



Kootenay Association Residential Market Activity Report July 2021



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Kootenay Association MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	340	-17.1	-1.2	-1.2	27.3	16.4	92.1
Dollar Volume	\$161,578,739	1.0	33.0	37.8	100.4	89.3	243.1
New Listings	457	-6.9	-10.4	-19.4	-6.7	-21.2	-19.5
Active Listings	1,130	-34.6	-49.2	-48.3	-60.8	-67.6	-70.3
Sales to New Listings Ratio ¹	74.4	83.5	67.5	60.7	54.5	50.3	31.2
Months of Inventory ²	3.3	4.2	6.5	6.4	10.8	12.0	21.5
Average Price	\$475,232	21.8	34.6	39.5	57.4	62.6	78.6
Median Price	\$421,000	15.2	24.0	33.0	52.0	62.0	68.4
Sale to List Price Ratio	98.9	97.0	96.3	96.7	96.0	94.6	94.4
Median Days on Market	35.0	49.5	56.0	52.0	65.0	85.0	69.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	2,412	56.4	41.8	28.7	43.4	66.9	107.2
Dollar Volume	\$1,074,008,500	92.4	84.8	81.0	131.5	165.6	245.0
New Listings	3,141	16.0	-3.7	-3.8	-10.8	-20.3	-22.4
Active Listings ³	939	-41.0	-49.9	-49.2	-64.8	-68.3	-70.4
Sales to New Listings Ratio ⁴	76.8	56.9	52.2	57.4	47.8	36.6	28.8
Months of Inventory ⁵	2.7	7.2	7.7	6.9	11.1	14.3	19.1
Average Price	\$445,277	23.0	30.3	40.7	61.5	59.1	66.5
Median Price	\$390,000	14.7	21.9	33.1	52.3	50.6	58.5
Sale to List Price Ratio	99.3	96.3	96.2	96.4	95.2	94.6	94.1
Median Days on Market	33.0	56.0	54.0	56.0	77.0	90.0	66.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

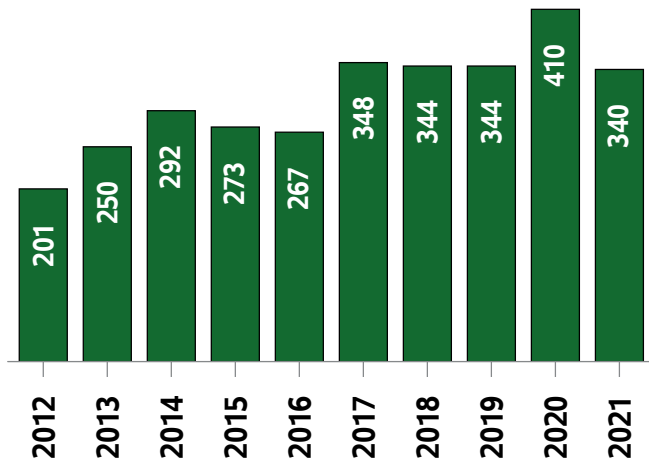
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

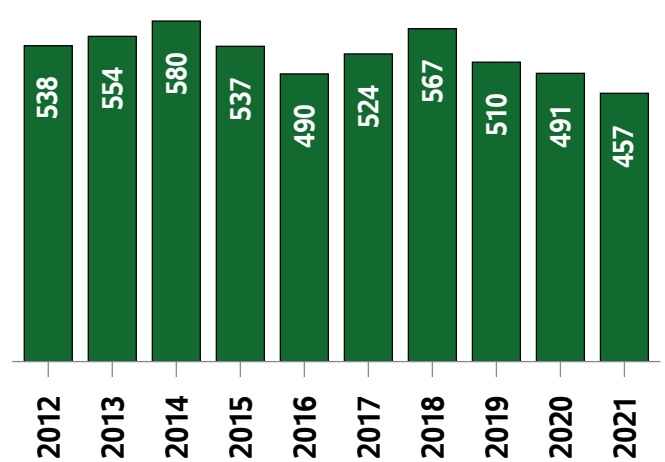
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Residential Market Activity

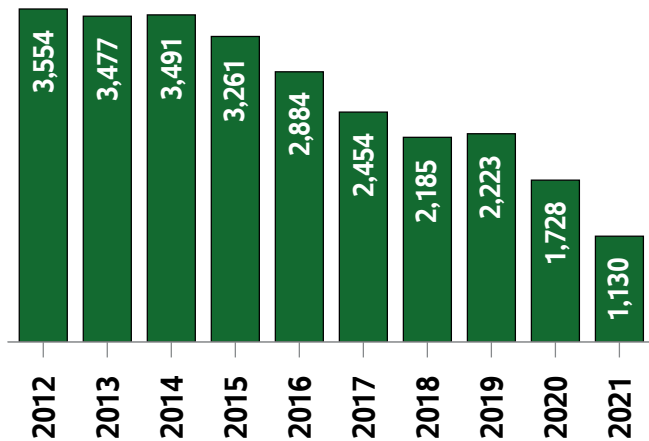
Sales Activity (July only)



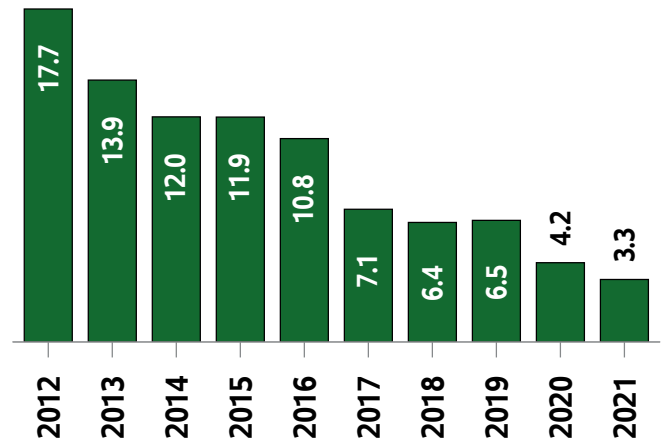
New Listings (July only)



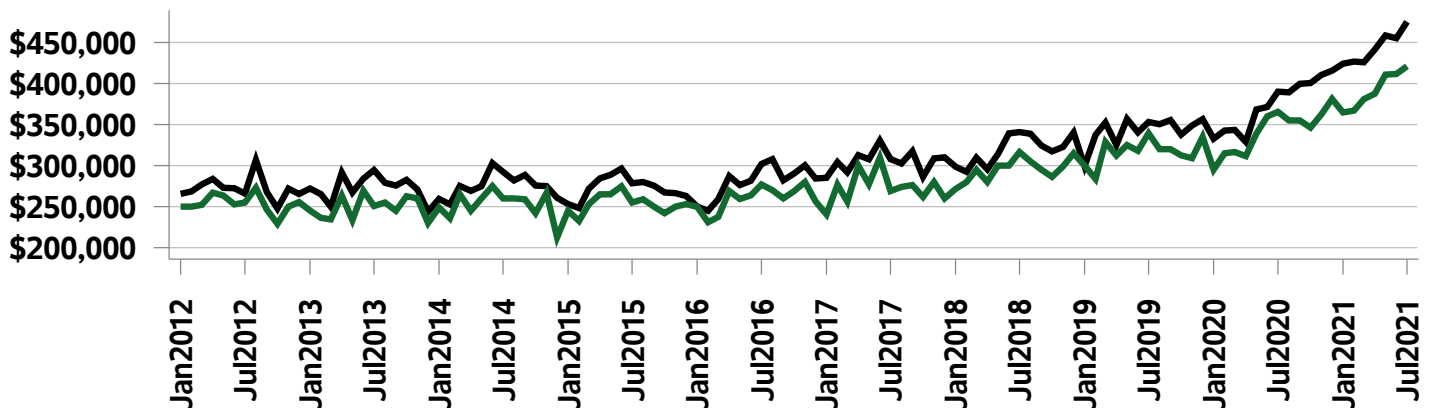
Active Listings (July only)



Months of Inventory (July only)

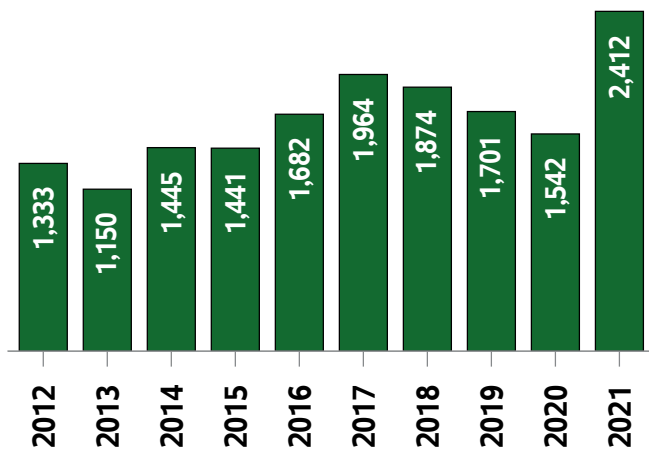


Average Price and Median Price

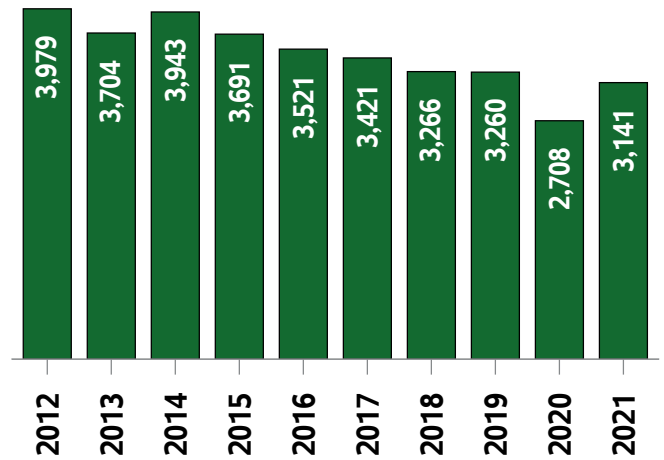


Kootenay Association MLS® Residential Market Activity

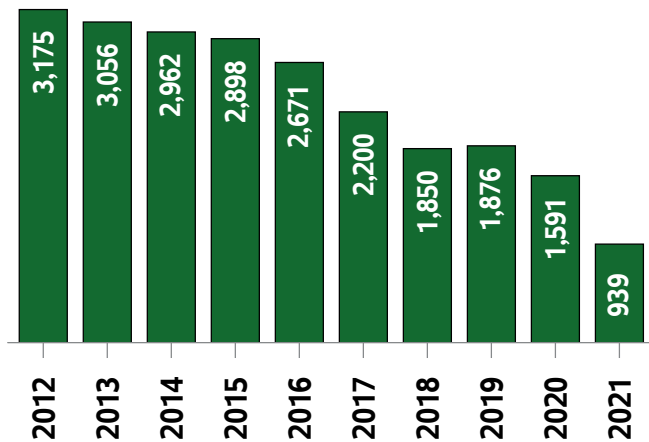
Sales Activity (July Year-to-date)



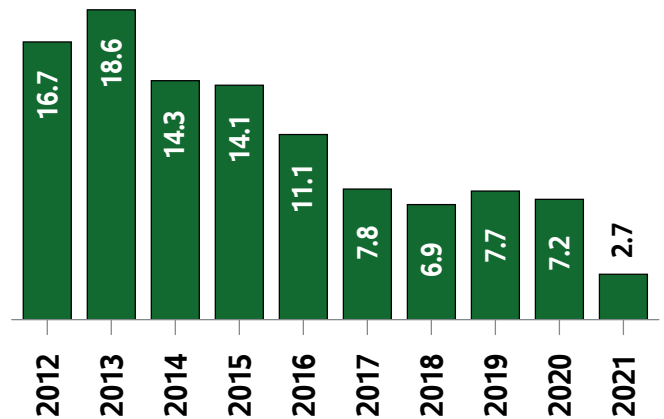
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kootenay Association MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	245	-24.1	-10.6	-4.3	15.0	2.1	76.3
Dollar Volume	\$136,055,449	-4.2	26.9	35.2	92.8	78.2	231.7
New Listings	321	-16.8	-19.8	-25.0	-13.5	-31.1	-32.6
Active Listings	811	-36.2	-52.8	-50.7	-60.8	-68.5	-71.2
Sales to New Listings Ratio ¹	76.3	83.7	68.5	59.8	57.4	51.5	29.2
Months of Inventory ²	3.3	3.9	6.3	6.4	9.7	10.7	20.3
Average Price	\$555,328	26.3	41.9	41.2	67.6	74.6	88.2
Median Price	\$470,000	18.1	27.0	33.2	55.4	69.8	74.1
Sale to List Price Ratio	99.3	97.4	96.7	97.1	96.5	95.0	94.9
Median Days on Market	36.0	47.0	53.5	50.0	61.0	83.5	60.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	1,678	42.2	30.8	21.0	27.0	48.5	81.8
Dollar Volume	\$885,325,636	83.4	79.0	77.4	120.4	155.8	225.8
New Listings	2,221	7.8	-13.0	-12.4	-18.8	-28.3	-30.0
Active Listings ³	669	-41.6	-52.9	-49.4	-64.2	-68.3	-70.5
Sales to New Listings Ratio ⁴	75.6	57.3	50.3	54.7	48.3	36.5	29.1
Months of Inventory ⁵	2.8	6.8	7.8	6.7	9.9	13.1	17.2
Average Price	\$527,608	29.0	36.8	46.7	73.5	72.3	79.2
Median Price	\$459,950	22.7	31.4	41.5	64.9	66.6	73.2
Sale to List Price Ratio	99.5	96.6	96.4	96.8	95.5	95.0	94.7
Median Days on Market	34.0	53.0	53.0	52.0	69.0	88.0	54.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

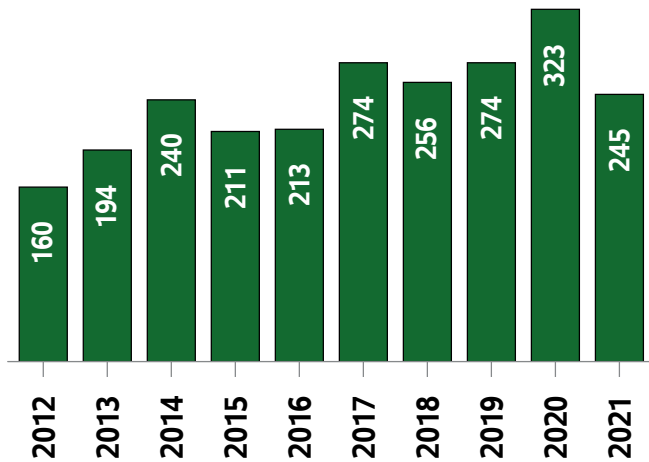
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

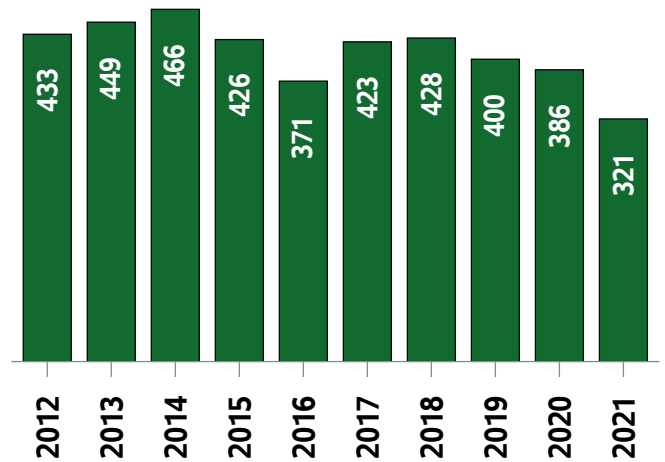
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Single Family Market Activity

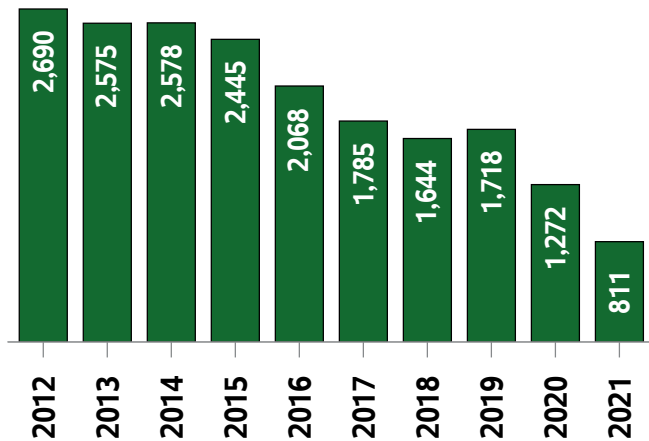
Sales Activity (July only)



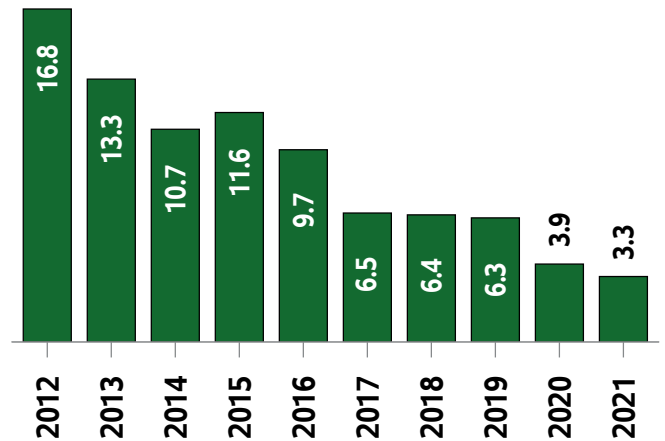
New Listings (July only)



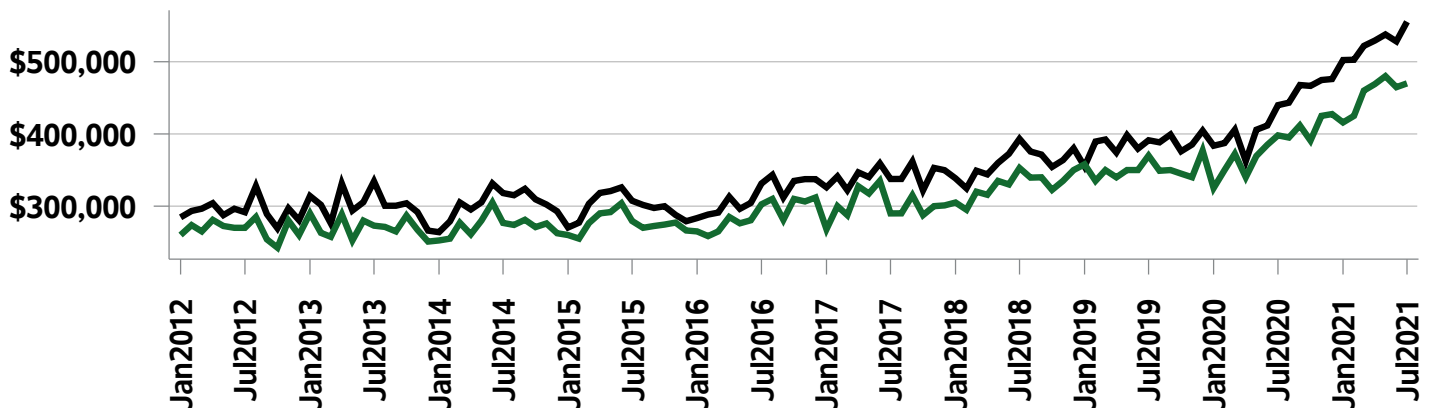
Active Listings (July only)



Months of Inventory (July only)

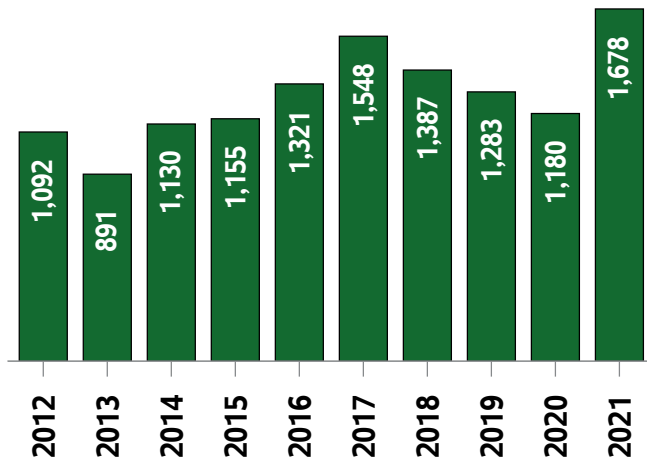


Average Price and Median Price

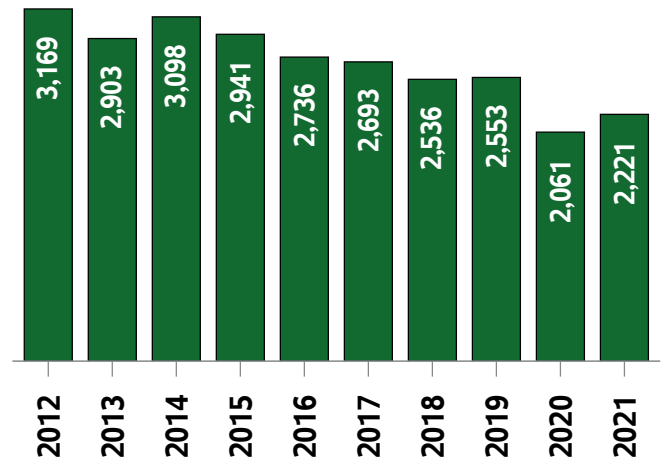


Kootenay Association MLS® Single Family Market Activity

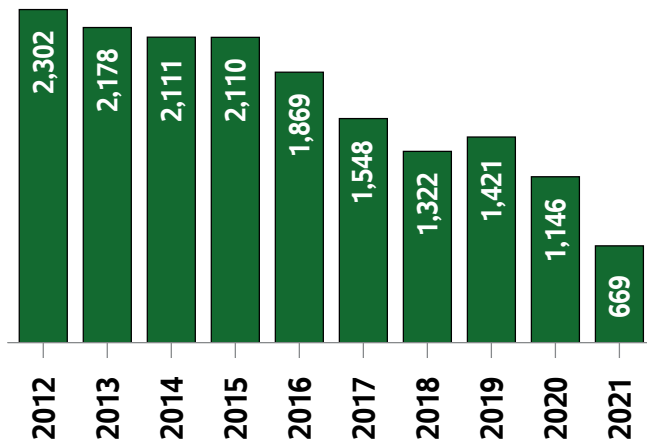
Sales Activity (July Year-to-date)



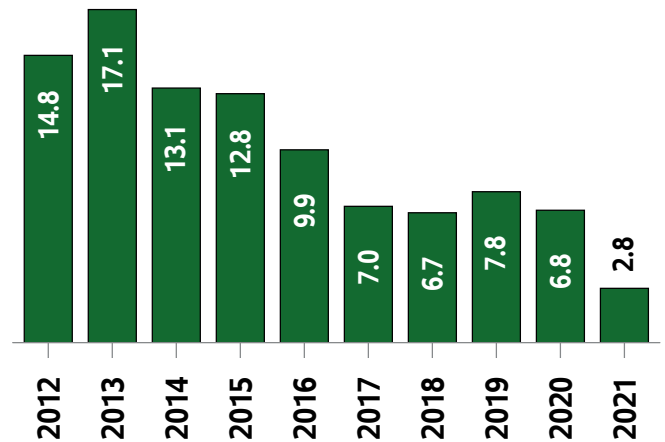
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	15	-31.8	15.4	7.1	-11.8	-16.7	150.0
Dollar Volume	\$7,843,550	-11.4	79.0	84.9	60.0	54.6	367.2
New Listings	10	-23.1	-52.4	-60.0	-56.5	-50.0	-47.4
Active Listings	26	-45.8	-40.9	-39.5	-66.7	-76.6	-73.5
Sales to New Listings Ratio ¹	150.0	169.2	61.9	56.0	73.9	90.0	31.6
Months of Inventory ²	1.7	2.2	3.4	3.1	4.6	6.2	16.3
Average Price	\$522,903	29.9	55.2	72.6	81.3	85.6	86.9
Median Price	\$520,000	39.8	67.7	65.1	100.0	97.0	78.1
Sale to List Price Ratio	101.7	98.9	97.5	97.3	96.5	97.0	97.1
Median Days on Market	32.0	35.0	28.0	23.5	56.0	99.0	77.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	113	48.7	63.8	14.1	8.7	18.9	46.8
Dollar Volume	\$50,079,252	77.5	115.3	67.0	77.8	107.4	147.9
New Listings	124	6.0	10.7	-2.4	-20.0	-29.5	-21.5
Active Listings ³	30	-31.6	-19.2	-31.6	-61.4	-70.4	-65.4
Sales to New Listings Ratio ⁴	91.1	65.0	61.6	78.0	67.1	54.0	48.7
Months of Inventory ⁵	1.9	4.0	3.8	3.1	5.2	7.5	7.9
Average Price	\$443,179	19.4	31.5	46.3	63.6	74.4	69.0
Median Price	\$415,000	17.6	25.8	36.1	60.2	64.0	56.6
Sale to List Price Ratio	102.2	97.4	97.8	97.6	96.3	95.7	94.8
Median Days on Market	27.0	38.0	34.0	34.0	67.0	92.0	44.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

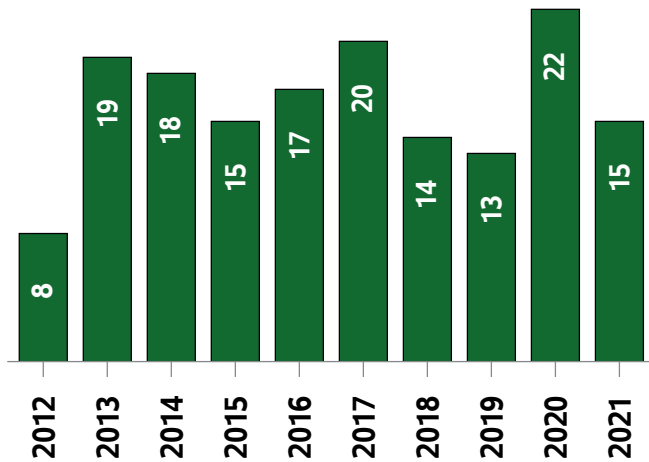
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

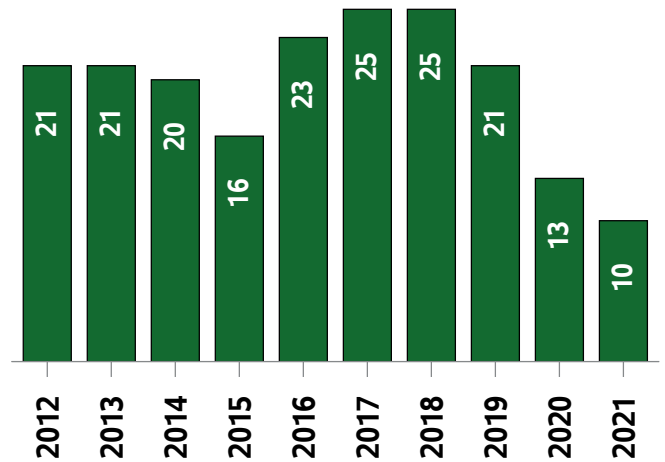
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Residential Market Activity

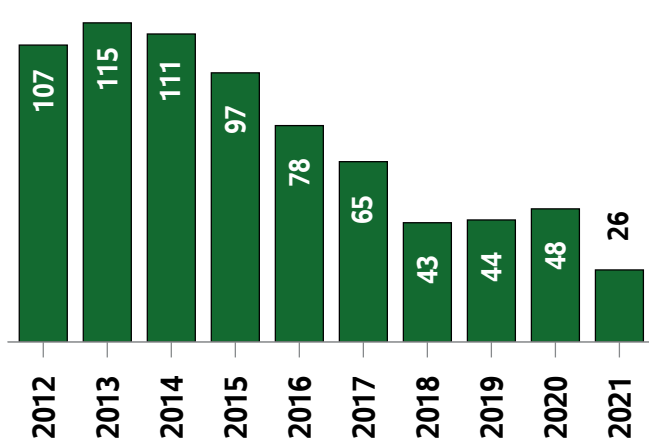
Sales Activity (July only)



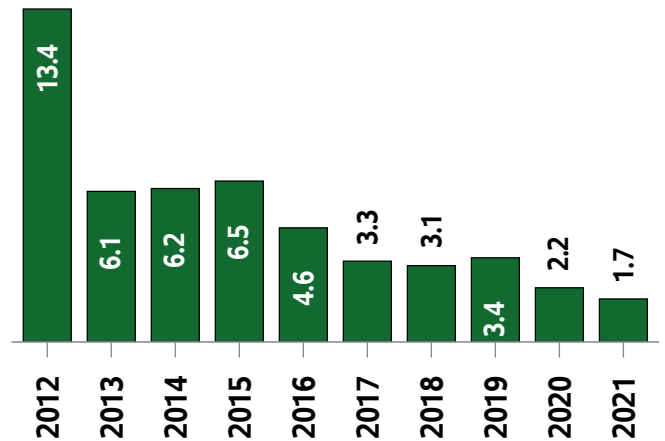
New Listings (July only)



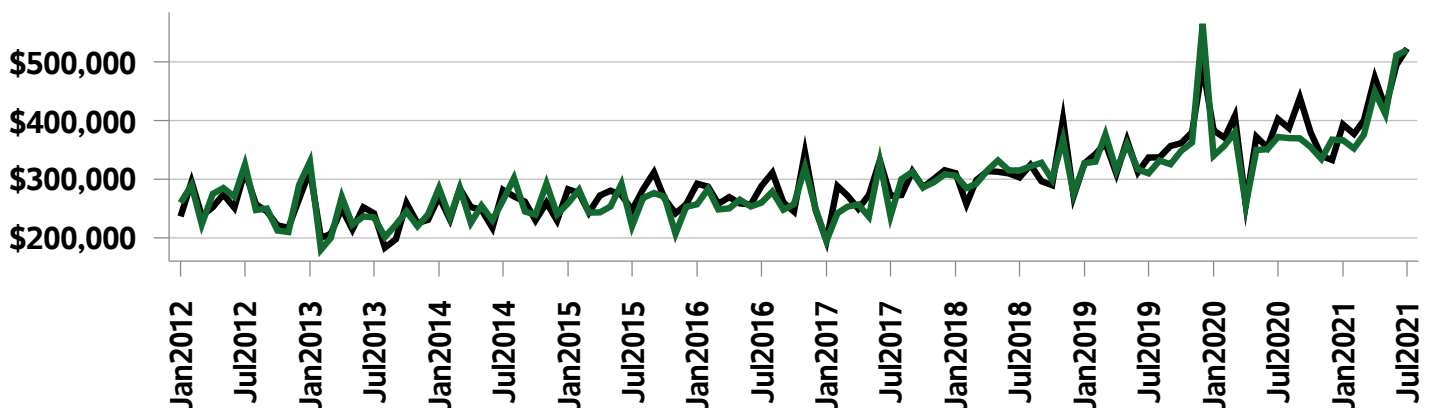
Active Listings (July only)



Months of Inventory (July only)

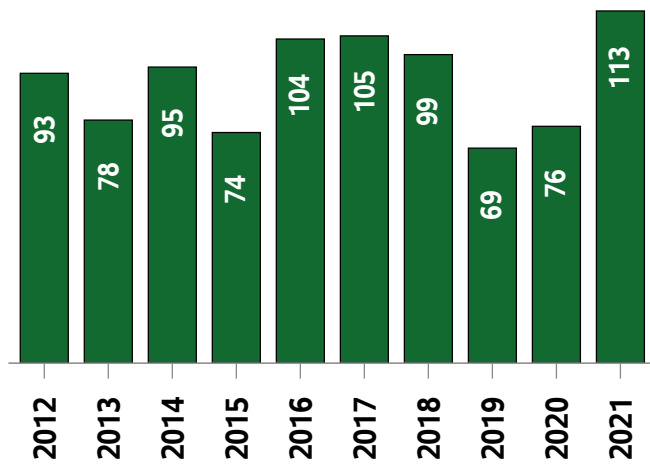


Average Price and Median Price

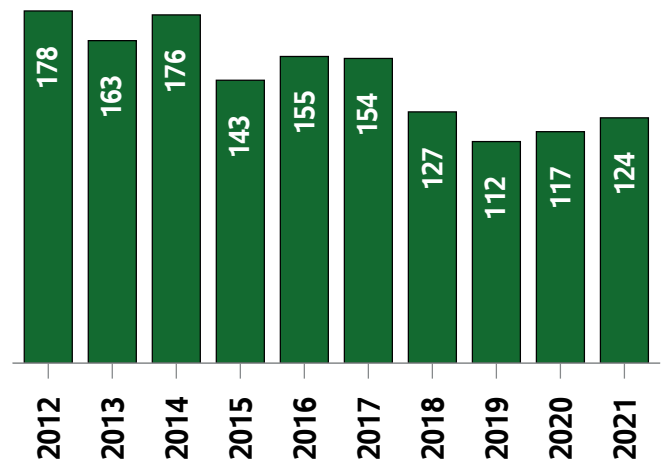


Castlegar MLS® Residential Market Activity

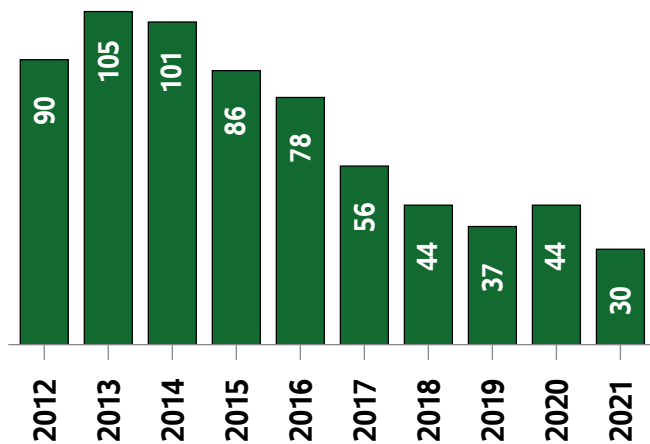
Sales Activity (July Year-to-date)



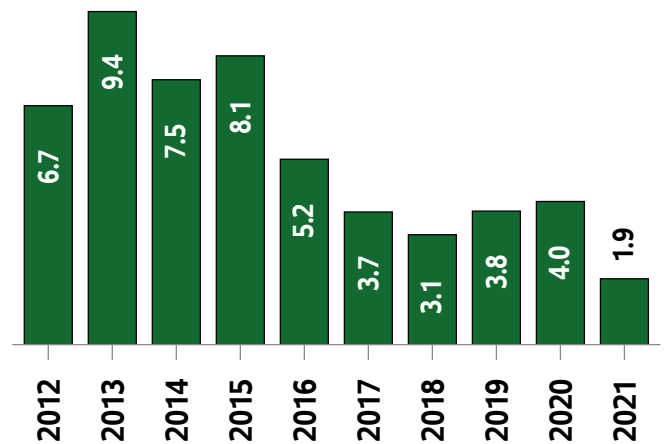
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	14	-30.0	16.7	16.7	-6.7	-12.5	180.0
Dollar Volume	\$7,468,400	-9.3	77.1	92.6	61.9	59.7	373.0
New Listings	10	-16.7	-47.4	-54.5	-50.0	-44.4	-47.4
Active Listings	22	-46.3	-47.6	-46.3	-69.0	-77.3	-75.0
Sales to New Listings Ratio ¹	140.0	166.7	63.2	54.5	75.0	88.9	26.3
Months of Inventory ²	1.6	2.1	3.5	3.4	4.7	6.1	17.6
Average Price	\$533,457	29.6	51.8	65.1	73.4	82.5	68.9
Median Price	\$522,500	38.6	59.5	59.6	101.0	95.3	77.7
Sale to List Price Ratio	101.8	99.0	97.8	97.7	96.8	97.5	97.5
Median Days on Market	32.5	35.0	27.5	23.5	56.0	92.0	17.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	100	56.3	69.5	12.4	6.4	22.0	40.8
Dollar Volume	\$45,613,602	87.5	114.6	63.0	72.2	103.4	131.9
New Listings	110	7.8	11.1	-7.6	-22.5	-27.6	-23.1
Active Listings ³	26	-29.9	-23.2	-32.2	-63.2	-69.8	-64.7
Sales to New Listings Ratio ⁴	90.9	62.7	59.6	74.8	66.2	53.9	49.7
Months of Inventory ⁵	1.9	4.1	4.1	3.1	5.4	7.5	7.4
Average Price	\$456,136	20.0	26.6	45.1	61.8	66.8	64.7
Median Price	\$433,500	18.1	25.7	37.7	63.9	65.3	60.6
Sale to List Price Ratio	102.4	97.6	97.8	97.8	96.5	95.9	95.5
Median Days on Market	26.0	38.0	34.0	30.0	67.0	92.5	35.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

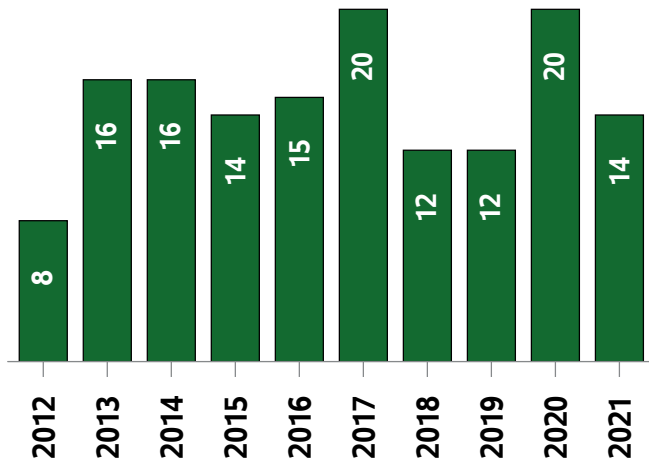
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

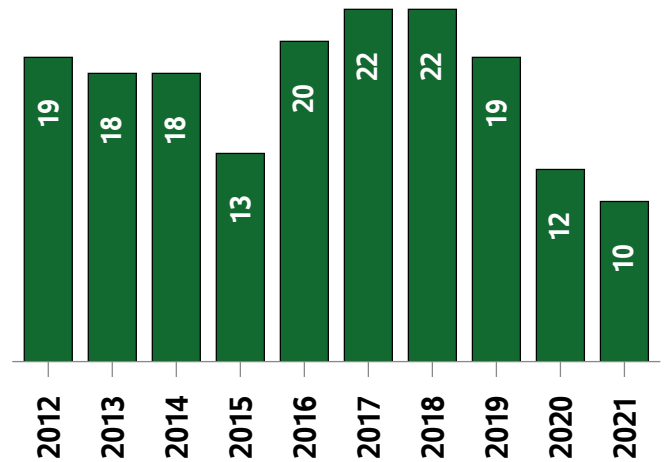
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Single Family Market Activity

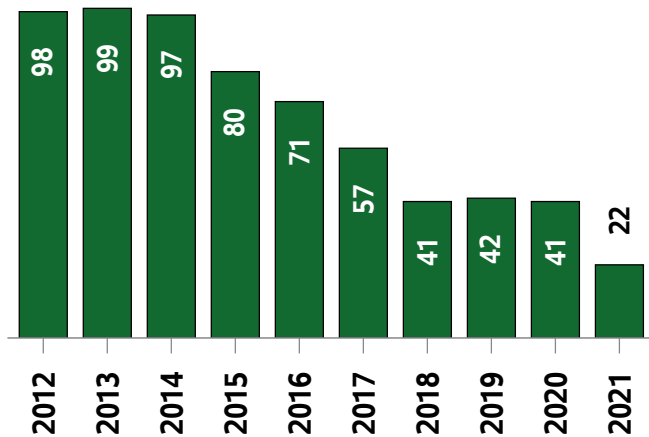
Sales Activity (July only)



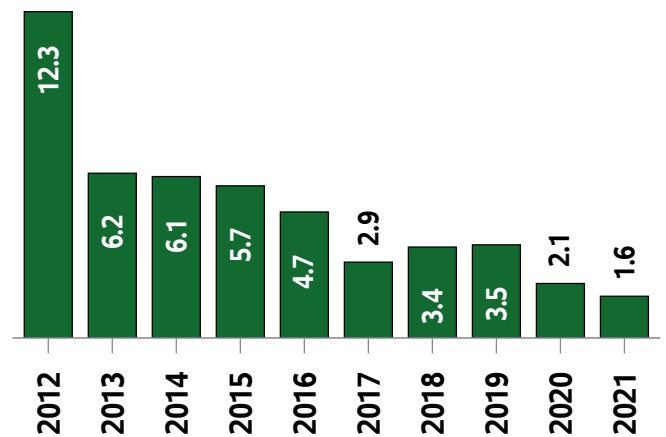
New Listings (July only)



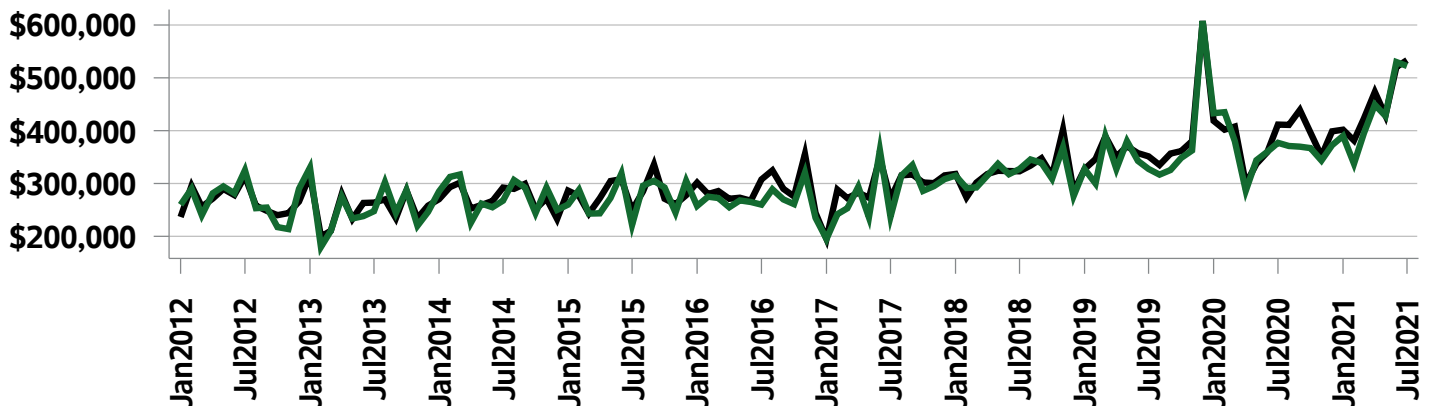
Active Listings (July only)



Months of Inventory (July only)

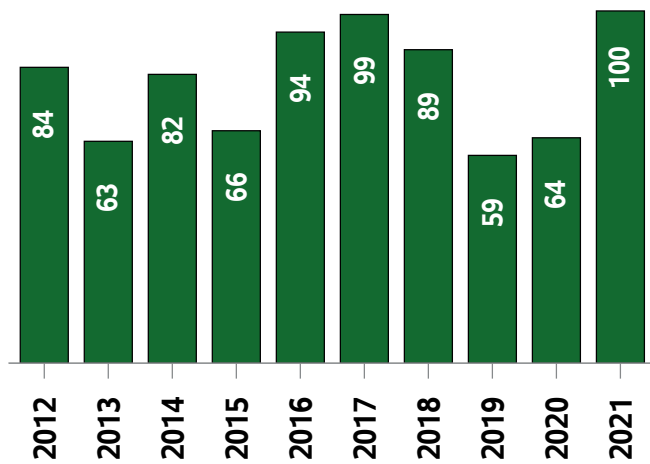


Average Price and Median Price

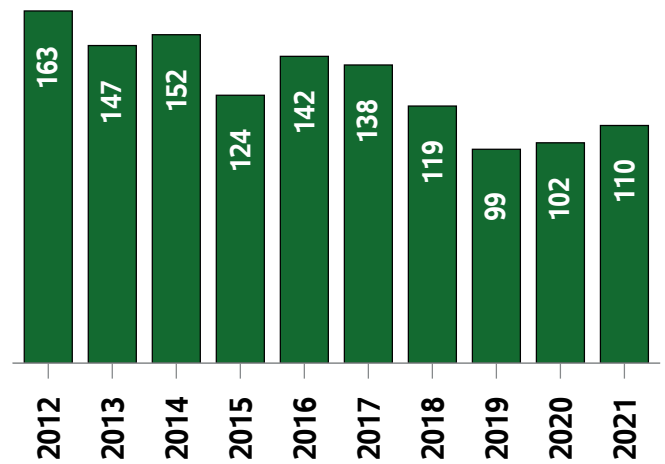


Castlegar MLS® Single Family Market Activity

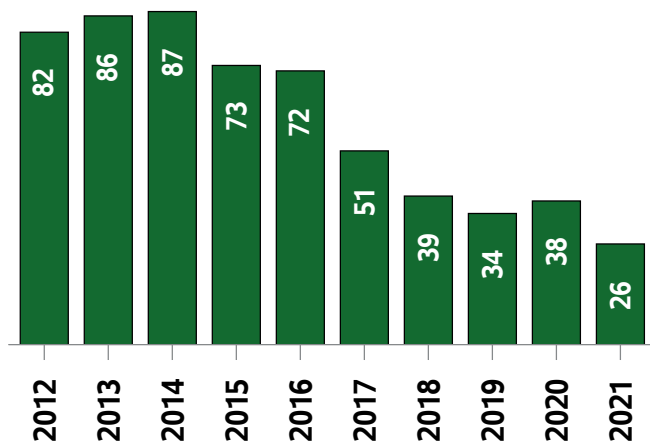
Sales Activity (July Year-to-date)



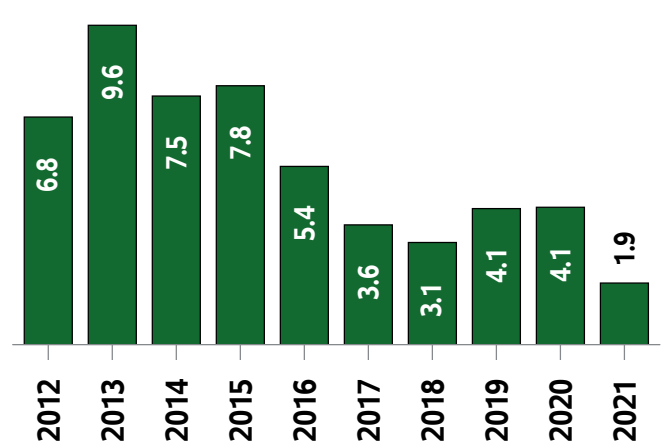
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	32	-38.5	-27.3	-11.1	-25.6	-11.1	-3.0
Dollar Volume	\$12,082,650	-28.4	-16.8	-2.7	12.4	44.7	43.1
New Listings	39	-43.5	-36.1	-38.1	-9.3	-30.4	-26.4
Active Listings	79	-31.3	-51.2	-41.9	-50.6	-65.7	-70.7
Sales to New Listings Ratio ¹	82.1	75.4	72.1	57.1	100.0	64.3	62.3
Months of Inventory ²	2.5	2.2	3.7	3.8	3.7	6.4	8.2
Average Price	\$377,583	16.4	14.4	9.5	51.0	62.8	47.6
Median Price	\$398,100	18.4	21.0	18.8	63.2	84.7	67.6
Sale to List Price Ratio	100.5	97.9	97.4	98.2	96.6	96.8	95.4
Median Days on Market	22.5	31.0	36.0	45.0	56.0	53.0	78.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	310	42.9	46.2	43.5	32.5	64.9	82.4
Dollar Volume	\$113,895,555	64.8	71.8	79.3	91.8	129.6	169.5
New Listings	352	7.0	-1.4	7.0	-0.3	-8.8	-13.5
Active Listings ³	79	-23.0	-34.5	-30.2	-54.8	-61.3	-66.9
Sales to New Listings Ratio ⁴	88.1	66.0	59.4	65.7	66.3	48.7	41.8
Months of Inventory ⁵	1.8	3.3	4.0	3.6	5.2	7.6	9.8
Average Price	\$367,405	15.4	17.5	24.9	44.8	39.3	47.8
Median Price	\$368,150	11.6	16.9	25.4	48.3	46.2	53.7
Sale to List Price Ratio	99.4	97.7	97.1	97.7	96.7	96.4	95.7
Median Days on Market	26.0	34.0	35.0	38.5	52.0	63.5	56.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

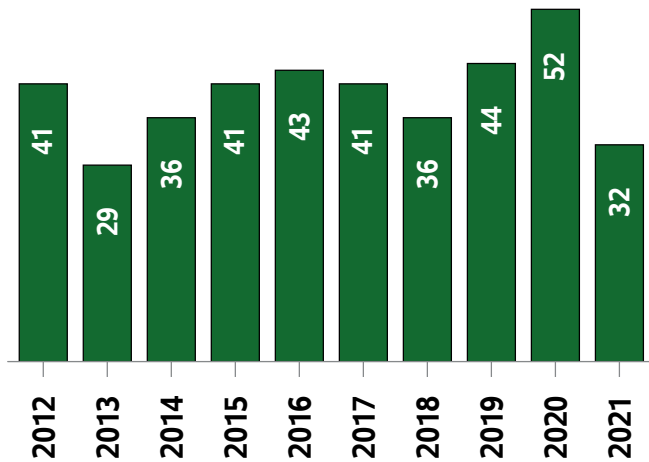
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

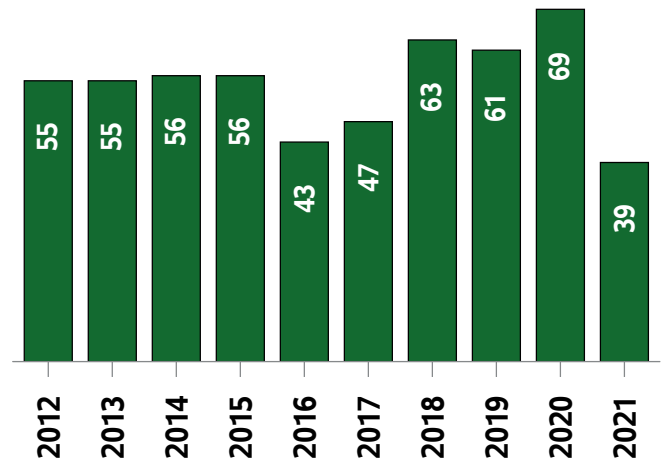
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Residential Market Activity

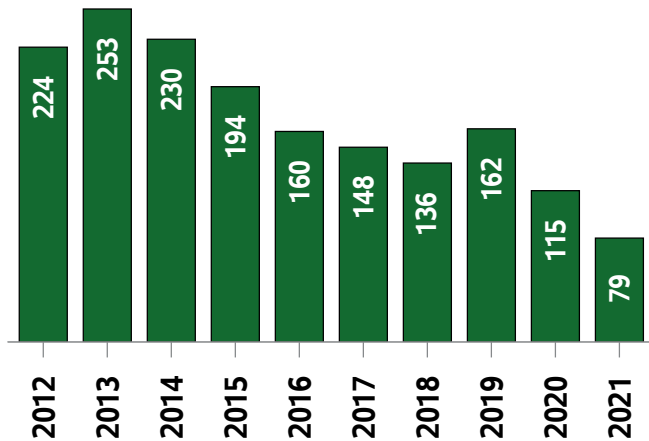
Sales Activity (July only)



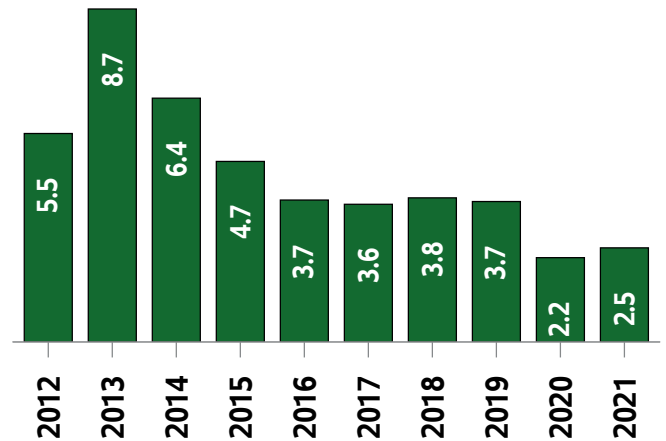
New Listings (July only)



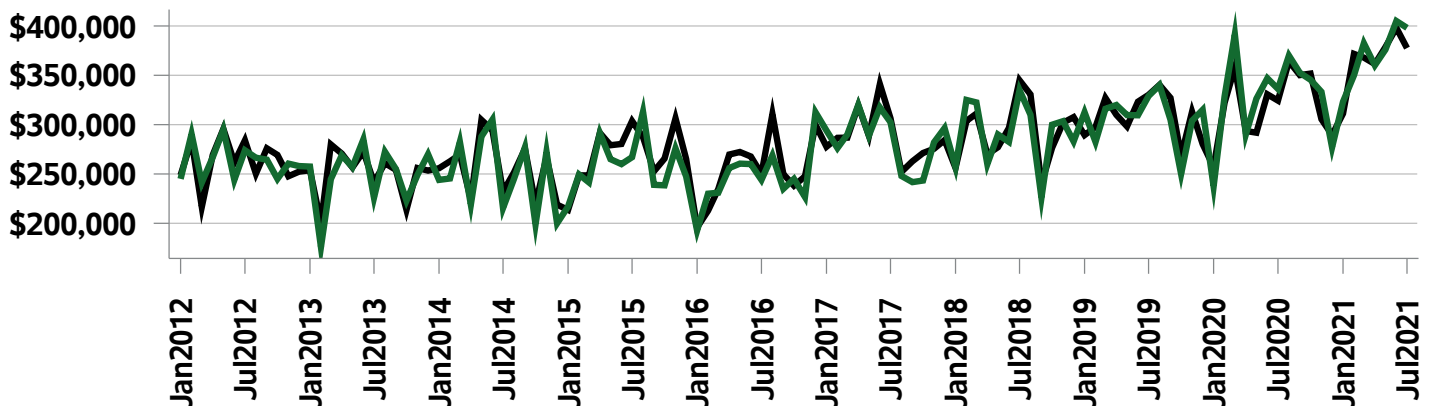
Active Listings (July only)



Months of Inventory (July only)

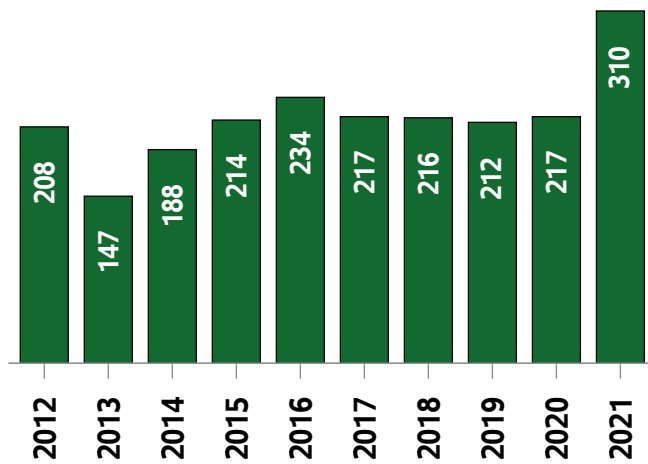


Average Price and Median Price

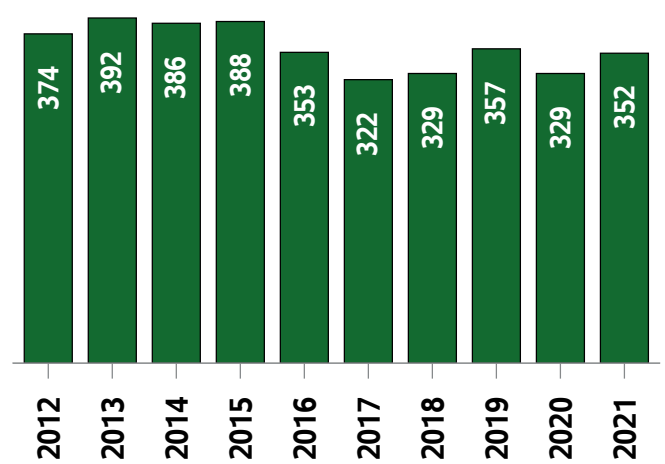


Cranbrook MLS® Residential Market Activity

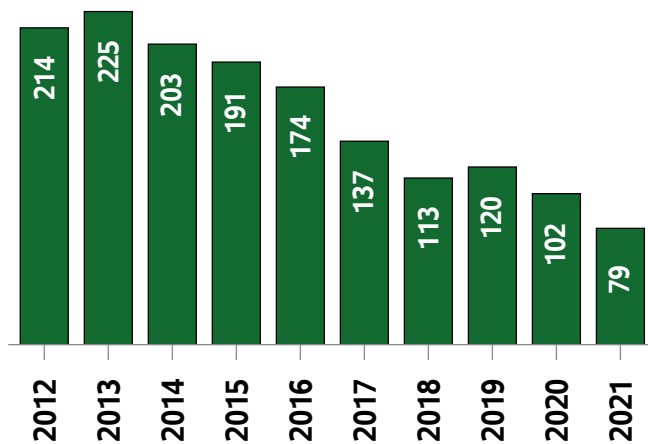
Sales Activity (July Year-to-date)



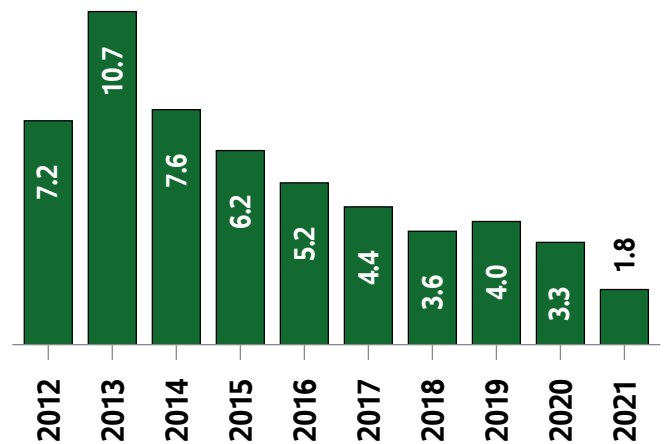
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	26	-35.0	-29.7	-10.3	-16.1	-7.1	4.0
Dollar Volume	\$10,548,850	-29.0	-21.9	-8.8	20.3	35.6	49.5
New Listings	31	-35.4	-32.6	-29.5	-3.1	-27.9	-38.0
Active Listings	66	-21.4	-45.9	-35.3	-42.6	-58.8	-71.1
Sales to New Listings Ratio ¹	83.9	83.3	80.4	65.9	96.9	65.1	50.0
Months of Inventory ²	2.5	2.1	3.3	3.5	3.7	5.7	9.1
Average Price	\$405,725	9.2	11.1	1.7	43.4	46.0	43.7
Median Price	\$413,250	16.4	18.1	13.5	49.5	52.8	65.3
Sale to List Price Ratio	100.3	98.1	97.7	98.5	96.6	96.8	95.8
Median Days on Market	21.0	32.5	35.0	43.0	49.0	52.5	73.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	240	43.7	42.0	45.5	32.6	54.8	66.7
Dollar Volume	\$99,628,955	64.6	67.0	79.4	95.3	123.7	159.8
New Listings	276	8.7	-1.8	9.5	0.7	-5.2	-18.6
Active Listings ³	61	-20.3	-36.2	-26.6	-49.4	-56.1	-68.6
Sales to New Listings Ratio ⁴	87.0	65.7	60.1	65.5	66.1	53.3	42.5
Months of Inventory ⁵	1.8	3.2	4.0	3.5	4.7	6.3	9.5
Average Price	\$415,121	14.5	17.6	23.3	47.3	44.5	55.9
Median Price	\$399,950	11.9	17.7	23.1	49.2	47.0	59.3
Sale to List Price Ratio	99.5	98.0	97.4	97.9	97.1	96.7	96.1
Median Days on Market	25.5	34.0	35.0	33.0	47.0	63.0	48.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

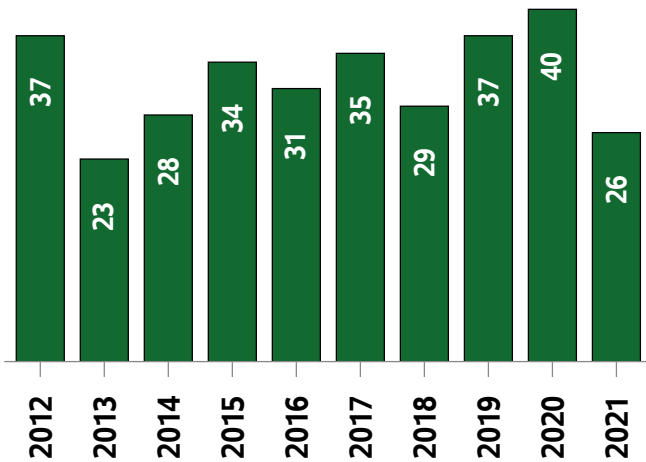
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

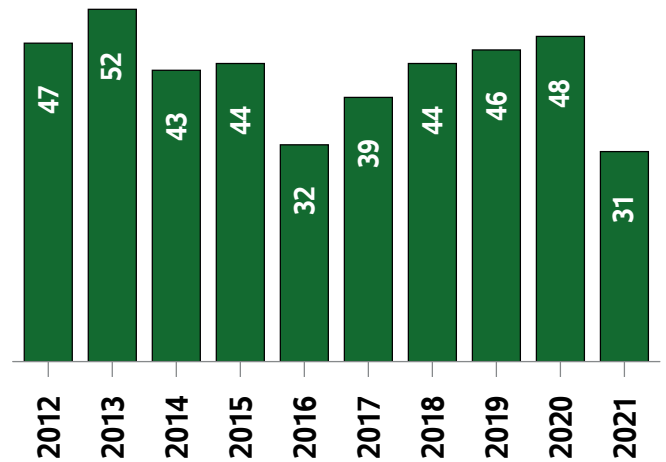
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Single Family Market Activity

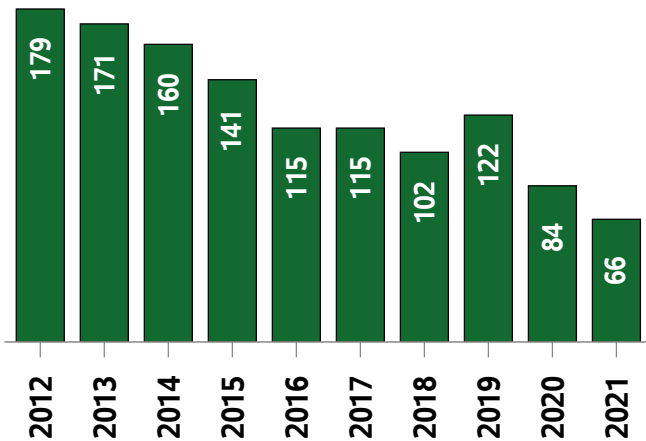
Sales Activity (July only)



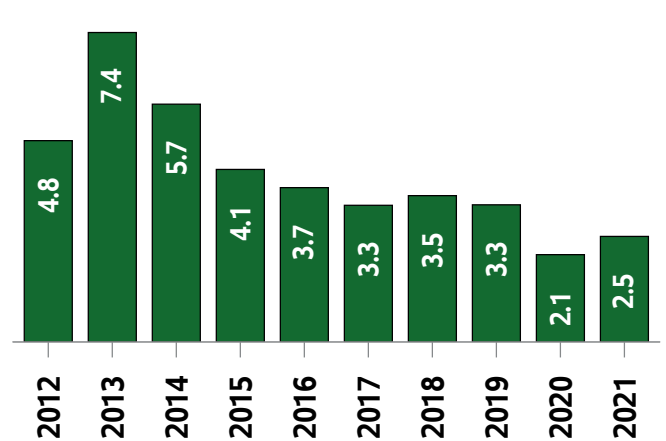
New Listings (July only)



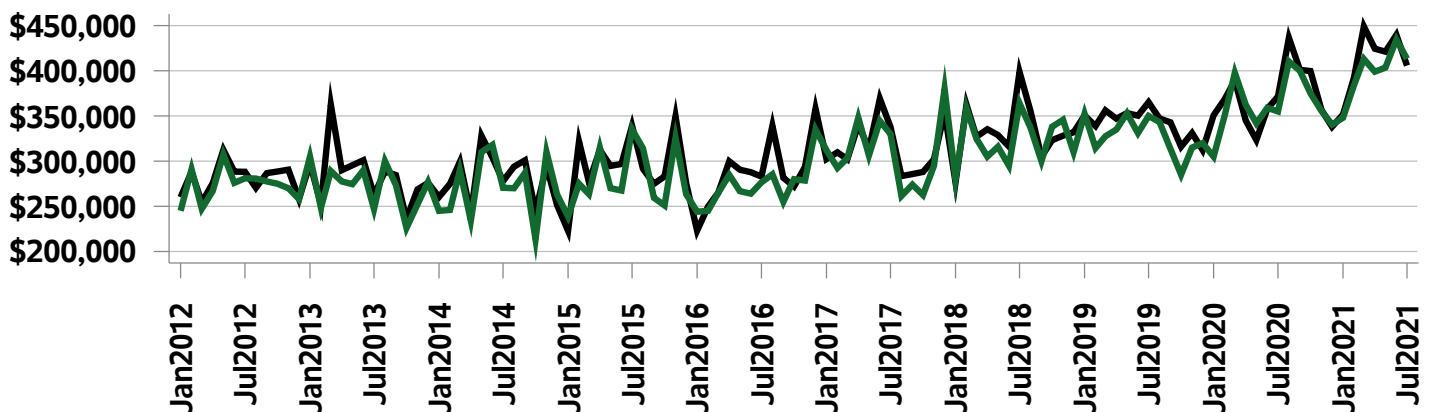
Active Listings (July only)



Months of Inventory (July only)

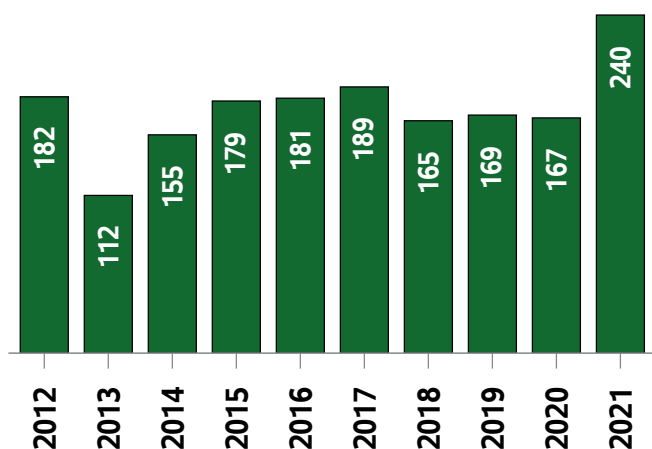


Average Price and Median Price

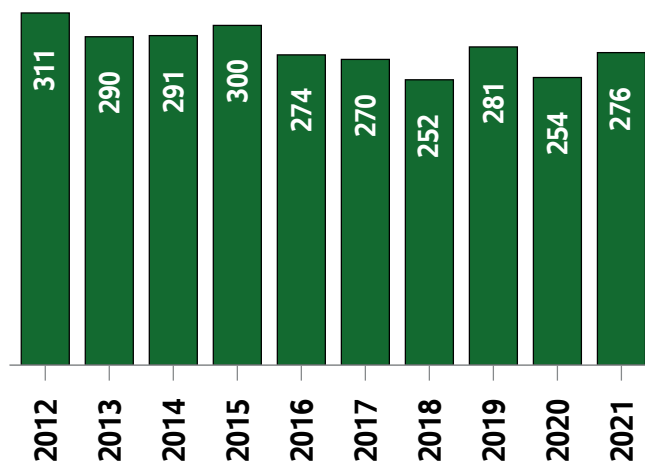


Cranbrook MLS® Single Family Market Activity

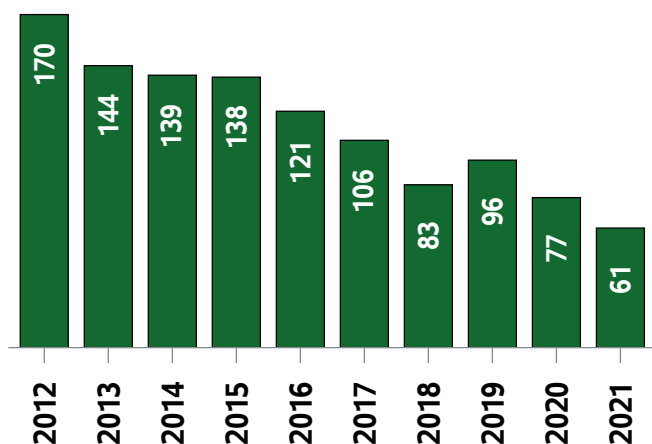
Sales Activity (July Year-to-date)



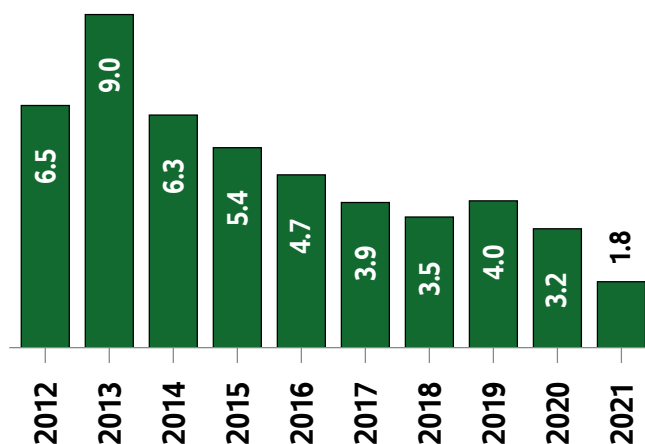
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	8	0.0	14.3	33.3	300.0	-38.5	300.0
Dollar Volume	\$6,475,000	27.9	51.4	140.7	667.6	34.5	519.9
New Listings	10	-16.7	-37.5	11.1	-33.3	-37.5	-41.2
Active Listings	24	-47.8	-68.4	-63.6	-65.7	-65.7	-81.3
Sales to New Listings Ratio ¹	80.0	66.7	43.8	66.7	13.3	81.3	11.8
Months of Inventory ²	3.0	5.8	10.9	11.0	35.0	5.4	64.0
Average Price	\$809,375	27.9	32.4	80.5	91.9	118.5	55.0
Median Price	\$822,500	42.2	20.1	86.3	95.0	159.5	57.5
Sale to List Price Ratio	96.8	95.1	97.9	97.2	95.0	95.1	91.8
Median Days on Market	38.0	116.0	83.0	57.0	206.0	90.0	100.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	55	89.7	52.8	57.1	71.9	52.8	139.1
Dollar Volume	\$42,170,431	144.1	107.0	154.3	232.7	177.4	450.4
New Listings	67	9.8	-32.3	-22.1	-15.2	-22.1	-46.8
Active Listings ³	24	-37.4	-61.8	-57.8	-57.8	-61.0	-77.5
Sales to New Listings Ratio ⁴	82.1	47.5	36.4	40.7	40.5	41.9	18.3
Months of Inventory ⁵	3.0	9.1	12.1	11.2	12.3	11.8	32.1
Average Price	\$766,735	28.7	35.5	61.8	93.5	81.6	130.2
Median Price	\$750,000	31.6	28.2	59.5	98.7	94.4	113.7
Sale to List Price Ratio	98.9	96.7	97.1	96.5	95.5	95.9	93.0
Median Days on Market	42.0	106.0	84.5	41.0	80.5	102.0	27.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

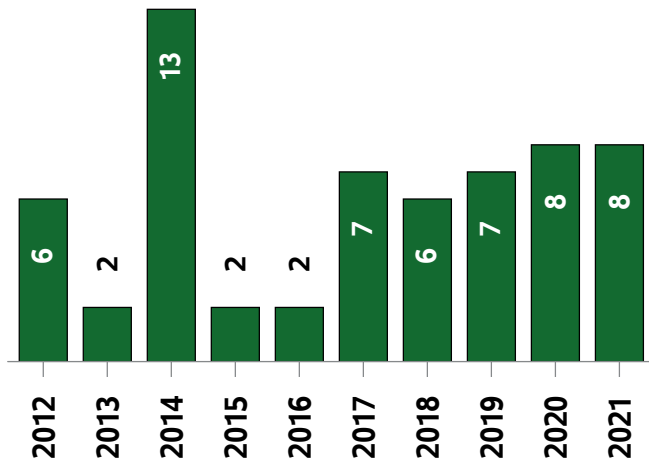
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

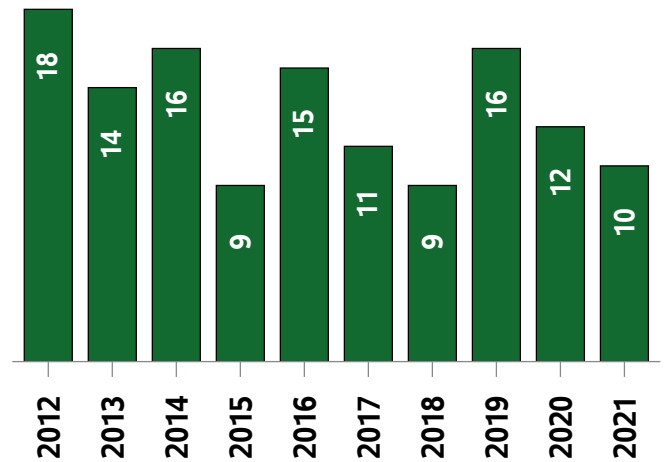
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Residential Market Activity

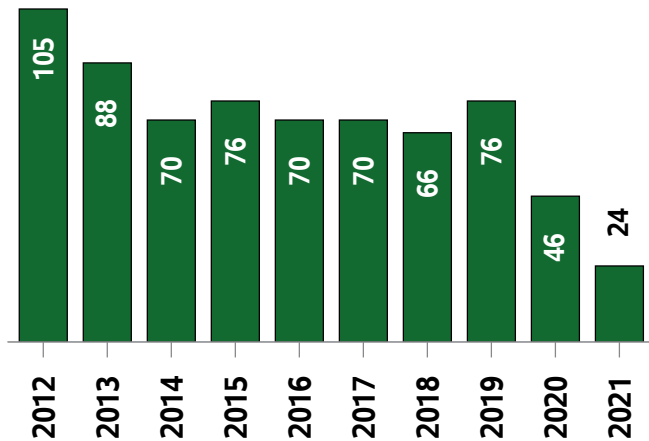
Sales Activity (July only)



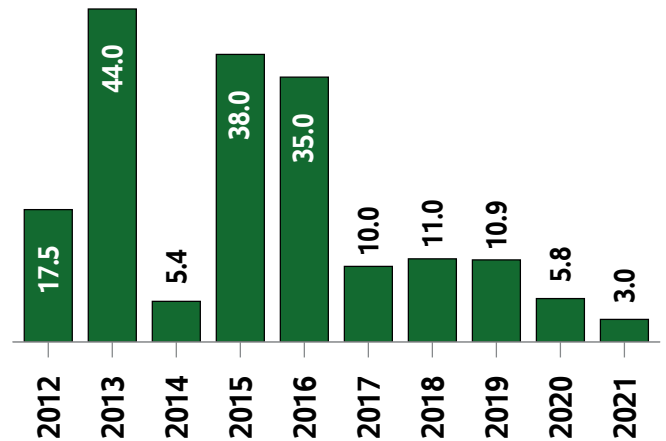
New Listings (July only)



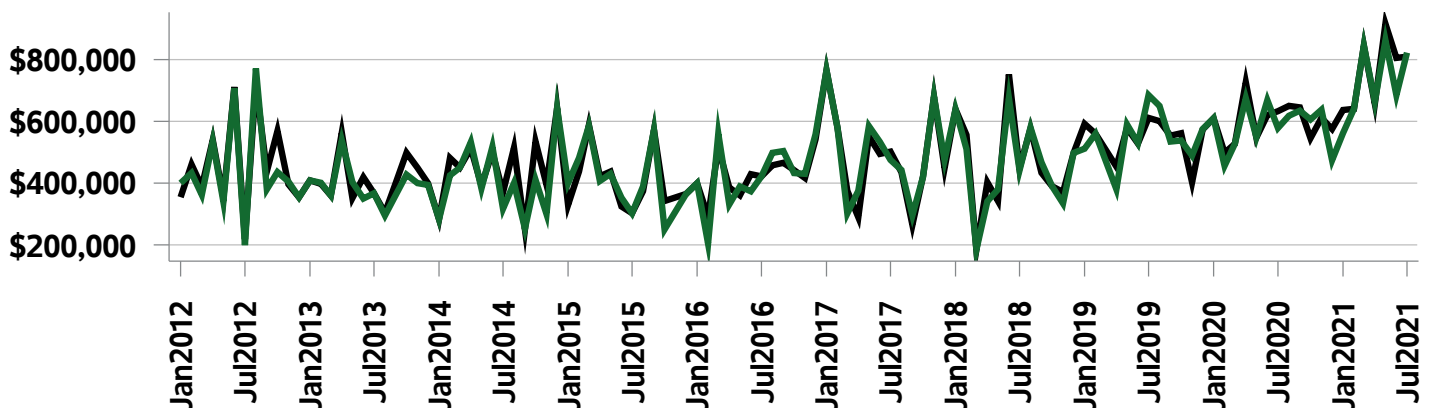
Active Listings (July only)



Months of Inventory (July only)

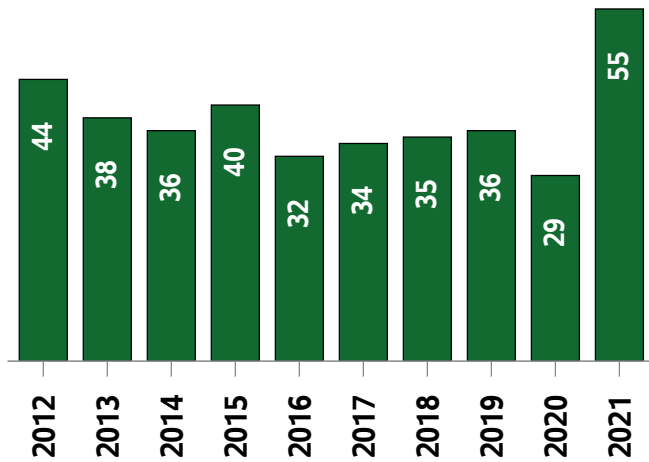


Average Price and Median Price

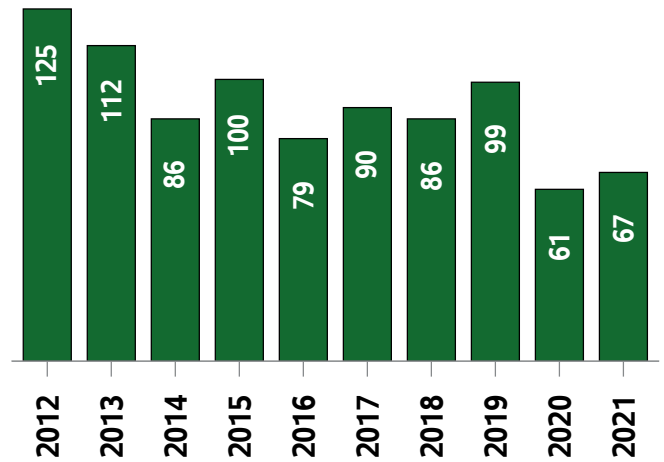


Cranbrook Lakes MLS® Residential Market Activity

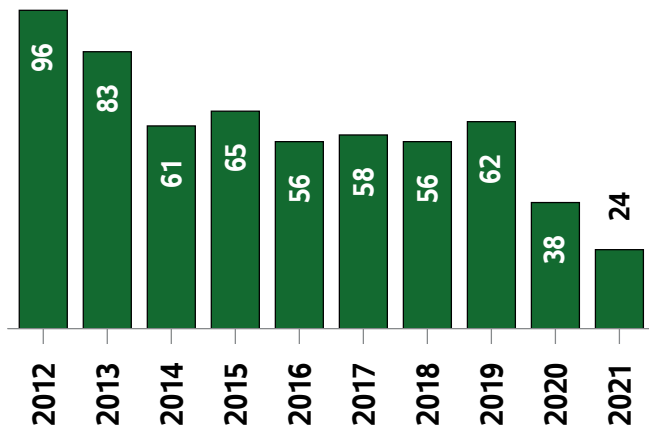
Sales Activity (July Year-to-date)



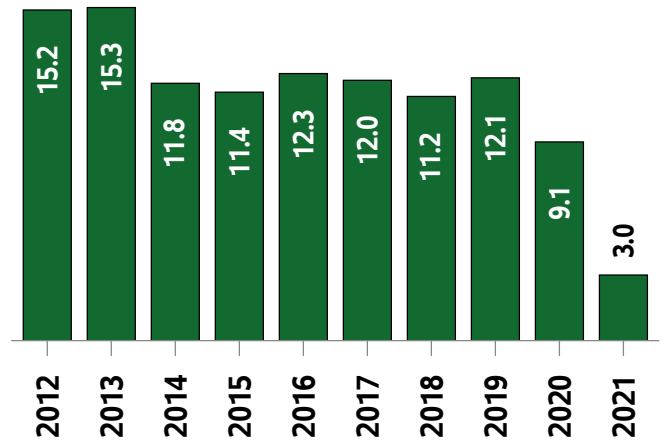
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	8	0.0	14.3	33.3	300.0	-33.3	300.0
Dollar Volume	\$6,475,000	27.9	51.4	140.7	667.6	37.6	519.9
New Listings	10	-16.7	-37.5	25.0	-9.1	-33.3	-41.2
Active Listings	24	-45.5	-66.2	-57.9	-60.7	-63.6	-80.3
Sales to New Listings Ratio ¹	80.0	66.7	43.8	75.0	18.2	80.0	11.8
Months of Inventory ²	3.0	5.5	10.1	9.5	30.5	5.5	61.0
Average Price	\$809,375	27.9	32.4	80.5	91.9	106.4	55.0
Median Price	\$822,500	42.2	20.1	86.3	95.0	158.2	57.5
Sale to List Price Ratio	96.8	95.1	97.9	97.2	95.0	95.4	91.8
Median Days on Market	38.0	116.0	83.0	57.0	206.0	97.0	100.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	54	86.2	54.3	80.0	80.0	63.6	170.0
Dollar Volume	\$42,102,431	143.7	112.2	158.3	235.1	185.8	457.3
New Listings	66	10.0	-29.0	-16.5	-5.7	-18.5	-45.0
Active Listings ³	24	-35.0	-60.1	-49.2	-55.0	-58.8	-75.9
Sales to New Listings Ratio ⁴	81.8	48.3	37.6	38.0	42.9	40.7	16.7
Months of Inventory ⁵	3.1	8.8	11.8	10.8	12.2	12.1	34.3
Average Price	\$779,675	30.9	37.6	43.5	86.1	74.7	106.4
Median Price	\$754,500	32.4	27.9	54.2	92.4	94.7	108.9
Sale to List Price Ratio	98.8	96.7	97.1	97.5	95.5	96.2	94.7
Median Days on Market	43.5	106.0	83.0	41.5	76.5	104.0	25.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

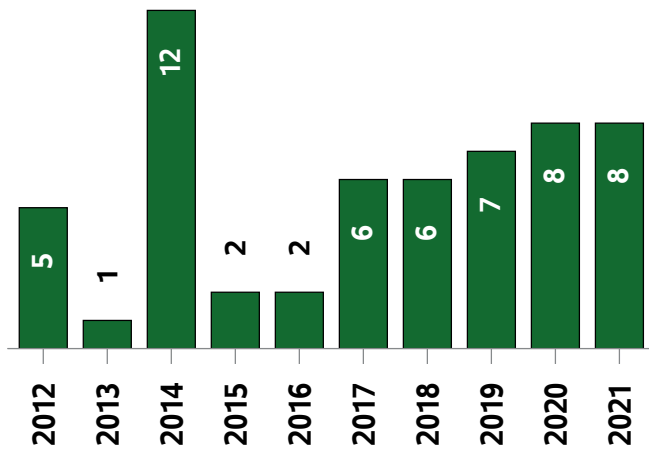
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

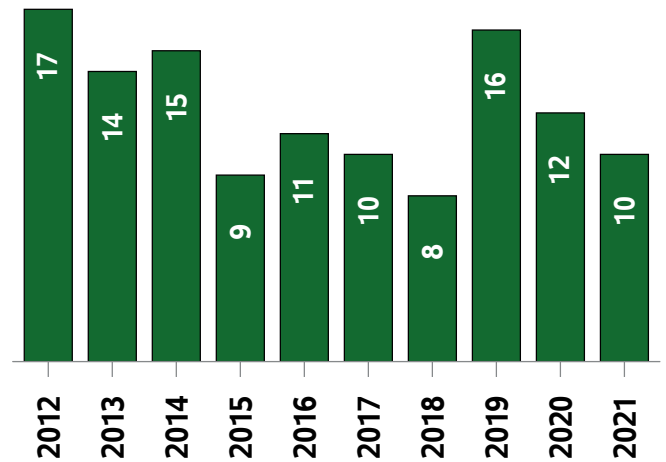
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Single Family Market Activity

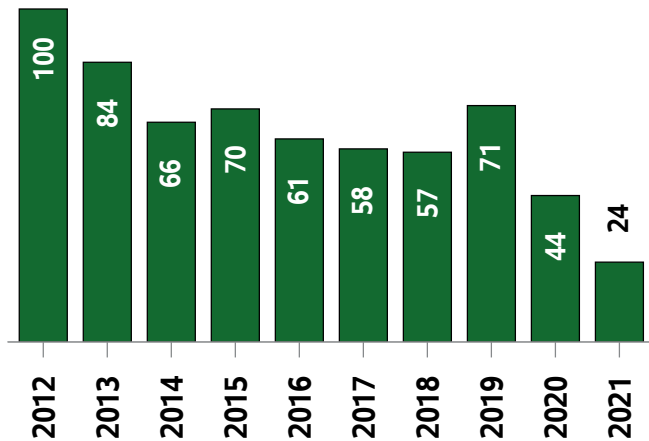
Sales Activity (July only)



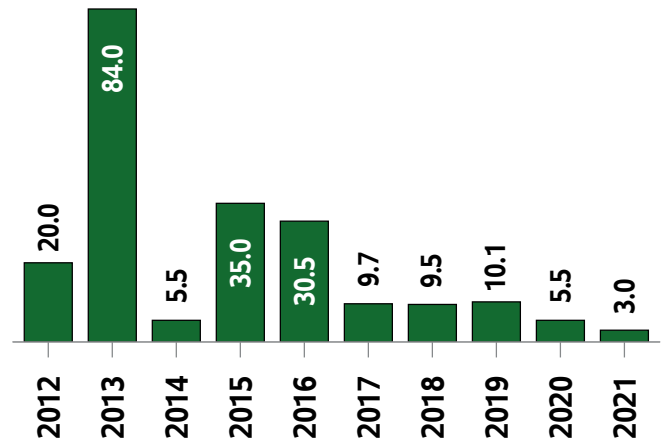
New Listings (July only)



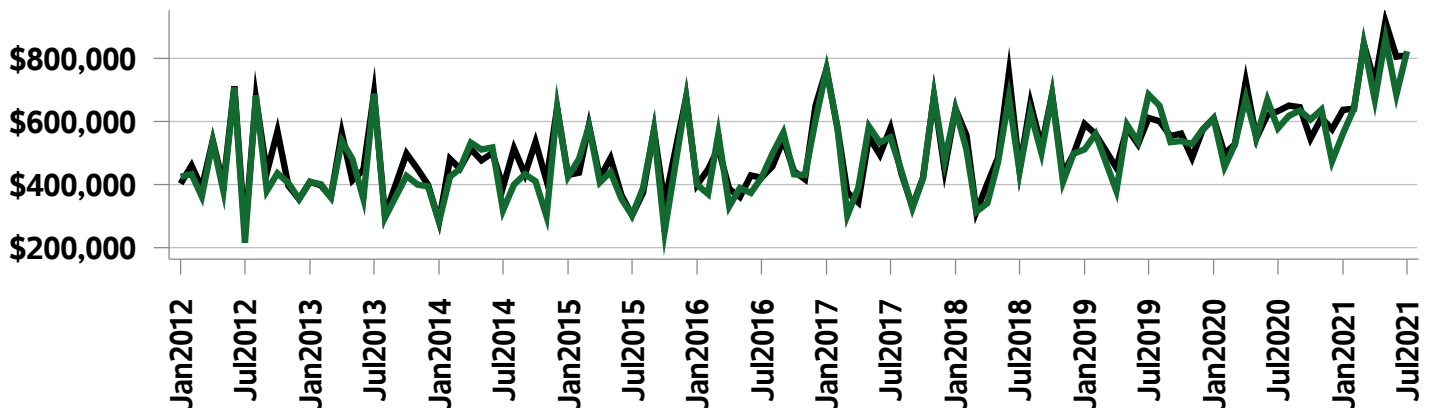
Active Listings (July only)



Months of Inventory (July only)

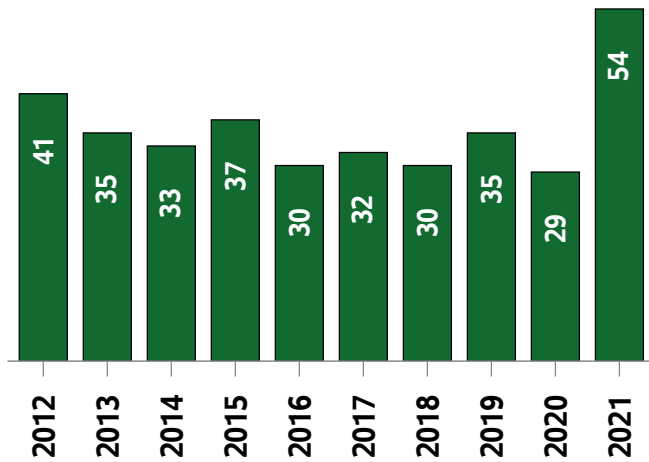


Average Price and Median Price

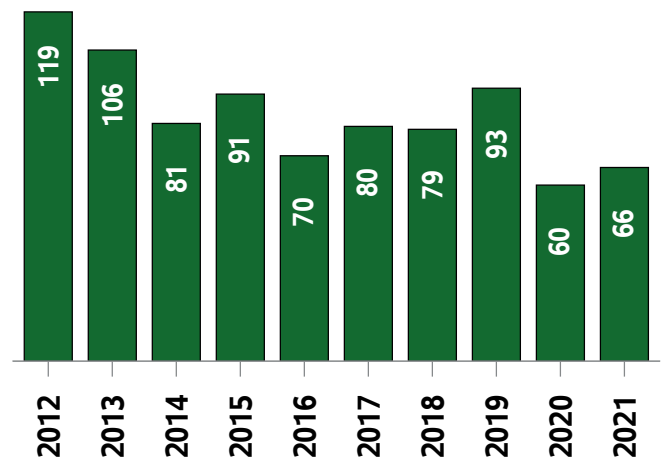


Cranbrook Lakes MLS® Single Family Market Activity

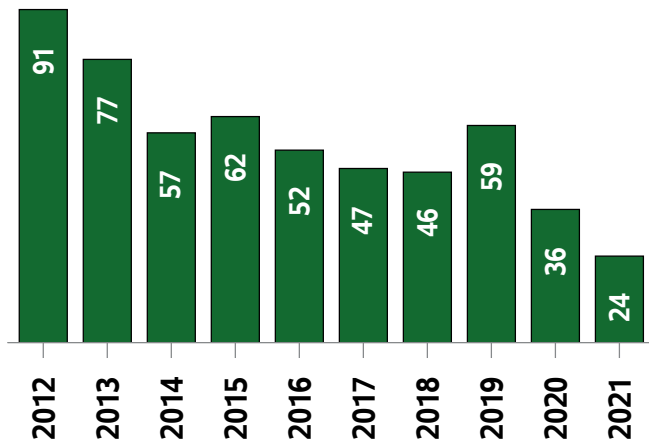
Sales Activity (July Year-to-date)



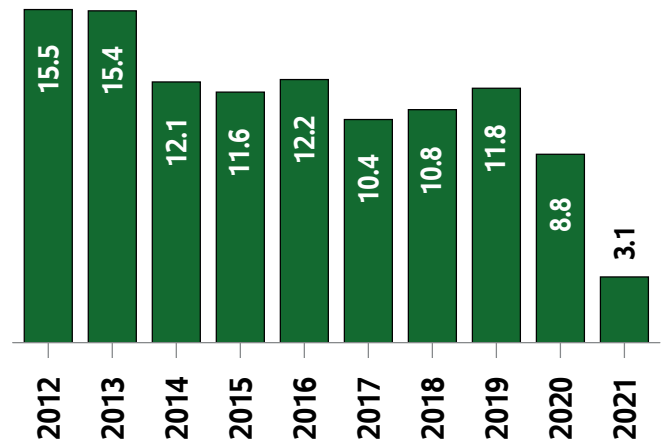
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	17	-5.6	-5.6	-26.1	21.4	41.7	88.9
Dollar Volume	\$5,860,800	4.8	8.8	10.2	100.8	100.4	179.4
New Listings	20	25.0	17.6	-33.3	0.0	-20.0	-25.9
Active Listings	43	-34.8	-42.7	-56.1	-66.9	-71.7	-68.8
Sales to New Listings Ratio ¹	85.0	112.5	105.9	76.7	70.0	48.0	33.3
Months of Inventory ²	2.5	3.7	4.2	4.3	9.3	12.7	15.3
Average Price	\$344,753	10.9	15.2	49.1	65.4	41.5	47.9
Median Price	\$357,000	16.7	19.0	64.5	60.4	65.7	36.3
Sale to List Price Ratio	98.3	95.9	95.1	92.7	93.4	94.2	93.5
Median Days on Market	35.0	76.0	73.0	57.0	123.5	68.0	117.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	109	60.3	28.2	14.7	53.5	91.2	109.6
Dollar Volume	\$40,429,411	107.0	64.8	67.1	178.2	226.6	254.3
New Listings	124	5.1	-12.1	-19.5	-26.6	-33.7	-23.5
Active Listings ³	36	-43.5	-51.9	-58.5	-69.7	-72.5	-69.2
Sales to New Listings Ratio ⁴	87.9	57.6	60.3	61.7	42.0	30.5	32.1
Months of Inventory ⁵	2.3	6.5	6.1	6.3	11.6	15.9	15.6
Average Price	\$370,912	29.1	28.5	45.6	81.2	70.8	69.0
Median Price	\$369,000	31.8	34.2	47.6	84.2	78.3	55.4
Sale to List Price Ratio	98.4	95.5	96.0	94.8	93.8	93.2	93.4
Median Days on Market	43.0	71.5	60.0	58.0	101.0	105.0	93.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

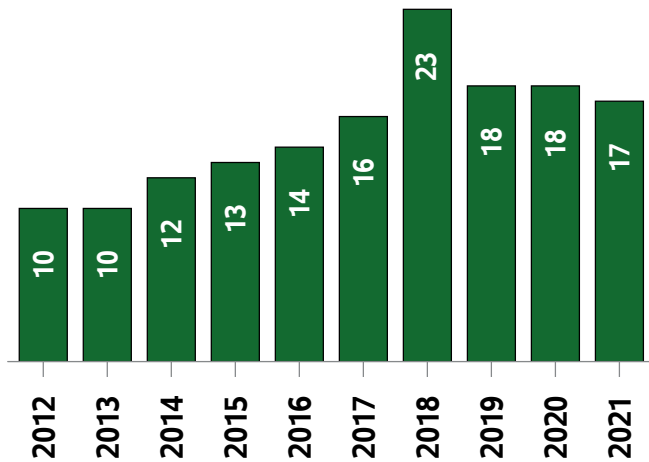
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

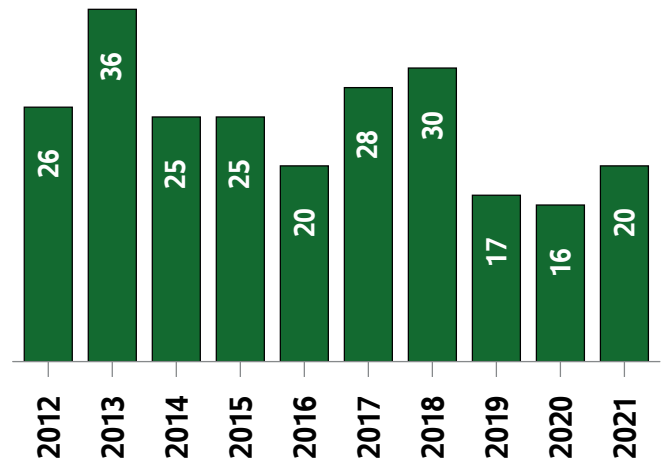
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Residential Market Activity

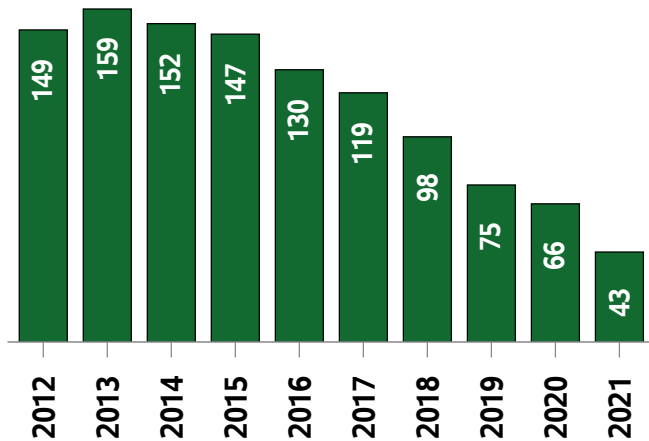
Sales Activity (July only)



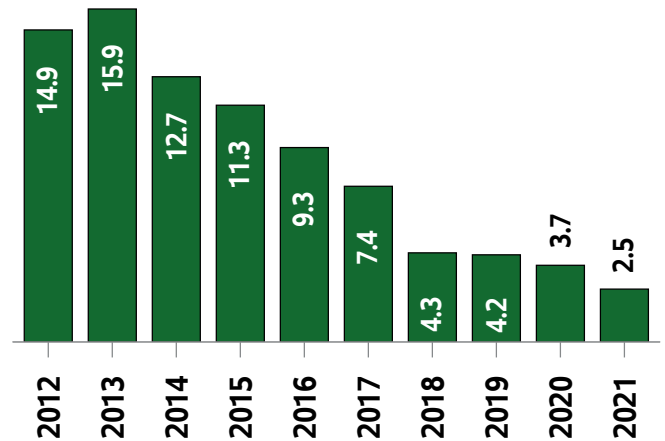
New Listings (July only)



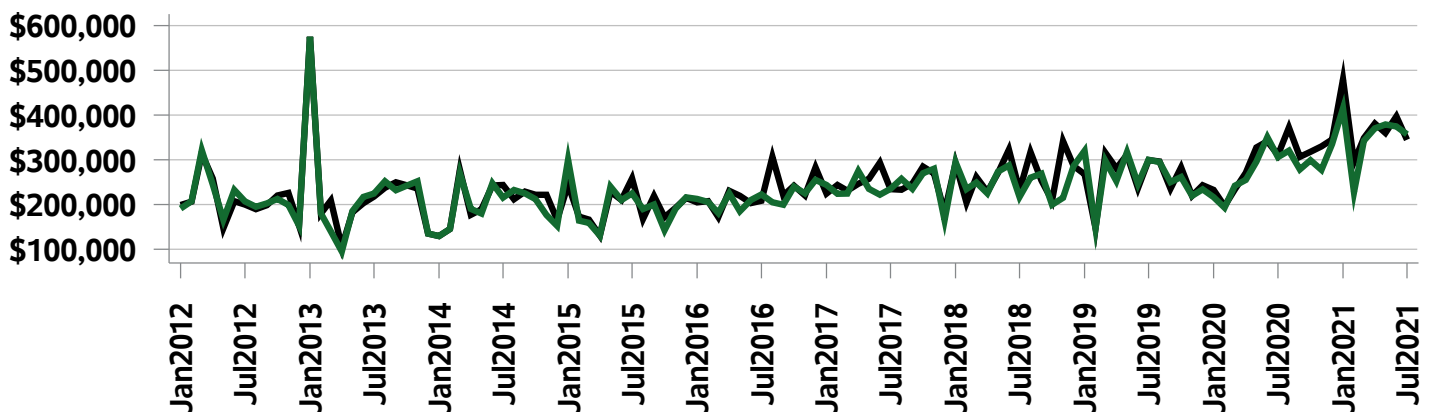
Active Listings (July only)



Months of Inventory (July only)

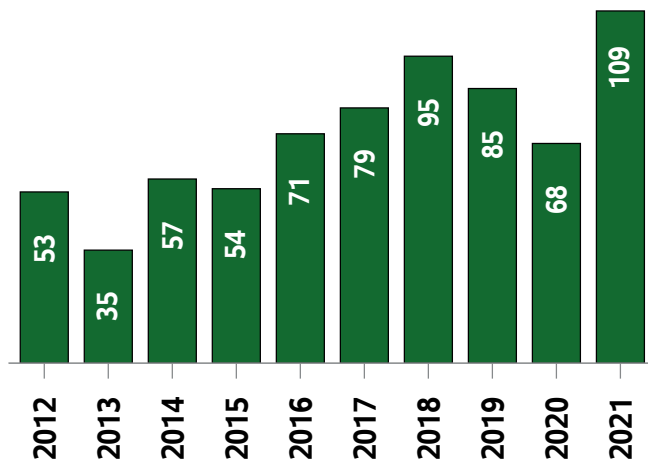


Average Price and Median Price

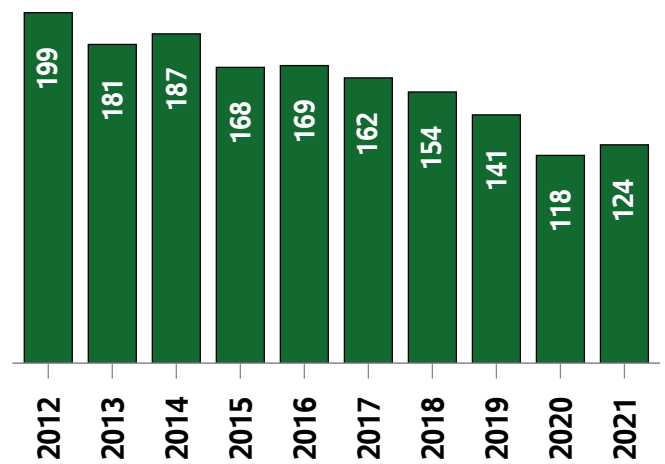


Creston MLS® Residential Market Activity

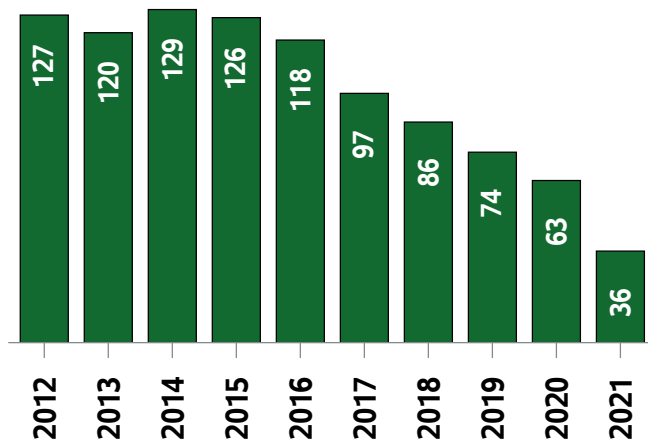
Sales Activity (July Year-to-date)



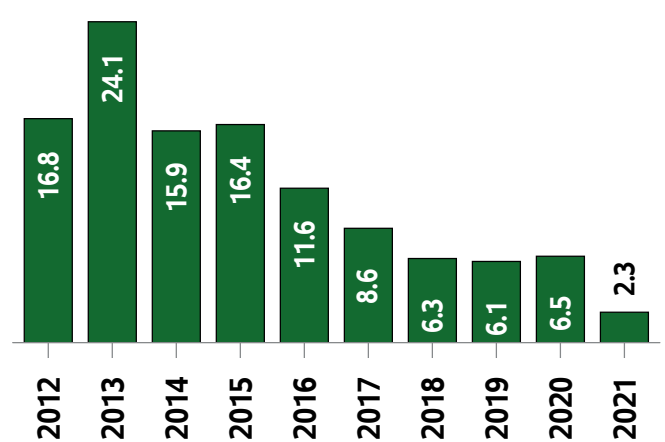
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	-18.8	-13.3	-35.0	18.2	30.0	62.5
Dollar Volume	\$5,161,900	0.5	2.9	1.6	91.3	106.0	150.0
New Listings	18	20.0	28.6	-33.3	0.0	-18.2	-21.7
Active Listings	36	-37.9	-47.8	-60.4	-68.7	-72.7	-70.2
Sales to New Listings Ratio ¹	72.2	106.7	107.1	74.1	61.1	45.5	34.8
Months of Inventory ²	2.8	3.6	4.6	4.6	10.5	13.2	15.1
Average Price	\$397,069	23.6	18.7	56.3	61.9	58.5	53.9
Median Price	\$375,000	19.0	16.5	68.5	44.2	74.0	38.4
Sale to List Price Ratio	99.7	95.9	95.7	92.5	94.7	93.7	94.8
Median Days on Market	35.0	76.0	76.0	53.0	128.0	82.5	106.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	93	66.1	31.0	13.4	63.2	89.8	121.4
Dollar Volume	\$37,315,511	113.5	66.1	63.9	192.7	227.1	266.2
New Listings	105	4.0	-13.9	-23.4	-29.1	-34.4	-26.1
Active Listings ³	31	-42.5	-53.9	-60.4	-68.6	-71.8	-68.9
Sales to New Listings Ratio ⁴	88.6	55.4	58.2	59.9	38.5	30.6	29.6
Months of Inventory ⁵	2.4	6.8	6.7	6.7	12.2	15.9	16.8
Average Price	\$401,242	28.5	26.8	44.5	79.4	72.3	65.4
Median Price	\$380,000	23.1	22.6	40.7	72.7	71.2	55.1
Sale to List Price Ratio	98.6	95.7	96.1	94.8	94.2	93.9	94.3
Median Days on Market	43.0	71.5	63.0	61.0	99.0	109.0	84.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

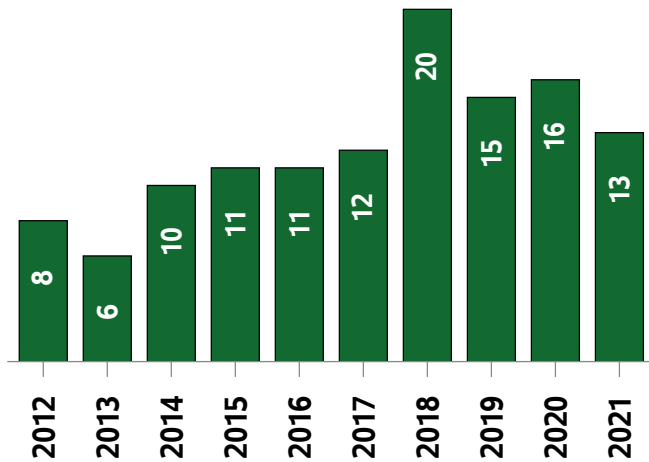
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

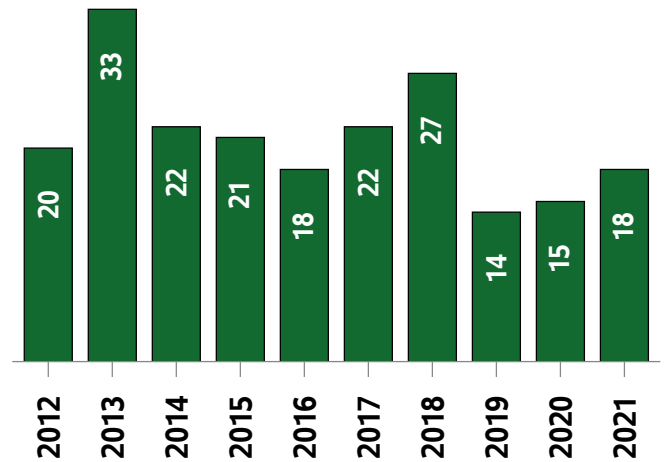
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Single Family Market Activity

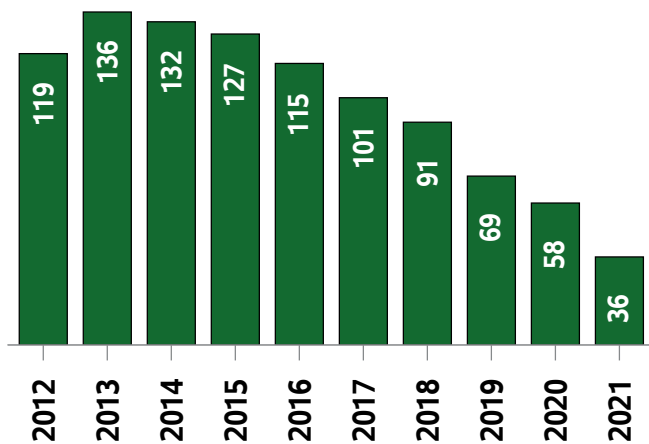
Sales Activity (July only)



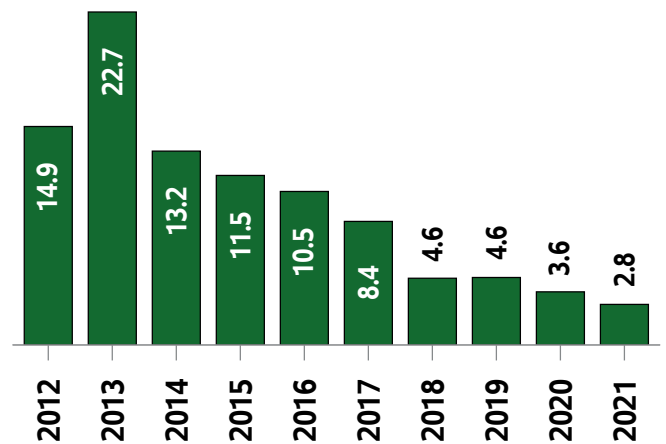
New Listings (July only)



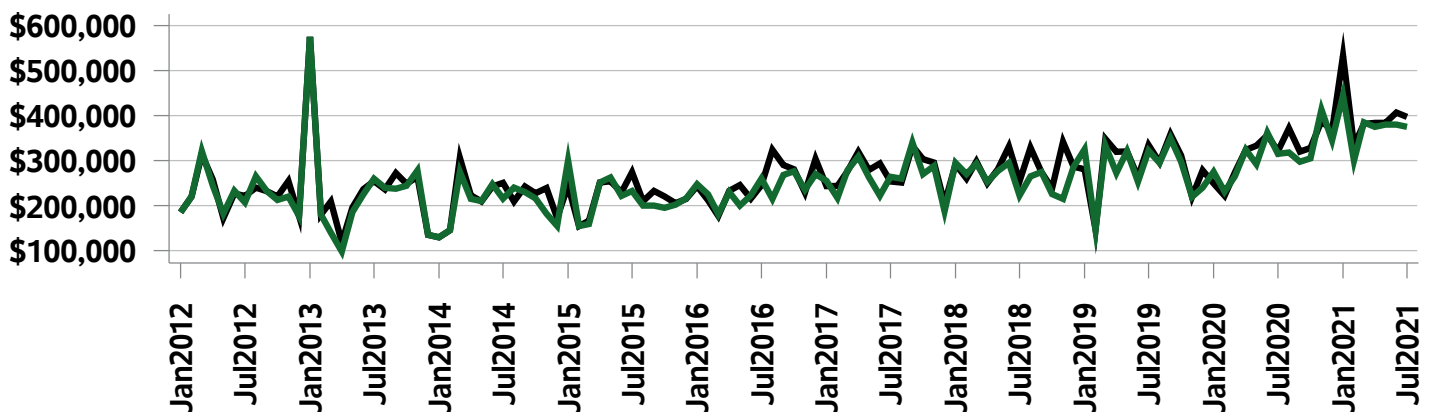
Active Listings (July only)



Months of Inventory (July only)

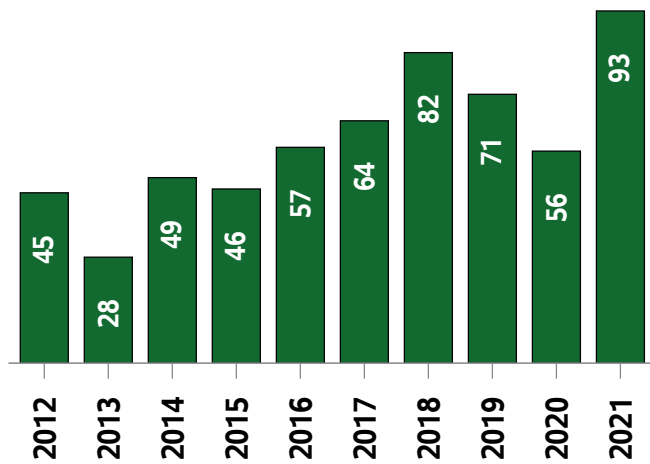


Average Price and Median Price

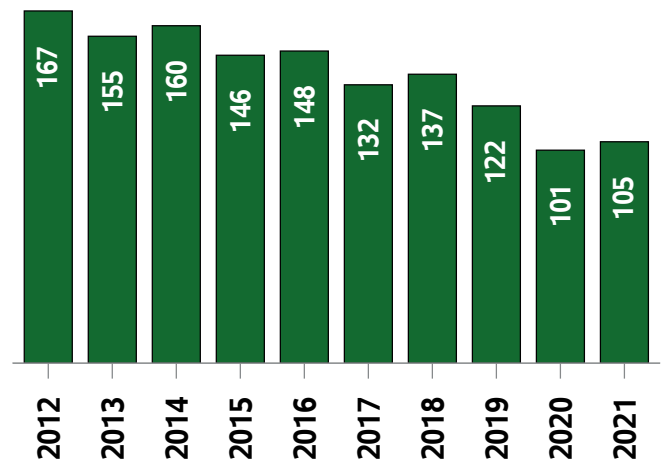


Creston MLS® Single Family Market Activity

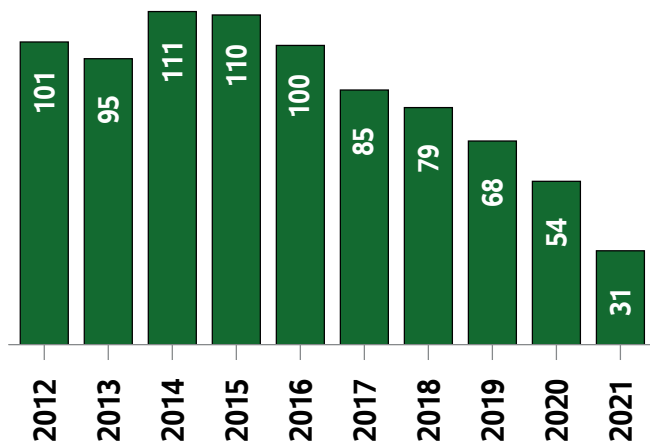
Sales Activity (July Year-to-date)



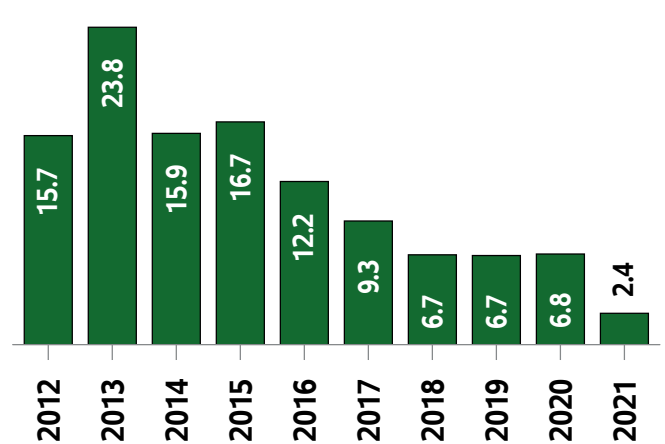
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	9	-47.1	50.0	80.0	800.0	12.5	—
Dollar Volume	\$1,206,900	-62.0	-16.5	60.8	807.6	-23.9	—
New Listings	23	91.7	187.5	35.3	27.8	9.5	64.3
Active Listings	30	-30.2	-53.1	-53.1	-72.2	-64.7	-61.0
Sales to New Listings Ratio ¹	39.1	141.7	75.0	29.4	5.6	38.1	—
Months of Inventory ²	3.3	2.5	10.7	12.8	108.0	10.6	—
Average Price	\$134,100	-28.3	-44.3	-10.6	0.8	-32.3	—
Median Price	\$99,900	-54.6	-53.1	-36.6	-24.9	-52.7	—
Sale to List Price Ratio	97.7	95.7	97.1	97.1	102.7	92.1	—
Median Days on Market	36.0	76.0	55.5	71.0	15.0	50.5	—

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	65	38.3	47.7	38.3	282.4	91.2	132.1
Dollar Volume	\$12,365,600	42.6	29.7	42.1	257.8	101.6	111.6
New Listings	88	17.3	7.3	25.7	11.4	6.0	14.3
Active Listings ³	22	-47.5	-59.9	-62.4	-74.8	-63.2	-61.8
Sales to New Listings Ratio ⁴	73.9	62.7	53.7	67.1	21.5	41.0	36.4
Months of Inventory ⁵	2.4	6.3	8.8	8.8	36.1	12.4	14.5
Average Price	\$190,240	3.1	-12.2	2.7	-6.4	5.5	-8.9
Median Price	\$124,900	-33.2	-40.5	-41.9	-32.5	-31.9	-43.9
Sale to List Price Ratio	97.3	95.8	95.8	95.8	92.5	94.6	95.2
Median Days on Market	34.0	66.0	67.5	111.0	172.0	107.5	65.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

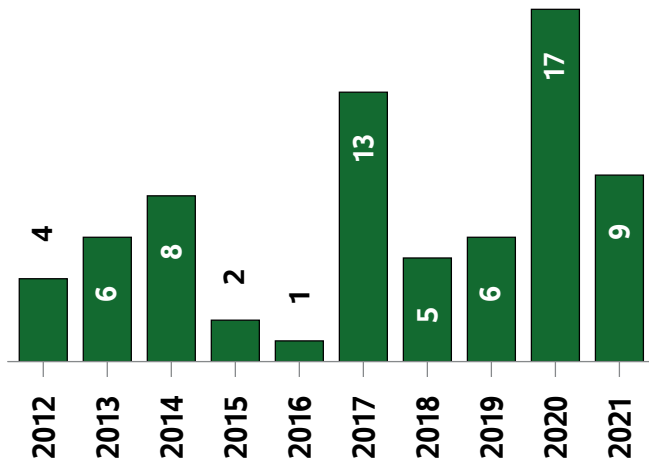
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

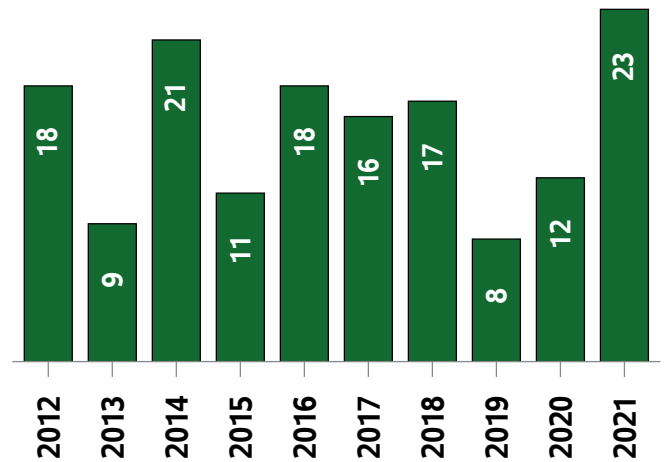
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Residential Market Activity

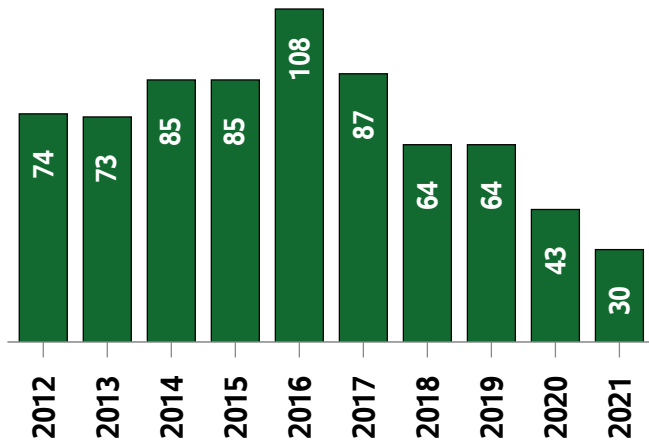
Sales Activity (July only)



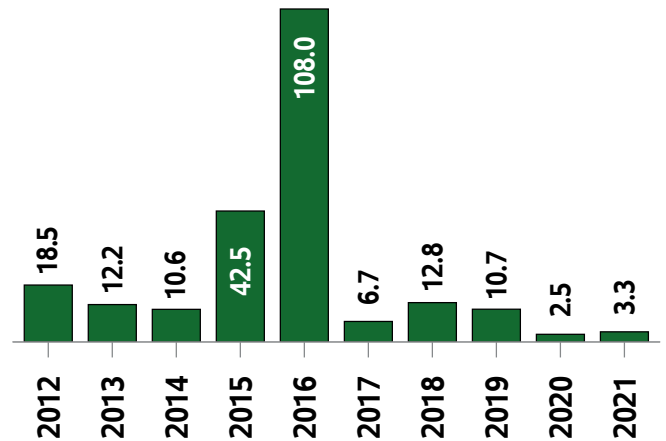
New Listings (July only)



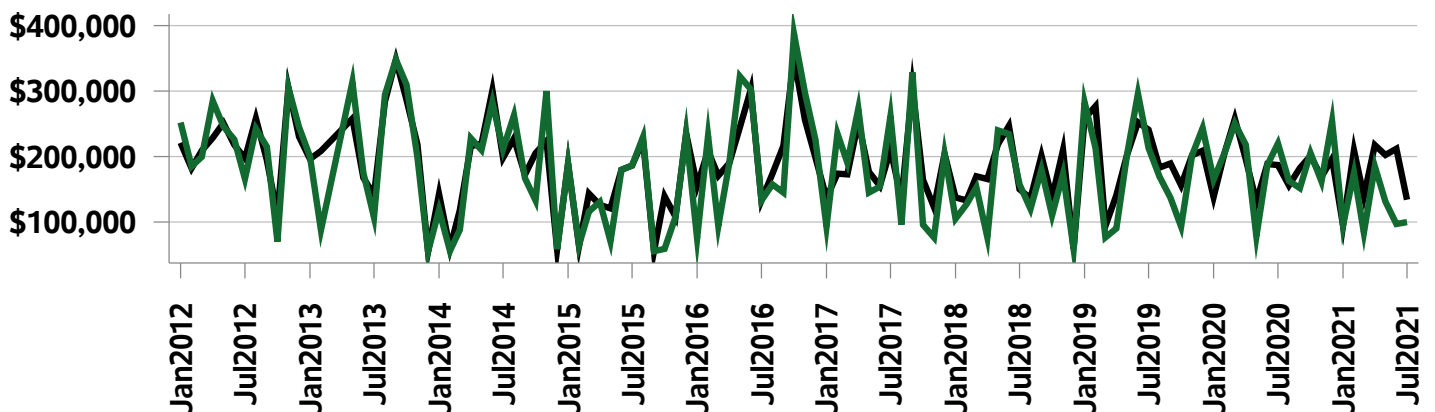
Active Listings (July only)



Months of Inventory (July only)

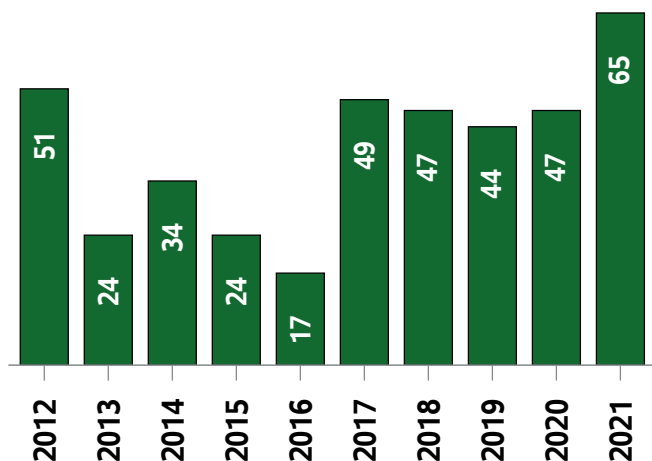


Average Price and Median Price

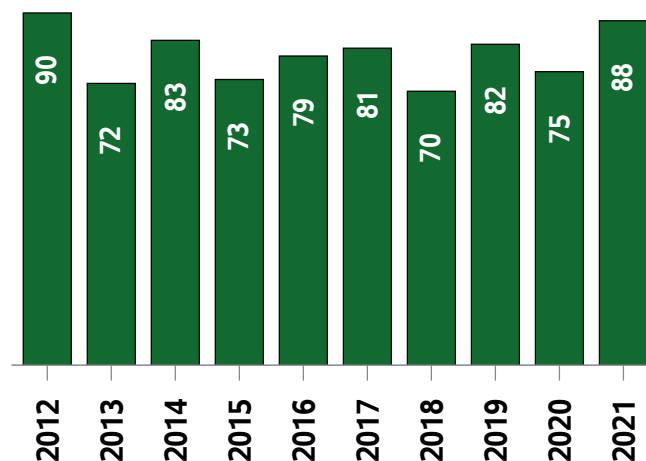


Elkford MLS® Residential Market Activity

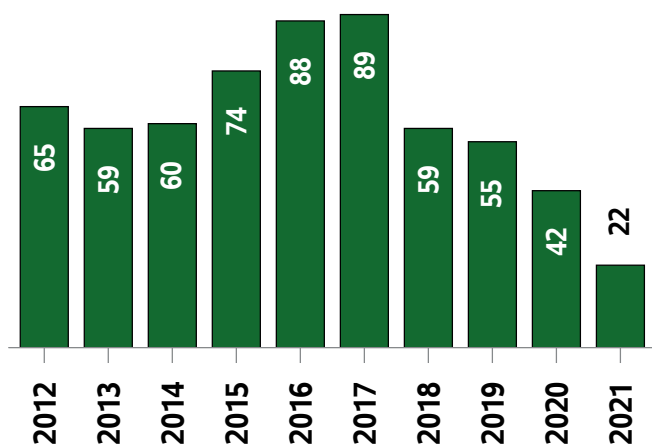
Sales Activity (July Year-to-date)



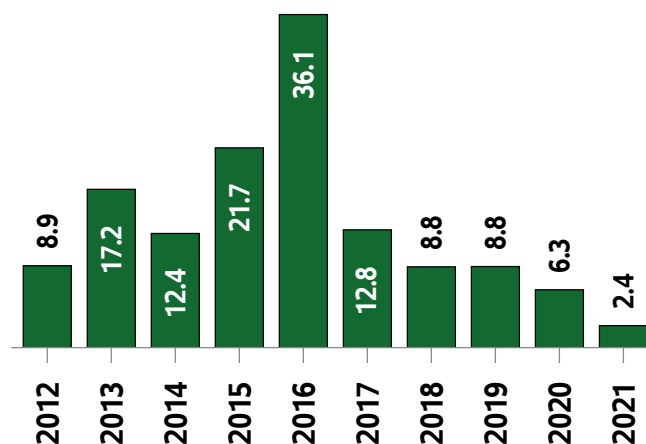
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	2	-81.8	-33.3	-33.3	—	-66.7	—
Dollar Volume	\$498,000	-82.3	-55.5	-9.2	—	-64.6	—
New Listings	9	0.0	200.0	-10.0	125.0	-25.0	-10.0
Active Listings	13	-50.0	-60.6	-63.9	-70.5	-70.5	-53.6
Sales to New Listings Ratio ¹	22.2	122.2	100.0	30.0	—	50.0	—
Months of Inventory ²	6.5	2.4	11.0	12.0	—	7.3	—
Average Price	\$249,000	-2.8	-33.3	36.2	—	6.3	—
Median Price	\$249,000	-8.1	-7.8	39.9	—	9.0	—
Sale to List Price Ratio	97.9	95.8	97.2	95.7	—	92.5	—
Median Days on Market	28.0	48.0	77.0	75.0	—	50.5	—

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	27	0.0	8.0	-10.0	200.0	35.0	28.6
Dollar Volume	\$8,674,400	24.1	11.8	16.5	200.2	72.3	66.8
New Listings	36	-26.5	-23.4	-16.3	16.1	-25.0	0.0
Active Listings ³	9	-60.4	-70.5	-73.8	-77.7	-72.9	-58.5
Sales to New Listings Ratio ⁴	75.0	55.1	53.2	69.8	29.0	41.7	58.3
Months of Inventory ⁵	2.3	5.7	8.3	7.8	30.3	11.3	7.0
Average Price	\$321,274	24.1	3.5	29.5	0.1	27.6	29.7
Median Price	\$332,000	25.3	18.1	34.1	-0.3	27.2	30.7
Sale to List Price Ratio	97.2	96.1	96.2	96.1	95.9	95.3	96.0
Median Days on Market	34.0	48.0	64.0	111.0	121.0	106.5	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

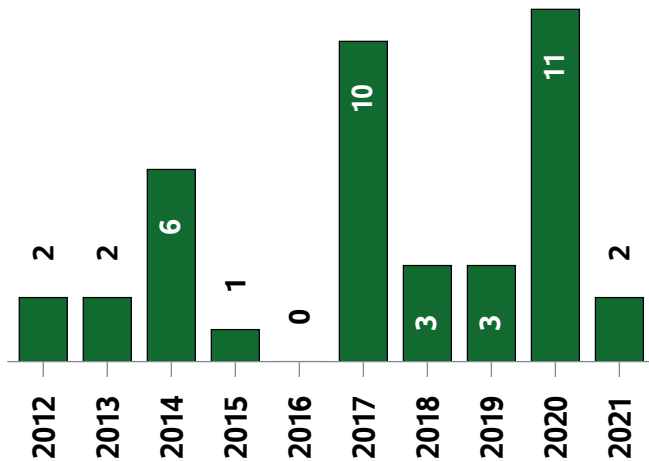
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

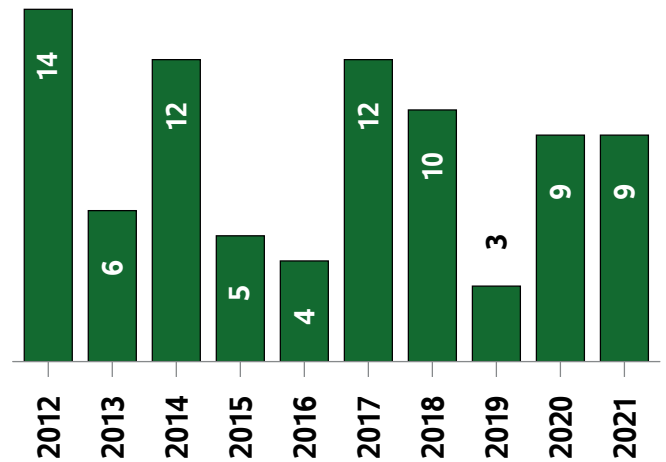
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Single Family Market Activity

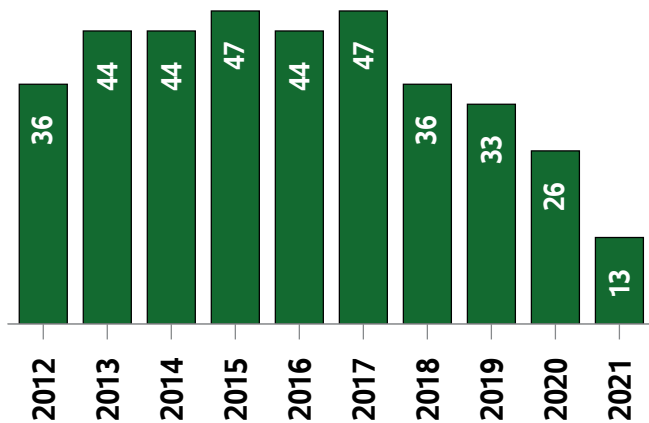
Sales Activity (July only)



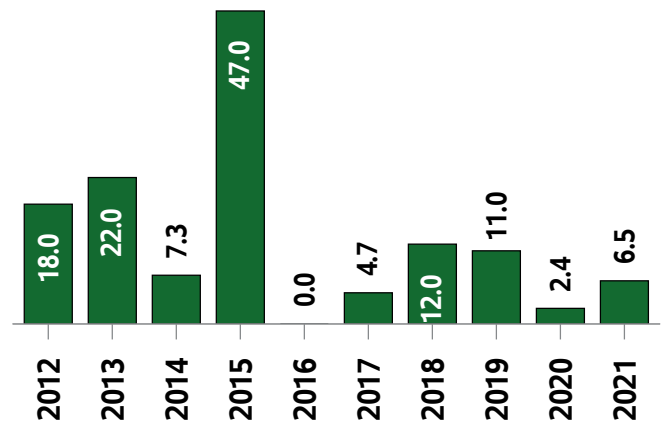
New Listings (July only)



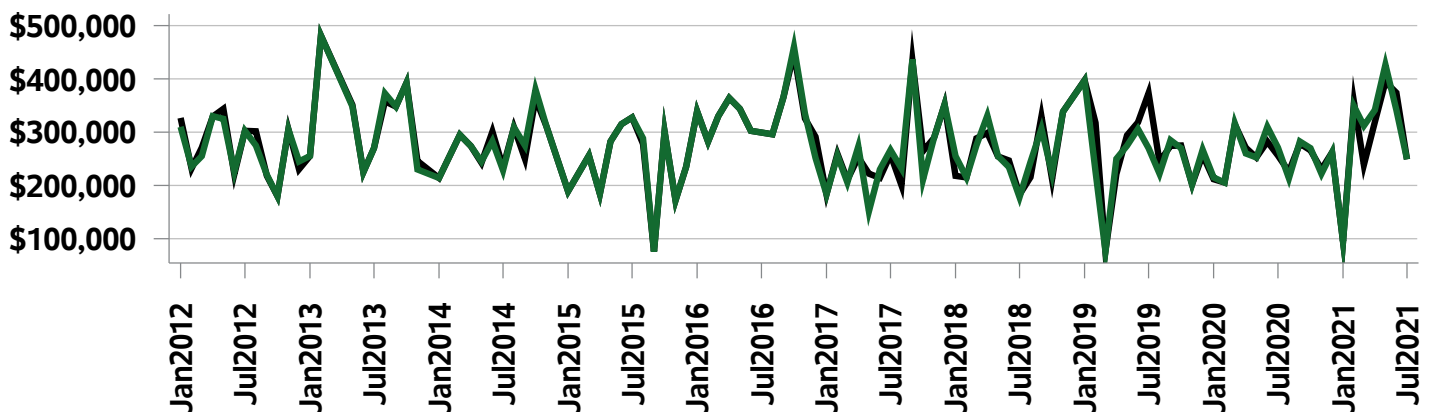
Active Listings (July only)



Months of Inventory (July only)

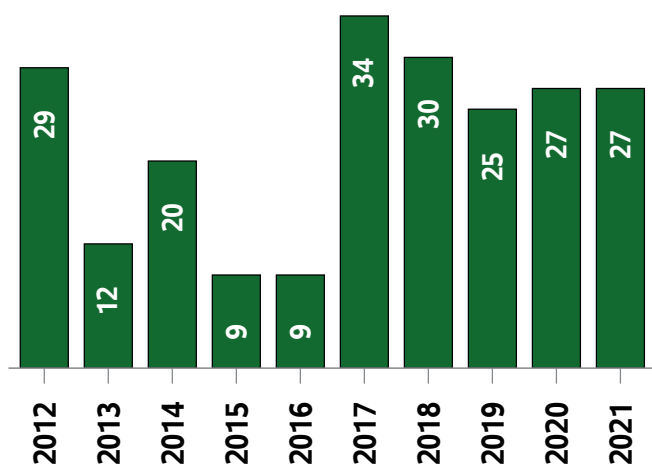


Average Price and Median Price

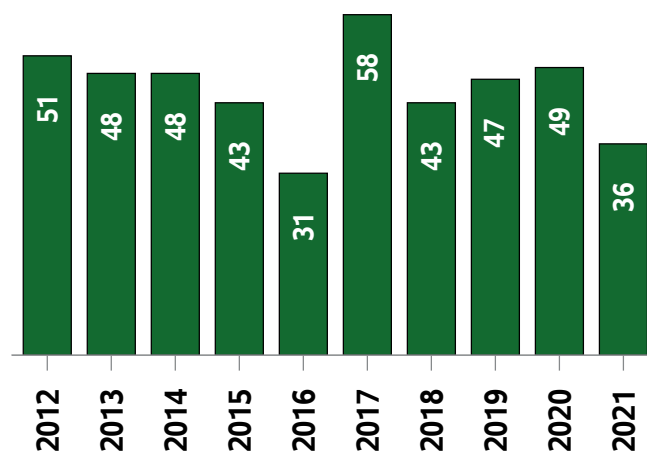


Elkford MLS® Single Family Market Activity

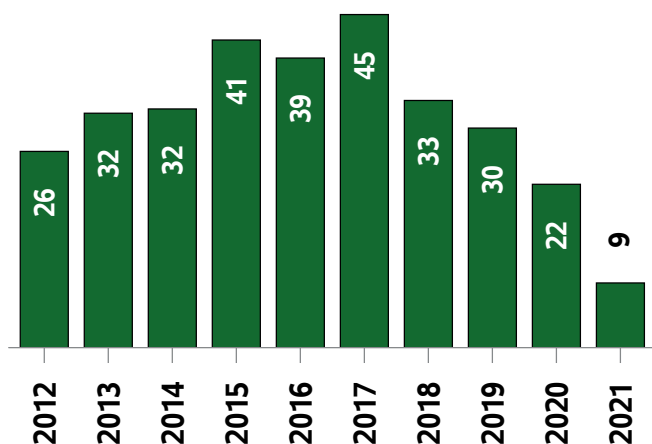
Sales Activity (July Year-to-date)



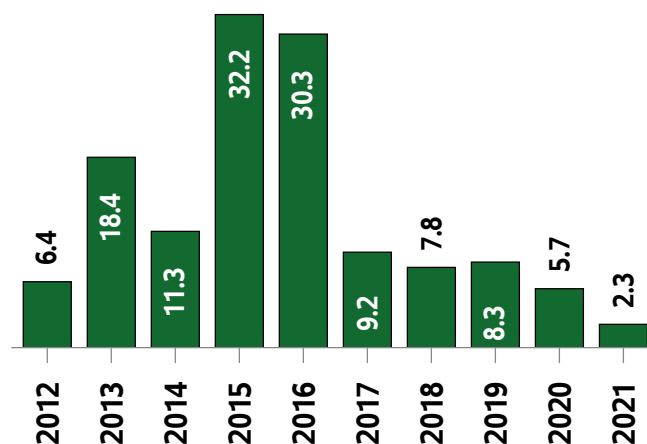
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	11	-42.1	-38.9	-38.9	37.5	-21.4	266.7
Dollar Volume	\$6,429,900	-41.7	-34.2	-14.3	70.4	-2.2	488.8
New Listings	16	-48.4	-15.8	-36.0	-27.3	-36.0	-33.3
Active Listings	42	-40.8	-27.6	-16.0	-62.5	-62.2	-74.7
Sales to New Listings Ratio ¹	68.8	61.3	94.7	72.0	36.4	56.0	12.5
Months of Inventory ²	3.8	3.7	3.2	2.8	14.0	7.9	55.3
Average Price	\$584,536	0.7	7.8	40.2	24.0	24.5	60.6
Median Price	\$465,000	-22.5	-13.6	21.7	-1.4	13.1	11.4
Sale to List Price Ratio	96.9	97.2	97.1	97.6	97.5	93.5	93.5
Median Days on Market	42.0	89.0	48.0	38.0	42.0	101.5	117.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	94	36.2	-2.1	19.0	59.3	23.7	129.3
Dollar Volume	\$55,249,195	42.2	17.5	57.8	128.3	80.4	272.4
New Listings	130	3.2	-5.1	13.0	-1.5	-7.1	-15.0
Active Listings ³	34	-40.8	-28.5	-29.9	-68.9	-70.8	-77.2
Sales to New Listings Ratio ⁴	72.3	54.8	70.1	68.7	44.7	54.3	26.8
Months of Inventory ⁵	2.6	5.9	3.5	4.4	13.1	10.9	25.7
Average Price	\$587,757	4.4	20.0	32.6	43.3	45.9	62.4
Median Price	\$537,500	-1.9	21.6	31.6	31.1	47.4	68.0
Sale to List Price Ratio	100.6	97.3	97.6	97.6	96.0	95.0	94.7
Median Days on Market	24.0	49.0	37.5	37.0	70.0	106.5	115.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

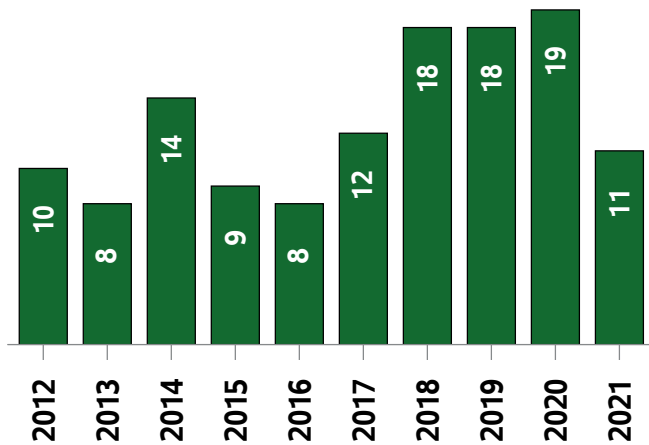
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

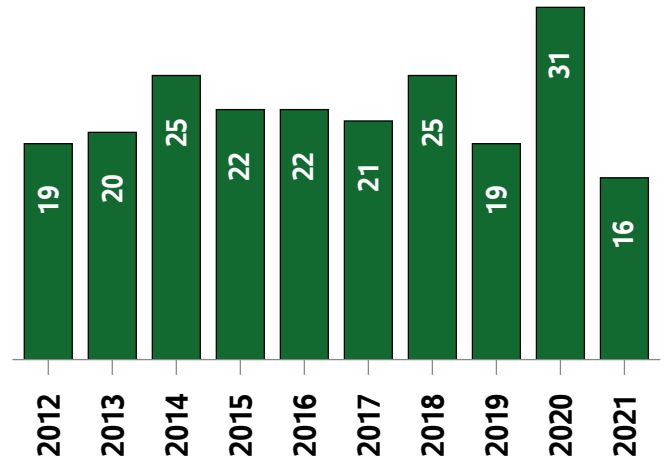
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Residential Market Activity

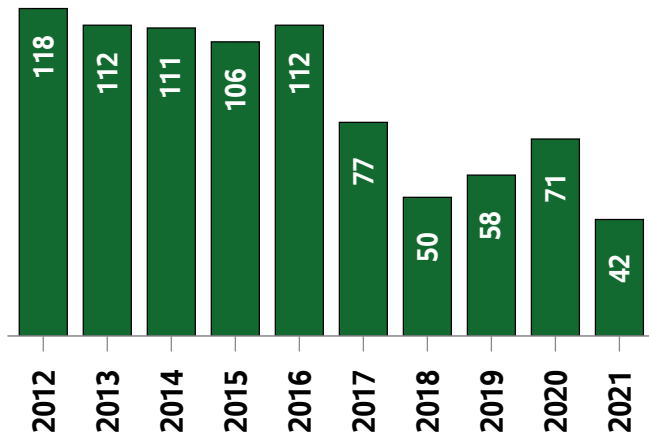
Sales Activity (July only)



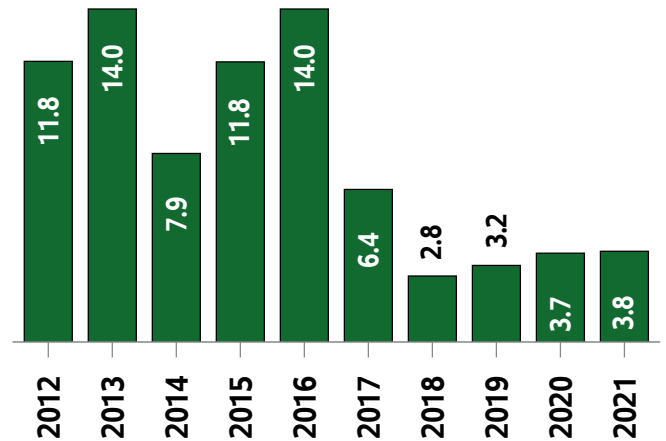
New Listings (July only)



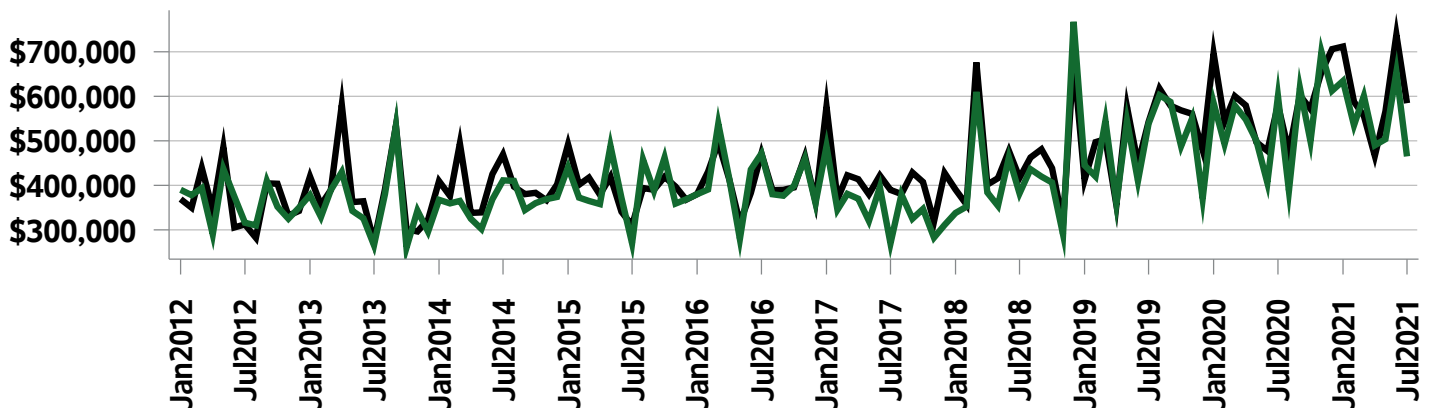
Active Listings (July only)



Months of Inventory (July only)

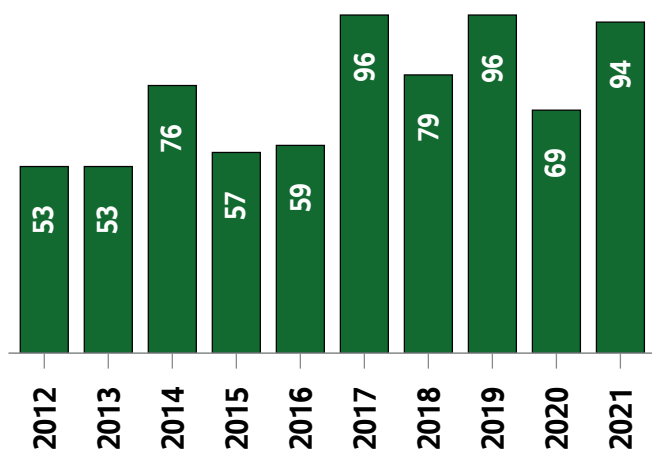


Average Price and Median Price

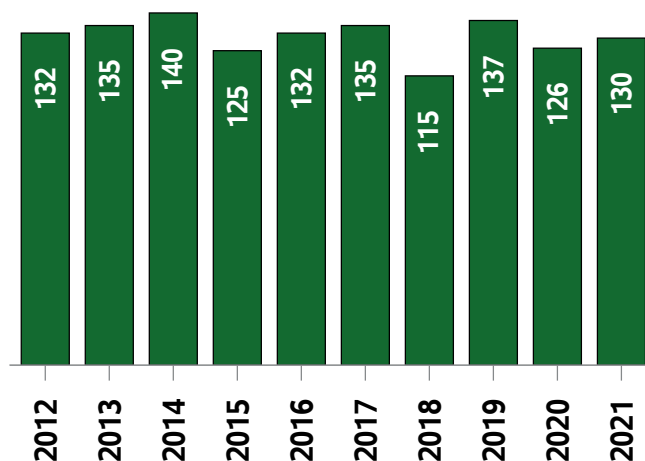


Fernie MLS® Residential Market Activity

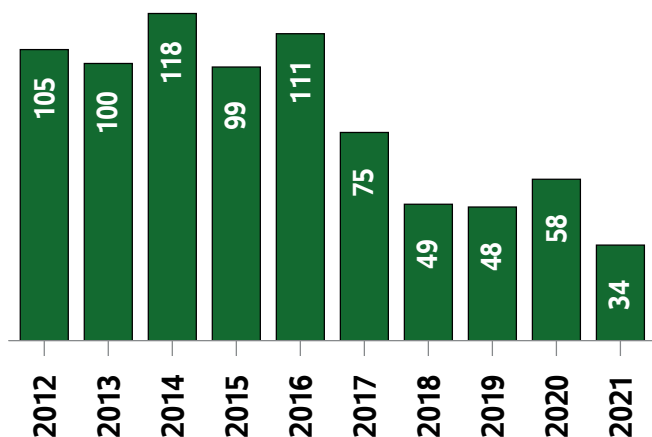
Sales Activity (July Year-to-date)



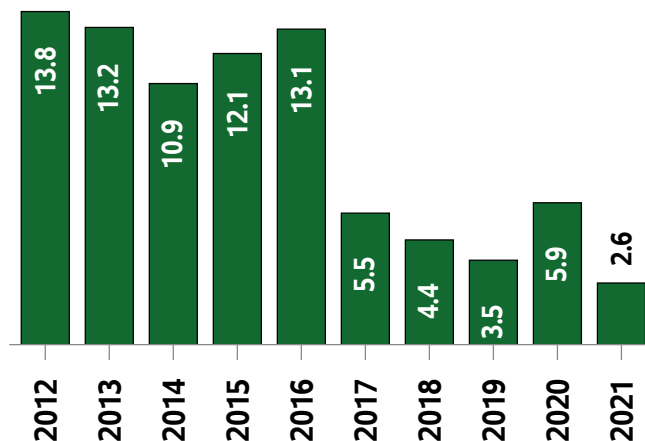
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	5	-66.7	-61.5	-44.4	0.0	-37.5	150.0
Dollar Volume	\$3,902,000	-59.8	-51.6	-18.2	67.7	-18.7	286.3
New Listings	6	-76.9	-45.5	-57.1	-45.5	-60.0	-68.4
Active Listings	20	-60.0	-53.5	-33.3	-56.5	-66.7	-79.4
Sales to New Listings Ratio ¹	83.3	57.7	118.2	64.3	45.5	53.3	10.5
Months of Inventory ²	4.0	3.3	3.3	3.3	9.2	7.5	48.5
Average Price	\$780,400	20.7	25.7	47.3	67.7	30.1	54.5
Median Price	\$790,000	19.7	32.8	47.7	68.8	15.8	56.4
Sale to List Price Ratio	95.8	97.3	96.6	96.5	95.4	94.8	94.2
Median Days on Market	42.0	89.0	46.0	40.0	39.0	151.0	112.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	45	-4.3	-21.1	9.8	21.6	4.7	73.1
Dollar Volume	\$37,257,953	21.0	7.9	62.5	109.6	71.2	240.2
New Listings	62	-31.1	-29.5	-11.4	1.6	-27.1	-33.3
Active Listings ³	18	-53.8	-47.3	-34.4	-59.9	-67.2	-76.8
Sales to New Listings Ratio ⁴	72.6	52.2	64.8	58.6	60.7	50.6	28.0
Months of Inventory ⁵	2.8	5.9	4.3	4.8	8.6	9.1	21.2
Average Price	\$827,955	26.4	36.6	48.0	72.3	63.6	96.5
Median Price	\$779,500	28.2	37.4	45.7	59.4	85.6	120.2
Sale to List Price Ratio	99.0	97.5	97.2	97.6	96.0	96.5	94.4
Median Days on Market	24.0	71.0	50.0	37.0	70.0	88.0	104.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

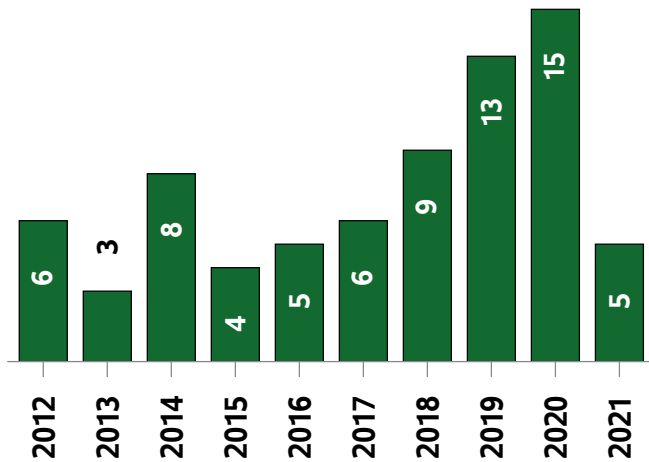
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

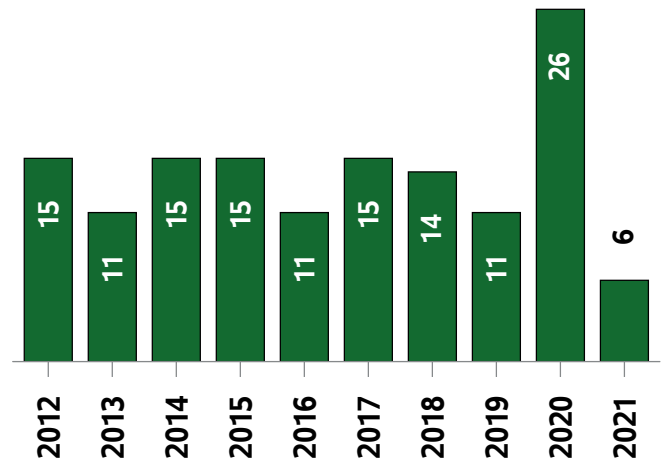
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Single Family Market Activity

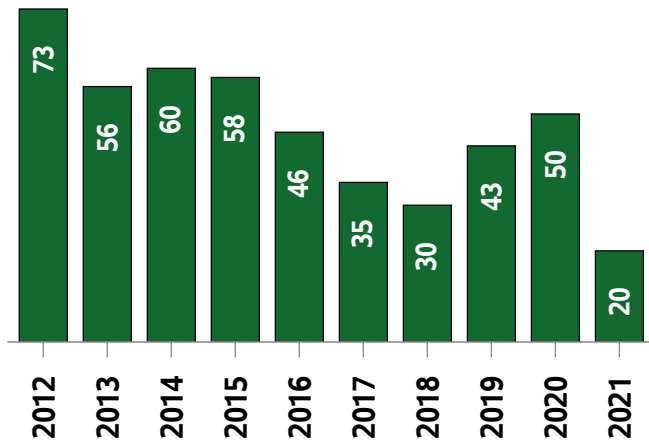
Sales Activity (July only)



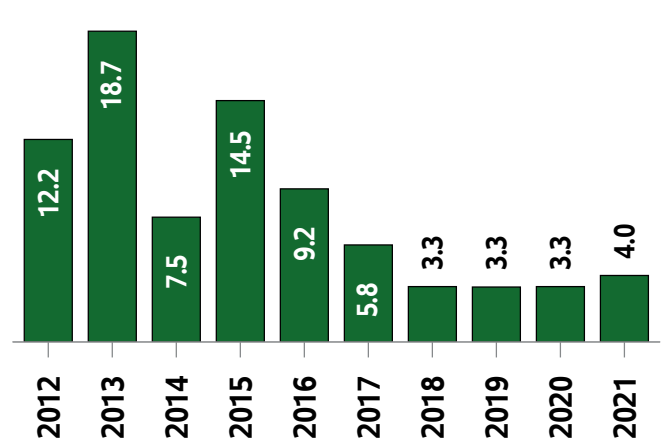
New Listings (July only)



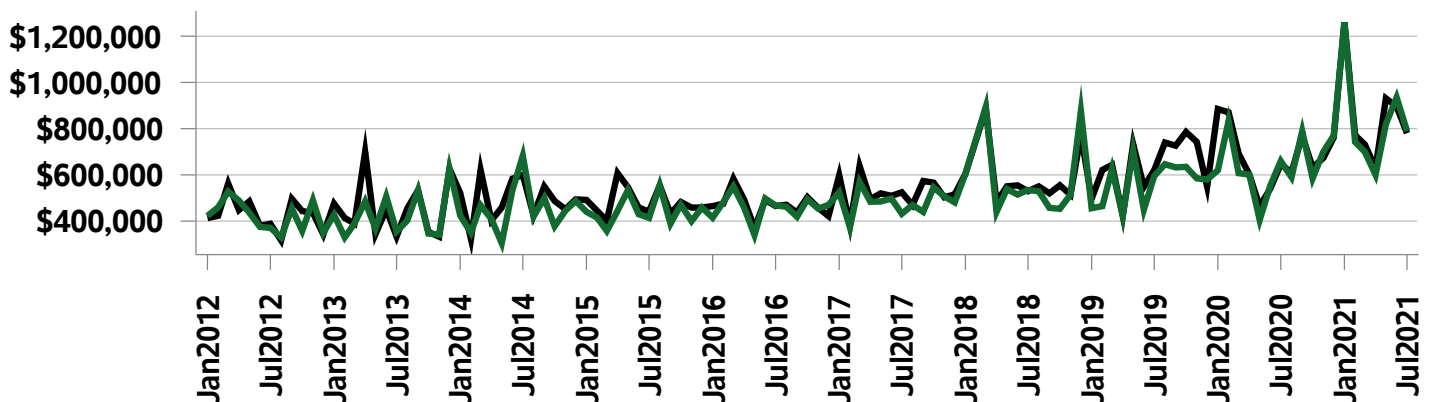
Active Listings (July only)



Months of Inventory (July only)

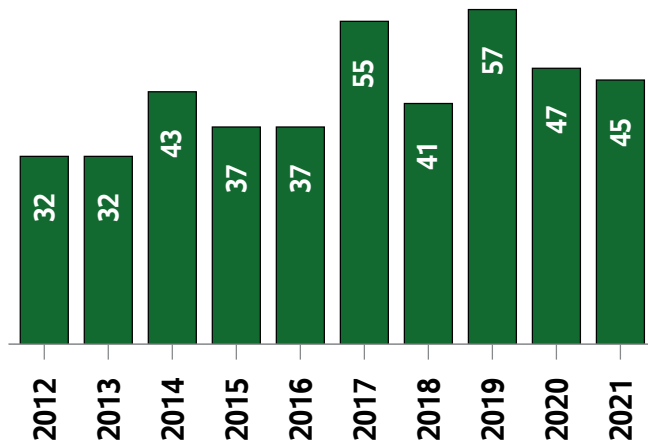


Average Price and Median Price

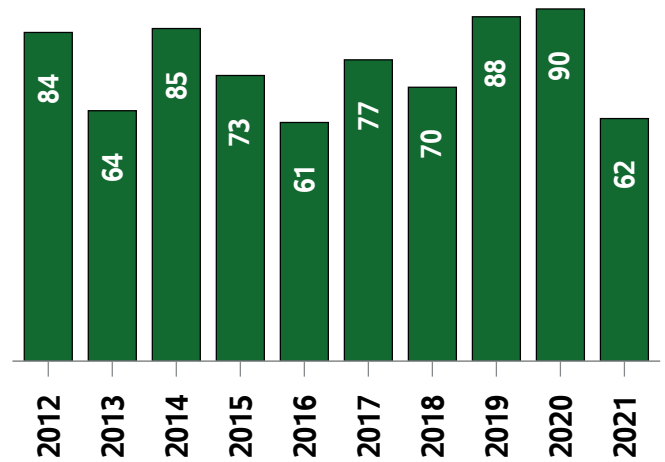


Fernie MLS® Single Family Market Activity

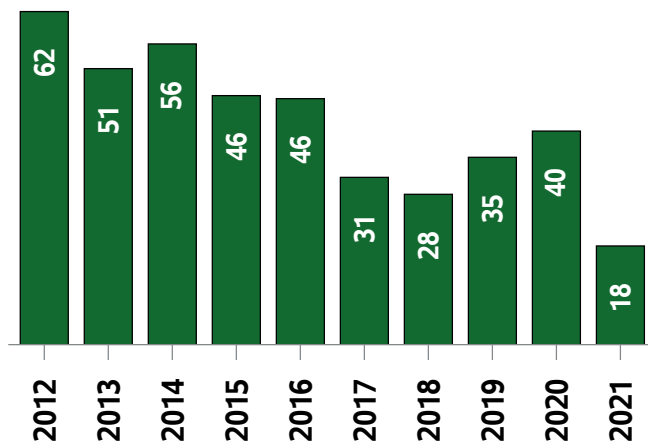
Sales Activity (July Year-to-date)



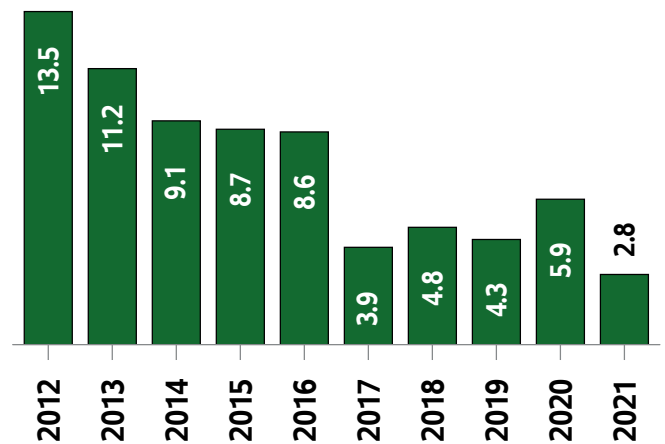
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	6	20.0	-33.3	0.0	500.0	200.0	20.0
Dollar Volume	\$2,784,700	35.5	-20.3	43.5	2,220.6	979.3	149.6
New Listings	8	166.7	0.0	0.0	60.0	-38.5	0.0
Active Listings	11	-15.4	-52.2	-62.1	-69.4	-85.3	-85.3
Sales to New Listings Ratio ¹	75.0	166.7	112.5	75.0	20.0	15.4	62.5
Months of Inventory ²	1.8	2.6	2.6	4.8	36.0	37.5	15.0
Average Price	\$464,117	12.9	19.5	43.5	286.8	259.8	108.0
Median Price	\$421,750	6.2	8.1	36.7	251.5	226.9	57.7
Sale to List Price Ratio	97.7	96.5	96.7	95.6	92.4	70.3	94.0
Median Days on Market	34.0	35.0	70.0	36.5	622.0	50.5	75.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	45	104.5	66.7	32.4	28.6	164.7	32.4
Dollar Volume	\$22,333,942	217.7	137.5	86.8	132.8	523.2	177.9
New Listings	44	120.0	10.0	-15.4	-18.5	-49.4	-47.0
Active Listings ³	13	-9.2	-35.0	-48.9	-66.8	-77.2	-81.1
Sales to New Listings Ratio ⁴	102.3	110.0	67.5	65.4	64.8	19.5	41.0
Months of Inventory ⁵	2.0	4.5	5.1	5.1	7.7	22.9	13.9
Average Price	\$496,310	55.3	42.5	41.1	81.1	135.4	110.0
Median Price	\$435,000	25.3	10.5	20.2	58.2	99.5	62.6
Sale to List Price Ratio	98.0	96.2	95.6	95.4	94.6	90.3	92.6
Median Days on Market	56.0	51.5	64.0	33.0	83.0	58.0	87.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

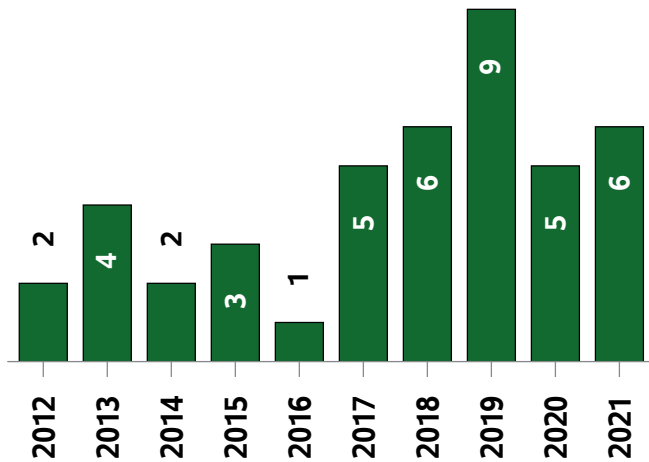
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

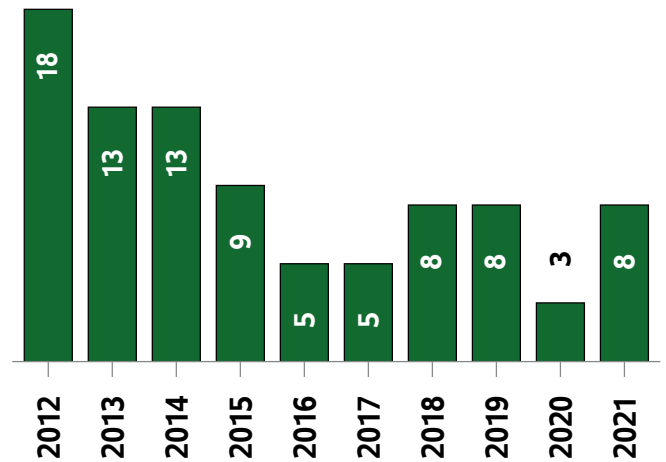
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Residential Market Activity

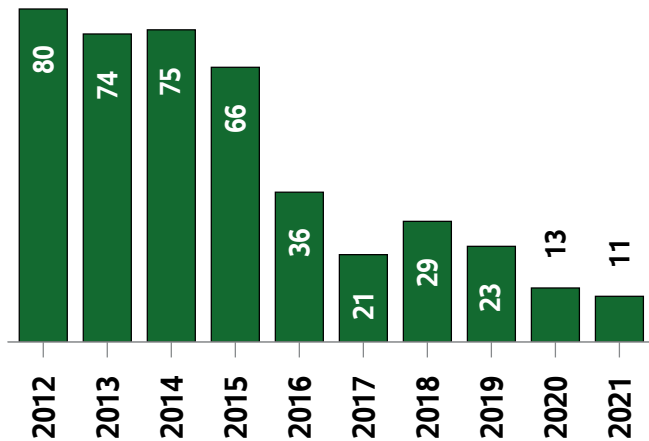
Sales Activity (July only)



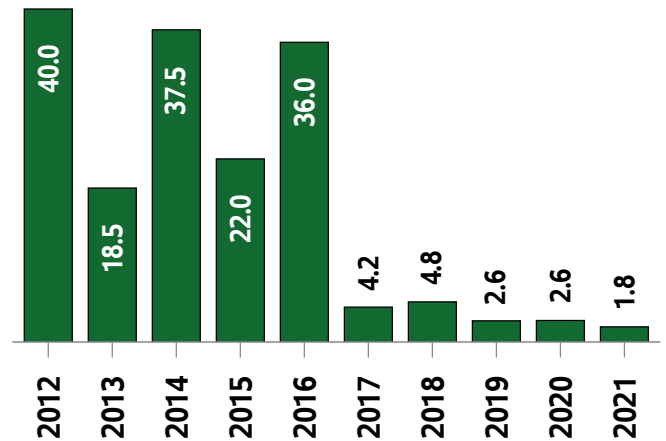
New Listings (July only)



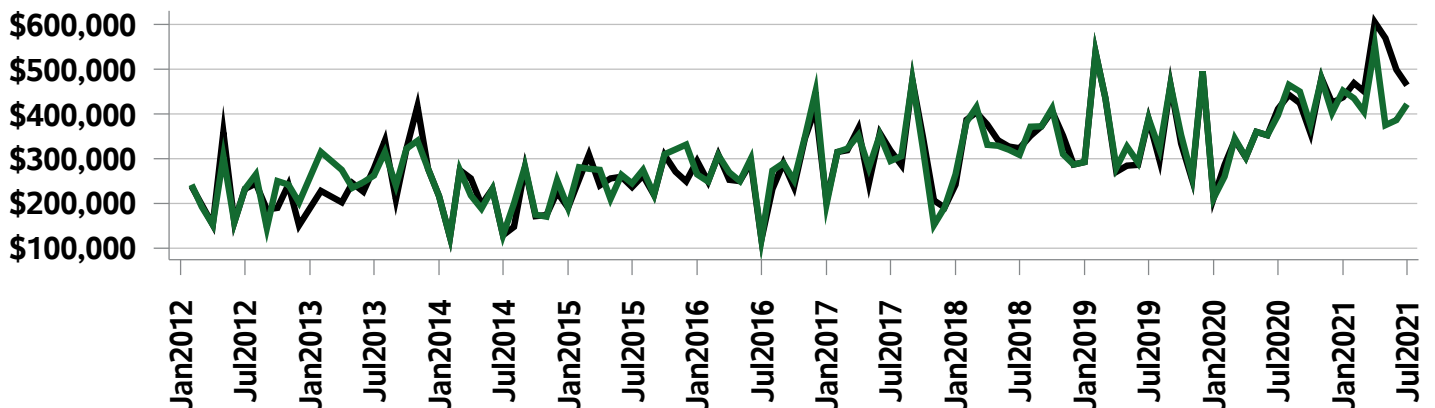
Active Listings (July only)



Months of Inventory (July only)

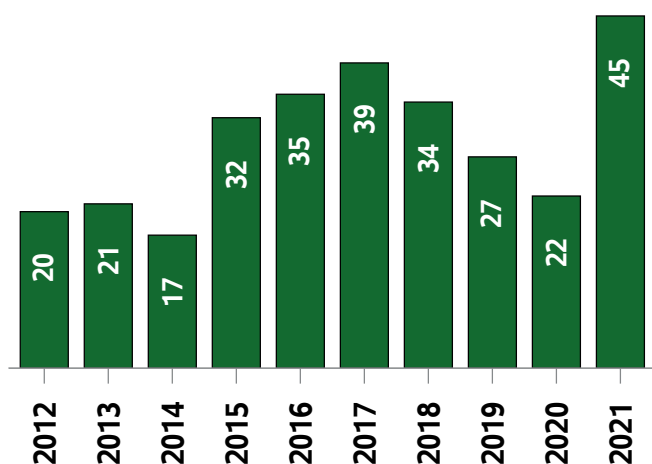


Average Price and Median Price

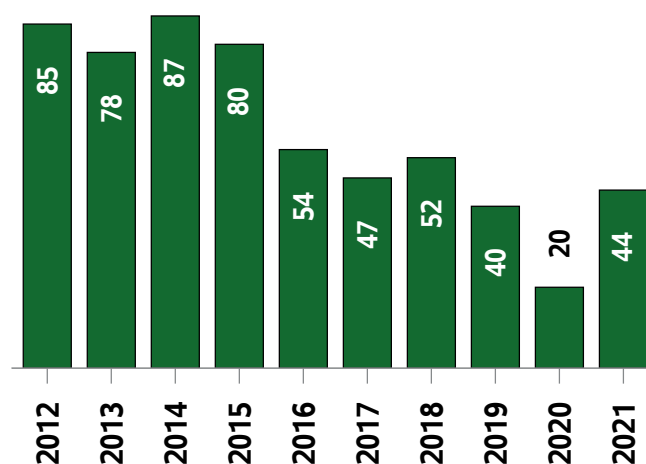


Golden MLS® Residential Market Activity

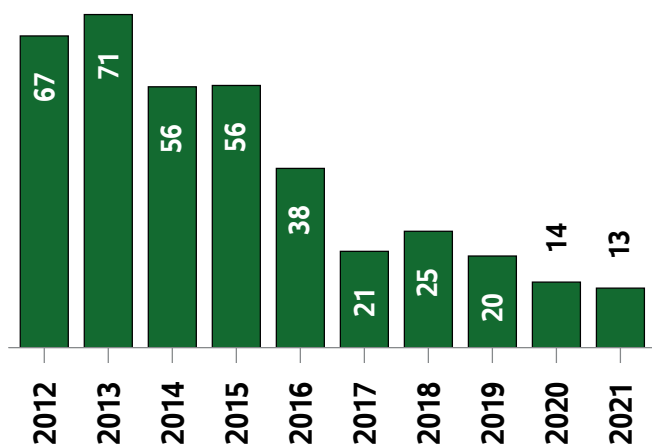
Sales Activity (July Year-to-date)



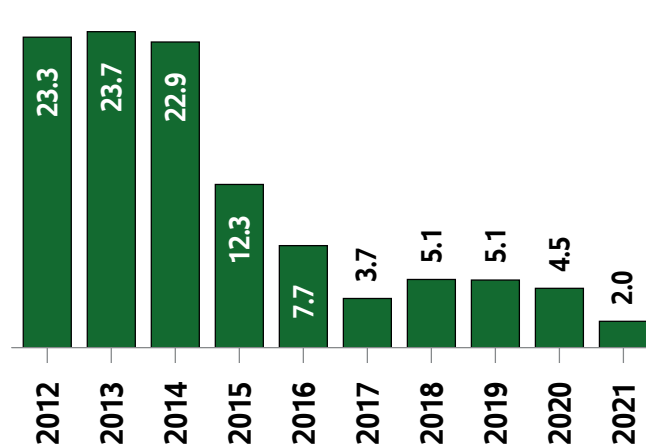
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	4	-20.0	-55.6	0.0	—	300.0	0.0
Dollar Volume	\$2,326,700	13.2	-33.4	58.3	—	865.4	111.8
New Listings	6	200.0	0.0	20.0	20.0	-45.5	-14.3
Active Listings	11	83.3	-35.3	-50.0	-60.7	-81.7	-80.4
Sales to New Listings Ratio ¹	66.7	250.0	150.0	80.0	—	9.1	57.1
Months of Inventory ²	2.8	1.2	1.9	5.5	—	60.0	14.0
Average Price	\$581,675	41.5	49.8	58.3	—	141.4	111.8
Median Price	\$532,350	34.1	36.5	39.5	—	120.9	98.8
Sale to List Price Ratio	99.0	96.5	96.7	95.5	—	94.5	96.1
Median Days on Market	40.5	35.0	70.0	49.0	—	65.0	50.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	27	80.0	42.1	-12.9	-3.6	125.0	42.1
Dollar Volume	\$15,790,872	169.8	92.3	42.7	83.9	443.3	176.2
New Listings	31	93.8	10.7	-31.1	-32.6	-53.7	-50.0
Active Listings ³	10	30.8	-38.2	-44.7	-65.3	-78.2	-79.8
Sales to New Listings Ratio ⁴	87.1	93.8	67.9	68.9	60.9	17.9	30.6
Months of Inventory ⁵	2.5	3.5	5.8	4.0	7.0	26.0	17.7
Average Price	\$584,847	49.9	35.3	63.8	90.7	141.5	94.3
Median Price	\$485,000	33.6	12.8	32.9	57.7	105.5	60.3
Sale to List Price Ratio	98.7	97.1	96.7	95.4	94.9	92.8	94.9
Median Days on Market	53.0	45.0	82.0	34.0	69.5	70.5	84.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

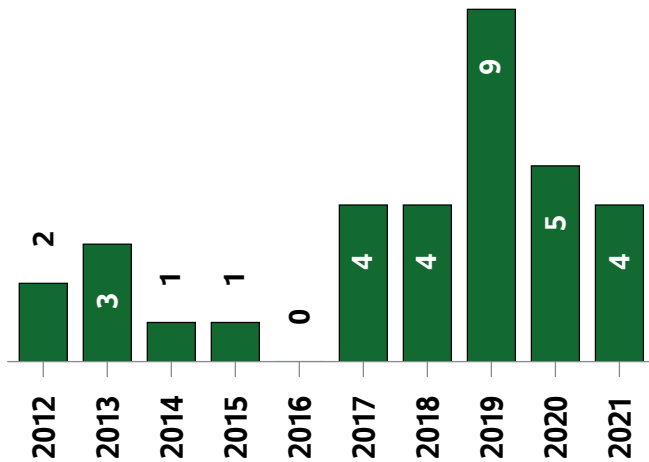
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

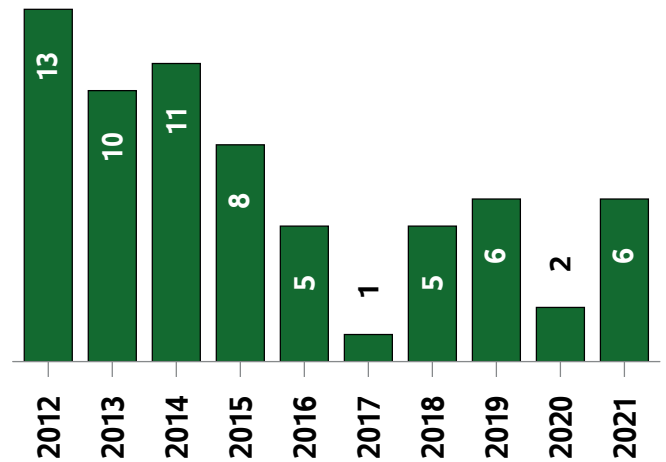
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Single Family Market Activity

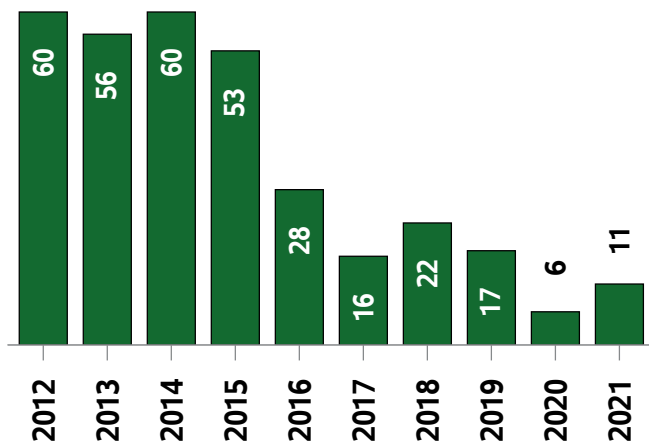
Sales Activity (July only)



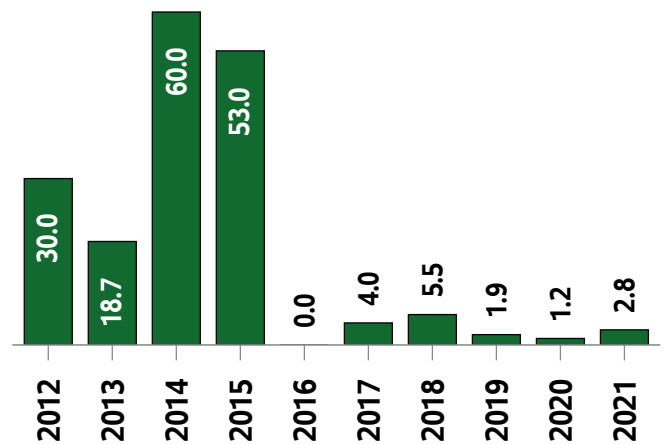
New Listings (July only)



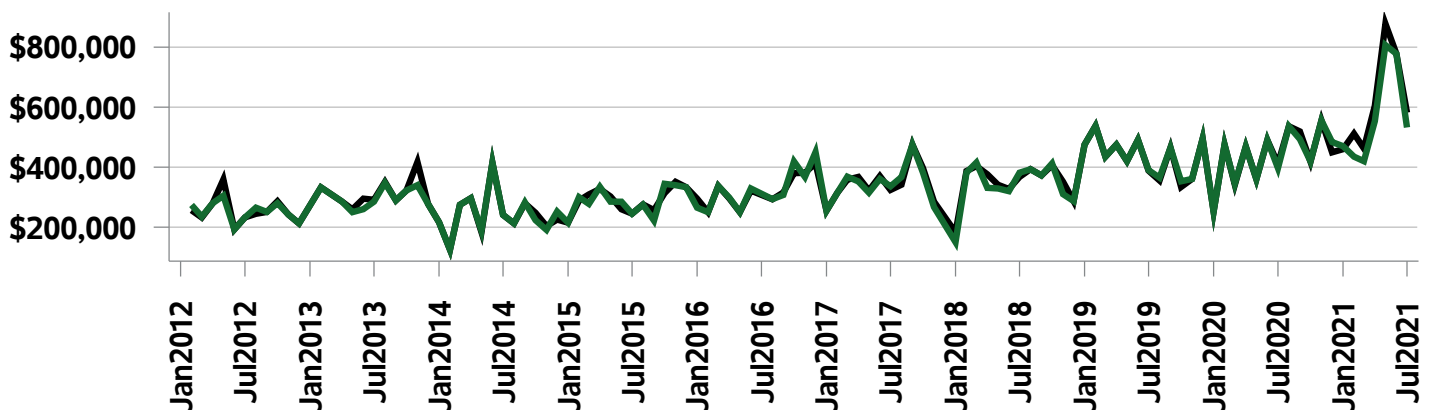
Active Listings (July only)



Months of Inventory (July only)

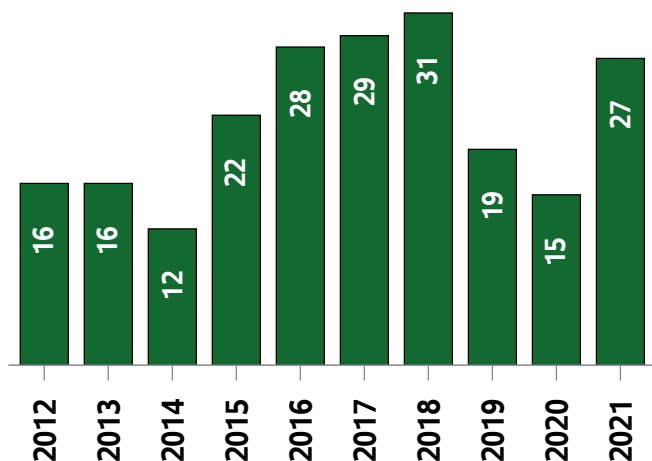


Average Price and Median Price

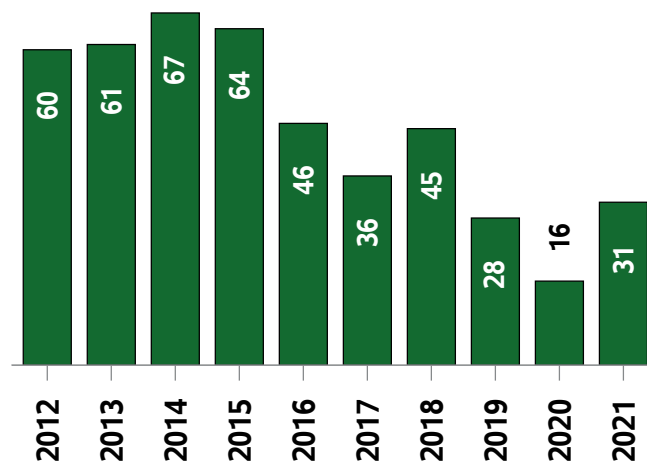


Golden MLS® Single Family Market Activity

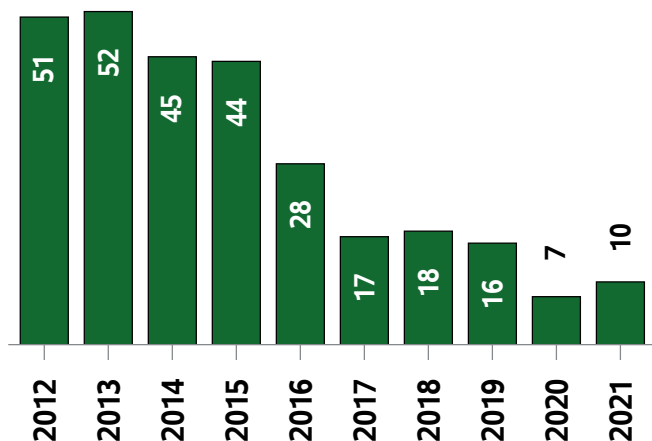
Sales Activity (July Year-to-date)



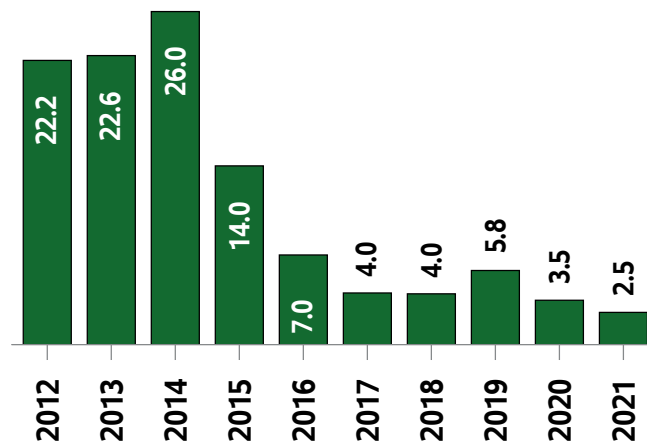
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	6	-53.8	0.0	-14.3	-45.5	-14.3	0.0
Dollar Volume	\$2,353,400	-41.8	42.4	44.3	-2.6	80.1	139.4
New Listings	10	-33.3	-41.2	-37.5	-33.3	-9.1	-44.4
Active Listings	24	-52.9	-61.9	-51.0	-77.8	-79.5	-74.2
Sales to New Listings Ratio ¹	60.0	86.7	35.3	43.8	73.3	63.6	33.3
Months of Inventory ²	4.0	3.9	10.5	7.0	9.8	16.7	15.5
Average Price	\$392,233	26.0	42.4	68.3	78.6	110.1	139.4
Median Price	\$399,000	31.9	61.0	81.4	94.6	118.0	131.3
Sale to List Price Ratio	100.2	95.0	94.6	97.3	95.0	89.6	93.3
Median Days on Market	25.5	68.0	158.0	37.0	63.0	265.0	82.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	54	-8.5	25.6	-8.5	10.2	22.7	107.7
Dollar Volume	\$18,043,533	8.6	41.0	18.2	77.3	119.9	266.5
New Listings	68	-20.9	-24.4	-22.7	-39.8	-43.8	-35.8
Active Listings ³	21	-60.7	-57.4	-47.6	-79.1	-80.7	-75.6
Sales to New Listings Ratio ⁴	79.4	68.6	47.8	67.0	43.4	36.4	24.5
Months of Inventory ⁵	2.7	6.2	7.9	4.7	14.0	17.0	22.7
Average Price	\$334,140	18.6	12.3	29.2	60.9	79.2	76.5
Median Price	\$323,167	16.9	7.7	35.4	62.4	75.6	80.5
Sale to List Price Ratio	98.7	96.0	96.5	96.5	94.4	92.6	93.1
Median Days on Market	41.0	68.0	63.0	37.0	174.0	137.5	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

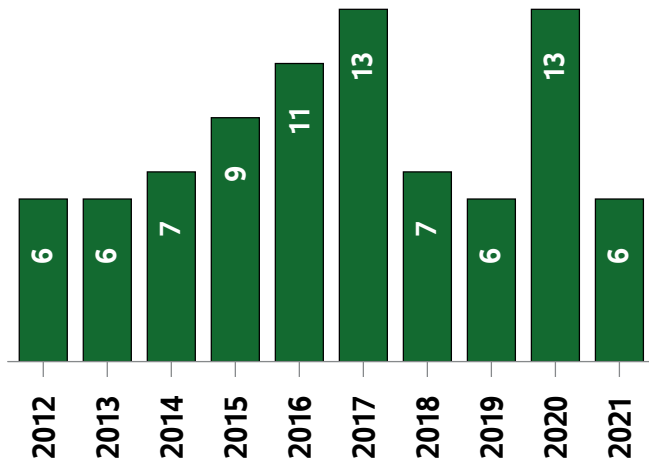
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

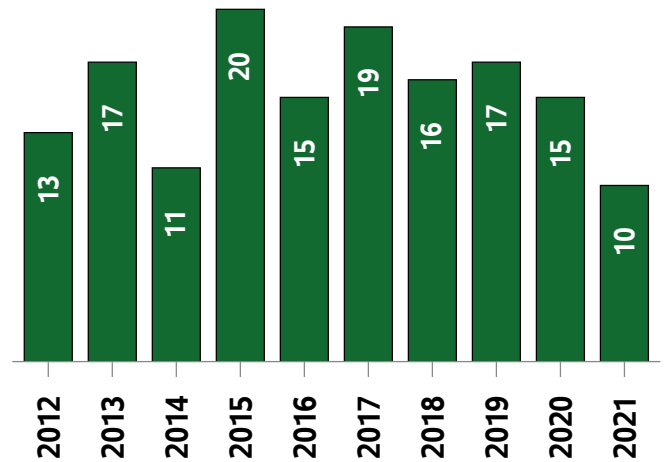
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Residential Market Activity

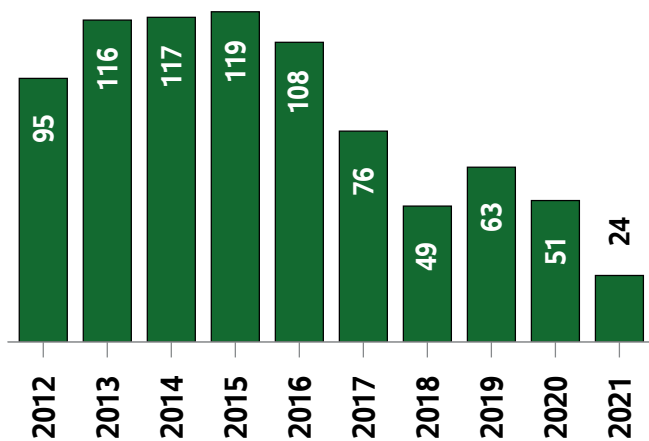
Sales Activity (July only)



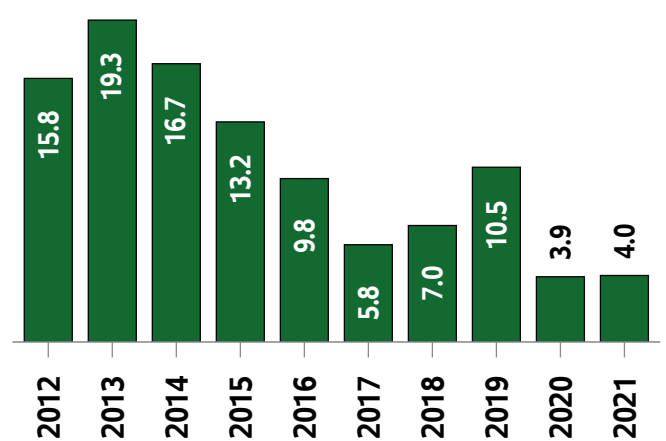
New Listings (July only)



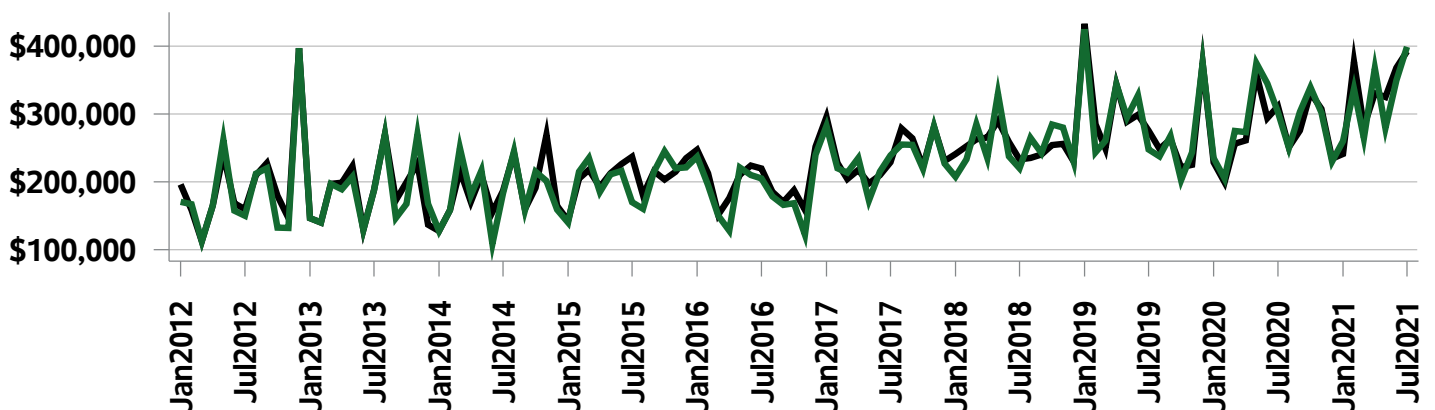
Active Listings (July only)



Months of Inventory (July only)

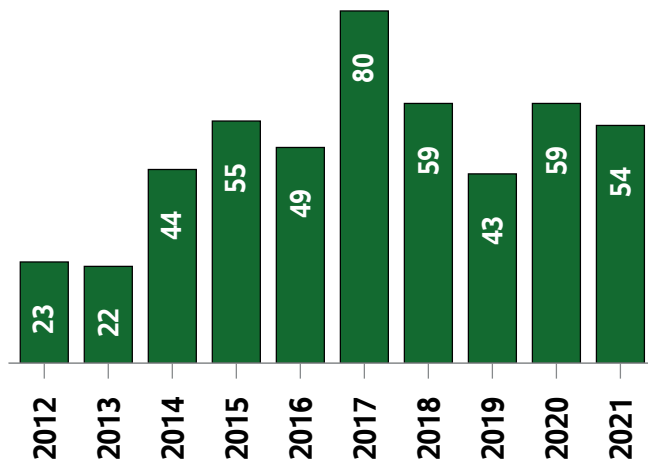


Average Price and Median Price

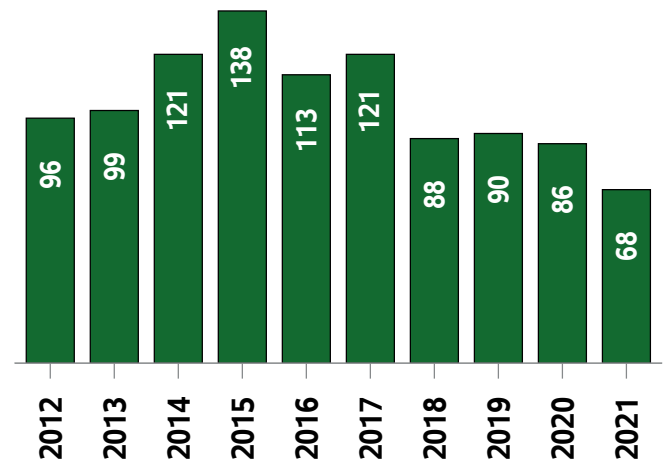


Grand Forks MLS® Residential Market Activity

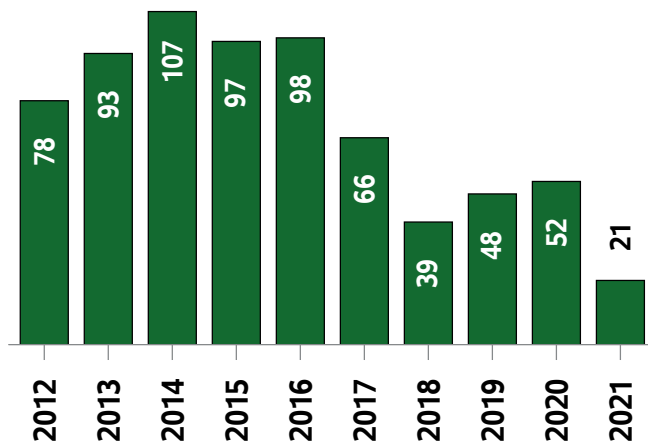
Sales Activity (July Year-to-date)



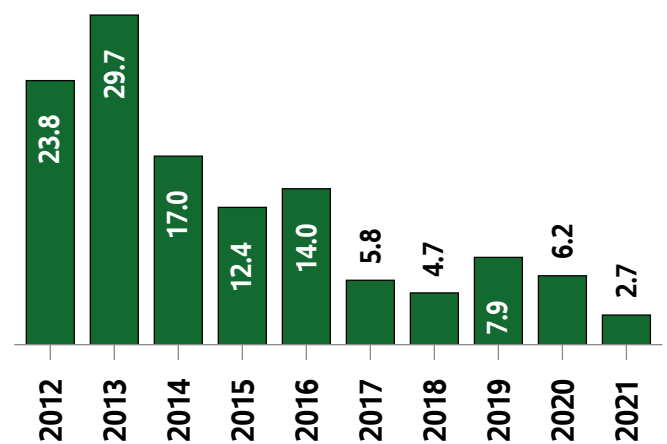
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	4	-66.7	-20.0	-20.0	-55.6	-33.3	-20.0
Dollar Volume	\$1,758,500	-55.6	18.6	30.0	-23.8	58.7	98.0
New Listings	9	-30.8	-40.0	-18.2	-25.0	-10.0	-35.7
Active Listings	20	-53.5	-63.0	-47.4	-78.0	-79.2	-73.0
Sales to New Listings Ratio ¹	44.4	92.3	33.3	45.5	75.0	60.0	35.7
Months of Inventory ²	5.0	3.6	10.8	7.6	10.1	16.0	14.8
Average Price	\$439,625	33.2	48.2	62.5	71.4	138.1	147.5
Median Price	\$421,750	35.5	67.4	71.4	69.4	132.4	141.0
Sale to List Price Ratio	100.3	95.5	95.7	97.7	95.3	90.1	94.7
Median Days on Market	12.0	55.0	244.0	37.0	63.0	194.5	52.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	44	-18.5	10.0	-12.0	18.9	29.4	131.6
Dollar Volume	\$16,213,333	1.6	30.3	16.4	84.4	121.5	319.9
New Listings	56	-24.3	-30.0	-21.1	-43.4	-48.6	-32.5
Active Listings ³	17	-63.5	-59.9	-49.6	-78.2	-79.9	-75.3
Sales to New Listings Ratio ⁴	78.6	73.0	50.0	70.4	37.4	31.2	22.9
Months of Inventory ⁵	2.6	5.9	7.2	4.6	14.4	17.0	24.7
Average Price	\$368,485	24.7	18.4	32.3	55.1	71.1	81.3
Median Price	\$358,500	22.6	12.7	23.2	51.3	72.0	97.0
Sale to List Price Ratio	99.0	96.1	96.8	96.3	94.9	92.7	94.3
Median Days on Market	37.5	66.5	70.0	37.0	128.0	117.0	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

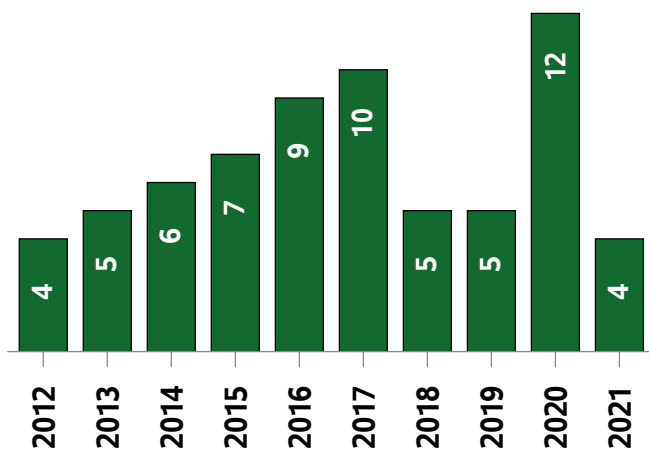
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

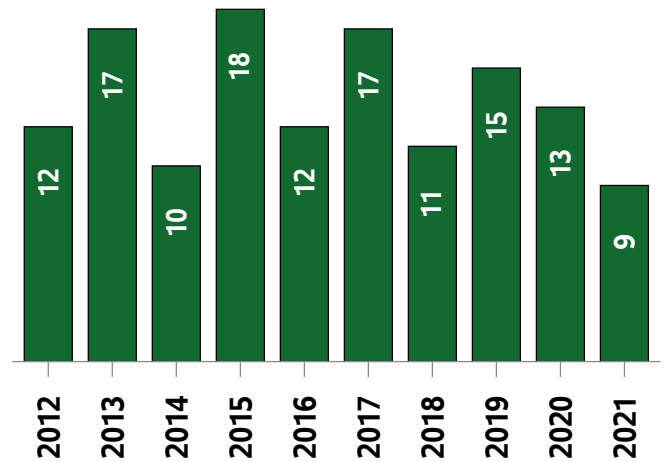
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Single Family Market Activity

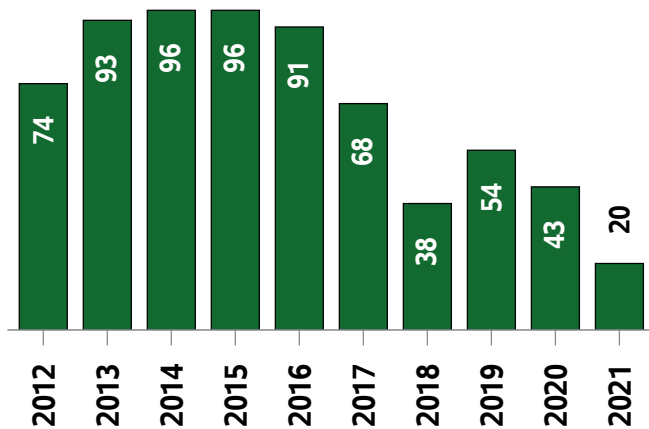
Sales Activity (July only)



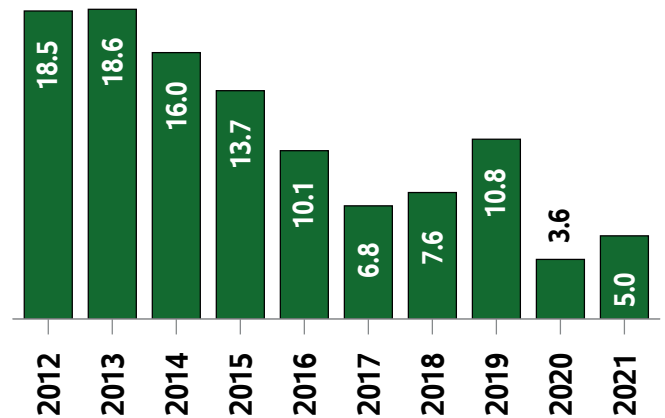
New Listings (July only)



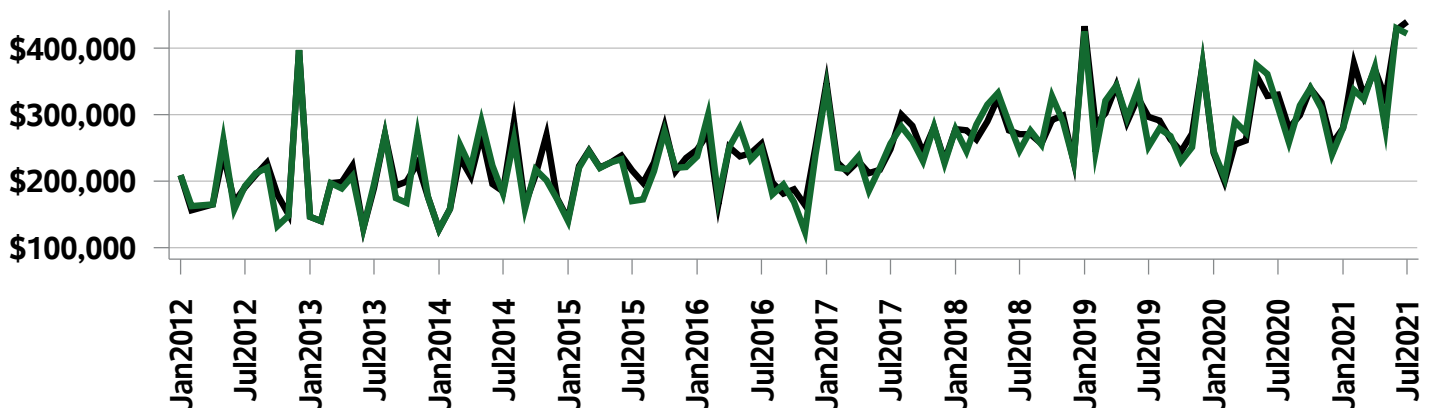
Active Listings (July only)



Months of Inventory (July only)

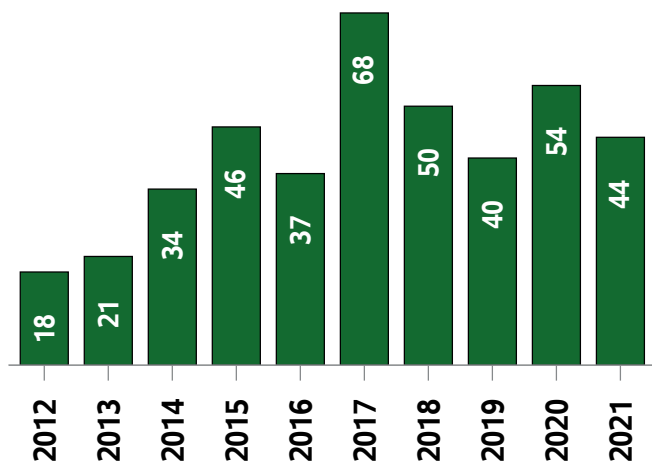


Average Price and Median Price

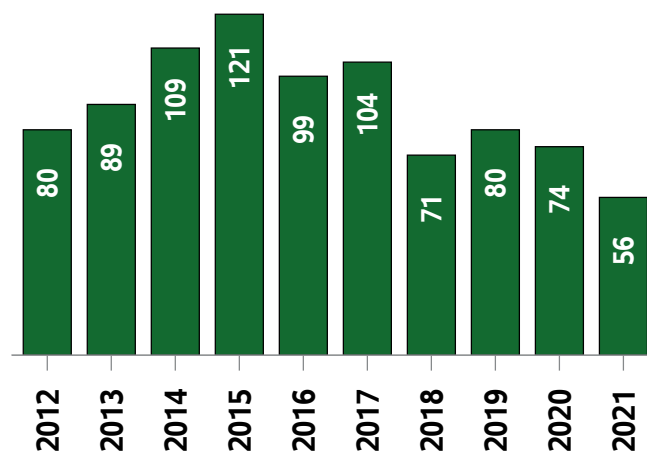


Grand Forks MLS® Single Family Market Activity

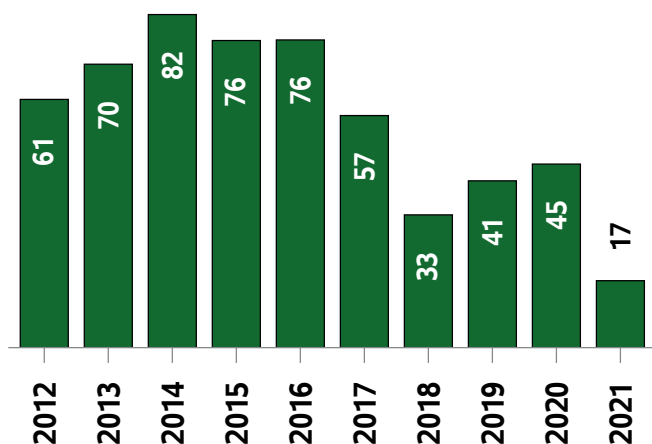
Sales Activity (July Year-to-date)



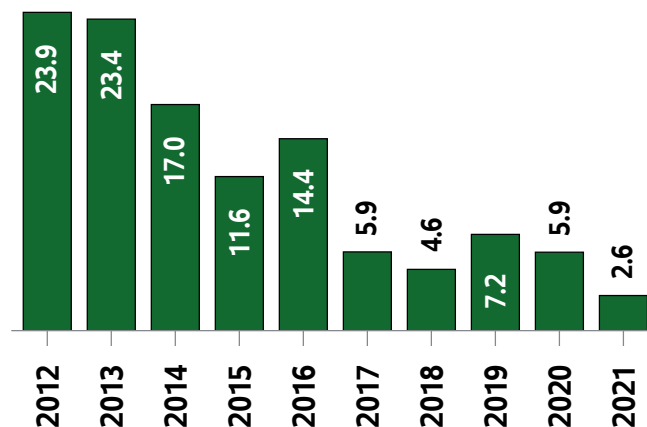
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	-35.0	0.0	18.2	18.2	160.0	550.0
Dollar Volume	\$6,464,800	-22.0	8.7	76.6	59.5	524.3	762.0
New Listings	16	-20.0	-5.9	60.0	-15.8	-5.9	-5.9
Active Listings	41	-46.1	-57.7	-44.6	-47.4	-60.2	-67.2
Sales to New Listings Ratio ¹	81.3	100.0	76.5	110.0	57.9	29.4	11.8
Months of Inventory ²	3.2	3.8	7.5	6.7	7.1	20.6	62.5
Average Price	\$497,292	20.0	8.7	49.4	35.0	140.1	32.6
Median Price	\$375,000	-3.8	-21.9	6.1	5.6	56.3	0.0
Sale to List Price Ratio	96.7	97.0	98.2	94.1	96.2	93.7	89.6
Median Days on Market	35.0	82.0	69.0	74.0	52.0	97.0	137.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	133	133.3	137.5	98.5	166.0	216.7	565.0
Dollar Volume	\$58,901,745	164.0	165.8	167.8	229.5	303.3	805.8
New Listings	156	45.8	18.2	35.7	48.6	35.7	25.8
Active Listings ³	33	-52.1	-60.2	-51.6	-57.0	-56.8	-67.4
Sales to New Listings Ratio ⁴	85.3	53.3	42.4	58.3	47.6	36.5	16.1
Months of Inventory ⁵	1.7	8.4	10.3	7.1	10.7	12.6	35.2
Average Price	\$442,870	13.1	11.9	34.9	23.9	27.3	36.2
Median Price	\$389,000	-1.5	-0.6	29.7	9.6	21.7	38.9
Sale to List Price Ratio	98.7	96.9	97.6	95.7	95.3	95.3	91.8
Median Days on Market	24.0	80.0	56.5	57.0	56.0	89.0	105.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

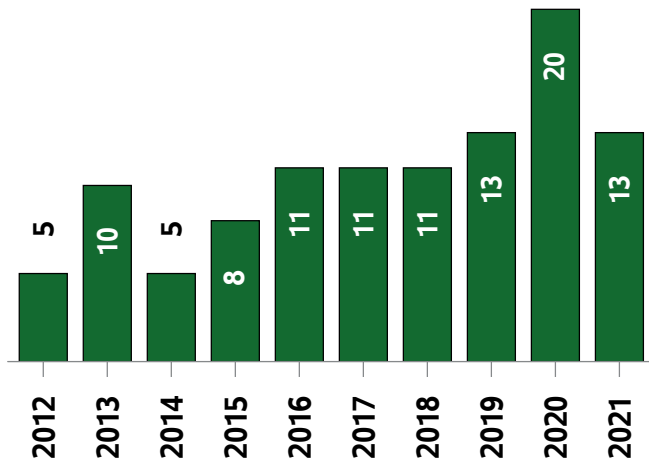
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

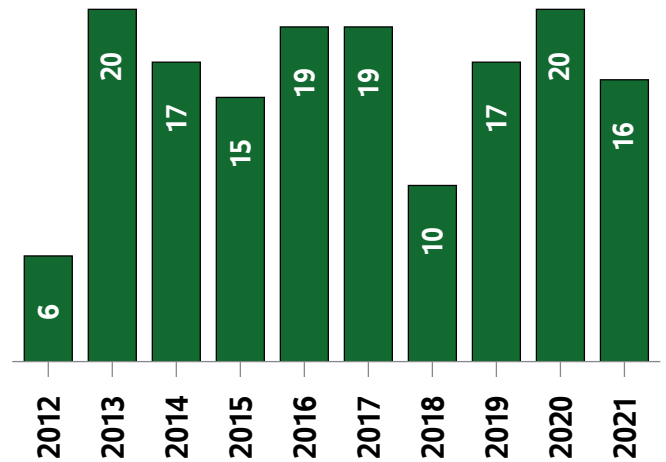
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Residential Market Activity

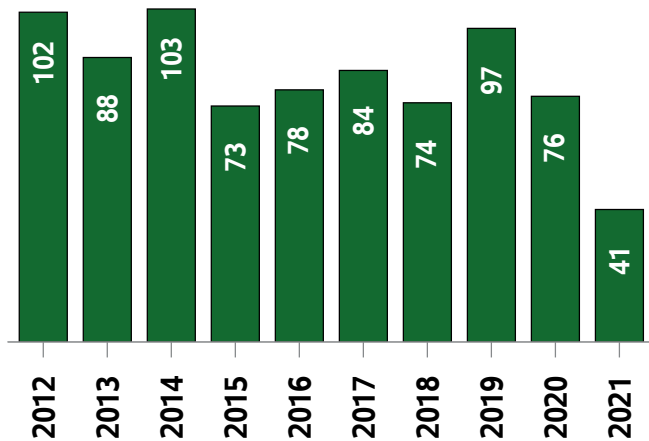
Sales Activity (July only)



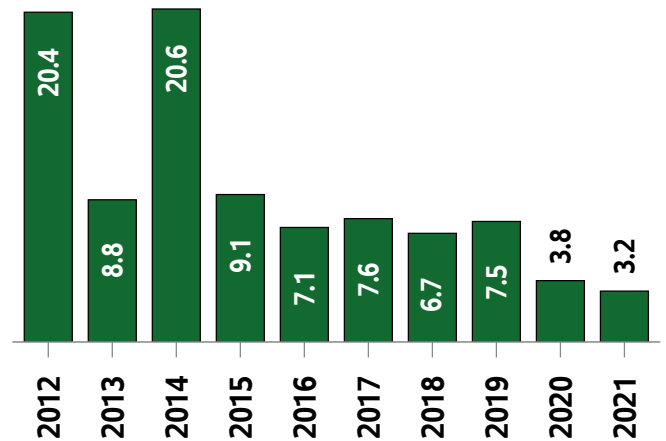
New Listings (July only)



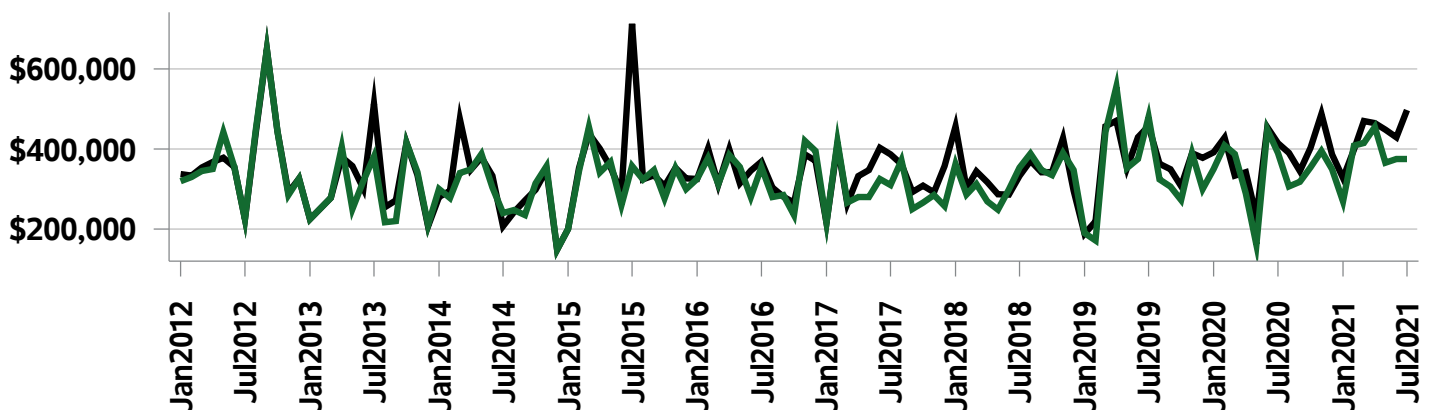
Active Listings (July only)



Months of Inventory (July only)

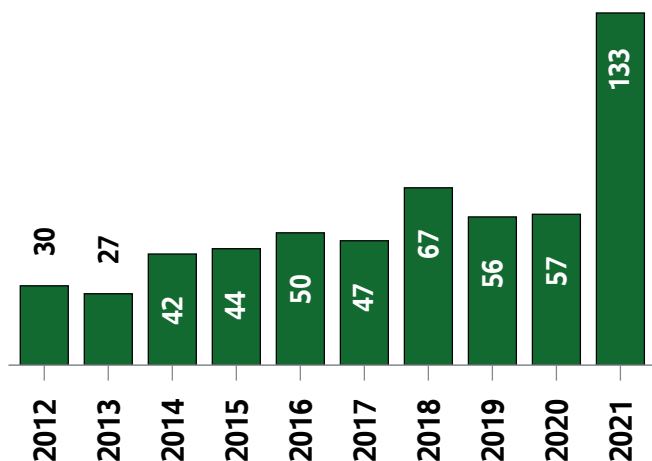


Average Price and Median Price

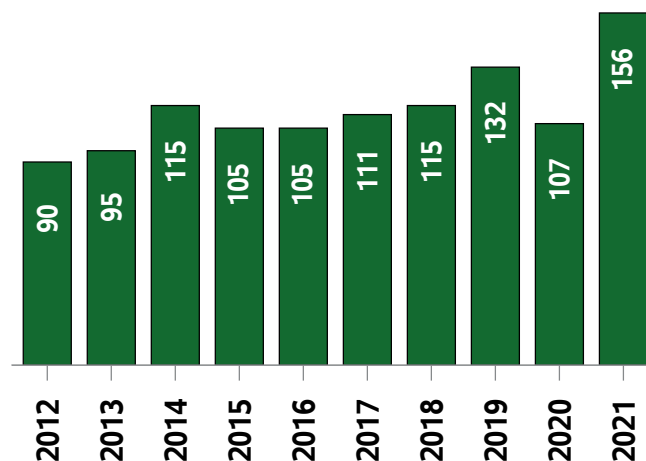


Invermere MLS® Residential Market Activity

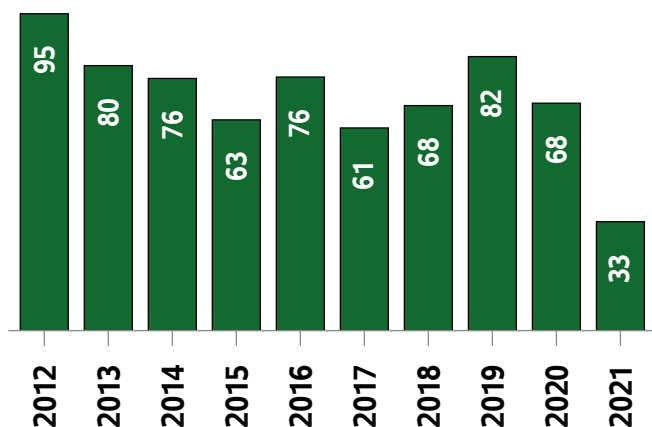
Sales Activity (July Year-to-date)



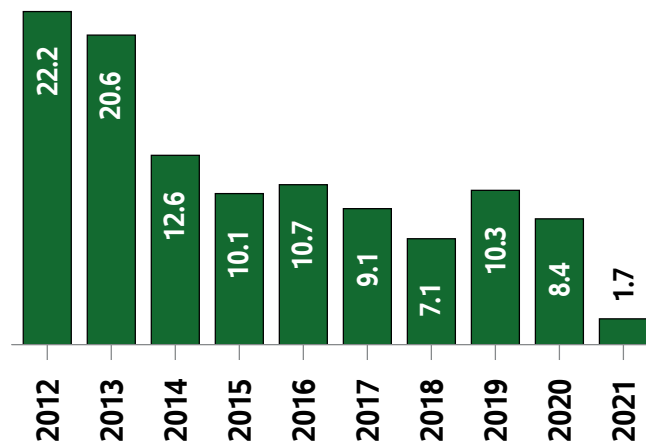
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	6	-40.0	-14.3	-14.3	-33.3	100.0	500.0
Dollar Volume	\$4,298,800	-18.8	18.0	45.5	23.2	420.4	718.8
New Listings	7	0.0	-22.2	40.0	-41.7	-36.4	-22.2
Active Listings	20	-44.4	-60.0	-59.2	-54.5	-67.2	-74.4
Sales to New Listings Ratio ¹	85.7	142.9	77.8	140.0	75.0	27.3	11.1
Months of Inventory ²	3.3	3.6	7.1	7.0	4.9	20.3	78.0
Average Price	\$716,467	35.3	37.7	69.8	84.8	160.2	36.5
Median Price	\$514,400	11.5	-2.9	21.9	44.9	80.5	-2.0
Sale to List Price Ratio	95.5	97.5	97.9	94.8	95.9	96.6	95.5
Median Days on Market	36.5	48.0	63.0	55.0	52.0	102.0	33.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	61	110.3	117.9	96.8	60.5	125.9	306.7
Dollar Volume	\$36,623,126	170.5	166.5	174.3	156.8	227.8	570.1
New Listings	75	44.2	0.0	7.1	4.2	1.4	-12.8
Active Listings ³	17	-48.1	-61.0	-57.0	-61.9	-58.9	-70.0
Sales to New Listings Ratio ⁴	81.3	55.8	37.3	44.3	52.8	36.5	17.4
Months of Inventory ⁵	2.0	8.0	11.0	9.0	8.3	10.8	26.7
Average Price	\$600,379	28.6	22.3	39.4	59.9	45.1	64.8
Median Price	\$571,000	29.2	20.7	54.3	58.6	63.1	81.3
Sale to List Price Ratio	98.4	96.9	97.2	95.0	95.3	95.3	92.6
Median Days on Market	25.0	66.0	47.5	55.0	49.0	81.0	124.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

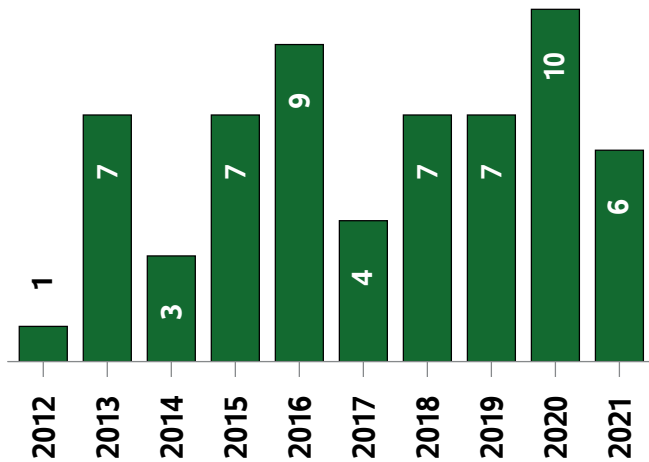
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

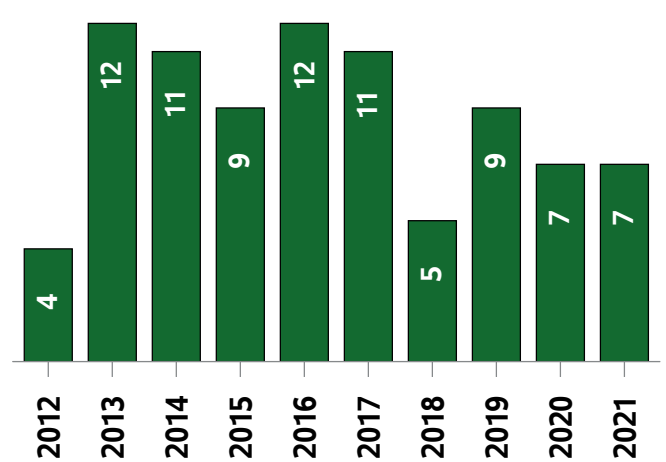
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Single Family Market Activity

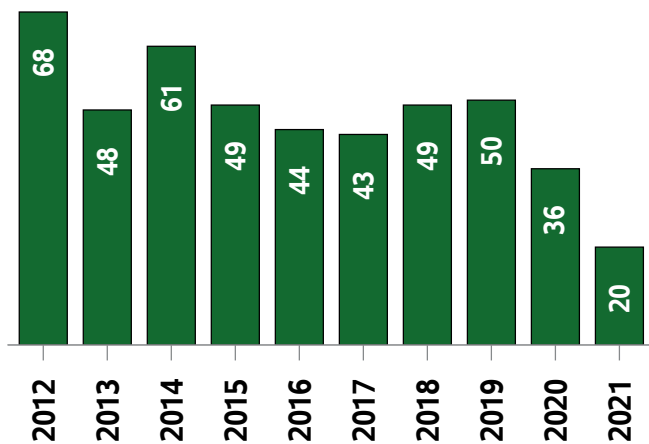
Sales Activity (July only)



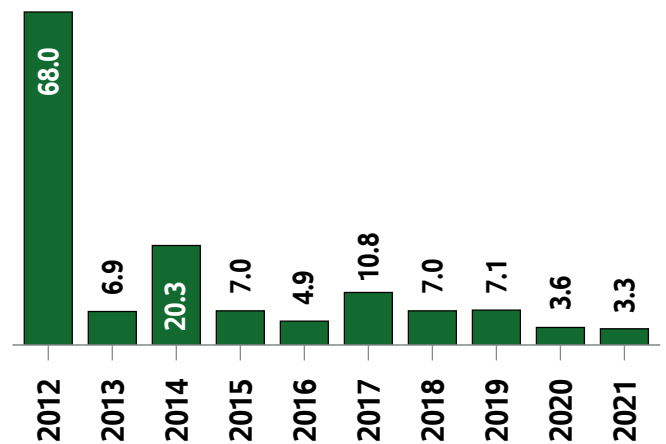
New Listings (July only)



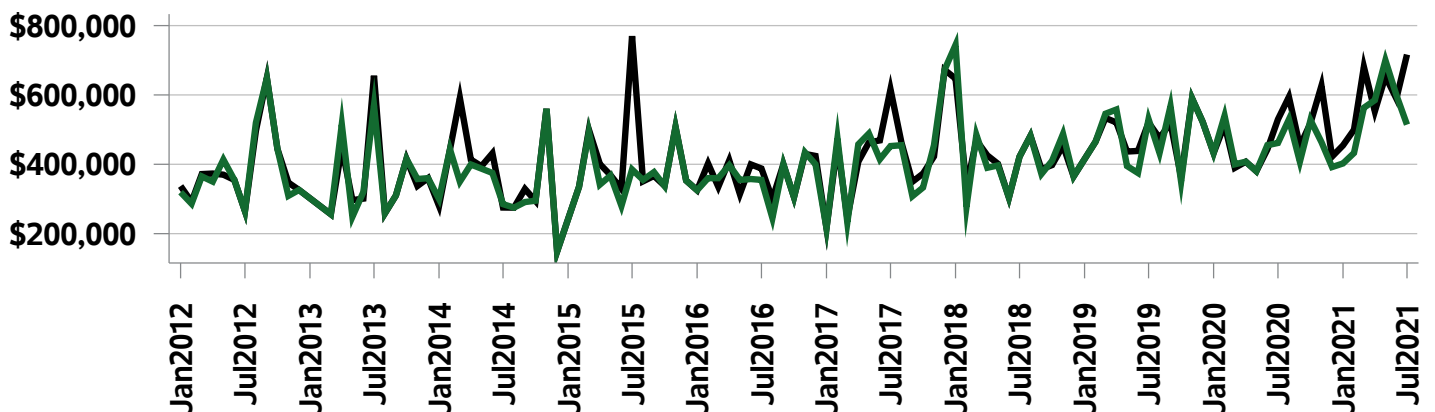
Active Listings (July only)



Months of Inventory (July only)

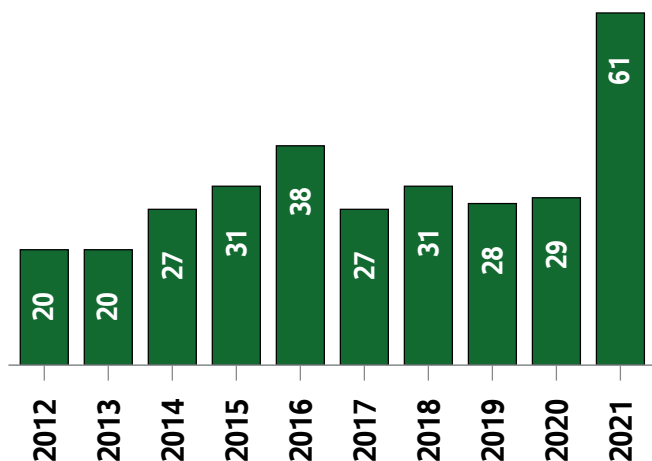


Average Price and Median Price

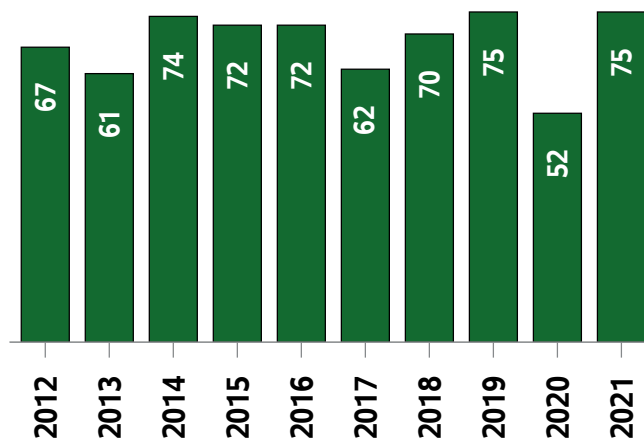


Invermere MLS® Single Family Market Activity

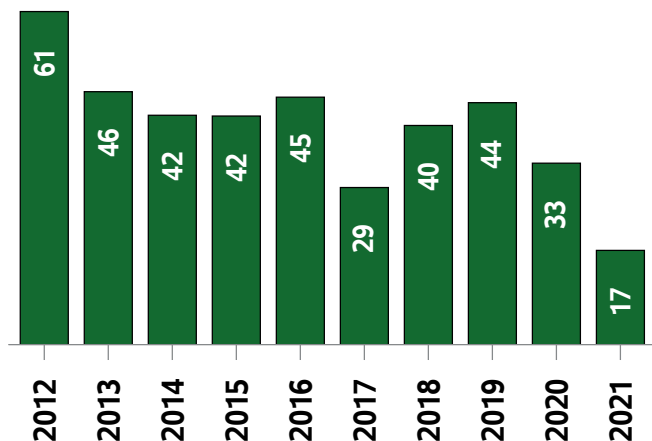
Sales Activity (July Year-to-date)



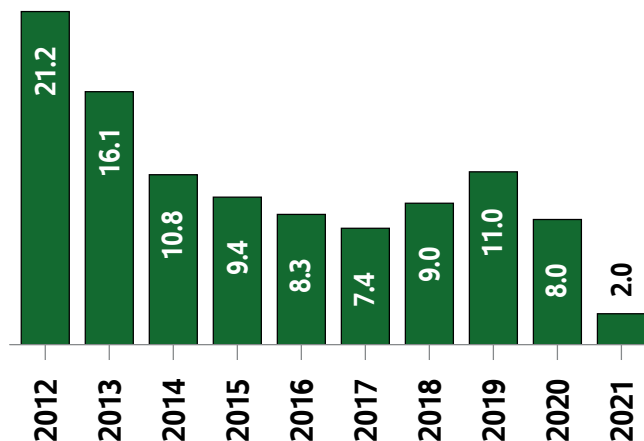
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	18	-30.8	0.0	0.0	5.9	28.6	260.0
Dollar Volume	\$7,397,900	-6.3	66.0	54.8	159.3	256.8	534.0
New Listings	30	15.4	7.1	-11.8	15.4	36.4	7.1
Active Listings	97	11.5	-11.8	-4.0	-36.6	-51.7	-61.7
Sales to New Listings Ratio ¹	60.0	100.0	64.3	52.9	65.4	63.6	17.9
Months of Inventory ²	5.4	3.3	6.1	5.6	9.0	14.4	50.6
Average Price	\$410,994	35.3	66.0	54.8	144.9	177.5	76.1
Median Price	\$345,000	4.5	34.6	35.8	105.6	131.5	32.7
Sale to List Price Ratio	96.9	96.3	95.7	96.7	95.7	92.0	89.8
Median Days on Market	32.0	54.5	44.5	28.5	75.0	148.5	369.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	151	64.1	36.0	23.8	19.8	49.5	147.5
Dollar Volume	\$54,115,217	87.8	60.8	85.1	134.6	118.1	316.2
New Listings	229	40.5	22.5	33.1	21.8	3.6	2.7
Active Listings ³	65	-15.7	-25.0	-31.0	-58.2	-66.3	-71.0
Sales to New Listings Ratio ⁴	65.9	56.4	59.4	70.9	67.0	45.7	27.4
Months of Inventory ⁵	3.0	5.9	5.5	5.4	8.7	13.4	25.8
Average Price	\$358,379	14.4	18.2	49.6	95.7	45.9	68.1
Median Price	\$337,000	10.0	12.7	44.9	101.0	51.8	56.7
Sale to List Price Ratio	98.6	96.0	95.8	95.1	95.2	94.4	93.4
Median Days on Market	30.0	60.0	43.0	42.0	112.0	105.0	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

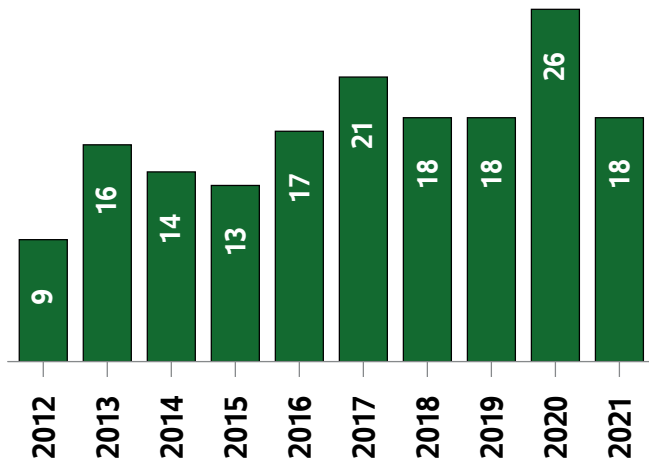
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

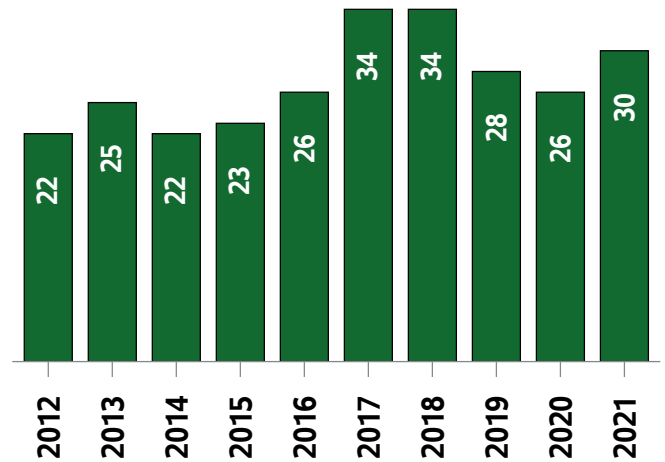
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Residential Market Activity

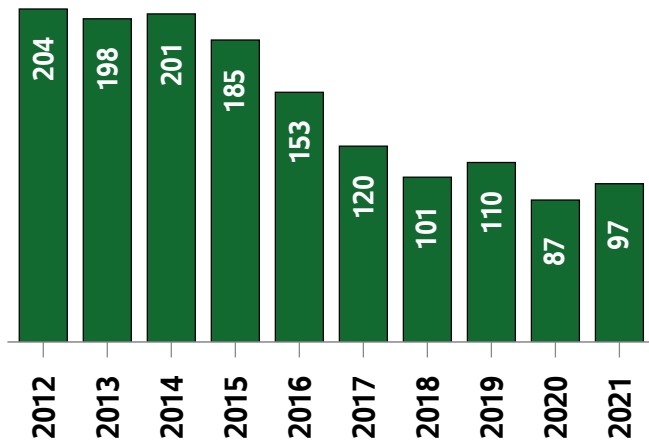
Sales Activity (July only)



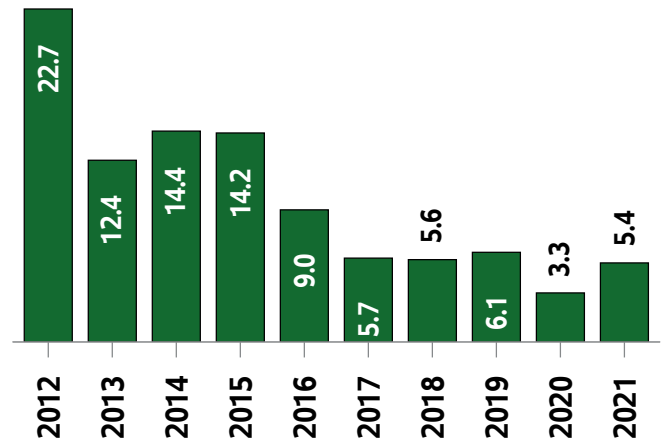
New Listings (July only)



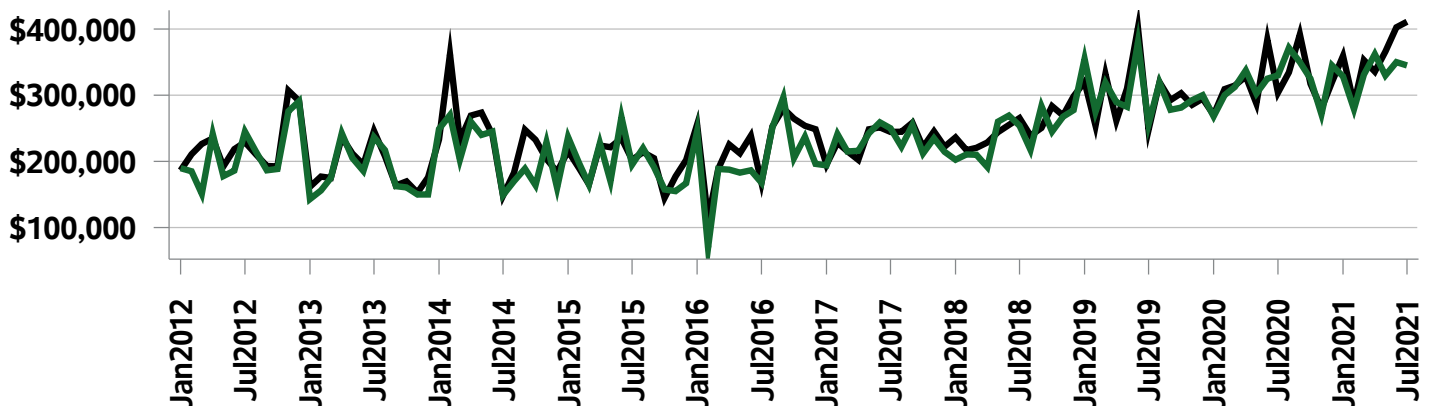
Active Listings (July only)



Months of Inventory (July only)

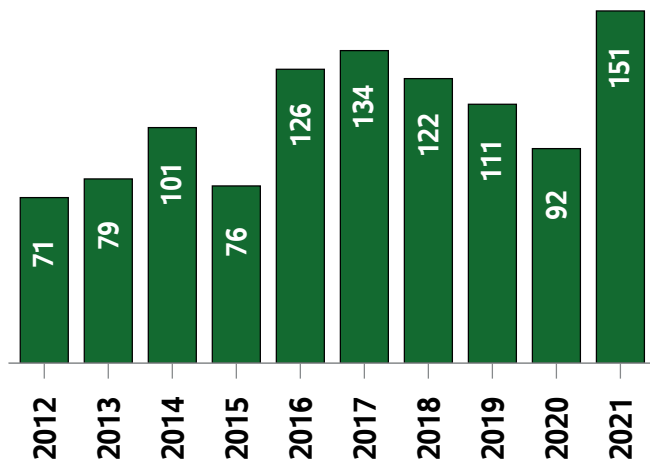


Average Price and Median Price

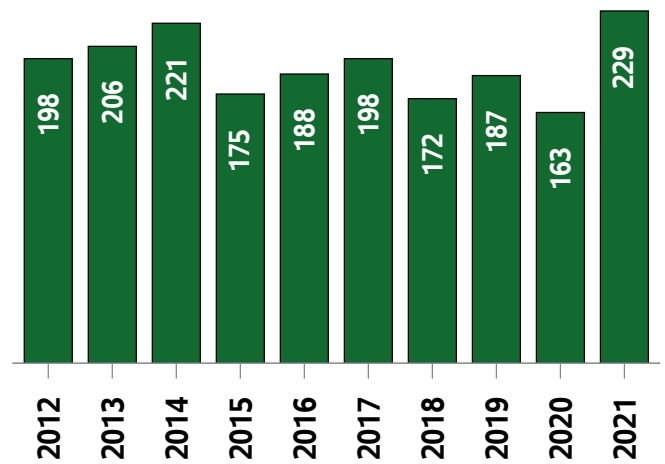


Kimberley MLS® Residential Market Activity

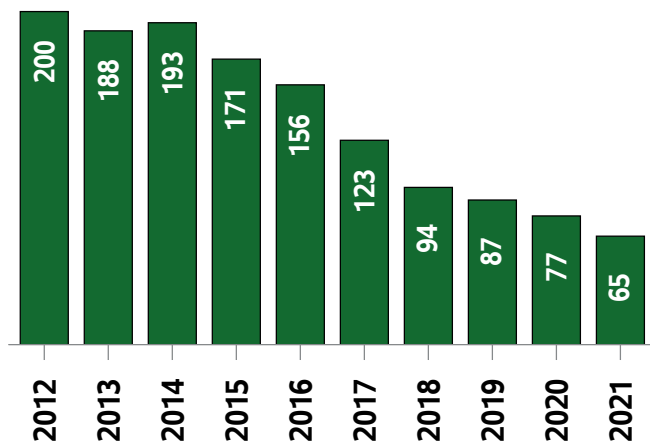
Sales Activity (July Year-to-date)



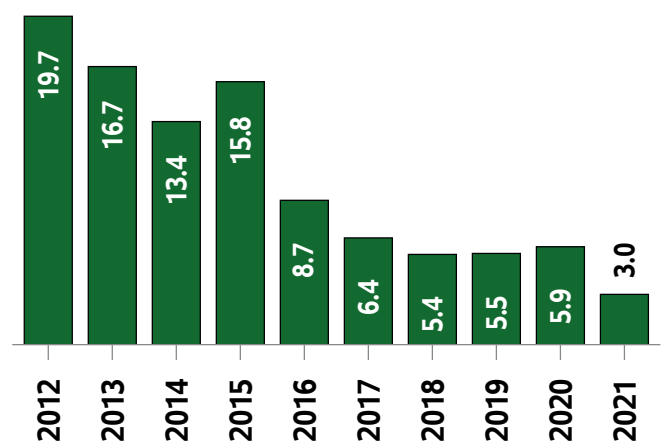
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	-27.8	-7.1	0.0	18.2	85.7	550.0
Dollar Volume	\$5,961,500	-7.6	44.1	44.0	185.4	390.9	1,402.0
New Listings	19	-20.8	-13.6	-29.6	-5.0	18.8	-9.5
Active Listings	63	5.0	-13.7	14.5	-25.0	-36.4	-57.4
Sales to New Listings Ratio ¹	68.4	75.0	63.6	48.1	55.0	43.8	9.5
Months of Inventory ²	4.8	3.3	5.2	4.2	7.6	14.1	74.0
Average Price	\$458,577	27.9	55.2	44.0	141.5	164.3	131.1
Median Price	\$360,000	3.4	24.2	20.0	104.0	125.0	81.4
Sale to List Price Ratio	96.8	97.2	97.2	97.5	97.0	92.5	88.4
Median Days on Market	32.0	54.5	44.5	26.0	50.0	104.0	99.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	84	16.7	7.7	7.7	16.7	16.7	82.6
Dollar Volume	\$36,369,467	45.3	32.4	57.5	106.4	84.1	255.1
New Listings	144	14.3	11.6	18.0	3.6	-0.7	-13.8
Active Listings ³	38	-22.6	-31.5	-7.7	-52.1	-57.6	-68.4
Sales to New Listings Ratio ⁴	58.3	57.1	60.5	63.9	51.8	49.7	27.5
Months of Inventory ⁵	3.1	4.7	4.9	3.7	7.6	8.6	18.1
Average Price	\$432,970	24.6	22.9	46.3	76.9	57.8	94.5
Median Price	\$381,500	17.4	12.2	38.5	77.9	49.9	64.1
Sale to List Price Ratio	99.5	96.9	96.6	96.2	95.8	95.2	93.9
Median Days on Market	30.5	50.0	44.5	28.5	52.5	96.0	60.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

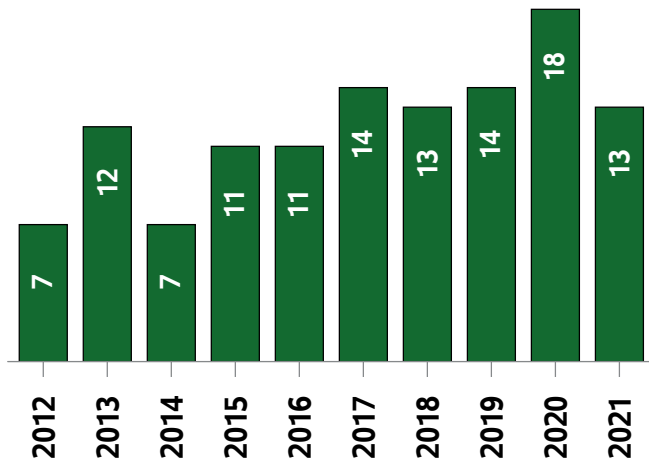
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

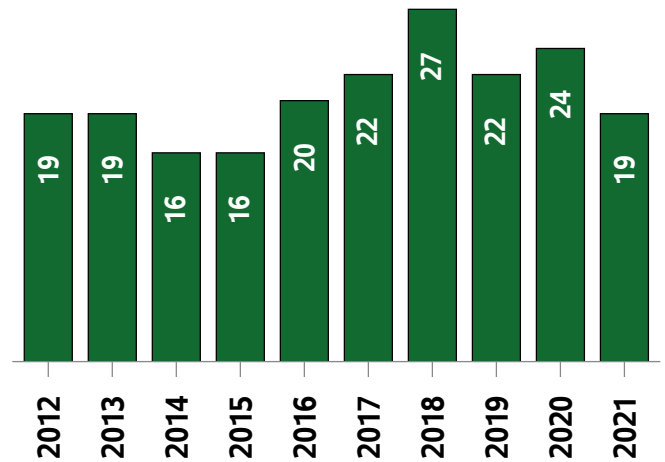
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Single Family Market Activity

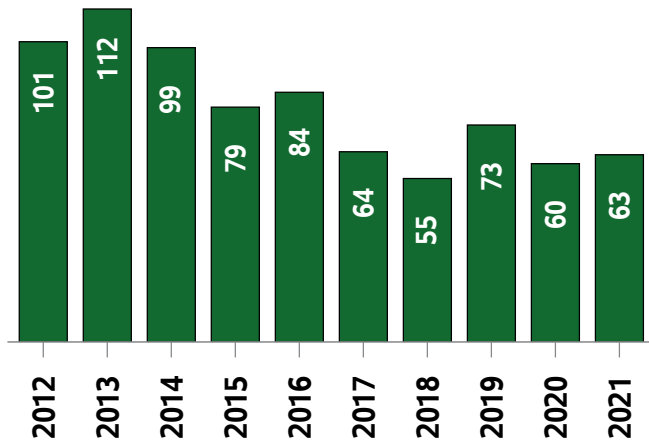
Sales Activity (July only)



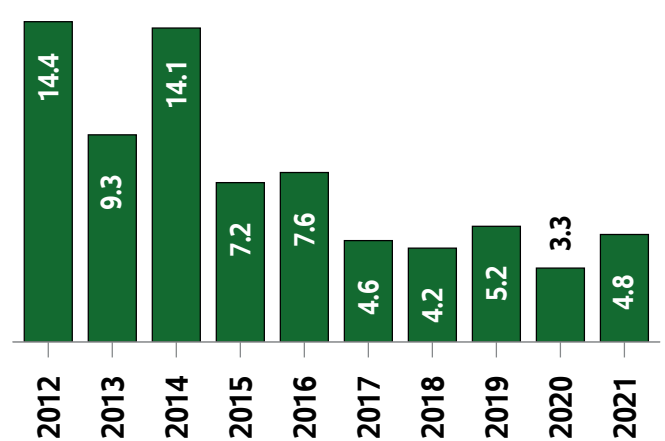
New Listings (July only)



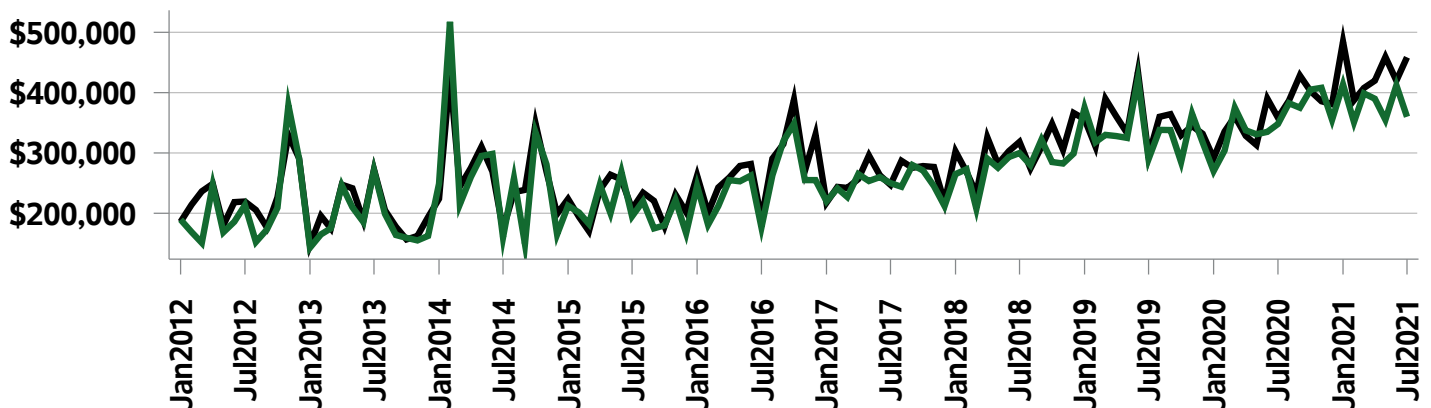
Active Listings (July only)



Months of Inventory (July only)

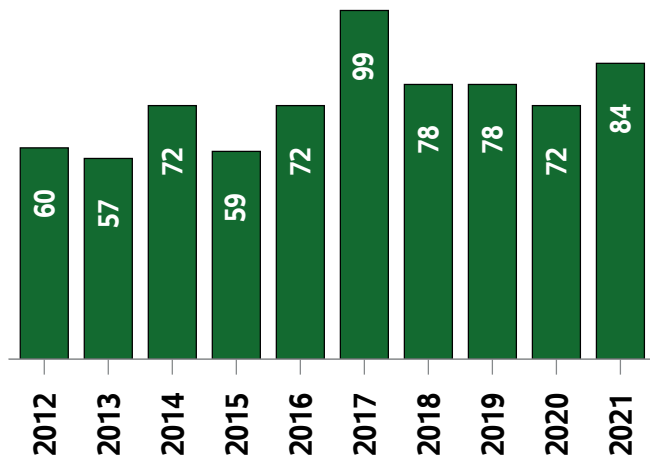


Average Price and Median Price

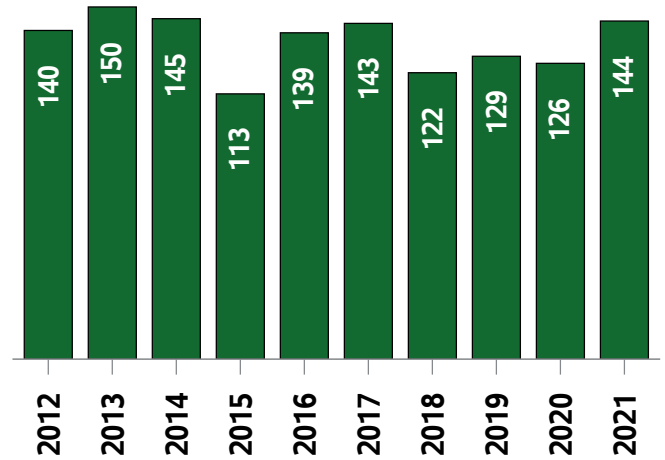


Kimberley MLS® Single Family Market Activity

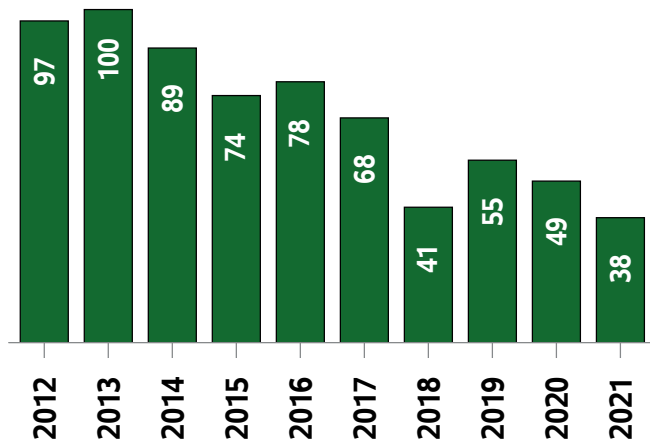
Sales Activity (July Year-to-date)



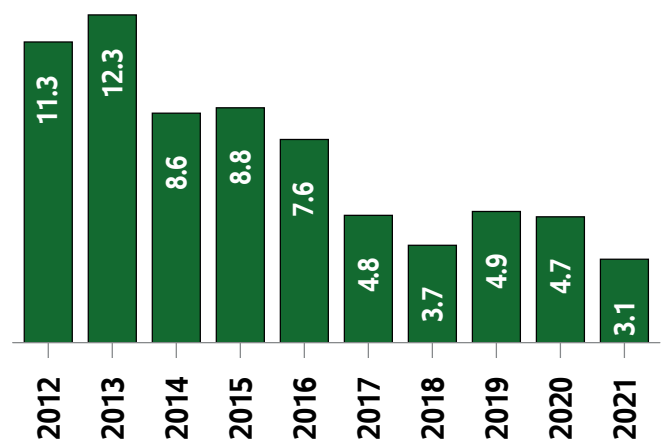
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson
MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	20	5.3	25.0	11.1	-9.1	0.0	25.0
Dollar Volume	\$11,308,900	10.9	55.5	46.8	20.3	79.3	118.8
New Listings	38	58.3	100.0	58.3	58.3	11.8	35.7
Active Listings	66	-32.7	0.0	29.4	3.1	-59.3	-62.1
Sales to New Listings Ratio ¹	52.6	79.2	84.2	75.0	91.7	58.8	57.1
Months of Inventory ²	3.3	5.2	4.1	2.8	2.9	8.1	10.9
Average Price	\$565,445	5.3	24.4	32.1	32.3	79.3	75.0
Median Price	\$580,000	8.4	21.6	40.6	60.6	80.0	71.5
Sale to List Price Ratio	103.1	98.8	98.5	98.7	99.9	95.7	96.6
Median Days on Market	28.5	33.0	41.5	41.5	21.5	59.5	49.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	96	29.7	11.6	15.7	-15.0	2.1	37.1
Dollar Volume	\$55,819,198	45.8	36.1	42.7	38.3	85.6	145.6
New Listings	154	-7.8	10.0	19.4	-6.1	-23.4	-33.3
Active Listings ³	49	-40.5	-2.5	51.1	-22.4	-63.0	-63.1
Sales to New Listings Ratio ⁴	62.3	44.3	61.4	64.3	68.9	46.8	30.3
Months of Inventory ⁵	3.6	7.9	4.1	2.8	3.9	10.0	13.4
Average Price	\$581,450	12.4	21.9	23.4	62.8	81.7	79.1
Median Price	\$572,500	17.4	20.5	28.7	71.4	82.9	81.7
Sale to List Price Ratio	104.9	97.9	98.5	99.4	98.4	96.5	96.0
Median Days on Market	22.0	33.5	41.0	28.0	36.0	63.0	47.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

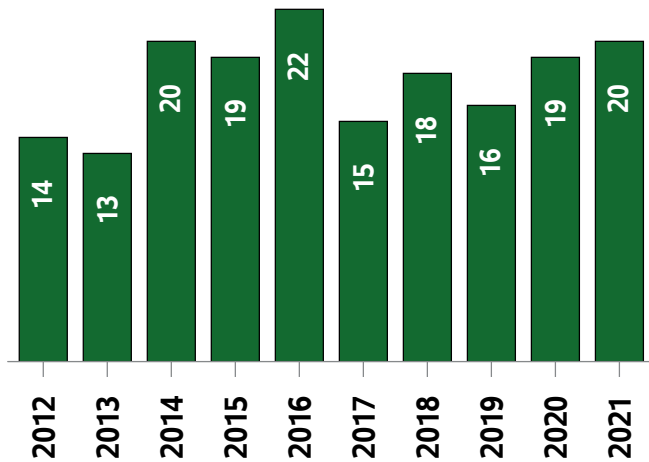
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

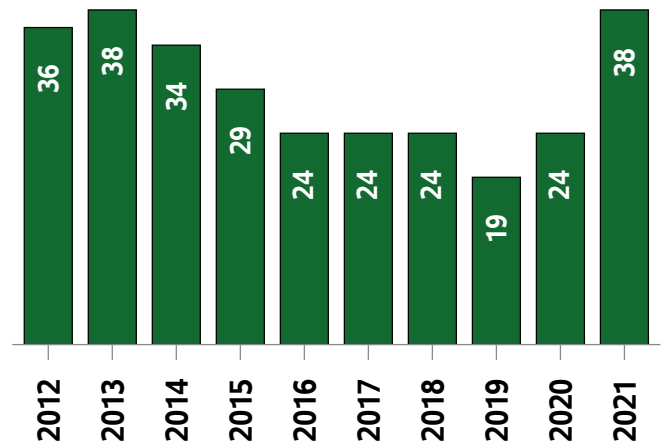
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Residential Market Activity

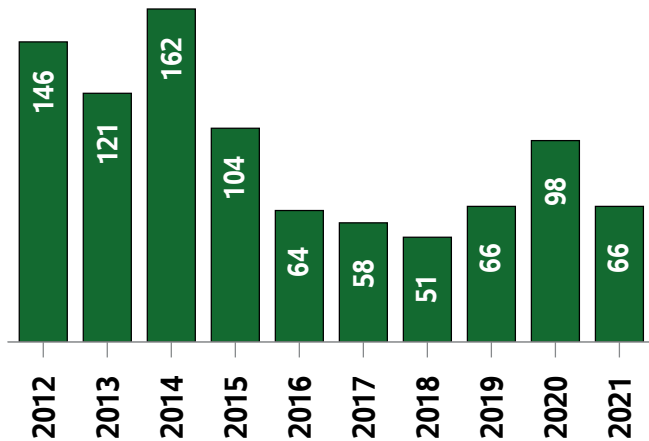
Sales Activity (July only)



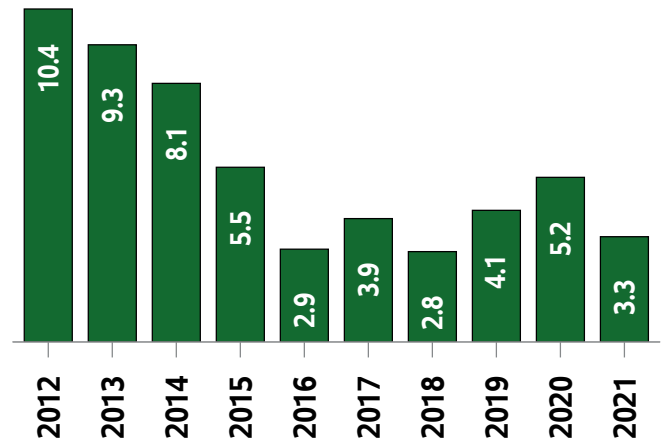
New Listings (July only)



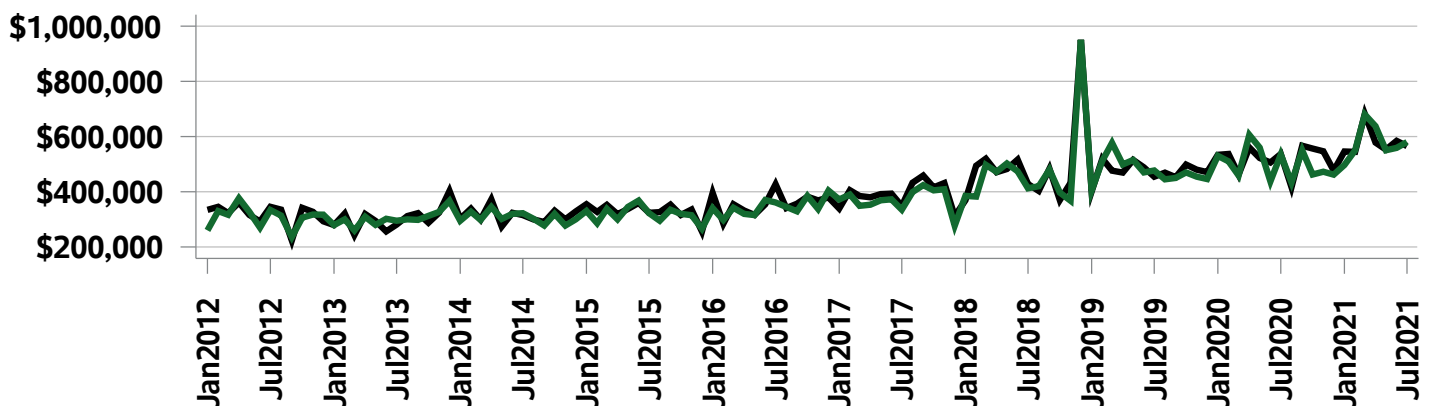
Active Listings (July only)



Months of Inventory (July only)

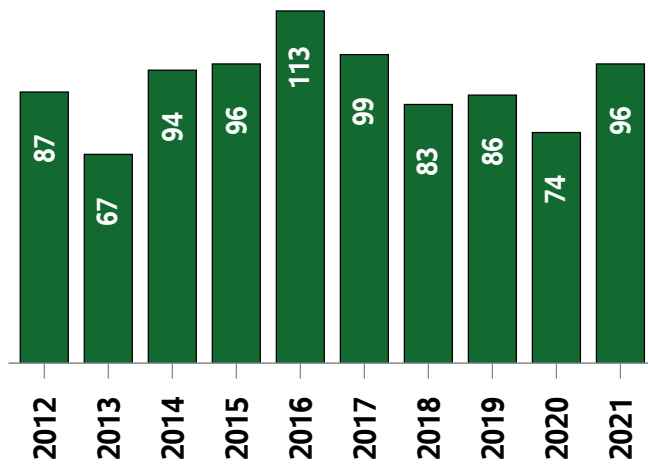


Average Price and Median Price

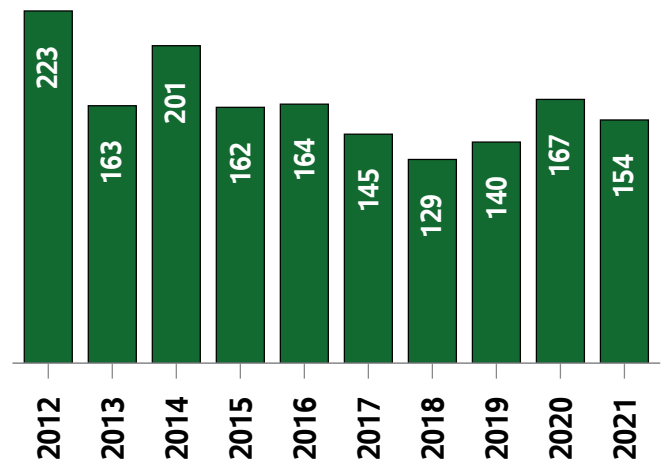


Nelson MLS® Residential Market Activity

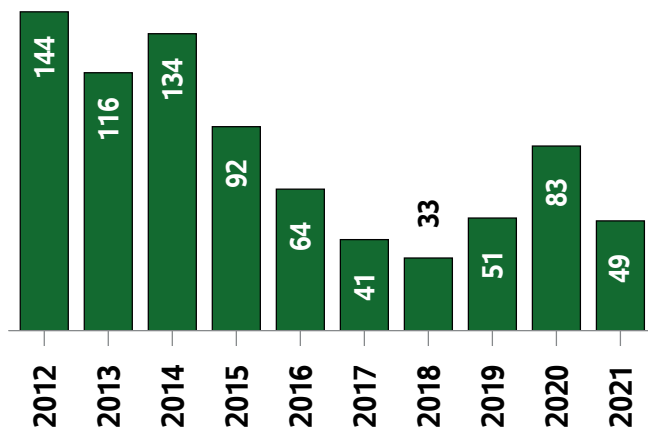
Sales Activity (July Year-to-date)



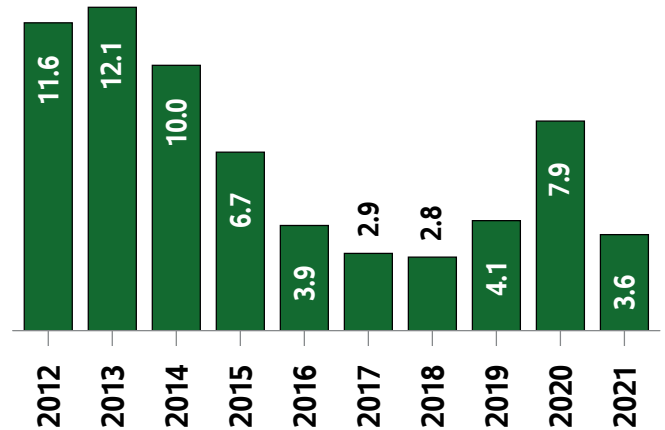
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	18	0.0	38.5	80.0	5.9	5.9	50.0
Dollar Volume	\$10,360,900	4.7	58.8	121.7	25.4	92.7	148.2
New Listings	19	5.6	5.6	11.8	5.6	-40.6	-13.6
Active Listings	25	-32.4	-54.5	-41.9	-24.2	-76.4	-75.7
Sales to New Listings Ratio ¹	94.7	100.0	72.2	58.8	94.4	53.1	54.5
Months of Inventory ²	1.4	2.1	4.2	4.3	1.9	6.2	8.6
Average Price	\$575,606	4.7	14.7	23.2	18.5	82.0	65.4
Median Price	\$580,000	6.2	20.2	30.5	36.8	82.4	60.6
Sale to List Price Ratio	103.4	98.9	98.8	98.6	100.3	95.4	95.8
Median Days on Market	31.0	32.0	26.0	55.0	20.0	63.0	64.5

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	71	10.9	16.4	10.9	-16.5	6.0	29.1
Dollar Volume	\$43,936,800	28.3	37.0	37.1	34.9	93.7	129.4
New Listings	94	3.3	-15.3	-6.9	-9.6	-44.0	-39.0
Active Listings ³	20	-37.7	-50.7	-27.5	-36.6	-73.2	-73.5
Sales to New Listings Ratio ⁴	75.5	70.3	55.0	63.4	81.7	39.9	35.7
Months of Inventory ⁵	1.9	3.4	4.6	3.0	2.5	7.6	9.4
Average Price	\$618,828	15.7	17.7	23.6	61.4	82.8	77.7
Median Price	\$625,000	15.2	22.5	29.5	78.6	93.8	92.9
Sale to List Price Ratio	105.4	97.8	98.3	99.3	98.9	96.4	96.0
Median Days on Market	22.0	32.5	35.0	28.5	30.0	63.0	46.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

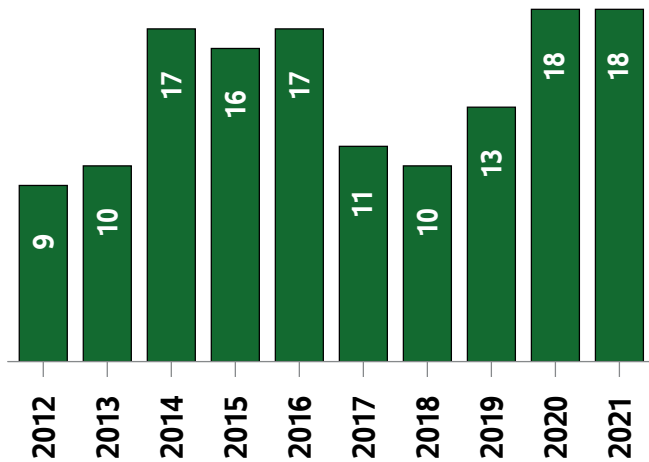
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

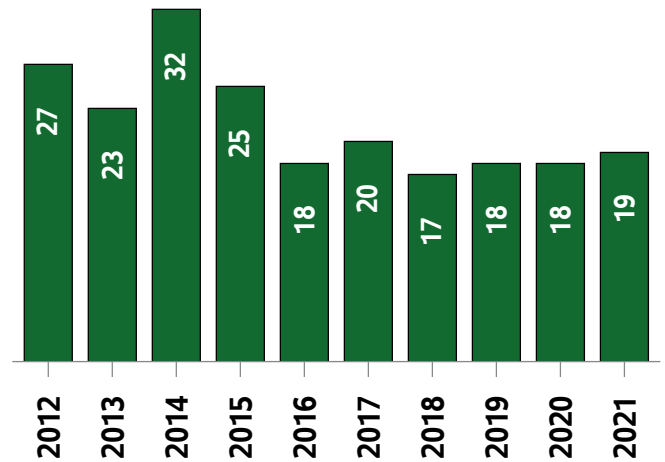
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Single Family Market Activity

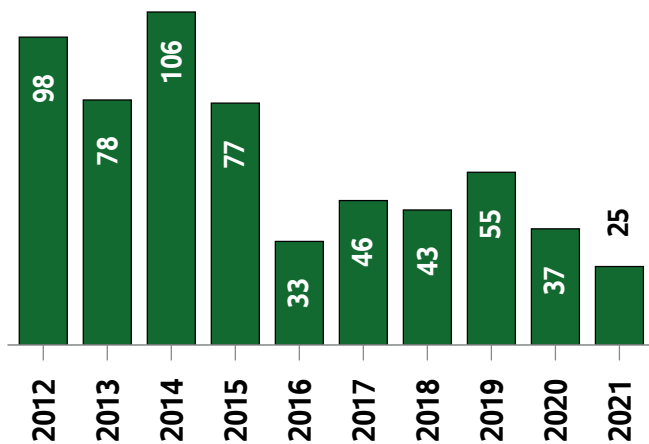
Sales Activity (July only)



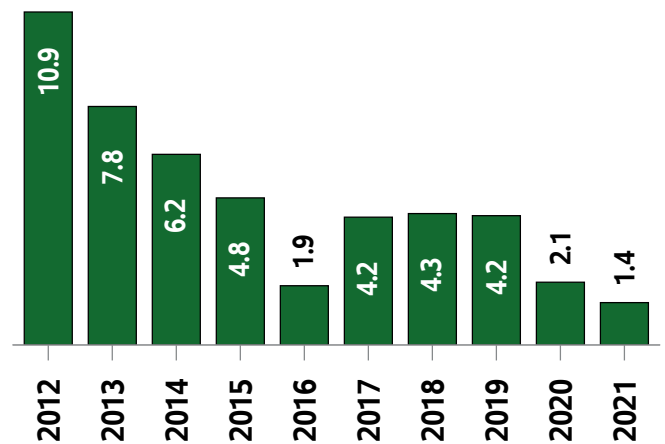
New Listings (July only)



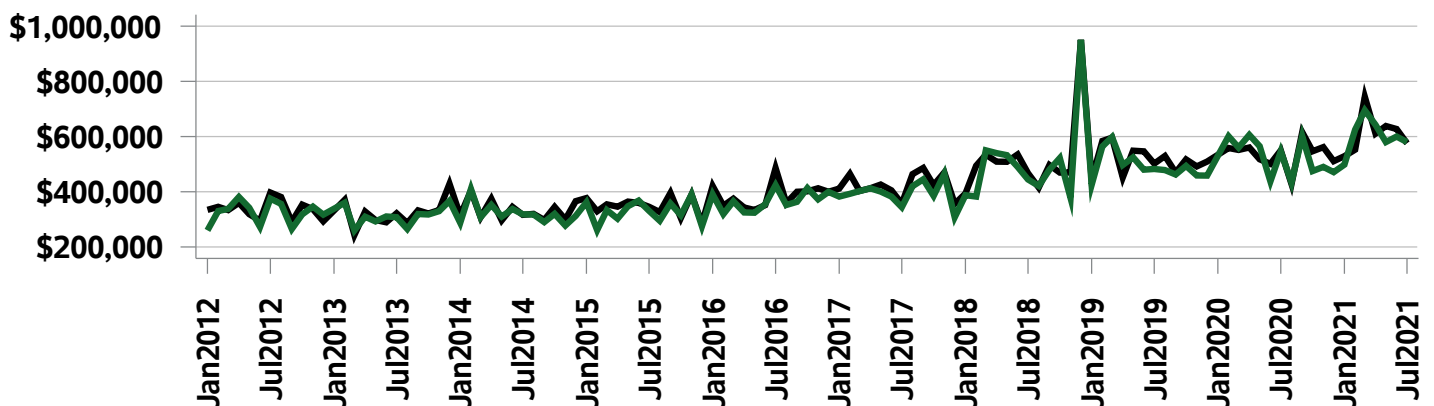
Active Listings (July only)



Months of Inventory (July only)

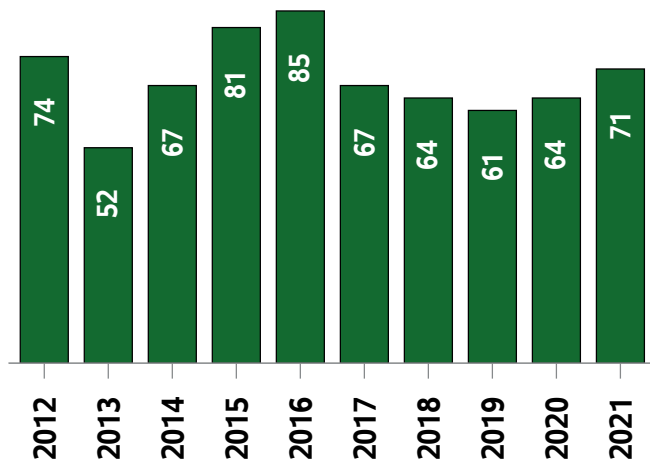


Average Price and Median Price

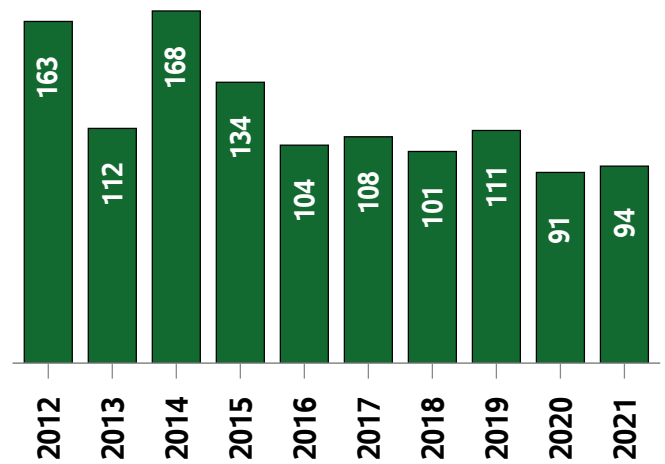


Nelson MLS® Single Family Market Activity

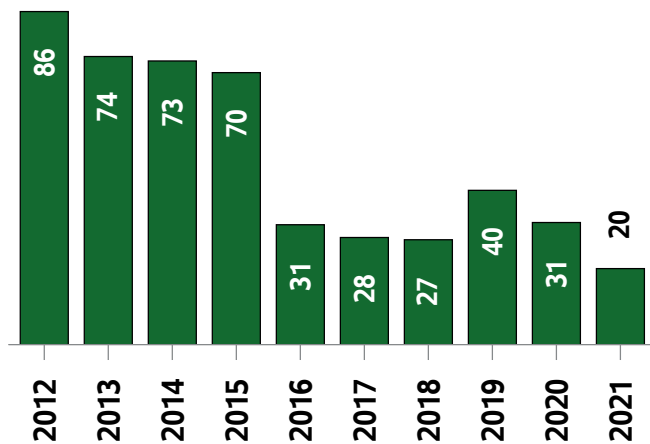
Sales Activity (July Year-to-date)



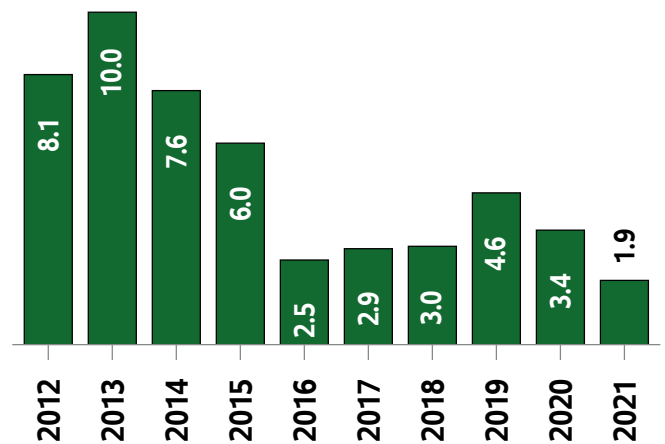
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	9	12.5	50.0	0.0	125.0	50.0	80.0
Dollar Volume	\$4,163,900	12.7	94.9	45.6	343.7	179.8	229.6
New Listings	8	-20.0	-46.7	-66.7	60.0	0.0	-42.9
Active Listings	24	-46.7	-36.8	-57.9	-65.2	-63.1	-75.5
Sales to New Listings Ratio ¹	112.5	80.0	40.0	37.5	80.0	75.0	35.7
Months of Inventory ²	2.7	5.6	6.3	6.3	17.3	10.8	19.6
Average Price	\$462,656	0.2	30.0	45.6	97.2	86.6	83.1
Median Price	\$435,000	5.1	19.2	8.7	86.1	84.3	89.1
Sale to List Price Ratio	100.6	95.5	98.1	96.3	94.6	94.3	96.1
Median Days on Market	42.0	50.5	58.0	47.0	304.5	80.5	37.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	72	125.0	50.0	33.3	46.9	125.0	157.1
Dollar Volume	\$34,096,381	129.2	60.9	104.0	165.9	366.4	405.6
New Listings	81	19.1	14.1	-14.7	11.0	19.1	-18.2
Active Listings ³	24	-40.2	-42.5	-38.2	-65.6	-62.2	-71.6
Sales to New Listings Ratio ⁴	88.9	47.1	67.6	56.8	67.1	47.1	28.3
Months of Inventory ⁵	2.3	8.8	6.1	5.0	10.0	13.9	21.1
Average Price	\$473,561	1.9	7.2	53.0	80.9	107.3	96.6
Median Price	\$443,250	3.0	13.9	32.3	65.7	106.6	116.7
Sale to List Price Ratio	99.7	96.7	96.7	97.2	94.8	93.5	95.6
Median Days on Market	35.5	60.5	88.0	52.5	74.0	98.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

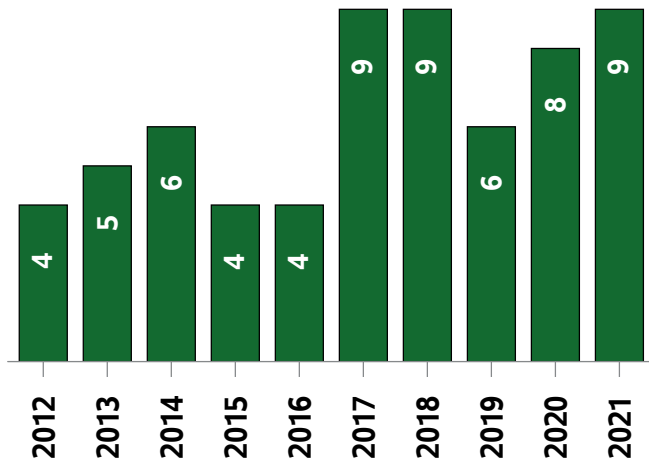
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

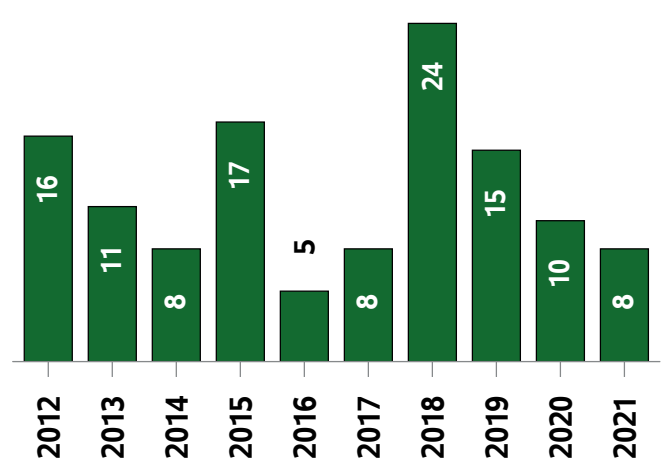
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Residential Market Activity

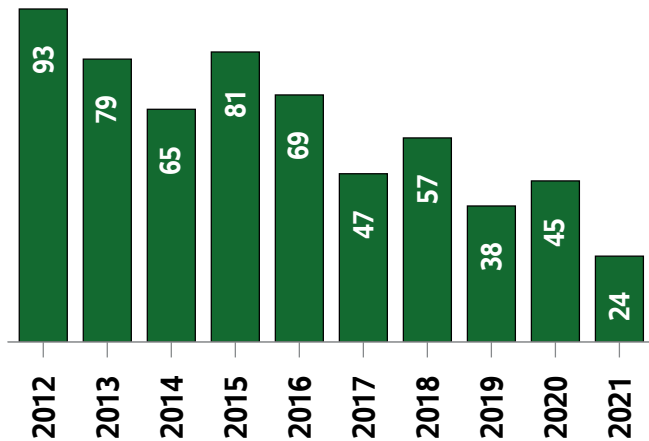
Sales Activity (July only)



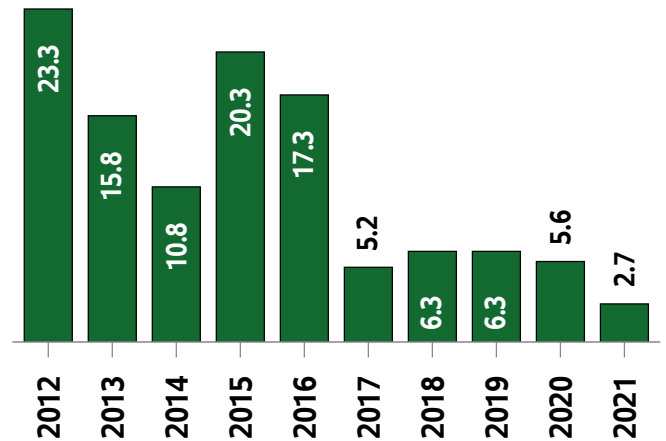
New Listings (July only)



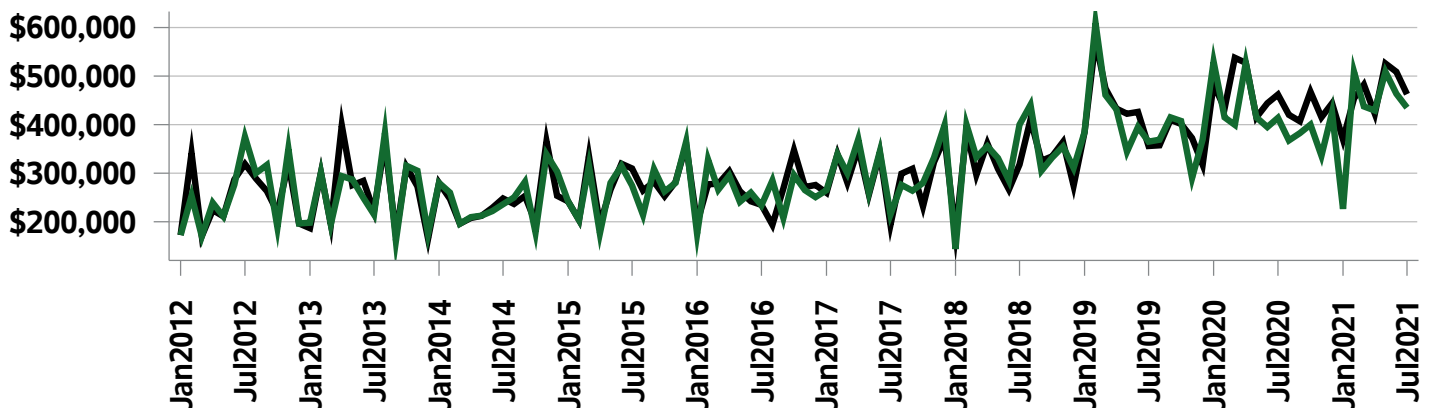
Active Listings (July only)



Months of Inventory (July only)

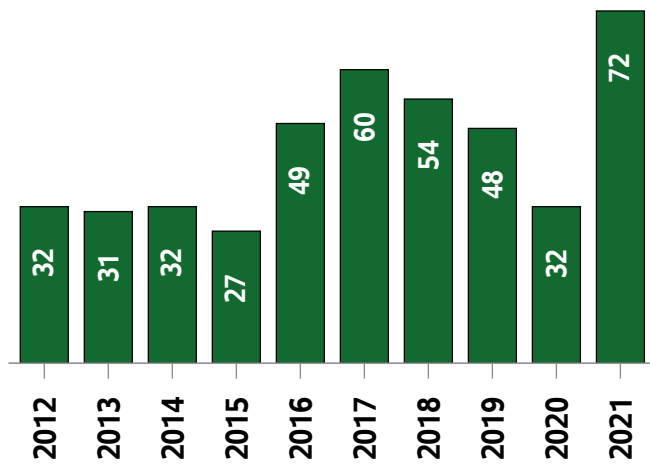


Average Price and Median Price

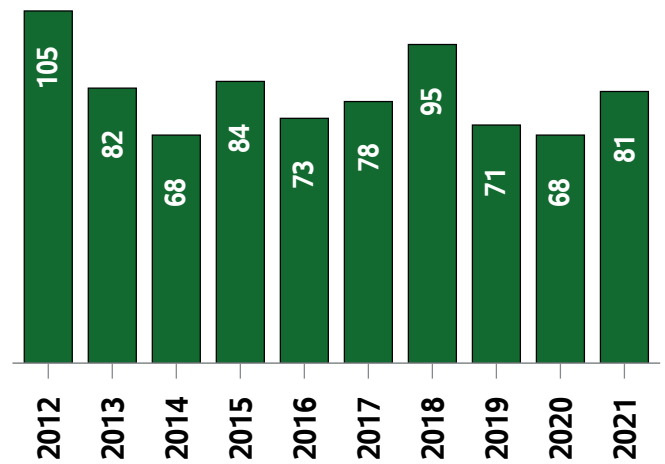


Rossland MLS® Residential Market Activity

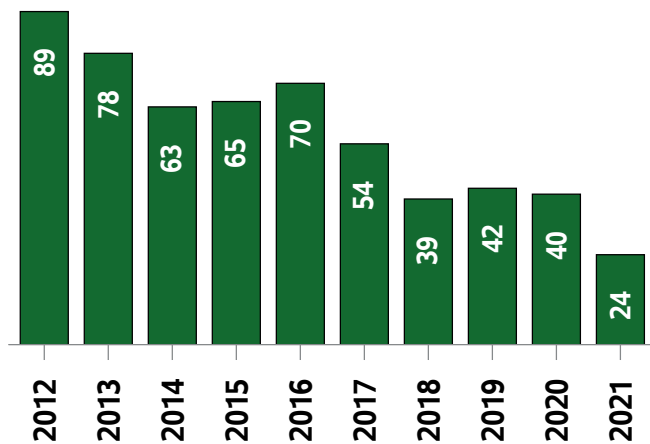
Sales Activity (July Year-to-date)



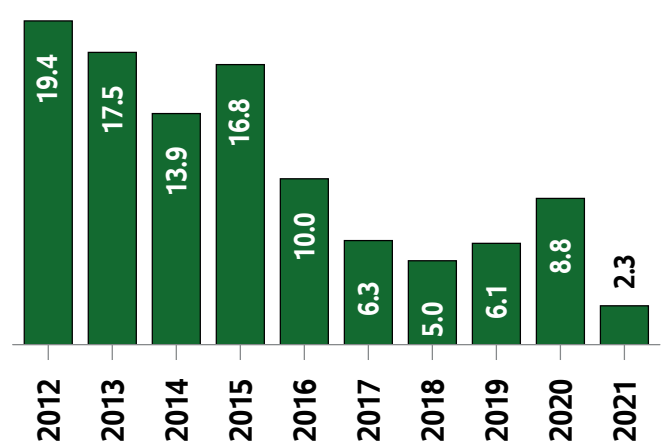
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	5	-28.6	66.7	0.0	150.0	0.0	25.0
Dollar Volume	\$2,810,000	-19.7	147.4	12.9	391.7	107.7	138.9
New Listings	4	-20.0	-55.6	-60.0	33.3	-33.3	-66.7
Active Listings	14	-41.7	-44.0	-53.3	-63.2	-65.0	-77.8
Sales to New Listings Ratio ¹	125.0	140.0	33.3	50.0	66.7	83.3	33.3
Months of Inventory ²	2.8	3.4	8.3	6.0	19.0	8.0	15.8
Average Price	\$562,000	12.4	48.4	12.9	96.7	107.7	91.2
Median Price	\$540,000	21.1	26.2	16.1	89.0	106.1	96.4
Sale to List Price Ratio	101.8	94.9	100.4	99.0	95.6	94.2	97.1
Median Days on Market	24.0	66.0	40.0	47.0	208.5	84.0	34.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	42	68.0	35.5	23.5	7.7	75.0	82.6
Dollar Volume	\$23,477,181	78.3	50.8	93.5	119.0	331.1	284.1
New Listings	51	18.6	-1.9	-7.3	-1.9	10.9	-29.2
Active Listings ³	14	-38.8	-41.3	-26.8	-64.3	-62.2	-70.6
Sales to New Listings Ratio ⁴	82.4	58.1	59.6	61.8	75.0	52.2	31.9
Months of Inventory ⁵	2.4	6.6	5.5	4.1	7.3	11.1	14.9
Average Price	\$558,981	6.1	11.3	56.6	103.4	146.3	110.3
Median Price	\$542,500	9.6	20.8	56.7	104.7	164.6	130.9
Sale to List Price Ratio	99.9	96.3	97.8	98.4	95.2	93.2	95.6
Median Days on Market	33.5	55.0	51.0	41.5	64.0	94.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

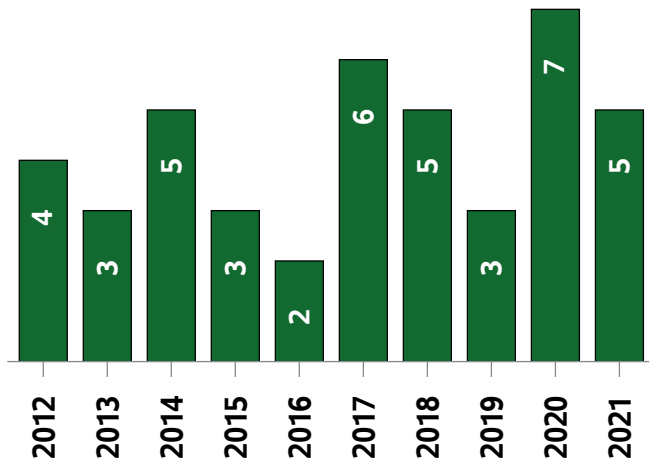
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

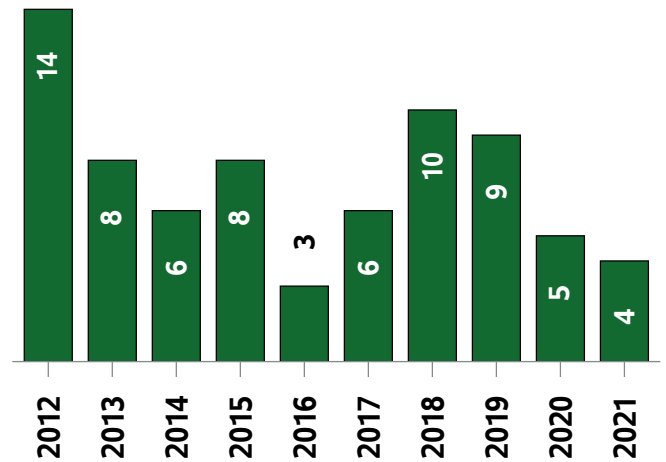
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Single Family Market Activity

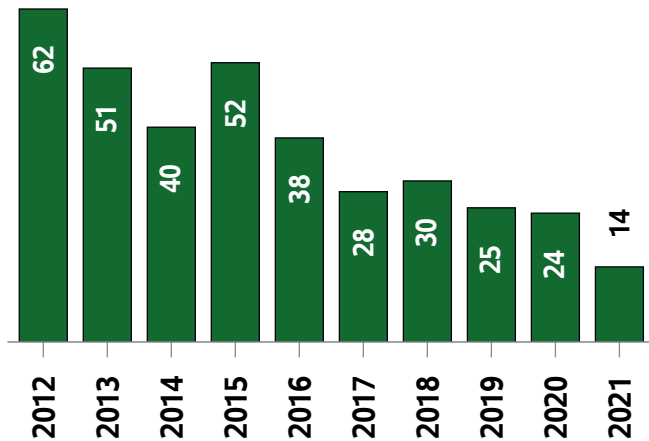
Sales Activity (July only)



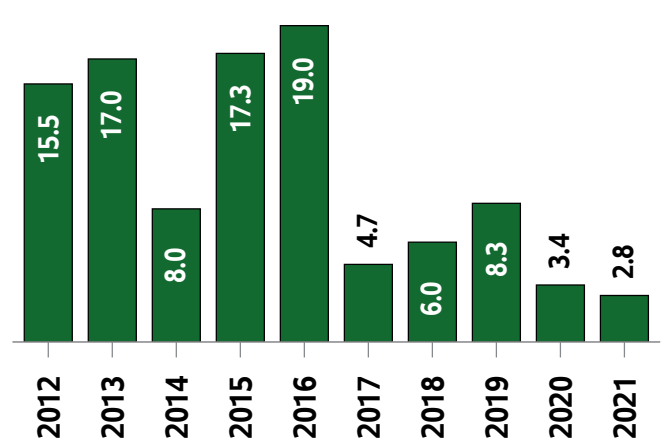
New Listings (July only)



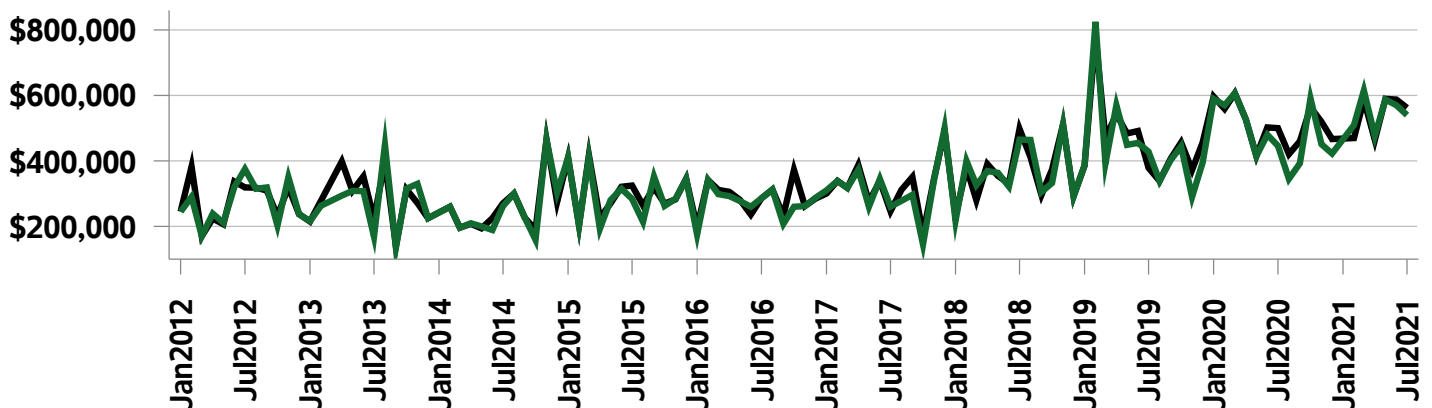
Active Listings (July only)



Months of Inventory (July only)

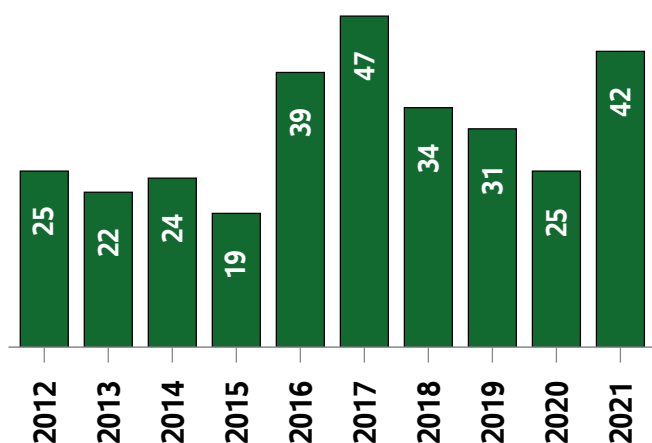


Average Price and Median Price

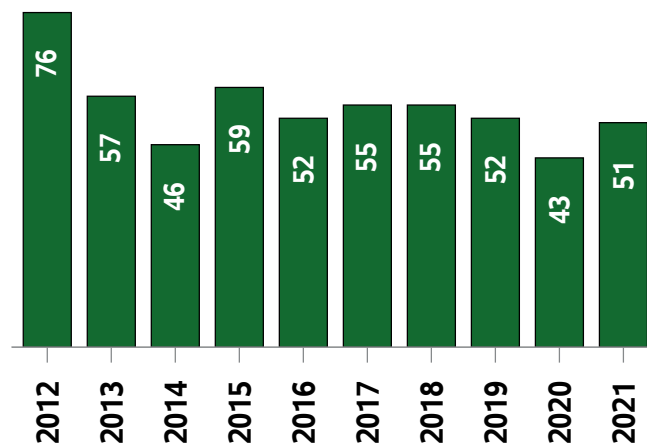


Rossland MLS® Single Family Market Activity

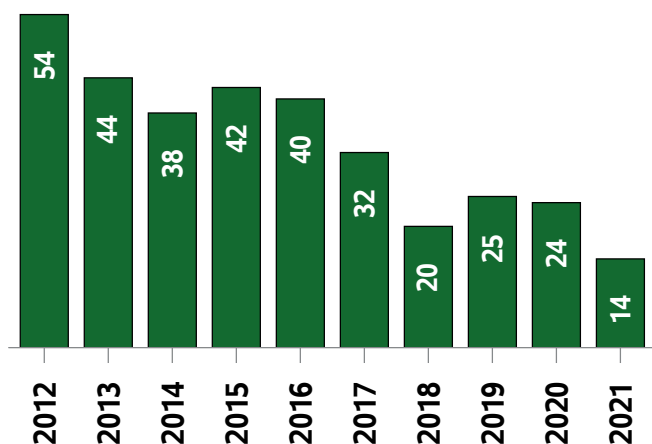
Sales Activity (July Year-to-date)



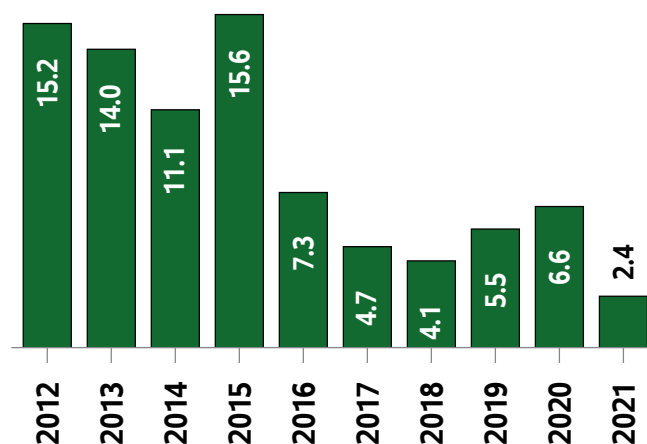
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	44.4	44.4	-35.0	225.0	85.7	0.0
Dollar Volume	\$3,721,800	67.0	140.4	-23.1	539.5	120.8	15.5
New Listings	10	-47.4	-50.0	-41.2	-60.0	-54.5	-56.5
Active Listings	37	-31.5	-44.8	-45.6	-65.4	-63.4	-58.4
Sales to New Listings Ratio ¹	130.0	47.4	45.0	117.6	16.0	31.8	56.5
Months of Inventory ²	2.8	6.0	7.4	3.4	26.8	14.4	6.8
Average Price	\$286,292	15.6	66.4	18.3	96.8	18.9	15.5
Median Price	\$180,000	-25.0	63.6	-37.4	5.9	-20.7	-34.5
Sale to List Price Ratio	99.1	94.6	97.6	94.4	89.6	94.8	97.7
Median Days on Market	38.0	59.0	49.0	71.0	71.5	41.0	23.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	87	89.1	47.5	38.1	210.7	128.9	64.2
Dollar Volume	\$23,313,599	116.4	94.5	51.7	432.9	114.6	67.9
New Listings	116	28.9	12.6	16.0	18.4	12.6	-9.4
Active Listings ³	35	-27.8	-42.2	-49.7	-65.0	-57.6	-44.9
Sales to New Listings Ratio ⁴	75.0	51.1	57.3	63.0	28.6	36.9	41.4
Months of Inventory ⁵	2.8	7.4	7.2	7.8	25.2	15.3	8.5
Average Price	\$267,972	14.4	31.9	9.8	71.5	-6.3	2.3
Median Price	\$230,000	14.1	35.3	-2.1	77.9	-20.7	-11.2
Sale to List Price Ratio	98.3	95.3	94.9	95.2	90.8	95.4	96.0
Median Days on Market	34.0	70.0	62.0	102.0	97.5	113.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

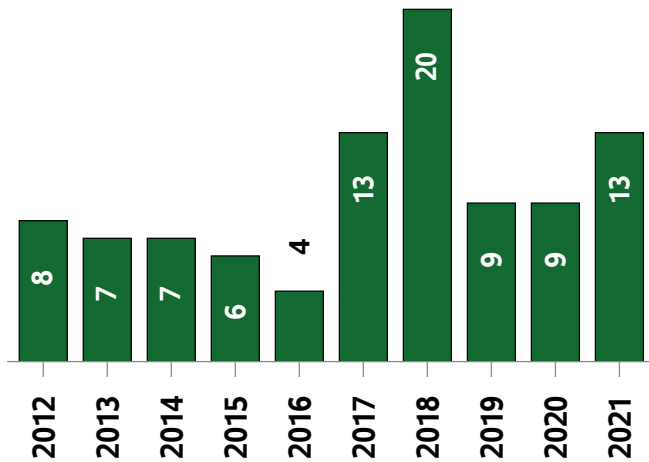
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

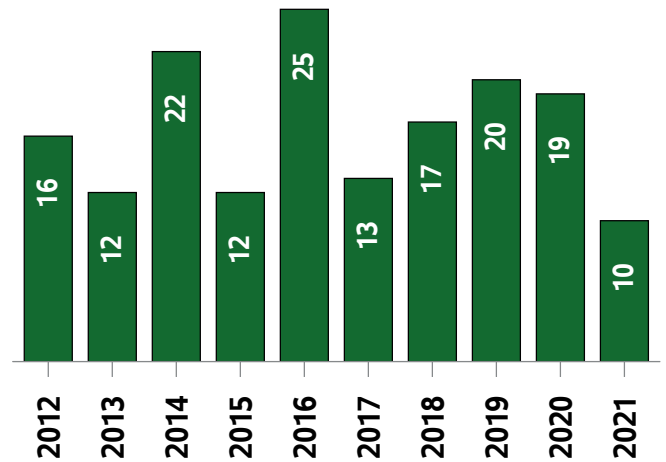
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Residential Market Activity

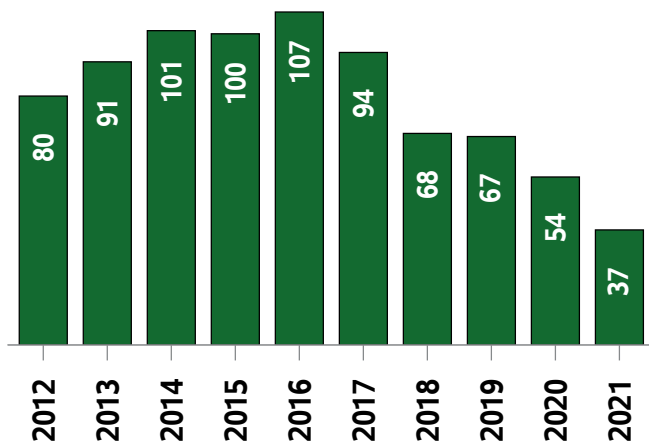
Sales Activity (July only)



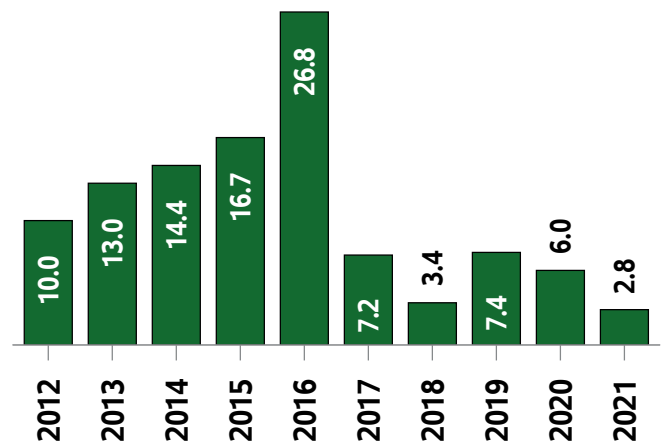
New Listings (July only)



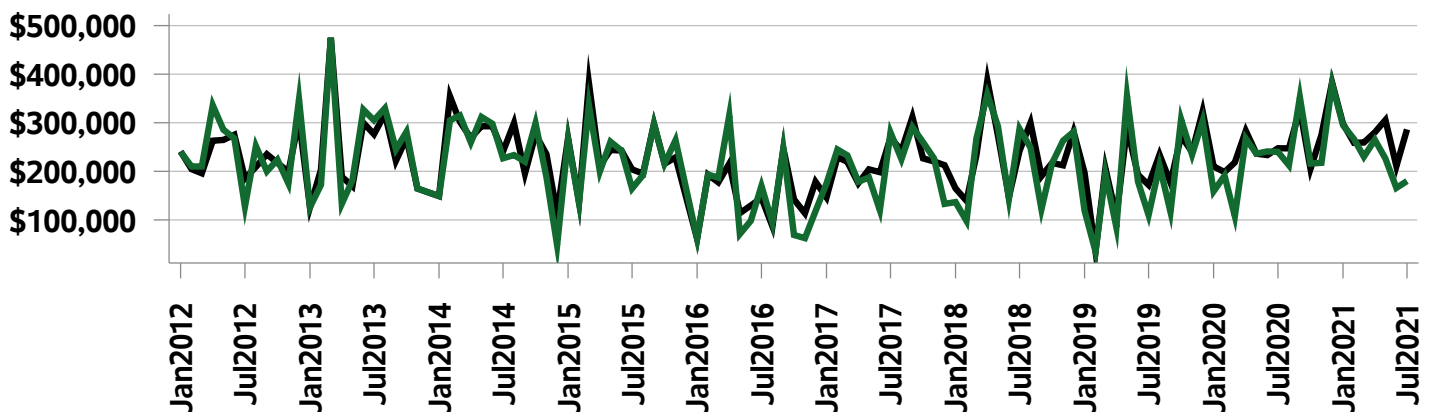
Active Listings (July only)



Months of Inventory (July only)

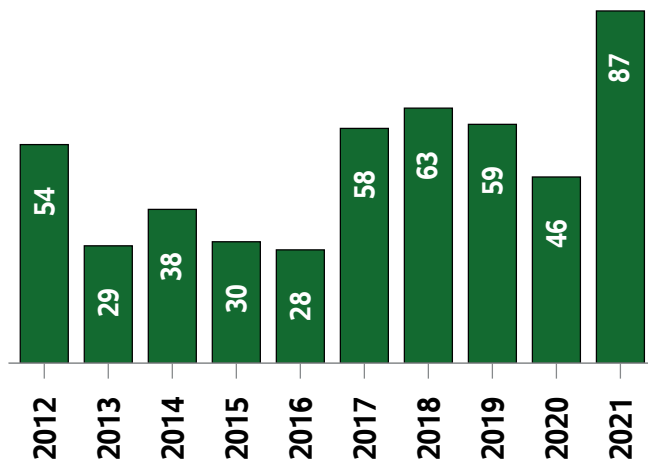


Average Price and Median Price

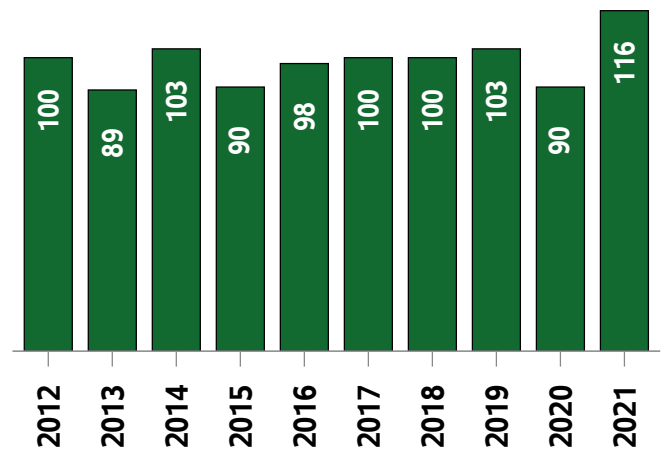


Sparwood MLS® Residential Market Activity

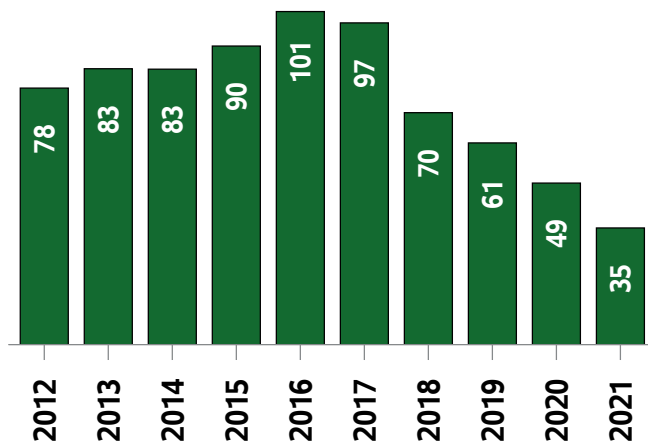
Sales Activity (July Year-to-date)



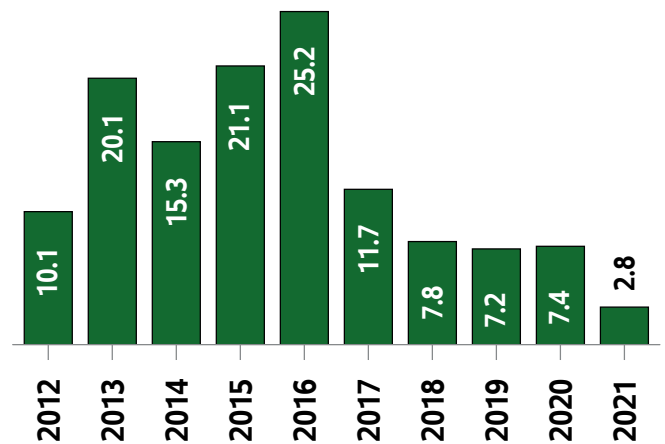
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	6	-14.3	50.0	-53.8	100.0	20.0	-40.0
Dollar Volume	\$2,906,500	47.7	135.7	-30.4	412.6	93.5	12.9
New Listings	4	-71.4	-73.3	-60.0	-60.0	-75.0	-75.0
Active Listings	16	-44.8	-61.9	-56.8	-71.4	-73.3	-59.0
Sales to New Listings Ratio ¹	150.0	50.0	26.7	130.0	30.0	31.3	62.5
Months of Inventory ²	2.7	4.1	10.5	2.8	18.7	12.0	3.9
Average Price	\$484,417	72.3	57.2	50.7	156.3	61.3	88.2
Median Price	\$490,000	53.1	52.2	58.1	145.0	75.0	75.2
Sale to List Price Ratio	99.7	96.5	98.8	96.9	94.4	96.5	97.4
Median Days on Market	28.0	57.0	45.0	75.0	112.0	50.0	14.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	45	55.2	45.2	4.7	221.4	45.2	21.6
Dollar Volume	\$17,804,988	97.7	77.7	31.1	401.5	77.6	48.7
New Listings	55	7.8	-5.2	-5.2	-1.8	-14.1	-15.4
Active Listings ³	15	-43.5	-55.1	-64.3	-70.5	-67.7	-56.6
Sales to New Listings Ratio ⁴	81.8	56.9	53.4	74.1	25.0	48.4	56.9
Months of Inventory ⁵	2.3	6.4	7.5	6.8	25.4	10.5	6.5
Average Price	\$395,666	27.4	22.4	25.3	56.0	22.3	22.2
Median Price	\$379,900	18.7	16.9	22.9	54.1	21.8	33.3
Sale to List Price Ratio	99.8	96.1	96.6	96.5	94.2	96.3	96.9
Median Days on Market	28.0	58.0	75.0	111.0	87.0	119.0	30.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

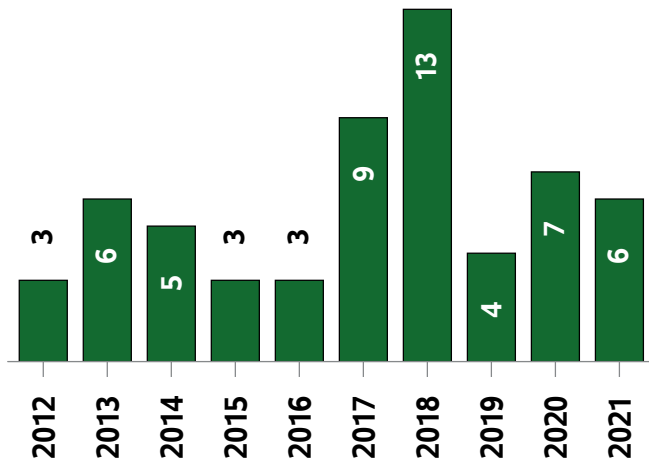
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

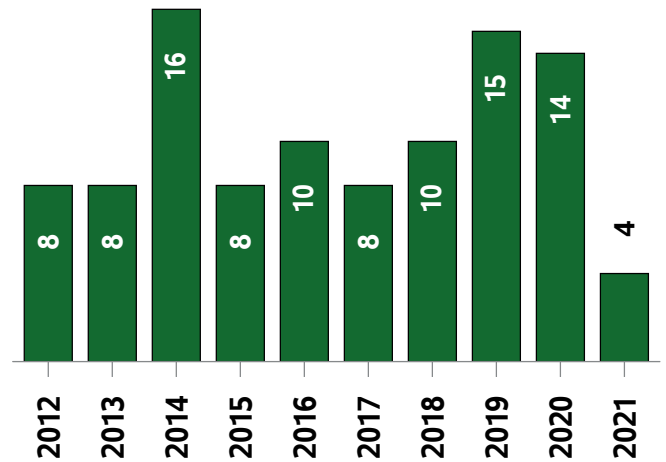
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Single Family Market Activity

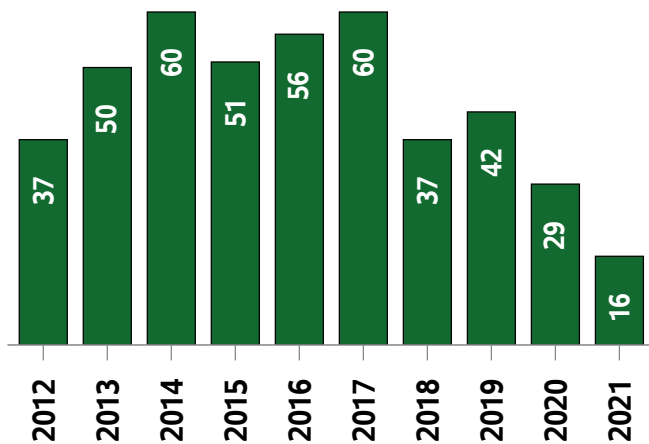
Sales Activity (July only)



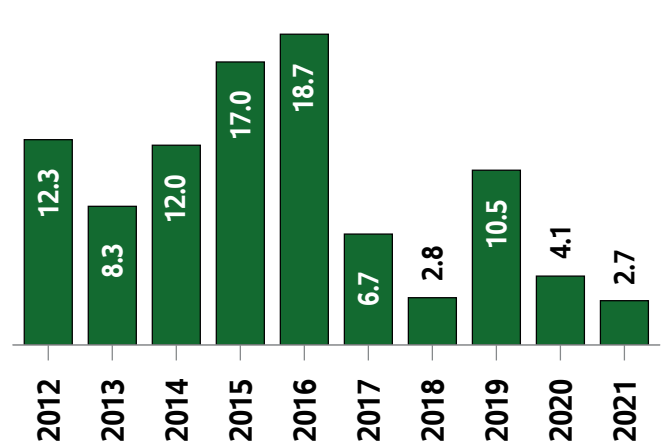
New Listings (July only)



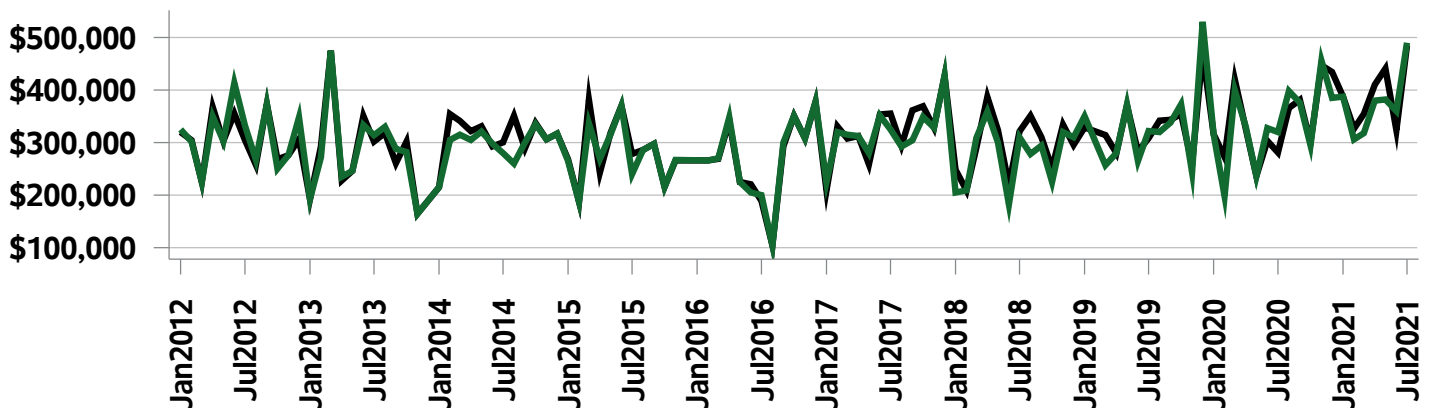
Active Listings (July only)



Months of Inventory (July only)

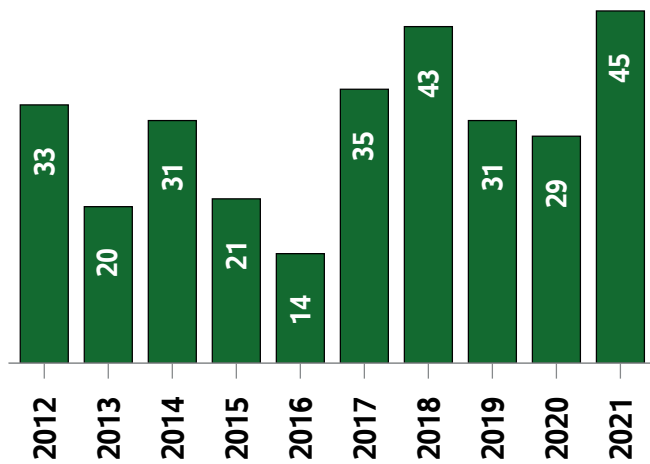


Average Price and Median Price

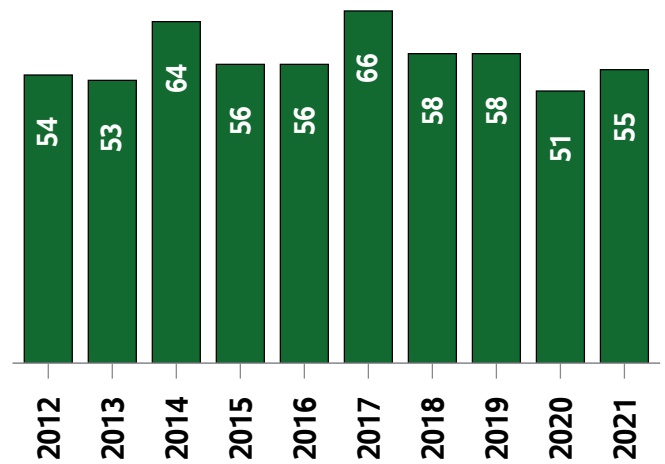


Sparwood MLS® Single Family Market Activity

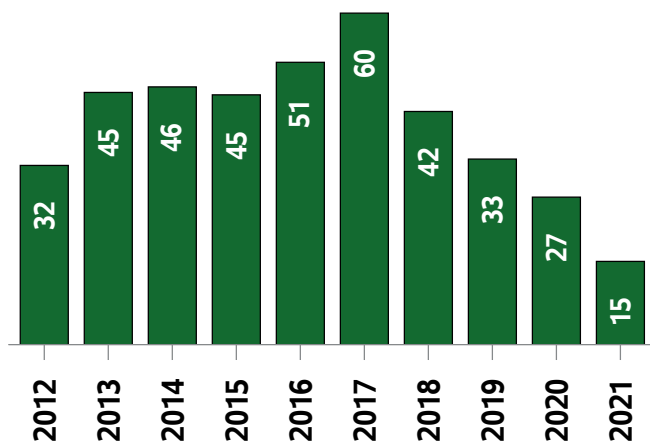
Sales Activity (July Year-to-date)



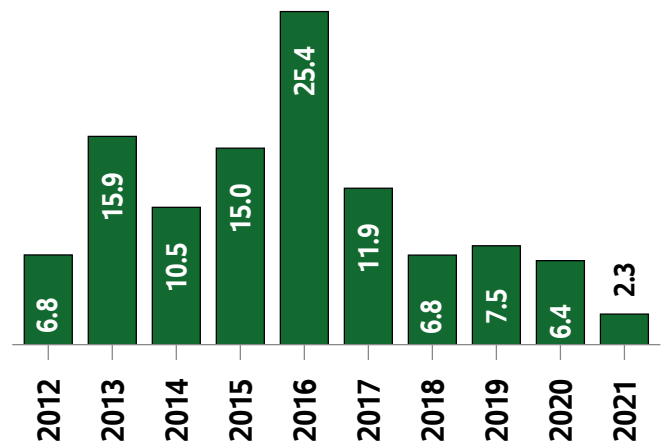
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Residential Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	-18.8	-31.6	-23.5	62.5	-31.6	-13.3
Dollar Volume	\$3,320,400	-29.5	-19.5	-9.4	184.0	-2.0	47.4
New Listings	23	-8.0	15.0	-25.8	43.8	-23.3	-23.3
Active Listings	44	-6.4	-31.3	-22.8	-55.6	-64.2	-72.0
Sales to New Listings Ratio ¹	56.5	64.0	95.0	54.8	50.0	63.3	50.0
Months of Inventory ²	3.4	2.9	3.4	3.4	12.4	6.5	10.5
Average Price	\$255,415	-13.2	17.7	18.5	74.8	43.2	70.1
Median Price	\$272,900	0.7	53.3	57.7	109.9	62.8	102.1
Sale to List Price Ratio	98.3	97.7	95.1	97.8	93.9	95.9	93.8
Median Days on Market	29.0	34.5	36.0	26.0	38.0	108.0	50.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	102	25.9	-1.0	-10.5	6.3	17.2	27.5
Dollar Volume	\$33,411,993	79.5	53.9	40.8	95.6	115.3	148.1
New Listings	137	30.5	-2.8	-6.8	-9.3	-25.1	-25.9
Active Listings ³	36	-3.9	-38.2	-31.0	-64.7	-66.5	-72.2
Sales to New Listings Ratio ⁴	74.5	77.1	73.0	77.6	63.6	47.5	43.2
Months of Inventory ⁵	2.4	3.2	3.9	3.2	7.4	8.5	11.2
Average Price	\$327,569	42.5	55.4	57.3	84.1	83.7	94.6
Median Price	\$280,000	34.9	48.3	53.6	72.9	62.3	78.3
Sale to List Price Ratio	100.2	95.5	96.1	97.5	94.1	94.3	93.9
Median Days on Market	34.0	43.0	53.0	40.0	69.0	89.0	47.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

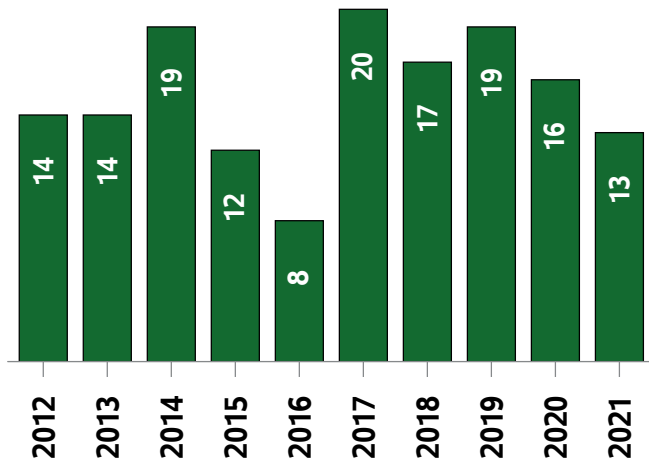
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

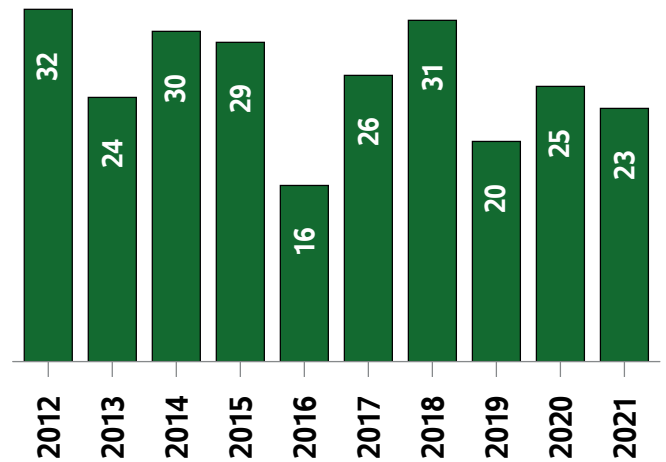
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Residential Market Activity

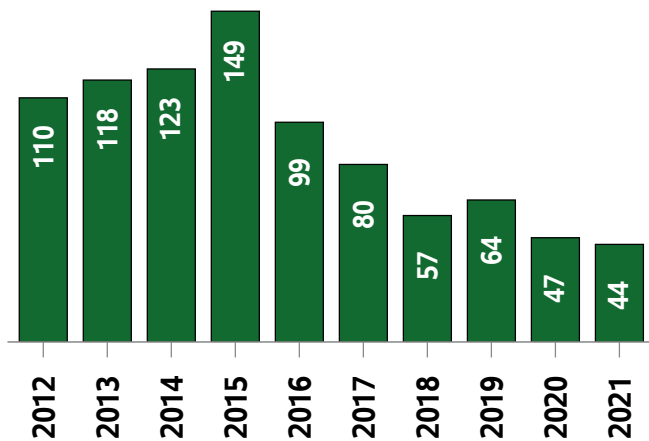
Sales Activity (July only)



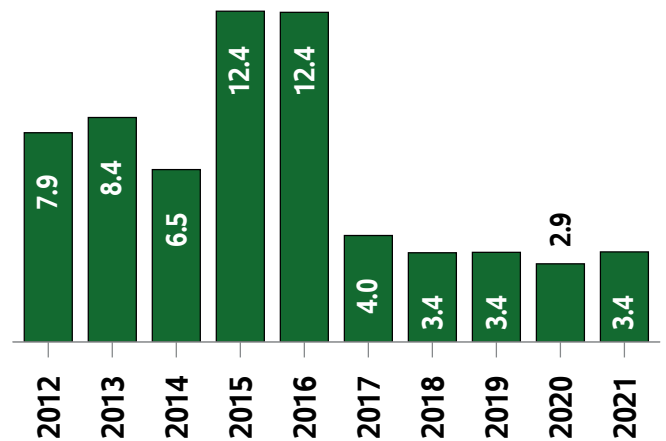
New Listings (July only)



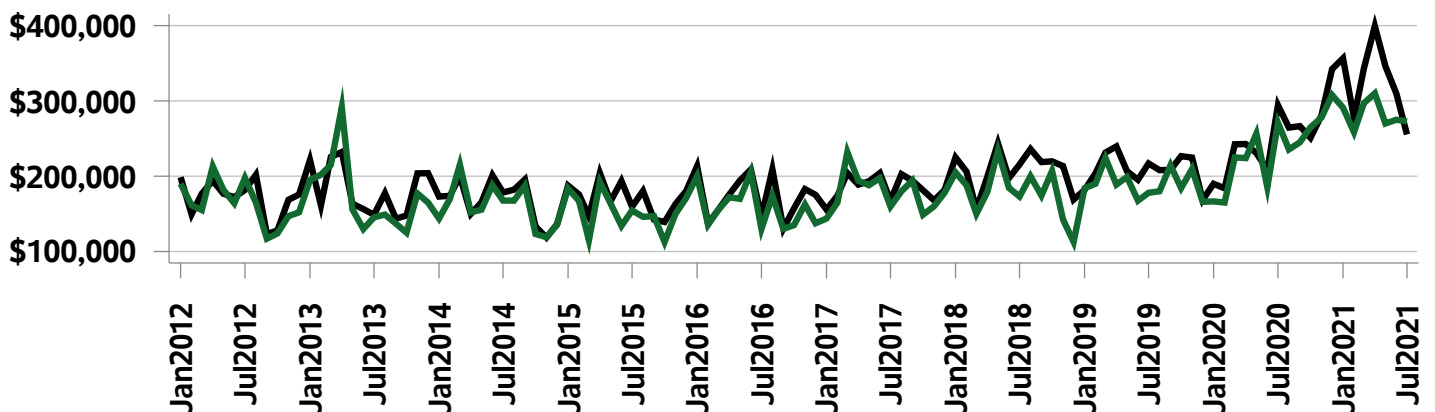
Active Listings (July only)



Months of Inventory (July only)

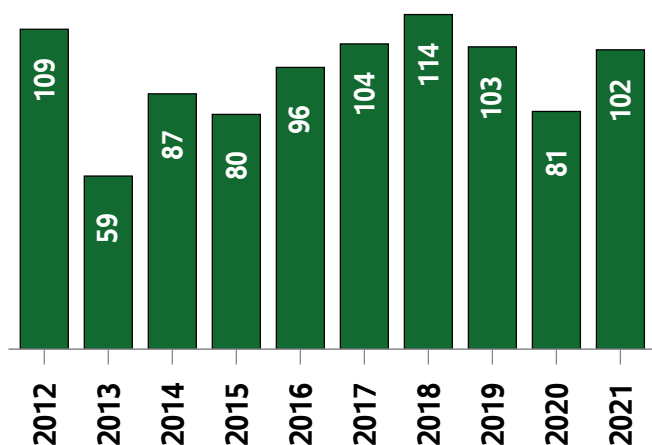


Average Price and Median Price

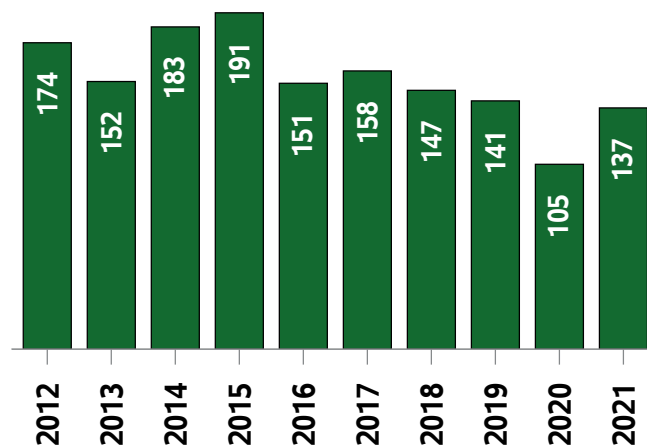


Trail MLS® Residential Market Activity

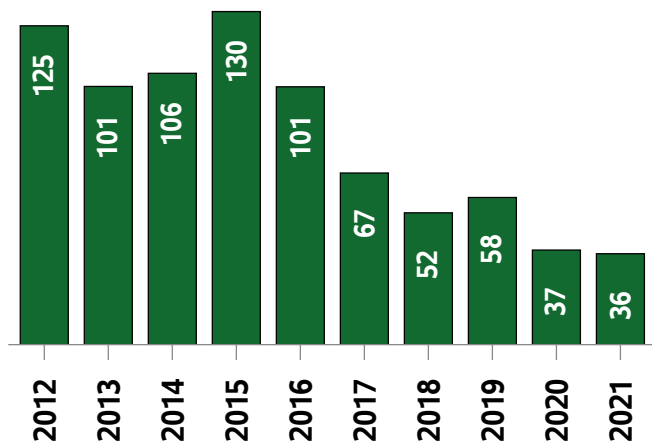
Sales Activity (July Year-to-date)



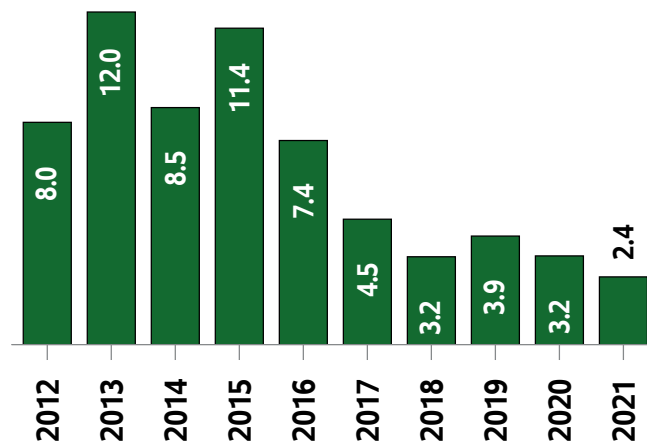
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Single Family Market Activity

Actual	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	13	-18.8	-27.8	-23.5	62.5	-31.6	-7.1
Dollar Volume	\$3,320,400	-29.5	-14.2	-9.4	184.0	-2.0	49.6
New Listings	22	-8.3	22.2	-26.7	57.1	-21.4	-26.7
Active Listings	42	-6.7	-30.0	-25.0	-54.3	-63.2	-65.3
Sales to New Listings Ratio ¹	59.1	66.7	100.0	56.7	57.1	67.9	46.7
Months of Inventory ²	3.2	2.8	3.3	3.3	11.5	6.0	8.6
Average Price	\$255,415	-13.2	18.8	18.5	74.8	43.2	61.1
Median Price	\$272,900	0.7	56.8	57.7	109.9	62.8	88.2
Sale to List Price Ratio	98.3	97.7	95.1	97.8	93.9	95.9	94.4
Median Days on Market	29.0	34.5	37.0	26.0	38.0	108.0	44.0

Year-to-date	July 2021	Compared to ⁶					
		July 2020	July 2019	July 2018	July 2016	July 2014	July 2011
Sales Activity	95	20.3	-6.9	-10.4	2.2	9.2	21.8
Dollar Volume	\$31,777,493	71.8	48.1	40.0	88.1	104.8	138.1
New Listings	128	25.5	-5.9	-9.9	-12.9	-26.9	-28.1
Active Listings ³	34	-6.7	-40.5	-31.9	-64.7	-66.3	-64.0
Sales to New Listings Ratio ⁴	74.2	77.5	75.0	74.6	63.3	49.7	43.8
Months of Inventory ⁵	2.5	3.2	3.9	3.3	7.2	8.0	8.4
Average Price	\$334,500	42.8	59.0	56.2	84.2	87.5	95.5
Median Price	\$280,000	33.3	49.8	47.8	72.3	62.3	75.5
Sale to List Price Ratio	100.0	95.4	96.1	97.7	94.3	94.3	94.0
Median Days on Market	35.0	43.0	53.5	39.5	69.0	89.0	47.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

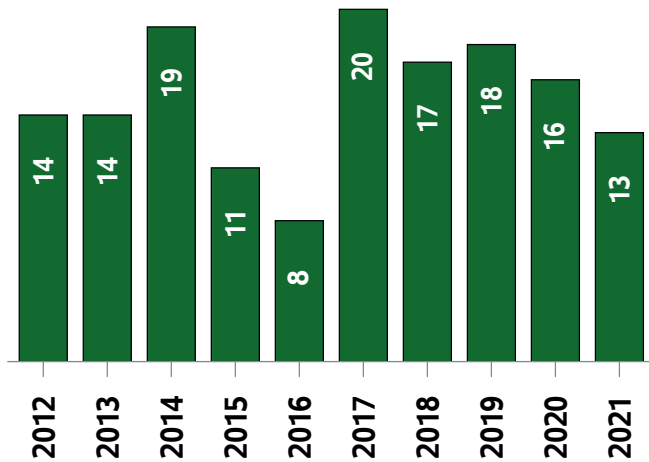
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

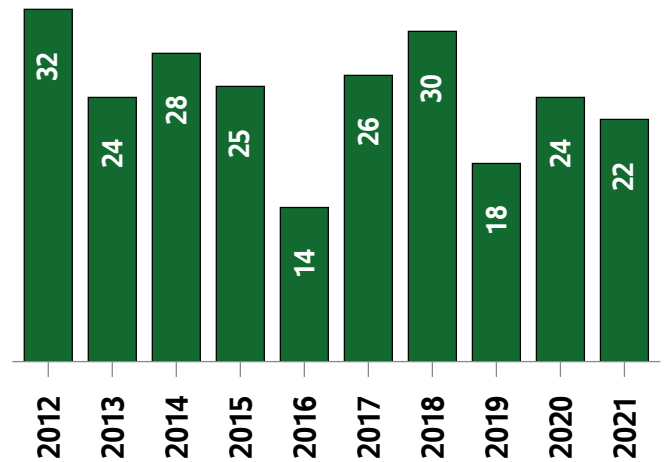
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Single Family Market Activity

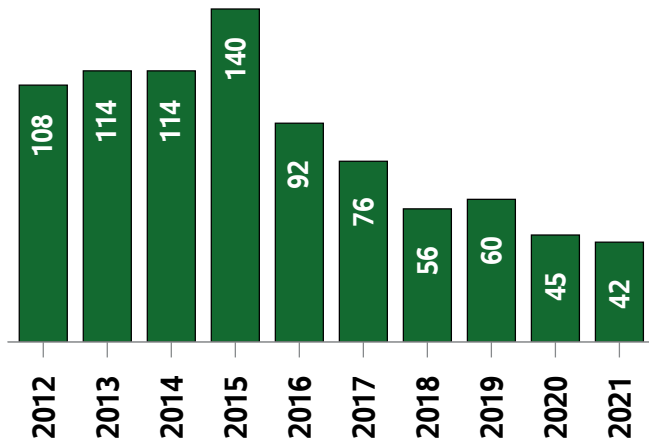
Sales Activity (July only)



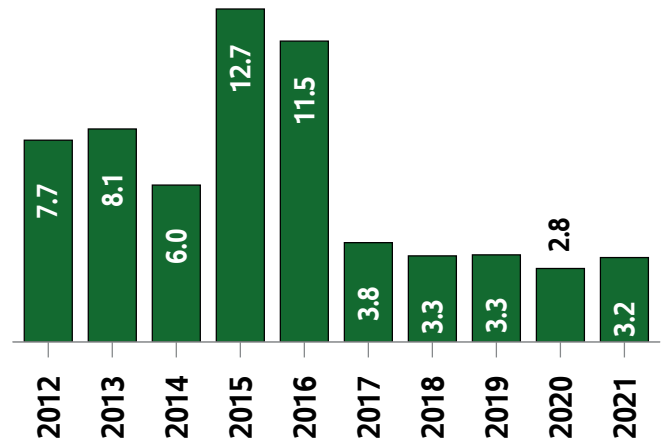
New Listings (July only)



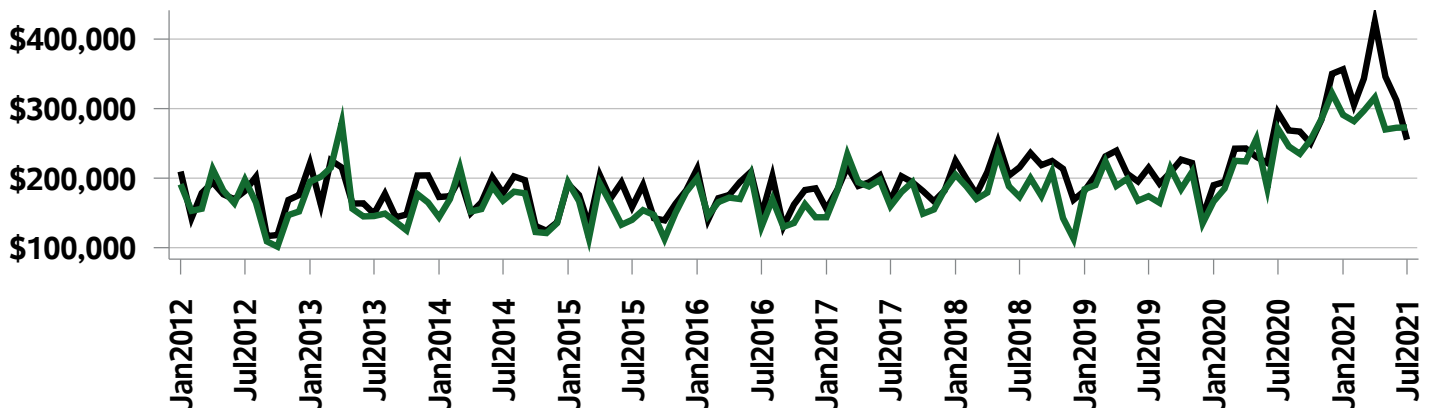
Active Listings (July only)



Months of Inventory (July only)

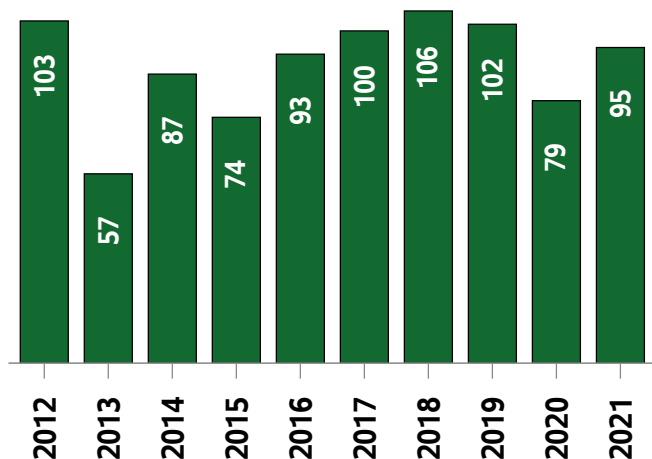


Average Price and Median Price

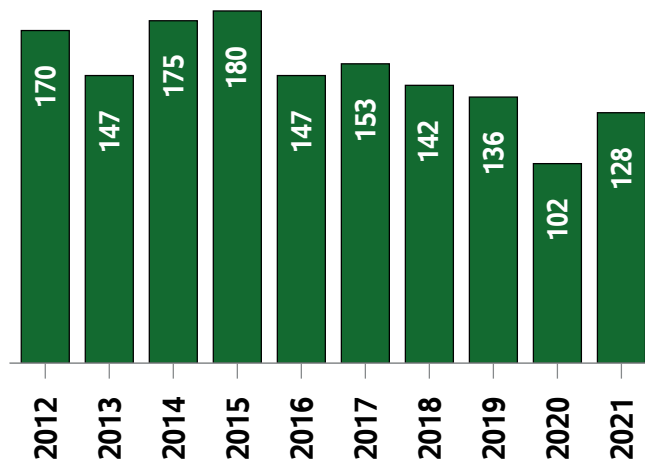


Trail MLS® Single Family Market Activity

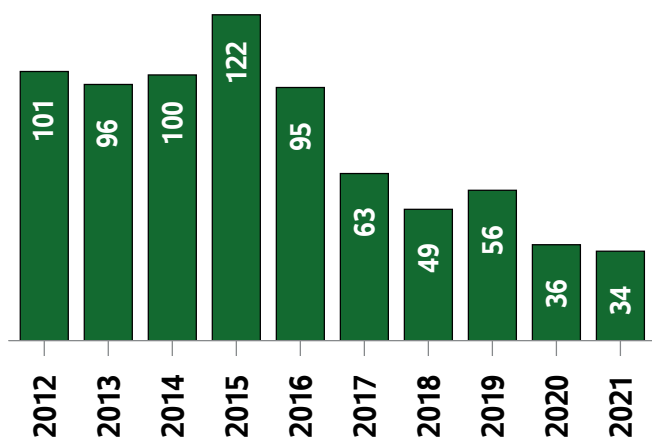
Sales Activity (July Year-to-date)



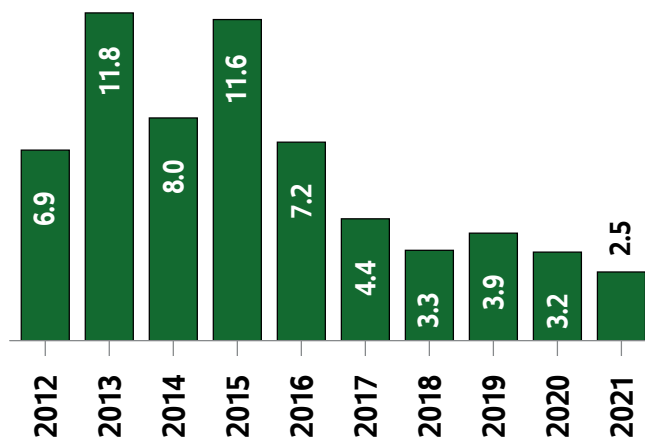
New Listings (July Year-to-date)



Active Listings ¹ (July Year-to-date)



Months of Inventory ² (July Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.