

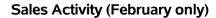


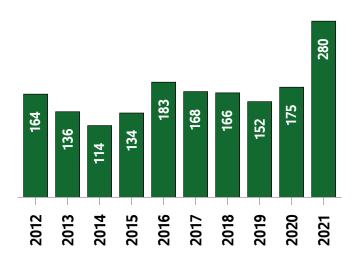
Kootenay Association of REALTORS® Residential Market Activity February 2021





MLS® Residential Market Activity

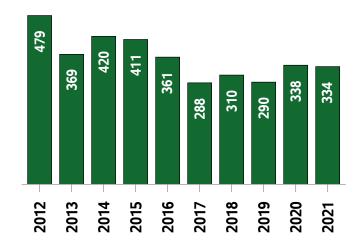




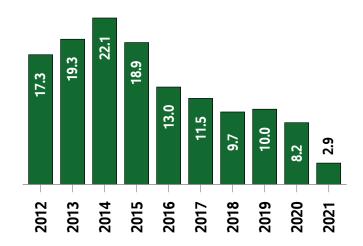
Active Listings (February only)



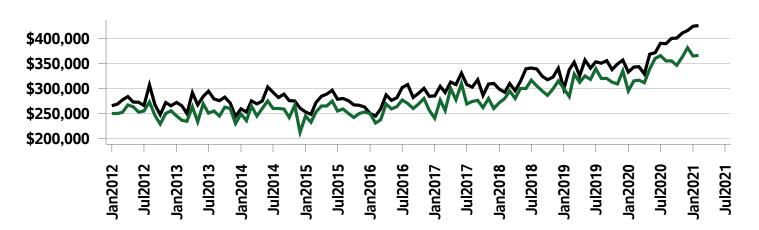
New Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

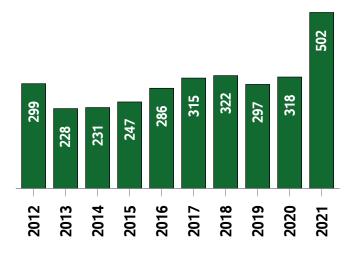




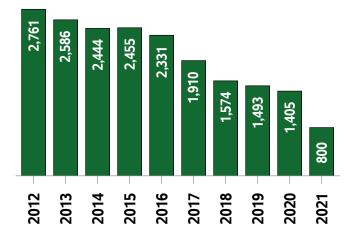


MLS® Residential Market Activity

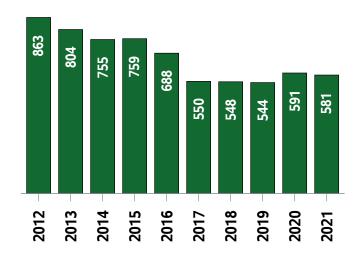
Sales Activity (February Year-to-date)



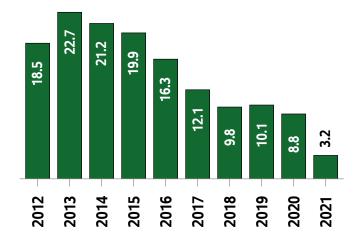
Active Listings ¹ (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	280	60.0	84.2	68.7	53.0	145.6	118.8
Dollar Volume	\$119,124,698	98.7	132.3	145.4	165.8	313.5	281.6
New Listings	334	-1.2	15.2	7.7	-7.5	-20.5	-30.6
Active Listings	799	-44.5	-47.5	-50.1	-66.3	-68.4	-71.2
Sales to New Listings Ratio 1	83.8	51.8	52.4	53.5	50.7	27.1	26.6
Months of Inventory 2	2.9	8.2	10.0	9.7	13.0	22.1	21.7
Average Price	\$425,445	24.2	26.1	45.5	73.7	68.4	74.5
Median Price	\$366,000	16.2	29.0	30.8	58.4	55.2	54.4
Sales to List Price Ratio	97.4	95.8	95.8	96.3	94.8	94.1	94.1
Median Days on Market	38.5	82.0	77.0	104.5	129.0	136.0	74.5
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	2020 57.9	69.0	February 2018 55.9	February 2016 75.5	117.3	92.3
Sales Activity Dollar Volume	2021 502 \$213,290,369	57.9 98.3	69.0 125.3	February 2018 55.9 124.2	February 2016 75.5 202.2	2014 117.3 260.5	92.3 233.1
Sales Activity Dollar Volume New Listings	2021 502 \$213,290,369 581	2020 57.9 98.3 -1.7	69.0 125.3 6.8	February 2018 55.9 124.2 6.0	February 2016 75.5 202.2 -15.6	2014 117.3 260.5 -23.0	92.3 233.1 -32.3
Sales Activity Dollar Volume New Listings Active Listings	2021 502 \$213,290,369 581 800	2020 57.9 98.3 -1.7 -43.1	69.0 125.3 6.8 -46.4	February 2018 55.9 124.2 6.0 -49.2	February 2016 75.5 202.2 -15.6 -65.7	2014 117.3 260.5 -23.0 -67.3	92.3 233.1 -32.3 -70.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 502 \$213,290,369 581 800 86.4	2020 57.9 98.3 -1.7 -43.1 53.8	69.0 125.3 6.8 -46.4 54.6	February 2018 55.9 124.2 6.0 -49.2 58.8	February 2016 75.5 202.2 -15.6 -65.7 41.6	2014 117.3 260.5 -23.0 -67.3 30.6	2011 92.3 233.1 -32.3 -70.1 30.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 502 \$213,290,369 581 800 86.4 3.2	2020 57.9 98.3 -1.7 -43.1 53.8 8.8	2019 69.0 125.3 6.8 -46.4 54.6 10.1	February 2018 55.9 124.2 6.0 -49.2 58.8 9.8	February 2016 75.5 202.2 -15.6 -65.7 41.6 16.3	2014 117.3 260.5 -23.0 -67.3 30.6 21.2	2011 92.3 233.1 -32.3 -70.1 30.4 20.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 502 \$213,290,369 581 800 86.4 3.2 \$424,881	2020 57.9 98.3 -1.7 -43.1 53.8 8.8 25.6	2019 69.0 125.3 6.8 -46.4 54.6 10.1 33.3	February 2018 55.9 124.2 6.0 -49.2 58.8 9.8 43.8	February 2016 75.5 202.2 -15.6 -65.7 41.6 16.3 72.1	2014 117.3 260.5 -23.0 -67.3 30.6 21.2 65.9	2011 92.3 233.1 -32.3 -70.1 30.4 20.5 73.2

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

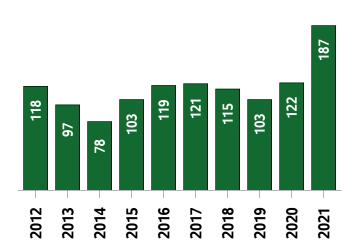
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



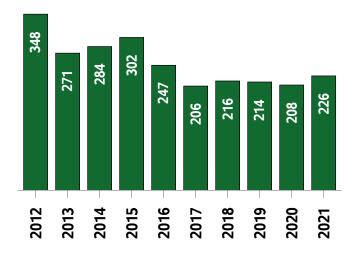
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MLS® Single Family Market Activity



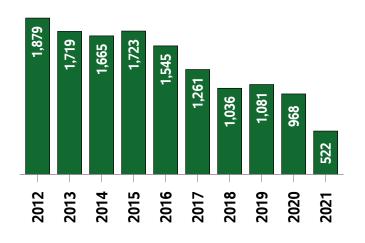


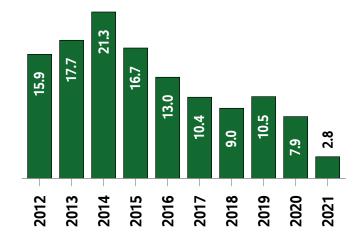
Active Listings (February only)



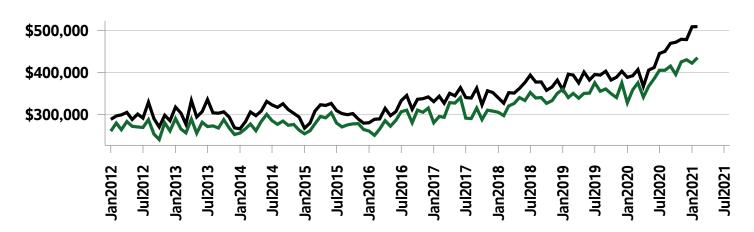
New Listings (February only)

Months of Inventory (February only)





Average Price and Median Price

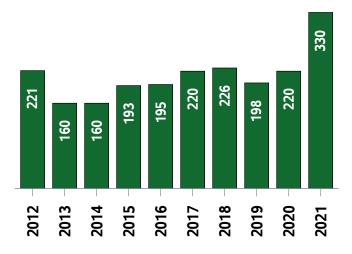




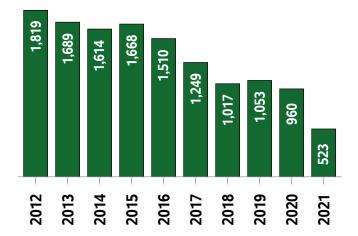


MLS® Single Family Market Activity

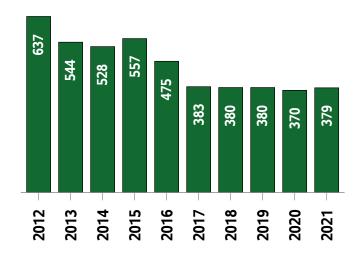
Sales Activity (February Year-to-date)



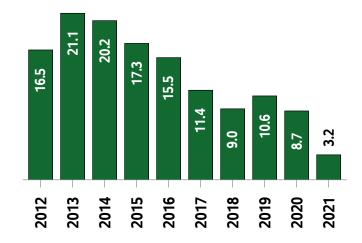
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





MLS® Single Family Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	187	53.3	81.6	62.6	57.1	139.7	96.8
Dollar Volume	\$95,188,481	99.0	133.7	153.5	177.4	331.6	280.8
New Listings	226	8.7	5.6	4.6	-8.5	-20.4	-23.4
Active Listings	522	-46.1	-51.7	-49.6	-66.2	-68.6	-71.0
Sales to New Listings Ratio 1	82.7	58.7	48.1	53.2	48.2	27.5	32.2
Months of Inventory 2	2.8	7.9	10.5	9.0	13.0	21.3	18.9
Average Price	\$509,029	29.8	28.7	55.9	76.6	80.0	93.5
Median Price	\$435,000	21.3	27.9	46.5	74.0	63.7	72.6
Sales to List Price Ratio	97.1	96.3	95.9	96.3	94.8	94.1	94.5
Median Days on Market	57.0	80.5	79.0	103.0	107.0	136.0	68.0
				Compa	red to ⁶		
	F-6			Eshmon	Education .		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity							
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	330	50.0	66.7	46.0	69.2	106.3	80.3
Sales Activity Dollar Volume	330 \$167,909,702	50.0 95.5	2019 66.7 124.6	2018 46.0 123.2	2016 69.2 202.0	2014 106.3 283.1	2011 80.3 234.6
Sales Activity Dollar Volume New Listings	2021 330 \$167,909,702 379	50.0 95.5 2.4	2019 66.7 124.6 -0.3	2018 46.0 123.2 -0.3	2016 69.2 202.0 -20.2	2014 106.3 283.1 -28.2	2011 80.3 234.6 -35.1
Sales Activity Dollar Volume New Listings Active Listings	330 \$167,909,702 379 523	2020 50.0 95.5 2.4 -45.6	2019 66.7 124.6 -0.3 -50.4	2018 46.0 123.2 -0.3 -48.6	2016 69.2 202.0 -20.2 -65.4	2014 106.3 283.1 -28.2 -67.6	2011 80.3 234.6 -35.1 -70.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 330 \$167,909,702 379 523 87.1	2020 50.0 95.5 2.4 -45.6 59.5	2019 66.7 124.6 -0.3 -50.4 52.1	2018 46.0 123.2 -0.3 -48.6 59.5	2016 69.2 202.0 -20.2 -65.4 41.1	2014 106.3 283.1 -28.2 -67.6 30.3	2011 80.3 234.6 -35.1 -70.1 31.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 330 \$167,909,702 379 523 87.1 3.2	2020 50.0 95.5 2.4 -45.6 59.5 8.7	2019 66.7 124.6 -0.3 -50.4 52.1 10.6	2018 46.0 123.2 -0.3 -48.6 59.5 9.0	2016 69.2 202.0 -20.2 -65.4 41.1 15.5	2014 106.3 283.1 -28.2 -67.6 30.3 20.2	2011 80.3 234.6 -35.1 -70.1 31.3 19.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 330 \$167,909,702 379 523 87.1 3.2 \$508,817	2020 50.0 95.5 2.4 -45.6 59.5 8.7 30.4	2019 66.7 124.6 -0.3 -50.4 52.1 10.6 34.7	2018 46.0 123.2 -0.3 -48.6 59.5 9.0 52.9	2016 69.2 202.0 -20.2 -65.4 41.1 15.5 78.5	2014 106.3 283.1 -28.2 -67.6 30.3 20.2 85.8	2011 80.3 234.6 -35.1 -70.1 31.3 19.1 85.6

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

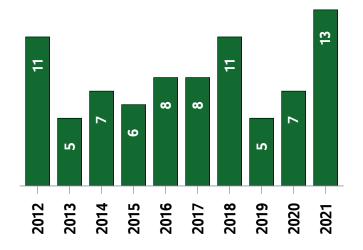
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



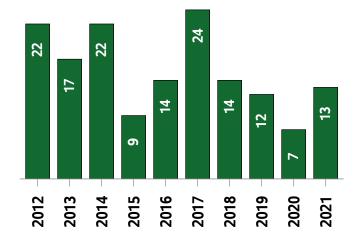
Castlegar MLS® Residential Market Activity



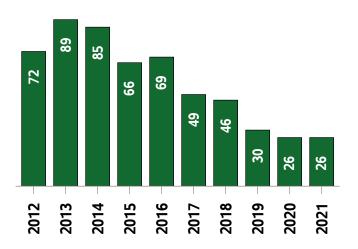
Sales Activity (February only)



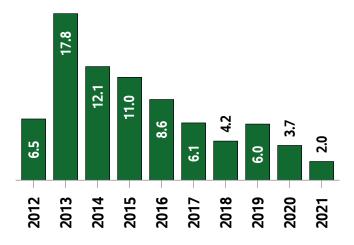
New Listings (February only)



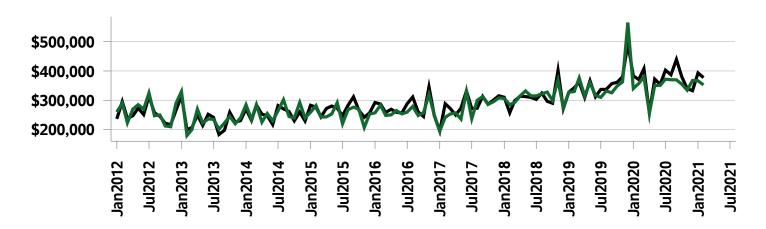
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

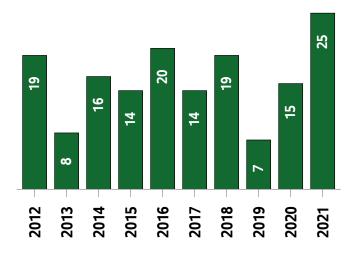




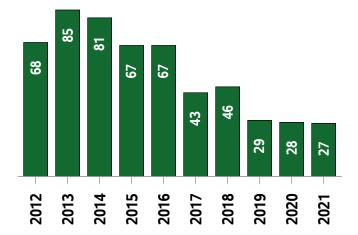
Castlegar MLS® Residential Market Activity



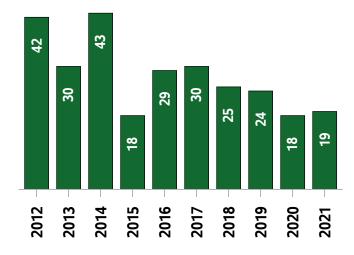
Sales Activity (February Year-to-date)



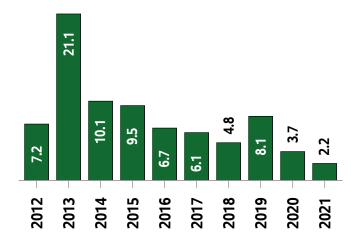
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Castlegar MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	13	85.7	160.0	18.2	62.5	85.7	85.7
Dollar Volume	\$4,903,040	89.0	185.9	73.2	113.4	202.8	149.5
New Listings	13	85.7	8.3	-7.1	-7.1	-40.9	-18.8
Active Listings	26	0.0	-13.3	-43.5	-62.3	-69.4	-10.3
Sales to New Listings Ratio 1	100.0	100.0	41.7	78.6	57.1	31.8	43.8
Months of Inventory 2	2.0	3.7	6.0	4.2	8.6	12.1	4.1
Average Price	\$377,157	1.8	10.0	46.5	31.3	63.1	34.3
Median Price	\$352,500	-1.4	6.8	23.7	24.3	50.0	23.0
Sales to List Price Ratio	95.7	96.9	96.8	96.6	96.0	94.6	95.5
Median Days on Market	84.0	37.0	35.0	29.0	59.5	78.0	16.0
			<u>'</u>	Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	66.7	257.1	February 2018 31.6	February 2016 25.0	56.3	150.0
Sales Activity Dollar Volume	2021 25 \$9,623,203	2020 66.7 70.0	2019 257.1 306.1	February 2018 31.6 81.1	February 2016 25.0 65.7	56.3 137.6	2011 150.0 265.7
Sales Activity Dollar Volume New Listings	2021 25 \$9,623,203 19	2020 66.7 70.0 5.6	2019 257.1 306.1 -20.8	February 2018 31.6 81.1 -24.0	February 2016 25.0 65.7 -34.5	2014 56.3 137.6 -55.8	2011 150.0 265.7 -52.5
Sales Activity Dollar Volume New Listings Active Listings 3	2021 25 \$9,623,203 19 27	2020 66.7 70.0 5.6 -1.8	2019 257.1 306.1 -20.8 -5.3	February 2018 31.6 81.1 -24.0 -40.7	February 2016 25.0 65.7 -34.5 -59.4	2014 56.3 137.6 -55.8 -66.5	2011 150.0 265.7 -52.5 10.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 25 \$9,623,203 19 27 131.6	2020 66.7 70.0 5.6 -1.8	2019 257.1 306.1 -20.8 -5.3 29.2	February 2018 31.6 81.1 -24.0 -40.7 76.0	February 2016 25.0 65.7 -34.5 -59.4 69.0	2014 56.3 137.6 -55.8 -66.5 37.2	2011 150.0 265.7 -52.5 10.2 25.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 25 \$9,623,203 19 27 131.6 2.2	2020 66.7 70.0 5.6 -1.8 83.3 3.7	2019 257.1 306.1 -20.8 -5.3 29.2 8.1	February 2018 31.6 81.1 -24.0 -40.7 76.0 4.8	February 2016 25.0 65.7 -34.5 -59.4 69.0 6.7	2014 56.3 137.6 -55.8 -66.5 37.2 10.1	2011 150.0 265.7 -52.5 10.2 25.0 4.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 25 \$9,623,203 19 27 131.6 2.2 \$384,928	2020 66.7 70.0 5.6 -1.8 83.3 3.7 2.0	2019 257.1 306.1 -20.8 -5.3 29.2 8.1 13.7	February 2018 31.6 81.1 -24.0 -40.7 76.0 4.8 37.6	February 2016 25.0 65.7 -34.5 -59.4 69.0 6.7 32.6	2014 56.3 137.6 -55.8 -66.5 37.2 10.1 52.0	2011 150.0 265.7 -52.5 10.2 25.0 4.9 46.3

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

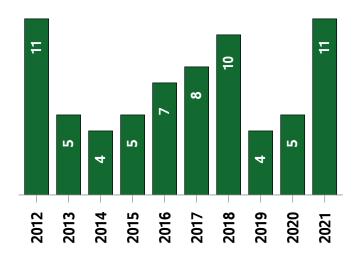
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



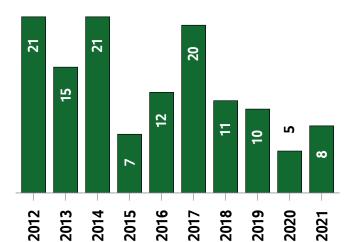
Castlegar MLS® Single Family Market Activity



Sales Activity (February only)

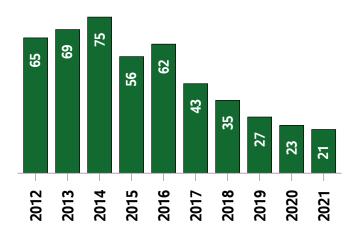


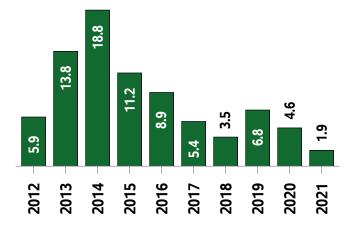
Active Listings (February only)



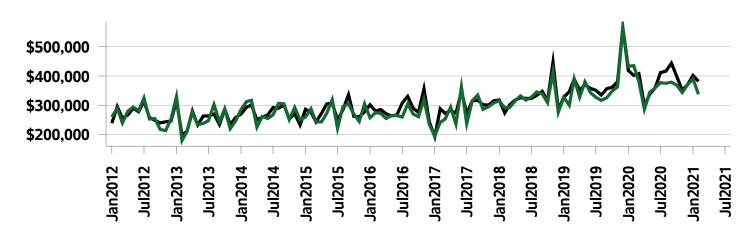
New Listings (February only)

Months of Inventory (February only)





Average Price and Median Price

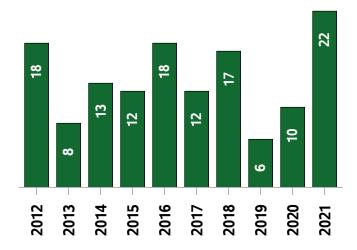




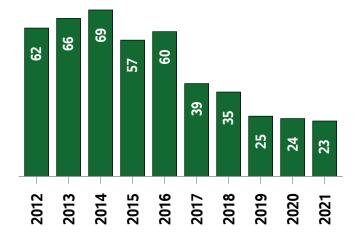
Castlegar MLS® Single Family Market Activity



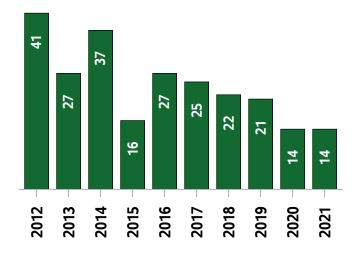
Sales Activity (February Year-to-date)



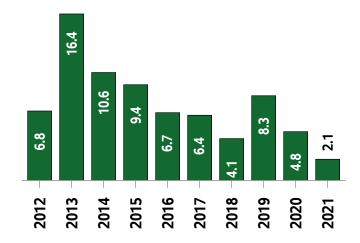
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Castlegar MLS® Single Family Market Activity

				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	11	120.0	175.0	10.0	57.1	175.0	57.1
Dollar Volume	\$4,195,540	108.8	202.9	53.3	114.0	257.8	113.5
New Listings	8	60.0	-20.0	-27.3	-33.3	-61.9	-33.3
Active Listings	21	-8.7	-22.2	-40.0	-66.1	-72.0	-4.5
Sales to New Listings Ratio 1	137.5	100.0	40.0	90.9	58.3	19.0	58.3
Months of Inventory ²	1.9	4.6	6.8	3.5	8.9	18.8	3.1
Average Price	\$381,413	-5.1	10.2	39.4	36.2	30.1	35.8
Median Price	\$337,500	-22.4	12.5	15.8	22.7	8.0	17.8
Sales to List Price Ratio	95.7	96.6	97.5	96.7	96.7	93.3	95.5
Median Days on Market	41.0	56.0	26.0	28.0	64.0	87.0	16.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	120.0	266.7	February 2018	February 2016 22.2	69.2	120.0
Sales Activity Dollar Volume	2021 22 \$8,615,703	120.0 110.0	2019 266.7 322.4	February 2018 29.4 73.6	February 2016 22.2 63.2	69.2 139.0	2011 120.0 227.4
Sales Activity Dollar Volume New Listings	2021 22 \$8,615,703 14	120.0 110.0 0.0	2019 266.7 322.4 -33.3	February 2018 29.4 73.6 -36.4	February 2016 22.2 63.2 -48.1	69.2 139.0 -62.2	2011 120.0 227.4 -57.6
Sales Activity Dollar Volume New Listings Active Listings 3	2021 22 \$8,615,703 14 23	2020 120.0 110.0 0.0 -4.2	2019 266.7 322.4 -33.3 -8.0	February 2018 29.4 73.6 -36.4 -34.3	February 2016 22.2 63.2 -48.1 -61.7	69.2 139.0 -62.2 -66.7	2011 120.0 227.4 -57.6 17.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 22 \$8,615,703 14 23 157.1	2020 120.0 110.0 0.0 -4.2 71.4	2019 266.7 322.4 -33.3 -8.0 28.6	February 2018 29.4 73.6 -36.4 -34.3 77.3	February 2016 22.2 63.2 -48.1 -61.7 66.7	2014 69.2 139.0 -62.2 -66.7 35.1	2011 120.0 227.4 -57.6 17.9 30.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 22 \$8,615,703 14 23 157.1 2.1	2020 120.0 110.0 0.0 -4.2 71.4 4.8	2019 266.7 322.4 -33.3 -8.0 28.6 8.3	February 2018 29.4 73.6 -36.4 -34.3 77.3 4.1	February 2016 22.2 63.2 -48.1 -61.7 66.7 6.7	2014 69.2 139.0 -62.2 -66.7 35.1 10.6	2011 120.0 227.4 -57.6 17.9 30.3 3.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 22 \$8,615,703 14 23 157.1 2.1 \$391,623	2020 120.0 110.0 0.0 -4.2 71.4 4.8 -4.5	2019 266.7 322.4 -33.3 -8.0 28.6 8.3 15.2	February 2018 29.4 73.6 -36.4 -34.3 77.3 4.1 34.1	February 2016 22.2 63.2 -48.1 -61.7 66.7 6.7 33.5	2014 69.2 139.0 -62.2 -66.7 35.1 10.6 41.2	2011 120.0 227.4 -57.6 17.9 30.3 3.9 48.8

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

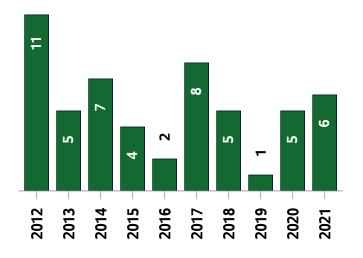
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



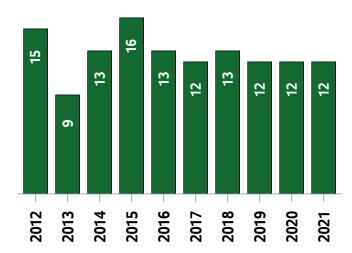
SparwoodMLS® Residential Market Activity



Sales Activity (February only)

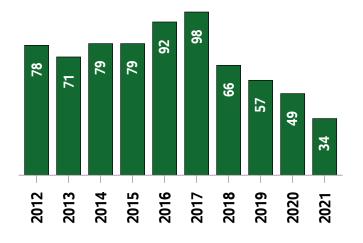


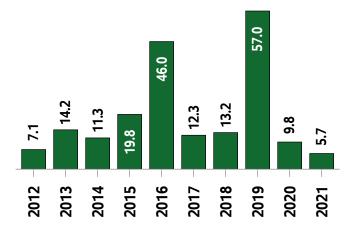
Active Listings (February only)



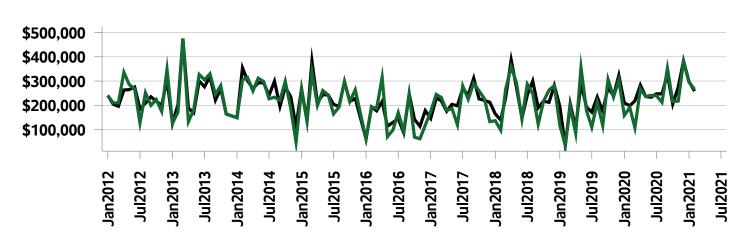
New Listings (February only)

Months of Inventory (February only)





Average Price and Median Price

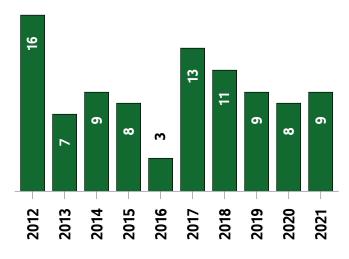




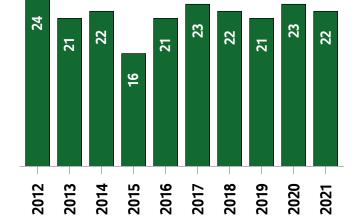
Sparwood MLS® Residential Market Activity





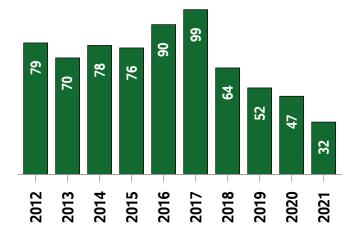


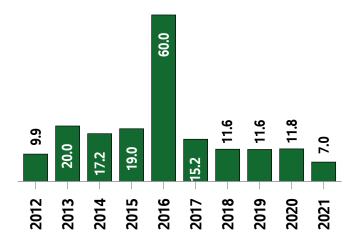
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)

Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Sparwood MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	6	20.0	500.0	20.0	200.0	-14.3	200.0
Dollar Volume	\$1,552,540	56.4	4,335.8	122.8	301.7	-37.4	254.5
New Listings	12	0.0	0.0	-7.7	-7.7	-7.7	33.3
Active Listings	34	-30.6	-40.4	-48.5	-63.0	-57.0	142.9
Sales to New Listings Ratio 1	50.0	41.7	8.3	38.5	15.4	53.8	22.2
Months of Inventory 2	5.7	9.8	57.0	13.2	46.0	11.3	7.0
Average Price	\$258,757	30.3	639.3	85.6	33.9	-27.0	18.2
Median Price	\$266,520	39.5	661.5	172.0	37.9	-12.6	21.7
Sales to List Price Ratio	96.1	94.1	87.5	98.5	96.1	95.7	96.9
Median Days on Market	35.0	110.0	71.0	43.0	207.0	147.0	8.5
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity		_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	12.5	0.0	February 2018 -18.2	February 2016 200.0	0.0	125.0
Sales Activity Dollar Volume	9 \$2,446,040	2020 12.5 50.8	0.0 51.9	February 2018 -18.2 45.1	February 2016 200.0 446.0	0.0 -11.9	2011 125.0 280.5
Sales Activity Dollar Volume New Listings	9 \$2,446,040 22	2020 12.5 50.8 -4.3	0.0 51.9 4.8	February 2018 -18.2 45.1 0.0	February 2016 200.0 446.0 4.8	0.0 -11.9 0.0	2011 125.0 280.5 15.8
Sales Activity Dollar Volume New Listings Active Listings ³	9 \$2,446,040 22 32	2020 12.5 50.8 -4.3 -33.0	0.0 51.9 4.8 -39.4	February 2018 -18.2 45.1 0.0 -50.8	February 2016 200.0 446.0 4.8 -65.0	0.0 -11.9 0.0 -59.4	2011 125.0 280.5 15.8 186.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 9 \$2,446,040 22 32 40.9	2020 12.5 50.8 -4.3 -33.0 34.8	2019 0.0 51.9 4.8 -39.4 42.9	February 2018 -18.2 45.1 0.0 -50.8 50.0	February 2016 200.0 446.0 4.8 -65.0 14.3	0.0 -11.9 0.0 -59.4 40.9	2011 125.0 280.5 15.8 186.4 21.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 9 \$2,446,040 22 32 40.9 7.0	2020 12.5 50.8 -4.3 -33.0 34.8 11.8	2019 0.0 51.9 4.8 -39.4 42.9 11.6	February 2018 -18.2 45.1 0.0 -50.8 50.0 11.6	February 2016 200.0 446.0 4.8 -65.0 14.3 60.0	2014 0.0 -11.9 0.0 -59.4 40.9 17.2	2011 125.0 280.5 15.8 186.4 21.1 5.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 9 \$2,446,040 22 32 40.9 7.0 \$271,782	2020 12.5 50.8 -4.3 -33.0 34.8 11.8	2019 0.0 51.9 4.8 -39.4 42.9 11.6 51.9	February 2018 -18.2 45.1 0.0 -50.8 50.0 11.6 77.3	February 2016 200.0 446.0 4.8 -65.0 14.3 60.0 82.0	2014 0.0 -11.9 0.0 -59.4 40.9 17.2 -11.9	2011 125.0 280.5 15.8 186.4 21.1 5.5 69.1

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

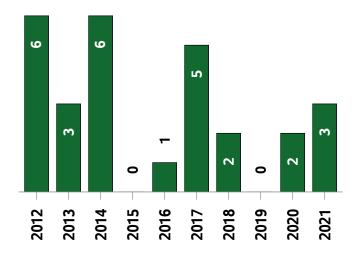
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



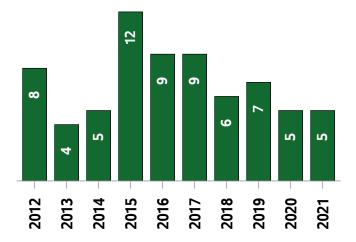
Sparwood MLS® Single Family Market Activity



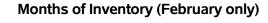


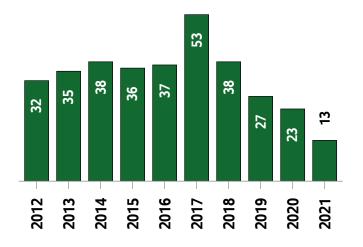


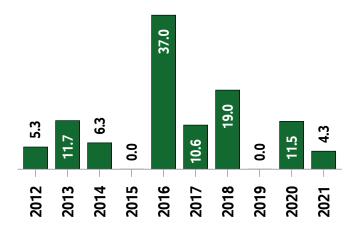
New Listings (February only)



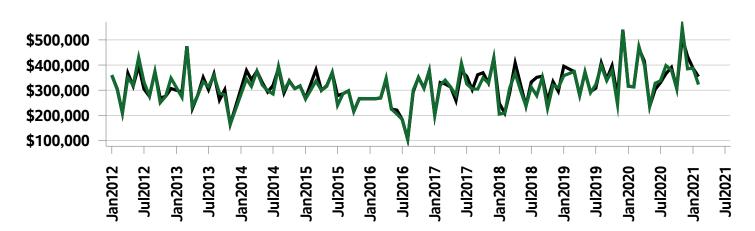
Active Listings (February only)







Average Price and Median Price

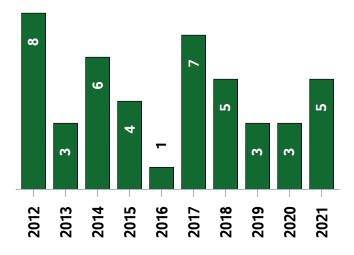




Sparwood MLS® Single Family Market Activity

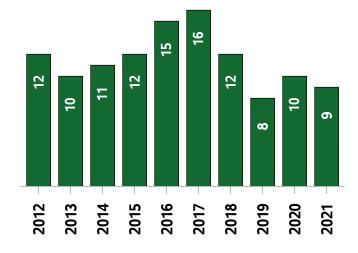




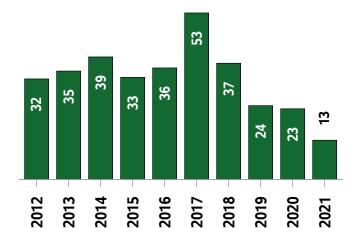


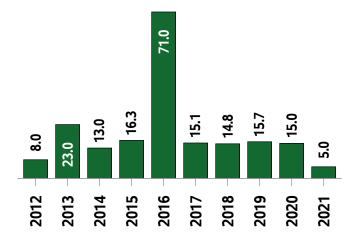
Active Listings 1 (February Year-to-date)





Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Sparwood MLS® Single Family Market Activity



				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	3	50.0	_	50.0	200.0	-50.0	200.0
Dollar Volume	\$1,062,040	69.5	_	154.1	299.3	-53.2	267.5
New Listings	5	0.0	-28.6	-16.7	-44.4	0.0	25.0
Active Listings	13	-43.5	-51.9	-65.8	-64.9	-65.8	116.7
Sales to New Listings Ratio 1	60.0	40.0	_	33.3	11.1	120.0	25.0
Months of Inventory 2	4.3	11.5	_	19.0	37.0	6.3	6.0
Average Price	\$354,013	13.0	_	69.4	33.1	-6.4	22.5
Median Price	\$322,500	2.9	_	54.3	21.2	-6.5	11.6
Sales to List Price Ratio	95.4	92.9	_	98.1	95.5	95.8	100.0
Median Days on Market	28.0	62.5	_	34.5	288.0	157.0	2.0
				Compa	red to ⁶		
				Compa			
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	66.7	66.7	February 2018	February 2016 400.0	-16.7	400.0
Sales Activity Dollar Volume	2021 5 \$1,837,040	2020 66.7 94.9	2019 66.7 55.0	February 2018 0.0 58.0	February 2016 400.0 590.6	-16.7 -19.1	2011 400.0 535.7
Sales Activity Dollar Volume New Listings	2021 5 \$1,837,040 9	2020 66.7 94.9 -10.0	2019 66.7 55.0 12.5	February 2018 0.0 58.0 -25.0	February 2016 400.0 590.6	-16.7 -19.1 -18.2	2011 400.0 535.7 12.5
Sales Activity Dollar Volume New Listings Active Listings	2021 5 \$1,837,040 9 13	2020 66.7 94.9 -10.0	2019 66.7 55.0 12.5 -46.8	February 2018 0.0 58.0 -25.0 -66.2	February 2016 400.0 590.6 -40.0 -64.8	-16.7 -19.1 -18.2 -67.9	2011 400.0 535.7 12.5 150.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 5 \$1,837,040 9 13 55.6	2020 66.7 94.9 -10.0 -44.4 30.0	2019 66.7 55.0 12.5 -46.8 37.5	February 2018 0.0 58.0 -25.0 -66.2 41.7	February 2016 400.0 590.6 -40.0 -64.8 6.7	-16.7 -19.1 -18.2 -67.9 54.5	2011 400.0 535.7 12.5 150.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 5 \$1,837,040 9 13 55.6 5.0	2020 66.7 94.9 -10.0 -44.4 30.0 15.0	2019 66.7 55.0 12.5 -46.8 37.5	February 2018 0.0 58.0 -25.0 -66.2 41.7 14.8	February 2016 400.0 590.6 -40.0 -64.8 6.7 71.0	-16.7 -19.1 -18.2 -67.9 54.5 13.0	2011 400.0 535.7 12.5 150.0 12.5 10.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 5 \$1,837,040 9 13 55.6 5.0 \$367,408	2020 66.7 94.9 -10.0 -44.4 30.0 15.0	2019 66.7 55.0 12.5 -46.8 37.5 15.7	February 2018 0.0 58.0 -25.0 -66.2 41.7 14.8 58.0	February 2016 400.0 590.6 -40.0 -64.8 6.7 71.0 38.1	2014 -16.7 -19.1 -18.2 -67.9 54.5 13.0 -2.9	2011 400.0 535.7 12.5 150.0 12.5 10.0 27.1

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{4}}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

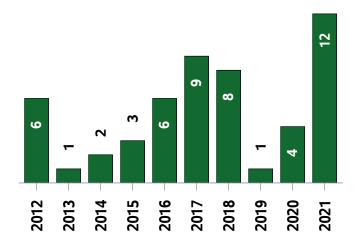
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels: all others calculated as percentage changes



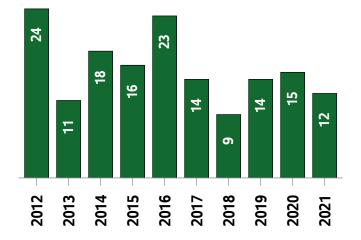
Creston MLS® Residential Market Activity



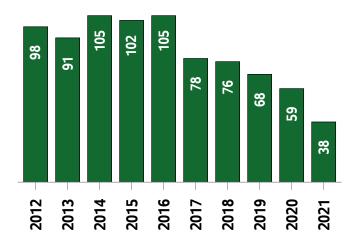
Sales Activity (February only)



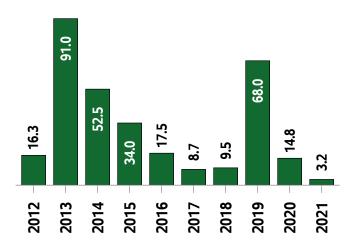
New Listings (February only)



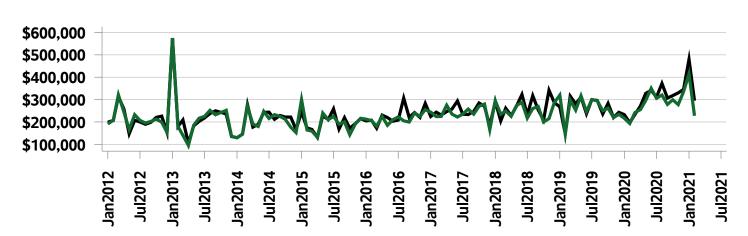
Active Listings (February only)



Months of Inventory (February only)



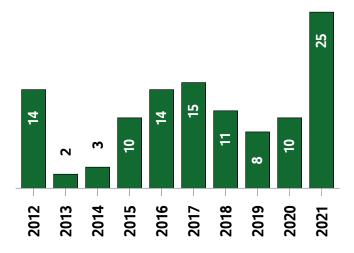
Average Price and Median Price



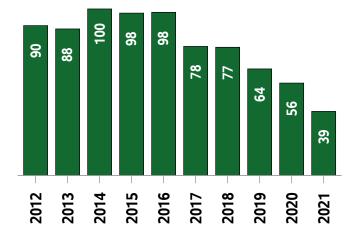


Creston MLS® Residential Market Activity

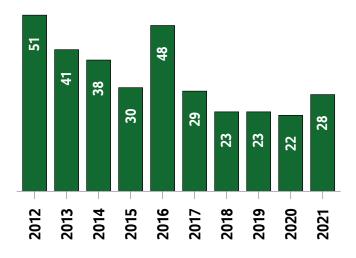




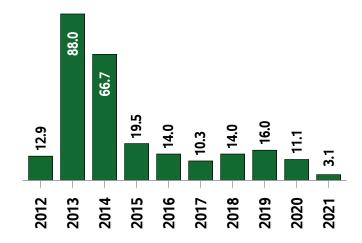
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Creston MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	12	200.0	1,100.0	50.0	100.0	500.0	1,100.0
Dollar Volume	\$3,542,500	350.7	2,307.5	116.8	184.4	1,119.4	1,547.7
New Listings	12	-20.0	-14.3	33.3	-47.8	-33.3	-45.5
Active Listings	38	-35.6	-44.1	-50.0	-63.8	-63.8	2.7
Sales to New Listings Ratio 1	100.0	26.7	7.1	88.9	26.1	11.1	4.5
Months of Inventory ²	3.2	14.8	68.0	9.5	17.5	52.5	37.0
Average Price	\$295,208	50.2	100.6	44.5	42.2	103.2	37.3
Median Price	\$227,500	17.9	54.6	-3.0	10.6	56.6	5.8
Sales to List Price Ratio	93.9	94.2	105.2	95.1	90.5	85.5	93.7
Median Days on Market	102.0	145.5	99.0	166.5	141.5	232.5	30.0
				Compa	red to ⁶	-	
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	150.0	212.5	February 2018	February 2016 78.6	733.3	2,400.0
Sales Activity Dollar Volume	2021 25 \$9,779,750	150.0 348.2	2019 212.5 383.6	February 2018 127.3 289.7	February 2016 78.6 239.1	733.3 2,228.5	2,400.0 4,448.7
Sales Activity Dollar Volume New Listings	2021 25 \$9,779,750 28	2020 150.0 348.2 27.3	2019 212.5 383.6 21.7	February 2018 127.3 289.7 21.7	February 2016 78.6 239.1 -41.7	733.3 2,228.5 -26.3	2,400.0 4,448.7 -26.3
Sales Activity Dollar Volume New Listings Active Listings ³	2021 25 \$9,779,750 28 39	2020 150.0 348.2 27.3 -30.6	2019 212.5 383.6 21.7 -39.8	February 2018 127.3 289.7 21.7 -50.0	February 2016 78.6 239.1 -41.7 -60.7	733.3 2,228.5 -26.3 -61.5	2011 2,400.0 4,448.7 -26.3 45.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 25 \$9,779,750 28 39 89.3	2020 150.0 348.2 27.3 -30.6 45.5	2019 212.5 383.6 21.7 -39.8 34.8	February 2018 127.3 289.7 21.7 -50.0 47.8	February 2016 78.6 239.1 -41.7 -60.7 29.2	2014 733.3 2,228.5 -26.3 -61.5 7.9	2011 2,400.0 4,448.7 -26.3 45.3 2.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 25 \$9,779,750 28 39 89.3 3.1	2020 150.0 348.2 27.3 -30.6 45.5	2019 212.5 383.6 21.7 -39.8 34.8 16.0	February 2018 127.3 289.7 21.7 -50.0 47.8 14.0	February 2016 78.6 239.1 -41.7 -60.7 29.2 14.0	2014 733.3 2,228.5 -26.3 -61.5 7.9 66.7	2011 2,400.0 4,448.7 -26.3 45.3 2.6 53.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 25 \$9,779,750 28 39 89.3 3.1 \$391,190	2020 150.0 348.2 27.3 -30.6 45.5 11.1	2019 212.5 383.6 21.7 -39.8 34.8 16.0 54.8	February 2018 127.3 289.7 21.7 -50.0 47.8 14.0 71.5	February 2016 78.6 239.1 -41.7 -60.7 29.2 14.0 89.9	2014 733.3 2,228.5 -26.3 -61.5 7.9 66.7 179.4	2,400.0 4,448.7 -26.3 45.3 2.6 53.0 81.9

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

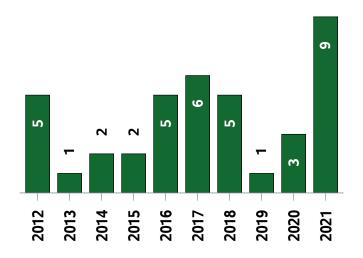
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



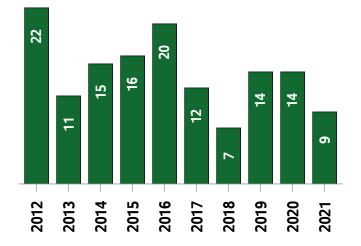
Creston MLS® Single Family Market Activity



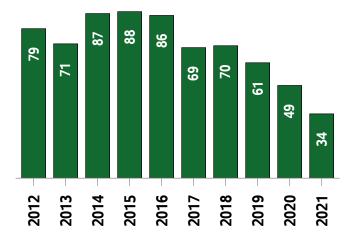




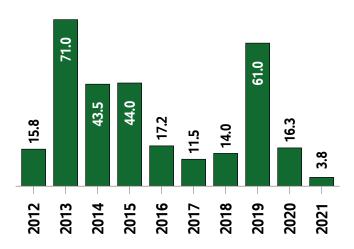
New Listings (February only)



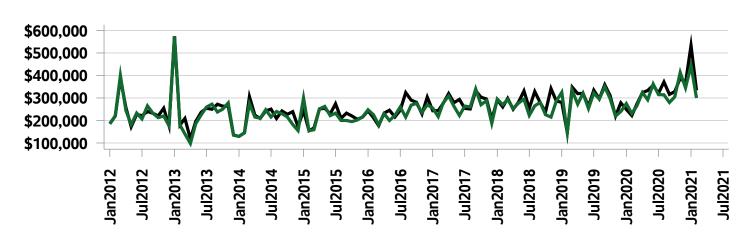
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

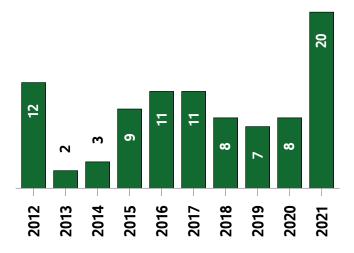




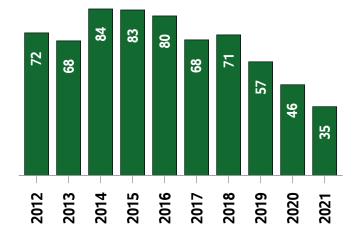
Creston MLS® Single Family Market Activity



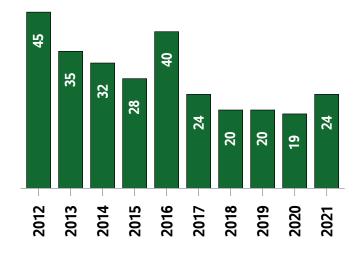




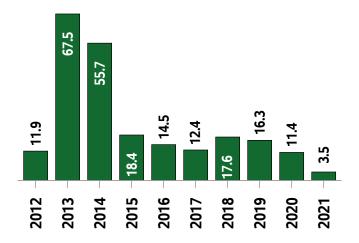
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Creston MLS® Single Family Market Activity

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- 25	3	

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	9	200.0	800.0	80.0	80.0	350.0	800.0
Dollar Volume	\$3,004,500	351.1	1,941.8	130.9	183.7	934.3	1,297.4
New Listings	9	-35.7	-35.7	28.6	-55.0	-40.0	-50.0
Active Listings	34	-30.6	-44.3	-51.4	-60.5	-60.9	9.7
Sales to New Listings Ratio 1	100.0	21.4	7.1	71.4	25.0	13.3	5.6
Months of Inventory 2	3.8	16.3	61.0	14.0	17.2	43.5	31.0
Average Price	\$333,833	50.4	126.9	28.3	57.6	129.8	55.3
Median Price	\$300,000	29.9	103.9	11.1	33.3	106.5	39.5
Sales to List Price Ratio	93.0	94.8	105.2	95.2	90.0	85.5	93.7
Median Days on Market	125.0	89.0	99.0	144.0	113.0	232.5	30.0
				Compa	red to 6		'
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	150.0	185.7	February 2018	February 2016 81.8	566.7	1,900.0
Sales Activity Dollar Volume	2021 20 \$8,869,250	2020 150.0 363.9	2019 185.7 384.1	February 2018 150.0 307.5	February 2016 81.8 252.1	2014 566.7 2,011.7	1,900.0 4,025.2
Sales Activity Dollar Volume New Listings	2021 20 \$8,869,250 24	2020 150.0 363.9 26.3	2019 185.7 384.1 20.0	February 2018 150.0 307.5 20.0	February 2016 81.8 252.1 -40.0	2014 566.7 2,011.7 -25.0	1,900.0 4,025.2 -25.0
Sales Activity Dollar Volume New Listings Active Listings ³	2021 20 \$8,869,250 24 35	2020 150.0 363.9 26.3 -24.2	2019 185.7 384.1 20.0 -39.5	February 2018 150.0 307.5 20.0 -51.1	February 2016 81.8 252.1 -40.0 -56.9	2014 566.7 2,011.7 -25.0 -58.7	2011 1,900.0 4,025.2 -25.0 53.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 20 \$8,869,250 24 35 83.3	2020 150.0 363.9 26.3 -24.2 42.1	2019 185.7 384.1 20.0 -39.5 35.0	February 2018 150.0 307.5 20.0 -51.1 40.0	February 2016 81.8 252.1 -40.0 -56.9 27.5	2014 566.7 2,011.7 -25.0 -58.7 9.4	2011 1,900.0 4,025.2 -25.0 53.3 3.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 20 \$8,869,250 24 35 83.3 3.5	2020 150.0 363.9 26.3 -24.2 42.1 11.4	2019 185.7 384.1 20.0 -39.5 35.0 16.3	February 2018 150.0 307.5 20.0 -51.1 40.0 17.6	February 2016 81.8 252.1 -40.0 -56.9 27.5 14.5	2014 566.7 2,011.7 -25.0 -58.7 9.4 55.7	2011 1,900.0 4,025.2 -25.0 53.3 3.1 45.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 20 \$8,869,250 24 35 83.3 3.5 \$443,463	2020 150.0 363.9 26.3 -24.2 42.1 11.4 85.5	2019 185.7 384.1 20.0 -39.5 35.0 16.3 69.4	February 2018 150.0 307.5 20.0 -51.1 40.0 17.6 63.0	February 2016 81.8 252.1 -40.0 -56.9 27.5 14.5 93.7	2014 566.7 2,011.7 -25.0 -58.7 9.4 55.7 216.8	2011 1,900.0 4,025.2 -25.0 53.3 3.1 45.0

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

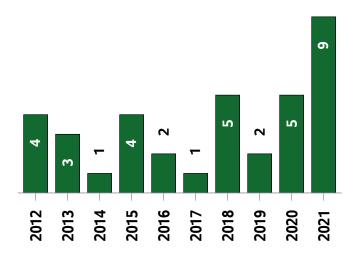
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



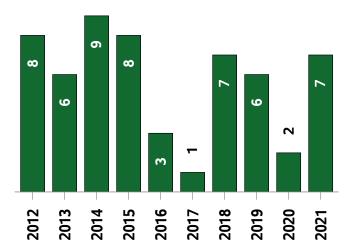
Golden MLS® Residential Market Activity



Sales Activity (February only)

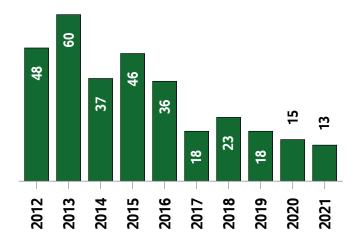


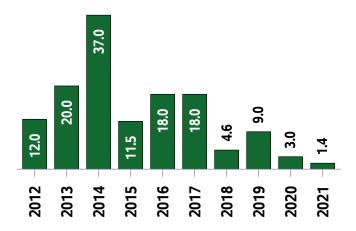
Active Listings (February only)



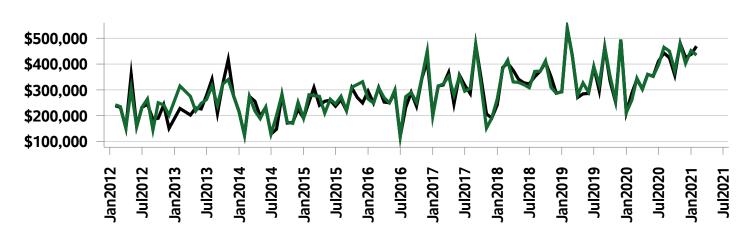
New Listings (February only)

Months of Inventory (February only)





Average Price and Median Price

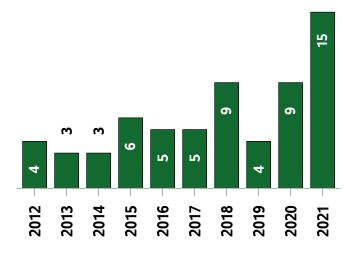




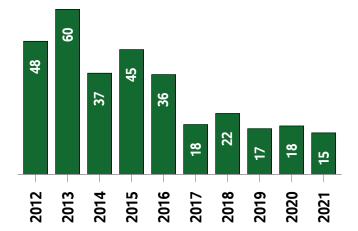
Golden MLS® Residential Market Activity



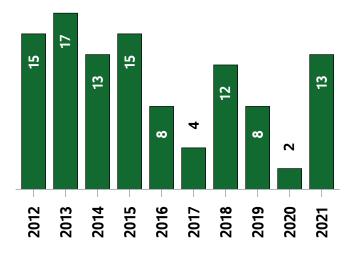
Sales Activity (February Year-to-date)



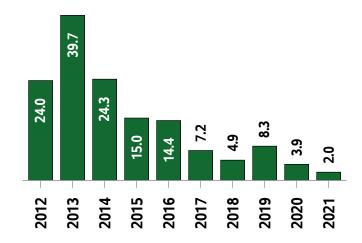
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Golden MLS® Residential Market Activity



				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	9	80.0	350.0	80.0	350.0	800.0	_
Dollar Volume	\$4,220,570	194.8	292.6	118.1	747.5	3,276.5	_
New Listings	7	250.0	16.7	0.0	133.3	-22.2	40.0
Active Listings	13	-13.3	-27.8	-43.5	-63.9	-64.9	-7.1
Sales to New Listings Ratio 1	128.6	250.0	33.3	71.4	66.7	11.1	_
Months of Inventory 2	1.4	3.0	9.0	4.6	18.0	37.0	_
Average Price	\$468,952	63.8	-12.8	21.2	88.3	275.2	_
Median Price	\$435,000	67.3	-19.1	13.9	74.7	248.0	_
Sales to List Price Ratio	98.5	98.1	97.9	96.9	96.8	96.2	_
Median Days on Market	108.0	105.0	220.5	97.0	82.0	106.0	_
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	
Sales Activity	2021	66.7	275.0	February 2018 66.7	February 2016 200.0	400.0	
Sales Activity Dollar Volume	2021 15 \$6,843,570	2020 66.7 200.3	2019 275.0 312.3	February 2018 66.7 135.8	February 2016 200.0 394.8	2014 400.0 1,126.4	2011 — —
Sales Activity Dollar Volume New Listings	2021 15 \$6,843,570 13	2020 66.7 200.3 550.0	2019 275.0 312.3 62.5	February 2018 66.7 135.8 8.3	February 2016 200.0 394.8 62.5	2014 400.0 1,126.4 0.0	-7.1
Sales Activity Dollar Volume New Listings Active Listings ³	2021 15 \$6,843,570 13 15	2020 66.7 200.3 550.0 -14.3	2019 275.0 312.3 62.5 -9.1	February 2018 66.7 135.8 8.3 -31.8	February 2016 200.0 394.8 62.5 -58.3	2014 400.0 1,126.4 0.0 -58.9	-7.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 15 \$6,843,570 13 15 115.4	2020 66.7 200.3 550.0 -14.3 450.0	2019 275.0 312.3 62.5 -9.1 50.0	February 2018 66.7 135.8 8.3 -31.8 75.0	February 2016 200.0 394.8 62.5 -58.3 62.5	2014 400.0 1,126.4 0.0 -58.9 23.1	-7.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 15 \$6,843,570 13 15 115.4 2.0	2020 66.7 200.3 550.0 -14.3 450.0 3.9	2019 275.0 312.3 62.5 -9.1 50.0 8.3	February 2018 66.7 135.8 8.3 -31.8 75.0 4.9	February 2016 200.0 394.8 62.5 -58.3 62.5 14.4	2014 400.0 1,126.4 0.0 -58.9 23.1 24.3	-7.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 15 \$6,843,570 13 15 115.4 2.0 \$456,238	2020 66.7 200.3 550.0 -14.3 450.0 3.9 80.2	2019 275.0 312.3 62.5 -9.1 50.0 8.3 9.9	February 2018 66.7 135.8 8.3 -31.8 75.0 4.9 41.5	February 2016 200.0 394.8 62.5 -58.3 62.5 14.4 64.9	2014 400.0 1,126.4 0.0 -58.9 23.1 24.3 145.3	-7.1

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

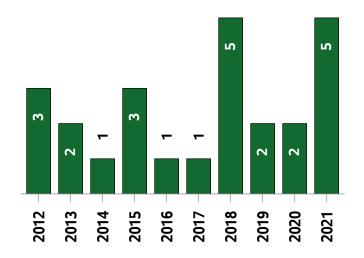
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



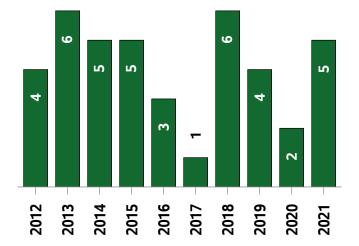
Golden MLS® Single Family Market Activity



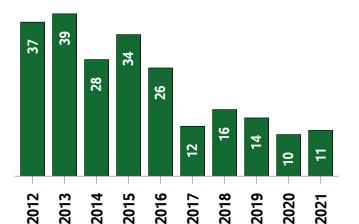




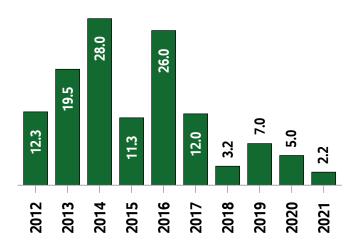
New Listings (February only)



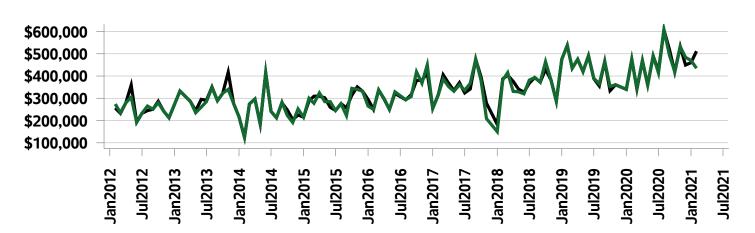
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

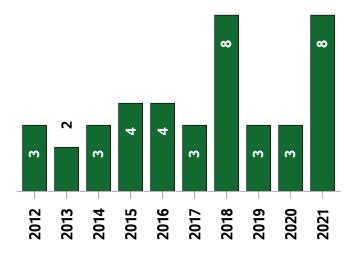




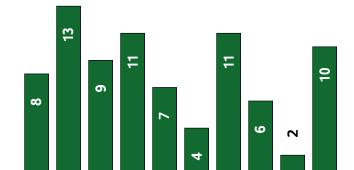
Golden MLS® Single Family Market Activity







Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)

Months of Inventory ² (February Year-to-date)

2017

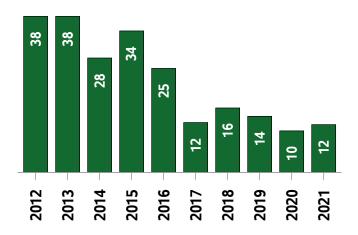
2018

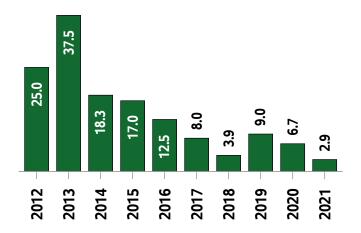
2016

2015

2014

2013





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Golden MLS[®] Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	5	150.0	150.0	0.0	400.0	400.0	_
Dollar Volume	\$2,558,000	169.4	138.0	32.2	923.2	1,946.4	_
New Listings	5	150.0	25.0	-16.7	66.7	0.0	25.0
Active Listings	11	10.0	-21.4	-31.3	-57.7	-60.7	-8.3
Sales to New Listings Ratio 1	100.0	100.0	50.0	83.3	33.3	20.0	_
Months of Inventory 2	2.2	5.0	7.0	3.2	26.0	28.0	_
Average Price	\$511,600	7.8	-4.8	32.2	104.6	309.3	_
Median Price	\$435,000	-8.4	-19.1	13.9	74.0	248.0	_
Sales to List Price Ratio	98.6	99.5	97.9	96.9	96.3	96.2	_
Median Days on Market	48.0	163.0	220.5	97.0	39.0	106.0	_
				Compa	red to °		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	
Sales Activity	2021	166.7	166.7	February 2018	February 2016 100.0	166.7	
Sales Activity Dollar Volume	8 \$3,938,000	2020 166.7 205.4	2019 166.7 154.1	February 2018 0.0 58.6	February 2016 100.0 247.0	2014 166.7 605.7	2011 — —
Sales Activity Dollar Volume New Listings	8 \$3,938,000 10	2020 166.7 205.4 400.0	2019 166.7 154.1 66.7	February 2018 0.0 58.6 -9.1	February 2016 100.0 247.0 42.9	2014 166.7 605.7 11.1	2011 — — -16.7
Sales Activity Dollar Volume New Listings Active Listings ³	2021 8 \$3,938,000 10 12	2020 166.7 205.4 400.0 15.0	2019 166.7 154.1 66.7 -14.8	February 2018 0.0 58.6 -9.1 -25.8	February 2016 100.0 247.0 42.9 -54.0	2014 166.7 605.7 11.1 -58.2	2011 — — -16.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 8 \$3,938,000 10 12 80.0	2020 166.7 205.4 400.0 15.0	2019 166.7 154.1 66.7 -14.8	February 2018 0.0 58.6 -9.1 -25.8 72.7	February 2016 100.0 247.0 42.9 -54.0 57.1	2014 166.7 605.7 11.1 -58.2 33.3	2011 — — -16.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 8 \$3,938,000 10 12 80.0 2.9	2020 166.7 205.4 400.0 15.0 150.0	2019 166.7 154.1 66.7 -14.8 50.0 9.0	February 2018 0.0 58.6 -9.1 -25.8 72.7 3.9	February 2016 100.0 247.0 42.9 -54.0 57.1 12.5	2014 166.7 605.7 11.1 -58.2 33.3 18.3	2011 — — -16.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 8 \$3,938,000 10 12 80.0 2.9 \$492,250	2020 166.7 205.4 400.0 15.0 150.0 6.7 14.5	2019 166.7 154.1 66.7 -14.8 50.0 9.0 -4.7	February 2018 0.0 58.6 -9.1 -25.8 72.7 3.9 58.6	February 2016 100.0 247.0 42.9 -54.0 57.1 12.5 73.5	2014 166.7 605.7 11.1 -58.2 33.3 18.3 164.6	2011 — — -16.7

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

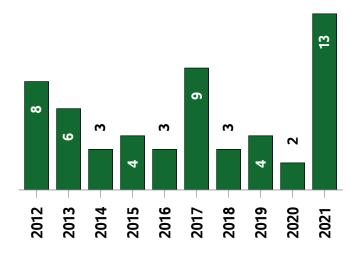
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



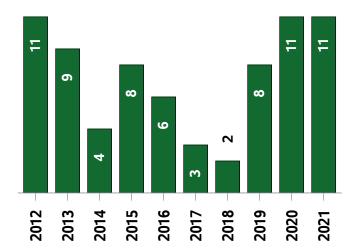
Elkford MLS® Residential Market Activity



Sales Activity (February only)

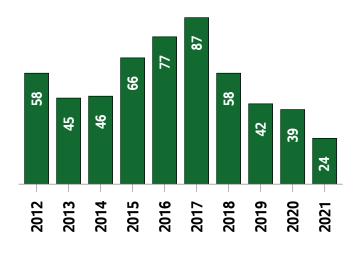


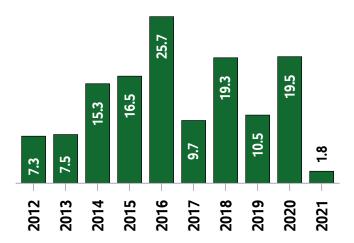
Active Listings (February only)



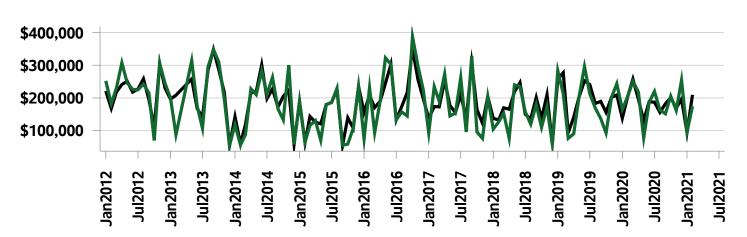
New Listings (February only)

Months of Inventory (February only)





Average Price and Median Price

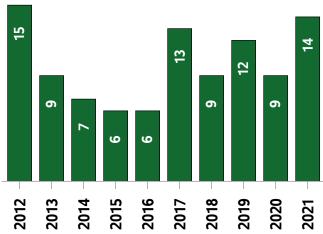




Elkford MLS® Residential Market Activity







Active Listings 1 (February Year-to-date)

2016

2017

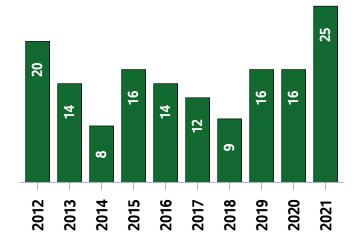
9

2018

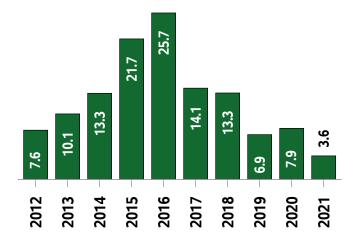


56

New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



47

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Elkford MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	13	550.0	225.0	333.3	333.3	333.3	_
Dollar Volume	\$2,724,500	562.9	145.9	582.8	335.6	1,414.5	_
New Listings	11	0.0	37.5	450.0	83.3	175.0	83.3
Active Listings	24	-38.5	-42.9	-58.6	-68.8	-47.8	118.2
Sales to New Listings Ratio 1	118.2	18.2	50.0	150.0	50.0	75.0	_
Months of Inventory ²	1.8	19.5	10.5	19.3	25.7	15.3	_
Average Price	\$209,577	2.0	-24.3	57.6	0.5	249.5	_
Median Price	\$175,000	-14.8	-17.8	37.8	-24.4	213.1	_
Sales to List Price Ratio	96.7	97.7	95.3	98.0	90.3	91.3	_
Median Days on Market	34.0	17.0	108.5	42.0	177.0	262.0	_
				Compa	red to ⁶	I	
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	55.6	16.7	February 2018 55.6	February 2016	100.0	1,300.0
Sales Activity Dollar Volume	2021 14 \$2,819,500	55.6 104.6	2019 16.7 -11.1	February 2018 55.6 130.4	February 2016 133.3 158.1	2014 100.0 275.5	1,300.0 1,275.4
Sales Activity Dollar Volume New Listings	2021 14 \$2,819,500 25	55.6 104.6 56.3	2019 16.7 -11.1 56.3	February 2018 55.6 130.4 177.8	February 2016 133.3 158.1 78.6	2014 100.0 275.5 212.5	1,300.0 1,275.4 108.3
Sales Activity Dollar Volume New Listings Active Listings ³	2021 14 \$2,819,500 25 26	55.6 104.6 56.3 -28.2	2019 16.7 -11.1 56.3 -38.6	February 2018 55.6 130.4 177.8 -57.5	February 2016 133.3 158.1 78.6 -66.9	2014 100.0 275.5 212.5 -45.2	1,300.0 1,275.4 108.3 218.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 14 \$2,819,500 25 26 56.0	55.6 104.6 56.3 -28.2 56.3	2019 16.7 -11.1 56.3 -38.6 75.0	February 2018 55.6 130.4 177.8 -57.5 100.0	February 2016 133.3 158.1 78.6 -66.9 42.9	2014 100.0 275.5 212.5 -45.2 87.5	1,300.0 1,275.4 108.3 218.8 8.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 14 \$2,819,500 25 26 56.0 3.6	2020 55.6 104.6 56.3 -28.2 56.3 7.9	2019 16.7 -11.1 56.3 -38.6 75.0 6.9	February 2018 55.6 130.4 177.8 -57.5 100.0 13.3	February 2016 133.3 158.1 78.6 -66.9 42.9 25.7	2014 100.0 275.5 212.5 -45.2 87.5 13.3	1,300.0 1,275.4 108.3 218.8 8.3 16.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 14 \$2,819,500 25 26 56.0 3.6 \$201,393	2020 55.6 104.6 56.3 -28.2 56.3 7.9 31.5	2019 16.7 -11.1 56.3 -38.6 75.0 6.9 -23.8	February 2018 55.6 130.4 177.8 -57.5 100.0 13.3 48.1	February 2016 133.3 158.1 78.6 -66.9 42.9 25.7 10.6	2014 100.0 275.5 212.5 -45.2 87.5 13.3 87.8	2011 1,300.0 1,275.4 108.3 218.8 8.3 16.0 -1.8

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

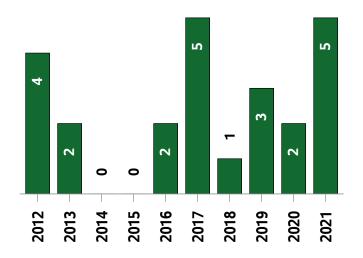
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



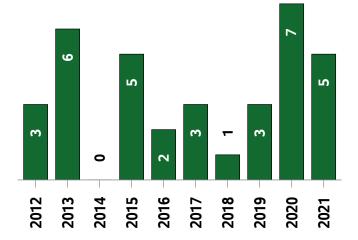
Elkford MLS® Single Family Market Activity



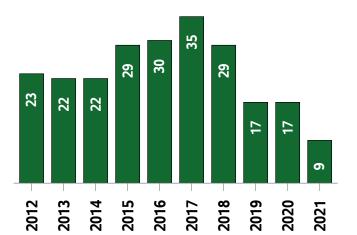




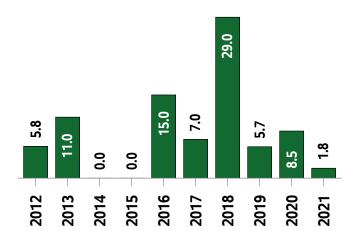
New Listings (February only)



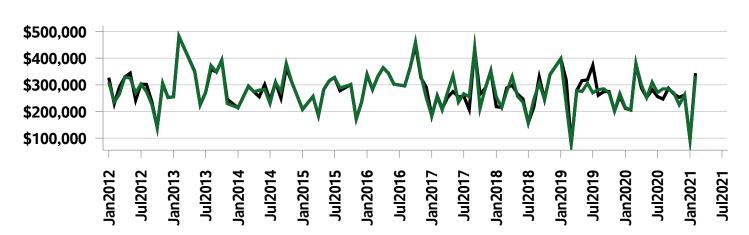
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

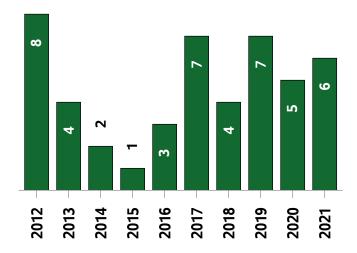




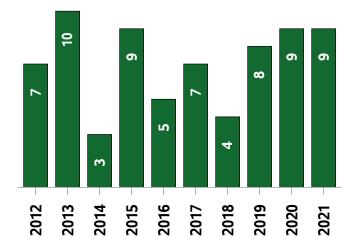
Elkford MLS® Single Family Market Activity





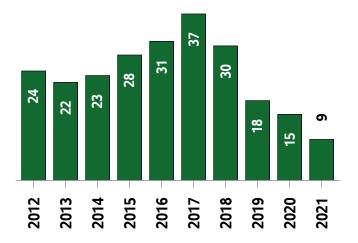


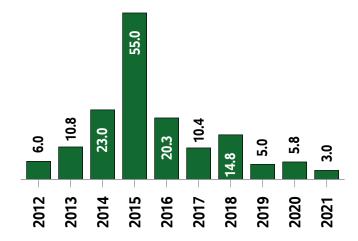
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)

Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Elkford MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	5	150.0	66.7	400.0	150.0	_	_
Dollar Volume	\$1,719,000	318.2	80.4	699.5	204.5	_	_
New Listings	5	-28.6	66.7	400.0	150.0	_	66.7
Active Listings	9	-47.1	-47.1	-69.0	-70.0	-59.1	125.0
Sales to New Listings Ratio 1	100.0	28.6	100.0	100.0	100.0	_	_
Months of Inventory ²	1.8	8.5	5.7	29.0	15.0	_	_
Average Price	\$343,800	67.3	8.2	59.9	21.8	_	_
Median Price	\$332,000	61.6	46.9	54.4	17.6	_	_
Sales to List Price Ratio	97.5	97.7	96.4	98.2	94.5	_	_
Median Days on Market	34.0	17.0	22.0	323.0	426.5	_	_
			L				l
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	2020	-14.3	February 2018 50.0	February 2016 100.0	2014	500.0
Sales Activity Dollar Volume	2021 6 \$1,814,000	2020 20.0 73.4	-14.3 -28.7	February 2018 50.0 108.7	February 2016 100.0 100.8	2014 200.0 323.8	500.0 784.9
Sales Activity Dollar Volume New Listings	2021 6 \$1,814,000 9	2020 20.0 73.4 0.0	-14.3 -28.7 12.5	February 2018 50.0 108.7 125.0	February 2016 100.0 100.8 80.0	2014 200.0 323.8 200.0	2011 500.0 784.9 80.0
Sales Activity Dollar Volume New Listings Active Listings	2021 6 \$1,814,000 9	2020 20.0 73.4 0.0 -37.9	-14.3 -28.7 12.5 -48.6	February 2018 50.0 108.7 125.0 -69.5	February 2016 100.0 100.8 80.0 -70.5	2014 200.0 323.8 200.0 -60.9	2011 500.0 784.9 80.0 260.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 6 \$1,814,000 9 9 9	2020 20.0 73.4 0.0 -37.9 55.6	2019 -14.3 -28.7 12.5 -48.6 87.5	February 2018 50.0 108.7 125.0 -69.5 100.0	February 2016 100.0 100.8 80.0 -70.5 60.0	2014 200.0 323.8 200.0 -60.9 66.7	2011 500.0 784.9 80.0 260.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 6 \$1,814,000 9 9 66.7 3.0	2020 20.0 73.4 0.0 -37.9 55.6 5.8	2019 -14.3 -28.7 12.5 -48.6 87.5 5.0	February 2018 50.0 108.7 125.0 -69.5 100.0 14.8	February 2016 100.0 100.8 80.0 -70.5 60.0 20.3	2014 200.0 323.8 200.0 -60.9 66.7 23.0	2011 500.0 784.9 80.0 260.0 20.0 5.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 6 \$1,814,000 9 9 66.7 3.0 \$302,333	2020 20.0 73.4 0.0 -37.9 55.6 5.8 44.5	2019 -14.3 -28.7 12.5 -48.6 87.5 5.0 -16.8	February 2018 50.0 108.7 125.0 -69.5 100.0 14.8 39.2	February 2016 100.0 100.8 80.0 -70.5 60.0 20.3 0.4	2014 200.0 323.8 200.0 -60.9 66.7 23.0 41.3	2011 500.0 784.9 80.0 260.0 20.0 5.0 47.5

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

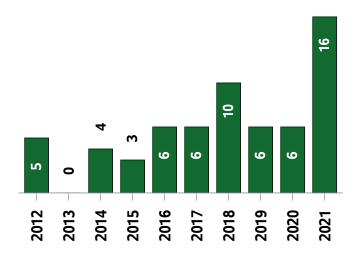
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



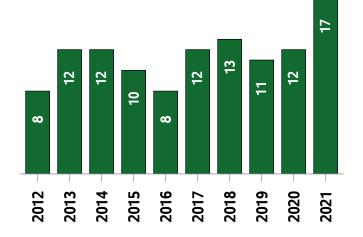
Invermere MLS® Residential Market Activity



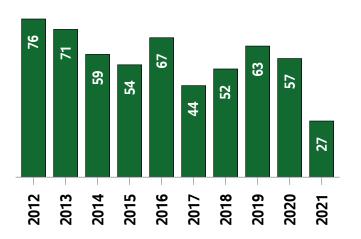




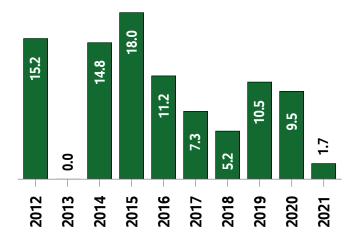
New Listings (February only)



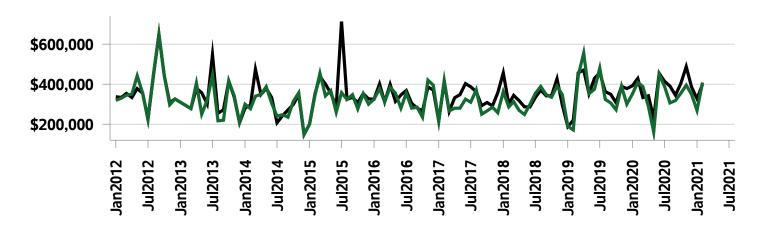
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price



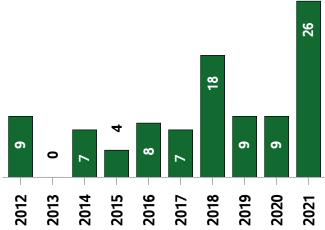


89

Invermere MLS® Residential Market Activity







Active Listings 1 (February Year-to-date)

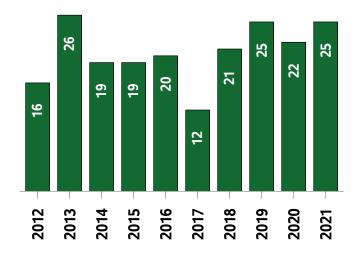
2016

2017

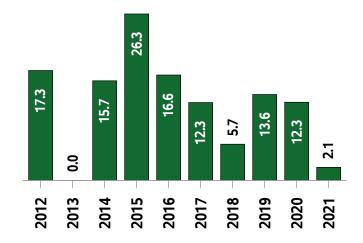
2018



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

2019

² Average active listings January to the current month/average of sales January to the current month



Invermere MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	16	166.7	166.7	60.0	166.7	300.0	700.0
Dollar Volume	\$6,376,500	148.0	384.9	111.1	165.0	439.5	980.8
New Listings	17	41.7	54.5	30.8	112.5	41.7	41.7
Active Listings	27	-52.6	-57.1	-48.1	-59.7	-54.2	22.7
Sales to New Listings Ratio 1	94.1	50.0	54.5	76.9	75.0	33.3	16.7
Months of Inventory 2	1.7	9.5	10.5	5.2	11.2	14.8	11.0
Average Price	\$398,531	-7.0	81.9	31.9	-0.6	34.9	35.1
Median Price	\$408,500	-0.1	138.3	42.7	8.2	47.2	38.5
Sales to List Price Ratio	98.8	99.2	97.8	95.0	96.0	96.4	93.8
Median Days on Market	23.0	237.5	129.5	64.5	61.5	318.5	16.5
				Compa	red to °		<u>'</u>
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	188.9	188.9	February 2018 44.4	February 2016 225.0	271.4	1,200.0
Sales Activity Dollar Volume	2021 26 \$9,651,150	188.9 157.7	2019 188.9 413.5	February 2018 44.4 44.7	February 2016 225.0 215.7	2014 271.4 377.2	1,200.0 1,535.8
Sales Activity Dollar Volume New Listings	2021 26 \$9,651,150 25	188.9 157.7 13.6	2019 188.9 413.5 0.0	February 2018 44.4 44.7 19.0	February 2016 225.0 215.7 25.0	2014 271.4 377.2 31.6	1,200.0 1,535.8 4.2
Sales Activity Dollar Volume New Listings Active Listings ³	2021 26 \$9,651,150 25 27	2020 188.9 157.7 13.6 -51.4	2019 188.9 413.5 0.0 -55.7	February 2018 44.4 44.7 19.0 -47.6	February 2016 225.0 215.7 25.0 -59.4	2014 271.4 377.2 31.6 -50.9	1,200.0 1,535.8 4.2 58.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 26 \$9,651,150 25 27 104.0	2020 188.9 157.7 13.6 -51.4 40.9	2019 188.9 413.5 0.0 -55.7 36.0	February 2018 44.4 44.7 19.0 -47.6 85.7	February 2016 225.0 215.7 25.0 -59.4 40.0	2014 271.4 377.2 31.6 -50.9 36.8	2011 1,200.0 1,535.8 4.2 58.8 8.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 26 \$9,651,150 25 27 104.0 2.1	2020 188.9 157.7 13.6 -51.4 40.9	2019 188.9 413.5 0.0 -55.7 36.0 13.6	February 2018 44.4 44.7 19.0 -47.6 85.7 5.7	February 2016 225.0 215.7 25.0 -59.4 40.0 16.6	2014 271.4 377.2 31.6 -50.9 36.8 15.7	2011 1,200.0 1,535.8 4.2 58.8 8.3 17.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 26 \$9,651,150 25 27 104.0 2.1 \$371,198	2020 188.9 157.7 13.6 -51.4 40.9 12.3 -10.8	2019 188.9 413.5 0.0 -55.7 36.0 13.6 77.8	February 2018 44.4 44.7 19.0 -47.6 85.7 5.7 0.1	February 2016 225.0 215.7 25.0 -59.4 40.0 16.6 -2.9	2014 271.4 377.2 31.6 -50.9 36.8 15.7 28.5	2011 1,200.0 1,535.8 4.2 58.8 8.3 17.0 25.8

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

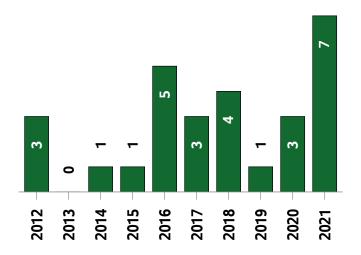
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



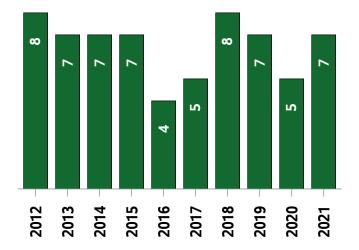
Invermere MLS® Single Family Market Activity



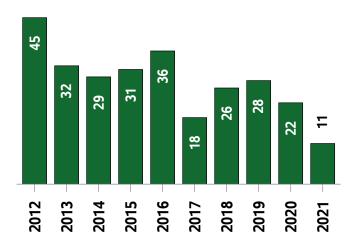




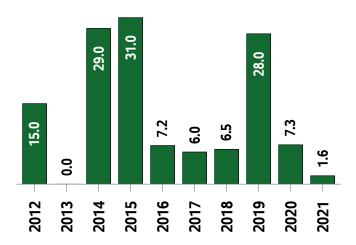
New Listings (February only)



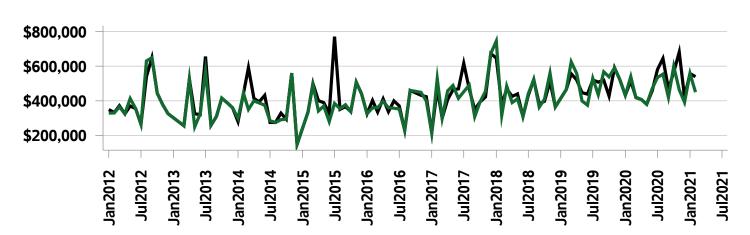
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

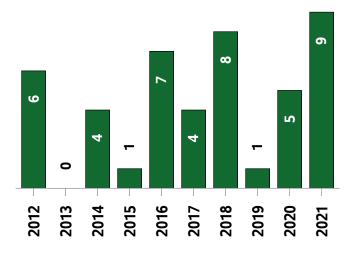




Invermere MLS® Single Family Market Activity

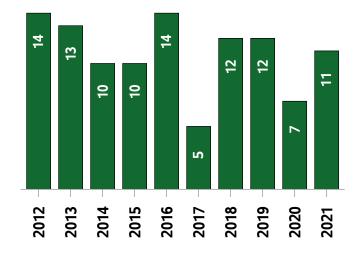




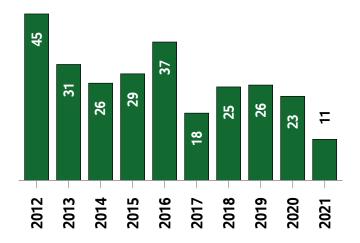


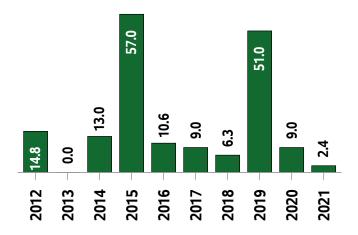
Active Listings 1 (February Year-to-date)

New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Invermere MLS® Single Family Market Activity



				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	7	133.3	600.0	75.0	40.0	600.0	600.0
Dollar Volume	\$3,773,000	144.5	711.4	149.9	87.6	751.7	1,247.5
New Listings	7	40.0	0.0	-12.5	75.0	0.0	16.7
Active Listings	11	-50.0	-60.7	-57.7	-69.4	-62.1	-8.3
Sales to New Listings Ratio 1	100.0	60.0	14.3	50.0	125.0	14.3	16.7
Months of Inventory ²	1.6	7.3	28.0	6.5	7.2	29.0	12.0
Average Price	\$539,000	4.8	15.9	42.8	34.0	21.7	92.5
Median Price	\$450,000	-16.7	-3.2	42.4	25.0	1.6	60.7
Sales to List Price Ratio	99.9	100.7	93.0	91.5	95.4	99.6	93.4
Median Days on Market	26.0	203.0	139.0	64.5	93.0	15.0	24.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	80.0	800.0	February 2018	February 2016 28.6	125.0	800.0
Sales Activity Dollar Volume	9 \$4,888,000	80.0 103.0	800.0 951.2	February 2018 12.5 19.3	February 2016 28.6 83.6	2014 125.0 280.8	800.0 1,645.7
Sales Activity Dollar Volume New Listings	9 \$4,888,000	80.0 103.0 57.1	2019 800.0 951.2 -8.3	February 2018 12.5 19.3 -8.3	February 2016 28.6 83.6 -21.4	2014 125.0 280.8 10.0	2011 800.0 1,645.7 -15.4
Sales Activity Dollar Volume New Listings Active Listings 3	9 \$4,888,000 11	2020 80.0 103.0 57.1 -51.1	2019 800.0 951.2 -8.3 -56.9	February 2018 12.5 19.3 -8.3 -56.0	February 2016 28.6 83.6 -21.4 -70.3	2014 125.0 280.8 10.0 -57.7	2011 800.0 1,645.7 -15.4 15.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 9 \$4,888,000 11 11 81.8	2020 80.0 103.0 57.1 -51.1 71.4	2019 800.0 951.2 -8.3 -56.9	February 2018 12.5 19.3 -8.3 -56.0 66.7	February 2016 28.6 83.6 -21.4 -70.3 50.0	2014 125.0 280.8 10.0 -57.7 40.0	2011 800.0 1,645.7 -15.4 15.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	9 \$4,888,000 11 11 81.8 2.4	2020 80.0 103.0 57.1 -51.1 71.4 9.0	2019 800.0 951.2 -8.3 -56.9 8.3 51.0	February 2018 12.5 19.3 -8.3 -56.0 66.7 6.3	February 2016 28.6 83.6 -21.4 -70.3 50.0 10.6	2014 125.0 280.8 10.0 -57.7 40.0	2011 800.0 1,645.7 -15.4 15.8 7.7 19.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	9 \$4,888,000 11 11 81.8 2.4 \$543,111	2020 80.0 103.0 57.1 -51.1 71.4 9.0 12.8	2019 800.0 951.2 -8.3 -56.9 8.3 51.0 16.8	February 2018 12.5 19.3 -8.3 -56.0 66.7 6.3 6.0	February 2016 28.6 83.6 -21.4 -70.3 50.0 10.6 42.8	2014 125.0 280.8 10.0 -57.7 40.0 13.0 69.3	2011 800.0 1,645.7 -15.4 15.8 7.7 19.0 94.0

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

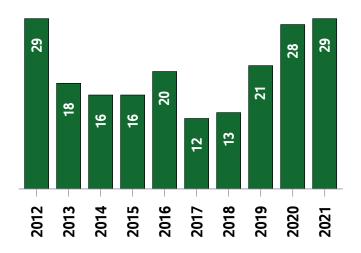
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



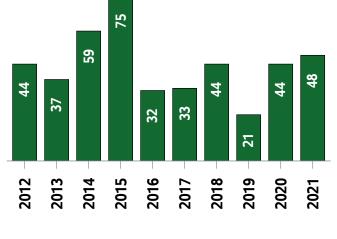
Cranbrook MLS® Residential Market Activity



Sales Activity (February only)

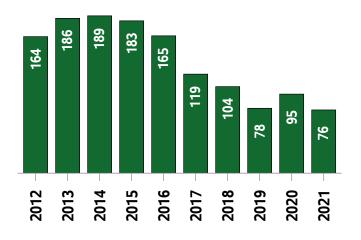


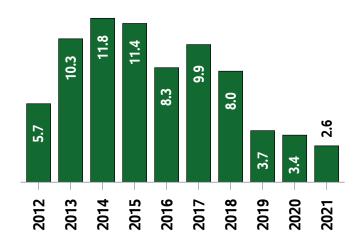
Active Listings (February only)



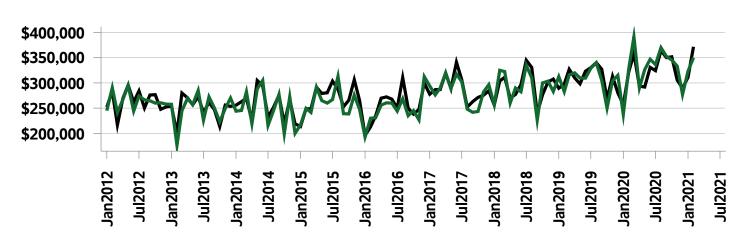
New Listings (February only)

Months of Inventory (February only)





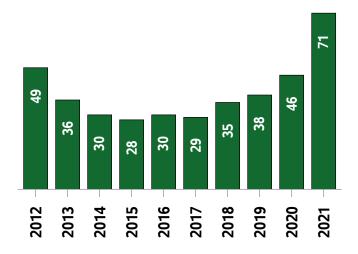
Average Price and Median Price



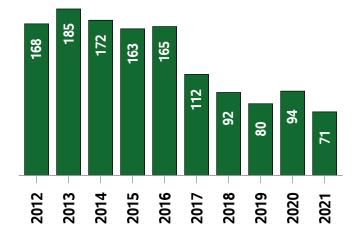


Cranbrook MLS® Residential Market Activity

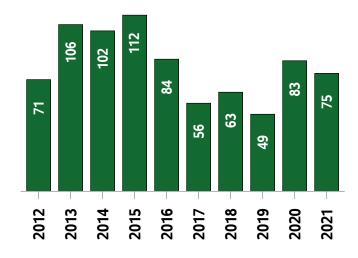




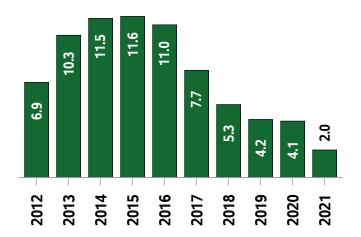
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Cranbrook MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	29	3.6	38.1	123.1	45.0	81.3	190.0
Dollar Volume	\$10,779,280	19.5	72.4	172.9	153.2	156.3	354.0
New Listings	48	9.1	128.6	9.1	50.0	-18.6	20.0
Active Listings	76	-20.0	-2.6	-26.9	-53.9	-59.8	1.3
Sales to New Listings Ratio 1	60.4	63.6	100.0	29.5	62.5	27.1	25.0
Months of Inventory 2	2.6	3.4	3.7	8.0	8.3	11.8	7.5
Average Price	\$371,699	15.4	24.9	22.3	74.7	41.4	56.5
Median Price	\$350,000	6.5	23.9	7.7	52.2	42.6	37.5
Sales to List Price Ratio	96.6	97.5	96.6	96.0	96.9	97.6	96.6
Median Days on Market	37.0	39.0	47.0	41.0	80.0	60.5	6.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021 71	54.3	86.8	February 2018	February 2016 136.7	136.7	407.1
Sales Activity Dollar Volume	2021 71 \$23,848,430	54.3 74.8	86.8 113.5	February 2018 102.9 148.8	February 2016 136.7 283.8	2014 136.7 206.3	2011 407.1 619.6
Sales Activity Dollar Volume New Listings	2021 71 \$23,848,430 75	54.3 74.8 -9.6	2019 86.8 113.5 53.1	February 2018 102.9 148.8 19.0	February 2016 136.7 283.8 -10.7	2014 136.7 206.3 -26.5	2011 407.1 619.6 -19.4
Sales Activity Dollar Volume New Listings Active Listings ³	2021 71 \$23,848,430 75 71	2020 54.3 74.8 -9.6 -24.6	2019 86.8 113.5 53.1 -11.3	February 2018 102.9 148.8 19.0 -23.4	February 2016 136.7 283.8 -10.7 -57.3	2014 136.7 206.3 -26.5 -59.0	2011 407.1 619.6 -19.4 13.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 71 \$23,848,430 75 71 94.7	2020 54.3 74.8 -9.6 -24.6 55.4	2019 86.8 113.5 53.1 -11.3	February 2018 102.9 148.8 19.0 -23.4 55.6	February 2016 136.7 283.8 -10.7 -57.3 35.7	2014 136.7 206.3 -26.5 -59.0 29.4	2011 407.1 619.6 -19.4 13.7 15.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 71 \$23,848,430 75 71 94.7 2.0	2020 54.3 74.8 -9.6 -24.6 55.4 4.1	2019 86.8 113.5 53.1 -11.3 77.6 4.2	February 2018 102.9 148.8 19.0 -23.4 55.6 5.3	February 2016 136.7 283.8 -10.7 -57.3 35.7 11.0	2014 136.7 206.3 -26.5 -59.0 29.4 11.5	2011 407.1 619.6 -19.4 13.7 15.1 8.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 71 \$23,848,430 75 71 94.7 2.0 \$335,893	2020 54.3 74.8 -9.6 -24.6 55.4 4.1 13.2	2019 86.8 113.5 53.1 -11.3 77.6 4.2 14.2	February 2018 102.9 148.8 19.0 -23.4 55.6 5.3 22.7	February 2016 136.7 283.8 -10.7 -57.3 35.7 11.0 62.1	2014 136.7 206.3 -26.5 -59.0 29.4 11.5 29.4	2011 407.1 619.6 -19.4 13.7 15.1 8.9 41.9

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

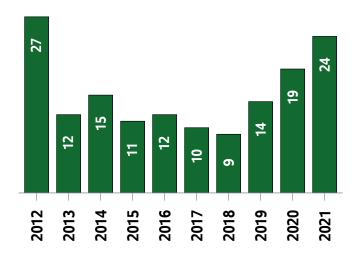
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



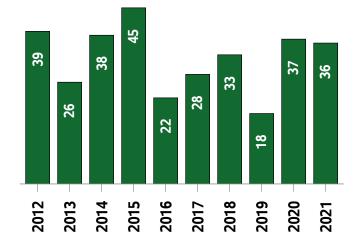
Cranbrook MLS® Single Family Market Activity



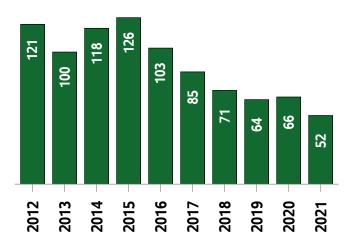




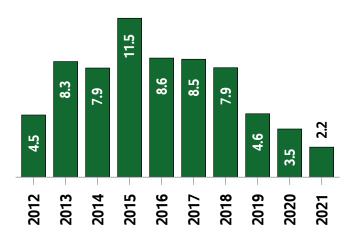
New Listings (February only)



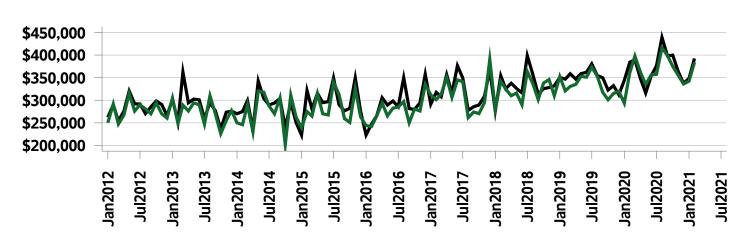
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

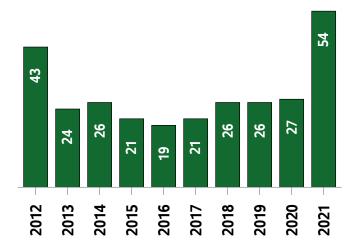




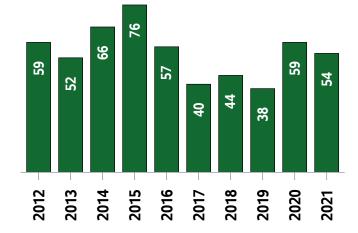
Cranbrook MLS® Single Family Market Activity





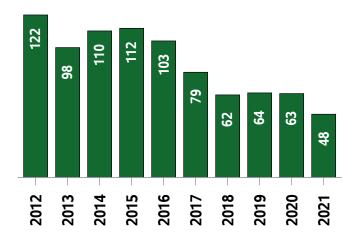


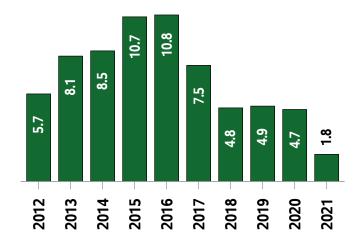
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)

Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Cranbrook MLS® Single Family Market Activity

				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	24	26.3	71.4	166.7	100.0	60.0	200.0
Dollar Volume	\$9,418,280	29.0	94.0	195.4	217.5	128.4	393.3
New Listings	36	-2.7	100.0	9.1	63.6	-5.3	20.0
Active Listings	52	-21.2	-18.8	-26.8	-49.5	-55.9	-8.8
Sales to New Listings Ratio 1	66.7	51.4	77.8	27.3	54.5	39.5	26.7
Months of Inventory 2	2.2	3.5	4.6	7.9	8.6	7.9	7.1
Average Price	\$392,428	2.1	13.2	10.8	58.7	42.8	64.4
Median Price	\$384,000	6.4	19.7	12.3	58.7	56.1	50.9
Sales to List Price Ratio	96.4	98.0	96.3	96.6	97.1	97.6	97.3
Median Days on Market	45.5	24.0	48.0	41.0	99.5	30.0	6.0
				Compa	red to °		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	100.0	107.7	February 2018	February 2016 184.2	107.7	390.9
Sales Activity Dollar Volume	2021 54 \$19,866,530	2020 100.0 97.6	2019 107.7 119.3	February 2018 107.7 151.9	February 2016 184.2 338.7	107.7 180.0	390.9 635.2
Sales Activity Dollar Volume New Listings	2021 54 \$19,866,530 54	2020 100.0 97.6 -8.5	2019 107.7 119.3 42.1	February 2018 107.7 151.9 22.7	February 2016 184.2 338.7 -5.3	2014 107.7 180.0 -18.2	2011 390.9 635.2 -23.9
Sales Activity Dollar Volume New Listings Active Listings	2021 54 \$19,866,530 54 48	2020 100.0 97.6 -8.5 -24.6	2019 107.7 119.3 42.1 -25.2	February 2018 107.7 151.9 22.7 -23.4	February 2016 184.2 338.7 -5.3 -53.7	2014 107.7 180.0 -18.2 -56.8	2011 390.9 635.2 -23.9 0.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 54 \$19,866,530 54 48 100.0	2020 100.0 97.6 -8.5 -24.6 45.8	2019 107.7 119.3 42.1 -25.2 68.4	February 2018 107.7 151.9 22.7 -23.4 59.1	February 2016 184.2 338.7 -5.3 -53.7 33.3	2014 107.7 180.0 -18.2 -56.8 39.4	2011 390.9 635.2 -23.9 0.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 54 \$19,866,530 54 48 100.0 1.8	2020 100.0 97.6 -8.5 -24.6 45.8 4.7	2019 107.7 119.3 42.1 -25.2 68.4 4.9	February 2018 107.7 151.9 22.7 -23.4 59.1 4.8	February 2016 184.2 338.7 -5.3 -53.7 33.3 10.8	2014 107.7 180.0 -18.2 -56.8 39.4 8.5	2011 390.9 635.2 -23.9 0.0 15.5 8.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 54 \$19,866,530 54 48 100.0 1.8 \$367,899	2020 100.0 97.6 -8.5 -24.6 45.8 4.7	2019 107.7 119.3 42.1 -25.2 68.4 4.9 5.6	February 2018 107.7 151.9 22.7 -23.4 59.1 4.8 21.3	February 2016 184.2 338.7 -5.3 -53.7 33.3 10.8 54.4	2014 107.7 180.0 -18.2 -56.8 39.4 8.5 34.8	2011 390.9 635.2 -23.9 0.0 15.5 8.6 49.8

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

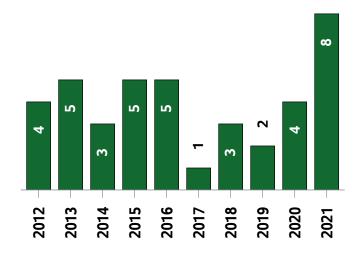
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

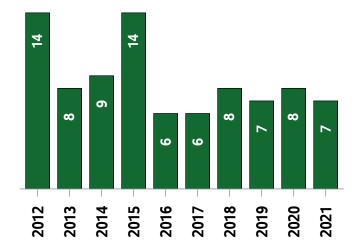


Cranbrook Lakes MLS® Residential Market Activity





New Listings (February only)



Active Listings (February only)



2017

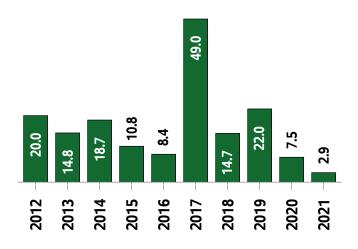
2018

2020

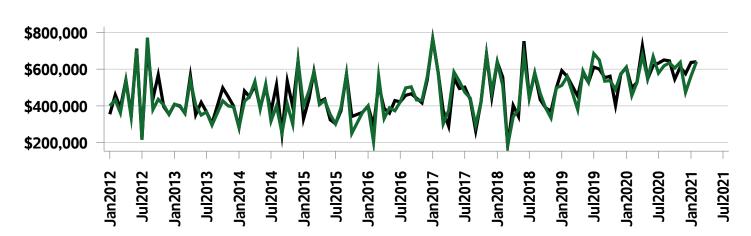
2021

2016

Months of Inventory (February only)



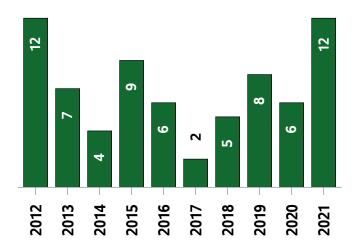
Average Price and Median Price





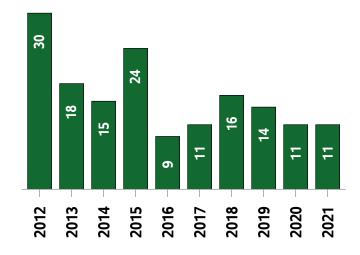
Cranbrook Lakes MLS® Residential Market Activity

Sales Activity (February Year-to-date)

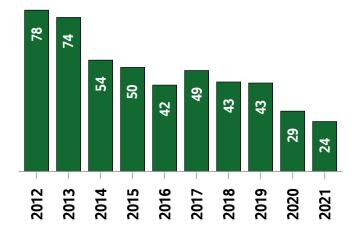


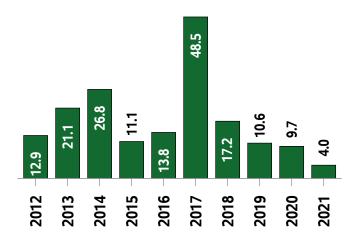
Active Listings 1 (February Year-to-date)

New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Cranbrook Lakes MLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	8	100.0	300.0	166.7	60.0	166.7	300.0
Dollar Volume	\$5,124,321	157.1	357.5	207.2	252.0	254.9	569.9
New Listings	7	-12.5	0.0	-12.5	16.7	-22.2	-22.2
Active Listings	23	-23.3	-47.7	-47.7	-45.2	-58.9	0.0
Sales to New Listings Ratio 1	114.3	50.0	28.6	37.5	83.3	33.3	22.2
Months of Inventory ²	2.9	7.5	22.0	14.7	8.4	18.7	11.5
Average Price	\$640,540	28.6	14.4	15.2	120.0	33.1	67.5
Median Price	\$641,000	40.6	14.5	25.7	213.4	50.8	67.6
Sales to List Price Ratio	99.0	97.3	97.7	97.0	94.4	98.7	98.2
Median Days on Market	69.0	124.0	389.5	20.0	105.0	198.0	14.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	100.0	50.0	February 2018	February 2016 100.0	200.0	500.0
Sales Activity Dollar Volume	2021 12 \$7,671,321	100.0 138.8	50.0 64.2	February 2018 140.0 160.4	February 2016 100.0 313.5	2014 200.0 344.2	500.0 902.9
Sales Activity Dollar Volume New Listings	2021 12 \$7,671,321 11	100.0 138.8 0.0	50.0 64.2 -21.4	February 2018 140.0 160.4 -31.3	February 2016 100.0 313.5 22.2	2014 200.0 344.2 -26.7	500.0 902.9 -56.0
Sales Activity Dollar Volume New Listings Active Listings 3	2021 12 \$7,671,321 11 24	2020 100.0 138.8 0.0 -17.2	50.0 64.2 -21.4 -43.5	February 2018 140.0 160.4 -31.3 -44.2	February 2016 100.0 313.5 22.2 -42.2	2014 200.0 344.2 -26.7 -55.1	500.0 902.9 -56.0 23.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 12 \$7,671,321 11 24 109.1	2020 100.0 138.8 0.0 -17.2 54.5	2019 50.0 64.2 -21.4 -43.5 57.1	February 2018 140.0 160.4 -31.3 -44.2 31.3	February 2016 100.0 313.5 22.2 -42.2 66.7	2014 200.0 344.2 -26.7 -55.1 26.7	2011 500.0 902.9 -56.0 23.1 8.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 12 \$7,671,321 11 24 109.1 4.0	2020 100.0 138.8 0.0 -17.2 54.5 9.7	2019 50.0 64.2 -21.4 -43.5 57.1 10.6	February 2018 140.0 160.4 -31.3 -44.2 31.3 17.2	February 2016 100.0 313.5 22.2 -42.2 66.7 13.8	2014 200.0 344.2 -26.7 -55.1 26.7 26.8	2011 500.0 902.9 -56.0 23.1 8.0 19.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 12 \$7,671,321 11 24 109.1 4.0 \$639,277	2020 100.0 138.8 0.0 -17.2 54.5 9.7 19.4	2019 50.0 64.2 -21.4 -43.5 57.1 10.6 9.5	February 2018 140.0 160.4 -31.3 -44.2 31.3 17.2 8.5	February 2016 100.0 313.5 22.2 -42.2 66.7 13.8 106.8	2014 200.0 344.2 -26.7 -55.1 26.7 26.8 48.1	2011 500.0 902.9 -56.0 23.1 8.0 19.5 67.2

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

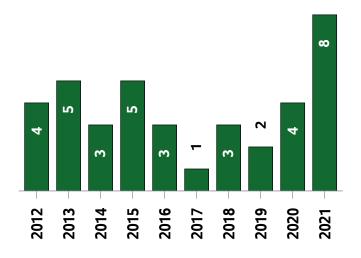
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



Cranbrook Lakes MLS® Single Family Market Activity

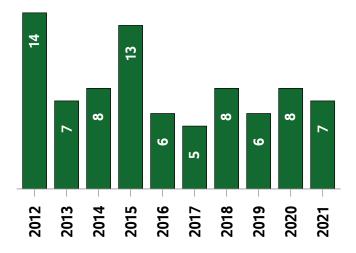




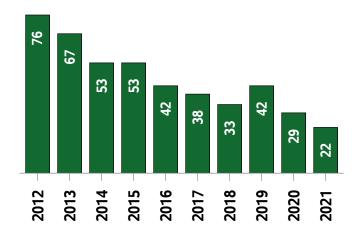


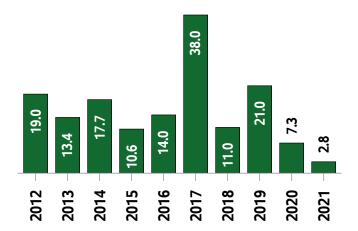
Active Listings (February only)

New Listings (February only)

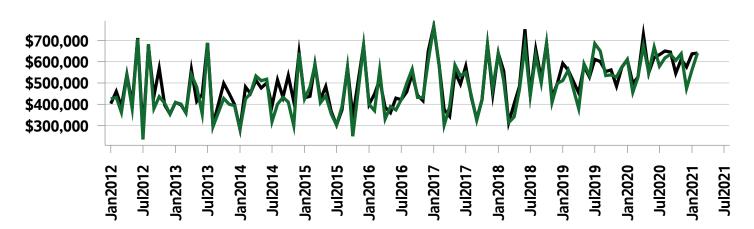


Months of Inventory (February only)





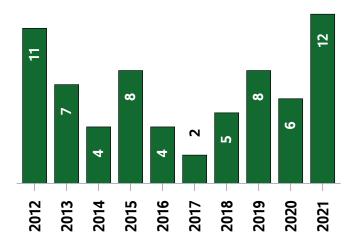
Average Price and Median Price





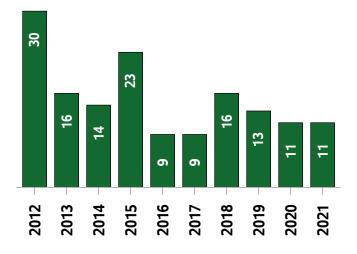
Cranbrook Lakes MLS® Single Family Market Activity

Sales Activity (February Year-to-date)

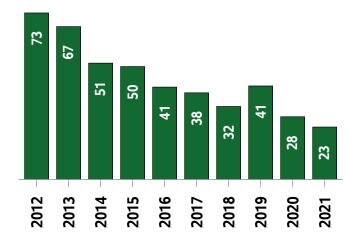


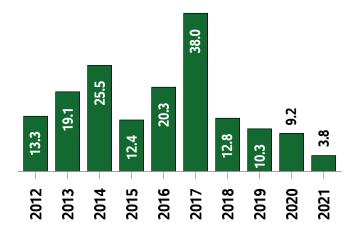
Active Listings 1 (February Year-to-date)

New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Cranbrook Lakes MLS® Single Family Market Activity



				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	8	100.0	300.0	166.7	166.7	166.7	300.0
Dollar Volume	\$5,124,321	157.1	357.5	207.2	281.2	254.9	569.9
New Listings	7	-12.5	16.7	-12.5	16.7	-12.5	0.0
Active Listings	22	-24.1	-47.6	-33.3	-47.6	-58.5	4.8
Sales to New Listings Ratio 1	114.3	50.0	33.3	37.5	50.0	37.5	28.6
Months of Inventory 2	2.8	7.3	21.0	11.0	14.0	17.7	10.5
Average Price	\$640,540	28.6	14.4	15.2	42.9	33.1	67.5
Median Price	\$641,000	40.6	14.5	25.7	73.2	50.8	67.6
Sales to List Price Ratio	99.0	97.3	97.7	97.0	93.2	98.7	98.2
Median Days on Market	69.0	124.0	389.5	20.0	210.0	198.0	14.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	100.0	50.0	February 2018	February 2016 200.0	200.0	500.0
Sales Activity Dollar Volume	2021 12 \$7,671,321	100.0 138.8	2019 50.0 64.2	February 2018 140.0 160.4	February 2016 200.0 339.9	2014 200.0 344.2	500.0 902.9
Sales Activity Dollar Volume New Listings	2021 12 \$7,671,321 11	100.0 138.8 0.0	50.0 64.2 -15.4	February 2018 140.0 160.4 -31.3	February 2016 200.0 339.9 22.2	2014 200.0 344.2 -21.4	500.0 902.9 -52.2
Sales Activity Dollar Volume New Listings Active Listings	2021 12 \$7,671,321 11 23	2020 100.0 138.8 0.0 -16.4	50.0 64.2 -15.4 -43.9	February 2018 140.0 160.4 -31.3 -28.1	February 2016 200.0 339.9 22.2 -43.2	2014 200.0 344.2 -21.4 -54.9	500.0 902.9 -52.2 24.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 12 \$7,671,321 11 23 109.1	2020 100.0 138.8 0.0 -16.4 54.5	2019 50.0 64.2 -15.4 -43.9 61.5	February 2018 140.0 160.4 -31.3 -28.1 31.3	February 2016 200.0 339.9 22.2 -43.2 44.4	2014 200.0 344.2 -21.4 -54.9 28.6	2011 500.0 902.9 -52.2 24.3 8.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 12 \$7,671,321 11 23 109.1 3.8	2020 100.0 138.8 0.0 -16.4 54.5	2019 50.0 64.2 -15.4 -43.9 61.5 10.3	February 2018 140.0 160.4 -31.3 -28.1 31.3 12.8	February 2016 200.0 339.9 22.2 -43.2 44.4 20.3	2014 200.0 344.2 -21.4 -54.9 28.6 25.5	2011 500.0 902.9 -52.2 24.3 8.7 18.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 12 \$7,671,321 11 23 109.1 3.8 \$639,277	2020 100.0 138.8 0.0 -16.4 54.5 9.2 19.4	2019 50.0 64.2 -15.4 -43.9 61.5 10.3 9.5	February 2018 140.0 160.4 -31.3 -28.1 31.3 12.8 8.5	February 2016 200.0 339.9 22.2 -43.2 44.4 20.3 46.6	2014 200.0 344.2 -21.4 -54.9 28.6 25.5 48.1	2011 500.0 902.9 -52.2 24.3 8.7 18.5 67.2

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

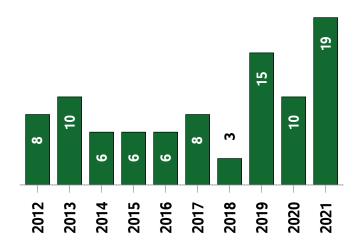
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



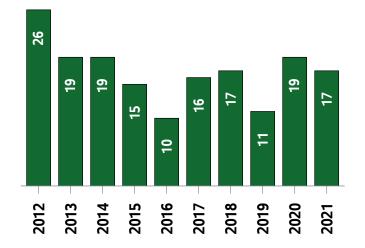
Fernie MLS® Residential Market Activity



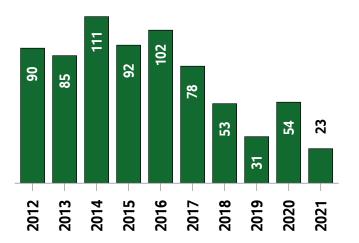
Sales Activity (February only)



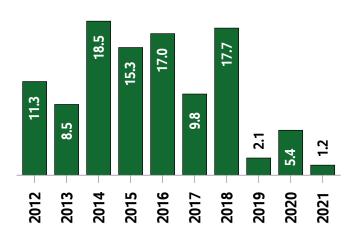
New Listings (February only)



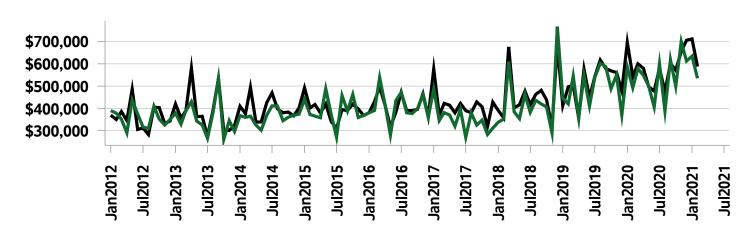
Active Listings (February only)



Months of Inventory (February only)



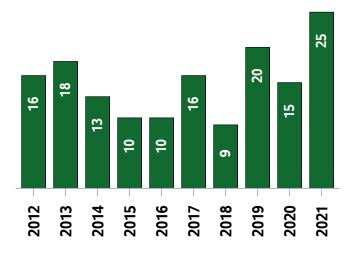
Average Price and Median Price



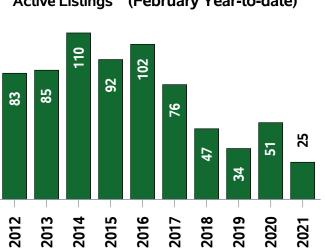


Fernie MLS® Residential Market Activity

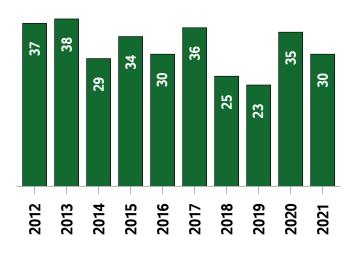




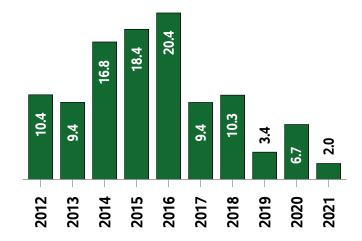
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Fernie MLS® Residential Market Activity

				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	19	90.0	26.7	533.3	216.7	216.7	850.0
Dollar Volume	\$11,166,647	105.6	49.8	942.9	332.2	394.8	3,346.5
New Listings	17	-10.5	54.5	0.0	70.0	-10.5	-41.4
Active Listings	23	-57.4	-25.8	-56.6	-77.5	-79.3	-42.5
Sales to New Listings Ratio 1	111.8	52.6	136.4	17.6	60.0	31.6	6.9
Months of Inventory 2	1.2	5.4	2.1	17.7	17.0	18.5	20.0
Average Price	\$587,718	8.2	18.2	64.7	36.5	56.2	262.8
Median Price	\$535,000	8.6	27.4	52.0	36.9	48.8	230.2
Sales to List Price Ratio	99.6	97.4	97.0	100.5	97.7	97.2	97.6
Median Days on Market	22.0	71.0	52.0	23.0	33.0	97.5	28.0
				Compa	red to 6		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	66.7	25.0	February 2018	February 2016 150.0	92.3	1,150.0
Sales Activity Dollar Volume	2021 25 \$15,437,647	2020 66.7 73.2	2019 25.0 62.2	February 2018 177.8 352.2	February 2016 150.0 276.1	92.3 201.3	1,150.0 4,664.7
Sales Activity Dollar Volume New Listings	2021 25 \$15,437,647 30	2020 66.7 73.2 -14.3	2019 25.0 62.2 30.4	February 2018 177.8 352.2 20.0	February 2016 150.0 276.1 0.0	92.3 201.3 3.4	2011 1,150.0 4,664.7 -30.2
Sales Activity Dollar Volume New Listings Active Listings ³	2021 25 \$15,437,647 30 25	2020 66.7 73.2 -14.3 -51.5	2019 25.0 62.2 30.4 -26.9	February 2018 177.8 352.2 20.0 -47.3	February 2016 150.0 276.1 0.0 -76.0	92.3 201.3 3.4 -77.6	2011 1,150.0 4,664.7 -30.2 -7.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 25 \$15,437,647 30 25 83.3	2020 66.7 73.2 -14.3 -51.5 42.9	2019 25.0 62.2 30.4 -26.9 87.0	February 2018 177.8 352.2 20.0 -47.3 36.0	February 2016 150.0 276.1 0.0 -76.0 33.3	92.3 201.3 3.4 -77.6 44.8	2011 1,150.0 4,664.7 -30.2 -7.5 4.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 25 \$15,437,647 30 25 83.3 2.0	2020 66.7 73.2 -14.3 -51.5 42.9 6.7	2019 25.0 62.2 30.4 -26.9 87.0 3.4	February 2018 177.8 352.2 20.0 -47.3 36.0 10.3	February 2016 150.0 276.1 0.0 -76.0 33.3 20.4	2014 92.3 201.3 3.4 -77.6 44.8 16.8	2011 1,150.0 4,664.7 -30.2 -7.5 4.7 26.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 25 \$15,437,647 30 25 83.3 2.0 \$617,506	2020 66.7 73.2 -14.3 -51.5 42.9 6.7 3.9	2019 25.0 62.2 30.4 -26.9 87.0 3.4 29.8	February 2018 177.8 352.2 20.0 -47.3 36.0 10.3 62.8	February 2016 150.0 276.1 0.0 -76.0 33.3 20.4 50.4	2014 92.3 201.3 3.4 -77.6 44.8 16.8 56.7	2011 1,150.0 4,664.7 -30.2 -7.5 4.7 26.5 281.2

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

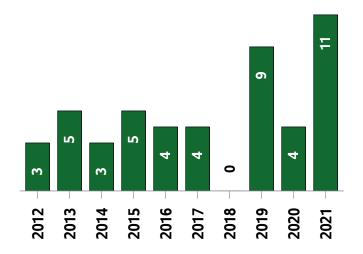
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



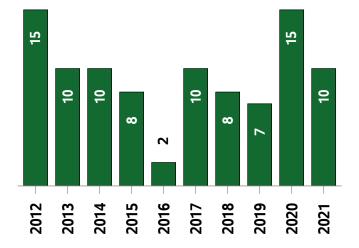
Fernie MLS® Single Family Market Activity



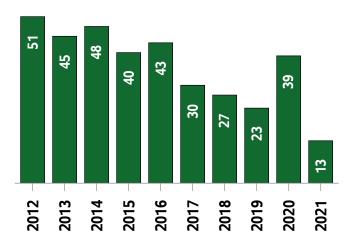
Sales Activity (February only)



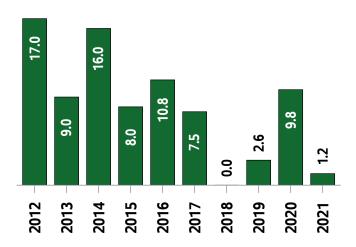
New Listings (February only)



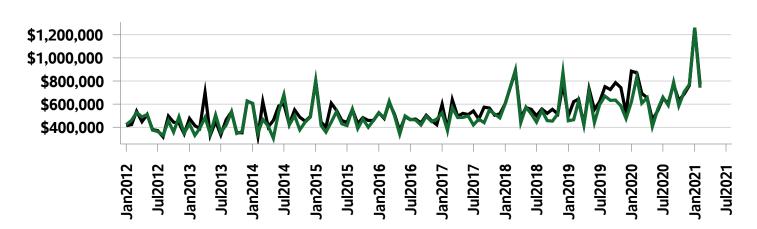
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

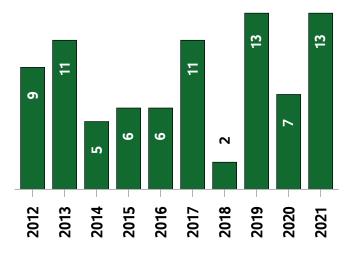




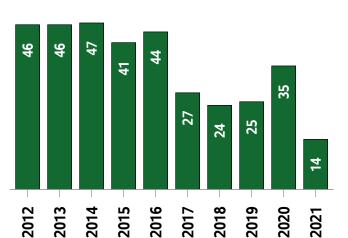
Fernie MLS® Single Family Market Activity



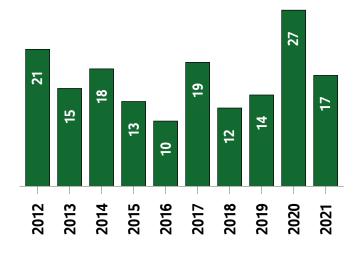




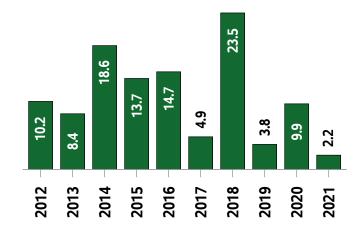
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Fernie MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	11	175.0	22.2	_	175.0	266.7	1,000.0
Dollar Volume	\$8,486,500	143.6	51.7	_	346.0	775.8	4,218.8
New Listings	10	-33.3	42.9	25.0	400.0	0.0	-28.6
Active Listings	13	-66.7	-43.5	-51.9	-69.8	-72.9	-43.5
Sales to New Listings Ratio 1	110.0	26.7	128.6	_	200.0	30.0	7.1
Months of Inventory 2	1.2	9.8	2.6	_	10.8	16.0	23.0
Average Price	\$771,500	-11.4	24.1	_	62.2	138.9	292.6
Median Price	\$742,000	-10.9	59.6	_	53.7	112.0	277.6
Sales to List Price Ratio	98.1	95.8	96.6	_	98.3	97.6	97.0
Median Days on Market	24.0	118.5	121.0	_	49.5	39.0	48.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	2020 85.7	0.0	February 2018 550.0	February 2016 116.7	160.0	1,200.0
Sales Activity Dollar Volume	2021 13 \$11,006,500	2020 85.7 79.3	0.0 45.2	February 2018 550.0 810.4	February 2016 116.7 272.7	2014 160.0 404.8	1,200.0 5,501.3
Sales Activity Dollar Volume New Listings	2021 13 \$11,006,500 17	2020 85.7 79.3 -37.0	0.0 45.2 21.4	February 2018 550.0 810.4 41.7	February 2016 116.7 272.7 70.0	2014 160.0 404.8 -5.6	1,200.0 5,501.3 -32.0
Sales Activity Dollar Volume New Listings Active Listings ³	2021 13 \$11,006,500 17 14	2020 85.7 79.3 -37.0 -59.4	2019 0.0 45.2 21.4 -42.9	February 2018 550.0 810.4 41.7 -40.4	February 2016 116.7 272.7 70.0 -68.2	2014 160.0 404.8 -5.6 -69.9	1,200.0 5,501.3 -32.0 -15.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 13 \$11,006,500 17 14 76.5	2020 85.7 79.3 -37.0 -59.4 25.9	2019 0.0 45.2 21.4 -42.9 92.9	February 2018 550.0 810.4 41.7 -40.4 16.7	February 2016 116.7 272.7 70.0 -68.2 60.0	2014 160.0 404.8 -5.6 -69.9 27.8	2011 1,200.0 5,501.3 -32.0 -15.2 4.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 13 \$11,006,500 17 14 76.5 2.2	2020 85.7 79.3 -37.0 -59.4 25.9 9.9	2019 0.0 45.2 21.4 -42.9 92.9 3.8	February 2018 550.0 810.4 41.7 -40.4 16.7 23.5	February 2016 116.7 272.7 70.0 -68.2 60.0 14.7	2014 160.0 404.8 -5.6 -69.9 27.8 18.6	2011 1,200.0 5,501.3 -32.0 -15.2 4.0 33.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 13 \$11,006,500 17 14 76.5 2.2 \$846,654	2020 85.7 79.3 -37.0 -59.4 25.9 9.9 -3.5	2019 0.0 45.2 21.4 -42.9 92.9 3.8 45.2	February 2018 550.0 810.4 41.7 -40.4 16.7 23.5 40.1	February 2016 116.7 272.7 70.0 -68.2 60.0 14.7 72.0	2014 160.0 404.8 -5.6 -69.9 27.8 18.6 94.1	2011 1,200.0 5,501.3 -32.0 -15.2 4.0 33.0 330.9

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

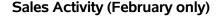
Sum of sales from January to current month / sum of new listings from January to current month.

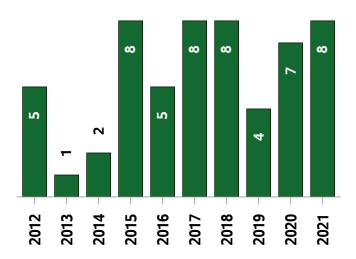
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

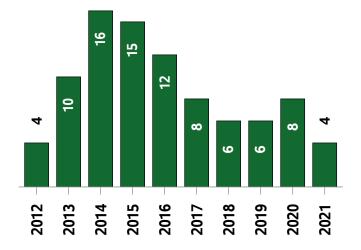


Grand ForksMLS® Residential Market Activity

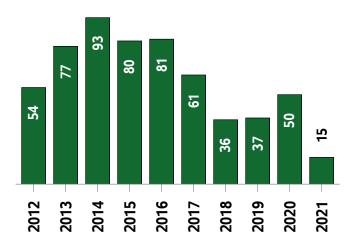




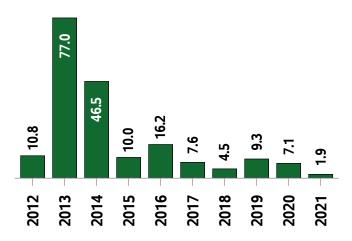
New Listings (February only)



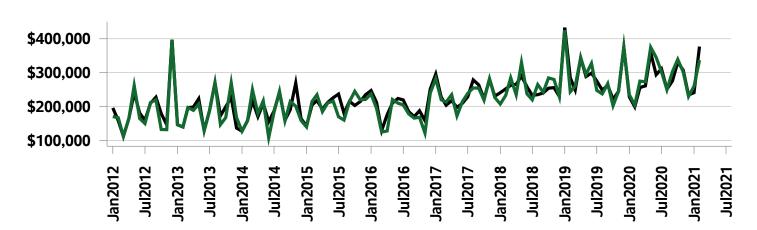
Active Listings (February only)



Months of Inventory (February only)



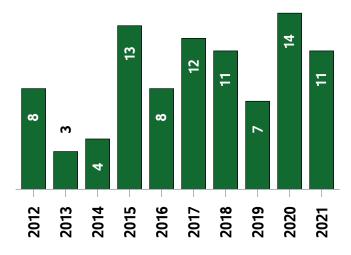
Average Price and Median Price



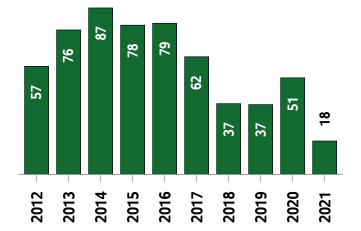


Grand Forks MLS® Residential Market Activity

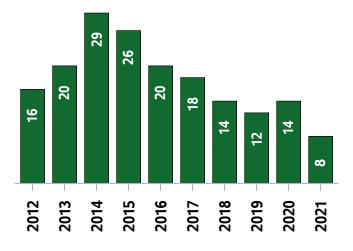




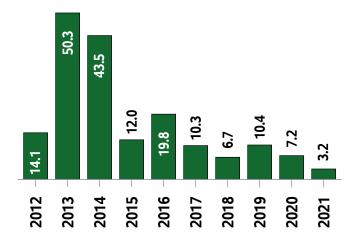
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Grand ForksMLS® Residential Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	8	14.3	100.0	0.0	60.0	300.0	_
Dollar Volume	\$3,016,000	116.1	164.6	49.4	183.7	852.9	_
New Listings	4	-50.0	-33.3	-33.3	-66.7	-75.0	-55.6
Active Listings	15	-70.0	-59.5	-58.3	-81.5	-83.9	-11.8
Sales to New Listings Ratio 1	200.0	87.5	66.7	133.3	41.7	12.5	_
Months of Inventory 2	1.9	7.1	9.3	4.5	16.2	46.5	_
Average Price	\$377,000	89.1	32.3	49.4	77.3	138.2	_
Median Price	\$337,000	64.4	38.4	44.5	72.8	113.0	_
Sales to List Price Ratio	99.1	96.4	97.1	95.3	89.6	94.5	_
Median Days on Market	118.0	103.0	45.5	108.5	329.0	385.0	_
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	
Sales Activity	2021	-21.4	57.1	February 2018	February 2016 37.5	175.0	
Sales Activity Dollar Volume	2021 11 \$3,739,300	-21.4 24.8	57.1 53.3	February 2018 0.0 36.4	February 2016 37.5 107.2	2014 175.0 554.3	2011 — —
Sales Activity Dollar Volume New Listings	2021 11 \$3,739,300 8	2020 -21.4 24.8 -42.9	57.1 53.3 -33.3	February 2018 0.0 36.4 -42.9	February 2016 37.5 107.2 -60.0	2014 175.0 554.3 -72.4	-52.9
Sales Activity Dollar Volume New Listings Active Listings ³	2021 11 \$3,739,300 8 18	2020 -21.4 24.8 -42.9 -65.3	57.1 53.3 -33.3 -52.1	February 2018 0.0 36.4 -42.9 -52.7	February 2016 37.5 107.2 -60.0 -77.8	2014 175.0 554.3 -72.4 -79.9	-52.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 11 \$3,739,300 8 18 137.5	2020 -21.4 24.8 -42.9 -65.3 100.0	57.1 53.3 -33.3 -52.1 58.3	February 2018 0.0 36.4 -42.9 -52.7 78.6	February 2016 37.5 107.2 -60.0 -77.8 40.0	2014 175.0 554.3 -72.4 -79.9	-52.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 11 \$3,739,300 8 18 137.5 3.2	2020 -21.4 24.8 -42.9 -65.3 100.0 7.2	57.1 53.3 -33.3 -52.1 58.3 10.4	February 2018 0.0 36.4 -42.9 -52.7 78.6 6.7	February 2016 37.5 107.2 -60.0 -77.8 40.0 19.8	2014 175.0 554.3 -72.4 -79.9 13.8 43.5	-52.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 11 \$3,739,300 8 18 137.5 3.2 \$339,936	2020 -21.4 24.8 -42.9 -65.3 100.0 7.2 58.8	57.1 53.3 -33.3 -52.1 58.3 10.4 -2.4	February 2018 0.0 36.4 -42.9 -52.7 78.6 6.7 36.4	February 2016 37.5 107.2 -60.0 -77.8 40.0 19.8 50.7	2014 175.0 554.3 -72.4 -79.9 13.8 43.5 137.9	-52.9

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

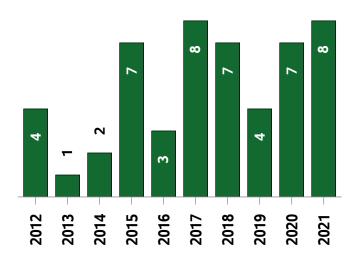
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



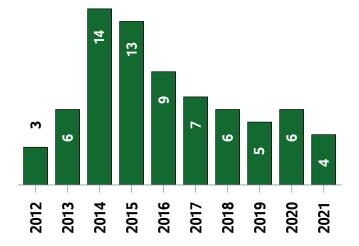
Grand ForksMLS® Single Family Market Activity



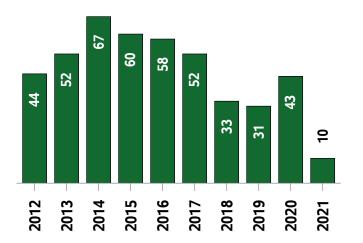




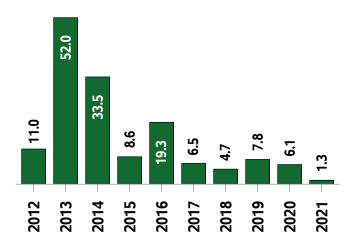
New Listings (February only)



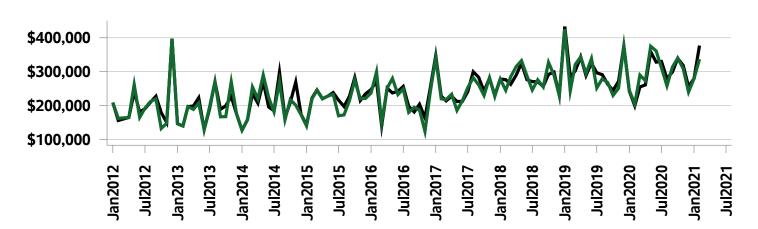
Active Listings (February only)



Months of Inventory (February only)



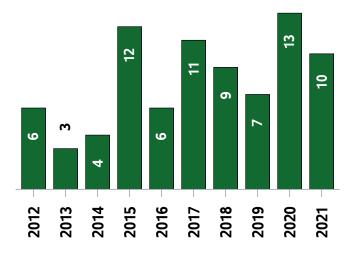
Average Price and Median Price



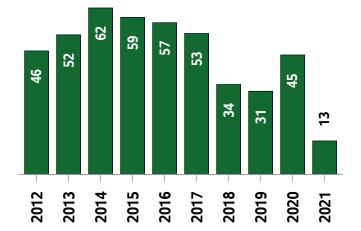


Grand ForksMLS® Single Family Market Activity

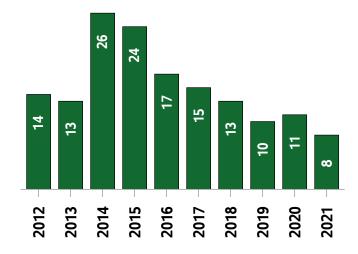




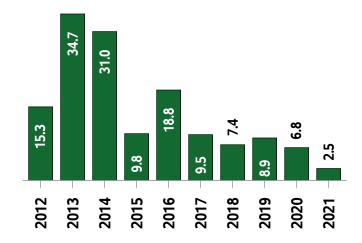
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Grand ForksMLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	8	14.3	100.0	14.3	166.7	300.0	_
Dollar Volume	\$3,016,000	116.1	164.6	55.9	269.4	852.9	_
New Listings	4	-33.3	-20.0	-33.3	-55.6	-71.4	0.0
Active Listings	10	-76.7	-67.7	-69.7	-82.8	-85.1	-9.1
Sales to New Listings Ratio 1	200.0	116.7	80.0	116.7	33.3	14.3	_
Months of Inventory 2	1.3	6.1	7.8	4.7	19.3	33.5	_
Average Price	\$377,000	89.1	32.3	36.4	38.5	138.2	_
Median Price	\$337,000	64.4	38.4	37.6	12.5	113.0	_
Sales to List Price Ratio	99.1	96.4	97.1	95.5	92.6	94.5	_
Median Days on Market	118.0	103.0	45.5	76.0	41.0	385.0	_
				Compa	red to 6		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	
Sales Activity	2021	-23.1	42.9	February 2018	February 2016 66.7	150.0	
Sales Activity Dollar Volume	2021 10 \$3,575,000	-23.1 25.4	2019 42.9 46.6	February 2018 11.1 43.5	February 2016 66.7 129.4	150.0 525.5	2011 — —
Sales Activity Dollar Volume New Listings	2021 10 \$3,575,000 8	-23.1 25.4 -27.3	42.9 46.6 -20.0	February 2018 11.1 43.5 -38.5	February 2016 66.7 129.4 -52.9	2014 150.0 525.5 -69.2	
Sales Activity Dollar Volume New Listings Active Listings	2021 10 \$3,575,000 8 13	2020 -23.1 25.4 -27.3 -71.9	42.9 46.6 -20.0 -59.7	February 2018 11.1 43.5 -38.5 -62.7	February 2016 66.7 129.4 -52.9 -77.9	2014 150.0 525.5 -69.2 -79.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 10 \$3,575,000 8 13 125.0	2020 -23.1 25.4 -27.3 -71.9 118.2	2019 42.9 46.6 -20.0 -59.7 70.0	February 2018 11.1 43.5 -38.5 -62.7 69.2	February 2016 66.7 129.4 -52.9 -77.9 35.3	2014 150.0 525.5 -69.2 -79.8 15.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 10 \$3,575,000 8 13 125.0 2.5	2020 -23.1 25.4 -27.3 -71.9 118.2 6.8	2019 42.9 46.6 -20.0 -59.7 70.0 8.9	February 2018 11.1 43.5 -38.5 -62.7 69.2 7.4	February 2016 66.7 129.4 -52.9 -77.9 35.3 18.8	2014 150.0 525.5 -69.2 -79.8 15.4 31.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 10 \$3,575,000 8 13 125.0 2.5 \$357,500	2020 -23.1 25.4 -27.3 -71.9 118.2 6.8 63.0	2019 42.9 46.6 -20.0 -59.7 70.0 8.9 2.6	February 2018 11.1 43.5 -38.5 -62.7 69.2 7.4 29.1	February 2016 66.7 129.4 -52.9 -77.9 35.3 18.8 37.6	2014 150.0 525.5 -69.2 -79.8 15.4 31.0	 -27.3

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

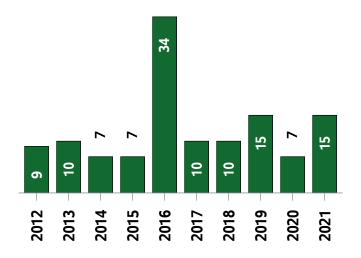
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



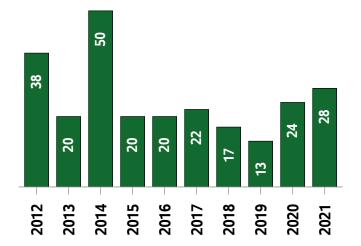
Kimberley MLS® Residential Market Activity



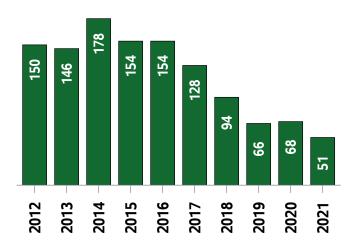




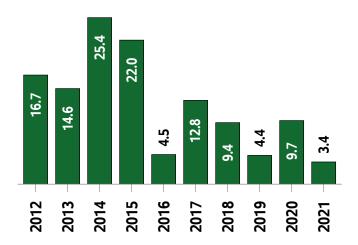
New Listings (February only)



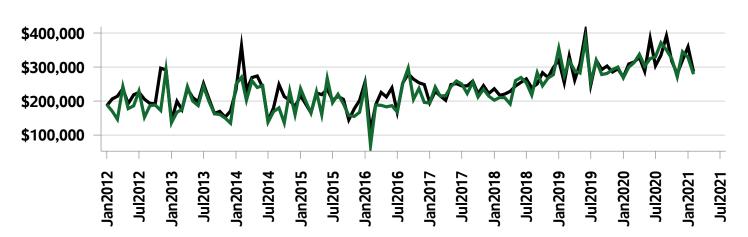
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

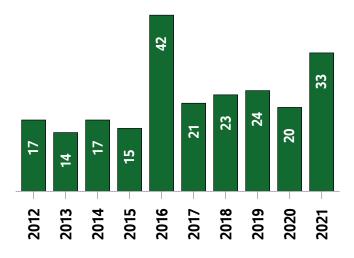




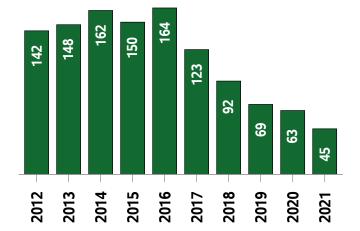
Kimberley MLS® Residential Market Activity



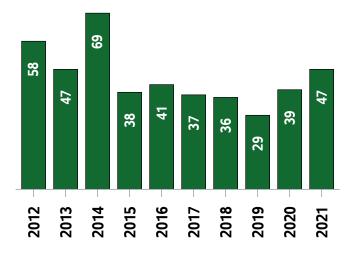




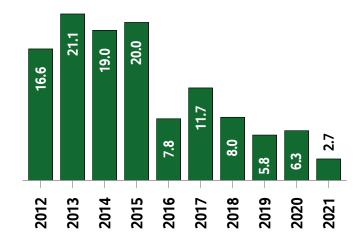
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Kimberley MLS® Residential Market Activity

				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	15	114.3	0.0	50.0	-55.9	114.3	275.0
Dollar Volume	\$4,299,400	98.7	12.8	98.1	12.2	69.8	446.0
New Listings	28	16.7	115.4	64.7	40.0	-44.0	-15.2
Active Listings	51	-25.0	-22.7	-45.7	-66.9	-71.3	18.6
Sales to New Listings Ratio 1	53.6	29.2	115.4	58.8	170.0	14.0	12.1
Months of Inventory 2	3.4	9.7	4.4	9.4	4.5	25.4	10.8
Average Price	\$286,627	-7.3	12.8	32.1	154.3	-20.8	45.6
Median Price	\$279,000	-7.0	1.5	32.5	300.9	3.3	55.0
Sales to List Price Ratio	96.7	92.2	93.8	95.1	96.4	95.5	97.0
Median Days on Market	27.0	74.0	55.0	108.5	744.0	184.0	0.5
			<u>'</u>	Compa	red to ⁶	·	<u>'</u>
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	65.0	37.5	February 2018 43.5	February 2016 -21.4	94.1	560.0
Sales Activity Dollar Volume	2021 33 \$10,768,300	65.0 89.6	2019 37.5 60.9	February 2018 43.5 105.5	February 2016 -21.4 83.2	94.1 121.4	560.0 974.1
Sales Activity Dollar Volume New Listings	2021 33 \$10,768,300 47	65.0 89.6 20.5	37.5 60.9 62.1	February 2018 43.5 105.5 30.6	February 2016 -21.4 83.2 14.6	94.1 121.4 -31.9	2011 560.0 974.1 -2.1
Sales Activity Dollar Volume New Listings Active Listings ³	2021 33 \$10,768,300 47 45	2020 65.0 89.6 20.5 -28.6	2019 37.5 60.9 62.1 -34.8	February 2018 43.5 105.5 30.6 -51.1	February 2016 -21.4 83.2 14.6 -72.6	94.1 121.4 -31.9 -72.1	2011 560.0 974.1 -2.1 57.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 33 \$10,768,300 47 45 70.2	2020 65.0 89.6 20.5 -28.6 51.3	2019 37.5 60.9 62.1 -34.8	February 2018 43.5 105.5 30.6 -51.1 63.9	February 2016 -21.4 83.2 14.6 -72.6 102.4	2014 94.1 121.4 -31.9 -72.1 24.6	2011 560.0 974.1 -2.1 57.9 10.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 33 \$10,768,300 47 45 70.2 2.7	2020 65.0 89.6 20.5 -28.6 51.3 6.3	2019 37.5 60.9 62.1 -34.8 82.8 5.8	February 2018 43.5 105.5 30.6 -51.1 63.9 8.0	February 2016 -21.4 83.2 14.6 -72.6 102.4 7.8	2014 94.1 121.4 -31.9 -72.1 24.6 19.0	2011 560.0 974.1 -2.1 57.9 10.4 11.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 33 \$10,768,300 47 45 70.2 2.7 \$326,312	2020 65.0 89.6 20.5 -28.6 51.3 6.3	2019 37.5 60.9 62.1 -34.8 82.8 5.8 17.0	February 2018 43.5 105.5 30.6 -51.1 63.9 8.0 43.2	February 2016 -21.4 83.2 14.6 -72.6 102.4 7.8 133.2	2014 94.1 121.4 -31.9 -72.1 24.6 19.0 14.0	2011 560.0 974.1 -2.1 57.9 10.4 11.4 62.7

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

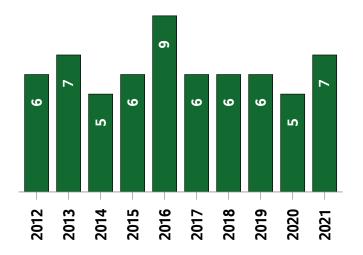
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



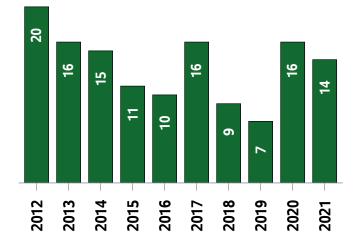
Kimberley MLS® Single Family Market Activity



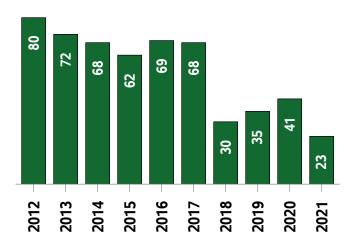
Sales Activity (February only)



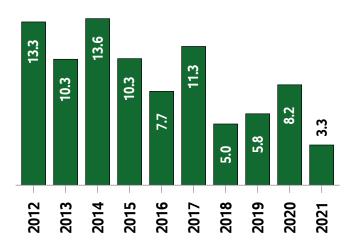
New Listings (February only)



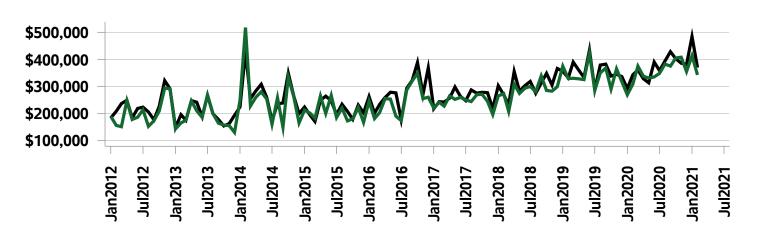
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

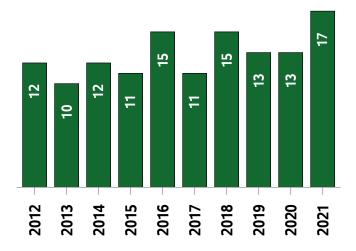




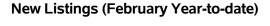
Kimberley MLS® Single Family Market Activity

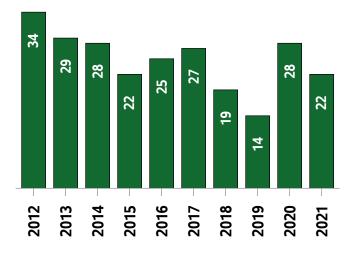




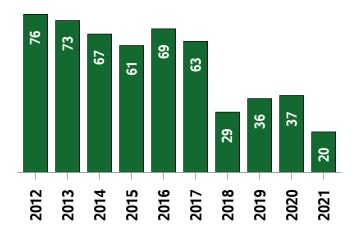


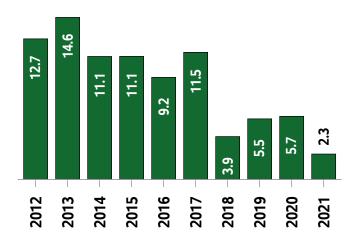
Active Listings 1 (February Year-to-date)





Months of Inventory ² (February Year-to-date)





¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Kimberley MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	7	40.0	16.7	16.7	-22.2	40.0	75.0
Dollar Volume	\$2,587,600	51.1	30.0	60.5	43.1	20.7	228.6
New Listings	14	-12.5	100.0	55.6	40.0	-6.7	-30.0
Active Listings	23	-43.9	-34.3	-23.3	-66.7	-66.2	-11.5
Sales to New Listings Ratio 1	50.0	31.3	85.7	66.7	90.0	33.3	20.0
Months of Inventory 2	3.3	8.2	5.8	5.0	7.7	13.6	6.5
Average Price	\$369,657	7.9	11.4	37.6	84.0	-13.8	87.8
Median Price	\$342,500	11.2	4.1	25.5	89.2	-33.8	90.3
Sales to List Price Ratio	97.5	96.8	95.3	96.4	96.0	94.8	97.0
Median Days on Market	25.0	22.0	46.0	77.0	83.0	184.0	0.5
	i e						
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	30.8	30.8	February 2018	February 2016 13.3	41.7	240.0
Sales Activity Dollar Volume	2021 17 \$7,431,500	30.8 83.6	30.8 65.8	February 2018 13.3 71.4	February 2016 13.3 119.7	2014 41.7 100.2	240.0 641.3
Sales Activity Dollar Volume New Listings	2021 17 \$7,431,500 22	30.8 83.6 -21.4	30.8 65.8 57.1	February 2018 13.3 71.4 15.8	February 2016 13.3 119.7 -12.0	2014 41.7 100.2 -21.4	240.0 641.3 -29.0
Sales Activity Dollar Volume New Listings Active Listings	2021 17 \$7,431,500 22 20	30.8 83.6 -21.4 -47.3	30.8 65.8 57.1 -45.1	February 2018 13.3 71.4 15.8 -32.8	February 2016 13.3 119.7 -12.0 -71.7	2014 41.7 100.2 -21.4 -70.7	240.0 641.3 -29.0 8.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 17 \$7,431,500 22 20 77.3	2020 30.8 83.6 -21.4 -47.3 46.4	2019 30.8 65.8 57.1 -45.1	February 2018 13.3 71.4 15.8 -32.8 78.9	February 2016 13.3 119.7 -12.0 -71.7 60.0	2014 41.7 100.2 -21.4 -70.7 42.9	240.0 641.3 -29.0 8.3 16.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 17 \$7,431,500 22 20 77.3 2.3	2020 30.8 83.6 -21.4 -47.3 46.4 5.7	2019 30.8 65.8 57.1 -45.1 92.9 5.5	February 2018 13.3 71.4 15.8 -32.8 78.9 3.9	February 2016 13.3 119.7 -12.0 -71.7 60.0 9.2	2014 41.7 100.2 -21.4 -70.7 42.9 11.1	2011 240.0 641.3 -29.0 8.3 16.1 7.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 17 \$7,431,500 22 20 77.3 2.3 \$437,147	2020 30.8 83.6 -21.4 -47.3 46.4 5.7 40.4	2019 30.8 65.8 57.1 -45.1 92.9 5.5 26.8	February 2018 13.3 71.4 15.8 -32.8 78.9 3.9 51.2	February 2016 13.3 119.7 -12.0 -71.7 60.0 9.2 93.8	2014 41.7 100.2 -21.4 -70.7 42.9 11.1 41.3	2011 240.0 641.3 -29.0 8.3 16.1 7.2 118.0

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

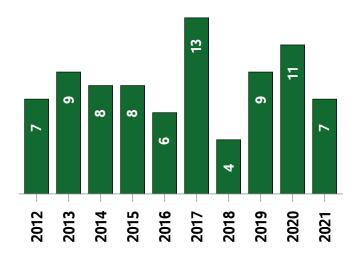
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



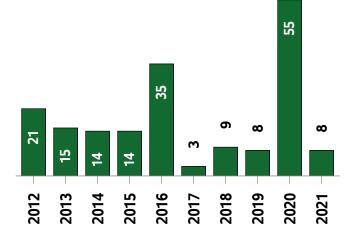
Nelson MLS® Residential Market Activity





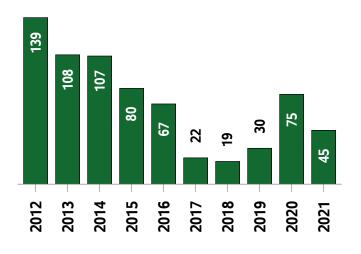


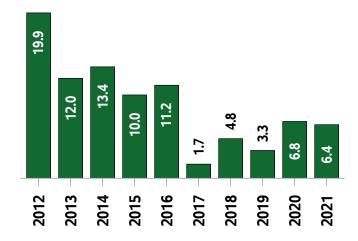
Active Listings (February only)



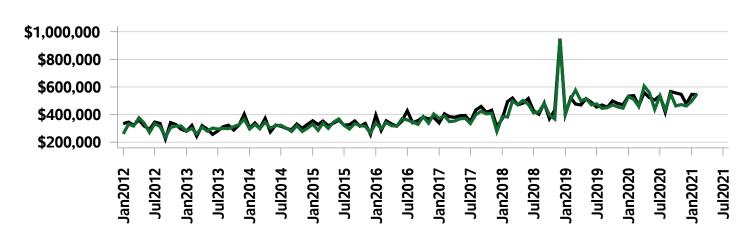
New Listings (February only)

Months of Inventory (February only)





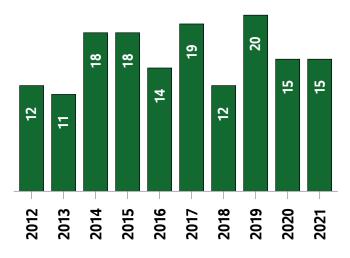
Average Price and Median Price



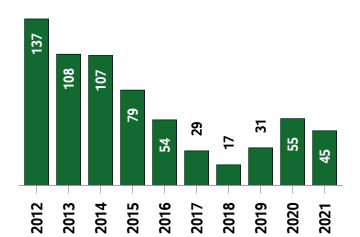


Nelson MLS® Residential Market Activity

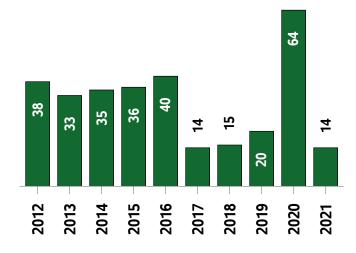




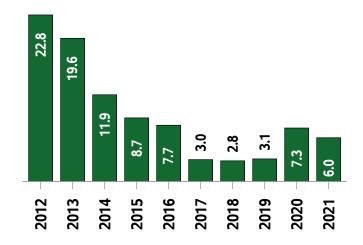
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Nelson MLS® Residential Market Activity

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				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	7	-36.4	-22.2	75.0	16.7	-12.5	600.0
Dollar Volume	\$3,812,000	-35.5	-18.5	92.8	123.3	40.7	684.4
New Listings	8	-85.5	0.0	-11.1	-77.1	-42.9	-87.7
Active Listings	45	-40.0	50.0	136.8	-32.8	-57.9	-39.2
Sales to New Listings Ratio 1	87.5	20.0	112.5	44.4	17.1	57.1	1.5
Months of Inventory 2	6.4	6.8	3.3	4.8	11.2	13.4	74.0
Average Price	\$544,571	1.4	4.8	10.2	91.4	60.8	12.1
Median Price	\$550,000	7.8	7.3	43.8	84.9	67.8	13.2
Sales to List Price Ratio	105.8	96.0	98.9	97.5	99.1	96.3	97.4
Median Days on Market	25.0	44.0	37.0	76.5	110.0	39.5	26.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_	_					
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021	0.0	-25.0	25.0	7.1	-16.7	650.0
Sales Activity Dollar Volume	2021 15 \$8,179,100	0.0	-25.0 -10.0	2018 25.0 65.9	7.1 67.8	-16.7 42.7	2011 650.0 981.9
Sales Activity Dollar Volume New Listings	2021 15 \$8,179,100 14	0.0 1.7 -78.1	-25.0 -10.0 -30.0	2018 25.0 65.9 -6.7	7.1 67.8 -65.0	-16.7 42.7 -60.0	2011 650.0 981.9 -81.8
Sales Activity Dollar Volume New Listings Active Listings ³	2021 15 \$8,179,100 14 45	2020 0.0 1.7 -78.1 -18.2	-25.0 -10.0 -30.0 45.2	25.0 65.9 -6.7 164.7	7.1 67.8 -65.0 -16.7	-16.7 42.7 -60.0 -57.9	2011 650.0 981.9 -81.8 5.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 15 \$8,179,100 14 45 107.1	2020 0.0 1.7 -78.1 -18.2 23.4	-25.0 -10.0 -30.0 45.2	2018 25.0 65.9 -6.7 164.7 80.0	7.1 67.8 -65.0 -16.7 35.0	-16.7 42.7 -60.0 -57.9 51.4	2011 650.0 981.9 -81.8 5.9 2.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 15 \$8,179,100 14 45 107.1 6.0	2020 0.0 1.7 -78.1 -18.2 23.4 7.3	-25.0 -10.0 -30.0 45.2 100.0 3.1	2018 25.0 65.9 -6.7 164.7 80.0 2.8	2016 7.1 67.8 -65.0 -16.7 35.0 7.7	2014 -16.7 42.7 -60.0 -57.9 51.4 11.9	2011 650.0 981.9 -81.8 5.9 2.6 42.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 15 \$8,179,100 14 45 107.1 6.0 \$545,273	2020 0.0 1.7 -78.1 -18.2 23.4 7.3 1.7	2019 -25.0 -10.0 -30.0 45.2 100.0 3.1 20.0	2018 25.0 65.9 -6.7 164.7 80.0 2.8 32.7	2016 7.1 67.8 -65.0 -16.7 35.0 7.7 56.7	2014 -16.7 42.7 -60.0 -57.9 51.4 11.9 71.3	2011 650.0 981.9 -81.8 5.9 2.6 42.5 44.3

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

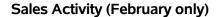
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

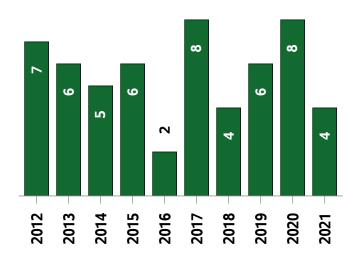
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



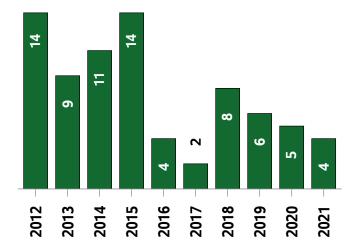
Nelson MLS® Single Family Market Activity

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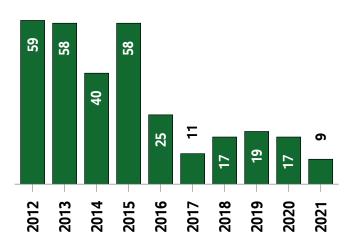




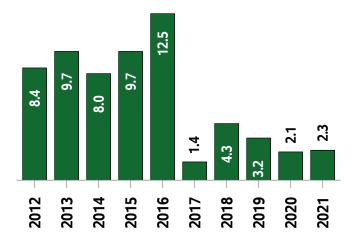
New Listings (February only)



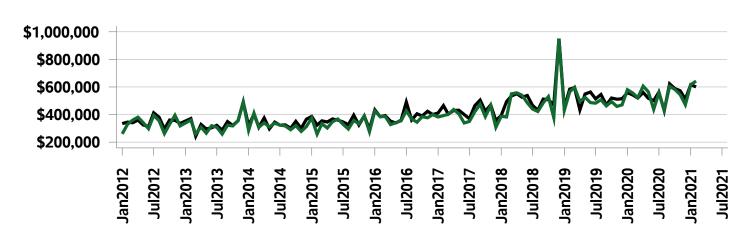
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

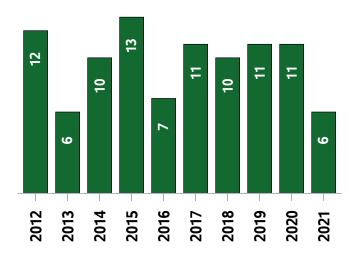




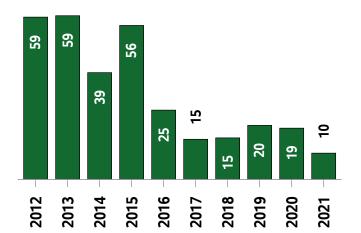
Nelson MLS® Single Family Market Activity



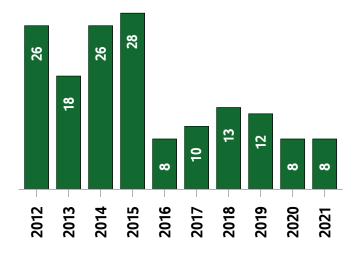




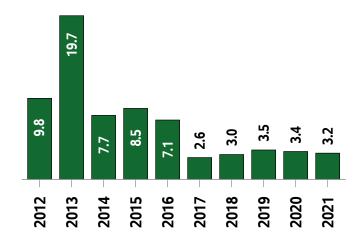
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Nelson MLS® Single Family Market Activity

				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	4	-50.0	-33.3	0.0	100.0	-20.0	300.0
Dollar Volume	\$2,402,000	-44.6	-31.4	21.5	212.4	18.9	394.2
New Listings	4	-20.0	-33.3	-50.0	0.0	-63.6	-66.7
Active Listings	9	-47.1	-52.6	-47.1	-64.0	-77.5	-55.0
Sales to New Listings Ratio 1	100.0	160.0	100.0	50.0	50.0	45.5	8.3
Months of Inventory 2	2.3	2.1	3.2	4.3	12.5	8.0	20.0
Average Price	\$600,500	10.8	2.8	21.5	56.2	48.7	23.6
Median Price	\$642,500	15.7	13.9	68.0	67.1	56.7	32.2
Sales to List Price Ratio	104.4	96.2	98.5	97.5	100.0	97.3	97.4
Median Days on Market	25.0	99.5	25.0	76.5	120.5	39.0	26.0
				Compa	rod to 6		
				Compa	ii eu to		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	-45.5	-45.5	February 2018 -40.0	February 2016 -14.3	-40.0	200.0
Sales Activity Dollar Volume	2021 6 \$3,634,000	-45.5 -39.5	-45.5 -36.8	February 2018 -40.0 -16.2	February 2016 -14.3	-40.0 0.6	2011 200.0 380.7
Sales Activity Dollar Volume New Listings	2021 6 \$3,634,000 8	-45.5 -39.5 0.0	-45.5 -36.8 -33.3	February 2018 -40.0 -16.2 -38.5	February 2016 -14.3 23.7 0.0	-40.0 0.6 -69.2	2011 200.0 380.7 -65.2
Sales Activity Dollar Volume New Listings Active Listings	2021 6 \$3,634,000 8 10	-45.5 -39.5 0.0 -48.6	-45.5 -36.8 -33.3 -51.3	February 2018 -40.0 -16.2 -38.5 -36.7	February 2016 -14.3 23.7 0.0 -62.0	-40.0 0.6 -69.2 -75.3	2011 200.0 380.7 -65.2 -36.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 6 \$3,634,000 8 10 75.0	2020 -45.5 -39.5 0.0 -48.6 137.5	-45.5 -36.8 -33.3 -51.3	February 2018 -40.0 -16.2 -38.5 -36.7 76.9	February 2016 -14.3 23.7 0.0 -62.0 87.5	-40.0 0.6 -69.2 -75.3 38.5	2011 200.0 380.7 -65.2 -36.7 8.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 6 \$3,634,000 8 10 75.0 3.2	2020 -45.5 -39.5 0.0 -48.6 137.5 3.4	2019 -45.5 -36.8 -33.3 -51.3 91.7 3.5	February 2018 -40.0 -16.2 -38.5 -36.7 76.9 3.0	February 2016 -14.3 23.7 0.0 -62.0 87.5 7.1	2014 -40.0 0.6 -69.2 -75.3 38.5 7.7	2011 200.0 380.7 -65.2 -36.7 8.7 15.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 6 \$3,634,000 8 10 75.0 3.2 \$605,667	2020 -45.5 -39.5 0.0 -48.6 137.5 3.4 10.8	2019 -45.5 -36.8 -33.3 -51.3 91.7 3.5 15.9	February 2018 -40.0 -16.2 -38.5 -36.7 76.9 3.0 39.7	February 2016 -14.3 23.7 0.0 -62.0 87.5 7.1 44.3	2014 -40.0 0.6 -69.2 -75.3 38.5 7.7 67.6	2011 200.0 380.7 -65.2 -36.7 8.7 15.0 60.2

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

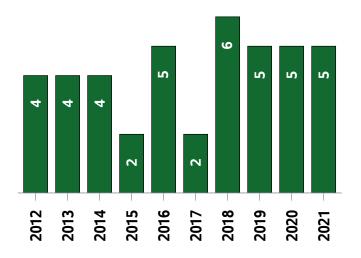
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



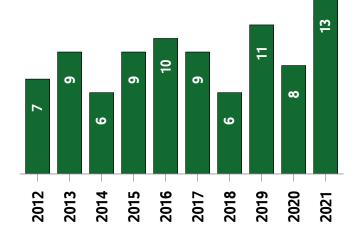
Rossland MLS® Residential Market Activity



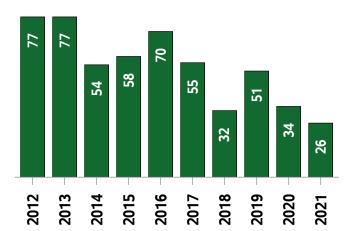




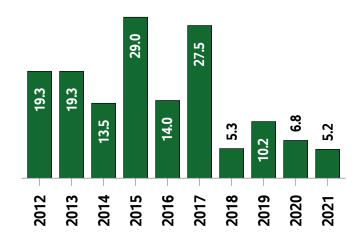
New Listings (February only)



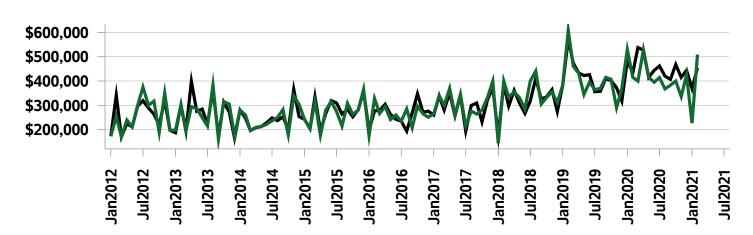
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

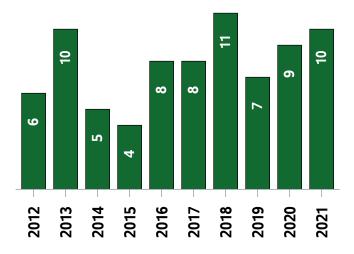




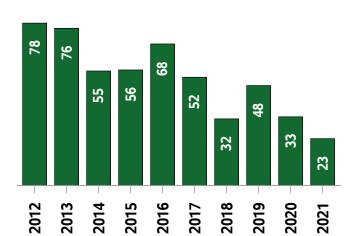
Rossland MLS® Residential Market Activity



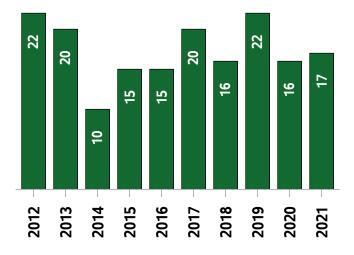




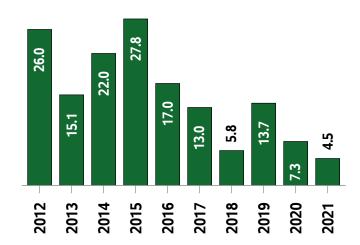
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Rossland MLS® Residential Market Activity

				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	5	0.0	0.0	-16.7	0.0	25.0	_
Dollar Volume	\$2,269,000	4.8	-20.8	-2.3	63.7	129.7	_
New Listings	13	62.5	18.2	116.7	30.0	116.7	18.2
Active Listings	26	-23.5	-49.0	-18.8	-62.9	-51.9	30.0
Sales to New Listings Ratio 1	38.5	62.5	45.5	100.0	50.0	66.7	_
Months of Inventory 2	5.2	6.8	10.2	5.3	14.0	13.5	_
Average Price	\$453,800	4.8	-20.8	17.2	63.7	83.7	_
Median Price	\$509,000	22.7	-16.5	27.3	55.2	95.8	_
Sales to List Price Ratio	99.3	100.5	95.0	99.6	95.3	89.4	_
Median Days on Market	29.0	28.0	98.0	52.0	174.0	76.0	_
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	11.1	42.9	February 2018 -9.1	February 2016 25.0	100.0	400.0
Sales Activity Dollar Volume	2021 10 \$4,116,000	2020 11.1 0.4	2019 42.9 13.3	February 2018 -9.1 28.6	February 2016 25.0 108.3	2014 100.0 224.6	2011 400.0 472.5
Sales Activity Dollar Volume New Listings	2021 10 \$4,116,000 17	2020 11.1 0.4 6.3	2019 42.9 13.3 -22.7	February 2018 -9.1 28.6 6.3	February 2016 25.0 108.3 13.3	2014 100.0 224.6 70.0	2011 400.0 472.5 -22.7
Sales Activity Dollar Volume New Listings Active Listings ³	2021 10 \$4,116,000 17 23	2020 11.1 0.4 6.3 -31.8	2019 42.9 13.3 -22.7 -53.1	February 2018 -9.1 28.6 6.3 -29.7	February 2016 25.0 108.3 13.3 -66.9	2014 100.0 224.6 70.0 -59.1	2011 400.0 472.5 -22.7 55.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 10 \$4,116,000 17 23 58.8	2020 11.1 0.4 6.3 -31.8 56.3	2019 42.9 13.3 -22.7 -53.1 31.8	February 2018 -9.1 28.6 6.3 -29.7 68.8	February 2016 25.0 108.3 13.3 -66.9 53.3	2014 100.0 224.6 70.0 -59.1 50.0	2011 400.0 472.5 -22.7 55.2 9.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 10 \$4,116,000 17 23 58.8 4.5	2020 11.1 0.4 6.3 -31.8 56.3 7.3	2019 42.9 13.3 -22.7 -53.1 31.8 13.7	February 2018 -9.1 28.6 6.3 -29.7 68.8 5.8	February 2016 25.0 108.3 13.3 -66.9 53.3 17.0	2014 100.0 224.6 70.0 -59.1 50.0 22.0	2011 400.0 472.5 -22.7 55.2 9.1 14.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 10 \$4,116,000 17 23 58.8 4.5 \$411,600	2020 11.1 0.4 6.3 -31.8 56.3 7.3 -9.6	2019 42.9 13.3 -22.7 -53.1 31.8 13.7 -20.7	February 2018 -9.1 28.6 6.3 -29.7 68.8 5.8 41.5	February 2016 25.0 108.3 13.3 -66.9 53.3 17.0 66.6	2014 100.0 224.6 70.0 -59.1 50.0 22.0 62.3	2011 400.0 472.5 -22.7 55.2 9.1 14.5

 $^{^{1}}$ $\,$ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

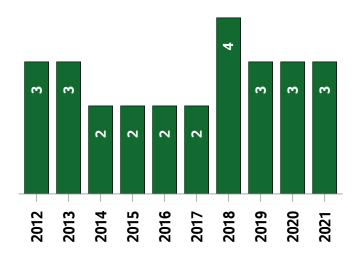
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



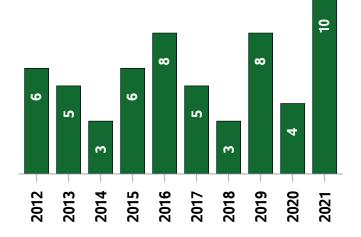
Rossland MLS® Single Family Market Activity





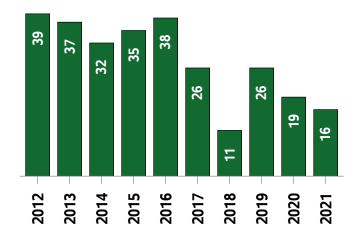


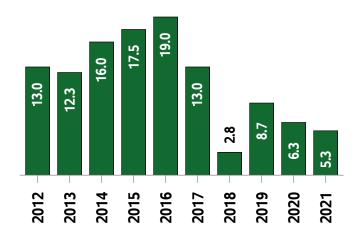
New Listings (February only)



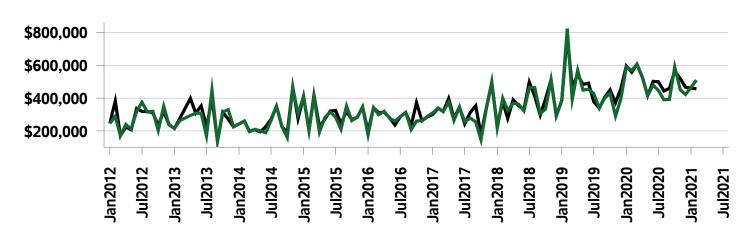
Active Listings (February only)







Average Price and Median Price

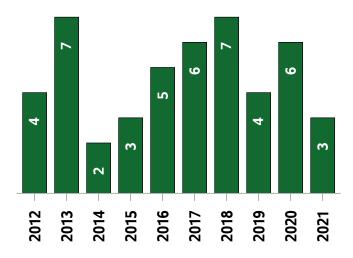




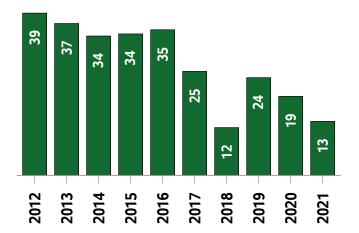
Rossland MLS® Single Family Market Activity



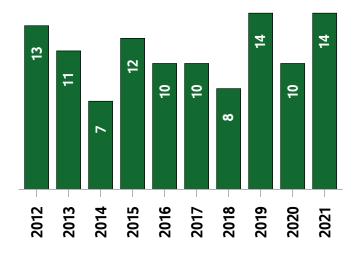




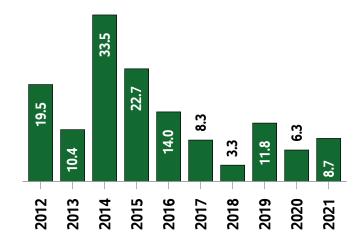
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Rossland MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	3	0.0	0.0	-25.0	50.0	50.0	_
Dollar Volume	\$1,370,000	-18.3	-41.6	-9.7	100.6	163.5	_
New Listings	10	150.0	25.0	233.3	25.0	233.3	0.0
Active Listings	16	-15.8	-38.5	45.5	-57.9	-50.0	14.3
Sales to New Listings Ratio 1	30.0	75.0	37.5	133.3	25.0	66.7	_
Months of Inventory 2	5.3	6.3	8.7	2.8	19.0	16.0	_
Average Price	\$456,667	-18.3	-41.6	20.4	33.7	75.6	_
Median Price	\$510,000	-10.5	-38.2	27.5	49.3	96.2	_
Sales to List Price Ratio	99.7	101.1	98.2	97.8	95.6	89.0	_
Median Days on Market	23.0	28.0	51.0	73.5	293.5	76.0	_
		Compared to 6					
				Compa	red to '		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity				February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	-50.0	-25.0	February 2018 -57.1	February 2016 -40.0	50.0	50.0
Sales Activity Dollar Volume	3 \$1,370,000	-50.0 -60.5	-25.0 -49.8	February 2018 -57.1 -38.1	February 2016 -40.0 7.6	50.0 163.5	50.0 90.6
Sales Activity Dollar Volume New Listings	2021 3 \$1,370,000 14	-50.0 -60.5 40.0	-25.0 -49.8 0.0	February 2018 -57.1 -38.1 75.0	February 2016 -40.0 7.6 40.0	50.0 163.5 100.0	2011 50.0 90.6 -12.5
Sales Activity Dollar Volume New Listings Active Listings ³	2021 3 \$1,370,000 14 13	-50.0 -60.5 40.0 -31.6	-25.0 -49.8 0.0 -44.7	February 2018 -57.1 -38.1 75.0 13.0	February 2016 -40.0 7.6 40.0 -62.9	50.0 163.5 100.0 -61.2	2011 50.0 90.6 -12.5 44.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 3 \$1,370,000 14 13 21.4	-50.0 -60.5 40.0 -31.6 60.0	2019 -25.0 -49.8 0.0 -44.7 28.6	February 2018 -57.1 -38.1 75.0 13.0 87.5	February 2016 -40.0 7.6 40.0 -62.9 50.0	50.0 163.5 100.0 -61.2 28.6	2011 50.0 90.6 -12.5 44.4 12.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 3 \$1,370,000 14 13 21.4 8.7	-50.0 -60.5 40.0 -31.6 60.0 6.3	2019 -25.0 -49.8 0.0 -44.7 28.6 11.8	February 2018 -57.1 -38.1 75.0 13.0 87.5 3.3	February 2016 -40.0 7.6 40.0 -62.9 50.0 14.0	2014 50.0 163.5 100.0 -61.2 28.6 33.5	2011 50.0 90.6 -12.5 44.4 12.5 9.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 3 \$1,370,000 14 13 21.4 8.7 \$456,667	-50.0 -60.5 40.0 -31.6 60.0 6.3 -20.9	2019 -25.0 -49.8 0.0 -44.7 28.6 11.8 -33.1	February 2018 -57.1 -38.1 75.0 13.0 87.5 3.3 44.5	February 2016 -40.0 7.6 40.0 -62.9 50.0 14.0 79.4	2014 50.0 163.5 100.0 -61.2 28.6 33.5 75.6	2011 50.0 90.6 -12.5 44.4 12.5 9.0 27.0

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

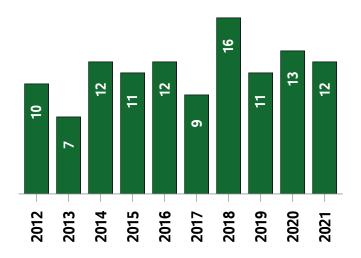
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



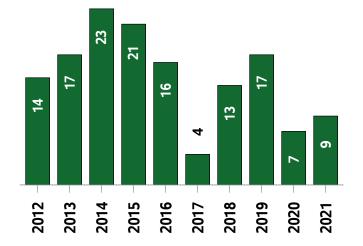
Trail MLS® Residential Market Activity



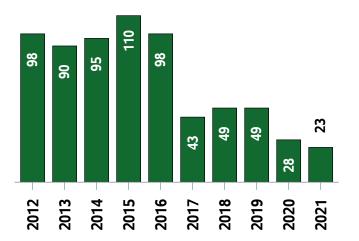




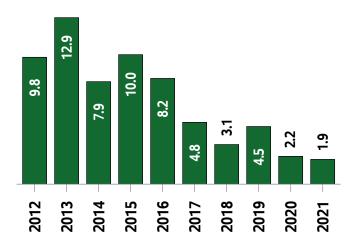
New Listings (February only)



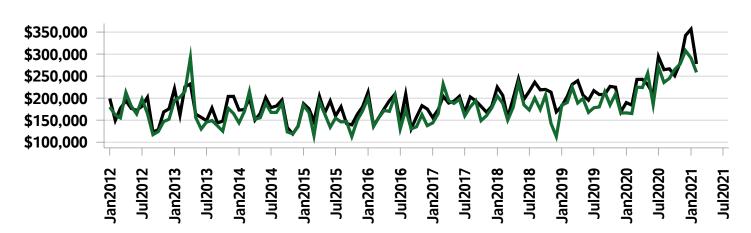
Active Listings (February only)



Months of Inventory (February only)



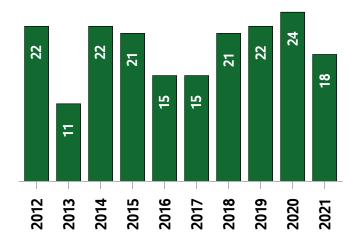
Average Price and Median Price



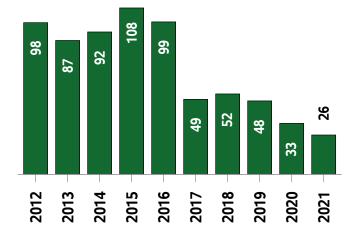


Trail MLS® Residential Market Activity

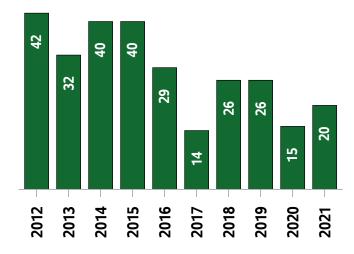




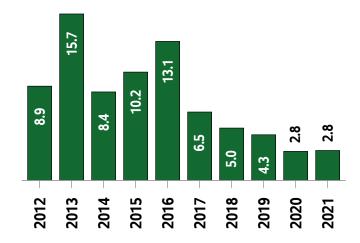
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Trail MLS® Residential Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	12	-7.7	9.1	-25.0	0.0	0.0	100.0
Dollar Volume	\$3,331,400	39.3	48.5	1.0	102.4	59.6	183.8
New Listings	9	28.6	-47.1	-30.8	-43.8	-60.9	-55.0
Active Listings	23	-17.9	-53.1	-53.1	-76.5	-75.8	-30.3
Sales to New Listings Ratio 1	133.3	185.7	64.7	123.1	75.0	52.2	30.0
Months of Inventory ²	1.9	2.2	4.5	3.1	8.2	7.9	5.5
Average Price	\$277,617	50.9	36.1	34.7	102.4	59.6	41.9
Median Price	\$258,500	56.7	36.1	37.5	90.8	52.1	66.8
Sales to List Price Ratio	97.7	89.9	95.7	96.8	95.7	94.2	94.7
Median Days on Market	30.5	106.0	95.0	127.5	113.0	143.5	13.0
		Compared to 6					
				Compa	red to °	l	
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	-25.0	-18.2	February 2018 -14.3	February 2016 20.0	-18.2	157.1
Sales Activity Dollar Volume	2021 18 \$5,470,400	-25.0 22.1	-18.2 28.9	February 2018 -14.3 23.7	February 2016 20.0 139.3	-18.2 43.3	2011 157.1 323.7
Sales Activity Dollar Volume New Listings	2021 18 \$5,470,400 20	-25.0 22.1 33.3	2019 -18.2 28.9 -23.1	February 2018 -14.3 23.7 -23.1	February 2016 20.0 139.3 -31.0	-18.2 43.3 -50.0	2011 157.1 323.7 -50.0
Sales Activity Dollar Volume New Listings Active Listings 3	2021 18 \$5,470,400 20 26	2020 -25.0 22.1 33.3 -22.7	2019 -18.2 28.9 -23.1 -46.3	February 2018 -14.3 23.7 -23.1 -51.0	February 2016 20.0 139.3 -31.0 -74.1	-18.2 43.3 -50.0 -72.3	2011 157.1 323.7 -50.0 -1.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 18 \$5,470,400 20 26 90.0	2020 -25.0 22.1 33.3 -22.7 160.0	2019 -18.2 28.9 -23.1 -46.3 84.6	February 2018 -14.3 23.7 -23.1 -51.0 80.8	February 2016 20.0 139.3 -31.0 -74.1 51.7	-18.2 43.3 -50.0 -72.3 55.0	2011 157.1 323.7 -50.0 -1.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 18 \$5,470,400 20 26 90.0 2.8	2020 -25.0 22.1 33.3 -22.7 160.0 2.8	2019 -18.2 28.9 -23.1 -46.3 84.6 4.3	February 2018 -14.3 23.7 -23.1 -51.0 80.8 5.0	February 2016 20.0 139.3 -31.0 -74.1 51.7 13.1	2014 -18.2 43.3 -50.0 -72.3 55.0 8.4	2011 157.1 323.7 -50.0 -1.9 17.5 7.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 18 \$5,470,400 20 26 90.0 2.8 \$303,911	2020 -25.0 22.1 33.3 -22.7 160.0 2.8 62.8	2019 -18.2 28.9 -23.1 -46.3 84.6 4.3 57.6	February 2018 -14.3 23.7 -23.1 -51.0 80.8 5.0 44.3	February 2016 20.0 139.3 -31.0 -74.1 51.7 13.1 99.4	2014 -18.2 43.3 -50.0 -72.3 55.0 8.4 75.2	2011 157.1 323.7 -50.0 -1.9 17.5 7.4 64.8

Sales / new listings * 100; Compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

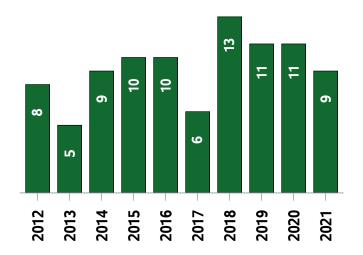
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

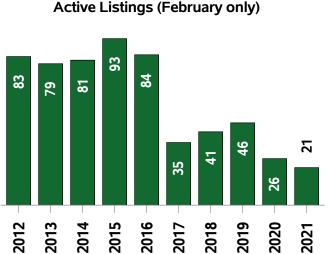


Trail MLS® Single Family Market Activity

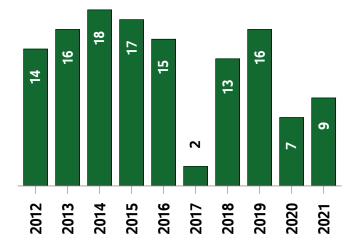




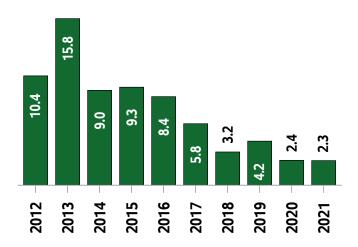




New Listings (February only)

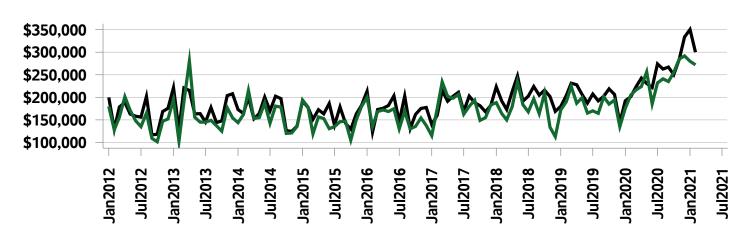


Months of Inventory (February only)



Average Price and Median Price

2021

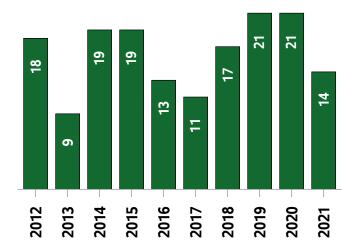




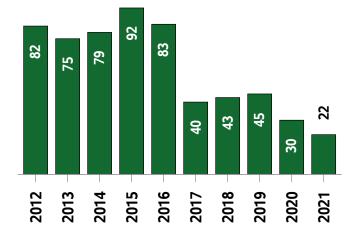
Trail MLS® Single Family Market Activity



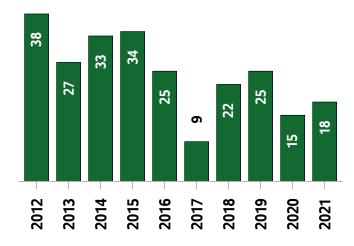




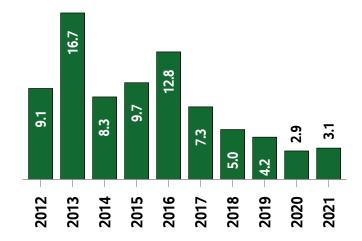
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Trail MLS® Single Family Market Activity



				Compa	red to ⁶		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	9	-18.2	-18.2	-30.8	-10.0	0.0	50.0
Dollar Volume	\$2,699,400	22.0	20.3	8.3	119.2	82.7	129.9
New Listings	9	28.6	-43.8	-30.8	-40.0	-50.0	-55.0
Active Listings	21	-19.2	-54.3	-48.8	-75.0	-74.1	-34.4
Sales to New Listings Ratio 1	100.0	157.1	68.8	100.0	66.7	50.0	30.0
Months of Inventory 2	2.3	2.4	4.2	3.2	8.4	9.0	5.3
Average Price	\$299,933	49.1	47.1	56.4	143.6	82.7	53.3
Median Price	\$272,000	32.7	43.2	65.9	100.7	67.9	75.5
Sales to List Price Ratio	98.1	92.2	95.7	96.2	96.0	94.1	94.7
Median Days on Market	23.0	98.0	95.0	140.0	113.0	208.0	13.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_						
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021	-33.3	-33.3	-17.6	7.7	-26.3	100.0
Sales Activity Dollar Volume	2021 14 \$4,451,400	-33.3 7.6	-33.3 10.1	-17.6 31.5	7.7 137.9	-26.3 38.8	2011 100.0 244.8
Sales Activity Dollar Volume New Listings	2021 14 \$4,451,400 18	-33.3 7.6 20.0	-33.3 10.1 -28.0	-17.6 31.5 -18.2	7.7 137.9 -28.0	-26.3 38.8 -45.5	2011 100.0 244.8 -53.8
Sales Activity Dollar Volume New Listings Active Listings ³	2021 14 \$4,451,400 18 22	2020 -33.3 7.6 20.0 -26.7	-33.3 10.1 -28.0 -50.6	2018 -17.6 31.5 -18.2 -48.2	7.7 137.9 -28.0 -73.5	-26.3 38.8 -45.5 -72.0	2011 100.0 244.8 -53.8 -12.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 14 \$4,451,400 18 22 77.8	2020 -33.3 7.6 20.0 -26.7 140.0	-33.3 10.1 -28.0 -50.6 84.0	2018 -17.6 31.5 -18.2 -48.2 77.3	2016 7.7 137.9 -28.0 -73.5 52.0	2014 -26.3 38.8 -45.5 -72.0 57.6	2011 100.0 244.8 -53.8 -12.0 17.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 14 \$4,451,400 18 22 77.8 3.1	2020 -33.3 7.6 20.0 -26.7 140.0 2.9	-33.3 10.1 -28.0 -50.6 84.0 4.2	2018 -17.6 31.5 -18.2 -48.2 77.3 5.0	2016 7.7 137.9 -28.0 -73.5 52.0 12.8	2014 -26.3 38.8 -45.5 -72.0 57.6 8.3	2011 100.0 244.8 -53.8 -12.0 17.9 7.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 14 \$4,451,400 18 22 77.8 3.1 \$317,957	2020 -33.3 7.6 20.0 -26.7 140.0 2.9 61.4	-33.3 10.1 -28.0 -50.6 84.0 4.2 65.2	2018 -17.6 31.5 -18.2 -48.2 77.3 5.0 59.6	2016 7.7 137.9 -28.0 -73.5 52.0 12.8 120.9	2014 -26.3 38.8 -45.5 -72.0 57.6 8.3 88.4	2011 100.0 244.8 -53.8 -12.0 17.9 7.1 72.4

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.