



Kootenay Association Residential Market Activity Report May 2021



Prepared for the Kootenay Association of REALTORS® by the Canadian Real Estate Association

Kootenay Association MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	371	123.5	8.8	4.8	23.7	28.8	105.0
Dollar Volume	\$169,962,987	178.0	39.7	52.8	105.1	114.7	226.3
New Listings	551	36.0	-19.0	-15.7	-10.3	-25.4	-21.2
Active Listings	1,004	-40.5	-52.6	-49.5	-65.0	-68.8	-70.3
Sales to New Listings Ratio ¹	67.3	41.0	50.1	54.1	48.9	39.0	25.9
Months of Inventory ²	2.7	10.2	6.2	5.6	9.6	11.2	18.7
Average Price	\$458,121	24.4	28.4	45.8	65.8	66.7	59.2
Median Price	\$410,000	20.9	26.2	36.7	58.1	57.7	57.7
Sale to List Price Ratio	100.0	96.1	96.6	96.5	95.4	94.6	94.3
Median Days on Market	28.0	64.0	45.0	49.0	69.0	75.0	38.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	1,685	107.3	57.8	39.0	55.7	90.2	113.8
Dollar Volume	\$736,121,960	163.0	103.8	100.0	154.3	209.2	256.0
New Listings	2,177	27.6	-3.2	0.7	-12.3	-19.3	-20.1
Active Listings ³	869	-43.1	-50.1	-49.9	-66.3	-68.6	-70.6
Sales to New Listings Ratio ⁴	77.4	47.7	47.5	56.1	43.6	32.9	28.9
Months of Inventory ⁵	2.6	9.4	8.2	7.1	11.9	15.6	18.8
Average Price	\$436,868	26.9	29.1	43.8	63.3	62.6	66.5
Median Price	\$382,000	20.7	20.9	34.0	52.8	50.7	59.2
Sale to List Price Ratio	99.2	95.9	96.0	96.2	94.9	94.5	94.0
Median Days on Market	32.0	64.0	56.0	61.0	81.0	102.0	67.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

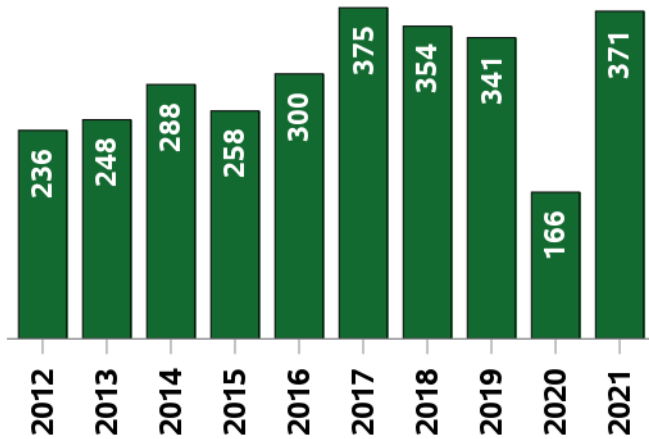
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

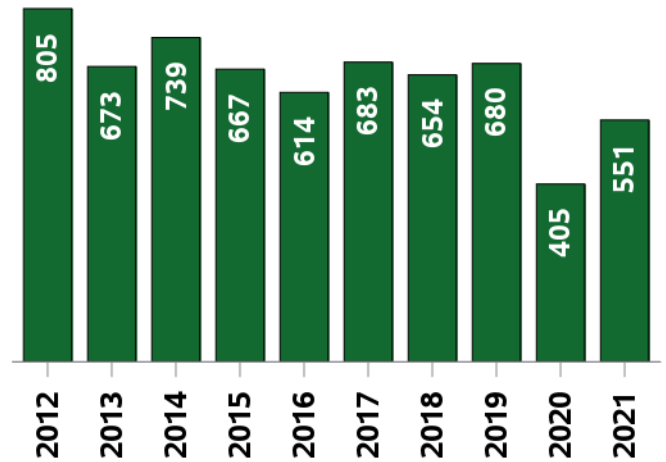
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Residential Market Activity

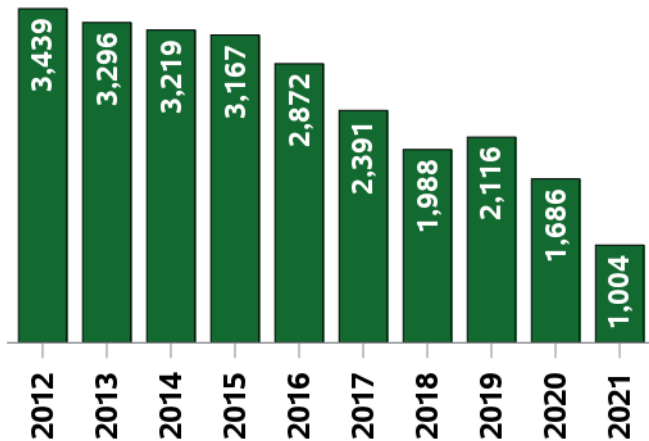
Sales Activity (May only)



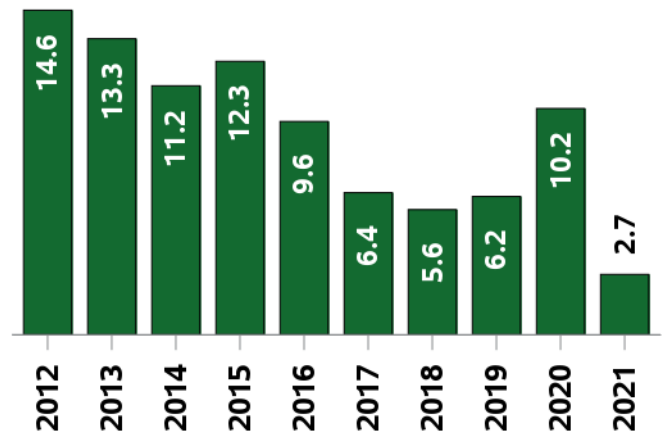
New Listings (May only)



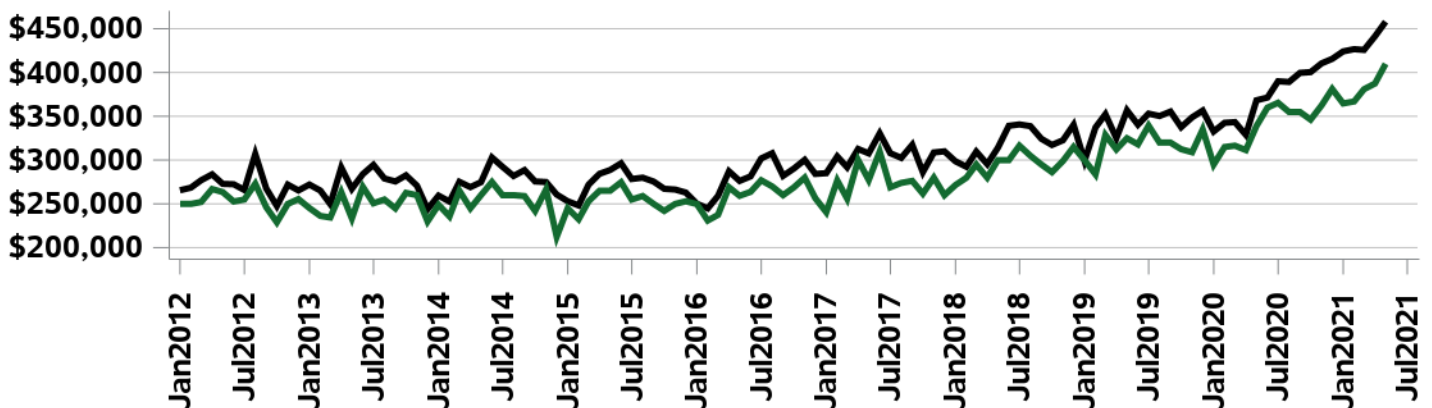
Active Listings (May only)



Months of Inventory (May only)

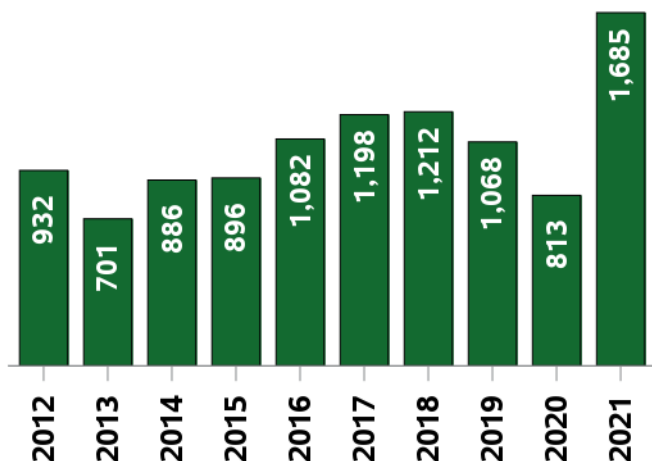


Average Price and Median Price

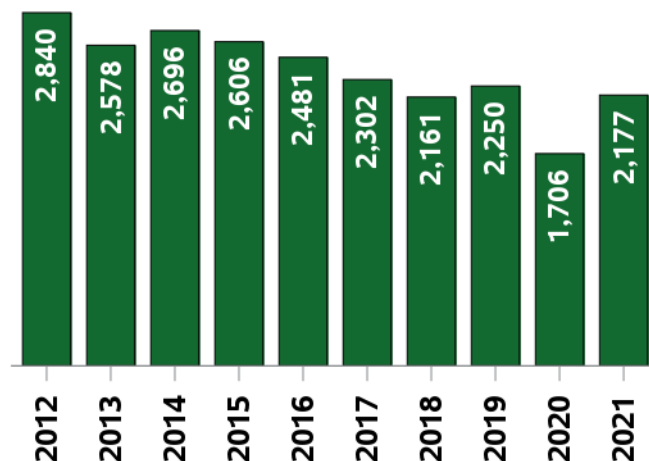


Kootenay Association MLS® Residential Market Activity

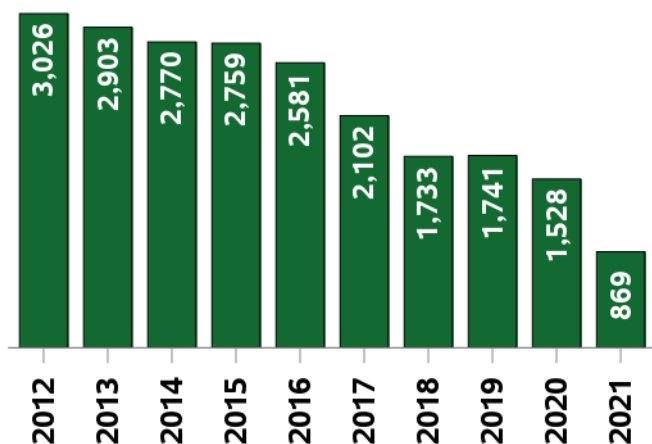
Sales Activity (May Year-to-date)



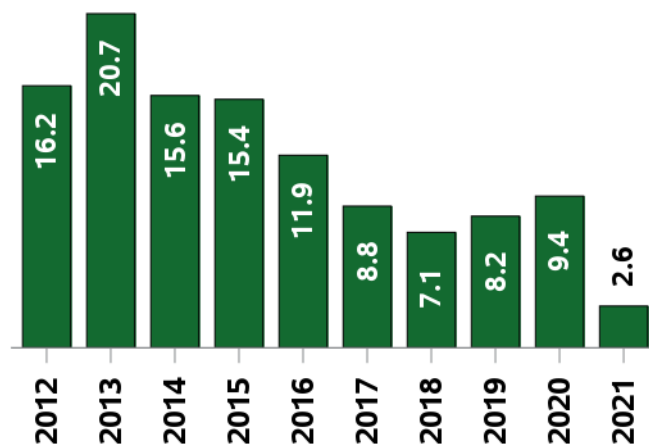
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kootenay Association MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	265	100.8	0.0	0.8	7.7	20.5	74.3
Dollar Volume	\$142,270,227	165.6	34.8	50.4	95.2	111.8	199.5
New Listings	402	24.1	-24.9	-26.4	-18.5	-33.4	-30.1
Active Listings	736	-39.9	-54.8	-50.0	-64.2	-68.6	-70.1
Sales to New Listings Ratio ¹	65.9	40.7	49.5	48.2	49.9	36.4	26.4
Months of Inventory ²	2.8	9.3	6.1	5.6	8.3	10.6	16.2
Average Price	\$536,869	32.3	34.8	49.2	81.2	75.8	71.8
Median Price	\$480,000	29.9	37.1	43.3	73.8	71.4	74.7
Sale to List Price Ratio	100.2	96.7	96.9	97.1	95.7	94.9	94.5
Median Days on Market	30.0	62.0	43.0	39.0	62.0	64.5	37.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	1,156	92.0	46.1	31.4	38.6	70.3	86.2
Dollar Volume	\$602,741,247	155.8	97.8	97.7	143.3	201.7	235.0
New Listings	1,539	21.7	-12.0	-8.3	-20.2	-26.6	-27.0
Active Listings ³	614	-43.7	-52.9	-49.2	-65.6	-68.4	-70.4
Sales to New Listings Ratio ⁴	75.1	47.6	45.3	52.4	43.2	32.4	29.5
Months of Inventory ⁵	2.7	9.1	8.2	6.9	10.7	14.3	16.7
Average Price	\$521,402	33.2	35.3	50.5	75.5	77.2	80.0
Median Price	\$450,000	27.0	29.7	40.6	64.8	66.7	71.1
Sale to List Price Ratio	99.4	96.2	96.3	96.6	95.3	94.7	94.7
Median Days on Market	34.0	63.0	56.0	55.5	75.0	94.0	57.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

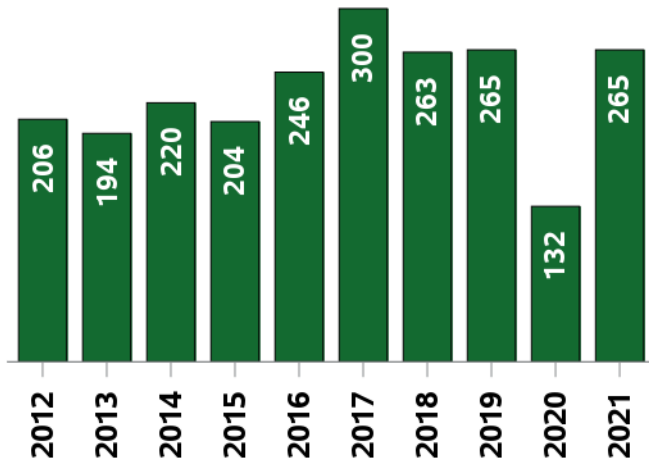
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

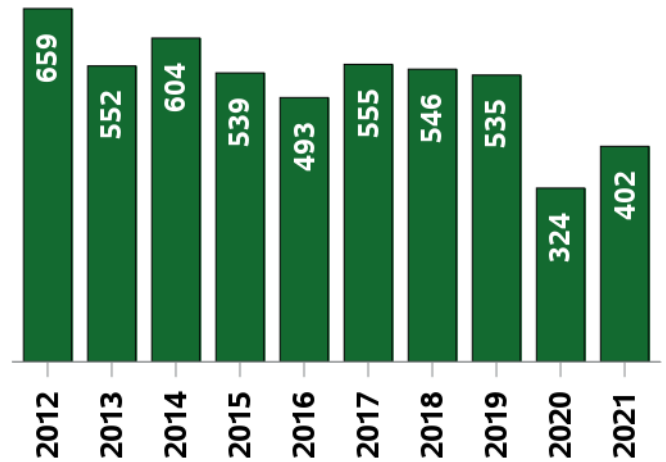
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kootenay Association MLS® Single Family Market Activity

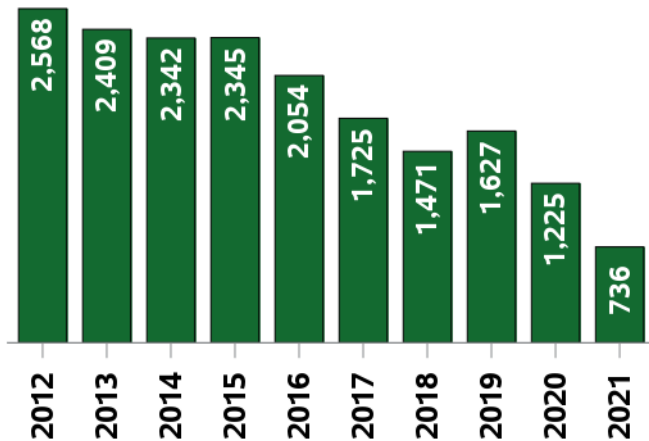
Sales Activity (May only)



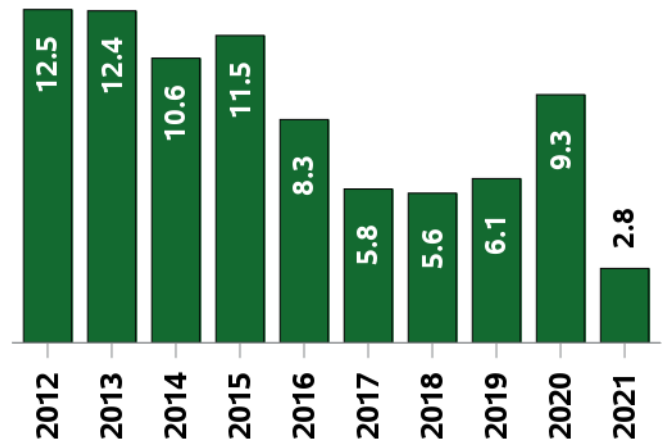
New Listings (May only)



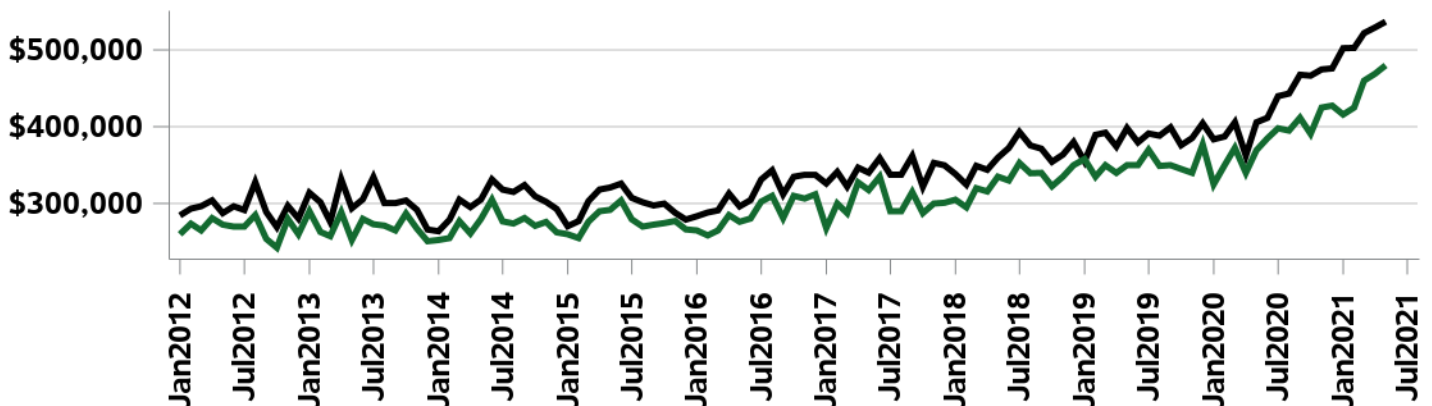
Active Listings (May only)



Months of Inventory (May only)

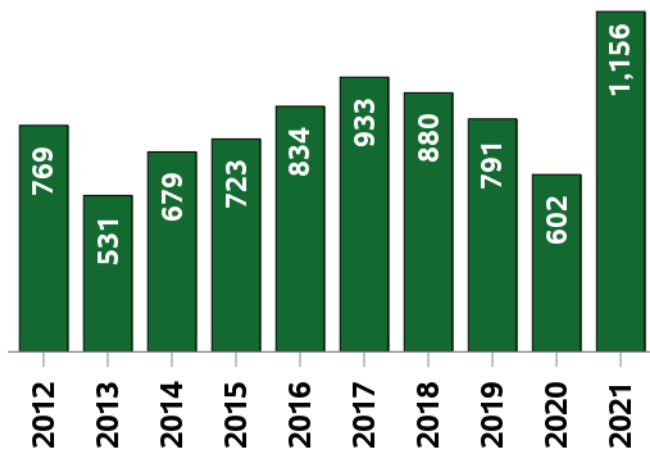


Average Price and Median Price

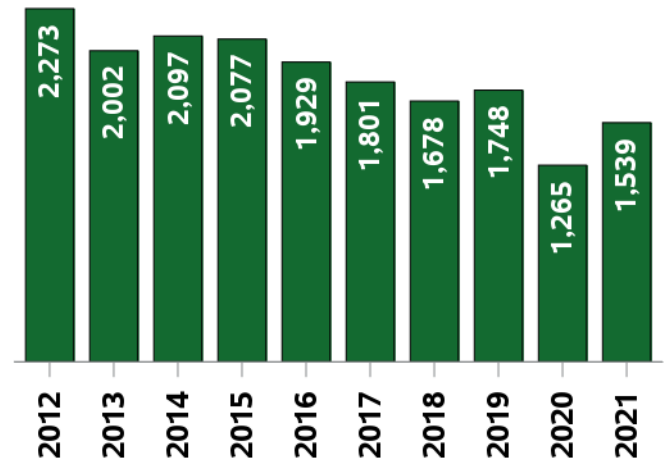


Kootenay Association MLS® Single Family Market Activity

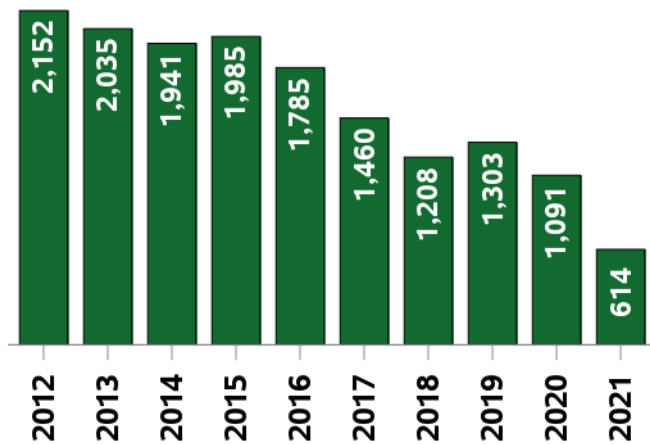
Sales Activity (May Year-to-date)



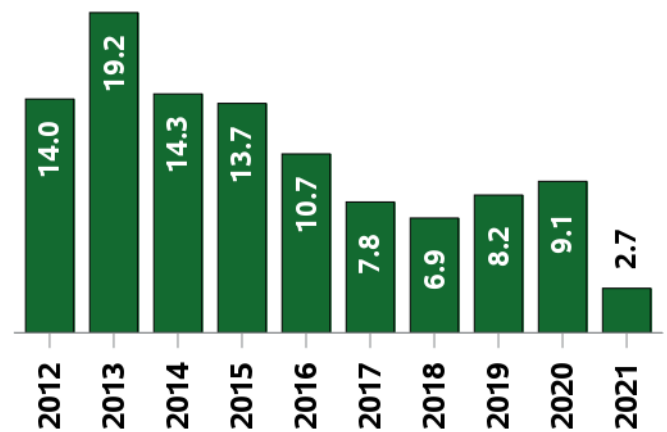
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	18	63.6	28.6	-14.3	12.5	-5.3	12.5
Dollar Volume	\$7,586,300	85.3	47.8	15.6	83.3	61.1	56.3
New Listings	24	33.3	41.2	26.3	9.1	-17.2	-11.1
Active Listings	34	-37.0	-15.0	-19.0	-58.5	-70.2	-61.4
Sales to New Listings Ratio ¹	75.0	61.1	82.4	110.5	72.7	65.5	59.3
Months of Inventory ²	1.9	4.9	2.9	2.0	5.1	6.0	5.5
Average Price	\$421,461	13.2	15.0	34.8	62.9	70.0	39.0
Median Price	\$410,950	17.4	14.2	23.8	55.1	61.2	50.8
Sale to List Price Ratio	104.6	98.0	97.4	98.7	96.3	96.9	96.1
Median Days on Market	24.0	36.0	50.0	22.0	41.0	53.0	22.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	80	116.2	73.9	21.2	27.0	35.6	33.3
Dollar Volume	\$33,333,603	149.9	111.5	67.9	95.0	119.8	112.5
New Listings	94	22.1	17.5	13.3	-9.6	-29.3	-19.0
Active Listings ³	30	-25.3	-16.9	-35.1	-61.6	-69.5	-64.3
Sales to New Listings Ratio ⁴	85.1	48.1	57.5	79.5	60.6	44.4	51.7
Months of Inventory ⁵	1.9	5.4	3.9	3.5	6.1	8.2	6.9
Average Price	\$416,670	15.6	21.6	38.5	53.5	62.1	59.4
Median Price	\$395,000	16.2	19.7	31.7	53.1	56.1	53.4
Sale to List Price Ratio	101.9	96.8	97.5	97.6	96.3	95.4	94.7
Median Days on Market	27.0	38.0	37.0	32.5	69.0	78.0	42.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

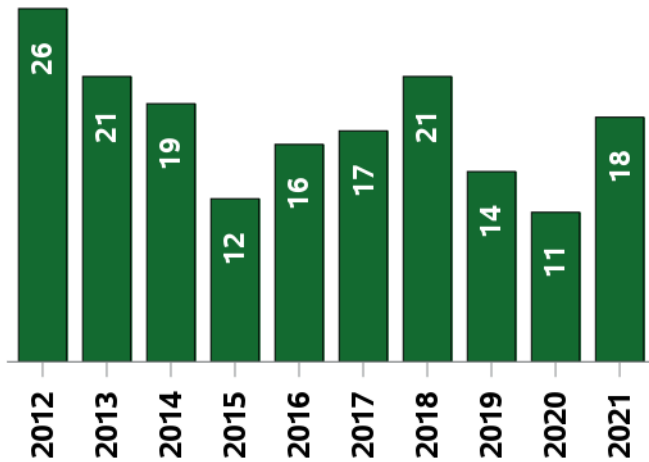
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

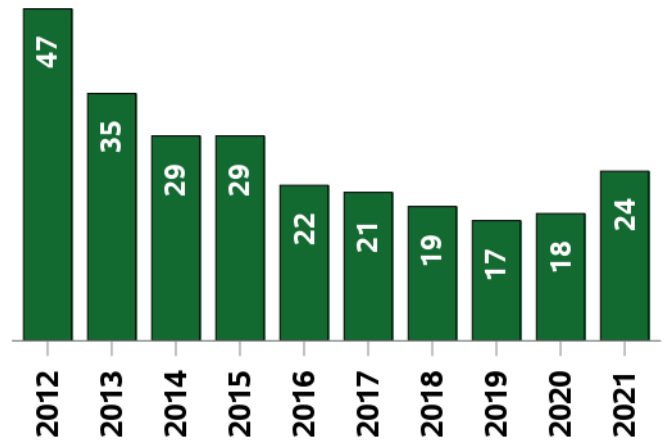
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Residential Market Activity

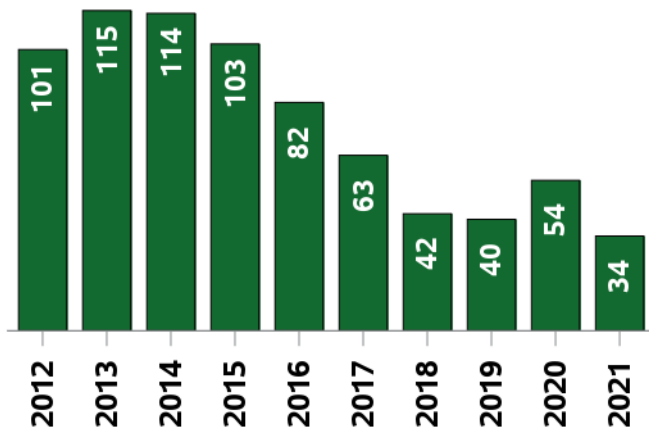
Sales Activity (May only)



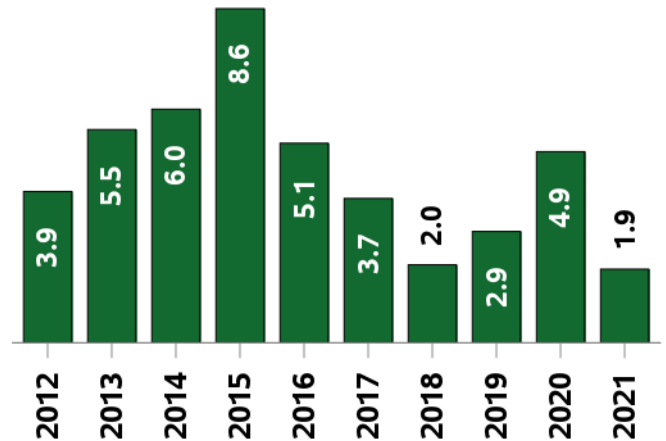
New Listings (May only)



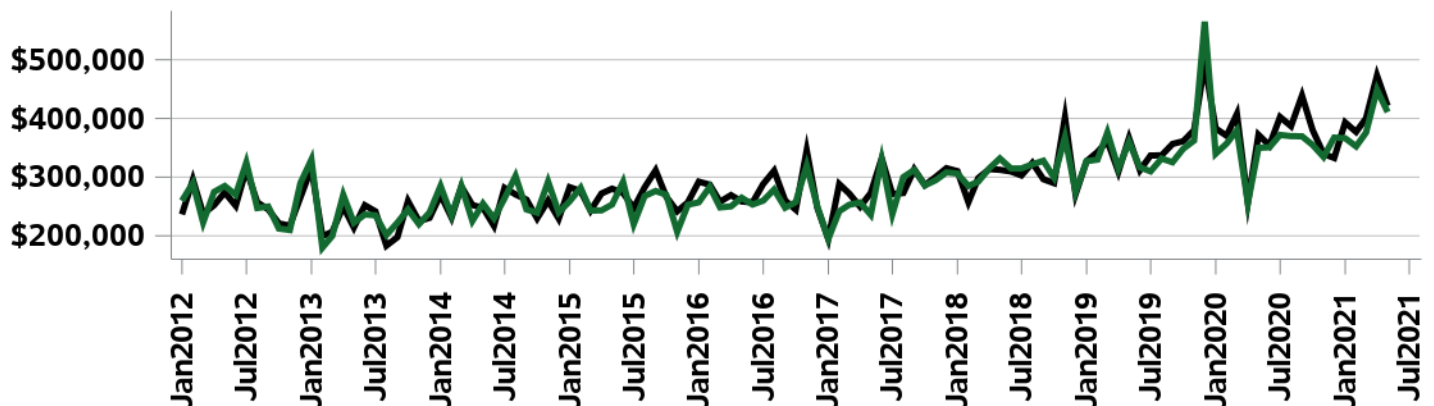
Active Listings (May only)



Months of Inventory (May only)

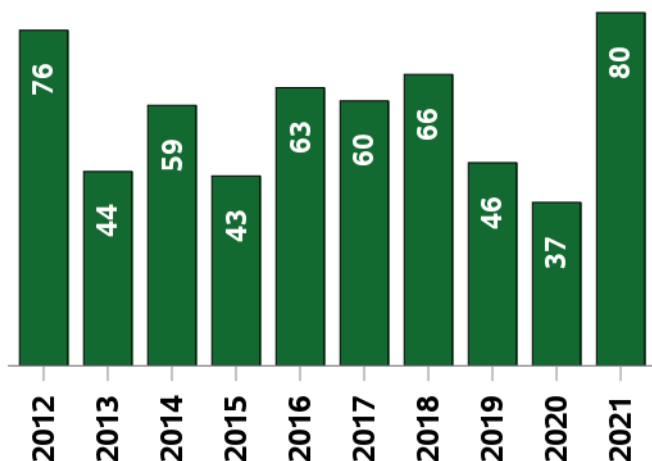


Average Price and Median Price

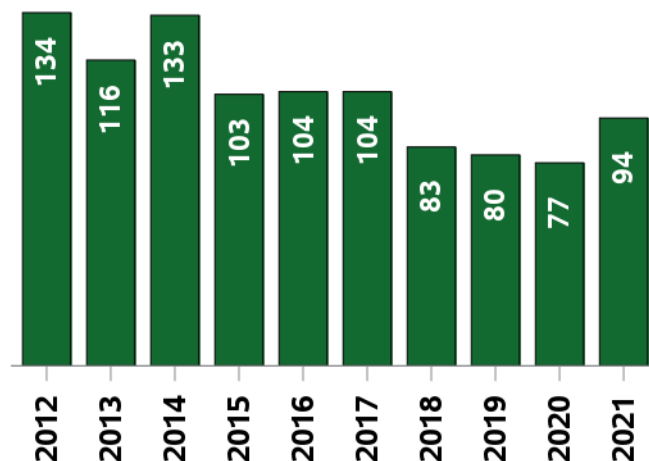


Castlegar MLS® Residential Market Activity

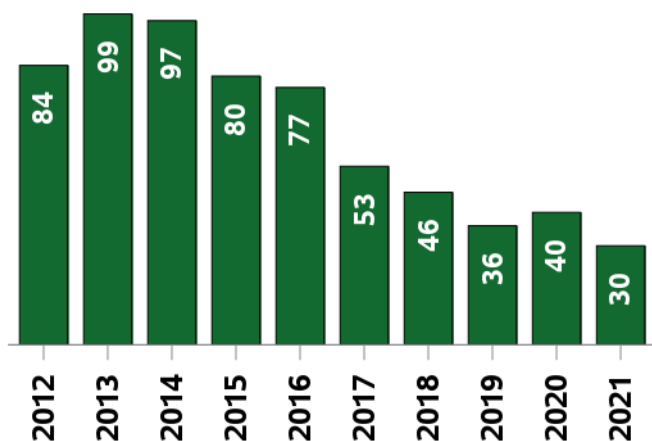
Sales Activity (May Year-to-date)



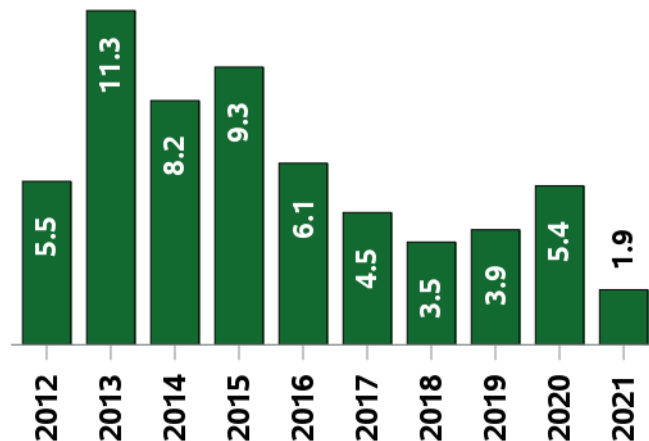
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Castlegar MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	16	60.0	23.1	-20.0	6.7	-5.9	6.7
Dollar Volume	\$6,862,300	103.6	42.4	5.9	67.5	55.7	48.3
New Listings	21	23.5	40.0	16.7	5.0	-22.2	-19.2
Active Listings	30	-36.2	-18.9	-21.1	-61.0	-68.4	-60.0
Sales to New Listings Ratio ¹	76.2	58.8	86.7	111.1	75.0	63.0	57.7
Months of Inventory ²	1.9	4.7	2.8	1.9	5.1	5.6	5.0
Average Price	\$428,894	27.3	15.7	32.4	57.1	65.4	39.0
Median Price	\$428,000	24.4	12.6	26.9	59.7	63.4	52.9
Sale to List Price Ratio	105.2	98.4	97.3	98.9	96.3	97.1	96.2
Median Days on Market	23.5	31.5	61.0	20.0	44.0	50.0	21.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	71	144.8	82.1	20.3	26.8	36.5	29.1
Dollar Volume	\$30,338,003	183.3	113.9	66.0	92.9	116.6	98.9
New Listings	84	27.3	20.0	7.7	-13.4	-25.0	-17.6
Active Listings ³	26	-22.4	-19.0	-33.3	-63.0	-68.3	-62.8
Sales to New Listings Ratio ⁴	84.5	43.9	55.7	75.6	57.7	46.4	53.9
Months of Inventory ⁵	1.9	5.9	4.2	3.4	6.4	8.0	6.5
Average Price	\$427,296	15.7	17.5	38.0	52.2	58.6	54.0
Median Price	\$410,000	14.7	16.8	34.4	53.8	58.9	54.7
Sale to List Price Ratio	102.3	97.1	97.6	97.8	96.4	95.4	95.5
Median Days on Market	25.0	38.0	40.0	29.0	68.0	79.0	34.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

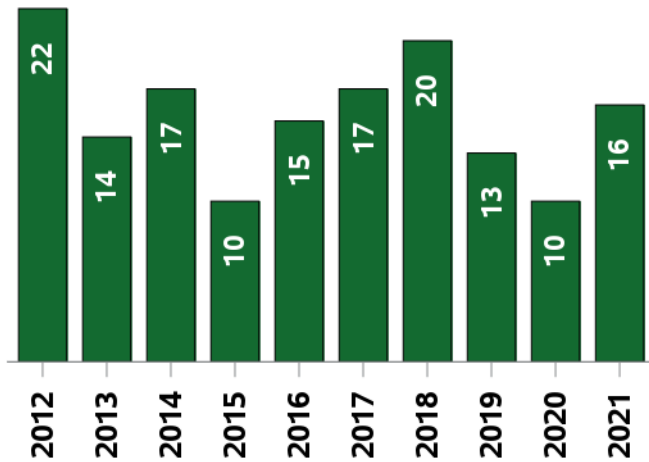
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⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

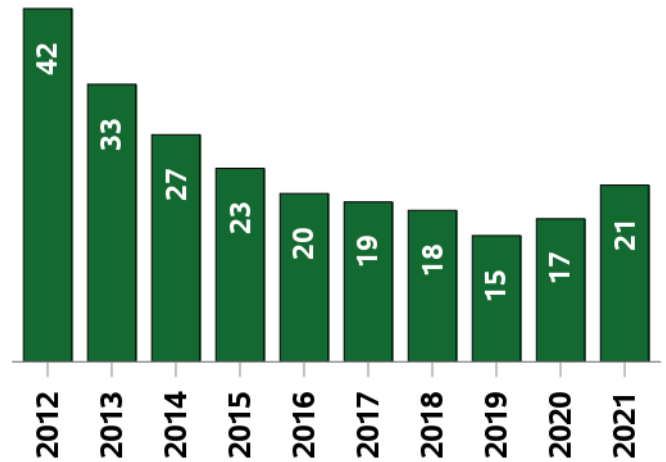
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Castlegar MLS® Single Family Market Activity

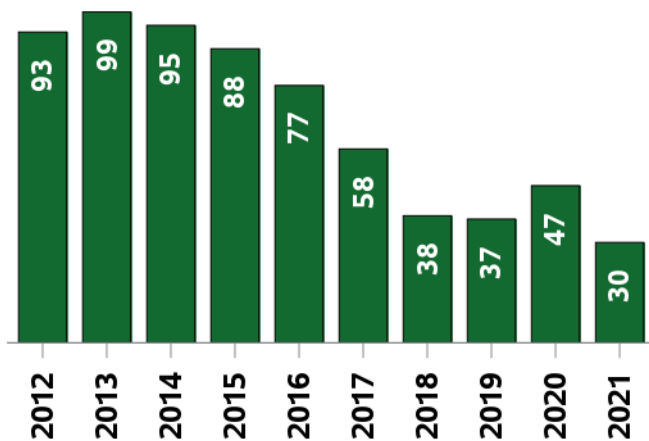
Sales Activity (May only)



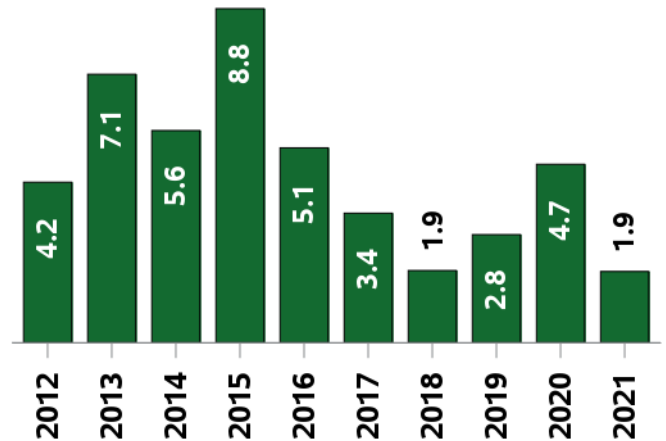
New Listings (May only)



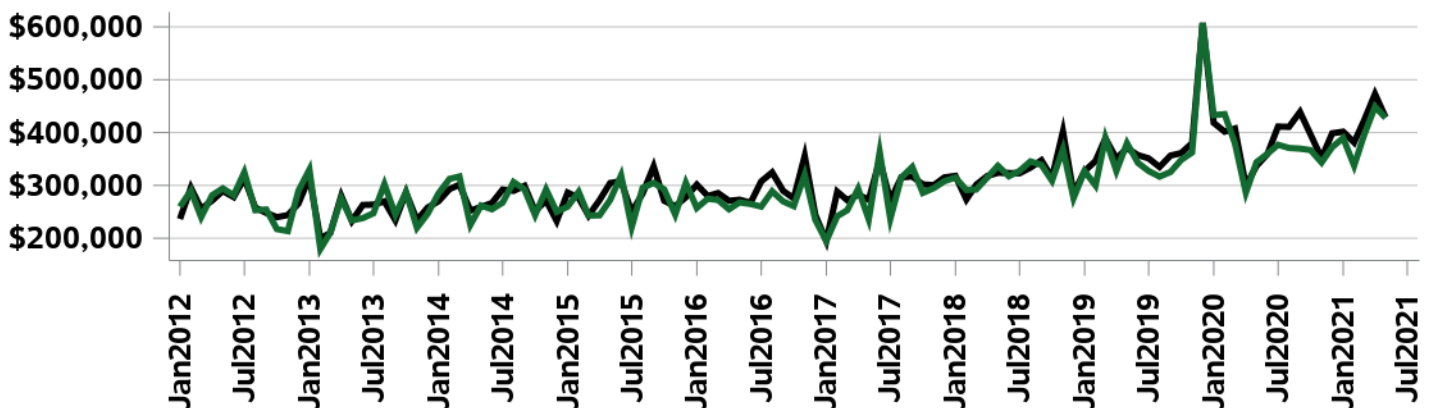
Active Listings (May only)



Months of Inventory (May only)

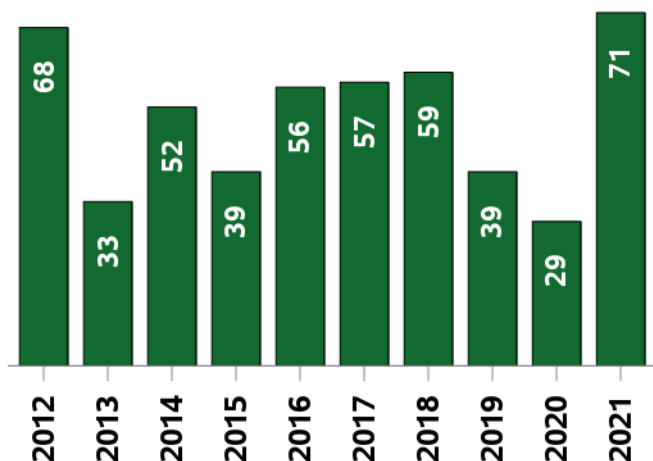


Average Price and Median Price

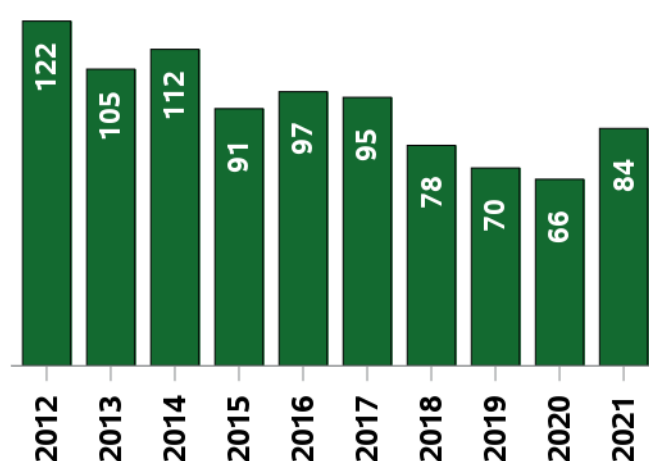


Castlegar MLS® Single Family Market Activity

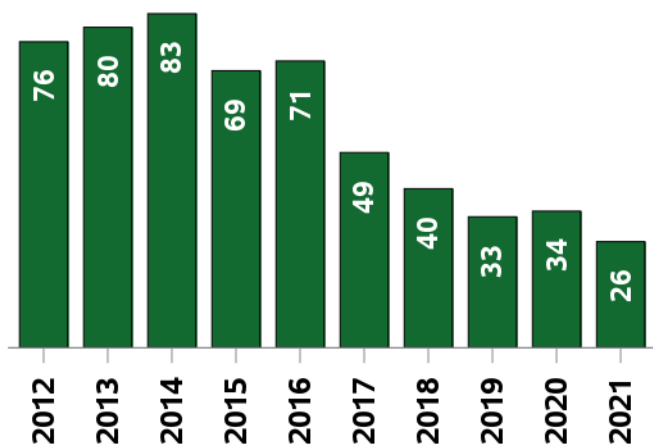
Sales Activity (May Year-to-date)



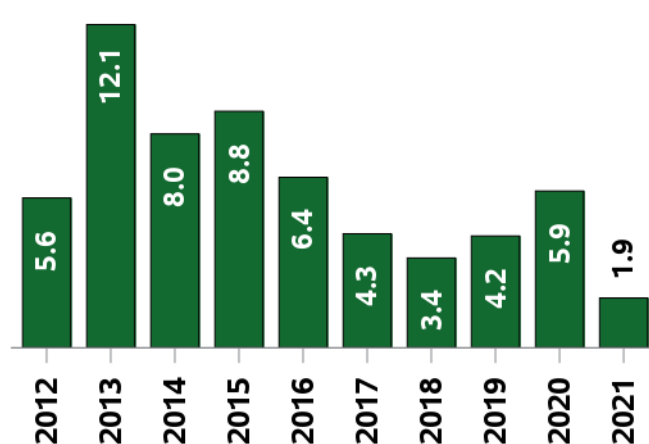
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	47	80.8	17.5	6.8	14.6	27.0	123.8
Dollar Volume	\$17,795,319	134.5	49.2	45.9	59.4	57.8	248.1
New Listings	60	53.8	-23.1	13.2	-3.2	-10.4	5.3
Active Listings	83	-16.2	-43.2	-25.9	-54.9	-61.8	-66.7
Sales to New Listings Ratio ¹	78.3	66.7	51.3	83.0	66.1	55.2	36.8
Months of Inventory ²	1.8	3.8	3.7	2.5	4.5	5.9	11.9
Average Price	\$378,624	29.7	27.0	36.6	39.1	24.2	55.6
Median Price	\$376,000	15.2	21.4	29.7	44.3	30.6	52.8
Sale to List Price Ratio	99.8	97.8	97.3	98.1	96.5	96.9	96.8
Median Days on Market	25.0	63.0	39.0	29.5	50.0	76.0	42.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	223	77.0	66.4	49.7	57.0	78.4	95.6
Dollar Volume	\$79,918,630	103.1	96.0	90.7	125.0	140.0	191.4
New Listings	258	27.7	8.9	16.7	1.2	-5.8	-6.9
Active Listings ³	78	-20.6	-25.0	-26.8	-55.4	-59.5	-65.3
Sales to New Listings Ratio ⁴	86.4	62.4	56.5	67.4	55.7	45.6	41.2
Months of Inventory ⁵	1.7	3.9	3.9	3.6	6.2	7.7	9.9
Average Price	\$358,380	14.8	17.8	27.4	43.3	34.5	49.0
Median Price	\$360,000	13.7	14.4	28.6	45.0	43.4	56.5
Sale to List Price Ratio	98.9	97.8	96.8	97.7	96.6	96.5	95.7
Median Days on Market	27.0	38.0	42.5	37.0	56.5	70.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

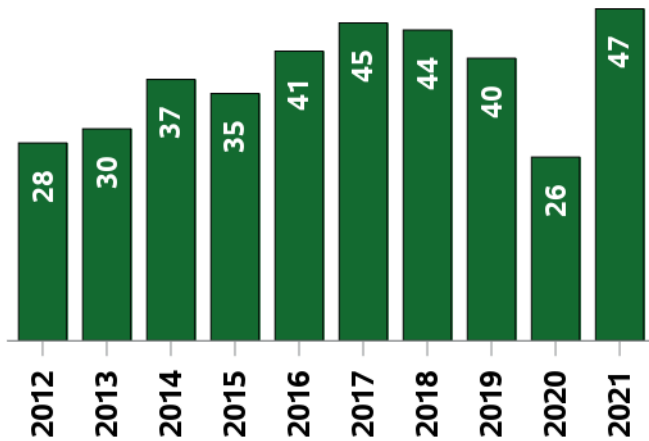
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

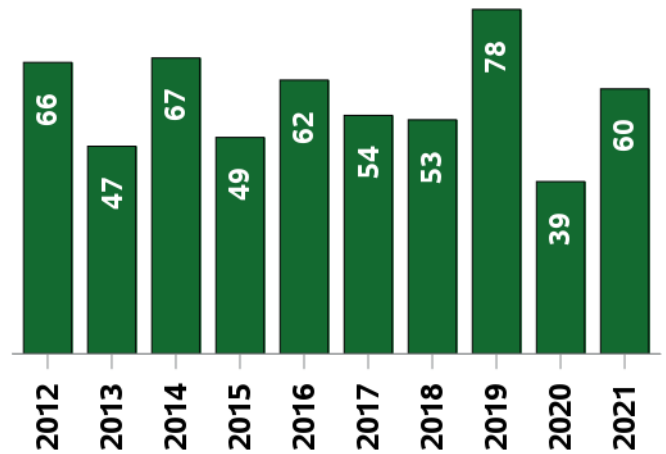
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Residential Market Activity

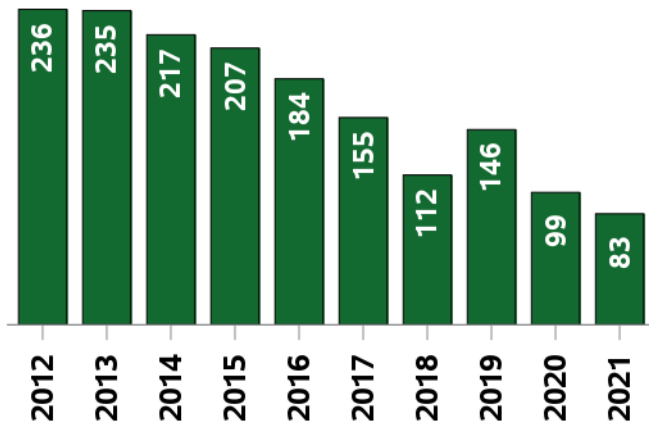
Sales Activity (May only)



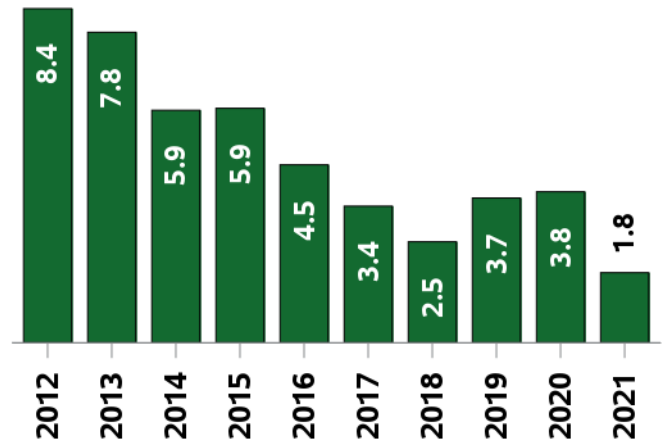
New Listings (May only)



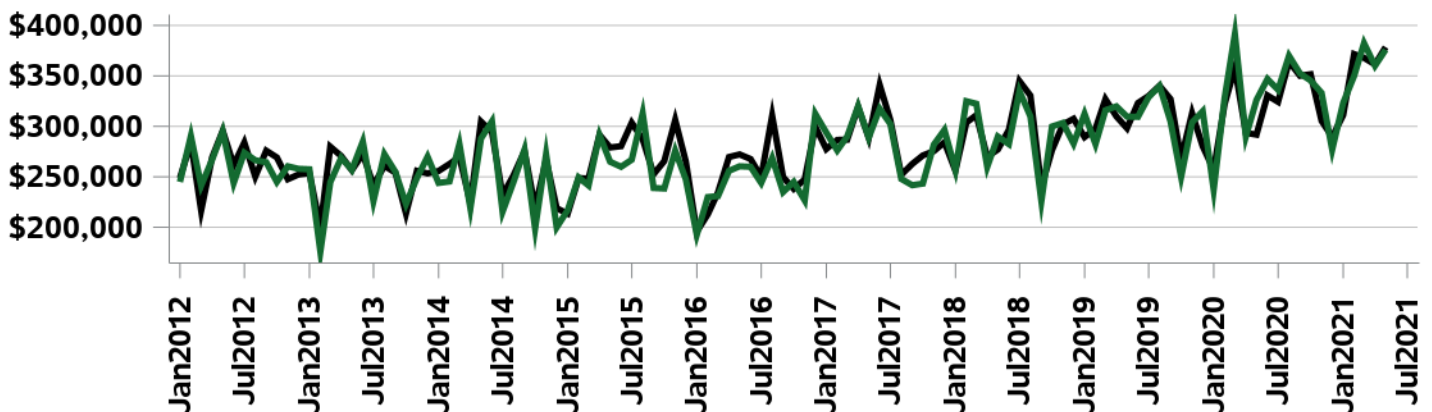
Active Listings (May only)



Months of Inventory (May only)

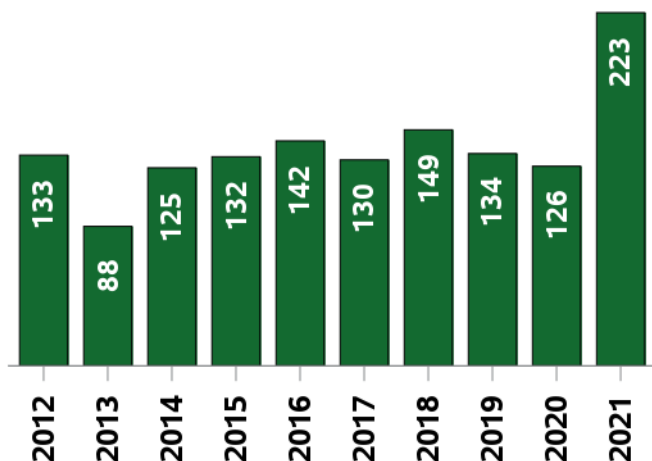


Average Price and Median Price

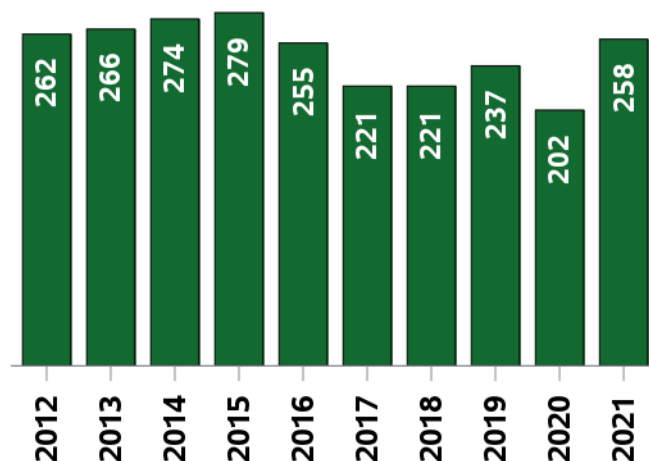


Cranbrook MLS® Residential Market Activity

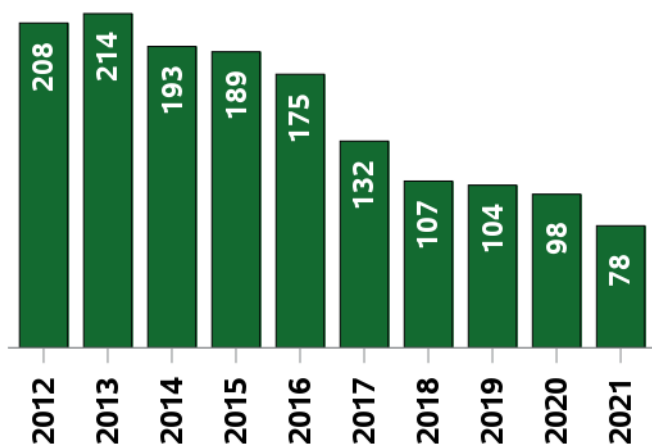
Sales Activity (May Year-to-date)



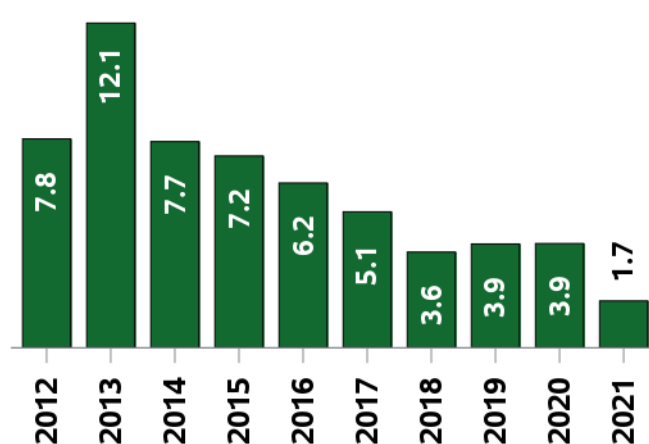
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	36	80.0	28.6	24.1	5.9	16.1	111.8
Dollar Volume	\$15,162,419	134.4	53.3	59.0	53.5	49.1	246.4
New Listings	47	51.6	-23.0	11.9	-4.1	-19.0	2.2
Active Listings	68	-11.7	-42.9	-22.7	-47.3	-55.0	-67.0
Sales to New Listings Ratio ¹	76.6	64.5	45.9	69.0	69.4	53.4	37.0
Months of Inventory ²	1.9	3.9	4.3	3.0	3.8	4.9	12.1
Average Price	\$421,178	30.2	19.2	28.1	45.0	28.4	63.6
Median Price	\$403,450	18.0	14.3	27.7	51.2	30.1	57.0
Sale to List Price Ratio	99.5	98.2	97.8	98.5	97.0	97.2	97.1
Median Days on Market	27.5	67.0	30.0	25.0	31.5	59.0	26.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	168	78.7	61.5	52.7	54.1	61.5	73.2
Dollar Volume	\$68,852,330	103.3	89.6	92.6	126.2	131.4	175.6
New Listings	201	25.6	6.3	18.9	4.1	-1.0	-11.5
Active Listings ³	59	-20.6	-30.9	-24.1	-51.1	-55.3	-68.0
Sales to New Listings Ratio ⁴	83.6	58.8	55.0	65.1	56.5	51.2	42.7
Months of Inventory ⁵	1.7	3.9	4.1	3.5	5.5	6.3	9.5
Average Price	\$409,835	13.7	17.4	26.1	46.7	43.2	59.1
Median Price	\$388,500	8.1	16.0	23.1	45.0	43.9	58.6
Sale to List Price Ratio	99.1	98.0	97.1	98.0	97.1	96.7	96.1
Median Days on Market	27.5	35.0	42.5	31.0	50.0	69.5	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

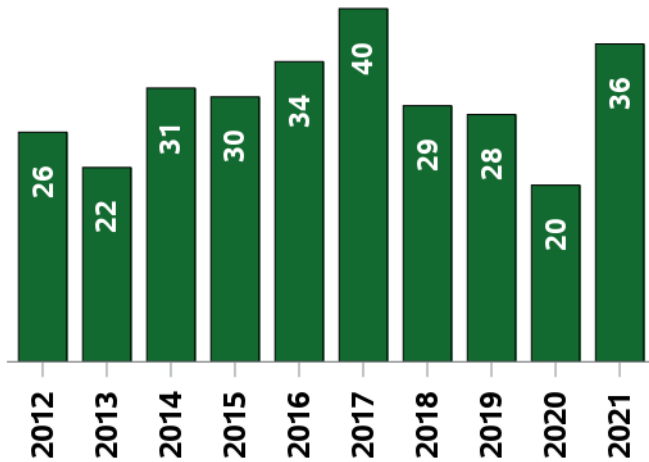
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

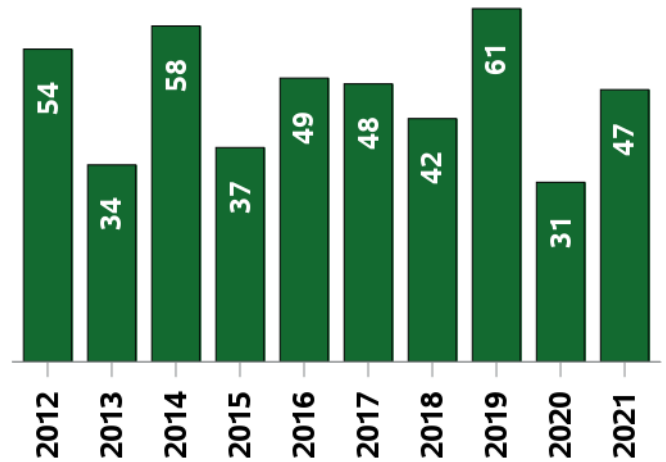
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook MLS® Single Family Market Activity

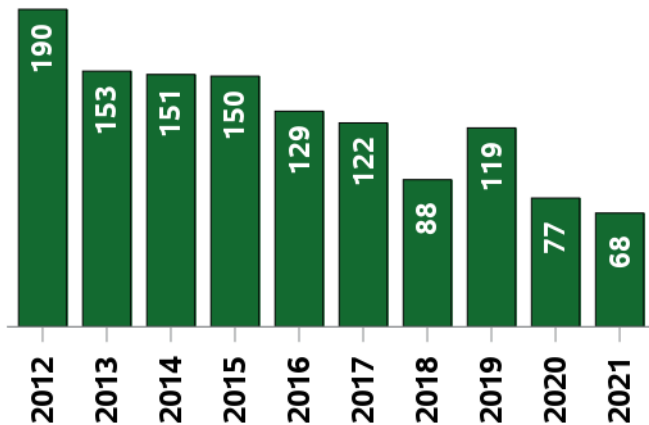
Sales Activity (May only)



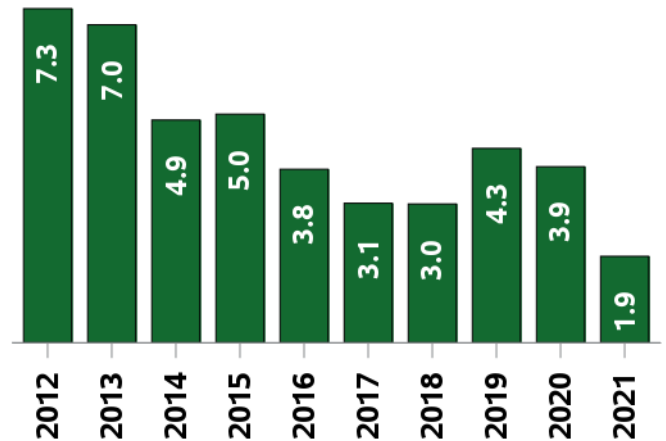
New Listings (May only)



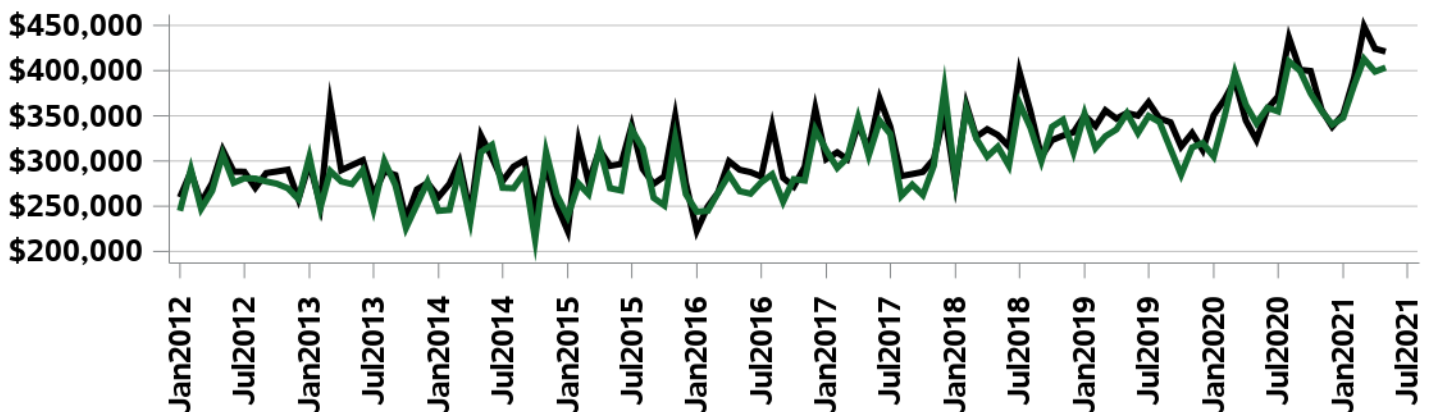
Active Listings (May only)



Months of Inventory (May only)

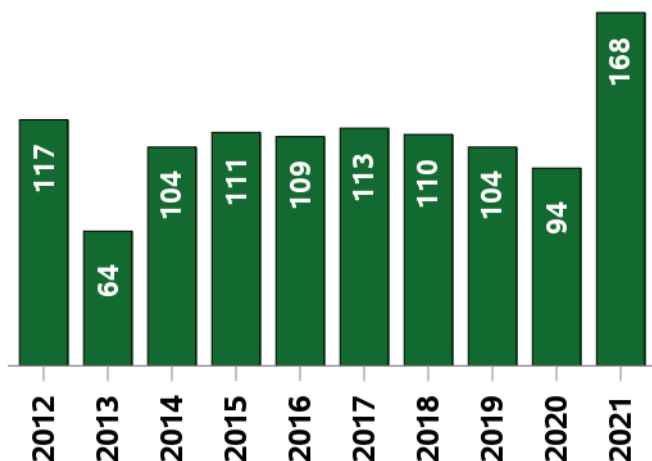


Average Price and Median Price

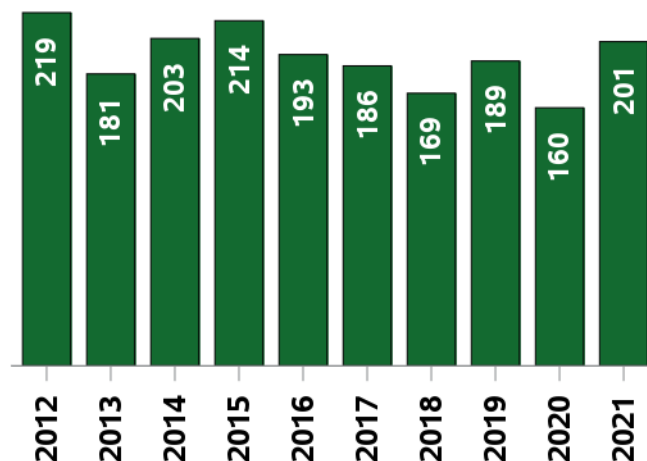


Cranbrook MLS® Single Family Market Activity

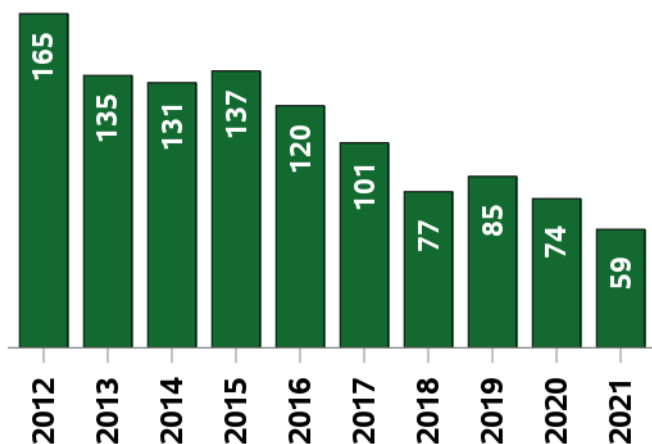
Sales Activity (May Year-to-date)



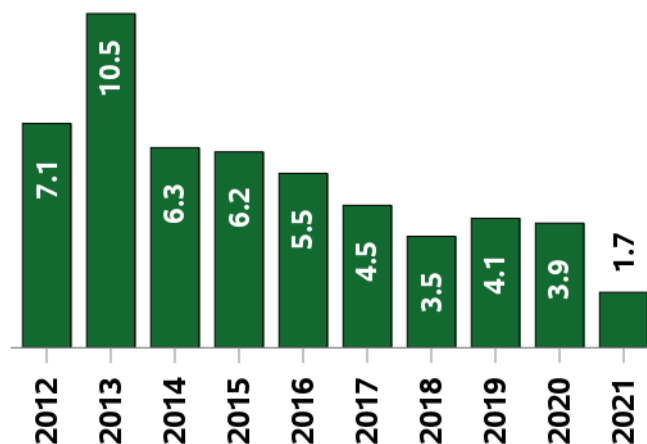
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	8	33.3	-27.3	-33.3	100.0	14.3	33.3
Dollar Volume	\$7,327,900	123.2	15.2	78.4	408.3	167.1	265.9
New Listings	10	-16.7	-60.0	-58.3	-23.1	-41.2	-47.4
Active Listings	25	-37.5	-66.2	-62.1	-61.5	-62.1	-77.3
Sales to New Listings Ratio ¹	80.0	50.0	44.0	50.0	30.8	41.2	31.6
Months of Inventory ²	3.1	6.7	6.7	5.5	16.3	9.4	18.3
Average Price	\$915,988	67.4	58.4	167.6	154.1	133.7	174.4
Median Price	\$862,500	57.1	46.2	127.3	121.5	125.5	147.8
Sale to List Price Ratio	97.3	98.9	96.9	94.7	94.3	96.5	92.1
Median Days on Market	31.0	81.0	41.0	43.0	116.0	100.0	91.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	41	141.2	86.4	86.4	105.0	115.8	156.3
Dollar Volume	\$30,862,601	217.2	149.0	257.6	309.1	268.0	485.7
New Listings	48	26.3	-32.4	-26.2	-9.4	-15.8	-37.7
Active Listings ³	23	-32.9	-59.0	-55.6	-55.6	-59.7	-76.3
Sales to New Listings Ratio ⁴	85.4	44.7	31.0	33.8	37.7	33.3	20.8
Months of Inventory ⁵	2.8	10.2	12.9	11.9	13.1	15.2	30.6
Average Price	\$752,746	31.5	33.6	91.9	99.6	70.6	128.6
Median Price	\$750,000	31.6	29.9	81.4	94.9	76.5	108.1
Sale to List Price Ratio	98.6	97.8	96.3	95.7	95.0	96.2	94.0
Median Days on Market	48.0	92.0	88.5	34.5	92.5	127.0	26.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

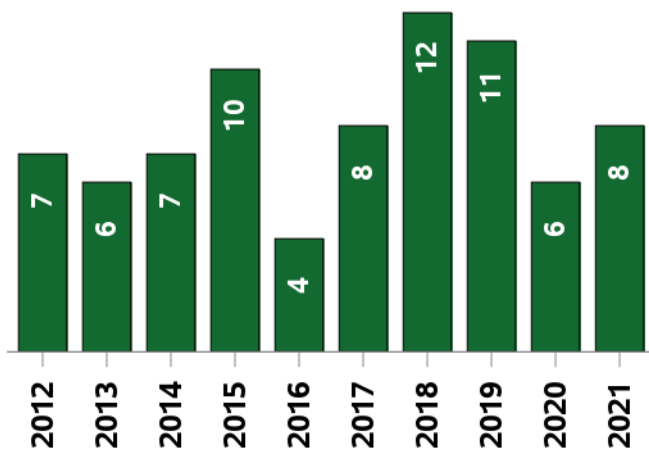
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

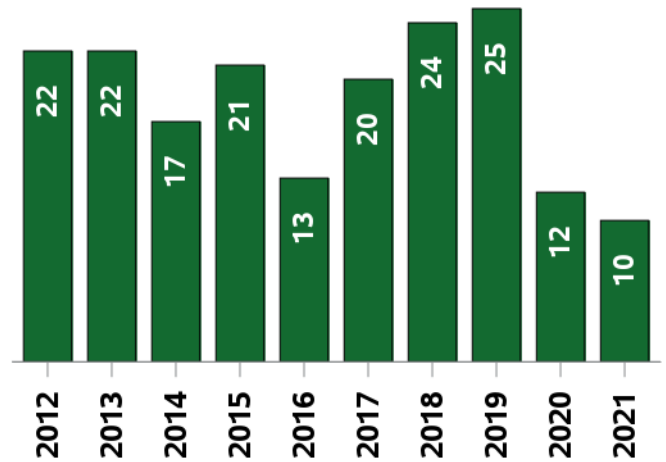
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Residential Market Activity

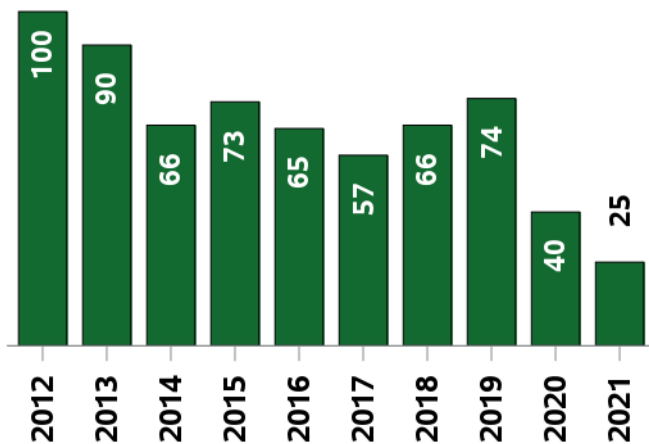
Sales Activity (May only)



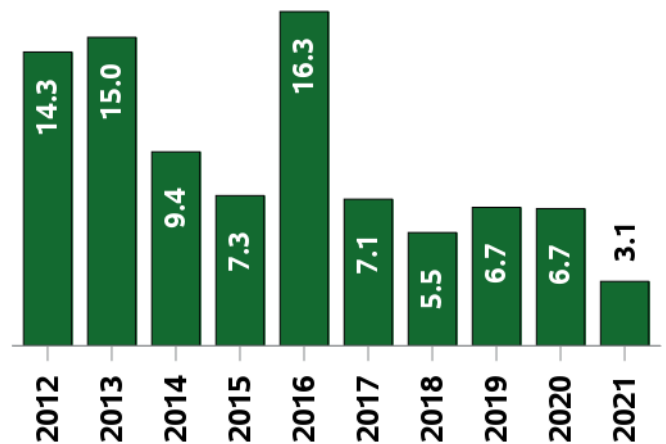
New Listings (May only)



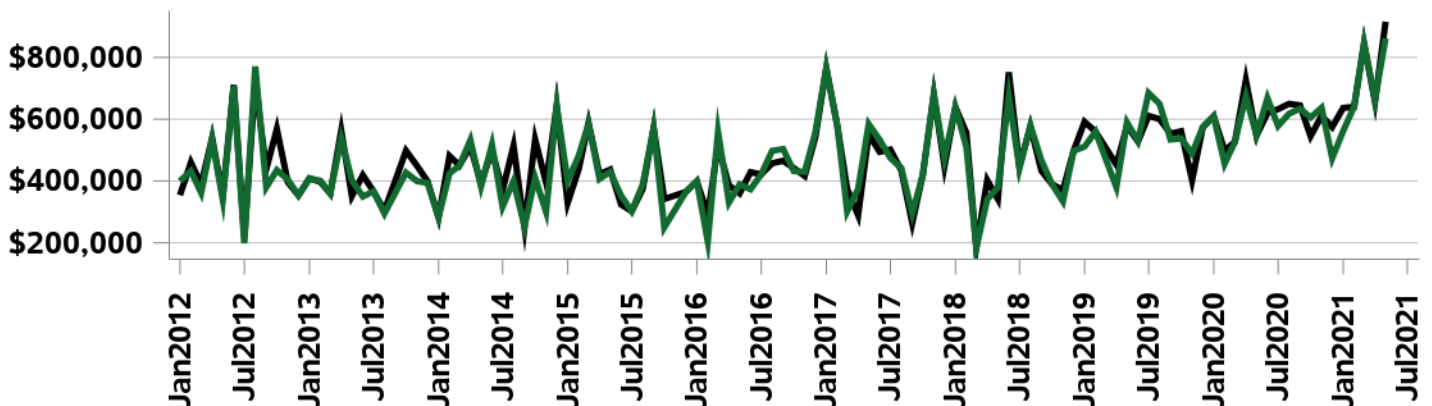
Active Listings (May only)



Months of Inventory (May only)

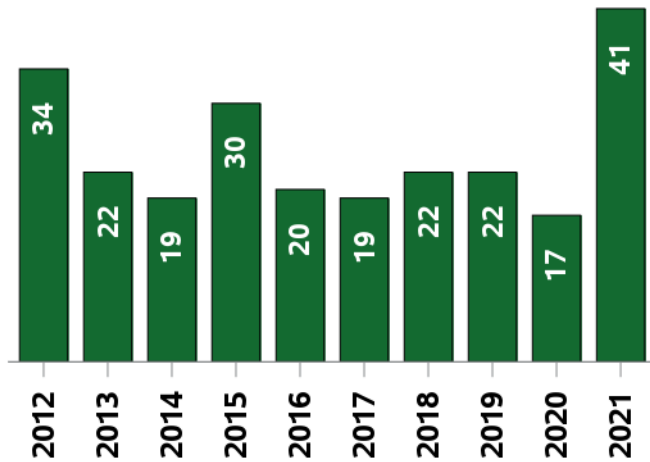


Average Price and Median Price

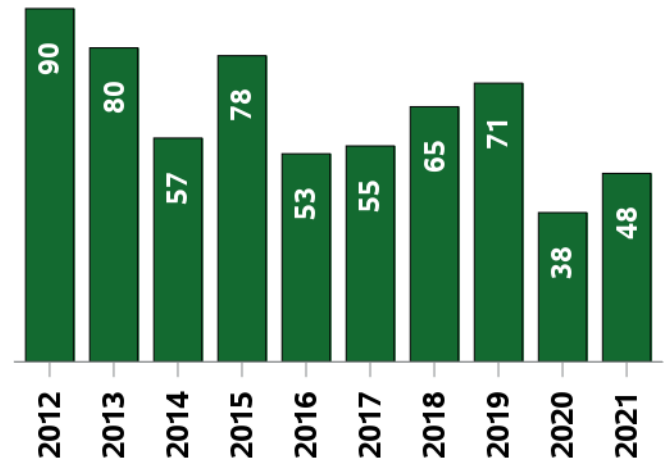


Cranbrook Lakes MLS® Residential Market Activity

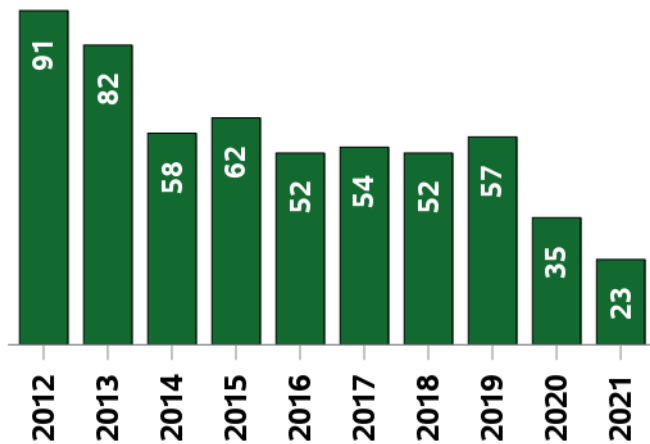
Sales Activity (May Year-to-date)



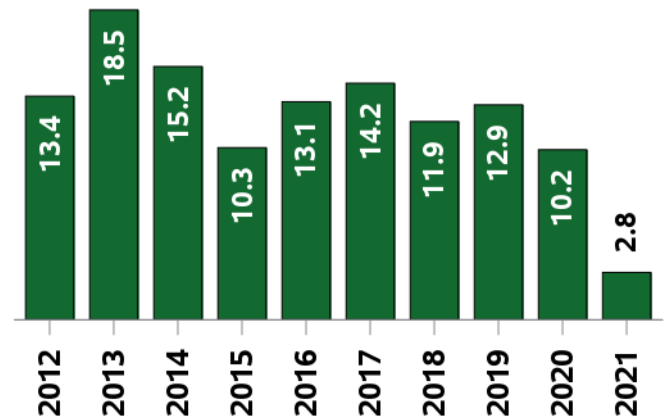
New Listings (May Year-to-date)



Active Listings ¹(May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Cranbrook Lakes MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	8	33.3	-27.3	0.0	100.0	60.0	33.3
Dollar Volume	\$7,327,900	123.2	15.2	89.1	408.3	207.5	265.9
New Listings	10	-9.1	-54.5	-50.0	-16.7	-37.5	-47.4
Active Listings	25	-34.2	-64.3	-56.9	-59.0	-59.7	-75.2
Sales to New Listings Ratio ¹	80.0	54.5	50.0	40.0	33.3	31.3	31.6
Months of Inventory ²	3.1	6.3	6.4	7.3	15.3	12.4	16.8
Average Price	\$915,988	67.4	58.4	89.1	154.1	92.2	174.4
Median Price	\$862,500	57.1	46.2	83.5	121.5	68.8	147.8
Sale to List Price Ratio	97.3	98.9	96.9	97.1	94.3	97.5	92.1
Median Days on Market	31.0	81.0	41.0	61.5	116.0	100.0	91.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	40	135.3	81.8	135.3	122.2	135.3	185.7
Dollar Volume	\$30,794,601	216.5	148.5	269.1	314.3	283.7	493.2
New Listings	47	27.0	-29.9	-21.7	-4.1	-11.3	-33.8
Active Listings ³	23	-30.7	-57.7	-45.2	-53.8	-57.4	-74.4
Sales to New Listings Ratio ⁴	85.1	45.9	32.8	28.3	36.7	32.1	19.7
Months of Inventory ⁵	2.9	9.8	12.4	12.4	13.8	15.9	32.1
Average Price	\$769,865	34.5	36.7	56.9	86.4	63.1	107.6
Median Price	\$750,000	31.6	29.9	59.5	82.8	66.7	100.0
Sale to List Price Ratio	98.6	97.8	96.3	97.2	94.9	96.5	95.4
Median Days on Market	52.5	92.0	88.5	37.0	89.0	127.0	25.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

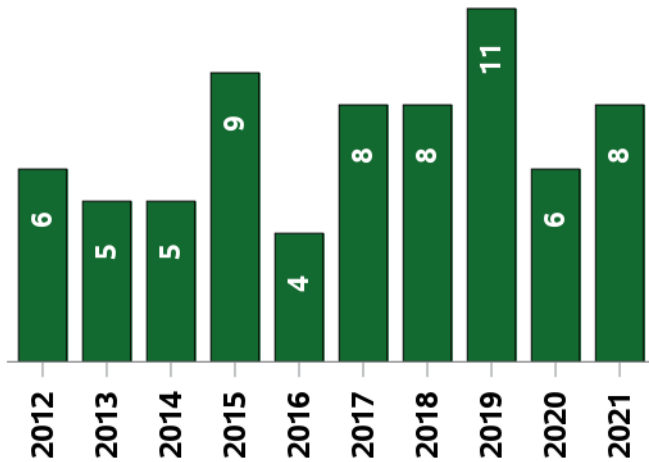
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

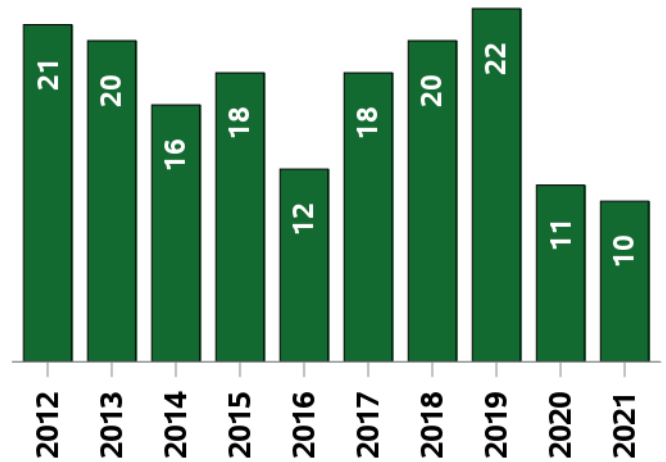
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Cranbrook Lakes MLS® Single Family Market Activity

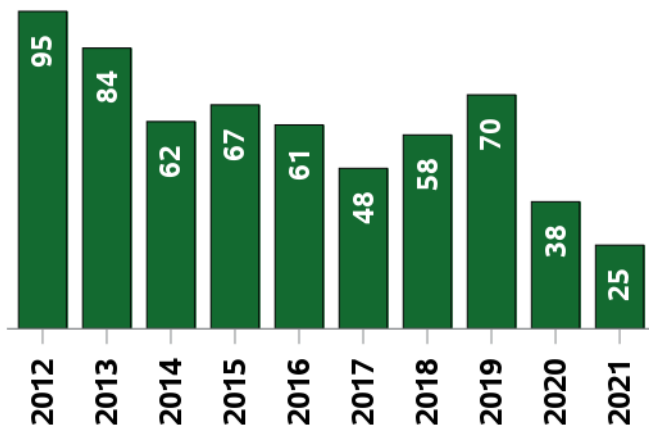
Sales Activity (May only)



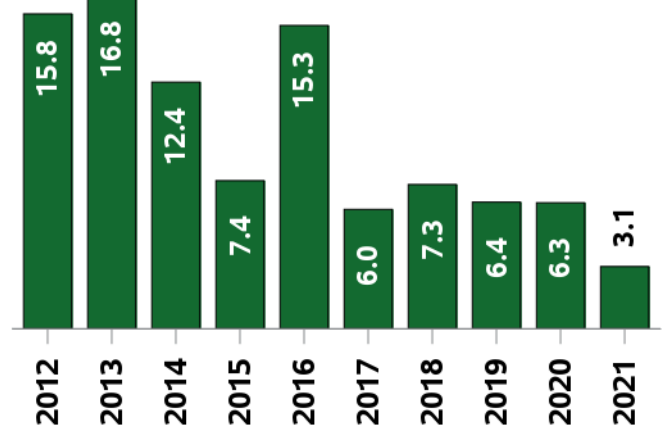
New Listings (May only)



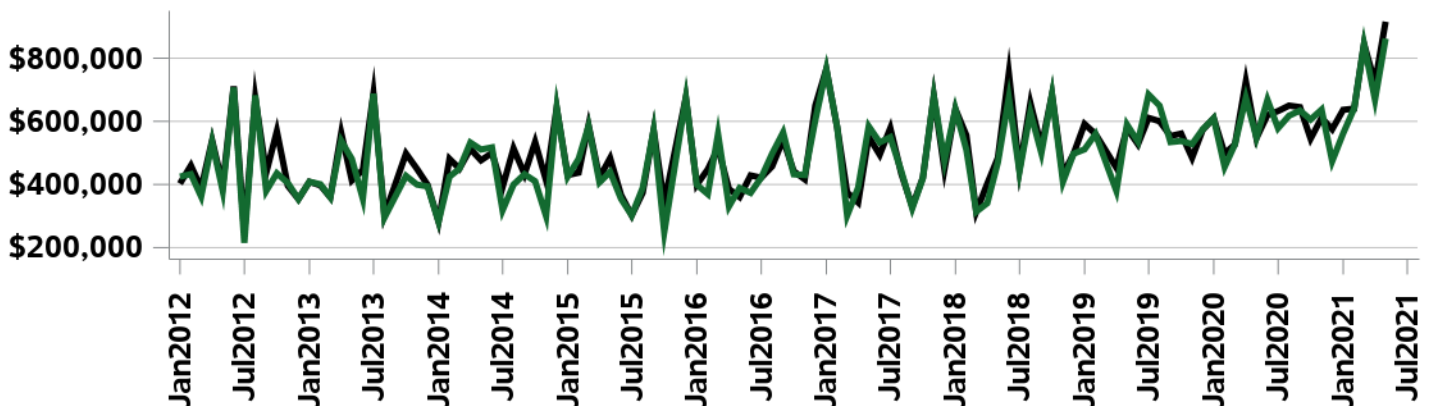
Active Listings (May only)



Months of Inventory (May only)

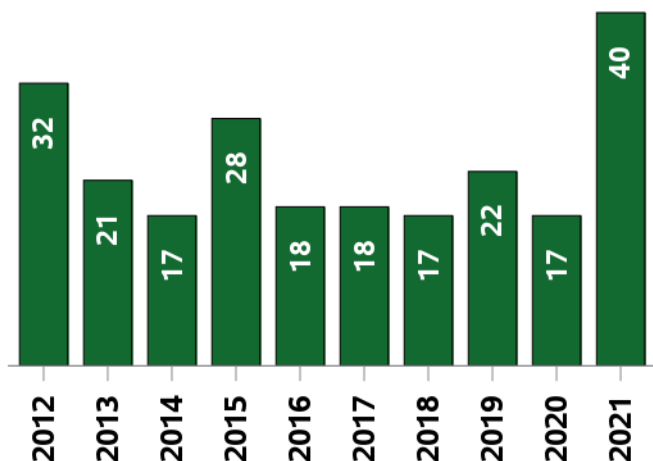


Average Price and Median Price

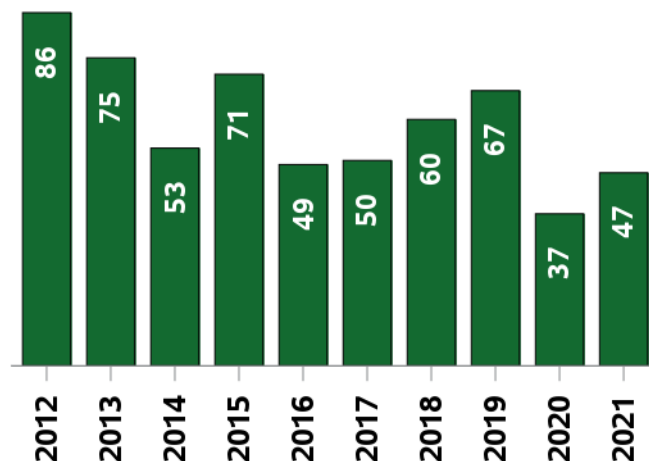


Cranbrook Lakes MLS® Single Family Market Activity

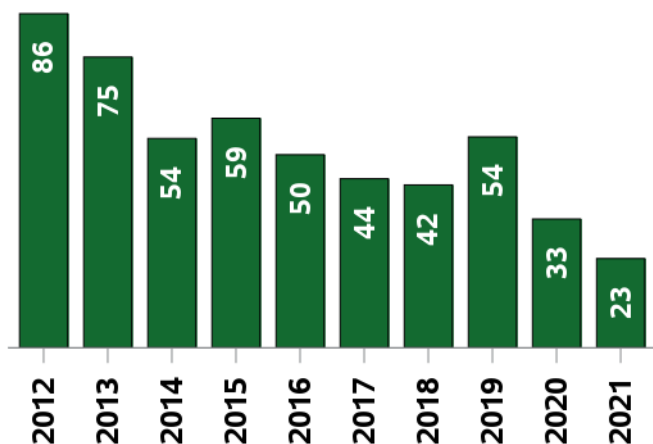
Sales Activity (May Year-to-date)



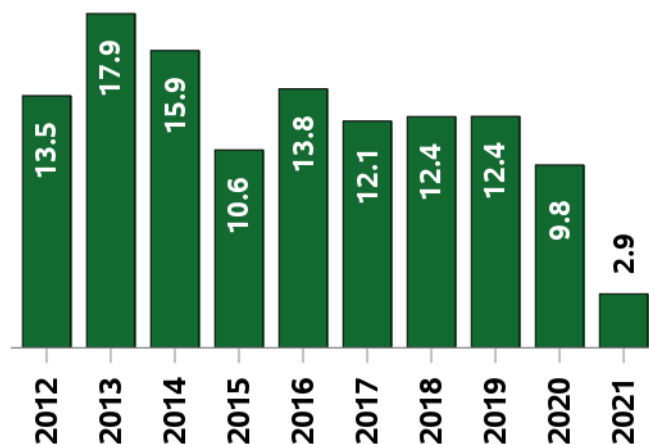
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	15	150.0	-11.8	-25.0	36.4	-11.8	66.7
Dollar Volume	\$5,399,011	174.8	2.1	-0.2	123.6	67.8	146.2
New Listings	19	5.6	-17.4	-40.6	-42.4	-34.5	0.0
Active Listings	36	-47.1	-51.4	-58.6	-72.5	-75.2	-72.3
Sales to New Listings Ratio ¹	78.9	33.3	73.9	62.5	33.3	58.6	47.4
Months of Inventory ²	2.4	11.3	4.4	4.4	11.9	8.5	14.4
Average Price	\$359,934	9.9	15.7	33.1	64.0	90.1	47.7
Median Price	\$379,000	28.1	19.6	38.6	104.9	110.7	50.1
Sale to List Price Ratio	100.5	96.6	96.5	96.0	93.9	91.8	94.9
Median Days on Market	39.0	117.0	41.0	52.0	125.0	109.0	48.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	78	116.7	36.8	30.0	77.3	136.4	136.4
Dollar Volume	\$29,010,461	216.9	72.9	93.4	223.2	343.5	310.5
New Listings	82	7.9	-18.8	-19.6	-34.9	-39.3	-28.7
Active Listings ³	33	-45.6	-53.6	-59.1	-70.1	-72.6	-69.3
Sales to New Listings Ratio ⁴	95.1	47.4	56.4	58.8	34.9	24.4	28.7
Months of Inventory ⁵	2.1	8.5	6.3	6.8	12.6	18.3	16.4
Average Price	\$371,929	46.2	26.3	48.8	82.3	87.6	73.7
Median Price	\$369,000	46.1	31.8	42.6	88.1	105.1	57.0
Sale to List Price Ratio	98.3	94.9	96.4	95.7	93.3	91.7	93.0
Median Days on Market	46.5	75.5	46.0	59.5	98.0	109.0	86.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

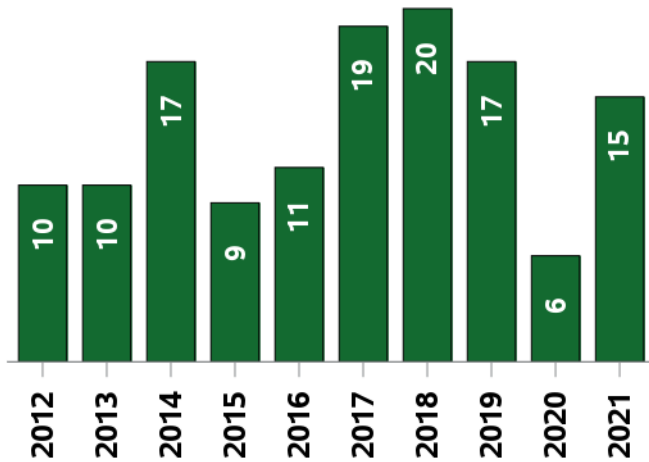
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

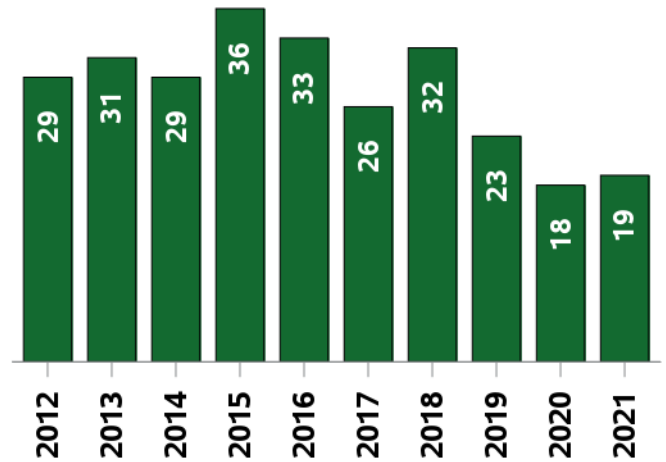
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Residential Market Activity

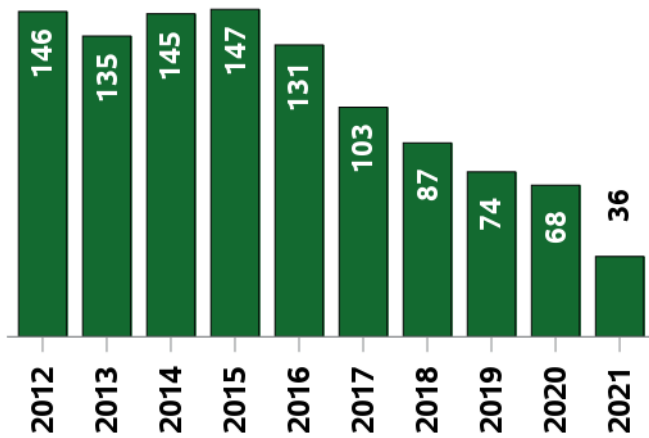
Sales Activity (May only)



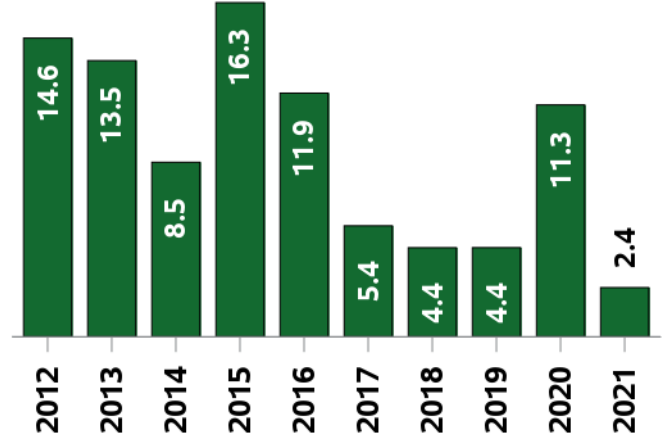
New Listings (May only)



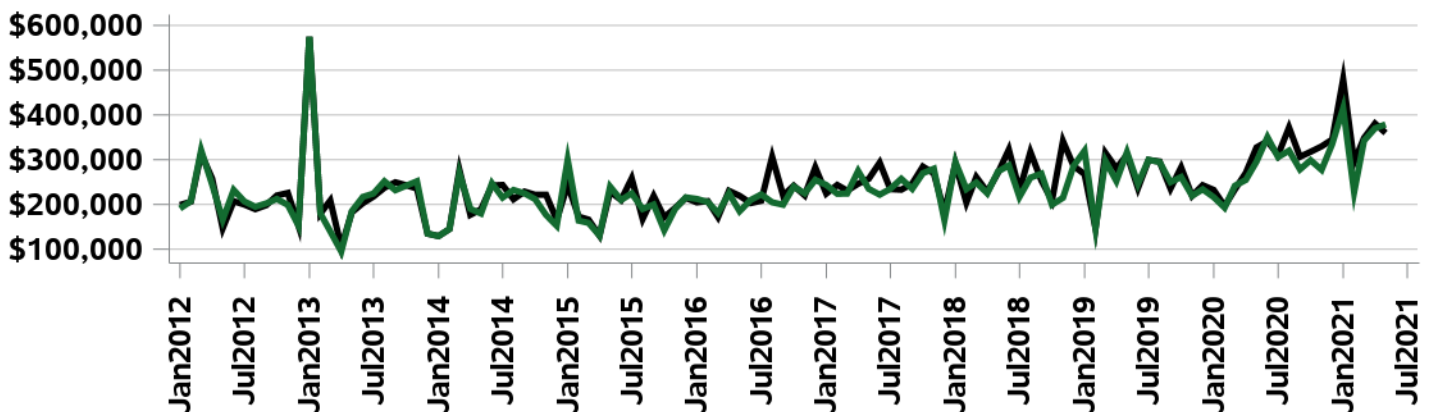
Active Listings (May only)



Months of Inventory (May only)

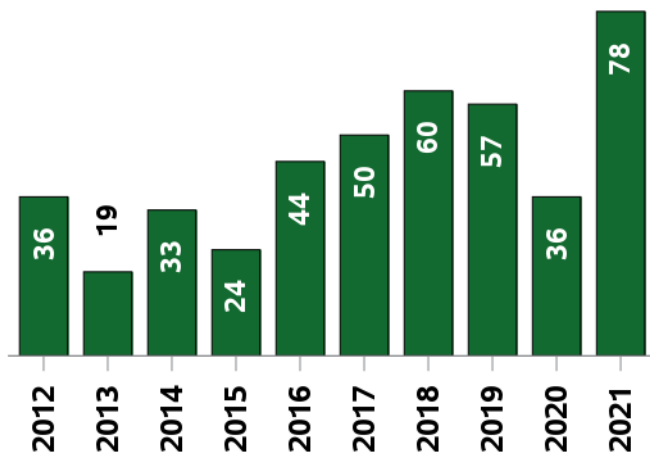


Average Price and Median Price

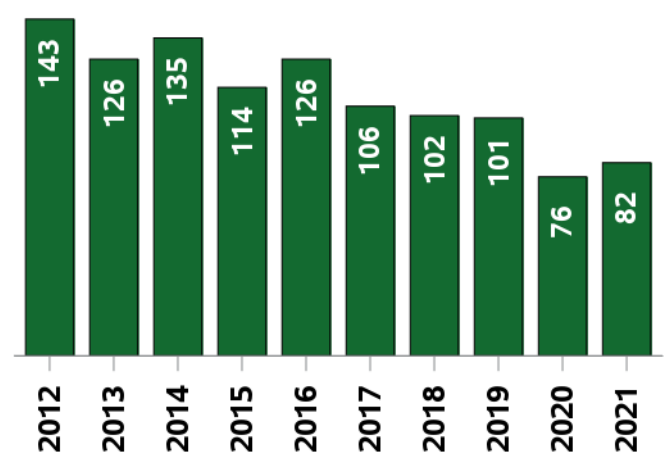


Creston MLS® Residential Market Activity

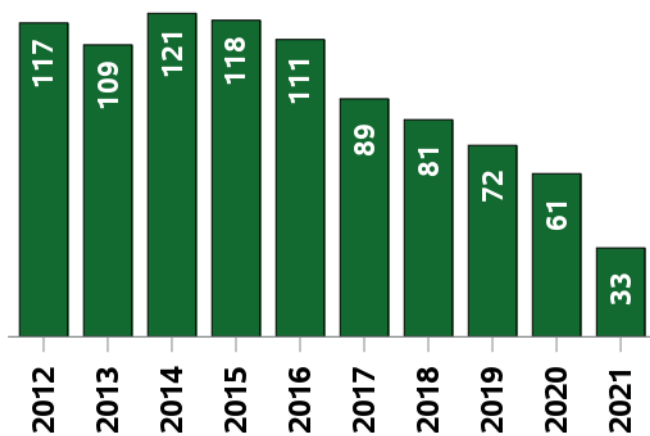
Sales Activity (May Year-to-date)



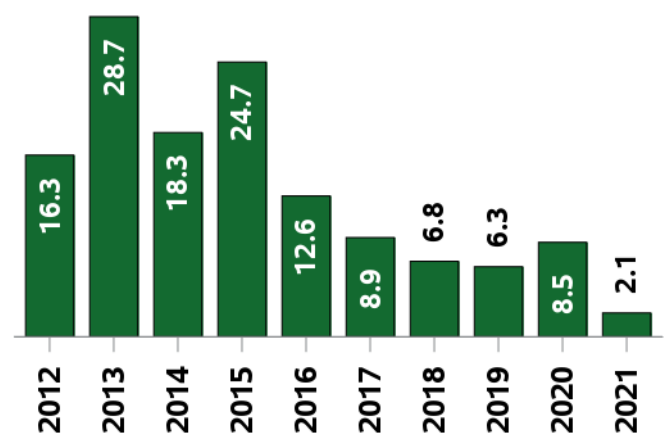
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Creston MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	13	160.0	-18.8	-31.6	44.4	-7.1	62.5
Dollar Volume	\$4,990,111	199.6	-2.7	-6.6	125.7	70.3	130.5
New Listings	16	23.1	-23.8	-44.8	-42.9	-36.0	-5.9
Active Listings	33	-44.1	-50.7	-58.2	-70.0	-74.0	-71.3
Sales to New Listings Ratio ¹	81.3	38.5	76.2	65.5	32.1	56.0	47.1
Months of Inventory ²	2.5	11.8	4.2	4.2	12.2	9.1	14.4
Average Price	\$383,855	15.2	19.8	36.5	56.3	83.4	41.9
Median Price	\$380,000	30.1	18.4	37.2	90.0	81.0	42.7
Sale to List Price Ratio	100.6	96.0	96.6	96.1	93.2	92.1	94.7
Median Days on Market	38.0	168.0	38.5	55.0	118.0	115.5	44.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	67	148.1	36.7	31.4	86.1	148.1	168.0
Dollar Volume	\$26,865,461	248.6	72.1	91.2	240.2	348.3	351.2
New Listings	72	14.3	-19.1	-18.2	-33.3	-37.9	-29.4
Active Listings ³	30	-42.2	-53.8	-59.2	-67.3	-70.5	-67.6
Sales to New Listings Ratio ⁴	93.1	42.9	55.1	58.0	33.3	23.3	24.5
Months of Inventory ⁵	2.3	9.7	6.7	7.3	12.9	19.1	18.8
Average Price	\$400,977	40.5	25.9	45.6	82.8	80.6	68.4
Median Price	\$380,000	35.7	18.8	38.2	86.2	76.7	58.3
Sale to List Price Ratio	98.4	95.4	96.3	95.7	93.4	93.0	94.1
Median Days on Market	46.0	42.0	46.0	61.0	87.0	122.0	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

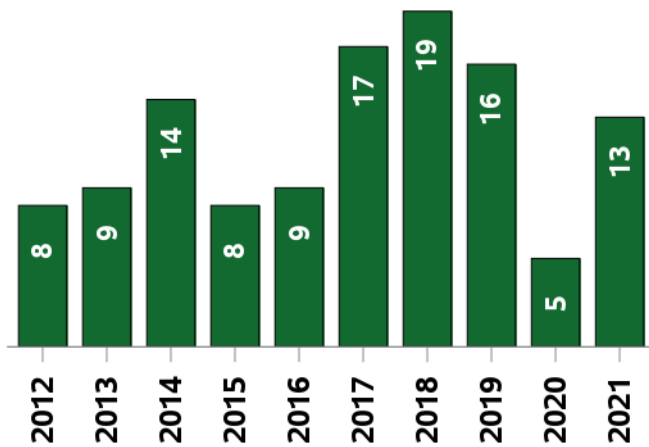
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

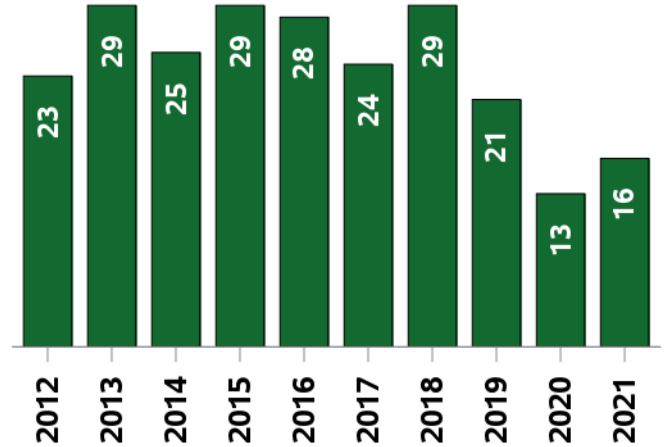
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Creston MLS® Single Family Market Activity

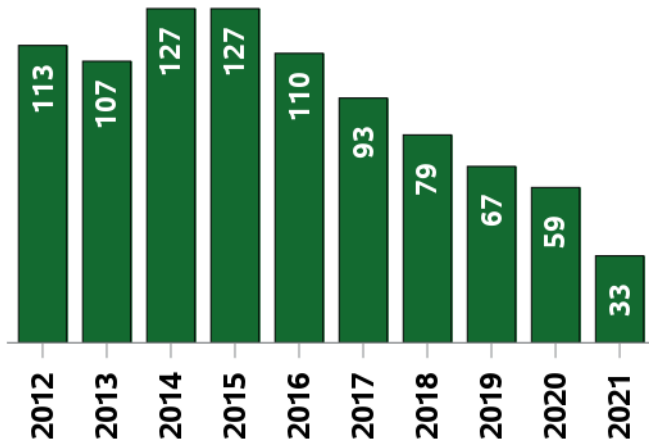
Sales Activity (May only)



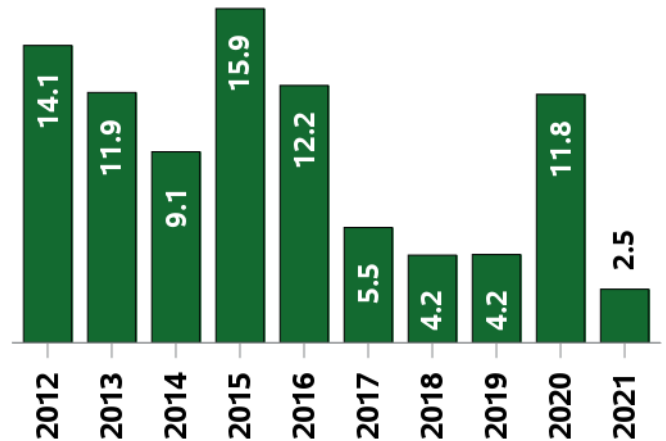
New Listings (May only)



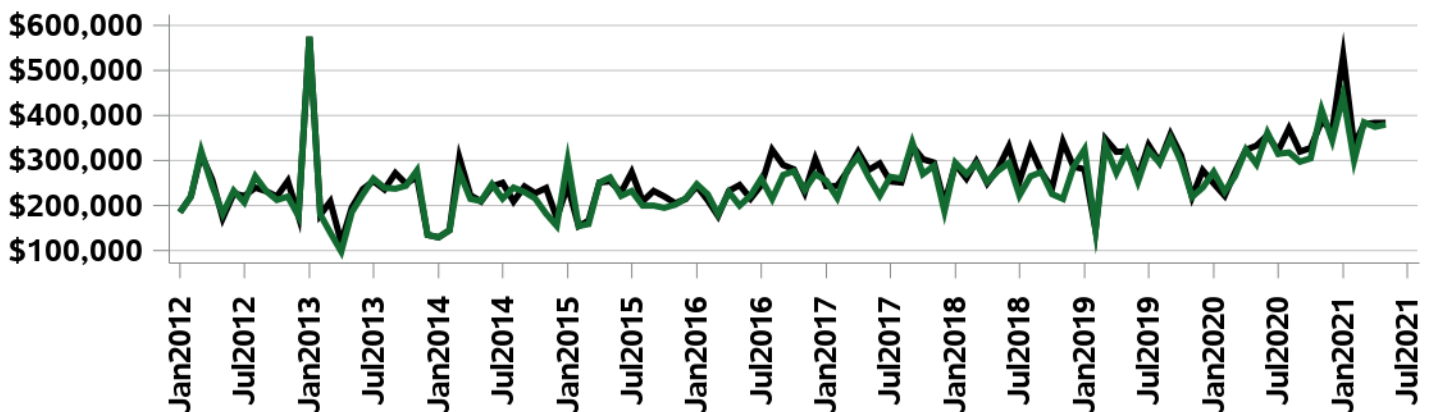
Active Listings (May only)



Months of Inventory (May only)

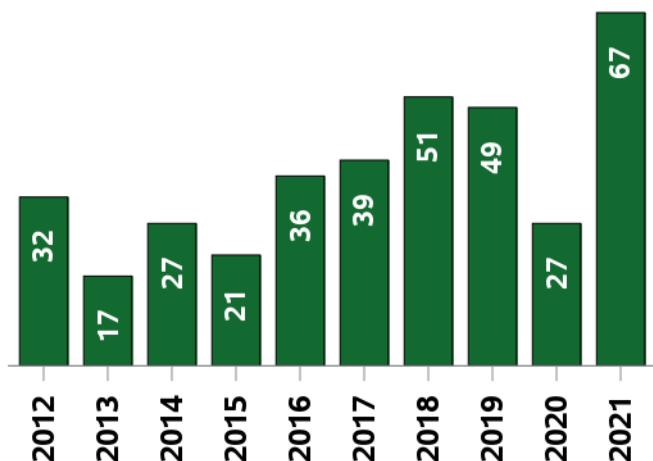


Average Price and Median Price

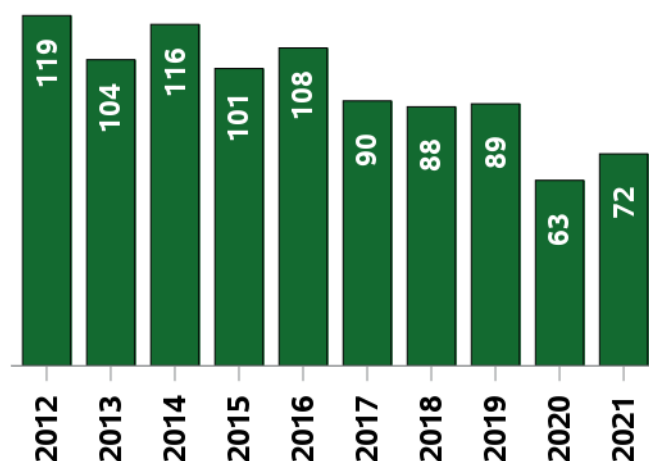


Creston MLS® Single Family Market Activity

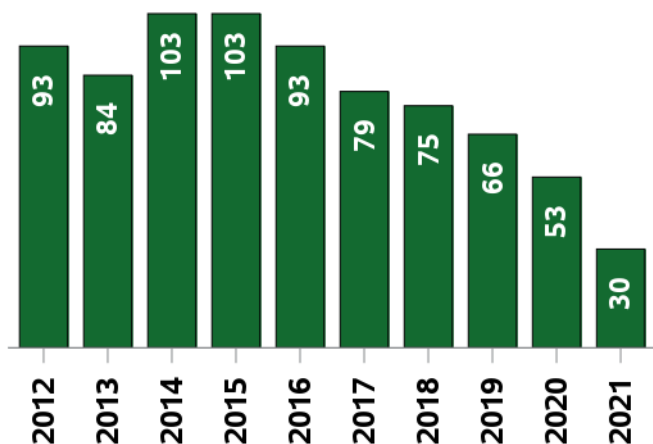
Sales Activity (May Year-to-date)



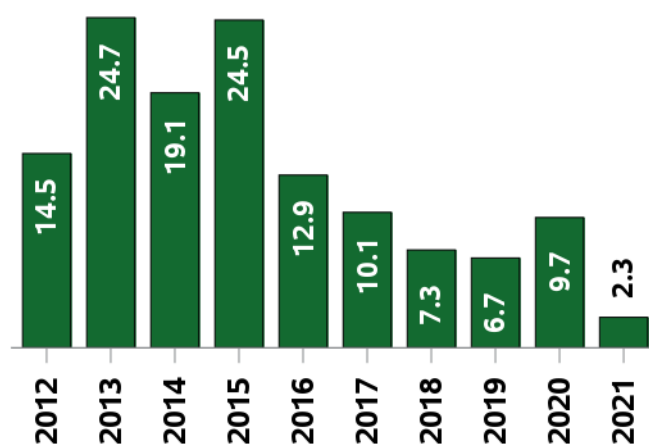
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	8	166.7	-20.0	-27.3	166.7	14.3	33.3
Dollar Volume	\$1,619,500	311.6	-19.9	-32.7	120.6	5.5	62.5
New Listings	12	9.1	-25.0	9.1	140.0	100.0	-25.0
Active Listings	19	-55.8	-68.9	-64.2	-78.2	-68.3	-69.8
Sales to New Listings Ratio ¹	66.7	27.3	62.5	100.0	60.0	116.7	37.5
Months of Inventory ²	2.4	14.3	6.1	4.8	29.0	8.6	10.5
Average Price	\$202,438	54.3	0.1	-7.4	-17.3	-7.7	21.9
Median Price	\$131,250	68.3	-35.2	-45.3	-59.3	-37.5	-24.5
Sale to List Price Ratio	98.0	93.4	95.6	95.8	96.3	96.6	94.3
Median Days on Market	27.5	42.0	54.5	99.0	126.0	115.0	5.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	47	104.3	51.6	38.2	235.7	104.3	135.0
Dollar Volume	\$9,251,300	121.7	46.3	54.7	240.4	153.8	128.3
New Listings	56	19.1	-8.2	33.3	27.3	36.6	19.1
Active Listings ³	21	-46.8	-58.2	-63.5	-73.8	-59.0	-58.7
Sales to New Listings Ratio ⁴	83.9	48.9	50.8	81.0	31.8	56.1	42.6
Months of Inventory ⁵	2.3	8.7	8.3	8.6	29.1	11.3	13.0
Average Price	\$196,836	8.5	-3.5	11.9	1.4	24.2	-2.9
Median Price	\$142,500	-22.9	-23.0	-24.4	-12.4	31.3	-32.1
Sale to List Price Ratio	97.2	95.6	95.1	95.3	91.4	95.2	94.9
Median Days on Market	34.0	57.0	64.0	156.5	172.0	132.0	75.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

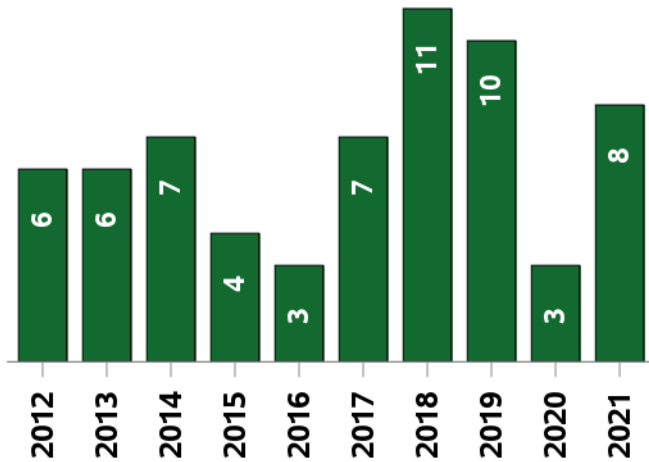
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

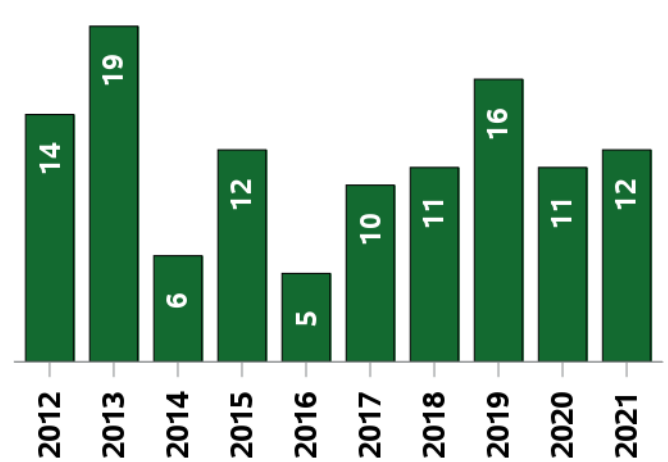
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Residential Market Activity

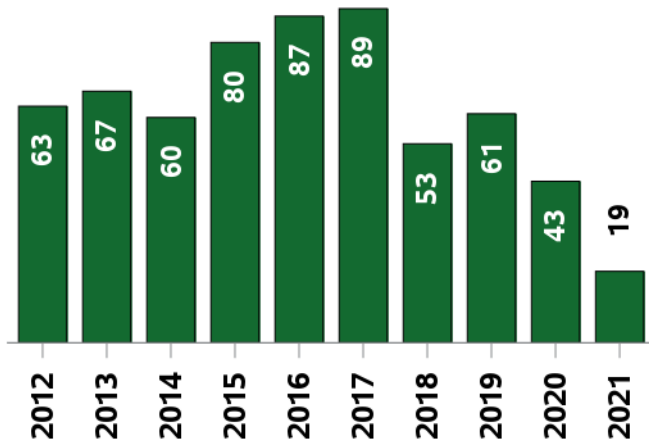
Sales Activity (May only)



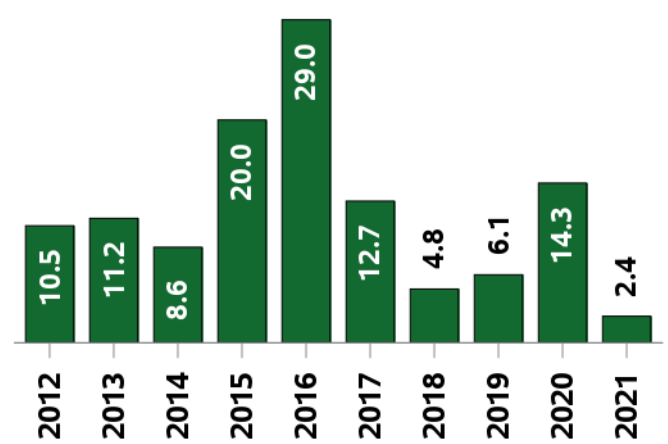
New Listings (May only)



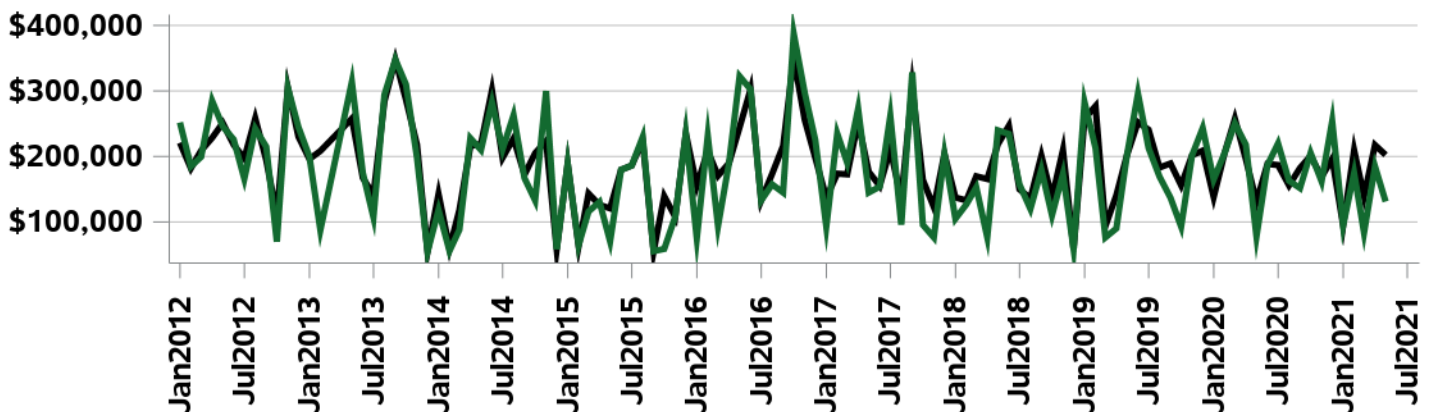
Active Listings (May only)



Months of Inventory (May only)

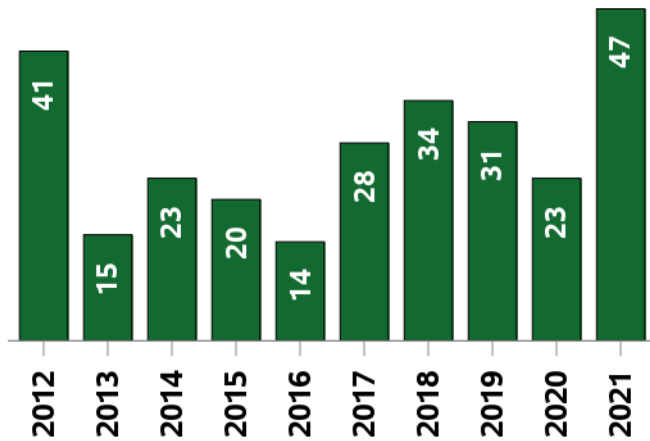


Average Price and Median Price

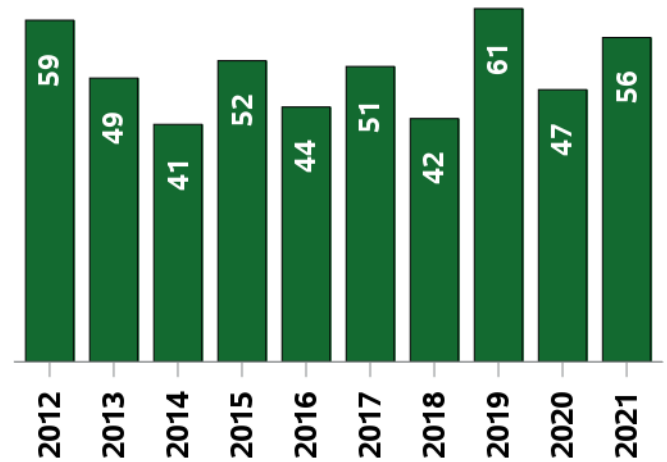


Elkford MLS® Residential Market Activity

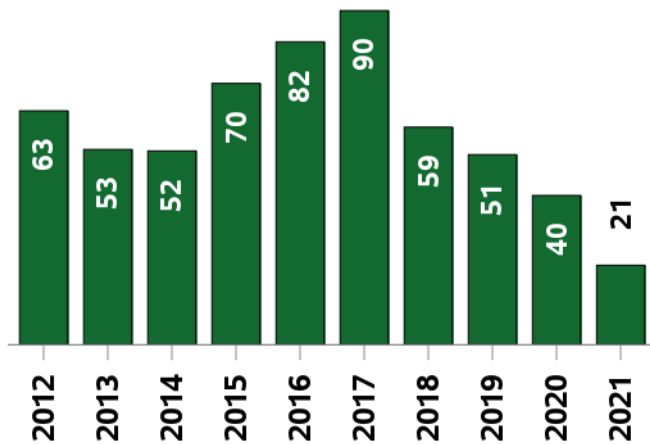
Sales Activity (May Year-to-date)



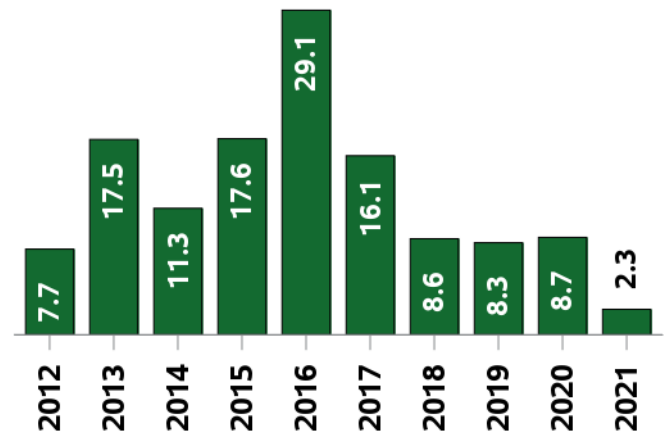
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Elkford MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	3	200.0	-50.0	-66.7	50.0	-50.0	-25.0
Dollar Volume	\$1,183,000	368.5	-32.9	-48.3	72.1	-18.7	31.4
New Listings	7	0.0	-12.5	0.0	250.0	133.3	0.0
Active Listings	8	-65.2	-75.8	-74.2	-78.9	-75.8	-63.6
Sales to New Listings Ratio ¹	42.9	14.3	75.0	128.6	100.0	200.0	57.1
Months of Inventory ²	2.7	23.0	5.5	3.4	19.0	5.5	5.5
Average Price	\$394,333	56.2	34.1	55.0	14.7	62.6	75.2
Median Price	\$426,500	68.9	55.4	67.3	24.1	74.1	87.9
Sale to List Price Ratio	99.6	98.1	95.3	96.5	94.9	97.1	96.1
Median Days on Market	18.0	25.0	54.5	99.0	123.5	88.5	21.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	21	61.5	23.5	10.5	200.0	90.9	50.0
Dollar Volume	\$6,680,500	101.0	32.3	35.8	192.4	145.1	91.7
New Listings	23	-20.7	-34.3	-11.5	43.8	-4.2	21.1
Active Listings ³	8	-58.2	-70.1	-75.4	-77.8	-70.9	-58.2
Sales to New Listings Ratio ⁴	91.3	44.8	48.6	73.1	43.8	45.8	73.7
Months of Inventory ⁵	2.0	7.5	8.1	8.8	26.4	12.8	7.0
Average Price	\$318,119	24.4	7.1	22.9	-2.5	28.4	27.8
Median Price	\$332,000	44.3	20.7	27.7	-0.3	23.0	34.1
Sale to List Price Ratio	97.1	96.0	95.6	95.8	96.2	96.3	96.0
Median Days on Market	42.0	30.0	55.0	145.0	121.0	131.0	75.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

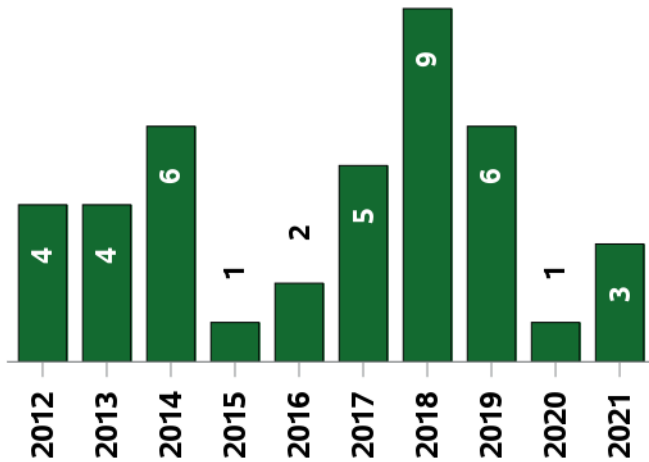
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

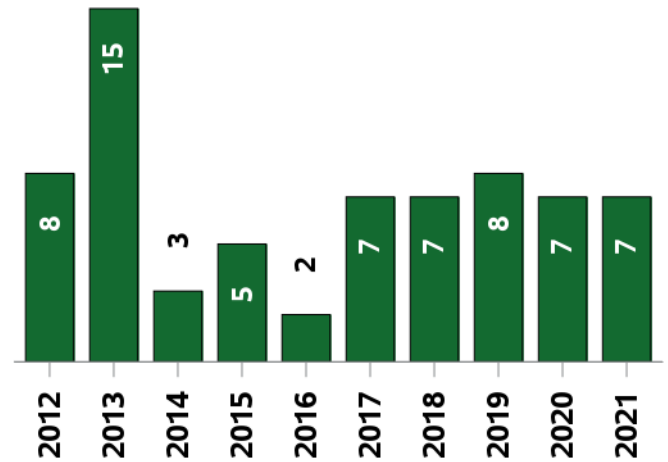
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Elkford MLS® Single Family Market Activity

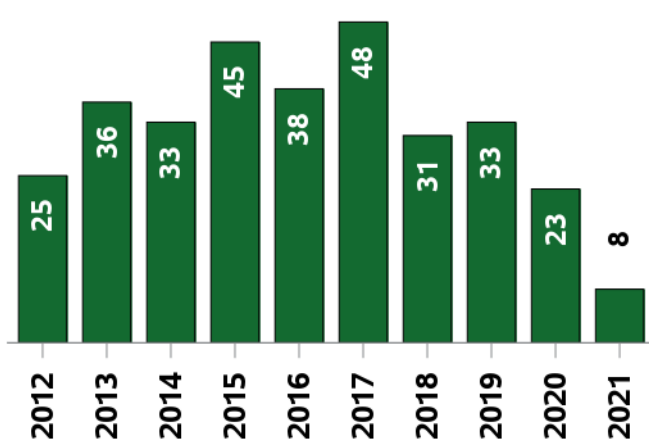
Sales Activity (May only)



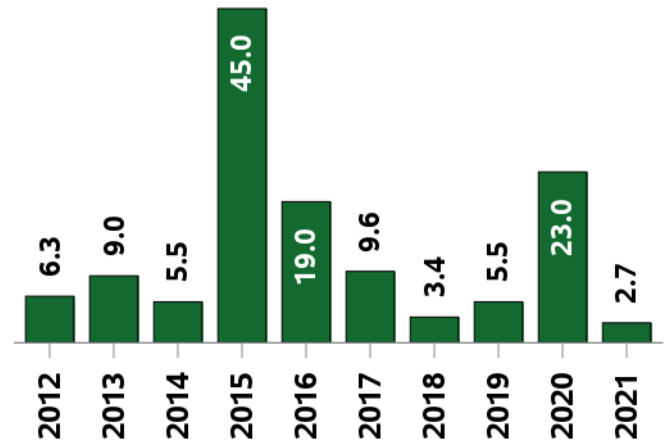
New Listings (May only)



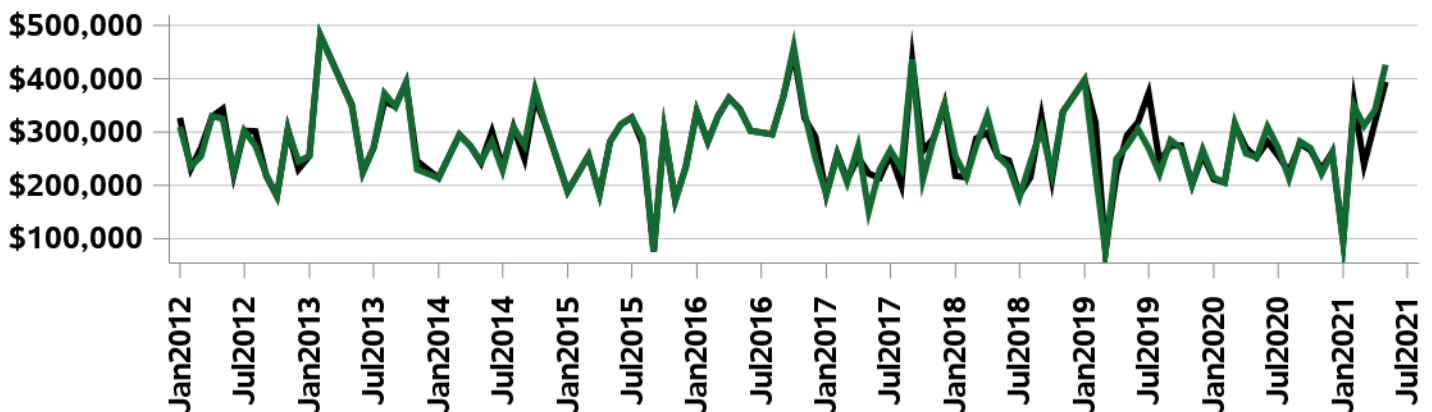
Active Listings (May only)



Months of Inventory (May only)

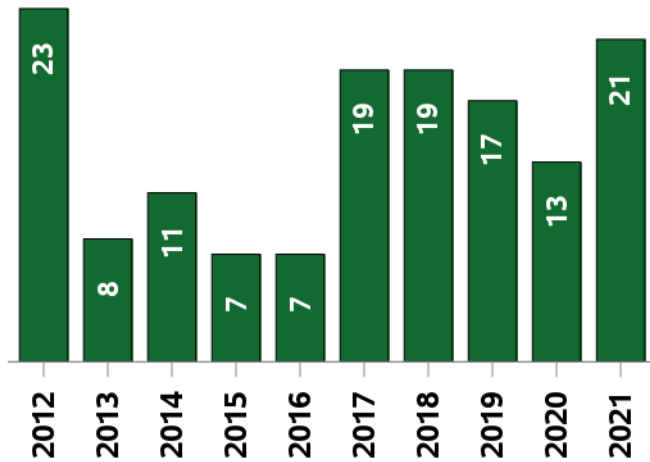


Average Price and Median Price

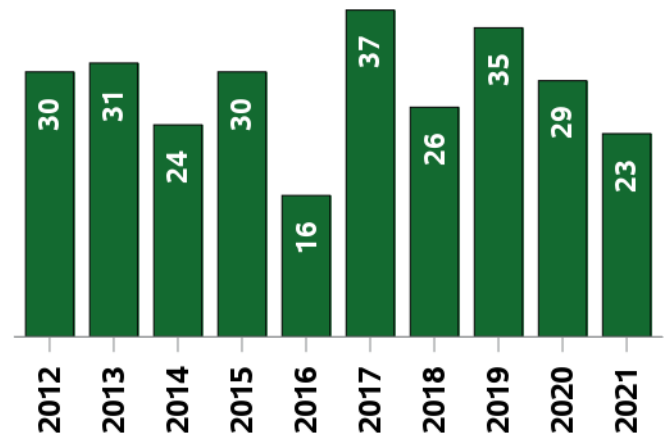


Elkford MLS® Single Family Market Activity

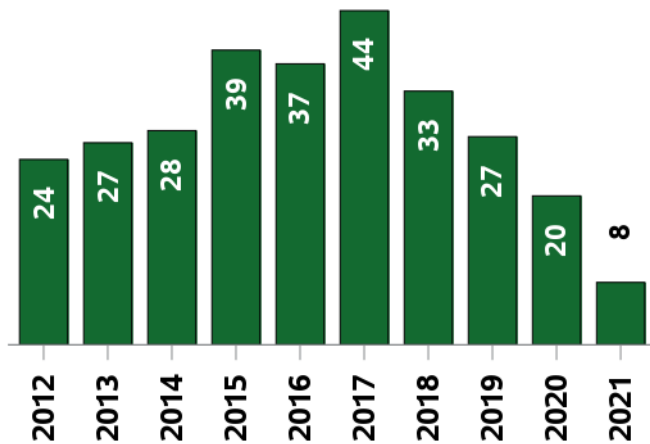
Sales Activity (May Year-to-date)



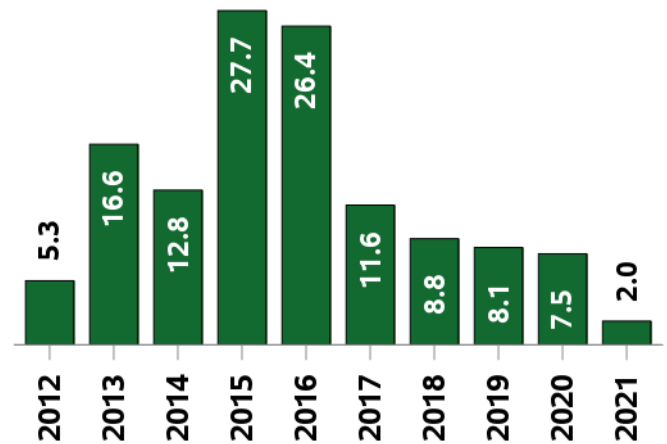
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	20	400.0	53.8	25.0	100.0	81.8	185.7
Dollar Volume	\$11,319,300	469.3	51.2	70.1	258.4	203.4	309.8
New Listings	27	107.7	-25.0	28.6	22.7	35.0	28.6
Active Listings	40	-34.4	-41.2	-16.7	-66.1	-69.0	-74.2
Sales to New Listings Ratio ¹	74.1	30.8	36.1	76.2	45.5	55.0	33.3
Months of Inventory ²	2.0	15.3	5.2	3.0	11.8	11.7	22.1
Average Price	\$565,965	13.9	-1.7	36.0	79.2	66.9	43.4
Median Price	\$503,800	0.7	-7.6	42.3	80.3	66.8	57.4
Sale to List Price Ratio	101.3	97.0	98.7	98.3	95.6	93.8	93.3
Median Days on Market	20.5	26.0	41.0	37.5	104.0	63.0	150.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	70	89.2	32.1	48.9	70.7	59.1	150.0
Dollar Volume	\$39,221,647	81.5	50.6	88.3	136.2	139.2	284.8
New Listings	97	36.6	-1.0	34.7	4.3	5.4	-6.7
Active Listings ³	31	-42.2	-28.4	-36.8	-71.7	-73.9	-78.7
Sales to New Listings Ratio ⁴	72.2	52.1	54.1	65.3	44.1	47.8	26.9
Months of Inventory ⁵	2.2	7.3	4.1	5.3	13.4	13.6	26.2
Average Price	\$560,309	-4.0	14.0	26.4	38.3	50.4	53.9
Median Price	\$537,500	-0.8	22.2	40.0	35.6	53.1	77.4
Sale to List Price Ratio	101.1	97.2	98.0	97.6	96.2	95.4	94.9
Median Days on Market	23.0	41.0	38.0	39.0	76.0	107.0	107.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

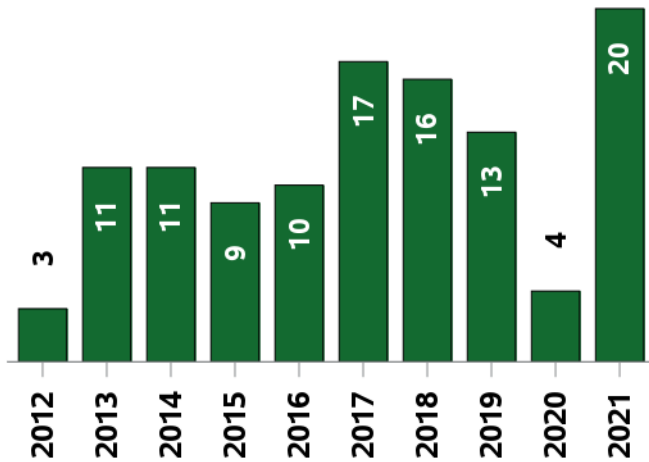
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

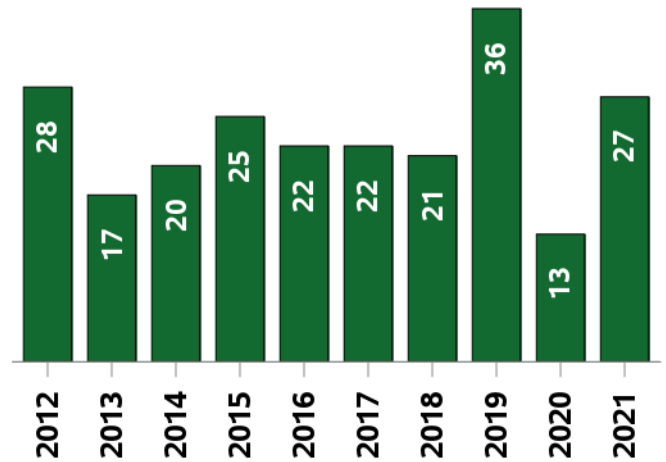
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Residential Market Activity

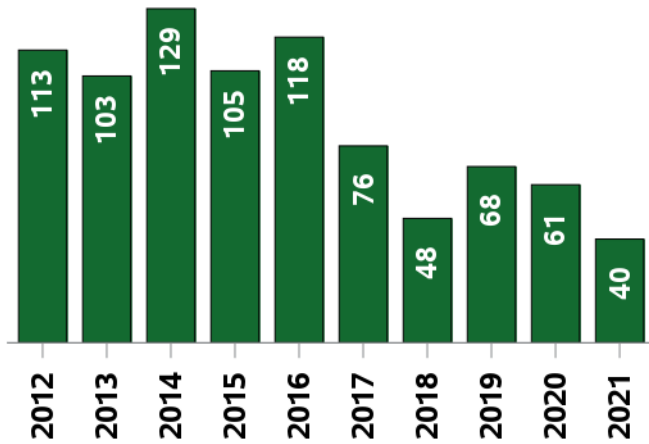
Sales Activity (May only)



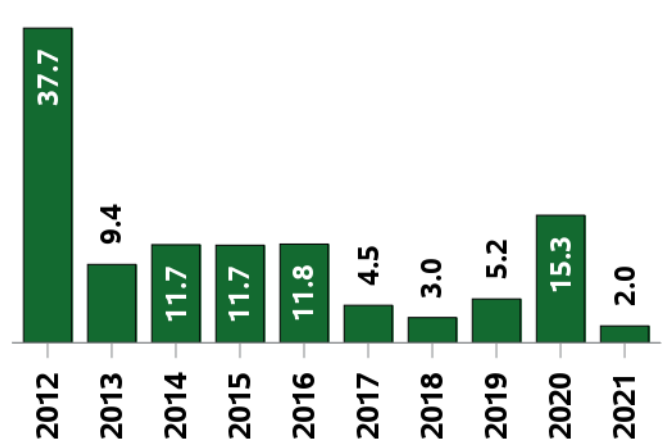
New Listings (May only)



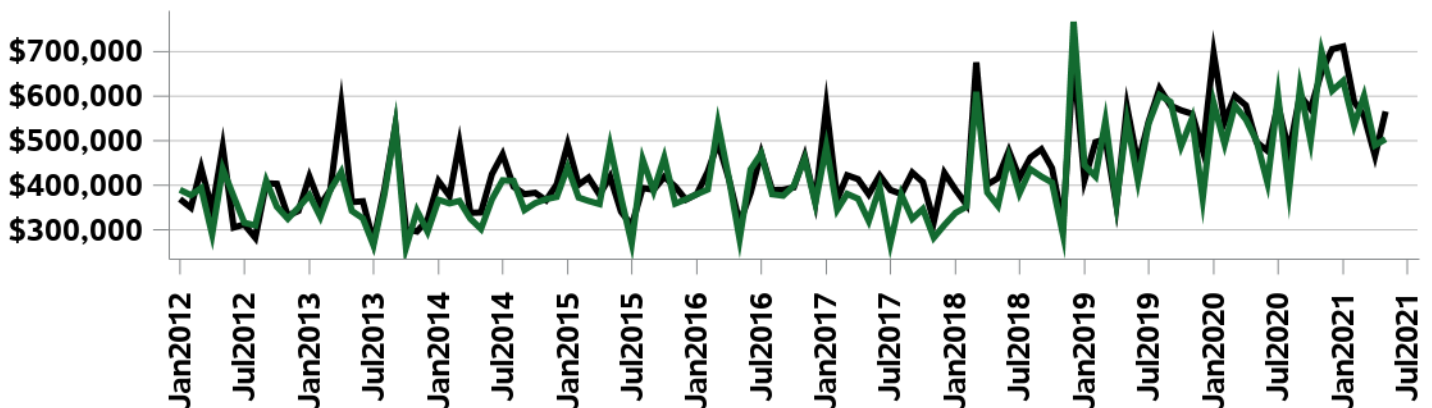
Active Listings (May only)



Months of Inventory (May only)

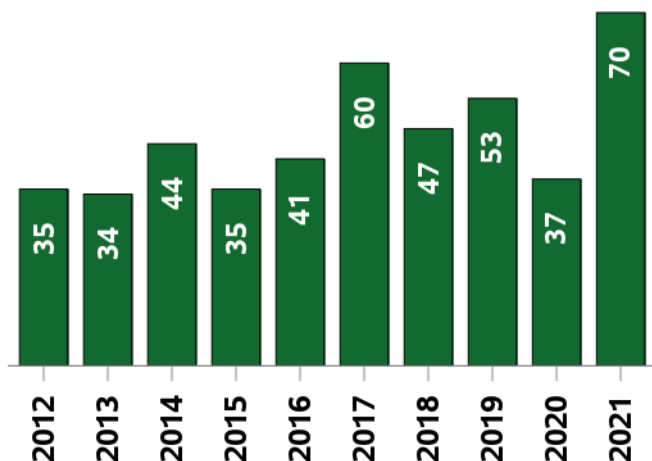


Average Price and Median Price

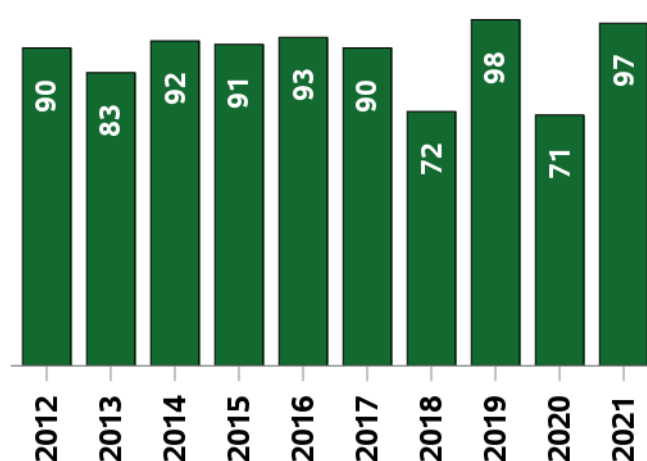


Fernie MLS® Residential Market Activity

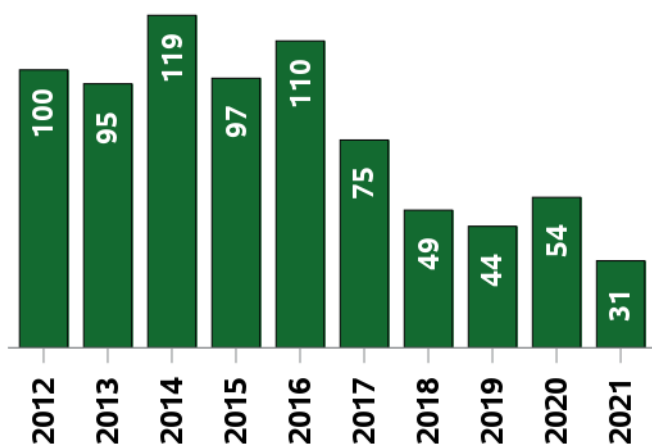
Sales Activity (May Year-to-date)



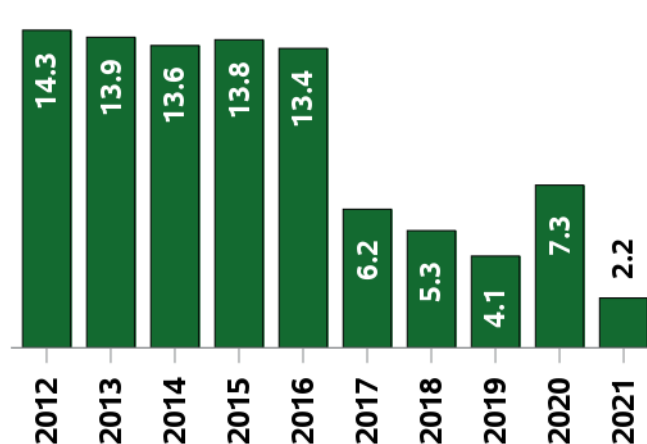
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Fernie MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	9	200.0	12.5	12.5	80.0	80.0	80.0
Dollar Volume	\$8,380,500	501.4	42.9	90.2	353.2	265.3	227.4
New Listings	12	71.4	-45.5	-20.0	-7.7	0.0	0.0
Active Listings	22	-43.6	-52.2	-26.7	-56.0	-63.9	-72.2
Sales to New Listings Ratio ¹	75.0	42.9	36.4	53.3	38.5	41.7	41.7
Months of Inventory ²	2.4	13.0	5.8	3.8	10.0	12.2	15.8
Average Price	\$931,167	100.5	27.0	69.1	151.8	103.0	81.9
Median Price	\$820,000	102.3	16.2	52.1	141.2	168.9	148.5
Sale to List Price Ratio	101.3	97.3	99.7	100.1	94.1	96.0	93.1
Median Days on Market	23.0	26.0	37.0	38.0	107.0	42.0	93.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	32	45.5	6.7	45.5	28.0	28.0	77.8
Dollar Volume	\$26,191,700	67.2	39.3	107.6	118.1	135.4	249.6
New Listings	48	6.7	-18.6	4.3	20.0	-14.3	-17.2
Active Listings ³	17	-53.0	-43.4	-37.2	-62.6	-68.1	-76.8
Sales to New Listings Ratio ⁴	66.7	48.9	50.8	47.8	62.5	44.6	31.0
Months of Inventory ⁵	2.7	8.3	5.1	6.2	9.2	10.8	20.6
Average Price	\$818,491	15.0	30.6	42.7	70.4	83.9	96.6
Median Price	\$766,250	24.8	22.7	36.8	53.9	107.7	145.2
Sale to List Price Ratio	99.5	97.5	97.6	97.9	96.2	96.5	94.6
Median Days on Market	24.0	52.5	54.0	37.0	78.0	63.0	80.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

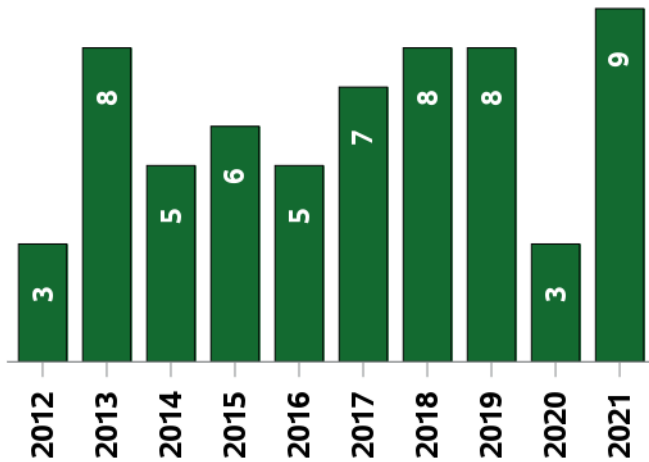
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

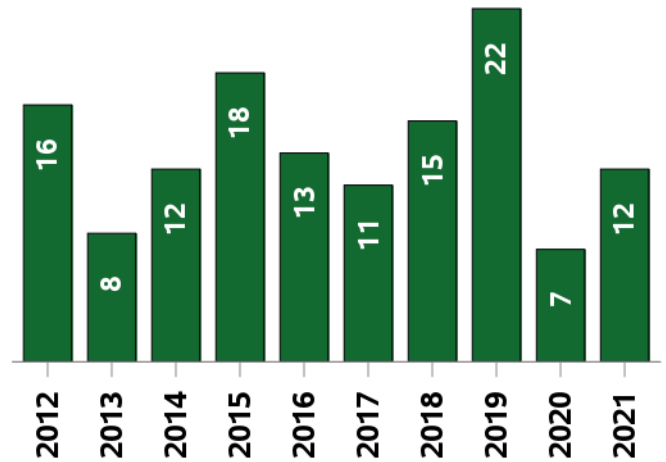
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Fernie MLS® Single Family Market Activity

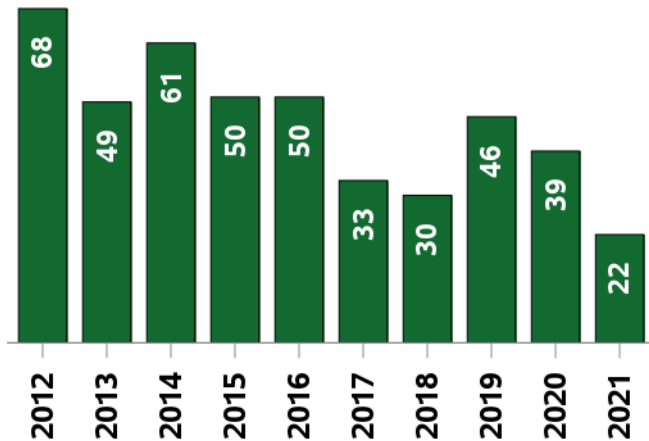
Sales Activity (May only)



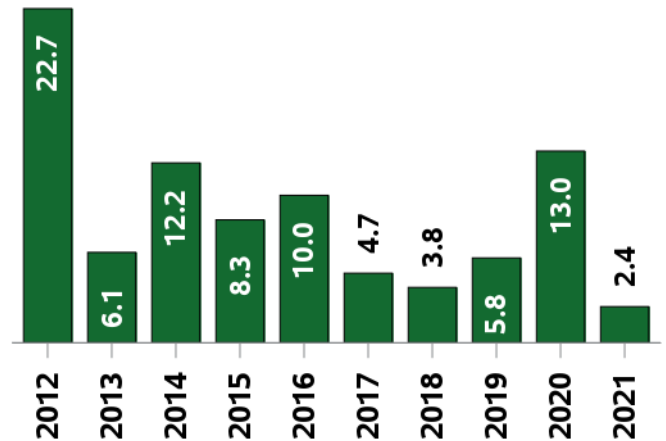
New Listings (May only)



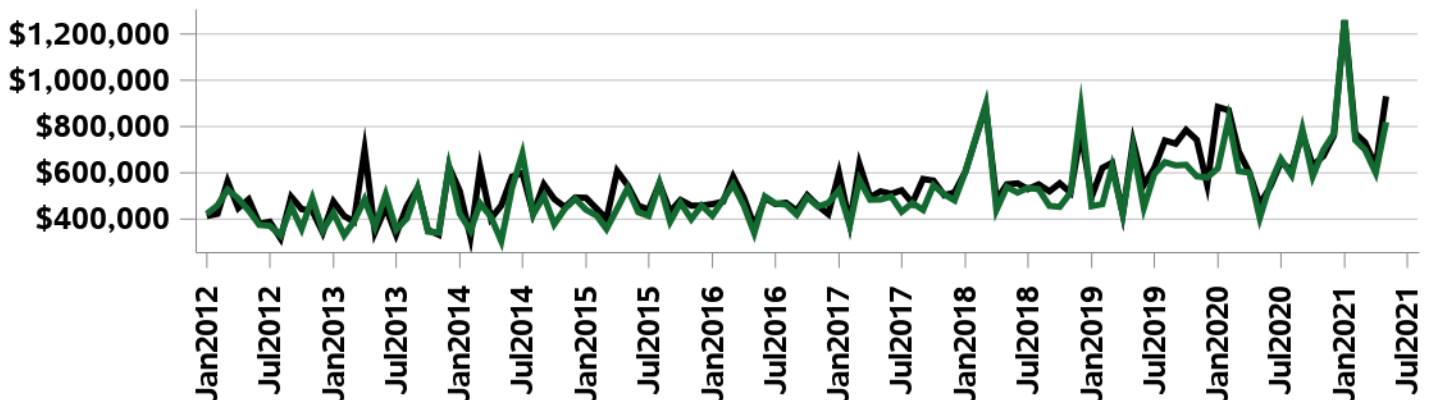
Active Listings (May only)



Months of Inventory (May only)

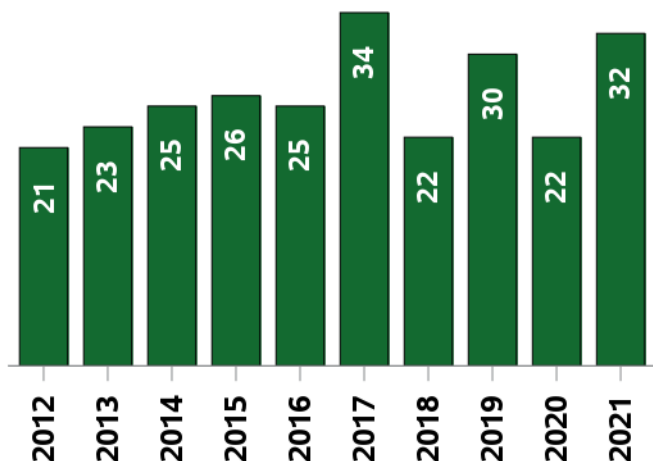


Average Price and Median Price

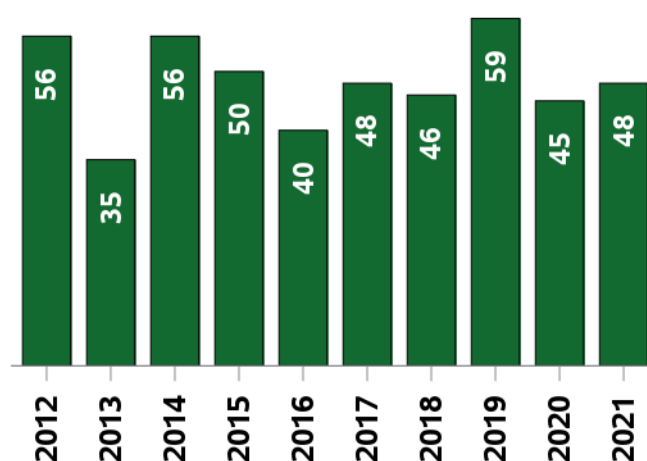


Fernie MLS® Single Family Market Activity

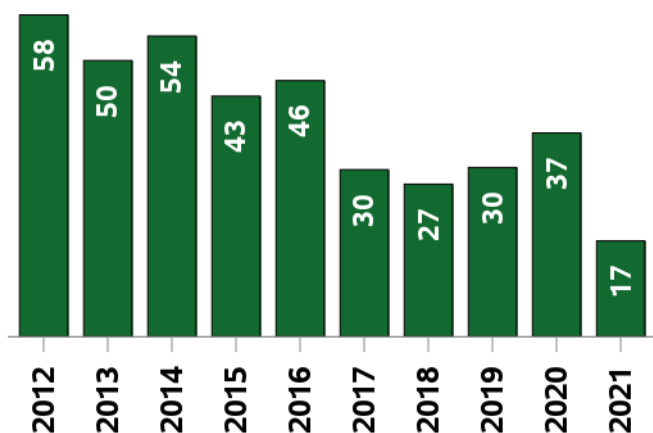
Sales Activity (May Year-to-date)



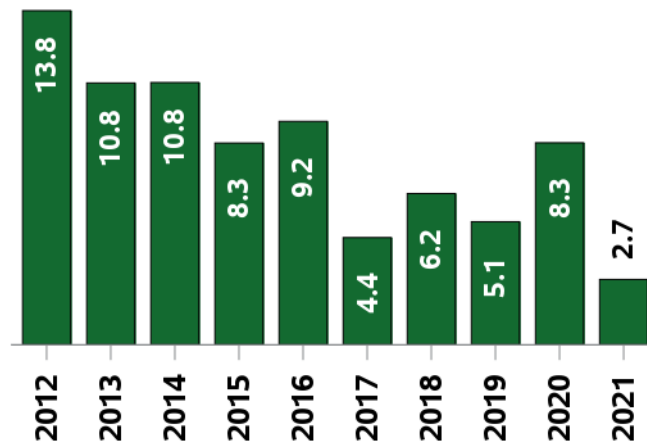
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	7	600.0	40.0	133.3	250.0	40.0	75.0
Dollar Volume	\$3,986,000	1,007.2	180.2	289.3	697.2	304.3	218.8
New Listings	5	400.0	-54.5	-16.7	-28.6	-79.2	-70.6
Active Listings	11	10.0	-50.0	-57.7	-73.2	-84.1	-84.9
Sales to New Listings Ratio ¹	140.0	100.0	45.5	50.0	28.6	20.8	23.5
Months of Inventory ²	1.6	10.0	4.4	8.7	20.5	13.8	18.3
Average Price	\$569,429	58.2	100.2	66.8	127.8	188.8	82.1
Median Price	\$375,000	4.2	14.7	14.0	50.0	98.9	16.6
Sale to List Price Ratio	95.8	96.3	94.2	95.7	95.8	91.5	95.2
Median Days on Market	42.0	39.0	119.0	17.0	144.5	51.0	32.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	33	120.0	135.7	32.0	43.5	153.8	37.5
Dollar Volume	\$16,555,742	287.8	247.5	83.2	164.3	478.7	190.2
New Listings	30	233.3	20.0	-18.9	-16.7	-51.6	-52.4
Active Listings ³	13	-4.3	-25.6	-42.2	-65.3	-72.7	-79.0
Sales to New Listings Ratio ⁴	110.0	166.7	56.0	67.6	63.9	21.0	38.1
Months of Inventory ⁵	2.0	4.7	6.4	4.6	8.4	18.8	13.3
Average Price	\$501,689	76.3	47.4	38.8	84.2	128.0	111.0
Median Price	\$436,500	32.3	7.1	18.0	64.7	100.2	75.1
Sale to List Price Ratio	98.0	96.2	95.2	95.5	94.7	92.5	92.1
Median Days on Market	76.0	71.0	126.5	30.0	106.0	58.0	129.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

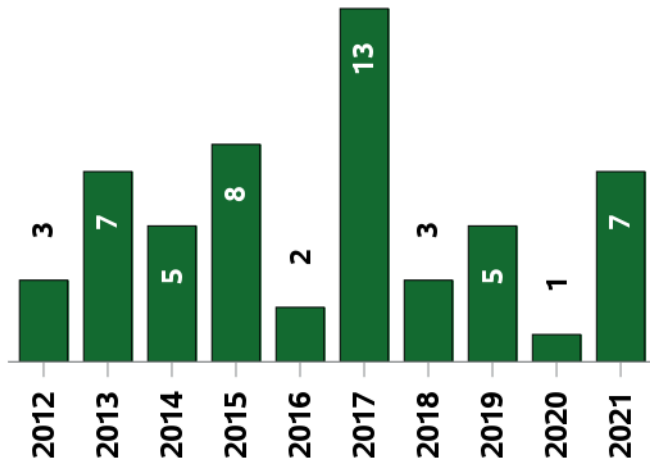
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

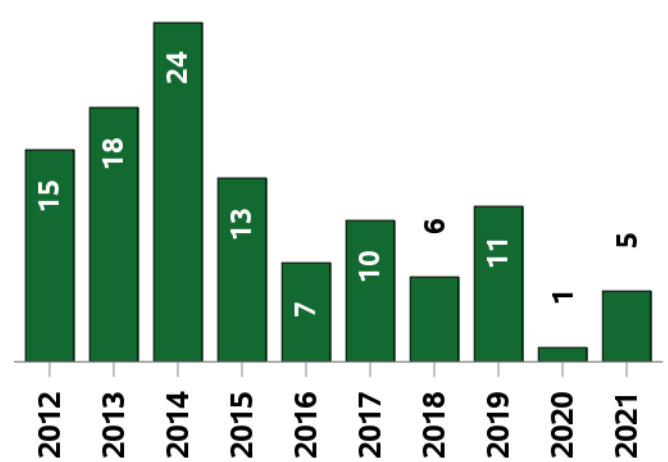
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Residential Market Activity

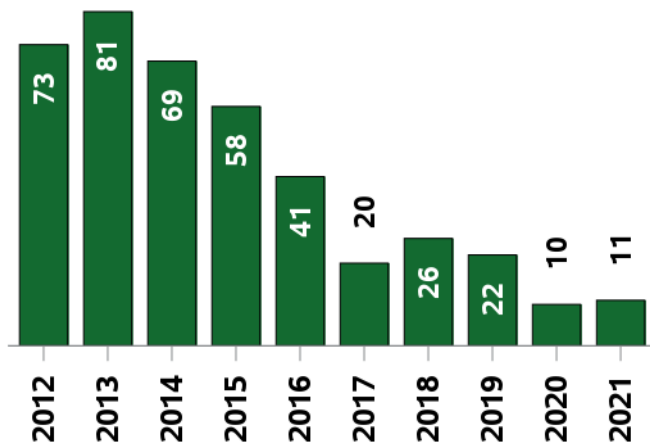
Sales Activity (May only)



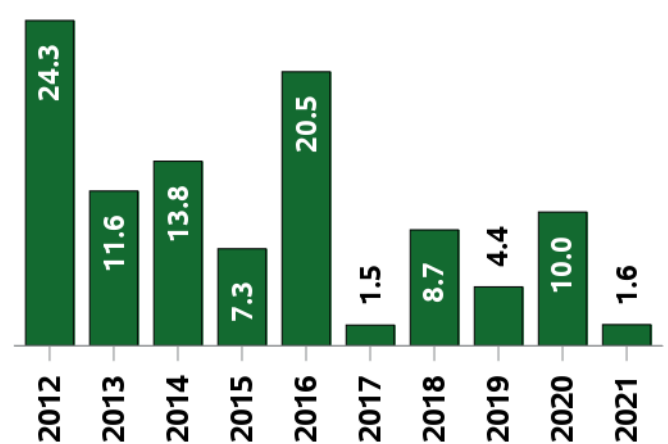
New Listings (May only)



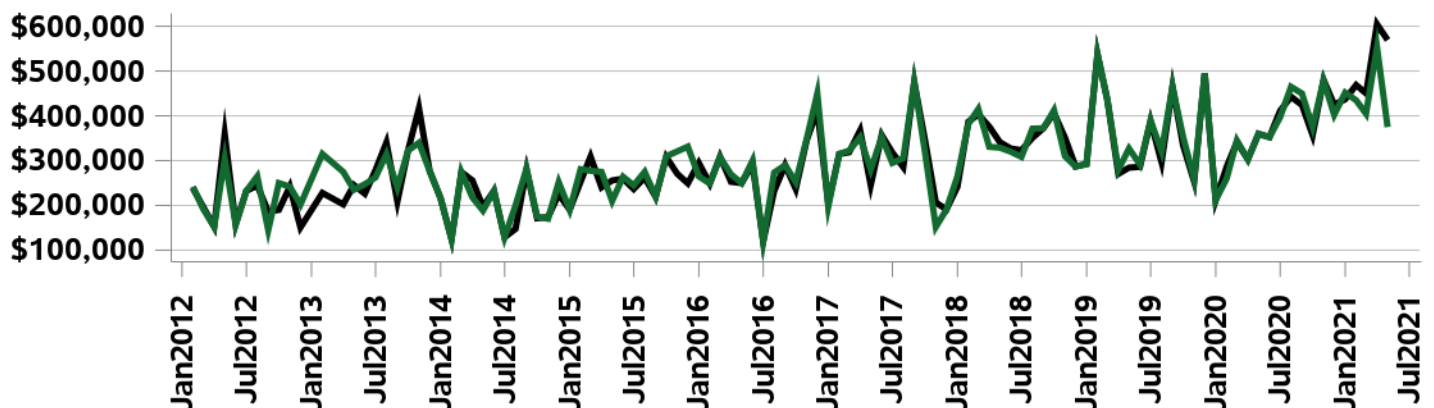
Active Listings (May only)



Months of Inventory (May only)

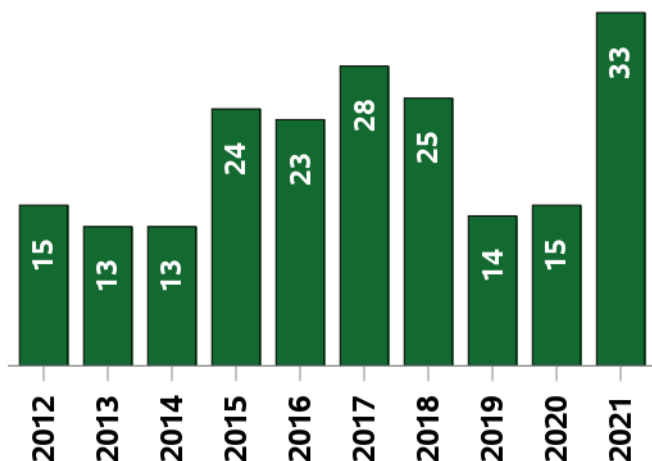


Average Price and Median Price

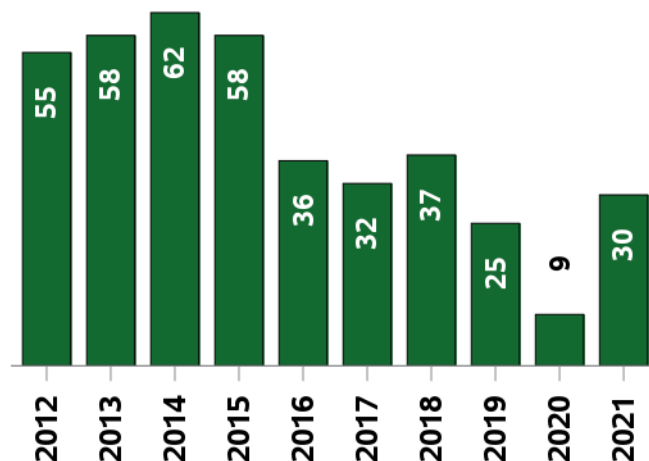


Golden MLS® Residential Market Activity

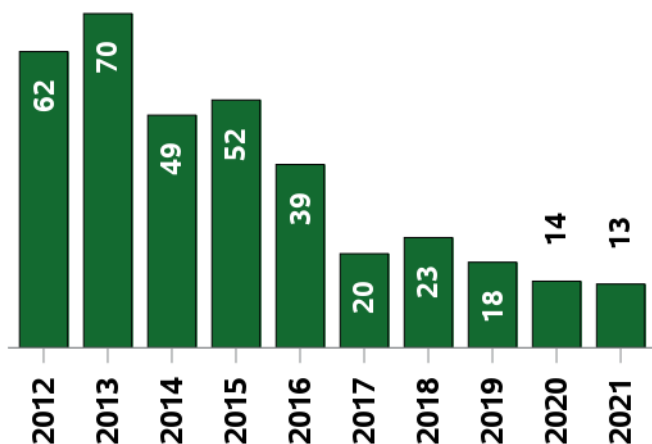
Sales Activity (May Year-to-date)



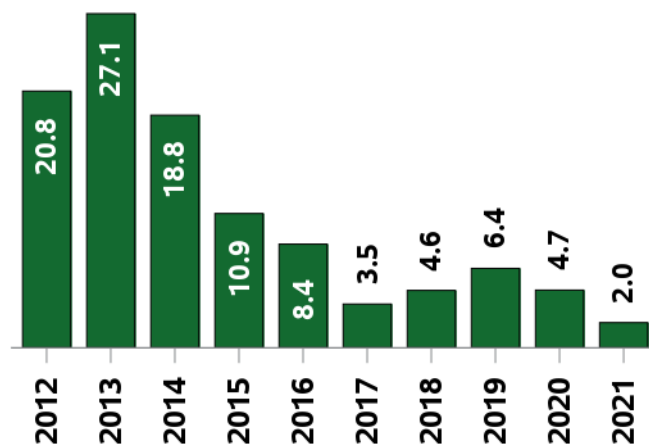
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Golden MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	3	200.0	50.0	0.0	50.0	0.0	0.0
Dollar Volume	\$2,634,000	631.7	213.6	157.2	426.8	378.0	178.3
New Listings	4	300.0	-42.9	-33.3	-20.0	-80.0	-69.2
Active Listings	8	100.0	-55.6	-57.9	-73.3	-85.5	-84.6
Sales to New Listings Ratio ¹	75.0	100.0	28.6	50.0	40.0	15.0	23.1
Months of Inventory ²	2.7	4.0	9.0	6.3	15.0	18.3	17.3
Average Price	\$878,000	143.9	109.0	157.2	251.2	378.0	178.3
Median Price	\$807,000	124.2	92.1	145.3	222.8	328.1	138.1
Sale to List Price Ratio	96.5	96.3	94.8	95.7	95.8	89.0	95.2
Median Days on Market	42.0	39.0	170.5	17.0	144.5	51.0	38.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	21	133.3	162.5	-12.5	10.5	110.0	61.5
Dollar Volume	\$11,908,172	260.1	218.8	38.2	109.3	429.0	201.9
New Listings	21	200.0	23.5	-40.0	-30.0	-55.3	-52.3
Active Listings ³	9	27.0	-35.6	-41.3	-66.2	-76.0	-78.9
Sales to New Listings Ratio ⁴	100.0	128.6	47.1	68.6	63.3	21.3	29.5
Months of Inventory ⁵	2.2	4.1	9.1	3.3	7.3	19.6	17.2
Average Price	\$567,056	54.3	21.5	58.0	89.4	151.9	86.9
Median Price	\$470,272	34.6	1.1	28.0	68.6	109.5	38.7
Sale to List Price Ratio	98.5	97.3	96.6	95.5	94.5	92.0	94.5
Median Days on Market	53.0	104.0	141.0	30.0	91.0	67.0	128.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

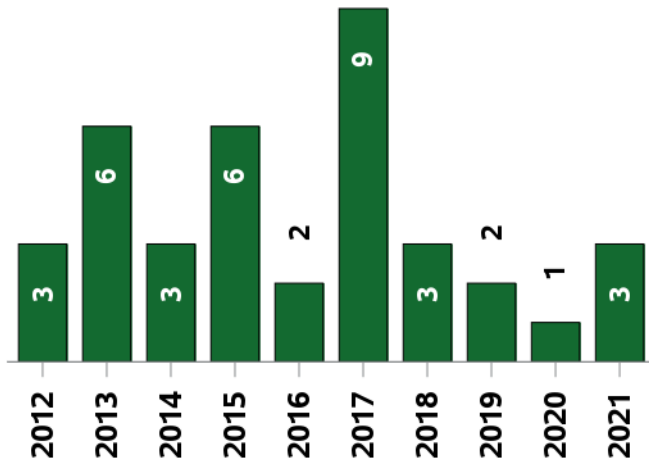
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

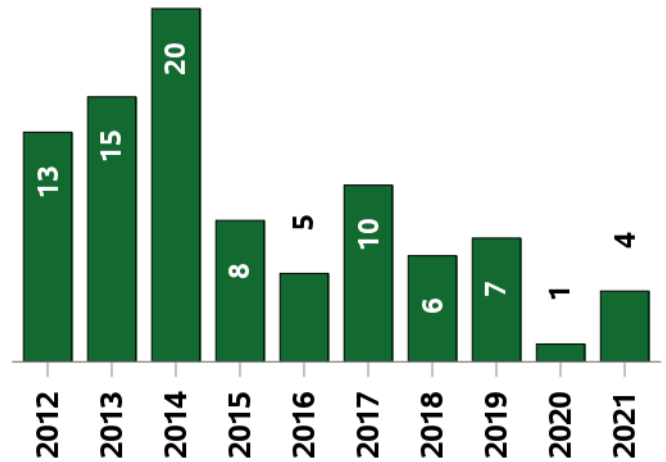
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Golden MLS® Single Family Market Activity

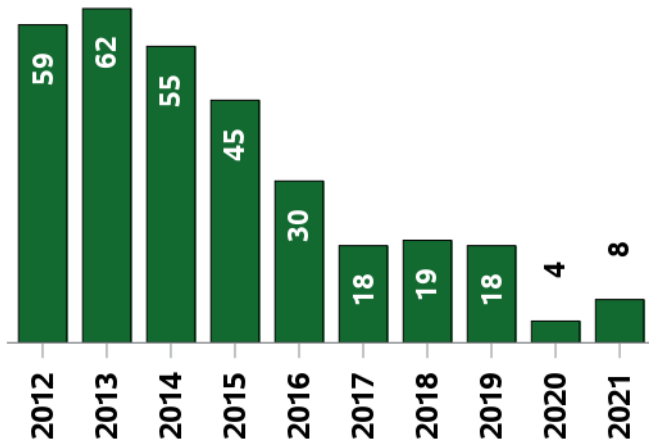
Sales Activity (May only)



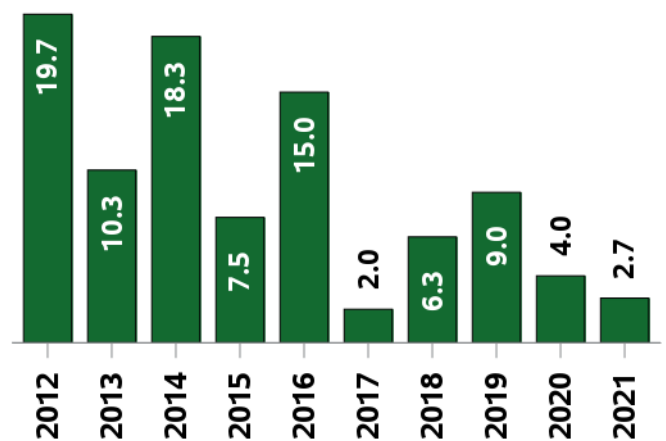
New Listings (May only)



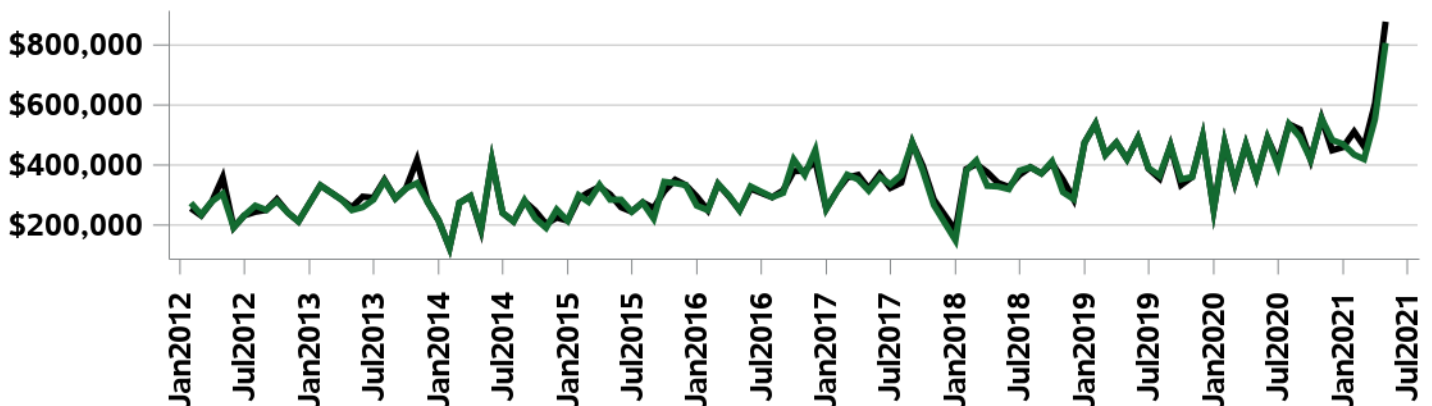
Active Listings (May only)



Months of Inventory (May only)

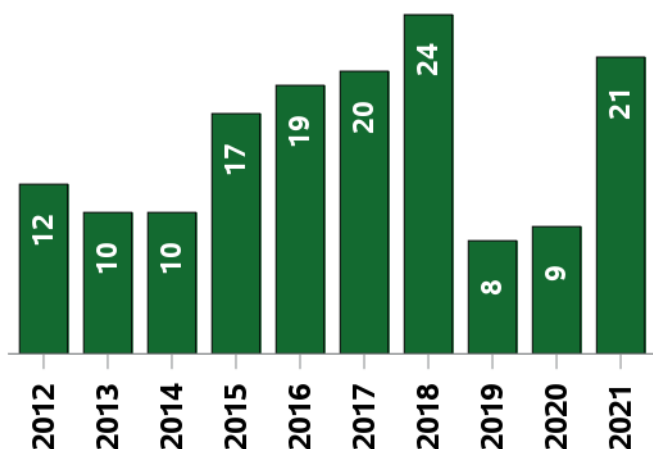


Average Price and Median Price

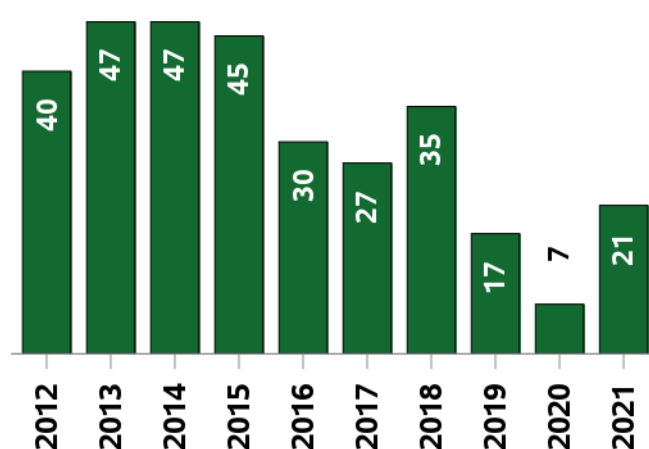


Golden MLS® Single Family Market Activity

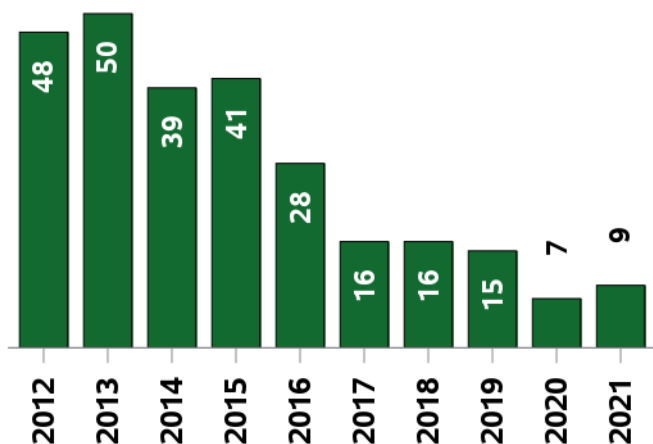
Sales Activity (May Year-to-date)



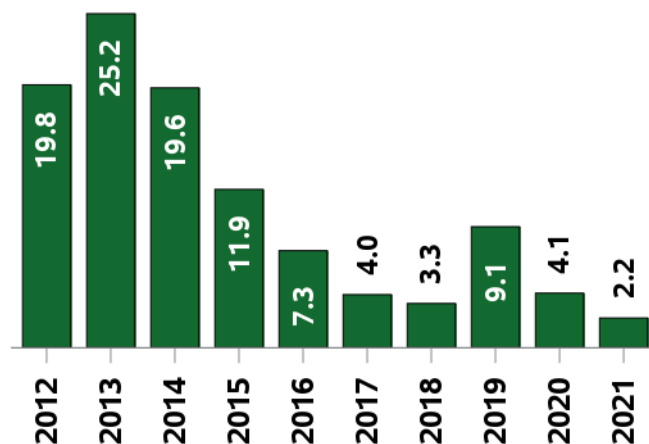
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	5	-37.5	-66.7	0.0	-50.0	-61.5	-28.6
Dollar Volume	\$1,625,000	-43.4	-62.5	12.1	-22.8	-40.4	26.0
New Listings	12	-14.3	-57.1	33.3	-53.8	-42.9	-40.0
Active Listings	27	-48.1	-50.0	-27.0	-76.1	-76.7	-65.8
Sales to New Listings Ratio ¹	41.7	57.1	53.6	55.6	38.5	61.9	35.0
Months of Inventory ²	5.4	6.5	3.6	7.4	11.3	8.9	11.3
Average Price	\$325,000	-9.4	12.6	12.1	54.5	54.9	76.4
Median Price	\$279,000	-25.6	-5.4	-15.5	26.2	28.7	55.9
Sale to List Price Ratio	99.4	95.4	96.8	95.2	95.3	95.4	92.7
Median Days on Market	14.0	71.5	48.0	113.0	199.0	78.0	63.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	39	21.9	39.3	-2.5	39.3	39.3	143.8
Dollar Volume	\$12,376,633	46.3	46.5	17.6	124.1	125.0	319.7
New Listings	52	-1.9	-11.9	-1.9	-38.8	-44.1	-24.6
Active Listings ³	20	-62.6	-54.8	-46.8	-78.9	-80.7	-75.8
Sales to New Listings Ratio ⁴	75.0	60.4	47.5	75.5	32.9	30.1	23.2
Months of Inventory ⁵	2.5	8.3	7.8	4.7	16.8	18.3	25.6
Average Price	\$317,350	20.0	5.1	20.6	60.9	61.5	72.2
Median Price	\$299,000	11.5	0.5	23.6	62.9	54.3	67.0
Sale to List Price Ratio	98.6	96.0	97.0	95.7	93.5	93.6	92.2
Median Days on Market	33.0	83.0	62.5	38.0	247.0	115.5	78.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

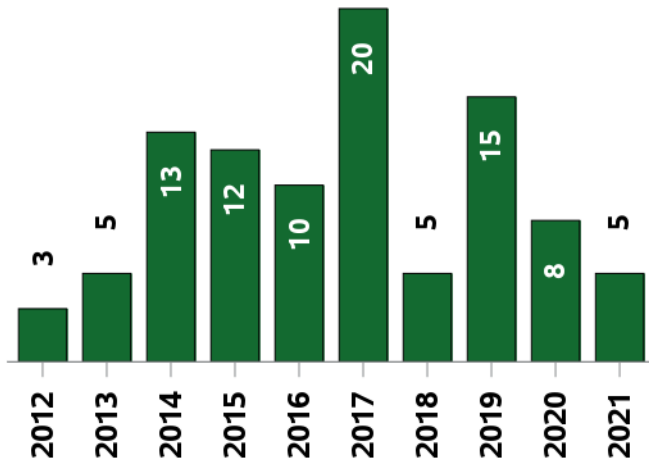
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

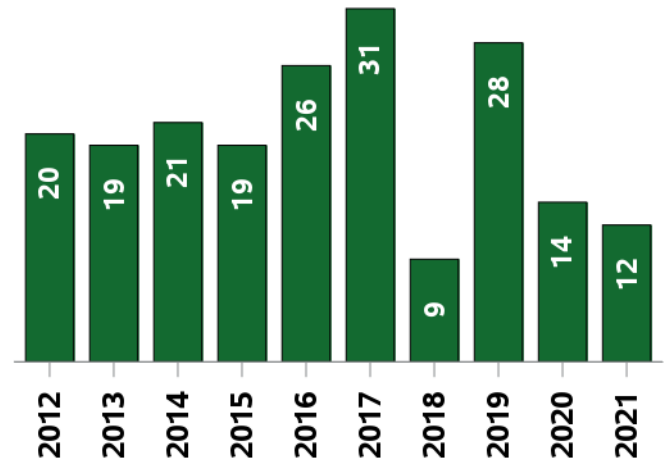
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Residential Market Activity

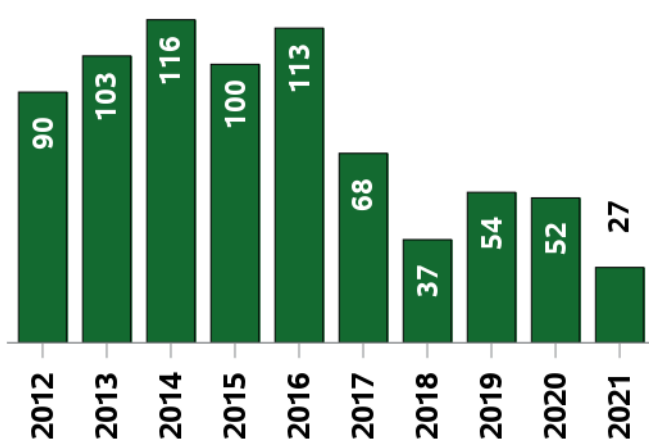
Sales Activity (May only)



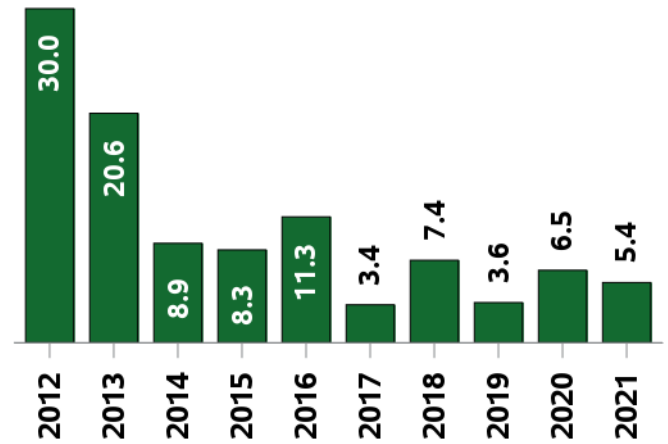
New Listings (May only)



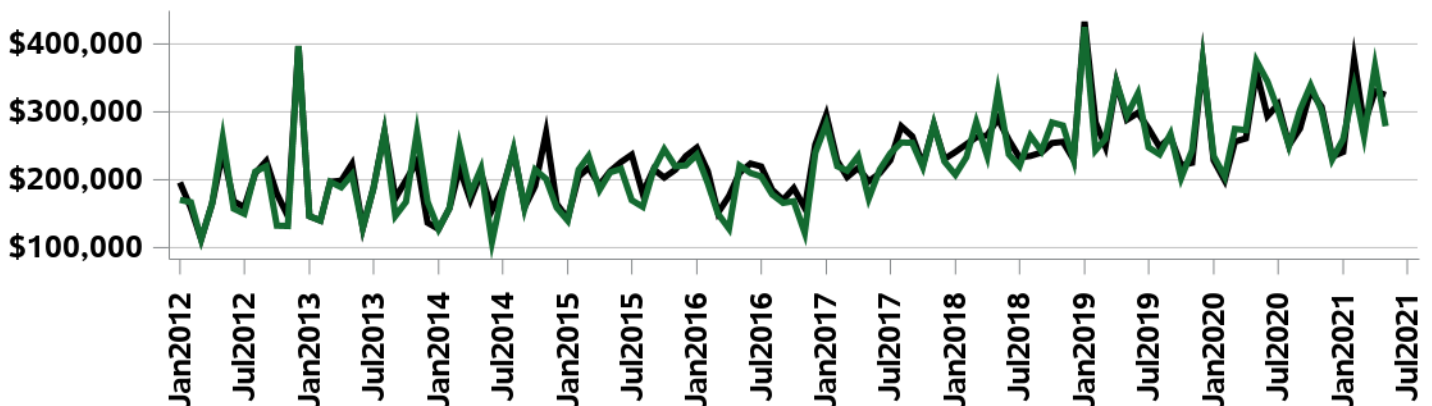
Active Listings (May only)



Months of Inventory (May only)

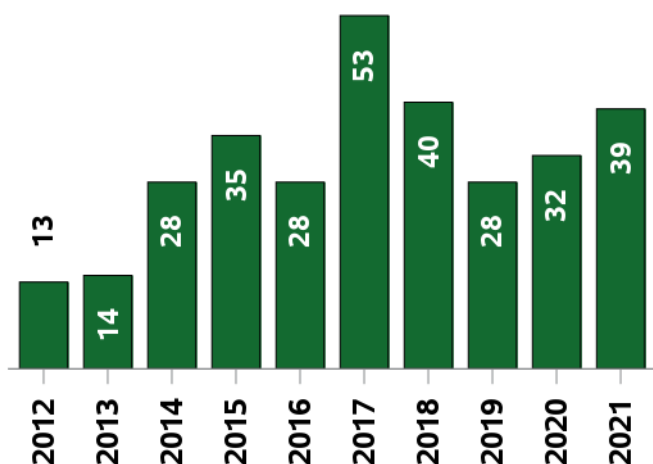


Average Price and Median Price

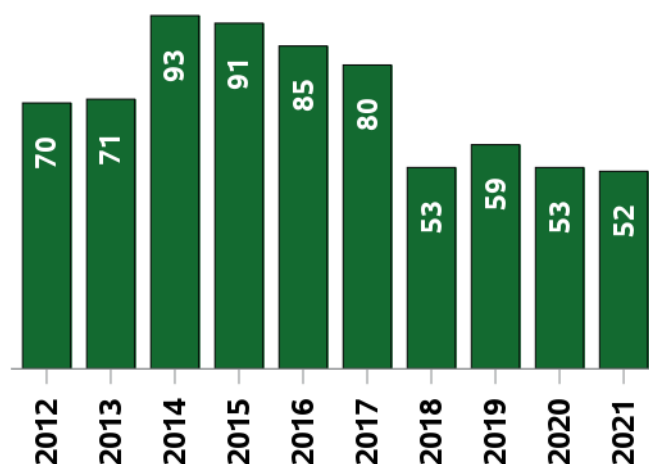


Grand Forks MLS® Residential Market Activity

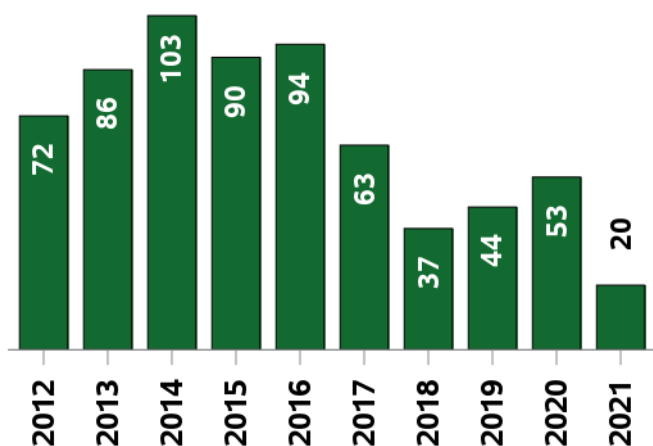
Sales Activity (May Year-to-date)



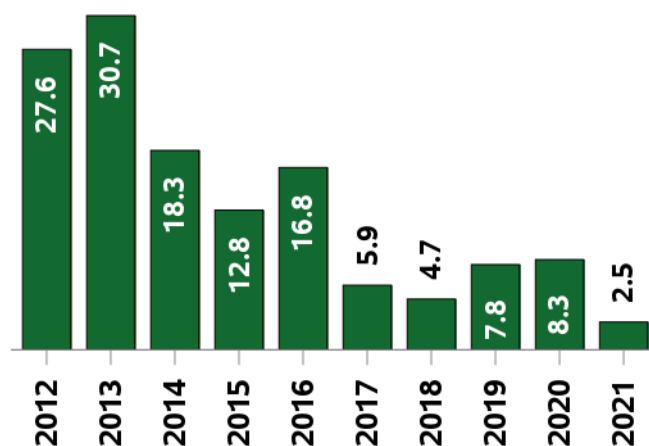
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Grand Forks MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	5	-37.5	-66.7	25.0	-28.6	-44.4	-16.7
Dollar Volume	\$1,625,000	-43.4	-62.5	25.0	-2.2	-33.2	39.5
New Listings	9	-25.0	-66.7	12.5	-60.9	-52.6	-35.7
Active Listings	21	-53.3	-55.3	-30.0	-76.7	-77.2	-66.7
Sales to New Listings Ratio ¹	55.6	66.7	55.6	50.0	30.4	47.4	42.9
Months of Inventory ²	4.2	5.6	3.1	7.5	12.9	10.2	10.5
Average Price	\$325,000	-9.4	12.6	0.0	37.0	20.3	67.4
Median Price	\$279,000	-25.6	-5.4	-16.1	-0.4	-3.8	35.1
Sale to List Price Ratio	99.4	95.4	96.8	95.3	95.3	95.0	93.2
Median Days on Market	14.0	71.5	48.0	120.5	220.0	77.0	66.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	33	10.0	22.2	-5.7	65.0	50.0	200.0
Dollar Volume	\$11,463,333	42.3	37.1	16.8	152.2	127.5	411.2
New Listings	43	-8.5	-20.4	-2.3	-41.9	-48.2	-20.4
Active Listings ³	16	-65.7	-57.2	-50.0	-77.1	-79.2	-75.4
Sales to New Listings Ratio ⁴	76.7	63.8	50.0	79.5	27.0	26.5	20.4
Months of Inventory ⁵	2.4	7.8	6.9	4.6	17.5	17.5	29.5
Average Price	\$347,374	29.4	12.2	23.9	52.8	51.7	70.4
Median Price	\$323,333	18.3	7.8	8.9	49.7	37.6	43.7
Sale to List Price Ratio	99.0	95.9	96.9	95.5	94.2	93.4	93.3
Median Days on Market	27.0	83.0	63.0	47.0	216.5	96.5	70.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

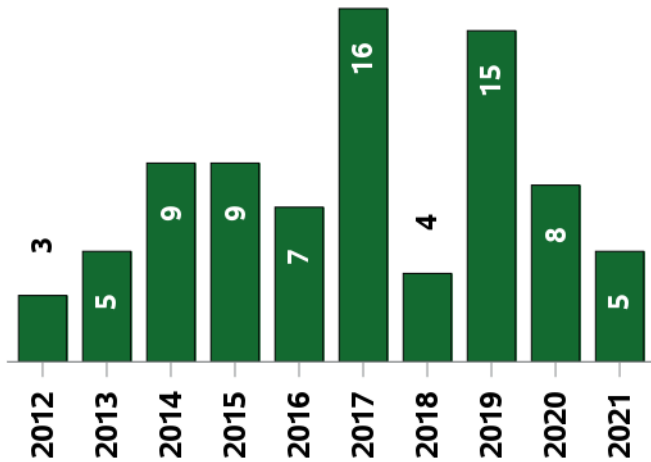
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

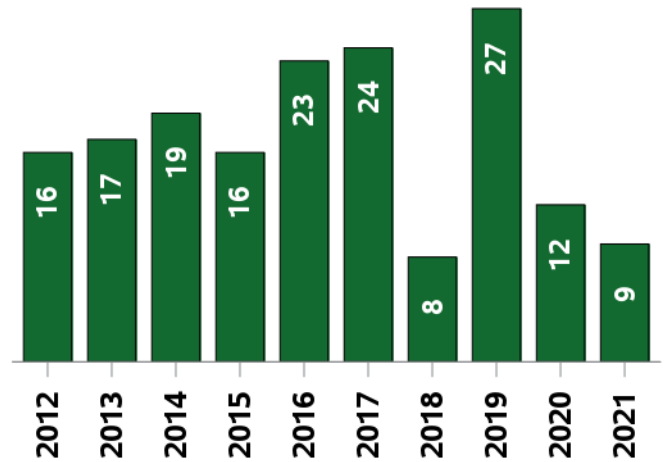
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Grand Forks MLS® Single Family Market Activity

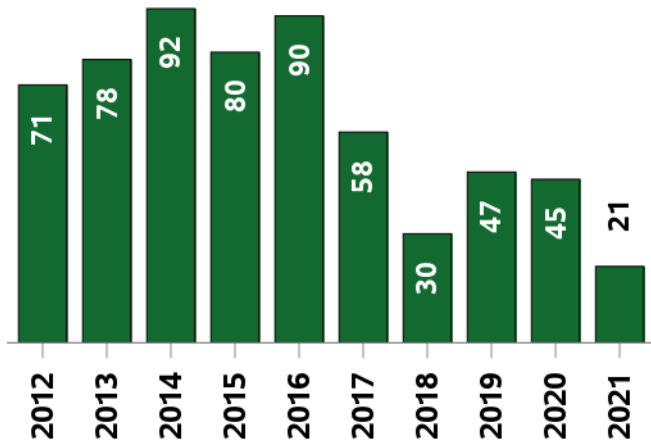
Sales Activity (May only)



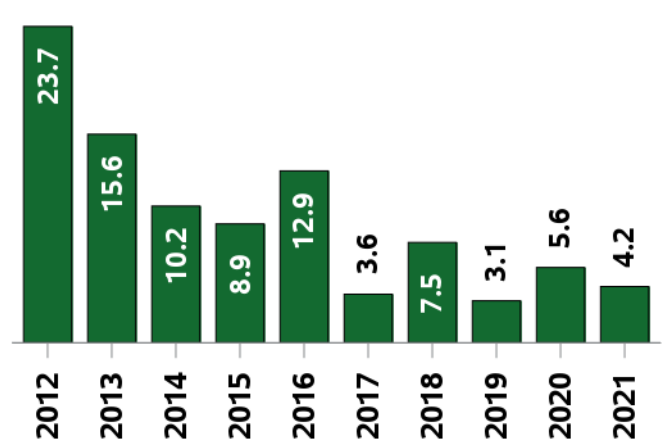
New Listings (May only)



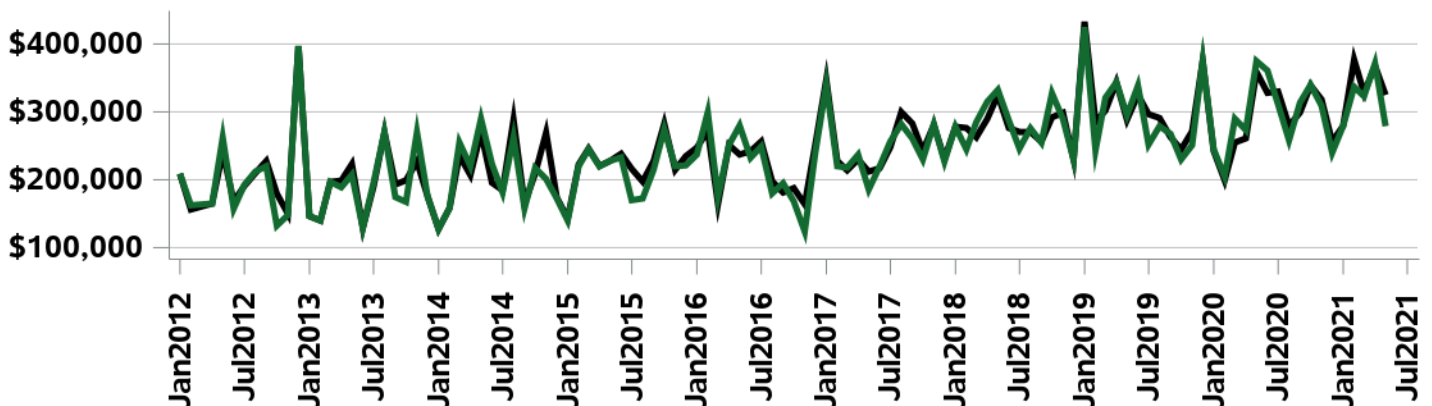
Active Listings (May only)



Months of Inventory (May only)

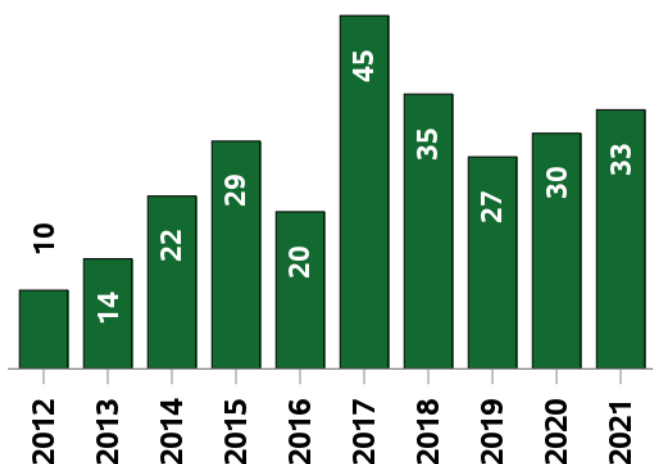


Average Price and Median Price

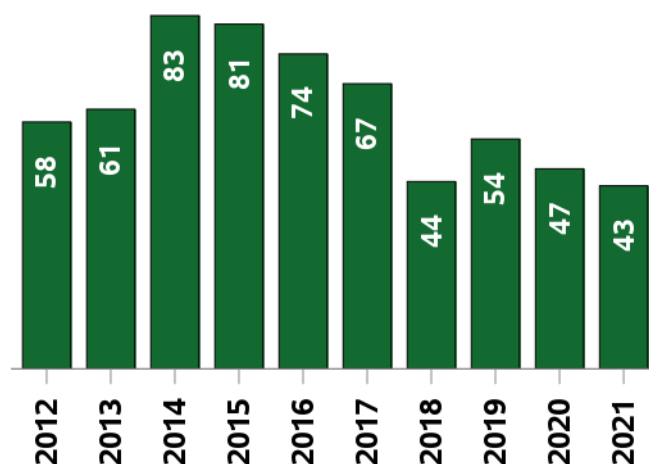


Grand Forks MLS® Single Family Market Activity

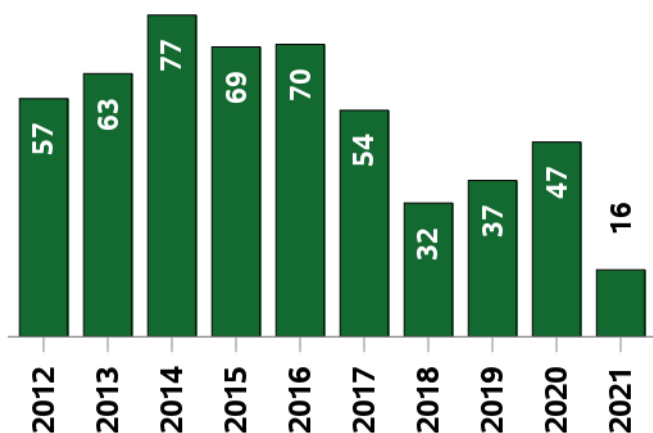
Sales Activity (May Year-to-date)



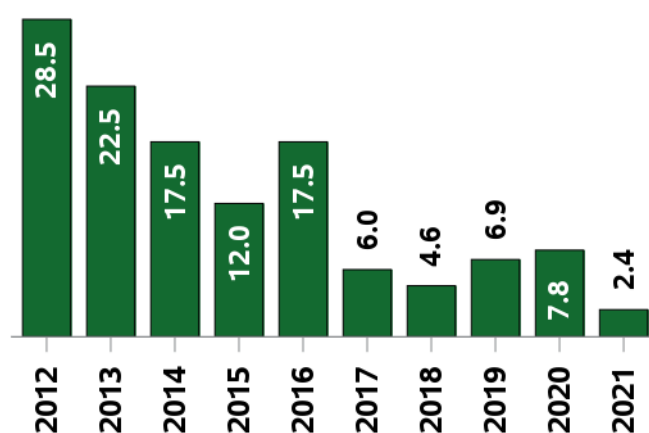
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	22	633.3	120.0	69.2	340.0	120.0	2,100.0
Dollar Volume	\$9,860,800	1,327.0	179.8	164.3	527.7	160.2	3,453.4
New Listings	32	68.4	3.2	77.8	77.8	113.3	52.4
Active Listings	39	-51.3	-61.0	-48.0	-55.7	-51.9	-63.2
Sales to New Listings Ratio ¹	68.8	15.8	32.3	72.2	27.8	66.7	4.8
Months of Inventory ²	1.8	26.7	10.0	5.8	17.6	8.1	106.0
Average Price	\$448,218	94.6	27.2	56.2	42.7	18.3	61.5
Median Price	\$365,750	127.2	3.8	47.2	3.0	-5.6	31.8
Sale to List Price Ratio	98.4	96.9	97.4	96.5	95.0	96.0	92.8
Median Days on Market	19.5	91.0	26.5	48.0	84.0	53.5	302.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	101	274.1	197.1	102.0	236.7	225.8	741.7
Dollar Volume	\$44,283,276	367.1	258.5	166.5	313.5	282.7	1,081.2
New Listings	118	61.6	16.8	31.1	53.2	51.3	42.2
Active Listings ³	29	-54.2	-61.2	-53.9	-60.9	-56.3	-68.2
Sales to New Listings Ratio ⁴	85.6	37.0	33.7	55.6	39.0	39.7	14.5
Months of Inventory ⁵	1.5	11.9	11.1	6.4	12.5	10.8	38.5
Average Price	\$438,448	24.9	20.7	31.9	22.8	17.4	40.3
Median Price	\$395,000	3.9	6.3	38.0	9.7	16.2	26.4
Sale to List Price Ratio	98.9	97.3	97.5	96.0	95.7	95.2	91.6
Median Days on Market	22.0	91.0	57.0	56.0	51.5	89.0	261.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

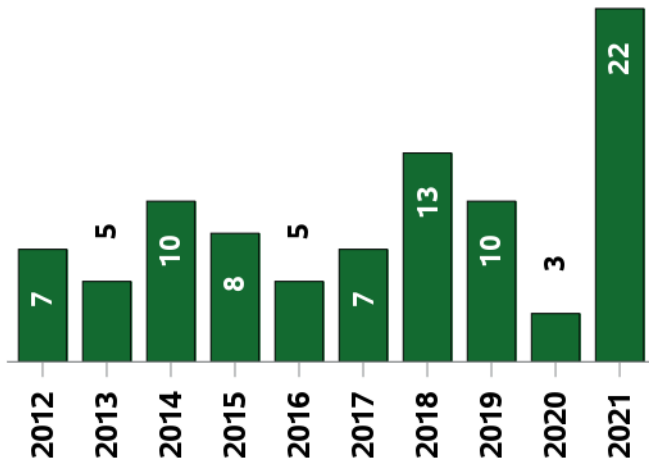
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

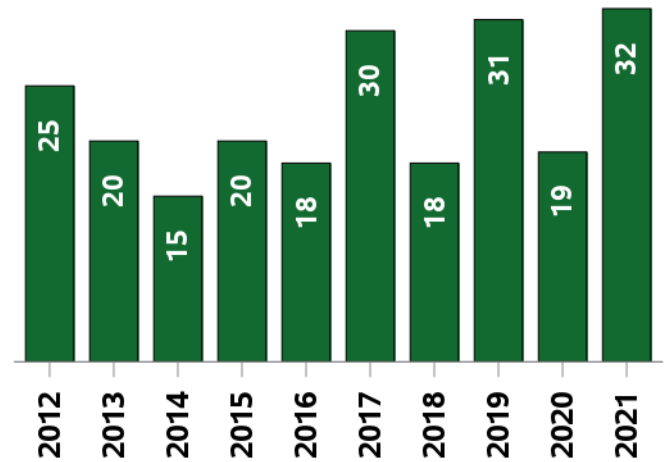
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Residential Market Activity

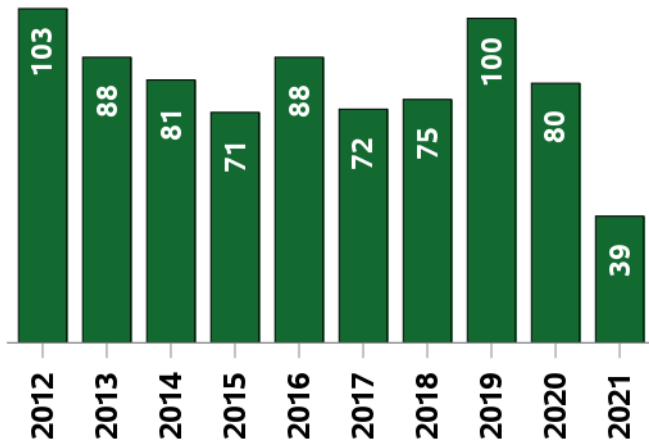
Sales Activity (May only)



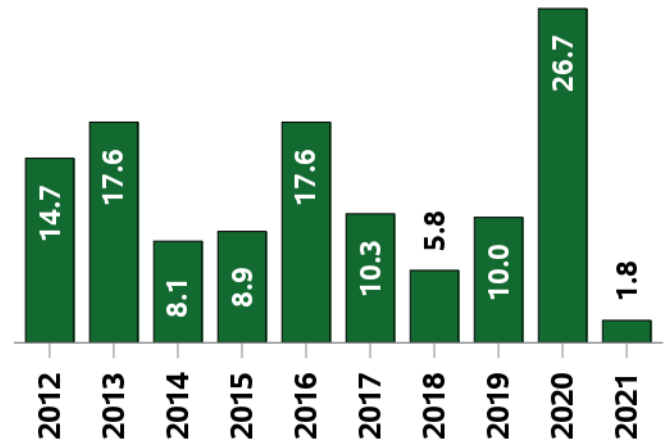
New Listings (May only)



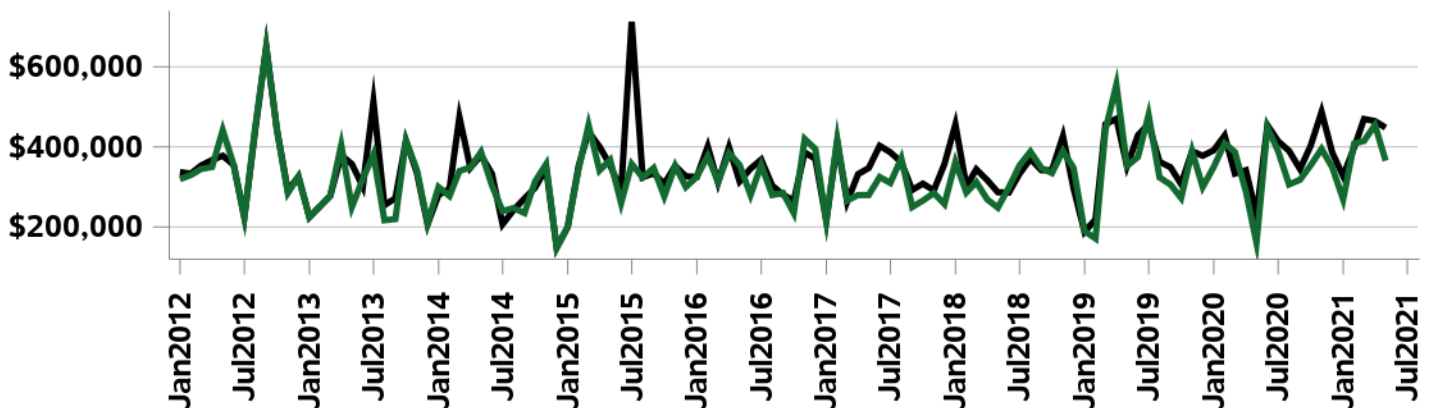
Active Listings (May only)



Months of Inventory (May only)

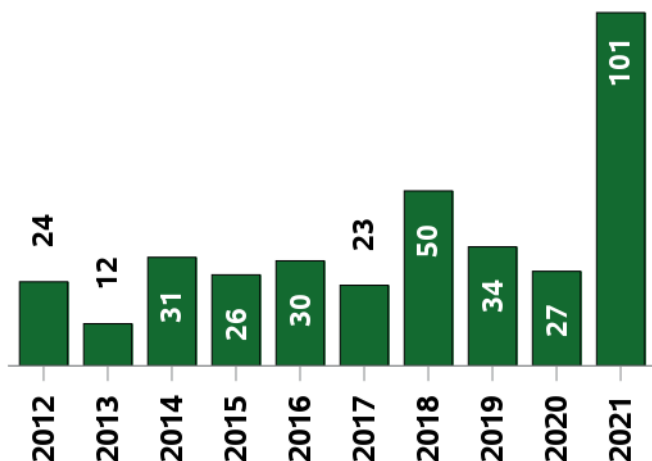


Average Price and Median Price

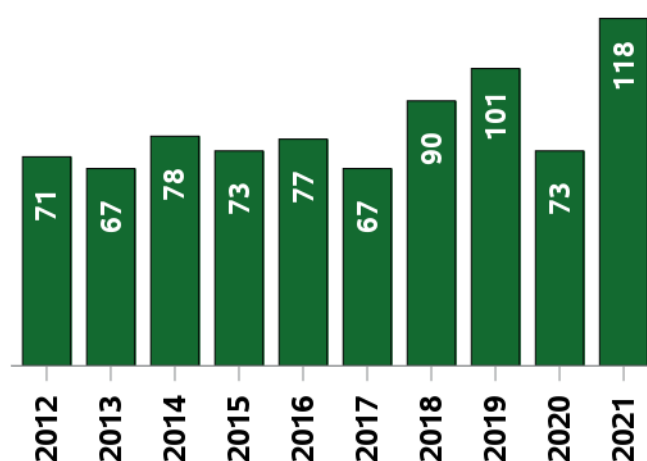


Invermere MLS® Residential Market Activity

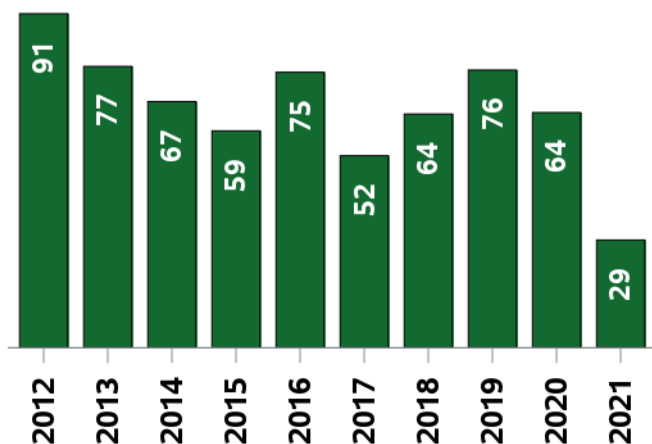
Sales Activity (May Year-to-date)



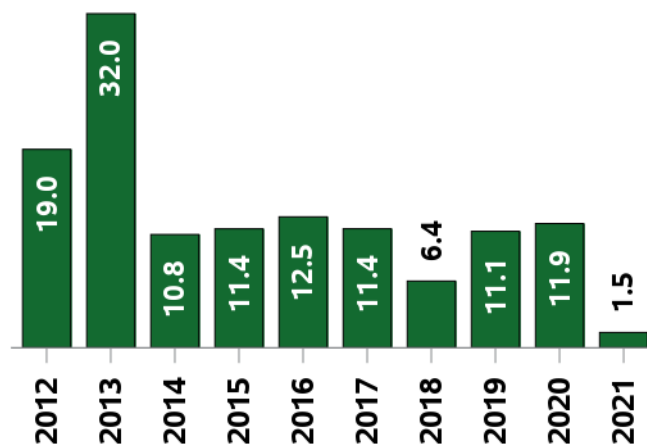
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Invermere MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	9	800.0	80.0	50.0	80.0	12.5	800.0
Dollar Volume	\$5,882,900	1,448.1	169.4	144.3	274.5	86.4	2,020.0
New Listings	14	7.7	-26.3	0.0	40.0	40.0	27.3
Active Listings	19	-52.5	-65.5	-59.6	-63.5	-57.8	-70.3
Sales to New Listings Ratio ¹	64.3	7.7	26.3	42.9	50.0	80.0	9.1
Months of Inventory ²	2.1	40.0	11.0	7.8	10.4	5.6	64.0
Average Price	\$653,656	72.0	49.6	62.8	108.0	65.7	135.6
Median Price	\$699,900	84.2	77.2	76.4	97.2	80.6	152.2
Sale to List Price Ratio	95.7	98.7	97.0	95.4	95.0	95.8	92.8
Median Days on Market	65.0	66.0	29.0	25.0	84.0	41.0	302.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	47	291.7	193.8	113.6	104.3	123.8	370.0
Dollar Volume	\$27,608,326	436.7	249.1	182.0	229.6	205.1	708.2
New Listings	57	58.3	-5.0	3.6	7.5	16.3	-3.4
Active Listings ³	16	-49.7	-62.0	-56.2	-65.3	-56.2	-68.4
Sales to New Listings Ratio ⁴	82.5	33.3	26.7	40.0	43.4	42.9	16.9
Months of Inventory ⁵	1.7	12.9	12.8	8.1	9.8	8.5	24.7
Average Price	\$587,411	37.0	18.9	32.0	61.3	36.3	72.0
Median Price	\$571,000	38.3	22.6	43.9	58.6	59.1	79.0
Sale to List Price Ratio	98.7	97.7	97.4	95.1	95.4	94.8	92.9
Median Days on Market	22.0	129.0	46.5	53.5	41.0	58.0	261.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

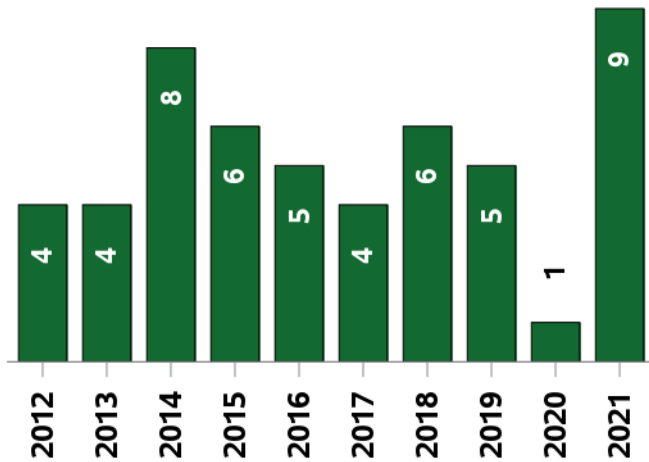
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

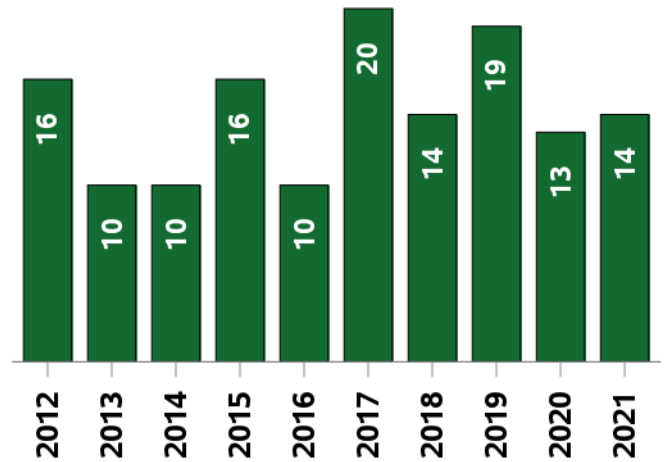
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Invermere MLS® Single Family Market Activity

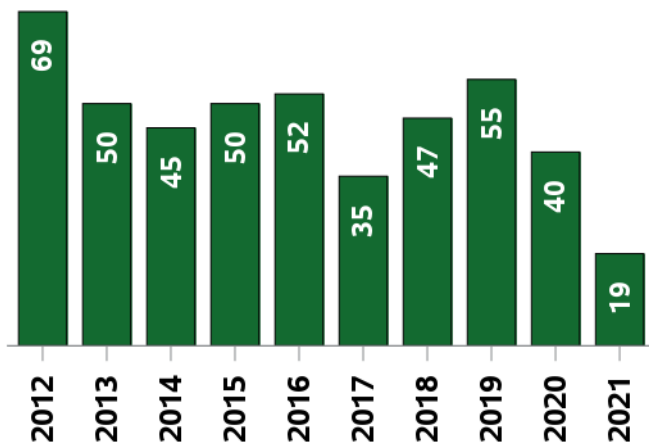
Sales Activity (May only)



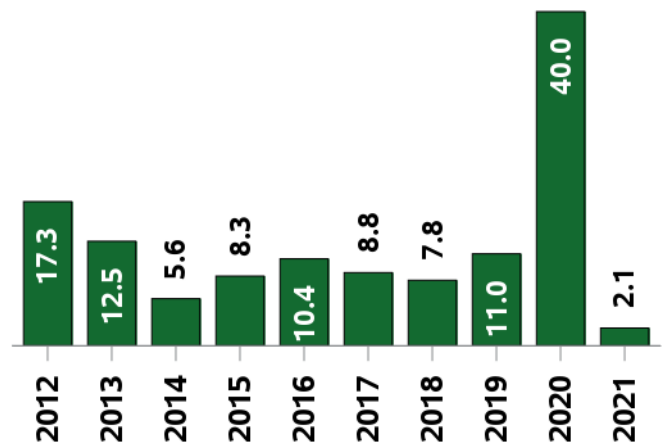
New Listings (May only)



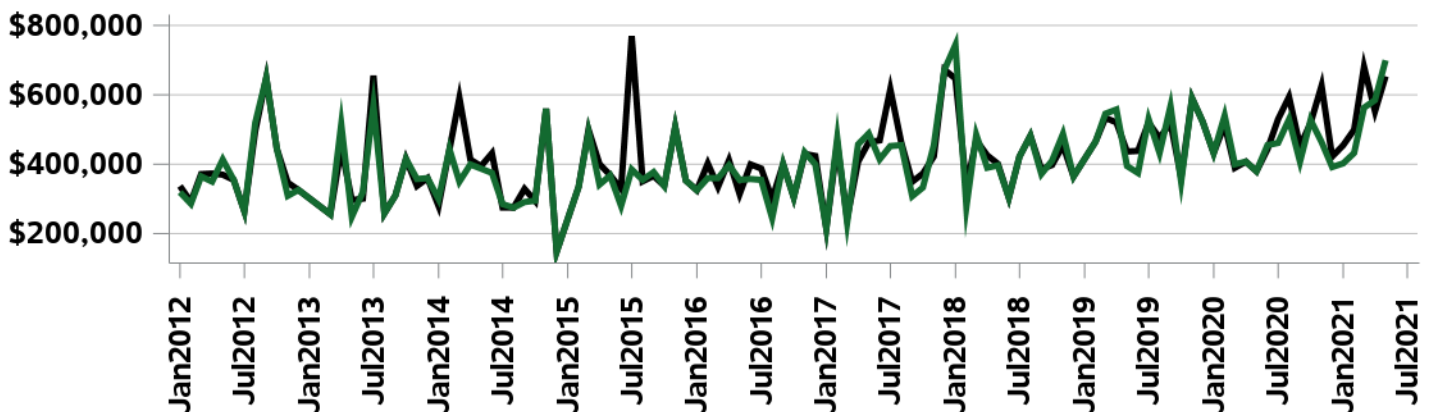
Active Listings (May only)



Months of Inventory (May only)

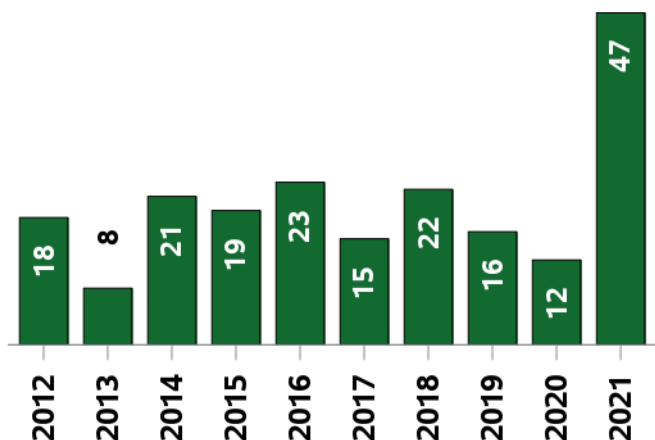


Average Price and Median Price

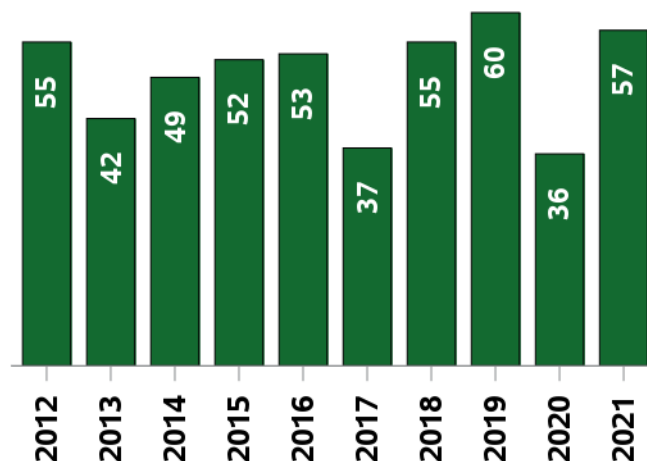


Invermere MLS® Single Family Market Activity

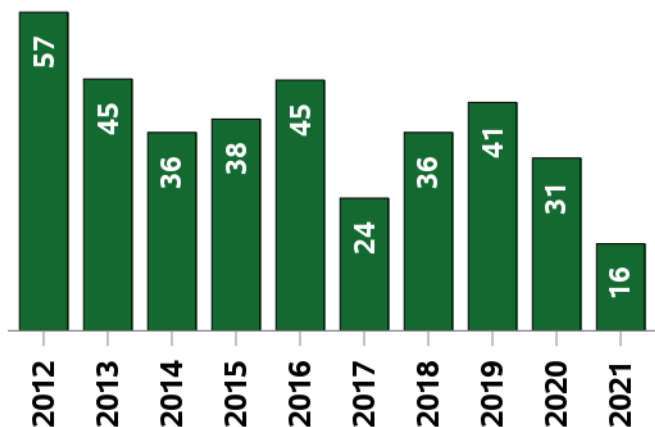
Sales Activity (May Year-to-date)



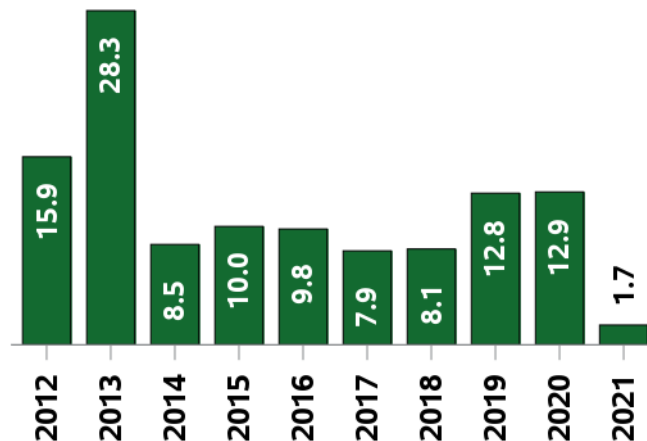
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	21	162.5	0.0	10.5	61.5	0.0	162.5
Dollar Volume	\$7,686,600	234.3	18.1	65.7	178.7	33.7	243.8
New Listings	34	88.9	-29.2	-2.9	-12.8	-17.1	-27.7
Active Listings	66	-21.4	-34.7	-32.0	-57.7	-68.4	-71.8
Sales to New Listings Ratio ¹	61.8	44.4	43.8	54.3	33.3	51.2	17.0
Months of Inventory ²	3.1	10.5	4.8	5.1	12.0	10.0	29.3
Average Price	\$366,029	27.3	18.1	49.9	72.5	33.7	31.0
Median Price	\$329,900	9.1	16.8	26.9	80.3	37.5	28.1
Sale to List Price Ratio	98.4	96.2	97.3	93.5	93.3	93.4	95.4
Median Days on Market	33.0	56.0	23.0	28.0	53.0	60.0	60.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	116	118.9	52.6	38.1	28.9	63.4	146.8
Dollar Volume	\$39,873,620	150.4	78.2	106.0	154.3	111.1	310.4
New Listings	151	43.8	14.4	31.3	15.3	-14.2	4.9
Active Listings ³	53	-25.6	-32.2	-42.8	-65.9	-71.8	-75.1
Sales to New Listings Ratio ⁴	76.8	50.5	57.6	73.0	68.7	40.3	32.6
Months of Inventory ⁵	2.3	6.8	5.2	5.6	8.7	13.3	22.9
Average Price	\$343,738	14.4	16.8	49.2	97.3	29.2	66.3
Median Price	\$333,000	11.0	12.2	60.5	108.8	37.3	54.9
Sale to List Price Ratio	98.6	95.3	95.4	94.5	95.0	94.6	93.9
Median Days on Market	29.5	65.0	37.5	58.5	132.0	120.0	58.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

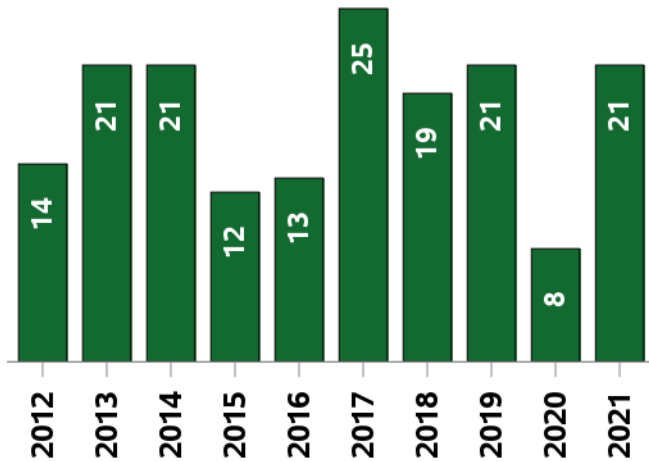
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

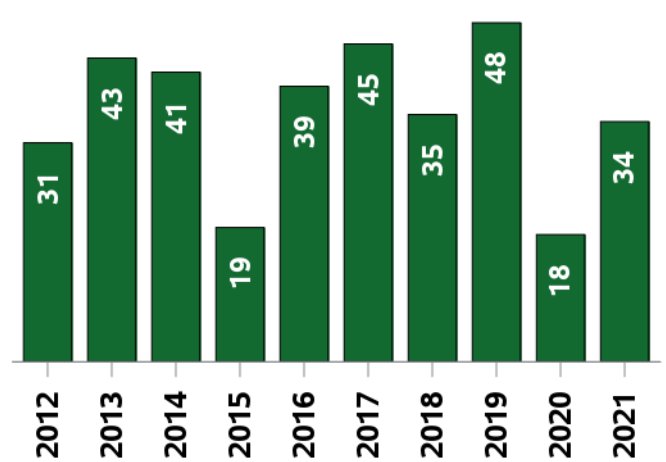
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Residential Market Activity

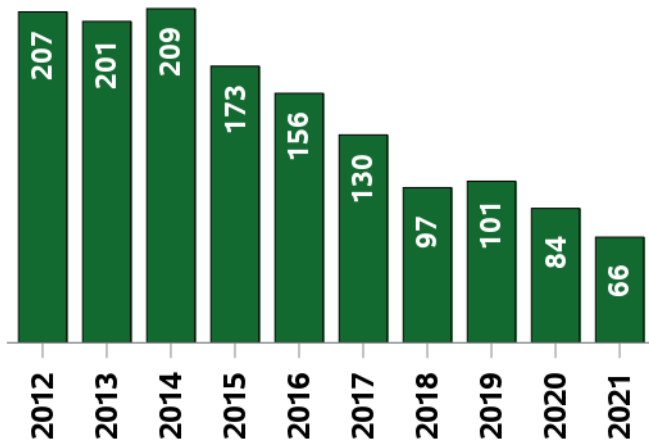
Sales Activity (May only)



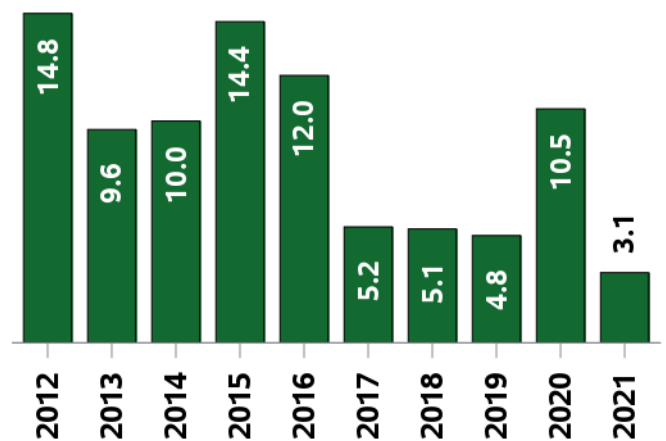
New Listings (May only)



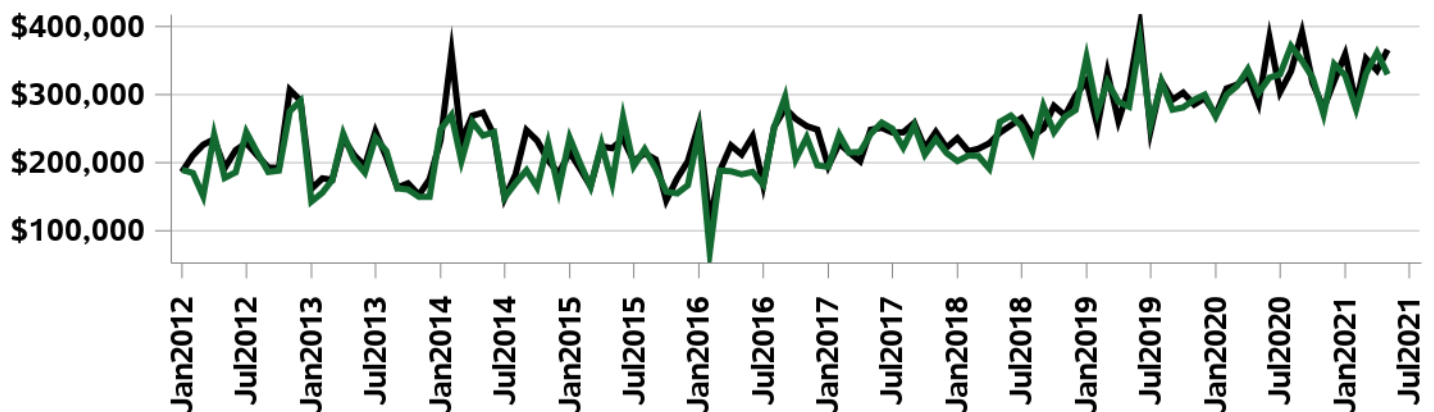
Active Listings (May only)



Months of Inventory (May only)

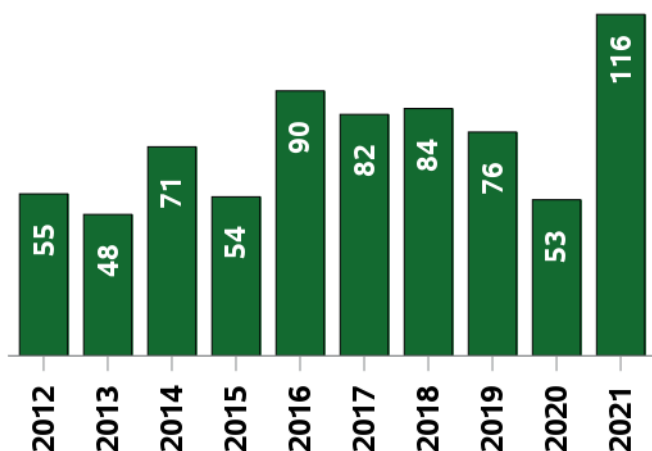


Average Price and Median Price

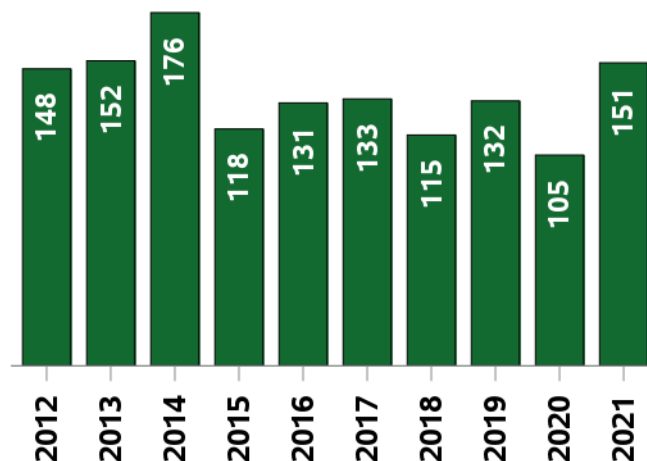


Kimberley MLS® Residential Market Activity

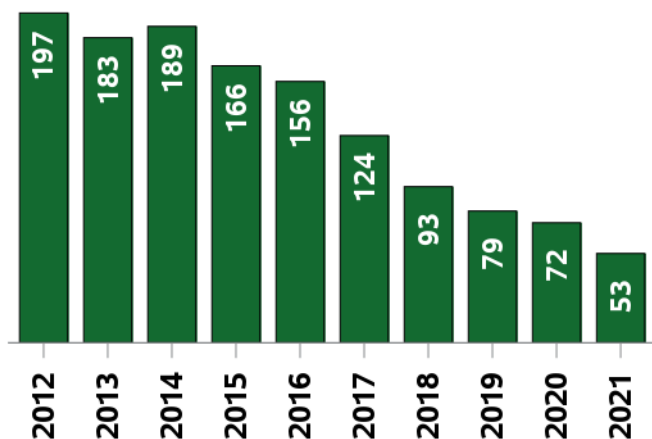
Sales Activity (May Year-to-date)



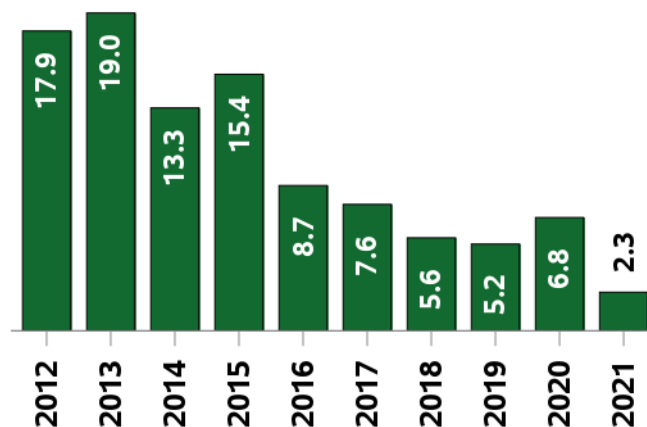
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Kimberley MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	11	83.3	-35.3	-21.4	37.5	-35.3	120.0
Dollar Volume	\$5,050,300	168.6	-10.8	28.0	126.7	-4.3	225.6
New Listings	21	40.0	-36.4	-32.3	-34.4	-41.7	-36.4
Active Listings	38	-26.9	-41.5	-17.4	-56.3	-62.7	-70.3
Sales to New Listings Ratio ¹	52.4	40.0	51.5	45.2	25.0	47.2	15.2
Months of Inventory ²	3.5	8.7	3.8	3.3	10.9	6.0	25.6
Average Price	\$459,118	46.5	37.8	62.9	64.9	47.9	48.0
Median Price	\$355,000	7.3	9.2	28.9	40.3	20.3	31.5
Sale to List Price Ratio	98.6	97.5	96.6	95.1	94.6	95.2	95.8
Median Days on Market	41.0	42.0	23.0	26.5	28.5	57.0	70.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	63	50.0	21.2	23.5	34.0	18.9	65.8
Dollar Volume	\$27,049,720	94.7	49.3	84.0	133.5	76.6	224.1
New Listings	88	14.3	0.0	12.8	-11.1	-23.5	-17.8
Active Listings ³	27	-37.7	-44.1	-25.5	-64.0	-67.8	-74.6
Sales to New Listings Ratio ⁴	71.6	54.5	59.1	65.4	47.5	46.1	35.5
Months of Inventory ⁵	2.2	5.2	4.7	3.6	8.1	8.0	14.2
Average Price	\$429,361	29.8	23.2	48.9	74.2	48.6	95.5
Median Price	\$380,500	24.1	16.2	40.4	66.2	46.3	63.7
Sale to List Price Ratio	99.9	96.2	96.1	95.6	95.3	95.2	94.5
Median Days on Market	29.0	52.0	38.5	38.0	53.0	105.0	52.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

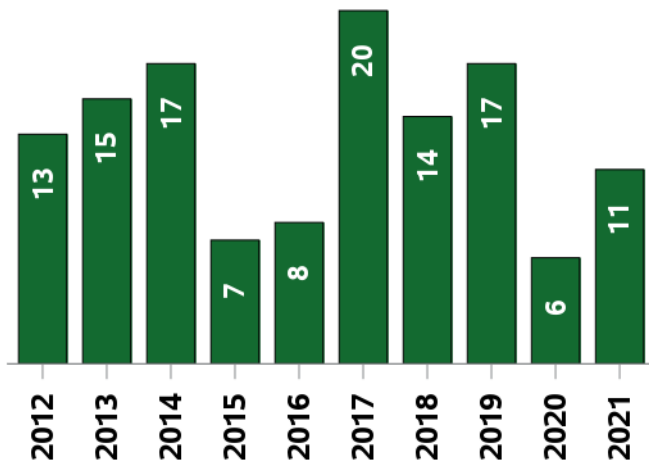
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

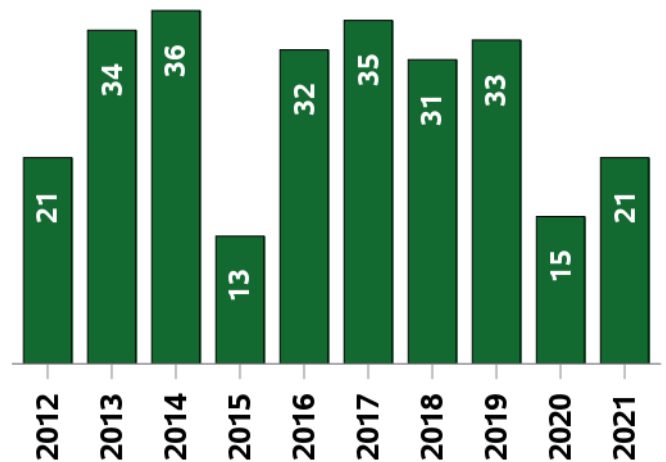
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Kimberley MLS® Single Family Market Activity

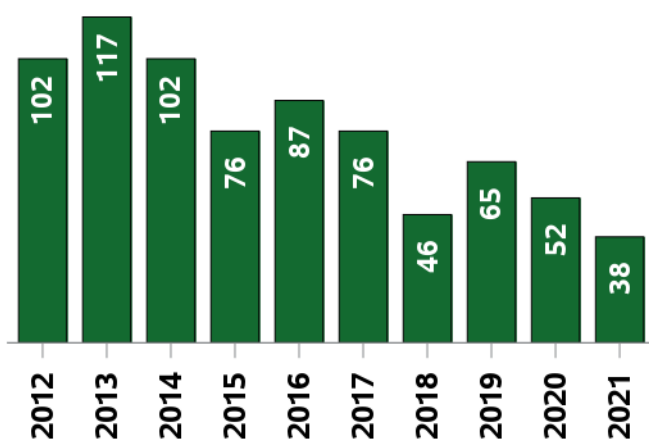
Sales Activity (May only)



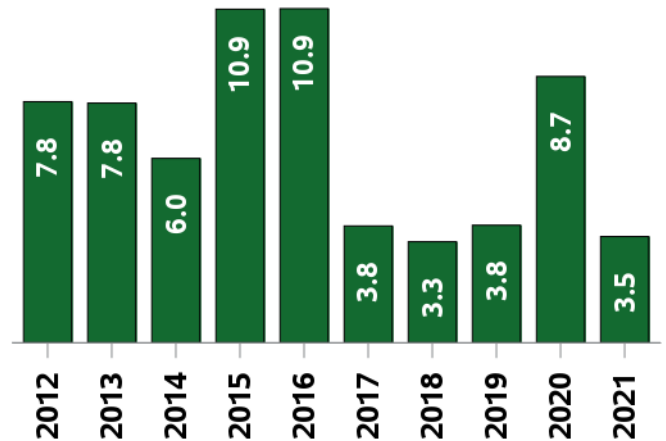
New Listings (May only)



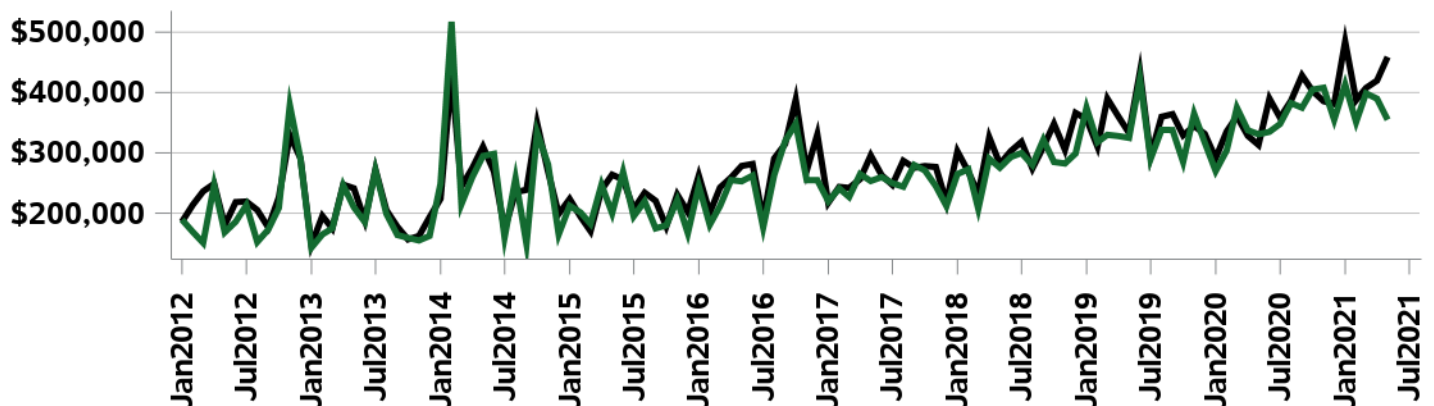
Active Listings (May only)



Months of Inventory (May only)

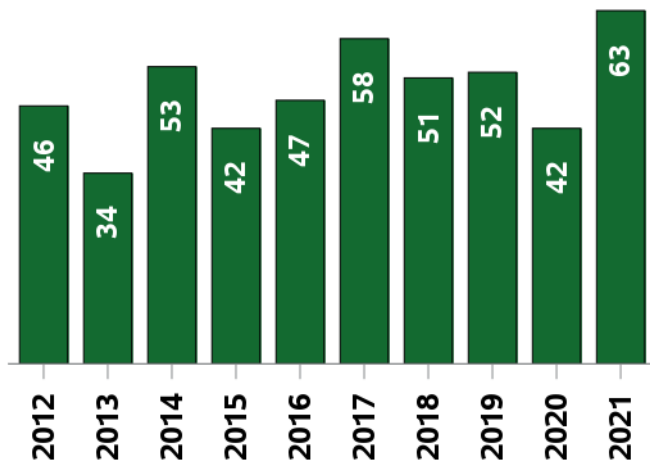


Average Price and Median Price

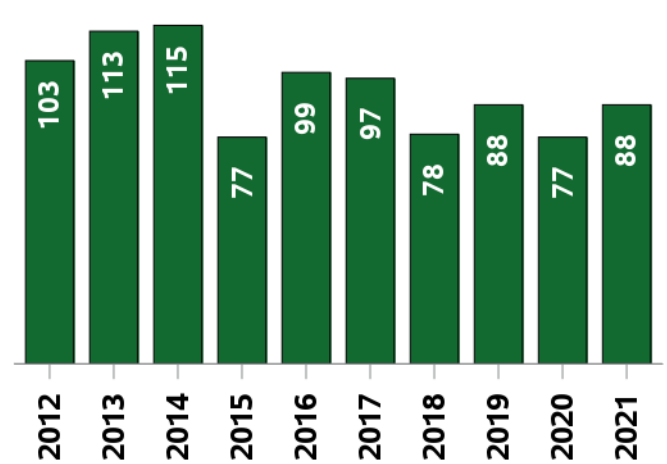


Kimberley MLS® Single Family Market Activity

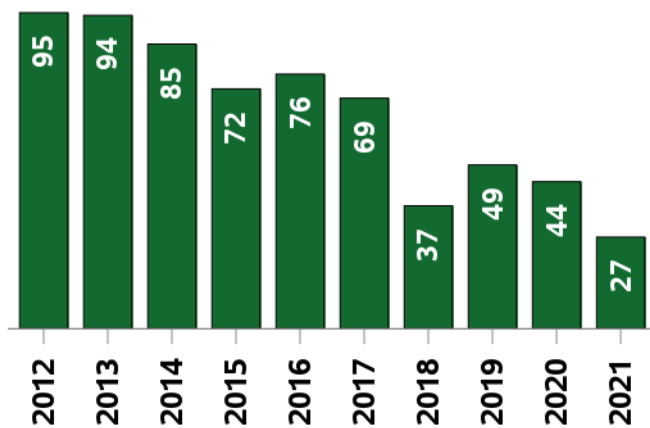
Sales Activity (May Year-to-date)



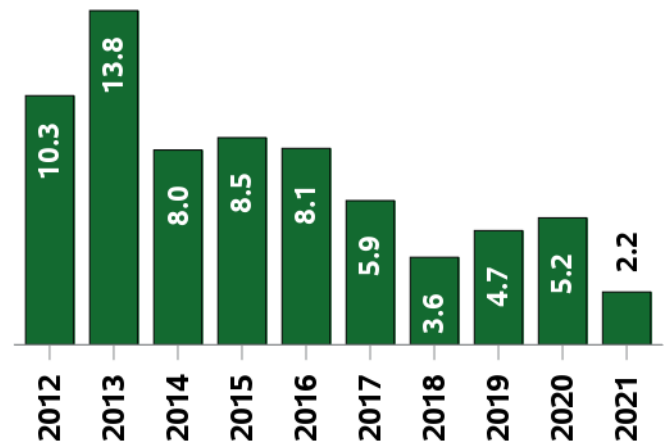
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	16	100.0	-15.8	14.3	-20.0	33.3	100.0
Dollar Volume	\$8,842,010	111.6	-9.7	30.9	40.0	168.9	190.8
New Listings	21	23.5	-19.2	-41.7	-4.5	-25.0	-51.2
Active Listings	53	-46.5	-10.2	10.4	-22.1	-64.4	-68.1
Sales to New Listings Ratio ¹	76.2	47.1	73.1	38.9	90.9	42.9	18.6
Months of Inventory ²	3.3	12.4	3.1	3.4	3.4	12.4	20.8
Average Price	\$552,626	5.8	7.3	14.6	75.0	101.7	45.4
Median Price	\$550,250	-1.7	6.8	9.5	74.4	82.5	66.0
Sale to List Price Ratio	106.3	96.8	98.2	102.7	99.7	96.8	94.9
Median Days on Market	22.5	34.5	35.0	20.5	28.0	65.0	29.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	56	51.4	0.0	21.7	-25.3	16.7	51.4
Dollar Volume	\$32,823,710	72.9	22.0	52.0	29.8	113.8	168.9
New Listings	94	-21.7	1.1	14.6	-17.5	-25.4	-46.0
Active Listings ³	46	-40.5	4.1	78.9	-26.8	-62.9	-61.3
Sales to New Listings Ratio ⁴	59.6	30.8	60.2	56.1	65.8	38.1	21.3
Months of Inventory ⁵	4.1	10.4	3.9	2.8	4.2	12.9	16.0
Average Price	\$586,138	14.2	22.0	24.9	73.9	83.3	77.6
Median Price	\$575,000	12.7	18.6	31.7	80.3	85.5	83.1
Sale to List Price Ratio	105.5	97.3	98.7	99.5	98.1	96.6	95.7
Median Days on Market	22.5	41.0	36.5	26.5	50.0	64.5	48.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

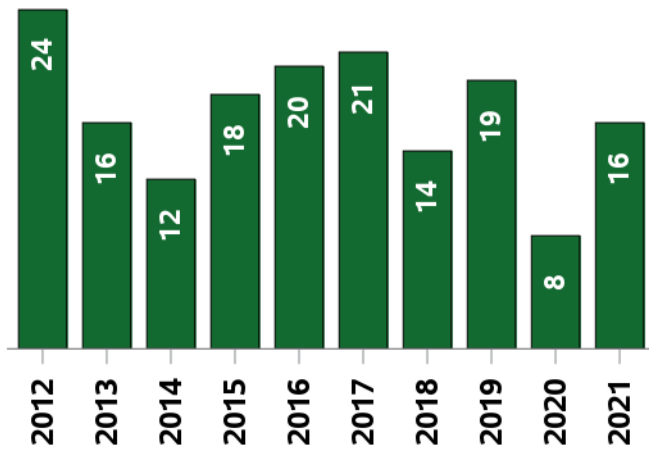
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

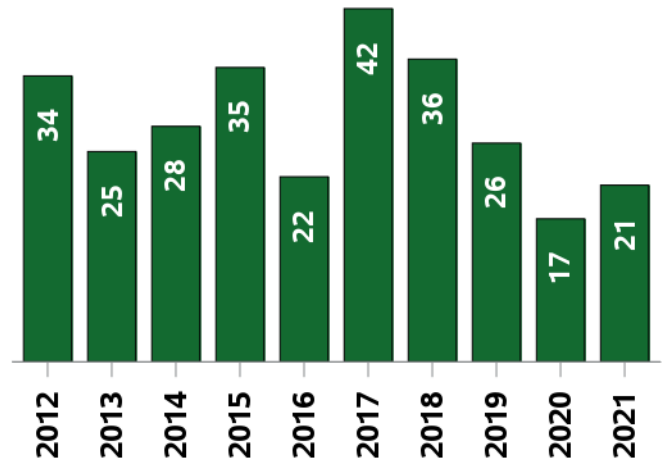
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Residential Market Activity

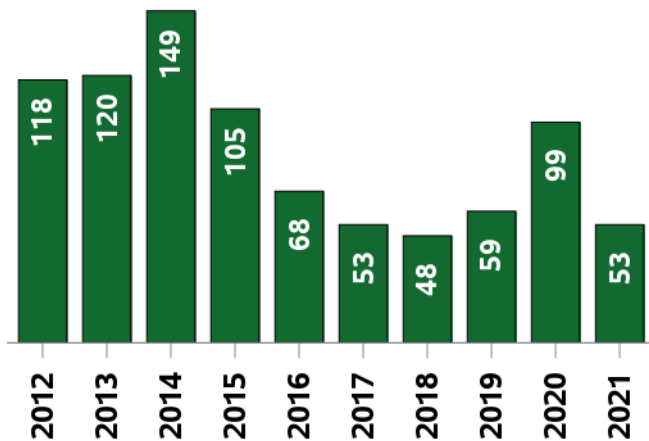
Sales Activity (May only)



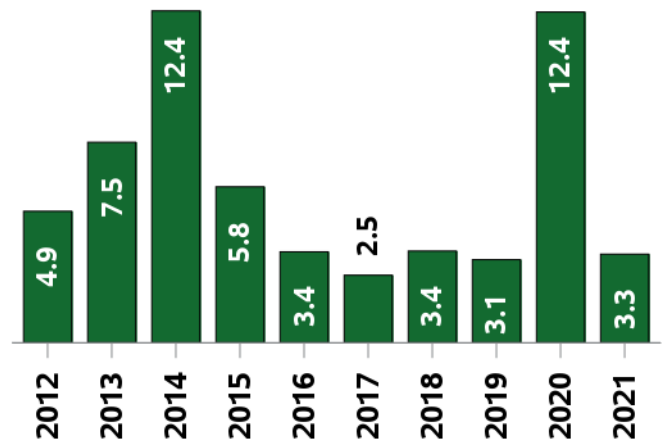
New Listings (May only)



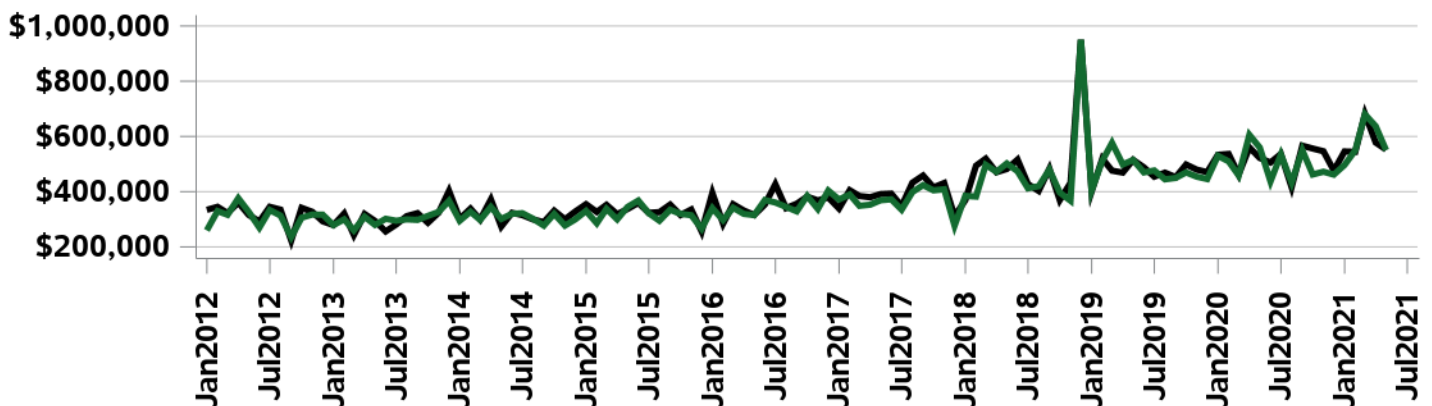
Active Listings (May only)



Months of Inventory (May only)

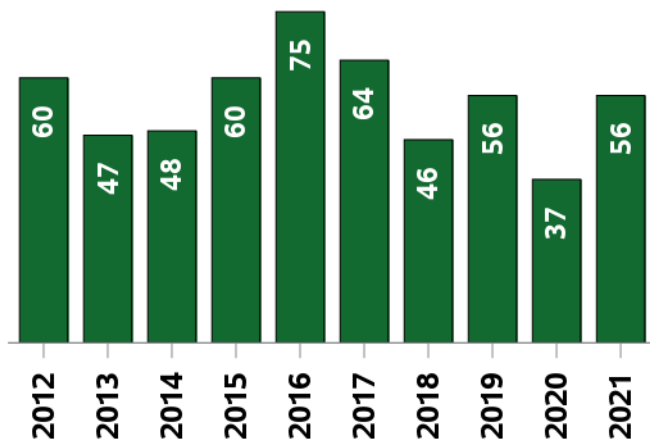


Average Price and Median Price

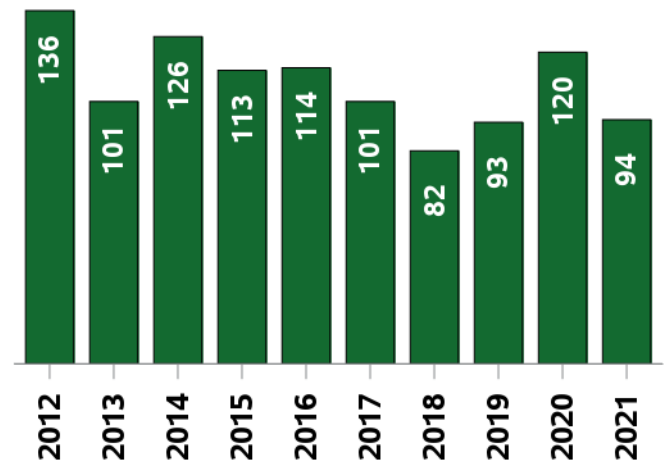


Nelson MLS® Residential Market Activity

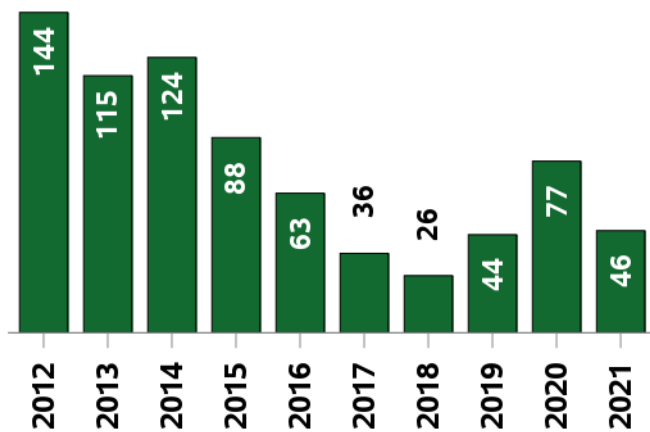
Sales Activity (May Year-to-date)



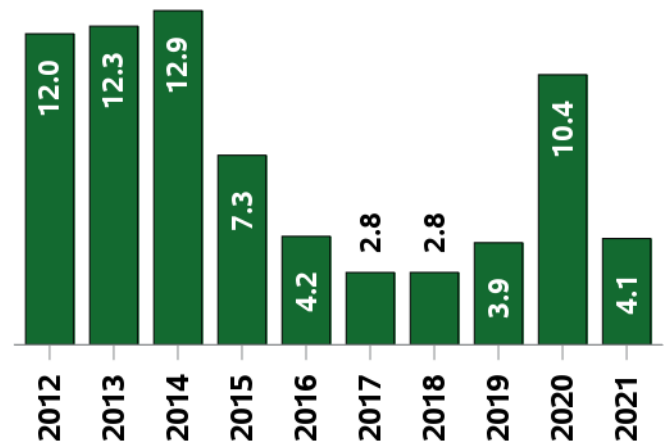
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Nelson MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	9	28.6	-35.7	-25.0	-40.0	28.6	12.5
Dollar Volume	\$5,743,000	58.5	-25.3	-5.9	14.6	176.7	88.9
New Listings	16	14.3	-15.8	-46.7	-5.9	-30.4	-61.0
Active Listings	29	-27.5	-39.6	-27.5	-12.1	-65.9	-69.5
Sales to New Listings Ratio ¹	56.3	50.0	73.7	40.0	88.2	30.4	19.5
Months of Inventory ²	3.2	5.7	3.4	3.3	2.2	12.1	11.9
Average Price	\$638,111	23.3	16.3	25.5	91.1	115.2	67.9
Median Price	\$580,000	2.7	10.6	8.9	79.0	87.1	75.0
Sale to List Price Ratio	110.5	96.6	98.4	102.5	100.8	96.1	94.9
Median Days on Market	21.0	27.0	34.5	21.5	27.0	63.0	29.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	38	26.7	2.7	0.0	-32.1	18.8	26.7
Dollar Volume	\$24,168,400	48.0	23.7	28.5	20.2	118.0	123.2
New Listings	58	5.5	-17.1	-13.4	-15.9	-42.0	-45.3
Active Listings ³	17	-41.0	-49.1	-20.6	-41.8	-72.4	-72.8
Sales to New Listings Ratio ⁴	65.5	54.5	52.9	56.7	81.2	32.0	28.3
Months of Inventory ⁵	2.2	4.8	4.5	2.8	2.6	9.6	10.4
Average Price	\$636,011	16.9	20.4	28.5	77.2	83.6	76.2
Median Price	\$655,000	15.8	26.2	32.8	94.2	108.3	94.7
Sale to List Price Ratio	106.9	97.2	98.5	99.5	98.5	96.2	96.2
Median Days on Market	22.0	41.5	34.0	26.5	32.0	58.5	42.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

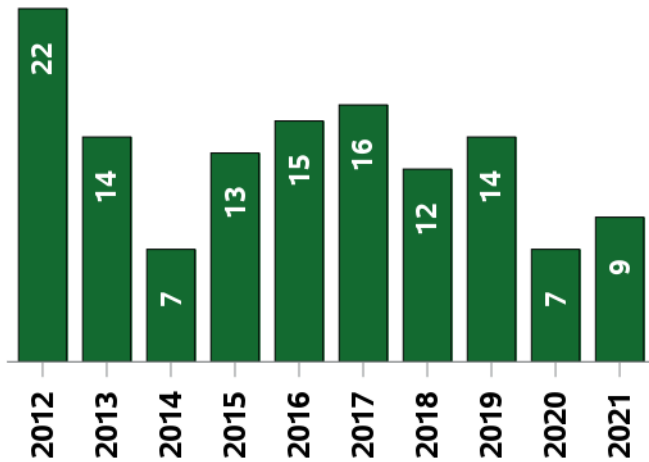
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

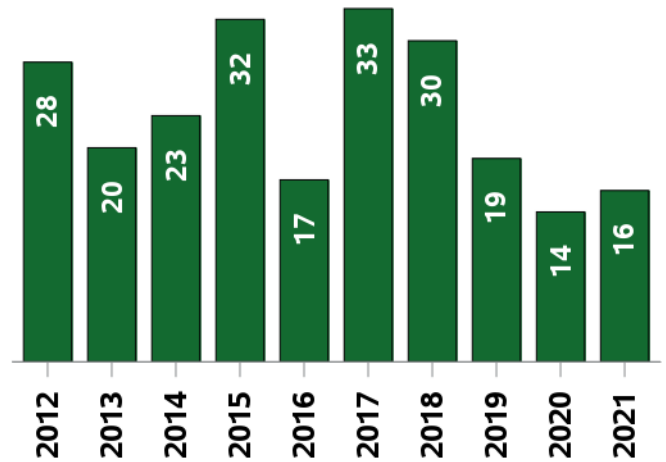
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Nelson MLS® Single Family Market Activity

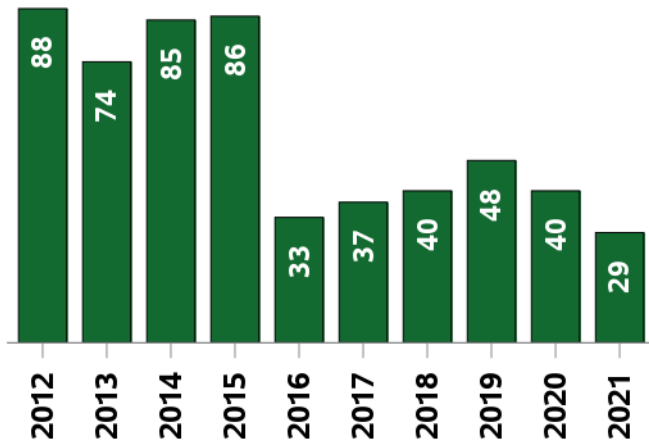
Sales Activity (May only)



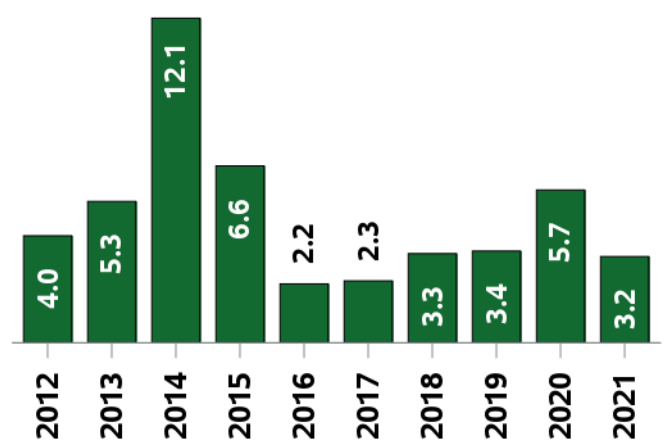
New Listings (May only)



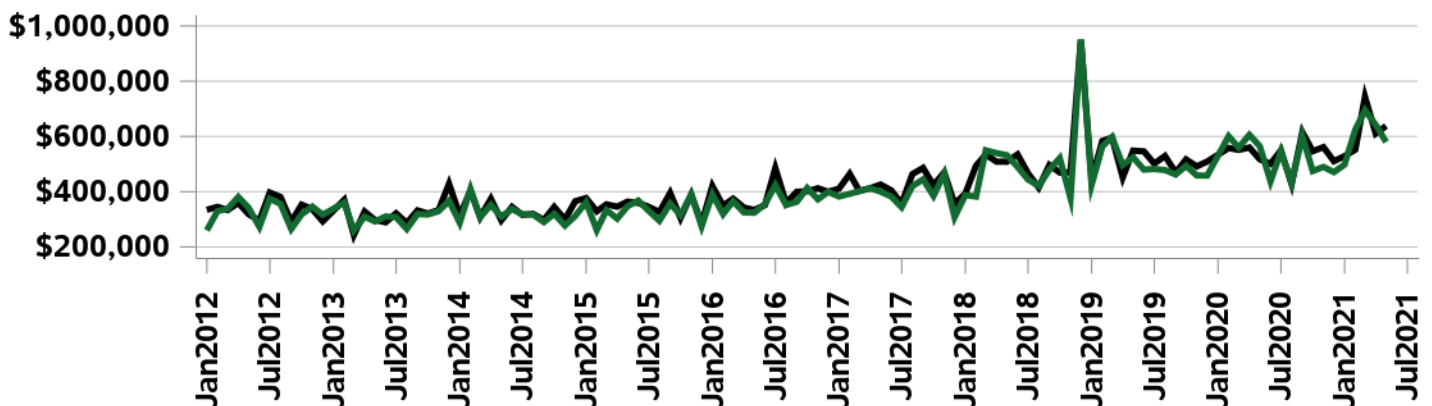
Active Listings (May only)



Months of Inventory (May only)

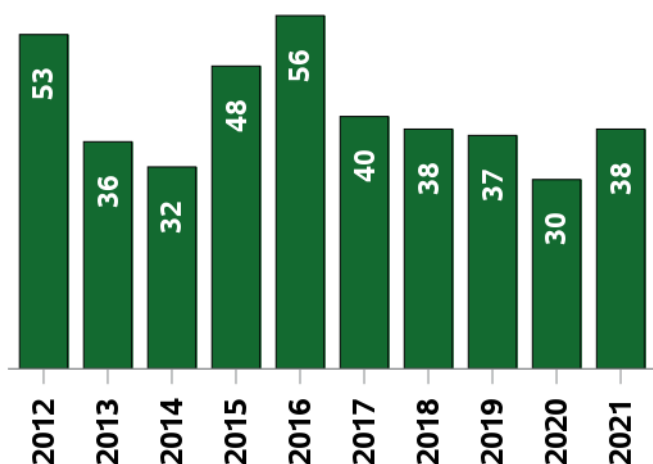


Average Price and Median Price

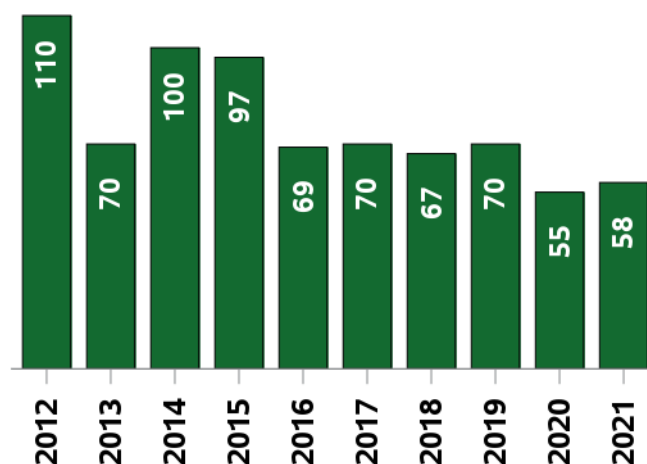


Nelson MLS® Single Family Market Activity

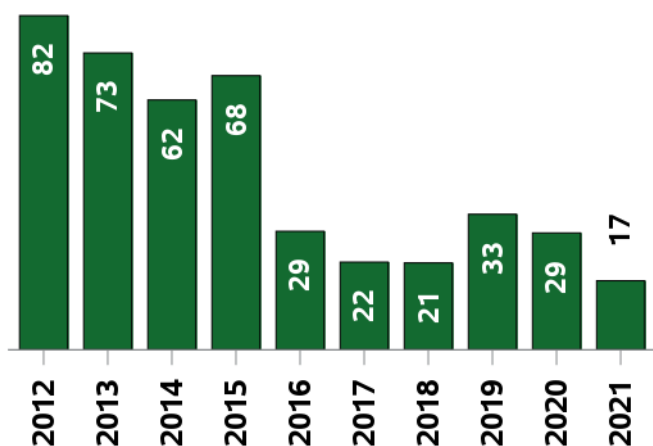
Sales Activity (May Year-to-date)



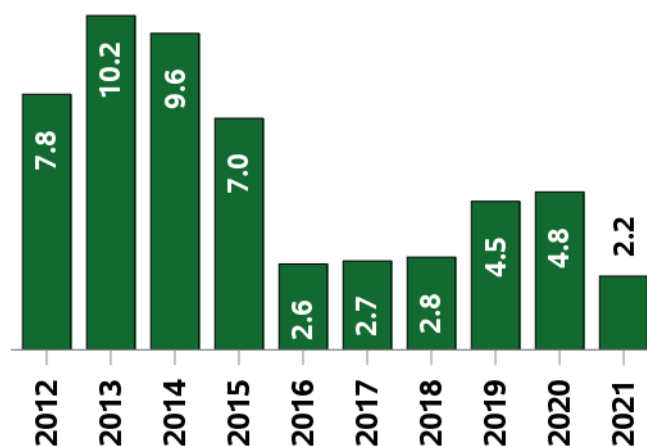
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	15	1,400.0	87.5	87.5	36.4	87.5	114.3
Dollar Volume	\$7,889,250	1,801.0	133.4	219.0	172.7	364.8	387.7
New Listings	17	21.4	88.9	41.7	21.4	-32.0	112.5
Active Listings	26	-45.8	-33.3	-29.7	-63.4	-65.8	-66.7
Sales to New Listings Ratio ¹	88.2	7.1	88.9	66.7	78.6	32.0	87.5
Months of Inventory ²	1.7	48.0	4.9	4.6	6.5	9.5	11.1
Average Price	\$525,950	26.7	24.5	70.1	100.0	147.9	127.6
Median Price	\$509,000	22.7	47.8	53.7	111.2	139.5	142.4
Sale to List Price Ratio	98.6	96.7	96.0	96.5	96.7	94.6	93.0
Median Days on Market	36.0	78.0	140.0	64.0	64.0	216.0	30.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	51	240.0	54.5	30.8	50.0	183.3	131.8
Dollar Volume	\$23,827,481	231.7	56.5	94.5	158.3	496.9	350.3
New Listings	61	27.1	24.5	8.9	8.9	13.0	0.0
Active Listings ³	24	-38.2	-46.6	-30.6	-66.1	-62.1	-70.5
Sales to New Listings Ratio ⁴	83.6	31.3	67.3	69.6	60.7	33.3	36.1
Months of Inventory ⁵	2.3	12.7	6.7	4.4	10.2	17.3	18.2
Average Price	\$467,206	-2.4	1.3	48.7	72.2	110.7	94.3
Median Price	\$444,500	-5.4	13.4	30.7	57.3	112.2	117.4
Sale to List Price Ratio	99.5	96.9	96.5	97.4	95.2	93.0	95.7
Median Days on Market	36.0	69.0	115.0	53.0	76.0	164.5	66.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

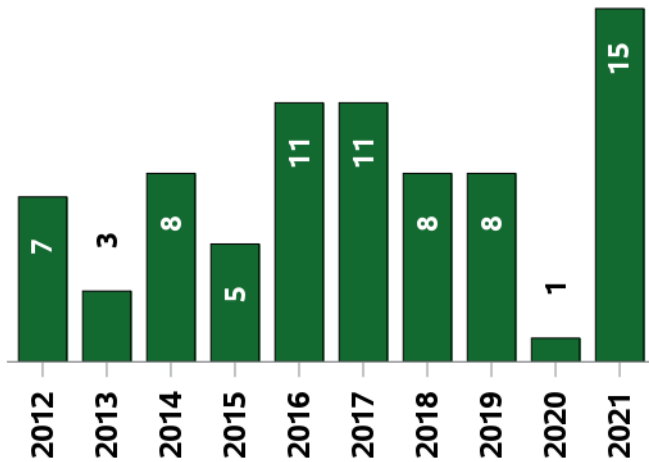
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

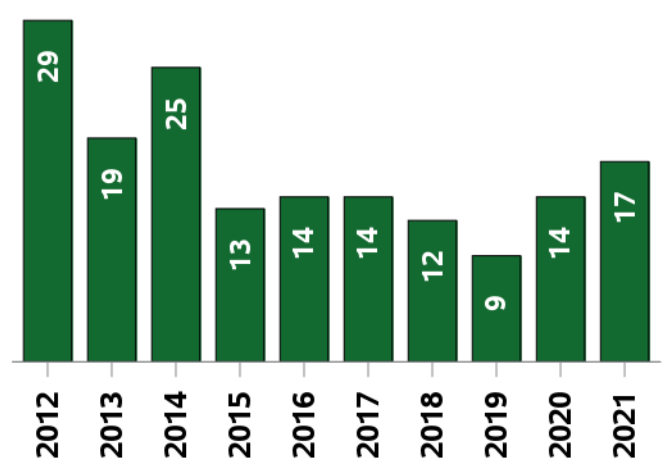
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Residential Market Activity

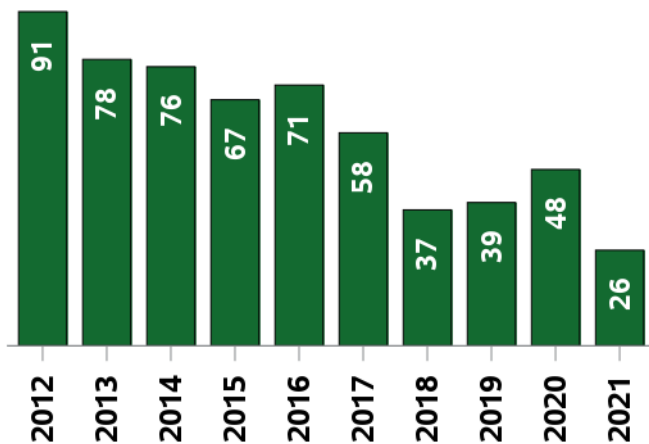
Sales Activity (May only)



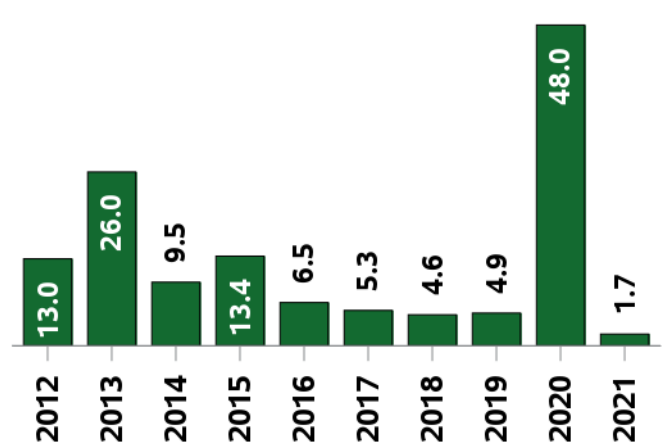
New Listings (May only)



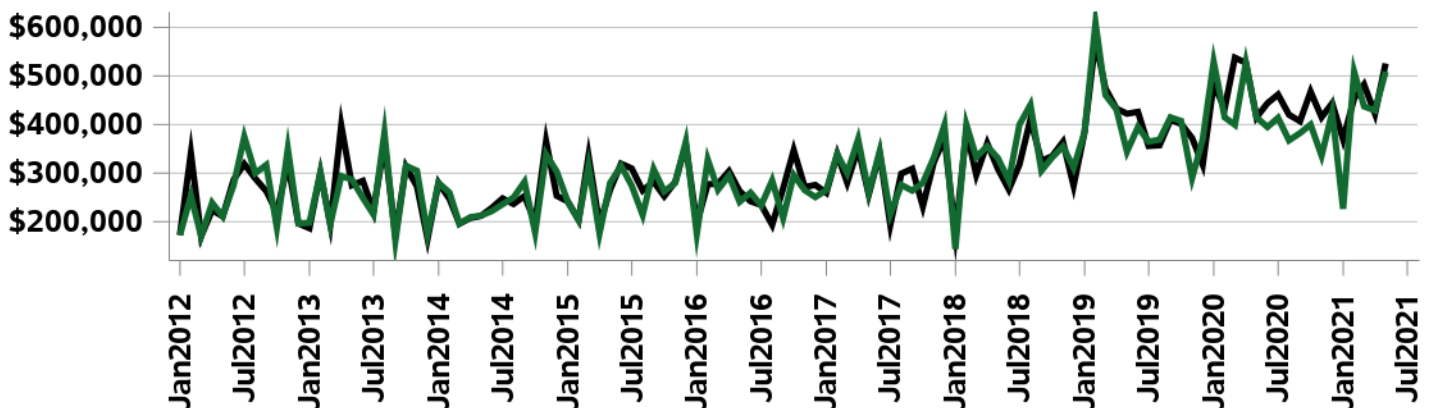
Active Listings (May only)



Months of Inventory (May only)

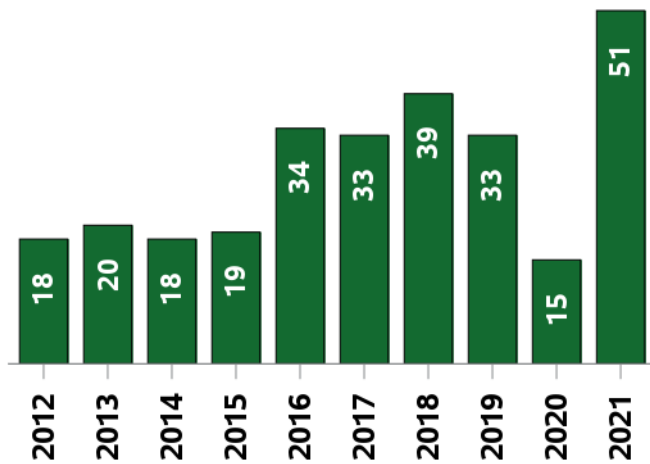


Average Price and Median Price

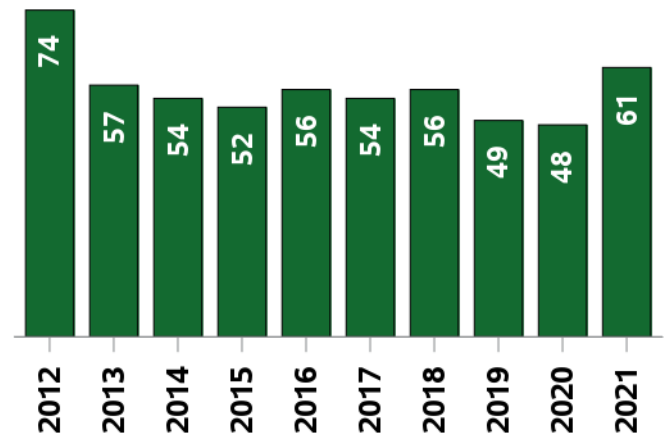


Rossland MLS® Residential Market Activity

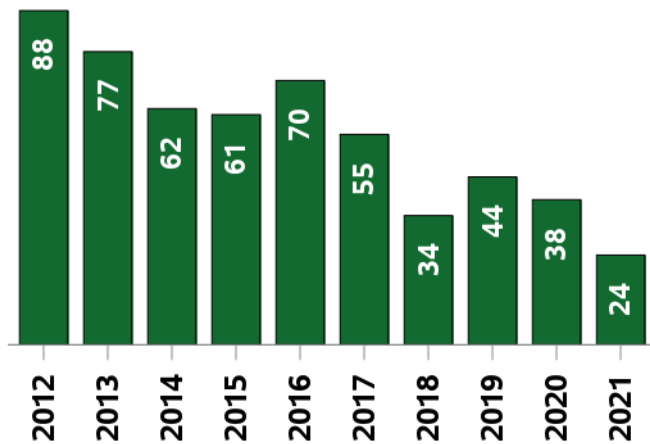
Sales Activity (May Year-to-date)



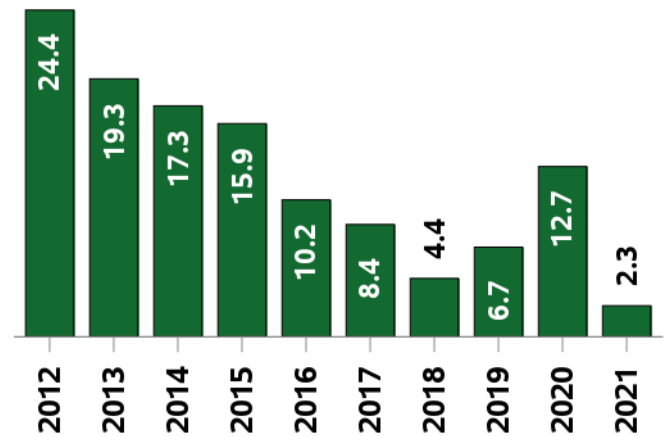
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Rossland MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	12	1,100.0	140.0	200.0	20.0	140.0	71.4
Dollar Volume	\$7,075,500	1,604.9	192.5	399.5	151.5	629.3	337.4
New Listings	13	44.4	85.7	85.7	-7.1	-23.5	116.7
Active Listings	16	-44.8	-36.0	-23.8	-64.4	-65.2	-65.2
Sales to New Listings Ratio ¹	92.3	11.1	71.4	57.1	71.4	29.4	116.7
Months of Inventory ²	1.3	29.0	5.0	5.3	4.5	9.2	6.6
Average Price	\$589,625	42.1	21.9	66.5	109.6	203.9	155.2
Median Price	\$587,500	41.6	30.8	61.5	111.7	193.8	179.8
Sale to List Price Ratio	97.5	96.7	95.8	97.1	97.1	92.9	93.0
Median Days on Market	44.5	78.0	183.0	44.5	55.5	236.0	30.0

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	28	154.5	33.3	12.0	3.7	133.3	55.6
Dollar Volume	\$15,381,181	150.1	39.9	84.9	97.5	511.0	224.0
New Listings	38	22.6	5.6	8.6	-13.6	8.6	-11.6
Active Listings ³	14	-37.4	-42.4	-12.2	-64.9	-61.5	-67.4
Sales to New Listings Ratio ⁴	73.7	35.5	58.3	71.4	61.4	34.3	41.9
Months of Inventory ⁵	2.6	10.5	6.0	3.3	7.6	15.6	12.3
Average Price	\$549,328	-1.7	4.9	65.1	90.4	161.9	108.3
Median Price	\$527,500	-5.5	-7.5	54.2	68.0	163.8	119.8
Sale to List Price Ratio	99.3	96.3	97.5	98.4	95.7	92.1	95.6
Median Days on Market	34.5	69.0	63.0	36.0	64.0	122.0	60.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

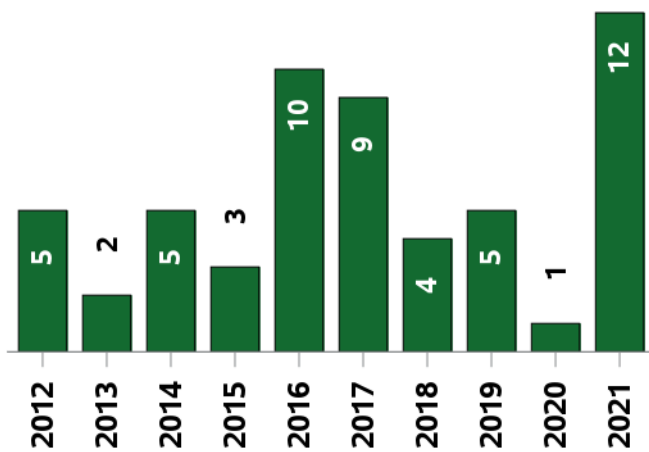
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

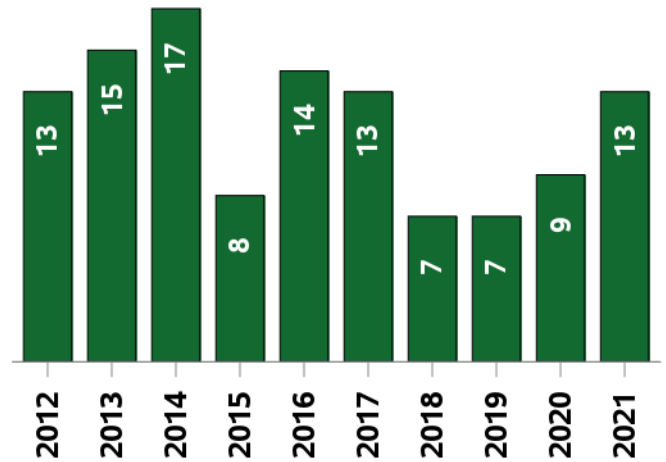
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Rossland MLS® Single Family Market Activity

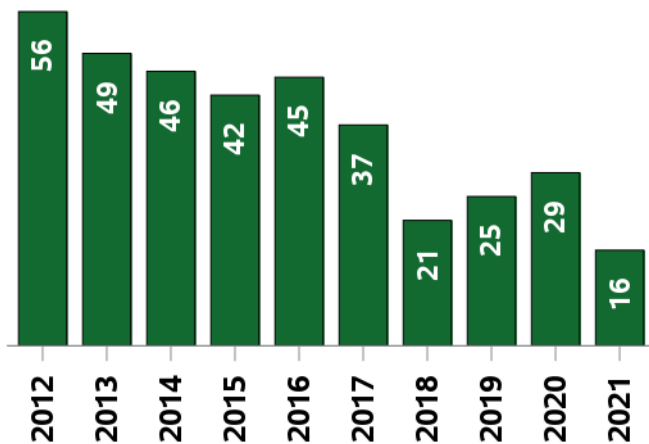
Sales Activity (May only)



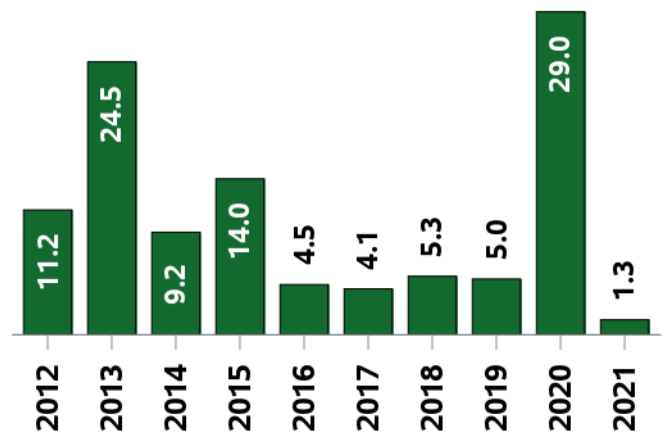
New Listings (May only)



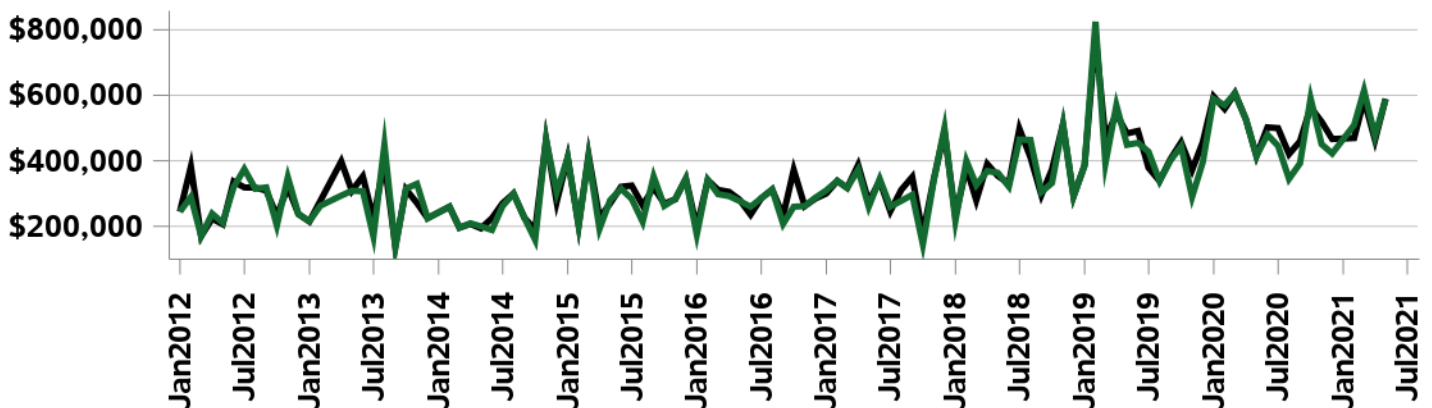
Active Listings (May only)



Months of Inventory (May only)

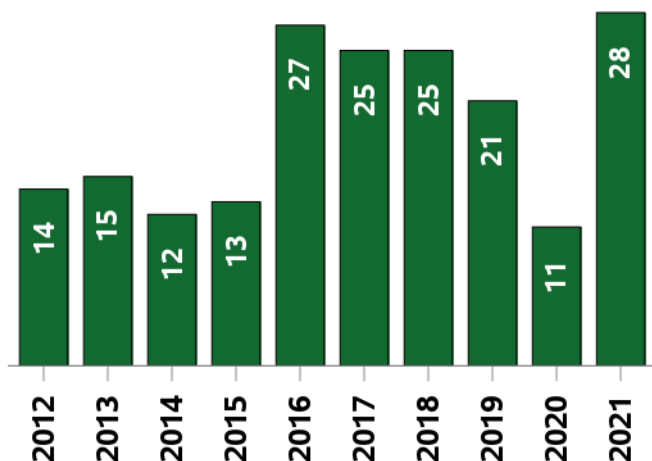


Average Price and Median Price

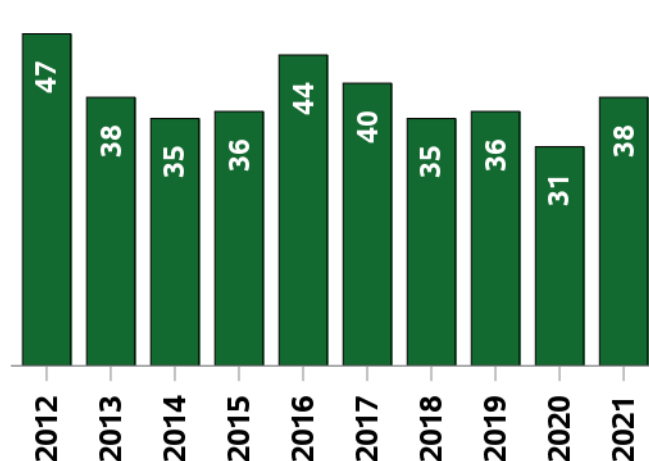


Rossland MLS® Single Family Market Activity

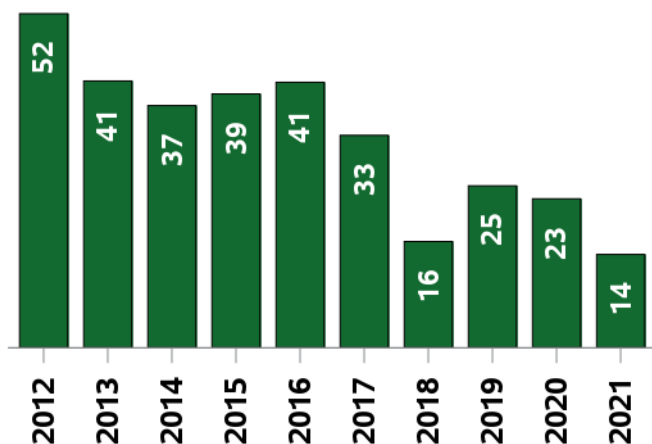
Sales Activity (May Year-to-date)



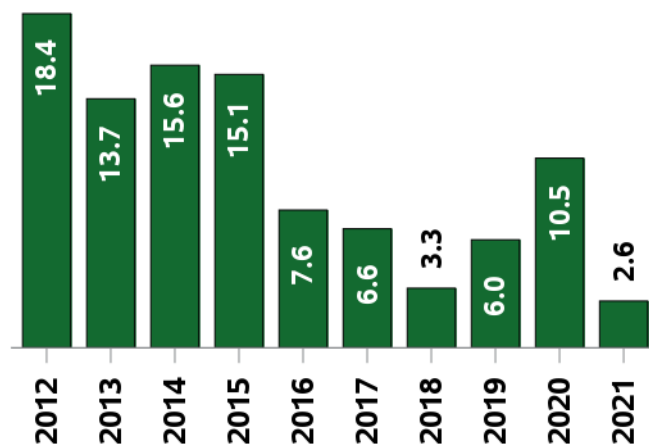
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	16	700.0	14.3	77.8	433.3	100.0	60.0
Dollar Volume	\$4,891,298	934.9	20.2	98.8	1,330.2	108.8	171.3
New Listings	24	84.6	9.1	100.0	14.3	200.0	50.0
Active Listings	38	-28.3	-44.1	-46.5	-66.4	-49.3	-22.4
Sales to New Listings Ratio ¹	66.7	15.4	63.6	75.0	14.3	100.0	62.5
Months of Inventory ²	2.4	26.5	4.9	7.9	37.7	9.4	4.9
Average Price	\$305,706	29.4	5.2	11.8	168.2	4.4	69.6
Median Price	\$226,250	-4.3	-36.3	-22.7	218.7	-27.5	28.2
Sale to List Price Ratio	100.0	93.9	95.2	97.2	83.4	95.0	95.9
Median Days on Market	31.0	36.0	31.0	221.0	186.0	233.0	59.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	57	119.2	67.6	54.1	256.3	111.1	78.1
Dollar Volume	\$16,011,649	167.8	117.8	66.0	481.0	99.9	134.8
New Listings	84	37.7	18.3	33.3	25.4	64.7	68.0
Active Listings ³	33	-30.0	-44.9	-52.0	-66.5	-57.0	-39.4
Sales to New Listings Ratio ⁴	67.9	42.6	47.9	58.7	23.9	52.9	64.0
Months of Inventory ⁵	2.9	9.1	8.9	9.4	31.0	14.3	8.6
Average Price	\$280,906	22.2	29.9	7.7	63.1	-5.3	31.8
Median Price	\$240,000	23.6	47.7	-1.0	56.1	-21.3	3.8
Sale to List Price Ratio	97.8	94.8	94.3	95.7	89.9	95.2	95.3
Median Days on Market	34.0	77.0	81.0	140.0	99.5	147.0	46.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

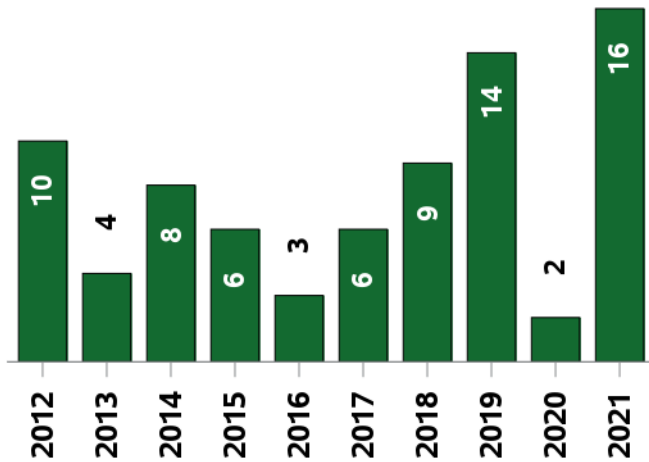
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

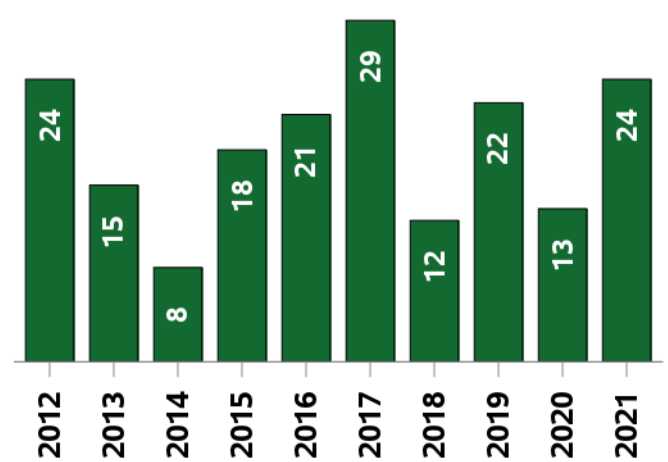
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Residential Market Activity

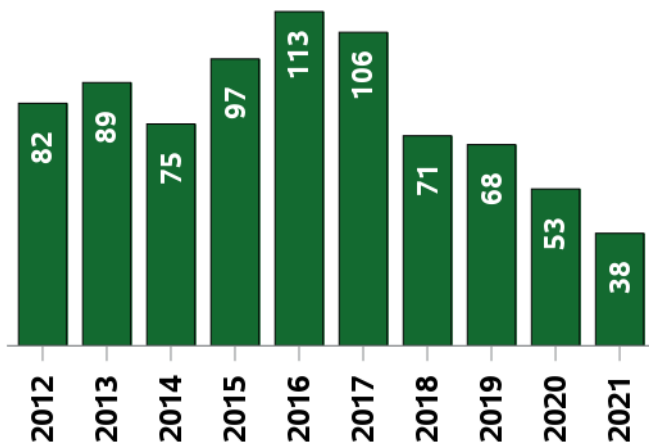
Sales Activity (May only)



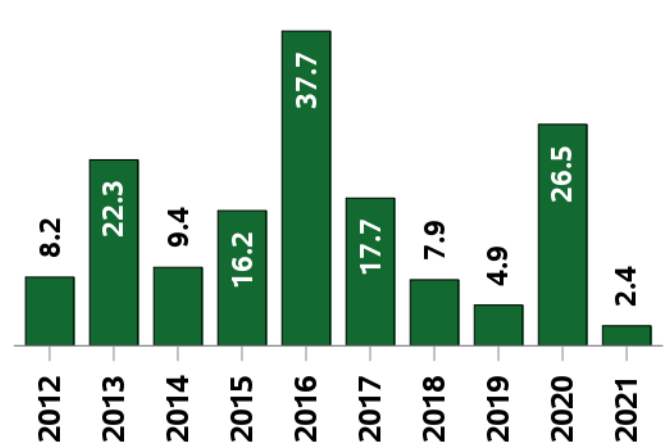
New Listings (May only)



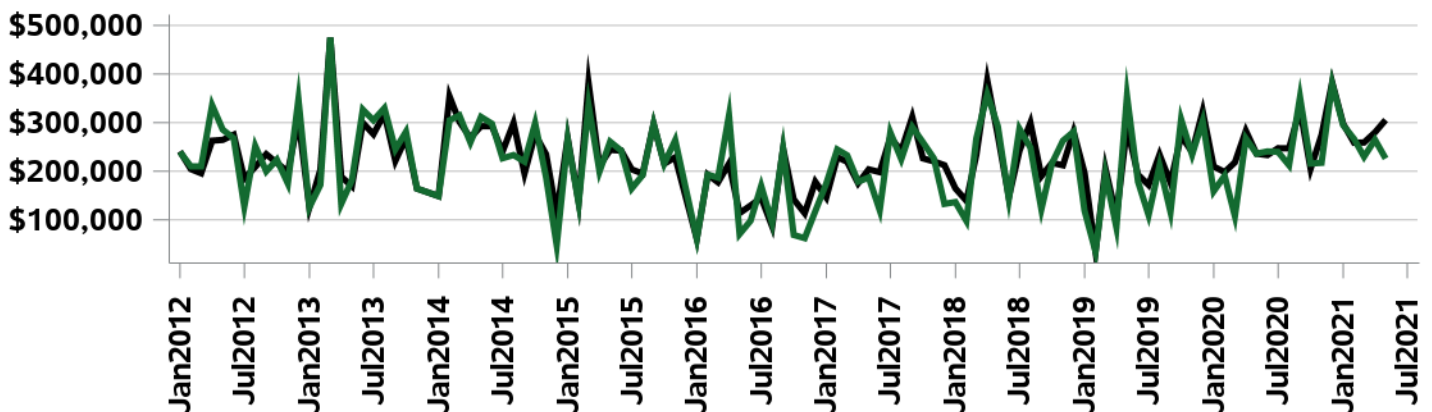
Active Listings (May only)



Months of Inventory (May only)

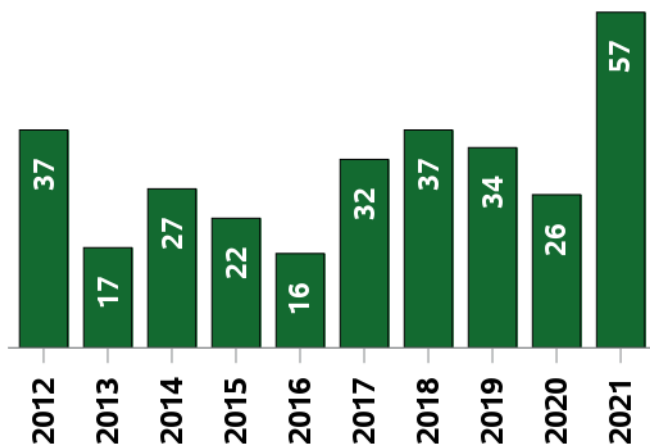


Average Price and Median Price

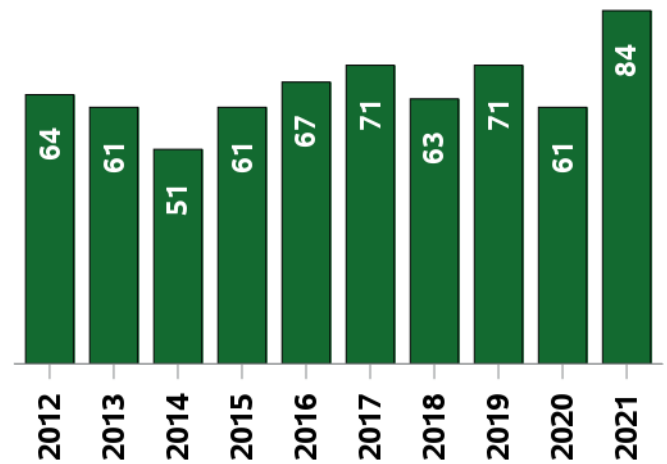


Sparwood MLS® Residential Market Activity

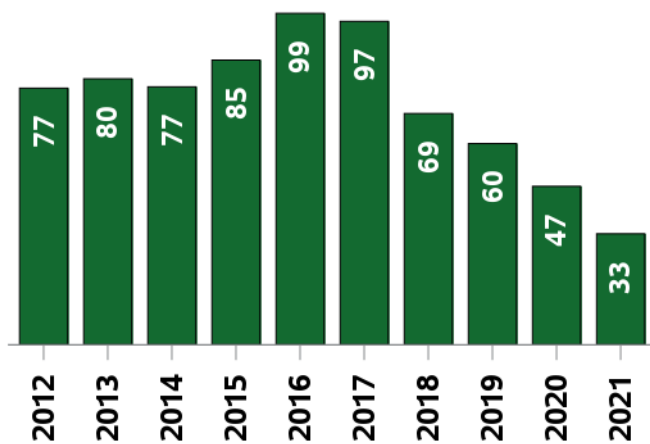
Sales Activity (May Year-to-date)



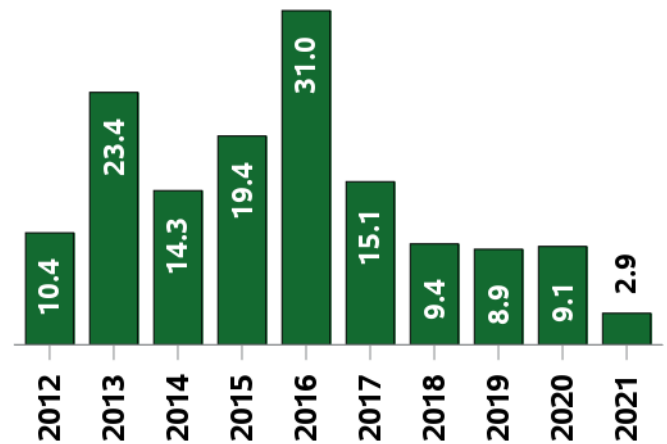
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Sparwood MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	9	350.0	-10.0	28.6	800.0	50.0	50.0
Dollar Volume	\$3,967,398	739.4	7.1	75.1	1,663.3	99.8	167.2
New Listings	13	85.7	0.0	62.5	30.0	333.3	8.3
Active Listings	15	-46.4	-59.5	-60.5	-74.1	-63.4	-55.9
Sales to New Listings Ratio ¹	69.2	28.6	76.9	87.5	10.0	200.0	50.0
Months of Inventory ²	1.7	14.0	3.7	5.4	58.0	6.8	5.7
Average Price	\$440,822	86.5	19.0	36.2	95.9	33.2	78.1
Median Price	\$382,000	61.6	2.4	27.3	69.8	19.0	53.9
Sale to List Price Ratio	102.5	93.9	96.7	97.5	94.1	97.0	98.0
Median Days on Market	21.0	36.0	31.0	221.0	89.0	175.5	59.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	32	113.3	77.8	18.5	300.0	45.5	52.4
Dollar Volume	\$12,633,238	157.0	102.4	44.4	444.3	71.8	118.1
New Listings	42	31.3	13.5	16.7	0.0	50.0	20.0
Active Listings ³	14	-46.2	-55.6	-66.7	-70.8	-66.5	-58.0
Sales to New Listings Ratio ⁴	76.2	46.9	48.6	75.0	19.0	78.6	60.0
Months of Inventory ⁵	2.2	8.8	8.9	7.9	30.4	9.6	8.0
Average Price	\$394,789	20.5	13.8	21.8	36.1	18.1	43.1
Median Price	\$377,450	19.4	4.4	22.2	29.0	20.4	38.5
Sale to List Price Ratio	99.7	95.4	96.5	96.2	94.4	96.0	96.6
Median Days on Market	28.5	88.0	101.5	140.0	82.0	151.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

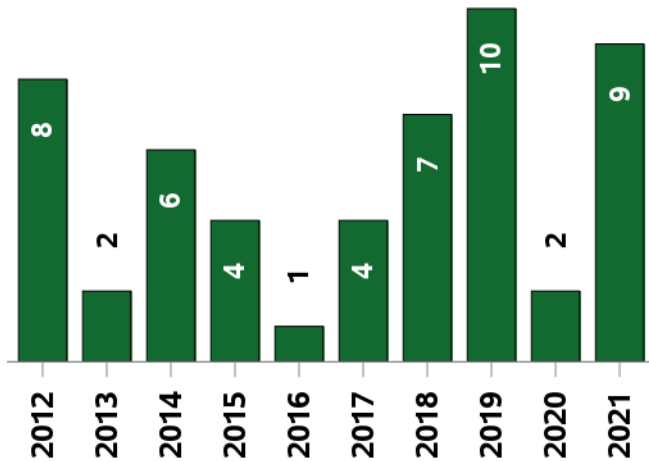
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

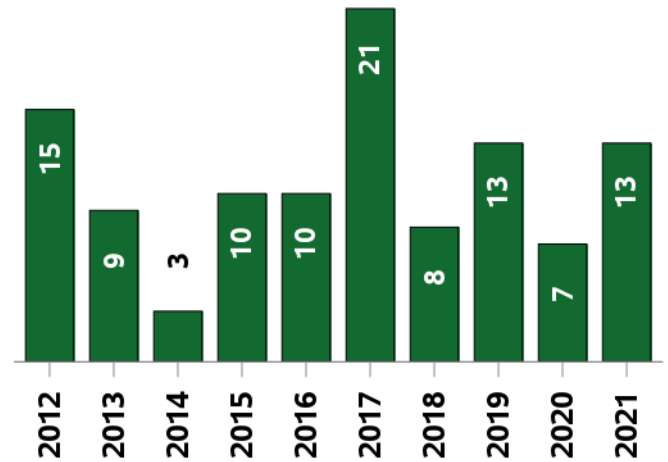
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Sparwood MLS® Single Family Market Activity

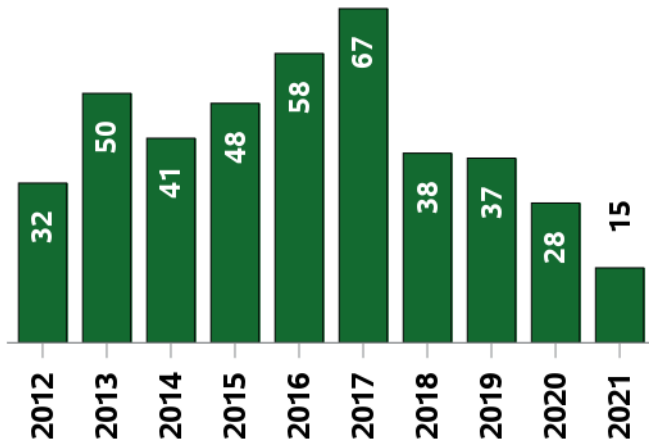
Sales Activity (May only)



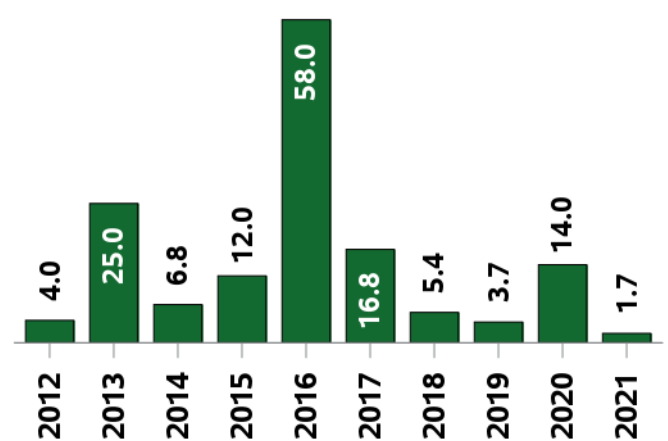
New Listings (May only)



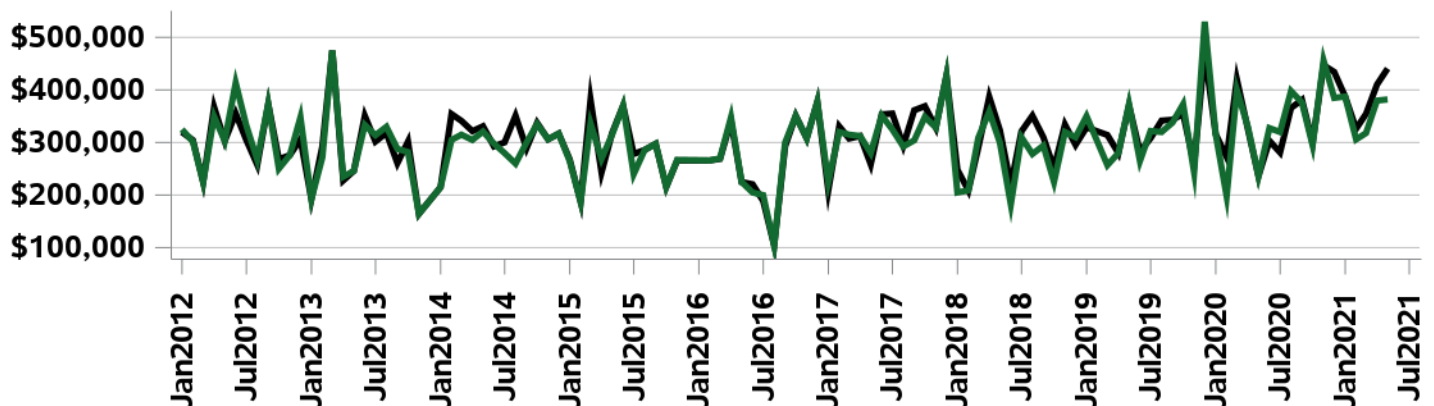
Active Listings (May only)



Months of Inventory (May only)

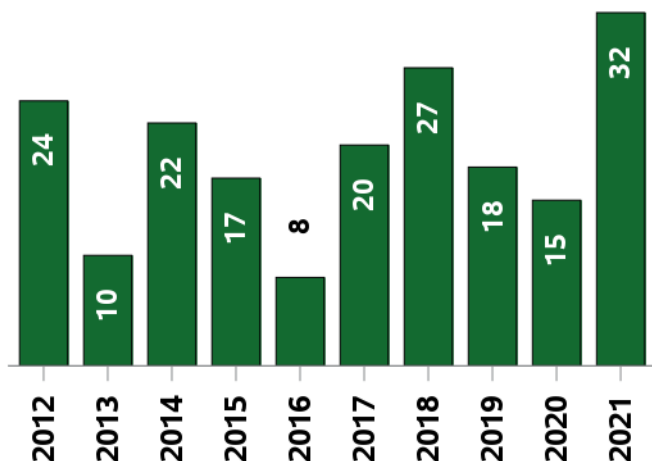


Average Price and Median Price

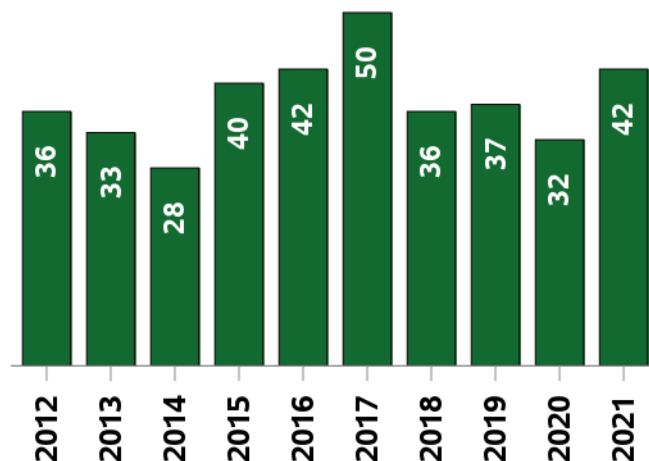


Sparwood MLS® Single Family Market Activity

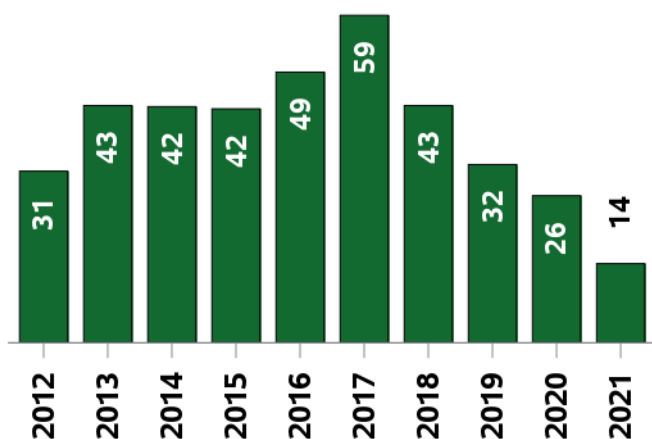
Sales Activity (May Year-to-date)



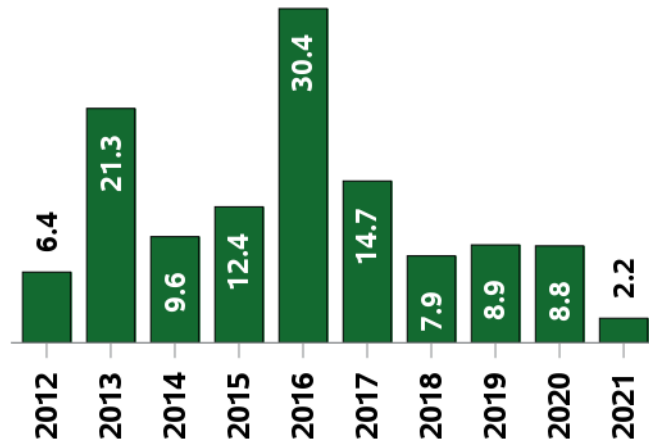
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Residential Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	19	111.1	-9.5	-17.4	-24.0	18.8	90.0
Dollar Volume	\$6,572,900	216.7	51.5	17.2	35.3	148.6	239.8
New Listings	20	53.8	-25.9	-13.0	-13.0	-53.5	-35.5
Active Listings	41	13.9	-30.5	-18.0	-57.7	-64.0	-69.4
Sales to New Listings Ratio ¹	95.0	69.2	77.8	100.0	108.7	37.2	32.3
Months of Inventory ²	2.2	4.0	2.8	2.2	3.9	7.1	13.4
Average Price	\$345,942	50.0	67.5	41.9	78.1	109.4	78.8
Median Price	\$270,000	5.3	35.7	15.4	58.8	73.6	46.3
Sale to List Price Ratio	99.4	98.3	97.7	95.4	94.2	92.7	95.3
Median Days on Market	43.0	25.0	35.0	51.0	69.0	65.5	24.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	70	32.1	2.9	-2.8	2.9	27.3	25.0
Dollar Volume	\$24,207,593	112.2	67.3	59.9	106.2	154.5	161.7
New Listings	97	56.5	3.2	10.2	-11.0	-23.0	-18.5
Active Listings ³	33	-2.9	-38.8	-35.0	-67.2	-66.9	-71.5
Sales to New Listings Ratio ⁴	72.2	85.5	72.3	81.8	62.4	43.7	47.1
Months of Inventory ⁵	2.4	3.2	4.0	3.6	7.5	9.2	10.4
Average Price	\$345,823	60.7	62.5	64.5	100.4	100.0	109.4
Median Price	\$283,750	36.7	42.2	49.0	77.2	75.2	82.4
Sale to List Price Ratio	100.3	93.9	96.4	95.4	94.1	93.7	93.6
Median Days on Market	31.0	50.0	55.5	66.5	69.5	89.0	52.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

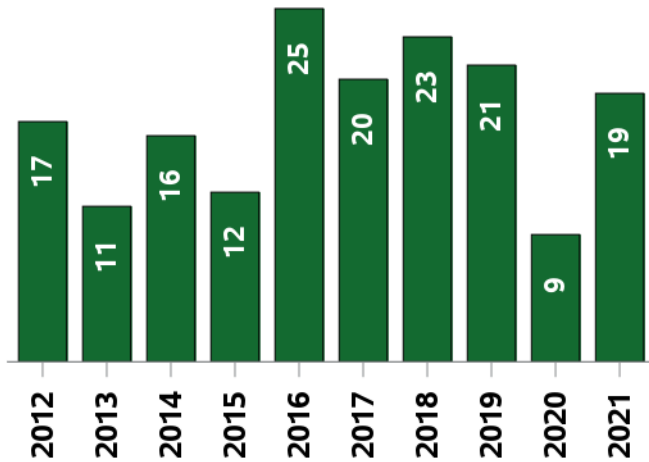
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

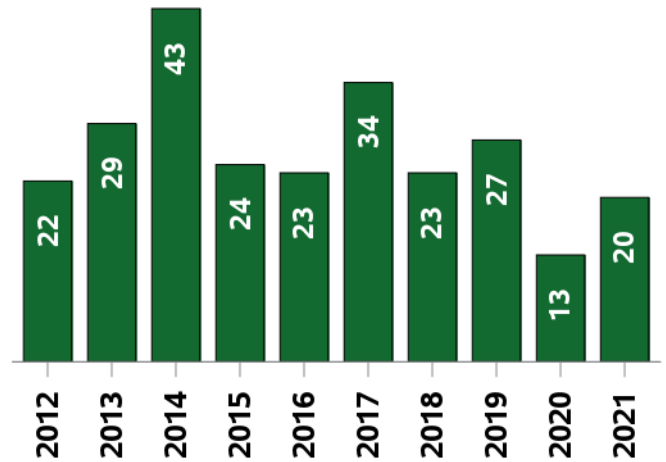
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Residential Market Activity

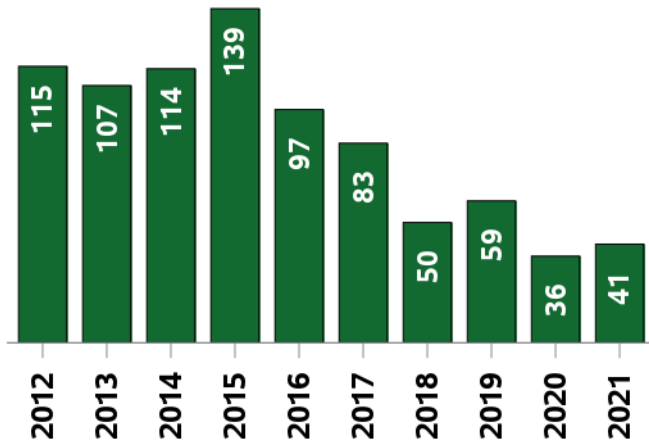
Sales Activity (May only)



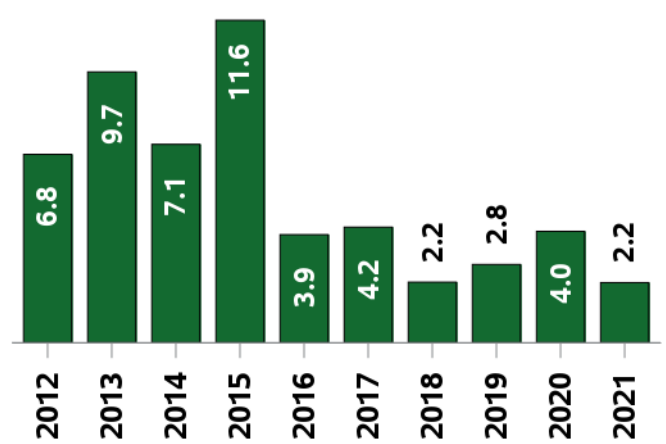
New Listings (May only)



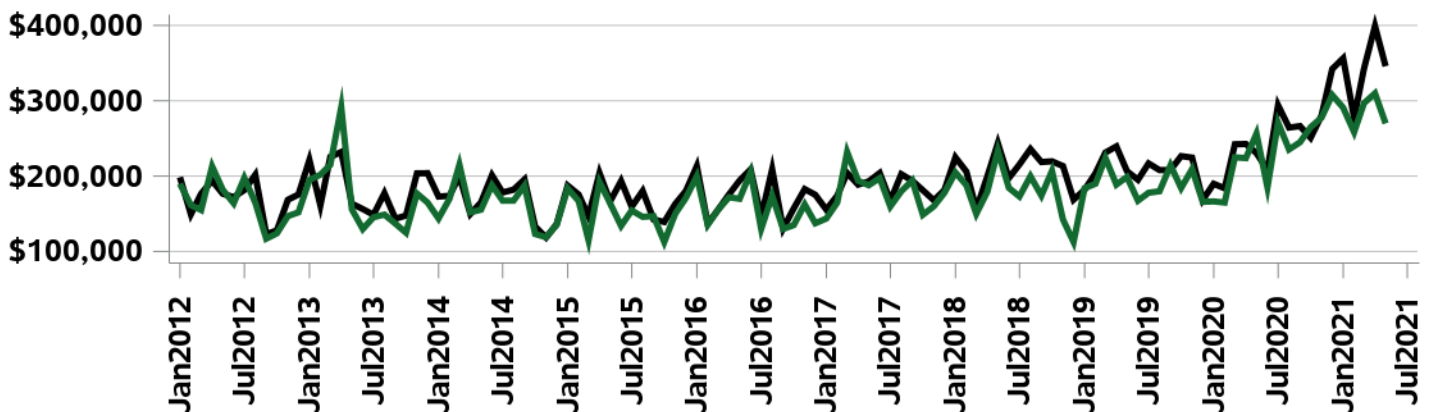
Active Listings (May only)



Months of Inventory (May only)

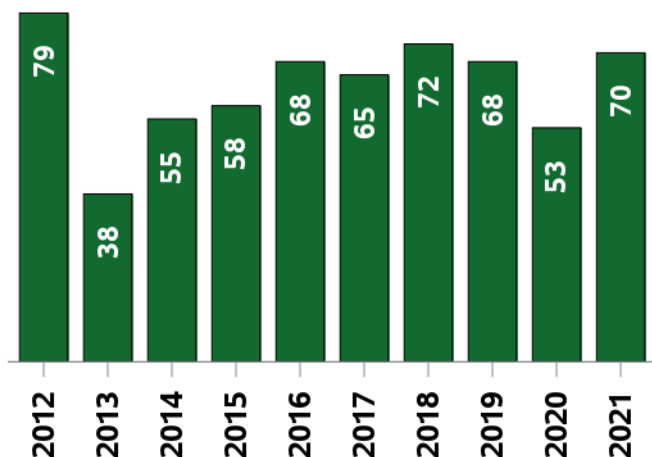


Average Price and Median Price

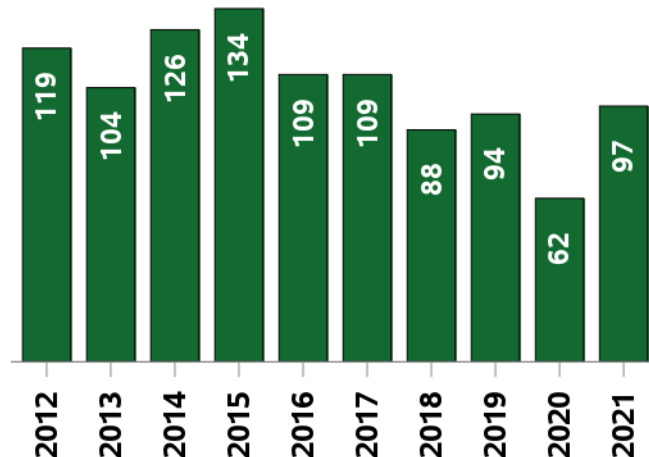


Trail MLS® Residential Market Activity

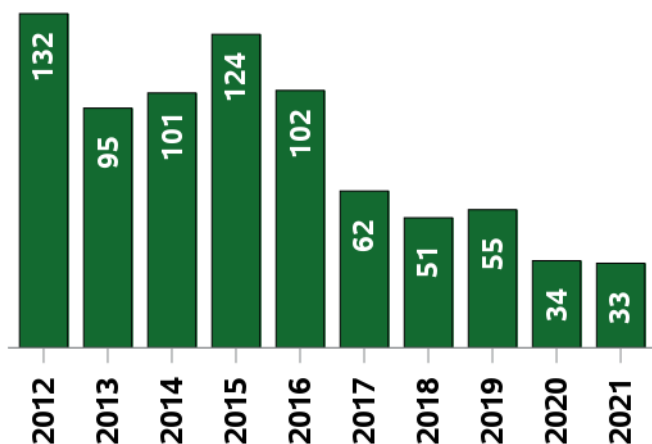
Sales Activity (May Year-to-date)



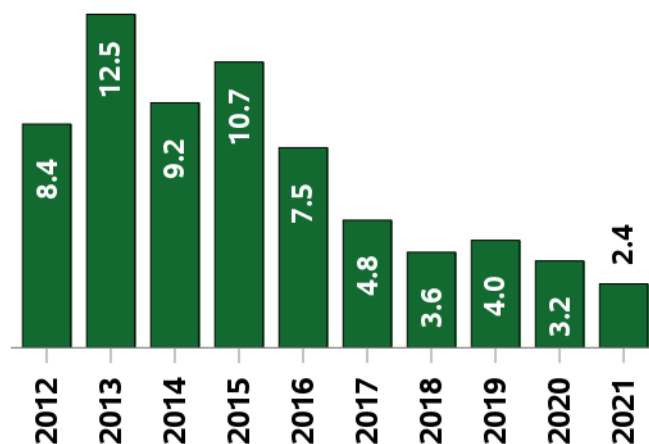
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Trail MLS® Single Family Market Activity

Actual	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	19	111.1	-9.5	-9.5	-24.0	18.8	90.0
Dollar Volume	\$6,572,900	216.7	51.5	24.0	35.3	148.6	239.8
New Listings	20	66.7	-23.1	-13.0	-13.0	-52.4	-33.3
Active Listings	38	11.8	-34.5	-24.0	-59.1	-64.5	-61.6
Sales to New Listings Ratio ¹	95.0	75.0	80.8	91.3	108.7	38.1	33.3
Months of Inventory ²	2.0	3.8	2.8	2.4	3.7	6.7	9.9
Average Price	\$345,942	50.0	67.5	37.0	78.1	109.4	78.8
Median Price	\$270,000	5.3	35.7	14.9	58.8	73.6	46.3
Sale to List Price Ratio	99.4	98.3	97.7	95.6	94.2	92.7	95.3
Median Days on Market	43.0	25.0	35.0	49.0	69.0	65.5	24.5

Year-to-date	May 2021	Compared to ⁶					
		May 2020	May 2019	May 2018	May 2016	May 2014	May 2011
Sales Activity	66	26.9	-2.9	1.5	1.5	20.0	20.0
Dollar Volume	\$23,465,593	106.7	62.2	65.9	103.3	146.7	156.2
New Listings	90	50.0	-3.2	5.9	-16.7	-25.6	-21.1
Active Listings ³	31	-7.1	-42.6	-35.5	-67.5	-67.2	-62.5
Sales to New Listings Ratio ⁴	73.3	86.7	73.1	76.5	60.2	45.5	48.2
Months of Inventory ⁵	2.4	3.2	4.0	3.7	7.4	8.6	7.6
Average Price	\$355,539	62.9	67.1	63.4	100.2	105.6	113.5
Median Price	\$288,500	38.2	44.6	40.7	77.5	78.1	81.3
Sale to List Price Ratio	100.4	94.4	96.4	95.6	94.3	93.7	93.6
Median Days on Market	32.0	49.5	55.5	59.0	69.0	89.0	52.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

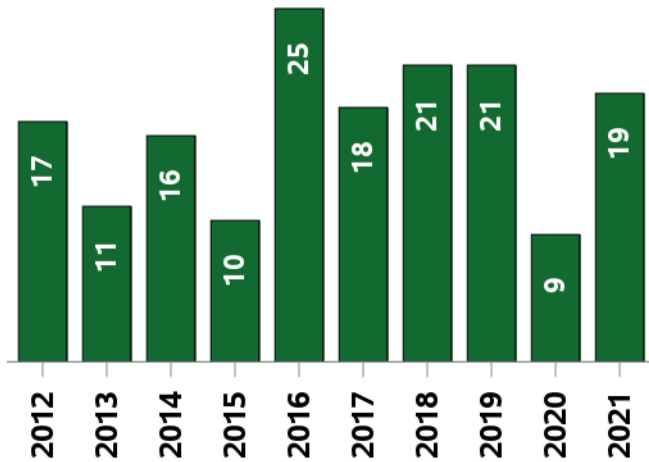
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

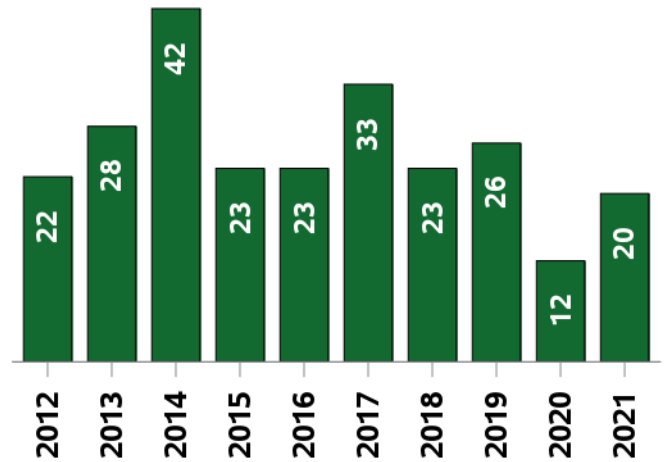
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

Trail MLS® Single Family Market Activity

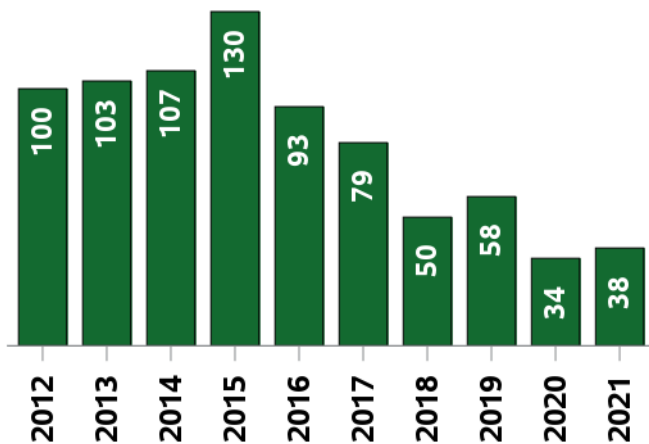
Sales Activity (May only)



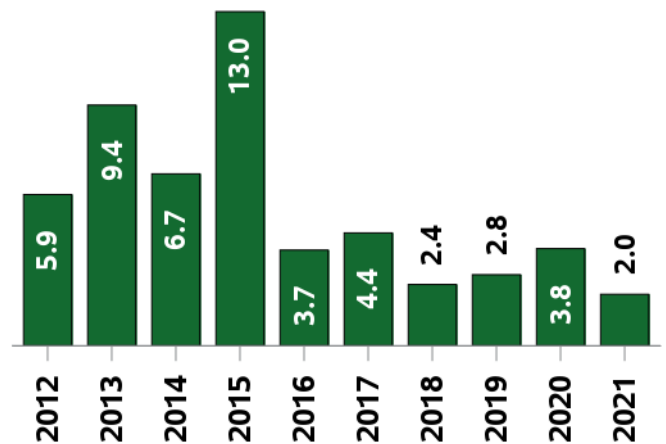
New Listings (May only)



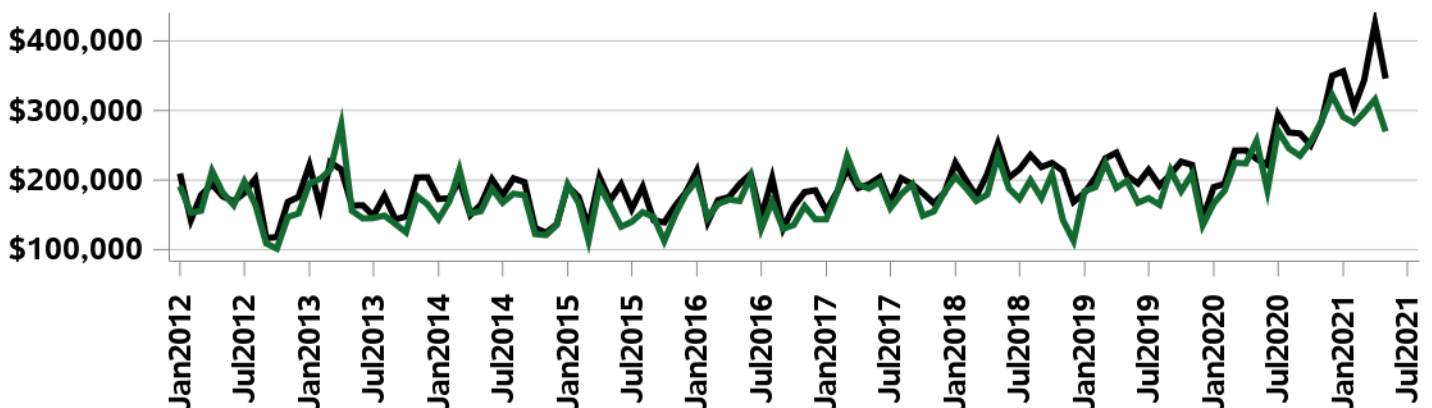
Active Listings (May only)



Months of Inventory (May only)

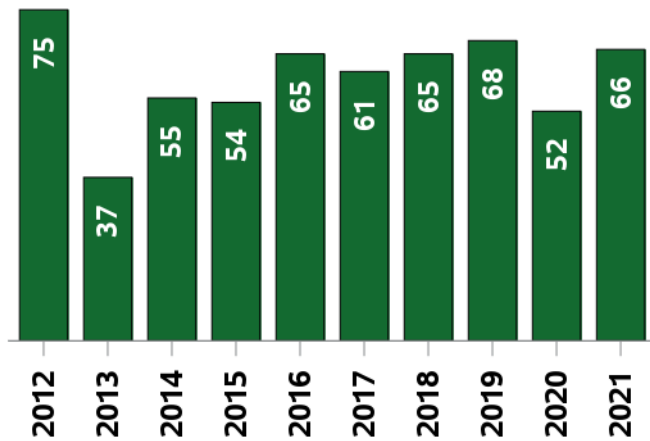


Average Price and Median Price

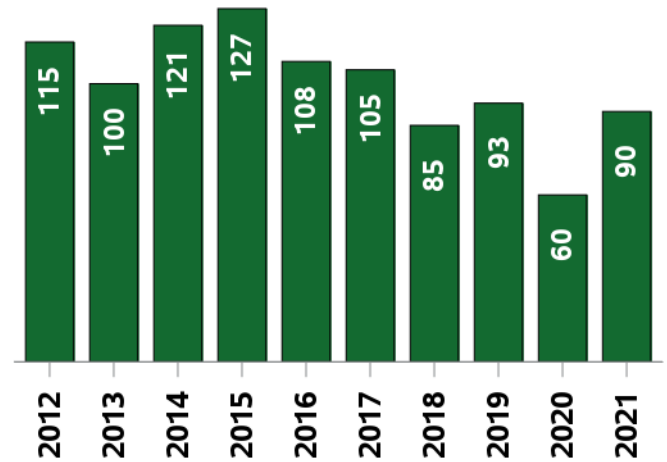


Trail MLS® Single Family Market Activity

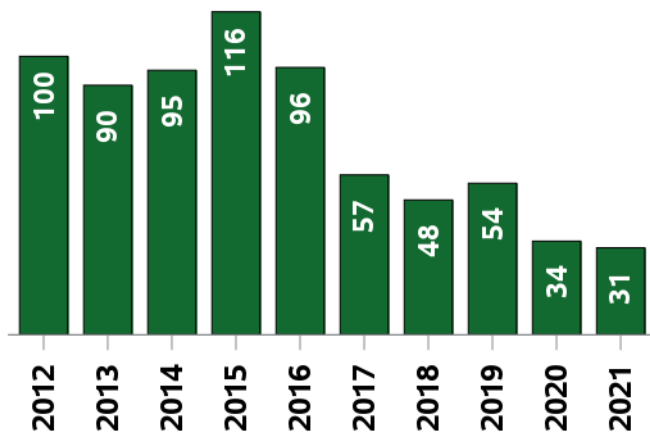
Sales Activity (May Year-to-date)



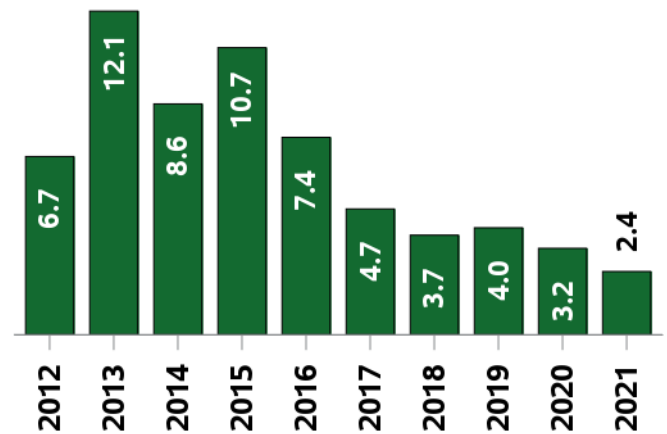
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.