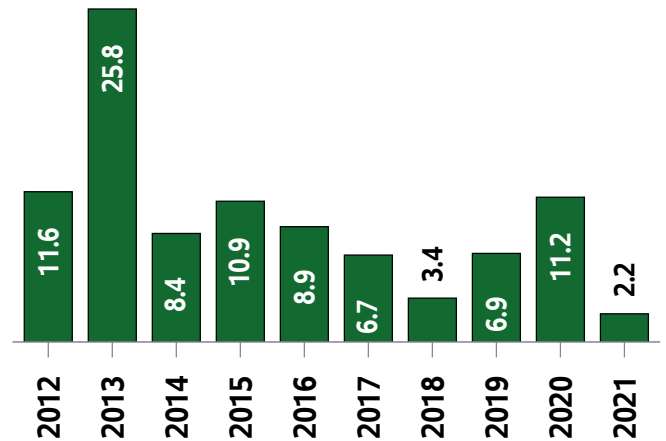
New Listings (April only)



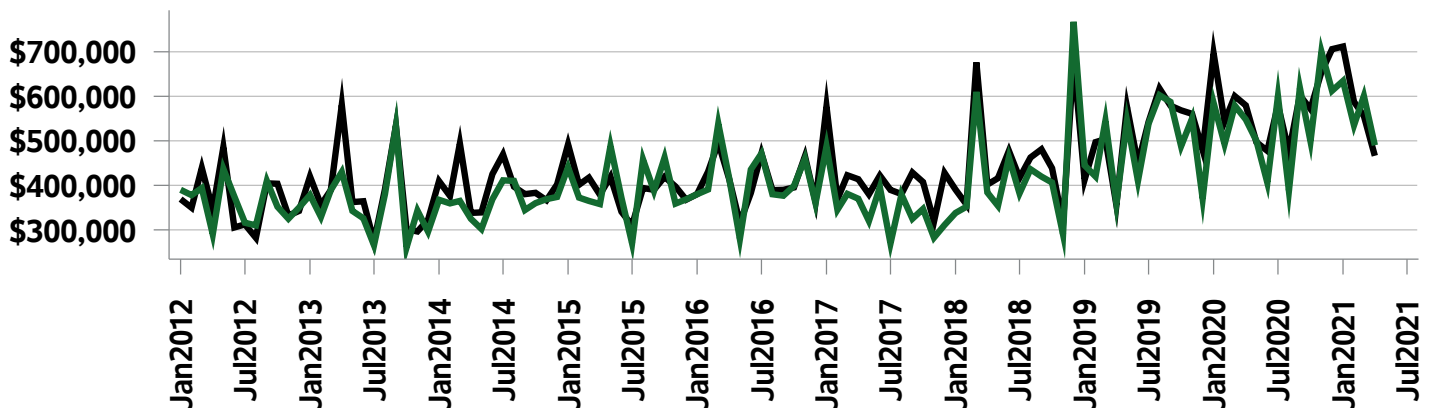
Active Listings (April only)



Months of Inventory (April only)

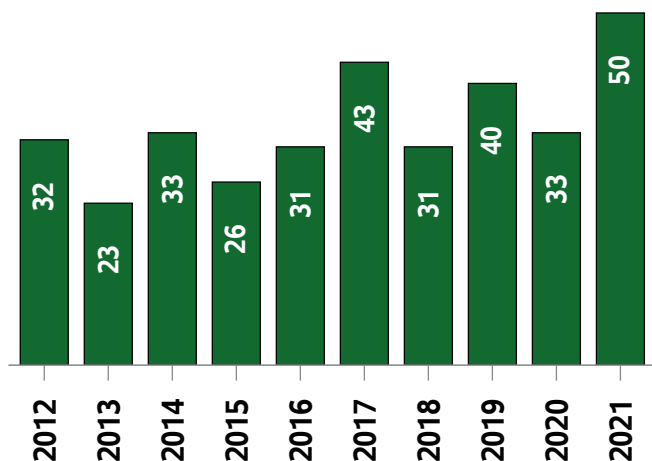


Average Price and Median Price

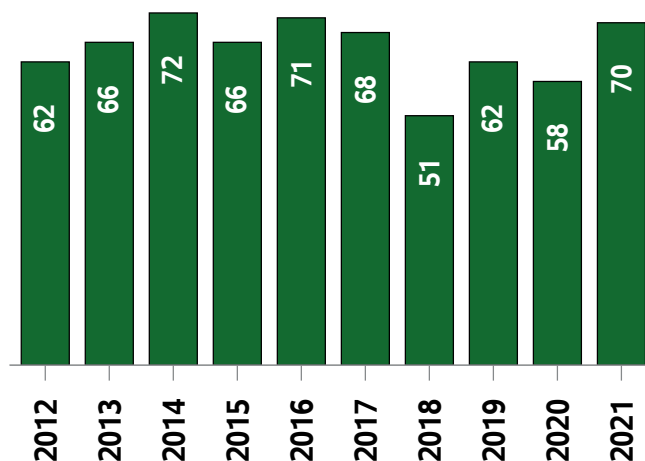


Fernie MLS® Residential Market Activity

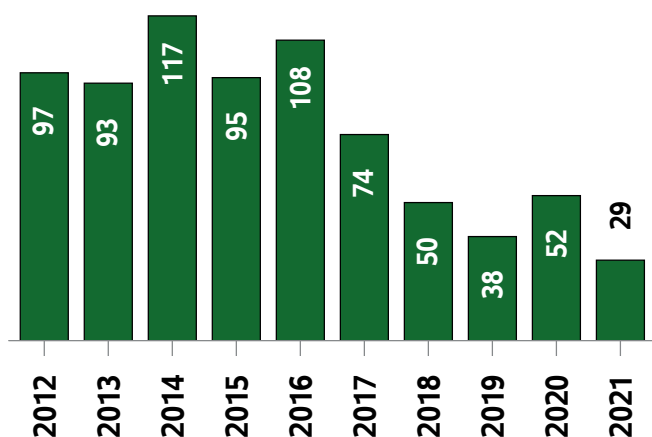
Sales Activity (April Year-to-date)



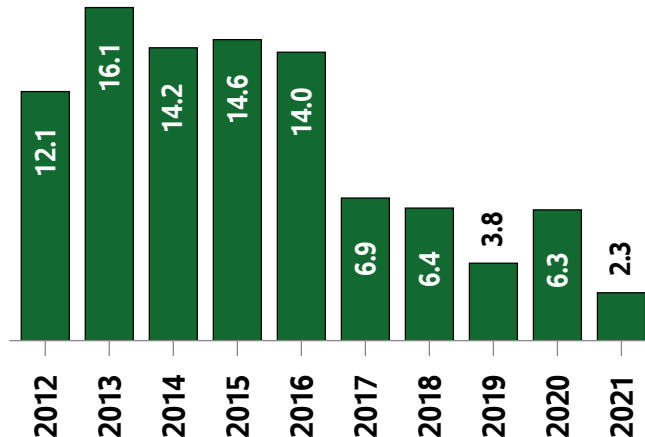
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	5	150.0	150.0	-44.4	-37.5	-54.5	66.7
Dollar Volume	\$3,145,500	161.5	271.8	-27.6	-20.2	-29.1	313.9
New Listings	9	125.0	-40.0	12.5	0.0	-10.0	-25.0
Active Listings	19	-48.6	-45.7	-32.1	-56.8	-66.1	-75.9
Sales to New Listings Ratio ¹	55.6	50.0	13.3	112.5	88.9	110.0	25.0
Months of Inventory ²	3.8	18.5	17.5	3.1	5.5	5.1	26.3
Average Price	\$629,100	4.6	48.7	30.3	27.6	56.0	148.3
Median Price	\$600,500	-0.2	42.0	36.5	31.0	46.5	144.1
Sale to List Price Ratio	99.5	96.9	99.6	96.4	96.5	97.2	95.3
Median Days on Market	22.0	142.5	23.5	36.0	97.0	162.0	15.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	23	21.1	4.5	64.3	15.0	15.0	76.9
Dollar Volume	\$17,811,200	24.8	37.7	116.9	75.3	101.7	261.1
New Listings	36	-5.3	-2.7	16.1	33.3	-18.2	-21.7
Active Listings ³	16	-55.6	-39.6	-40.2	-64.4	-69.4	-78.1
Sales to New Listings Ratio ⁴	63.9	50.0	59.5	45.2	74.1	45.5	28.3
Months of Inventory ⁵	2.8	7.6	4.8	7.6	9.0	10.5	22.5
Average Price	\$774,400	3.1	31.8	32.0	52.4	75.4	104.1
Median Price	\$700,000	12.9	26.4	15.8	30.0	79.7	132.6
Sale to List Price Ratio	98.8	97.5	96.9	96.6	96.8	96.7	95.2
Median Days on Market	24.0	60.0	59.5	36.0	74.5	95.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

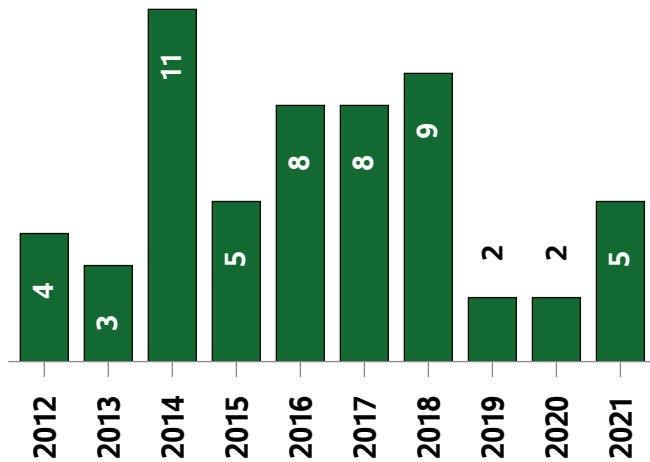
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

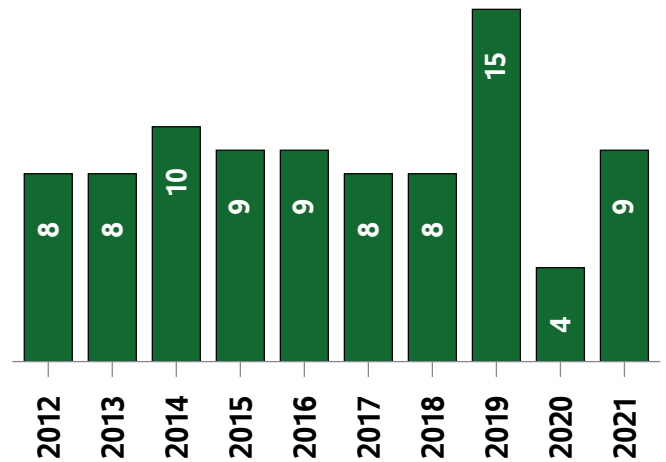
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Single Family Market Activity

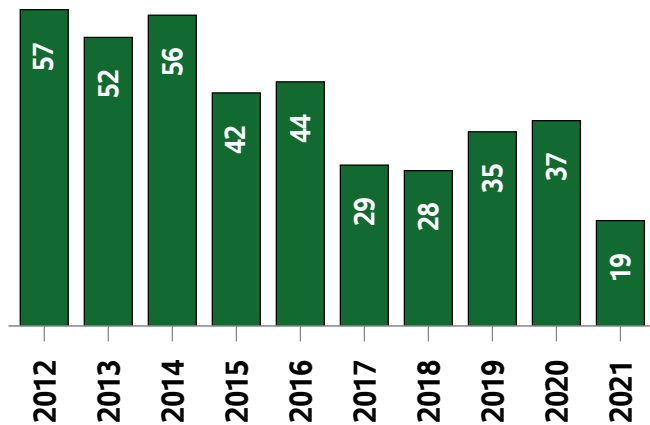
Sales Activity (April only)



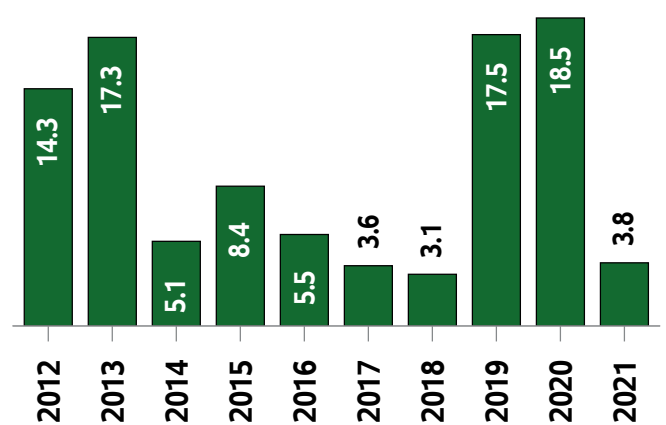
New Listings (April only)



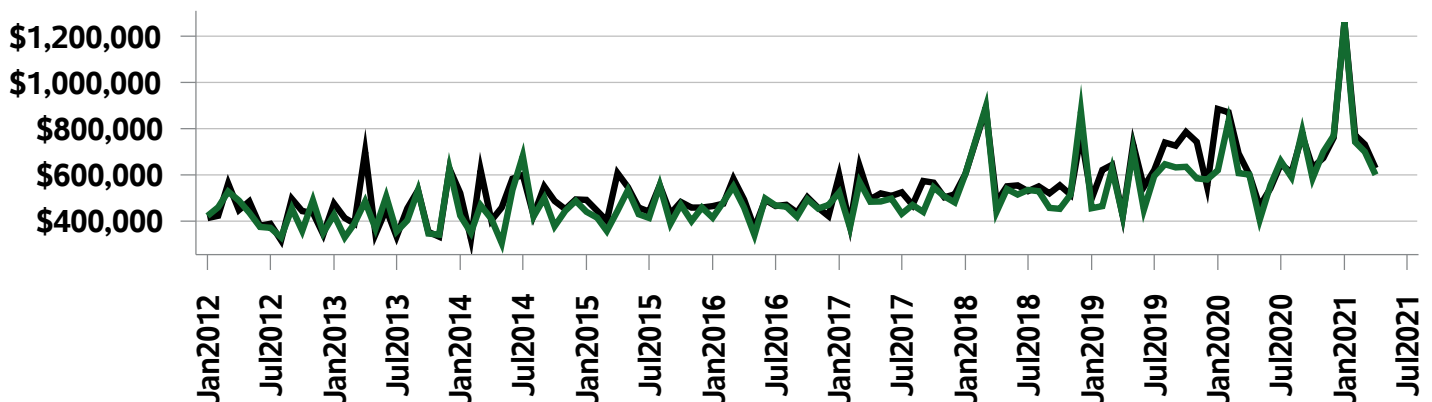
Active Listings (April only)



Months of Inventory (April only)

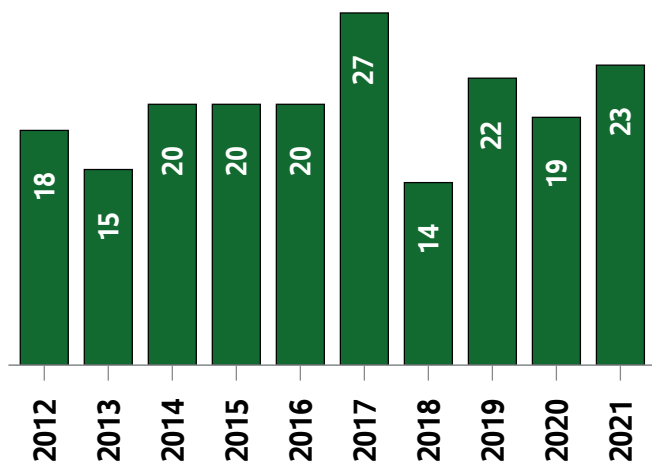


Average Price and Median Price

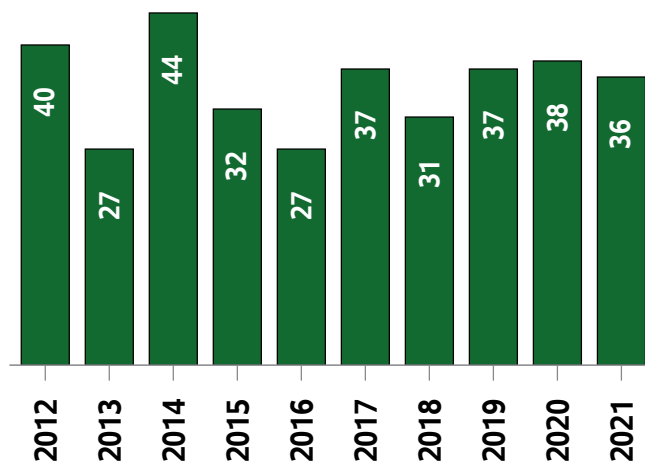


Fernie MLS® Single Family Market Activity

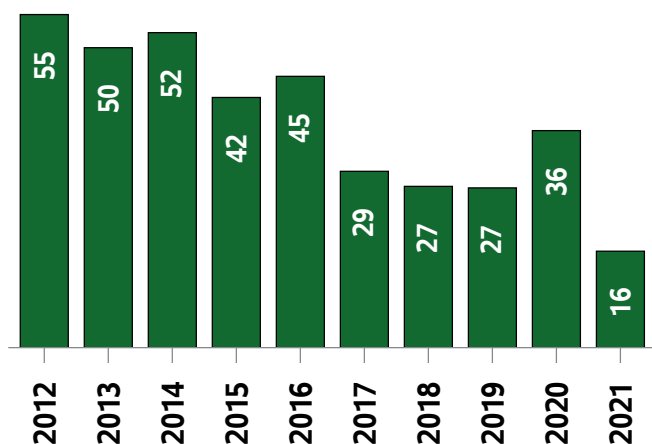
Sales Activity (April Year-to-date)



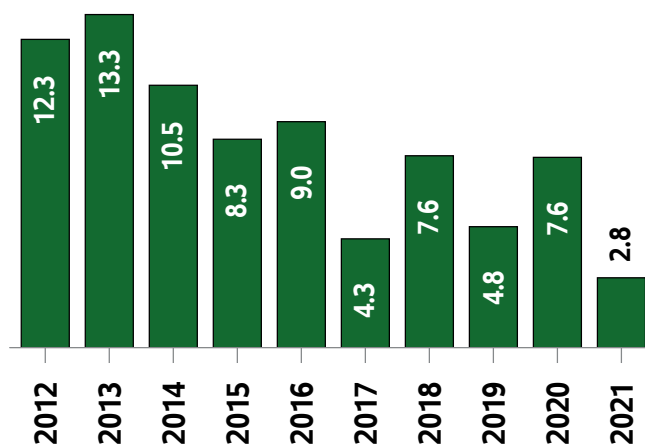
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	5	150.0	66.7	0.0	-50.0	66.7	-54.5
Dollar Volume	\$3,023,672	399.0	272.4	60.7	19.6	293.7	36.3
New Listings	7	250.0	75.0	-36.4	-12.5	-53.3	-50.0
Active Listings	13	18.2	-27.8	-48.0	-66.7	-76.4	-79.7
Sales to New Listings Ratio ¹	71.4	100.0	75.0	45.5	125.0	20.0	78.6
Months of Inventory ²	2.6	5.5	6.0	5.0	3.9	18.3	5.8
Average Price	\$604,734	99.6	123.4	60.7	139.2	136.2	199.8
Median Price	\$553,400	82.6	97.6	67.2	105.3	153.9	199.1
Sale to List Price Ratio	97.0	89.8	95.8	98.0	94.0	92.9	90.4
Median Days on Market	53.0	25.0	53.0	27.0	232.5	139.0	135.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	26	85.7	188.9	18.2	23.8	225.0	30.0
Dollar Volume	\$12,569,742	221.5	276.1	56.9	118.0	570.4	182.2
New Listings	25	212.5	78.6	-19.4	-13.8	-34.2	-45.7
Active Listings ³	14	-6.7	-17.6	-37.8	-63.2	-68.2	-77.2
Sales to New Listings Ratio ⁴	104.0	175.0	64.3	71.0	72.4	21.1	43.5
Months of Inventory ⁵	2.2	4.3	7.6	4.1	7.2	22.0	12.3
Average Price	\$483,452	73.1	30.2	32.8	76.1	106.3	117.0
Median Price	\$437,750	48.4	-3.8	16.7	65.2	83.2	92.3
Sale to List Price Ratio	98.5	96.2	95.8	95.5	94.6	93.1	91.5
Median Days on Market	79.0	87.5	134.0	32.0	106.0	102.0	140.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

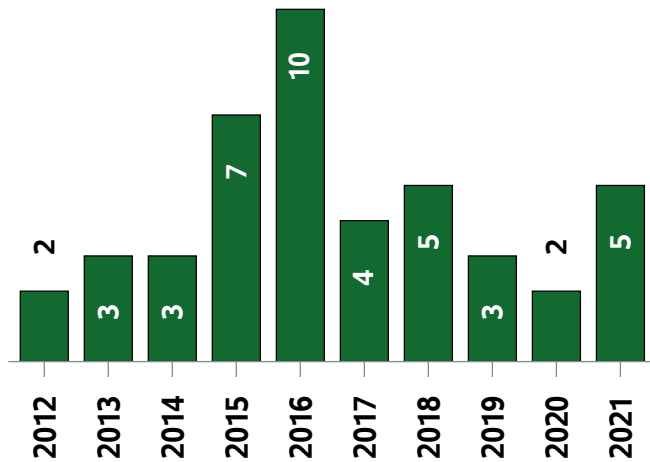
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

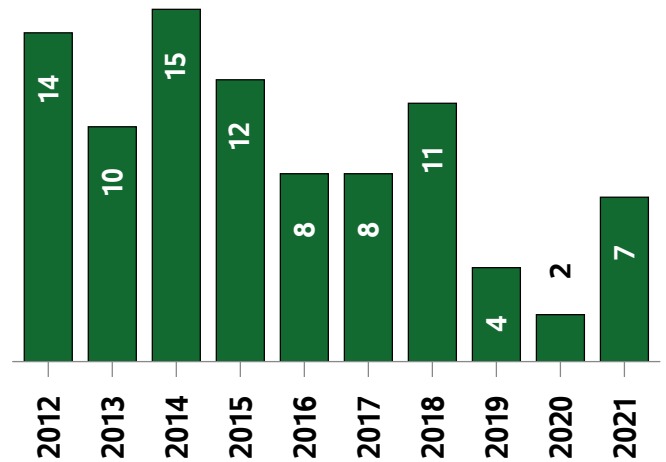
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Residential Market Activity

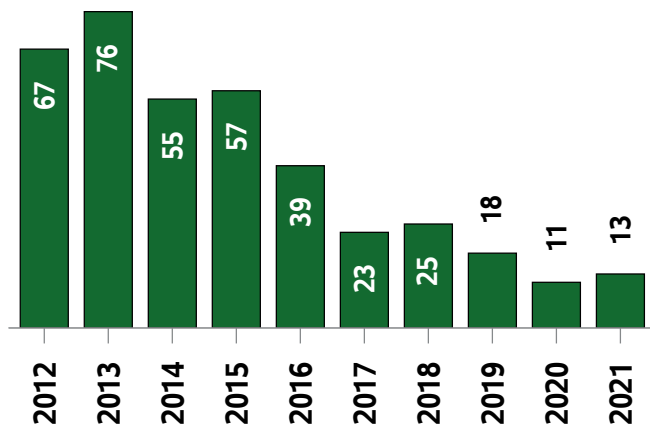
Sales Activity (April only)



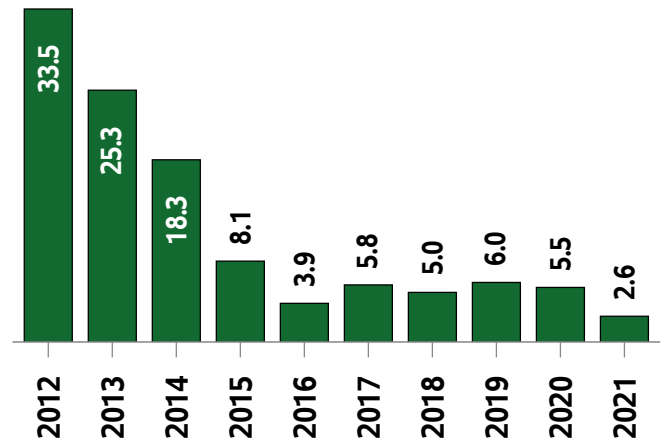
New Listings (April only)



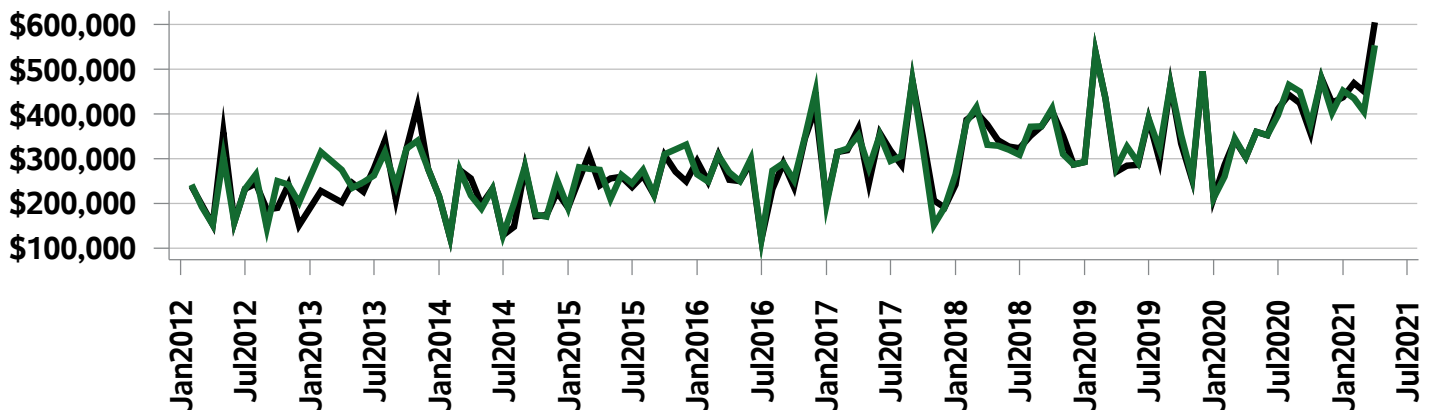
Active Listings (April only)



Months of Inventory (April only)

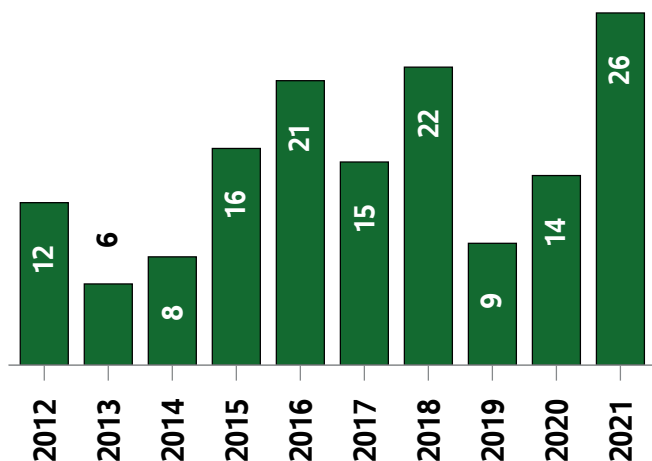


Average Price and Median Price

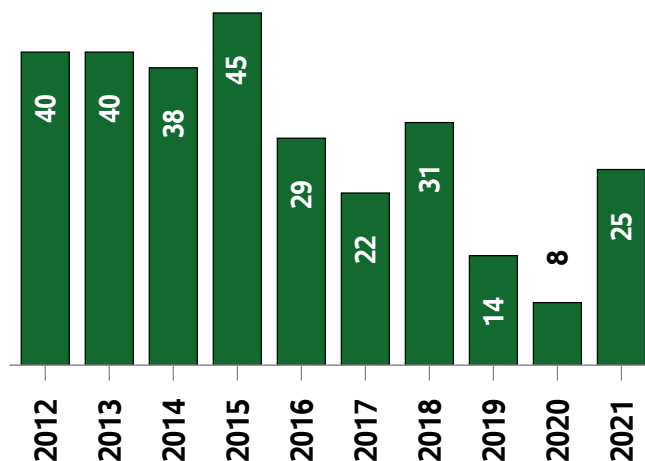


Golden MLS® Residential Market Activity

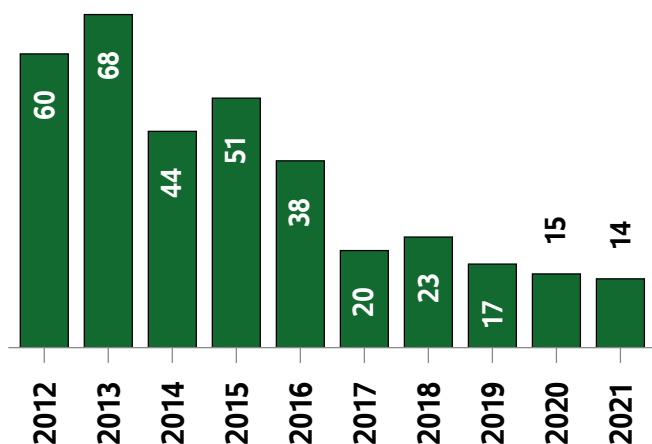
Sales Activity (April Year-to-date)



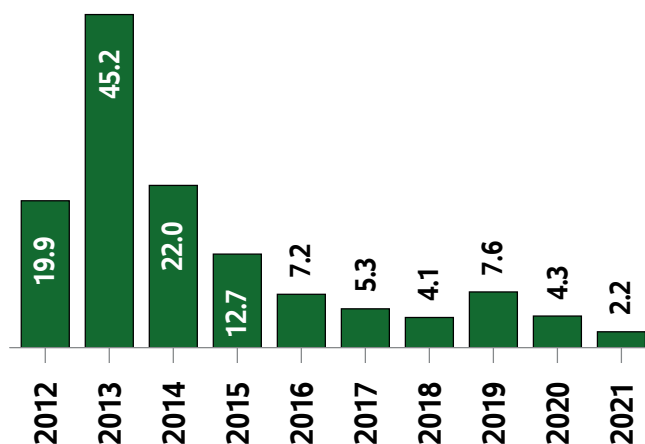
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	5	400.0	400.0	0.0	-37.5	150.0	0.0
Dollar Volume	\$3,023,672	545.4	536.6	60.7	27.7	409.9	108.7
New Listings	4	300.0	33.3	-63.6	-42.9	-50.0	-63.6
Active Listings	7	40.0	-53.3	-58.8	-75.9	-83.3	-84.4
Sales to New Listings Ratio ¹	125.0	100.0	33.3	45.5	114.3	25.0	45.5
Months of Inventory ²	1.4	5.0	15.0	3.4	3.6	21.0	9.0
Average Price	\$604,734	29.1	27.3	60.7	104.3	104.0	108.7
Median Price	\$553,400	18.1	16.5	67.2	85.4	86.6	82.9
Sale to List Price Ratio	97.0	98.7	97.1	98.0	93.7	93.3	94.4
Median Days on Market	53.0	21.0	53.0	27.0	232.5	96.5	235.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	125.0	200.0	-14.3	5.9	157.1	80.0
Dollar Volume	\$9,274,172	214.8	220.4	22.2	78.7	445.6	209.4
New Listings	17	183.3	70.0	-41.4	-32.0	-37.0	-45.2
Active Listings ³	10	18.2	-29.1	-36.1	-64.2	-72.3	-77.2
Sales to New Listings Ratio ⁴	105.9	133.3	60.0	72.4	68.0	25.9	32.3
Months of Inventory ⁵	2.2	4.1	9.2	2.9	6.4	20.1	17.1
Average Price	\$515,232	39.9	6.8	42.5	68.8	112.2	71.9
Median Price	\$453,250	30.5	-4.6	22.5	62.5	74.3	40.2
Sale to List Price Ratio	98.9	97.4	97.3	95.5	94.4	93.2	94.3
Median Days on Market	61.0	105.5	141.0	30.0	91.0	98.0	156.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

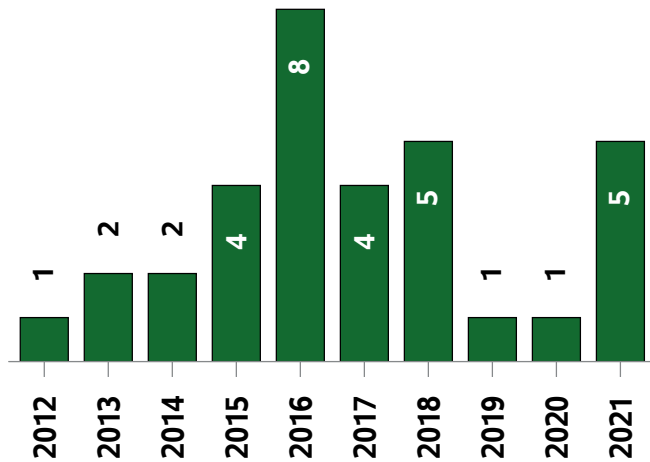
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

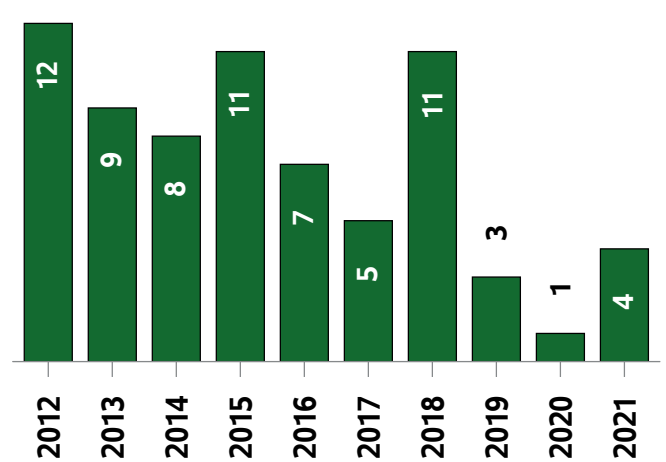
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Single Family Market Activity

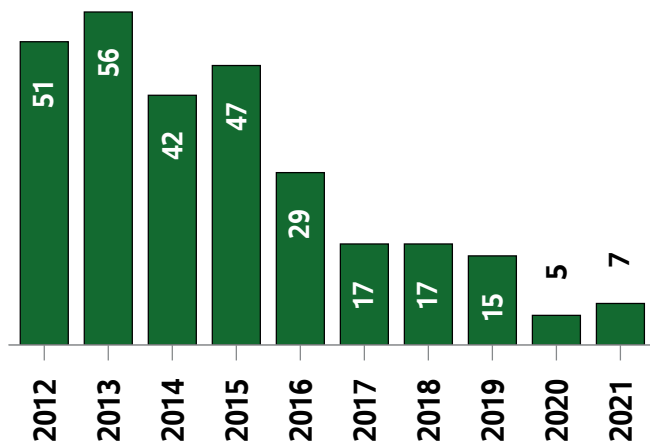
Sales Activity (April only)



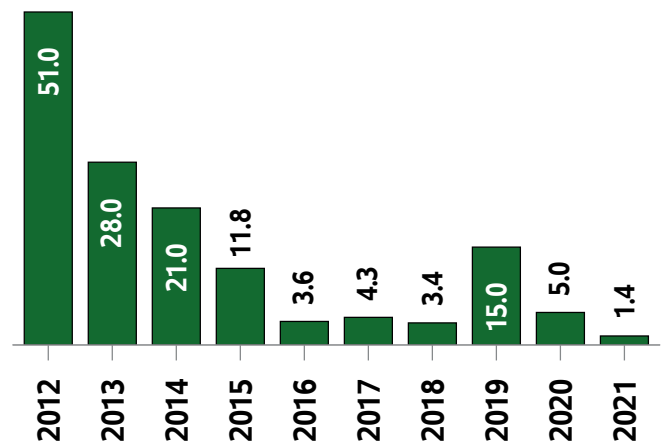
New Listings (April only)



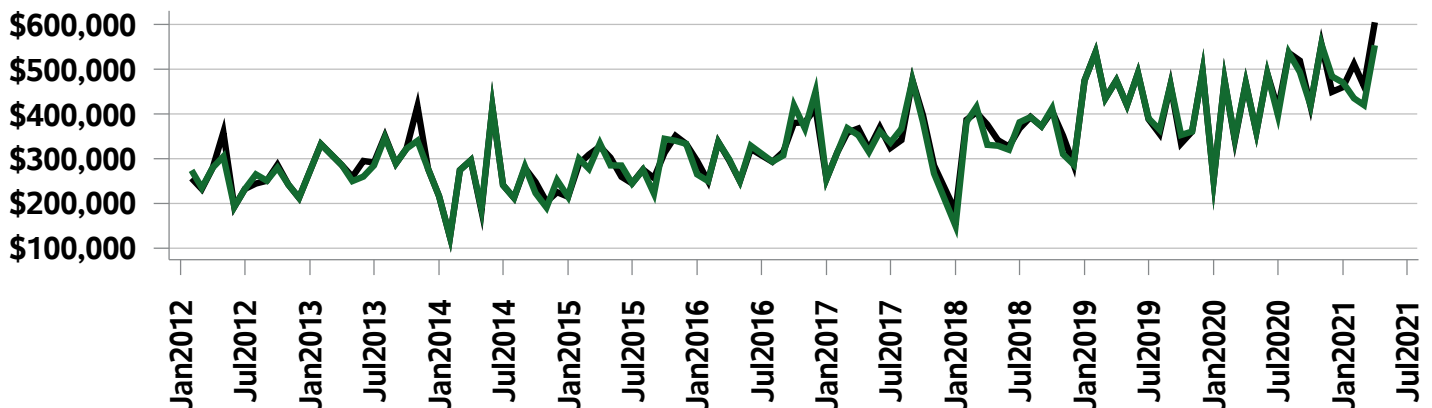
Active Listings (April only)



Months of Inventory (April only)

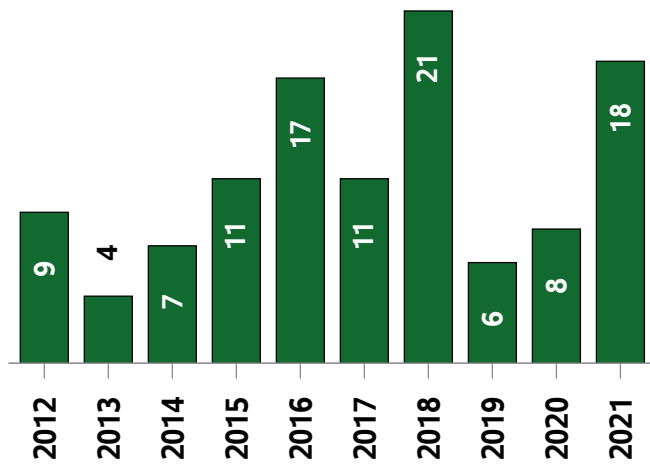


Average Price and Median Price

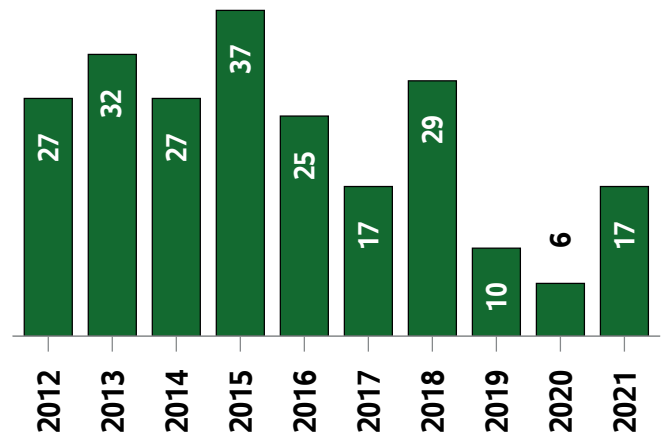


Golden MLS® Single Family Market Activity

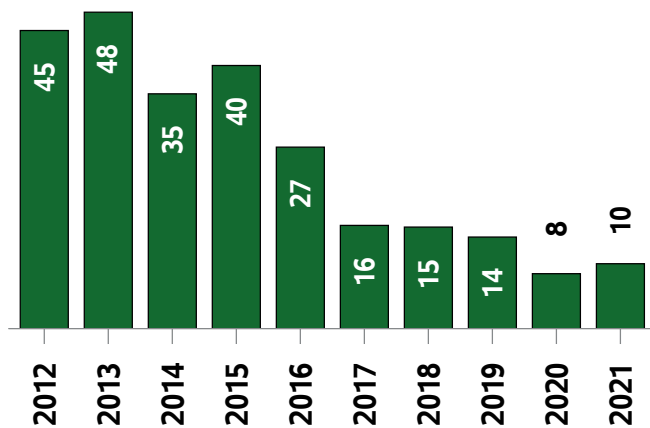
Sales Activity (April Year-to-date)



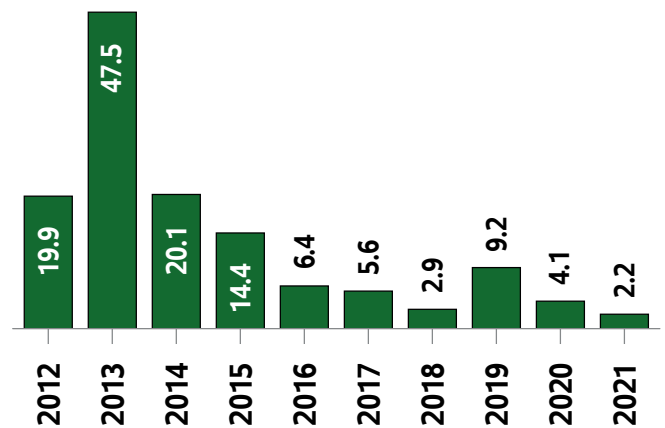
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	11	83.3	450.0	0.0	175.0	175.0	120.0
Dollar Volume	\$3,636,400	132.1	428.9	24.5	416.5	433.2	298.7
New Listings	17	54.5	112.5	0.0	-10.5	-37.0	6.3
Active Listings	20	-63.6	-56.5	-47.4	-80.6	-82.9	-77.5
Sales to New Listings Ratio ¹	64.7	54.5	25.0	64.7	21.1	14.8	31.3
Months of Inventory ²	1.8	9.2	23.0	3.5	25.8	29.3	17.8
Average Price	\$330,582	26.6	-3.8	24.5	87.8	93.9	81.2
Median Price	\$367,500	34.5	6.9	56.4	187.1	104.2	83.7
Sale to List Price Ratio	98.5	95.7	97.5	98.0	94.0	93.6	90.7
Median Days on Market	24.0	45.0	70.0	23.0	293.5	59.5	113.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	34	41.7	161.5	-2.9	88.9	126.7	277.8
Dollar Volume	\$10,751,633	92.4	160.8	18.4	214.5	287.7	548.1
New Listings	40	2.6	29.0	-9.1	-32.2	-44.4	-18.4
Active Listings ³	18	-66.2	-56.4	-51.7	-79.8	-81.9	-78.2
Sales to New Listings Ratio ⁴	85.0	61.5	41.9	79.5	30.5	20.8	18.4
Months of Inventory ⁵	2.1	8.9	12.7	4.3	19.8	26.5	36.7
Average Price	\$316,225	35.8	-0.3	21.9	66.5	71.0	71.6
Median Price	\$299,000	22.0	-6.9	25.3	68.5	59.5	67.0
Sale to List Price Ratio	98.5	96.2	97.3	95.8	92.5	92.1	91.9
Median Days on Market	34.0	88.0	77.0	35.0	293.5	175.0	113.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

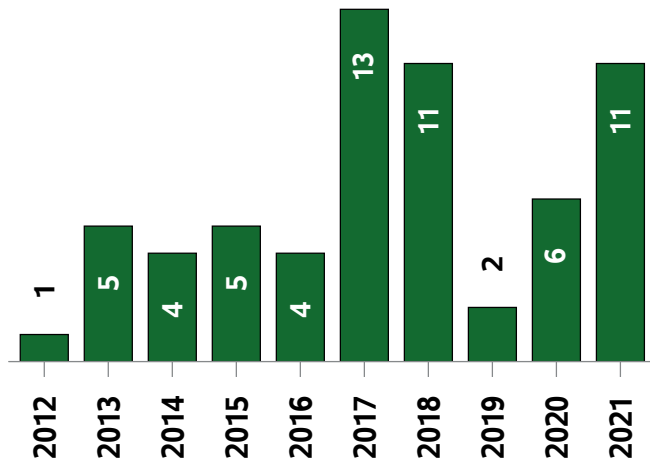
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

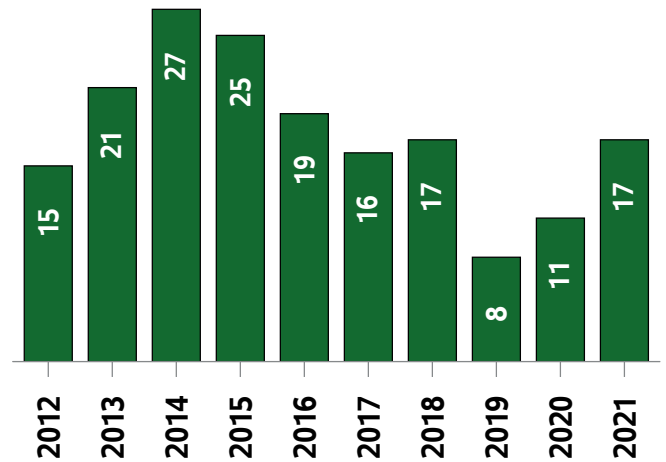
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Residential Market Activity

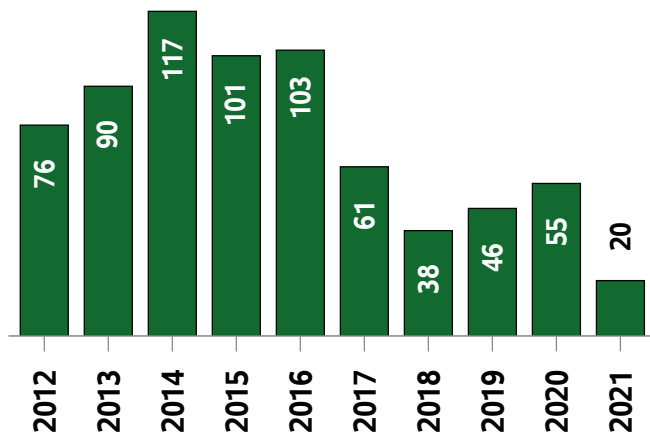
Sales Activity (April only)



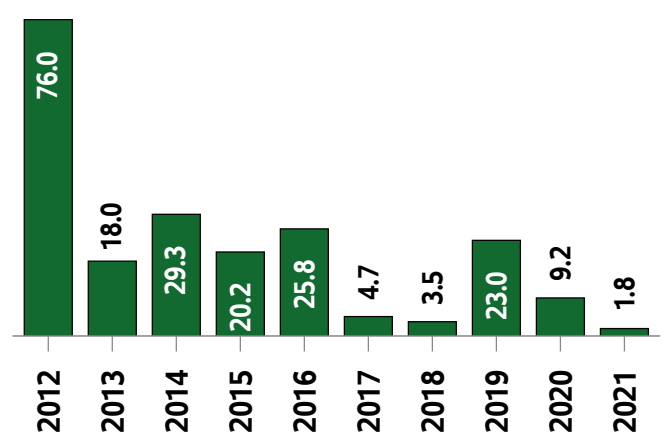
New Listings (April only)



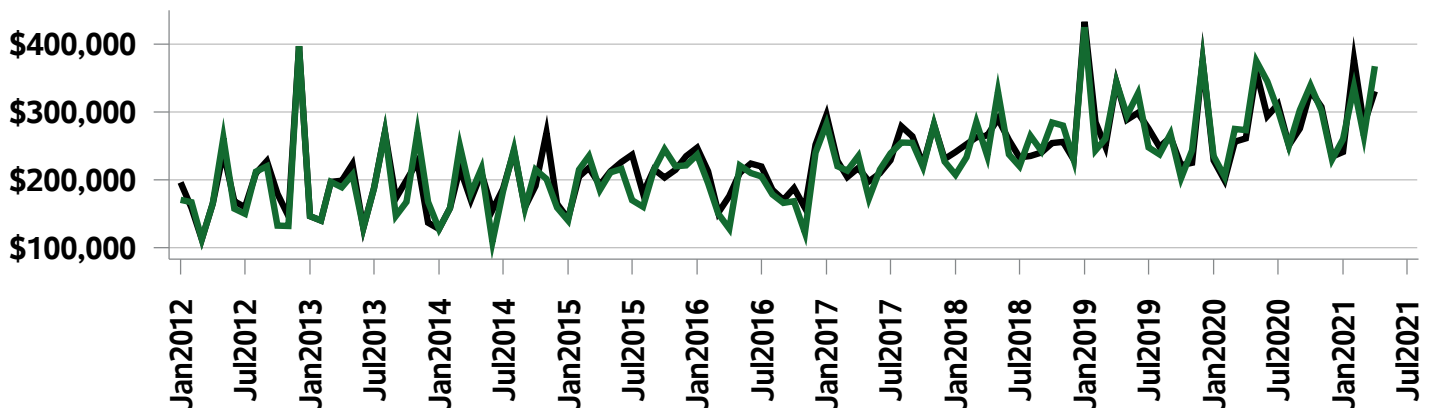
Active Listings (April only)



Months of Inventory (April only)

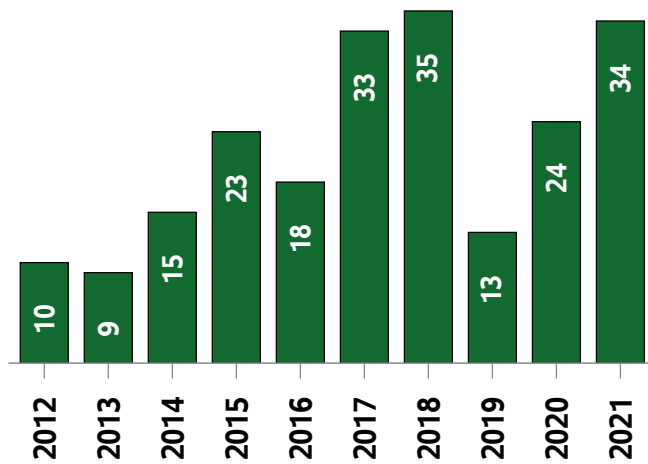


Average Price and Median Price

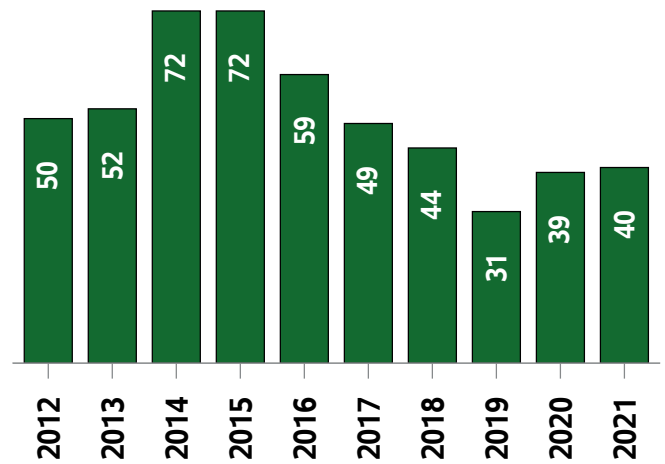


Grand Forks MLS® Residential Market Activity

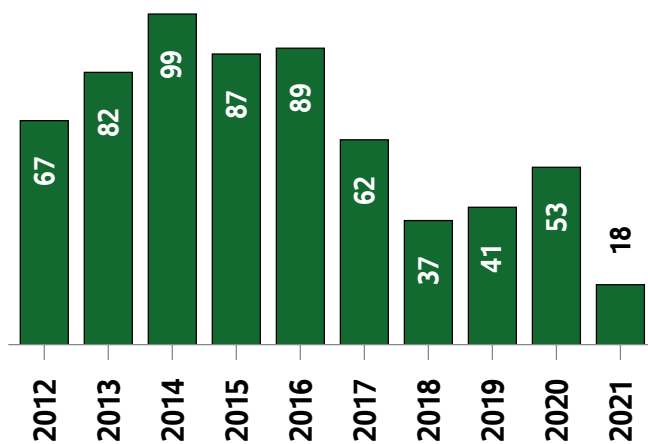
Sales Activity (April Year-to-date)



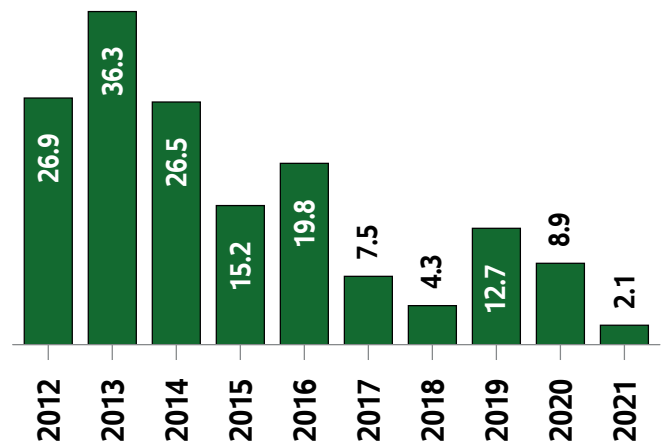
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	9	50.0	350.0	0.0	350.0	200.0	350.0
Dollar Volume	\$3,312,400	111.5	381.8	27.0	559.2	433.4	575.3
New Listings	13	30.0	85.7	18.2	-23.5	-43.5	-7.1
Active Listings	17	-64.6	-57.5	-43.3	-78.5	-80.9	-77.3
Sales to New Listings Ratio ¹	69.2	60.0	28.6	81.8	11.8	13.0	14.3
Months of Inventory ²	1.9	8.0	20.0	3.3	39.5	29.7	37.5
Average Price	\$368,044	41.0	7.1	27.0	46.5	77.8	50.1
Median Price	\$371,400	35.9	8.0	17.9	47.8	68.8	51.4
Sale to List Price Ratio	99.1	95.7	97.5	97.6	96.7	94.7	92.9
Median Days on Market	24.0	45.0	70.0	23.0	245.5	80.0	82.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	28	27.3	133.3	-9.7	115.4	115.4	460.0
Dollar Volume	\$9,838,333	89.8	144.0	15.6	241.0	277.3	813.1
New Listings	34	-2.9	25.9	-5.6	-33.3	-46.9	-15.0
Active Listings ³	15	-68.6	-57.9	-54.6	-77.3	-79.9	-77.5
Sales to New Listings Ratio ⁴	82.4	62.9	44.4	86.1	25.5	20.3	12.5
Months of Inventory ⁵	2.1	8.5	11.7	4.2	20.0	22.5	52.4
Average Price	\$351,369	49.1	4.6	27.9	58.3	75.2	63.0
Median Price	\$329,167	34.4	-6.8	15.5	68.8	64.6	46.3
Sale to List Price Ratio	98.9	96.0	97.1	95.5	93.7	92.3	93.5
Median Days on Market	31.0	88.0	77.5	37.0	213.0	189.0	86.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

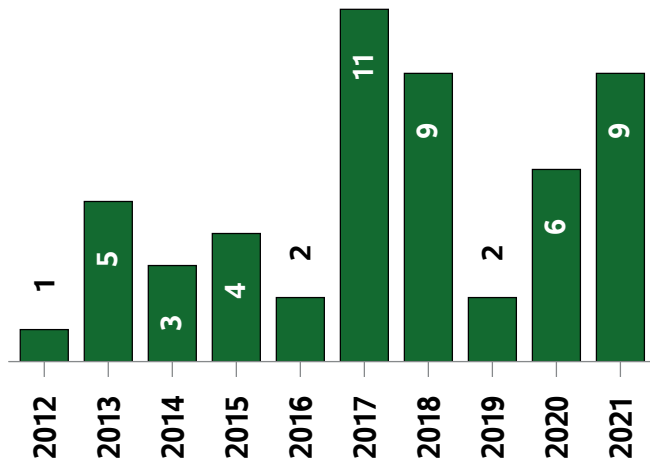
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

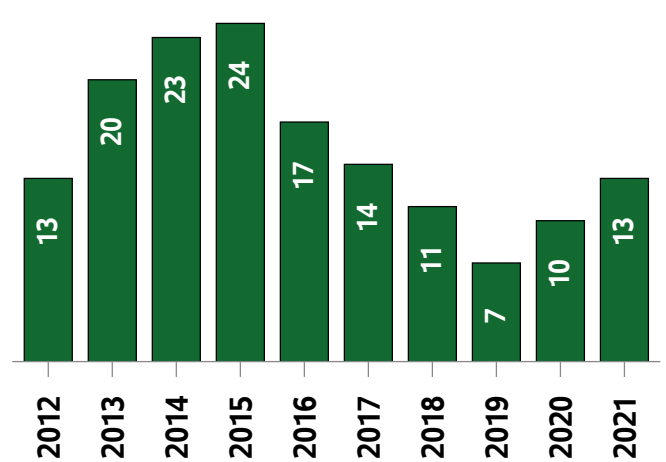
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Single Family Market Activity

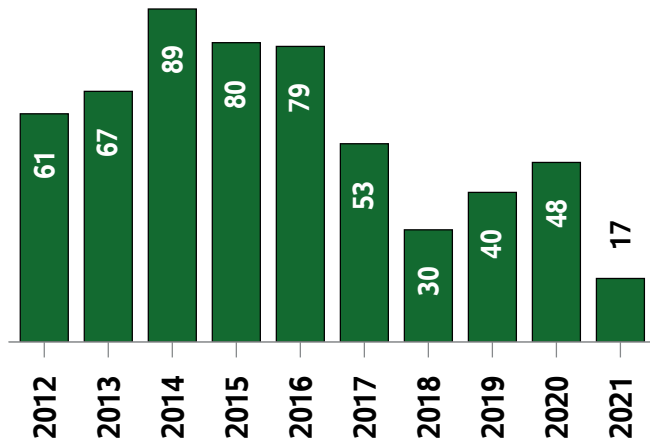
Sales Activity (April only)



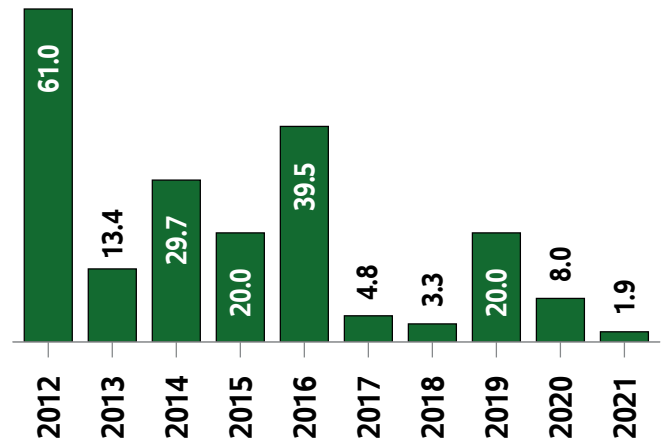
New Listings (April only)



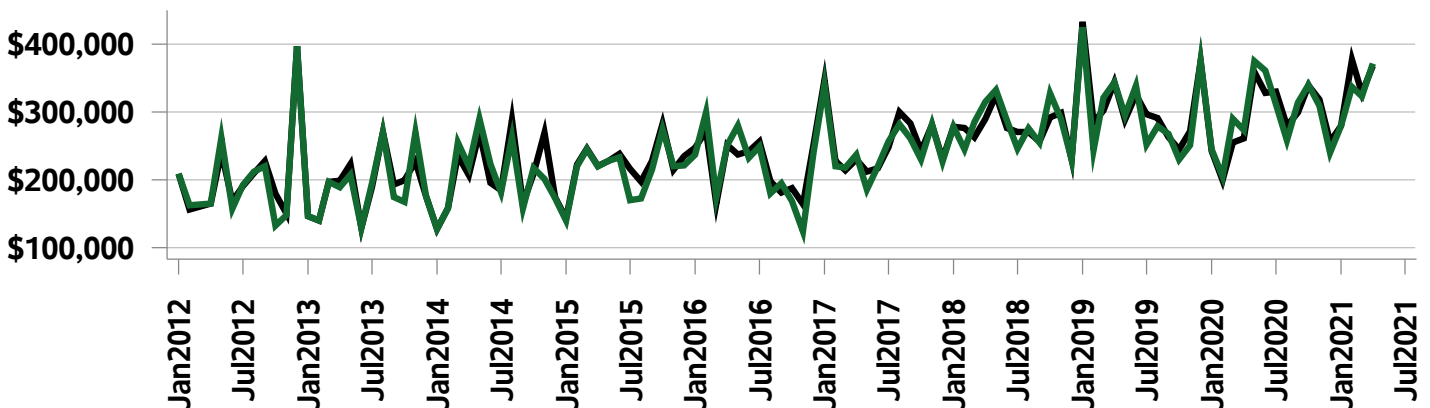
Active Listings (April only)



Months of Inventory (April only)

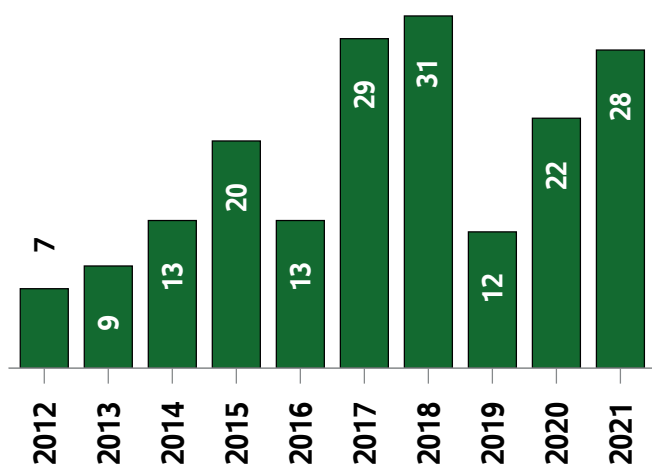


Average Price and Median Price

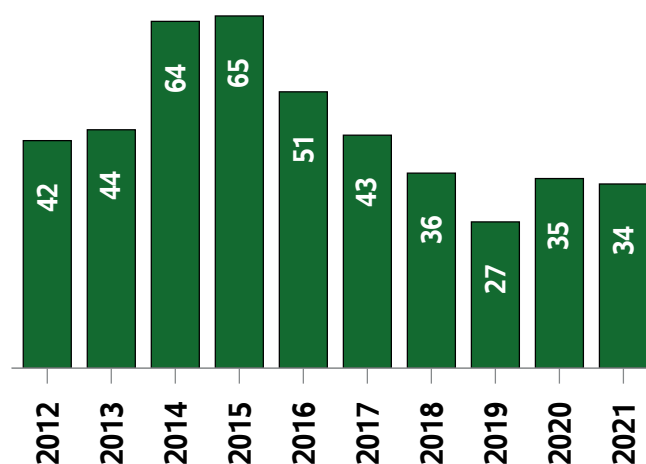


Grand Forks MLS® Single Family Market Activity

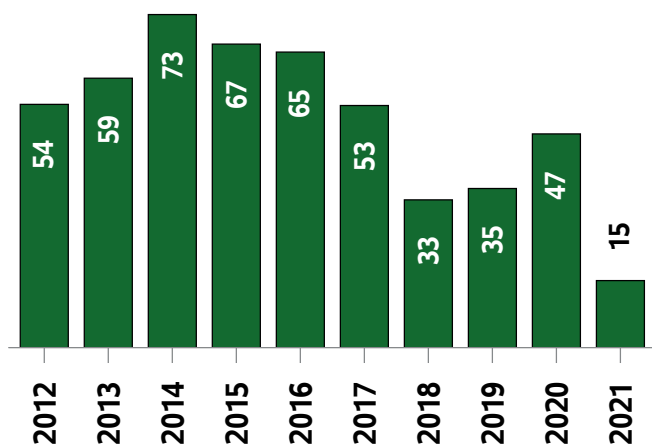
Sales Activity (April Year-to-date)



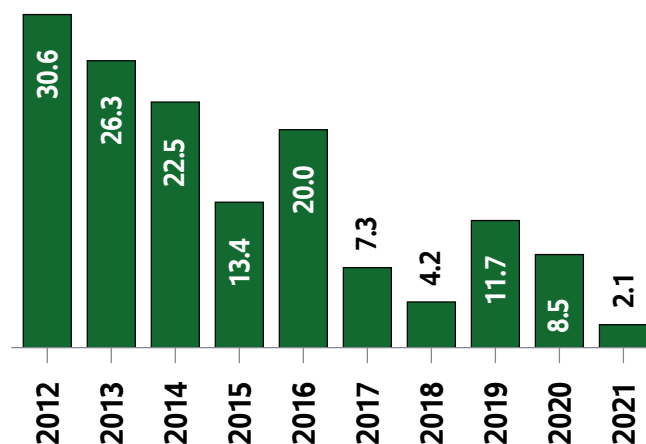
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	25	400.0	257.1	108.3	177.8	257.1	1,150.0
Dollar Volume	\$11,615,326	579.3	252.6	205.3	223.4	376.3	1,391.1
New Listings	35	169.2	59.1	25.0	66.7	12.9	40.0
Active Listings	30	-54.5	-64.3	-61.0	-63.4	-63.4	-71.4
Sales to New Listings Ratio ¹	71.4	38.5	31.8	42.9	42.9	22.6	8.0
Months of Inventory ²	1.2	13.2	12.0	6.4	9.1	11.7	52.5
Average Price	\$464,613	35.9	-1.3	46.5	16.4	33.4	19.3
Median Price	\$455,000	57.4	-18.1	69.1	18.2	30.4	16.8
Sale to List Price Ratio	101.0	95.4	97.6	95.2	96.8	94.8	88.9
Median Days on Market	16.0	39.0	49.0	47.5	57.0	146.0	243.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	79	229.2	229.2	113.5	216.0	276.2	618.2
Dollar Volume	\$34,422,476	291.6	290.0	167.1	276.7	342.3	891.6
New Listings	86	59.3	22.9	19.4	45.8	36.5	38.7
Active Listings ³	27	-55.6	-61.6	-56.1	-62.8	-58.0	-69.9
Sales to New Listings Ratio ⁴	91.9	44.4	34.3	51.4	42.4	33.3	17.7
Months of Inventory ⁵	1.4	10.0	11.6	6.6	11.5	12.1	32.4
Average Price	\$435,728	19.0	18.5	25.1	19.2	17.6	38.1
Median Price	\$397,000	-0.7	0.8	34.6	10.3	25.2	26.0
Sale to List Price Ratio	99.0	97.3	97.5	95.8	95.9	94.8	91.5
Median Days on Market	22.0	125.5	83.0	57.0	46.0	104.0	258.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

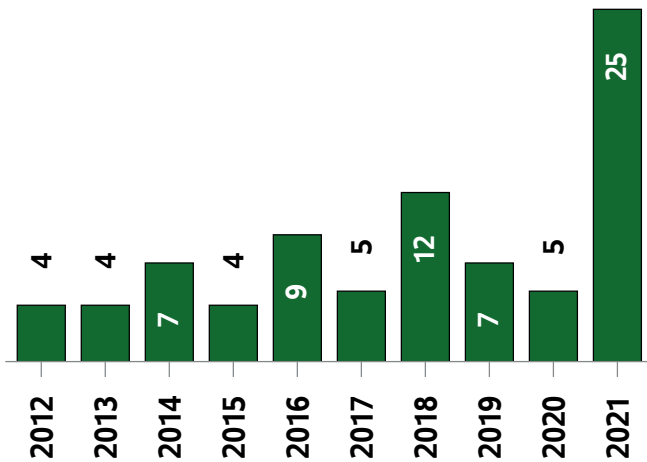
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

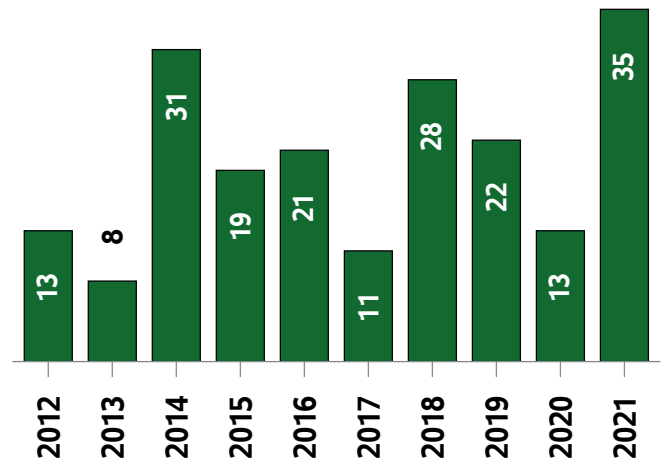
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Residential Market Activity

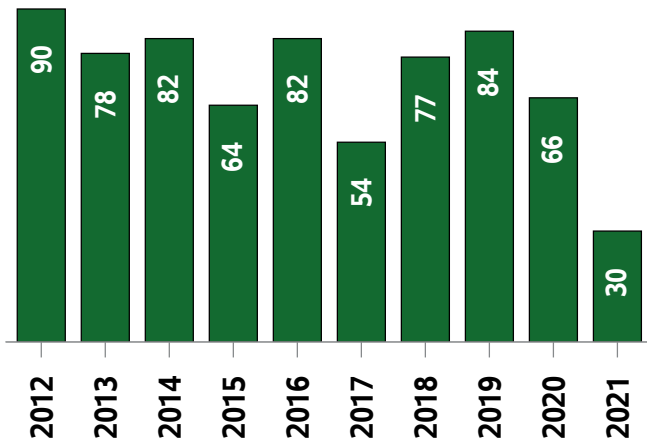
Sales Activity (April only)



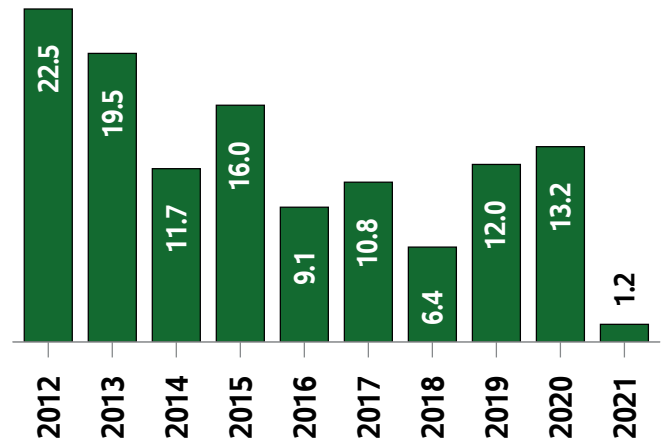
New Listings (April only)



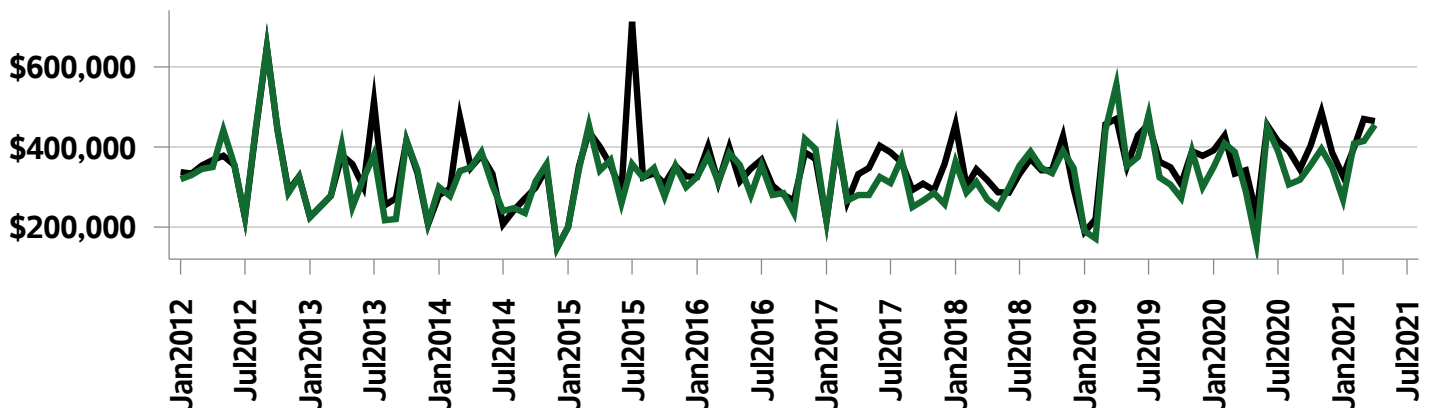
Active Listings (April only)



Months of Inventory (April only)

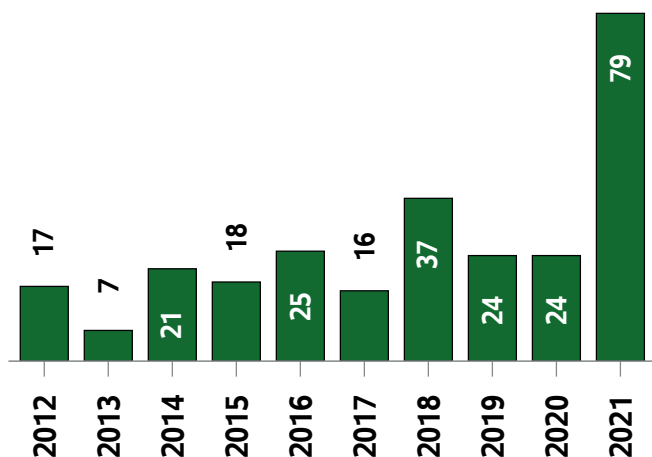


Average Price and Median Price

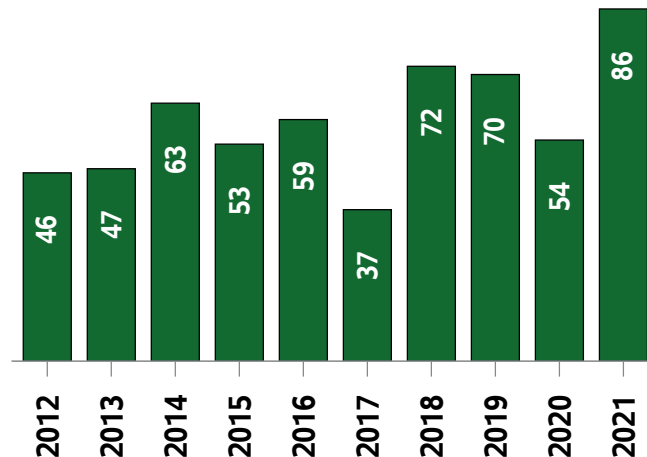


Invermere MLS® Residential Market Activity

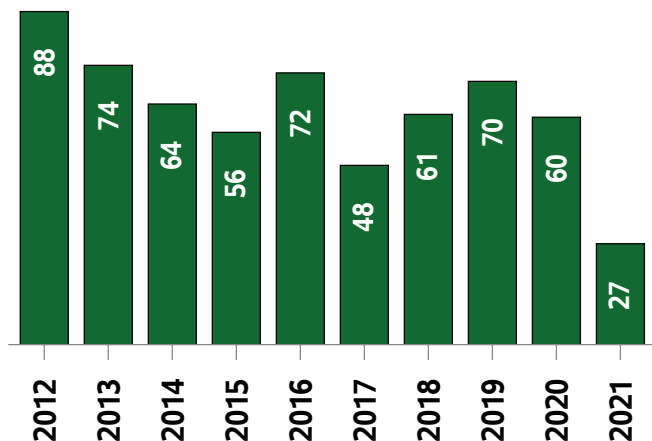
Sales Activity (April Year-to-date)



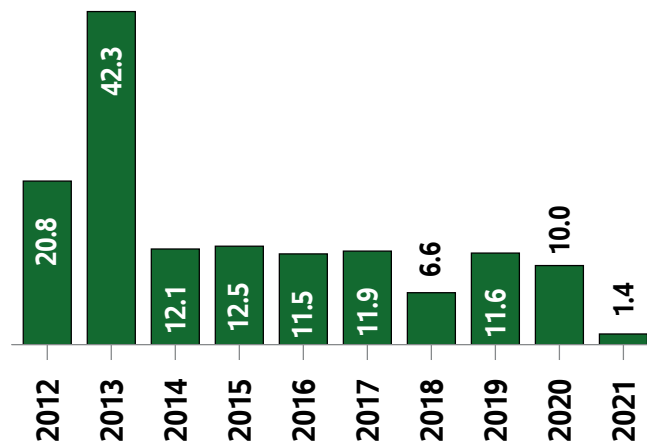
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	14	1,300.0	133.3	250.0	133.3	250.0	1,300.0
Dollar Volume	\$7,737,826	1,798.9	147.7	354.5	213.5	367.8	1,279.3
New Listings	15	150.0	36.4	-16.7	-6.3	-25.0	-31.8
Active Listings	16	-46.7	-65.2	-63.6	-69.2	-66.0	-74.6
Sales to New Listings Ratio ¹	93.3	16.7	54.5	22.2	37.5	20.0	4.5
Months of Inventory ²	1.1	30.0	7.7	11.0	8.7	11.8	63.0
Average Price	\$552,702	35.6	6.1	29.9	34.4	33.7	-1.5
Median Price	\$585,000	43.6	4.9	50.0	47.2	46.4	4.3
Sale to List Price Ratio	101.5	92.8	98.0	93.6	96.8	94.1	93.7
Median Days on Market	14.0	29.0	46.5	61.5	38.5	93.5	19.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	38	245.5	245.5	137.5	111.1	192.3	322.2
Dollar Volume	\$21,725,426	356.0	279.6	194.4	219.2	268.6	592.2
New Listings	43	87.0	4.9	4.9	0.0	10.3	-10.4
Active Listings ³	15	-48.7	-60.7	-55.0	-65.9	-55.6	-67.8
Sales to New Listings Ratio ⁴	88.4	47.8	26.8	39.0	41.9	33.3	18.8
Months of Inventory ⁵	1.6	10.5	13.6	8.2	9.6	10.2	20.3
Average Price	\$571,722	32.0	9.9	23.9	51.2	26.1	63.9
Median Price	\$544,000	30.1	-2.1	38.7	48.2	55.4	68.4
Sale to List Price Ratio	99.4	97.6	97.5	95.0	95.5	94.2	93.0
Median Days on Market	20.5	189.0	49.0	56.0	38.5	89.0	258.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

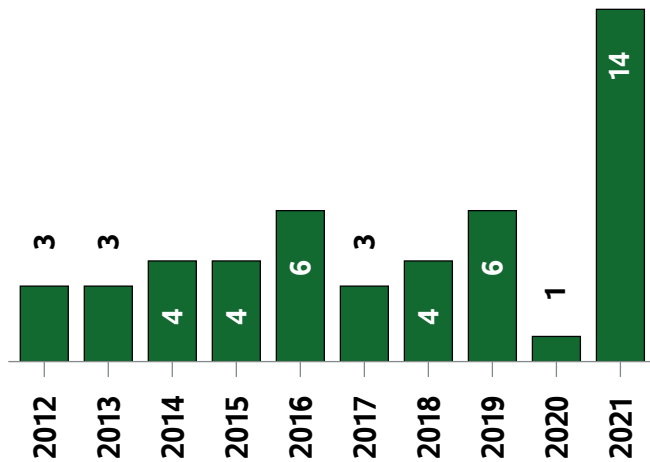
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

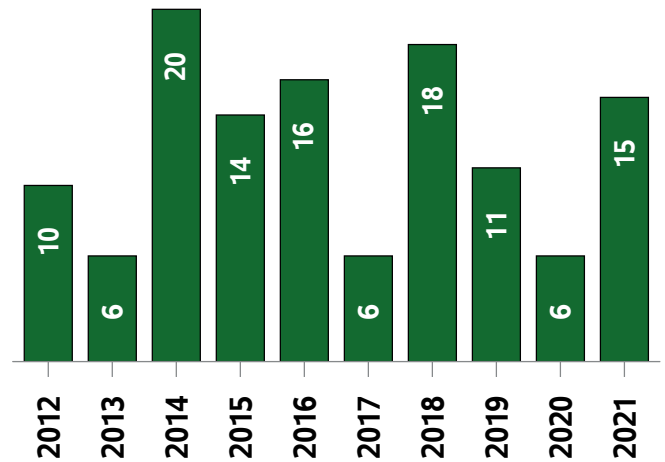
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Single Family Market Activity

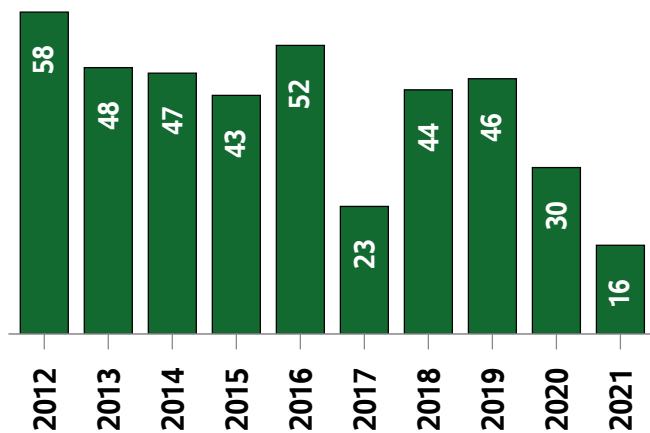
Sales Activity (April only)



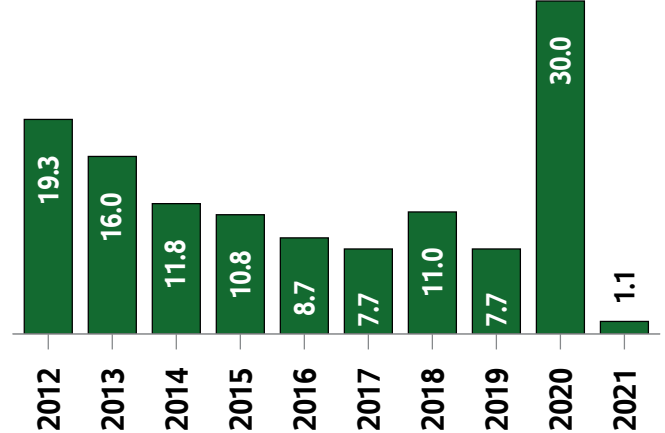
New Listings (April only)



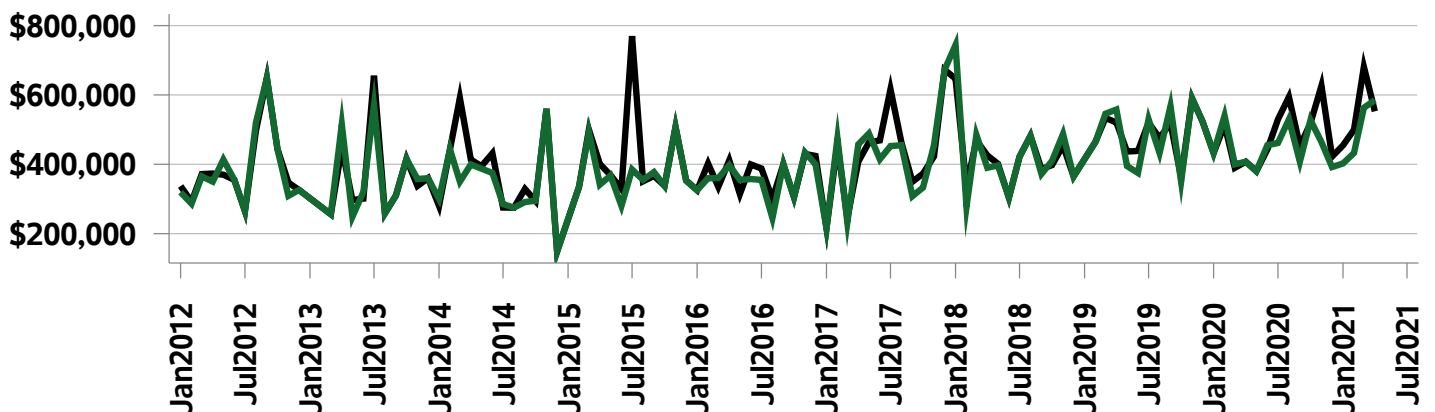
Active Listings (April only)



Months of Inventory (April only)

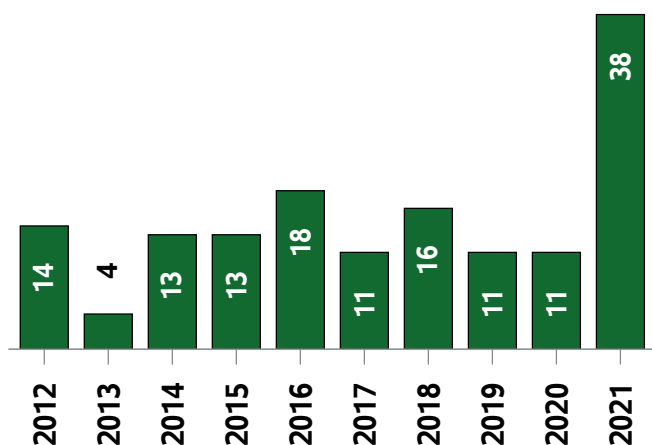


Average Price and Median Price

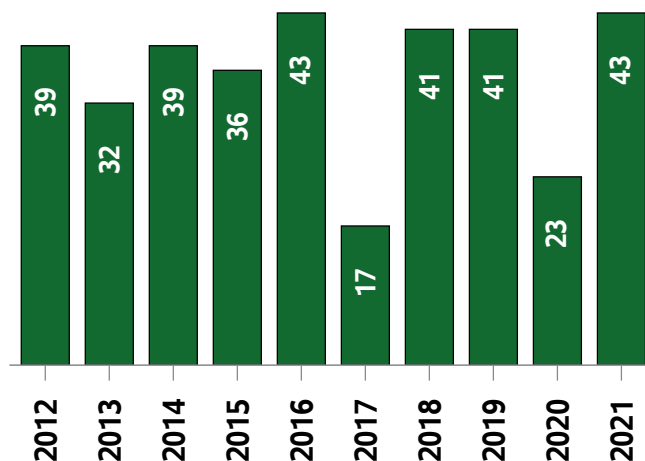


Invermere MLS® Single Family Market Activity

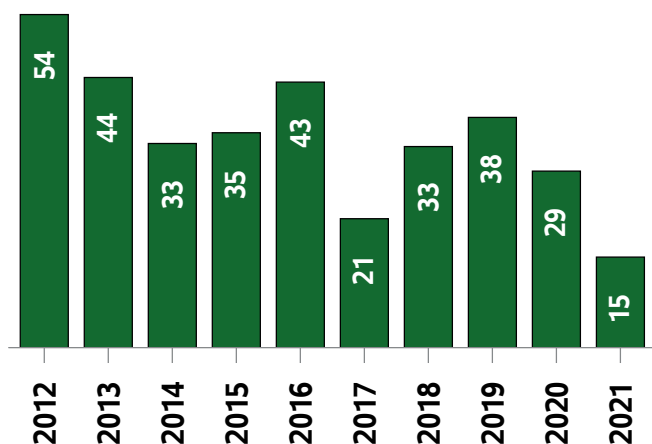
Sales Activity (April Year-to-date)



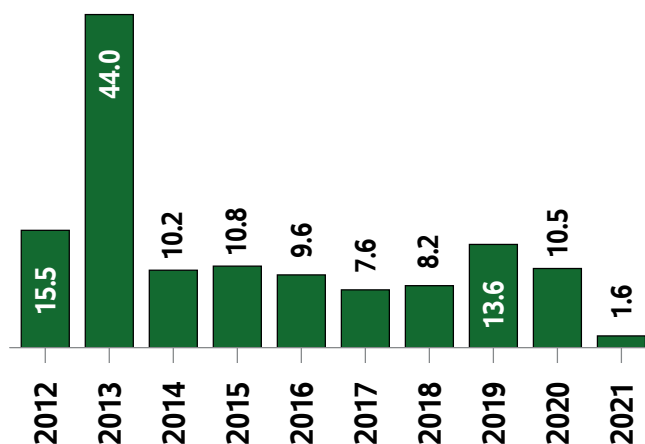
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	27	350.0	68.8	0.0	125.0	58.8	237.5
Dollar Volume	\$9,062,270	360.0	116.5	46.9	235.1	98.0	450.5
New Listings	31	63.2	6.9	55.0	29.2	-20.5	47.6
Active Listings	56	-28.2	-31.7	-37.1	-61.1	-72.7	-73.3
Sales to New Listings Ratio ¹	87.1	31.6	55.2	135.0	50.0	43.6	38.1
Months of Inventory ²	2.1	13.0	5.1	3.3	12.0	12.1	26.3
Average Price	\$335,640	2.2	28.3	46.9	48.9	24.7	63.1
Median Price	\$362,000	7.3	25.0	89.0	93.1	39.2	53.6
Sale to List Price Ratio	99.8	94.0	93.9	95.3	93.4	95.8	93.6
Median Days on Market	23.0	74.0	33.0	42.0	70.0	88.0	33.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	95	111.1	72.7	46.2	23.4	90.0	143.6
Dollar Volume	\$32,187,020	136.2	102.9	118.7	149.1	144.9	330.3
New Listings	117	34.5	39.3	46.2	27.2	-13.3	20.6
Active Listings ³	50	-26.9	-31.4	-45.7	-67.9	-72.8	-76.1
Sales to New Listings Ratio ⁴	81.2	51.7	65.5	81.3	83.7	37.0	40.2
Months of Inventory ⁵	2.1	6.1	5.3	5.7	8.1	14.8	21.5
Average Price	\$338,811	11.9	17.5	49.6	101.9	28.9	76.6
Median Price	\$340,000	15.3	13.7	67.9	151.9	38.4	70.9
Sale to List Price Ratio	98.7	95.1	94.6	94.8	95.3	95.1	93.6
Median Days on Market	29.0	74.0	52.0	67.0	140.0	133.5	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

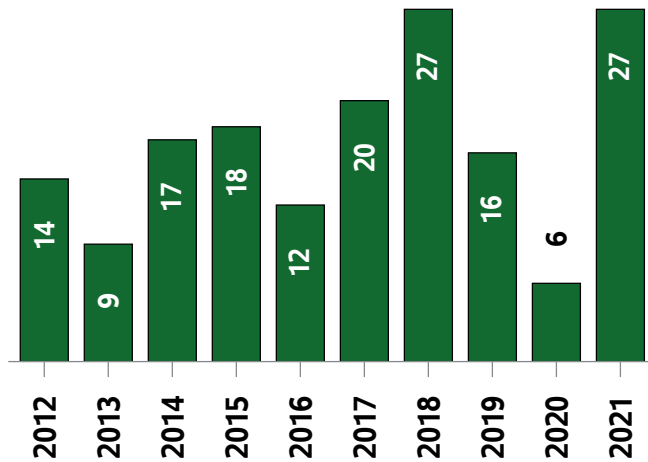
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

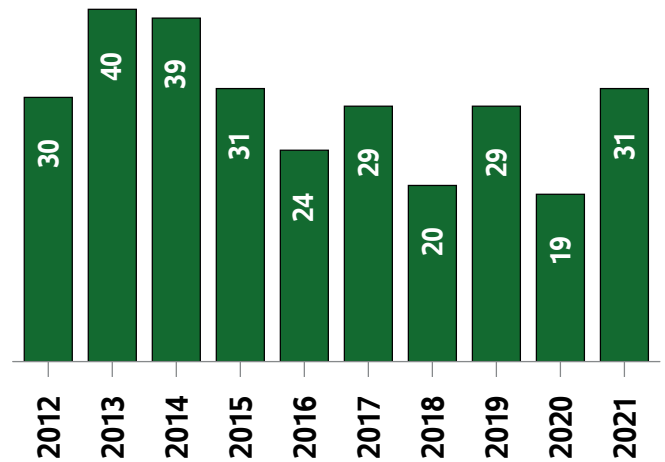
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Residential Market Activity

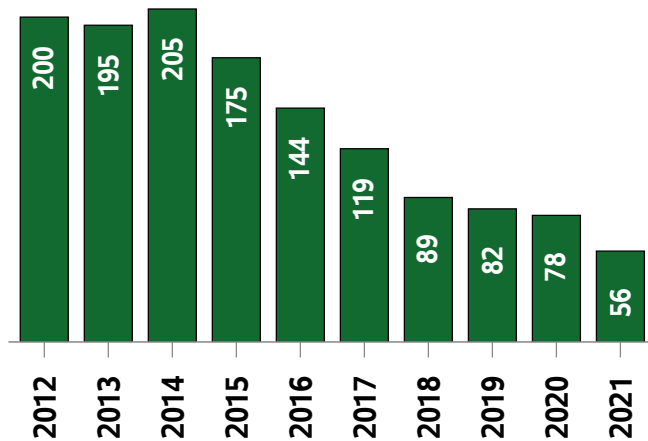
Sales Activity (April only)



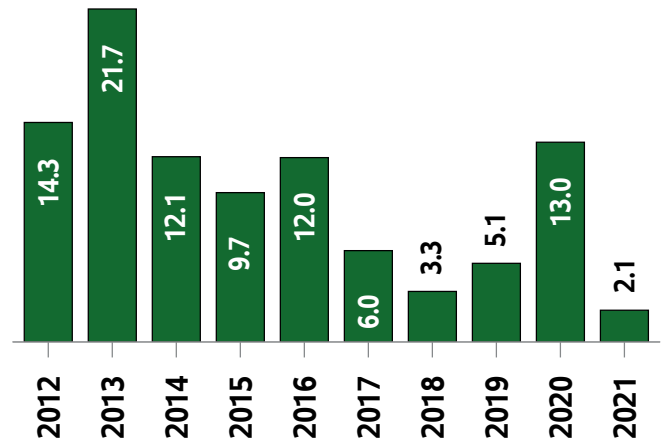
New Listings (April only)



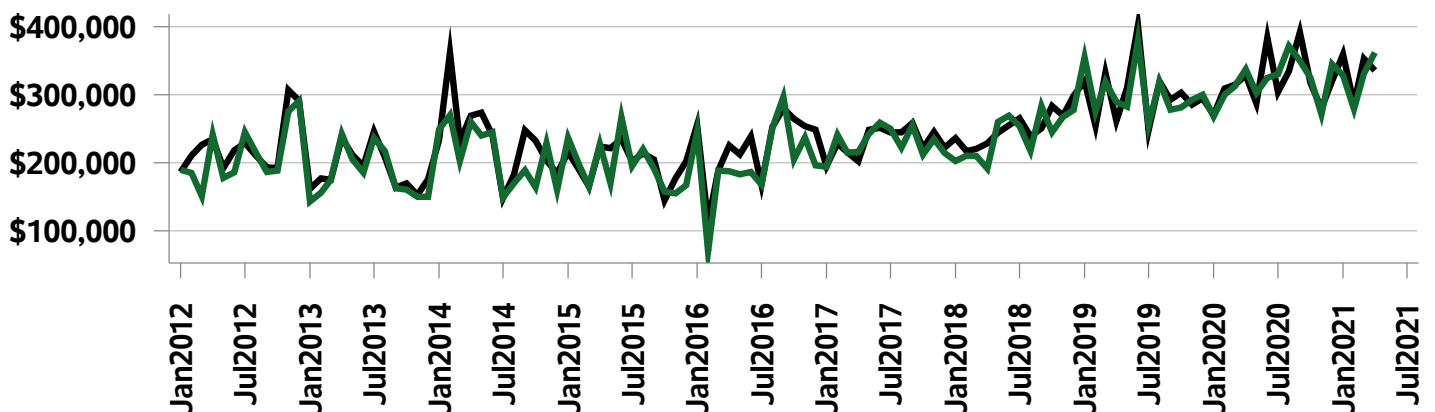
Active Listings (April only)



Months of Inventory (April only)

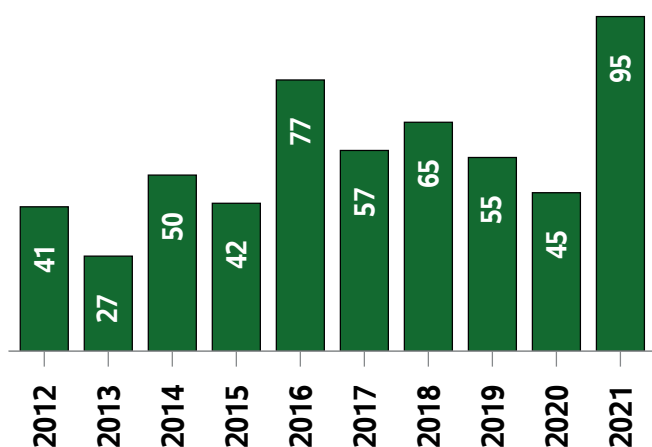


Average Price and Median Price

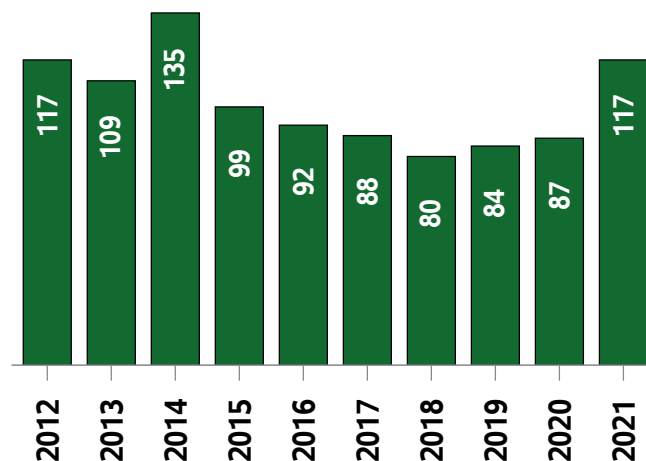


Kimberley MLS® Residential Market Activity

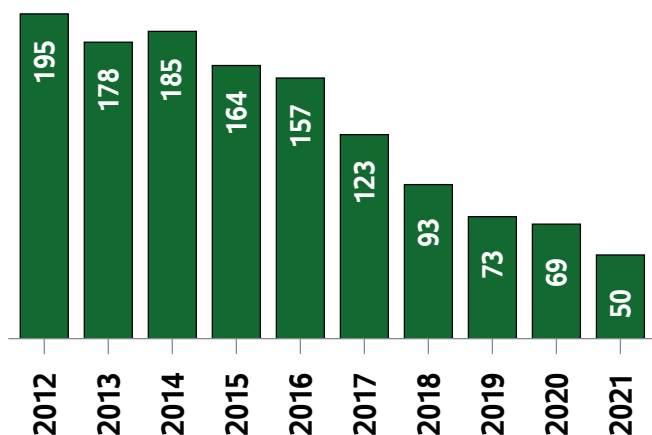
Sales Activity (April Year-to-date)



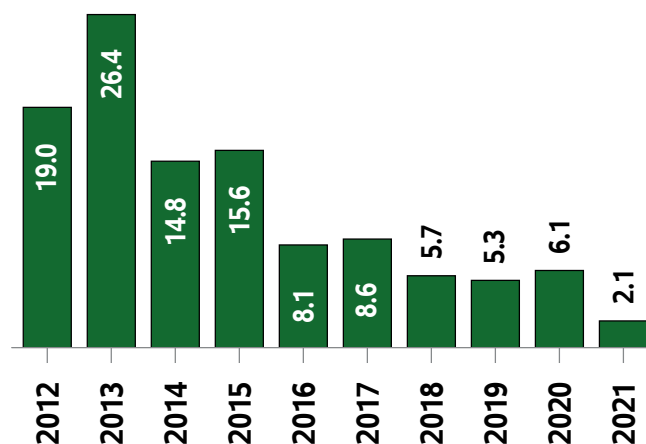
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	16	166.7	100.0	14.3	77.8	6.7	220.0
Dollar Volume	\$6,717,970	241.0	133.0	47.3	188.0	62.8	426.6
New Listings	20	66.7	0.0	81.8	11.1	-16.7	5.3
Active Listings	29	-37.0	-45.3	-17.1	-59.2	-68.1	-72.9
Sales to New Listings Ratio ¹	80.0	50.0	40.0	127.3	50.0	62.5	26.3
Months of Inventory ²	1.8	7.7	6.6	2.5	7.9	6.1	21.4
Average Price	\$419,873	27.9	16.5	28.9	62.0	52.6	64.6
Median Price	\$389,873	15.5	18.9	34.2	52.9	50.0	47.1
Sale to List Price Ratio	101.3	94.0	97.0	96.1	92.9	95.5	97.4
Median Days on Market	24.5	74.0	33.0	35.0	80.0	88.0	6.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	52	44.4	48.6	40.5	33.3	44.4	57.6
Dollar Volume	\$21,999,420	83.1	76.6	104.5	135.1	119.2	223.8
New Listings	67	8.1	21.8	42.6	0.0	-15.2	-9.5
Active Listings ³	25	-41.1	-45.0	-28.3	-66.3	-69.4	-75.9
Sales to New Listings Ratio ⁴	77.6	58.1	63.6	78.7	58.2	45.6	44.6
Months of Inventory ⁵	1.9	4.7	5.1	3.7	7.5	9.0	12.5
Average Price	\$423,066	26.8	18.9	45.5	76.3	51.7	105.5
Median Price	\$381,500	25.5	15.6	44.0	66.6	49.9	77.4
Sale to List Price Ratio	100.2	95.9	95.9	95.7	95.4	95.3	94.3
Median Days on Market	26.0	59.0	52.0	49.0	60.0	120.5	52.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

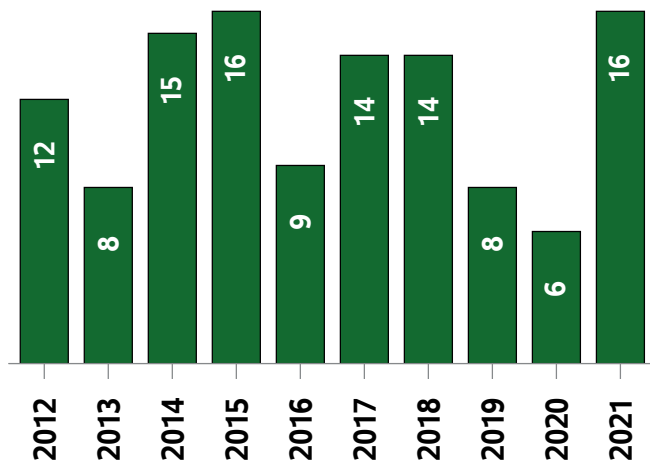
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

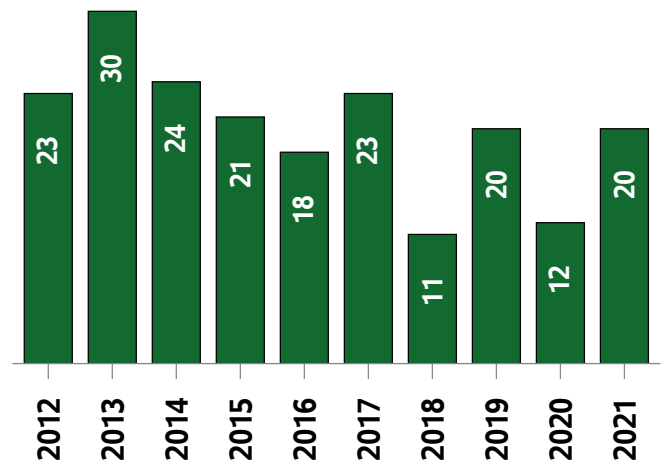
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Single Family Market Activity

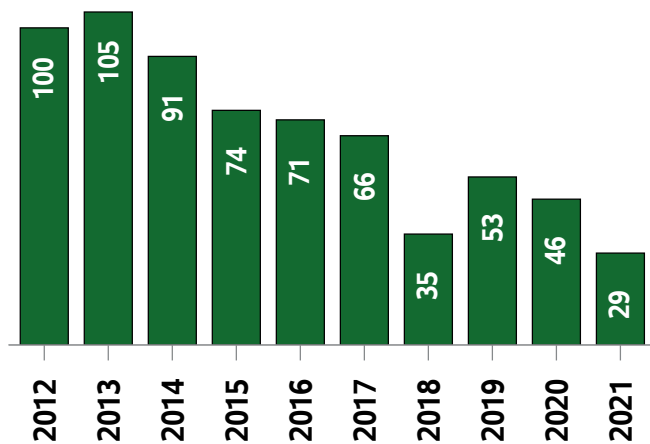
Sales Activity (April only)



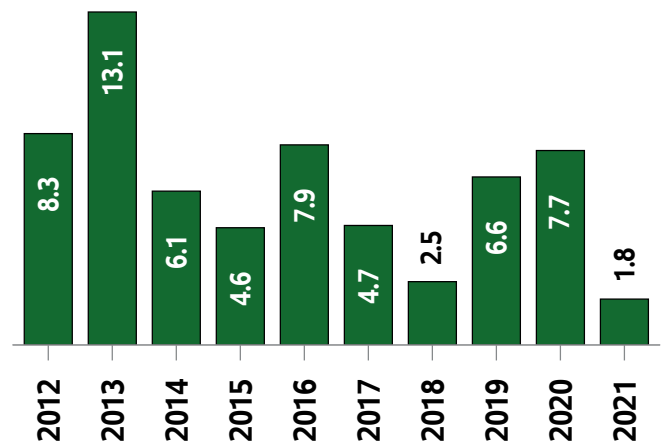
New Listings (April only)



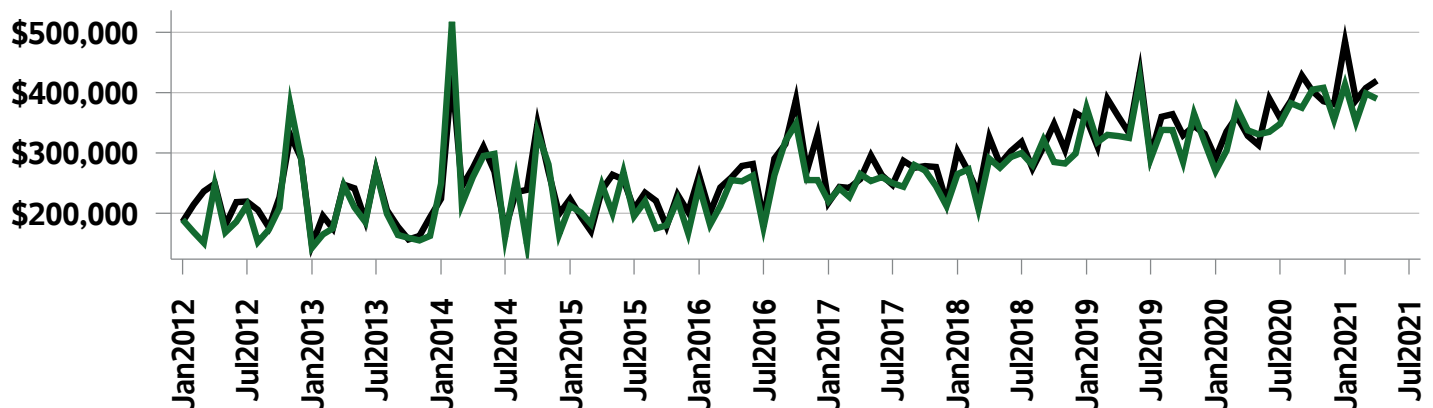
Active Listings (April only)



Months of Inventory (April only)

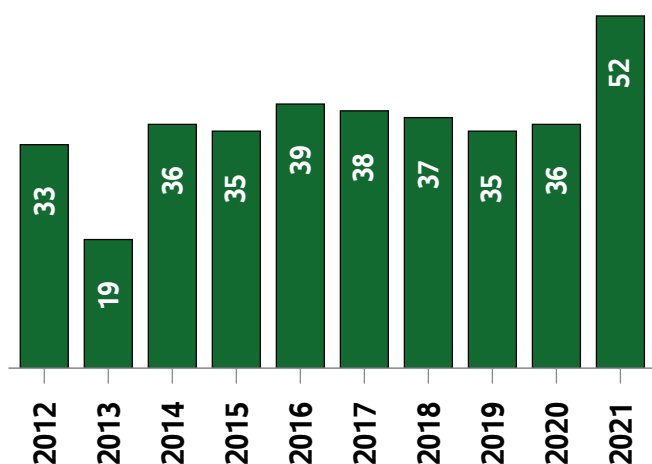


Average Price and Median Price

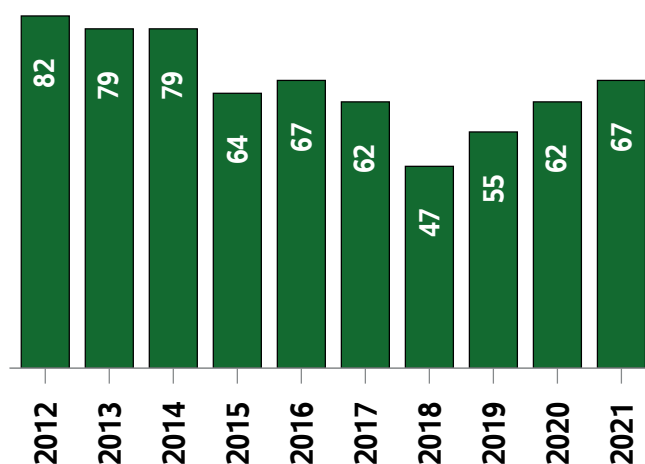


Kimberley MLS® Single Family Market Activity

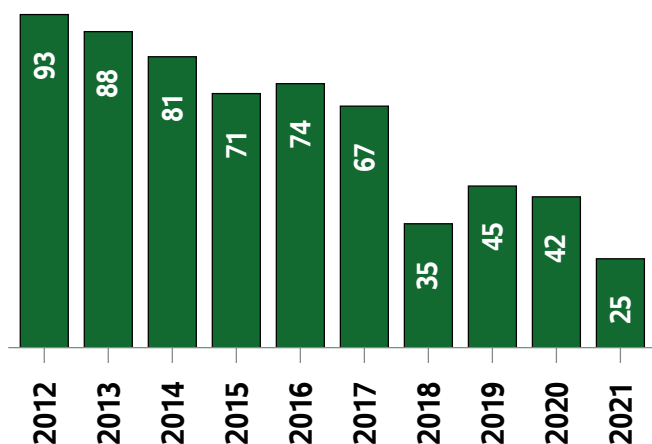
Sales Activity (April Year-to-date)



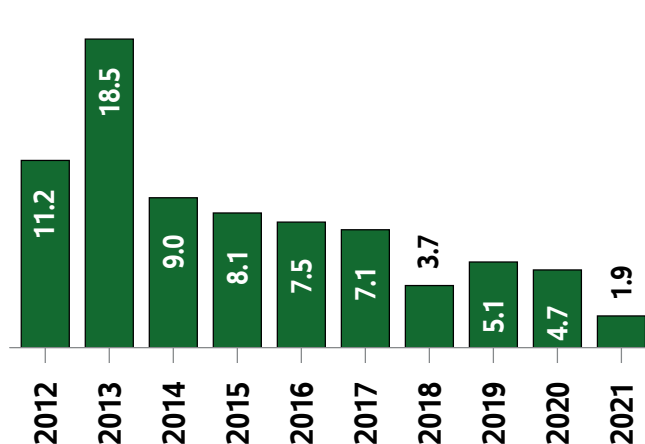
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson
MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	12	300.0	33.3	20.0	-40.0	-7.7	20.0
Dollar Volume	\$6,937,800	312.7	64.2	47.4	4.5	43.4	107.9
New Listings	24	50.0	-11.1	20.0	-14.3	-41.5	-25.0
Active Listings	49	-47.3	-14.0	75.0	-29.0	-64.5	-64.5
Sales to New Listings Ratio ¹	50.0	18.8	33.3	50.0	71.4	31.7	31.3
Months of Inventory ²	4.1	31.0	6.3	2.8	3.5	10.6	13.8
Average Price	\$578,150	3.2	23.2	22.8	74.1	55.3	73.2
Median Price	\$637,500	5.2	27.8	35.0	99.4	84.8	90.3
Sale to List Price Ratio	107.1	99.8	98.8	99.0	97.3	97.0	95.6
Median Days on Market	20.5	29.0	27.0	30.0	28.0	34.0	22.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	40	37.9	8.1	25.0	-27.3	11.1	37.9
Dollar Volume	\$23,981,700	62.0	40.0	61.7	26.5	98.8	161.6
New Listings	74	-28.2	10.4	60.9	-19.6	-24.5	-43.5
Active Listings ³	44	-38.1	9.9	121.3	-27.8	-62.3	-58.5
Sales to New Listings Ratio ⁴	54.1	28.2	55.2	69.6	59.8	36.7	22.1
Months of Inventory ⁵	4.4	9.9	4.4	2.5	4.5	13.0	14.7
Average Price	\$599,543	17.4	29.5	29.3	73.9	78.9	89.6
Median Price	\$637,500	31.4	43.3	52.9	96.2	103.7	103.7
Sale to List Price Ratio	105.1	97.5	99.0	98.1	97.5	96.5	95.9
Median Days on Market	22.5	41.0	37.0	40.5	60.0	64.5	53.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

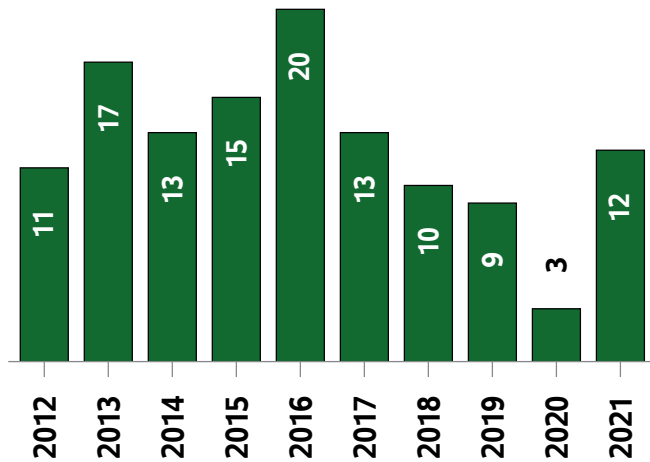
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

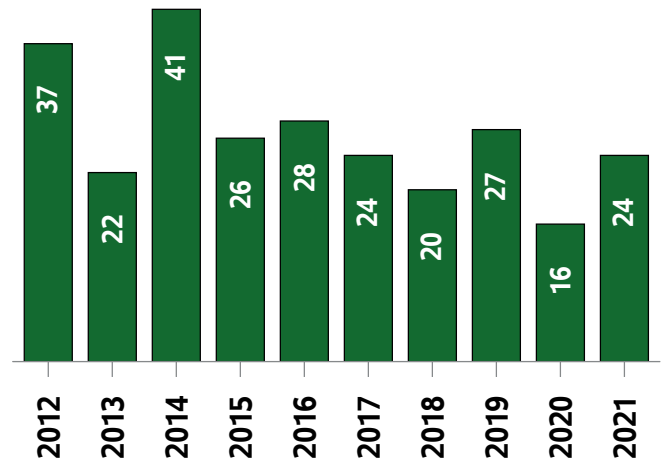
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Residential Market Activity

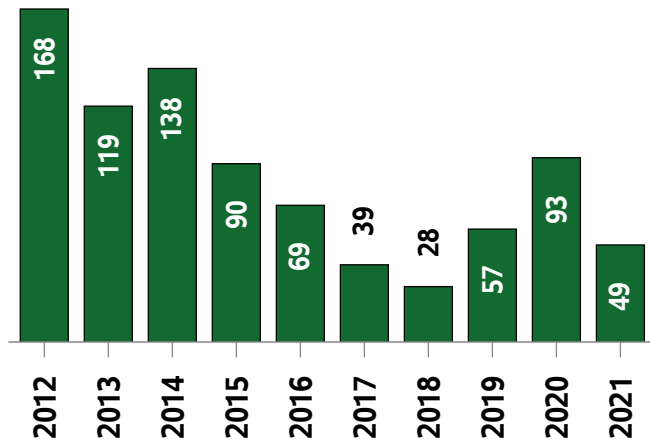
Sales Activity (April only)



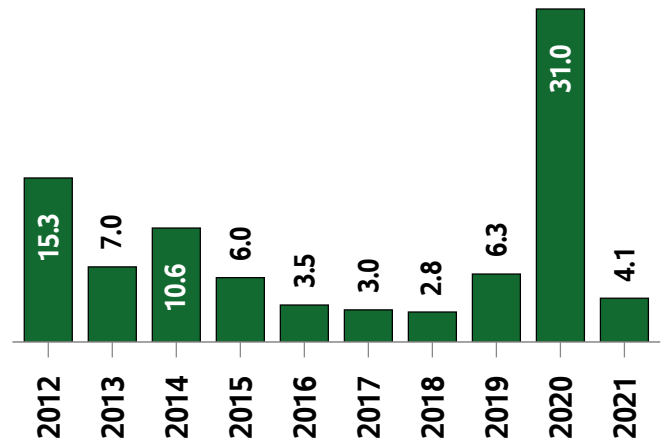
New Listings (April only)



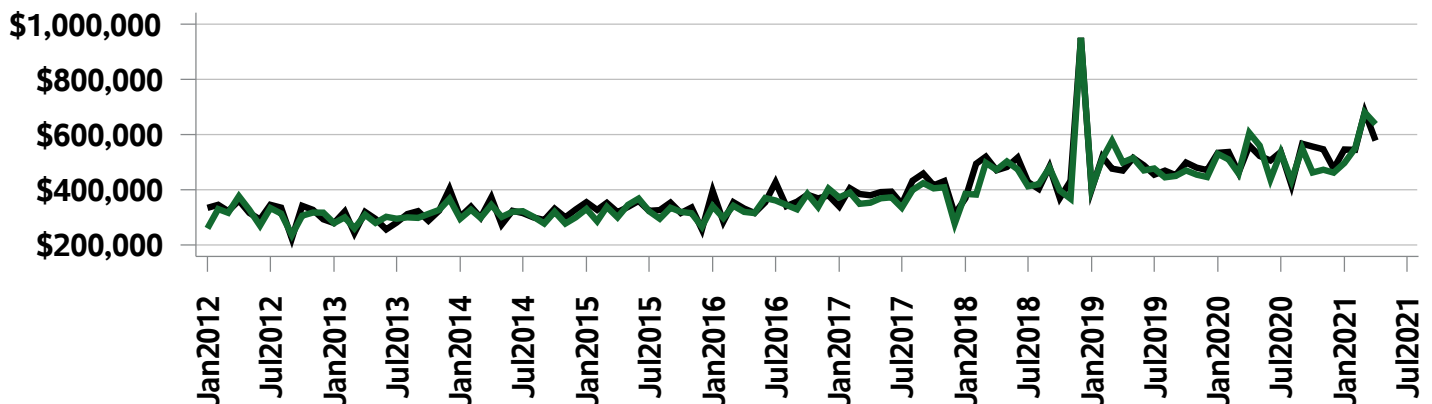
Active Listings (April only)



Months of Inventory (April only)

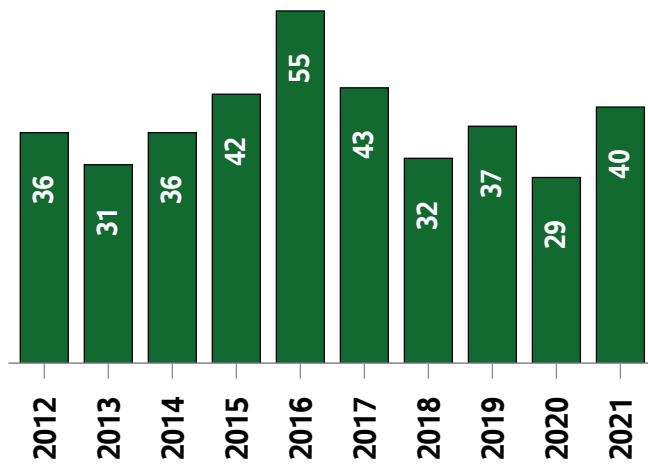


Average Price and Median Price

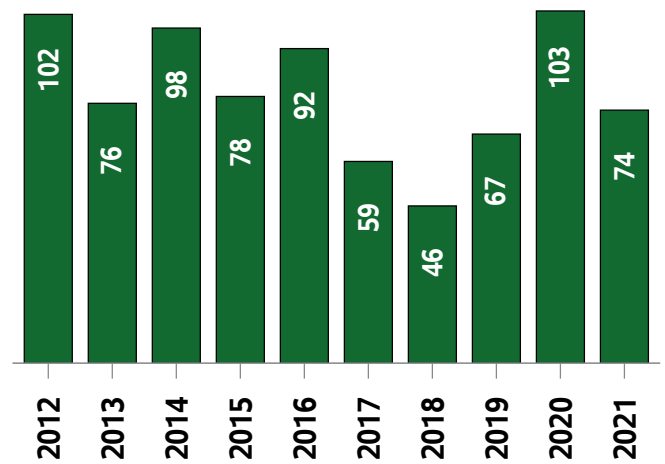


Nelson MLS® Residential Market Activity

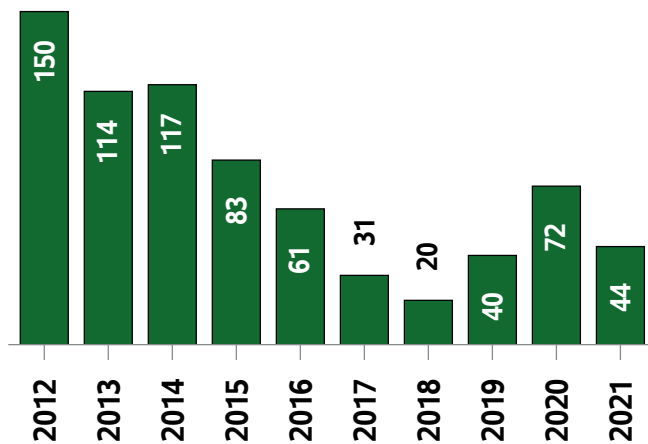
Sales Activity (April Year-to-date)



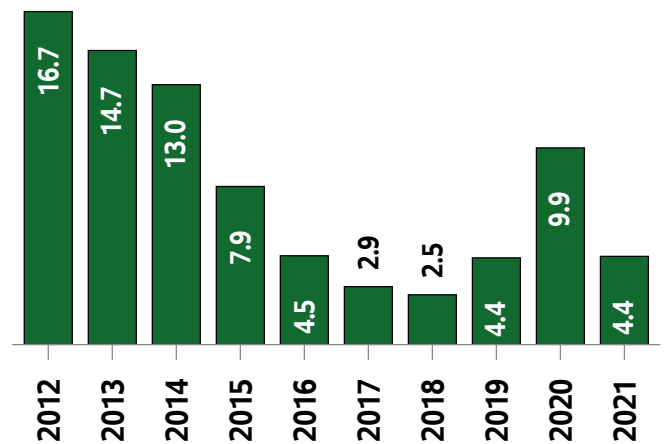
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	10	233.3	66.7	42.9	-33.3	-16.7	25.0
Dollar Volume	\$6,108,000	263.4	125.4	71.4	18.7	35.9	106.0
New Listings	19	72.7	-24.0	18.8	-17.4	-47.2	-17.4
Active Listings	22	-37.1	-52.2	-4.3	-33.3	-69.9	-67.2
Sales to New Listings Ratio ¹	52.6	27.3	24.0	43.8	65.2	33.3	34.8
Months of Inventory ²	2.2	11.7	7.7	3.3	2.2	6.1	8.4
Average Price	\$610,800	9.0	35.2	20.0	78.1	63.1	64.8
Median Price	\$642,500	6.0	29.3	19.0	97.7	82.4	65.4
Sale to List Price Ratio	108.1	99.8	99.6	99.2	97.4	96.7	96.4
Median Days on Market	20.5	29.0	25.5	40.0	24.0	38.0	36.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	29	26.1	26.1	11.5	-29.3	16.0	31.8
Dollar Volume	\$18,425,400	45.1	55.4	45.0	22.1	104.5	136.6
New Listings	42	2.4	-17.6	13.5	-19.2	-45.5	-35.4
Active Listings ³	14	-46.2	-52.9	-16.4	-50.4	-74.9	-74.2
Sales to New Listings Ratio ⁴	69.0	56.1	45.1	70.3	78.8	32.5	33.8
Months of Inventory ⁵	1.9	4.5	5.2	2.6	2.8	8.9	9.9
Average Price	\$635,359	15.0	23.2	30.0	72.6	76.3	79.5
Median Price	\$655,000	14.9	29.7	48.9	87.1	107.9	94.7
Sale to List Price Ratio	105.8	97.3	98.6	98.1	97.7	96.3	96.7
Median Days on Market	22.0	44.0	34.0	43.5	58.0	53.0	47.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

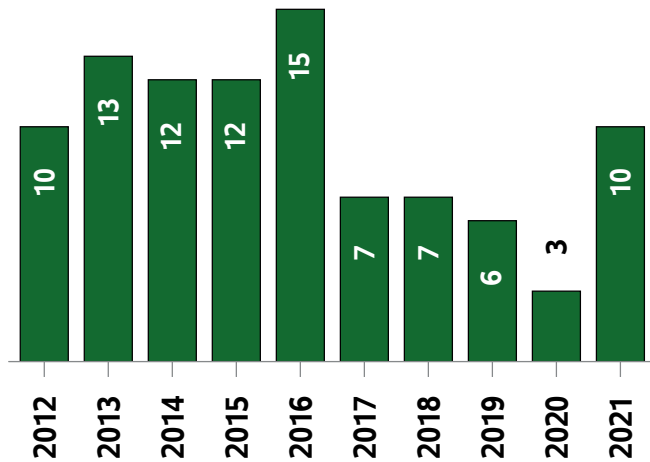
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

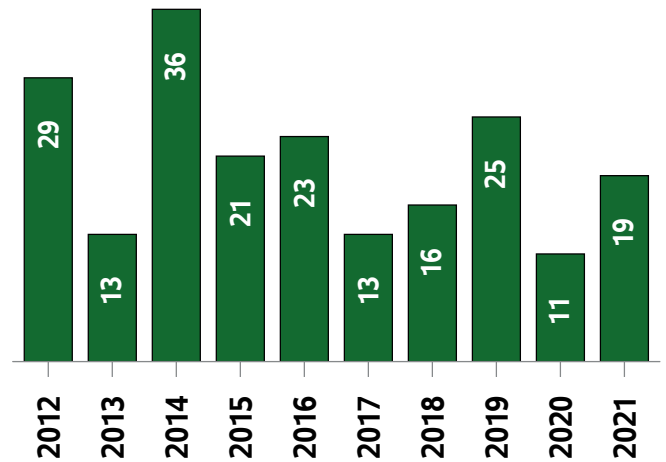
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Single Family Market Activity

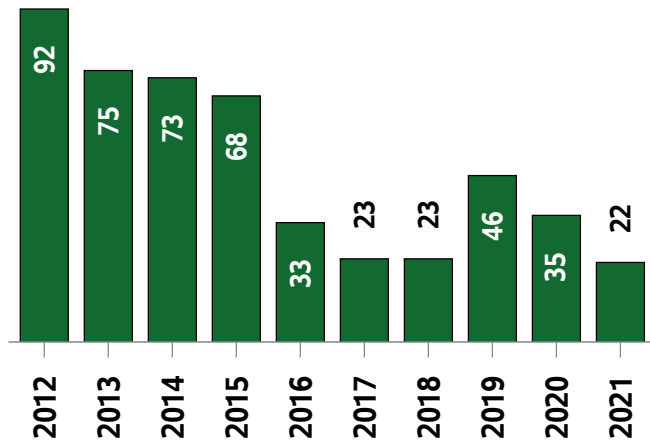
Sales Activity (April only)



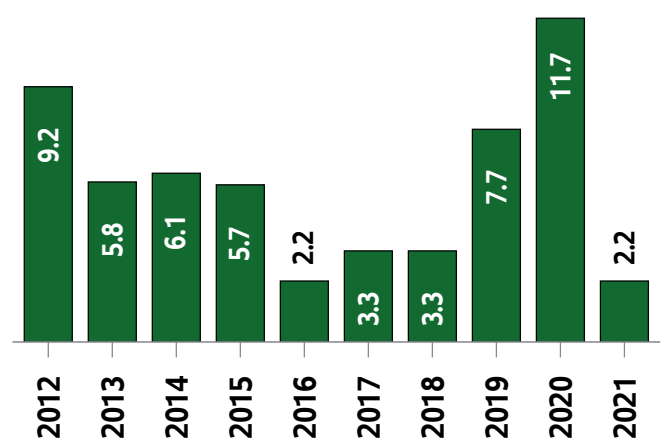
New Listings (April only)



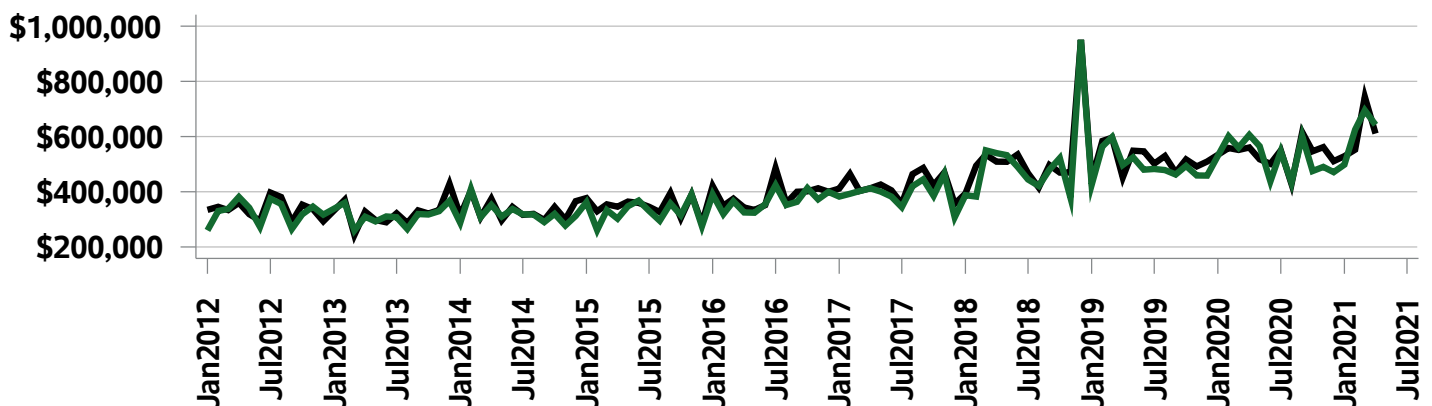
Active Listings (April only)



Months of Inventory (April only)

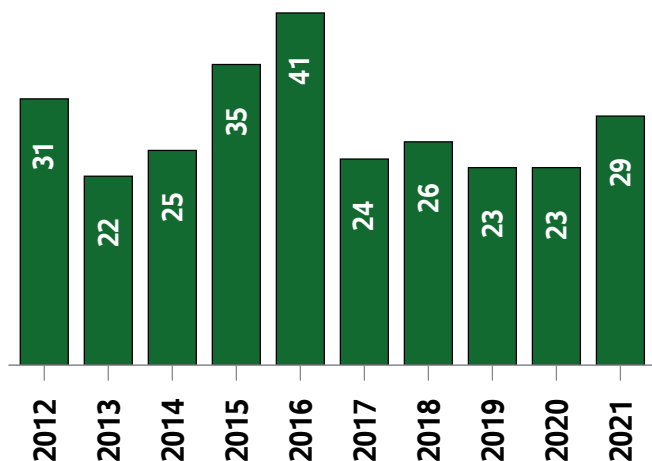


Average Price and Median Price

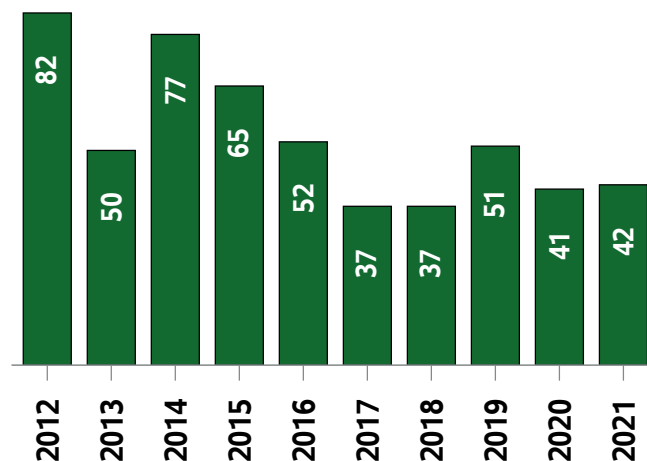


Nelson MLS® Single Family Market Activity

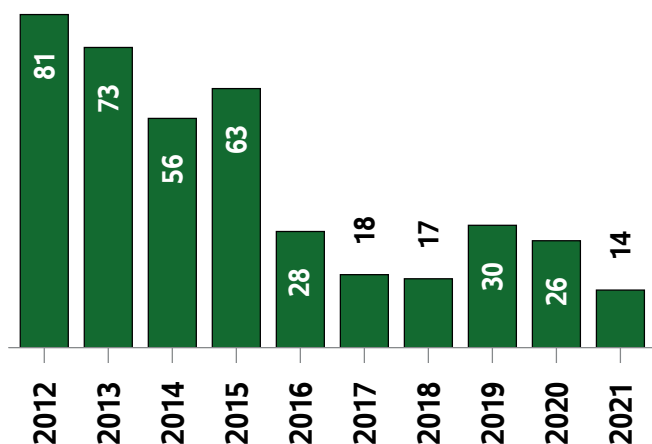
Sales Activity (April Year-to-date)



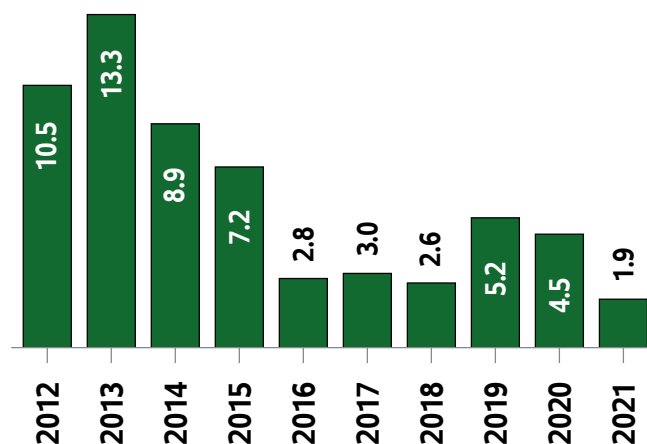
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	12	500.0	50.0	20.0	71.4	200.0	300.0
Dollar Volume	\$5,068,350	380.6	46.3	40.2	138.1	509.9	722.0
New Listings	16	100.0	77.8	14.3	45.5	100.0	14.3
Active Listings	24	-36.8	-44.2	-29.4	-66.7	-62.5	-72.1
Sales to New Listings Ratio ¹	75.0	25.0	88.9	71.4	63.6	50.0	21.4
Months of Inventory ²	2.0	19.0	5.4	3.4	10.3	16.0	28.7
Average Price	\$422,363	-19.9	-2.5	16.9	38.9	103.3	105.5
Median Price	\$429,000	-18.6	-0.6	20.7	45.4	104.8	149.4
Sale to List Price Ratio	100.8	96.3	94.5	99.7	96.4	91.1	92.4
Median Days on Market	35.5	28.5	200.5	19.5	52.0	190.0	182.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	36	157.1	44.0	16.1	56.5	260.0	140.0
Dollar Volume	\$15,938,231	135.5	34.5	63.0	151.8	594.5	333.9
New Listings	44	29.4	10.0	0.0	4.8	51.7	-17.0
Active Listings ³	23	-35.7	-49.5	-30.8	-66.8	-60.9	-71.4
Sales to New Listings Ratio ⁴	81.8	41.2	62.5	70.5	54.8	34.5	28.3
Months of Inventory ⁵	2.6	10.2	7.3	4.3	12.0	23.5	21.5
Average Price	\$442,729	-8.4	-6.6	40.3	60.9	92.9	80.8
Median Price	\$416,000	-13.9	4.3	22.4	46.0	98.6	109.0
Sale to List Price Ratio	99.8	97.0	96.7	97.7	94.4	91.7	96.9
Median Days on Market	34.5	51.5	98.0	47.0	112.0	107.5	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

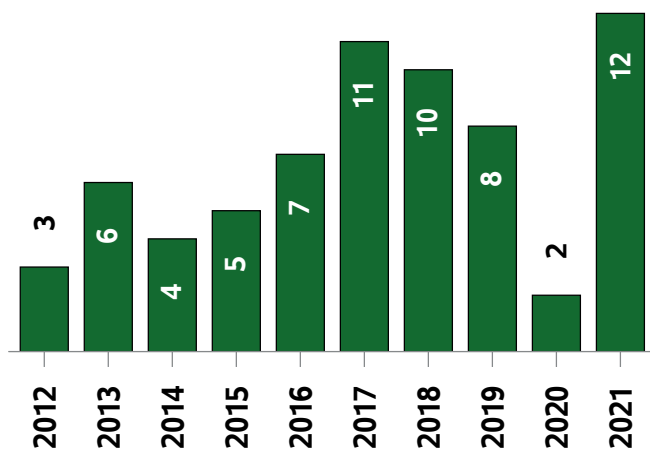
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

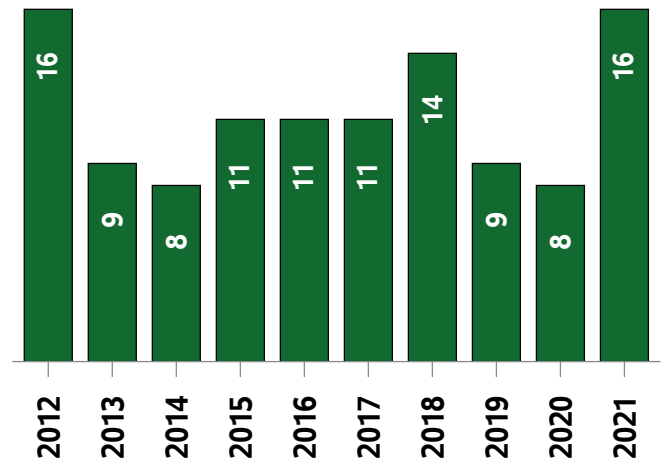
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Residential Market Activity

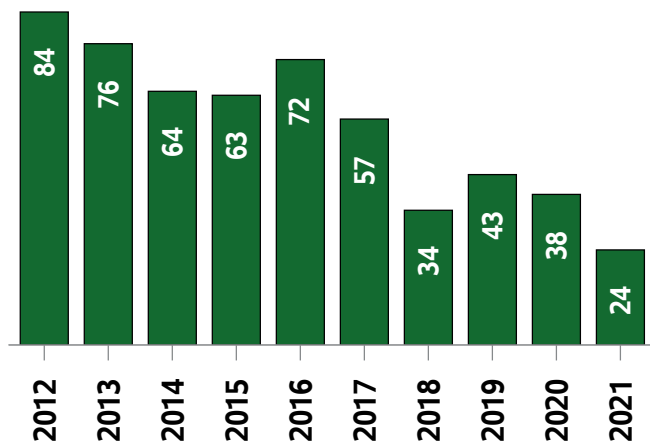
Sales Activity (April only)



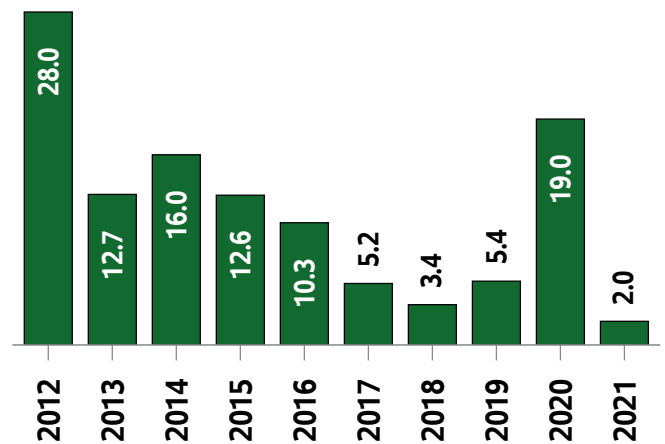
New Listings (April only)



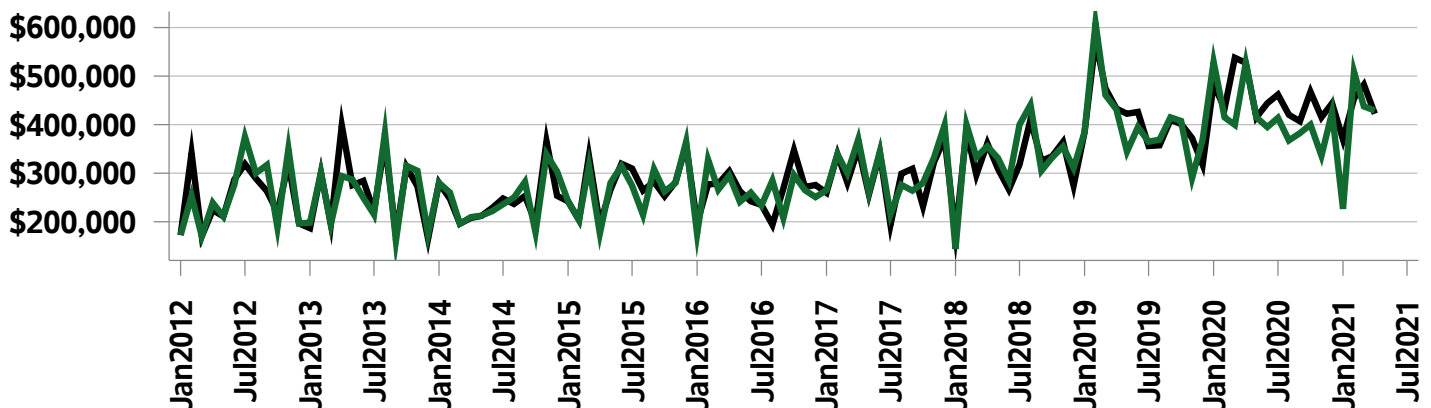
Active Listings (April only)



Months of Inventory (April only)

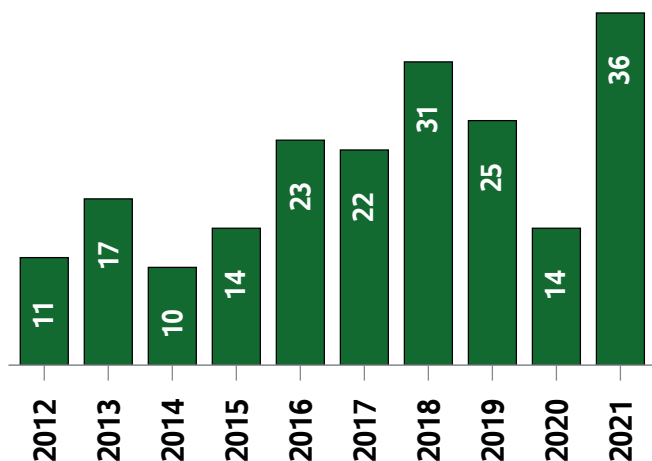


Average Price and Median Price

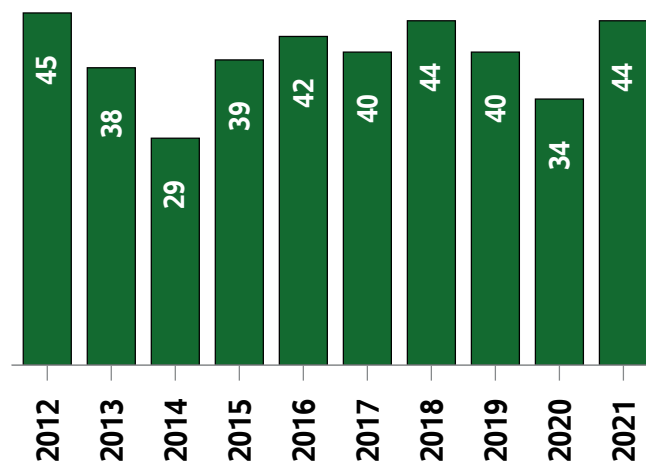


Rossland MLS® Residential Market Activity

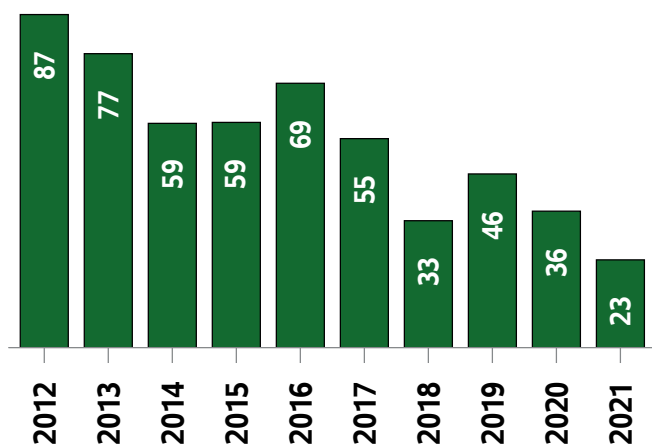
Sales Activity (April Year-to-date)



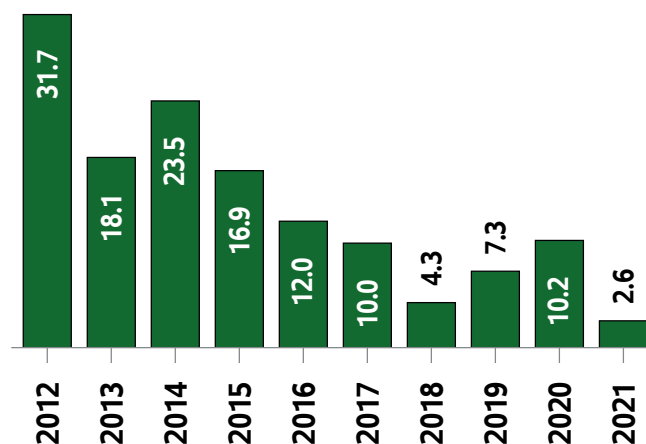
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	5	150.0	66.7	-28.6	-16.7	25.0	150.0
Dollar Volume	\$2,319,800	120.0	42.3	-15.1	26.5	179.2	375.8
New Listings	6	20.0	-14.3	-45.5	-25.0	50.0	-25.0
Active Listings	15	-34.8	-44.4	-16.7	-65.9	-58.3	-69.4
Sales to New Listings Ratio ¹	83.3	40.0	42.9	63.6	75.0	100.0	25.0
Months of Inventory ²	3.0	11.5	9.0	2.6	7.3	9.0	24.5
Average Price	\$463,960	-12.0	-14.6	18.8	51.8	123.3	90.3
Median Price	\$476,000	-9.7	-16.5	29.0	62.7	127.2	95.2
Sale to List Price Ratio	101.2	96.3	95.8	100.6	97.6	91.1	92.5
Median Days on Market	41.0	28.5	278.0	12.0	43.5	190.0	199.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	16	60.0	0.0	-23.8	-5.9	128.6	45.5
Dollar Volume	\$8,305,681	44.8	-3.2	20.3	66.9	436.9	165.4
New Listings	25	13.6	-13.8	-10.7	-16.7	38.9	-32.4
Active Listings ³	14	-34.9	-44.0	-8.2	-65.0	-60.3	-68.0
Sales to New Listings Ratio ⁴	64.0	45.5	55.2	75.0	56.7	38.9	29.7
Months of Inventory ⁵	3.5	8.6	6.3	2.9	9.4	20.1	15.9
Average Price	\$519,105	-9.5	-3.2	57.9	77.4	134.9	82.4
Median Price	\$509,500	-9.7	-13.6	49.9	59.2	154.8	93.1
Sale to List Price Ratio	100.7	96.3	98.1	98.6	94.9	91.6	97.2
Median Days on Market	30.5	51.5	57.0	36.0	68.0	86.0	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

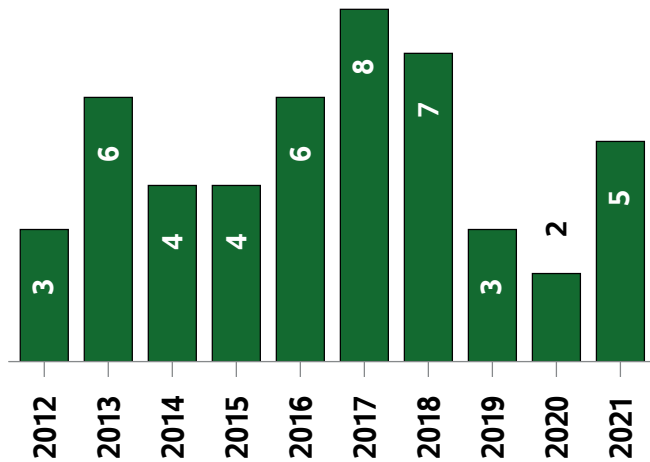
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

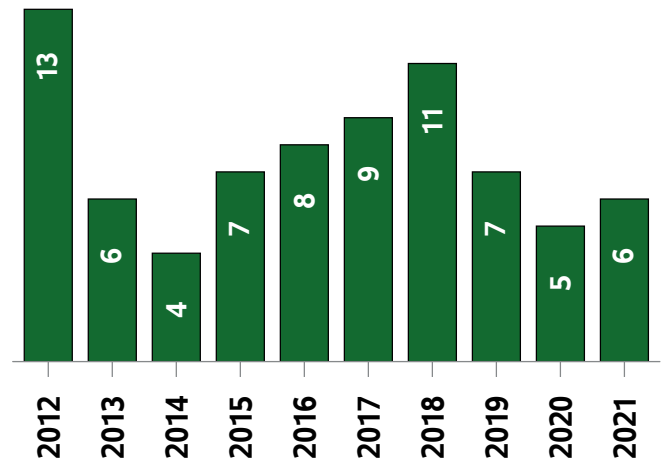
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Single Family Market Activity

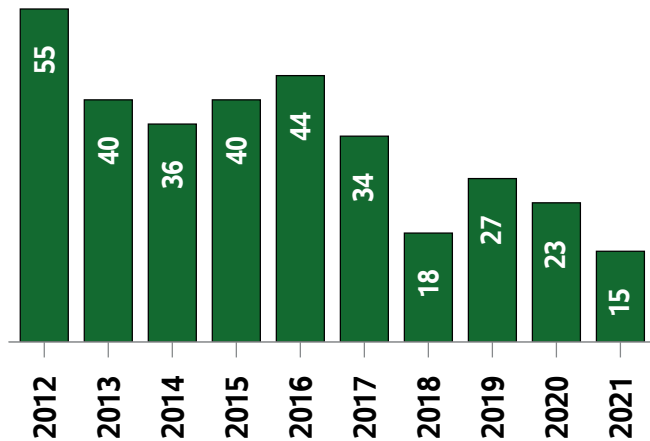
Sales Activity (April only)



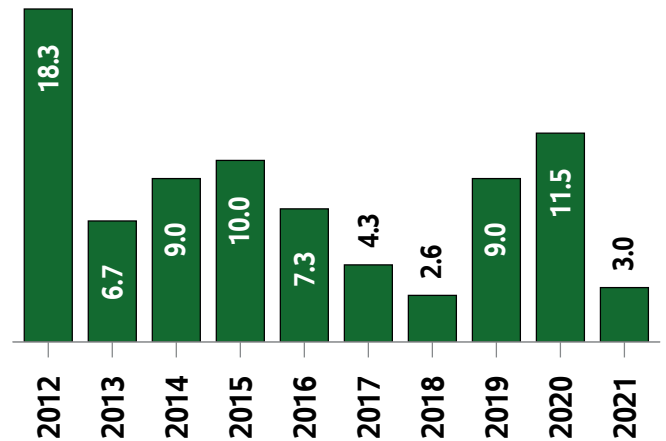
New Listings (April only)



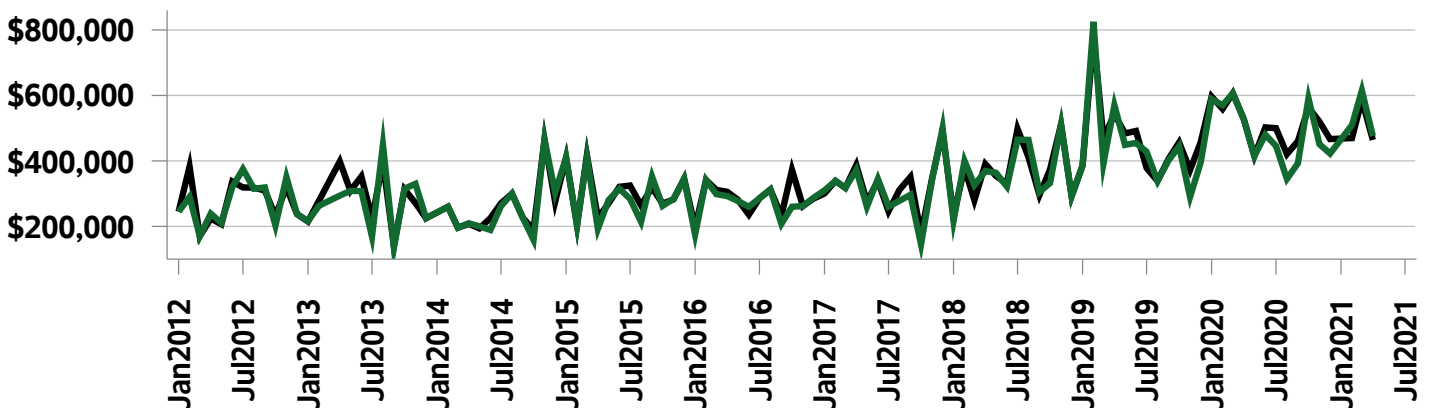
Active Listings (April only)



Months of Inventory (April only)

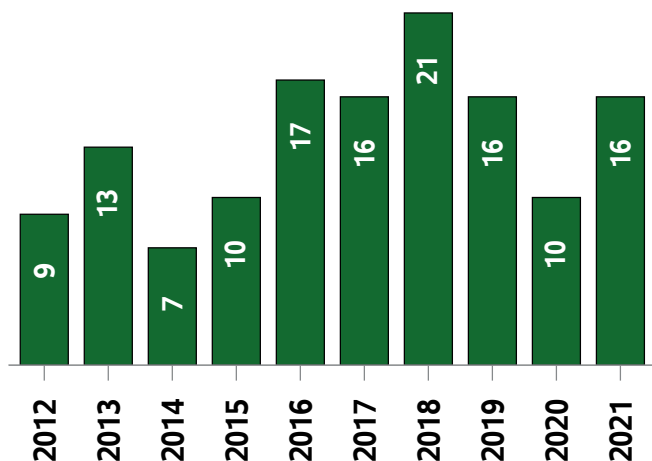


Average Price and Median Price

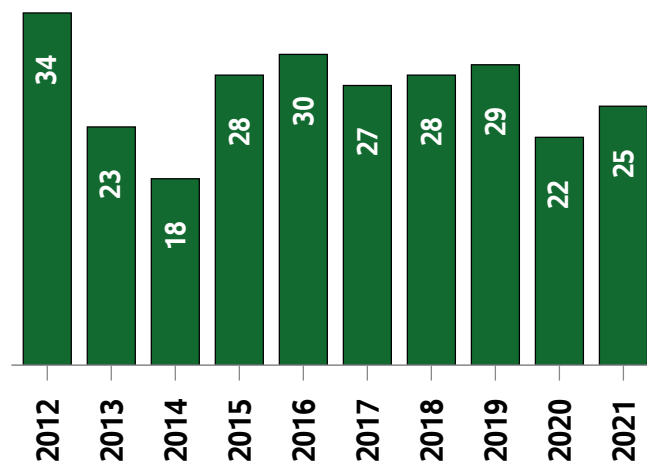


Rossland MLS® Single Family Market Activity

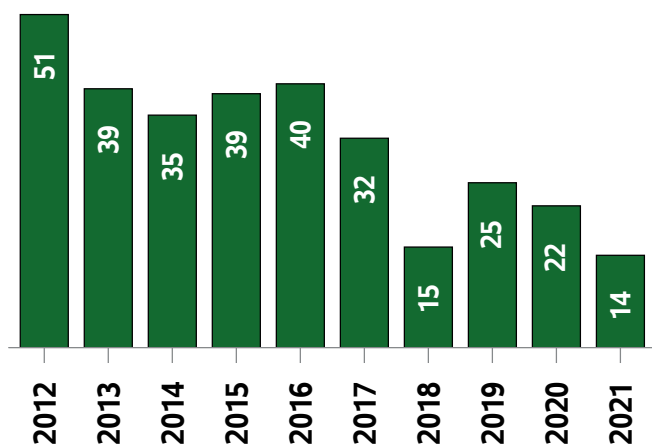
Sales Activity (April Year-to-date)



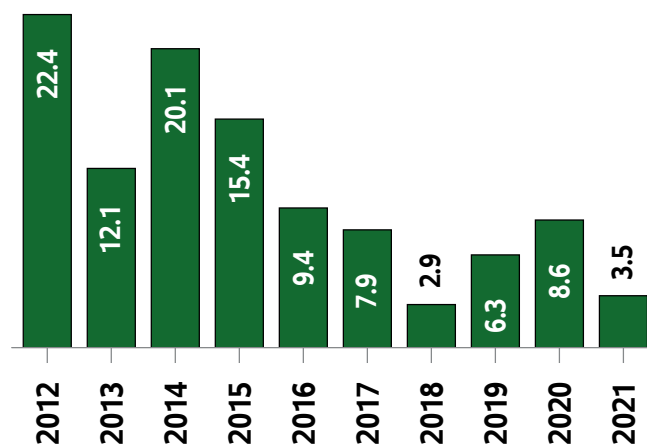
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	18	200.0	200.0	80.0	260.0	350.0	200.0
Dollar Volume	\$5,045,600	196.8	687.1	30.4	367.6	369.2	226.2
New Listings	23	53.3	43.8	64.3	155.6	35.3	228.6
Active Listings	33	-26.7	-52.2	-54.8	-67.6	-60.2	-37.7
Sales to New Listings Ratio ¹	78.3	40.0	37.5	71.4	55.6	23.5	85.7
Months of Inventory ²	1.8	7.5	11.5	7.3	20.4	20.8	8.8
Average Price	\$280,311	-1.1	162.4	-27.5	29.9	4.3	8.7
Median Price	\$264,950	-1.0	212.6	-26.1	-15.9	2.1	-1.9
Sale to List Price Ratio	98.4	94.4	91.7	95.2	92.5	96.1	94.3
Median Days on Market	28.5	99.5	112.5	151.0	70.0	145.5	31.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	41	70.8	105.0	46.4	215.4	115.8	86.4
Dollar Volume	\$11,122,001	102.0	238.9	54.8	360.7	96.3	121.8
New Listings	60	25.0	22.4	17.6	30.4	39.5	76.5
Active Listings ³	32	-30.4	-45.1	-53.5	-66.6	-58.8	-43.1
Sales to New Listings Ratio ⁴	68.3	50.0	40.8	54.9	28.3	44.2	64.7
Months of Inventory ⁵	3.1	7.7	11.7	9.8	29.5	16.4	10.2
Average Price	\$271,268	18.2	65.3	5.7	46.1	-9.0	19.0
Median Price	\$240,000	29.4	136.5	0.5	28.3	-21.3	-3.4
Sale to List Price Ratio	97.0	94.9	93.7	95.3	91.4	95.3	95.1
Median Days on Market	36.0	84.0	105.0	134.0	81.0	137.0	43.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

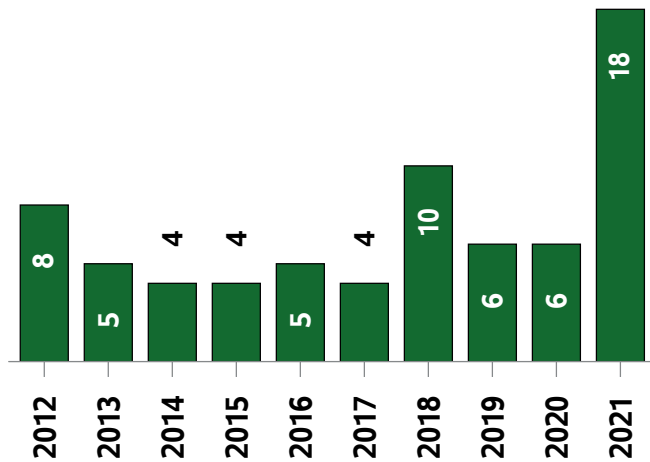
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

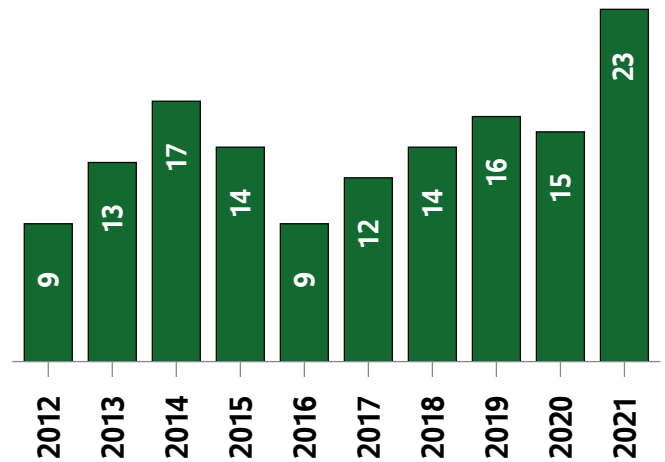
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Residential Market Activity

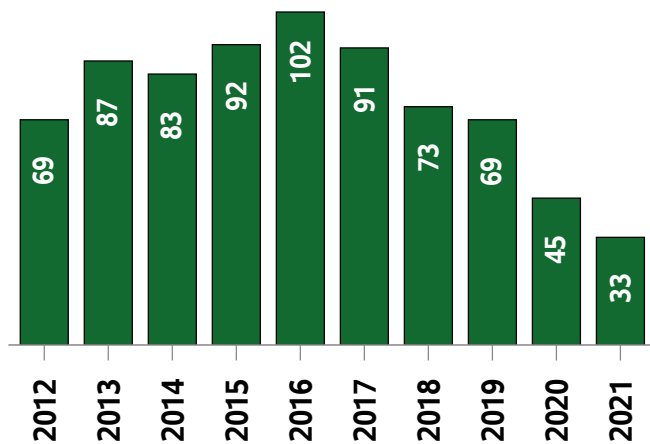
Sales Activity (April only)



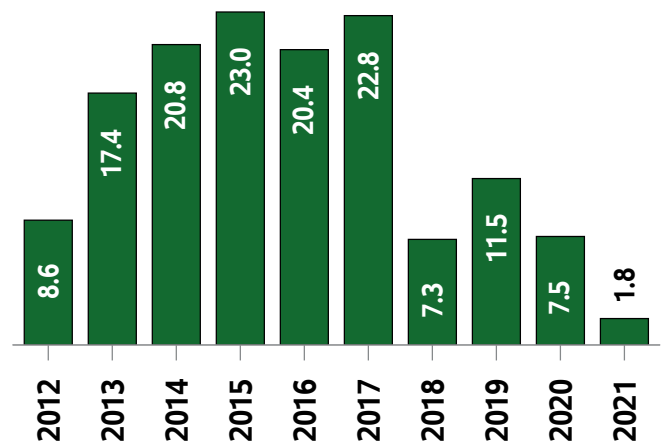
New Listings (April only)



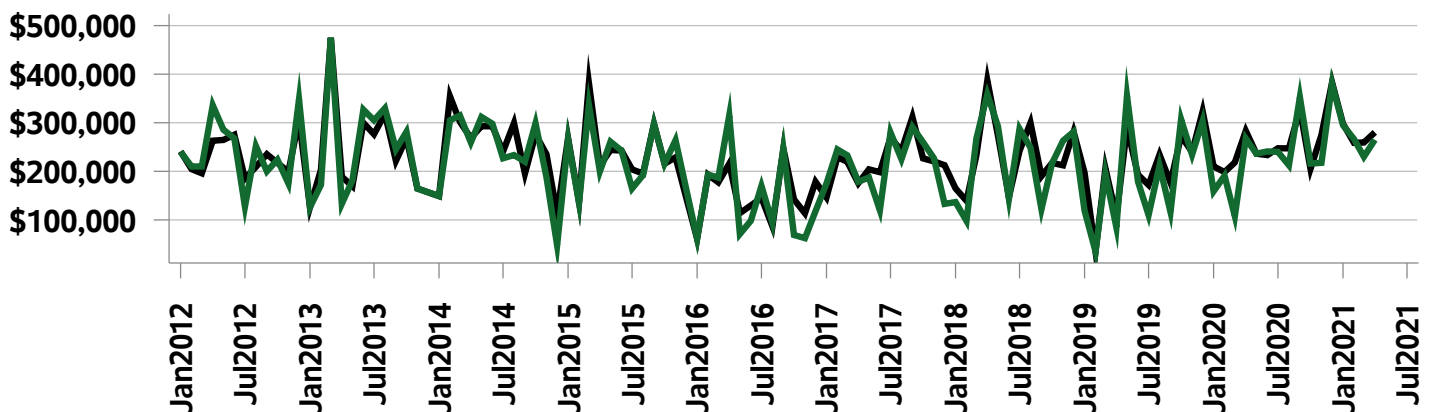
Active Listings (April only)



Months of Inventory (April only)

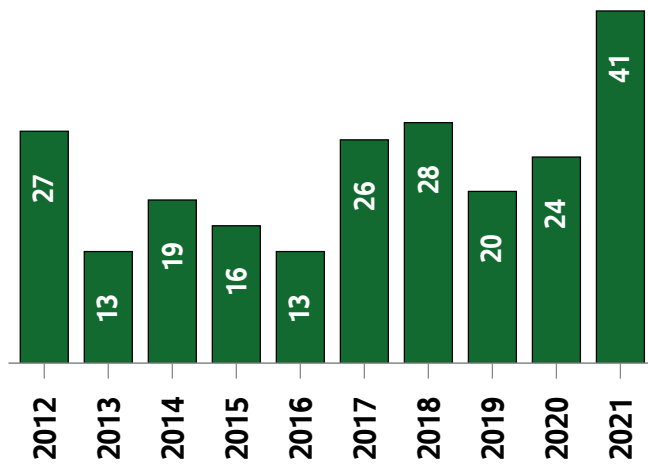


Average Price and Median Price

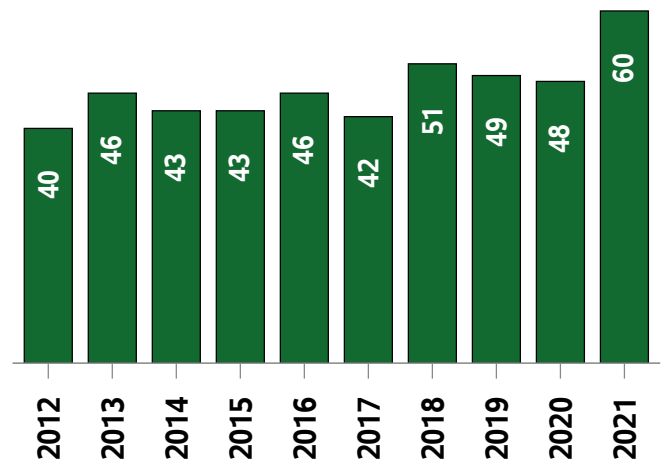


Sparwood MLS® Residential Market Activity

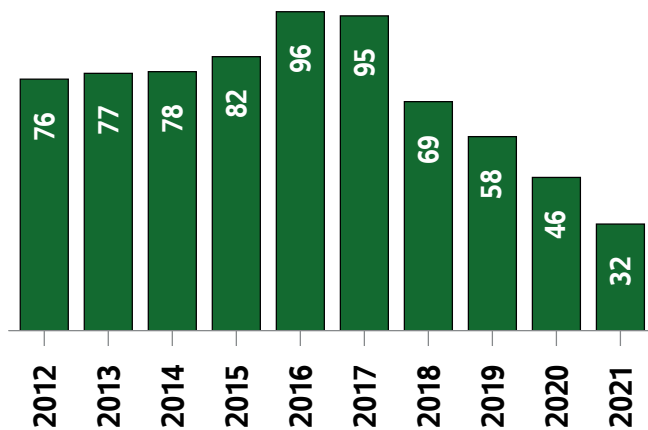
Sales Activity (April Year-to-date)



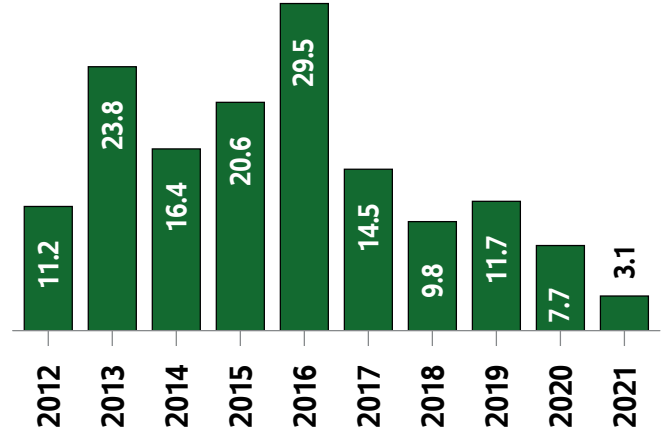
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	10	100.0	900.0	0.0	233.3	233.3	100.0
Dollar Volume	\$4,103,300	151.7	1,365.5	6.1	301.1	325.1	189.2
New Listings	9	80.0	0.0	125.0	28.6	-10.0	28.6
Active Listings	14	-39.1	-64.1	-65.0	-72.5	-68.9	-56.3
Sales to New Listings Ratio ¹	111.1	100.0	11.1	250.0	42.9	30.0	71.4
Months of Inventory ²	1.4	4.6	39.0	4.0	17.0	15.0	6.4
Average Price	\$410,330	25.9	46.5	6.1	20.3	27.5	44.6
Median Price	\$379,950	15.1	35.7	5.9	9.2	24.6	26.7
Sale to List Price Ratio	101.0	94.6	97.2	95.2	94.8	96.2	94.2
Median Days on Market	26.5	99.0	134.0	151.0	173.0	196.0	13.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	23	76.9	187.5	15.0	228.6	43.8	53.3
Dollar Volume	\$8,665,840	95.1	241.4	33.7	313.4	61.5	101.1
New Listings	29	16.0	20.8	3.6	-9.4	16.0	26.1
Active Listings ³	14	-46.2	-54.5	-68.0	-69.7	-67.3	-58.5
Sales to New Listings Ratio ⁴	79.3	52.0	33.3	71.4	21.9	64.0	65.2
Months of Inventory ⁵	2.4	8.0	15.4	8.8	26.4	10.7	9.0
Average Price	\$376,776	10.3	18.7	16.2	25.8	12.3	31.2
Median Price	\$348,500	7.2	12.0	12.6	10.6	12.4	24.0
Sale to List Price Ratio	98.6	95.6	96.4	95.8	94.4	95.7	96.1
Median Days on Market	32.0	99.0	146.5	133.0	75.0	151.0	43.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

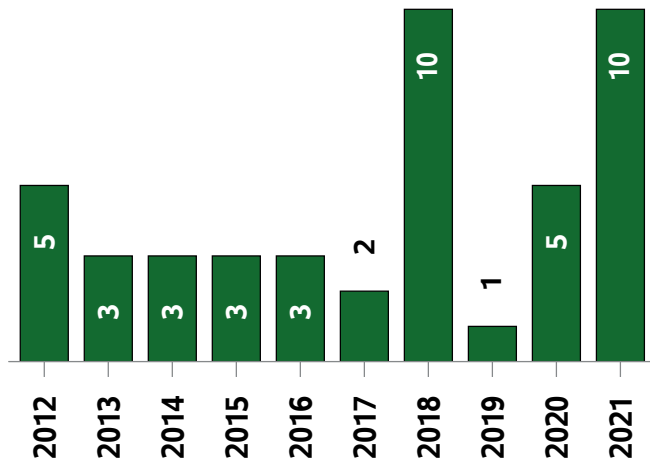
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

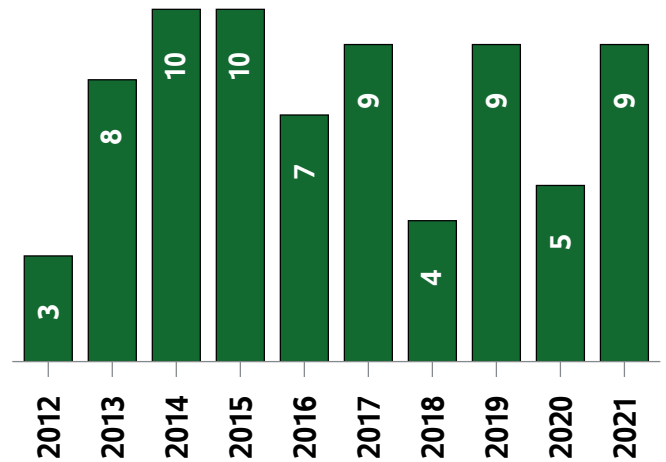
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Single Family Market Activity

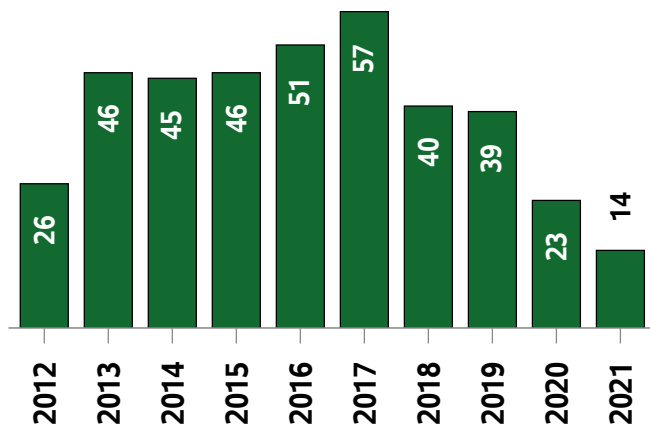
Sales Activity (April only)



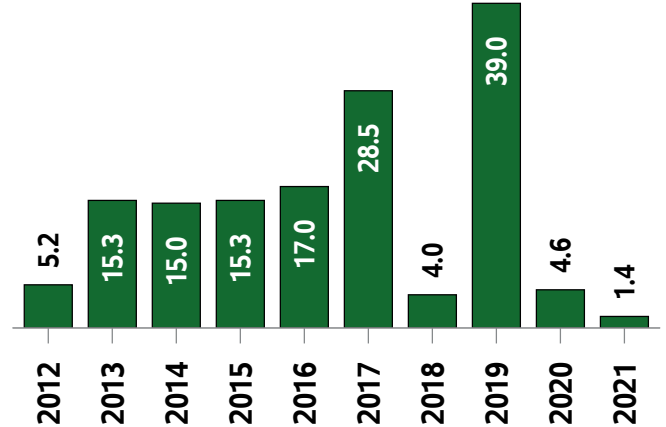
New Listings (April only)



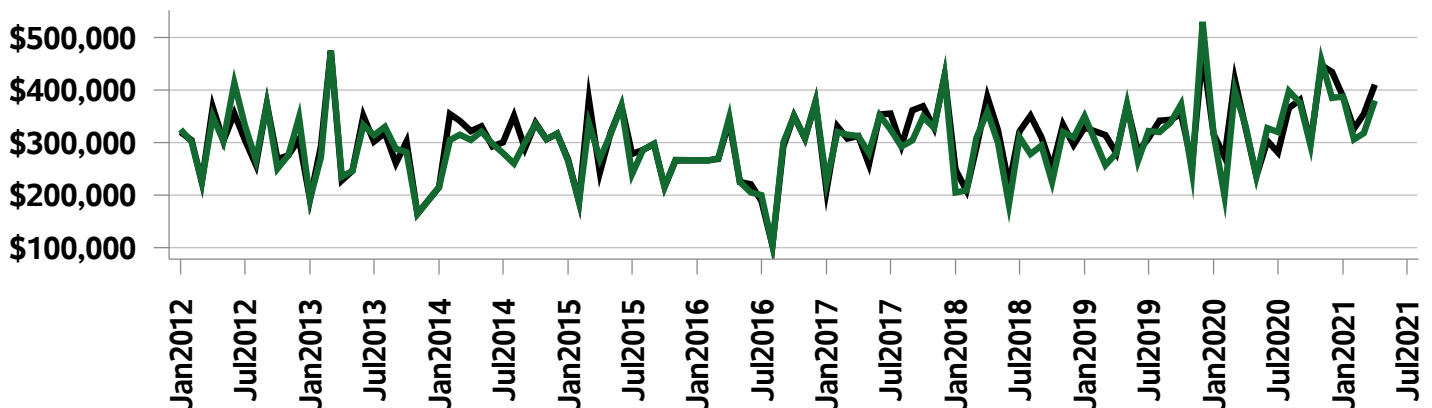
Active Listings (April only)



Months of Inventory (April only)

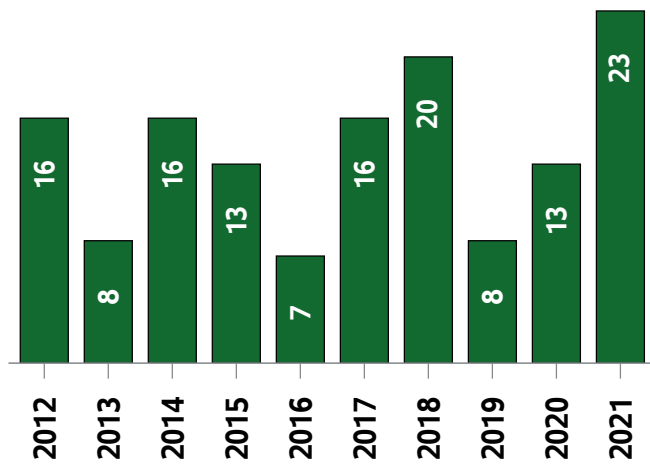


Average Price and Median Price

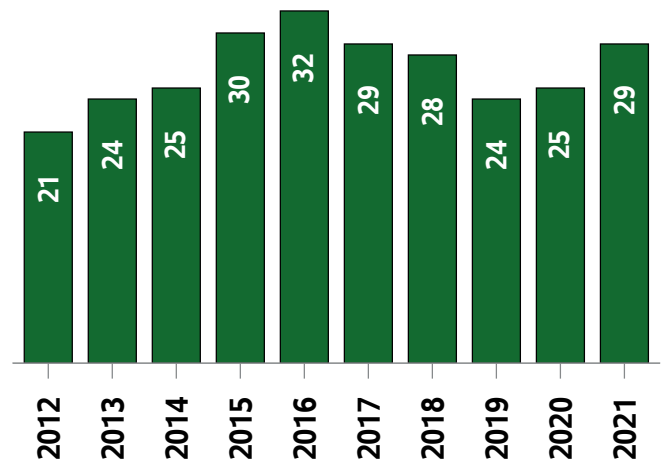


Sparwood MLS® Single Family Market Activity

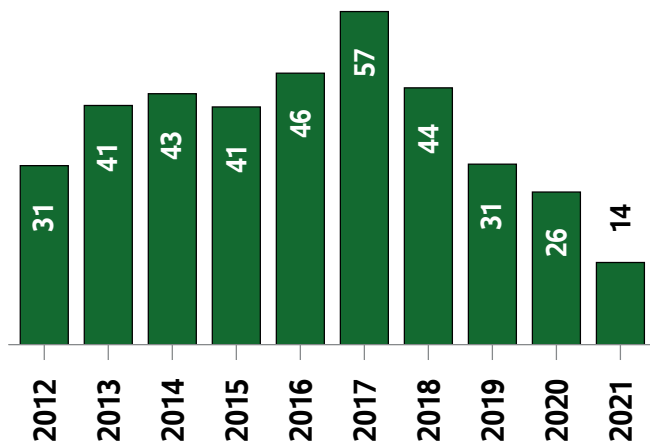
Sales Activity (April Year-to-date)



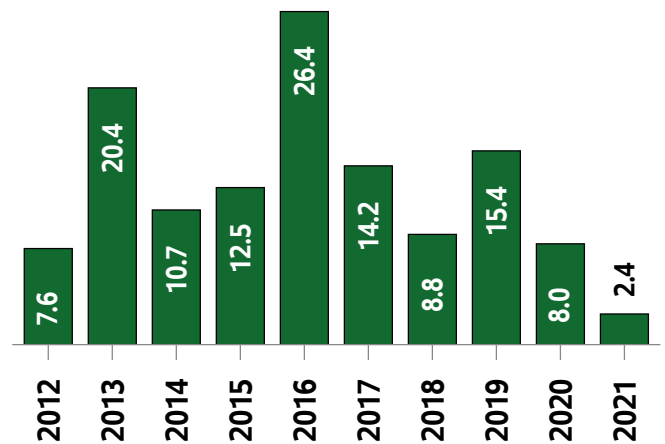
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Residential Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	15	66.7	15.4	-11.8	25.0	114.3	36.4
Dollar Volume	\$5,989,060	174.2	92.3	76.7	183.9	470.7	217.2
New Listings	29	107.1	93.3	16.0	11.5	3.6	7.4
Active Listings	43	19.4	-25.9	-20.4	-61.9	-61.3	-64.2
Sales to New Listings Ratio ¹	51.7	64.3	86.7	68.0	46.2	25.0	40.7
Months of Inventory ²	2.9	4.0	4.5	3.2	9.4	15.9	10.9
Average Price	\$399,271	64.5	66.7	100.2	127.2	166.3	132.6
Median Price	\$310,000	38.4	64.2	73.2	80.2	103.9	103.9
Sale to List Price Ratio	103.2	95.3	95.8	96.0	91.3	94.5	96.5
Median Days on Market	26.0	24.0	50.0	57.0	39.5	134.0	43.0

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	51	15.9	8.5	4.1	18.6	30.8	10.9
Dollar Volume	\$17,634,693	89.0	74.0	85.0	156.3	156.8	141.1
New Listings	77	57.1	14.9	18.5	-10.5	-7.2	-12.5
Active Listings ³	32	-7.4	-41.1	-39.1	-69.4	-67.7	-72.1
Sales to New Listings Ratio ⁴	66.2	89.8	70.1	75.4	50.0	47.0	52.3
Months of Inventory ⁵	2.5	3.1	4.6	4.2	9.6	10.0	9.8
Average Price	\$345,778	63.1	60.4	77.8	116.1	96.4	117.4
Median Price	\$290,000	40.6	45.0	69.1	95.9	75.8	99.3
Sale to List Price Ratio	100.7	93.0	95.8	95.4	94.0	94.1	93.3
Median Days on Market	30.0	72.0	73.0	80.0	78.0	123.0	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

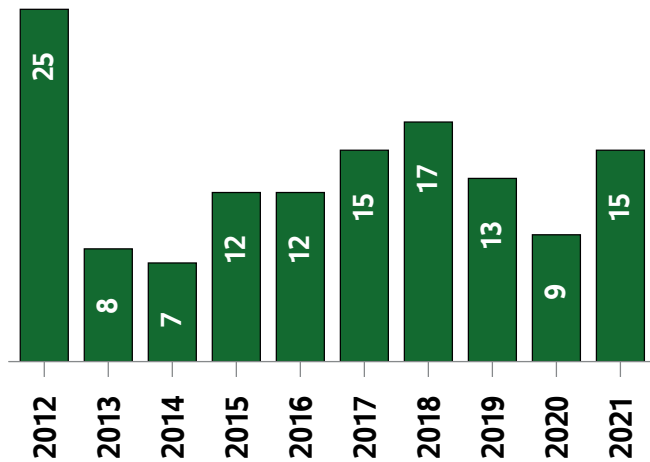
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

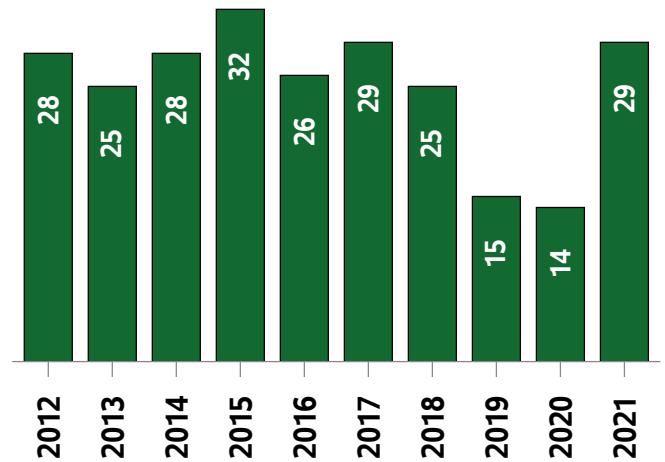
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Residential Market Activity

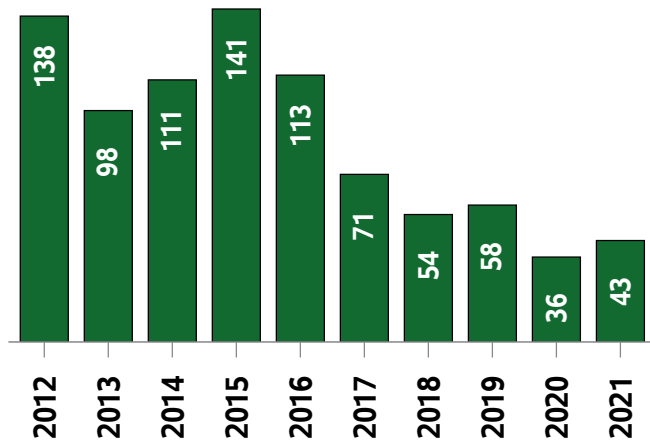
Sales Activity (April only)



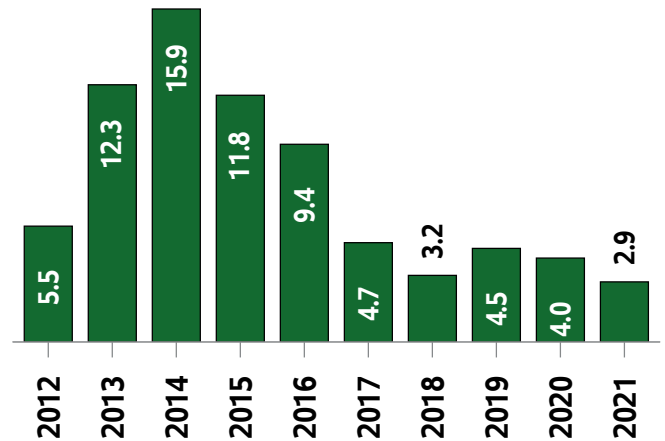
New Listings (April only)



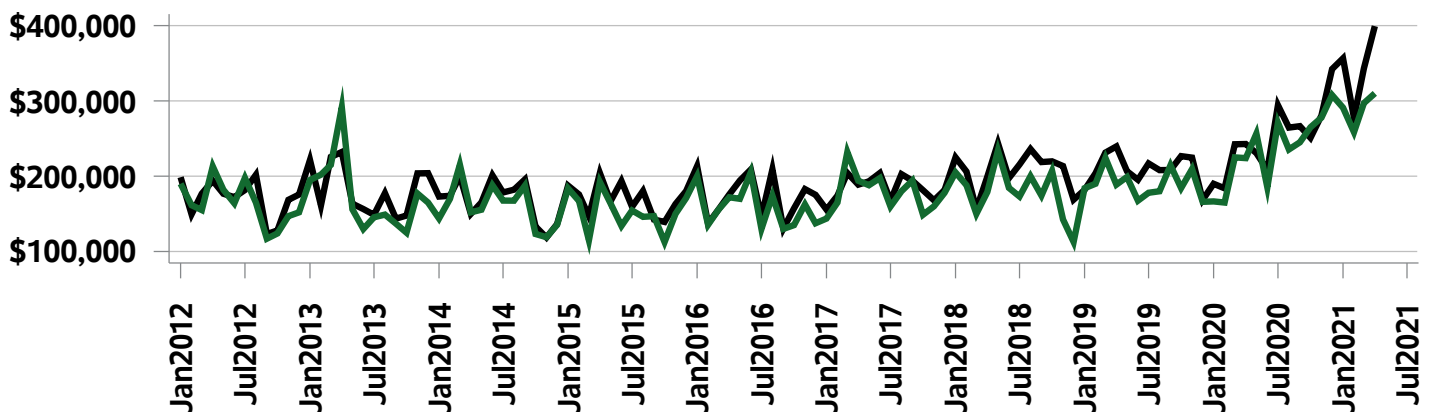
Active Listings (April only)



Months of Inventory (April only)

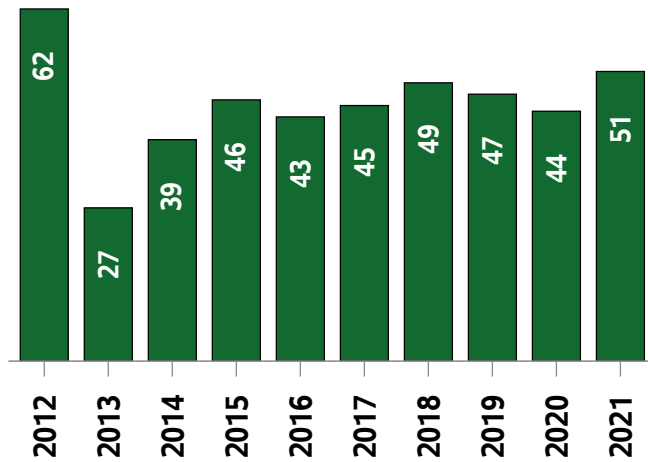


Average Price and Median Price

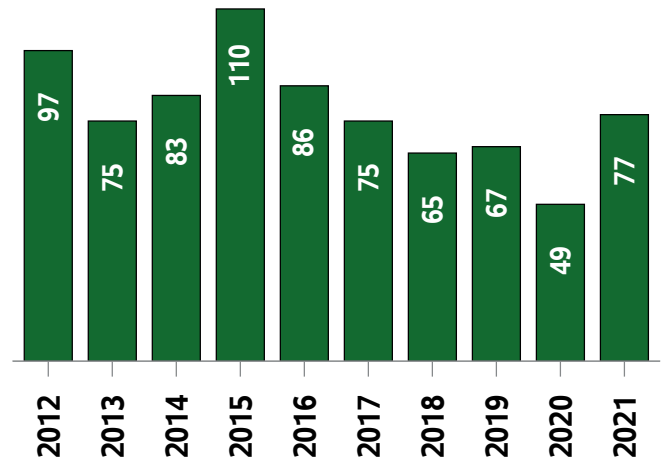


Trail MLS® Residential Market Activity

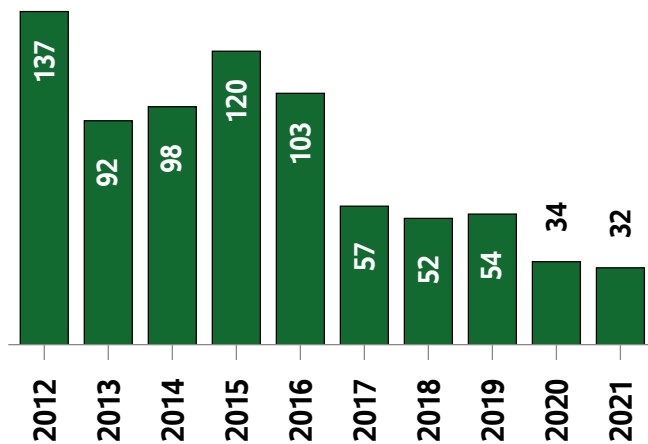
Sales Activity (April Year-to-date)



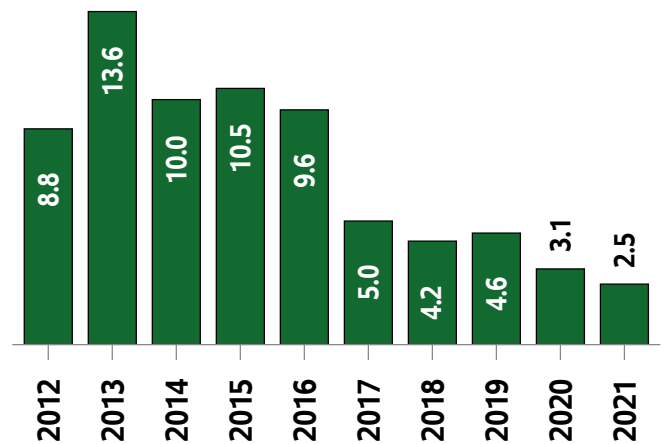
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Single Family Market Activity

Actual	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	13	44.4	0.0	-18.8	8.3	85.7	30.0
Dollar Volume	\$5,524,060	152.9	77.4	65.3	161.9	426.4	207.2
New Listings	24	84.6	60.0	-4.0	-7.7	-4.0	-4.0
Active Listings	40	14.3	-31.0	-23.1	-63.0	-61.2	-53.5
Sales to New Listings Ratio ¹	54.2	69.2	86.7	64.0	46.2	28.0	40.0
Months of Inventory ²	3.1	3.9	4.5	3.3	9.0	14.7	8.6
Average Price	\$424,928	75.1	77.4	103.4	141.8	183.4	136.3
Median Price	\$316,000	41.1	67.4	76.3	83.7	107.9	101.3
Sale to List Price Ratio	103.2	95.3	95.8	95.9	91.3	94.5	96.6
Median Days on Market	26.0	24.0	50.0	65.5	39.5	134.0	43.5

Year-to-date	April 2021	Compared to ⁶					
		April 2020	April 2019	April 2018	April 2016	April 2014	April 2011
Sales Activity	47	9.3	0.0	6.8	17.5	20.5	4.4
Dollar Volume	\$16,892,693	82.1	66.7	91.0	152.6	146.0	133.8
New Listings	70	45.8	4.5	12.9	-17.6	-11.4	-16.7
Active Listings ³	30	-11.9	-44.9	-38.5	-69.5	-67.9	-62.8
Sales to New Listings Ratio ⁴	67.1	89.6	70.1	71.0	47.1	49.4	53.6
Months of Inventory ⁵	2.5	3.1	4.6	4.4	9.7	9.4	7.0
Average Price	\$359,419	66.6	66.7	78.8	115.0	104.1	123.9
Median Price	\$302,000	45.5	51.0	68.5	88.6	83.0	106.8
Sale to List Price Ratio	100.9	93.6	95.8	95.5	94.4	94.1	93.2
Median Days on Market	29.0	69.0	73.0	80.0	72.5	123.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

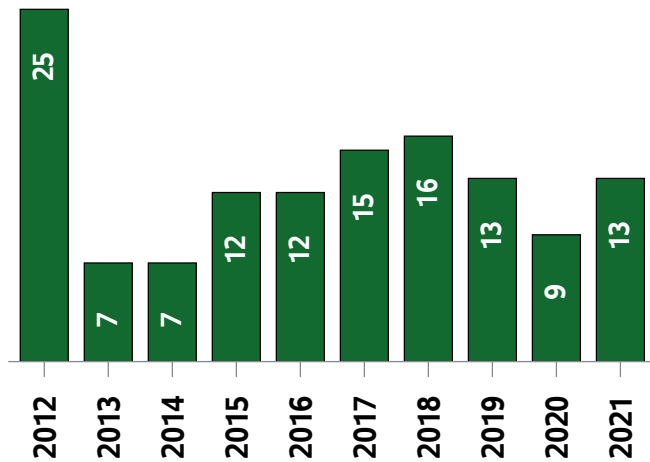
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

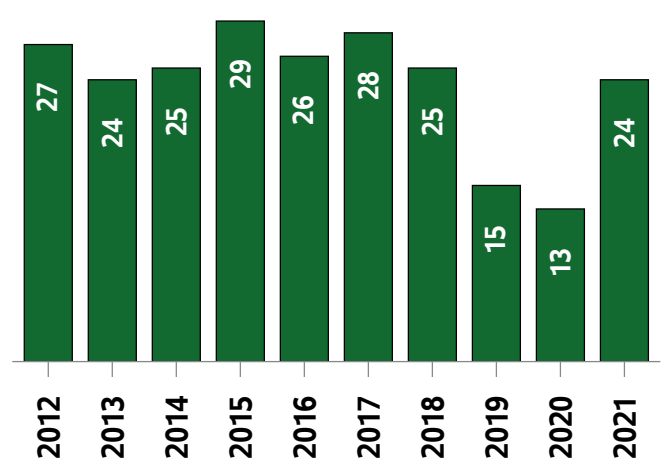
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Single Family Market Activity

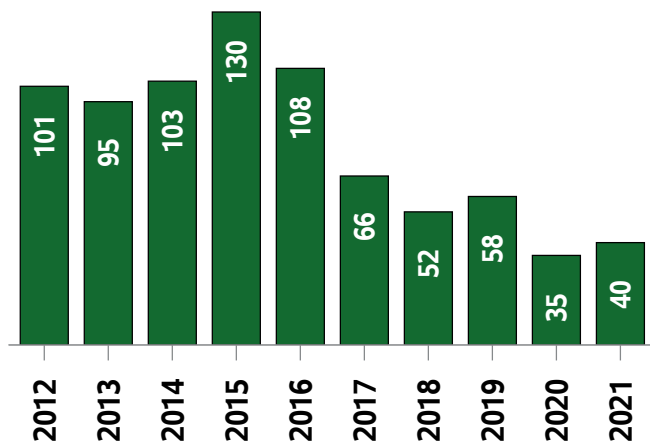
Sales Activity (April only)



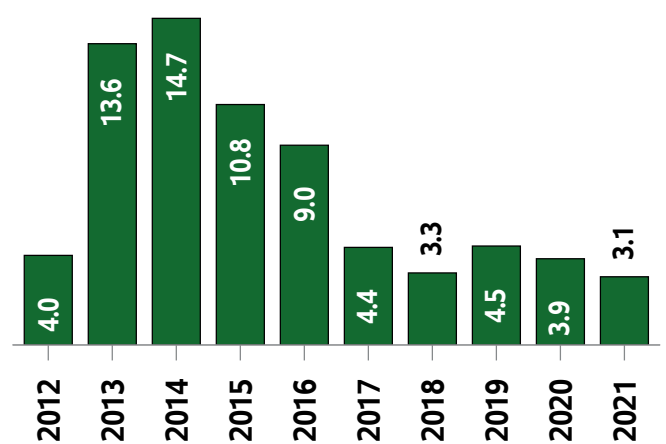
New Listings (April only)



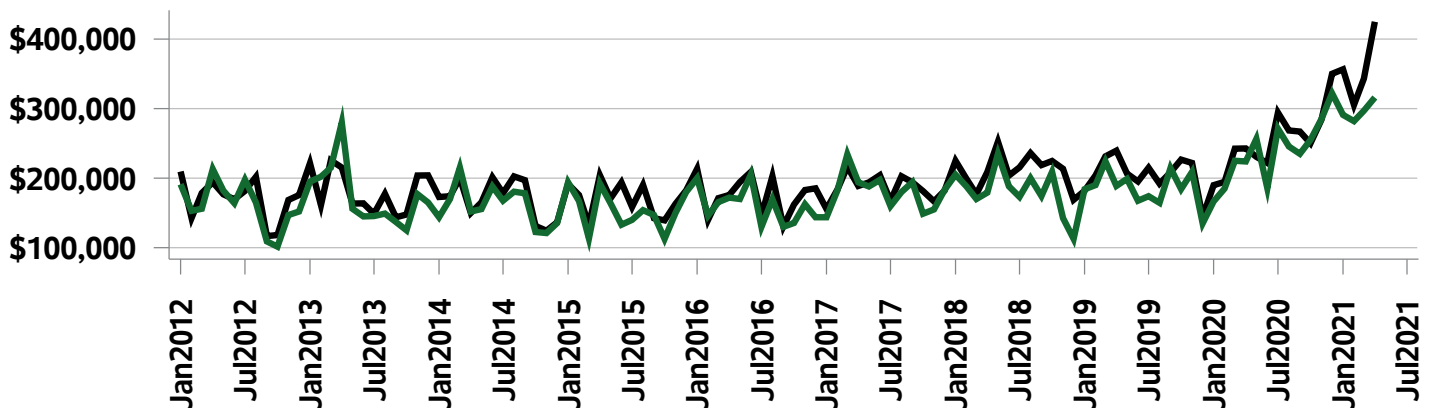
Active Listings (April only)



Months of Inventory (April only)

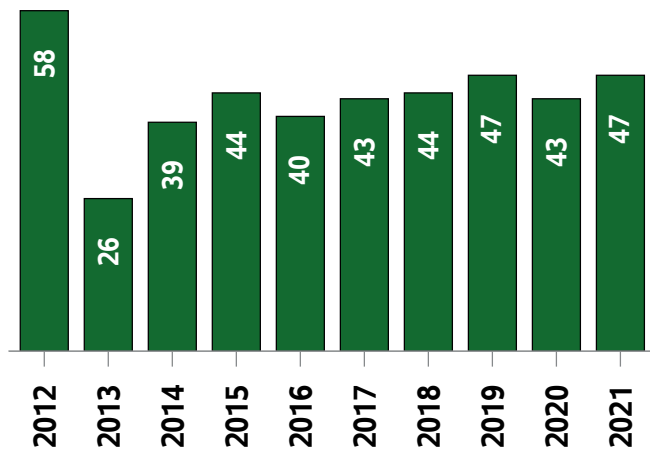


Average Price and Median Price

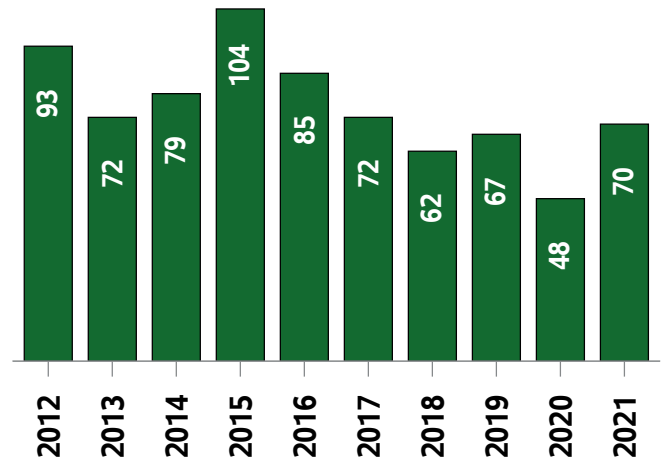


Trail MLS® Single Family Market Activity

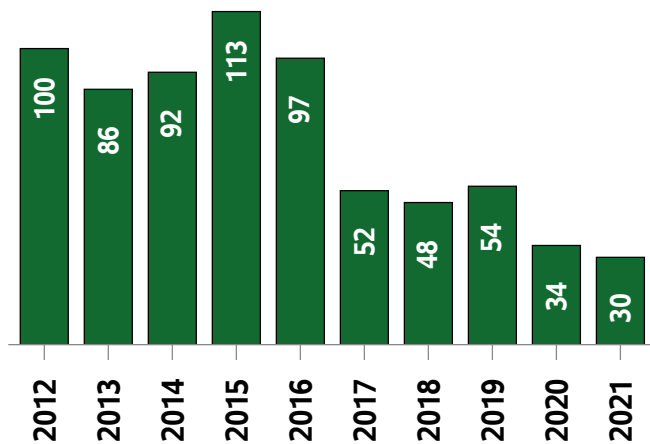
Sales Activity (April Year-to-date)



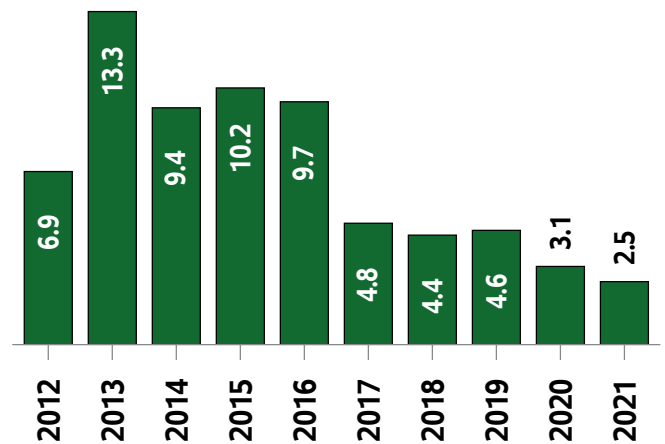
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.