



Kootenay Association Residential Market Activity Report September 2021



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Kootenay Association MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	343	-25.1	18.3	26.6	12.5	22.5	83.4
Dollar Volume	\$161,440,032	-11.8	56.6	83.7	87.7	99.8	221.7
New Listings	438	-6.4	21.3	28.1	16.5	-1.1	-8.9
Active Listings	1,119	-24.5	-45.0	-46.2	-58.8	-64.9	-69.3
Sales to New Listings Ratio ¹	78.3	97.9	80.3	79.2	81.1	63.2	38.9
Months of Inventory ²	3.3	3.2	7.0	7.7	8.9	11.4	19.5
Average Price	\$470,671	17.8	32.4	45.1	66.9	63.1	75.4
Median Price	\$410,000	15.5	28.1	39.0	57.7	58.3	68.0
Sale to List Price Ratio	98.4	97.1	96.2	95.4	94.3	94.7	94.1
Median Days on Market	40.0	55.5	76.0	67.0	86.0	113.0	92.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	3,110	27.4	34.6	24.0	33.9	56.8	99.6
Dollar Volume	\$1,381,503,077	51.3	73.6	71.8	111.6	147.5	228.0
New Listings	4,020	10.9	-0.0	-1.4	-8.7	-16.8	-20.1
Active Listings ³	982	-37.9	-48.9	-48.6	-63.6	-67.6	-70.2
Sales to New Listings Ratio ⁴	77.4	67.3	57.4	61.5	52.7	41.0	31.0
Months of Inventory ⁵	2.8	5.8	7.5	6.9	10.5	13.8	19.0
Average Price	\$444,213	18.8	28.9	38.6	58.0	57.9	64.3
Median Price	\$395,000	14.2	23.4	33.9	53.1	52.5	58.2
Sale to List Price Ratio	99.1	96.5	96.1	96.3	95.0	94.7	94.1
Median Days on Market	33.0	57.0	57.0	57.0	77.0	93.5	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

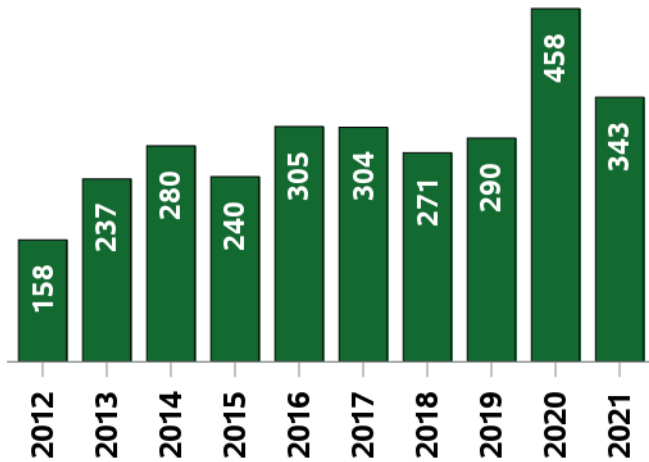
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

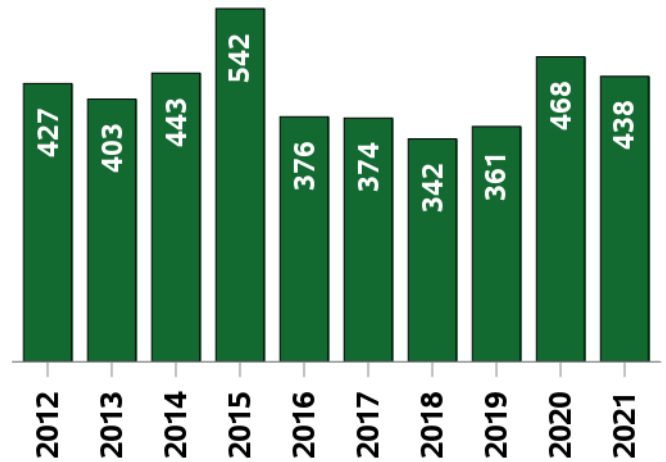
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Residential Market Activity

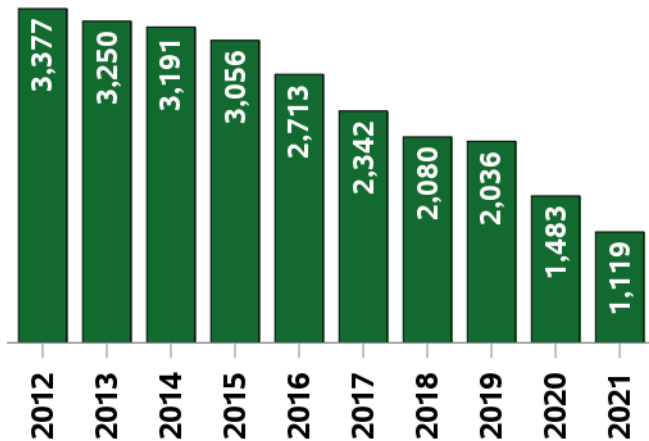
Sales Activity (September only)



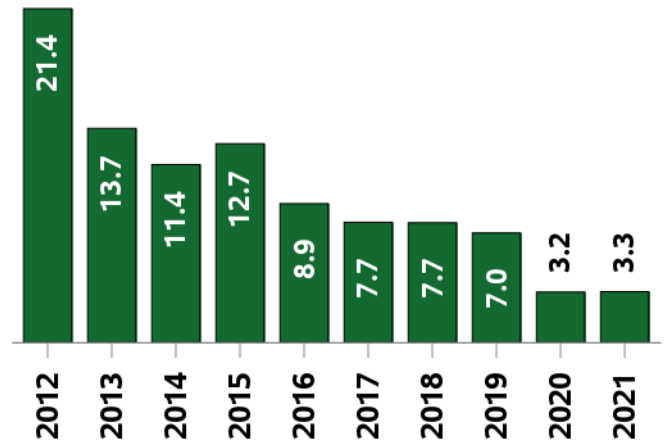
New Listings (September only)



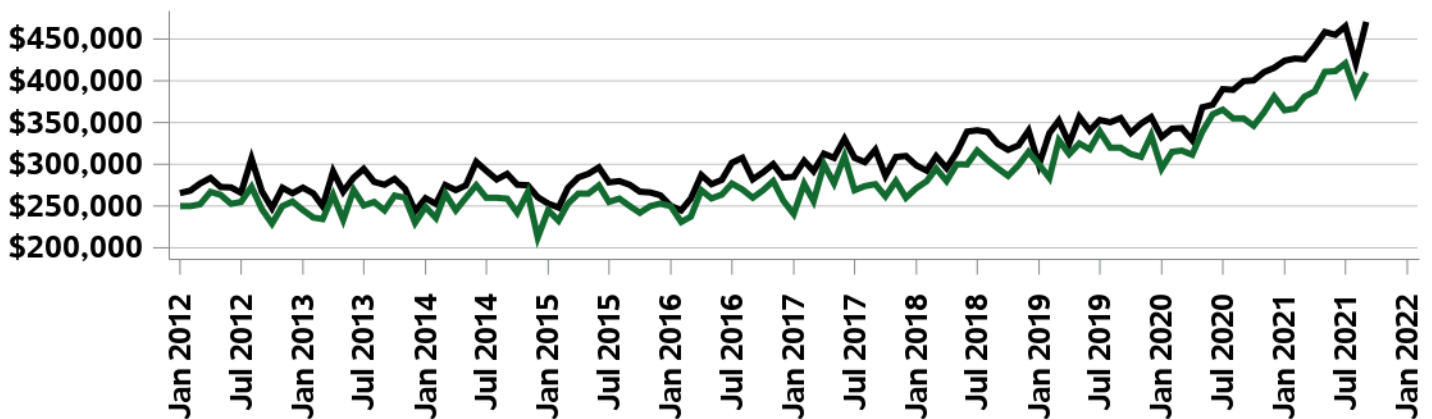
Active Listings (September only)



Months of Inventory (September only)

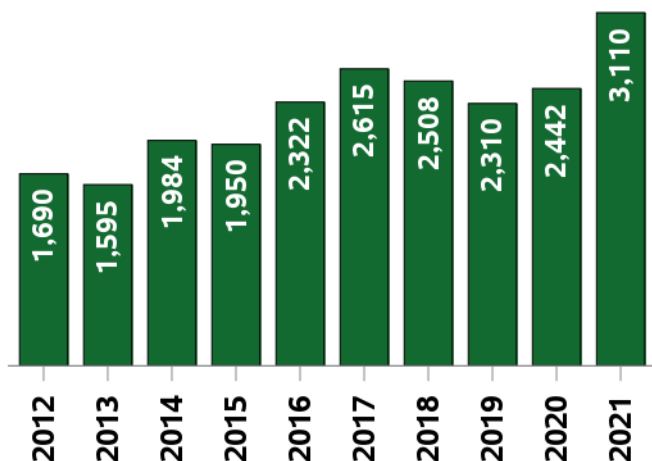


Average Price and Median Price

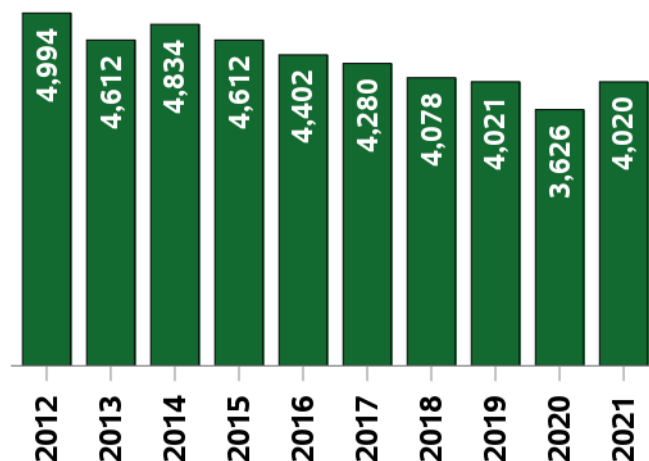


Kootenay Association MLS® Residential Market Activity

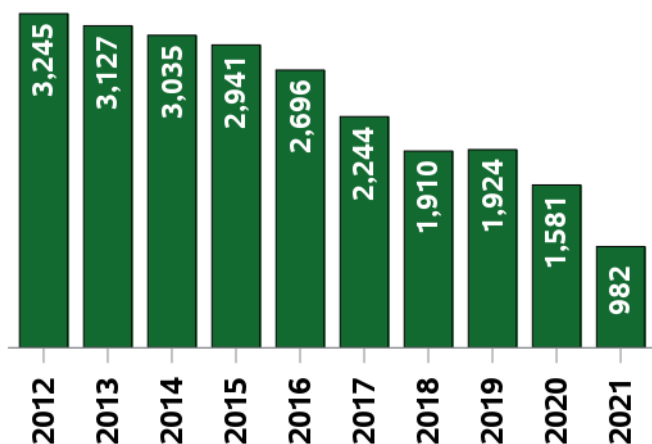
Sales Activity (September Year-to-date)



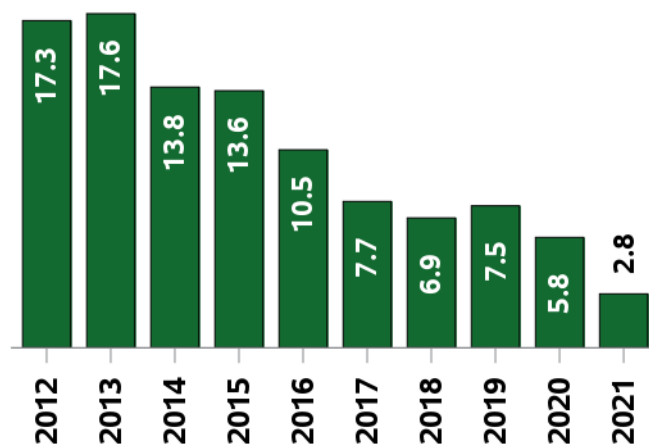
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kootenay Association MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	241	-28.3	10.6	20.5	4.3	15.9	55.5
Dollar Volume	\$134,537,492	-14.4	54.6	81.1	86.7	99.6	192.6
New Listings	330	-6.0	18.7	15.4	15.4	-5.4	-12.7
Active Listings	815	-25.7	-48.7	-48.8	-58.5	-65.6	-69.4
Sales to New Listings Ratio ¹	73.0	95.7	78.4	69.9	80.8	59.6	41.0
Months of Inventory ²	3.4	3.3	7.3	8.0	8.5	11.4	17.2
Average Price	\$558,247	19.4	39.8	50.3	78.9	72.3	88.2
Median Price	\$480,000	16.6	37.1	41.2	70.8	70.7	77.8
Sale to List Price Ratio	98.4	97.4	96.5	96.1	94.8	95.6	94.2
Median Days on Market	40.0	53.5	70.5	63.0	83.0	101.0	88.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	2,165	17.0	24.0	15.6	19.7	41.2	72.8
Dollar Volume	\$1,138,234,711	44.4	68.2	67.2	102.5	139.7	205.9
New Listings	2,865	4.3	-9.2	-10.4	-16.6	-24.5	-27.5
Active Listings ³	702	-38.6	-52.1	-49.3	-63.1	-67.9	-70.4
Sales to New Listings Ratio ⁴	75.6	67.4	55.3	58.5	52.7	40.4	31.7
Months of Inventory ⁵	2.9	5.6	7.6	6.7	9.5	12.8	17.0
Average Price	\$525,744	23.4	35.6	44.7	69.2	69.7	77.1
Median Price	\$459,900	19.5	31.4	39.8	64.3	65.7	71.6
Sale to List Price Ratio	99.4	96.8	96.4	96.7	95.5	95.1	94.6
Median Days on Market	34.0	55.0	56.0	54.0	71.0	91.0	62.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

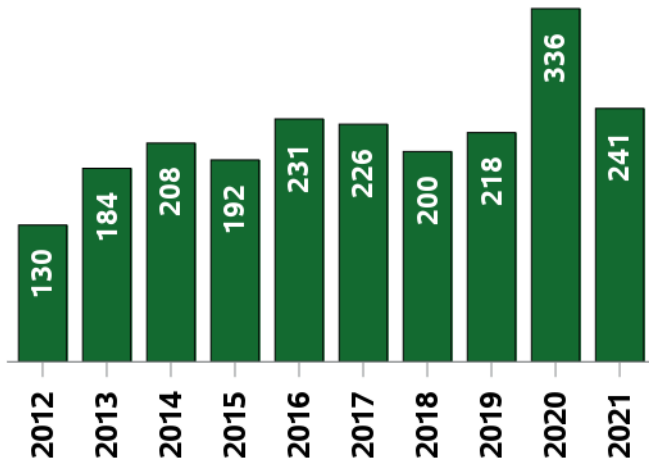
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

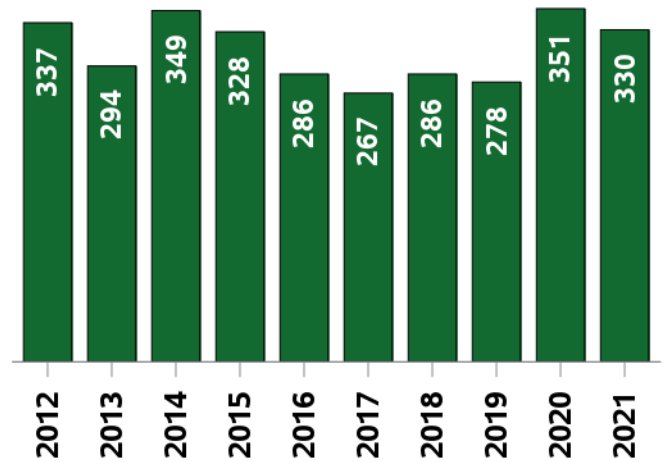
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Single Family Market Activity

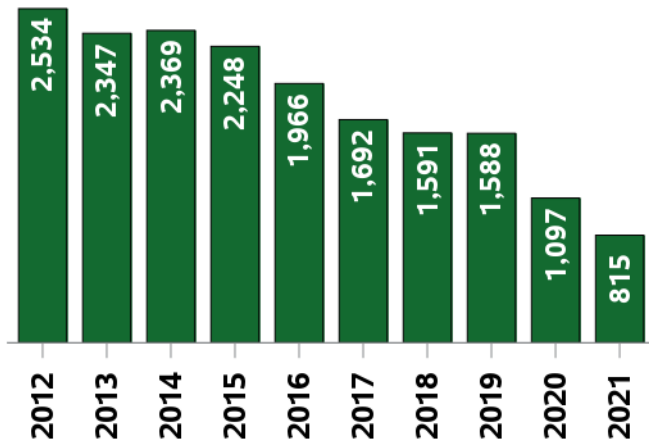
Sales Activity (September only)



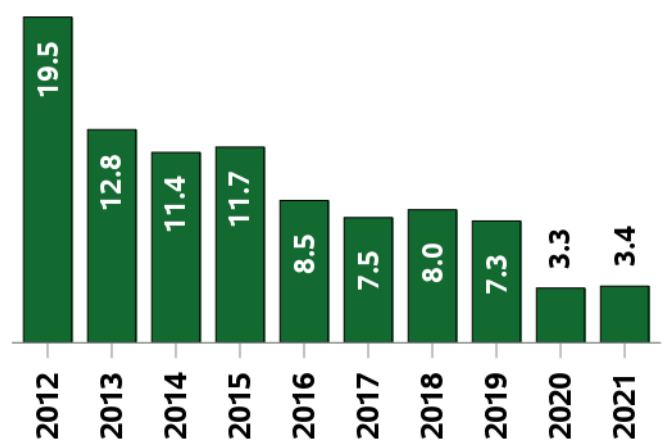
New Listings (September only)



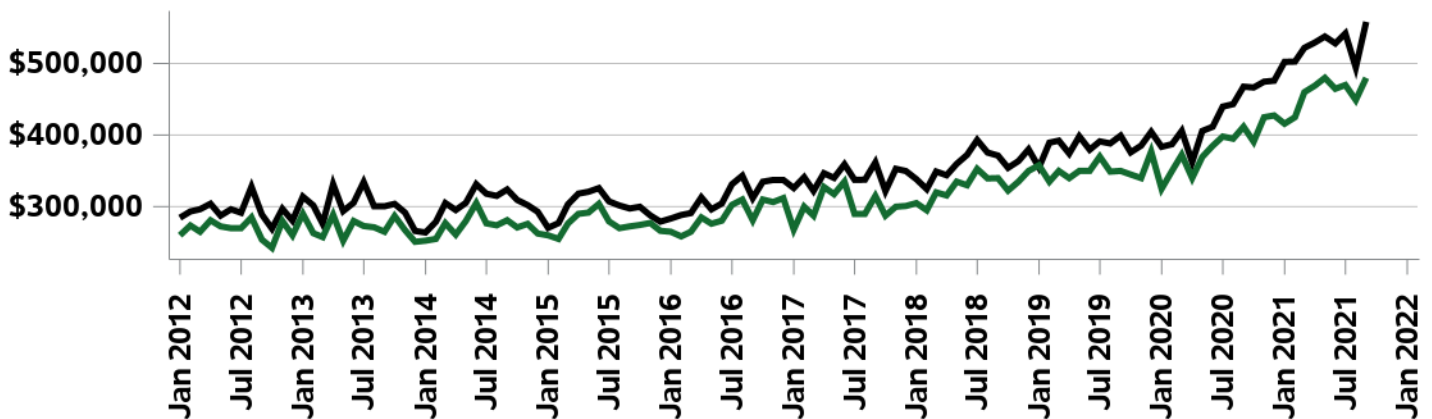
Active Listings (September only)



Months of Inventory (September only)

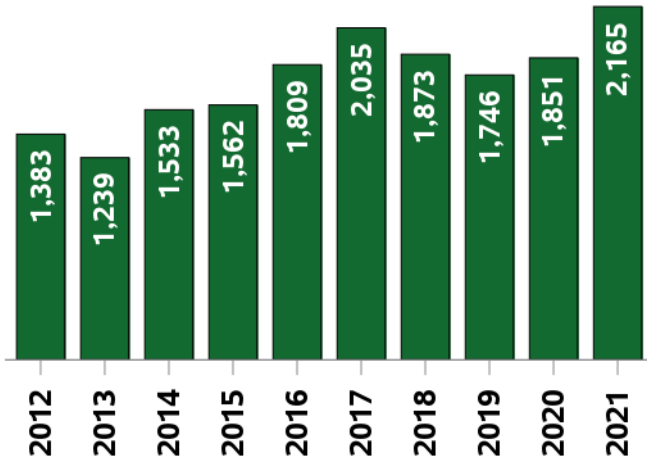


Average Price and Median Price

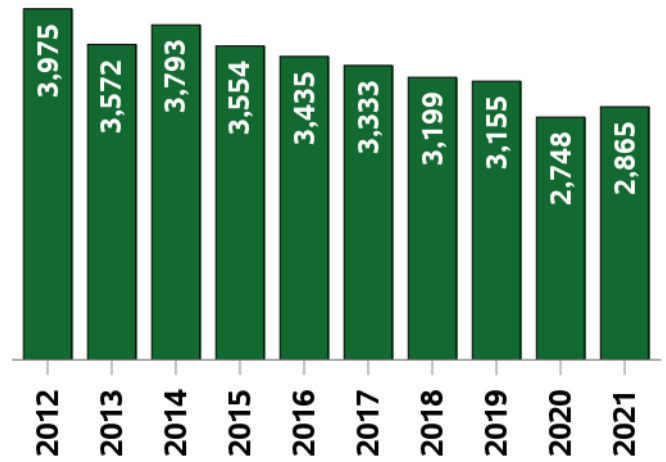


Kootenay Association MLS® Single Family Market Activity

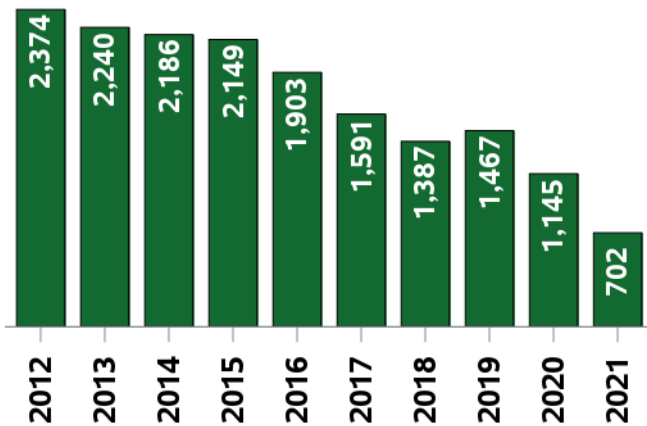
Sales Activity (September Year-to-date)



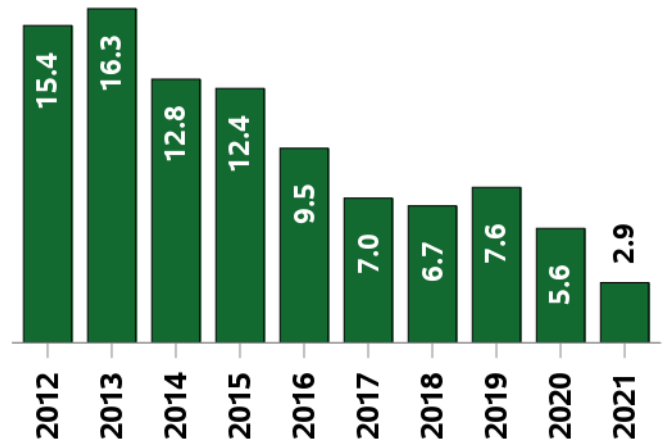
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	13	-27.8	0.0	85.7	0.0	-27.8	-7.1
Dollar Volume	\$5,486,100	-30.6	18.3	164.3	62.1	16.4	39.3
New Listings	16	-11.1	6.7	23.1	-5.9	-20.0	-36.0
Active Listings	21	-53.3	-47.5	-51.2	-72.4	-78.8	-78.4
Sales to New Listings Ratio ¹	81.3	100.0	86.7	53.8	76.5	90.0	56.0
Months of Inventory ²	1.6	2.5	3.1	6.1	5.8	5.5	6.9
Average Price	\$422,008	-3.9	18.3	42.3	62.1	61.2	50.0
Median Price	\$469,900	27.1	44.4	43.3	89.5	91.8	80.8
Sale to List Price Ratio	96.9	98.4	97.5	97.2	95.9	95.5	97.0
Median Days on Market	32.0	45.5	40.0	34.0	69.0	96.0	65.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	139	25.2	41.8	12.1	4.5	10.3	32.4
Dollar Volume	\$61,812,552	44.8	85.7	63.1	69.2	90.9	123.4
New Listings	154	-0.6	6.9	0.0	-18.9	-29.7	-24.9
Active Listings ³	28	-36.6	-25.7	-34.4	-63.4	-72.2	-68.2
Sales to New Listings Ratio ⁴	90.3	71.6	68.1	80.5	70.0	57.5	51.2
Months of Inventory ⁵	1.8	3.6	3.5	3.1	5.2	7.3	7.6
Average Price	\$444,695	15.6	30.9	45.5	61.9	73.1	68.7
Median Price	\$426,600	18.8	29.5	38.1	64.1	69.6	64.1
Sale to List Price Ratio	101.6	97.8	97.8	97.5	96.1	95.7	94.9
Median Days on Market	27.0	38.0	35.5	34.0	65.0	93.0	50.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

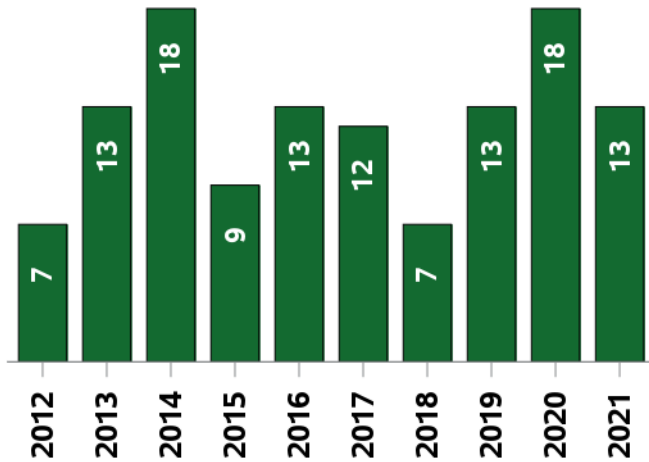
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

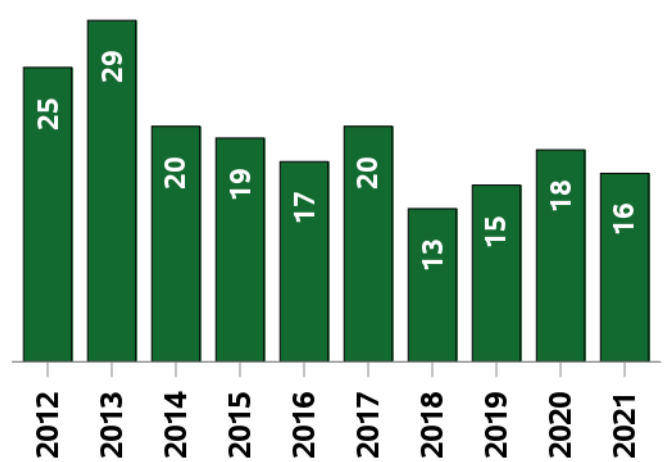
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Residential Market Activity

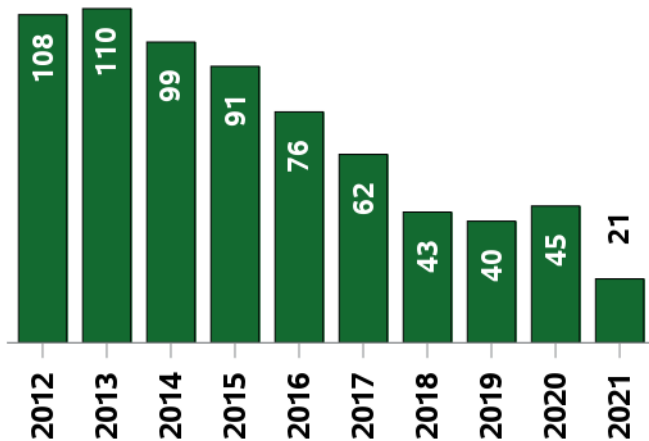
Sales Activity (September only)



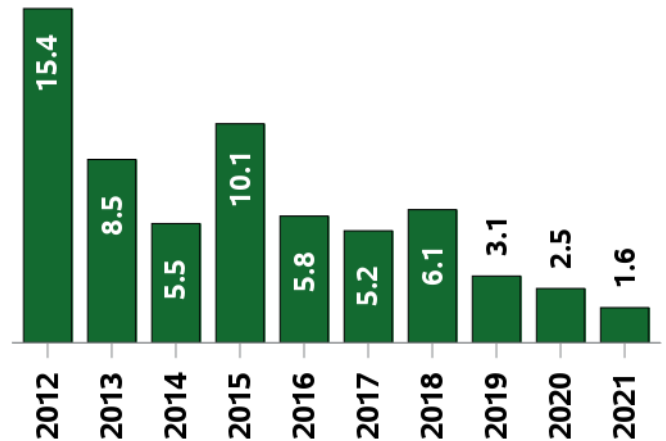
New Listings (September only)



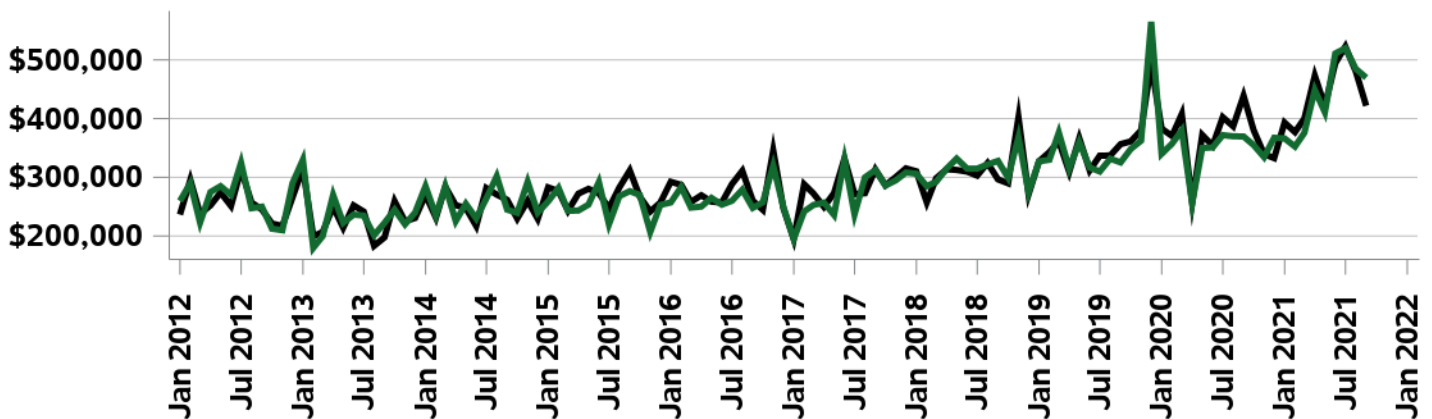
Active Listings (September only)



Months of Inventory (September only)

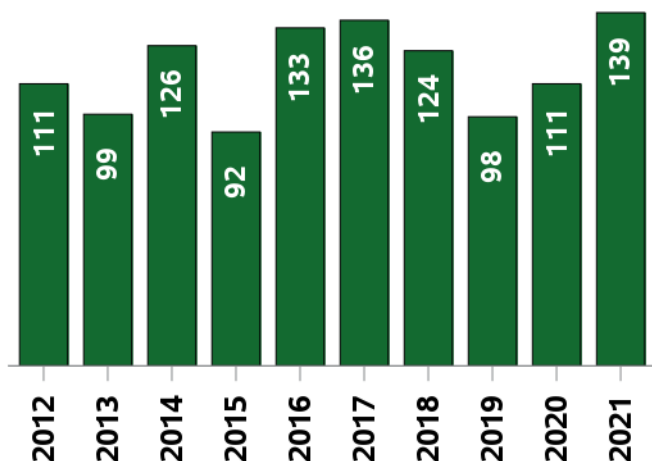


Average Price and Median Price

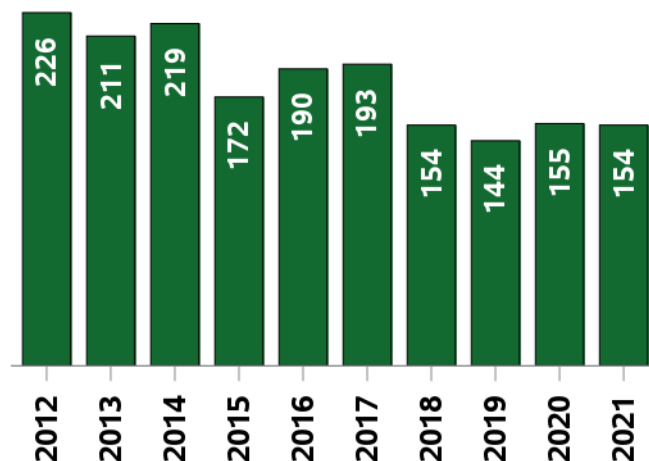


Castlegar MLS® Residential Market Activity

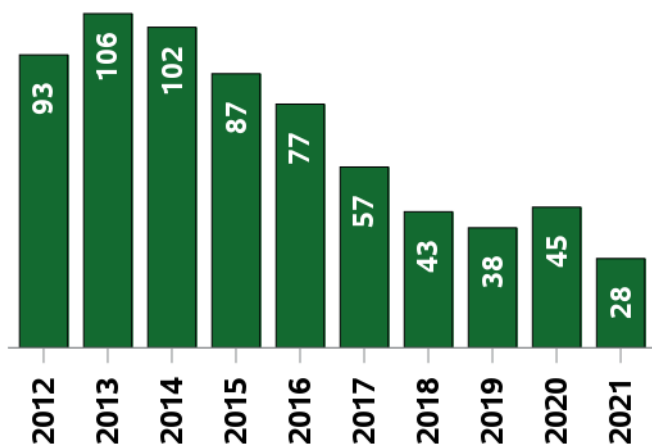
Sales Activity (September Year-to-date)



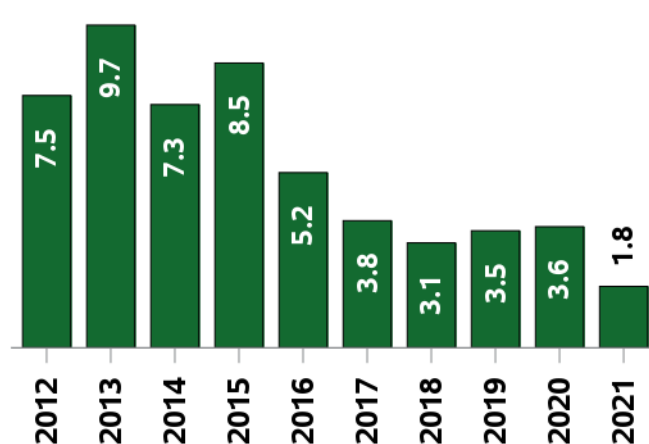
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	8	-55.6	-38.5	100.0	-27.3	-42.9	-38.5
Dollar Volume	\$4,069,200	-48.5	-12.2	192.5	27.6	-2.9	9.8
New Listings	14	-12.5	16.7	16.7	-6.7	-17.6	-44.0
Active Listings	20	-47.4	-44.4	-51.2	-71.4	-77.0	-77.3
Sales to New Listings Ratio ¹	57.1	112.5	108.3	33.3	73.3	82.4	52.0
Months of Inventory ²	2.5	2.1	2.8	10.3	6.4	6.2	6.8
Average Price	\$508,650	15.8	42.6	46.3	75.4	69.9	78.4
Median Price	\$519,950	40.6	59.7	53.4	92.6	77.8	100.0
Sale to List Price Ratio	95.8	98.4	97.5	99.0	96.4	96.4	97.5
Median Days on Market	32.0	45.5	40.0	61.0	69.0	96.0	62.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	120	23.7	39.5	10.1	0.0	11.1	23.7
Dollar Volume	\$55,747,002	45.2	82.3	60.6	61.3	85.3	108.7
New Listings	136	0.0	7.9	-3.5	-21.8	-27.7	-27.3
Active Listings ³	25	-35.1	-29.6	-35.8	-65.2	-71.8	-68.0
Sales to New Listings Ratio ⁴	88.2	71.3	68.3	77.3	69.0	57.4	51.9
Months of Inventory ⁵	1.9	3.6	3.7	3.2	5.4	7.3	7.2
Average Price	\$464,558	17.4	30.6	45.9	61.3	66.7	68.7
Median Price	\$455,000	23.0	34.8	44.4	70.7	73.0	71.7
Sale to List Price Ratio	101.8	97.9	97.9	97.7	96.3	96.0	95.4
Median Days on Market	27.0	38.0	35.5	33.0	65.5	94.0	43.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

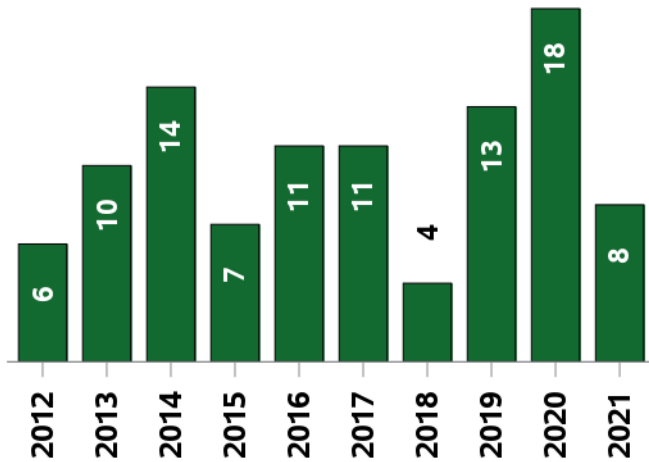
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

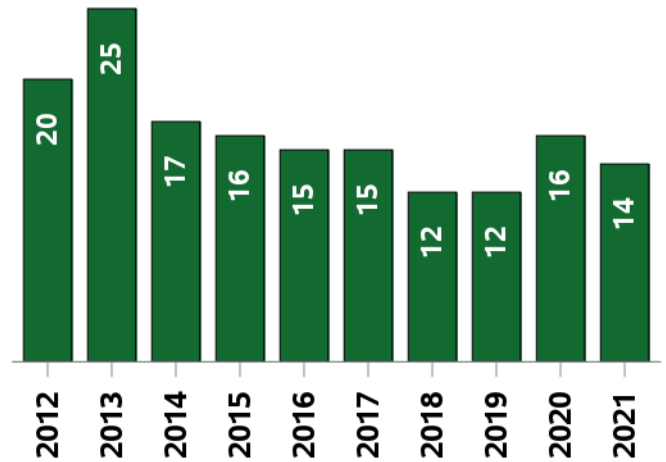
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Single Family Market Activity

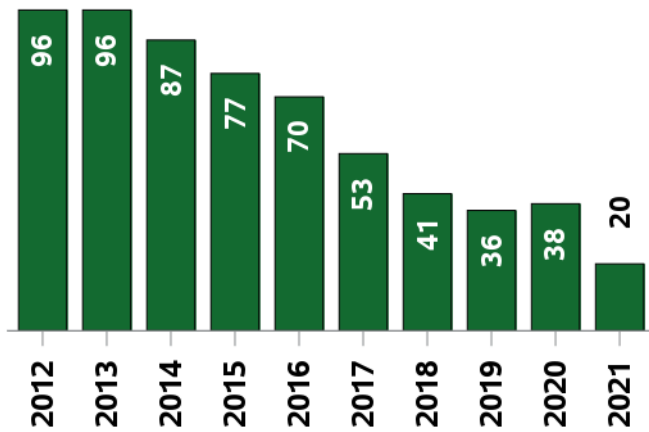
Sales Activity (September only)



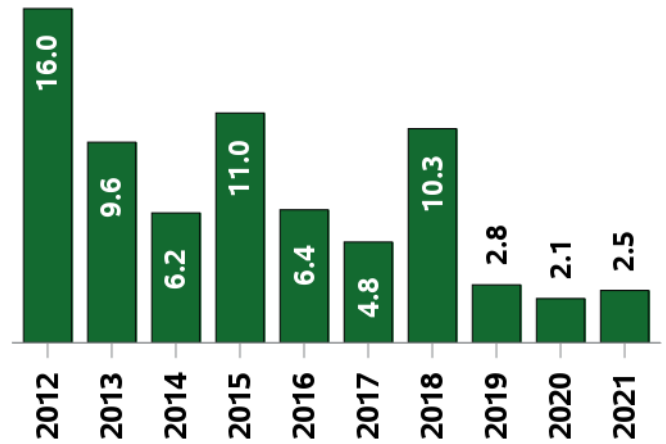
New Listings (September only)



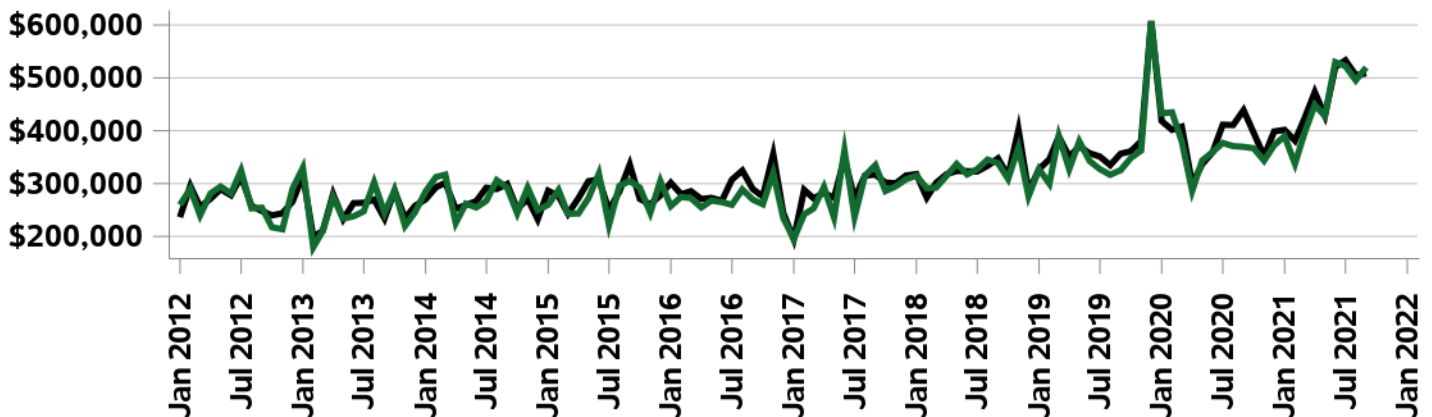
Active Listings (September only)



Months of Inventory (September only)

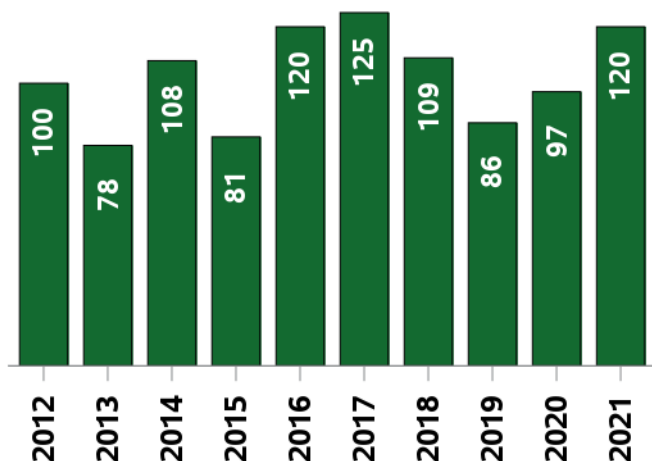


Average Price and Median Price

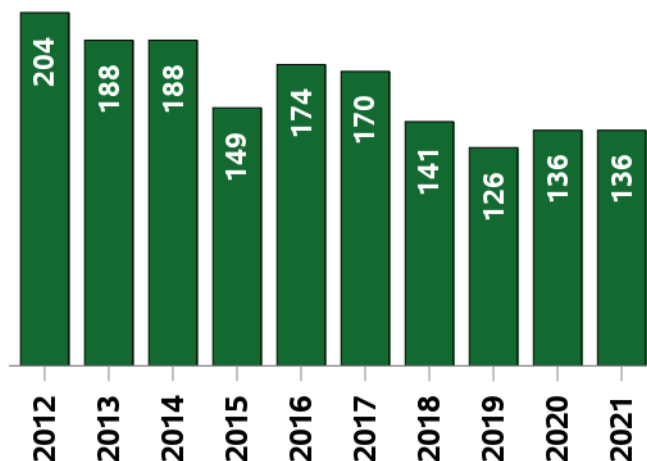


Castlegar MLS® Single Family Market Activity

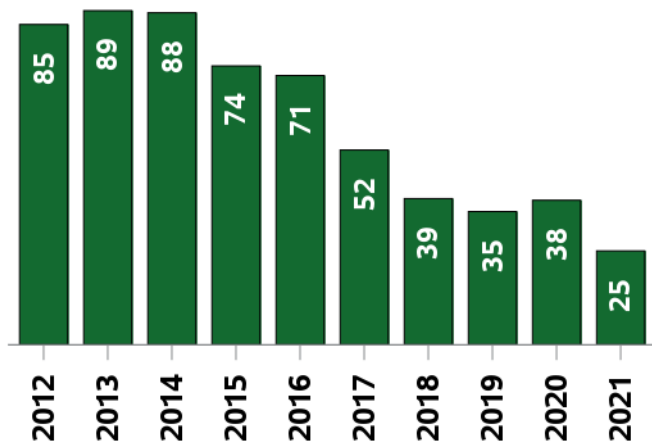
Sales Activity (September Year-to-date)



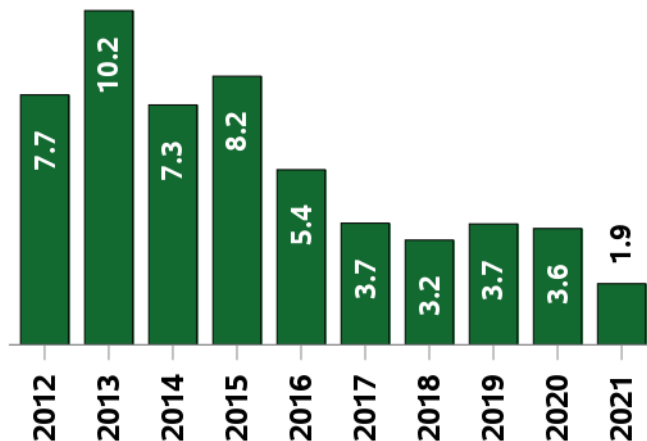
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	45	-22.4	0.0	45.2	32.4	28.6	73.1
Dollar Volume	\$20,215,449	-0.5	37.3	171.8	138.0	109.6	195.9
New Listings	42	-22.2	-8.7	31.3	-10.6	-12.5	-8.7
Active Listings	70	-40.2	-47.4	-34.0	-53.0	-65.3	-74.0
Sales to New Listings Ratio ¹	107.1	107.4	97.8	96.9	72.3	72.9	56.5
Months of Inventory ²	1.6	2.0	3.0	3.4	4.4	5.8	10.3
Average Price	\$449,232	28.3	37.3	87.2	79.9	63.0	71.0
Median Price	\$440,000	24.8	44.3	94.7	87.2	58.8	80.7
Sale to List Price Ratio	98.3	98.4	96.9	95.5	95.4	96.4	95.7
Median Days on Market	30.0	36.0	61.0	42.0	52.5	78.0	76.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	395	24.6	35.3	29.5	27.4	45.2	80.4
Dollar Volume	\$149,556,054	42.8	60.9	65.9	84.8	109.0	169.0
New Listings	442	-0.5	-0.9	7.3	-1.6	-8.7	-14.3
Active Listings ³	78	-26.6	-37.7	-30.9	-53.7	-61.8	-68.3
Sales to New Listings Ratio ⁴	89.4	71.4	65.5	74.0	69.0	56.2	42.4
Months of Inventory ⁵	1.8	3.0	3.9	3.3	4.9	6.8	10.1
Average Price	\$378,623	14.6	19.0	28.1	45.0	43.9	49.1
Median Price	\$375,500	10.9	19.2	27.3	51.3	44.8	53.3
Sale to List Price Ratio	99.1	97.9	96.9	97.4	96.6	96.5	95.7
Median Days on Market	27.0	35.0	42.0	42.0	53.0	69.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

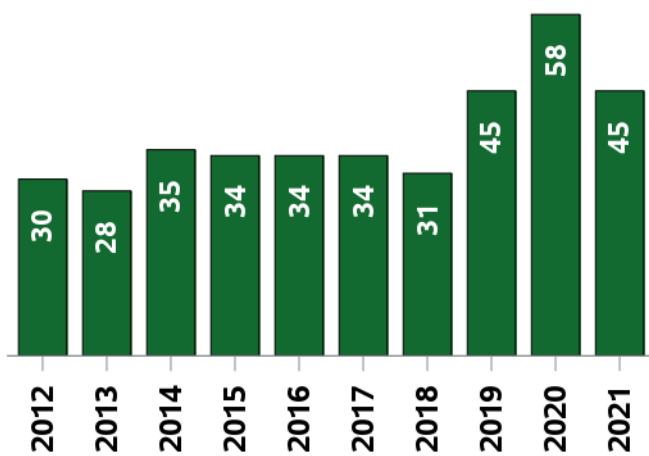
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

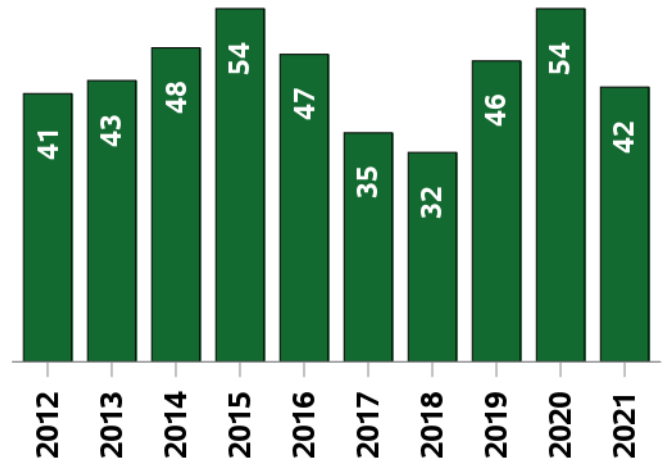
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Residential Market Activity

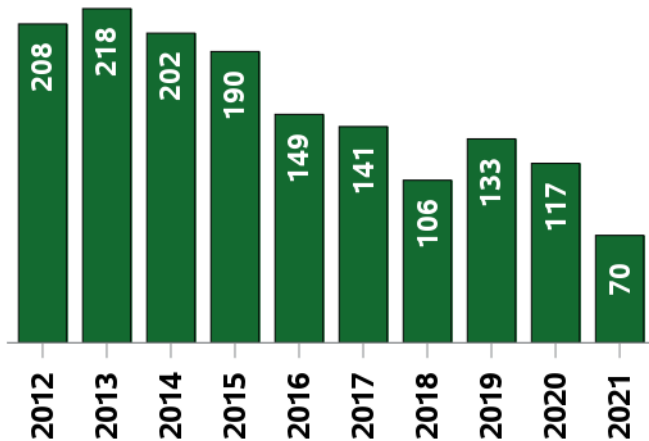
Sales Activity (September only)



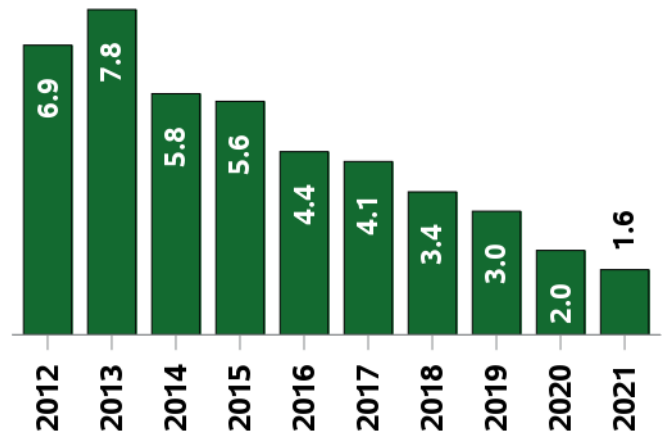
New Listings (September only)



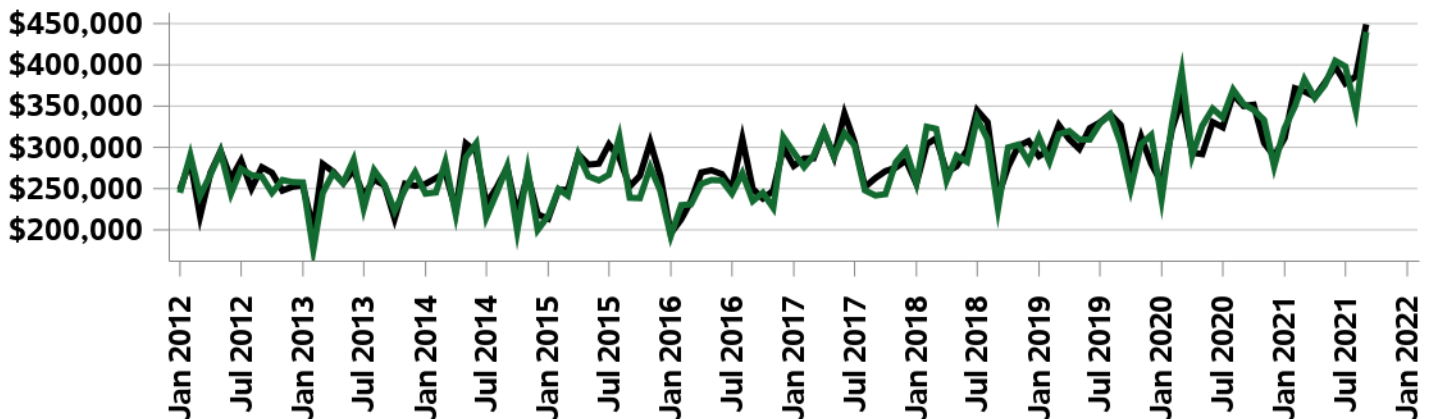
Active Listings (September only)



Months of Inventory (September only)

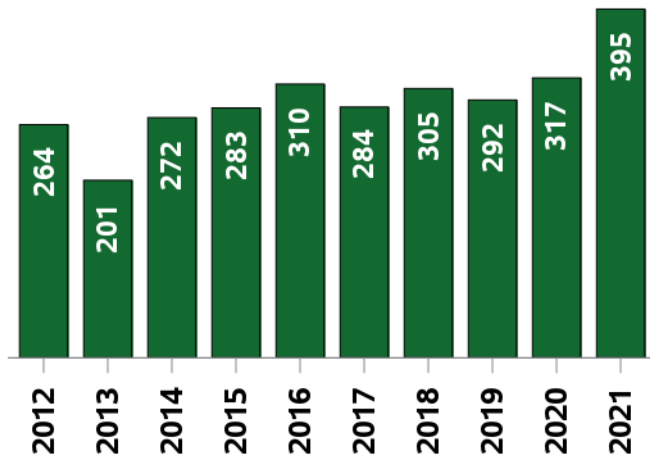


Average Price and Median Price

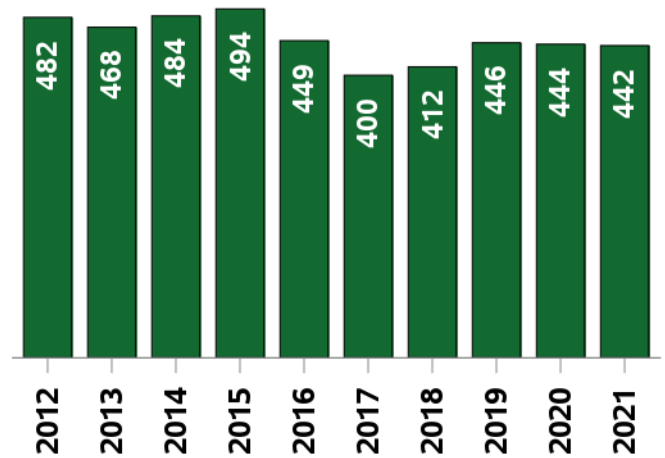


Cranbrook MLS® Residential Market Activity

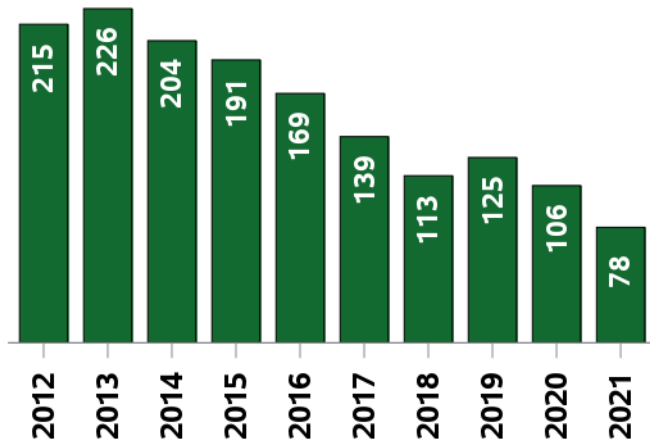
Sales Activity (September Year-to-date)



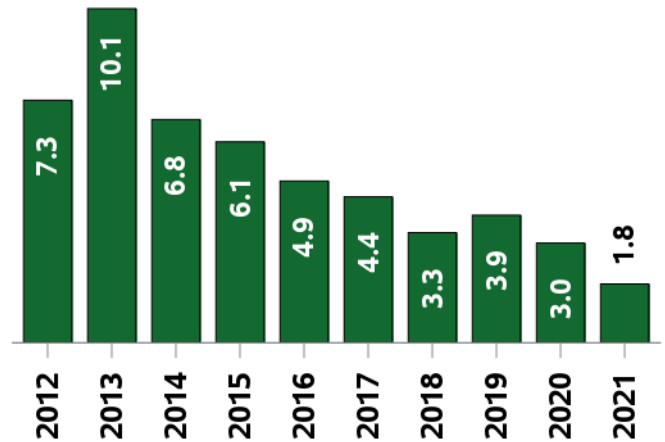
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	40	-7.0	2.6	110.5	42.9	48.1	73.9
Dollar Volume	\$18,384,549	6.6	37.5	217.4	133.2	126.3	180.4
New Listings	36	-5.3	-7.7	28.6	-10.0	-16.3	0.0
Active Listings	53	-35.4	-50.0	-33.8	-53.5	-64.4	-76.1
Sales to New Listings Ratio ¹	111.1	113.2	100.0	67.9	70.0	62.8	63.9
Months of Inventory ²	1.3	1.9	2.7	4.2	4.1	5.5	9.7
Average Price	\$459,614	14.6	34.0	50.8	63.2	52.8	61.2
Median Price	\$442,500	10.6	41.1	47.5	73.5	54.2	67.0
Sale to List Price Ratio	98.4	98.9	97.0	96.3	96.1	96.6	96.2
Median Days on Market	30.5	36.0	61.0	41.0	44.5	69.0	65.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	309	28.8	28.8	33.2	27.2	42.4	63.5
Dollar Volume	\$130,810,304	43.9	55.5	66.9	85.7	107.8	155.7
New Listings	345	2.7	-4.2	8.8	-3.6	-7.8	-18.8
Active Listings ³	60	-23.4	-39.5	-27.4	-49.3	-57.4	-70.1
Sales to New Listings Ratio ⁴	89.6	71.4	66.7	73.2	67.9	58.0	44.5
Months of Inventory ⁵	1.8	3.0	3.7	3.2	4.4	5.9	9.6
Average Price	\$423,334	11.8	20.8	25.3	46.1	46.0	56.4
Median Price	\$409,000	11.0	21.3	25.8	52.6	47.7	59.8
Sale to List Price Ratio	99.3	98.2	97.3	97.6	96.9	96.7	96.1
Median Days on Market	28.0	34.0	40.5	38.0	47.0	66.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

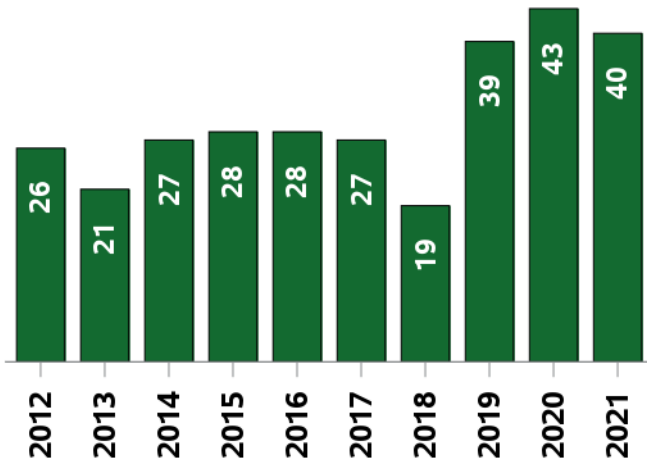
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

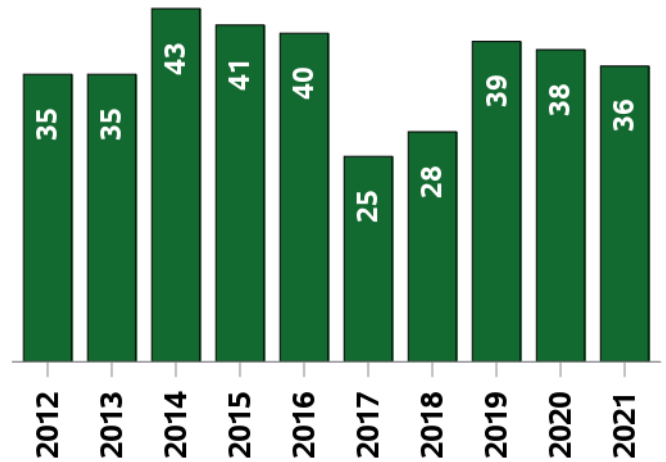
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Single Family Market Activity

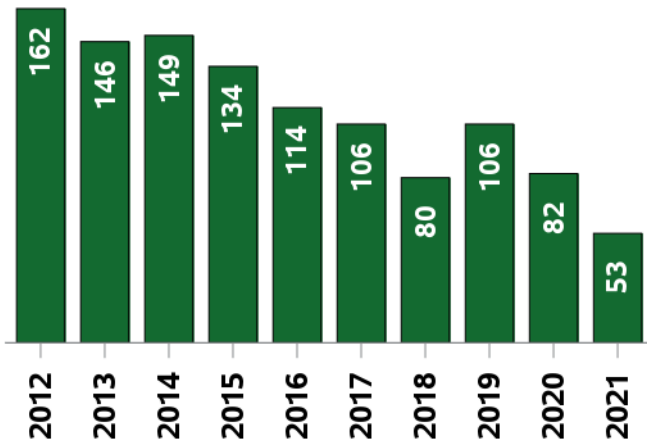
Sales Activity (September only)



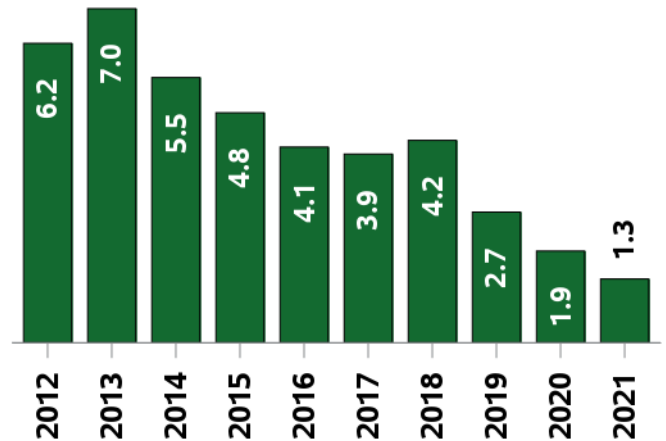
New Listings (September only)



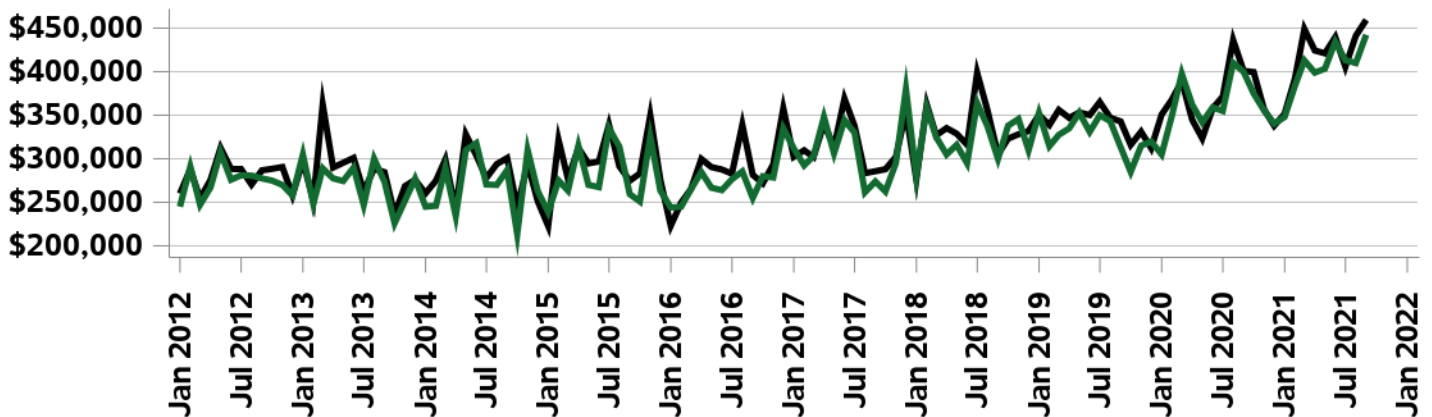
Active Listings (September only)



Months of Inventory (September only)

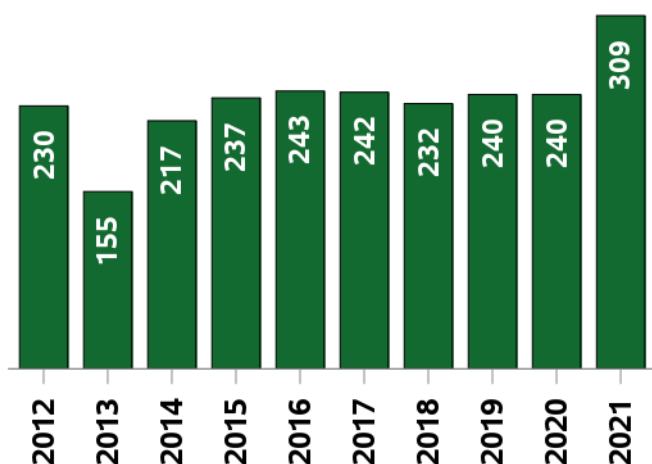


Average Price and Median Price

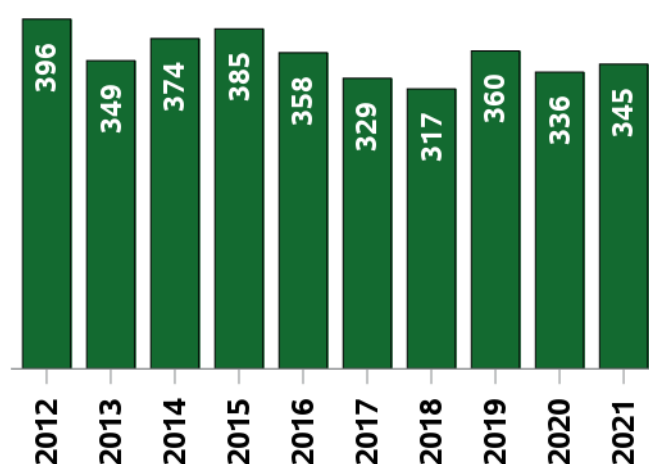


Cranbrook MLS® Single Family Market Activity

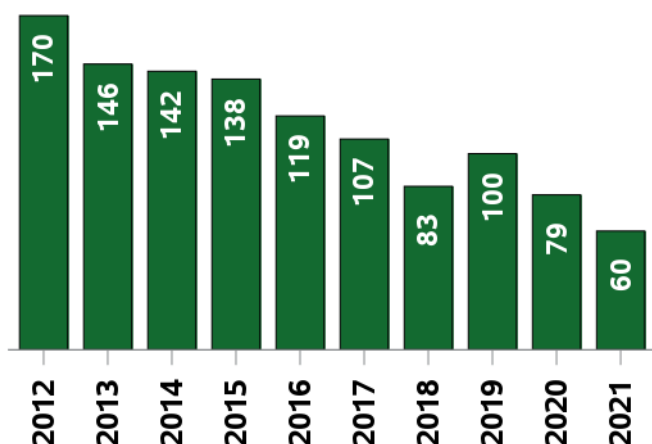
Sales Activity (September Year-to-date)



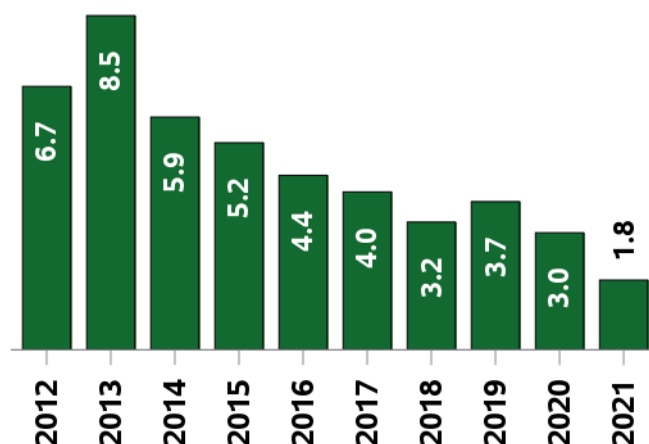
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	4	0.0	-55.6	0.0	-33.3	0.0	0.0
Dollar Volume	\$3,170,900	22.9	-36.4	82.9	13.5	217.2	78.3
New Listings	5	-37.5	-28.6	-28.6	-44.4	-54.5	-64.3
Active Listings	20	-35.5	-67.2	-67.2	-73.7	-69.7	-84.6
Sales to New Listings Ratio ¹	80.0	50.0	128.6	57.1	66.7	36.4	28.6
Months of Inventory ²	5.0	7.8	6.8	15.3	12.7	16.5	32.5
Average Price	\$792,725	22.9	43.2	82.9	70.2	217.2	78.3
Median Price	\$723,000	13.9	35.3	54.7	43.5	186.1	80.8
Sale to List Price Ratio	98.7	98.7	97.1	95.9	94.7	89.3	93.7
Median Days on Market	48.0	35.5	124.0	110.0	74.5	147.0	113.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	63	31.3	31.3	37.0	53.7	34.0	96.9
Dollar Volume	\$47,531,331	60.5	75.1	112.6	182.2	140.0	302.7
New Listings	77	2.7	-34.2	-25.2	-24.5	-29.4	-50.3
Active Listings ³	23	-36.3	-63.4	-59.6	-61.9	-62.6	-79.1
Sales to New Listings Ratio ⁴	81.8	64.0	41.0	44.7	40.2	43.1	20.6
Months of Inventory ⁵	3.3	6.8	11.9	11.2	13.4	11.9	31.3
Average Price	\$754,466	22.3	33.4	55.3	83.6	79.1	104.6
Median Price	\$750,000	26.2	29.9	58.9	78.1	93.5	112.9
Sale to List Price Ratio	98.6	97.1	97.1	96.2	95.3	95.1	92.8
Median Days on Market	48.0	89.5	88.5	49.5	84.0	106.0	84.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

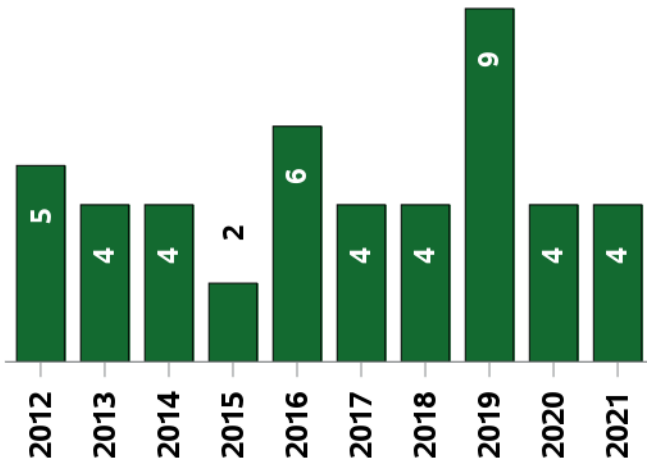
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

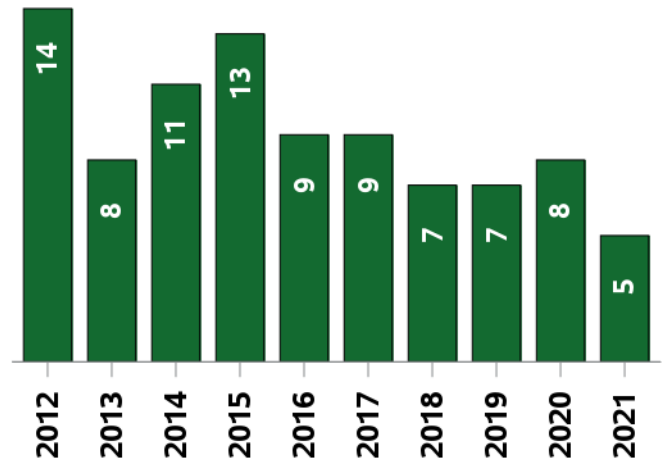
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Residential Market Activity

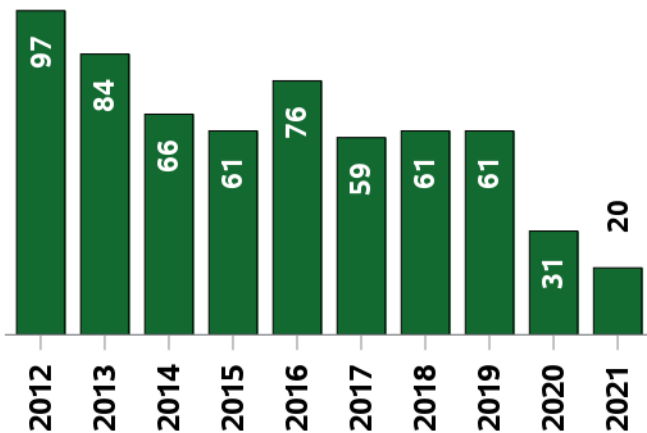
Sales Activity (September only)



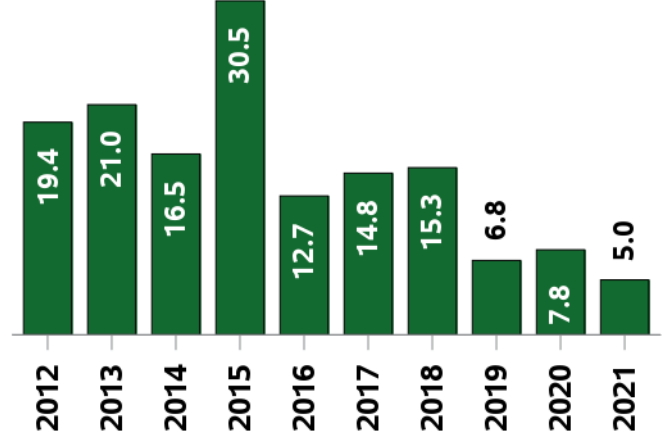
New Listings (September only)



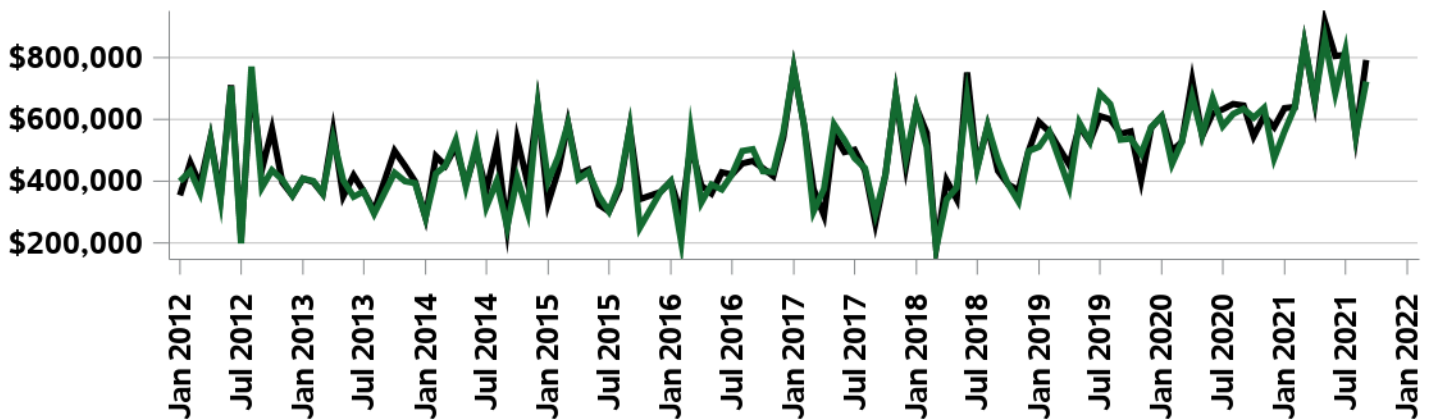
Active Listings (September only)



Months of Inventory (September only)

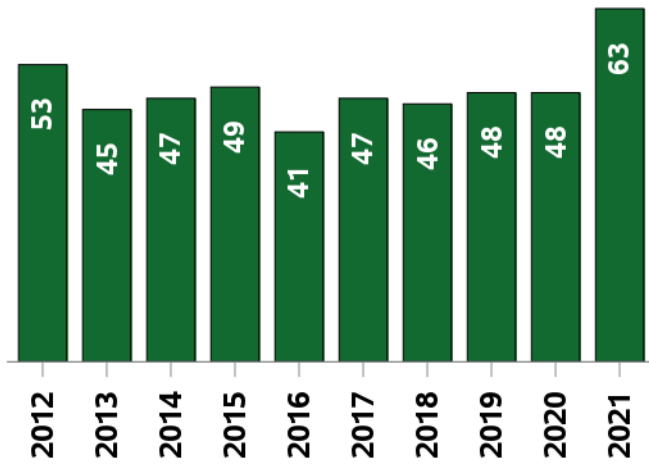


Average Price and Median Price

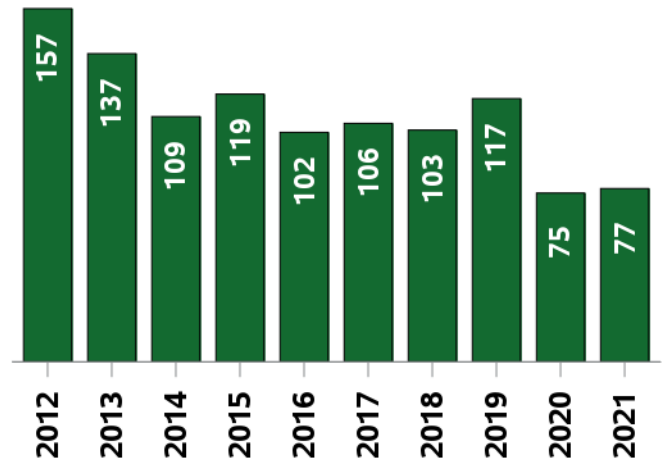


Cranbrook Lakes MLS® Residential Market Activity

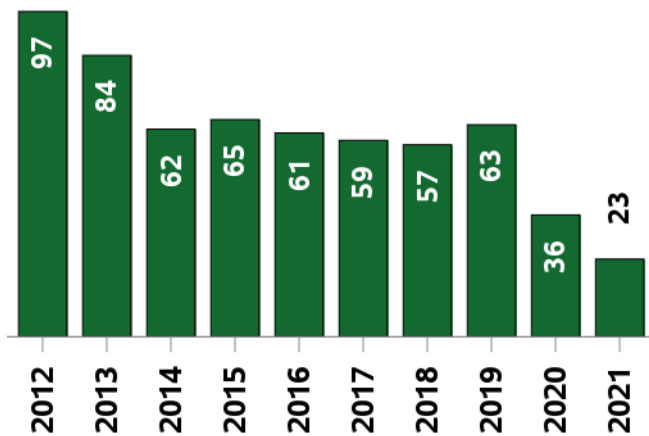
Sales Activity (September Year-to-date)



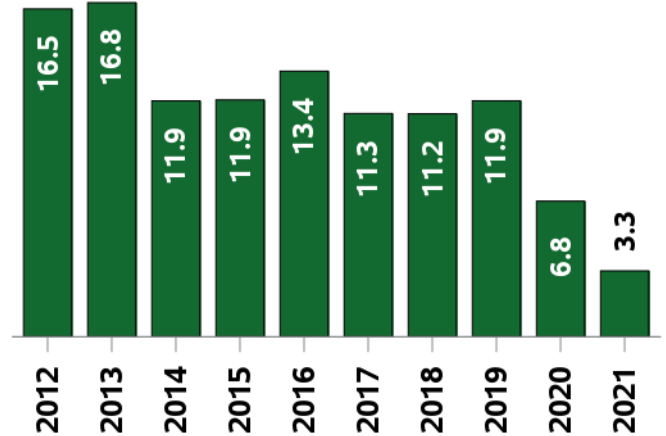
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	4	0.0	-55.6	33.3	-20.0	100.0	0.0
Dollar Volume	\$3,170,900	22.9	-36.4	103.4	16.9	266.4	78.3
New Listings	5	-37.5	-28.6	-28.6	-44.4	-50.0	-61.5
Active Listings	20	-35.5	-67.2	-64.9	-70.1	-68.8	-84.1
Sales to New Listings Ratio ¹	80.0	50.0	128.6	42.9	55.6	20.0	30.8
Months of Inventory ²	5.0	7.8	6.8	19.0	13.4	32.0	31.5
Average Price	\$792,725	22.9	43.2	52.5	46.1	83.2	78.3
Median Price	\$723,000	13.9	35.3	44.6	28.0	67.1	80.8
Sale to List Price Ratio	98.7	98.7	97.1	97.0	95.1	97.0	93.7
Median Days on Market	48.0	35.5	124.0	87.0	55.0	94.0	113.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	62	29.2	31.9	59.0	63.2	47.6	121.4
Dollar Volume	\$47,463,331	60.3	78.3	117.7	185.0	147.2	316.5
New Listings	76	2.7	-31.5	-20.8	-17.4	-26.2	-48.6
Active Listings ³	23	-34.0	-61.9	-52.7	-58.7	-60.6	-77.8
Sales to New Listings Ratio ⁴	81.6	64.9	42.3	40.6	41.3	40.8	18.9
Months of Inventory ⁵	3.4	6.6	11.6	11.3	13.3	12.6	33.5
Average Price	\$765,538	24.1	35.1	36.9	74.7	67.5	88.1
Median Price	\$750,000	26.2	29.3	48.9	72.4	90.8	100.0
Sale to List Price Ratio	98.6	97.1	97.1	97.0	95.4	95.9	94.5
Median Days on Market	48.0	89.5	87.0	50.0	76.5	105.0	68.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

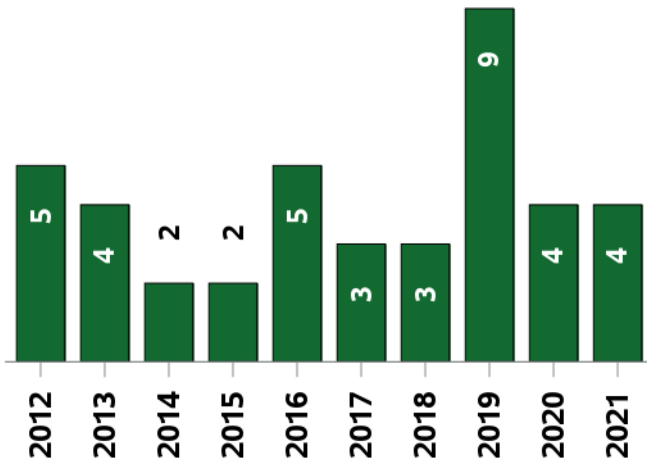
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

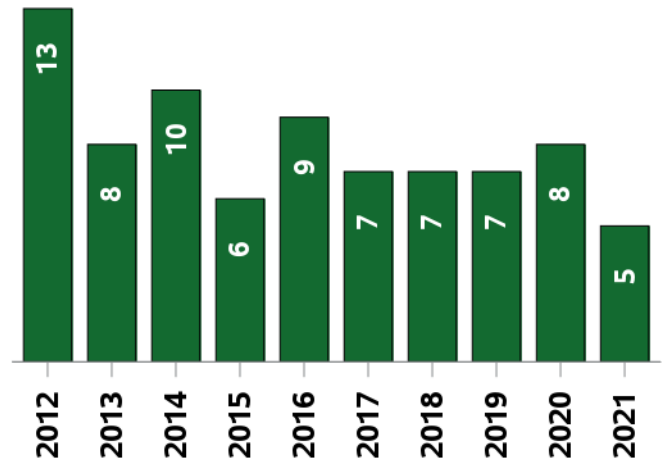
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Single Family Market Activity

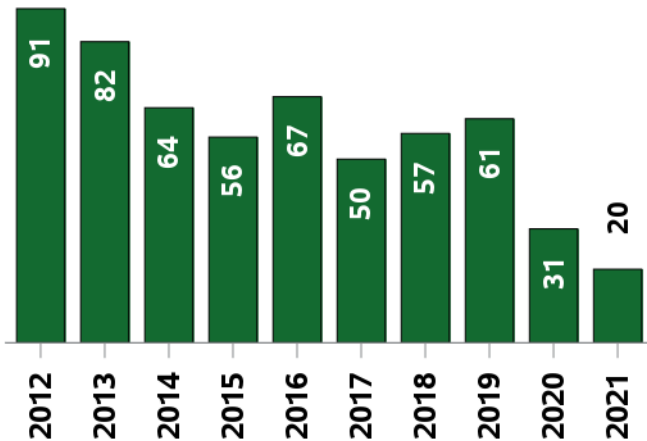
Sales Activity (September only)



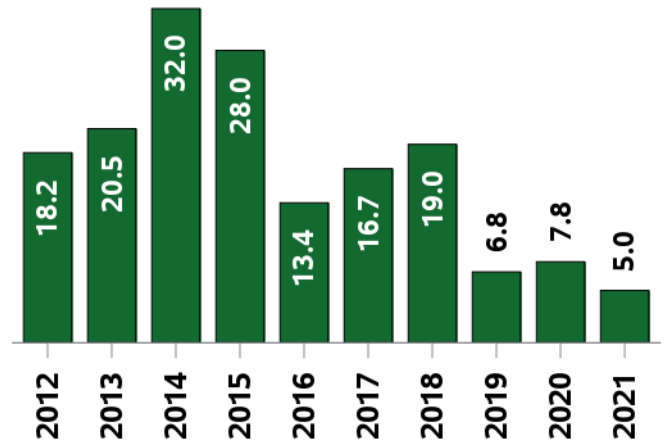
New Listings (September only)



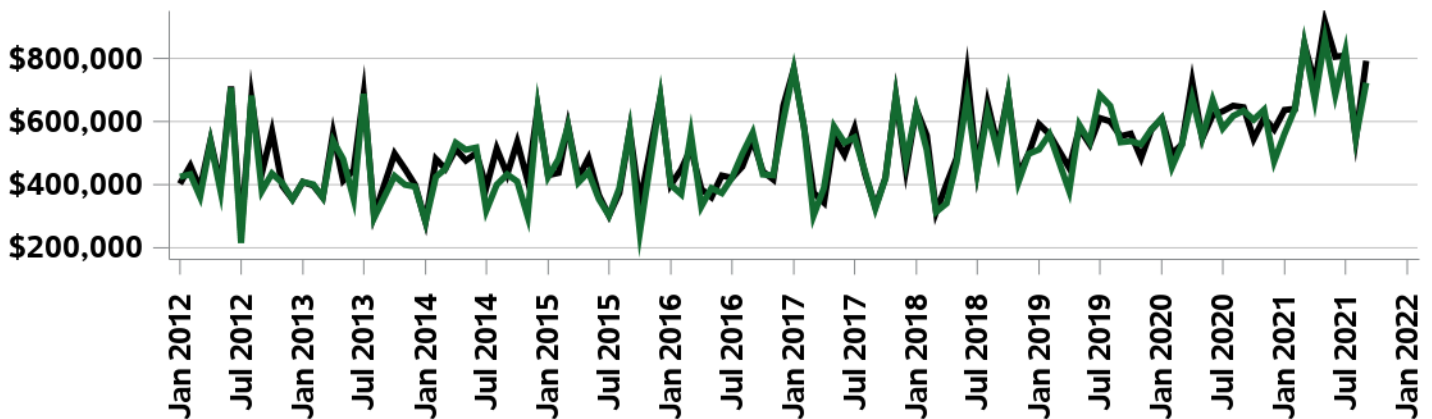
Active Listings (September only)



Months of Inventory (September only)

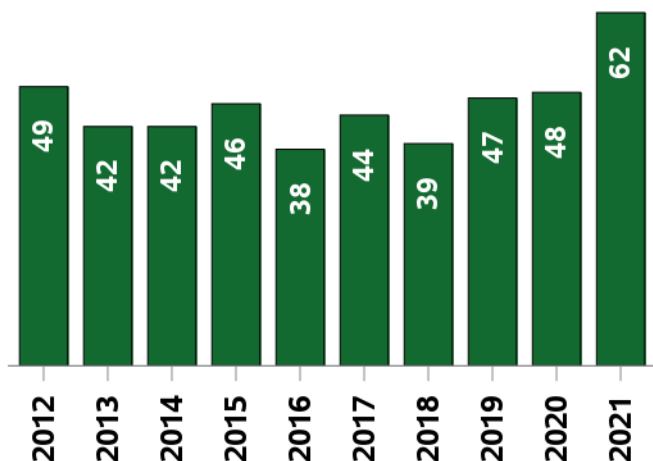


Average Price and Median Price

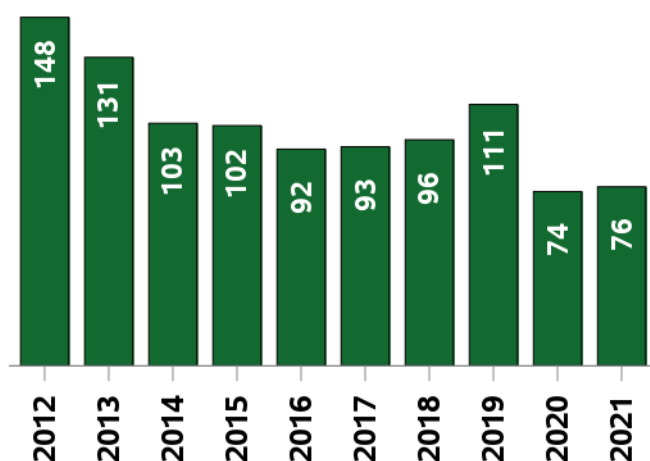


Cranbrook Lakes MLS® Single Family Market Activity

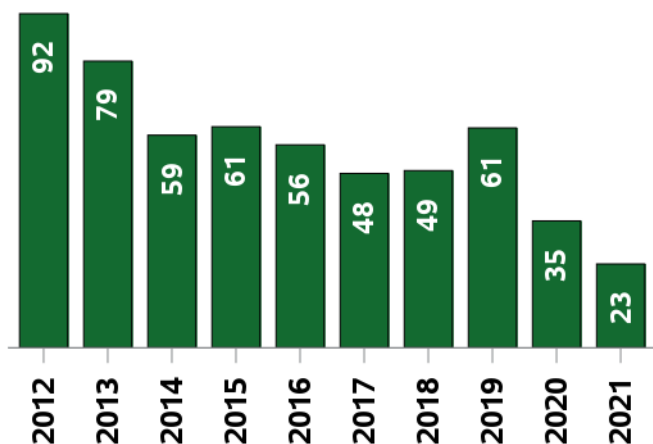
Sales Activity (September Year-to-date)



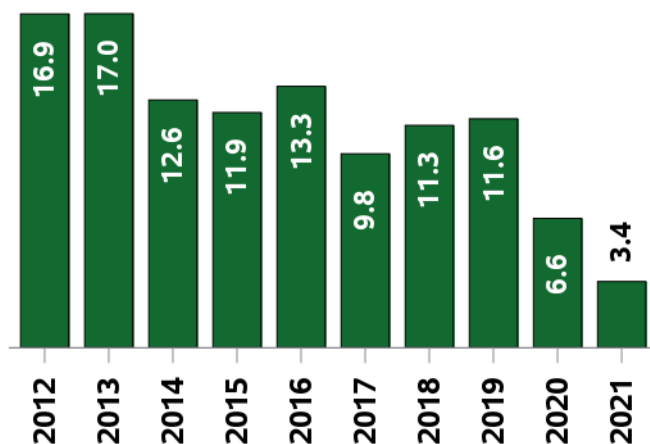
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	10	-44.4	42.9	-23.1	-28.6	-33.3	42.9
Dollar Volume	\$3,211,900	-41.8	94.8	-2.6	4.2	-6.5	225.1
New Listings	20	0.0	33.3	33.3	53.8	0.0	-16.7
Active Listings	46	-22.0	-40.3	-47.7	-61.0	-69.1	-64.6
Sales to New Listings Ratio ¹	50.0	90.0	46.7	86.7	107.7	75.0	29.2
Months of Inventory ²	4.6	3.3	11.0	6.8	8.4	9.9	18.6
Average Price	\$321,190	4.7	36.3	26.6	45.9	40.3	127.6
Median Price	\$340,450	22.2	36.2	26.6	70.7	51.3	172.4
Sale to List Price Ratio	98.6	96.4	91.8	96.4	93.9	94.3	90.3
Median Days on Market	39.5	79.0	66.0	33.0	123.5	142.0	131.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	141	38.2	35.6	12.8	43.9	80.8	113.6
Dollar Volume	\$51,634,911	66.5	73.6	57.0	139.0	202.3	270.1
New Listings	161	0.6	-8.5	-15.7	-20.3	-29.7	-21.8
Active Listings ³	37	-41.3	-50.7	-57.5	-69.0	-72.6	-69.1
Sales to New Listings Ratio ⁴	87.6	63.8	59.1	65.4	48.5	34.1	32.0
Months of Inventory ⁵	2.4	5.5	6.5	6.2	10.9	15.5	16.3
Average Price	\$366,205	20.5	28.1	39.2	66.1	67.2	73.2
Median Price	\$369,000	27.0	33.0	44.7	82.1	69.7	70.8
Sale to List Price Ratio	98.4	95.7	95.7	95.2	93.9	93.5	93.3
Median Days on Market	39.0	74.5	50.5	58.0	100.5	115.0	93.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

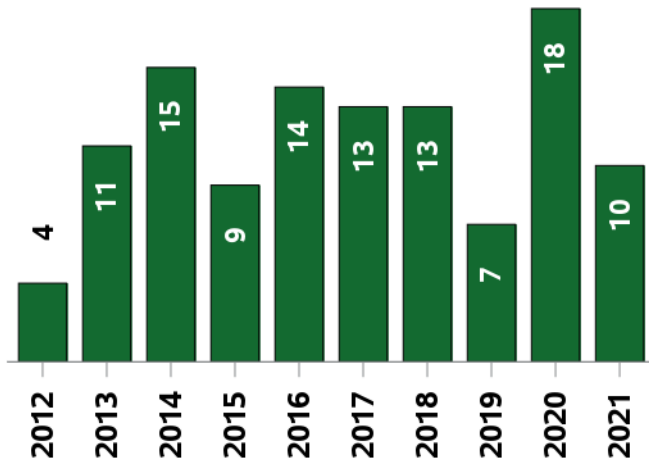
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

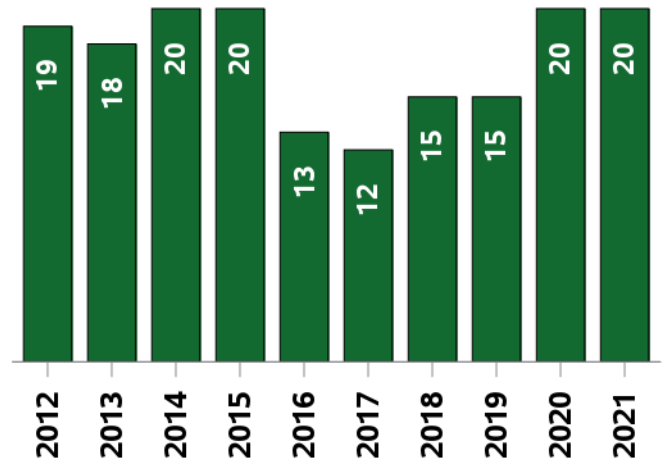
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Residential Market Activity

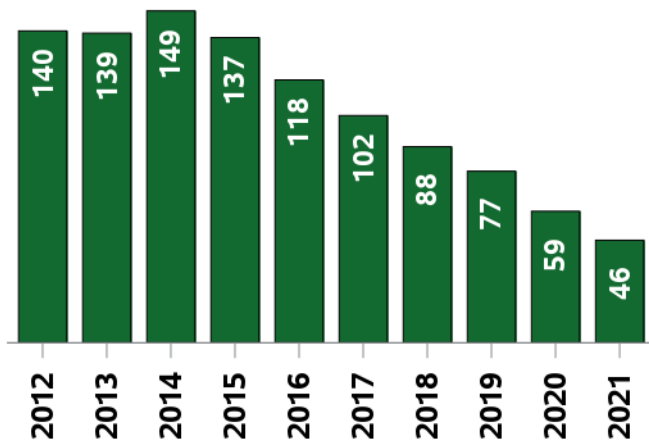
Sales Activity (September only)



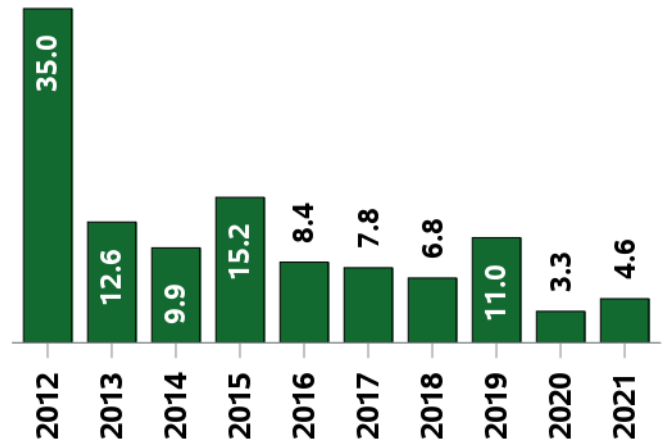
New Listings (September only)



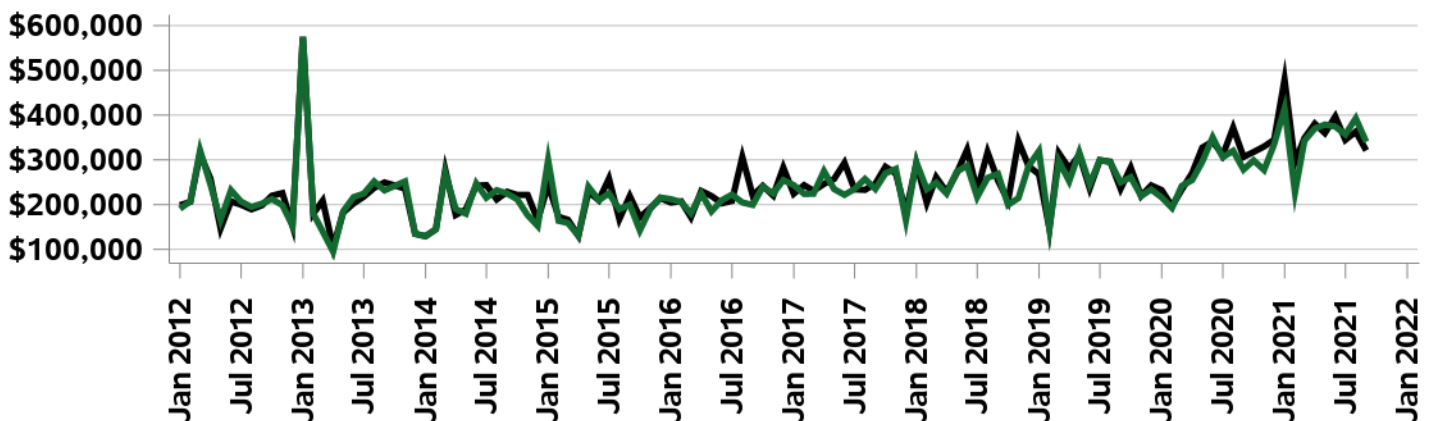
Active Listings (September only)



Months of Inventory (September only)

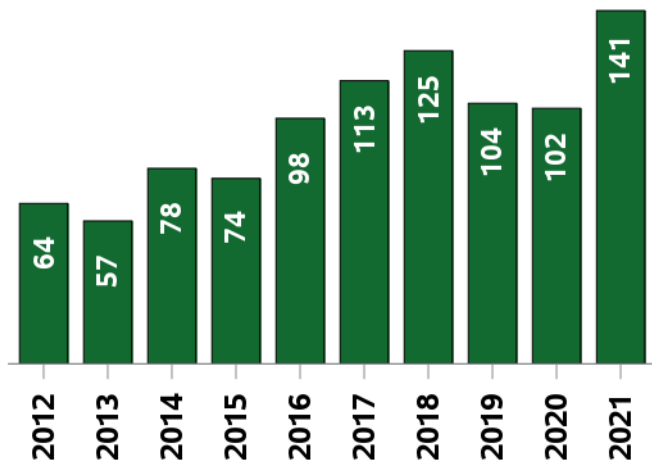


Average Price and Median Price

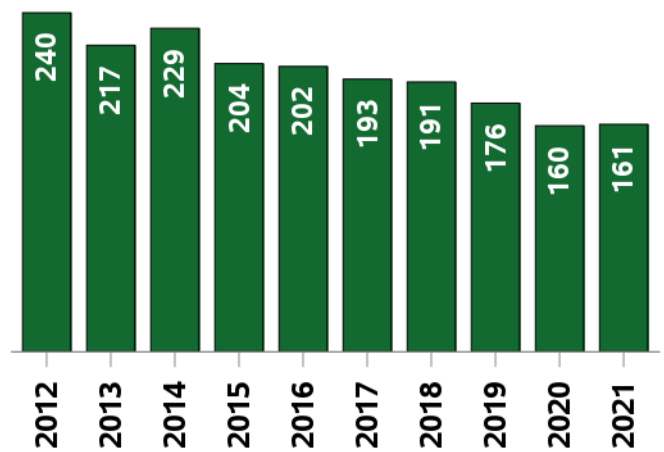


Creston MLS® Residential Market Activity

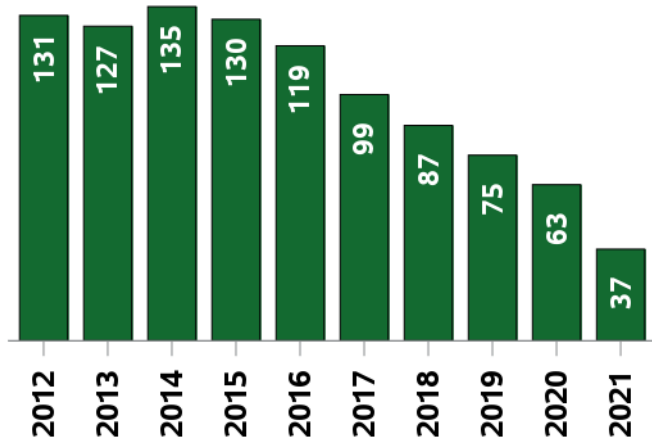
Sales Activity (September Year-to-date)



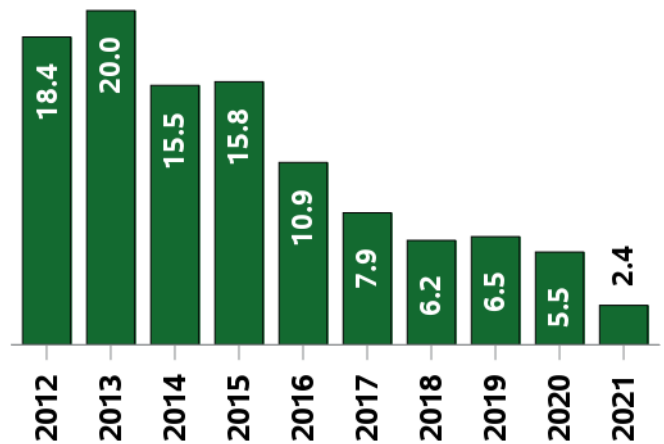
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	7	-56.3	75.0	-30.0	-22.2	-46.2	16.7
Dollar Volume	\$2,555,000	-50.1	78.2	-6.9	-2.2	-18.9	187.4
New Listings	14	-6.7	7.7	-6.7	16.7	-26.3	-30.0
Active Listings	37	-22.9	-46.4	-55.4	-66.1	-72.0	-66.4
Sales to New Listings Ratio ¹	50.0	106.7	30.8	66.7	75.0	68.4	30.0
Months of Inventory ²	5.3	3.0	17.3	8.3	12.1	10.2	18.3
Average Price	\$365,000	14.1	1.8	33.0	25.8	50.6	146.3
Median Price	\$377,000	26.7	7.9	37.3	40.7	63.9	155.6
Sale to List Price Ratio	99.6	96.8	91.3	95.7	93.8	94.5	88.8
Median Days on Market	41.0	66.0	57.5	31.5	94.0	141.0	146.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	119	36.8	36.8	10.2	52.6	77.6	116.4
Dollar Volume	\$47,547,511	68.8	73.2	54.5	147.0	204.7	276.4
New Listings	134	-0.7	-11.8	-21.2	-24.3	-33.0	-25.6
Active Listings ³	32	-41.1	-53.2	-60.2	-68.9	-72.6	-69.2
Sales to New Listings Ratio ⁴	88.8	64.4	57.2	63.5	44.1	33.5	30.6
Months of Inventory ⁵	2.4	5.6	7.0	6.7	11.8	15.6	16.9
Average Price	\$399,559	23.4	26.6	40.2	61.9	71.5	74.0
Median Price	\$385,000	24.2	27.3	42.6	73.0	71.1	60.4
Sale to List Price Ratio	98.6	96.0	95.8	95.1	94.2	94.0	93.9
Median Days on Market	39.0	67.0	52.0	61.0	95.5	122.0	95.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

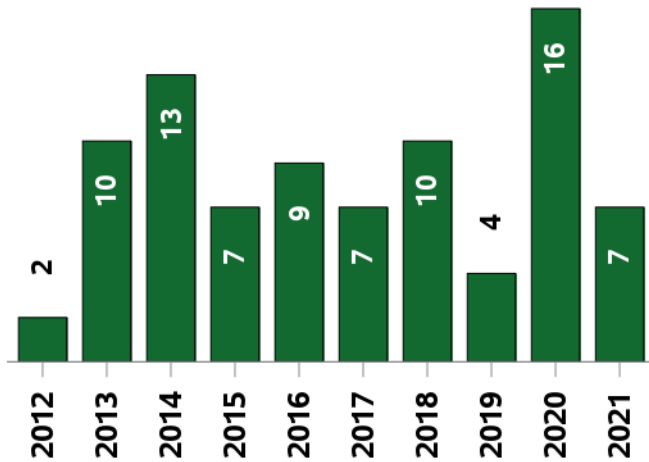
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

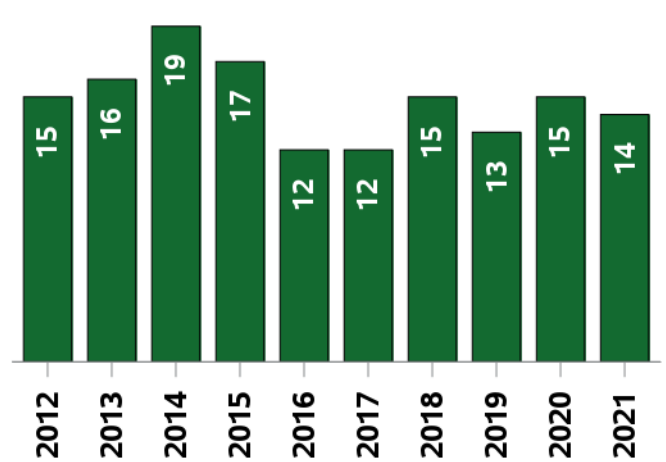
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Single Family Market Activity

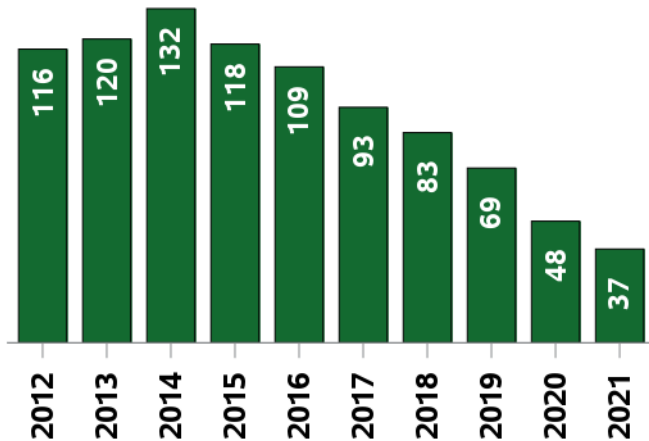
Sales Activity (September only)



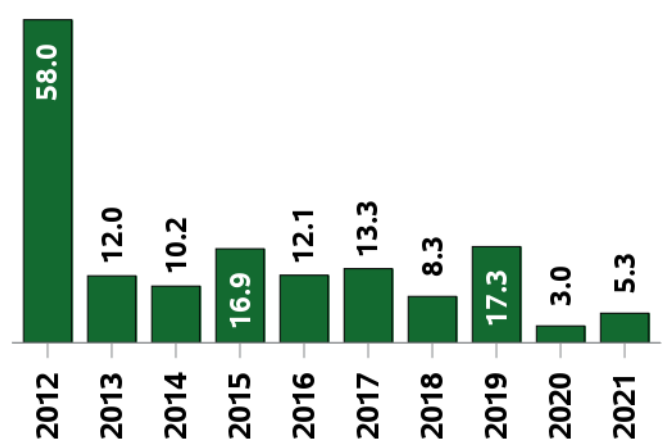
New Listings (September only)



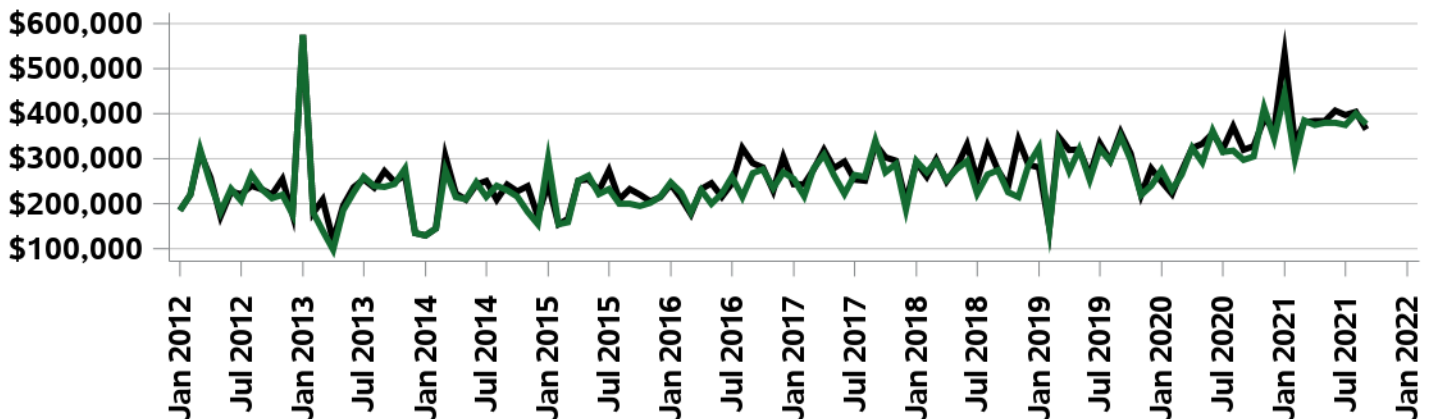
Active Listings (September only)



Months of Inventory (September only)

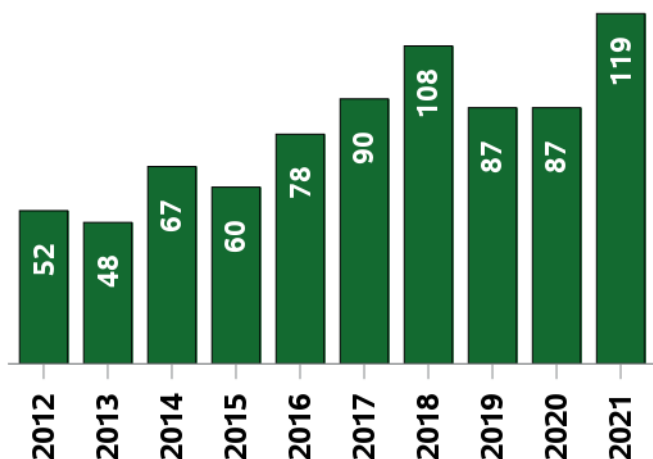


Average Price and Median Price

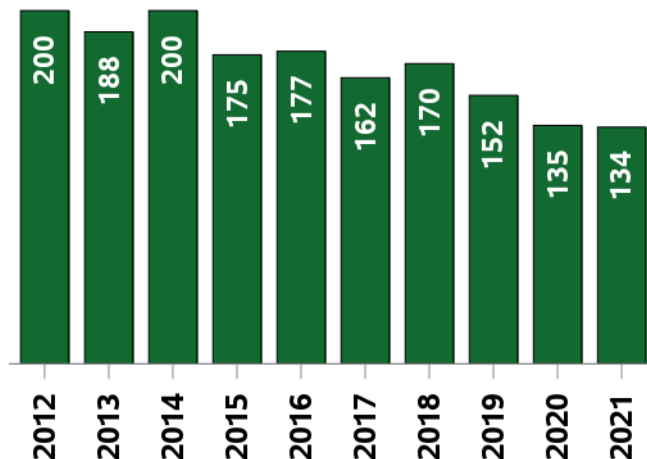


Creston MLS® Single Family Market Activity

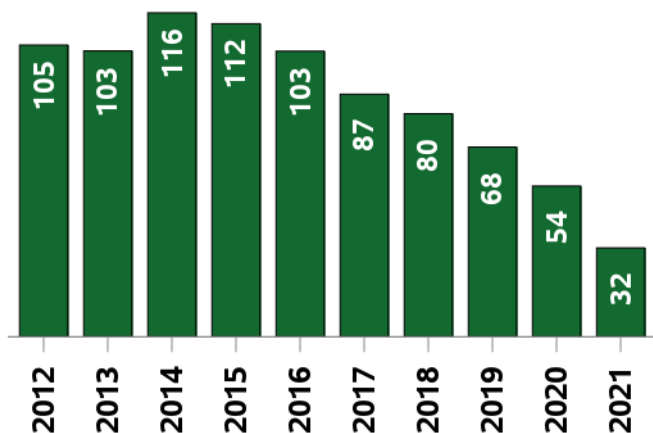
Sales Activity (September Year-to-date)



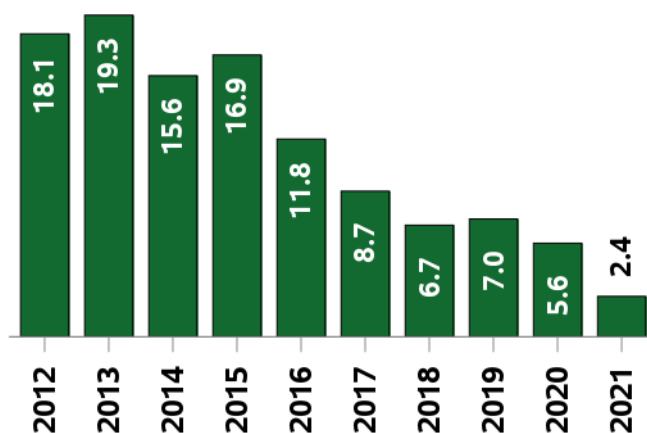
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford

MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	11	-38.9	57.1	37.5	175.0	22.2	-15.4
Dollar Volume	\$2,455,150	-25.3	85.2	52.4	183.8	58.4	-18.2
New Listings	16	14.3	100.0	23.1	166.7	45.5	-11.1
Active Listings	26	-23.5	-52.7	-54.4	-75.7	-69.0	-65.3
Sales to New Listings Ratio ¹	68.8	128.6	87.5	61.5	66.7	81.8	72.2
Months of Inventory ²	2.4	1.9	7.9	7.1	26.8	9.3	5.8
Average Price	\$223,195	22.3	17.8	10.9	3.2	29.6	-3.4
Median Price	\$188,500	24.2	37.6	4.8	30.0	12.9	-10.2
Sale to List Price Ratio	97.5	95.6	95.0	93.0	91.0	94.0	95.6
Median Days on Market	42.0	37.5	99.0	107.5	97.5	172.0	125.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	87	8.7	29.9	31.8	248.0	89.1	93.3
Dollar Volume	\$17,587,250	23.0	27.5	48.9	250.7	110.2	79.8
New Listings	110	2.8	4.8	23.6	17.0	8.9	8.9
Active Listings ³	23	-44.9	-58.8	-60.9	-75.4	-65.3	-63.1
Sales to New Listings Ratio ⁴	79.1	74.8	63.8	74.2	26.6	45.5	44.6
Months of Inventory ⁵	2.4	4.7	7.4	7.9	33.3	12.8	12.4
Average Price	\$202,152	13.1	-1.8	13.0	0.8	11.2	-7.0
Median Price	\$142,500	-15.3	-23.0	-16.2	-23.0	-22.3	-36.7
Sale to List Price Ratio	97.4	95.4	95.8	94.8	92.4	94.7	95.3
Median Days on Market	34.0	55.0	73.0	102.0	126.0	131.0	74.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

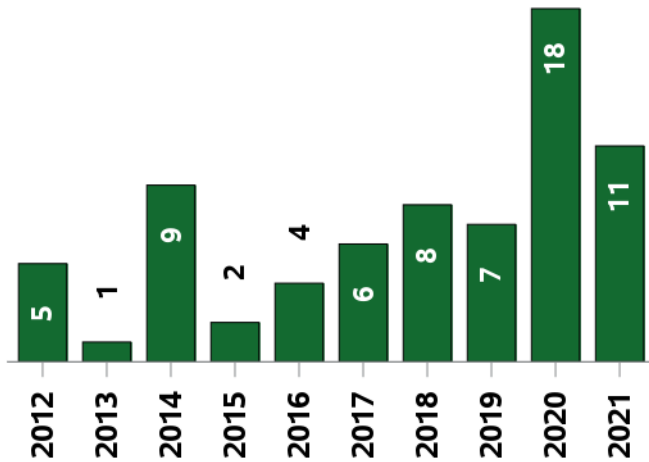
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

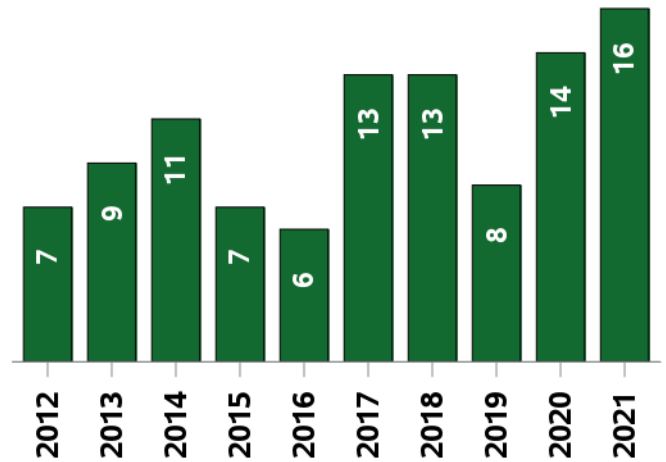
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Residential Market Activity

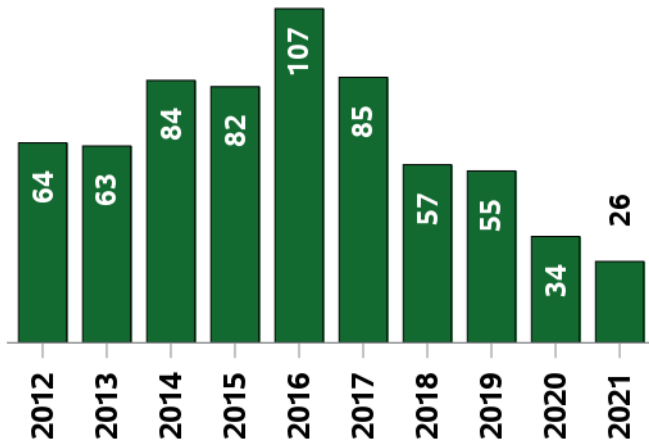
Sales Activity (September only)



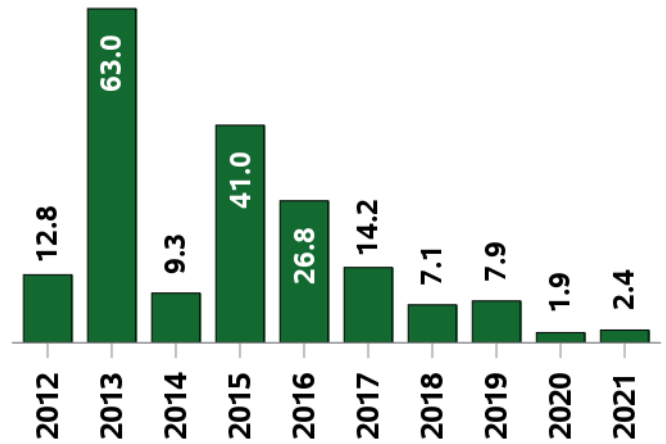
New Listings (September only)



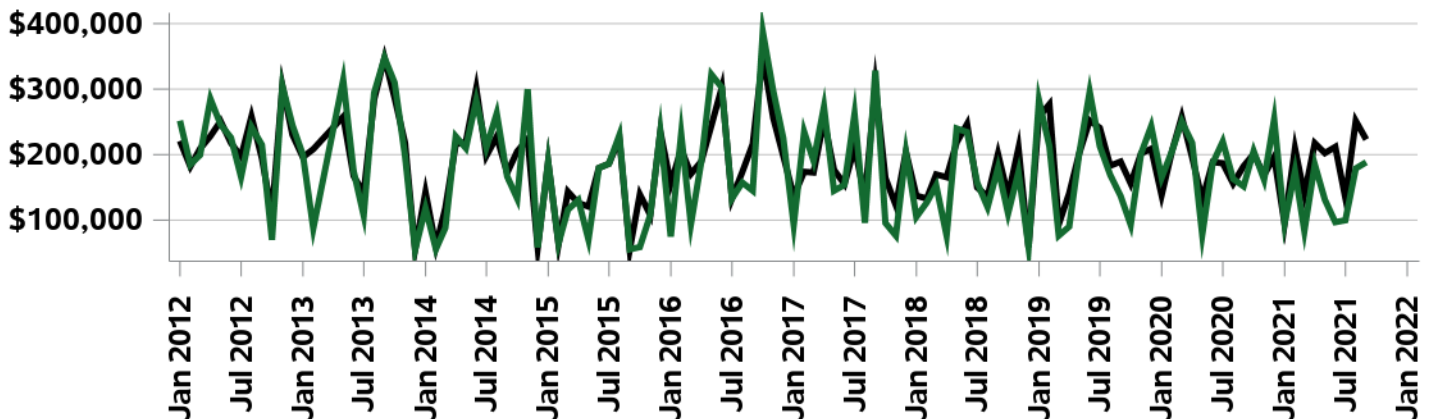
Active Listings (September only)



Months of Inventory (September only)

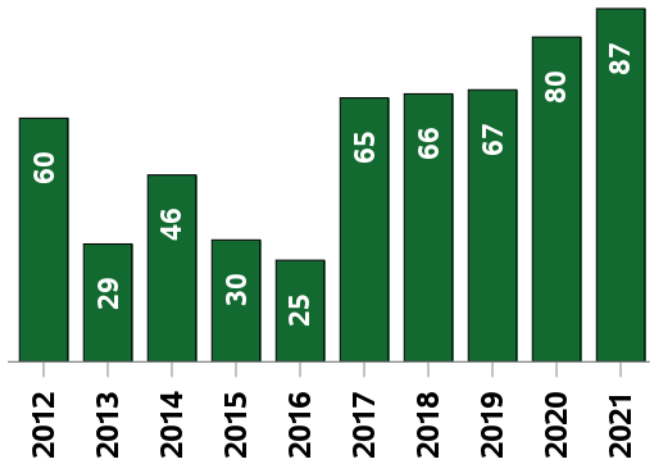


Average Price and Median Price

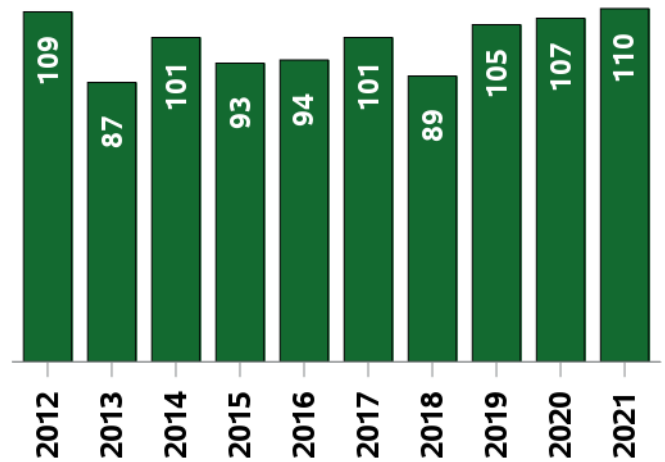


Elkford MLS® Residential Market Activity

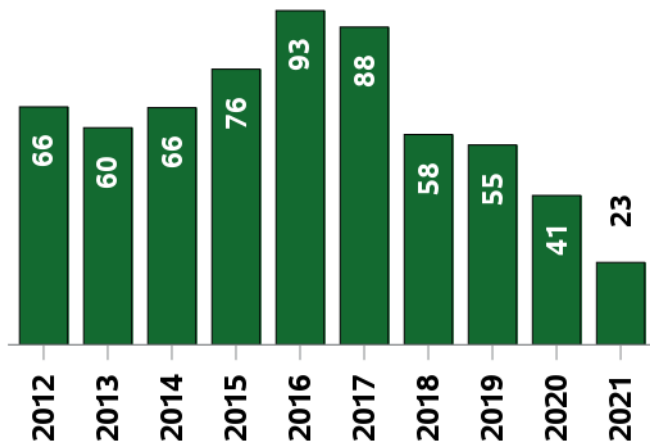
Sales Activity (September Year-to-date)



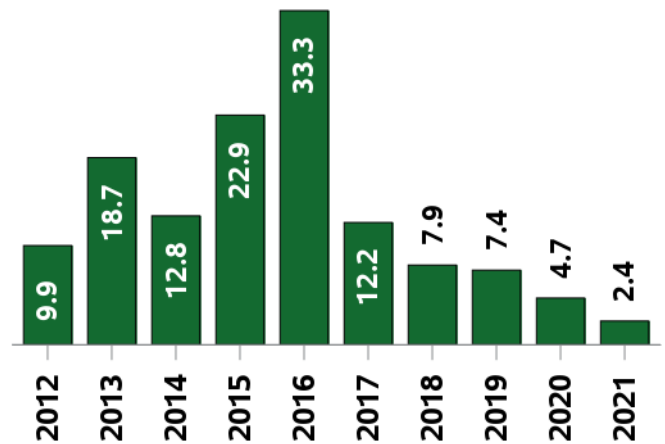
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford

MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	5	-44.4	25.0	25.0	150.0	0.0	-37.5
Dollar Volume	\$1,788,400	-28.6	63.0	35.7	145.0	43.0	-28.8
New Listings	8	-20.0	100.0	14.3	100.0	0.0	-27.3
Active Listings	12	-42.9	-57.1	-62.5	-74.5	-73.9	-55.6
Sales to New Listings Ratio ¹	62.5	90.0	100.0	57.1	50.0	62.5	72.7
Months of Inventory ²	2.4	2.3	7.0	8.0	23.5	9.2	3.4
Average Price	\$357,680	28.4	30.4	8.6	-2.0	43.0	13.9
Median Price	\$349,000	23.5	22.5	13.9	-4.4	26.9	13.0
Sale to List Price Ratio	99.5	96.2	94.1	95.9	90.6	96.3	94.8
Median Days on Market	28.0	34.0	24.0	69.0	121.5	172.0	109.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	37	-15.9	-2.6	-5.1	184.6	37.0	15.6
Dollar Volume	\$12,637,800	11.8	14.3	28.5	200.0	83.1	47.3
New Listings	47	-28.8	-23.0	-13.0	11.9	-23.0	-6.0
Active Listings ³	9	-57.8	-68.3	-71.6	-77.2	-73.3	-58.2
Sales to New Listings Ratio ⁴	78.7	66.7	62.3	72.2	31.0	44.3	64.0
Months of Inventory ⁵	2.3	4.5	7.0	7.6	28.3	11.7	6.3
Average Price	\$341,562	33.0	17.4	35.4	5.4	33.6	27.4
Median Price	\$340,000	26.9	22.3	36.0	3.0	25.9	25.0
Sale to List Price Ratio	97.8	95.8	95.7	95.6	95.3	95.8	95.5
Median Days on Market	34.0	50.5	67.5	104.0	121.0	131.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

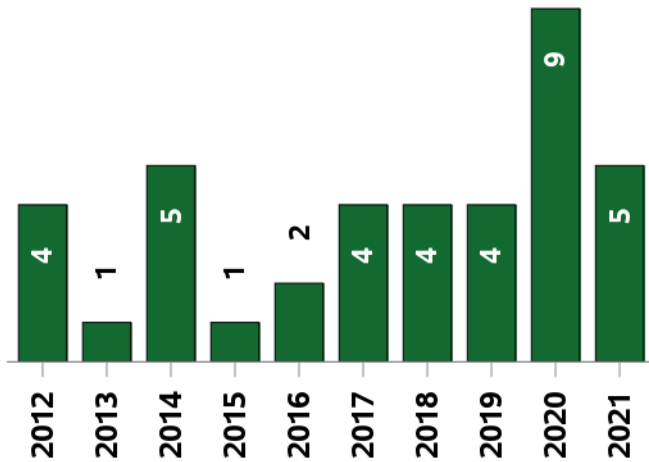
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

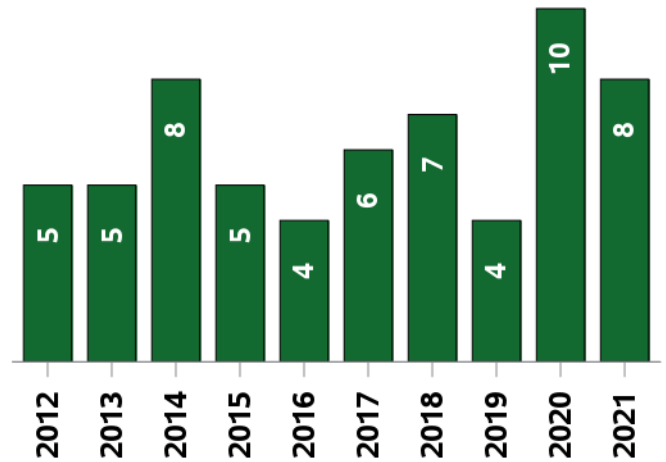
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Single Family Market Activity

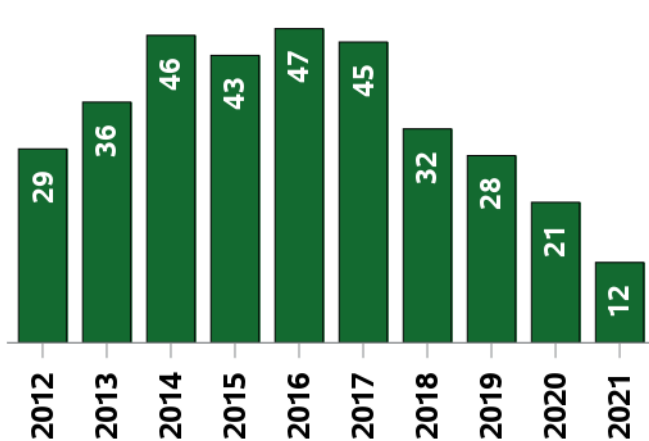
Sales Activity (September only)



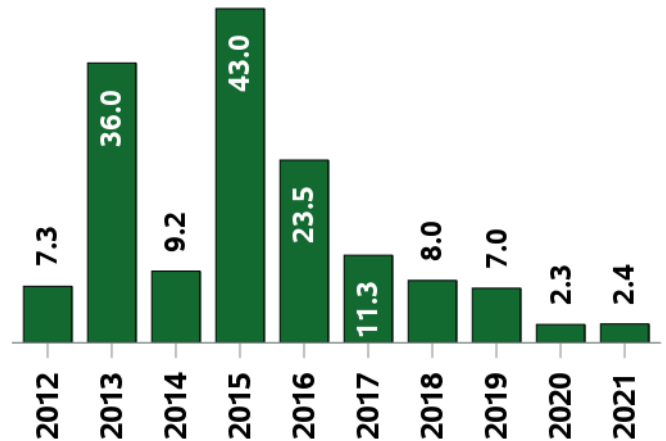
New Listings (September only)



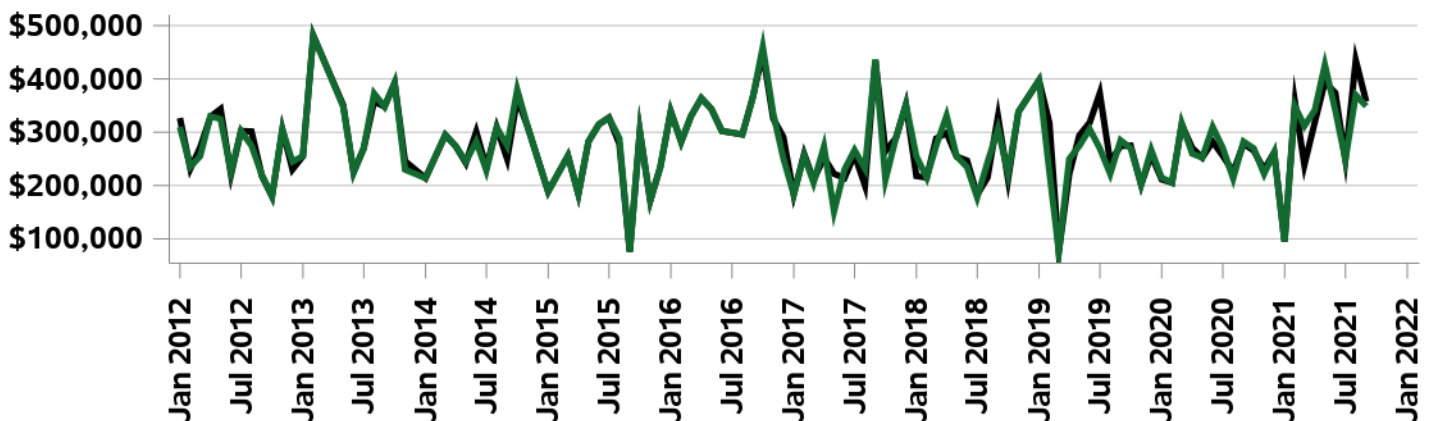
Active Listings (September only)



Months of Inventory (September only)

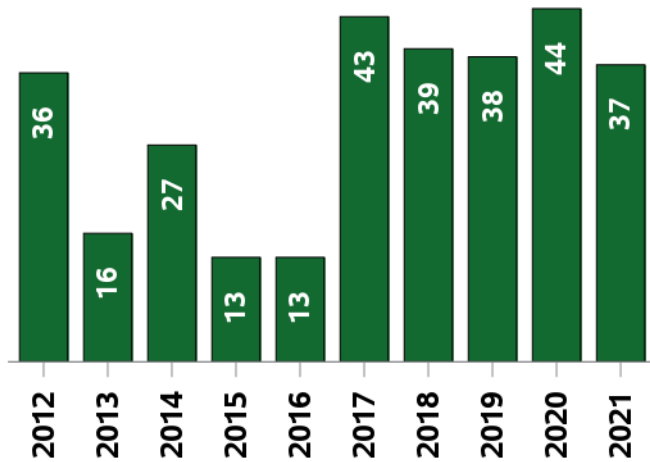


Average Price and Median Price

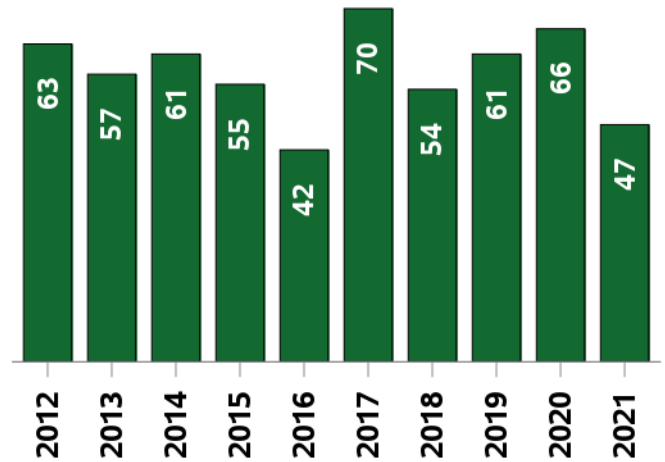


Elkford MLS® Single Family Market Activity

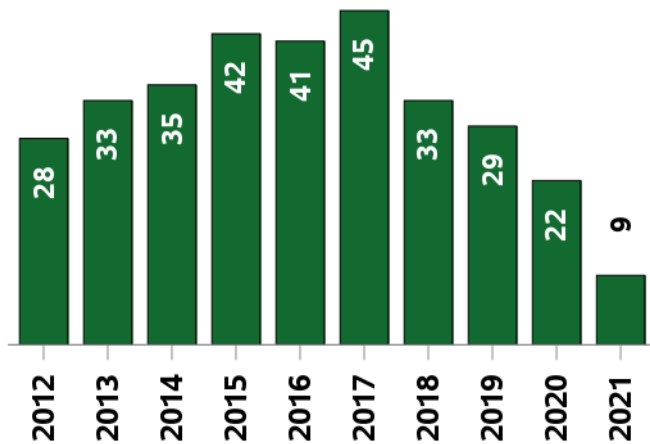
Sales Activity (September Year-to-date)



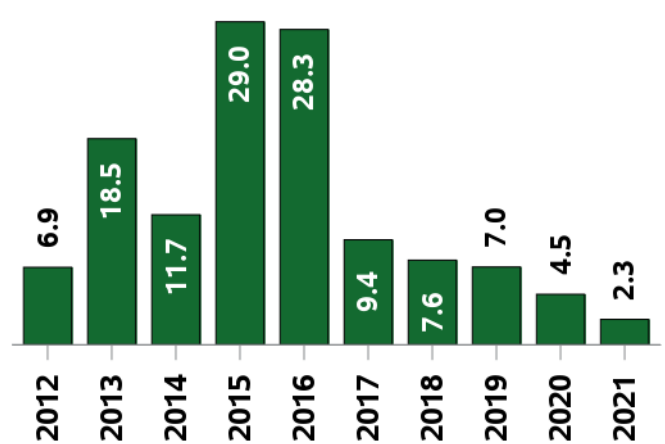
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	20	-9.1	100.0	53.8	42.9	25.0	81.8
Dollar Volume	\$11,924,700	-10.0	106.0	90.7	118.4	96.0	302.3
New Listings	29	61.1	93.3	52.6	81.3	61.1	61.1
Active Listings	44	-6.4	-8.3	-13.7	-62.4	-59.3	-69.2
Sales to New Listings Ratio ¹	69.0	122.2	66.7	68.4	87.5	88.9	61.1
Months of Inventory ²	2.2	2.1	4.8	3.9	8.4	6.8	13.0
Average Price	\$596,235	-1.0	3.0	24.0	52.9	56.8	121.3
Median Price	\$552,500	-10.7	-5.9	31.6	46.6	60.4	121.0
Sale to List Price Ratio	101.5	98.6	98.2	97.4	97.9	93.3	95.4
Median Days on Market	37.0	57.5	83.0	55.0	46.5	83.5	105.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	131	8.3	5.6	21.3	52.3	23.6	122.0
Dollar Volume	\$76,165,495	14.8	19.1	56.5	119.3	80.2	280.0
New Listings	176	8.0	7.3	18.1	0.0	-2.8	-4.3
Active Listings ³	36	-35.8	-24.7	-26.1	-67.8	-68.9	-75.9
Sales to New Listings Ratio ⁴	74.4	74.2	75.6	72.5	48.9	58.6	32.1
Months of Inventory ⁵	2.5	4.2	3.5	4.1	11.8	9.9	22.9
Average Price	\$581,416	6.0	12.8	29.0	44.0	45.8	71.1
Median Price	\$525,000	-4.2	14.9	25.6	33.0	43.9	66.7
Sale to List Price Ratio	100.4	97.7	97.7	97.5	96.6	95.0	94.8
Median Days on Market	26.0	55.0	43.0	37.5	61.5	91.5	109.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

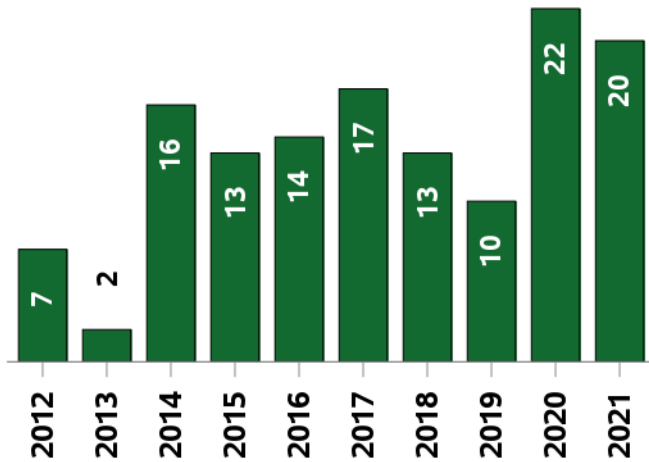
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

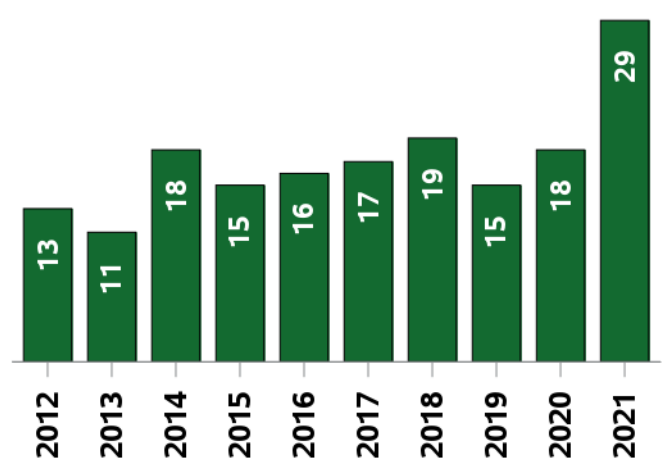
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Residential Market Activity

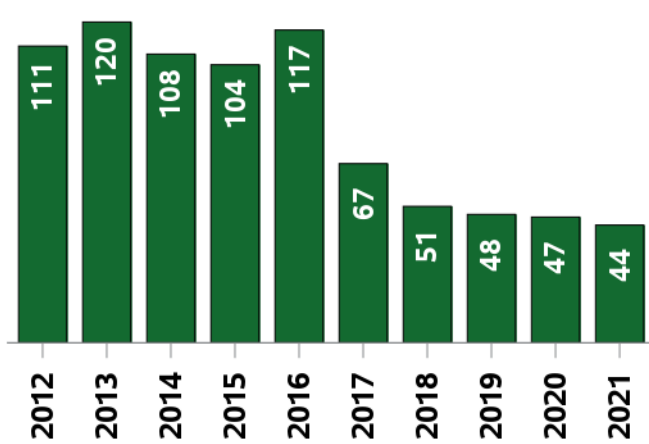
Sales Activity (September only)



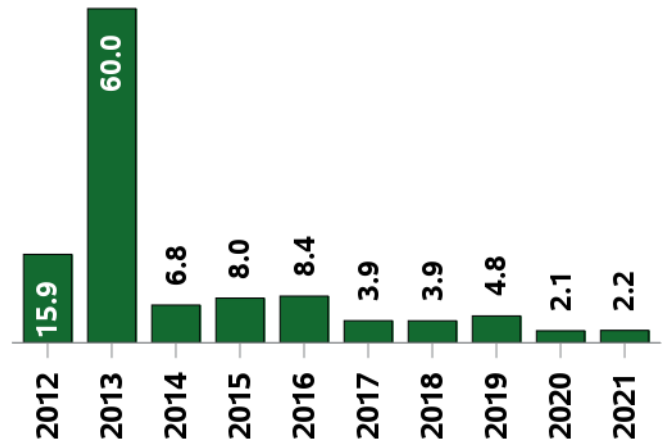
New Listings (September only)



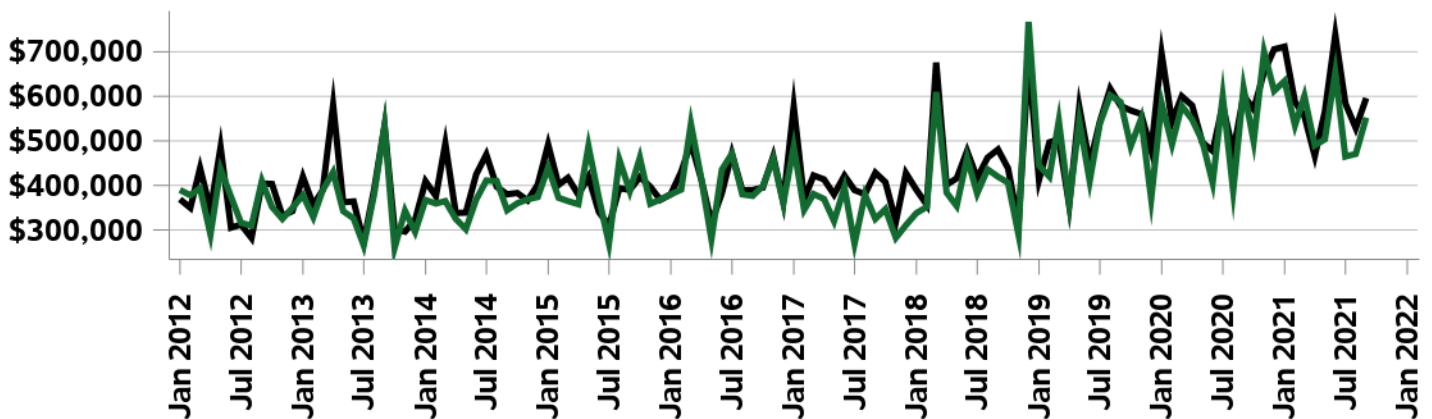
Active Listings (September only)



Months of Inventory (September only)

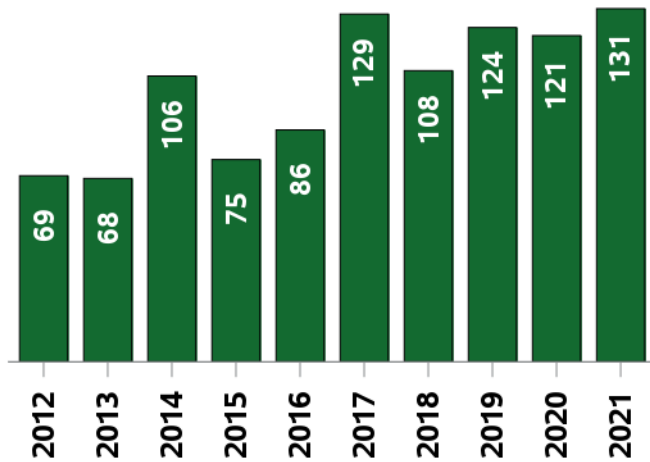


Average Price and Median Price

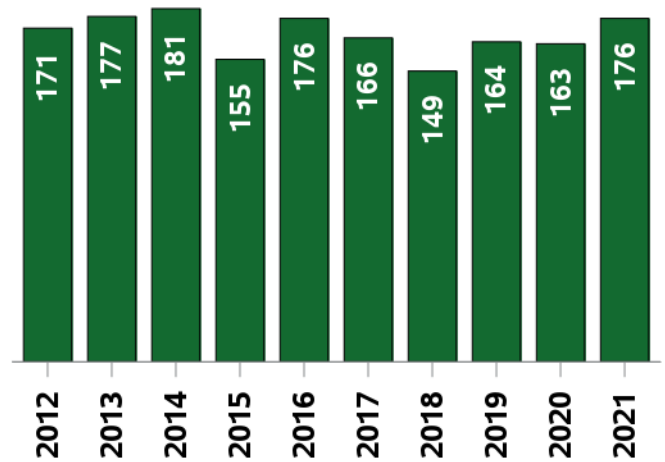


Fernie MLS® Residential Market Activity

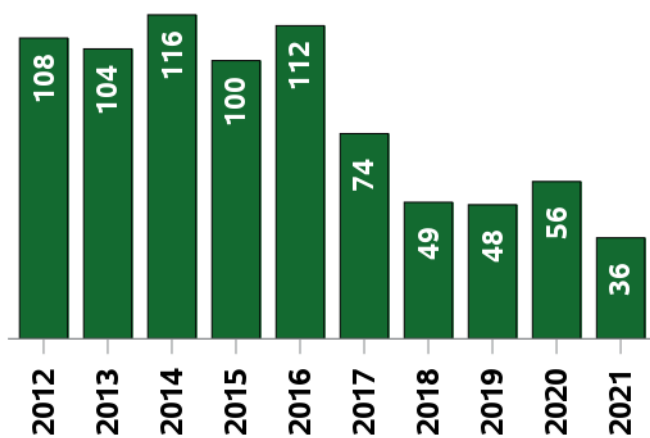
Sales Activity (September Year-to-date)



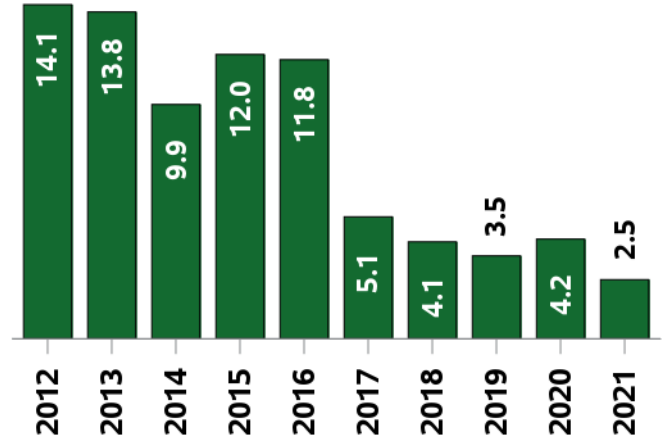
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	12	-14.3	100.0	50.0	50.0	71.4	71.4
Dollar Volume	\$9,153,300	-15.3	110.0	119.9	161.7	137.7	330.4
New Listings	15	25.0	87.5	15.4	114.3	50.0	25.0
Active Listings	22	-37.1	-29.0	-38.9	-56.0	-62.7	-73.5
Sales to New Listings Ratio ¹	80.0	116.7	75.0	61.5	114.3	70.0	58.3
Months of Inventory ²	1.8	2.5	5.2	4.5	6.3	8.4	11.9
Average Price	\$762,775	-1.1	5.0	46.6	74.5	38.7	151.1
Median Price	\$702,500	-11.0	11.1	53.6	67.7	40.5	144.3
Sale to List Price Ratio	99.1	97.6	98.8	97.8	99.3	96.9	95.5
Median Days on Market	46.5	68.5	100.0	38.5	27.0	69.0	105.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	62	-20.5	-17.3	8.8	17.0	8.8	59.0
Dollar Volume	\$49,885,253	-4.0	4.4	58.4	99.2	74.5	230.8
New Listings	86	-24.6	-16.5	-8.5	-1.1	-21.8	-23.2
Active Listings ³	19	-50.4	-43.5	-33.8	-58.9	-66.0	-75.9
Sales to New Listings Ratio ⁴	72.1	68.4	72.8	60.6	60.9	51.8	34.8
Months of Inventory ⁵	2.8	4.5	4.1	4.6	8.0	9.0	18.5
Average Price	\$804,601	20.8	26.3	45.6	70.3	60.4	108.1
Median Price	\$753,500	20.9	26.6	42.7	58.6	77.7	124.9
Sale to List Price Ratio	98.9	97.3	97.4	97.6	96.9	96.6	94.7
Median Days on Market	28.0	61.5	54.0	36.0	43.0	76.0	93.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

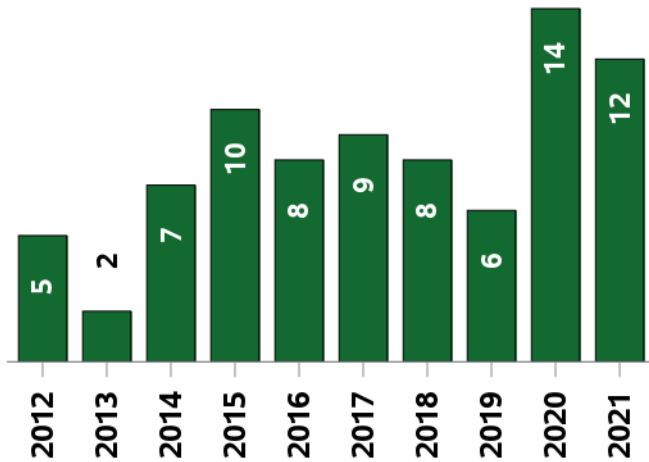
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

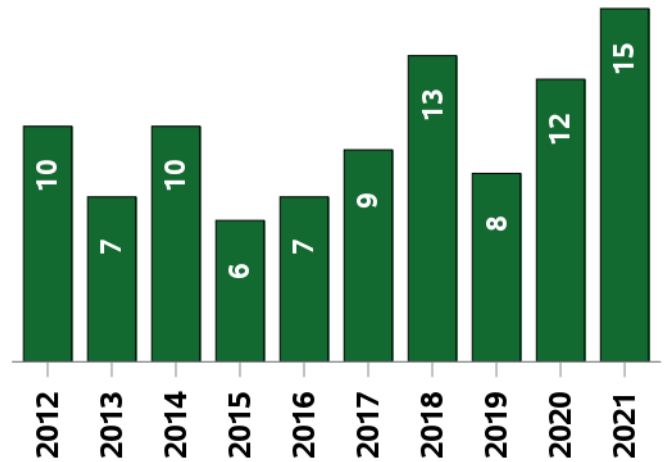
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Single Family Market Activity

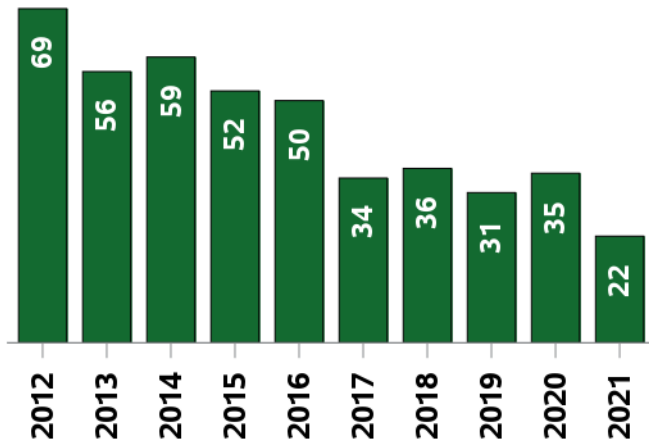
Sales Activity (September only)



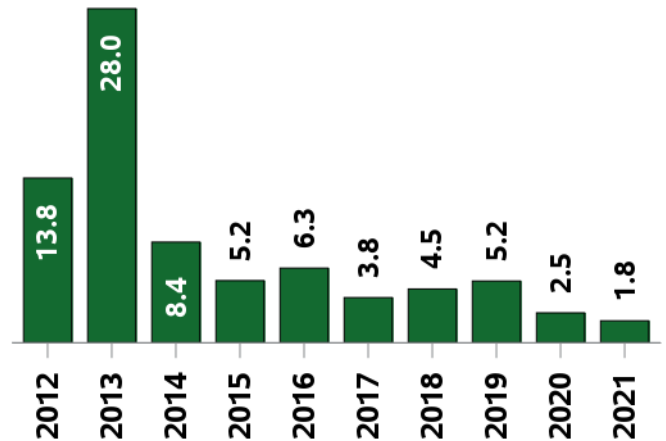
New Listings (September only)



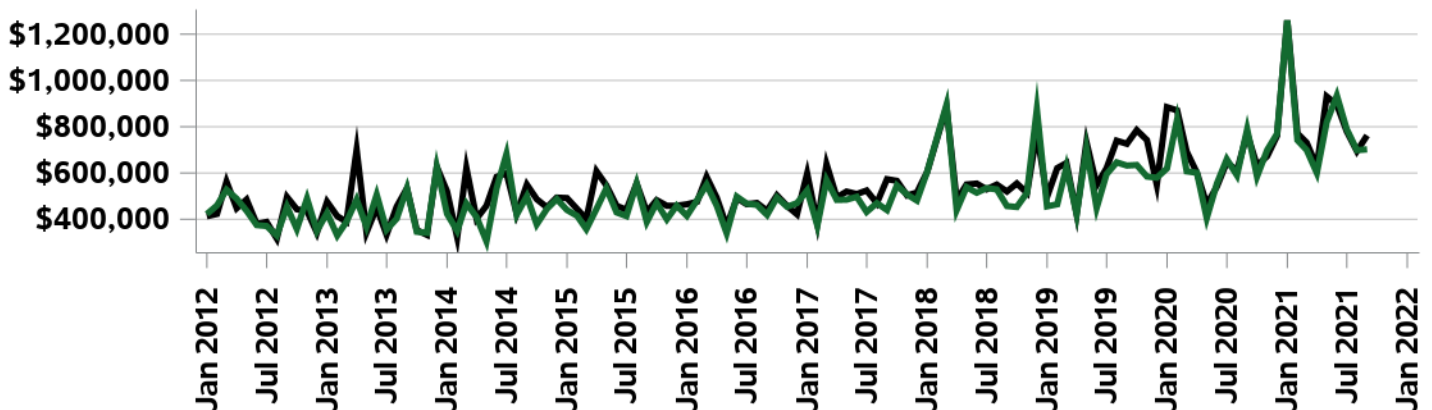
Active Listings (September only)



Months of Inventory (September only)

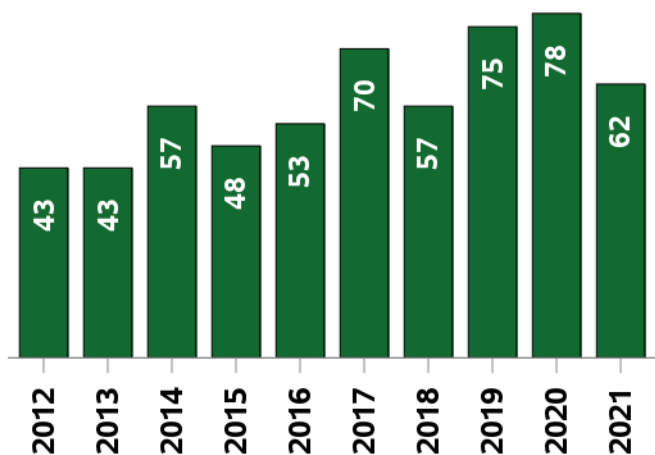


Average Price and Median Price

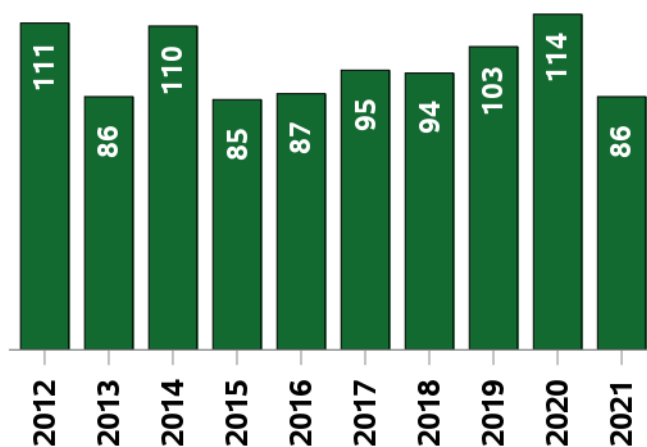


Fernie MLS® Single Family Market Activity

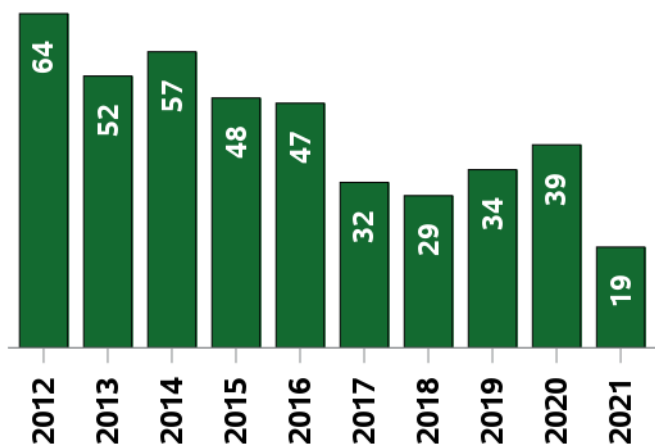
Sales Activity (September Year-to-date)



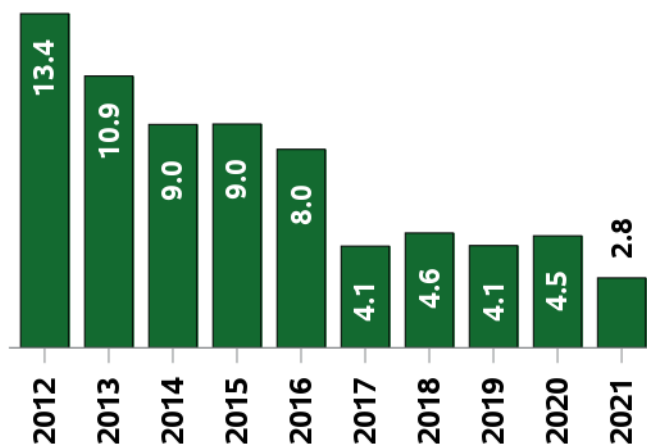
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	4	-20.0	300.0	100.0	-20.0	-50.0	300.0
Dollar Volume	\$1,850,250	-12.8	297.9	148.4	27.6	-17.2	405.5
New Listings	8	-42.9	14.3	60.0	14.3	0.0	-52.9
Active Listings	17	-22.7	-43.3	-22.7	-48.5	-72.1	-77.6
Sales to New Listings Ratio ¹	50.0	35.7	14.3	40.0	71.4	100.0	5.9
Months of Inventory ²	4.3	4.4	30.0	11.0	6.6	7.6	76.0
Average Price	\$462,563	9.0	-0.5	24.2	59.4	65.6	26.4
Median Price	\$457,375	1.6	-1.6	22.8	57.7	61.9	25.0
Sale to List Price Ratio	99.5	94.8	94.9	97.1	95.7	93.9	99.1
Median Days on Market	32.0	24.0	210.0	90.0	89.0	73.5	-2.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	55	83.3	61.8	19.6	19.6	96.4	44.7
Dollar Volume	\$28,032,869	167.5	140.6	72.9	125.4	347.7	218.4
New Listings	61	64.9	7.0	0.0	-15.3	-43.5	-45.0
Active Listings ³	13	-9.8	-37.8	-44.7	-64.3	-77.1	-80.6
Sales to New Listings Ratio ⁴	90.2	81.1	59.6	75.4	63.9	25.9	34.2
Months of Inventory ⁵	2.2	4.4	5.7	4.7	7.3	18.7	16.3
Average Price	\$509,689	45.9	48.8	44.6	88.5	127.9	120.0
Median Price	\$435,000	21.7	14.5	19.5	56.9	96.4	63.4
Sale to List Price Ratio	98.2	96.1	95.3	95.8	94.7	91.5	92.6
Median Days on Market	53.0	49.5	59.0	35.5	84.5	61.5	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

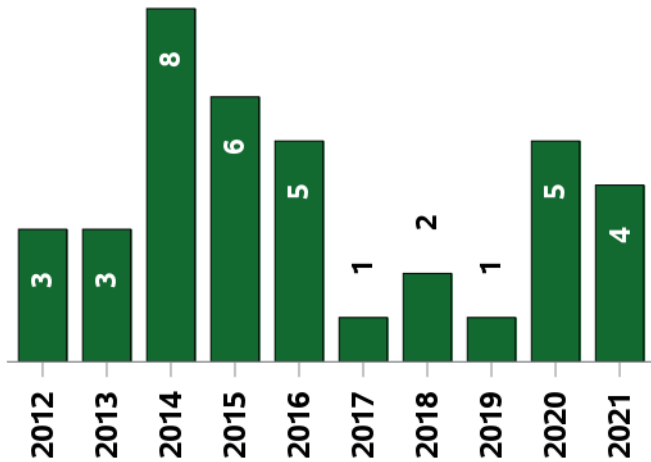
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

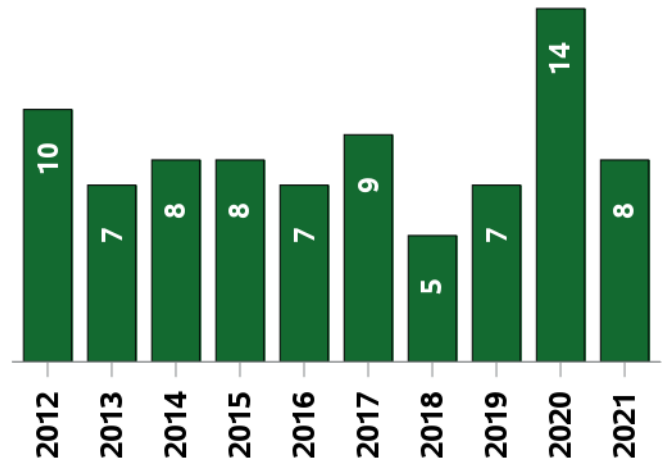
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Residential Market Activity

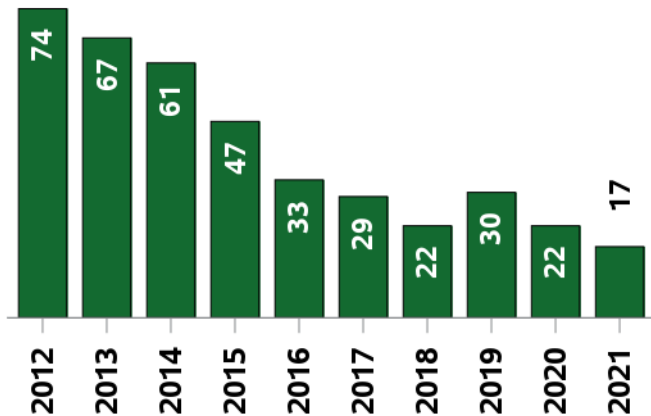
Sales Activity (September only)



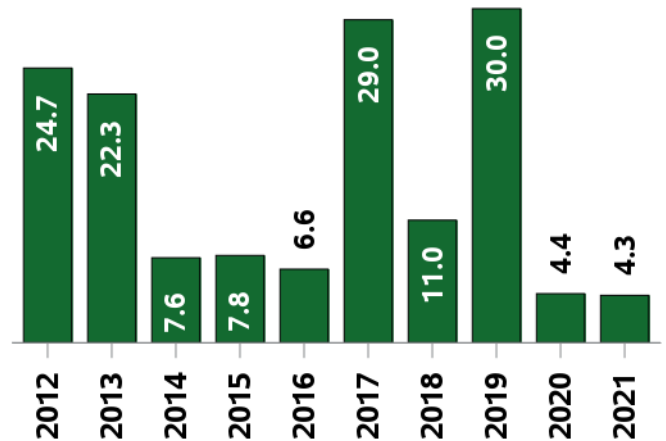
New Listings (September only)



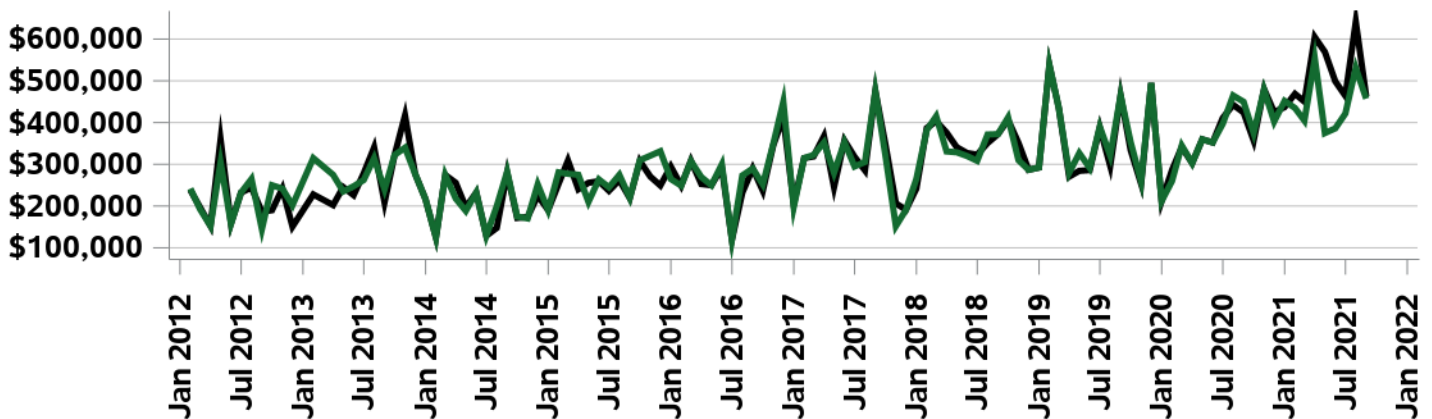
Active Listings (September only)



Months of Inventory (September only)

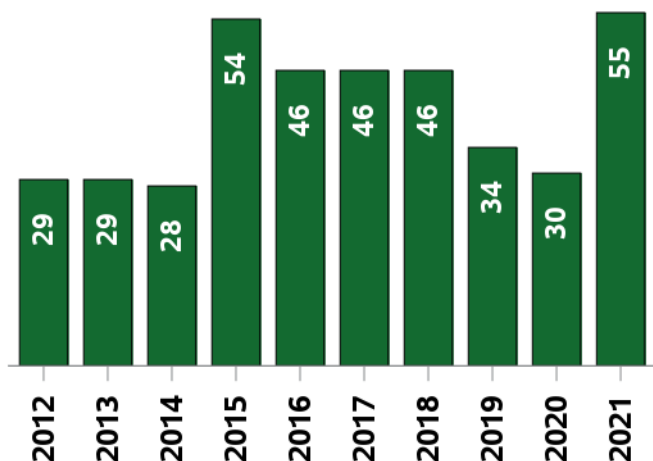


Average Price and Median Price

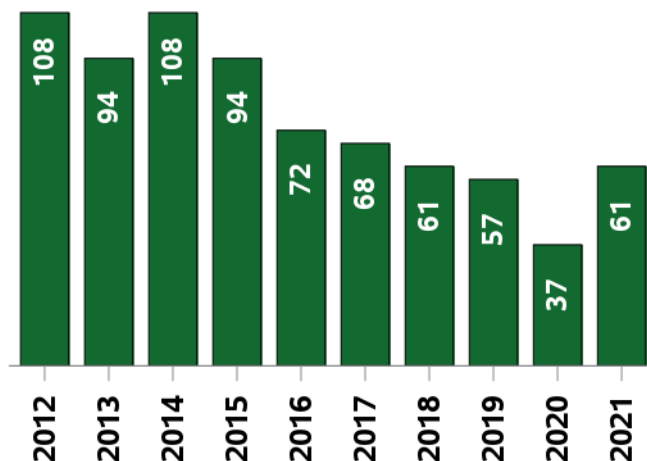


Golden MLS® Residential Market Activity

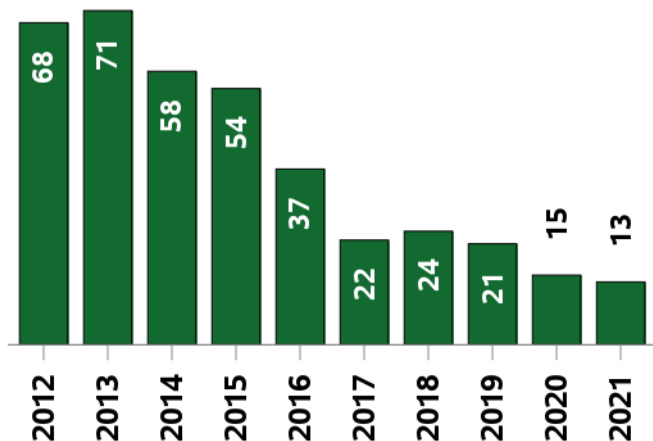
Sales Activity (September Year-to-date)



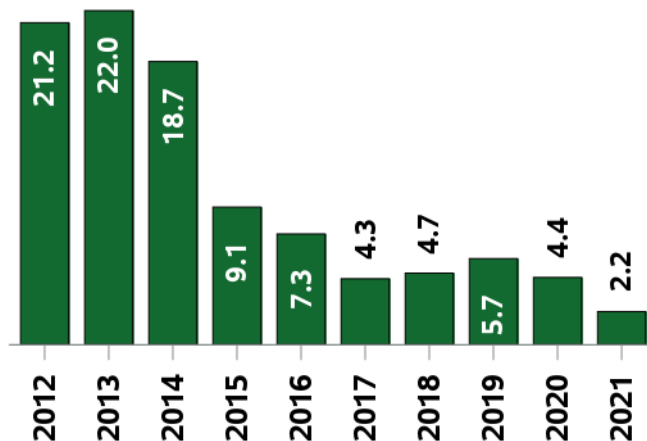
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	3	-25.0	200.0	50.0	-25.0	-62.5	200.0
Dollar Volume	\$1,682,750	-18.9	261.9	125.9	33.3	-24.7	359.8
New Listings	5	-61.5	25.0	0.0	66.7	66.7	-68.8
Active Listings	11	-26.7	-42.1	-35.3	-54.2	-75.6	-81.0
Sales to New Listings Ratio ¹	60.0	30.8	25.0	40.0	133.3	266.7	6.3
Months of Inventory ²	3.7	3.8	19.0	8.5	6.0	5.6	58.0
Average Price	\$560,917	8.1	20.6	50.6	77.7	100.8	53.3
Median Price	\$575,750	16.7	23.8	54.6	87.2	103.8	57.3
Sale to List Price Ratio	99.8	97.7	94.9	97.1	96.1	93.9	99.1
Median Days on Market	27.0	23.0	210.0	90.0	65.0	73.5	-2.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	36	71.4	56.5	-10.0	0.0	63.6	63.6
Dollar Volume	\$21,322,299	136.9	118.8	46.4	93.5	283.1	229.8
New Listings	41	32.3	10.8	-22.6	-29.3	-48.8	-52.9
Active Listings ³	10	20.5	-40.1	-43.6	-64.5	-78.8	-80.4
Sales to New Listings Ratio ⁴	87.8	67.7	62.2	75.5	62.1	27.5	25.3
Months of Inventory ⁵	2.4	3.5	6.4	3.9	6.9	18.9	20.4
Average Price	\$592,286	38.2	39.8	62.7	93.5	134.1	101.5
Median Price	\$519,200	20.6	25.1	38.5	70.2	120.0	72.9
Sale to List Price Ratio	98.7	97.3	96.5	95.9	95.1	93.1	94.8
Median Days on Market	45.0	39.0	82.0	35.5	69.5	73.0	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

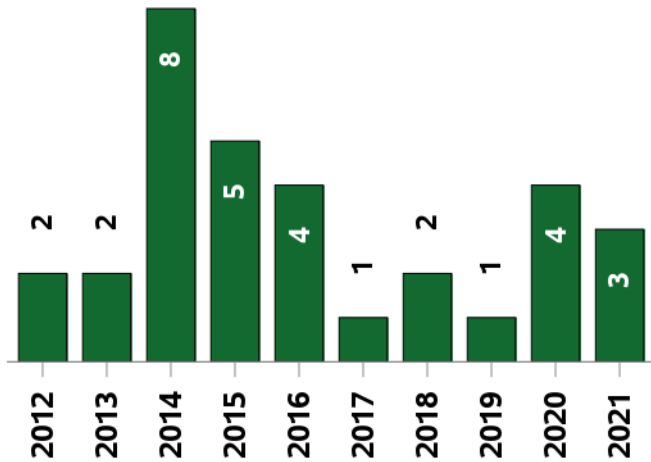
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

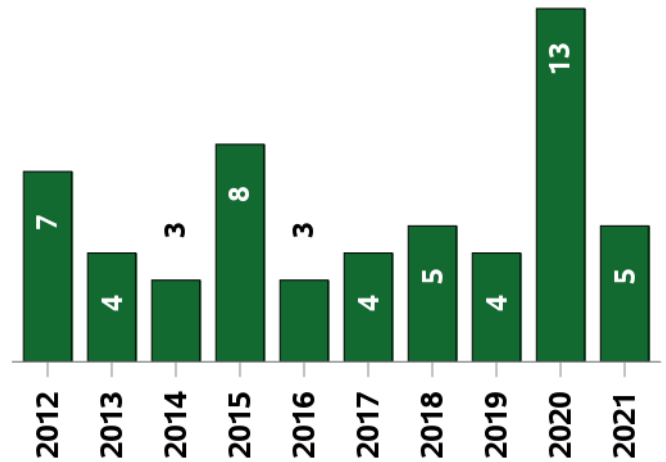
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Single Family Market Activity

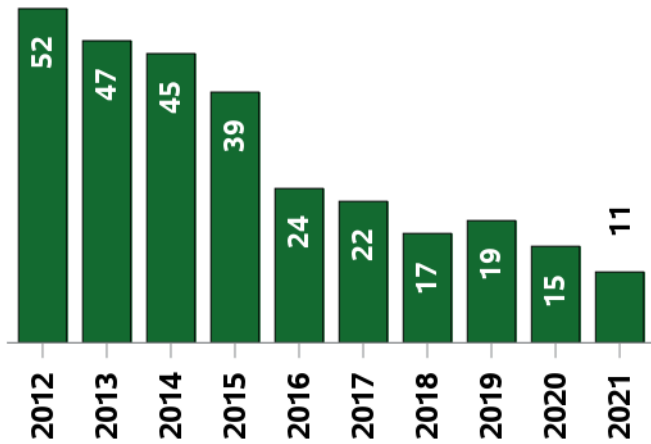
Sales Activity (September only)



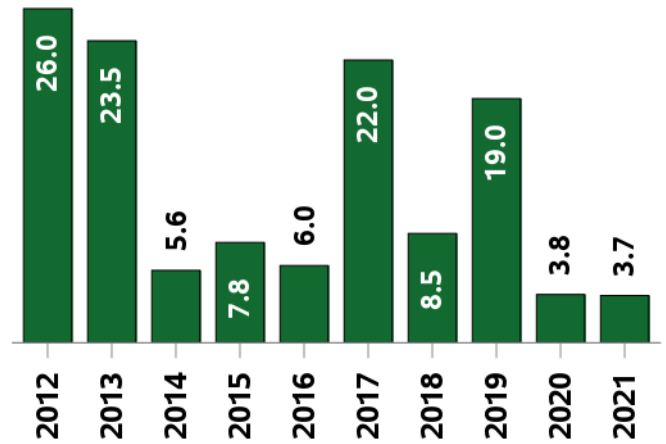
New Listings (September only)



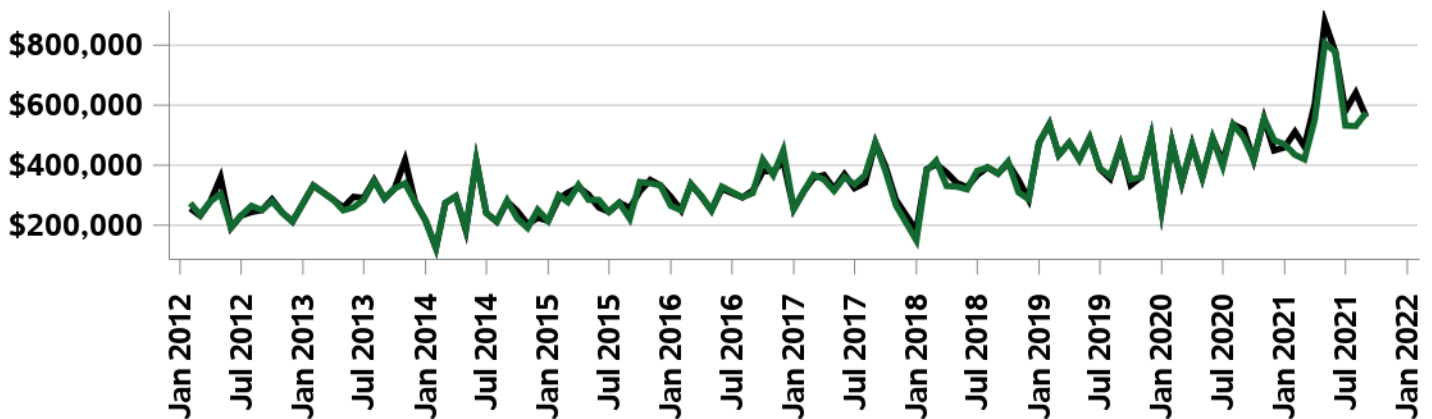
Active Listings (September only)



Months of Inventory (September only)

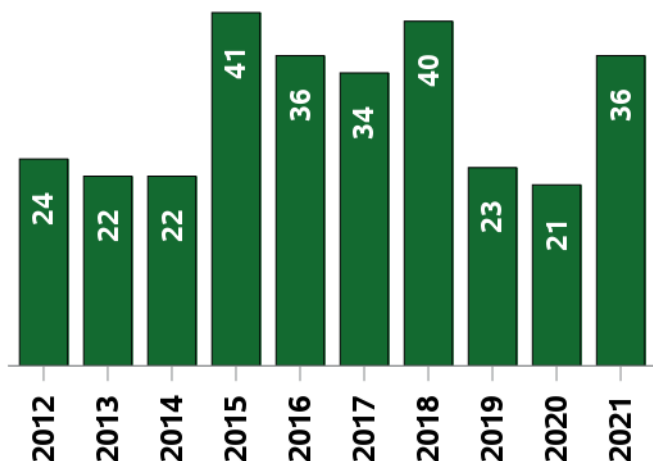


Average Price and Median Price

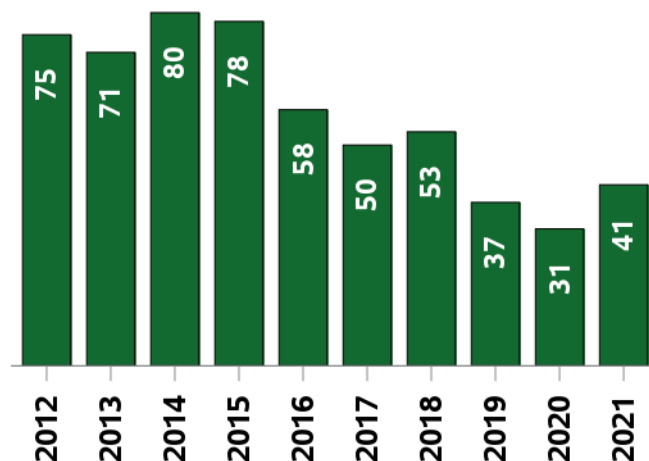


Golden MLS® Single Family Market Activity

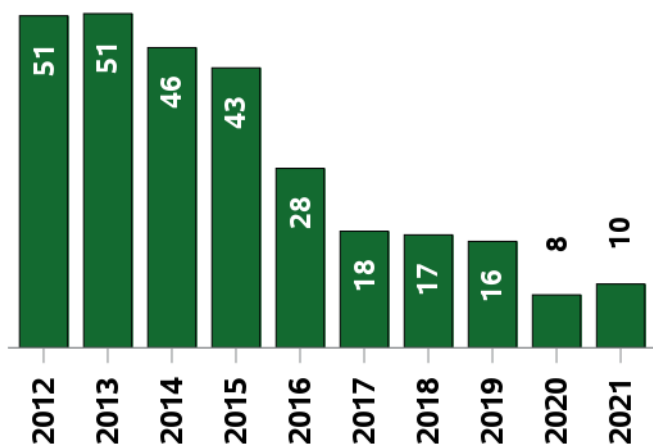
Sales Activity (September Year-to-date)



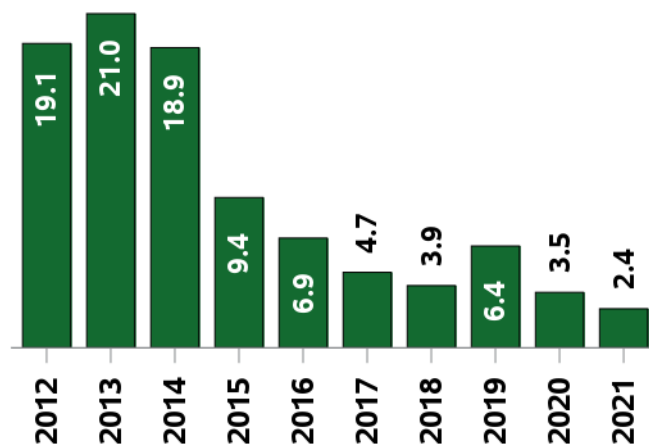
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	9	-25.0	12.5	50.0	0.0	-18.2	80.0
Dollar Volume	\$4,051,400	22.5	92.6	181.0	164.1	130.6	299.2
New Listings	7	-50.0	-36.4	-12.5	-53.3	-56.3	-30.0
Active Listings	22	-48.8	-66.7	-52.2	-75.8	-78.8	-76.1
Sales to New Listings Ratio ¹	128.6	85.7	72.7	75.0	60.0	68.8	50.0
Months of Inventory ²	2.4	3.6	8.3	7.7	10.1	9.5	18.4
Average Price	\$450,156	63.3	71.2	87.4	164.1	181.8	121.8
Median Price	\$355,000	17.2	32.6	46.4	113.9	124.7	60.6
Sale to List Price Ratio	93.9	96.9	97.5	93.5	92.3	95.8	92.9
Median Days on Market	31.0	63.5	34.0	97.0	241.0	140.0	70.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	72	-12.2	18.0	2.9	-5.3	12.5	118.2
Dollar Volume	\$25,381,933	11.9	46.0	42.0	68.7	109.0	294.6
New Listings	87	-22.3	-26.3	-17.1	-38.7	-43.5	-34.1
Active Listings ³	22	-56.6	-57.8	-46.2	-77.3	-79.4	-74.4
Sales to New Listings Ratio ⁴	82.8	73.2	51.7	66.7	53.5	41.6	25.0
Months of Inventory ⁵	2.8	5.6	7.7	5.3	11.5	15.1	23.5
Average Price	\$352,527	27.4	23.7	38.0	78.1	85.8	80.8
Median Price	\$334,500	24.6	19.9	38.3	75.1	80.8	83.8
Sale to List Price Ratio	97.9	96.2	96.3	96.1	94.2	93.4	93.2
Median Days on Market	42.0	66.5	56.0	39.5	131.0	130.0	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

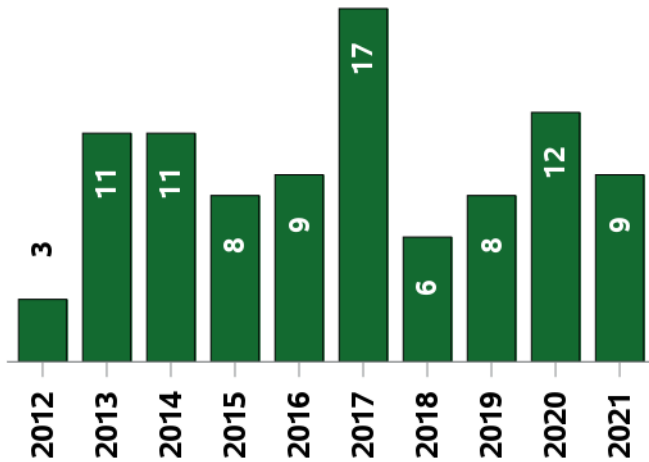
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

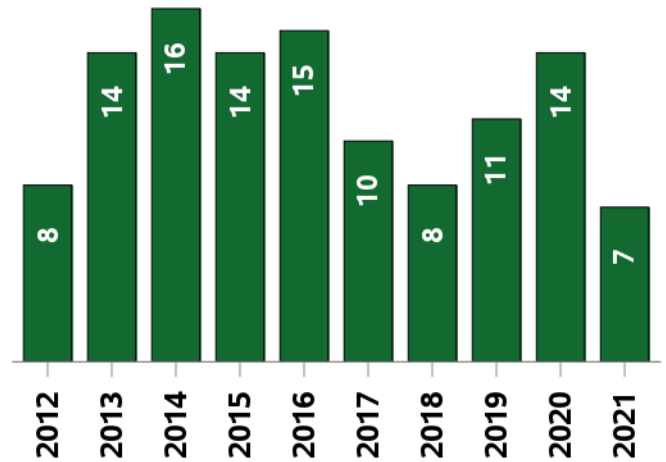
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Residential Market Activity

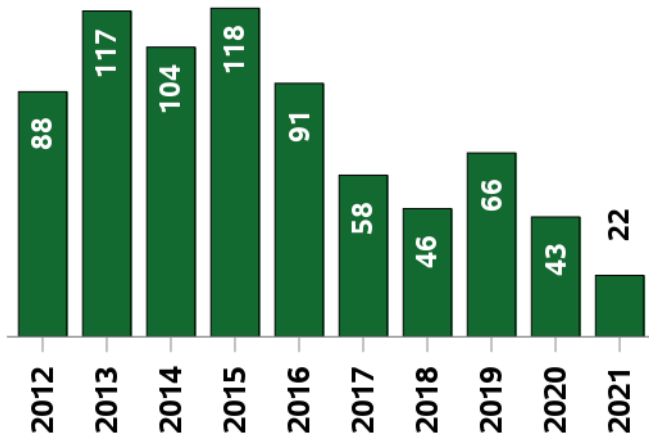
Sales Activity (September only)



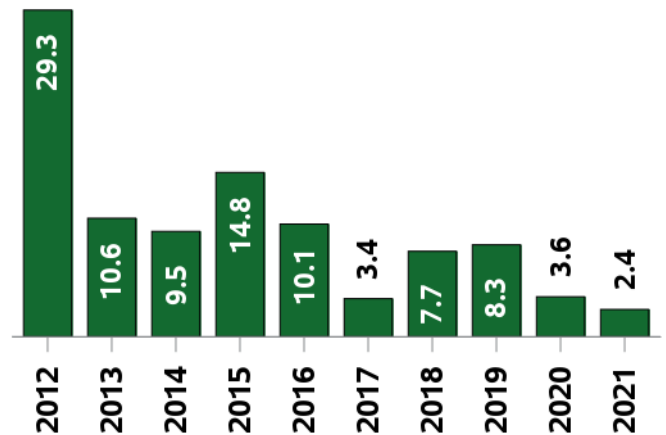
New Listings (September only)



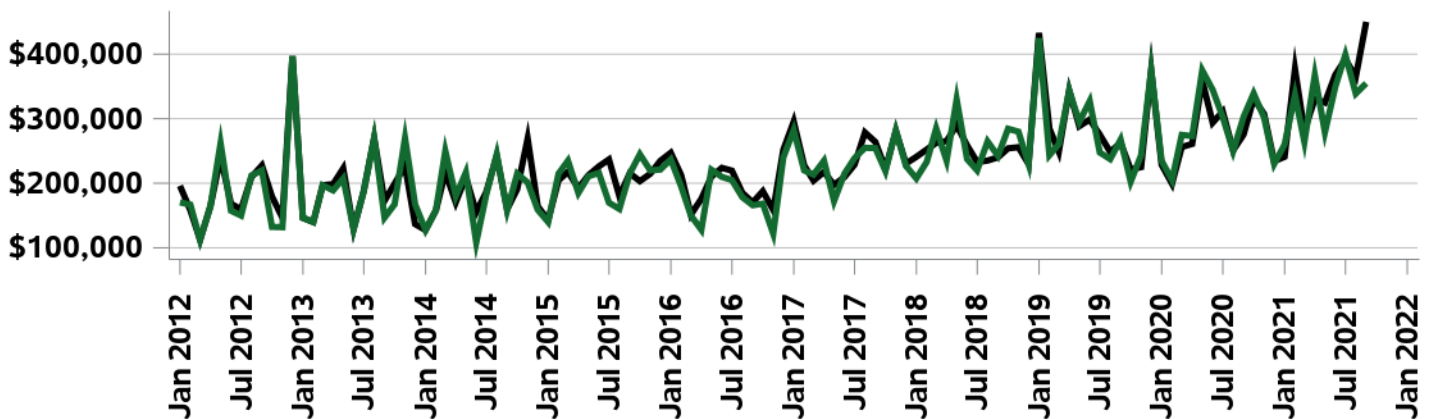
Active Listings (September only)



Months of Inventory (September only)

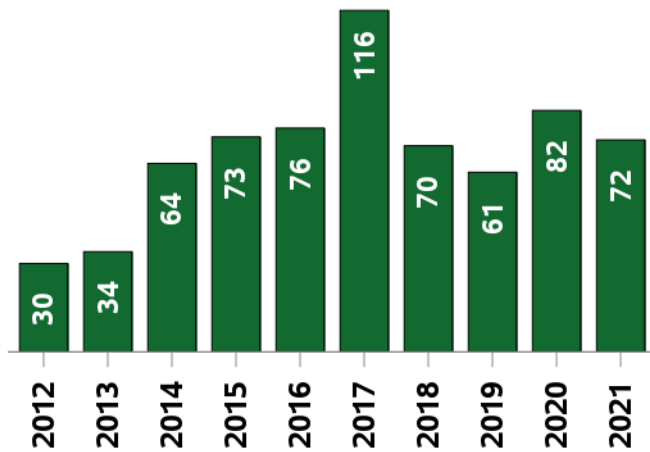


Average Price and Median Price

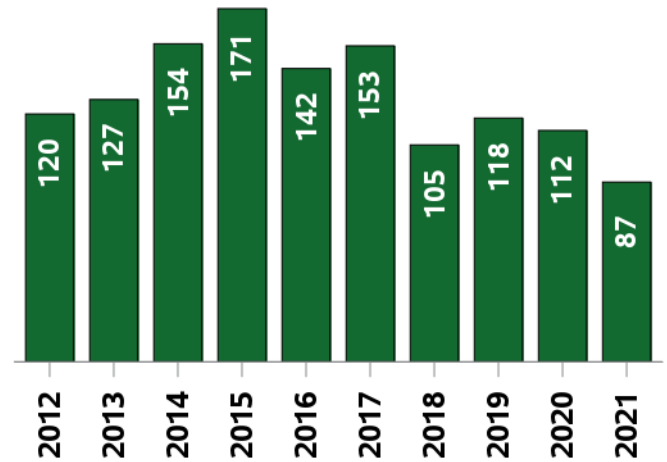


Grand Forks MLS® Residential Market Activity

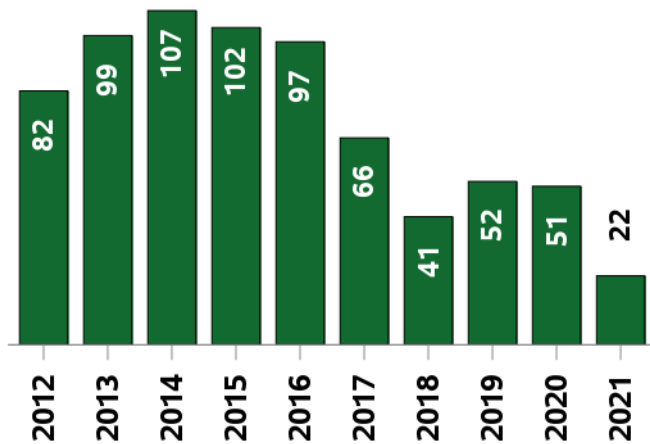
Sales Activity (September Year-to-date)



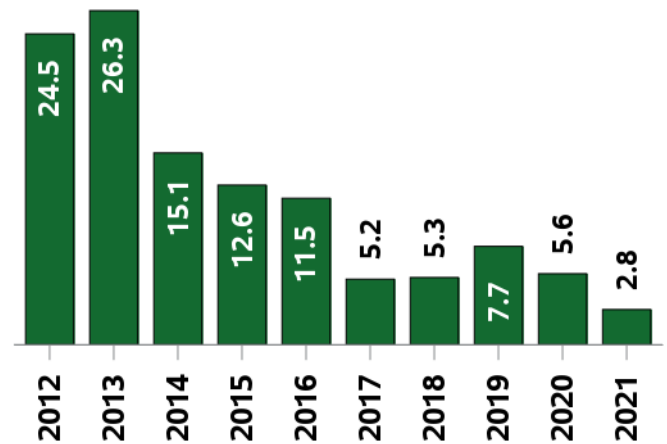
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	6	-40.0	-25.0	20.0	-14.3	-33.3	100.0
Dollar Volume	\$3,428,900	14.6	63.0	167.5	170.2	131.3	396.9
New Listings	7	-50.0	-30.0	0.0	-50.0	-46.2	-12.5
Active Listings	21	-44.7	-63.2	-41.7	-73.4	-74.7	-71.6
Sales to New Listings Ratio ¹	85.7	71.4	80.0	71.4	50.0	69.2	37.5
Months of Inventory ²	3.5	3.8	7.1	7.2	11.3	9.2	24.7
Average Price	\$571,483	91.1	117.4	123.0	215.3	247.0	148.5
Median Price	\$482,500	53.8	80.2	89.2	147.4	205.4	114.4
Sale to List Price Ratio	93.2	96.8	97.5	94.5	91.6	95.5	94.1
Median Days on Market	28.5	65.0	34.0	90.0	211.0	140.0	69.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	57	-20.8	3.6	-3.4	-3.4	14.0	137.5
Dollar Volume	\$22,380,233	5.7	34.9	37.4	71.8	106.8	343.5
New Listings	73	-24.7	-30.5	-16.1	-42.5	-45.9	-30.5
Active Listings ³	18	-58.2	-59.1	-45.6	-76.1	-78.0	-73.3
Sales to New Listings Ratio ⁴	78.1	74.2	52.4	67.8	46.5	37.0	22.9
Months of Inventory ⁵	2.9	5.5	7.4	5.2	11.8	15.1	25.9
Average Price	\$392,636	33.5	30.2	42.2	77.8	81.4	86.7
Median Price	\$367,500	26.0	22.5	37.1	79.3	72.5	71.7
Sale to List Price Ratio	98.2	96.4	96.7	96.1	94.2	93.7	94.2
Median Days on Market	40.0	66.5	62.0	40.0	122.0	114.5	69.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

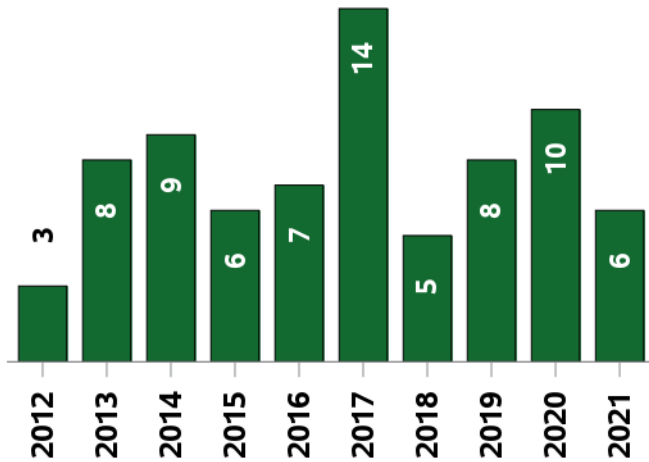
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

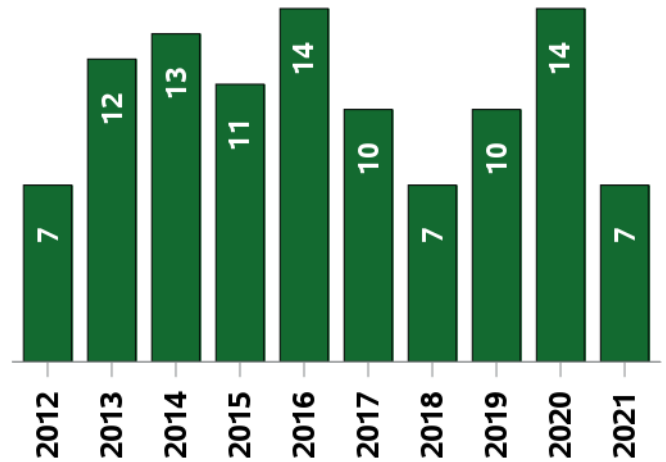
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Single Family Market Activity

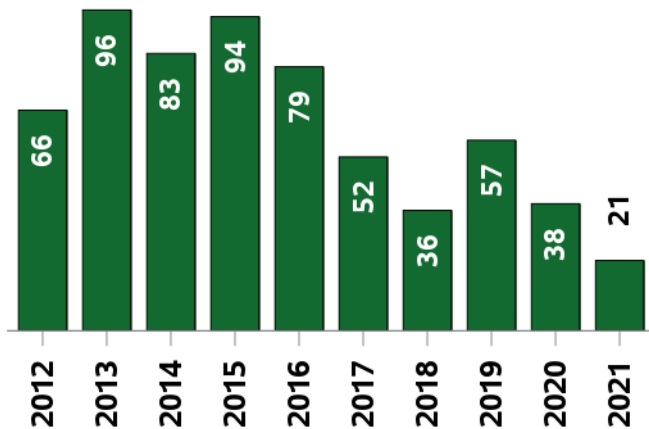
Sales Activity (September only)



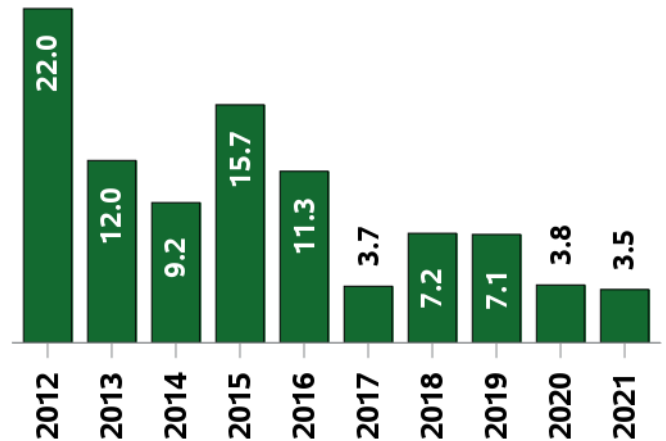
New Listings (September only)



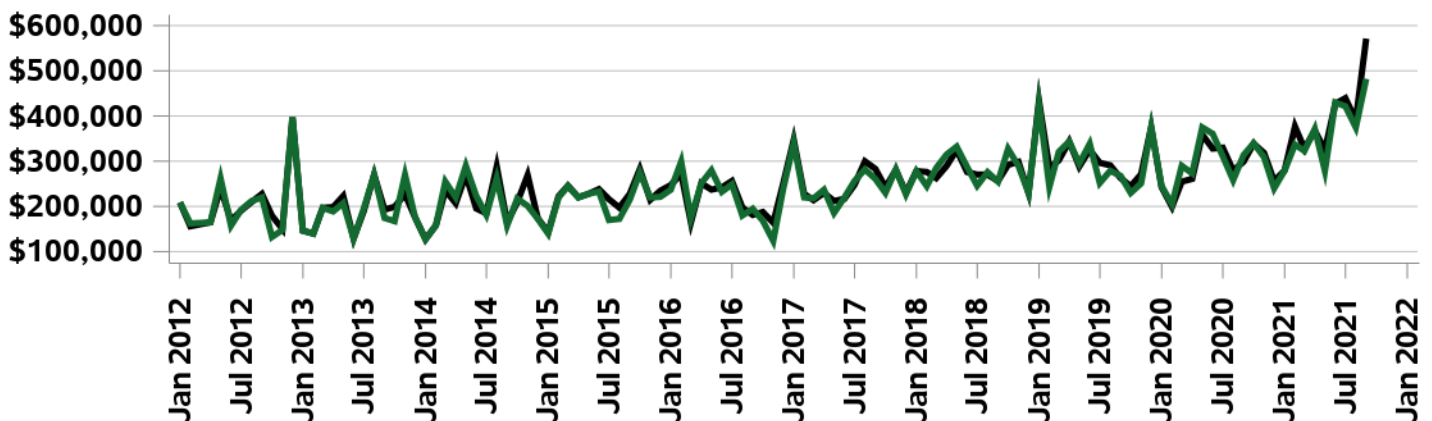
Active Listings (September only)



Months of Inventory (September only)

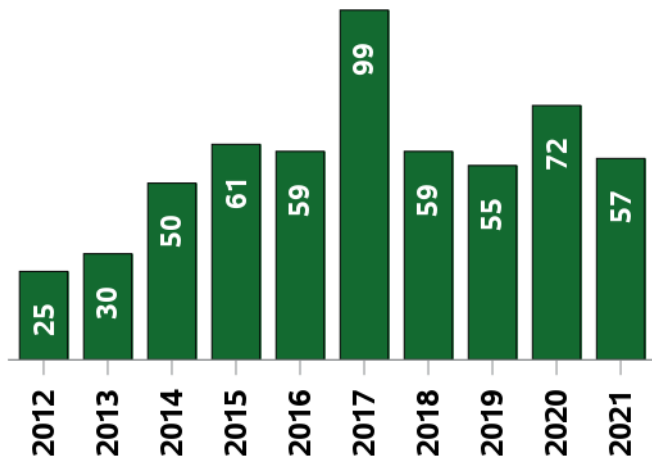


Average Price and Median Price

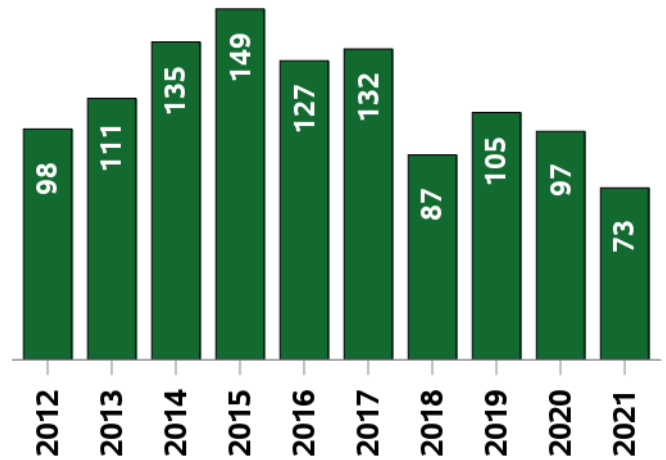


Grand Forks MLS® Single Family Market Activity

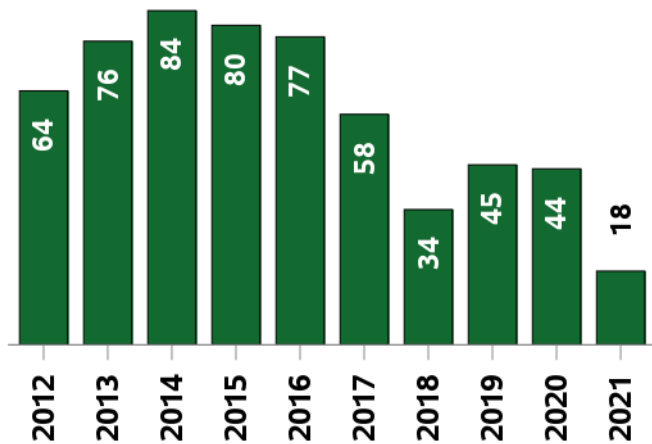
Sales Activity (September Year-to-date)



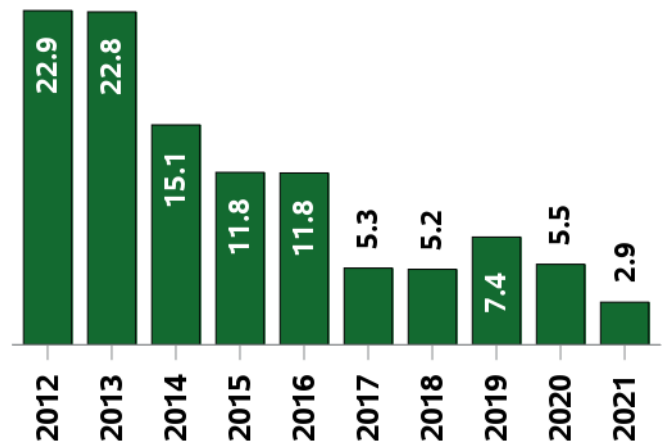
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	16	-40.7	77.8	60.0	128.6	60.0	300.0
Dollar Volume	\$5,362,001	-42.4	70.5	56.8	172.9	97.6	376.3
New Listings	13	-13.3	30.0	62.5	30.0	116.7	-18.8
Active Listings	34	-37.0	-57.0	-45.2	-50.7	-54.1	-69.1
Sales to New Listings Ratio ¹	123.1	180.0	90.0	125.0	70.0	166.7	25.0
Months of Inventory ²	2.1	2.0	8.8	6.2	9.9	7.4	27.5
Average Price	\$335,125	-2.8	-4.1	-2.0	19.4	23.5	19.1
Median Price	\$354,750	11.6	15.9	2.1	24.5	51.0	19.0
Sale to List Price Ratio	95.8	96.8	96.2	95.6	94.6	97.4	92.1
Median Days on Market	39.0	96.0	121.0	132.5	77.0	75.0	31.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	162	62.0	102.5	100.0	165.6	179.3	478.6
Dollar Volume	\$69,450,874	83.4	125.9	158.2	229.8	269.9	668.2
New Listings	187	29.9	21.4	39.6	50.8	47.2	23.0
Active Listings ³	34	-50.0	-59.1	-49.9	-55.4	-56.3	-67.6
Sales to New Listings Ratio ⁴	86.6	69.4	51.9	60.4	49.2	45.7	18.4
Months of Inventory ⁵	1.9	6.1	9.3	7.5	11.1	12.0	33.4
Average Price	\$428,709	13.2	11.5	29.1	24.2	32.4	32.8
Median Price	\$375,000	4.2	-0.4	21.0	7.0	28.2	27.1
Sale to List Price Ratio	98.3	96.7	96.8	95.6	95.1	95.6	92.4
Median Days on Market	25.0	93.0	76.0	73.0	55.0	87.5	77.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

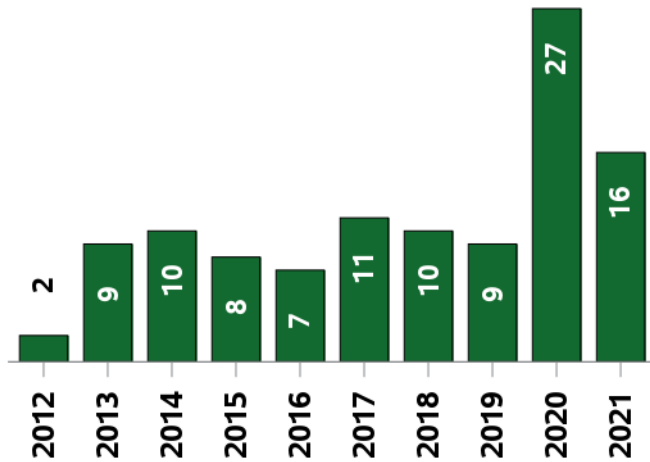
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

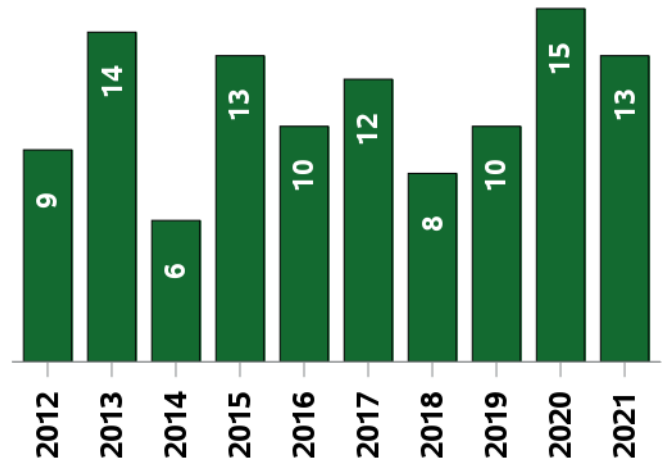
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Residential Market Activity

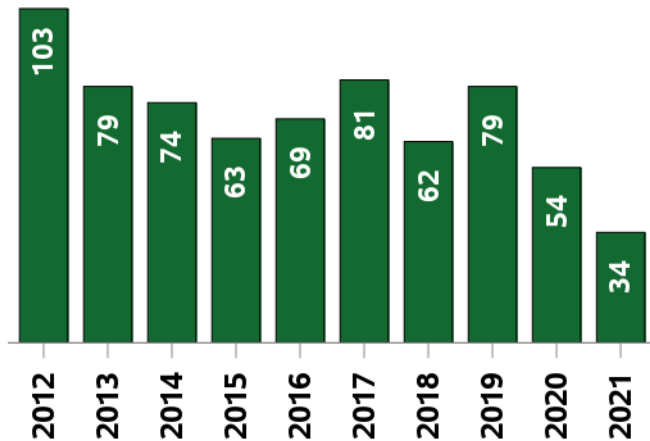
Sales Activity (September only)



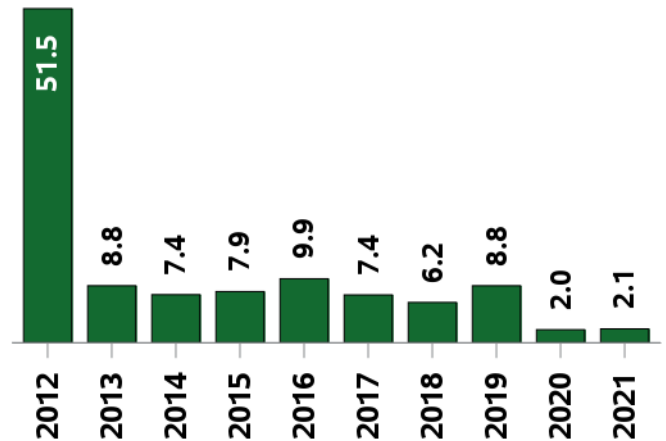
New Listings (September only)



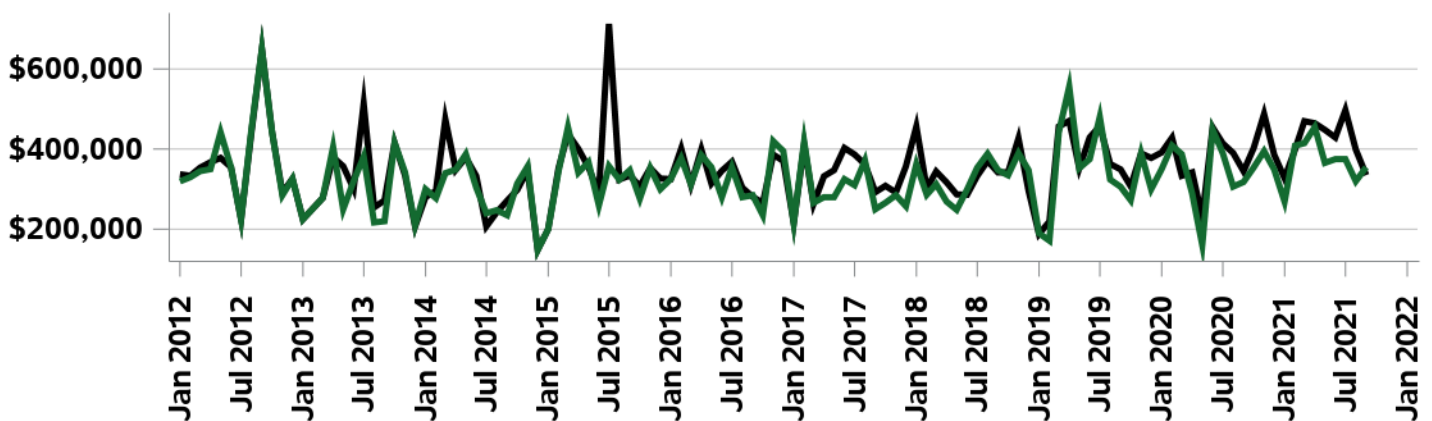
Active Listings (September only)



Months of Inventory (September only)

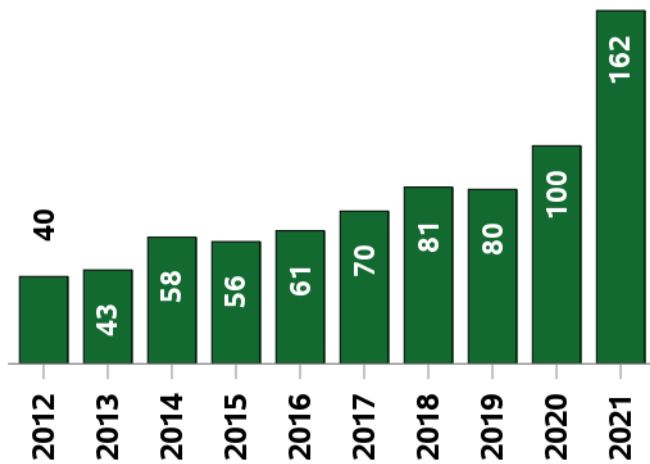


Average Price and Median Price

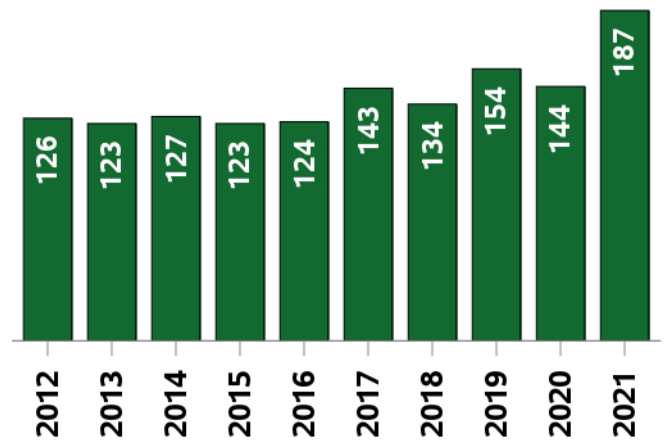


Invermere MLS® Residential Market Activity

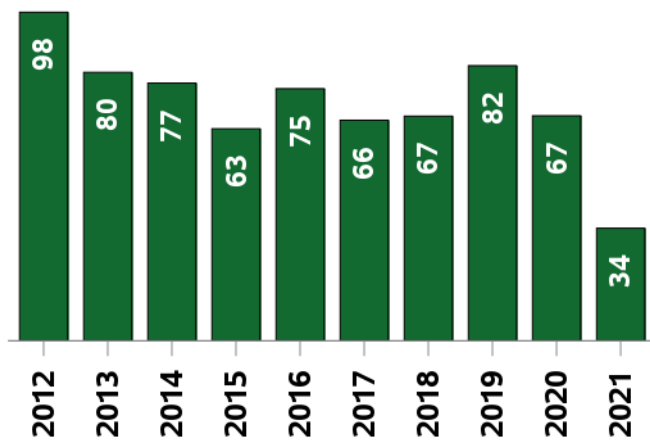
Sales Activity (September Year-to-date)



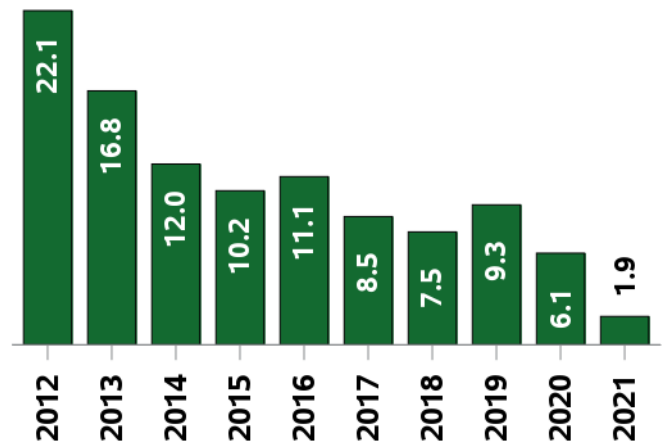
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	6	-60.0	100.0	-14.3	200.0	50.0	100.0
Dollar Volume	\$2,486,000	-63.4	59.6	-8.0	210.8	88.9	135.9
New Listings	7	-36.4	75.0	16.7	16.7	250.0	-41.7
Active Listings	24	-14.3	-45.5	-40.0	-40.0	-45.5	-65.2
Sales to New Listings Ratio ¹	85.7	136.4	75.0	116.7	33.3	200.0	25.0
Months of Inventory ²	4.0	1.9	14.7	5.7	20.0	11.0	23.0
Average Price	\$414,333	-8.5	-20.2	7.4	3.6	25.9	18.0
Median Price	\$417,500	2.5	-26.4	12.2	4.4	43.4	16.9
Sale to List Price Ratio	92.5	97.8	96.8	96.6	94.4	100.1	92.7
Median Days on Market	45.0	56.0	124.0	143.0	243.0	77.0	29.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	70	40.0	79.5	75.0	62.8	118.8	250.0
Dollar Volume	\$41,268,026	72.7	116.0	142.5	158.5	223.4	460.8
New Listings	92	26.0	5.7	9.5	10.8	15.0	-14.0
Active Listings ³	19	-43.4	-57.9	-54.1	-57.8	-57.0	-69.2
Sales to New Listings Ratio ⁴	76.1	68.5	44.8	47.6	51.8	40.0	18.7
Months of Inventory ⁵	2.4	5.9	10.2	9.2	9.3	12.2	27.3
Average Price	\$589,543	23.3	20.3	38.6	58.8	47.8	60.2
Median Price	\$550,500	23.4	18.0	44.0	52.9	59.8	61.9
Sale to List Price Ratio	97.8	97.0	96.5	95.4	95.1	96.0	92.9
Median Days on Market	25.5	81.5	59.0	64.5	52.0	79.5	52.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

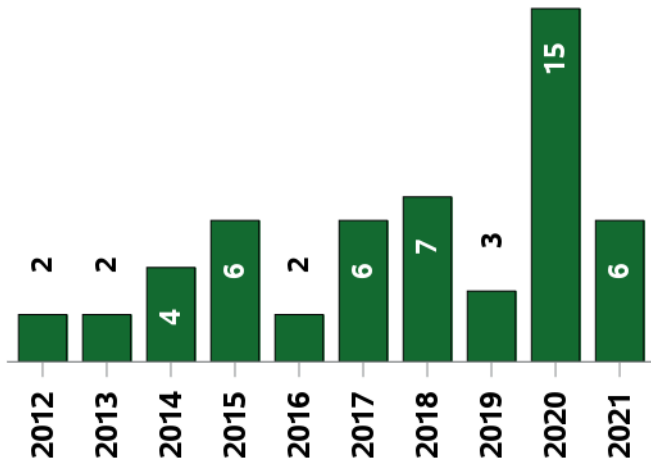
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

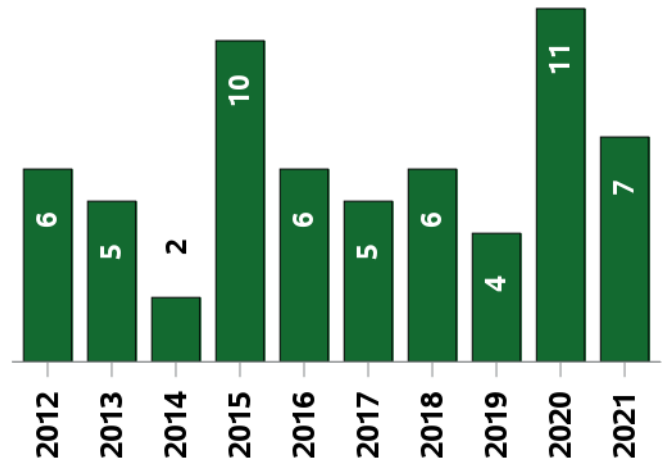
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Single Family Market Activity

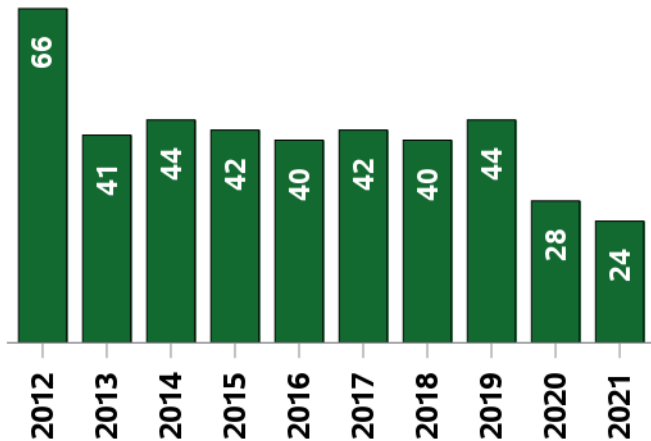
Sales Activity (September only)



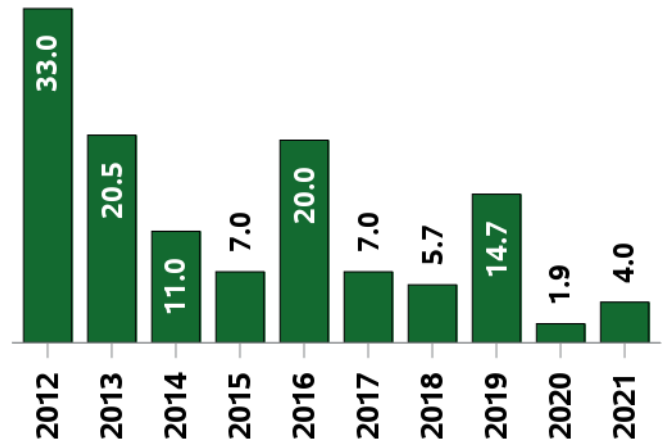
New Listings (September only)



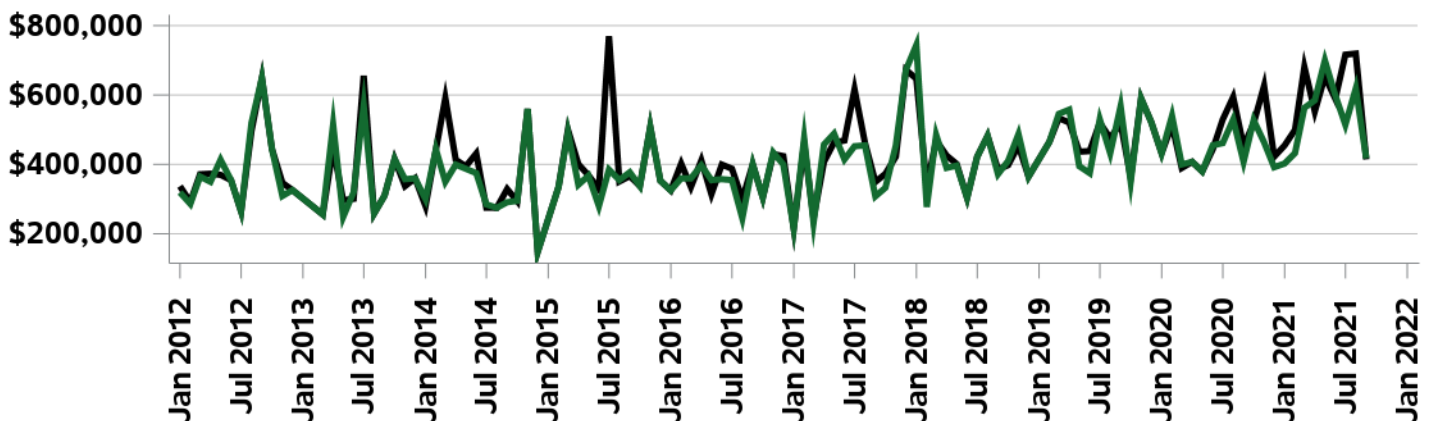
Active Listings (September only)



Months of Inventory (September only)

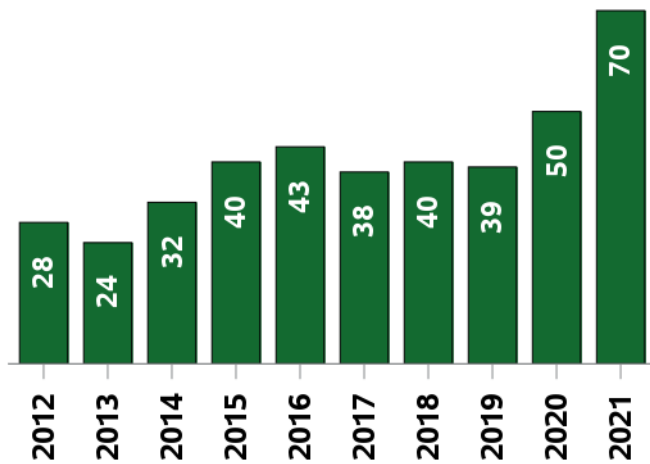


Average Price and Median Price

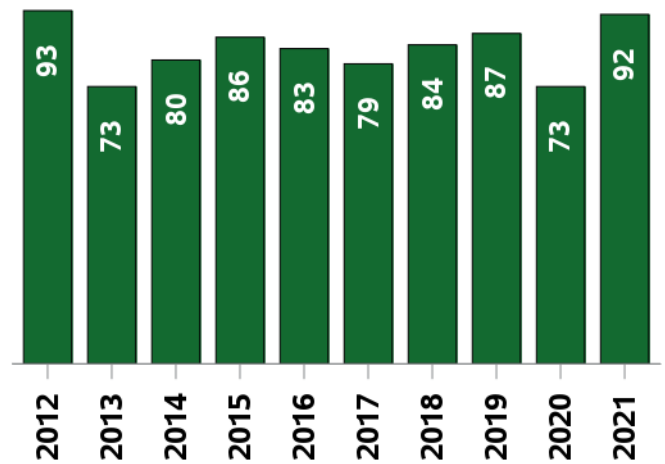


Invermere MLS® Single Family Market Activity

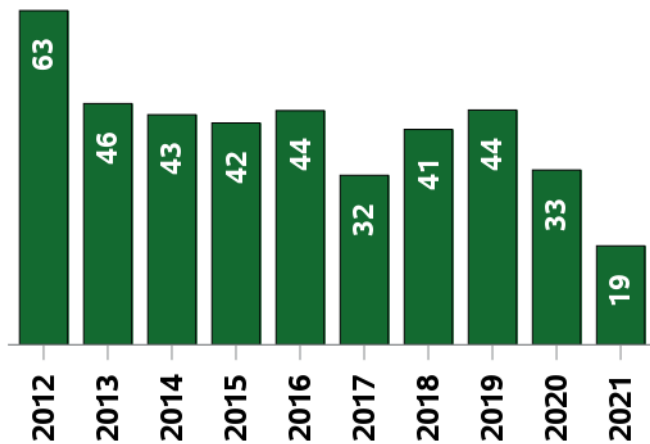
Sales Activity (September Year-to-date)



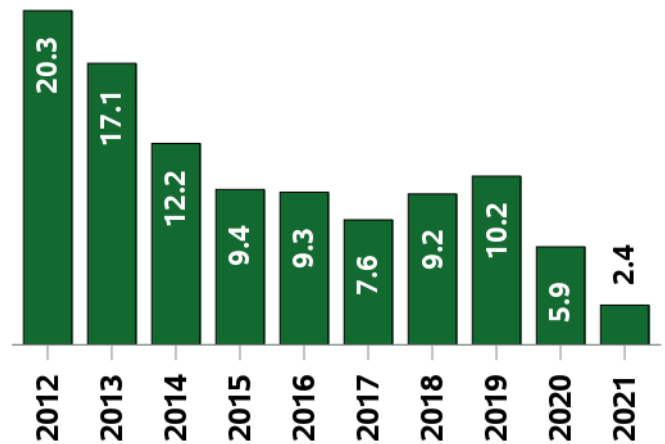
New Listings (September Year-to-date)



Active Listings ¹(September Year-to-date)



Months of Inventory ²(September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	18	-21.7	-10.0	-10.0	-30.8	12.5	125.0
Dollar Volume	\$6,958,900	-22.8	18.9	38.9	-4.4	75.5	362.5
New Listings	18	-10.0	5.9	-10.0	-21.7	-35.7	-10.0
Active Listings	79	6.8	-13.2	-20.2	-41.9	-58.6	-67.4
Sales to New Listings Ratio ¹	100.0	115.0	117.6	100.0	113.0	57.1	40.0
Months of Inventory ²	4.4	3.2	4.6	5.0	5.2	11.9	30.3
Average Price	\$386,606	-1.3	32.1	54.3	38.1	56.0	105.6
Median Price	\$310,000	-11.4	11.5	9.3	4.5	64.0	84.0
Sale to List Price Ratio	95.5	96.9	95.0	93.7	94.9	94.8	89.4
Median Days on Market	61.0	46.0	73.0	56.0	57.0	122.5	127.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	197	41.7	33.1	22.4	11.9	47.0	155.8
Dollar Volume	\$71,445,317	55.8	59.0	84.2	96.2	124.1	339.1
New Listings	270	27.4	18.4	22.2	13.9	-0.7	-1.5
Active Listings ³	69	-10.9	-23.0	-28.5	-54.9	-64.3	-70.1
Sales to New Listings Ratio ⁴	73.0	65.6	64.9	72.9	74.3	49.3	28.1
Months of Inventory ⁵	3.1	5.0	5.4	5.4	7.8	13.0	26.9
Average Price	\$362,667	9.9	19.4	50.5	75.3	52.4	71.6
Median Price	\$340,000	7.9	12.9	44.7	92.9	58.1	58.1
Sale to List Price Ratio	98.1	96.2	95.6	95.1	95.5	94.7	93.1
Median Days on Market	33.0	57.0	48.0	42.0	84.0	106.5	82.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

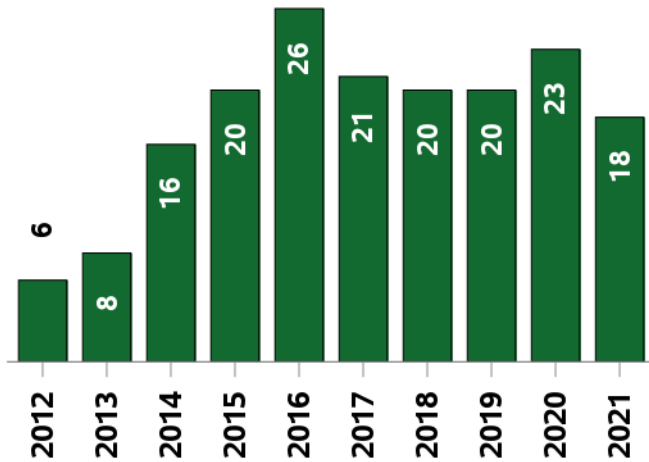
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

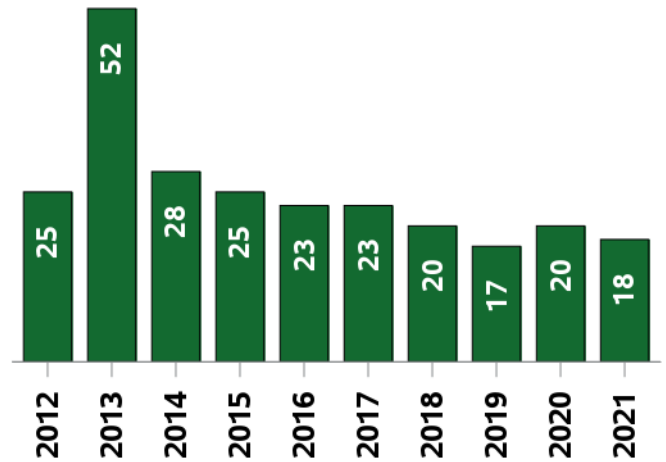
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Residential Market Activity

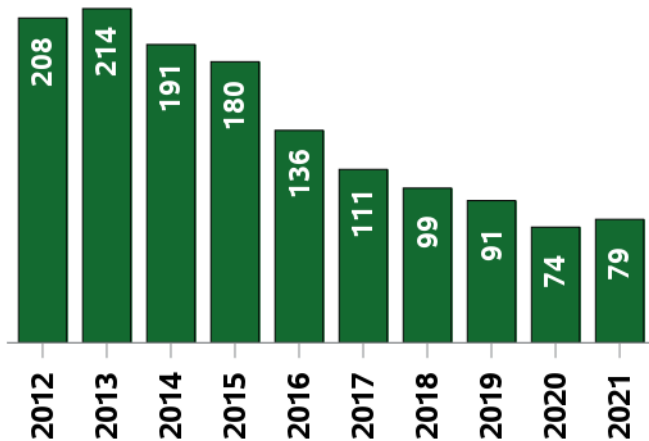
Sales Activity (September only)



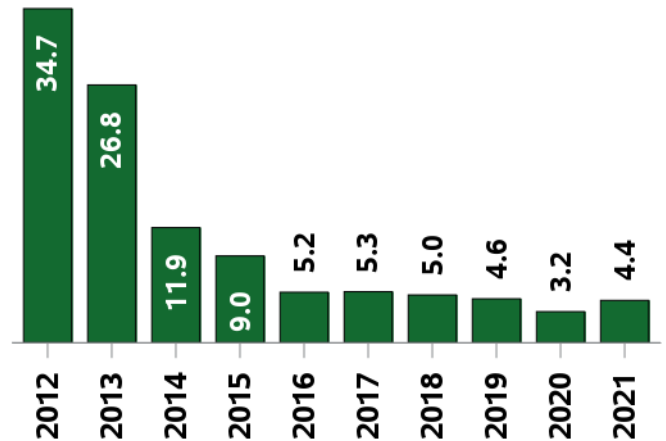
New Listings (September only)



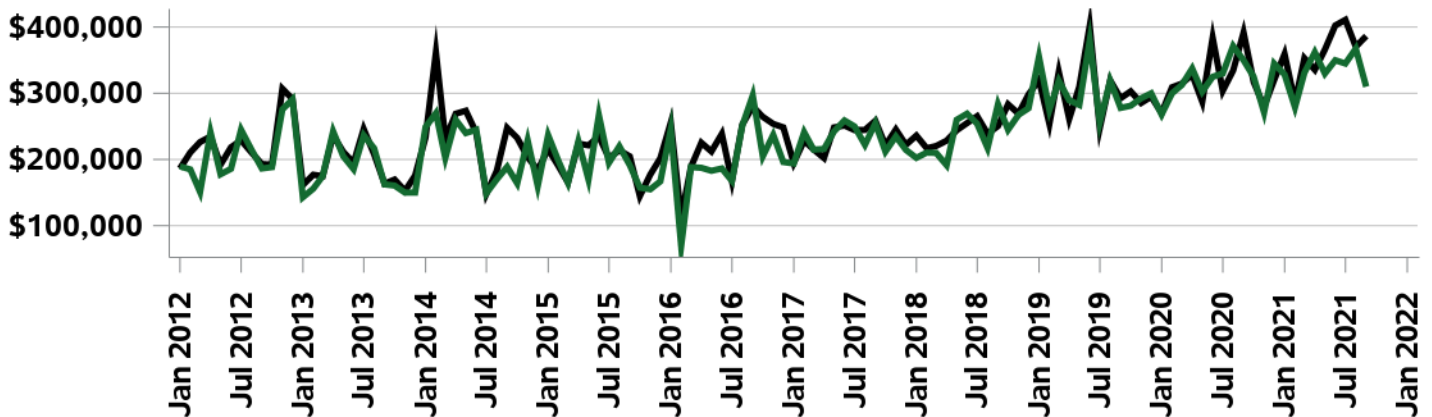
Active Listings (September only)



Months of Inventory (September only)

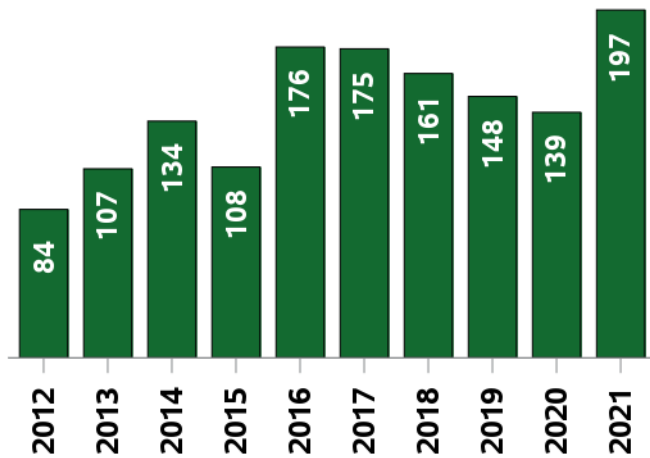


Average Price and Median Price

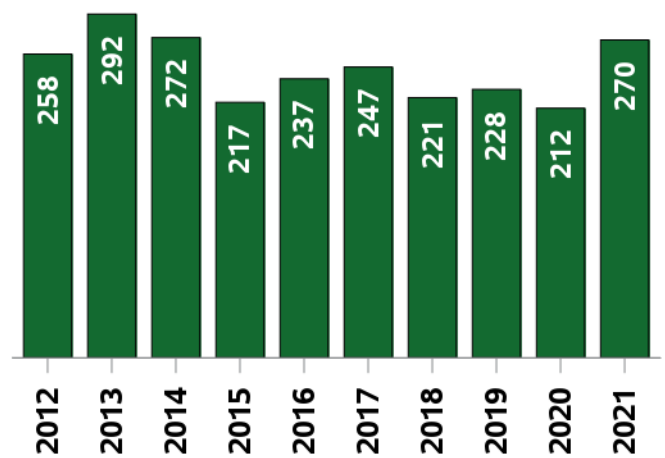


Kimberley MLS® Residential Market Activity

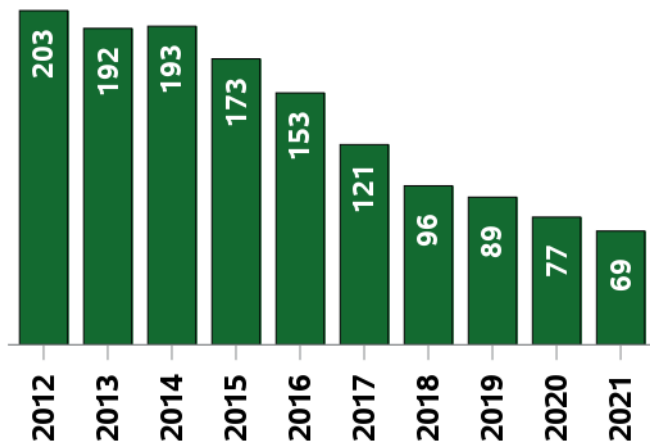
Sales Activity (September Year-to-date)



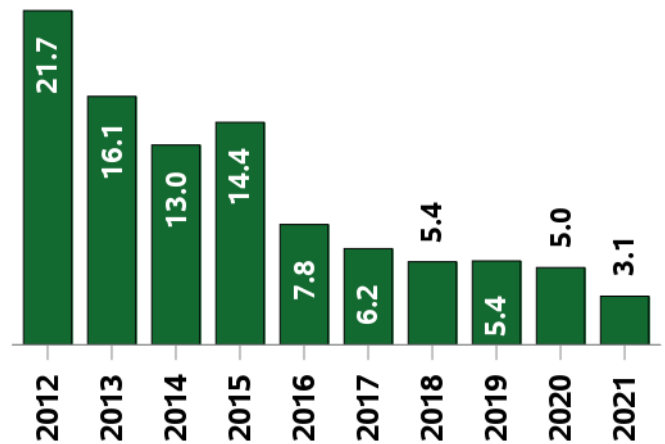
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	14	-26.3	16.7	0.0	-36.4	7.7	75.0
Dollar Volume	\$6,300,900	-22.6	44.1	45.2	-9.0	102.9	318.8
New Listings	15	0.0	50.0	-11.8	-6.3	-6.3	-11.8
Active Listings	49	-2.0	-22.2	-18.3	-31.0	-43.7	-62.6
Sales to New Listings Ratio ¹	93.3	126.7	120.0	82.4	137.5	81.3	47.1
Months of Inventory ²	3.5	2.6	5.3	4.3	3.2	6.7	16.4
Average Price	\$450,064	5.1	23.5	45.2	43.0	88.4	139.3
Median Price	\$363,450	-3.1	7.5	12.9	13.8	143.9	115.7
Sale to List Price Ratio	95.8	97.6	95.2	97.4	95.8	95.5	89.4
Median Days on Market	78.5	46.0	82.0	33.5	57.0	118.0	127.5
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	119	9.2	16.7	13.3	7.2	26.6	101.7
Dollar Volume	\$52,035,267	29.7	43.9	67.9	76.5	108.3	300.0
New Listings	175	8.0	11.5	8.0	-0.6	-2.2	-12.9
Active Listings ³	40	-18.6	-30.0	-10.3	-48.2	-54.7	-67.1
Sales to New Listings Ratio ⁴	68.0	67.3	65.0	64.8	63.1	52.5	29.4
Months of Inventory ⁵	3.1	4.1	5.1	3.9	6.3	8.6	18.7
Average Price	\$437,271	18.8	23.3	48.1	64.6	64.6	98.3
Median Price	\$380,500	10.0	11.9	35.9	60.5	57.7	69.1
Sale to List Price Ratio	98.8	97.0	96.4	96.7	96.5	95.4	93.6
Median Days on Market	34.0	48.0	46.0	29.0	56.0	91.0	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

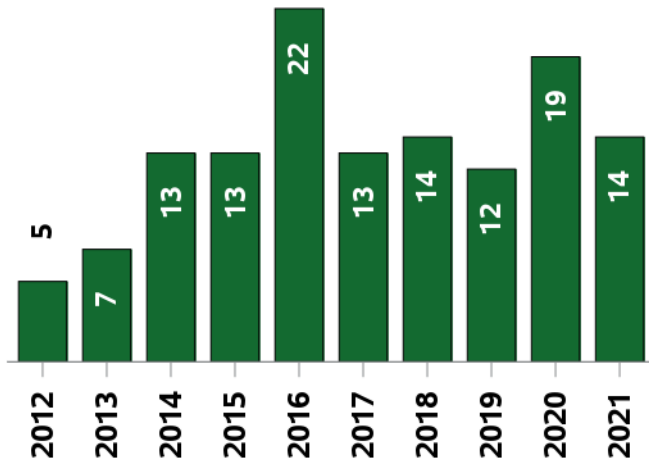
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

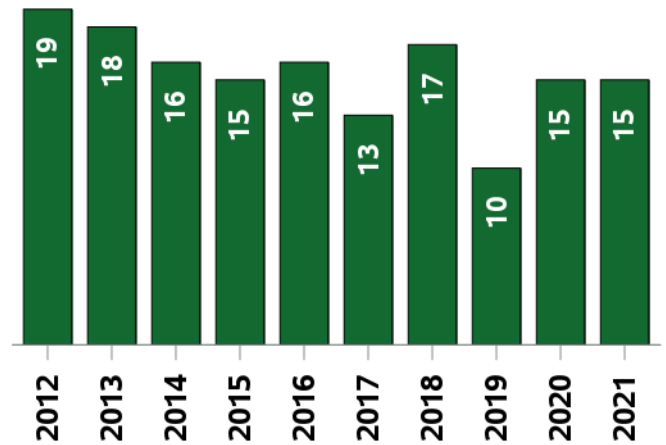
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Single Family Market Activity

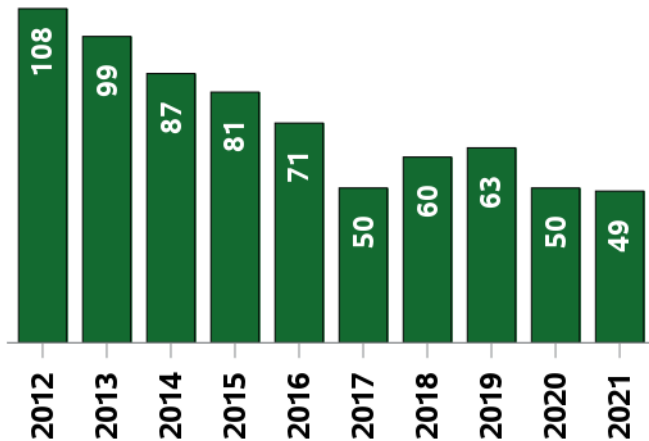
Sales Activity (September only)



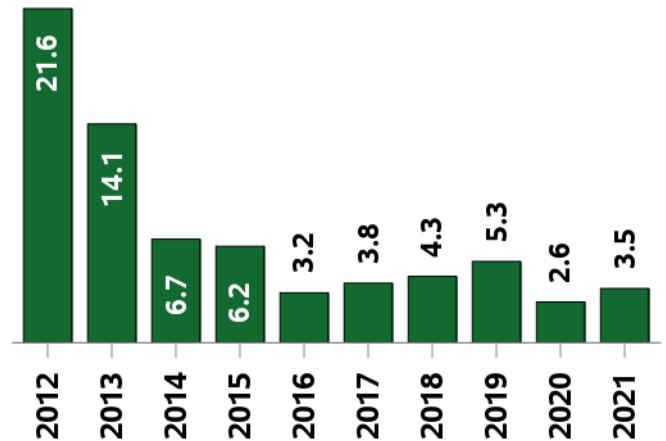
New Listings (September only)



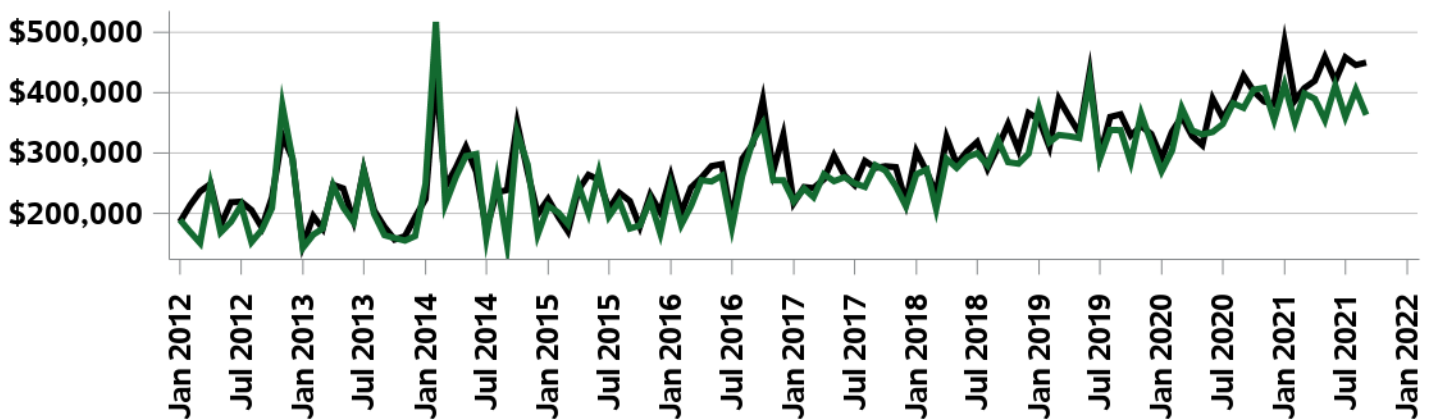
Active Listings (September only)



Months of Inventory (September only)

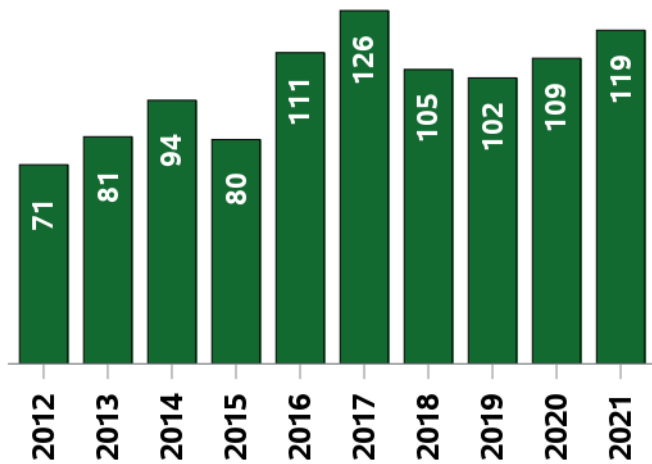


Average Price and Median Price

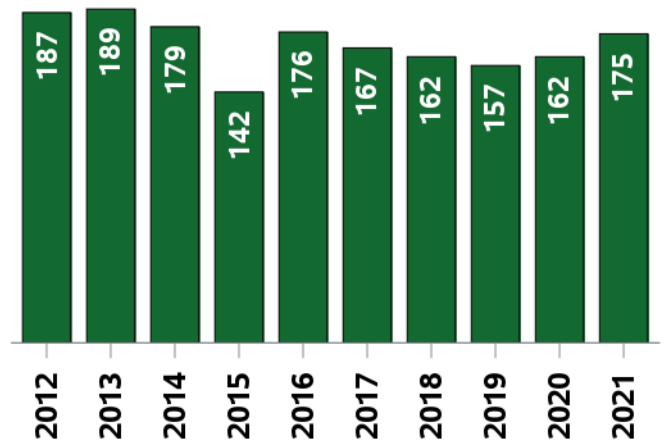


Kimberley MLS® Single Family Market Activity

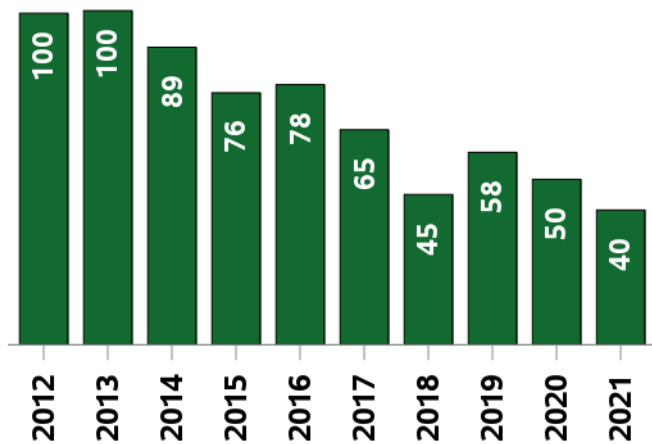
Sales Activity (September Year-to-date)



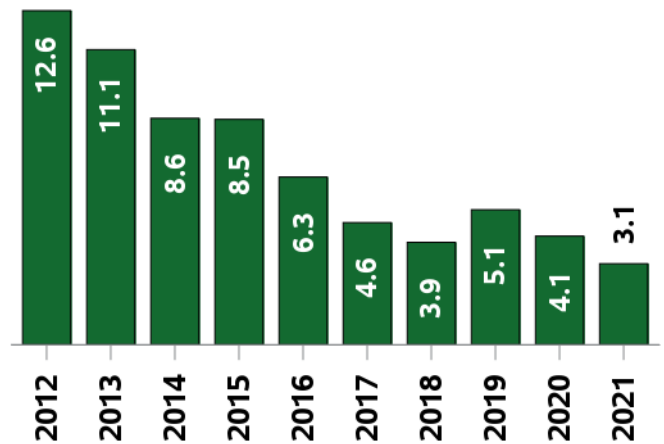
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	21	-8.7	5.0	31.3	10.5	16.7	110.0
Dollar Volume	\$13,217,899	1.4	46.0	70.9	95.1	153.1	351.8
New Listings	41	57.7	105.0	141.2	95.2	105.0	86.4
Active Listings	100	7.5	42.9	143.9	53.8	-9.1	-38.3
Sales to New Listings Ratio ¹	51.2	88.5	100.0	94.1	90.5	90.0	45.5
Months of Inventory ²	4.8	4.0	3.5	2.6	3.4	6.1	16.2
Average Price	\$629,424	11.1	39.0	30.2	76.5	116.9	115.2
Median Price	\$626,000	13.8	39.1	30.4	90.3	125.6	129.8
Sale to List Price Ratio	104.7	99.4	97.8	98.9	99.1	95.0	94.6
Median Days on Market	22.0	63.0	55.5	37.0	43.0	101.5	38.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	133	15.7	8.1	16.7	-10.7	3.9	46.2
Dollar Volume	\$79,063,997	34.4	36.2	49.5	49.4	97.2	175.3
New Listings	229	7.0	19.9	44.9	6.0	-3.8	-15.2
Active Listings ³	59	-31.6	6.0	67.1	-8.8	-54.9	-58.5
Sales to New Listings Ratio ⁴	58.1	53.7	64.4	72.2	69.0	53.8	33.7
Months of Inventory ⁵	4.0	6.7	4.0	2.8	3.9	9.1	14.0
Average Price	\$594,466	16.2	25.9	28.2	67.4	89.8	88.4
Median Price	\$585,000	19.4	25.8	31.9	75.1	88.7	88.7
Sale to List Price Ratio	104.8	98.3	98.1	99.2	98.5	96.3	95.5
Median Days on Market	22.0	35.0	43.0	34.5	37.0	63.5	46.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

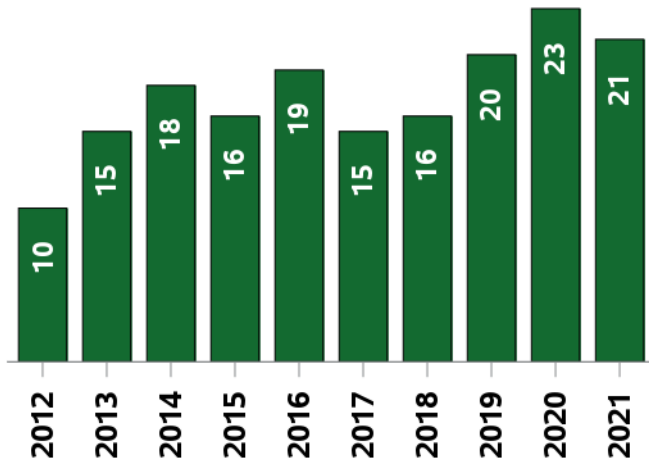
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

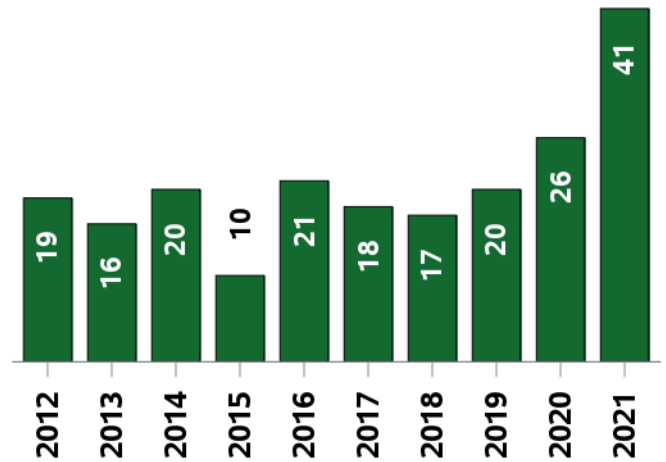
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Residential Market Activity

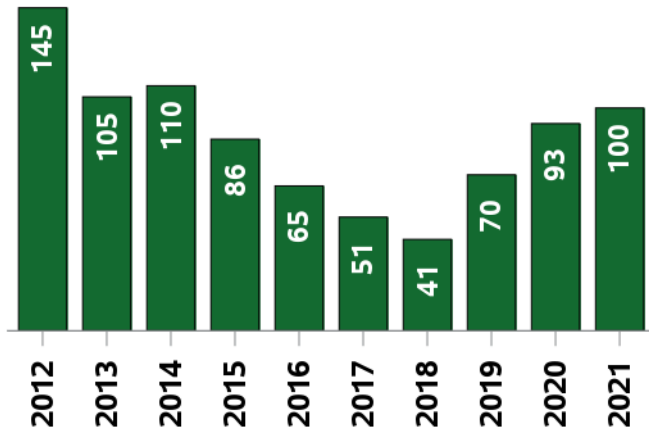
Sales Activity (September only)



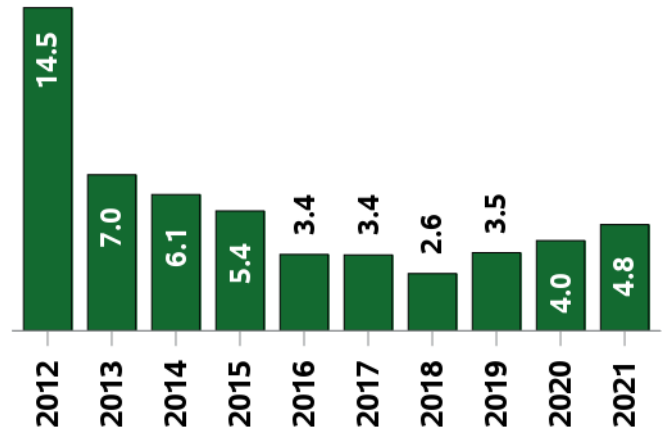
New Listings (September only)



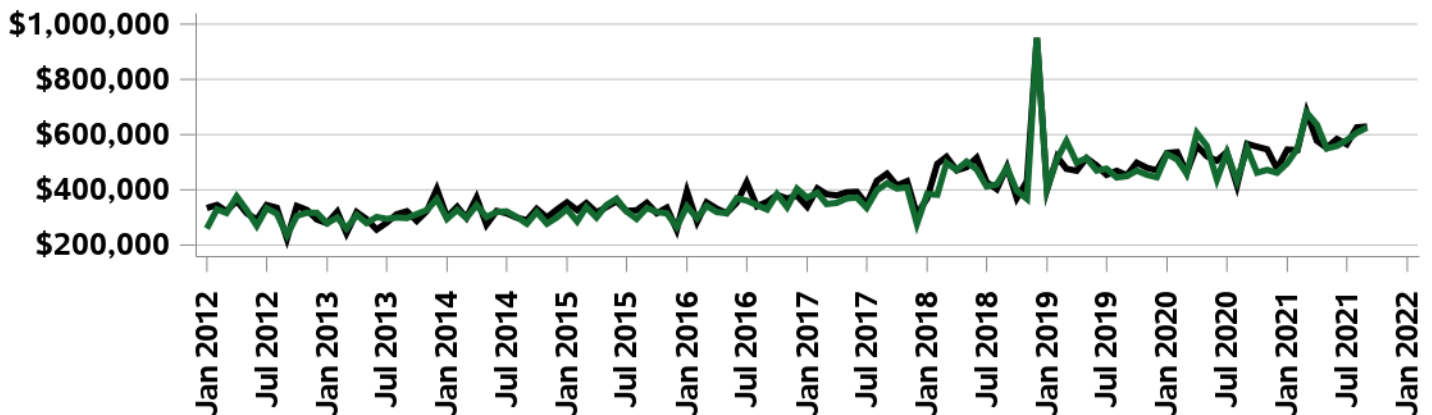
Active Listings (September only)



Months of Inventory (September only)

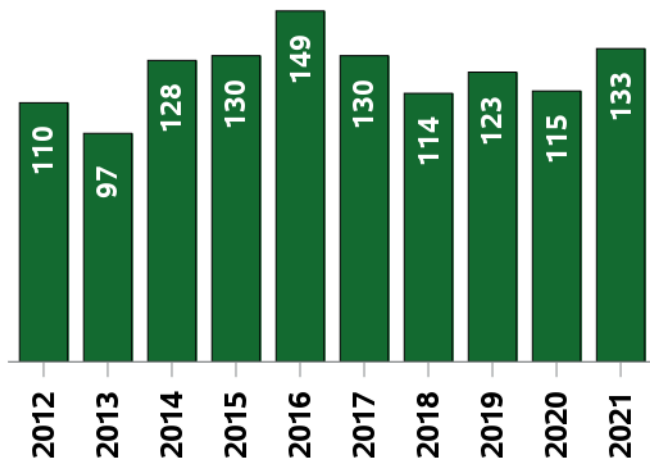


Average Price and Median Price

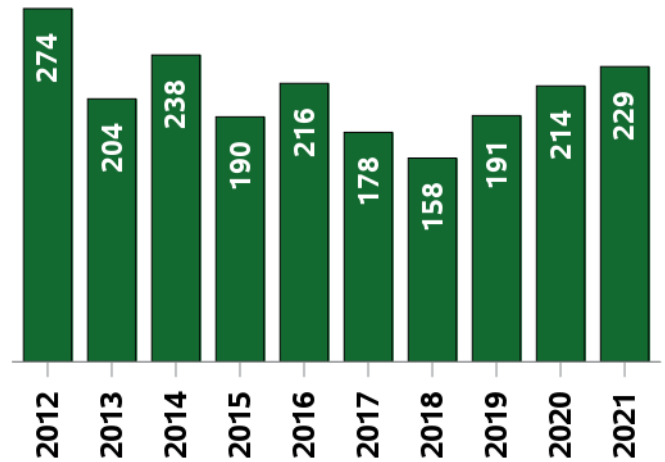


Nelson MLS® Residential Market Activity

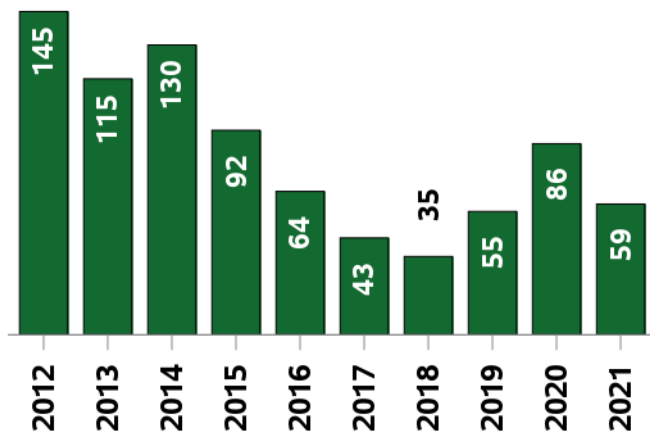
Sales Activity (September Year-to-date)



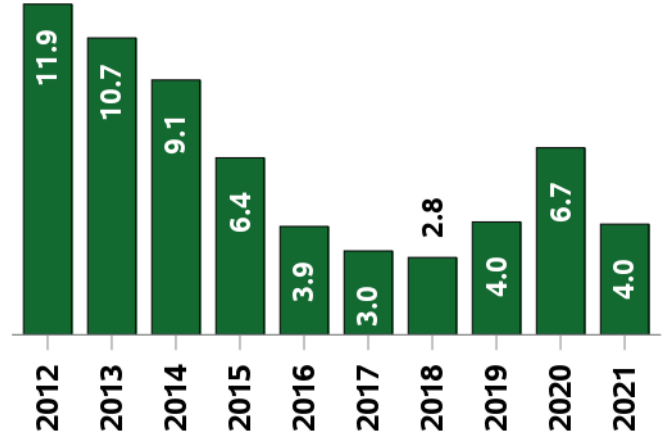
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson

MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	16	0.0	33.3	14.3	33.3	33.3	77.8
Dollar Volume	\$10,257,899	4.1	82.0	47.5	113.8	187.1	283.3
New Listings	26	13.0	62.5	116.7	85.7	62.5	30.0
Active Listings	45	15.4	-25.0	40.6	7.1	-50.0	-51.6
Sales to New Listings Ratio ¹	61.5	69.6	75.0	116.7	85.7	75.0	45.0
Months of Inventory ²	2.8	2.4	5.0	2.3	3.5	7.5	10.3
Average Price	\$641,119	4.1	36.5	29.1	60.3	115.4	115.6
Median Price	\$634,450	5.5	37.2	32.2	74.5	118.8	118.9
Sale to List Price Ratio	104.7	98.5	97.3	99.1	100.0	93.9	94.4
Median Days on Market	24.0	55.0	55.5	41.0	35.0	91.0	30.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	99	5.3	16.5	10.0	-8.3	6.5	37.5
Dollar Volume	\$62,466,699	24.7	41.8	42.0	51.1	103.3	157.6
New Listings	145	11.5	-3.3	18.9	0.7	-26.0	-23.3
Active Listings ³	24	-26.0	-44.8	-16.1	-27.0	-68.7	-69.2
Sales to New Listings Ratio ⁴	68.3	72.3	56.7	73.8	75.0	47.4	38.1
Months of Inventory ⁵	2.2	3.1	4.7	2.9	2.8	7.5	9.9
Average Price	\$630,977	18.4	21.7	29.1	64.9	91.0	87.3
Median Price	\$635,000	23.3	27.3	33.5	79.9	99.7	101.6
Sale to List Price Ratio	105.3	98.1	97.9	99.2	98.8	96.0	95.6
Median Days on Market	23.0	33.5	45.0	38.0	32.0	63.0	41.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

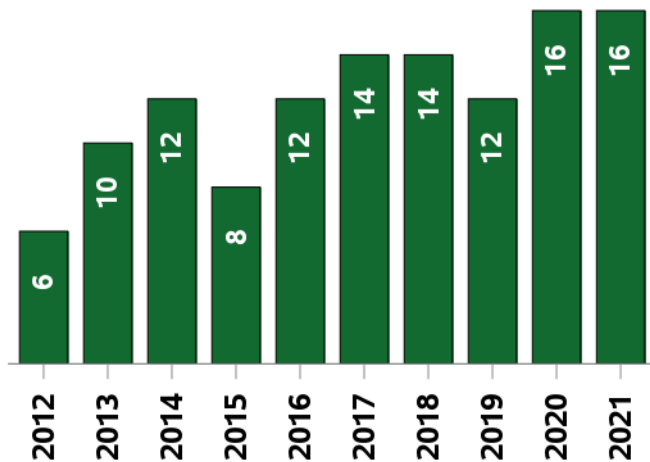
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

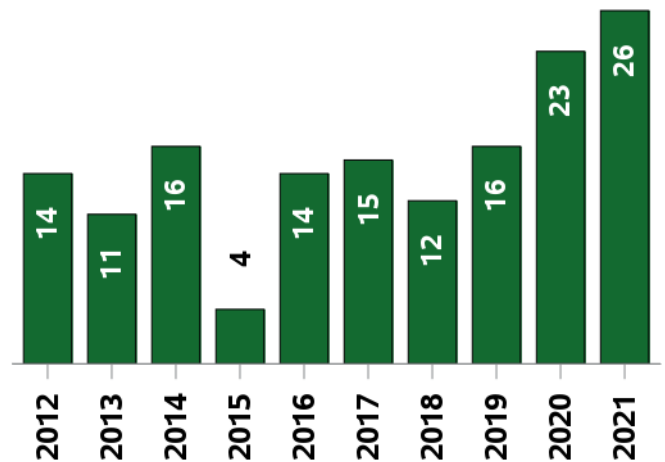
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Single Family Market Activity

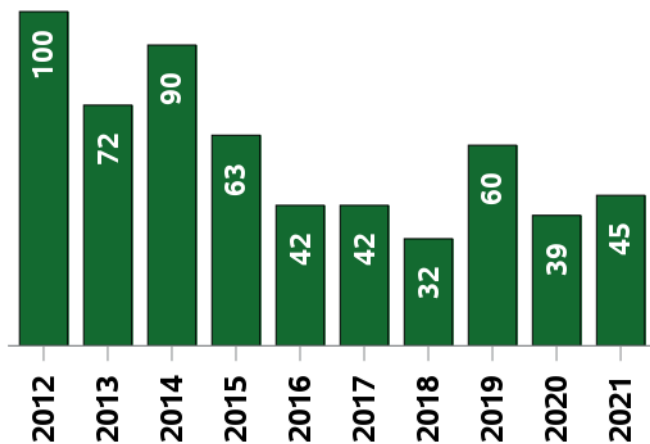
Sales Activity (September only)



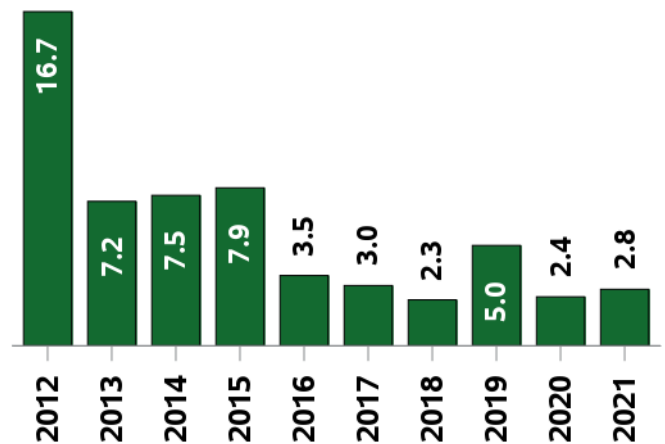
New Listings (September only)



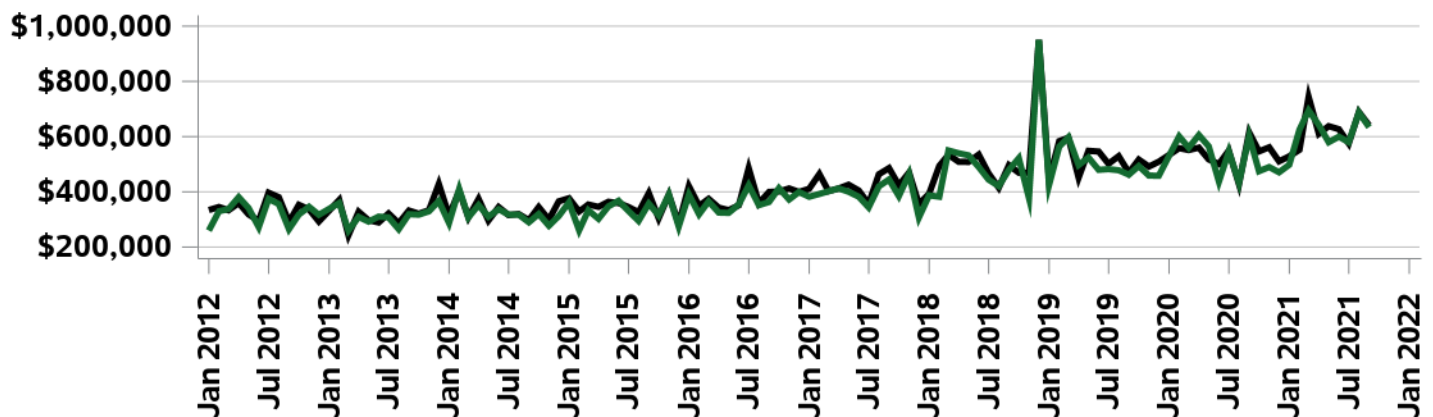
Active Listings (September only)



Months of Inventory (September only)

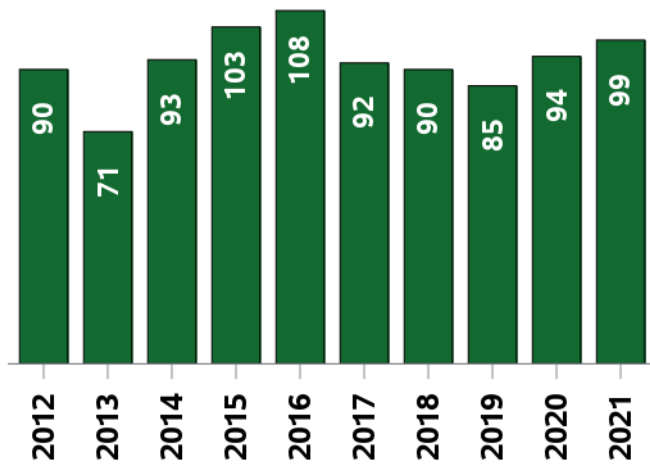


Average Price and Median Price

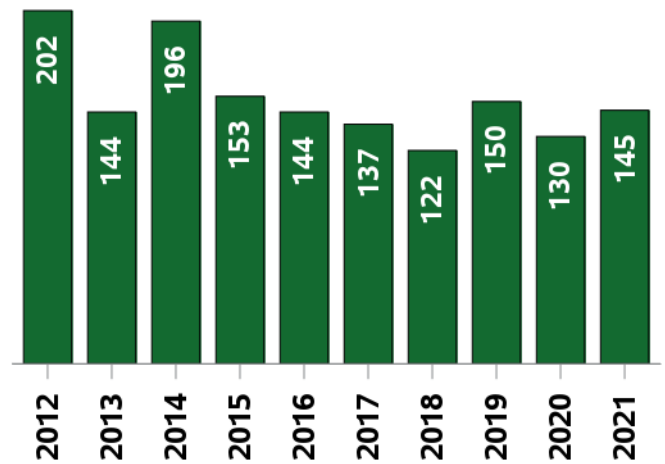


MLS® Single Family Market Activity

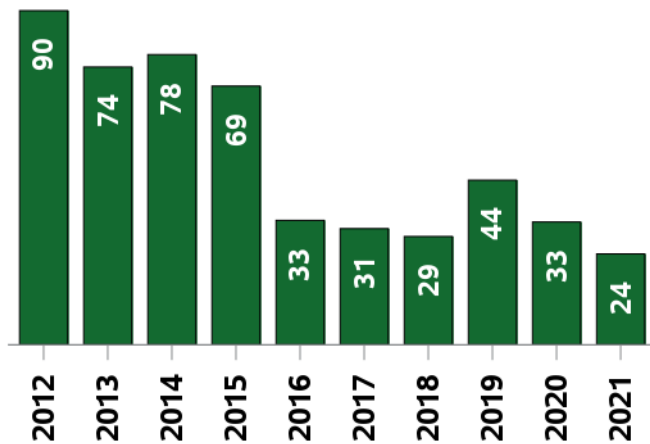
Sales Activity (September Year-to-date)



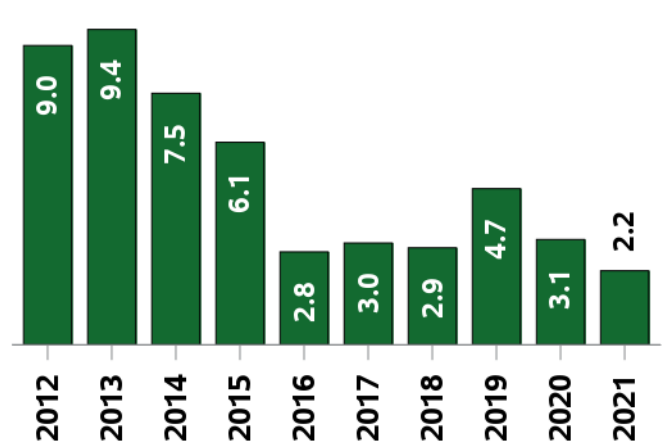
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	8	-20.0	14.3	0.0	0.0	166.7	166.7
Dollar Volume	\$3,565,000	-12.4	24.2	36.8	66.0	369.5	332.6
New Listings	11	-21.4	-8.3	57.1	175.0	22.2	-21.4
Active Listings	25	-45.7	-32.4	-51.0	-58.3	-63.8	-74.5
Sales to New Listings Ratio ¹	72.7	71.4	58.3	114.3	200.0	33.3	21.4
Months of Inventory ²	3.1	4.6	5.3	6.4	7.5	23.0	32.7
Average Price	\$445,625	9.5	8.7	36.8	66.0	76.1	62.2
Median Price	\$460,500	20.4	11.0	51.0	121.7	63.2	53.5
Sale to List Price Ratio	104.3	102.8	99.6	95.8	95.1	95.6	92.2
Median Days on Market	22.0	39.5	35.0	92.5	83.0	83.0	88.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	84	61.5	40.0	16.7	31.3	121.1	100.0
Dollar Volume	\$39,867,281	72.2	54.2	70.2	144.2	354.0	296.9
New Listings	99	1.0	12.5	-11.6	11.2	15.1	-22.7
Active Listings ³	24	-42.5	-40.6	-42.8	-65.2	-62.9	-72.7
Sales to New Listings Ratio ⁴	84.8	53.1	68.2	64.3	71.9	44.2	32.8
Months of Inventory ⁵	2.6	7.2	6.0	5.2	9.6	15.3	18.7
Average Price	\$474,610	6.6	10.1	45.9	86.0	105.4	98.5
Median Price	\$447,250	11.9	15.6	31.5	68.0	103.8	108.0
Sale to List Price Ratio	100.2	97.8	97.2	97.2	94.6	93.8	95.3
Median Days on Market	33.5	67.5	70.0	52.0	88.0	98.0	72.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

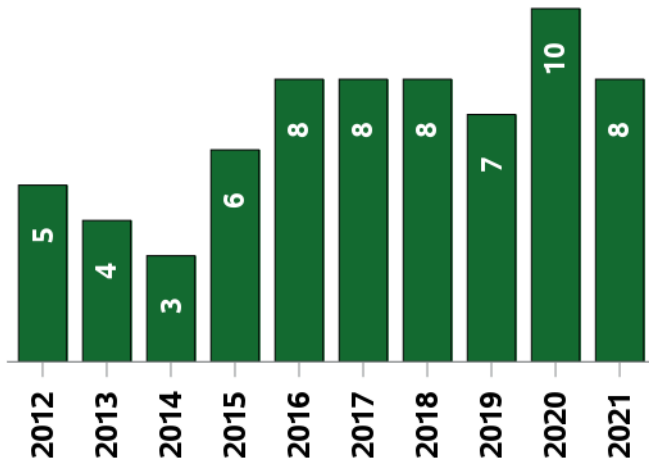
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

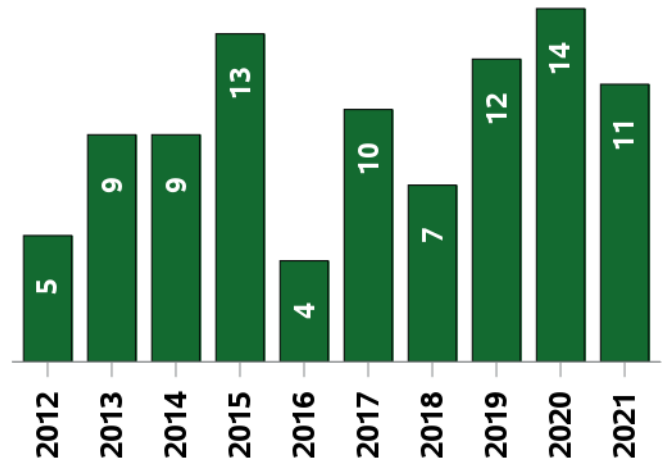
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Residential Market Activity

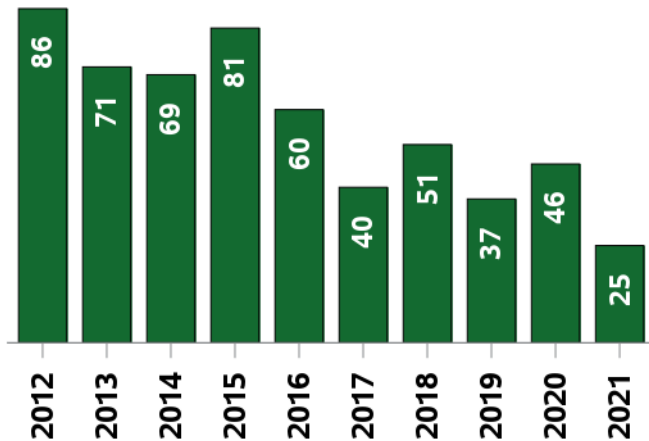
Sales Activity (September only)



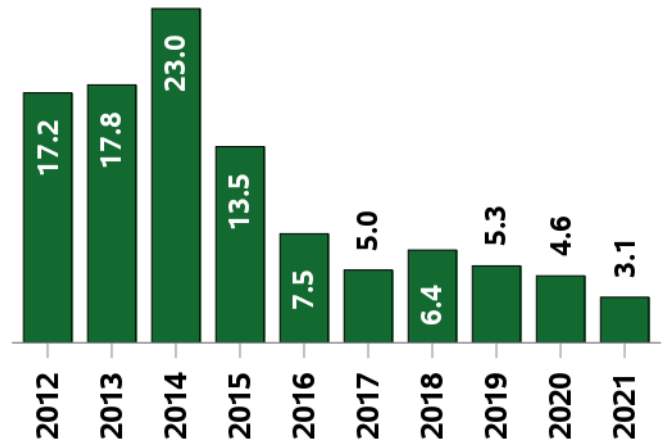
New Listings (September only)



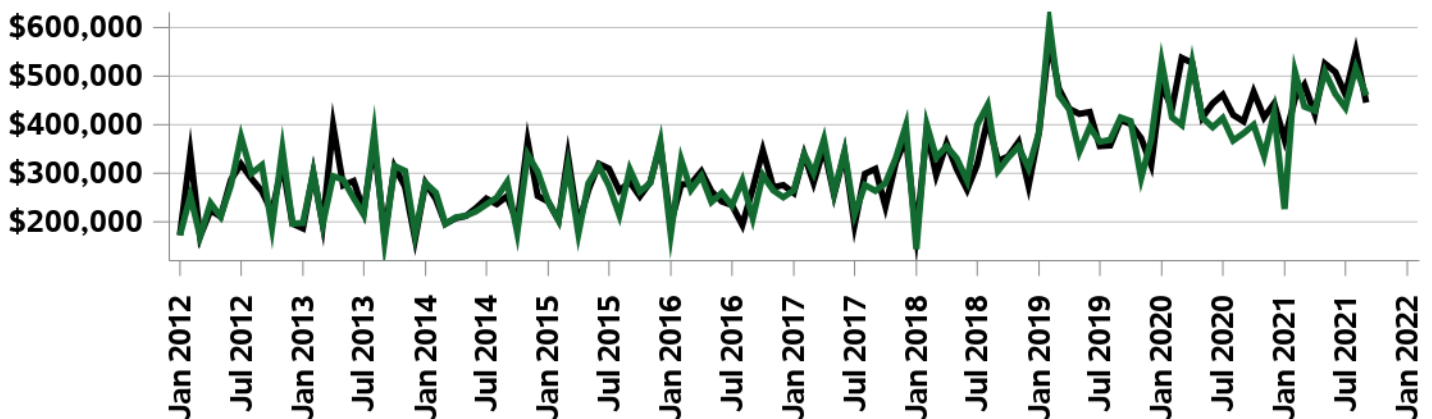
Active Listings (September only)



Months of Inventory (September only)

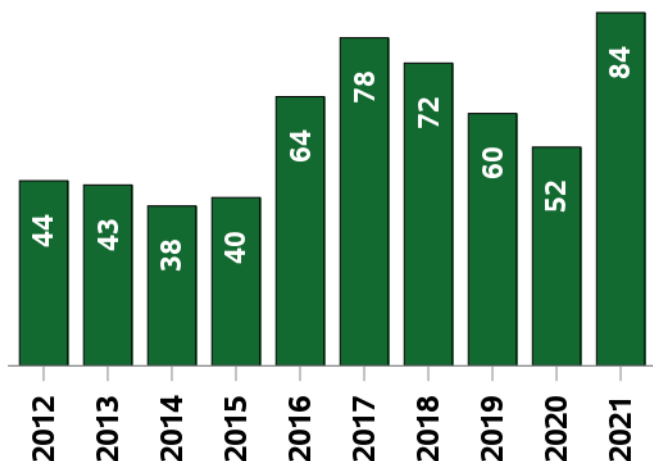


Average Price and Median Price

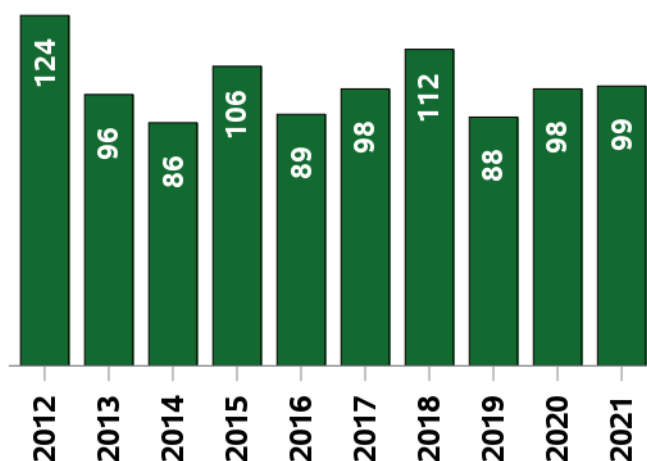


Rossland MLS® Residential Market Activity

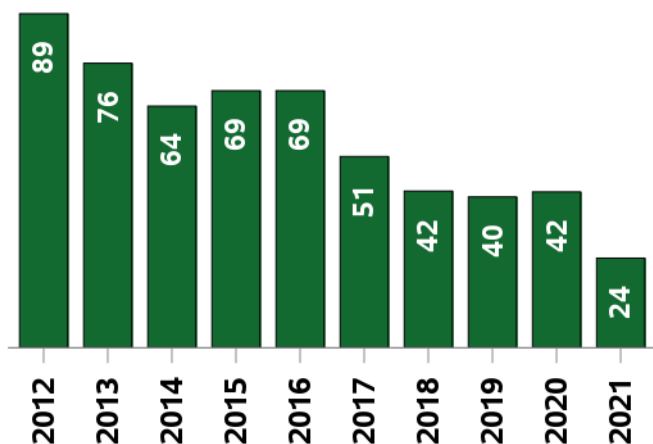
Sales Activity (September Year-to-date)



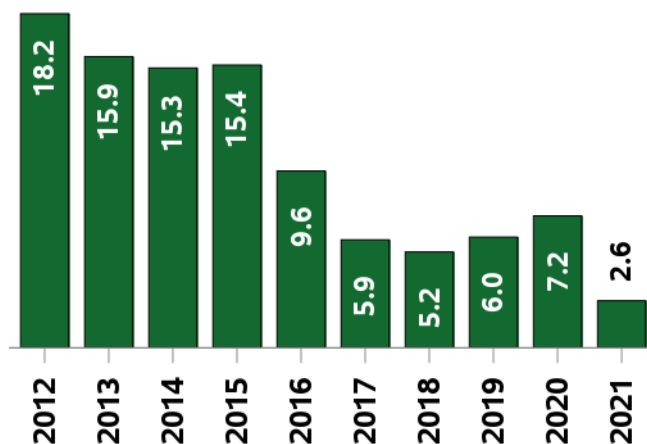
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	3	-62.5	-50.0	-50.0	-50.0	50.0	0.0
Dollar Volume	\$2,046,000	-44.4	-16.0	15.3	46.8	353.4	148.3
New Listings	6	-14.3	-33.3	20.0	100.0	-14.3	20.0
Active Listings	15	-28.6	-37.5	-37.5	-57.1	-65.9	-73.7
Sales to New Listings Ratio ¹	50.0	114.3	66.7	120.0	200.0	28.6	60.0
Months of Inventory ²	5.0	2.6	4.0	4.0	5.8	22.0	19.0
Average Price	\$682,000	48.3	68.1	130.5	193.6	202.3	148.3
Median Price	\$675,000	72.0	68.1	121.3	225.0	199.2	125.0
Sale to List Price Ratio	103.7	99.6	100.1	95.6	95.7	96.0	92.2
Median Days on Market	27.0	39.5	57.5	57.5	96.5	54.0	88.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	46	9.5	17.9	-2.1	-2.1	64.3	31.4
Dollar Volume	\$26,273,081	27.3	40.6	56.5	106.2	304.4	190.8
New Listings	60	-1.6	-6.3	-7.7	-7.7	1.7	-31.8
Active Listings ³	14	-39.0	-41.0	-31.6	-64.4	-63.6	-72.2
Sales to New Listings Ratio ⁴	76.7	68.9	60.9	72.3	72.3	47.5	39.8
Months of Inventory ⁵	2.8	5.0	5.6	4.0	7.7	12.6	13.2
Average Price	\$571,154	16.3	19.2	59.9	110.7	146.1	121.3
Median Price	\$557,500	21.7	32.3	59.3	110.4	159.9	137.5
Sale to List Price Ratio	100.1	97.0	98.2	98.0	95.1	93.5	95.4
Median Days on Market	33.5	60.5	51.0	47.0	70.0	89.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

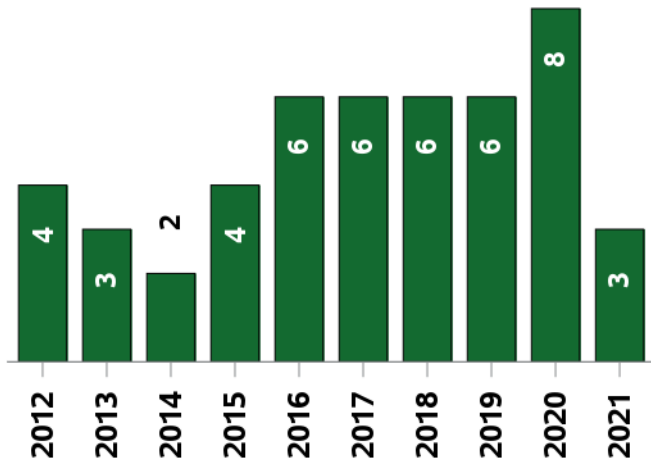
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

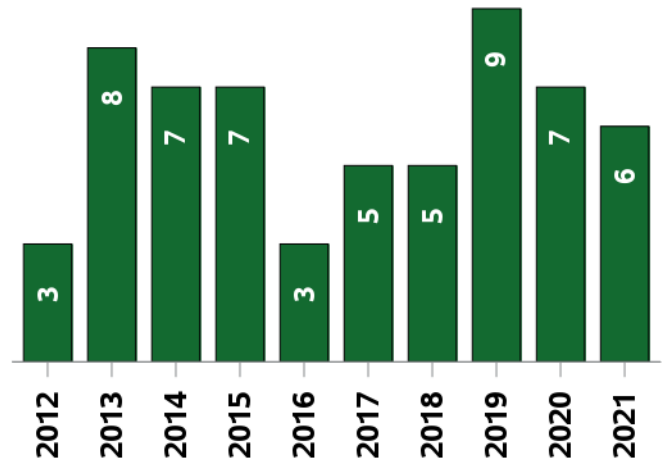
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Single Family Market Activity

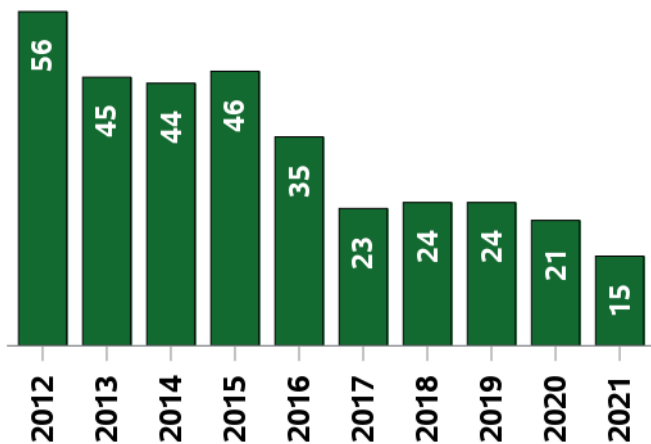
Sales Activity (September only)



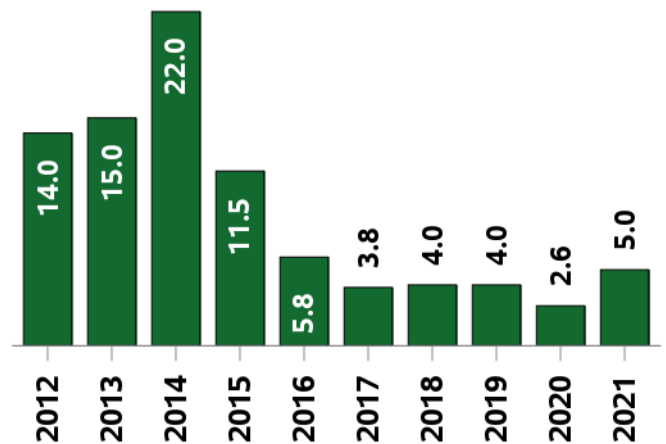
New Listings (September only)



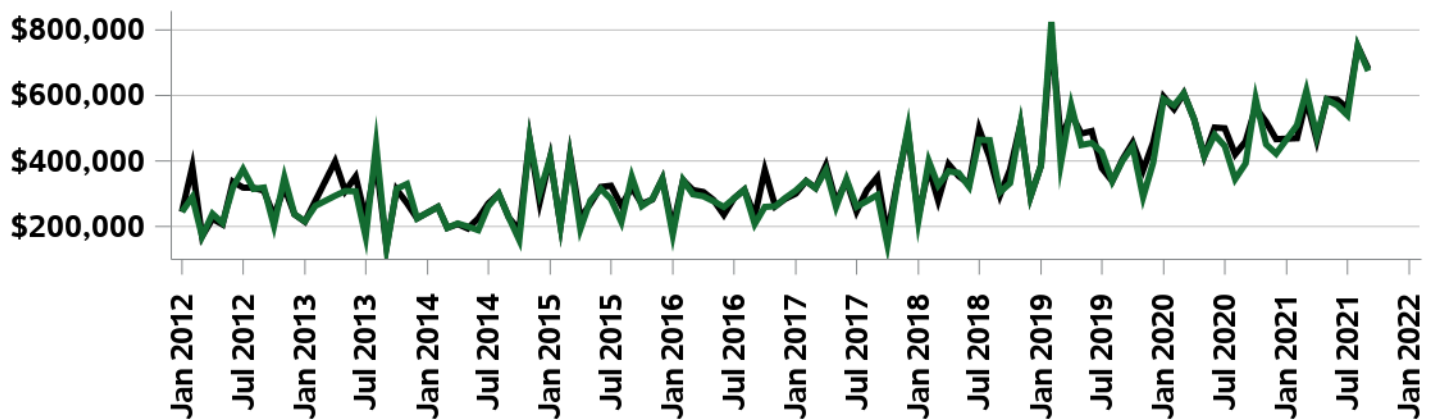
Active Listings (September only)



Months of Inventory (September only)

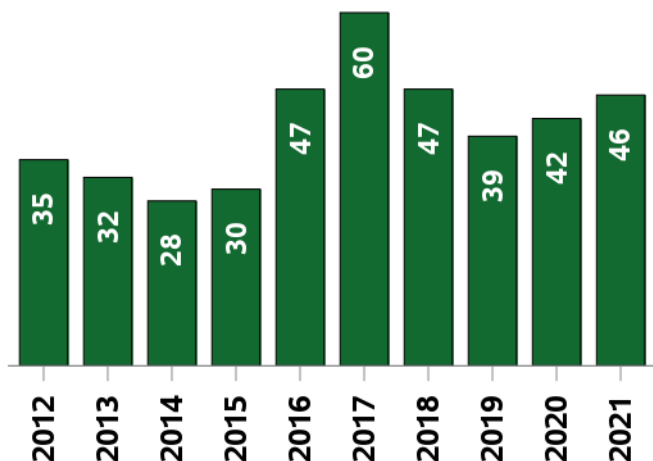


Average Price and Median Price

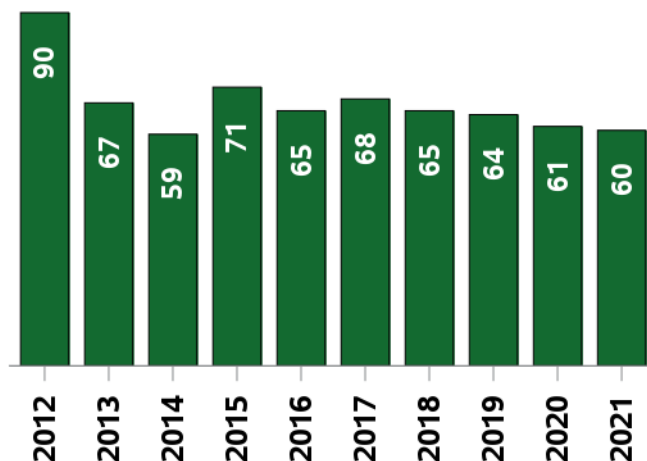


Rossland MLS® Single Family Market Activity

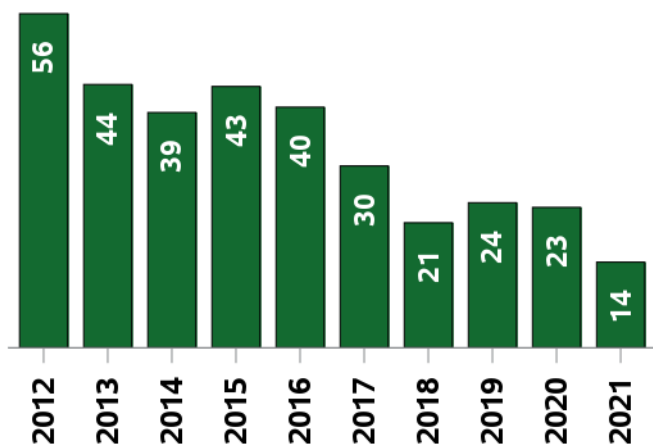
Sales Activity (September Year-to-date)



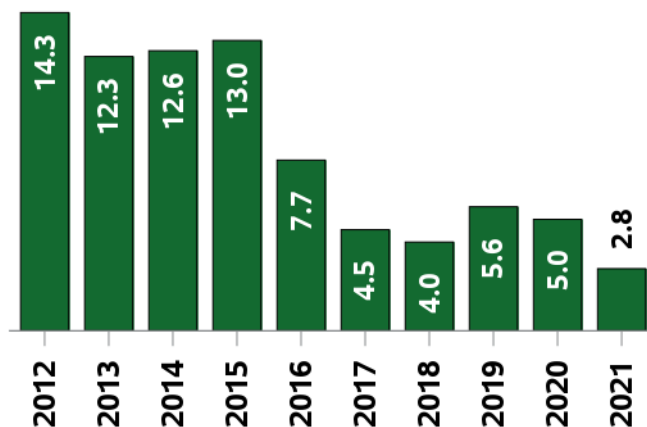
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	18	-21.7	125.0	38.5	100.0	260.0	157.1
Dollar Volume	\$6,136,488	-18.7	334.4	148.4	176.4	527.8	365.2
New Listings	8	-50.0	-60.0	-20.0	-38.5	-33.3	-38.5
Active Listings	27	-40.0	-60.9	-59.1	-74.3	-71.6	-70.3
Sales to New Listings Ratio ¹	225.0	143.8	40.0	130.0	69.2	41.7	53.8
Months of Inventory ²	1.5	2.0	8.6	5.1	11.7	19.0	13.0
Average Price	\$340,916	3.9	93.1	79.4	38.2	74.4	80.9
Median Price	\$325,450	-7.7	179.4	166.8	32.3	48.0	142.9
Sale to List Price Ratio	97.4	96.7	93.1	94.5	94.5	94.9	95.4
Median Days on Market	49.0	36.0	69.0	88.0	182.0	51.0	82.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	121	59.2	53.2	49.4	195.1	146.9	68.1
Dollar Volume	\$33,296,686	66.1	105.4	72.2	379.6	144.1	81.5
New Listings	144	18.0	8.3	13.4	10.8	13.4	-10.6
Active Listings ³	35	-30.0	-43.8	-50.7	-66.0	-59.8	-50.5
Sales to New Listings Ratio ⁴	84.0	62.3	59.4	63.8	31.5	38.6	44.7
Months of Inventory ⁵	2.6	5.9	7.0	7.8	22.4	15.9	8.8
Average Price	\$275,179	4.3	34.1	15.3	62.5	-1.1	8.0
Median Price	\$230,000	-4.4	35.3	-2.1	70.4	-19.0	-11.4
Sale to List Price Ratio	98.4	95.9	94.6	95.2	91.9	95.3	95.6
Median Days on Market	37.0	57.0	60.0	91.0	112.0	95.0	34.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

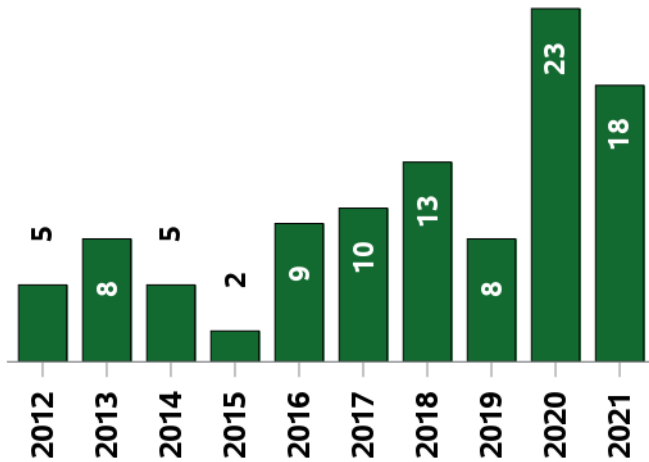
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

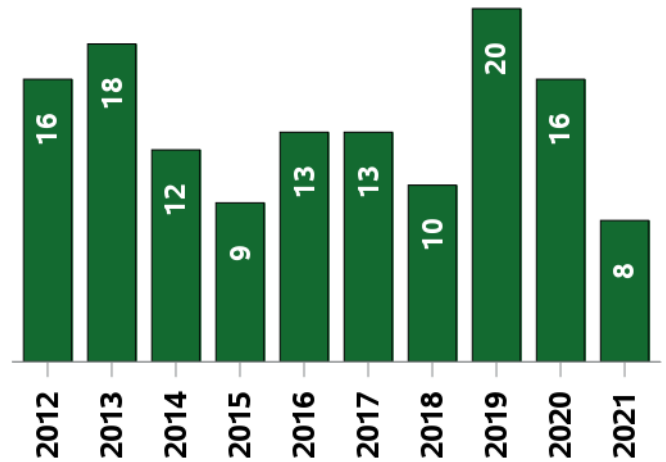
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Residential Market Activity

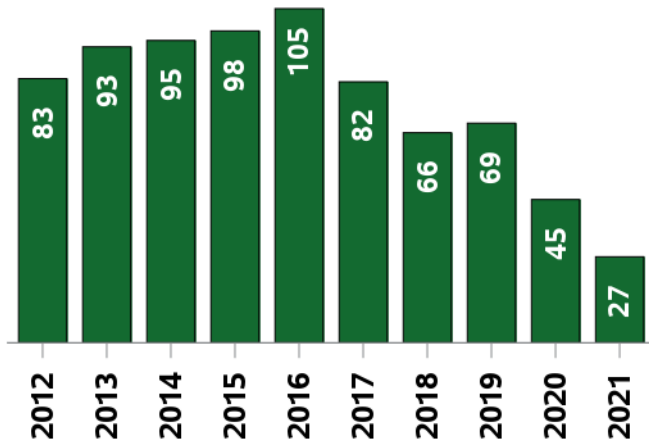
Sales Activity (September only)



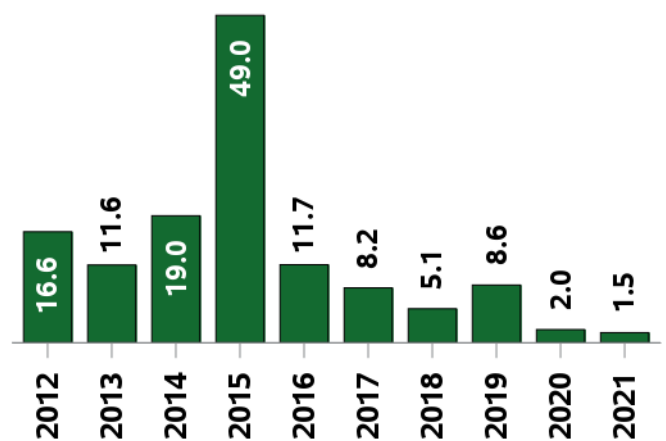
New Listings (September only)



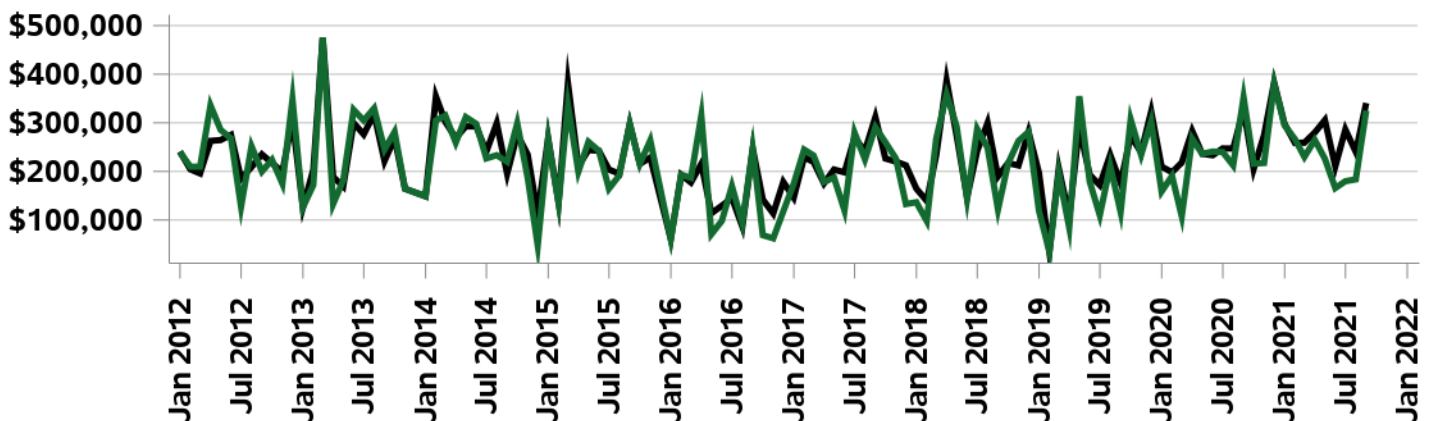
Active Listings (September only)



Months of Inventory (September only)

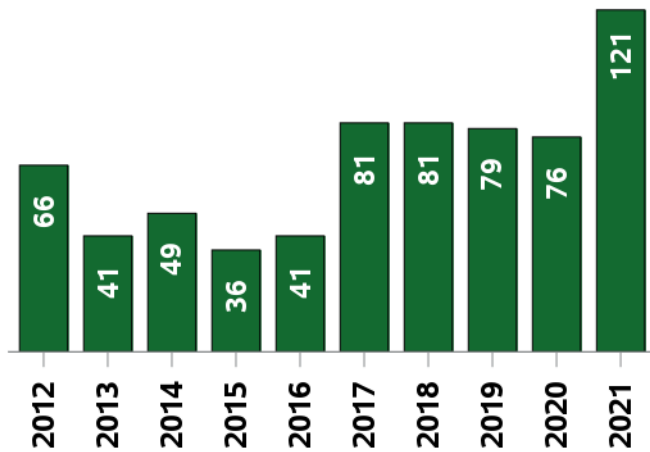


Average Price and Median Price

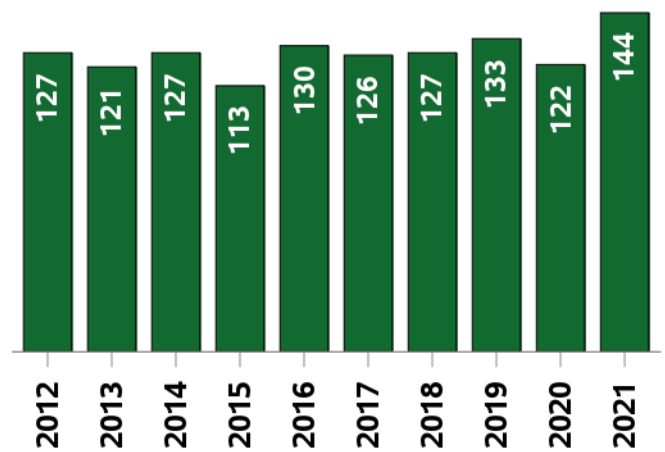


Sparwood MLS® Residential Market Activity

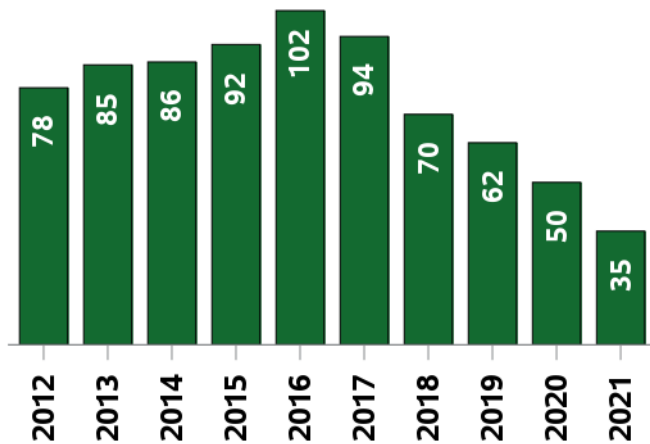
Sales Activity (September Year-to-date)



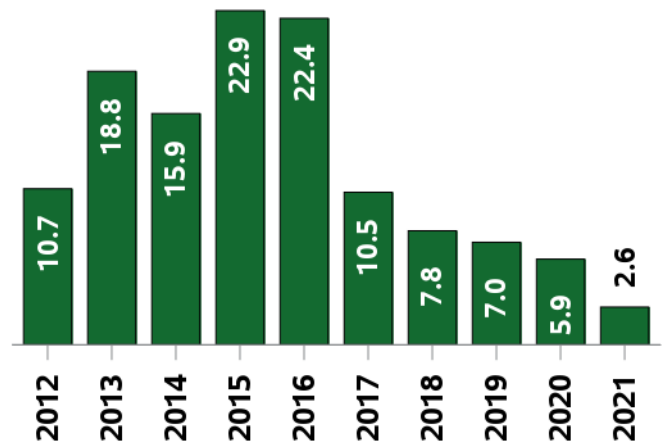
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	11	-38.9	266.7	83.3	57.1	266.7	266.7
Dollar Volume	\$5,250,499	-23.5	409.7	182.2	156.2	505.3	461.0
New Listings	3	-66.7	-72.7	-70.0	-57.1	-57.1	-66.7
Active Listings	7	-69.6	-84.4	-84.4	-87.5	-87.5	-82.1
Sales to New Listings Ratio ¹	366.7	200.0	27.3	60.0	100.0	42.9	33.3
Months of Inventory ²	0.6	1.3	15.0	7.5	8.0	18.7	13.0
Average Price	\$477,318	25.2	39.0	53.9	63.0	65.1	53.0
Median Price	\$402,000	6.9	18.9	36.6	34.0	34.0	4.1
Sale to List Price Ratio	98.7	98.2	97.5	96.3	96.0	98.2	97.9
Median Days on Market	52.0	35.0	70.0	62.5	181.0	51.0	124.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	64	25.5	56.1	20.8	178.3	64.1	25.5
Dollar Volume	\$25,870,386	49.3	92.4	53.5	345.4	104.5	61.5
New Listings	66	-8.3	-12.0	-18.5	-9.6	-14.3	-25.0
Active Listings ³	14	-48.0	-59.9	-66.9	-73.0	-70.9	-60.1
Sales to New Listings Ratio ⁴	97.0	70.8	54.7	65.4	31.5	50.6	58.0
Months of Inventory ⁵	2.0	4.8	7.7	7.2	20.4	11.2	6.2
Average Price	\$404,225	19.0	23.3	27.2	60.1	24.6	28.7
Median Price	\$377,450	10.4	16.1	22.7	53.4	23.8	32.4
Sale to List Price Ratio	99.8	96.9	96.7	96.4	95.4	96.4	96.5
Median Days on Market	30.5	42.0	68.0	98.0	136.0	114.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

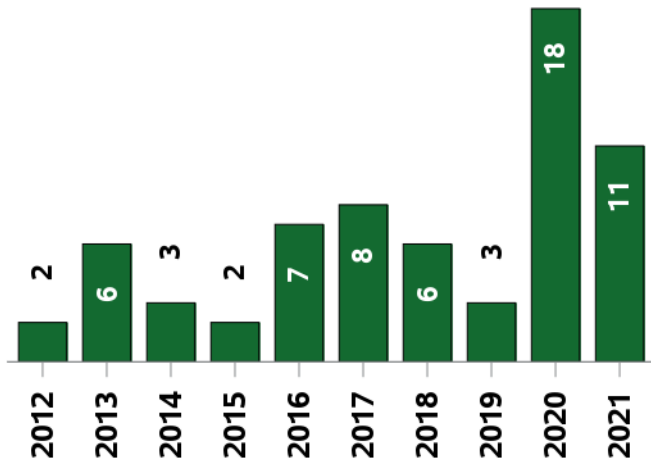
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

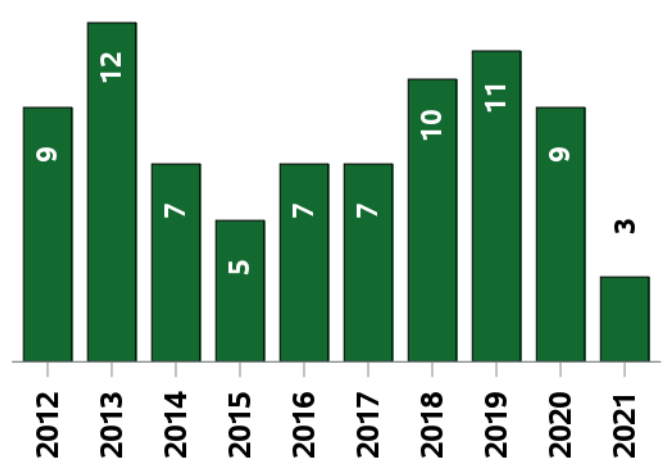
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Single Family Market Activity

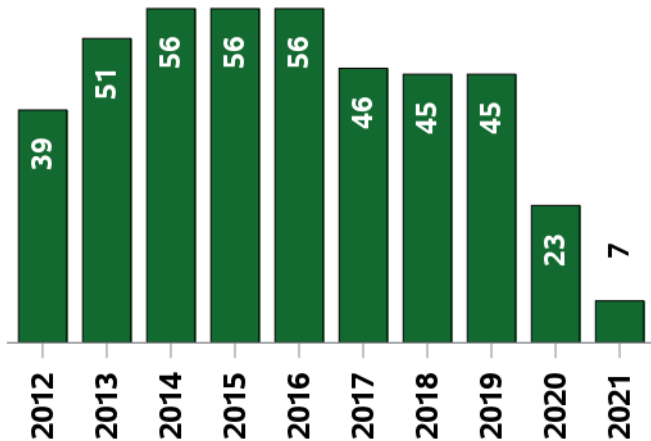
Sales Activity (September only)



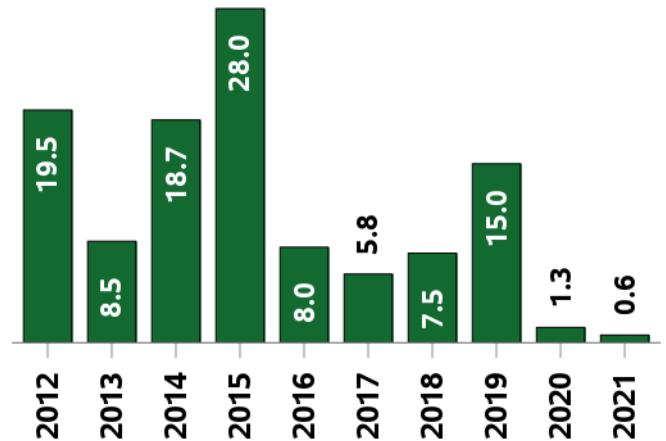
New Listings (September only)



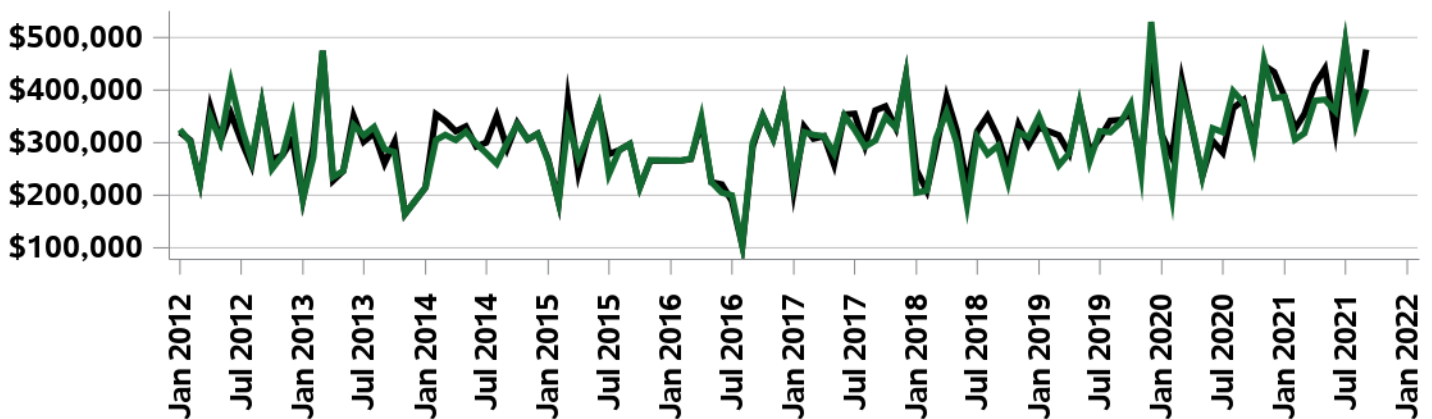
Active Listings (September only)



Months of Inventory (September only)

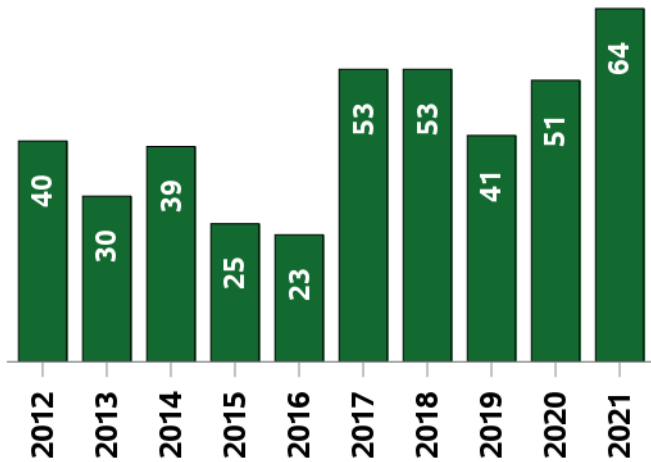


Average Price and Median Price

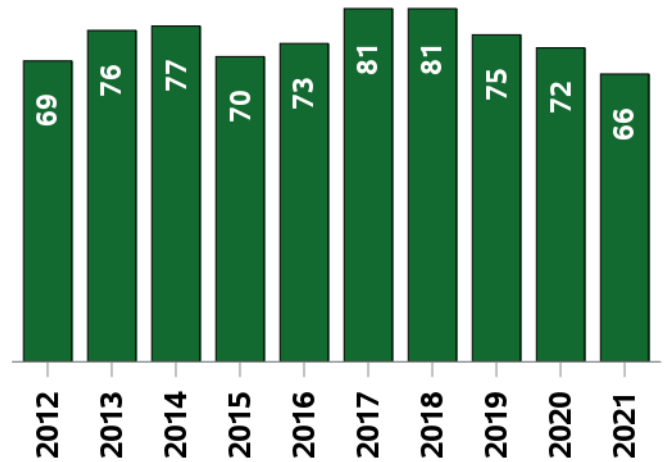


Sparwood MLS® Single Family Market Activity

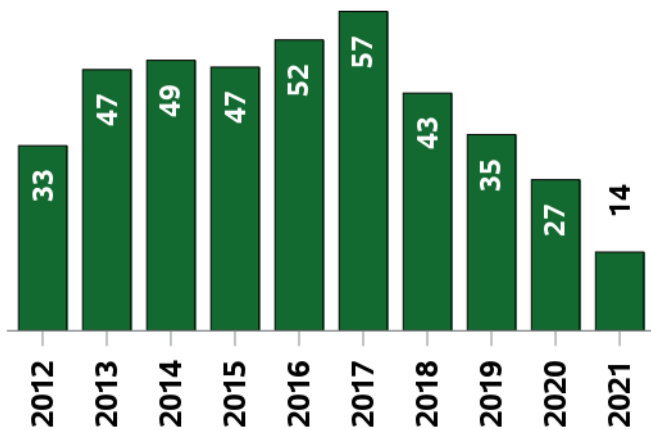
Sales Activity (September Year-to-date)



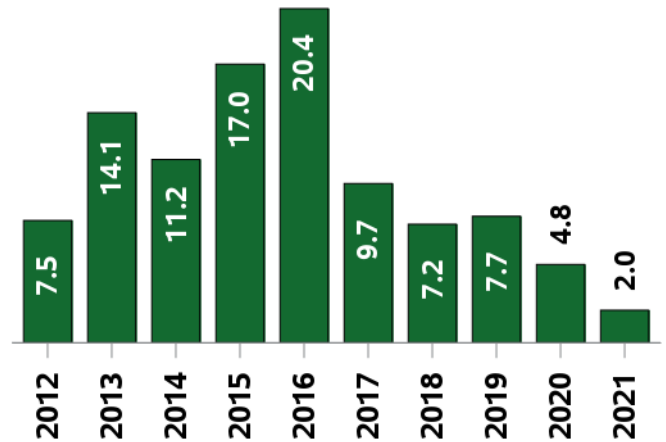
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Residential Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	22	4.8	37.5	10.0	69.2	214.3	340.0
Dollar Volume	\$7,600,900	35.8	128.1	73.7	347.9	454.8	833.2
New Listings	24	-11.1	4.3	-7.7	14.3	-22.6	-20.0
Active Listings	45	-2.2	-27.4	-39.2	-51.1	-61.5	-73.1
Sales to New Listings Ratio ¹	91.7	77.8	69.6	76.9	61.9	22.6	16.7
Months of Inventory ²	2.0	2.2	3.9	3.7	7.1	16.7	33.4
Average Price	\$345,495	29.7	65.9	57.9	164.7	76.5	112.1
Median Price	\$290,000	18.4	35.2	66.4	123.1	54.7	75.8
Sale to List Price Ratio	98.7	98.9	95.9	95.1	90.2	94.8	96.4
Median Days on Market	39.0	31.0	45.5	49.5	109.0	62.0	47.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	143	13.5	7.5	-5.3	10.0	34.9	57.1
Dollar Volume	\$46,141,293	51.0	65.0	43.6	99.1	141.9	197.5
New Listings	183	19.6	1.1	-11.6	-6.2	-21.5	-22.8
Active Listings ³	38	-1.7	-35.8	-32.7	-61.8	-65.1	-72.3
Sales to New Listings Ratio ⁴	78.1	82.4	73.5	72.9	66.7	45.5	38.4
Months of Inventory ⁵	2.4	2.7	4.0	3.3	6.8	9.2	13.4
Average Price	\$322,666	33.0	53.5	51.7	81.0	79.3	89.3
Median Price	\$280,000	24.7	47.4	51.8	75.5	61.2	75.0
Sale to List Price Ratio	99.9	96.5	95.9	97.2	94.0	94.3	94.2
Median Days on Market	33.0	38.0	50.0	37.0	77.5	87.5	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

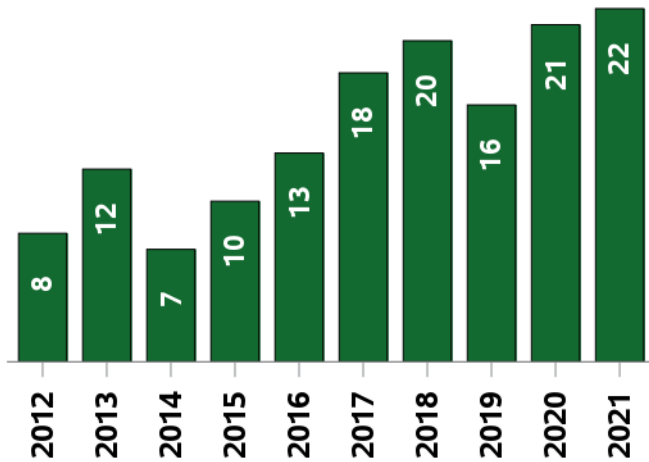
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

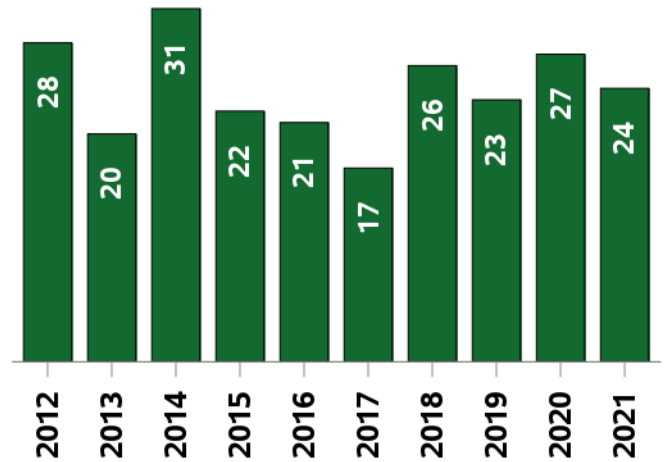
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Residential Market Activity

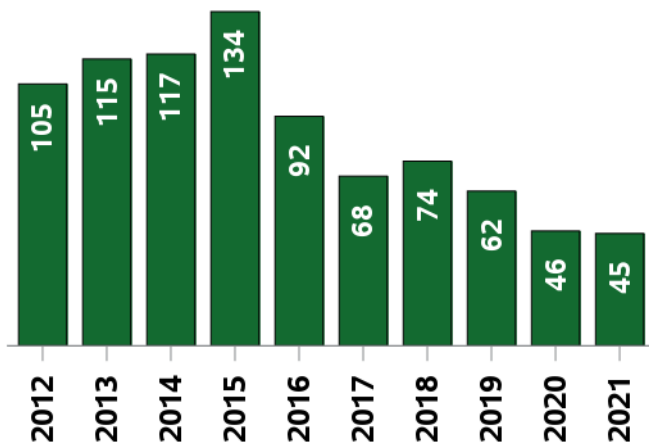
Sales Activity (September only)



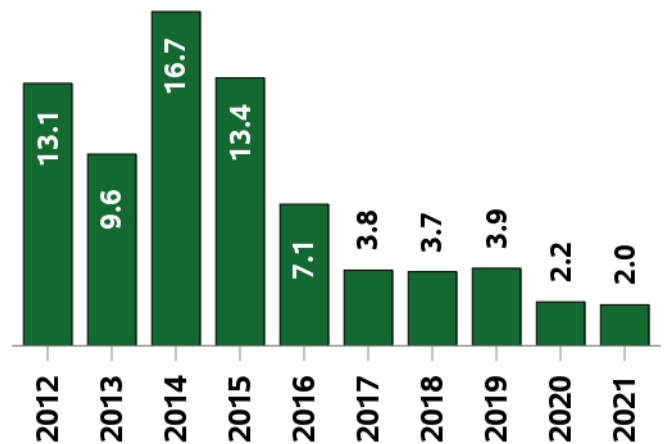
New Listings (September only)



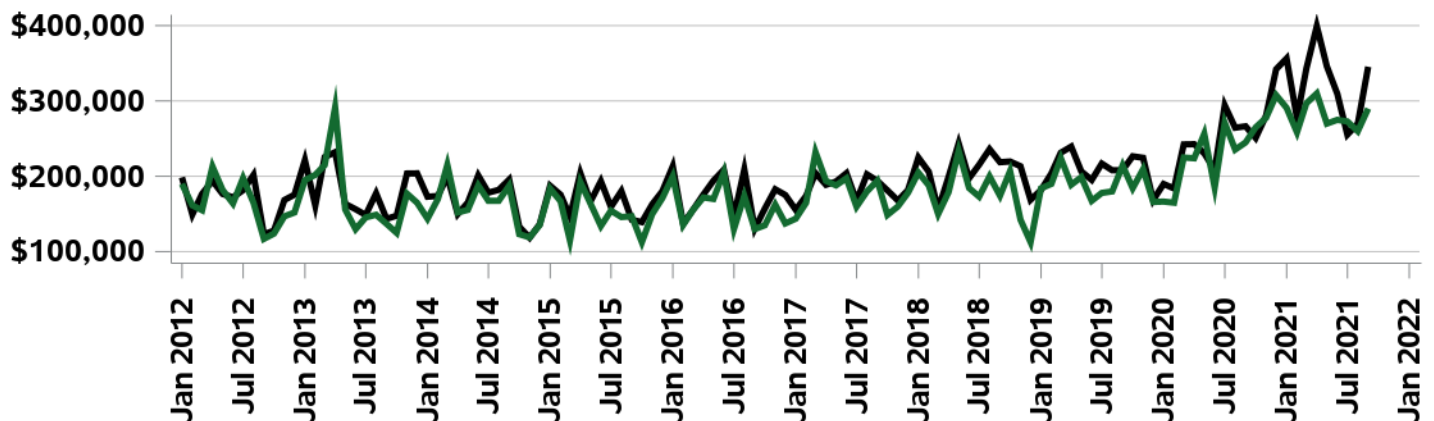
Active Listings (September only)



Months of Inventory (September only)

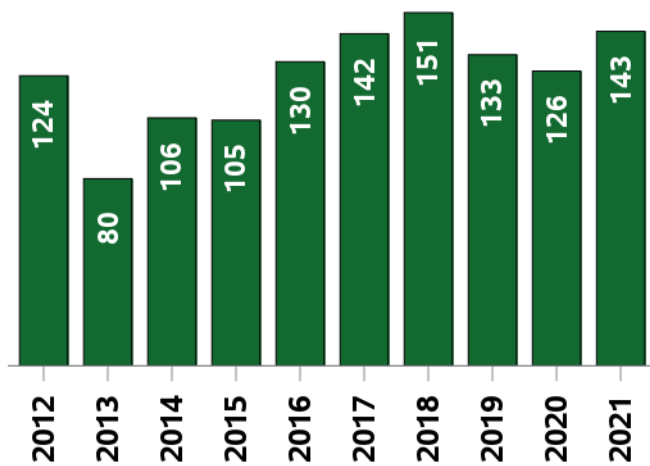


Average Price and Median Price

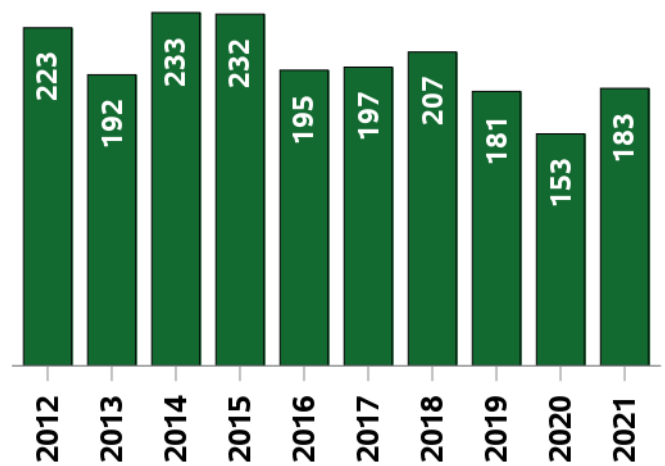


MLS® Residential Market Activity

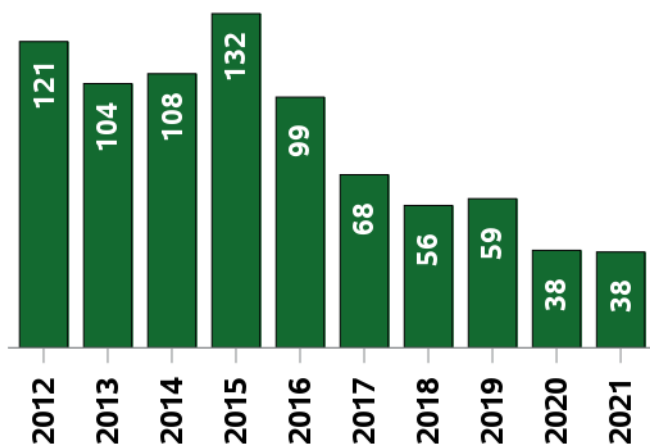
Sales Activity (September Year-to-date)



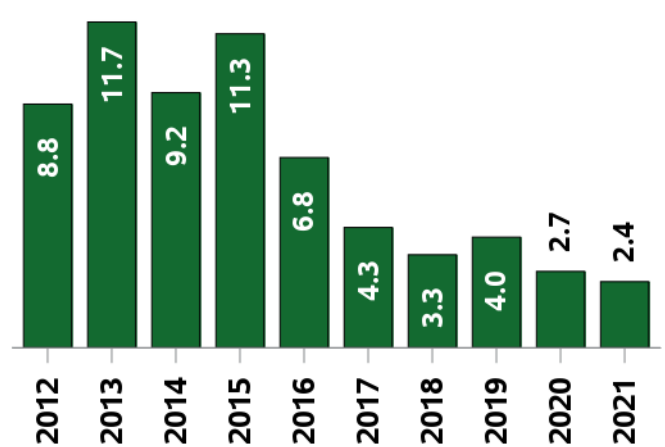
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Single Family Market Activity

Actual	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	21	5.0	31.3	5.0	61.5	250.0	320.0
Dollar Volume	\$7,331,900	37.3	120.0	67.6	332.1	520.0	800.2
New Listings	23	-4.2	0.0	-11.5	15.0	-23.3	-4.2
Active Listings	44	2.3	-29.0	-39.7	-48.8	-60.0	-65.1
Sales to New Listings Ratio ¹	91.3	83.3	69.6	76.9	65.0	20.0	20.8
Months of Inventory ²	2.1	2.2	3.9	3.7	6.6	18.3	25.2
Average Price	\$349,138	30.7	67.6	59.6	167.5	77.2	114.3
Median Price	\$290,000	23.4	35.2	66.4	123.1	62.7	75.8
Sale to List Price Ratio	98.8	98.6	95.9	95.1	90.2	94.5	96.4
Median Days on Market	36.0	35.0	45.5	49.5	109.0	55.5	47.0
Year-to-date	September 2021	Compared to ⁶					
		September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	134	10.7	3.1	-6.3	6.3	30.1	52.3
Dollar Volume	\$44,105,293	48.3	62.7	41.9	94.8	135.6	188.7
New Listings	173	18.5	-1.7	-14.4	-8.9	-22.8	-22.4
Active Listings ³	36	-3.3	-37.8	-33.5	-61.3	-64.6	-64.2
Sales to New Listings Ratio ⁴	77.5	82.9	73.9	70.8	66.3	46.0	39.5
Months of Inventory ⁵	2.4	2.8	4.0	3.4	6.6	8.9	10.3
Average Price	\$329,144	33.9	57.9	51.4	83.2	81.1	89.6
Median Price	\$281,750	25.3	50.7	46.7	75.4	61.0	73.4
Sale to List Price Ratio	99.8	96.4	95.9	97.4	94.1	94.3	94.3
Median Days on Market	33.0	39.0	50.5	37.0	76.0	88.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

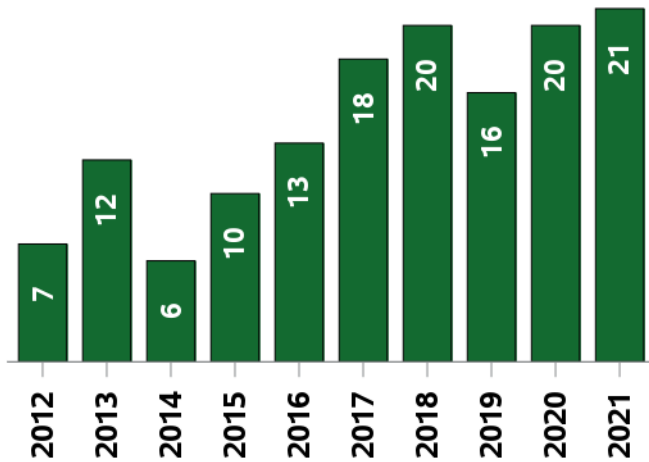
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

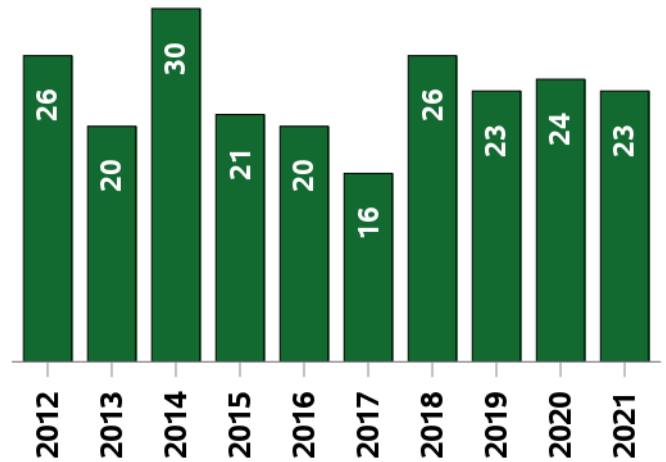
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Single Family Market Activity

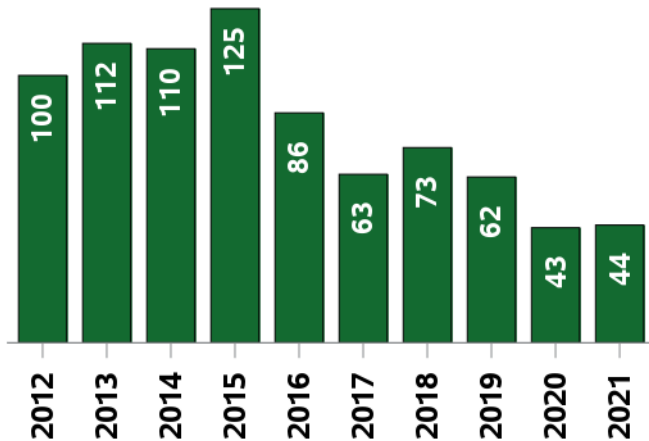
Sales Activity (September only)



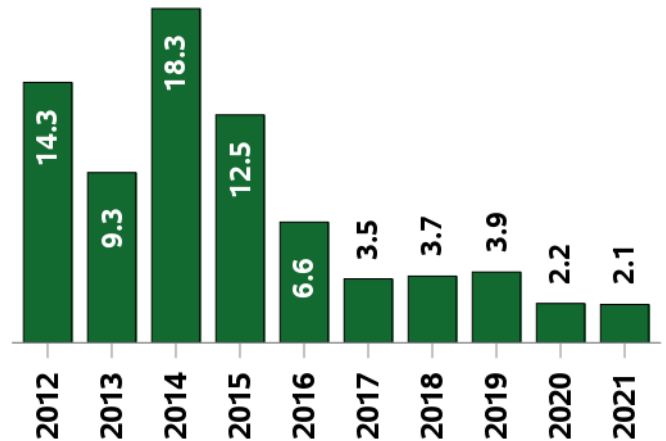
New Listings (September only)



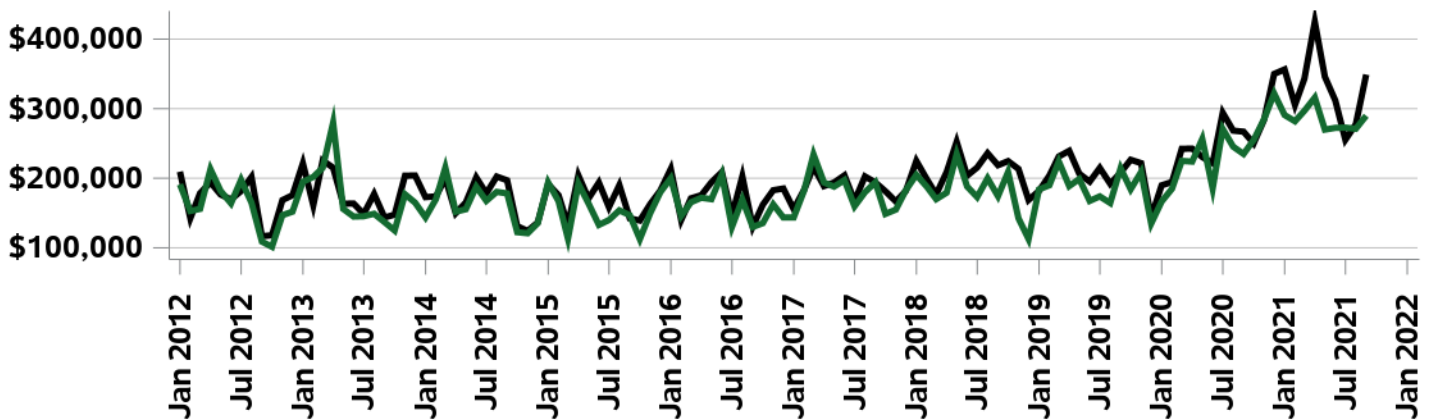
Active Listings (September only)



Months of Inventory (September only)

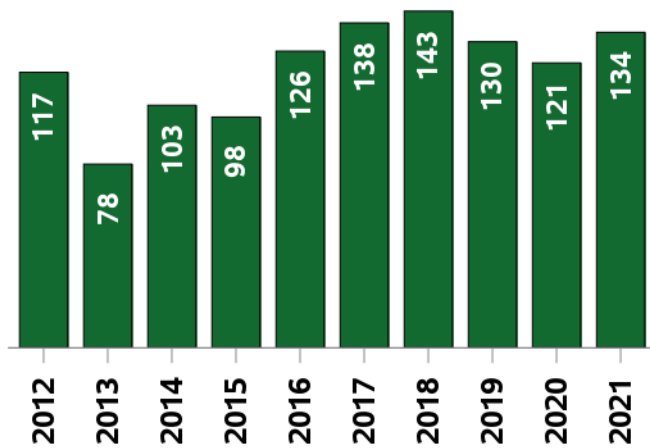


Average Price and Median Price

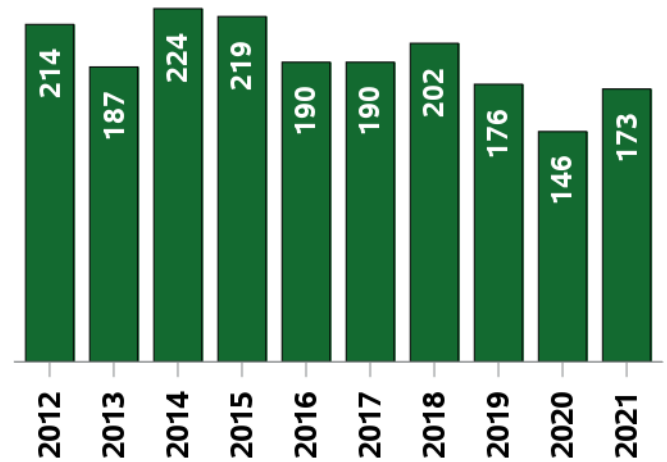


MLS® Single Family Market Activity

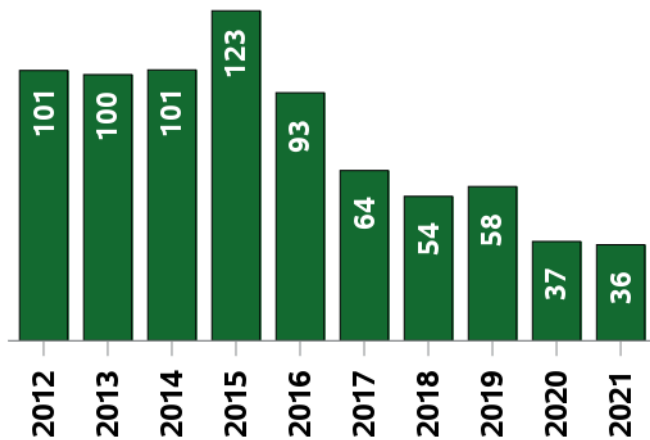
Sales Activity (September Year-to-date)



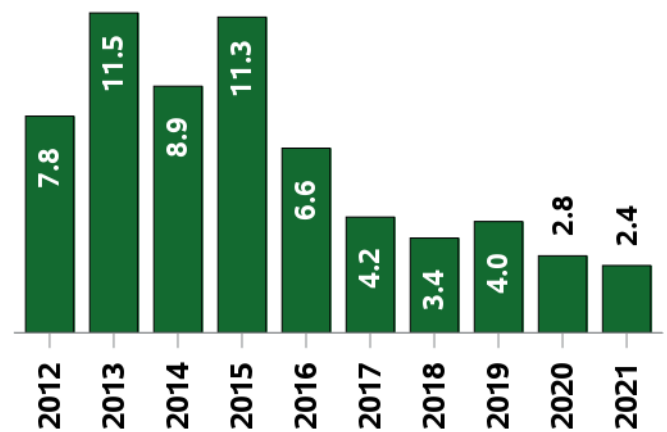
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.